



NH Monthly Indicators

May 2018

Just like last year at this time, prospective home buyers should expect a competitive housing market for the next several months. With payrolls trending upward and unemployment trending downward month after month in an extensive string of positive economic news, demand remains quite strong. Given the fact that gradually rising mortgage rates often infuse urgency to get into a new home before it costs more later, buyers need to remain watchful of new listings and make their offers quickly.

New Listings were down 0.6 percent for single family homes and 1.2 percent for condo properties. Pending Sales increased 11.3 percent for single family homes and 7.2 percent for condo properties.

The Median Sales Price was up 4.6 percent to \$283,000 for single family homes and 13.2 percent to \$215,000 for condo properties. Months Supply of Inventory decreased 22.7 percent for single family units and 35.3 percent for condo units.

Although home sales may actually drop in year-over-year comparisons over the next few months, that has more to do with low inventory than a lack of buyer interest. As lower days on market and higher prices persist year after year, one might rationally expect a change in the outlook for residential real estate, yet the current situation has proven to be remarkably sustainable likely due to stronger fundamentals in home loan approvals than were in place a decade ago.

Monthly Snapshot

- 7.9% **+ 4.6%** **- 3.8%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2017	5-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,648	1,517	- 7.9%	5,569	5,537	- 0.6%
Median Sales Price		\$270,500	\$283,000	+ 4.6%	\$256,500	\$272,200	+ 6.1%
\$ Volume of Closed Sales (in millions)		\$512.0	\$492.3	- 3.8%	\$1,644.0	\$1,748.6	+ 6.4%
Days on Market		70	64	- 8.6%	82	77	- 6.1%
Pending Sales		1,999	2,225	+ 11.3%	7,388	7,697	+ 4.2%
Months Supply		4.4	3.4	- 22.7%	--	--	--
New Listings		3,168	3,148	- 0.6%	10,294	9,924	- 3.6%
Homes for Sale		6,408	5,130	- 19.9%	--	--	--
Pct. of List Price Received		98.4%	98.7%	+ 0.3%	97.8%	98.0%	+ 0.2%
Affordability Index		143	128	- 10.5%	151	133	- 11.9%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



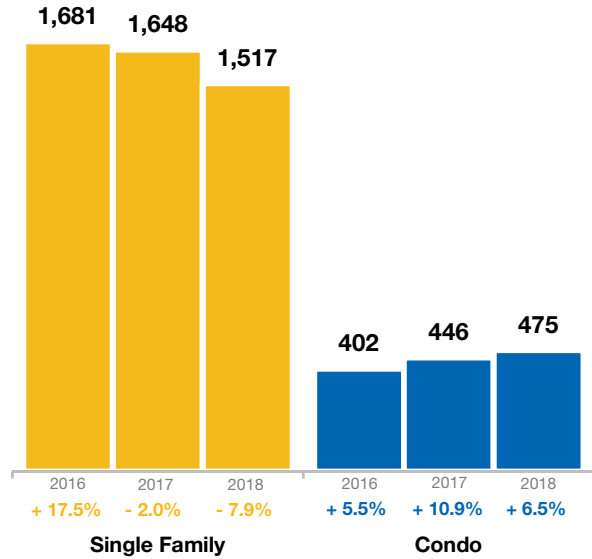
Key Metrics	Historical Sparkbars	5-2017	5-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		446	475	+ 6.5%	1,651	1,716	+ 3.9%
Median Sales Price		\$190,000	\$215,000	+ 13.2%	\$184,900	\$201,750	+ 9.1%
\$ Volume of Closed Sales (in millions)		\$98.2	\$118.3	+ 20.5%	\$367.7	\$413.9	+ 12.6%
Days on Market		55	45	- 18.2%	70	60	- 14.3%
Pending Sales		517	554	+ 7.2%	2,005	2,167	+ 8.1%
Months Supply		3.4	2.2	- 35.3%	--	--	--
New Listings		647	639	- 1.2%	2,477	2,471	- 0.2%
Homes for Sale		1,277	934	- 26.9%	--	--	--
Pct. of List Price Received		98.7%	99.3%	+ 0.6%	98.3%	98.7%	+ 0.4%
Affordability Index		203	169	- 16.7%	209	180	- 13.9%

NH Closed Sales

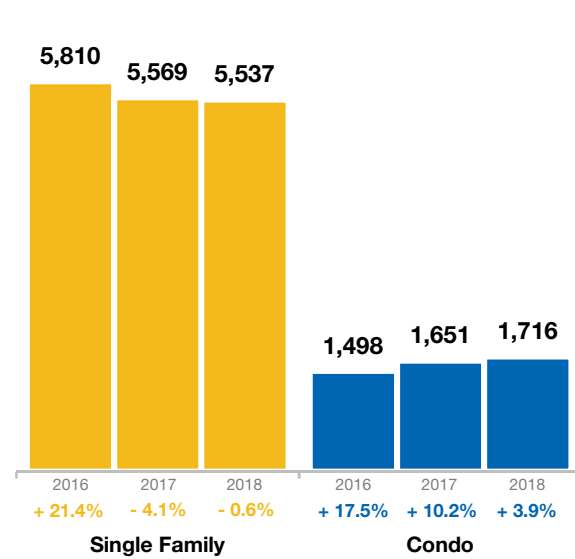
A count of the actual sales that closed in a given month.



May

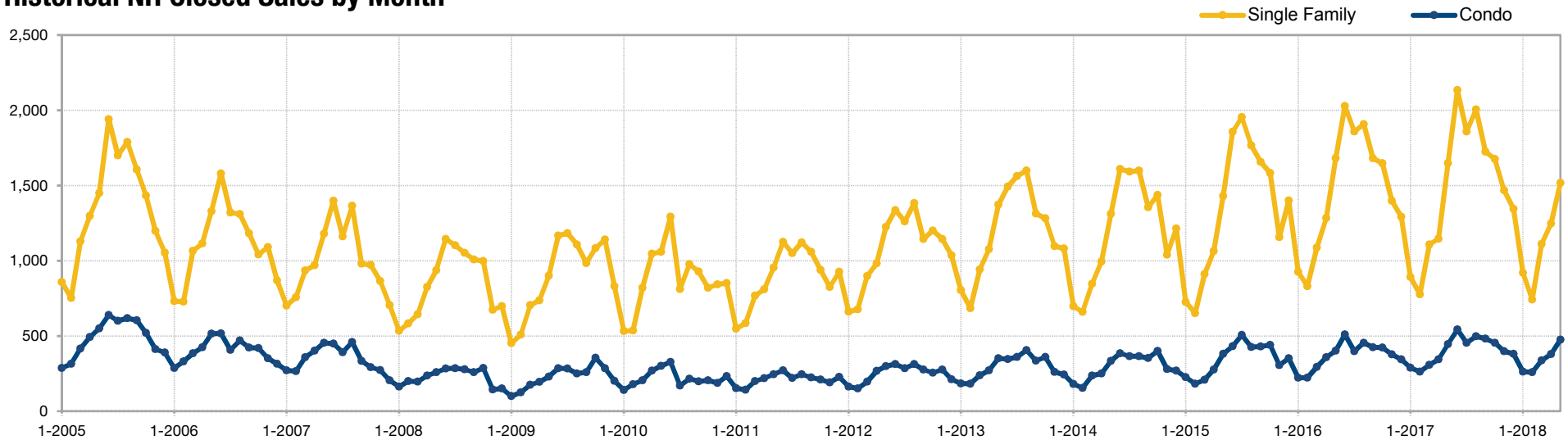


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	2,134	+5.3%	543	+6.5%
Jul-2017	1,858	0.0%	454	+14.1%
Aug-2017	2,006	+5.1%	498	+9.7%
Sep-2017	1,724	+2.6%	482	+13.7%
Oct-2017	1,675	+1.6%	454	+7.3%
Nov-2017	1,468	+4.9%	398	+5.3%
Dec-2017	1,344	+4.0%	382	+10.7%
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	742	-4.4%	260	-1.1%
Mar-2018	1,112	+0.5%	338	+9.7%
Apr-2018	1,247	+8.8%	380	+10.1%
May-2018	1,517	-7.9%	475	+6.5%
12-Month Avg	1,479	+2.1%	411	+7.5%

Historical NH Closed Sales by Month

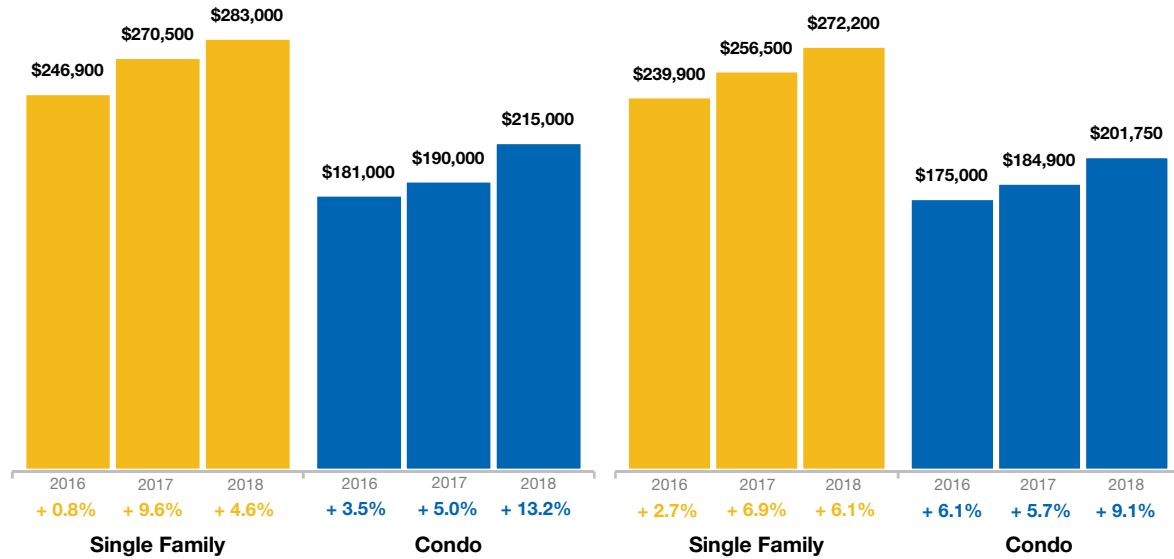


NH Median Sales Price

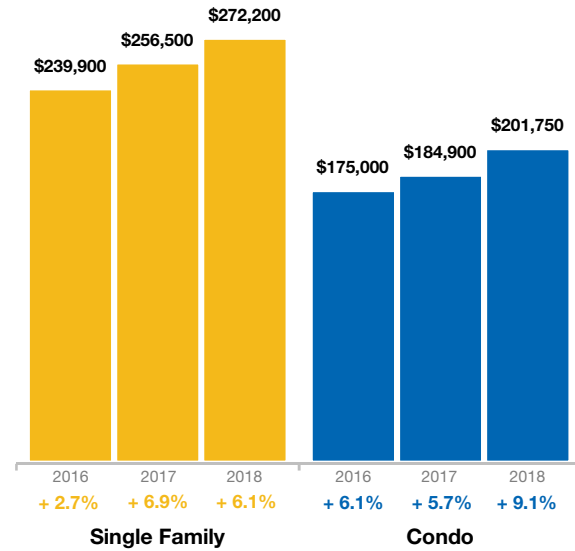
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



May



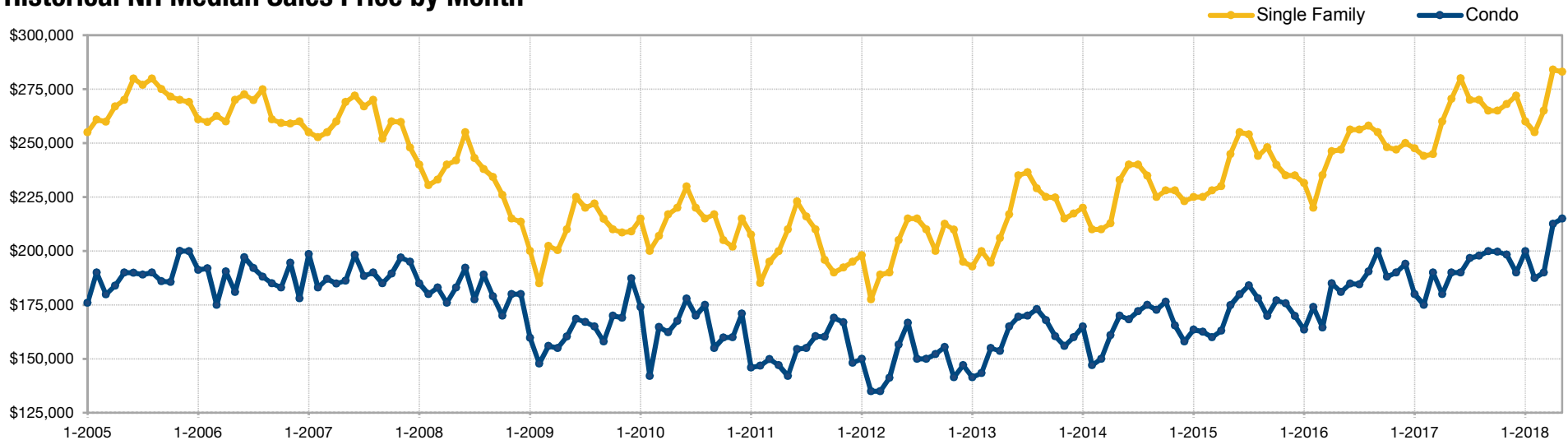
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,709	+6.6%
Aug-2017	\$270,000	+4.7%	\$197,845	+3.9%
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$198,250	+4.3%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,000	+4.5%	\$187,450	+7.1%
Mar-2018	\$265,000	+8.2%	\$189,950	-0.0%
Apr-2018	\$284,000	+9.2%	\$212,500	+18.1%
May-2018	\$283,000	+4.6%	\$215,000	+13.2%
12-Month Avg*	\$270,000	+5.9%	\$198,000	+5.3%

* Median Sales Price for all properties from June 2017 through May 2018. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

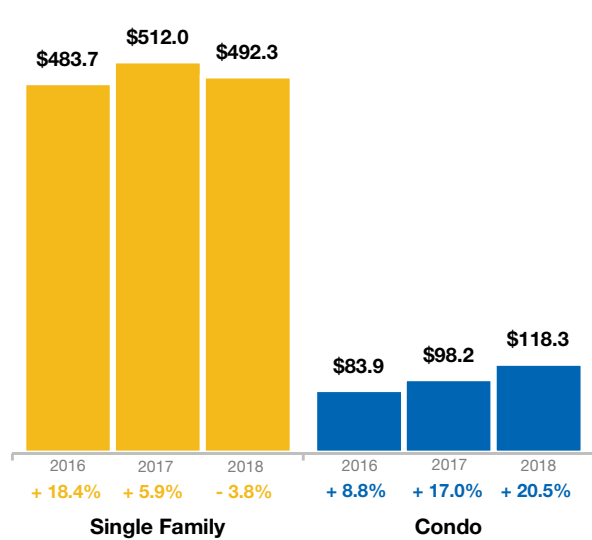


NH \$ Volume of Closed Sales

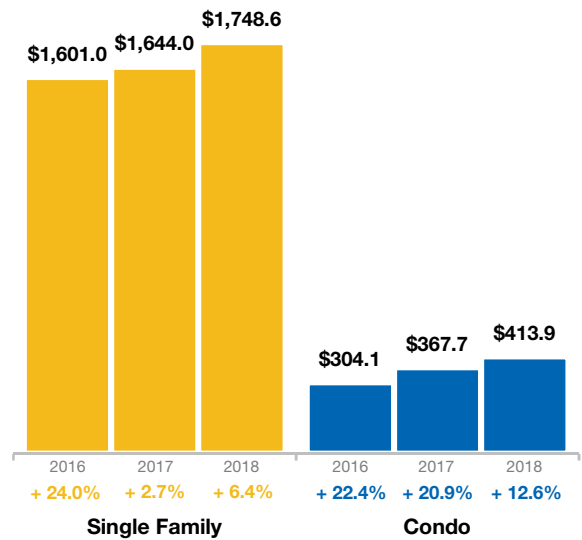
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



May



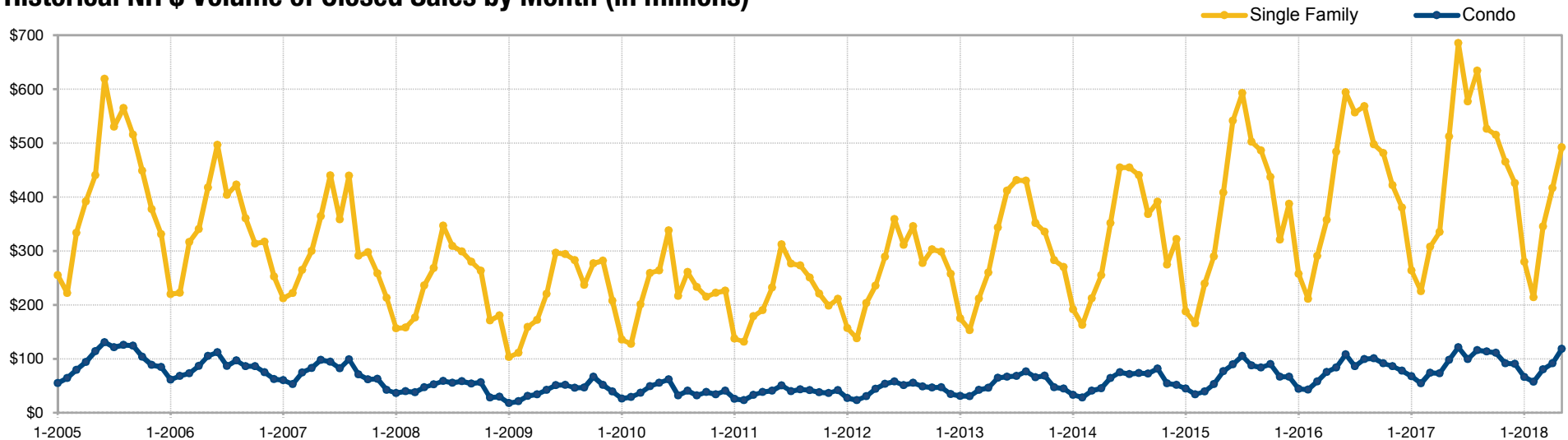
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	\$685.2	+15.4%	\$121.5	+12.2%
Jul-2017	\$577.1	+3.7%	\$99.6	+15.7%
Aug-2017	\$633.9	+11.5%	\$116.0	+16.3%
Sep-2017	\$526.2	+5.7%	\$113.5	+12.7%
Oct-2017	\$515.2	+7.0%	\$111.2	+21.0%
Nov-2017	\$465.2	+10.2%	\$91.4	+5.7%
Dec-2017	\$425.9	+11.9%	\$90.8	+16.3%
Jan-2018	\$279.8	+6.1%	\$66.2	-2.1%
Feb-2018	\$214.3	-4.8%	\$57.6	+5.5%
Mar-2018	\$345.5	+12.2%	\$80.2	+8.1%
Apr-2018	\$416.8	+24.3%	\$91.6	+25.3%
May-2018	\$492.3	-3.8%	\$118.3	+20.5%
12-Month Avg*	\$464.8	+8.4%	\$96.5	+13.6%

* \$ Volume of Closed Sales (in millions) for all properties from June 2017 through May 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

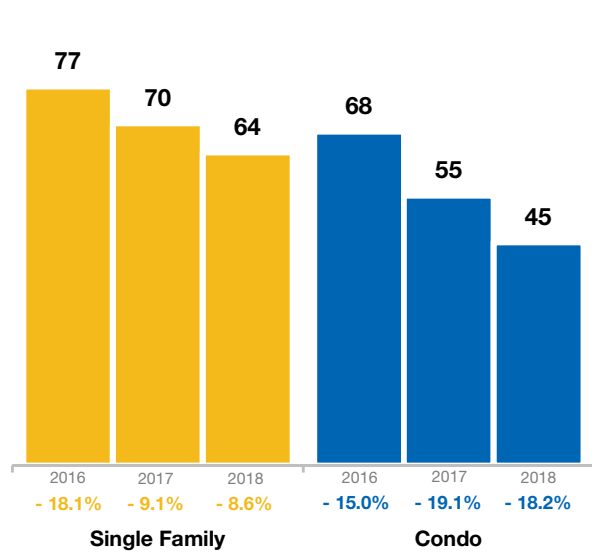


NH Days on Market

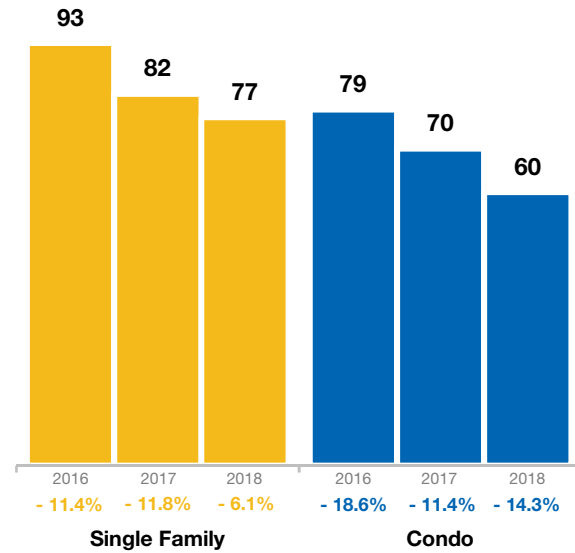
Average number of days between when a property is listed and when an offer is accepted in a given month.



May



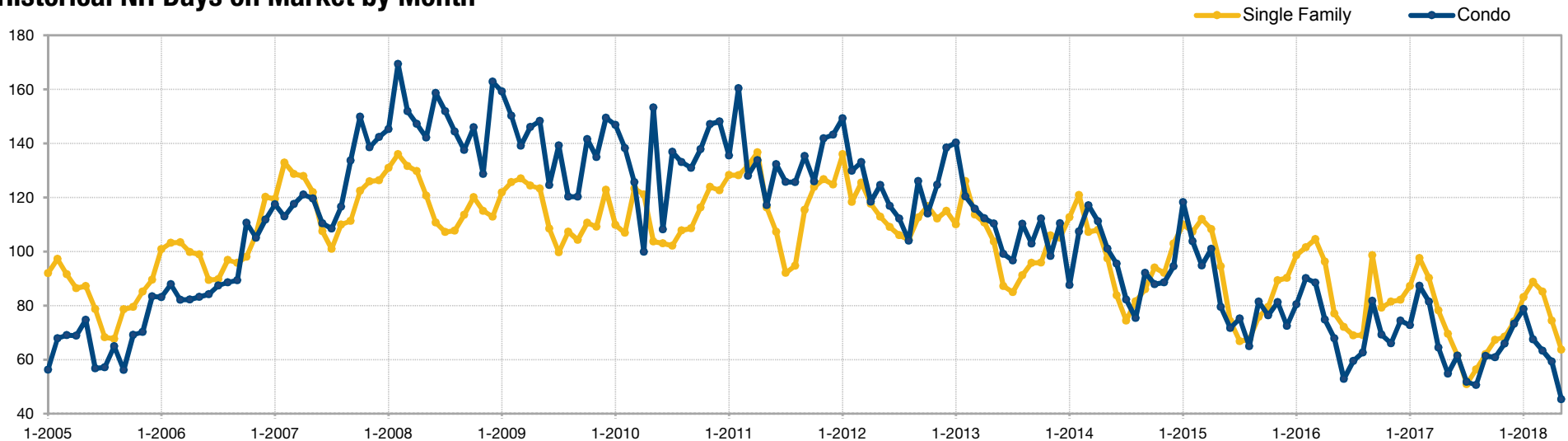
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	51	-19.0%
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	68	-21.8%
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-7.8%
May-2018	64	-8.6%	45	-18.2%
12-Month Avg*	67	-15.9%	60	-10.7%

* Days on Market for all properties from June 2017 through May 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

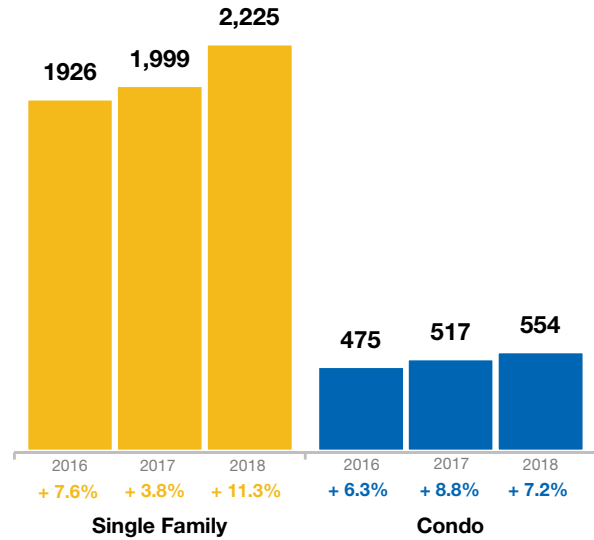


NH Pending Sales

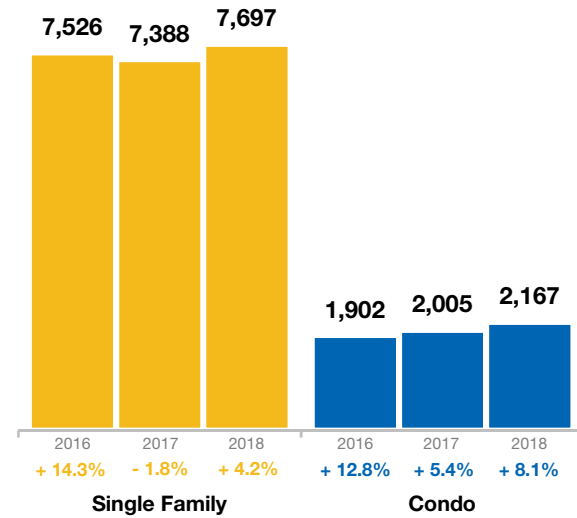
A count of the properties on which offers have been accepted in a given month.



May

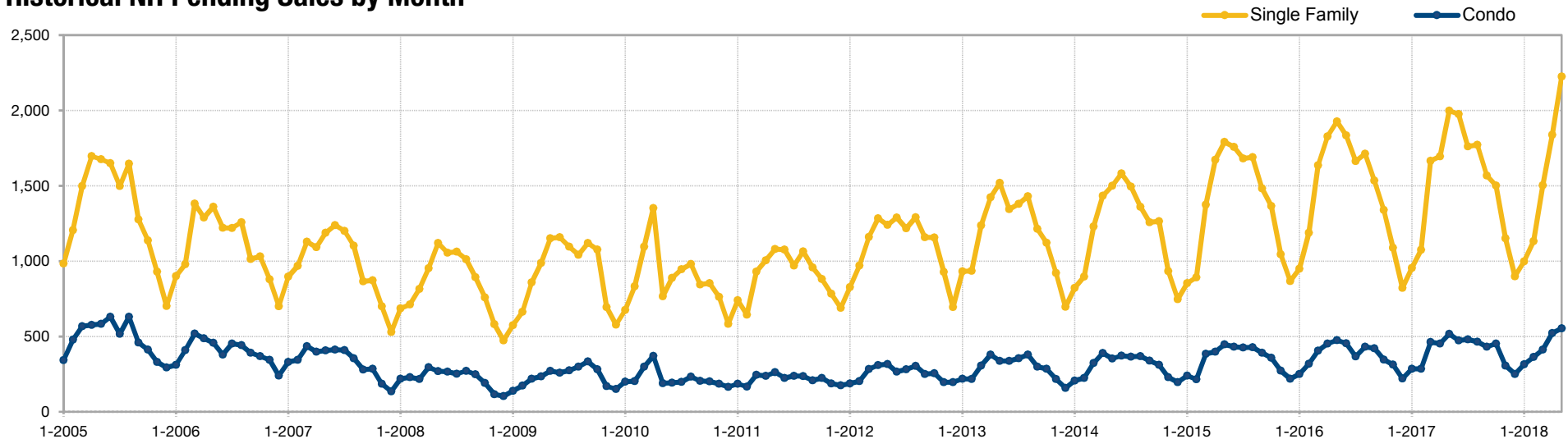


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	1,975	+7.6%	474	+4.2%
Jul-2017	1,762	+6.0%	480	+30.4%
Aug-2017	1,772	+3.4%	465	+7.6%
Sep-2017	1,568	+2.1%	431	+2.4%
Oct-2017	1,502	+12.1%	452	+30.6%
Nov-2017	1,152	+5.9%	306	-2.2%
Dec-2017	898	+9.2%	251	+13.6%
Jan-2018	998	+4.5%	315	+10.1%
Feb-2018	1,132	+5.4%	363	+26.9%
Mar-2018	1,504	-9.7%	413	-10.8%
Apr-2018	1,838	+8.4%	522	+15.2%
May-2018	2,225	+11.3%	554	+7.2%
12-Month Avg	1,527	+5.4%	419	+10.2%

Historical NH Pending Sales by Month

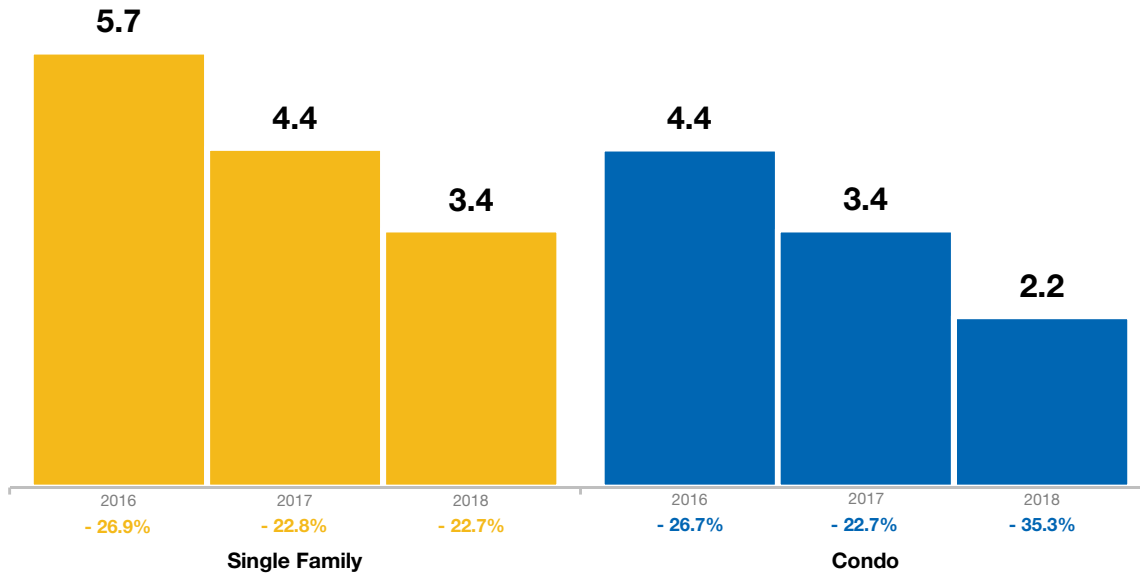


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



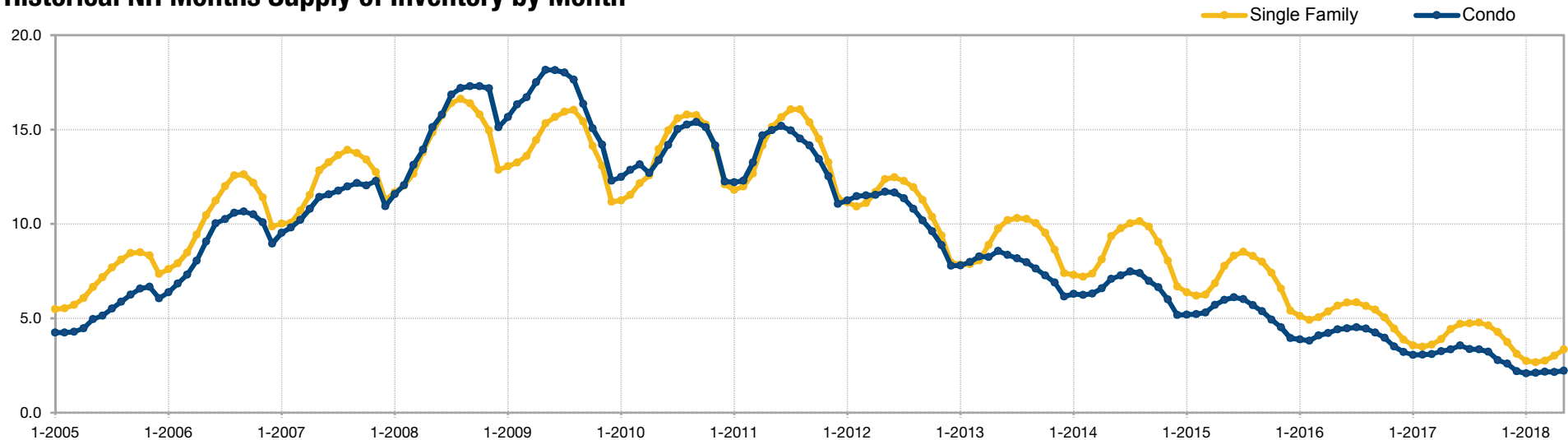
May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	4.7	-19.0%	3.6	-20.0%
Jul-2017	4.7	-20.3%	3.4	-24.4%
Aug-2017	4.8	-15.8%	3.4	-24.4%
Sep-2017	4.6	-16.4%	3.2	-23.8%
Oct-2017	4.3	-14.0%	2.8	-30.0%
Nov-2017	3.8	-15.6%	2.6	-25.7%
Dec-2017	3.1	-20.5%	2.2	-31.3%
Jan-2018	2.7	-25.0%	2.1	-32.3%
Feb-2018	2.7	-22.9%	2.1	-32.3%
Mar-2018	2.8	-22.2%	2.2	-29.0%
Apr-2018	3.0	-23.1%	2.2	-33.3%
May-2018	3.4	-22.7%	2.2	-35.3%
12-Month Avg*	3.7	-19.2%	2.7	-28.0%

* Months Supply for all properties from June 2017 through May 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

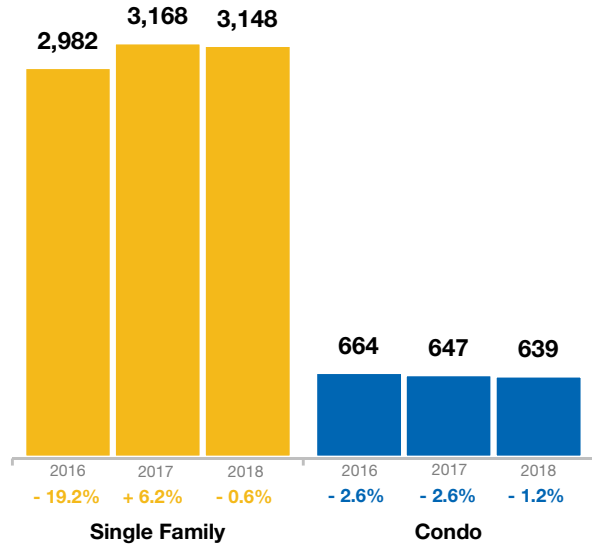


NH New Listings

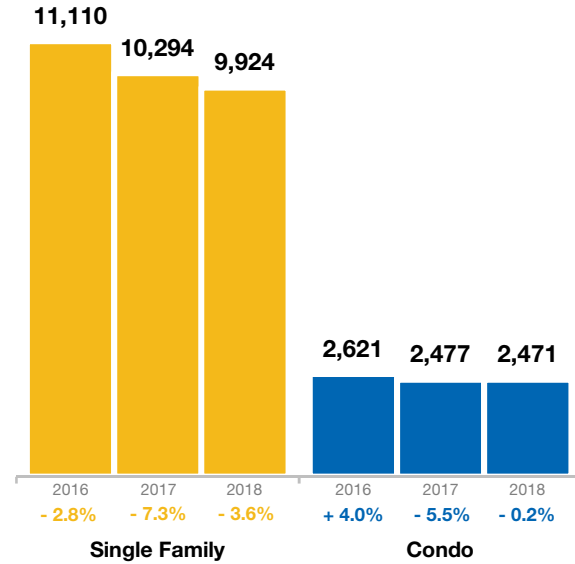
A count of the properties that have been newly listed on the market in a given month.



May

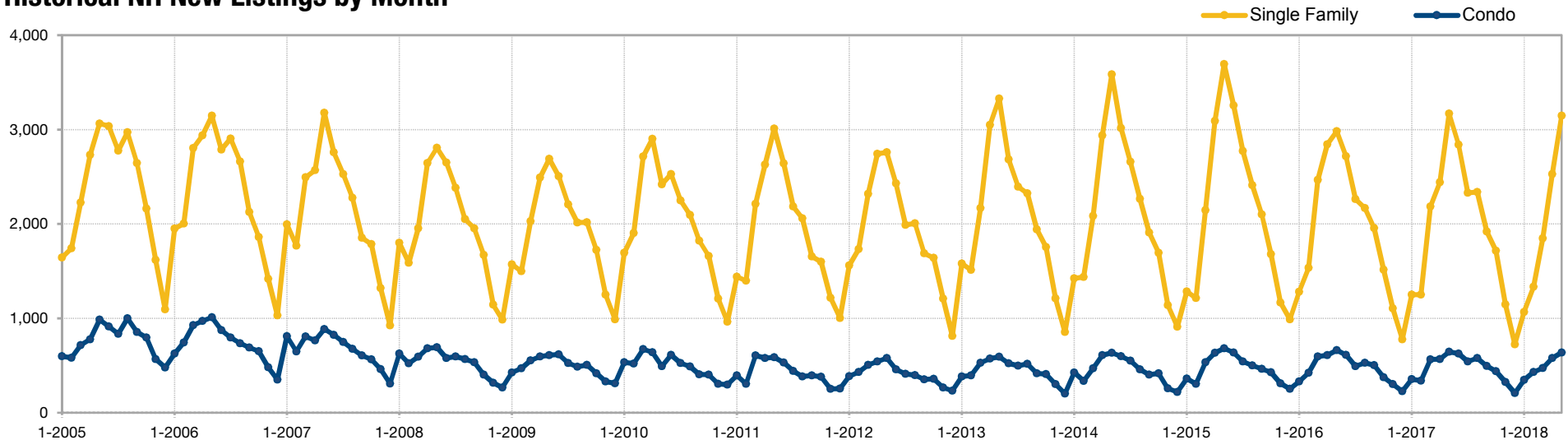


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	2,839	+4.4%	627	+2.1%
Jul-2017	2,329	+2.9%	543	+10.1%
Aug-2017	2,338	+7.8%	579	+9.2%
Sep-2017	1,920	-1.8%	497	-1.6%
Oct-2017	1,716	+13.1%	439	+17.1%
Nov-2017	1,148	+3.7%	325	+7.6%
Dec-2017	724	-6.8%	208	-8.8%
Jan-2018	1,066	-14.8%	347	-2.3%
Feb-2018	1,334	+6.7%	433	+27.4%
Mar-2018	1,848	-15.4%	473	-16.4%
Apr-2018	2,528	+3.6%	579	+1.8%
May-2018	3,148	-0.6%	639	-1.2%
12-Month Avg	1,900	+0.6%	460	+3.0%

Historical NH New Listings by Month

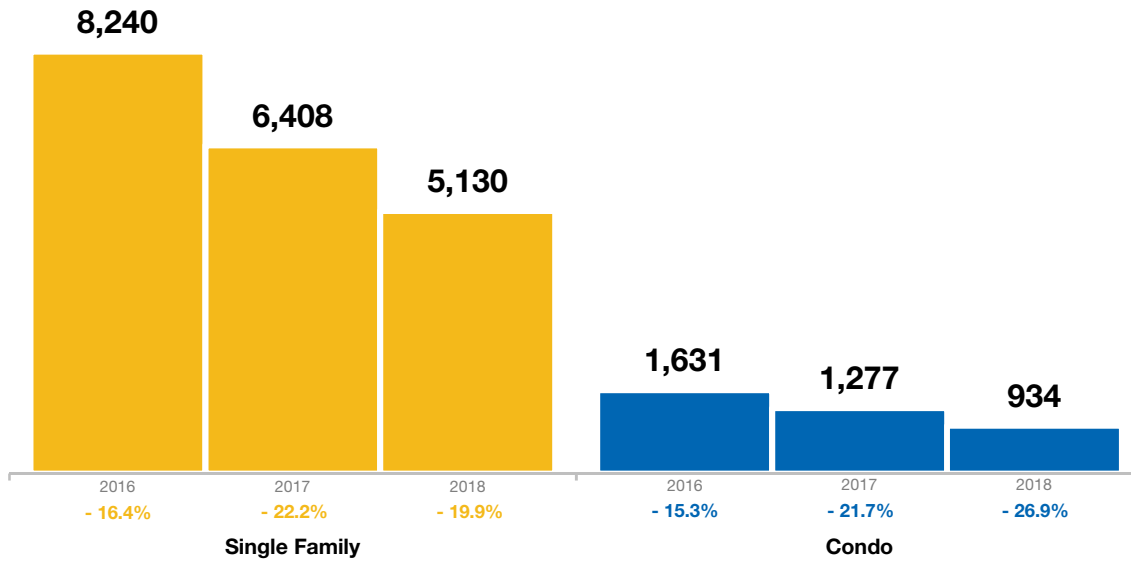


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

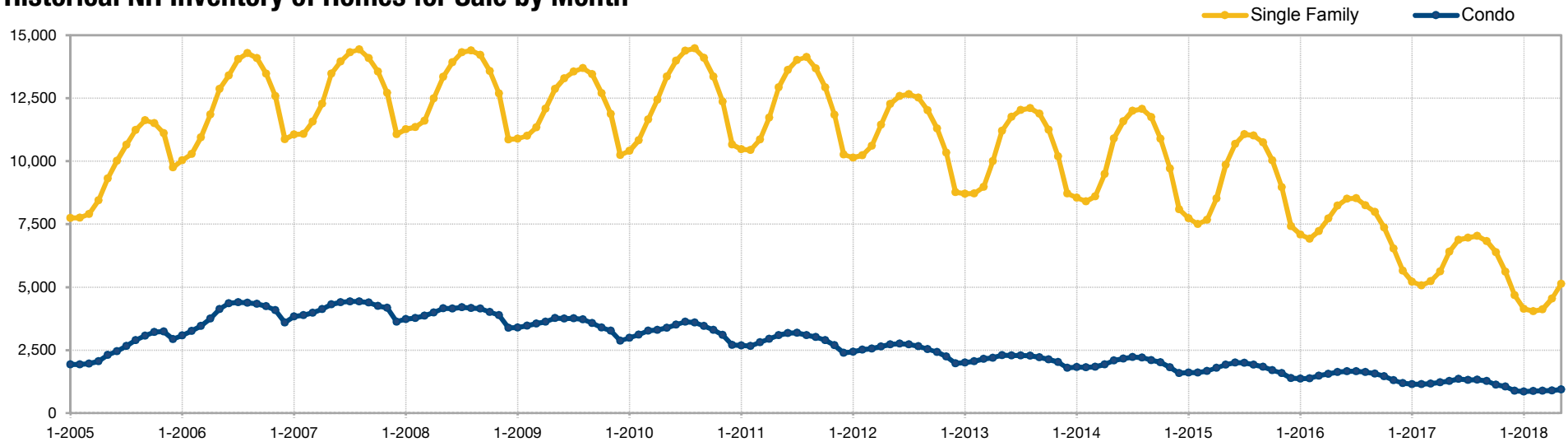


May



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	6,873	-19.2%	1,360	-18.1%
Jul-2017	6,964	-18.4%	1,318	-20.6%
Aug-2017	7,036	-14.7%	1,323	-19.0%
Sep-2017	6,825	-14.5%	1,275	-18.7%
Oct-2017	6,381	-13.4%	1,126	-23.0%
Nov-2017	5,612	-14.1%	1,051	-19.5%
Dec-2017	4,686	-17.1%	890	-25.5%
Jan-2018	4,133	-20.8%	852	-25.8%
Feb-2018	4,045	-20.2%	877	-23.3%
Mar-2018	4,122	-21.3%	889	-24.0%
Apr-2018	4,549	-19.1%	900	-26.5%
May-2018	5,130	-19.9%	934	-26.9%
12-Month Avg	5,530	-17.4%	1,066	-22.2%

Historical NH Inventory of Homes for Sale by Month



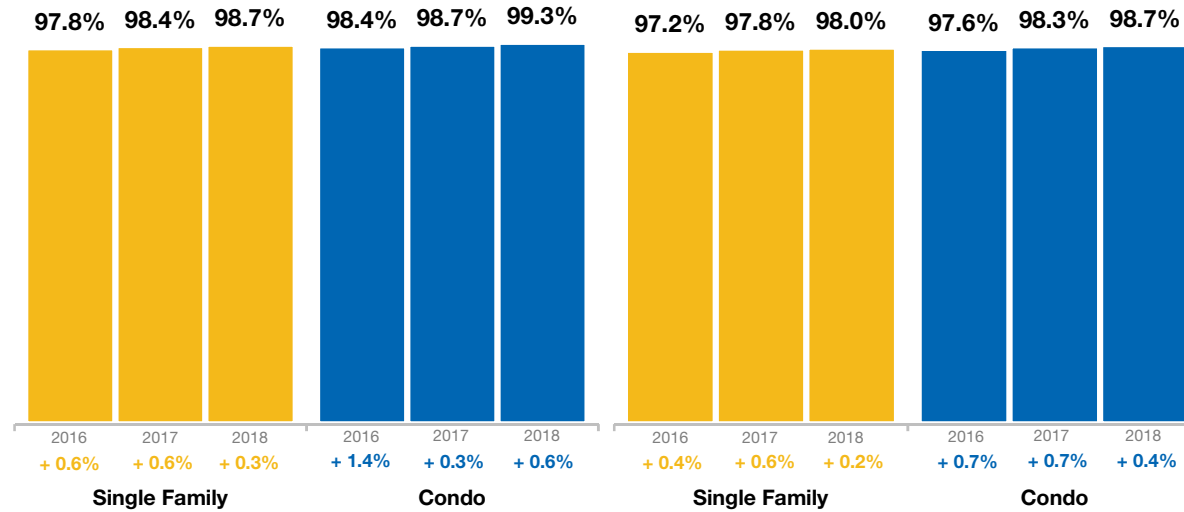
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



May

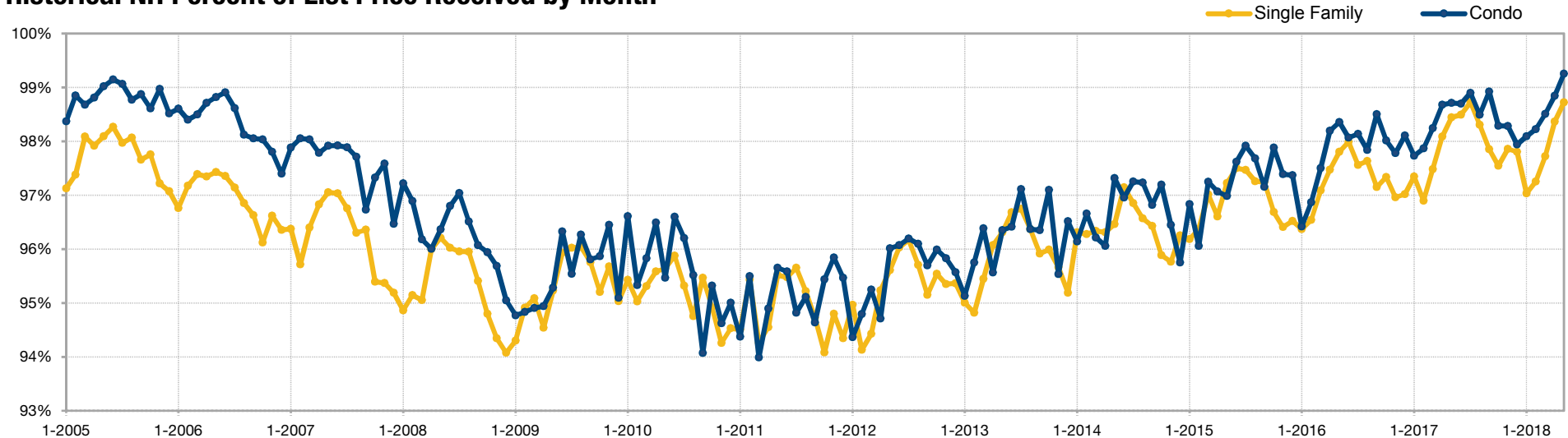
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.9%	+0.7%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.9%	+0.9%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.3%	99.3%	+0.6%
12-Month Avg*	98.1%	+0.5%	98.6%	+0.4%

* Pct. of List Price Received for all properties from June 2017 through May 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



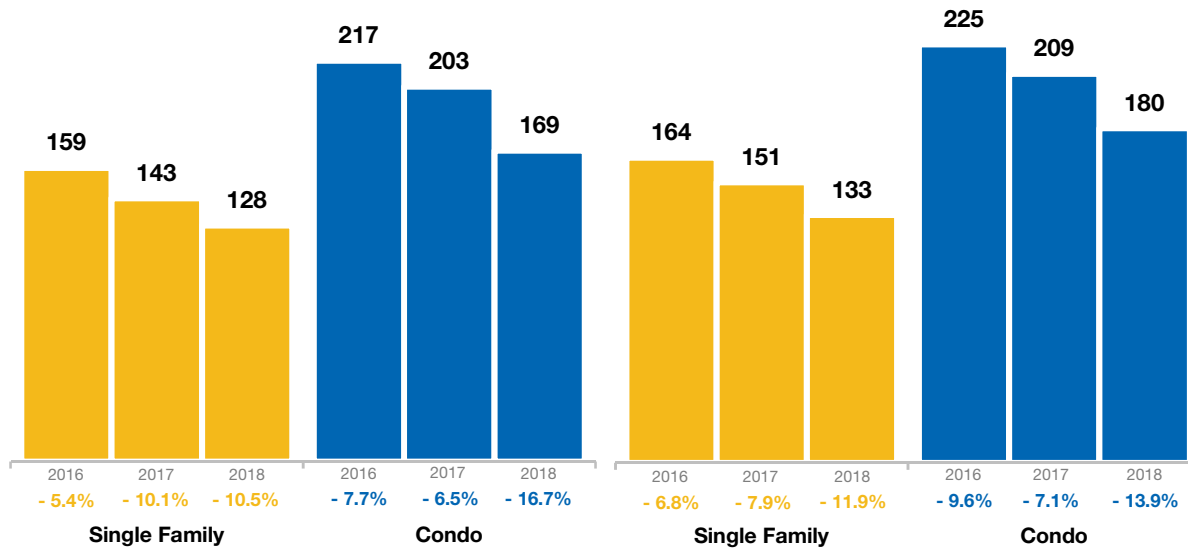
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

May

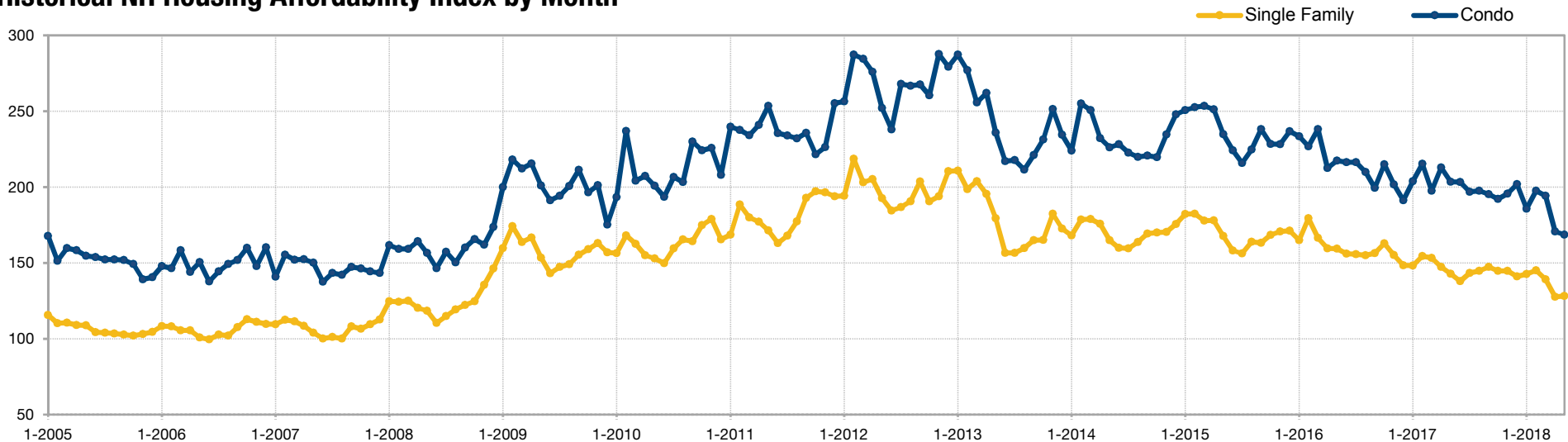
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	198	-5.7%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	196	-3.0%
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	198	-7.9%
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	128	-10.5%	169	-16.7%
12-Month Avg*	141	-16.3%	153	-18.3%

* Affordability Index for all properties from June 2017 through May 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	5-2017	5-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		2,186	2,086	- 4.6%	7,576	7,620	+ 0.6%
Median Sales Price		\$249,900	\$260,000	+ 4.0%	\$235,000	\$249,900	+ 6.3%
\$ Volume of Closed Sales (in millions)		\$615.5	\$617.5	+ 0.3%	\$2,033.4	\$2,186.9	+ 7.6%
Days on Market		66	60	- 9.1%	79	73	- 7.6%
Pending Sales		2,632	2,910	+ 10.6%	9,825	10,315	+ 5.0%
Months Supply		4.1	3.1	- 24.4%	--	--	--
New Listings		3,983	3,953	- 0.8%	13,271	12,910	- 2.7%
Homes for Sale		7,931	6,279	- 20.8%	--	--	--
Pct. of List Price Received		98.3%	98.7%	+ 0.4%	97.7%	97.9%	+ 0.2%
Affordability Index		155	139	- 9.8%	164	145	- 11.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -
Belknap	113	103	- 8.8%	\$239,000	\$235,000	- 1.7%	\$36.3	\$32.5	- 10.5%	75	67	- 10.7%	136	144	+ 5.9%
Belknap Year-to-Date	364	349	- 4.1%	\$211,500	\$239,000	+ 13.0%	\$108.1	\$106.1	- 1.9%	99	79	- 20.2%	465	495	+ 6.5%
Carroll	97	99	+ 2.1%	\$245,000	\$263,000	+ 7.3%	\$32.8	\$35.5	+ 8.2%	104	91	- 12.5%	144	130	- 9.7%
Carroll Year-to-Date	355	340	- 4.2%	\$219,000	\$238,000	+ 8.7%	\$111.4	\$110.1	- 1.2%	133	109	- 18.0%	450	462	+ 2.7%
Cheshire	83	77	- 7.2%	\$178,000	\$187,450	+ 5.3%	\$16.5	\$15.7	- 4.8%	121	83	- 31.4%	95	128	+ 34.7%
Cheshire Year-to-Date	293	285	- 2.7%	\$177,000	\$189,250	+ 6.9%	\$56.3	\$58.9	+ 4.6%	110	97	- 11.8%	380	401	+ 5.5%
Coos	25	45	+ 80.0%	\$87,850	\$118,900	+ 35.3%	\$2.7	\$6.8	+ 151.9%	107	183	+ 71.0%	52	58	+ 11.5%
Coos Year-to-Date	146	167	+ 14.4%	\$95,000	\$120,000	+ 26.3%	\$16.9	\$24.2	+ 43.2%	173	164	- 5.2%	174	212	+ 21.8%
Grafton	112	110	- 1.8%	\$195,200	\$230,250	+ 18.0%	\$34.0	\$30.9	- 9.1%	119	110	- 7.6%	134	139	+ 3.7%
Grafton Year-to-Date	356	397	+ 11.5%	\$193,125	\$229,900	+ 19.0%	\$92.2	\$117.9	+ 27.9%	119	121	+ 1.7%	480	539	+ 12.3%
Hillsborough	454	395	- 13.0%	\$290,000	\$305,000	+ 5.2%	\$142.4	\$130.1	- 8.6%	50	41	- 18.0%	506	593	+ 17.2%
Hillsborough Year-to-Date	1,492	1,492	0.0%	\$277,000	\$285,000	+ 2.9%	\$451.0	\$472.8	+ 4.8%	58	60	+ 3.4%	1,954	2,071	+ 6.0%
Merrimack	184	175	- 4.9%	\$253,450	\$250,000	- 1.4%	\$50.4	\$48.8	- 3.2%	76	55	- 27.6%	230	265	+ 15.2%
Merrimack Year-to-Date	657	623	- 5.2%	\$237,875	\$250,000	+ 5.1%	\$167.1	\$176.1	+ 5.4%	82	75	- 8.5%	865	869	+ 0.5%
Rockingham	369	327	- 11.4%	\$349,900	\$365,500	+ 4.5%	\$147.7	\$135.4	- 8.3%	51	41	- 19.6%	445	522	+ 17.3%
Rockingham Year-to-Date	1,189	1,159	- 2.5%	\$335,500	\$362,700	+ 8.1%	\$473.7	\$481.7	+ 1.7%	63	57	- 9.5%	1,650	1,682	+ 1.9%
Strafford	159	133	- 16.4%	\$240,000	\$280,900	+ 17.0%	\$41.3	\$39.2	- 5.1%	51	61	+ 19.6%	187	189	+ 1.1%
Strafford Year-to-Date	533	541	+ 1.5%	\$230,000	\$269,900	+ 17.3%	\$132.9	\$157.9	+ 18.8%	64	67	+ 4.7%	726	712	- 1.9%
Sullivan	52	53	+ 1.9%	\$159,500	\$189,000	+ 18.5%	\$7.8	\$17.4	+ 123.1%	122	129	+ 5.7%	70	57	- 18.6%
Sullivan Year-to-Date	184	184	0.0%	\$164,500	\$161,500	- 1.8%	\$34.5	\$42.8	+ 24.1%	133	116	- 12.8%	244	254	+ 4.1%
Entire State	1,648	1,517	- 7.9%	\$270,500	\$283,000	+ 4.6%	\$512.0	\$492.3	- 3.8%	70	64	- 8.6%	1,999	2,225	+ 11.3%
Entire State Year-to-Date	5,569	5,537	- 0.6%	\$256,500	\$272,200	+ 6.1%	\$1,644.0	\$1,748.6	+ 6.4%	82	77	- 6.1%	7,388	7,697	+ 4.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -	5-2017	5-2018	+ / -
Belknap	32	23	- 28.1%	\$163,500	\$190,000	+ 16.2%	\$5.8	\$5.1	- 12.1%	74	48	- 35.1%	31	31	0.0%
Belknap Year-to-Date	102	93	- 8.8%	\$167,500	\$177,500	+ 6.0%	\$20.6	\$20.6	0.0%	96	90	- 6.3%	116	119	+ 2.6%
Carroll	27	25	- 7.4%	\$202,500	\$175,000	- 13.6%	\$6.1	\$6.2	+ 1.6%	65	85	+ 30.8%	25	21	- 16.0%
Carroll Year-to-Date	82	100	+ 22.0%	\$170,000	\$175,000	+ 2.9%	\$16.9	\$21.2	+ 25.4%	101	88	- 12.9%	97	116	+ 19.6%
Cheshire	5	15	+ 200.0%	\$170,000	\$159,900	- 5.9%	\$1.1	\$2.6	+ 136.4%	36	103	+ 186.1%	10	12	+ 20.0%
Cheshire Year-to-Date	21	30	+ 42.9%	\$156,000	\$157,450	+ 0.9%	\$3.9	\$4.7	+ 20.5%	101	95	- 5.9%	28	53	+ 89.3%
Coos	1	2	+ 100.0%	\$220,000	\$474,500	+ 115.7%	\$0.2	\$0.9	+ 350.0%	3	49	+ 1,533.3%	2	2	0.0%
Coos Year-to-Date	6	9	+ 50.0%	\$307,500	\$220,000	- 28.5%	\$1.9	\$2.5	+ 31.6%	91	148	+ 62.6%	9	10	+ 11.1%
Grafton	40	49	+ 22.5%	\$167,500	\$221,500	+ 32.2%	\$7.5	\$11.1	+ 48.0%	132	78	- 40.9%	48	42	- 12.5%
Grafton Year-to-Date	170	172	+ 1.2%	\$154,000	\$175,250	+ 13.8%	\$29.6	\$36.5	+ 23.3%	138	95	- 31.2%	221	213	- 3.6%
Hillsborough	140	169	+ 20.7%	\$179,450	\$215,000	+ 19.8%	\$29.1	\$39.6	+ 36.1%	36	32	- 11.1%	173	190	+ 9.8%
Hillsborough Year-to-Date	546	557	+ 2.0%	\$179,000	\$199,000	+ 11.2%	\$110.6	\$123.7	+ 11.8%	45	47	+ 4.4%	669	711	+ 6.3%
Merrimack	31	26	- 16.1%	\$145,000	\$153,350	+ 5.8%	\$5.3	\$4.7	- 11.3%	81	27	- 66.7%	43	36	- 16.3%
Merrimack Year-to-Date	125	122	- 2.4%	\$161,000	\$163,600	+ 1.6%	\$21.8	\$22.0	+ 0.9%	79	47	- 40.5%	149	148	- 0.7%
Rockingham	149	140	- 6.0%	\$225,900	\$262,450	+ 16.2%	\$38.9	\$42.6	+ 9.5%	43	43	0.0%	157	181	+ 15.3%
Rockingham Year-to-Date	524	537	+ 2.5%	\$235,750	\$250,000	+ 6.0%	\$149.3	\$164.4	+ 10.1%	61	55	- 9.8%	622	670	+ 7.7%
Strafford	19	21	+ 10.5%	\$171,500	\$200,000	+ 16.6%	\$3.6	\$4.2	+ 16.7%	37	29	- 21.6%	24	31	+ 29.2%
Strafford Year-to-Date	69	80	+ 15.9%	\$154,450	\$170,500	+ 10.4%	\$12.0	\$15.2	+ 26.7%	58	40	- 31.0%	85	105	+ 23.5%
Sullivan	2	5	+ 150.0%	\$257,500	\$195,000	- 24.3%	\$0.5	\$1.3	+ 160.0%	85	26	- 69.4%	4	8	+ 100.0%
Sullivan Year-to-Date	6	16	+ 166.7%	\$146,200	\$146,500	+ 0.2%	\$1.0	\$3.0	+ 200.0%	85	103	+ 21.2%	9	22	+ 144.4%
Entire State	446	475	+ 6.5%	\$190,000	\$215,000	+ 13.2%	\$98.2	\$118.3	+ 20.5%	55	45	- 18.2%	517	554	+ 7.2%
Entire State Year-to-Date	1,651	1,716	+ 3.9%	\$184,900	\$201,750	+ 9.1%	\$367.7	\$413.9	+ 12.6%	70	60	- 14.3%	2,005	2,167	+ 8.1%