



**NEW HAMPSHIRE/STRAFFORD COUNTY
FIRST QUARTER SINGLE-FAMILY RESIDENTIAL HOME SALES**

Statewide: 1998 to present

| Year | Units sold | % change | Median price | % change | DOM | % change |
|------|------------|----------|--------------|----------|-----|----------|
| 1998 | 2,237 | N/A | \$125,000 | N/A | 163 | N/A |
| 1999 | 2,633 | +17.7 | \$134,900 | +7.9 | 126 | -23 |
| 2000 | 2,648 | +0.6 | \$145,000 | +7.5 | 129 | +2 |
| 2001 | 2,509 | -5.2 | \$170,000 | +17.2 | 94 | -27 |
| 2002 | 2,826 | +12.6 | \$187,000 | +10.0 | 91 | -3 |
| 2003 | 2,652 | -6.2 | \$215,000 | +15.0 | 85 | -7 |
| 2004 | 2,835 | +6.9 | \$237,500 | +10.5 | 89 | +5 |
| 2005 | 2,748 | -3.1 | \$259,000 | +9.1 | 97 | +9 |
| 2006 | 2,524 | -3.2 | \$260,000 | +0.4 | 104 | +7 |
| 2007 | 2,396 | -5.1 | \$255,000 | -1.9 | 136 | +31 |
| 2008 | 1,752 | -26.8 | \$235,000 | -7.8 | 144 | +6 |

6 years (1998-2004): Median price increased by 90 percent (15 percent per year average – 11.3 compounded)
 7 years (1998-2005): Median price increased by 107 percent (15.3 percent per year average – 11.0 compounded)
 8 years (1998-2006): Median price increased by 108 percent (13.5 percent per year average – 9.6 compounded)
 9 years (1998-2007): Median price increased by 104 percent (11.6 percent per year average – 8.2 compounded)
 10 years (1998-2008): Median price increased by 88 percent (8.8 percent per year average – 6.5 compounded)

Strafford County: 1998 to present

| Year | Units sold | % change | Median price | % change | DOM | % change |
|------|------------|----------|--------------|----------|-----|----------|
| 1998 | 194 | N/A | \$99,350 | N/A | 106 | N/A |
| 1999 | 270 | +39.2 | \$100,950 | +1.6 | 113 | +7 |
| 2000 | 272 | +0.7 | \$117,450 | +16.3 | 89 | -21 |
| 2001 | 252 | -7.4 | \$136,000 | +15.8 | 68 | -24 |
| 2002 | 318 | +26.2 | \$155,000 | +14.0 | 78 | +15 |
| 2003 | 311 | -2.2 | \$176,000 | +13.5 | 71 | -9 |
| 2004 | 335 | +7.7 | \$182,400 | +3.6 | 87 | +23 |
| 2005 | 344 | +2.7 | \$230,000 | +26.1 | 85 | -2 |
| 2006 | 352 | +2.3 | \$205,450 | -10.7 | 92 | +8 |
| 2007 | 330 | -6.3 | \$215,750 | +5.0 | 119 | +3 |
| 2008 | 218 | -33.9 | \$193,800 | -10.2 | 150 | +26.1 |

6 years (1998-2004): Median price increased by 83.6 percent (13.9 percent per year average – 10.7 compounded)
 7 years (1998-2005): Median price increased by 132 percent (18.9 percent per year average – 12.8 compounded)
 8 years (1998-2006): Median price increased by 107 percent (13.4 percent per year average – 9.5 compounded)
 9 years (1998-2007): Median price increased by 117 percent (13.0 percent per year average – 9.0 compounded)
 10 years (1998-2008): Median price increased by 95.1 percent (9.5 percent per year average – 6.9 compounded)

SOURCE: Northern New England Real Estate Network/NHAR

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