



NH Monthly Indicators

February 2018

The three most prominent national market trends for residential real estate are the ongoing lack of abundant inventory, the steadily upward movement of home prices and year-over-year declines in home sales. Sales declines are a natural result of there being fewer homes for sale, but higher prices often indicate higher demand leading to competitive bidding. Markets are poised for increased supply, so there is hope that more sellers will take advantage of what appears to be a ready and willing buyer base.

New Listings were up 5.6 percent for single family homes and 26.5 percent for condo properties. Pending Sales increased 18.4 percent for single family homes and 40.7 percent for condo properties.

The Median Sales Price was up 4.9 percent to \$255,900 for single family homes and 8.7 percent to \$189,900 for condo properties. Months Supply of Inventory decreased 31.4 percent for single family units and 38.7 percent for condo units.

In February, prevailing mortgage rates continued to rise. This has a notable impact on housing affordability and can leave consumers choosing between higher payments or lower-priced homes. According to the Mortgage Bankers Association, the average rate for 30-year fixed-rate mortgages with a 20 percent down payment that qualify for backing by Fannie Mae and Freddie Mac rose to its highest level since January 2014. A 4.5 or 4.6 percent rate might not seem high to those with extensive real estate experience, but it is newly high for many potential first-time home buyers. Upward rate pressure is likely to continue as long as the economy fares well.

Monthly Snapshot

- 6.4%	+ 4.9%	- 6.4%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16



NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		776	726	- 6.4%	1,668	1,645	- 1.4%
Median Sales Price		\$244,000	\$255,900	+ 4.9%	\$245,950	\$259,900	+ 5.7%
\$ Volume of Closed Sales (in millions)		\$225.3	\$210.9	- 6.4%	\$489.1	\$629.0	+ 28.6%
Days on Market		98	90	- 8.2%	92	86	- 6.5%
Pending Sales		1,074	1,272	+ 18.4%	2,029	2,307	+ 13.7%
Months Supply		3.5	2.4	- 31.4%	--	--	--
New Listings		1,250	1,320	+ 5.6%	2,501	2,378	- 4.9%
Homes for Sale		5,065	3,702	- 26.9%	--	--	--
Pct. of List Price Received		96.9%	97.2%	+ 0.3%	97.1%	97.1%	0.0%
Affordability Index		154	145	- 5.8%	153	143	- 6.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



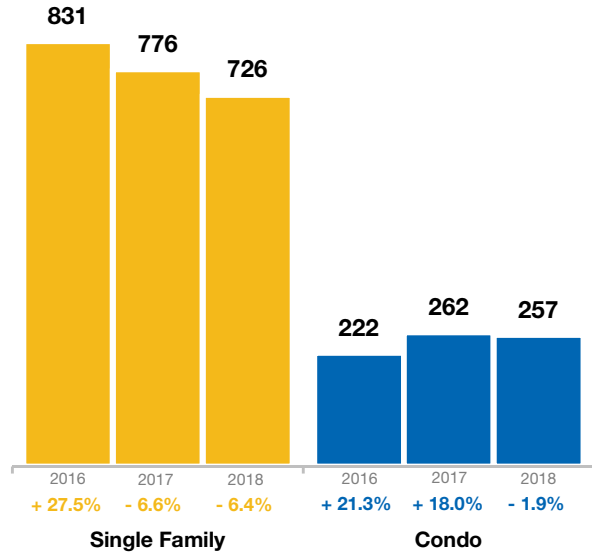
Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		262	257	- 1.9%	551	519	- 5.8%
Median Sales Price		\$174,750	\$189,900	+ 8.7%	\$177,750	\$190,000	+ 6.9%
\$ Volume of Closed Sales (in millions)		\$54.1	\$56.6	+ 4.6%	\$121.7	\$122.6	+ 0.7%
Days on Market		87	68	- 21.8%	79	74	- 6.3%
Pending Sales		285	401	+ 40.7%	571	728	+ 27.5%
Months Supply		3.1	1.9	- 38.7%	--	--	--
New Listings		340	430	+ 26.5%	695	772	+ 11.1%
Homes for Sale		1,143	798	- 30.2%	--	--	--
Pct. of List Price Received		97.8%	98.2%	+ 0.4%	97.8%	98.1%	+ 0.3%
Affordability Index		216	195	- 9.7%	212	195	- 8.0%

NH Closed Sales

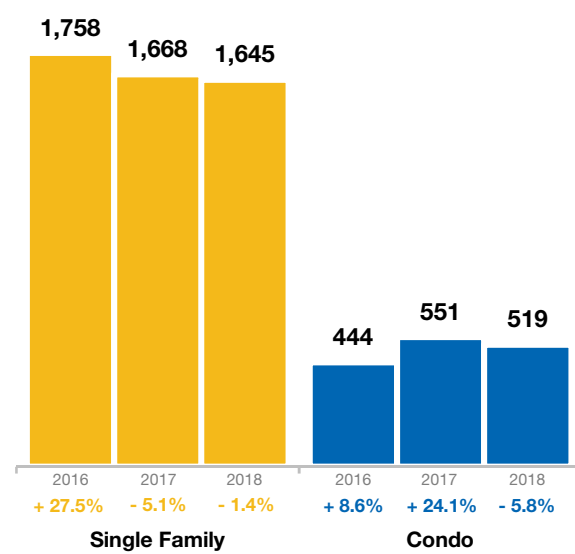
A count of the actual sales that closed in a given month.



February

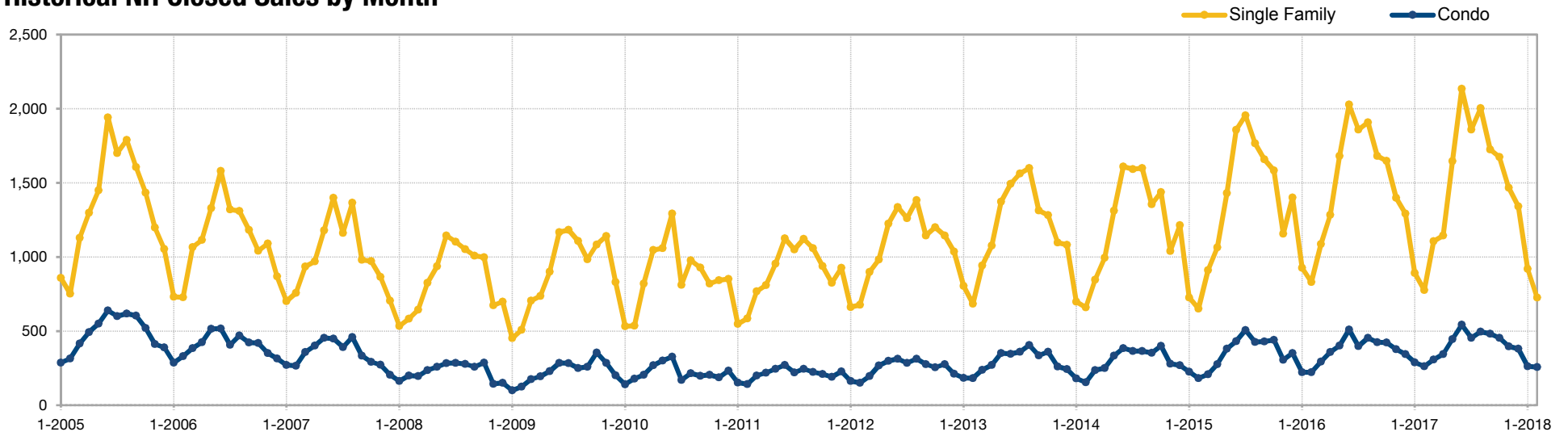


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	1,106	+1.7%	308	+4.8%
Apr-2017	1,145	-10.8%	345	-3.6%
May-2017	1,647	-2.0%	445	+10.7%
Jun-2017	2,134	+5.3%	543	+6.5%
Jul-2017	1,858	0.0%	454	+14.1%
Aug-2017	2,004	+5.0%	497	+9.5%
Sep-2017	1,724	+2.6%	482	+13.7%
Oct-2017	1,674	+1.6%	454	+7.3%
Nov-2017	1,467	+4.9%	397	+5.0%
Dec-2017	1,341	+3.8%	382	+10.7%
Jan-2018	919	+3.0%	262	-9.3%
Feb-2018	726	-6.4%	257	-1.9%
12-Month Avg	1,479	+1.2%	402	+6.4%

Historical NH Closed Sales by Month

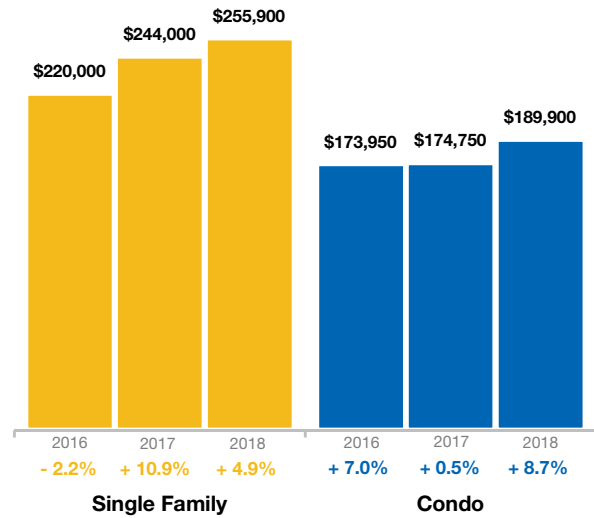


NH Median Sales Price

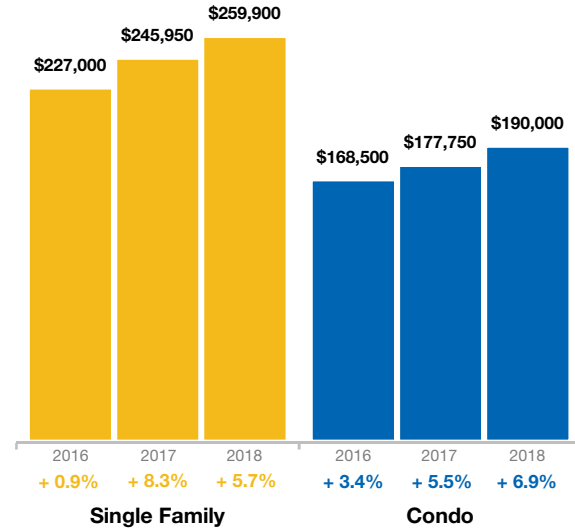
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



February



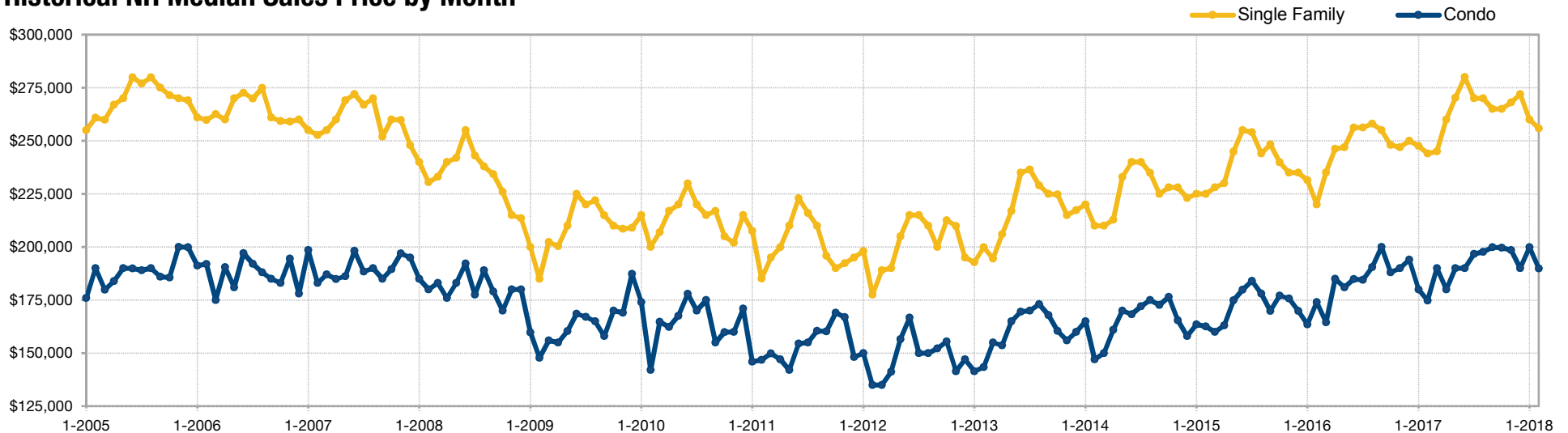
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	\$244,950	+4.2%	\$190,000	+15.5%
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,250	+9.5%	\$190,000	+5.0%
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,709	+6.6%
Aug-2017	\$270,000	+4.7%	\$197,689	+3.8%
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$198,500	+4.5%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,900	+4.9%	\$189,900	+8.7%
12-Month Avg*	\$268,000	+7.2%	\$193,900	+4.8%

* Median Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

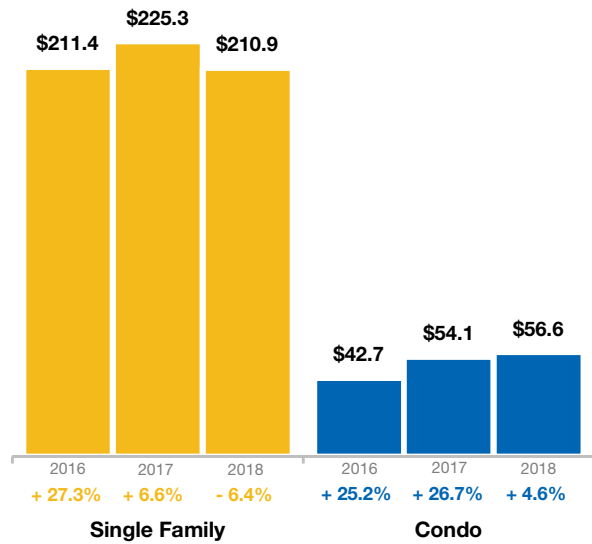


NH \$ Volume of Closed Sales

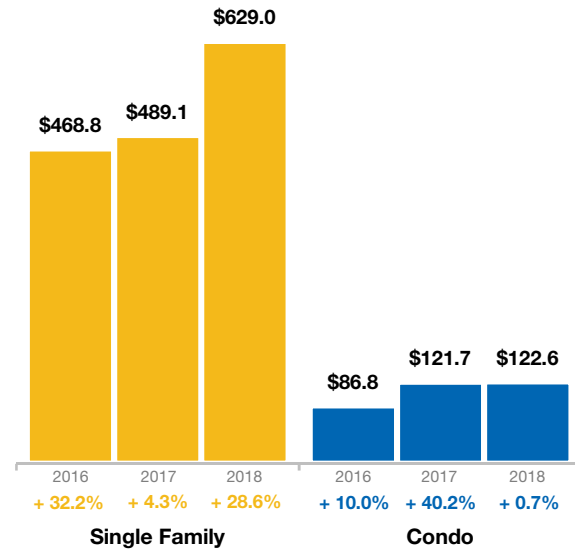
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



February



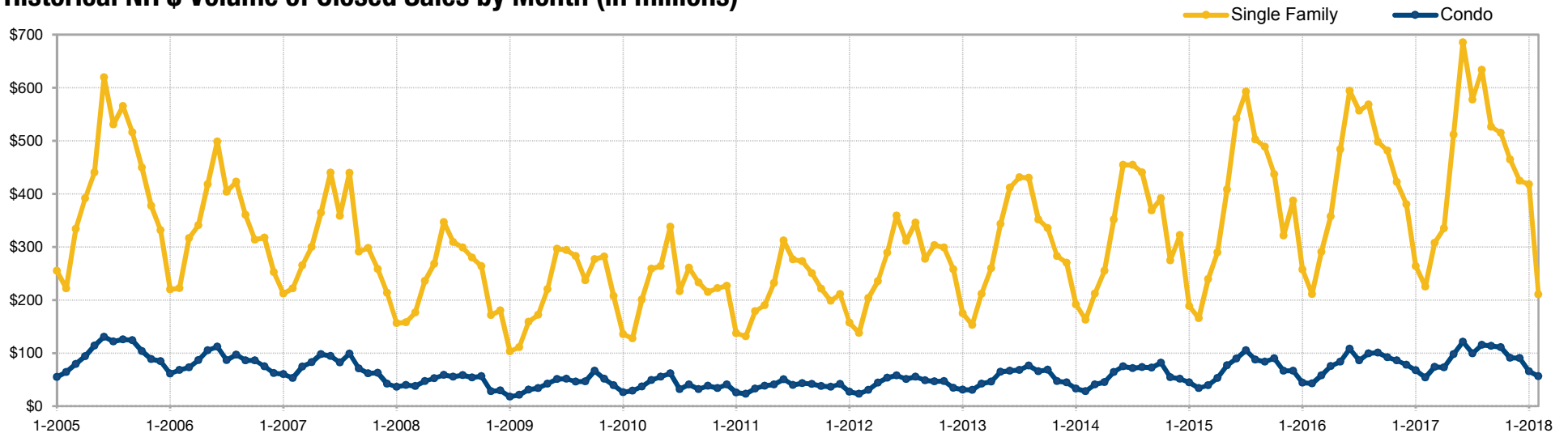
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	\$307.9	+5.8%	\$74.2	+28.4%
Apr-2017	\$335.1	-6.3%	\$73.1	-3.3%
May-2017	\$511.7	+5.8%	\$98.0	+16.8%
Jun-2017	\$685.2	+15.3%	\$121.5	+12.2%
Jul-2017	\$577.3	+3.7%	\$99.6	+15.7%
Aug-2017	\$633.7	+11.5%	\$115.6	+15.9%
Sep-2017	\$526.3	+5.7%	\$113.5	+12.7%
Oct-2017	\$515.0	+7.0%	\$111.2	+21.0%
Nov-2017	\$464.8	+10.1%	\$91.3	+5.5%
Dec-2017	\$424.7	+11.6%	\$90.8	+16.3%
Jan-2018	\$418.1	+58.5%	\$65.9	-2.5%
Feb-2018	\$210.9	-6.4%	\$56.6	+4.6%
12-Month Avg*	\$467.6	+9.5%	\$92.6	+12.2%

* \$ Volume of Closed Sales (in millions) for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

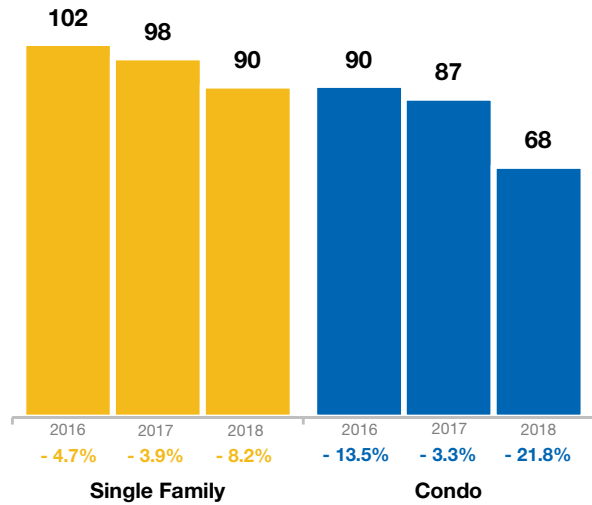


NH Days on Market

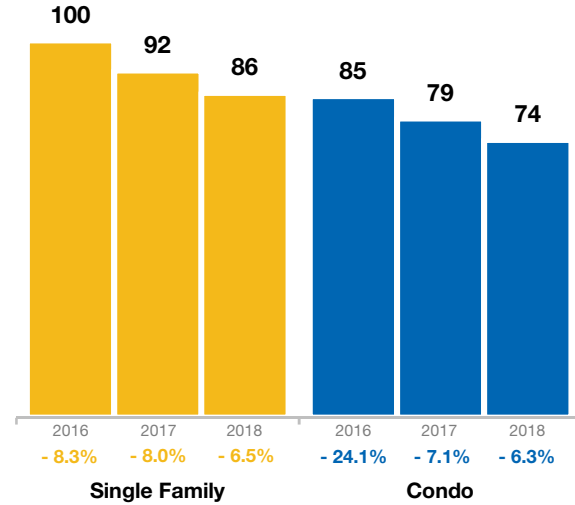
Average number of days between when a property is listed and when an offer is accepted in a given month.



February



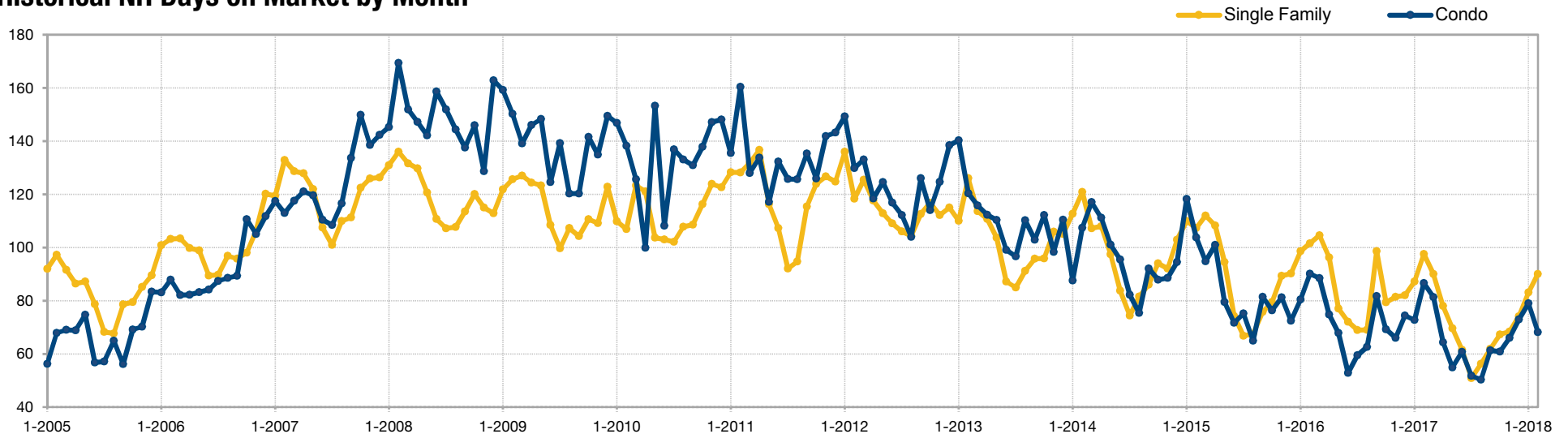
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	90	-14.3%	81	-8.0%
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	50	-20.6%
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	90	-8.2%	68	-21.8%
12-Month Avg*	68	-17.6%	63	-10.4%

* Days on Market for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

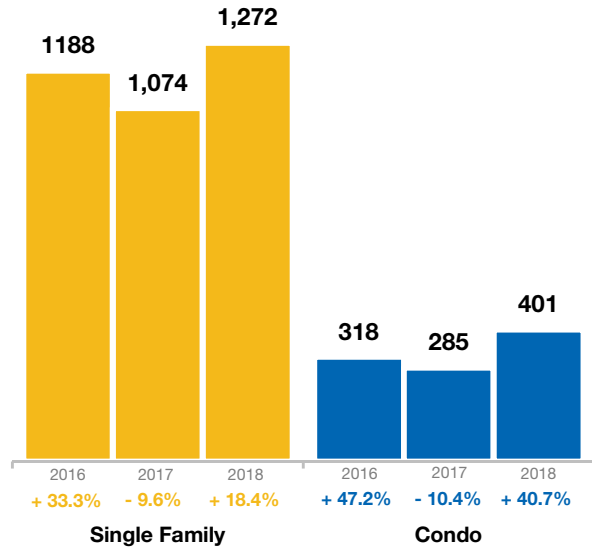


NH Pending Sales

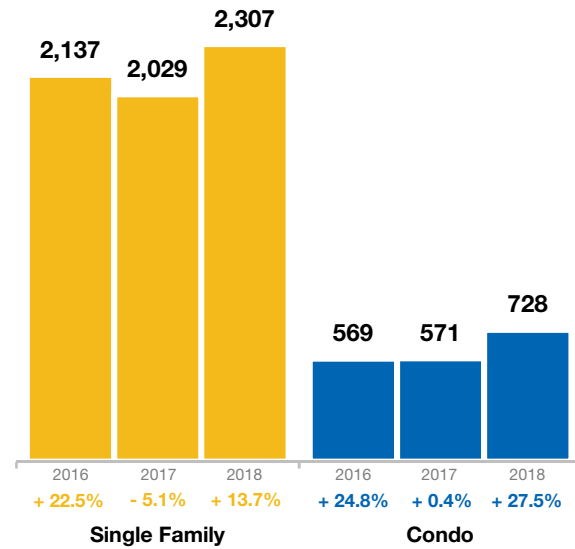
A count of the properties on which offers have been accepted in a given month.



February

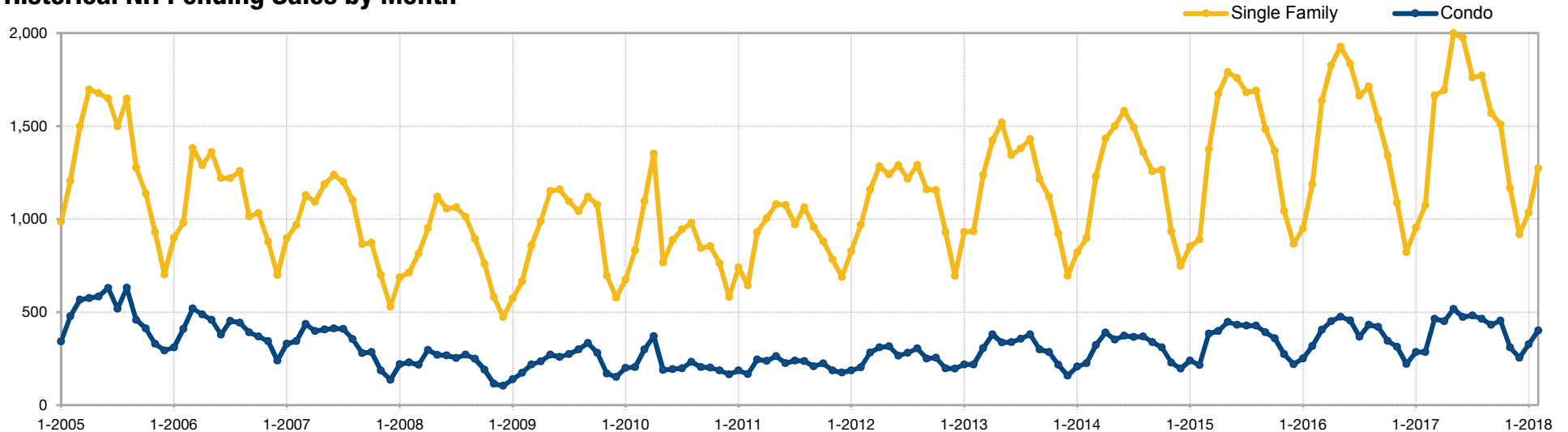


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	1,664	+1.7%	464	+14.3%
Apr-2017	1,693	-7.3%	452	0.0%
May-2017	1,999	+3.8%	517	+8.8%
Jun-2017	1,975	+7.6%	473	+4.0%
Jul-2017	1,762	+6.0%	482	+31.0%
Aug-2017	1,771	+3.4%	464	+7.4%
Sep-2017	1,569	+2.2%	432	+2.6%
Oct-2017	1,510	+12.7%	454	+31.2%
Nov-2017	1,166	+7.2%	311	-0.6%
Dec-2017	918	+11.7%	255	+15.4%
Jan-2018	1,035	+8.4%	327	+14.3%
Feb-2018	1,272	+18.4%	401	+40.7%
12-Month Avg	1,528	+5.3%	419	+12.8%

Historical NH Pending Sales by Month

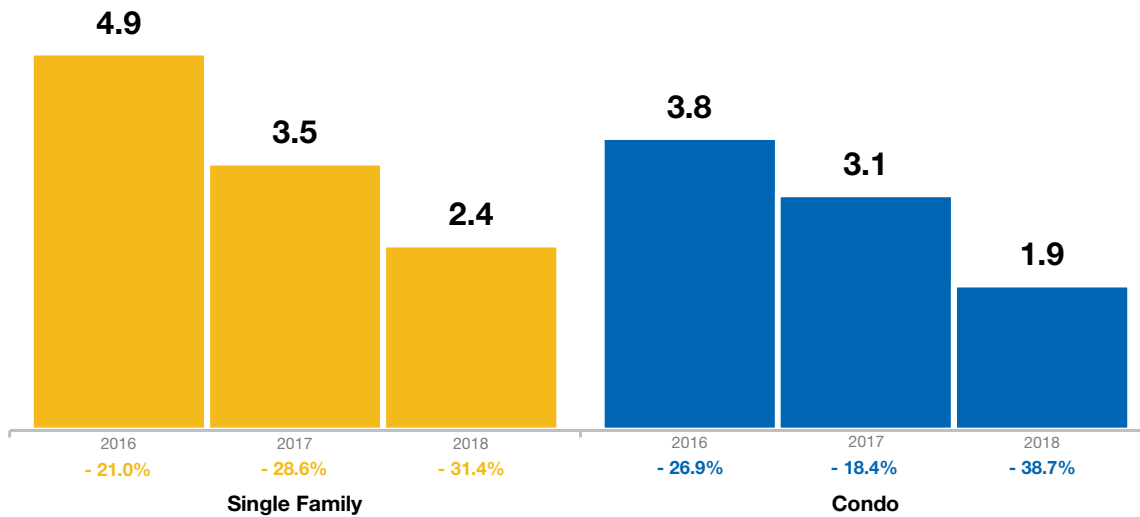


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



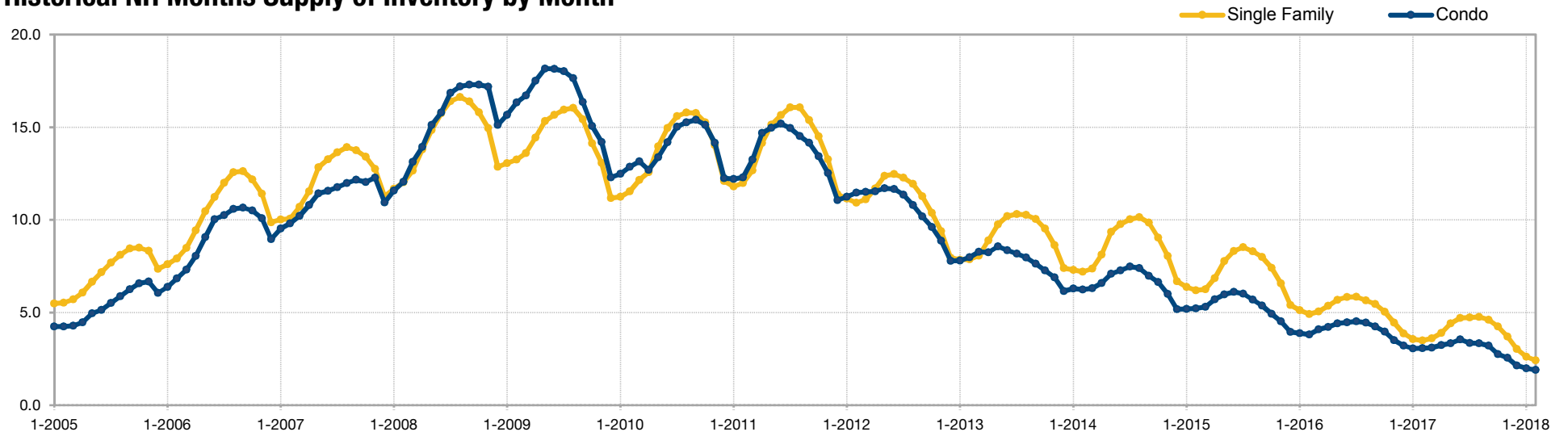
February



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	3.6	-29.4%	3.1	-24.4%
Apr-2017	3.9	-27.8%	3.2	-23.8%
May-2017	4.4	-22.8%	3.3	-25.0%
Jun-2017	4.7	-19.0%	3.6	-20.0%
Jul-2017	4.7	-20.3%	3.4	-24.4%
Aug-2017	4.8	-15.8%	3.3	-26.7%
Sep-2017	4.6	-16.4%	3.2	-23.8%
Oct-2017	4.3	-14.0%	2.8	-30.0%
Nov-2017	3.7	-17.8%	2.6	-25.7%
Dec-2017	3.0	-23.1%	2.1	-34.4%
Jan-2018	2.6	-27.8%	2.0	-35.5%
Feb-2018	2.4	-31.4%	1.9	-38.7%
12-Month Avg*	3.9	-21.2%	2.9	-27.0%

* Months Supply for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

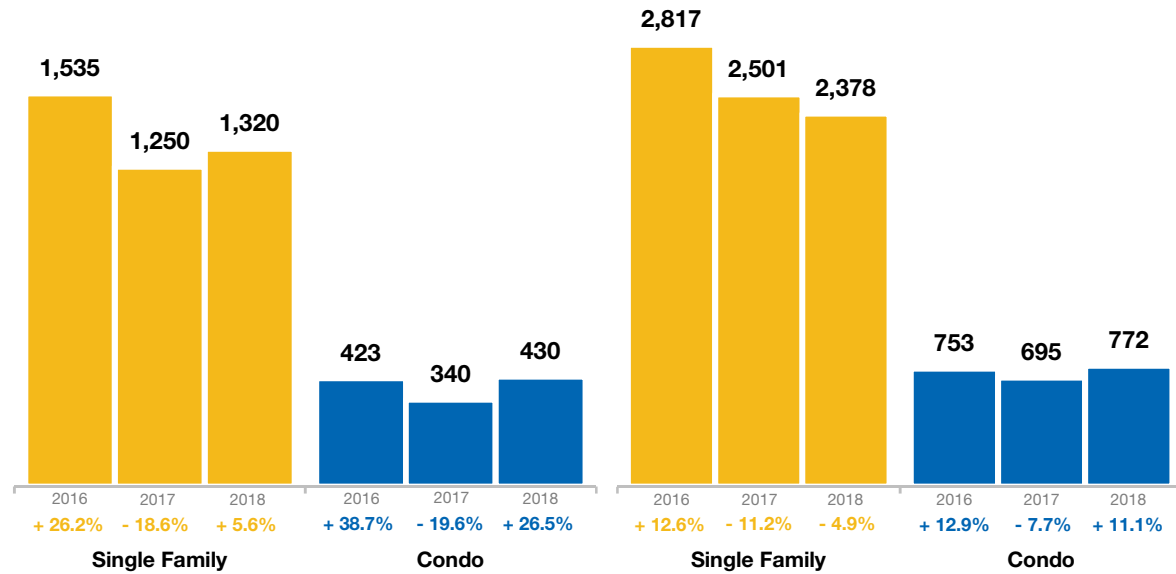


NH New Listings

A count of the properties that have been newly listed on the market in a given month.

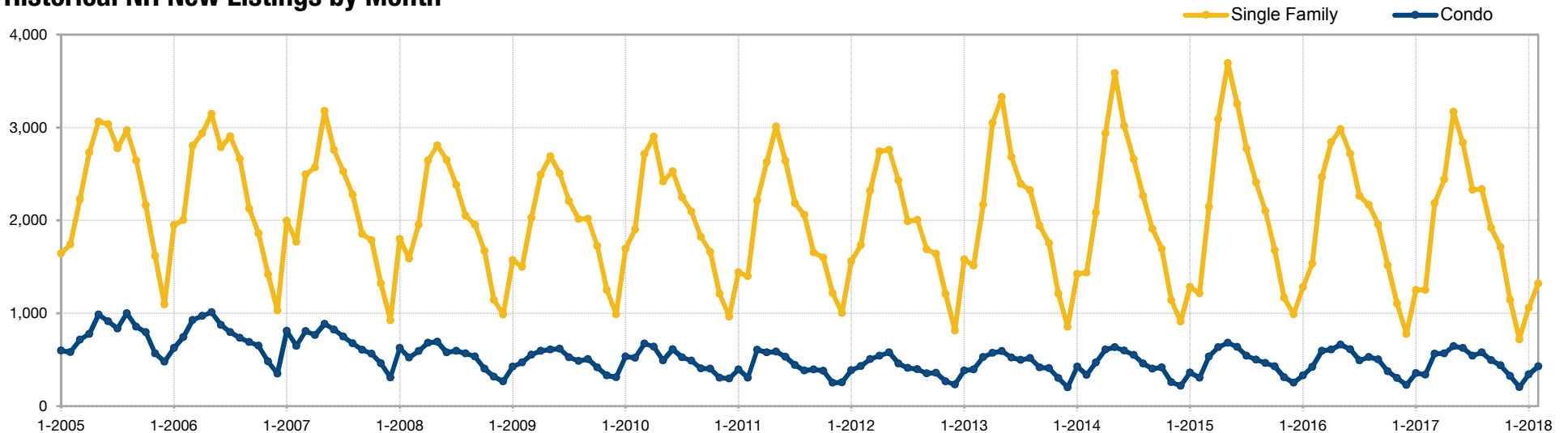


February



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	2,184	-11.5%	566	-4.9%
Apr-2017	2,441	-14.1%	568	-6.7%
May-2017	3,168	+6.2%	646	-2.7%
Jun-2017	2,838	+4.4%	627	+2.1%
Jul-2017	2,329	+2.9%	542	+9.9%
Aug-2017	2,335	+7.7%	578	+9.1%
Sep-2017	1,920	-1.8%	496	-1.8%
Oct-2017	1,715	+13.1%	439	+17.1%
Nov-2017	1,146	+3.5%	325	+7.6%
Dec-2017	720	-7.3%	207	-9.2%
Jan-2018	1,058	-15.4%	342	-3.7%
Feb-2018	1,320	+5.6%	430	+26.5%
12-Month Avg	1,942	-0.5%	468	+2.8%

Historical NH New Listings by Month

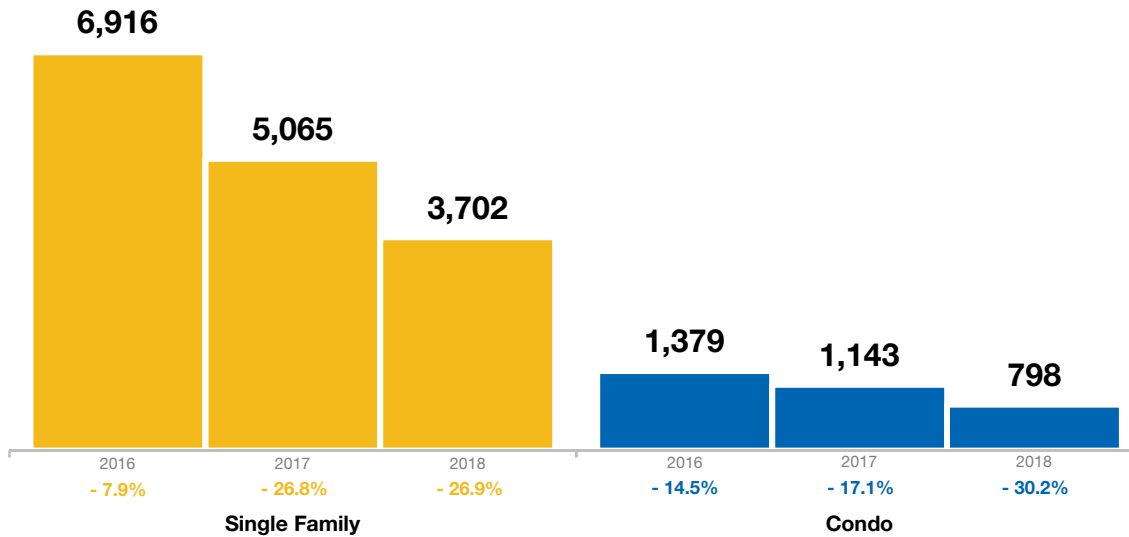


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

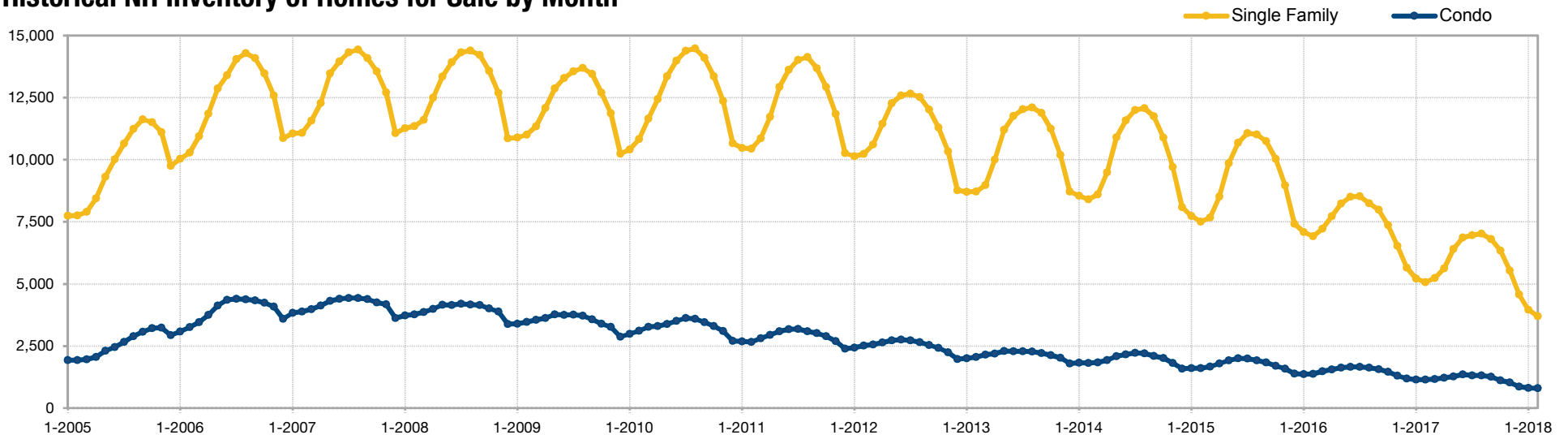


February



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	5,235	-27.5%	1,167	-21.4%
Apr-2017	5,619	-27.3%	1,221	-21.3%
May-2017	6,403	-22.3%	1,272	-22.0%
Jun-2017	6,867	-19.3%	1,356	-18.3%
Jul-2017	6,956	-18.5%	1,313	-20.9%
Aug-2017	7,020	-14.9%	1,317	-19.4%
Sep-2017	6,803	-14.8%	1,267	-19.2%
Oct-2017	6,341	-14.0%	1,114	-23.8%
Nov-2017	5,542	-15.2%	1,036	-20.6%
Dec-2017	4,576	-19.1%	870	-27.1%
Jan-2018	3,962	-24.1%	815	-28.9%
Feb-2018	3,702	-26.9%	798	-30.2%
12-Month Avg	5,752	-20.0%	1,129	-22.3%

Historical NH Inventory of Homes for Sale by Month



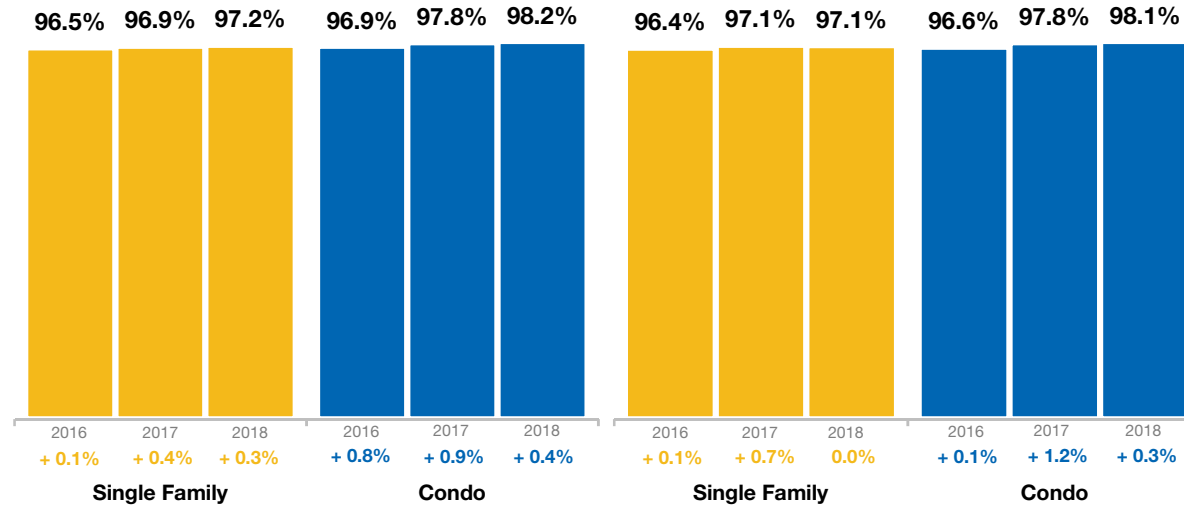
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

February

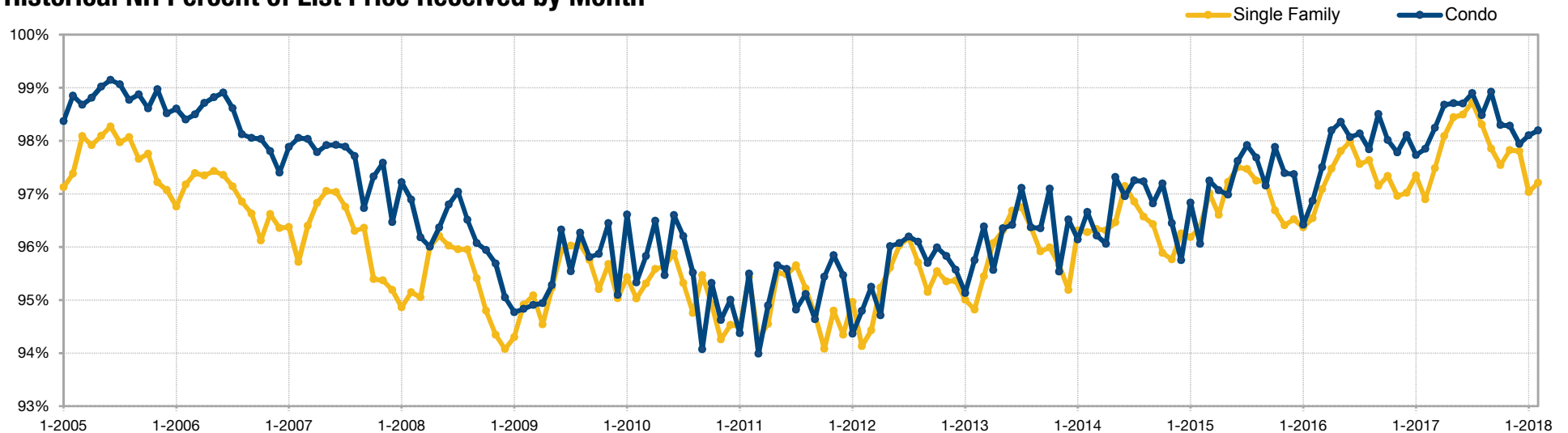
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.9%	+0.7%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.8%	+0.8%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.2%	+0.3%	98.2%	+0.4%
12-Month Avg*	98.0%	+0.6%	98.5%	+0.5%

* Pct. of List Price Received for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



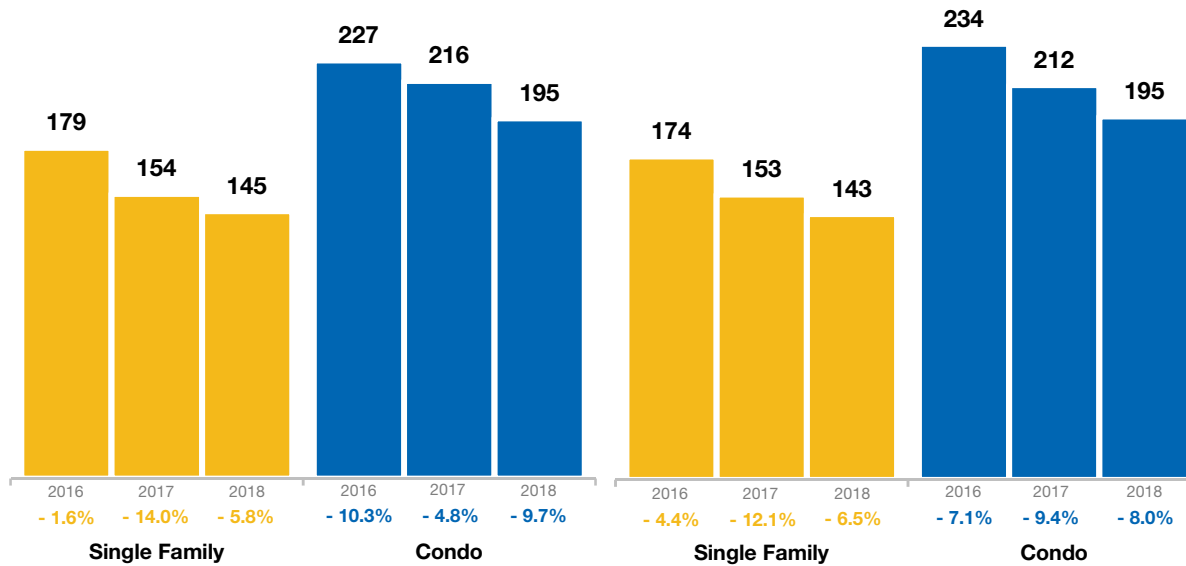
NH Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



February

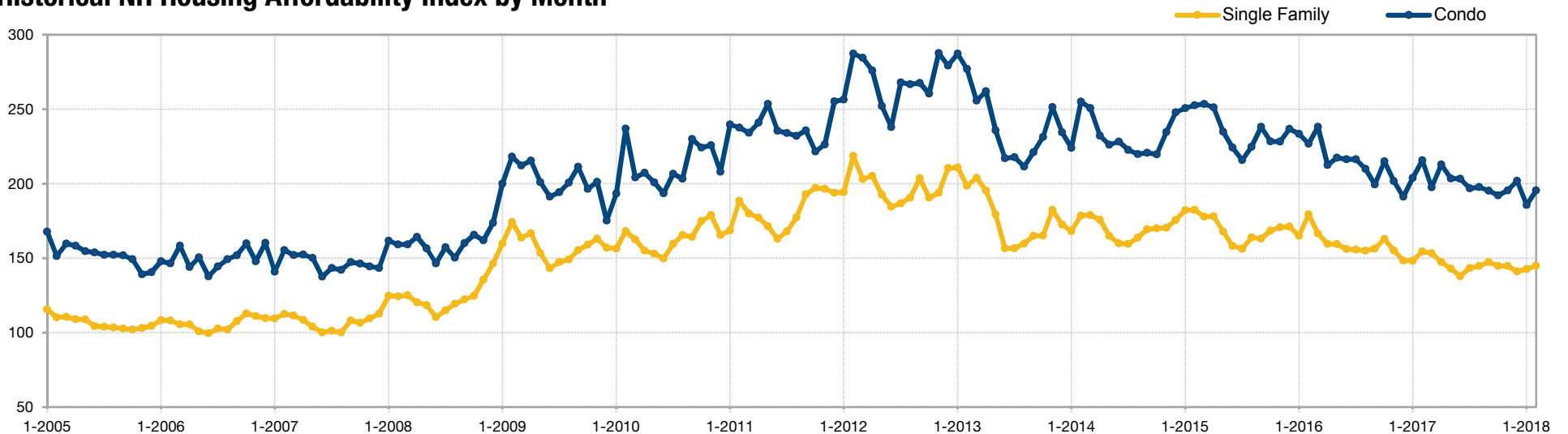
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2017	153	-8.4%	198	-16.8%
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	198	-5.7%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	195	-3.5%
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	195	-9.7%
12-Month Avg*	145	-7.3%	157	-7.8%

* Affordability Index for all properties from March 2017 through February 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	2-2017	2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,091	1,046	- 4.1%	2,336	2,285	- 2.2%
Median Sales Price		\$220,000	\$229,900	+ 4.5%	\$224,680	\$237,000	+ 5.5%
\$ Volume of Closed Sales (in millions)		\$282.3	\$271.0	- 4.0%	\$618.1	\$758.8	+ 22.8%
Days on Market		94	83	- 11.7%	88	82	- 6.8%
Pending Sales		1,437	1,755	+ 22.1%	2,737	3,177	+ 16.1%
Months Supply		3.4	2.3	- 32.4%	--	--	--
New Listings		1,652	1,826	+ 10.5%	3,331	3,289	- 1.3%
Homes for Sale		6,427	4,690	- 27.0%	--	--	--
Pct. of List Price Received		96.9%	97.2%	+ 0.3%	97.1%	97.1%	0.0%
Affordability Index		171	161	- 5.8%	168	157	- 6.6%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2017	2-2018	+ / -	2-2017	2-2018	+ / -	2-2017	2-2018	+ / -	2-2017	2-2018	+ / -	2-2017	2-2018	+ / -
Belknap	41	40	- 2.4%	\$187,950	\$205,250	+ 9.2%	\$13.2	\$10.7	- 18.9%	137	88	- 35.8%	80	88	+ 10.0%
Belknap Year-to-Date	105	97	- 7.6%	\$191,750	\$200,500	+ 4.6%	\$35.4	\$24.1	- 31.9%	116	93	- 19.8%	125	149	+ 19.2%
Carroll	46	47	+ 2.2%	\$191,000	\$229,000	+ 19.9%	\$12.9	\$11.1	- 14.0%	142	132	- 7.0%	66	86	+ 30.3%
Carroll Year-to-Date	107	95	- 11.2%	\$199,900	\$220,900	+ 10.5%	\$30.3	\$25.6	- 15.5%	144	114	- 20.8%	131	149	+ 13.7%
Cheshire	52	37	- 28.8%	\$190,750	\$159,900	- 16.2%	\$10.2	\$6.7	- 34.3%	126	87	- 31.0%	68	66	- 2.9%
Cheshire Year-to-Date	97	90	- 7.2%	\$174,000	\$175,000	+ 0.6%	\$18.3	\$17.0	- 7.1%	119	91	- 23.5%	119	114	- 4.2%
Coos	27	19	- 29.6%	\$116,000	\$125,000	+ 7.8%	\$3.3	\$3.3	0.0%	159	233	+ 46.5%	30	39	+ 30.0%
Coos Year-to-Date	49	51	+ 4.1%	\$116,000	\$110,000	- 5.2%	\$6.2	\$7.4	+ 19.4%	170	161	- 5.3%	58	61	+ 5.2%
Grafton	48	53	+ 10.4%	\$212,500	\$228,000	+ 7.3%	\$11.7	\$14.4	+ 23.1%	121	133	+ 9.9%	74	101	+ 36.5%
Grafton Year-to-Date	110	114	+ 3.6%	\$190,250	\$229,000	+ 20.4%	\$25.7	\$30.6	+ 19.1%	106	128	+ 20.8%	142	178	+ 25.4%
Hillsborough	205	198	- 3.4%	\$262,000	\$259,200	- 1.1%	\$58.5	\$57.4	- 1.9%	76	72	- 5.3%	282	331	+ 17.4%
Hillsborough Year-to-Date	432	449	+ 3.9%	\$265,750	\$271,000	+ 2.0%	\$127.2	\$139.4	+ 9.6%	66	73	+ 10.6%	523	612	+ 17.0%
Merrimack	95	79	- 16.8%	\$233,000	\$239,000	+ 2.6%	\$24.4	\$21.7	- 11.1%	82	96	+ 17.1%	118	136	+ 15.3%
Merrimack Year-to-Date	203	186	- 8.4%	\$230,000	\$249,000	+ 8.3%	\$51.3	\$50.1	- 2.3%	85	87	+ 2.4%	239	275	+ 15.1%
Rockingham	166	156	- 6.0%	\$334,900	\$358,050	+ 6.9%	\$69.3	\$62.0	- 10.5%	83	69	- 16.9%	229	258	+ 12.7%
Rockingham Year-to-Date	352	343	- 2.6%	\$333,850	\$360,000	+ 7.8%	\$146.3	\$280.6	+ 91.8%	76	68	- 10.5%	442	454	+ 2.7%
Strafford	78	69	- 11.5%	\$219,000	\$245,000	+ 11.9%	\$18.7	\$17.9	- 4.3%	91	77	- 15.4%	90	129	+ 43.3%
Strafford Year-to-Date	159	163	+ 2.5%	\$220,000	\$244,950	+ 11.3%	\$38.3	\$43.6	+ 13.8%	86	77	- 10.5%	181	236	+ 30.4%
Sullivan	18	28	+ 55.6%	\$142,950	\$147,050	+ 2.9%	\$3.1	\$5.7	+ 83.9%	160	111	- 30.6%	37	38	+ 2.7%
Sullivan Year-to-Date	54	57	+ 5.6%	\$161,100	\$132,500	- 17.8%	\$9.9	\$10.4	+ 5.1%	158	113	- 28.5%	69	79	+ 14.5%
Entire State	776	726	- 6.4%	\$244,000	\$255,900	+ 4.9%	\$225.3	\$210.9	- 6.4%	98	90	- 8.2%	1,074	1,272	+ 18.4%
Entire State Year-to-Date	1,668	1,645	- 1.4%	\$245,950	\$259,900	+ 5.7%	\$489.1	\$629.0	+ 28.6%	92	86	- 6.5%	2,029	2,307	+ 13.7%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2017	2-2018	+ / -	2-2017	2-2018	+ / -	2-2017	2-2018	+ / -	2-2017	2-2018	+ / -	2-2017	2-2018	+ / -
Belknap	13	15	+ 15.4%	\$208,000	\$155,000	- 25.5%	\$3.5	\$2.9	- 17.1%	85	112	+ 31.8%	9	33	+ 266.7%
Belknap Year-to-Date	30	23	- 23.3%	\$189,500	\$153,000	- 19.3%	\$7.3	\$4.6	- 37.0%	124	142	+ 14.5%	23	47	+ 104.3%
Carroll	14	16	+ 14.3%	\$161,500	\$141,500	- 12.4%	\$2.5	\$2.6	+ 4.0%	120	90	- 25.0%	14	22	+ 57.1%
Carroll Year-to-Date	26	30	+ 15.4%	\$162,625	\$173,250	+ 6.5%	\$4.7	\$5.8	+ 23.4%	108	125	+ 15.7%	26	44	+ 69.2%
Cheshire	6	2	- 66.7%	\$130,500	\$101,500	- 22.2%	\$0.8	\$0.2	- 75.0%	109	39	- 64.2%	4	6	+ 50.0%
Cheshire Year-to-Date	8	4	- 50.0%	\$139,500	\$118,000	- 15.4%	\$1.2	\$0.4	- 66.7%	109	55	- 49.5%	10	12	+ 20.0%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--		0	--	3	2	- 33.3%
Coos Year-to-Date	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--		152	--	4	3	- 25.0%
Grafton	31	27	- 12.9%	\$120,000	\$175,500	+ 46.3%	\$5.2	\$5.8	+ 11.5%	128	141	+ 10.2%	37	41	+ 10.8%
Grafton Year-to-Date	63	48	- 23.8%	\$130,900	\$180,250	+ 37.7%	\$10.9	\$11.3	+ 3.7%	143	131	- 8.4%	85	71	- 16.5%
Hillsborough	86	80	- 7.0%	\$179,300	\$184,450	+ 2.9%	\$16.7	\$16.7	0.0%	66	52	- 21.2%	99	114	+ 15.2%
Hillsborough Year-to-Date	184	167	- 9.2%	\$174,250	\$183,000	+ 5.0%	\$36.5	\$35.5	- 2.7%	56	56	0.0%	194	224	+ 15.5%
Merrimack	21	26	+ 23.8%	\$161,000	\$159,950	- 0.7%	\$4.0	\$4.6	+ 15.0%	115	64	- 44.3%	20	28	+ 40.0%
Merrimack Year-to-Date	45	43	- 4.4%	\$165,000	\$145,000	- 12.1%	\$8.4	\$7.2	- 14.3%	83	57	- 31.3%	36	57	+ 58.3%
Rockingham	80	76	- 5.0%	\$196,500	\$232,250	+ 18.2%	\$19.5	\$21.0	+ 7.7%	81	47	- 42.0%	87	133	+ 52.9%
Rockingham Year-to-Date	171	165	- 3.5%	\$227,000	\$234,500	+ 3.3%	\$48.9	\$50.4	+ 3.1%	66	63	- 4.5%	164	226	+ 37.8%
Strafford	11	12	+ 9.1%	\$172,000	\$142,665	- 17.1%	\$2.0	\$2.2	+ 10.0%	68	62	- 8.8%	11	17	+ 54.5%
Strafford Year-to-Date	23	32	+ 39.1%	\$160,000	\$169,950	+ 6.2%	\$3.8	\$5.9	+ 55.3%	88	53	- 39.8%	26	37	+ 42.3%
Sullivan	0	3	--	\$0	\$233,000	--	\$0.0	\$0.6	--	0	105	--	1	5	+ 400.0%
Sullivan Year-to-Date	0	4	--	\$0	\$194,000	--	\$0.0	\$0.8	--	0	101	--	3	7	+ 133.3%
Entire State	262	257	- 1.9%	\$174,750	\$189,900	+ 8.7%	\$54.1	\$56.6	+ 4.6%	87	68	- 21.8%	285	401	+ 40.7%
Entire State Year-to-Date	551	519	- 5.8%	\$177,750	\$190,000	+ 6.9%	\$121.7	\$122.6	+ 0.7%	79	74	- 6.3%	571	728	+ 27.5%