

## *The future, strengthened*

**T**he New Hampshire Realtors Leadership Academy was instituted in 2016 to enhance the leadership skills of members considering service in Realtor leadership positions at the local, state or national level, while augmenting their personal and professional lives as well.

A limited number of New Hampshire Realtor members are selected each year, and they must commit to serve on an NHAR standing committee within the following two years.

The Academy is open to all New Hampshire Realtors and there is no charge to students, with the only requirement being an interest in strengthening individual leadership skills. Completion of the Leadership Academy is a qualification requirement for the NHAR offices of Second Vice President, First Vice President, President-Elect and President.

Applications are available online and must be returned along with supporting materials by January 31 of the class year.

Interviews are held by a Leadership Academy Task Force, whereby a limited number of applicants will be selected for this intensive leadership development program.

**To take advantage of the opportunities available to New Hampshire Realtors through the NHAR Leadership Academy, visit:**

**NHAR.org/leadership  
and click  
LEADERSHIP ACADEMY**

## **Class of 2017**

### **NHAR Leadership Academy Graduates**



Kathy Ahlin



Richard Gowen



Maggie Kerkhoff



Steve White



**NEW HAMPSHIRE REALTORS®  
LEADERSHIP ACADEMY  
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*Strengthening  
our future*



**NEW HAMPSHIRE  
REALTORS®  
LEADERSHIP  
ACADEMY**



## Your facilitator

Roger Turcotte, CBR®, CDEI, GRI

A 2010 recipient of the NHAR Distinguished Service Award and a past Realtor of the Year of the Capitol Region Board of Realtors, Leadership



Academy facilitator Roger Turcotte is a Realtor, author, and national speaker.

In addition to presenting the annual NHAR Leadership Symposium to local association volunteers, Roger provides leadership and

strategic planning assistance to Realtor associations across the country. He appeared at NAR's 2016 Association Executives Institute in San Antonio and he has been invited to appear at the 2017 AEI in Denver.

In his role as facilitator, Roger coordinates with the instructors, students, and NHAR staff members to ensure that each segment of the Academy curriculum provides the participants with the information and skills they need to excel in their future leadership assignments.

## Faculty

The Leadership Academy provides participants with the opportunity to learn from specialists in the fields of communications, conflict management, government affairs and leadership development. Instructors are individuals who are experts in their respective fields and can provide participants with the skills required to address the challenges that senior leaders encounter.

# Ready to lead

As told by members of the Leadership Academy's inaugural class



“As a newer agent and broker, I saw the New Hampshire Realtors Leadership Academy as an opportunity to grow as a professional, and it has far exceeded my expectations, both professionally and personally. The knowledge and skills I have learned, as well as the relationships I've built, are invaluable. I'm very grateful to be part of such an amazing program.”

**Adam Louis**  
Broker, 603 Birch Realty and second-year Realtor



“My participation in the Leadership Academy at the New Hampshire Realtors has given me insight into the true meaning of being a servant leader. I have formed solid relationships with other Realtors in the Academy from all over the state and from different backgrounds. These new relationships and leadership knowledge are pinnacles for meeting Association goals and the strategic plan.”

**Rachel Eames**  
2017 NHAR President, Eames Realty Services



“If you've ever considered taking on a leadership role in any capacity, as a Realtor at the local, state or national level, you should consider enrolling in the NH Realtors Leadership Academy. Being a leader is as much about becoming a more confident and competent person as it is for becoming a leader. The New Hampshire Realtors Leadership Academy delivers what you need to become this person.”

**Gerry O'Connell**  
2018 NHAR President, Keller Williams Commercial