



# NH Monthly Indicators

## March 2019

In addition to the quandary of ongoing housing price increases and affordability concerns in many U.S. markets, the first quarter of 2019 saw a fair share of adverse weather as well. Sales totals were mixed across the nation and sometimes dependent on what was a persistent wintry mix, especially in the Great Plains, Midwest and Northeast. Meanwhile, new listings and total homes for sale have been trending lower in year-over-year comparisons in many areas, and last year's marks were already quite low.

New Listings were down 3.3 percent for single family homes but increased 5.5 percent for condo properties. Pending Sales increased 11.5 percent for single family homes and 15.1 percent for condo properties.

The Median Sales Price was up 7.9 percent to \$285,900 for single family homes and 13.1 percent to \$214,900 for condo properties. Months Supply of Inventory decreased 17.2 percent for single family units and 17.4 percent for condo units.

The Federal Reserve recently announced that no further interest rate hikes are planned for 2019. Given the fact that the federal funds rate has increased nine times over the past three years, this was welcome news for U.S. consumers, which carry an approximate average of \$6,000 in revolving credit card debt per household. Fed actions also tend to affect mortgage rates, so the pause in rate hikes was also welcome news to the residential real estate industry.

## Monthly Snapshot

**- 4.0%**      **+ 7.9%**      **- 1.7%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2018	3-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		1,116	<b>1,071</b>	- 4.0%	2,780	<b>2,702</b>	- 2.8%
<b>Median Sales Price</b>		\$265,000	<b>\$285,900</b>	+ 7.9%	\$260,000	<b>\$280,000</b>	+ 7.7%
<b>\$ Volume of Closed Sales (in millions)</b>		\$347.0	<b>\$341.0</b>	- 1.7%	\$842.1	<b>\$874.6</b>	+ 3.9%
<b>Days on Market</b>		85	<b>79</b>	- 7.1%	85	<b>80</b>	- 5.9%
<b>Pending Sales</b>		1,466	<b>1,635</b>	+ 11.5%	3,573	<b>3,840</b>	+ 7.5%
<b>Months Supply</b>		2.9	<b>2.4</b>	- 17.2%	--	--	--
<b>New Listings</b>		1,858	<b>1,796</b>	- 3.3%	4,263	<b>4,145</b>	- 2.8%
<b>Homes for Sale</b>		4,253	<b>3,645</b>	- 14.3%	--	--	--
<b>Pct. of List Price Received</b>		97.7%	<b>98.0%</b>	+ 0.3%	97.4%	<b>97.5%</b>	+ 0.1%
<b>Affordability Index</b>		139	<b>131</b>	- 5.8%	142	<b>134</b>	- 5.6%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



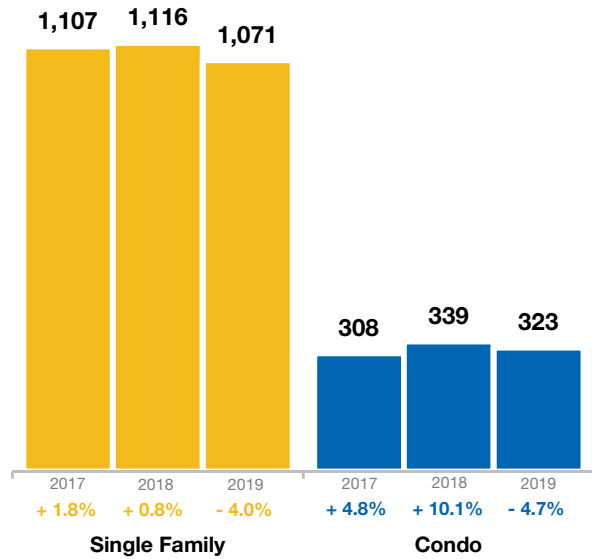
Key Metrics	Historical Sparkbars	3-2018	3-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		339	<b>323</b>	- 4.7%	864	<b>772</b>	- 10.6%
<b>Median Sales Price</b>		\$190,000	<b>\$214,900</b>	+ 13.1%	\$190,000	<b>\$200,000</b>	+ 5.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$80.4	<b>\$78.4</b>	- 2.5%	\$204.4	<b>\$177.7</b>	- 13.1%
<b>Days on Market</b>		63	<b>60</b>	- 4.8%	69	<b>60</b>	- 13.0%
<b>Pending Sales</b>		403	<b>464</b>	+ 15.1%	1,076	<b>1,116</b>	+ 3.7%
<b>Months Supply</b>		2.3	<b>1.9</b>	- 17.4%	--	--	--
<b>New Listings</b>		476	<b>502</b>	+ 5.5%	1,263	<b>1,237</b>	- 2.1%
<b>Homes for Sale</b>		926	<b>780</b>	- 15.8%	--	--	--
<b>Pct. of List Price Received</b>		98.5%	<b>98.3%</b>	- 0.2%	98.3%	<b>98.1%</b>	- 0.2%
<b>Affordability Index</b>		194	<b>174</b>	- 10.3%	194	<b>187</b>	- 3.6%

# NH Closed Sales

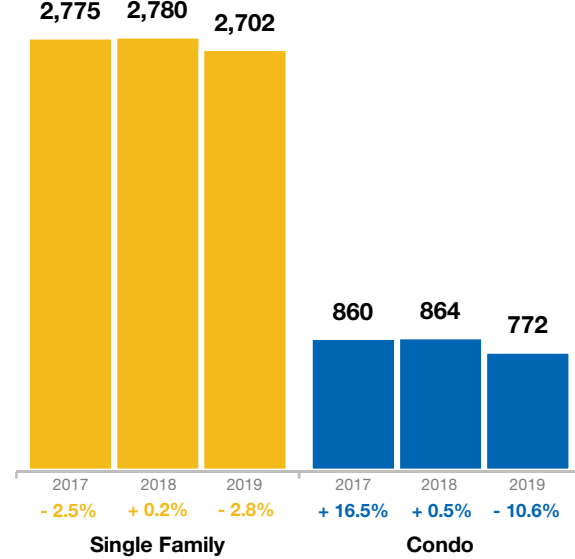
A count of the actual sales that closed in a given month.



## March

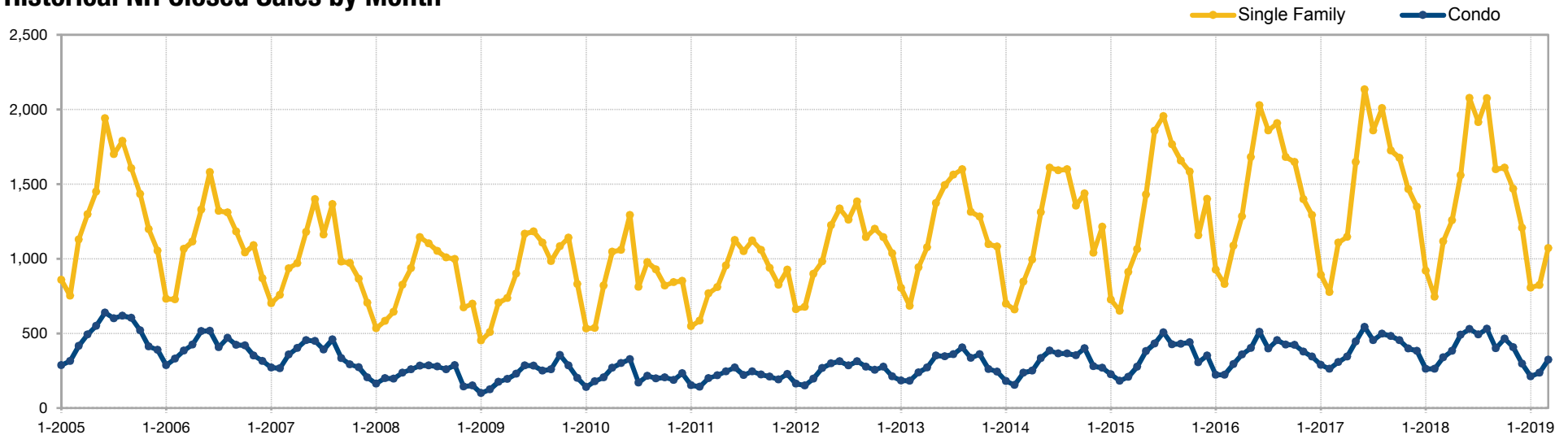


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	1,258	+9.8%	383	+11.0%
May-2018	1,559	-5.4%	491	+10.1%
Jun-2018	2,076	-2.7%	529	-2.6%
Jul-2018	1,915	+3.1%	493	+8.6%
Aug-2018	2,075	+3.3%	531	+6.6%
Sep-2018	1,599	-7.3%	401	-16.8%
Oct-2018	1,609	-4.0%	465	+2.4%
Nov-2018	1,469	+0.1%	408	+2.3%
Dec-2018	1,207	-10.5%	298	-22.2%
Jan-2019	807	-12.2%	212	-19.4%
Feb-2019	824	+10.6%	237	-9.5%
<b>Mar-2019</b>	<b>1,071</b>	<b>-4.0%</b>	<b>323</b>	<b>-4.7%</b>
12-Month Avg	1,456	-1.8%	398	-2.0%

## Historical NH Closed Sales by Month

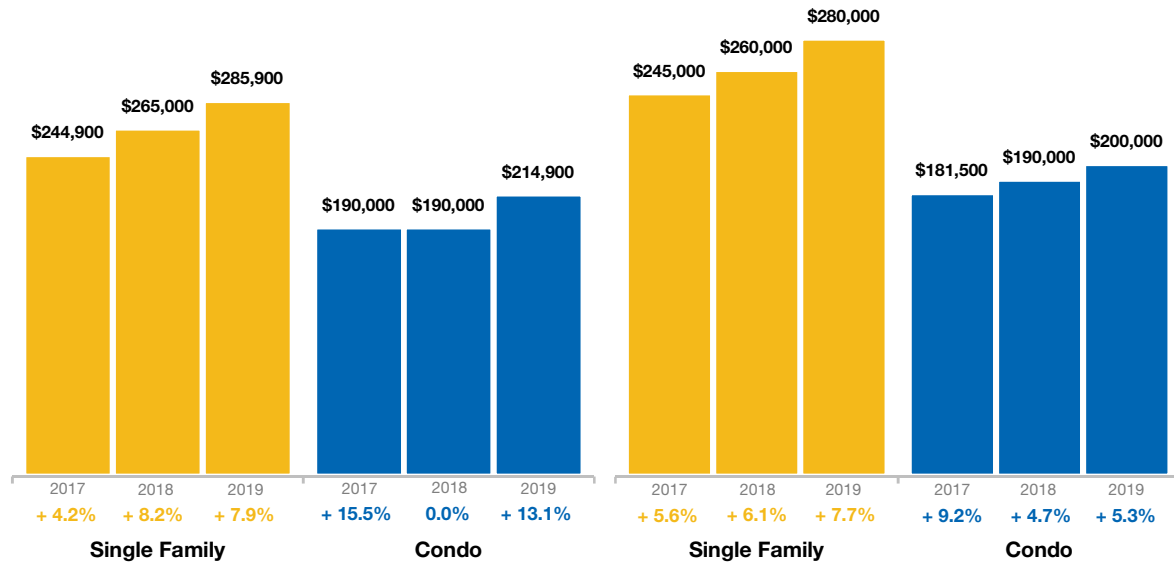


# NH Median Sales Price

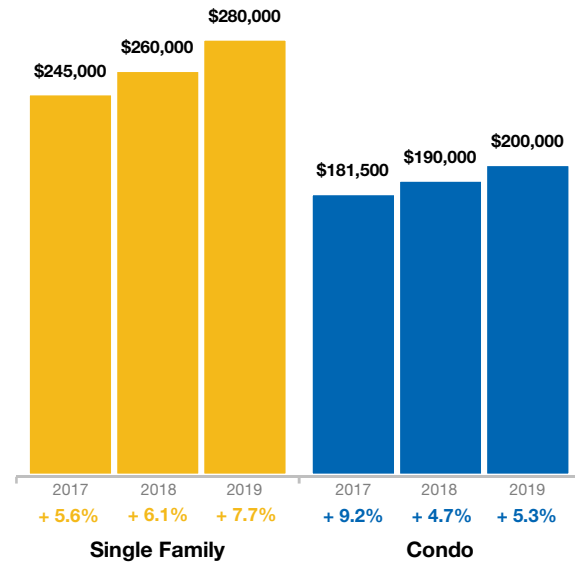
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## March



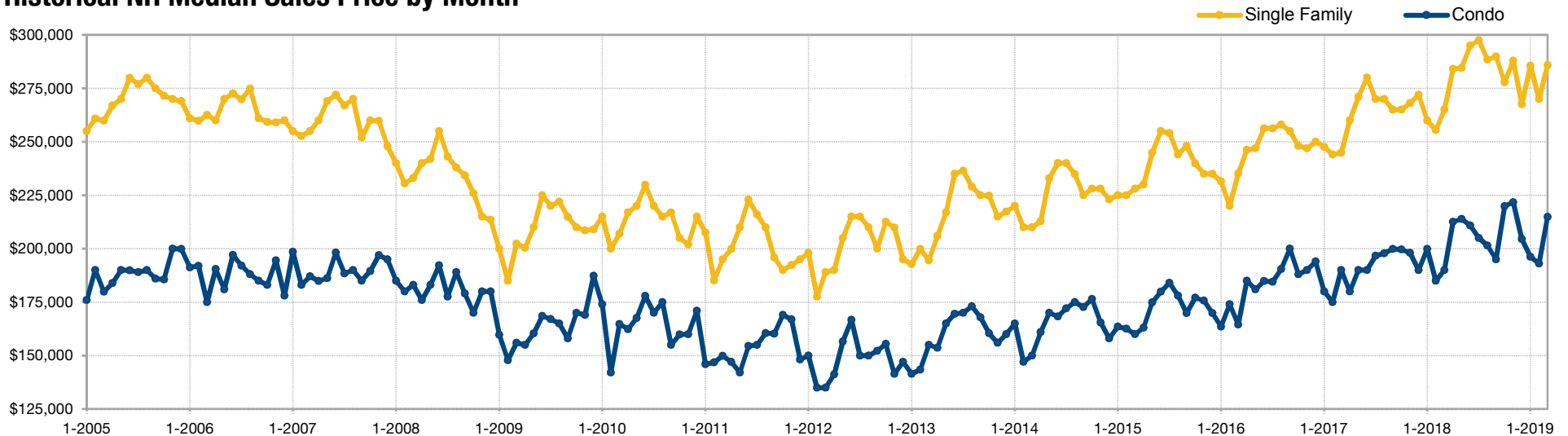
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	\$284,000	+9.2%	\$212,500	+18.1%
May-2018	\$284,500	+5.0%	\$213,900	+12.6%
Jun-2018	\$295,000	+5.4%	\$210,825	+11.0%
Jul-2018	\$297,500	+10.2%	\$205,000	+4.2%
Aug-2018	\$288,375	+6.8%	\$201,500	+1.8%
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$277,750	+4.8%	\$219,900	+10.1%
Nov-2018	\$287,900	+7.4%	\$221,750	+12.0%
Dec-2018	\$267,500	-1.7%	\$204,500	+7.6%
Jan-2019	\$285,500	+9.8%	\$196,200	-1.9%
Feb-2019	\$269,950	+5.7%	\$193,000	+4.3%
<b>Mar-2019</b>	<b>\$285,900</b>	<b>+7.9%</b>	<b>\$214,900</b>	<b>+13.1%</b>
12-Month Avg*	\$285,000	+5.6%	\$206,100	+6.5%

\* Median Sales Price for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

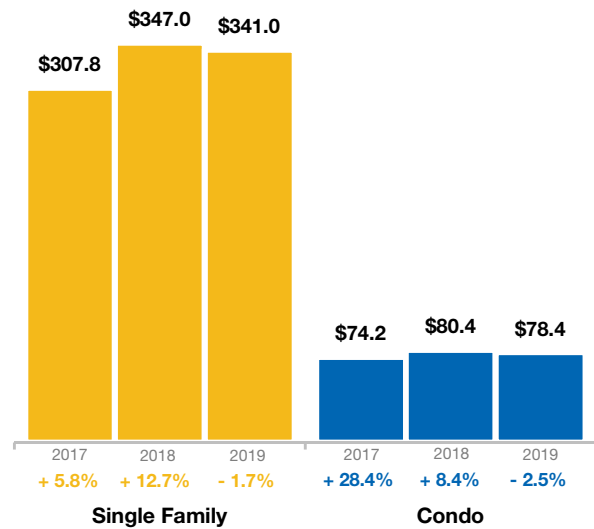


# NH \$ Volume of Closed Sales

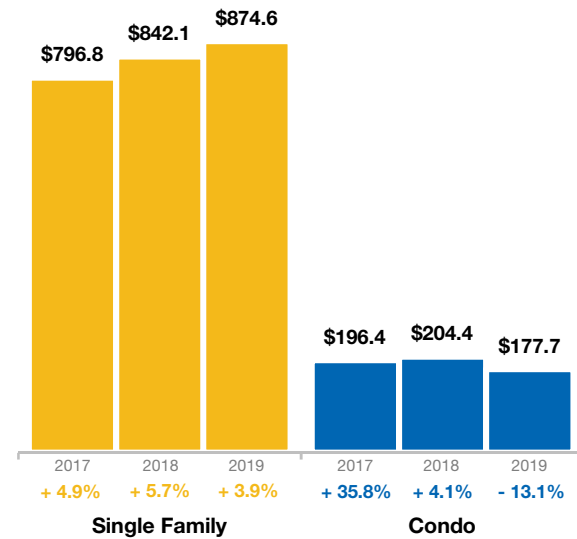
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## March



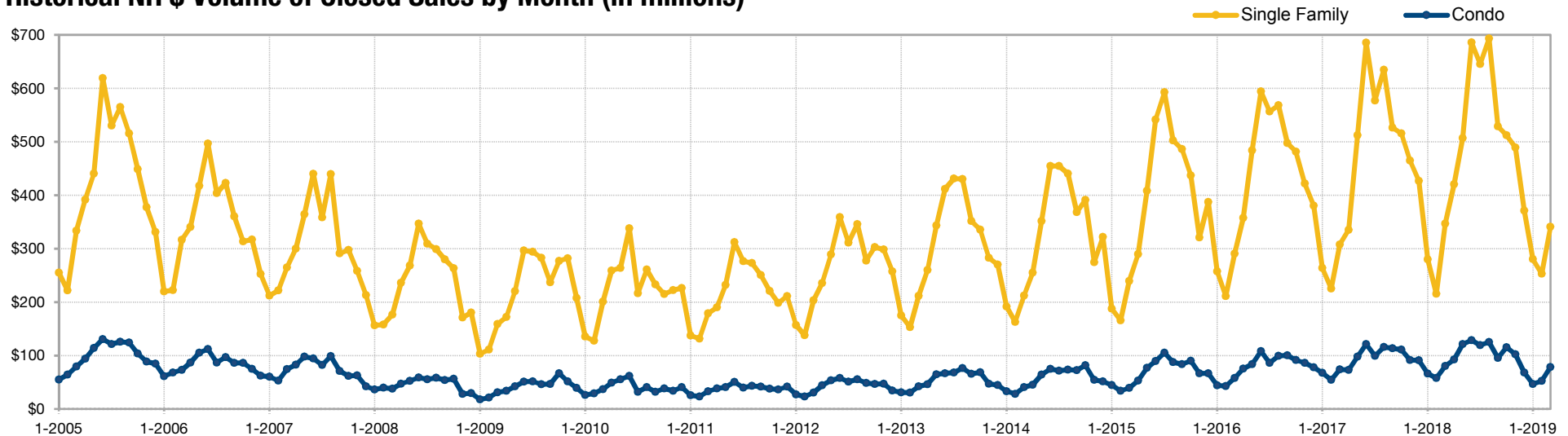
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	\$420.7	+25.5%	\$92.7	+26.8%
May-2018	\$506.7	-1.1%	\$121.5	+23.7%
Jun-2018	\$685.8	+0.1%	\$128.6	+5.8%
Jul-2018	\$645.6	+11.9%	\$119.2	+19.7%
Aug-2018	\$693.2	+9.2%	\$125.4	+8.1%
Sep-2018	\$528.6	+0.5%	\$95.4	-15.9%
Oct-2018	\$512.3	-0.6%	\$115.8	+4.1%
Nov-2018	\$489.4	+5.2%	\$102.3	+11.7%
Dec-2018	\$371.2	-13.0%	\$68.0	-25.4%
Jan-2019	\$280.5	+0.3%	\$46.8	-29.3%
Feb-2019	\$253.1	+17.5%	\$52.5	-9.2%
<b>Mar-2019</b>	<b>\$341.0</b>	<b>-1.7%</b>	<b>\$78.4</b>	<b>-2.5%</b>
12-Month Avg*	\$477.3	+3.8%	\$95.6	+2.4%

\* \$ Volume of Closed Sales (in millions) for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

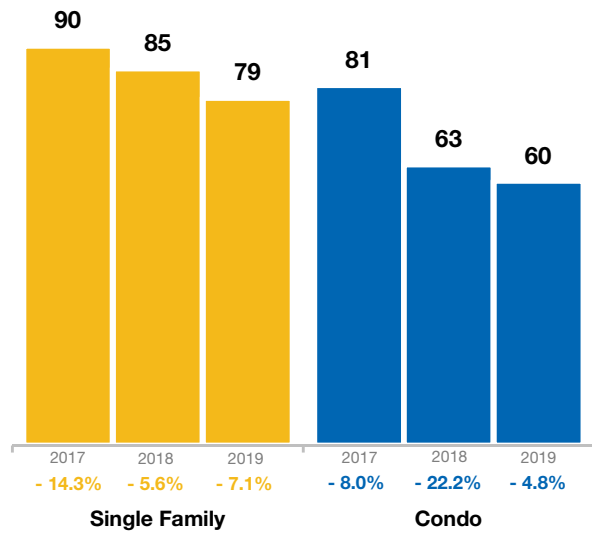


# NH Days on Market

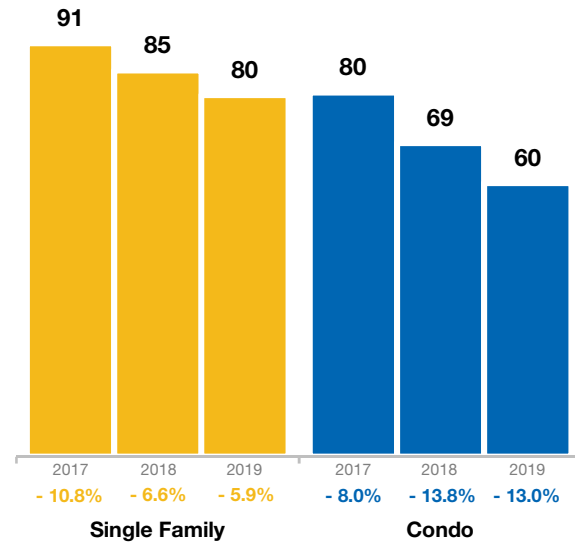
Average number of days between when a property is listed and when an offer is accepted in a given month.



## March



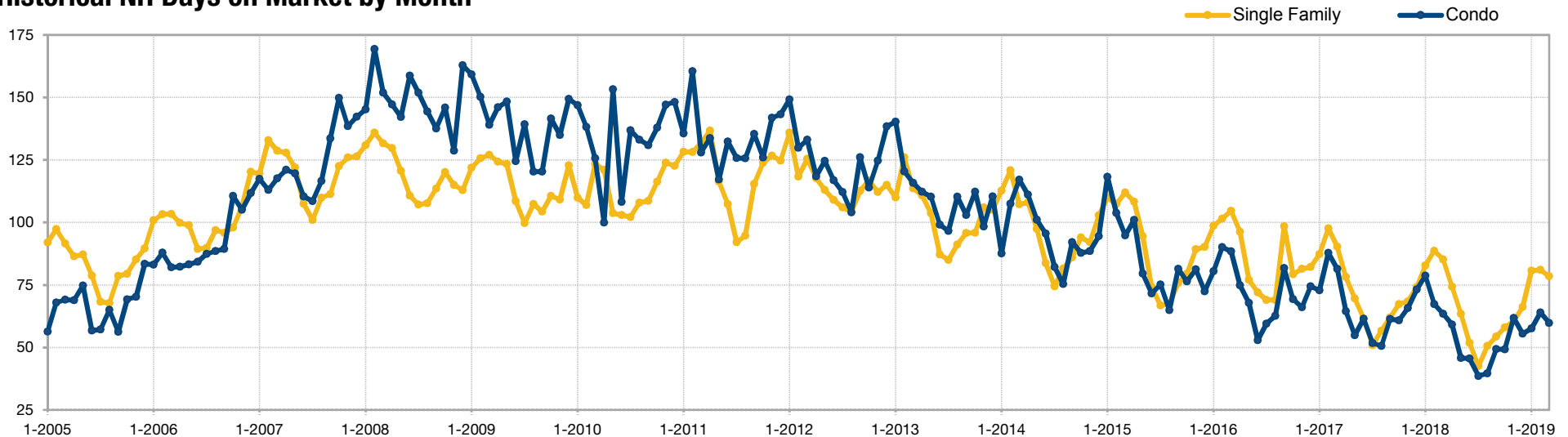
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	74	-5.1%	59	-9.2%
May-2018	63	-10.0%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	42	-17.6%	39	-25.0%
Aug-2018	51	-10.5%	40	-21.6%
Sep-2018	54	-12.9%	49	-19.7%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	61	-10.3%	62	-6.1%
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-26.6%
Feb-2019	81	-9.0%	64	-4.5%
<b>Mar-2019</b>	<b>79</b>	<b>-7.1%</b>	<b>60</b>	<b>-4.8%</b>
12-Month Avg*	60	-10.9%	50	-18.2%

\* Days on Market for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

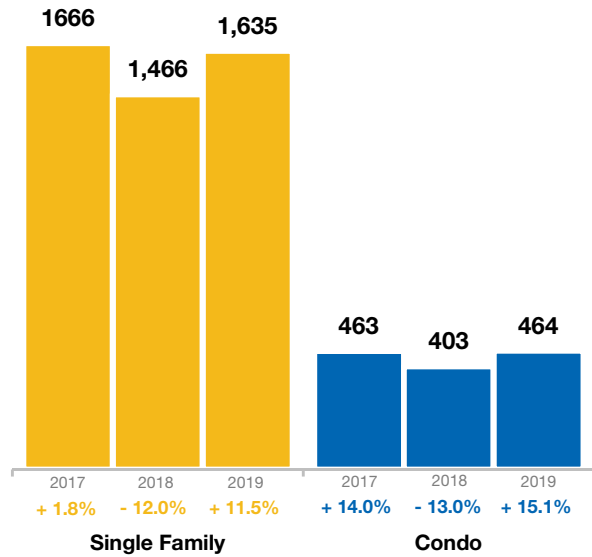


# NH Pending Sales

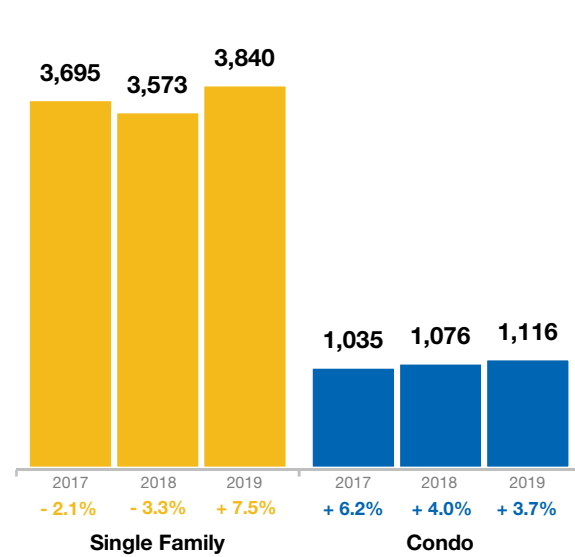
A count of the properties on which offers have been accepted in a given month.



## March

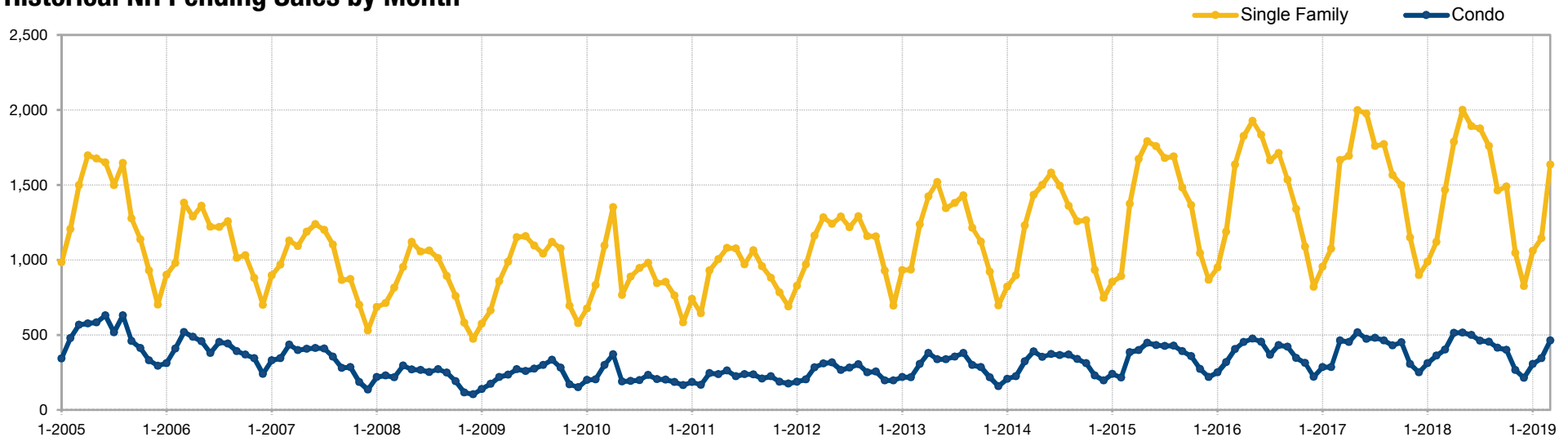


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	1,788	+5.5%	514	+13.5%
May-2018	2,000	+0.1%	516	-0.2%
Jun-2018	1,892	-4.2%	499	+5.3%
Jul-2018	1,877	+6.6%	461	-4.0%
Aug-2018	1,760	-0.7%	455	-1.7%
Sep-2018	1,464	-6.5%	414	-3.7%
Oct-2018	1,489	-0.7%	400	-11.3%
Nov-2018	1,046	-9.0%	266	-13.1%
Dec-2018	825	-8.1%	214	-14.7%
Jan-2019	1,060	+7.4%	307	-1.3%
Feb-2019	1,145	+2.2%	345	-4.7%
<b>Mar-2019</b>	<b>1,635</b>	<b>+11.5%</b>	<b>464</b>	<b>+15.1%</b>
12-Month Avg	1,498	+0.5%	405	-0.9%

## Historical NH Pending Sales by Month



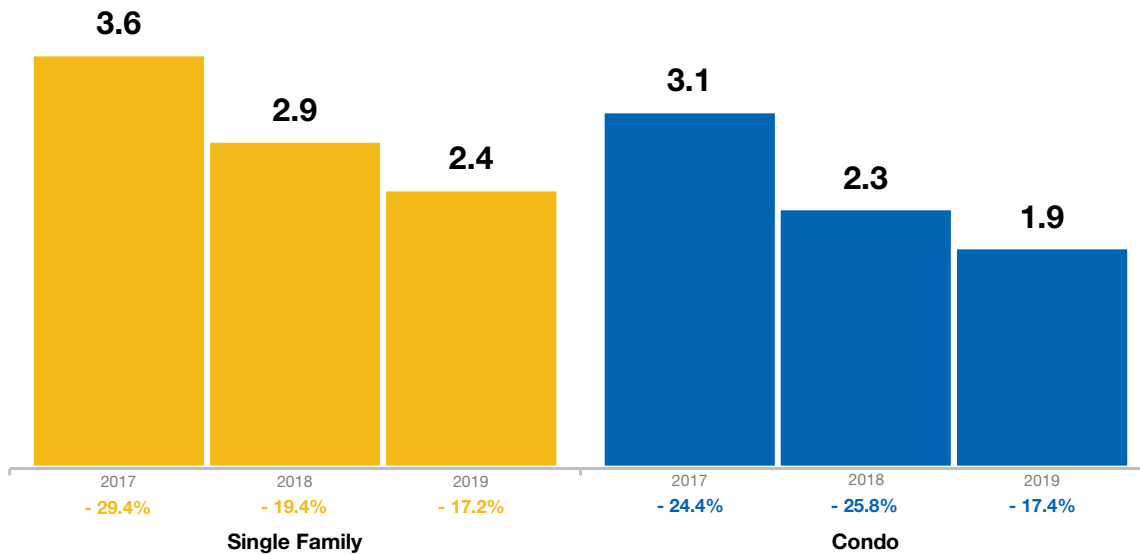


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



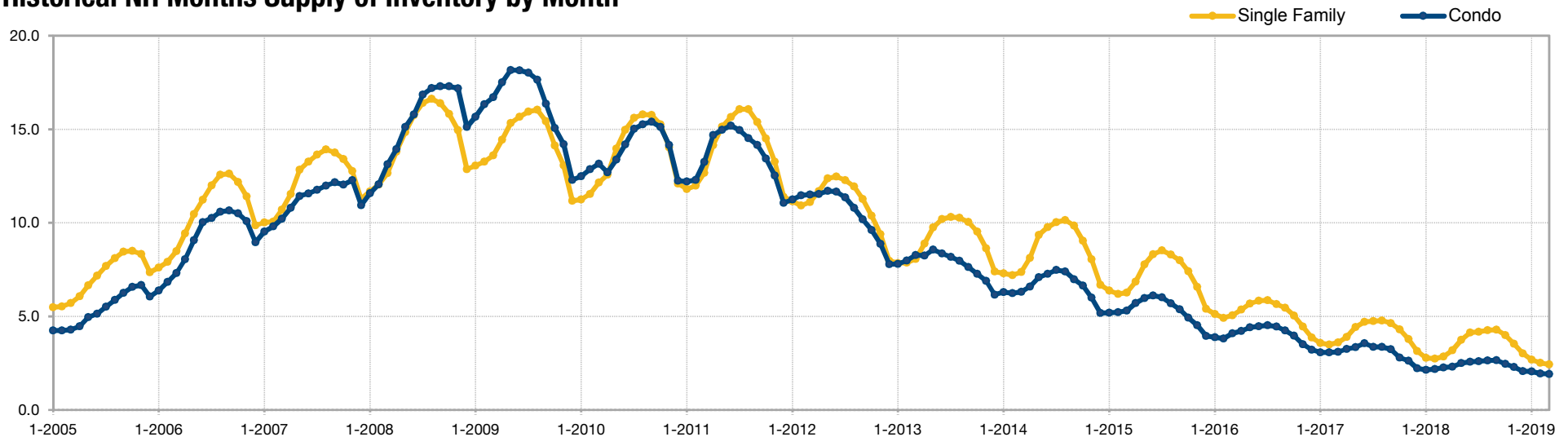
## March



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	3.2	-17.9%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.2	-10.6%	2.6	-23.5%
Aug-2018	4.3	-10.4%	2.6	-23.5%
Sep-2018	4.3	-6.5%	2.7	-15.6%
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.5	-7.9%	2.3	-11.5%
Dec-2018	3.0	-6.3%	2.1	-4.5%
Jan-2019	2.7	-3.6%	2.1	0.0%
Feb-2019	2.5	-7.4%	2.0	-9.1%
<b>Mar-2019</b>	<b>2.4</b>	<b>-17.2%</b>	<b>1.9</b>	<b>-17.4%</b>
12-Month Avg*	3.5	-10.3%	2.3	-18.4%

\* Months Supply for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

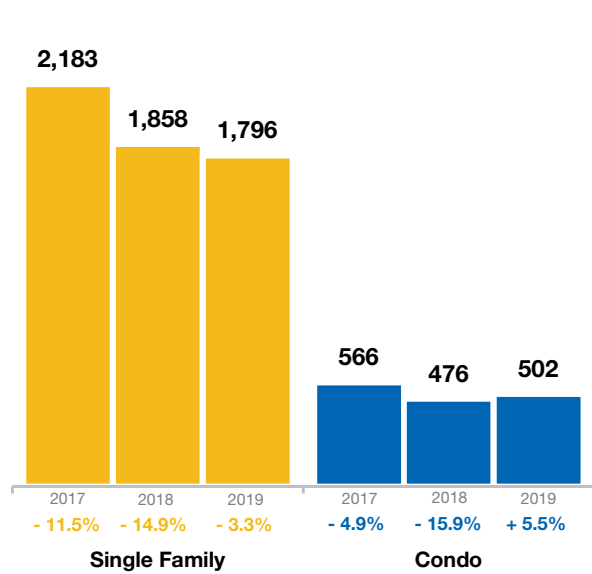


# NH New Listings

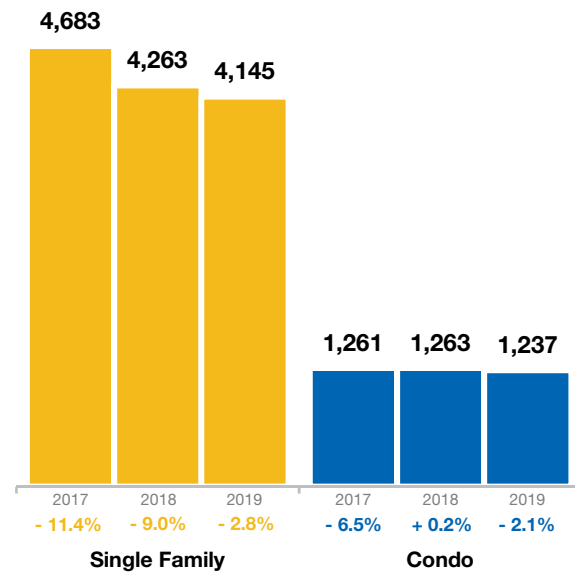
A count of the properties that have been newly listed on the market in a given month.



## March

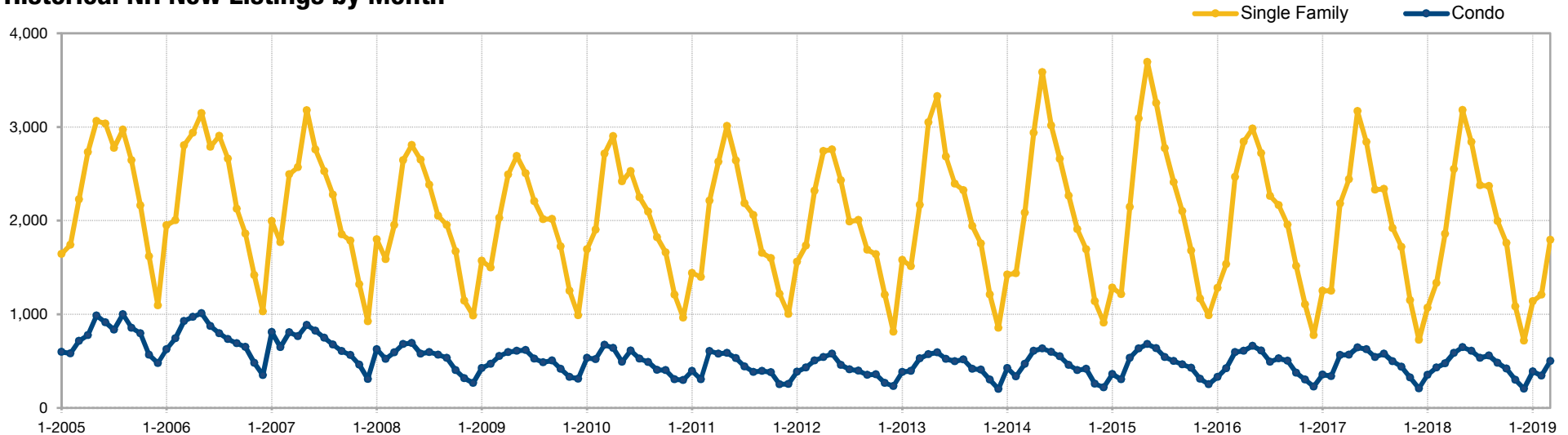


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	2,551	+4.5%	587	+3.2%
May-2018	3,181	+0.4%	648	+0.2%
Jun-2018	2,840	0.0%	611	-2.6%
Jul-2018	2,378	+2.1%	536	-1.3%
Aug-2018	2,368	+1.2%	559	-3.5%
Sep-2018	1,996	+3.9%	483	-3.2%
Oct-2018	1,761	+2.4%	421	-4.1%
Nov-2018	1,084	-5.7%	300	-8.0%
Dec-2018	718	-1.1%	207	-0.5%
Jan-2019	1,139	+6.5%	391	+10.5%
Feb-2019	1,210	-9.4%	344	-20.6%
<b>Mar-2019</b>	<b>1,796</b>	<b>-3.3%</b>	<b>502</b>	<b>+5.5%</b>
12-Month Avg	1,908	+0.5%	475	-1.9%

## Historical NH New Listings by Month

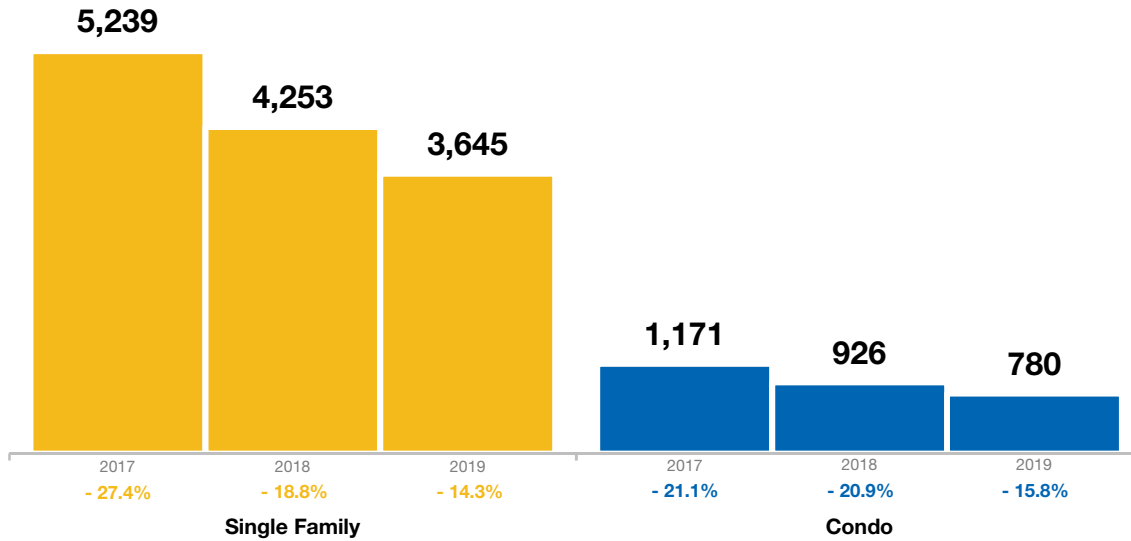


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

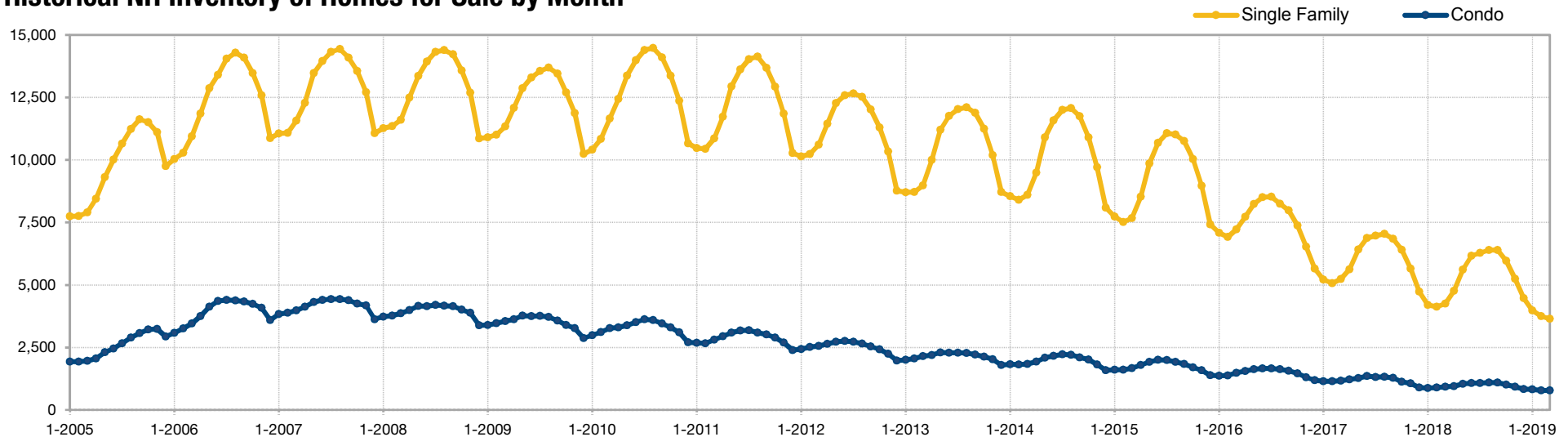


## March



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	4,769	-15.2%	954	-22.2%
May-2018	5,609	-12.5%	1,039	-18.7%
Jun-2018	6,163	-10.4%	1,071	-21.3%
Jul-2018	6,280	-9.9%	1,078	-18.3%
Aug-2018	6,392	-9.3%	1,095	-17.3%
Sep-2018	6,395	-6.5%	1,095	-14.4%
Oct-2018	5,968	-6.8%	1,007	-11.0%
Nov-2018	5,248	-7.1%	928	-12.5%
Dec-2018	4,468	-5.6%	833	-7.4%
Jan-2019	3,976	-5.3%	825	-5.6%
Feb-2019	3,746	-9.2%	780	-13.5%
<b>Mar-2019</b>	<b>3,645</b>	<b>-14.3%</b>	<b>780</b>	<b>-15.8%</b>
12-Month Avg	5,222	-9.4%	957	-15.4%

## Historical NH Inventory of Homes for Sale by Month



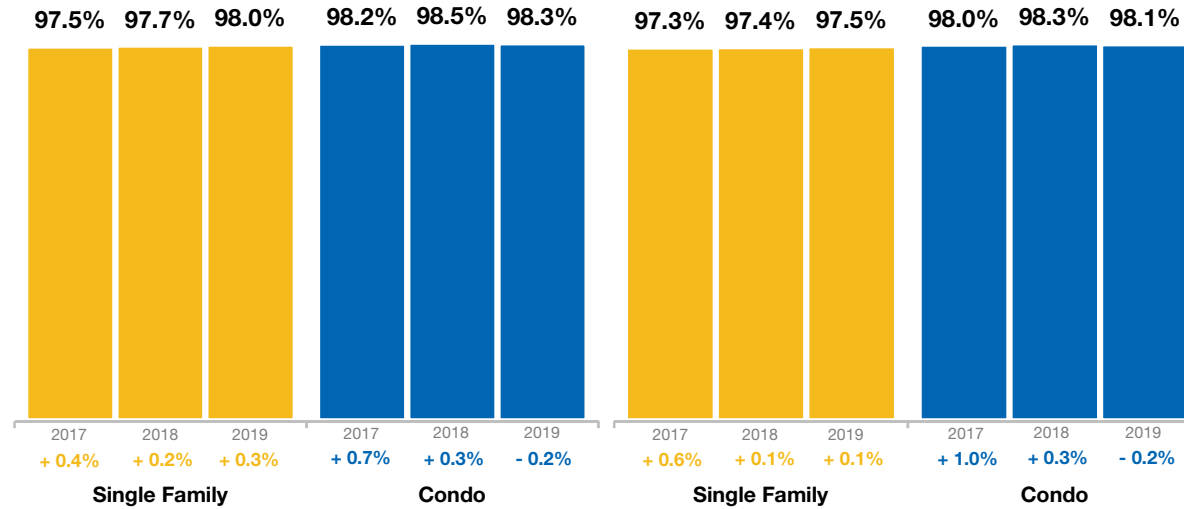
# NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## March

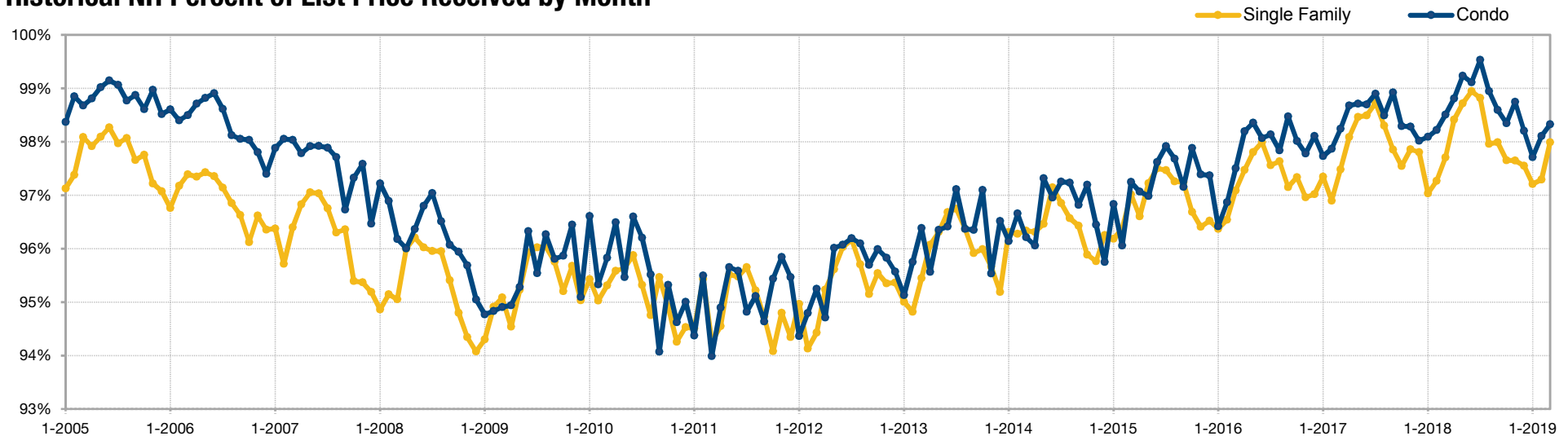
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.2%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	98.0%	-0.3%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
<b>Mar-2019</b>	<b>98.0%</b>	<b>+0.3%</b>	<b>98.3%</b>	<b>-0.2%</b>
12-Month Avg*	98.1%	+0.1%	98.8%	+0.2%

\* Pct. of List Price Received for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



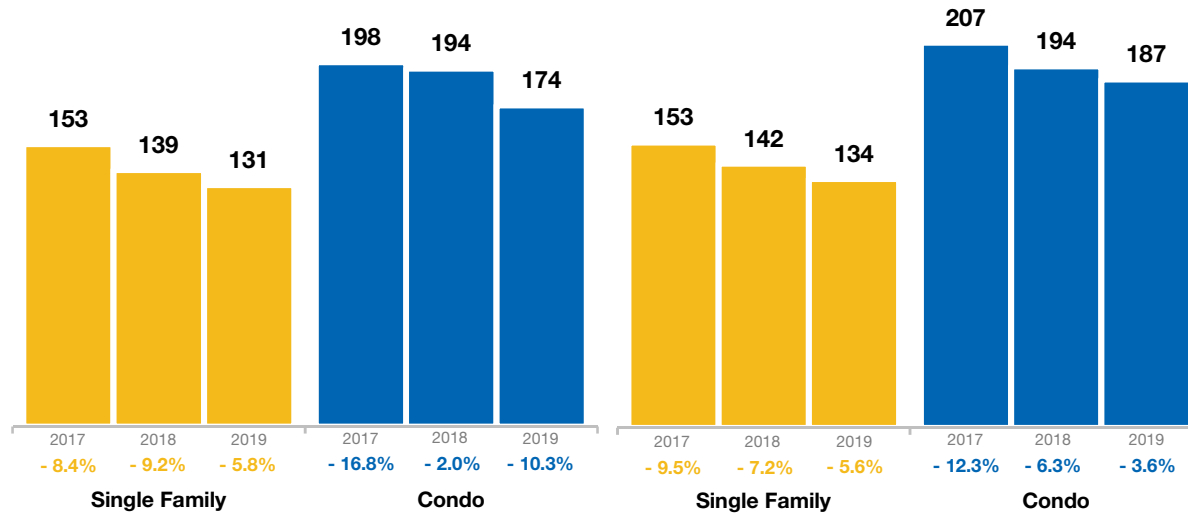
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## March

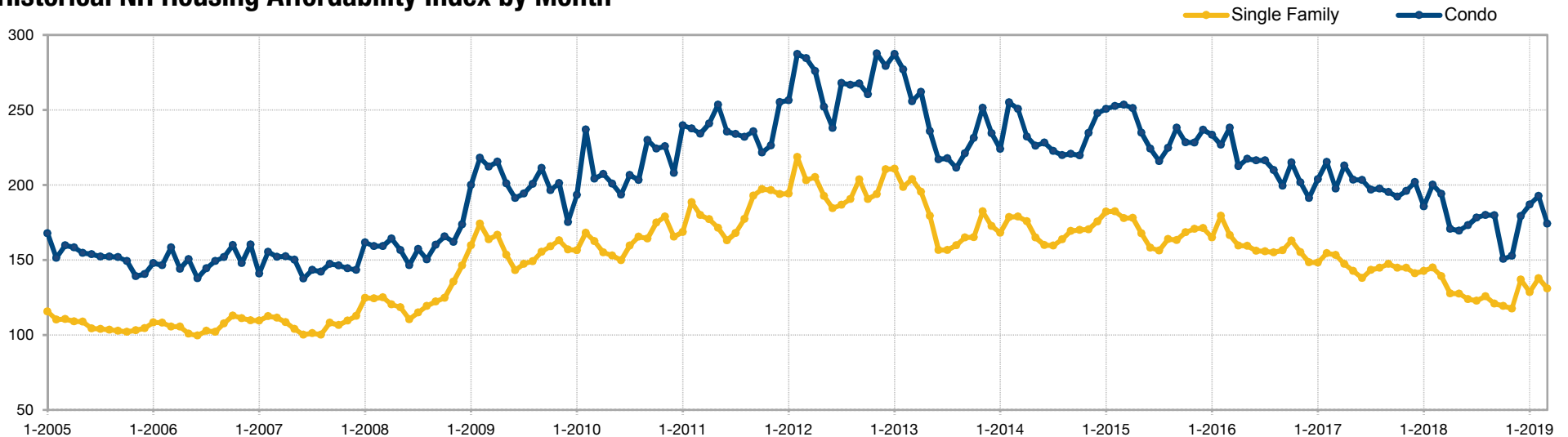
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2018	128	-12.9%	171	-19.7%
May-2018	127	-11.2%	170	-16.3%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	178	-9.6%
Aug-2018	126	-13.1%	180	-9.1%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	153	-21.9%
Dec-2018	137	-2.8%	179	-11.4%
Jan-2019	128	-10.5%	187	+0.5%
Feb-2019	138	-4.8%	193	-3.5%
<b>Mar-2019</b>	<b>131</b>	<b>-5.8%</b>	<b>174</b>	<b>-10.3%</b>
12-Month Avg*	127	-8.7%	143	-12.2%

\* Affordability Index for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	3-2018	3-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
<b>Closed Sales</b>		1,517	<b>1,473</b>	- 2.9%	3,829	<b>3,649</b>	- 4.7%
<b>Median Sales Price</b>		\$243,000	<b>\$257,500</b>	+ 6.0%	\$240,000	<b>\$254,000</b>	+ 5.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$431.2	<b>\$425.0</b>	- 1.4%	\$1,057.6	<b>\$1,064.2</b>	+ 0.6%
<b>Days on Market</b>		80	<b>73</b>	- 8.8%	81	<b>75</b>	- 7.4%
<b>Pending Sales</b>		1,950	<b>2,211</b>	+ 13.4%	4,865	<b>5,205</b>	+ 7.0%
<b>Months Supply</b>		2.7	<b>2.3</b>	- 14.8%	--	--	--
<b>New Listings</b>		2,426	<b>2,409</b>	- 0.7%	5,759	<b>5,665</b>	- 1.6%
<b>Homes for Sale</b>		5,390	<b>4,633</b>	- 14.0%	--	--	--
<b>Pct. of List Price Received</b>		97.7%	<b>98.1%</b>	+ 0.4%	97.4%	<b>97.6%</b>	+ 0.2%
<b>Affordability Index</b>		152	<b>145</b>	- 4.2%	154	<b>147</b>	- 4.1%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
<b>Belknap</b>	73	75	+ 2.7%	\$250,000	\$249,900	- 0.0%	\$22.6	\$24.3	+ 7.5%	76	104	+ 36.8%	86	104	+ 20.9%
Belknap Year-to-Date	170	190	+ 11.8%	\$230,000	\$232,000	+ 0.9%	\$46.8	\$69.3	+ 48.1%	86	97	+ 12.8%	222	269	+ 21.2%
<b>Carroll</b>	67	60	- 10.4%	\$229,000	\$249,950	+ 9.1%	\$24.5	\$17.7	- 27.8%	135	101	- 25.2%	90	85	- 5.6%
Carroll Year-to-Date	162	172	+ 6.2%	\$227,250	\$262,850	+ 15.7%	\$50.1	\$68.5	+ 36.7%	123	98	- 20.3%	228	233	+ 2.2%
<b>Cheshire</b>	53	60	+ 13.2%	\$169,000	\$182,500	+ 8.0%	\$9.3	\$11.3	+ 21.5%	114	81	- 28.9%	70	89	+ 27.1%
Cheshire Year-to-Date	144	144	0.0%	\$175,000	\$185,000	+ 5.7%	\$26.9	\$27.7	+ 3.0%	100	89	- 11.0%	171	227	+ 32.7%
<b>Coos</b>	31	29	- 6.5%	\$120,500	\$105,000	- 12.9%	\$4.0	\$3.3	- 17.5%	149	147	- 1.3%	48	41	- 14.6%
Coos Year-to-Date	82	79	- 3.7%	\$113,000	\$96,000	- 15.0%	\$11.5	\$7.8	- 32.2%	157	136	- 13.4%	106	117	+ 10.4%
<b>Grafton</b>	79	62	- 21.5%	\$180,000	\$213,000	+ 18.3%	\$19.0	\$20.2	+ 6.3%	131	98	- 25.2%	112	113	+ 0.9%
Grafton Year-to-Date	193	161	- 16.6%	\$207,000	\$195,000	- 5.8%	\$49.6	\$43.1	- 13.1%	129	116	- 10.1%	278	255	- 8.3%
<b>Hillsborough</b>	306	279	- 8.8%	\$269,500	\$300,000	+ 11.3%	\$95.7	\$92.0	- 3.9%	69	62	- 10.1%	402	428	+ 6.5%
Hillsborough Year-to-Date	763	714	- 6.4%	\$270,000	\$300,000	+ 11.1%	\$237.1	\$233.6	- 1.5%	71	62	- 12.7%	966	980	+ 1.4%
<b>Merrimack</b>	129	133	+ 3.1%	\$250,000	\$256,000	+ 2.4%	\$37.0	\$37.2	+ 0.5%	85	69	- 18.8%	158	182	+ 15.2%
Merrimack Year-to-Date	317	295	- 6.9%	\$249,950	\$253,000	+ 1.2%	\$87.6	\$81.3	- 7.2%	86	75	- 12.8%	408	422	+ 3.4%
<b>Rockingham</b>	229	227	- 0.9%	\$369,900	\$380,000	+ 2.7%	\$96.3	\$96.7	+ 0.4%	72	74	+ 2.8%	327	362	+ 10.7%
Rockingham Year-to-Date	576	593	+ 3.0%	\$360,000	\$369,900	+ 2.8%	\$239.3	\$253.0	+ 5.7%	69	70	+ 1.4%	735	825	+ 12.2%
<b>Strafford</b>	115	103	- 10.4%	\$267,000	\$253,900	- 4.9%	\$32.0	\$30.5	- 4.7%	64	73	+ 14.1%	133	158	+ 18.8%
Strafford Year-to-Date	282	246	- 12.8%	\$253,000	\$253,950	+ 0.4%	\$76.3	\$70.0	- 8.3%	71	73	+ 2.8%	349	351	+ 0.6%
<b>Sullivan</b>	34	43	+ 26.5%	\$172,450	\$160,000	- 7.2%	\$6.6	\$7.8	+ 18.2%	106	101	- 4.7%	40	73	+ 82.5%
Sullivan Year-to-Date	91	108	+ 18.7%	\$152,500	\$163,450	+ 7.2%	\$17.0	\$20.4	+ 20.0%	110	117	+ 6.4%	110	161	+ 46.4%
<b>Entire State</b>	1,116	1,071	- 4.0%	\$265,000	\$285,900	+ 7.9%	\$347.0	\$341.0	- 1.7%	85	79	- 7.1%	1,466	1,635	+ 11.5%
Entire State Year-to-Date	2,780	2,702	- 2.8%	\$260,000	\$280,000	+ 7.7%	\$842.1	\$874.6	+ 3.9%	85	80	- 5.9%	3,573	3,840	+ 7.5%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
<b>Belknap</b>	22	14	- 36.4%	\$176,450	\$170,000	- 3.7%	\$5.1	\$2.5	- 51.0%	86	45	- 47.7%	20	28	+ 40.0%
Belknap Year-to-Date	45	32	- 28.9%	\$159,850	\$182,500	+ 14.2%	\$9.6	\$6.1	- 36.5%	115	57	- 50.4%	65	59	- 9.2%
<b>Carroll</b>	21	23	+ 9.5%	\$132,000	\$182,500	+ 38.3%	\$3.5	\$5.3	+ 51.4%	64	130	+ 103.1%	27	26	- 3.7%
Carroll Year-to-Date	51	48	- 5.9%	\$145,000	\$202,500	+ 39.7%	\$9.3	\$10.7	+ 15.1%	100	124	+ 24.0%	68	62	- 8.8%
<b>Cheshire</b>	4	4	0.0%	\$183,600	\$139,100	- 24.2%	\$0.7	\$0.5	- 28.6%	97	37	- 61.9%	11	12	+ 9.1%
Cheshire Year-to-Date	8	9	+ 12.5%	\$135,000	\$156,000	+ 15.6%	\$1.2	\$1.3	+ 8.3%	76	71	- 6.6%	21	21	0.0%
<b>Coos</b>	2	5	+ 150.0%	\$316,500	\$341,950	+ 8.0%	\$0.6	\$2.0	+ 233.3%	291	65	- 77.7%	2	1	- 50.0%
Coos Year-to-Date	5	6	+ 20.0%	\$220,000	\$332,200	+ 51.0%	\$1.3	\$2.2	+ 69.2%	207	81	- 60.9%	5	7	+ 40.0%
<b>Grafton</b>	30	33	+ 10.0%	\$142,300	\$125,000	- 12.2%	\$6.0	\$6.1	+ 1.7%	45	93	+ 106.7%	40	65	+ 62.5%
Grafton Year-to-Date	78	67	- 14.1%	\$167,500	\$125,000	- 25.4%	\$17.4	\$10.6	- 39.1%	98	102	+ 4.1%	106	134	+ 26.4%
<b>Hillsborough</b>	99	99	0.0%	\$180,000	\$199,900	+ 11.1%	\$20.3	\$22.3	+ 9.9%	54	52	- 3.7%	140	149	+ 6.4%
Hillsborough Year-to-Date	266	269	+ 1.1%	\$181,500	\$192,500	+ 6.1%	\$55.8	\$57.2	+ 2.5%	55	44	- 20.0%	342	366	+ 7.0%
<b>Merrimack</b>	31	30	- 3.2%	\$177,000	\$224,500	+ 26.8%	\$6.1	\$6.3	+ 3.3%	46	53	+ 15.2%	20	26	+ 30.0%
Merrimack Year-to-Date	74	65	- 12.2%	\$164,225	\$190,000	+ 15.7%	\$13.2	\$13.2	0.0%	53	50	- 5.7%	74	77	+ 4.1%
<b>Rockingham</b>	113	94	- 16.8%	\$259,900	\$265,040	+ 2.0%	\$35.5	\$29.2	- 17.7%	71	45	- 36.6%	122	136	+ 11.5%
Rockingham Year-to-Date	284	230	- 19.0%	\$242,500	\$249,075	+ 2.7%	\$87.3	\$67.5	- 22.7%	65	53	- 18.5%	333	330	- 0.9%
<b>Strafford</b>	13	19	+ 46.2%	\$149,900	\$185,000	+ 23.4%	\$2.2	\$3.8	+ 72.7%	26	54	+ 107.7%	19	15	- 21.1%
Strafford Year-to-Date	45	40	- 11.1%	\$169,162	\$184,055	+ 8.8%	\$8.0	\$7.9	- 1.3%	45	69	+ 53.3%	54	48	- 11.1%
<b>Sullivan</b>	4	2	- 50.0%	\$117,500	\$213,000	+ 81.3%	\$0.4	\$0.4	0.0%	259	77	- 70.3%	2	6	+ 200.0%
Sullivan Year-to-Date	8	6	- 25.0%	\$132,000	\$142,000	+ 7.6%	\$1.2	\$0.8	- 33.3%	259	148	- 42.9%	8	12	+ 50.0%
<b>Entire State</b>	339	323	- 4.7%	\$190,000	\$214,900	+ 13.1%	\$80.4	\$78.4	- 2.5%	63	60	- 4.8%	403	464	+ 15.1%
Entire State Year-to-Date	864	772	- 10.6%	\$190,000	\$200,000	+ 5.3%	\$204.4	\$177.7	- 13.1%	69	60	- 13.0%	1,076	1,116	+ 3.7%