



**NEW HAMPSHIRE/SULLIVAN COUNTY
FIRST QUARTER SINGLE-FAMILY RESIDENTIAL HOME SALES**

Statewide: 1998 to present

Year	Units sold	% change	Median price	% change	DOM	% change
1998	2,237	N/A	\$125,000	N/A	163	N/A
1999	2,633	+17.7	\$134,900	+7.9	126	-23
2000	2,648	+0.6	\$145,000	+7.5	129	+2
2001	2,509	-5.2	\$170,000	+17.2	94	-27
2002	2,826	+12.6	\$187,000	+10.0	91	-3
2003	2,652	-6.2	\$215,000	+15.0	85	-7
2004	2,835	+6.9	\$237,500	+10.5	89	+5
2005	2,748	-3.1	\$259,000	+9.1	97	+9
2006	2,524	-3.2	\$260,000	+0.4	104	+7
2007	2,396	-5.1	\$255,000	-1.9	136	+31
2008	1,752	-26.8	\$235,000	-7.8	144	+6

6 years (1998-2004): Median price increased by 90 percent (15 percent per year average – 11.3 compounded)
 7 years (1998-2005): Median price increased by 107 percent (15.3 percent per year average – 11.0 compounded)
 8 years (1998-2006): Median price increased by 108 percent (13.5 percent per year average – 9.6 compounded)
 9 years (1998-2007): Median price increased by 104 percent (11.6 percent per year average – 8.2 compounded)
 10 years (1998-2008): Median price increased by 88 percent (8.8 percent per year average – 6.5 compounded)

Sullivan County: 1998 to present

Year	Units sold	% change	Median price	% change	DOM	% change
1998	75	N/A	\$78,000	N/A	239	N/A
1999	105	+40.0	\$82,500	+5.8	240	+1
2000	107	+1.9	\$79,000	-4.2	238	-1
2001	89	-16.8	\$91,000	+15.2	237	-1
2002	109	+22.5	\$106,000	+16.5	128	-46
2003	97	-11.0	\$135,000	+27.4	116	-9
2004	113	+16.5	\$135,000	+0	101	-13
2005	120	+6.2	\$160,250	+18.7	125	+24
2006	108	-10.0	\$167,450	+4.5	109	-13
2007	107	-0.9	\$175,000	+4.5	123	+13
2008	90	-15.9	\$145,000	-17.1	165	+34

6 years (1998-2004): Median price increased by 73.1 percent (12.2 percent per year average – 9.6 compounded)
 7 years (1998-2005): Median price increased by 105 percent (15 percent per year average – 10.8 compounded)
 8 years (1998-2006): Median price increased by 115 percent (14.4 percent per year average – 10.0 compounded)
 9 years (1998-2007): Median price increased by 124 percent (13.8 percent per year average – 9.4 compounded)
 10 years (1998-2008): Median price increased by 85.9 percent (8.6 percent per year average – 6.4 compounded)

SOURCE: Northern New England Real Estate Network/NHAR

For more information, contact:
 Dave Cummings, NHAR Director of Communications
 603-225-5549, ext. 309
dave@nhar.com