



# NH Monthly Indicators

## March 2018

New residential real estate activity has been relatively slow in the first quarter of 2018, yet housing is proving its resiliency in a consistently improving economy. Some markets have had increases in signed contracts, but the vast majority of the nation continues to experience fewer closed sales and lower inventory compared to last year at this time. Despite there being fewer homes for sale, buyer demand has remained strong enough to keep prices on the rise, which should continue for the foreseeable future.

New Listings were down 16.3 percent for single family homes and 18.4 percent for condo properties. Pending Sales decreased 1.1 percent for single family homes and 5.8 percent for condo properties.

The Median Sales Price was up 8.2 percent to \$265,000 for single family homes but decreased 0.1 percent to \$189,900 for condo properties. Months Supply of Inventory decreased 30.6 percent for single family units and 35.5 percent for condo units.

The Federal Reserve raised its key short-term interest rate by .25 percent in March, citing concerns about inflation. It is the sixth rate increase by the Fed since December 2015, and at least two more rate increases are expected this year. Borrowing money will be more expensive, particularly for home equity loans, credit cards and adjustable rate mortgages, but rising wages and a low national unemployment rate that has been at 4.1 percent for five months in a row would seem to indicate that we are prepared for this. And although mortgage rates have risen to their highest point in four years, they have been quite low for several years.

## Monthly Snapshot

<b>- 0.2%</b>	<b>+ 8.2%</b>	<b>+ 11.5%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		1,107	<b>1,105</b>	- 0.2%	2,775	<b>2,766</b>	- 0.3%
<b>Median Sales Price</b>		\$244,900	<b>\$265,000</b>	+ 8.2%	\$245,000	<b>\$260,000</b>	+ 6.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$308.1	<b>\$343.6</b>	+ 11.5%	\$797.2	<b>\$976.7</b>	+ 22.5%
<b>Days on Market</b>		90	<b>85</b>	- 5.6%	91	<b>86</b>	- 5.5%
<b>Pending Sales</b>		1,665	<b>1,646</b>	- 1.1%	3,694	<b>3,832</b>	+ 3.7%
<b>Months Supply</b>		3.6	<b>2.5</b>	- 30.6%	--	--	--
<b>New Listings</b>		2,184	<b>1,827</b>	- 16.3%	4,685	<b>4,216</b>	- 10.0%
<b>Homes for Sale</b>		5,236	<b>3,811</b>	- 27.2%	--	--	--
<b>Pct. of List Price Received</b>		97.5%	<b>97.7%</b>	+ 0.2%	97.3%	<b>97.4%</b>	+ 0.1%
<b>Affordability Index</b>		153	<b>139</b>	- 9.2%	153	<b>142</b>	- 7.2%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



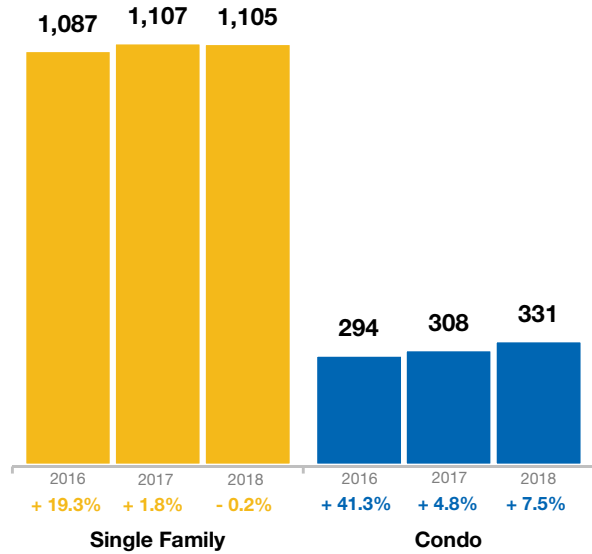
Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		308	331	+ 7.5%	860	854	- 0.7%
<b>Median Sales Price</b>		\$190,000	\$189,900	- 0.1%	\$181,500	\$190,000	+ 4.7%
<b>\$ Volume of Closed Sales (in millions)</b>		\$74.2	\$78.7	+ 6.1%	\$196.4	\$202.5	+ 3.1%
<b>Days on Market</b>		81	64	- 21.0%	80	70	- 12.5%
<b>Pending Sales</b>		463	436	- 5.8%	1,035	1,125	+ 8.7%
<b>Months Supply</b>		3.1	2.0	- 35.5%	--	--	--
<b>New Listings</b>		566	462	- 18.4%	1,261	1,236	- 2.0%
<b>Homes for Sale</b>		1,170	834	- 28.7%	--	--	--
<b>Pct. of List Price Received</b>		98.2%	98.4%	+ 0.2%	98.0%	98.3%	+ 0.3%
<b>Affordability Index</b>		198	194	- 2.0%	207	194	- 6.3%

# NH Closed Sales

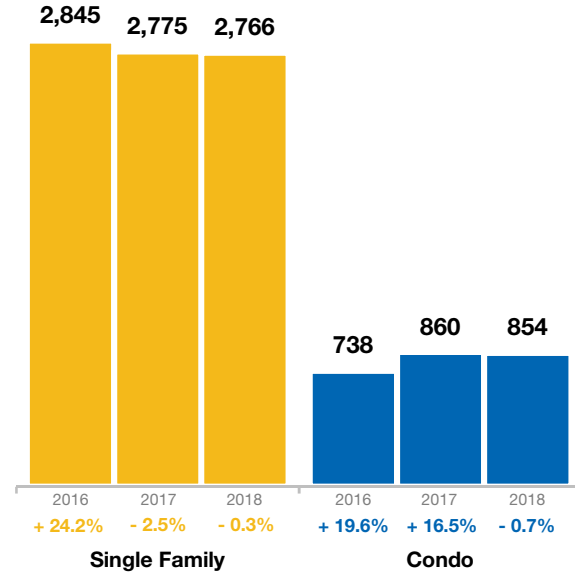
A count of the actual sales that closed in a given month.



## March

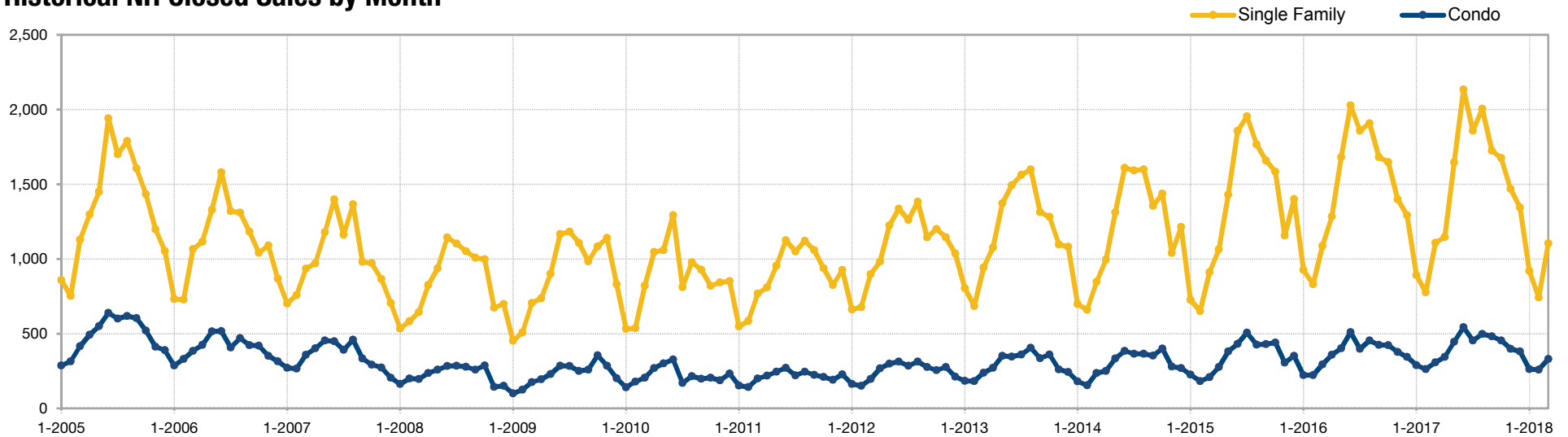


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	1,146	-10.7%	345	-3.6%
May-2017	1,647	-2.0%	446	+10.9%
Jun-2017	2,134	+5.3%	543	+6.5%
Jul-2017	1,858	0.0%	454	+14.1%
Aug-2017	2,006	+5.1%	498	+9.7%
Sep-2017	1,724	+2.6%	482	+13.7%
Oct-2017	1,675	+1.6%	454	+7.3%
Nov-2017	1,468	+4.9%	398	+5.3%
Dec-2017	1,344	+4.0%	382	+10.7%
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	742	-4.4%	260	-1.1%
<b>Mar-2018</b>	<b>1,105</b>	<b>-0.2%</b>	<b>331</b>	<b>+7.5%</b>
12-Month Avg	1,481	+1.2%	405	+6.7%

## Historical NH Closed Sales by Month

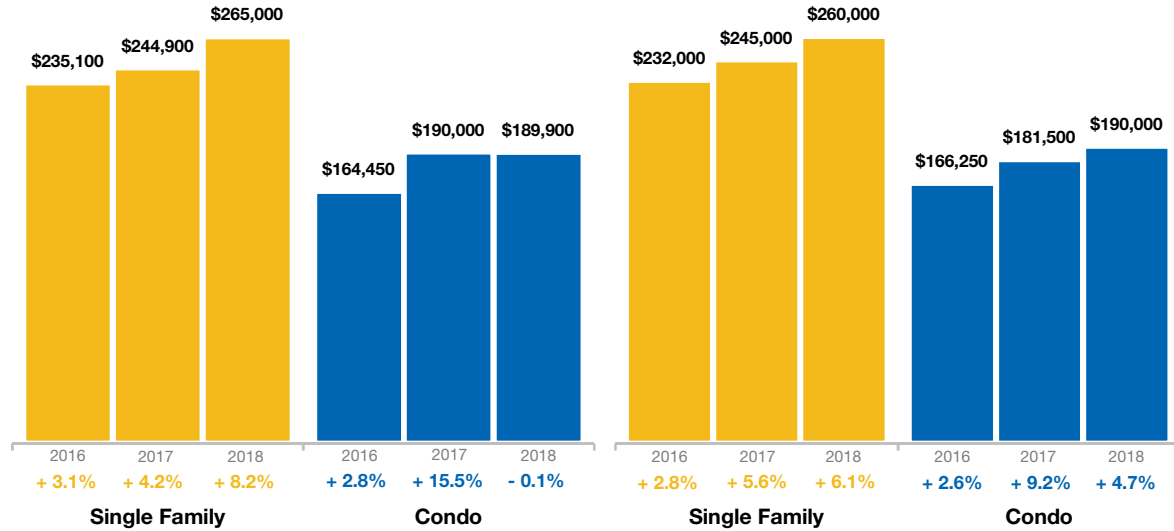


# NH Median Sales Price

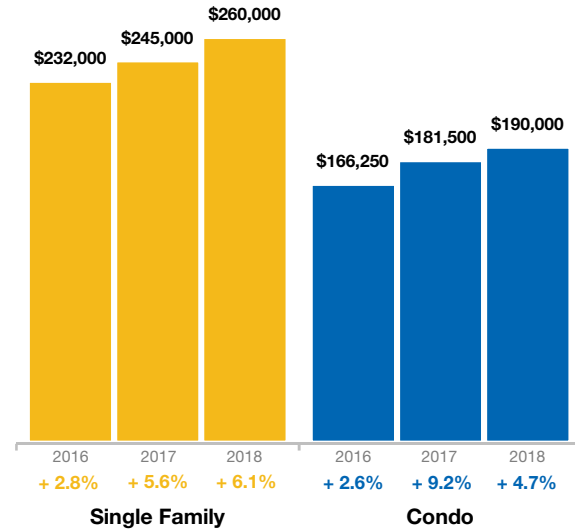
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## March



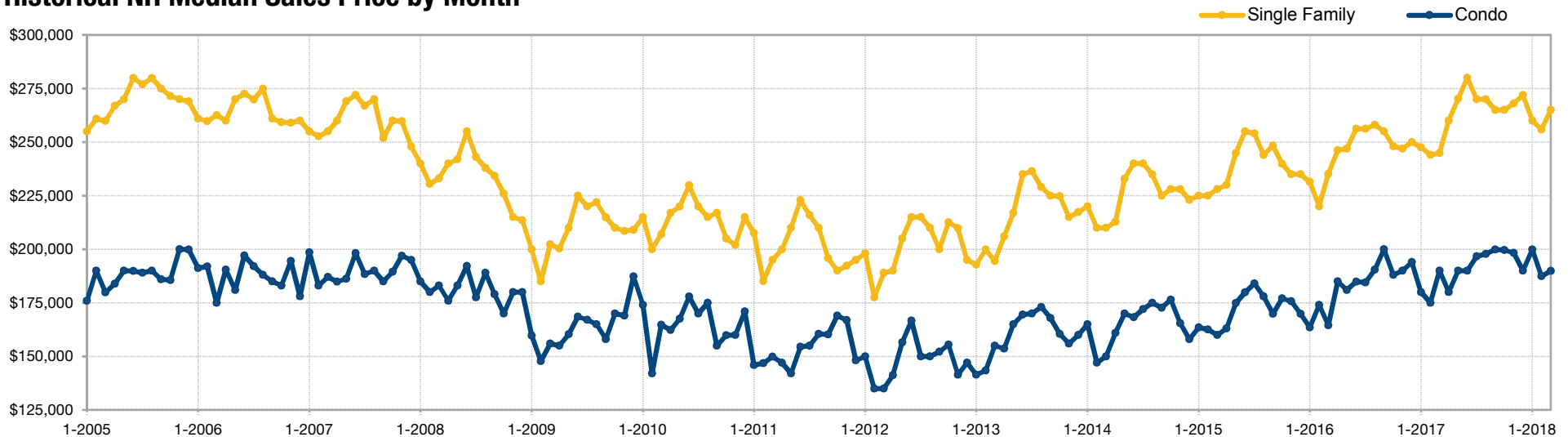
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,250	+9.5%	\$190,000	+5.0%
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,709	+6.6%
Aug-2017	\$270,000	+4.7%	\$197,845	+3.9%
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$198,250	+4.3%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,900	+4.9%	\$187,450	+7.1%
<b>Mar-2018</b>	<b>\$265,000</b>	<b>+8.2%</b>	<b>\$189,900</b>	<b>-0.1%</b>
12-Month Avg*	\$269,900	+8.0%	\$193,714	+3.6%

\* Median Sales Price for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

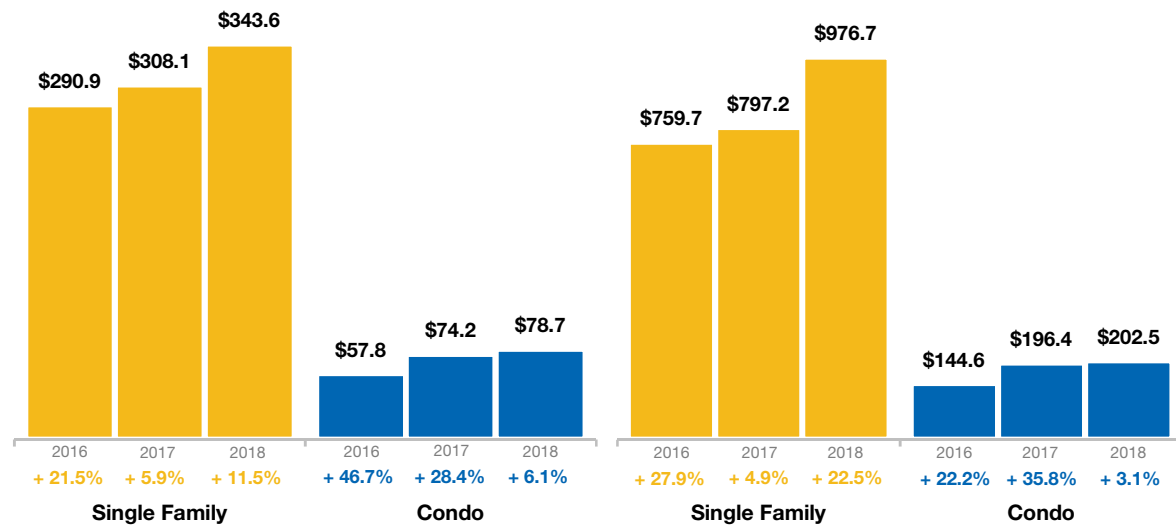


# NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



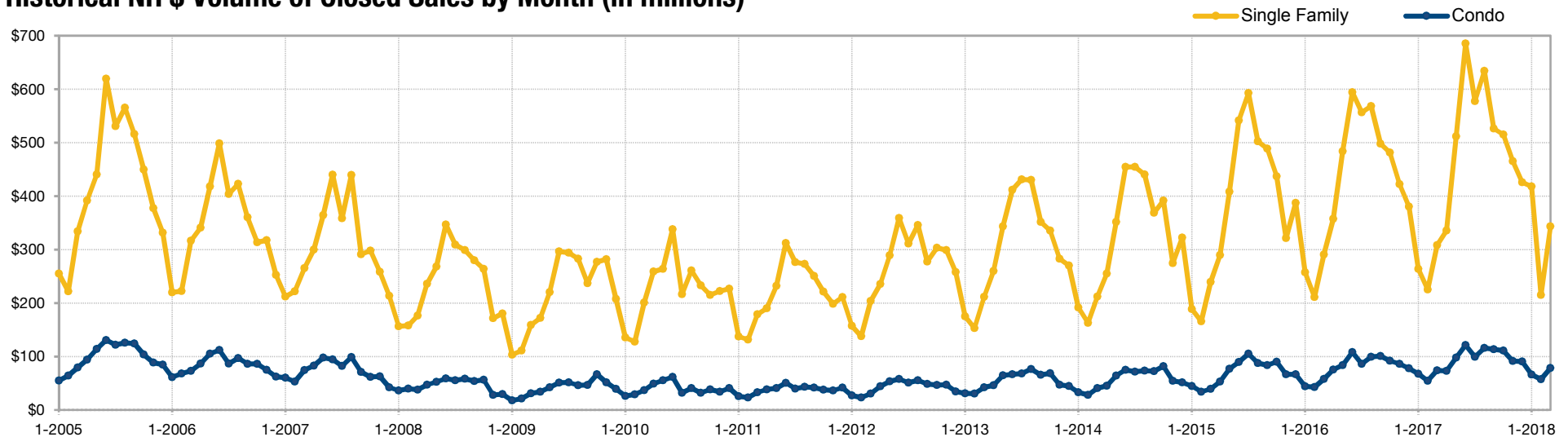
## March



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	\$335.4	-6.3%	\$73.1	-3.3%
May-2017	\$511.7	+5.8%	\$98.2	+17.0%
Jun-2017	\$685.2	+15.3%	\$121.5	+12.2%
Jul-2017	\$577.3	+3.7%	\$99.6	+15.7%
Aug-2017	\$634.3	+11.6%	\$116.0	+16.3%
Sep-2017	\$526.2	+5.7%	\$113.5	+12.7%
Oct-2017	\$515.3	+7.0%	\$111.2	+21.0%
Nov-2017	\$465.1	+10.1%	\$91.4	+5.7%
Dec-2017	\$426.0	+11.9%	\$90.8	+16.3%
Jan-2018	\$418.1	+58.5%	\$66.2	-2.1%
Feb-2018	\$215.0	-4.6%	\$57.6	+5.5%
<b>Mar-2018</b>	<b>\$343.6</b>	<b>+11.5%</b>	<b>\$78.7</b>	<b>+6.1%</b>
12-Month Avg*	\$471.1	+10.0%	\$93.1	+11.0%

\* \$ Volume of Closed Sales (in millions) for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

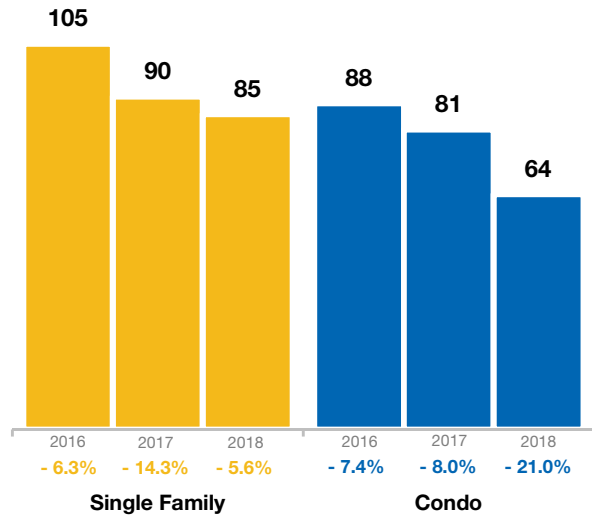


# NH Days on Market

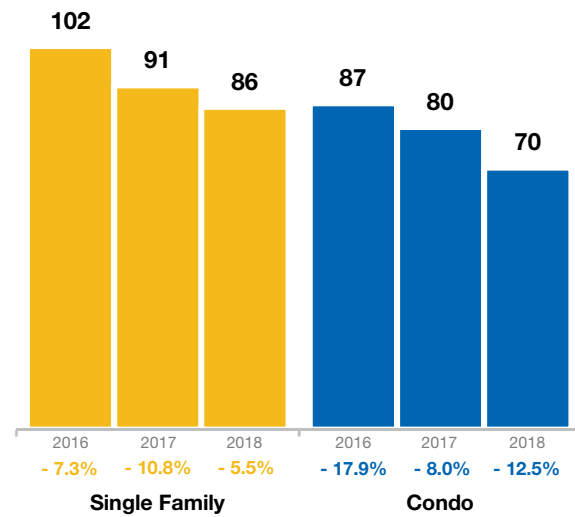
Average number of days between when a property is listed and when an offer is accepted in a given month.



## March



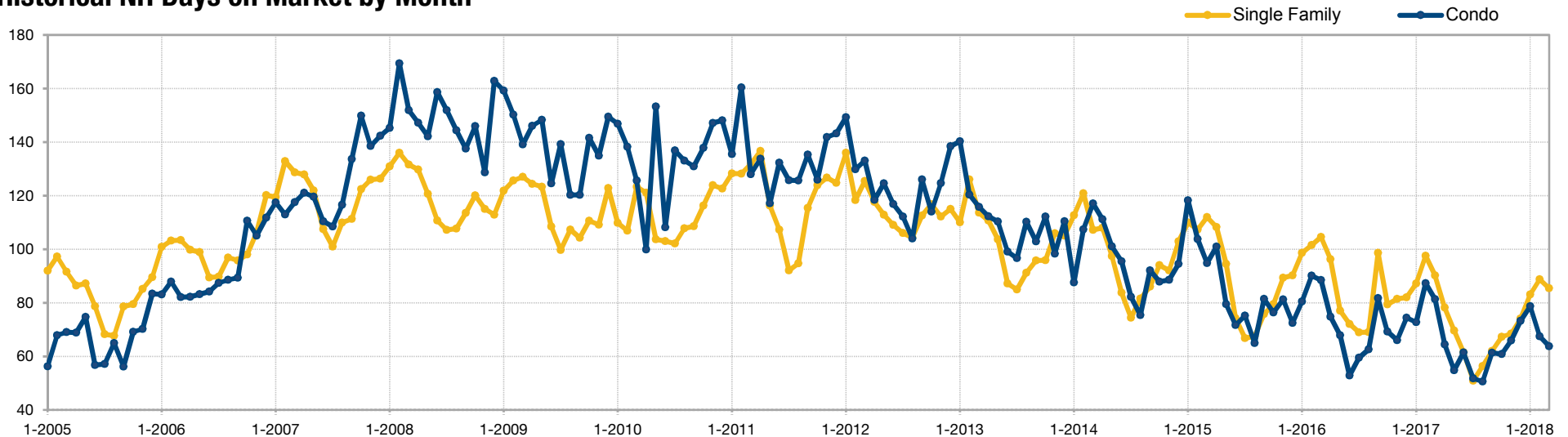
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	51	-19.0%
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	68	-21.8%
<b>Mar-2018</b>	<b>85</b>	<b>-5.6%</b>	<b>64</b>	<b>-21.0%</b>
12-Month Avg*	68	-17.1%	62	-11.4%

\* Days on Market for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

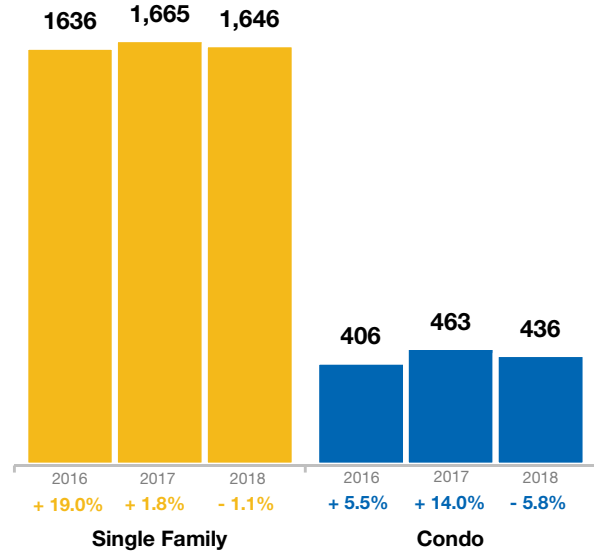


# NH Pending Sales

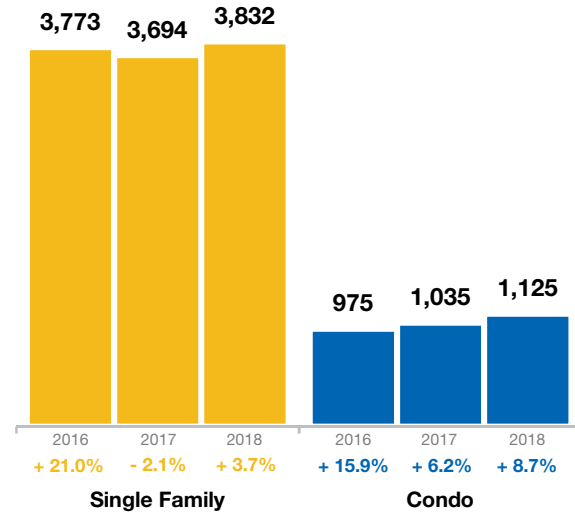
A count of the properties on which offers have been accepted in a given month.



## March

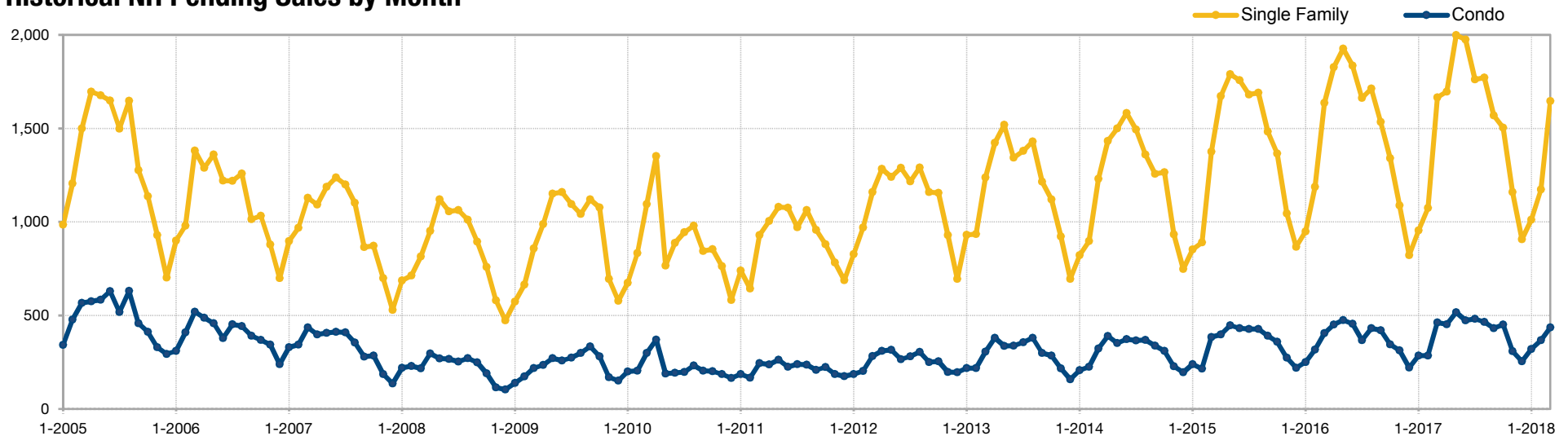


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	1,696	-7.2%	453	+0.2%
May-2017	1,999	+3.8%	517	+8.8%
Jun-2017	1,975	+7.6%	474	+4.2%
Jul-2017	1,762	+6.0%	482	+31.0%
Aug-2017	1,772	+3.4%	465	+7.6%
Sep-2017	1,569	+2.2%	432	+2.6%
Oct-2017	1,504	+12.2%	452	+30.6%
Nov-2017	1,159	+6.5%	309	-1.3%
Dec-2017	907	+10.3%	255	+15.4%
Jan-2018	1,012	+6.0%	321	+12.2%
Feb-2018	1,174	+9.3%	368	+28.7%
<b>Mar-2018</b>	<b>1,646</b>	<b>-1.1%</b>	<b>436</b>	<b>-5.8%</b>
12-Month Avg	1,515	+4.2%	414	+9.9%

## Historical NH Pending Sales by Month



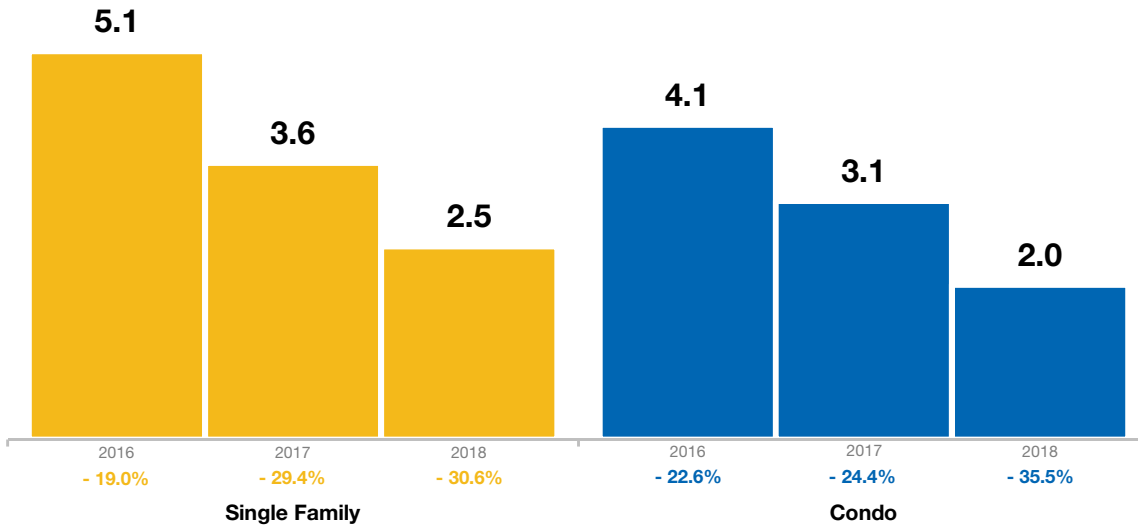


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



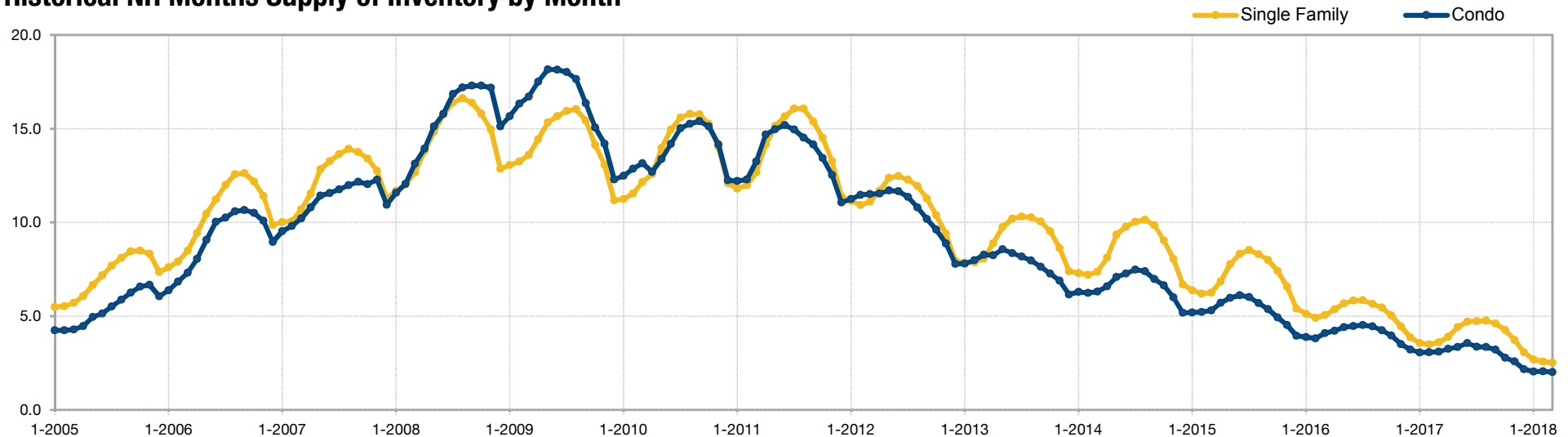
## March



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	3.9	-27.8%	3.3	-21.4%
May-2017	4.4	-22.8%	3.4	-22.7%
Jun-2017	4.7	-19.0%	3.6	-20.0%
Jul-2017	4.7	-20.3%	3.4	-24.4%
Aug-2017	4.8	-15.8%	3.4	-24.4%
Sep-2017	4.6	-16.4%	3.2	-23.8%
Oct-2017	4.3	-14.0%	2.8	-30.0%
Nov-2017	3.7	-17.8%	2.6	-25.7%
Dec-2017	3.1	-20.5%	2.2	-31.3%
Jan-2018	2.7	-25.0%	2.1	-32.3%
Feb-2018	2.6	-25.7%	2.1	-32.3%
<b>Mar-2018</b>	<b>2.5</b>	<b>-30.6%</b>	<b>2.0</b>	<b>-35.5%</b>
12-Month Avg*	3.8	-20.6%	2.8	-27.0%

\* Months Supply for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

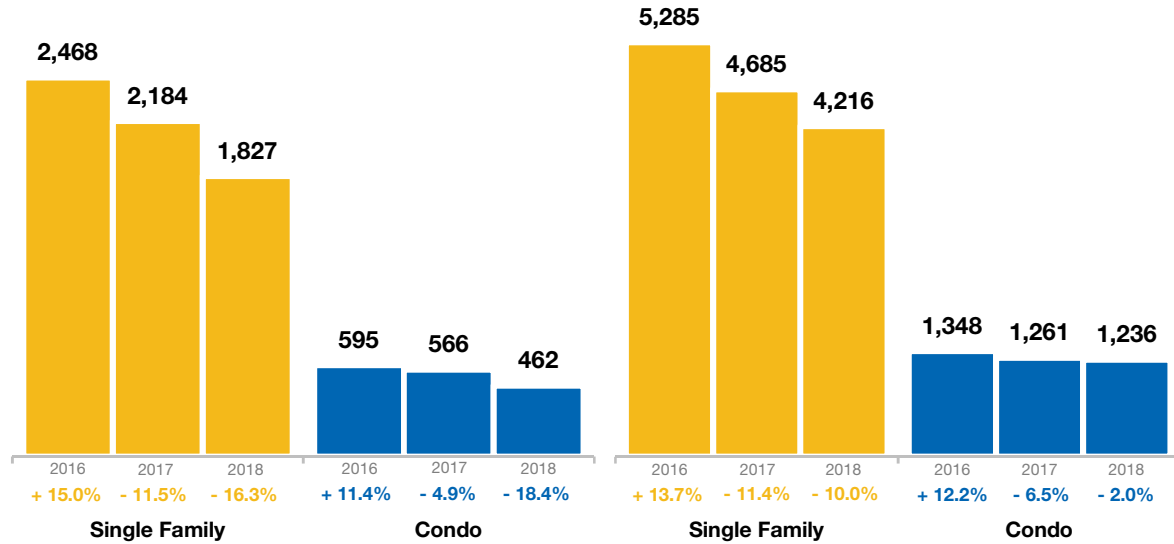


# NH New Listings

A count of the properties that have been newly listed on the market in a given month.

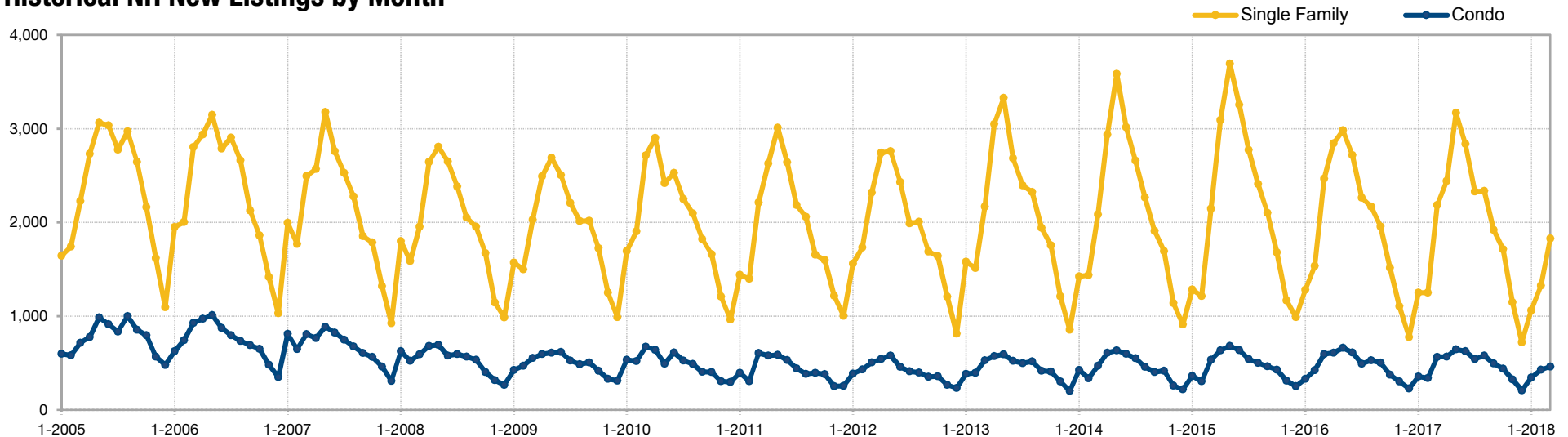


## March



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	2,441	-14.1%	569	-6.6%
May-2017	3,168	+6.2%	647	-2.6%
Jun-2017	2,838	+4.4%	627	+2.1%
Jul-2017	2,329	+2.9%	542	+9.9%
Aug-2017	2,337	+7.8%	578	+9.1%
Sep-2017	1,920	-1.8%	497	-1.6%
Oct-2017	1,715	+13.1%	439	+17.1%
Nov-2017	1,148	+3.7%	325	+7.6%
Dec-2017	721	-7.2%	208	-8.8%
Jan-2018	1,063	-15.0%	344	-3.1%
Feb-2018	1,326	+6.1%	430	+26.5%
<b>Mar-2018</b>	<b>1,827</b>	<b>-16.3%</b>	<b>462</b>	<b>-18.4%</b>
12-Month Avg	1,918	-0.8%	465	+1.6%

## Historical NH New Listings by Month

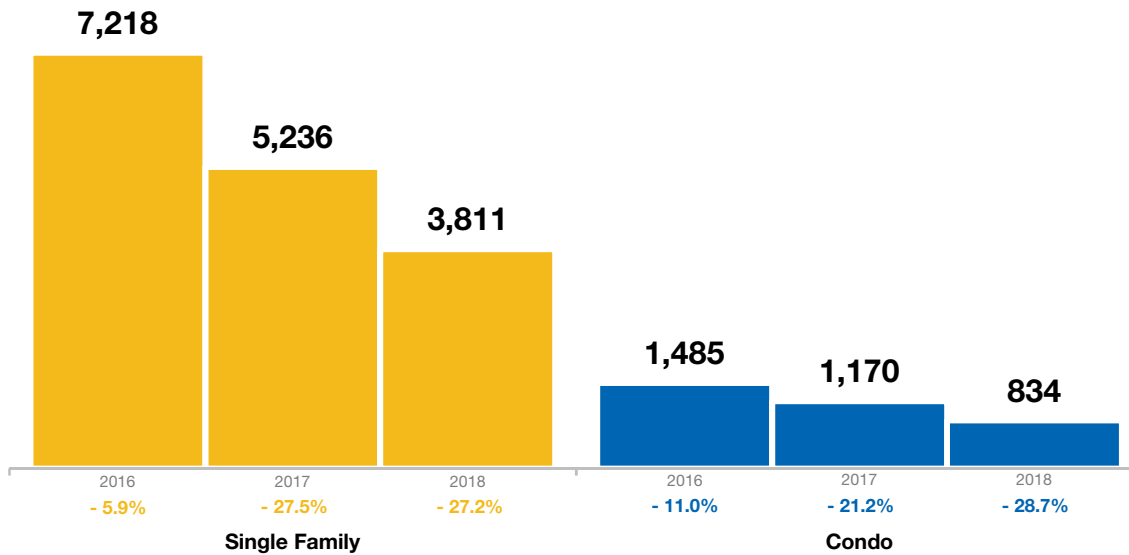


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

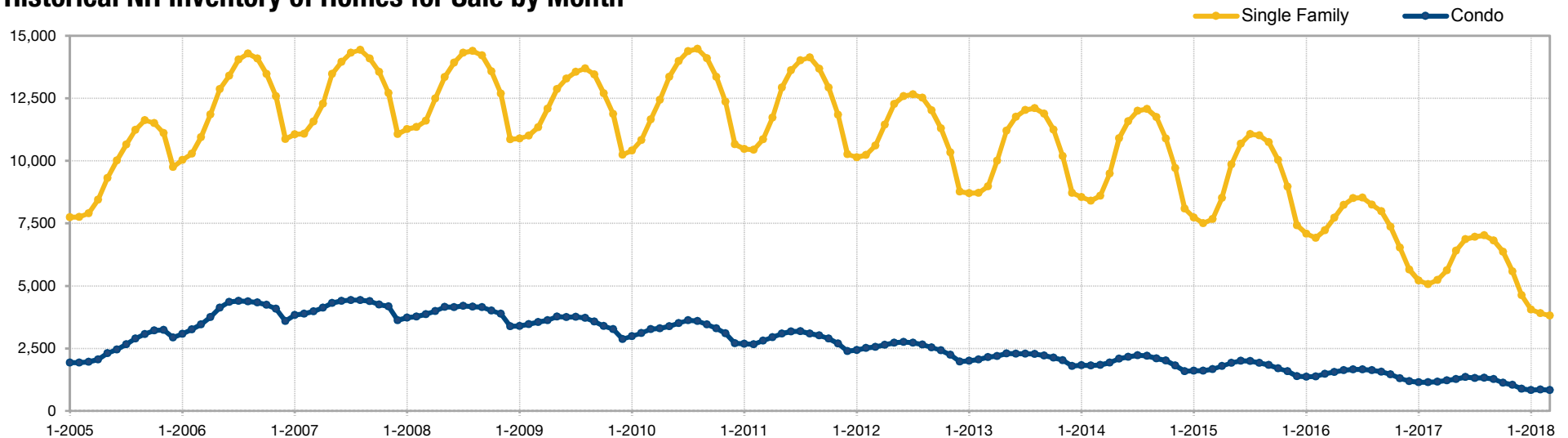


## March



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	5,620	-27.2%	1,225	-21.1%
May-2017	6,404	-22.3%	1,277	-21.7%
Jun-2017	6,868	-19.3%	1,360	-18.1%
Jul-2017	6,958	-18.4%	1,317	-20.6%
Aug-2017	7,026	-14.8%	1,321	-19.1%
Sep-2017	6,811	-14.7%	1,273	-18.9%
Oct-2017	6,360	-13.7%	1,124	-23.1%
Nov-2017	5,577	-14.6%	1,046	-19.9%
Dec-2017	4,627	-18.1%	883	-26.1%
Jan-2018	4,050	-22.4%	839	-27.0%
Feb-2018	3,905	-22.9%	856	-25.2%
<b>Mar-2018</b>	<b>3,811</b>	<b>-27.2%</b>	<b>834</b>	<b>-28.7%</b>
12-Month Avg	5,668	-19.3%	1,113	-22.0%

## Historical NH Inventory of Homes for Sale by Month



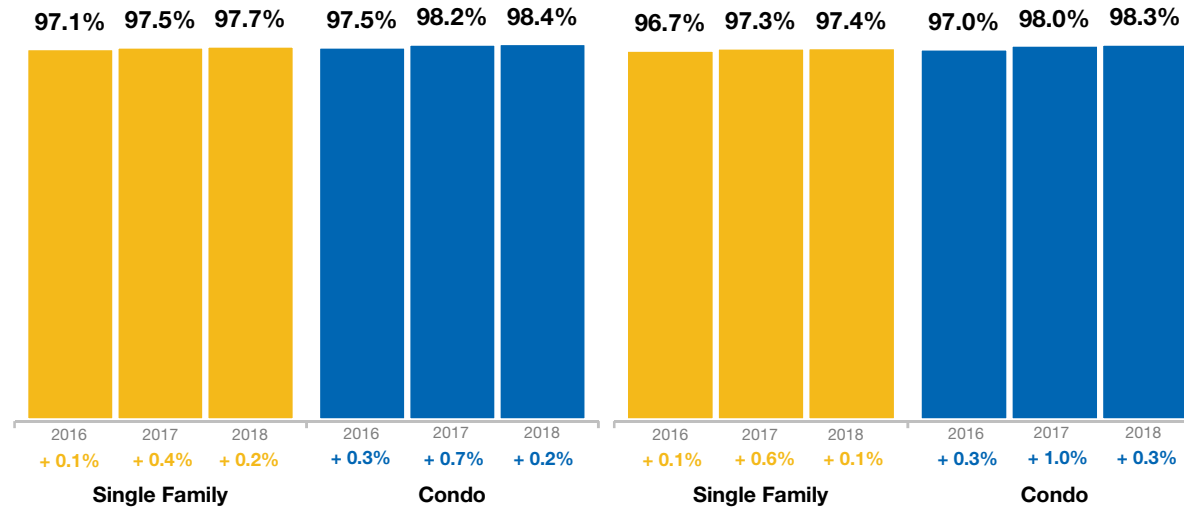
# NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## March

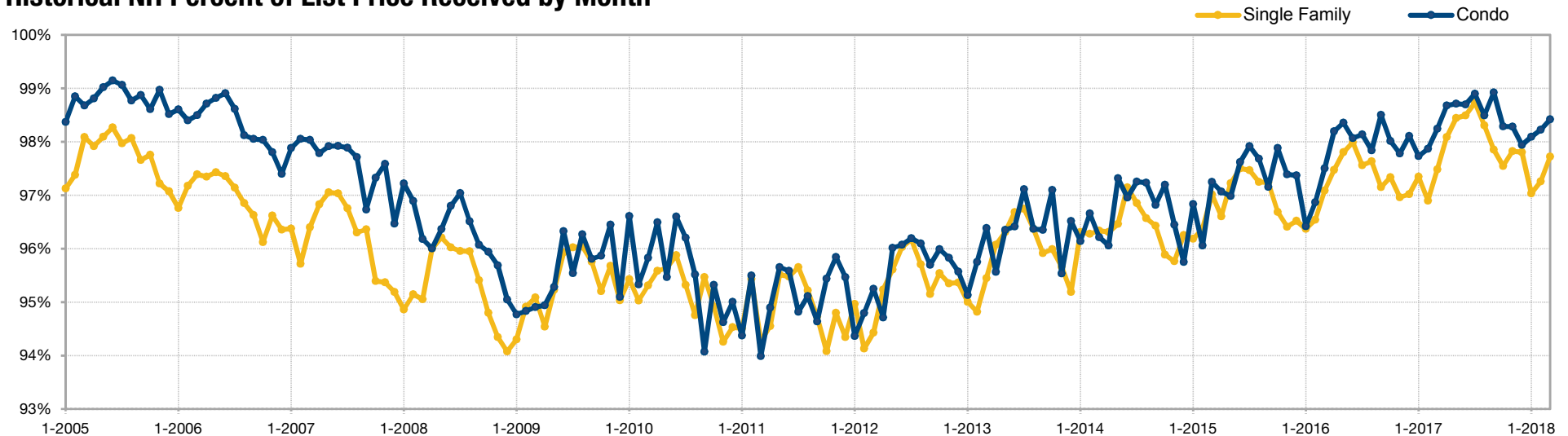
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.9%	+0.7%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.8%	+0.8%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
<b>Mar-2018</b>	<b>97.7%</b>	<b>+0.2%</b>	<b>98.4%</b>	<b>+0.2%</b>
12-Month Avg*	98.0%	+0.6%	98.5%	+0.4%

\* Pct. of List Price Received for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



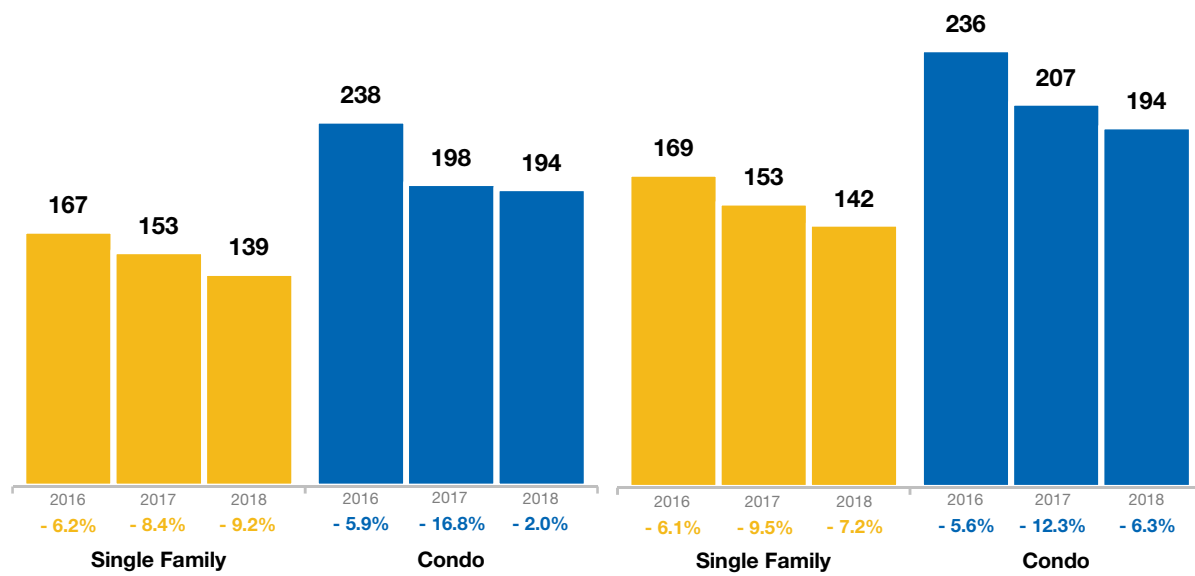
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## March

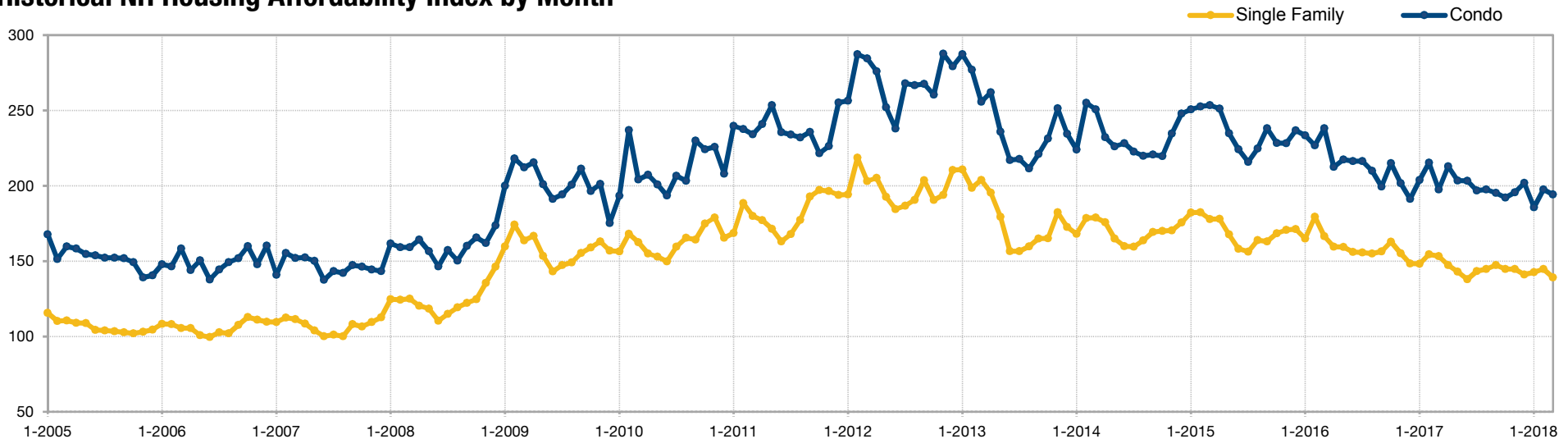
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	198	-5.7%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	196	-3.0%
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	198	-7.9%
<b>Mar-2018</b>	<b>139</b>	<b>-9.2%</b>	<b>194</b>	<b>-2.0%</b>
12-Month Avg*	143	-10.6%	155	-6.8%

\* Affordability Index for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
<b>Closed Sales</b>		1,498	<b>1,493</b>	- 0.3%	3,835	<b>3,799</b>	- 0.9%
<b>Median Sales Price</b>		\$227,250	<b>\$244,000</b>	+ 7.4%	\$225,000	<b>\$240,000</b>	+ 6.7%
<b>\$ Volume of Closed Sales (in millions)</b>		\$387.0	<b>\$425.8</b>	+ 10.0%	\$1,005.6	<b>\$1,190.0</b>	+ 18.3%
<b>Days on Market</b>		87	<b>80</b>	- 8.0%	88	<b>81</b>	- 8.0%
<b>Pending Sales</b>		2,210	<b>2,172</b>	- 1.7%	4,948	<b>5,185</b>	+ 4.8%
<b>Months Supply</b>		3.5	<b>2.4</b>	- 31.4%	--	--	--
<b>New Listings</b>		2,832	<b>2,380</b>	- 16.0%	6,163	<b>5,683</b>	- 7.8%
<b>Homes for Sale</b>		6,615	<b>4,834</b>	- 26.9%	--	--	--
<b>Pct. of List Price Received</b>		97.3%	<b>97.7%</b>	+ 0.4%	97.2%	<b>97.4%</b>	+ 0.2%
<b>Affordability Index</b>		165	<b>151</b>	- 8.5%	167	<b>154</b>	- 7.9%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -
<b>Belknap</b>	79	73	- 7.6%	\$205,000	\$250,000	+ 22.0%	\$19.0	\$22.6	+ 18.9%	107	76	- 29.0%	92	103	+ 12.0%
Belknap Year-to-Date	184	170	- 7.6%	\$199,500	\$230,000	+ 15.3%	\$54.4	\$46.8	- 14.0%	112	86	- 23.2%	217	245	+ 12.9%
<b>Carroll</b>	71	67	- 5.6%	\$220,000	\$229,000	+ 4.1%	\$22.5	\$24.5	+ 8.9%	146	135	- 7.5%	91	101	+ 11.0%
Carroll Year-to-Date	178	162	- 9.0%	\$199,950	\$227,250	+ 13.7%	\$52.8	\$50.1	- 5.1%	145	123	- 15.2%	222	242	+ 9.0%
<b>Cheshire</b>	59	53	- 10.2%	\$171,900	\$169,000	- 1.7%	\$10.0	\$9.3	- 7.0%	97	114	+ 17.5%	71	78	+ 9.9%
Cheshire Year-to-Date	156	143	- 8.3%	\$172,200	\$175,000	+ 1.6%	\$28.4	\$26.3	- 7.4%	111	100	- 9.9%	190	182	- 4.2%
<b>Coos</b>	33	31	- 6.1%	\$61,000	\$120,500	+ 97.5%	\$3.8	\$4.1	+ 7.9%	186	149	- 19.9%	34	53	+ 55.9%
Coos Year-to-Date	82	82	0.0%	\$95,000	\$113,000	+ 18.9%	\$10.0	\$11.5	+ 15.0%	177	157	- 11.3%	92	111	+ 20.7%
<b>Grafton</b>	71	78	+ 9.9%	\$190,000	\$179,000	- 5.8%	\$17.8	\$18.6	+ 4.5%	125	132	+ 5.6%	106	127	+ 19.8%
Grafton Year-to-Date	181	192	+ 6.1%	\$190,000	\$207,000	+ 8.9%	\$43.5	\$49.3	+ 13.3%	114	130	+ 14.0%	248	297	+ 19.8%
<b>Hillsborough</b>	286	304	+ 6.3%	\$275,000	\$270,000	- 1.8%	\$83.3	\$95.3	+ 14.4%	72	69	- 4.2%	473	444	- 6.1%
Hillsborough Year-to-Date	718	760	+ 5.8%	\$270,000	\$270,000	0.0%	\$210.5	\$236.4	+ 12.3%	68	71	+ 4.4%	996	1,026	+ 3.0%
<b>Merrimack</b>	133	126	- 5.3%	\$223,250	\$255,950	+ 14.6%	\$30.8	\$36.5	+ 18.5%	94	87	- 7.4%	196	189	- 3.6%
Merrimack Year-to-Date	336	314	- 6.5%	\$228,000	\$250,000	+ 9.6%	\$82.2	\$87.0	+ 5.8%	89	87	- 2.2%	435	447	+ 2.8%
<b>Rockingham</b>	231	225	- 2.6%	\$324,400	\$369,900	+ 14.0%	\$89.3	\$94.4	+ 5.7%	73	71	- 2.7%	362	351	- 3.0%
Rockingham Year-to-Date	583	572	- 1.9%	\$330,000	\$360,000	+ 9.1%	\$235.6	\$376.5	+ 59.8%	75	69	- 8.0%	804	786	- 2.2%
<b>Strafford</b>	107	114	+ 6.5%	\$220,000	\$268,500	+ 22.0%	\$26.2	\$31.8	+ 21.4%	58	64	+ 10.3%	185	144	- 22.2%
Strafford Year-to-Date	266	280	+ 5.3%	\$220,000	\$253,900	+ 15.4%	\$64.4	\$75.9	+ 17.9%	75	71	- 5.3%	366	366	0.0%
<b>Sullivan</b>	37	34	- 8.1%	\$126,100	\$172,450	+ 36.8%	\$5.4	\$6.6	+ 22.2%	114	106	- 7.0%	55	56	+ 1.8%
Sullivan Year-to-Date	91	91	0.0%	\$147,000	\$152,500	+ 3.7%	\$15.4	\$17.0	+ 10.4%	140	110	- 21.4%	124	130	+ 4.8%
<b>Entire State</b>	1,107	1,105	- 0.2%	\$244,900	\$265,000	+ 8.2%	\$308.1	\$343.6	+ 11.5%	90	85	- 5.6%	1,665	1,646	- 1.1%
Entire State Year-to-Date	2,775	2,766	- 0.3%	\$245,000	\$260,000	+ 6.1%	\$797.2	\$976.7	+ 22.5%	91	86	- 5.5%	3,694	3,832	+ 3.7%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -	3-2017	3-2018	+ / -
<b>Belknap</b>	14	22	+ 57.1%	\$164,250	\$176,450	+ 7.4%	\$2.3	\$5.1	+ 121.7%	125	86	- 31.2%	39	22	- 43.6%
Belknap Year-to-Date	44	45	+ 2.3%	\$173,950	\$159,850	- 8.1%	\$9.6	\$9.6	0.0%	125	115	- 8.0%	62	67	+ 8.1%
<b>Carroll</b>	12	21	+ 75.0%	\$132,000	\$132,000	0.0%	\$2.1	\$3.5	+ 66.7%	110	64	- 41.8%	28	29	+ 3.6%
Carroll Year-to-Date	38	51	+ 34.2%	\$154,250	\$145,000	- 6.0%	\$6.8	\$9.3	+ 36.8%	108	100	- 7.4%	54	71	+ 31.5%
<b>Cheshire</b>	6	4	- 33.3%	\$224,065	\$183,600	- 18.1%	\$1.2	\$0.7	- 41.7%	152	97	- 36.2%	2	12	+ 500.0%
Cheshire Year-to-Date	14	8	- 42.9%	\$148,500	\$135,000	- 9.1%	\$2.5	\$1.2	- 52.0%	127	76	- 40.2%	12	22	+ 83.3%
<b>Coos</b>	3	2	- 33.3%	\$405,000	\$316,500	- 21.9%	\$1.1	\$0.6	- 45.5%	127	291	+ 129.1%	2	2	0.0%
Coos Year-to-Date	3	5	+ 66.7%	\$405,000	\$220,000	- 45.7%	\$1.1	\$1.3	+ 18.2%	127	207	+ 63.0%	6	5	- 16.7%
<b>Grafton</b>	29	30	+ 3.4%	\$155,000	\$142,300	- 8.2%	\$4.7	\$6.0	+ 27.7%	156	45	- 71.2%	52	46	- 11.5%
Grafton Year-to-Date	92	78	- 15.2%	\$136,000	\$167,500	+ 23.2%	\$15.6	\$17.4	+ 11.5%	148	98	- 33.8%	137	115	- 16.1%
<b>Hillsborough</b>	109	95	- 12.8%	\$183,000	\$179,900	- 1.7%	\$23.4	\$19.4	- 17.1%	45	53	+ 17.8%	144	152	+ 5.6%
Hillsborough Year-to-Date	293	262	- 10.6%	\$178,000	\$179,950	+ 1.1%	\$59.9	\$54.9	- 8.3%	52	55	+ 5.8%	338	363	+ 7.4%
<b>Merrimack</b>	22	30	+ 36.4%	\$171,500	\$183,450	+ 7.0%	\$4.2	\$6.0	+ 42.9%	128	47	- 63.3%	36	20	- 44.4%
Merrimack Year-to-Date	67	73	+ 9.0%	\$168,000	\$170,450	+ 1.5%	\$12.6	\$13.1	+ 4.0%	98	53	- 45.9%	72	74	+ 2.8%
<b>Rockingham</b>	101	111	+ 9.9%	\$280,000	\$259,900	- 7.2%	\$33.1	\$35.0	+ 5.7%	70	72	+ 2.9%	141	131	- 7.1%
Rockingham Year-to-Date	273	280	+ 2.6%	\$240,000	\$244,000	+ 1.7%	\$82.4	\$86.6	+ 5.1%	68	66	- 2.9%	306	345	+ 12.7%
<b>Strafford</b>	10	12	+ 20.0%	\$159,250	\$142,950	- 10.2%	\$2.0	\$1.9	- 5.0%	47	27	- 42.6%	18	20	+ 11.1%
Strafford Year-to-Date	33	44	+ 33.3%	\$160,000	\$168,081	+ 5.1%	\$5.8	\$7.8	+ 34.5%	76	46	- 39.5%	44	55	+ 25.0%
<b>Sullivan</b>	2	4	+ 100.0%	\$83,750	\$117,500	+ 40.3%	\$0.2	\$0.4	+ 100.0%	453	259	- 42.8%	1	2	+ 100.0%
Sullivan Year-to-Date	3	8	+ 166.7%	\$83,000	\$132,000	+ 59.0%	\$0.3	\$1.2	+ 300.0%	453	169	- 62.7%	4	8	+ 100.0%
<b>Entire State</b>	308	331	+ 7.5%	\$190,000	\$189,900	- 0.1%	\$74.2	\$78.7	+ 6.1%	81	64	- 21.0%	463	436	- 5.8%
Entire State Year-to-Date	860	854	- 0.7%	\$181,500	\$190,000	+ 4.7%	\$196.4	\$202.5	+ 3.1%	80	70	- 12.5%	1,035	1,125	+ 8.7%