

Real Estate Market Trend (Year-end 2007): Statewide NH

Residential sales

| | 12-month 2007 vs. 12-month 2006 | | | December 2007 vs. December 2006 | | |
|------------------|---------------------------------|--------------|-----------|---------------------------------|--------------|-----------|
| | Total sold | Median price | Avg. DOM* | Total sold | Median price | Avg. DOM* |
| State | | | | | | |
| 2006 residential | 13,364 | \$265,000 | 107 | 874 | \$260,500 | 127 |
| 2007 residential | 11,989 | \$260,800 | 125 | 691 | \$248,000 | 142 |
| Percent change | -10.3% | -1.6% | 17% | -20.9% | -4.8% | 12% |

Condominium sales

| | 12-month 2007 vs. 12-month 2006 | | | December 2007 vs. December 2006 | | |
|----------------|---------------------------------|--------------|-----------|---------------------------------|--------------|-----------|
| | Total sold | Median price | Avg. DOM* | Total sold | Median price | Avg. DOM* |
| State | | | | | | |
| 2006 condo | 4,872 | \$188,000 | 98 | 317 | \$178,000 | 113 |
| 2007 condo | 4,168 | \$190,000 | 129 | 205 | \$194,900 | 148 |
| Percent change | -14.4% | 1.1% | 32% | -35.3% | 9.5% | 31% |

* Days On Market

Statistics are based on information from the Northern New England Real Estate Network (NNEREN) for the respective periods shown for the respective regions in the State of New Hampshire or all towns in the State of New Hampshire. All analysis and commentary related to the statistics is that of the New Hampshire Association of REALTORS® and not that of NNEREN.