



NH Monthly Indicators

October 2018

If the last few months are an indication of the temperature of housing markets across the country, a period of relative calm can be expected during the last three months of the year. A trend of market balance is emerging as we approach the end of 2018. Prices are still rising in most areas, and the number of homes for sale is still low, but there is a general shrinking of year-over-year percentage change gaps in sales, inventory and prices.

New Listings were up 1.6 percent for single family homes but decreased 4.8 percent for condo properties. Pending Sales increased 10.7 percent for single family homes but decreased 5.1 percent for condo properties.

The Median Sales Price was up 4.7 percent to \$277,500 for single family homes and 10.1 percent to \$219,900 for condo properties. Months Supply of Inventory decreased 14.0 percent for single family units and 17.9 percent for condo units.

Stock markets experienced an October setback, but that does not necessarily translate to a decline in the real estate market. The national unemployment rate has been below 4.0 percent for three straight months and during five of the last six months. This is exceptional news for industries related to real estate.

Meanwhile, homebuilder confidence remains positive, homeownership rates have increased in the key under-35 buyer group and prices, though still rising, have widely reduced the march toward record highs.

Monthly Snapshot

- 5.8% **+ 4.7%** **- 2.2%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2017	10-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,676	1,579	- 5.8%	14,968	14,823	- 1.0%
Median Sales Price		\$265,000	\$277,500	+ 4.7%	\$265,000	\$284,000	+ 7.2%
\$ Volume of Closed Sales (in millions)		\$515.4	\$503.9	- 2.2%	\$4,582.1	\$4,818.7	+ 5.2%
Days on Market		67	59	- 11.9%	68	61	- 10.3%
Pending Sales		1,500	1,661	+ 10.7%	15,964	16,124	+ 1.0%
Months Supply		4.3	3.7	- 14.0%	--	--	--
New Listings		1,720	1,747	+ 1.6%	21,443	21,306	- 0.6%
Homes for Sale		6,402	5,654	- 11.7%	--	--	--
Pct. of List Price Received		97.5%	97.6%	+ 0.1%	98.1%	98.2%	+ 0.1%
Affordability Index		145	119	- 17.9%	145	117	- 19.3%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



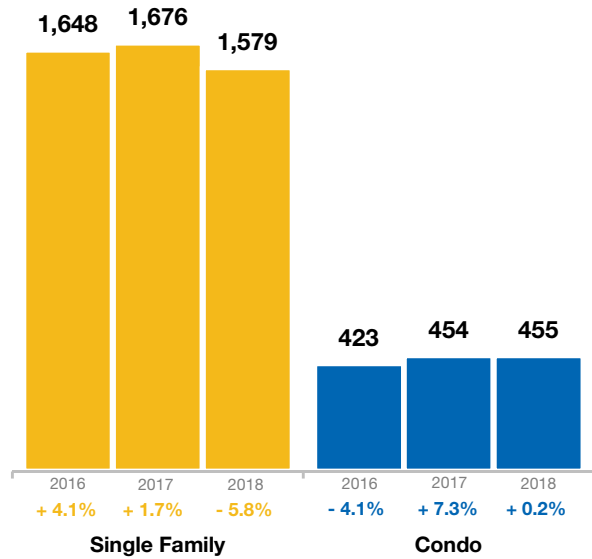
Key Metrics	Historical Sparkbars	10-2017	10-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		454	455	+ 0.2%	4,082	4,134	+ 1.3%
Median Sales Price		\$199,675	\$219,900	+ 10.1%	\$191,250	\$204,000	+ 6.7%
\$ Volume of Closed Sales (in millions)		\$111.2	\$113.5	+ 2.1%	\$929.5	\$997.8	+ 7.3%
Days on Market		61	50	- 18.0%	62	51	- 17.7%
Pending Sales		451	428	- 5.1%	4,304	4,379	+ 1.7%
Months Supply		2.8	2.3	- 17.9%	--	--	--
New Listings		439	418	- 4.8%	5,164	5,097	- 1.3%
Homes for Sale		1,131	946	- 16.4%	--	--	--
Pct. of List Price Received		98.3%	98.3%	0.0%	98.5%	98.8%	+ 0.3%
Affordability Index		192	151	- 21.4%	201	162	- 19.4%

NH Closed Sales

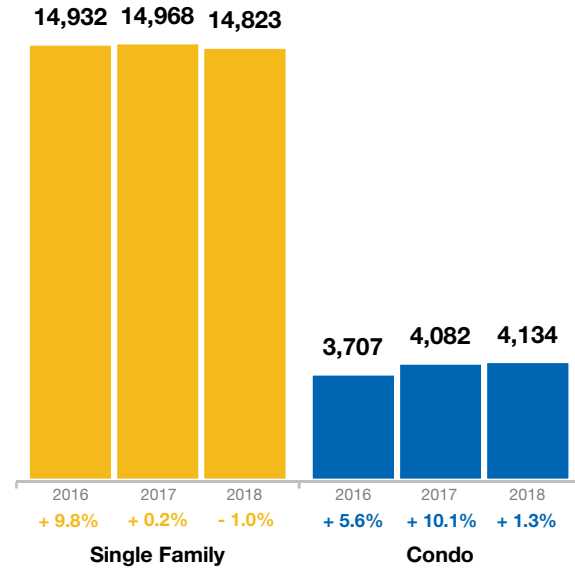
A count of the actual sales that closed in a given month.



October

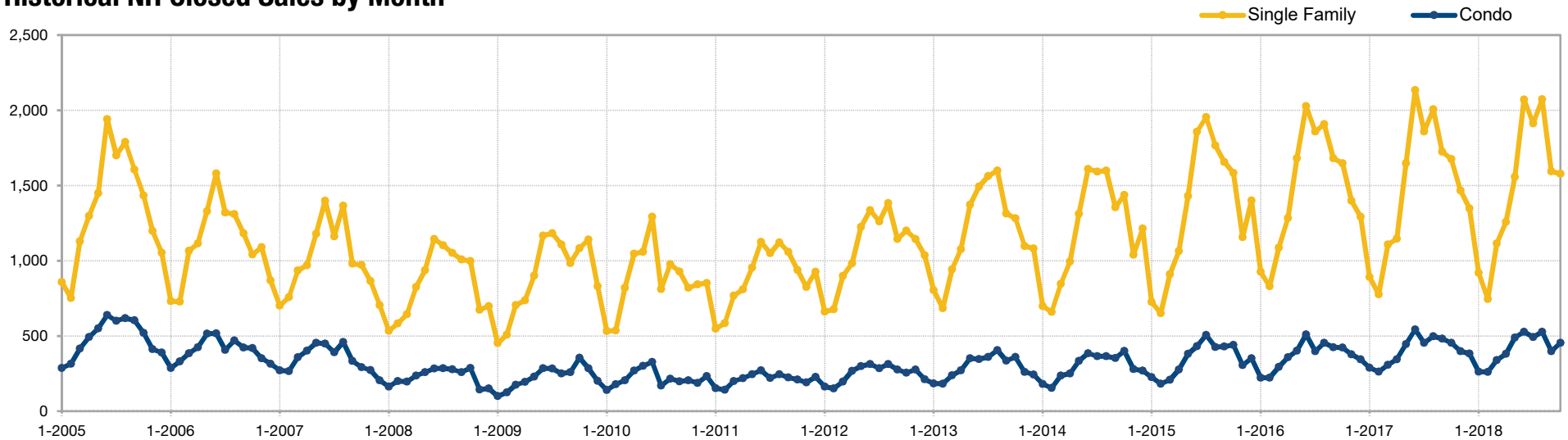


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	1,466	+4.8%	399	+5.6%
Dec-2017	1,348	+4.3%	383	+11.0%
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	745	-4.0%	261	-0.8%
Mar-2018	1,115	+0.7%	339	+10.1%
Apr-2018	1,258	+9.8%	382	+10.7%
May-2018	1,557	-5.5%	490	+9.9%
Jun-2018	2,071	-3.0%	527	-2.9%
Jul-2018	1,912	+2.9%	492	+8.4%
Aug-2018	2,073	+3.3%	527	+5.8%
Sep-2018	1,594	-7.5%	398	-17.4%
Oct-2018	1,579	-5.8%	455	+0.2%
12-Month Avg	1,470	-0.1%	410	+2.3%

Historical NH Closed Sales by Month

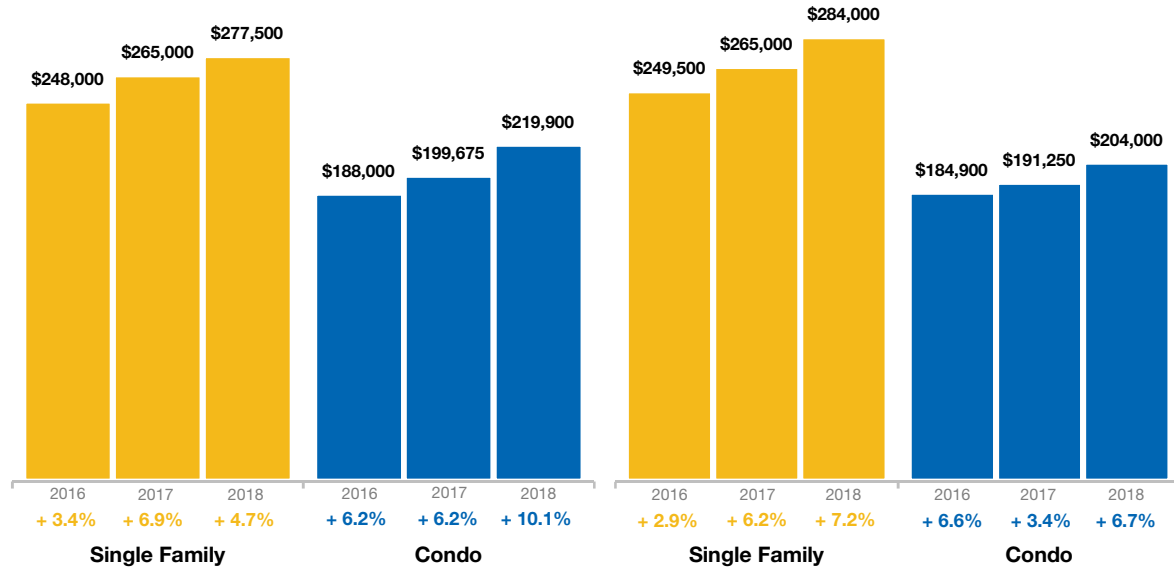


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



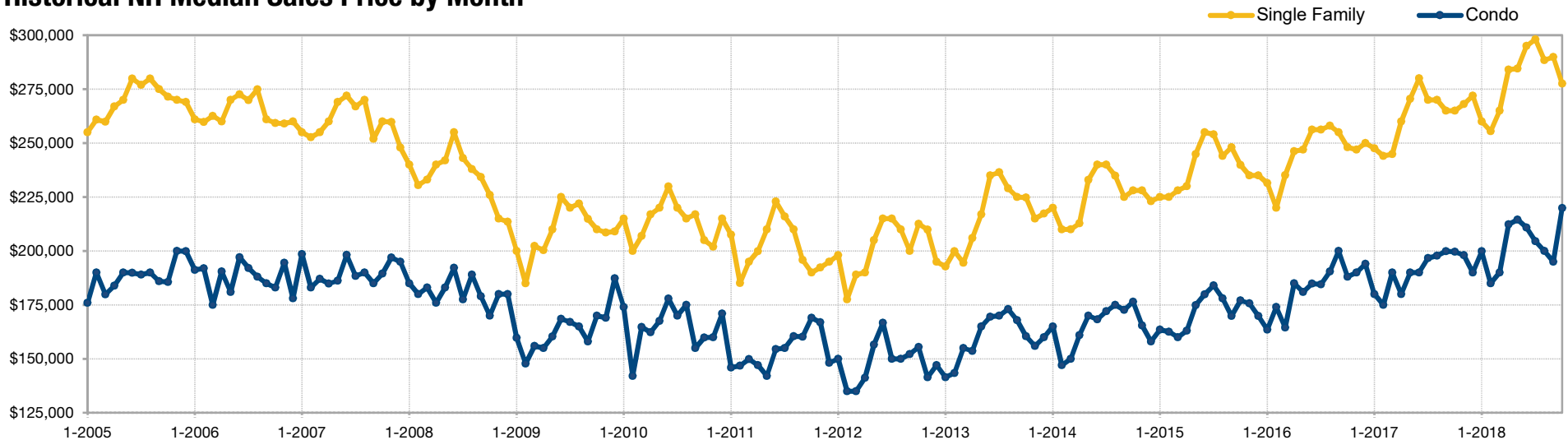
October



Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	\$268,000	+8.5%	\$198,000	+4.2%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,450	+4.7%	\$185,000	+5.7%
Mar-2018	\$265,000	+8.2%	\$190,000	0.0%
Apr-2018	\$284,000	+9.2%	\$212,250	+17.9%
May-2018	\$284,500	+5.2%	\$214,450	+12.9%
Jun-2018	\$295,000	+5.4%	\$210,825	+11.0%
Jul-2018	\$298,100	+10.4%	\$204,500	+4.0%
Aug-2018	\$288,375	+6.8%	\$200,000	+1.1%
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$277,500	+4.7%	\$219,900	+10.1%
12-Month Avg*	\$280,000	+6.0%	\$201,000	+5.2%

Historical NH Median Sales Price by Month



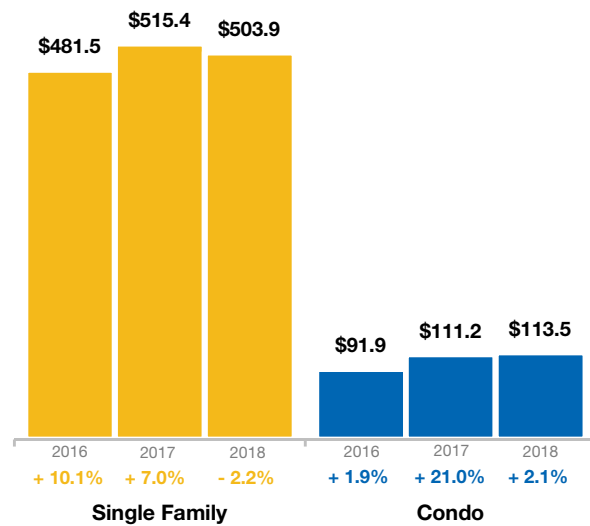
* Median Sales Price for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

NH \$ Volume of Closed Sales

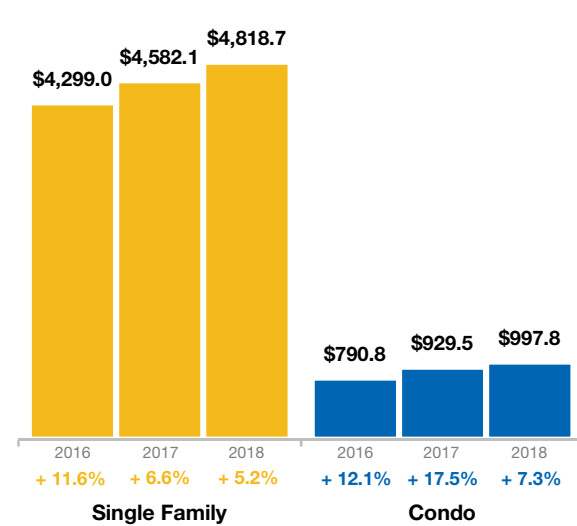
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



October



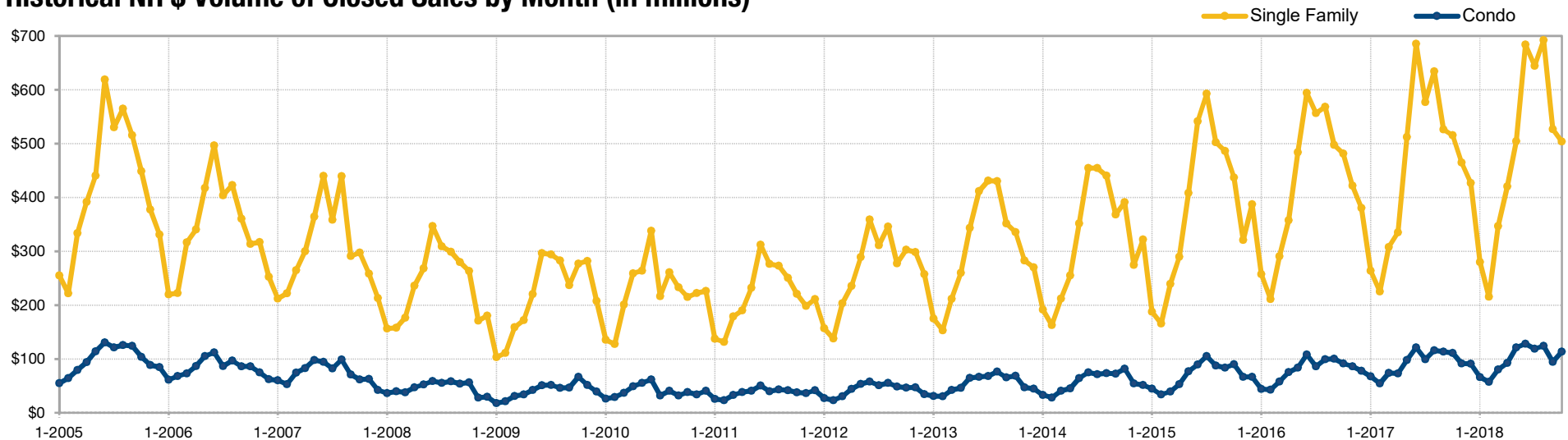
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	\$464.8	+10.1%	\$91.6	+5.9%
Dec-2017	\$426.9	+12.2%	\$91.0	+16.5%
Jan-2018	\$279.8	+6.1%	\$66.2	-2.1%
Feb-2018	\$215.4	-4.4%	\$57.7	+5.7%
Mar-2018	\$346.8	+12.7%	\$80.4	+8.4%
Apr-2018	\$420.7	+25.5%	\$92.4	+26.4%
May-2018	\$504.6	-1.4%	\$121.4	+23.6%
Jun-2018	\$684.0	-0.2%	\$128.2	+5.5%
Jul-2018	\$644.3	+11.6%	\$118.9	+19.4%
Aug-2018	\$692.4	+9.2%	\$124.5	+7.3%
Sep-2018	\$526.9	+0.1%	\$94.7	-16.6%
Oct-2018	\$503.9	-2.2%	\$113.5	+2.1%
12-Month Avg*	\$475.9	+6.0%	\$98.4	+7.9%

* \$ Volume of Closed Sales (in millions) for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

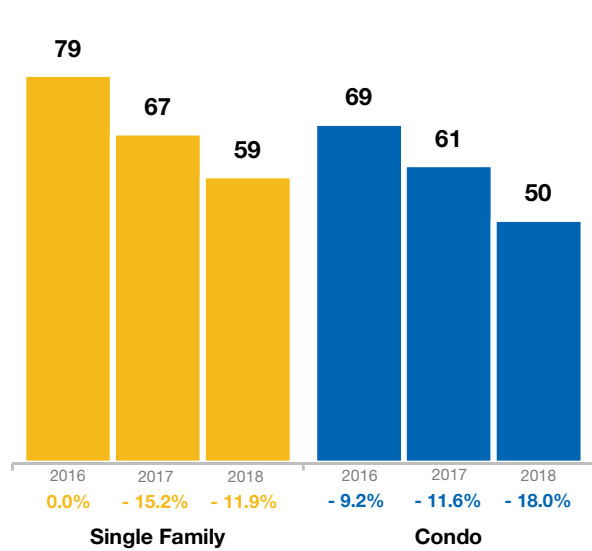


NH Days on Market

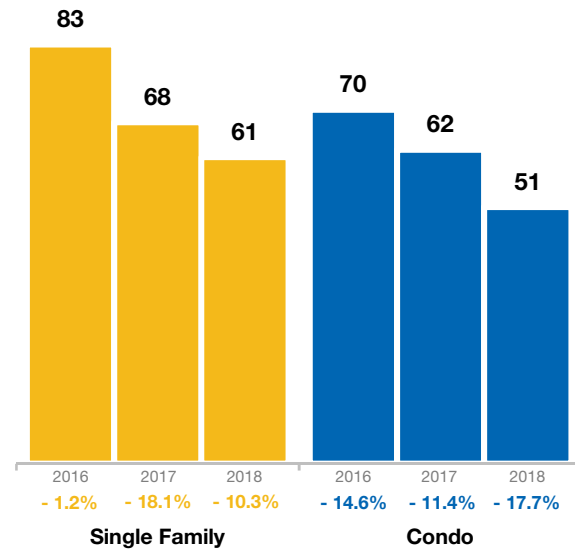
Average number of days between when a property is listed and when an offer is accepted in a given month.



October



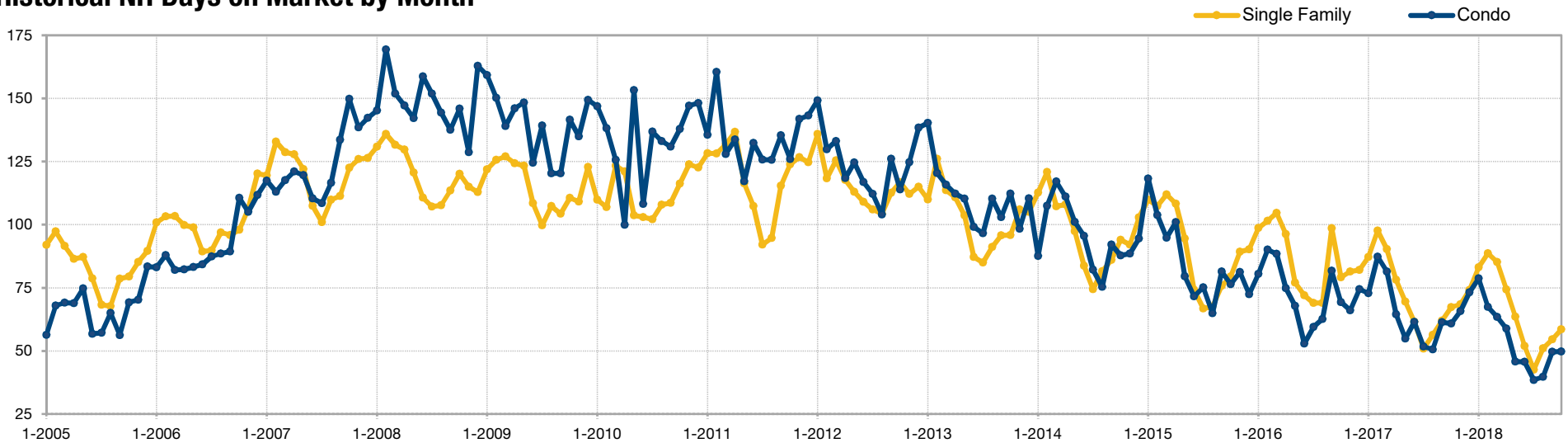
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	67	-23.0%
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-7.8%
May-2018	64	-8.6%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	43	-15.7%	39	-25.0%
Aug-2018	51	-8.9%	40	-21.6%
Sep-2018	55	-11.3%	50	-18.0%
Oct-2018	59	-11.9%	50	-18.0%
12-Month Avg*	63	-10.6%	54	-15.2%

* Days on Market for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

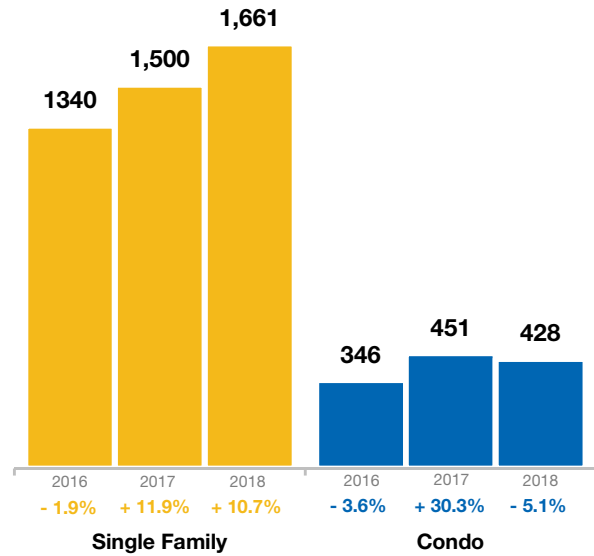


NH Pending Sales

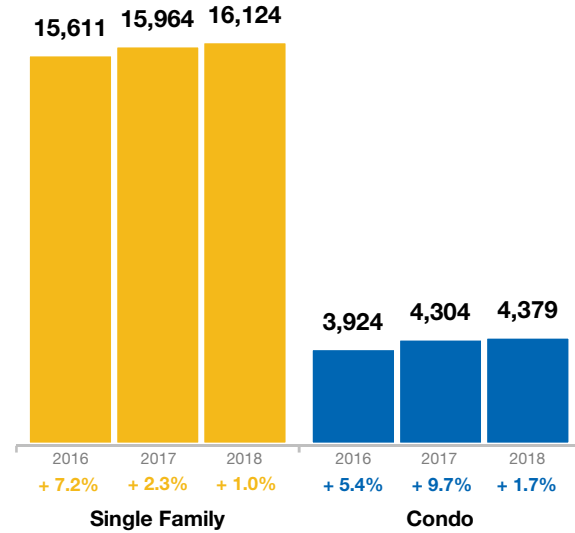
A count of the properties on which offers have been accepted in a given month.



October

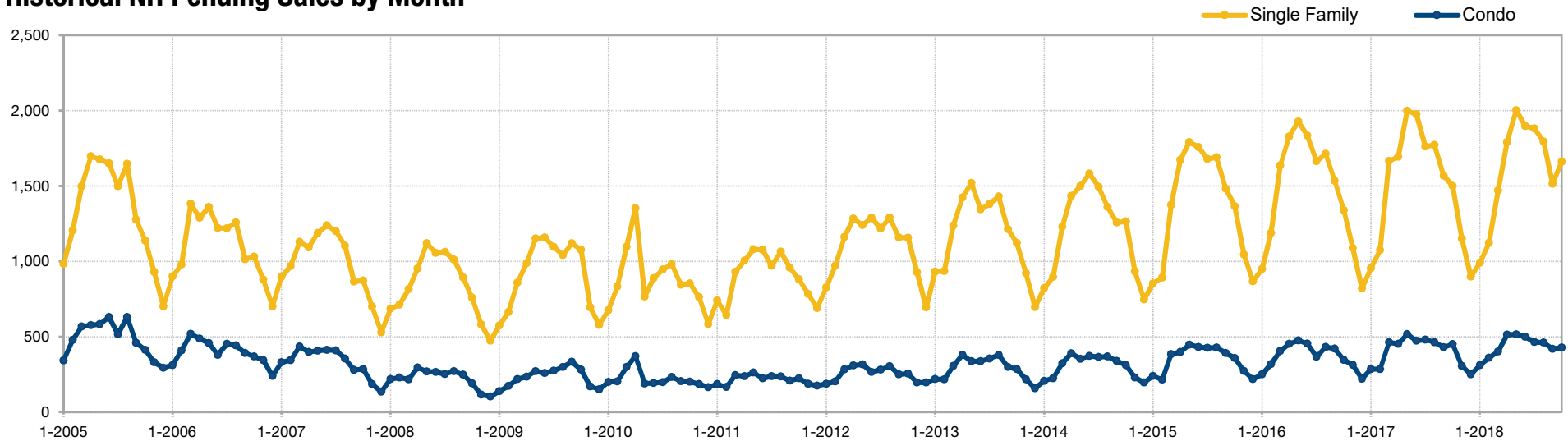


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	1,149	+5.6%	306	-2.2%
Dec-2017	898	+9.4%	251	+13.6%
Jan-2018	991	+3.8%	311	+8.7%
Feb-2018	1,122	+4.5%	361	+26.2%
Mar-2018	1,470	-11.8%	403	-13.0%
Apr-2018	1,791	+5.7%	514	+13.5%
May-2018	2,002	+0.2%	515	-0.4%
Jun-2018	1,898	-3.9%	500	+5.5%
Jul-2018	1,881	+6.8%	465	-3.1%
Aug-2018	1,795	+1.3%	462	-0.4%
Sep-2018	1,513	-3.4%	420	-2.3%
Oct-2018	1,661	+10.7%	428	-5.1%
12-Month Avg	1,514	+1.7%	411	+2.0%

Historical NH Pending Sales by Month

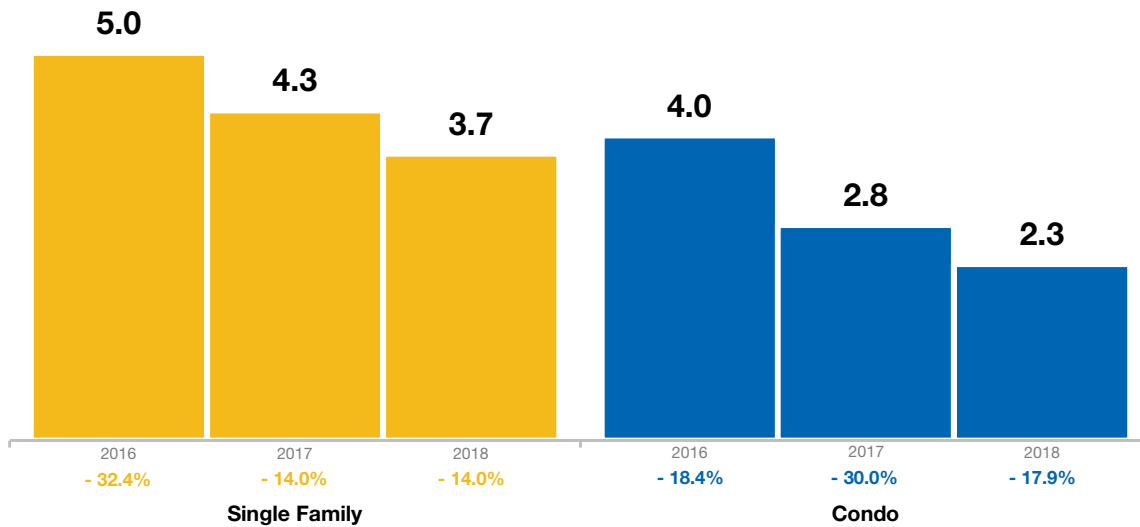


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



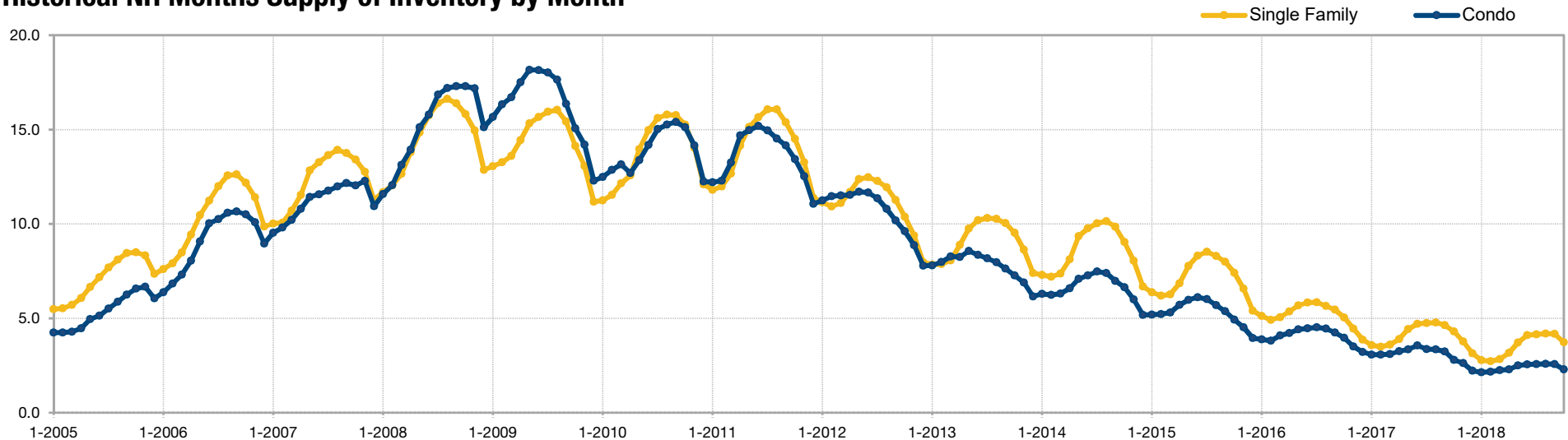
October



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	3.8	-15.6%	2.6	-25.7%
Dec-2017	3.1	-20.5%	2.2	-31.3%
Jan-2018	2.8	-22.2%	2.1	-32.3%
Feb-2018	2.7	-22.9%	2.2	-29.0%
Mar-2018	2.8	-22.2%	2.3	-25.8%
Apr-2018	3.2	-17.9%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.2	-10.6%	2.6	-23.5%
Aug-2018	4.2	-12.5%	2.6	-23.5%
Sep-2018	4.2	-8.7%	2.6	-18.8%
Oct-2018	3.7	-14.0%	2.3	-17.9%
12-Month Avg*	3.5	-15.8%	2.4	-25.9%

* Months Supply for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

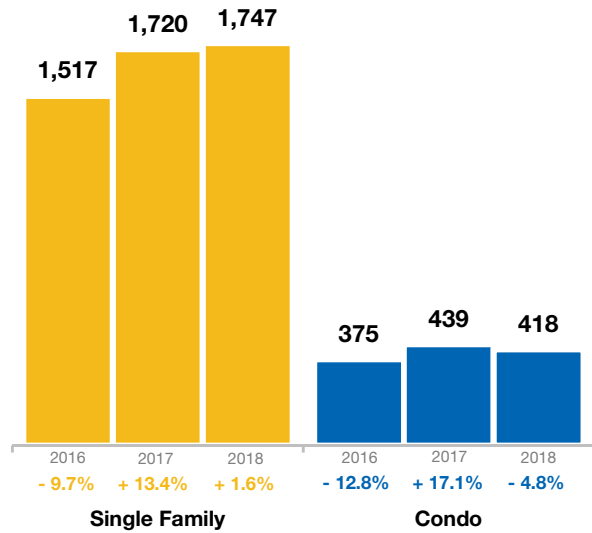


NH New Listings

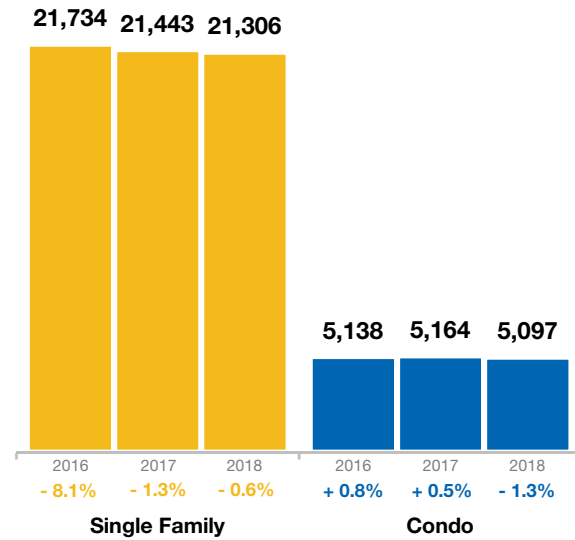
A count of the properties that have been newly listed on the market in a given month.



October

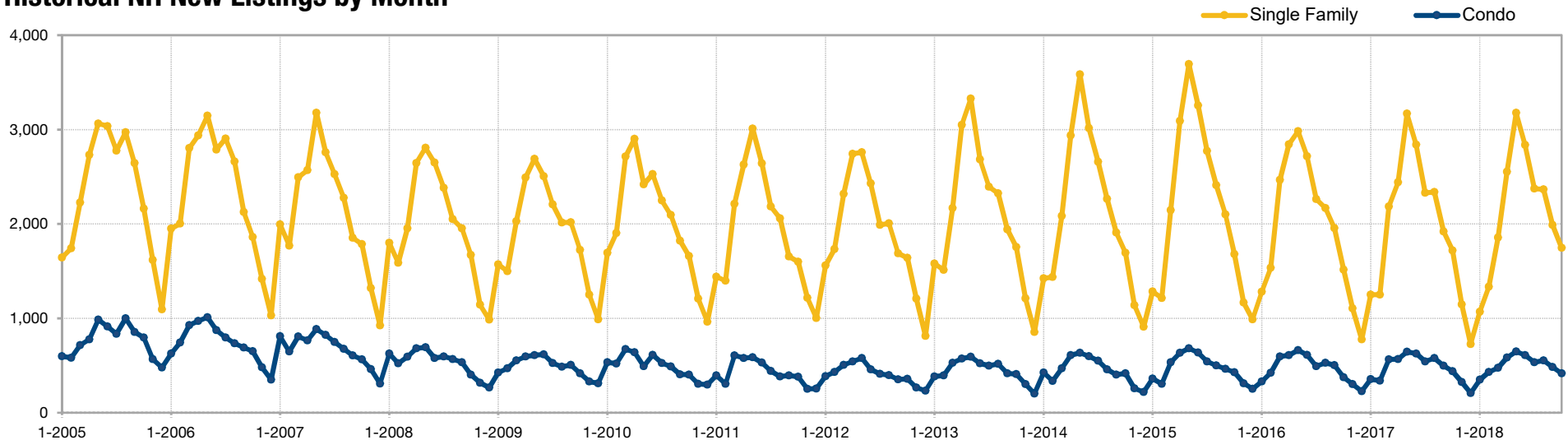


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	1,149	+3.8%	326	+7.9%
Dec-2017	726	-6.6%	208	-8.8%
Jan-2018	1,069	-14.5%	352	-0.8%
Feb-2018	1,336	+6.9%	433	+27.4%
Mar-2018	1,857	-15.0%	477	-15.7%
Apr-2018	2,552	+4.5%	586	+3.0%
May-2018	3,178	+0.3%	649	+0.3%
Jun-2018	2,838	-0.1%	609	-2.9%
Jul-2018	2,374	+1.9%	535	-1.5%
Aug-2018	2,365	+1.1%	554	-4.3%
Sep-2018	1,990	+3.6%	484	-3.0%
Oct-2018	1,747	+1.6%	418	-4.8%
12-Month Avg	1,944	-0.6%	475	-1.1%

Historical NH New Listings by Month

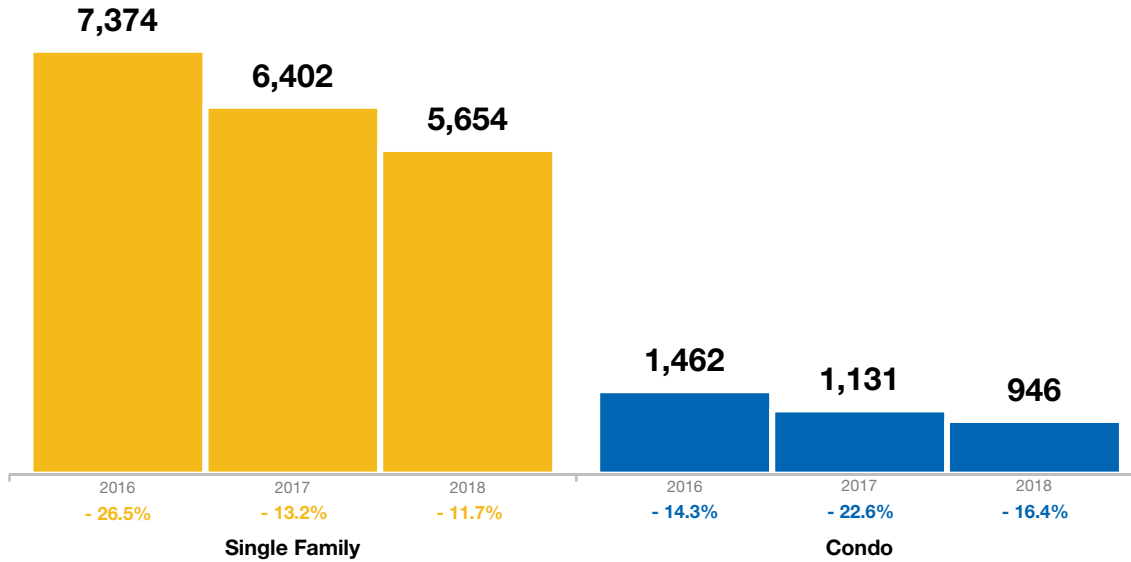


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

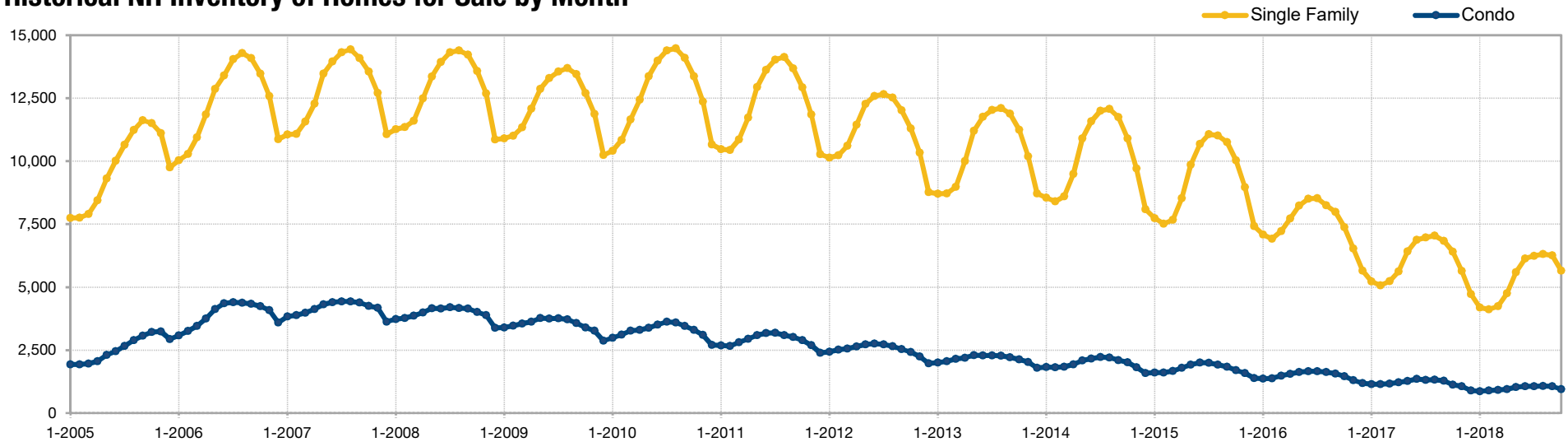


October



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	5,647	-13.6%	1,060	-18.8%
Dec-2017	4,727	-16.4%	900	-24.7%
Jan-2018	4,189	-19.8%	871	-24.3%
Feb-2018	4,116	-18.8%	900	-21.4%
Mar-2018	4,239	-19.1%	923	-21.2%
Apr-2018	4,753	-15.5%	951	-22.4%
May-2018	5,588	-12.9%	1,037	-18.9%
Jun-2018	6,135	-10.8%	1,066	-21.7%
Jul-2018	6,240	-10.5%	1,068	-19.0%
Aug-2018	6,315	-10.4%	1,075	-18.8%
Sep-2018	6,262	-8.4%	1,067	-16.6%
Oct-2018	5,654	-11.7%	946	-16.4%
12-Month Avg	5,322	-13.6%	989	-20.3%

Historical NH Inventory of Homes for Sale by Month



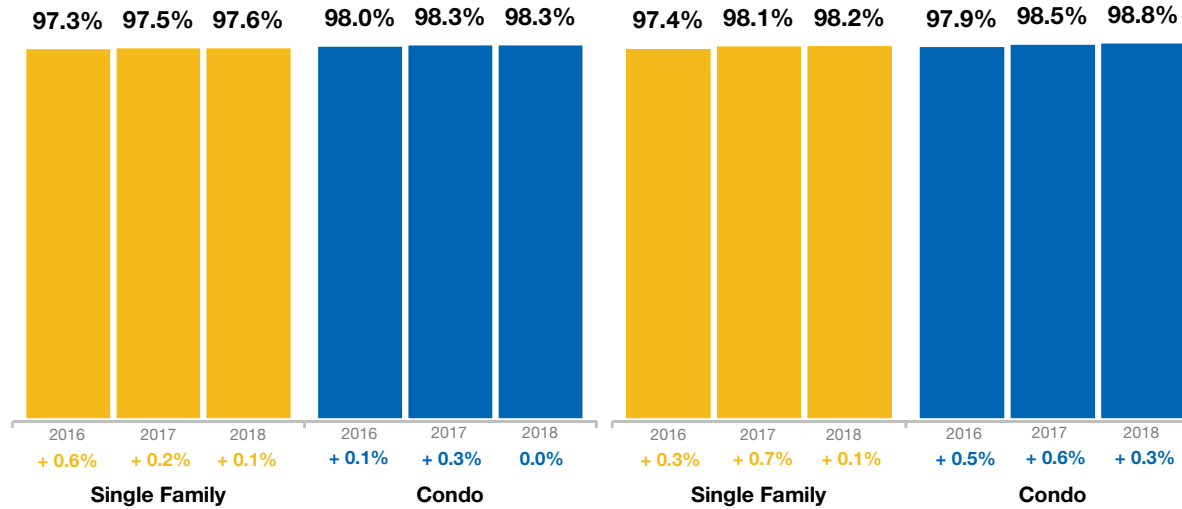
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October

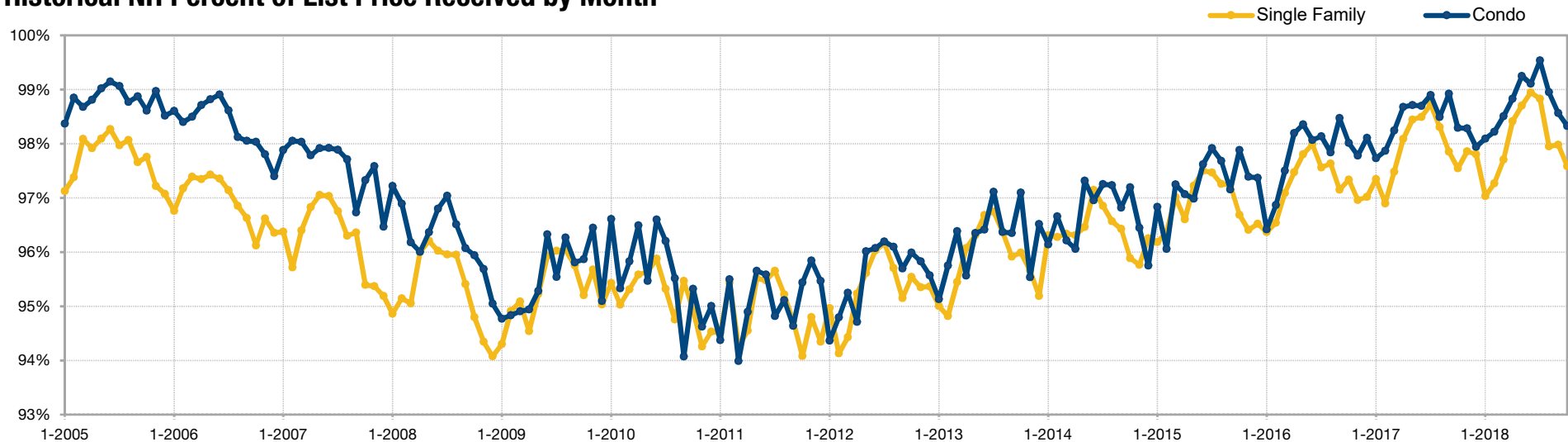
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	97.9%	+0.9%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.3%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	98.0%	-0.3%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.6%	+0.1%	98.3%	0.0%
12-Month Avg*	98.1%	+0.2%	98.7%	+0.3%

* Pct. of List Price Received for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



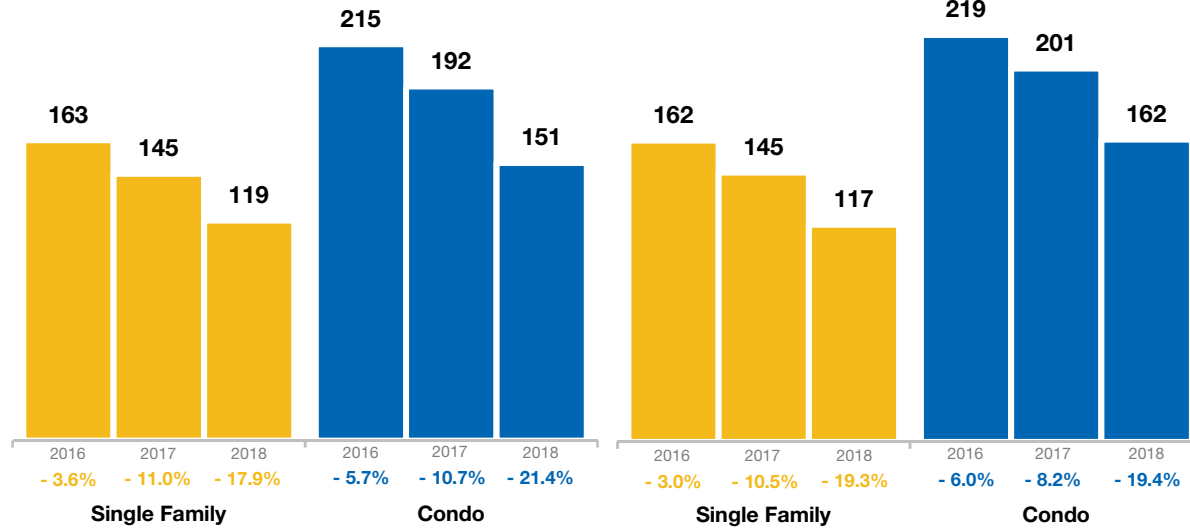
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October

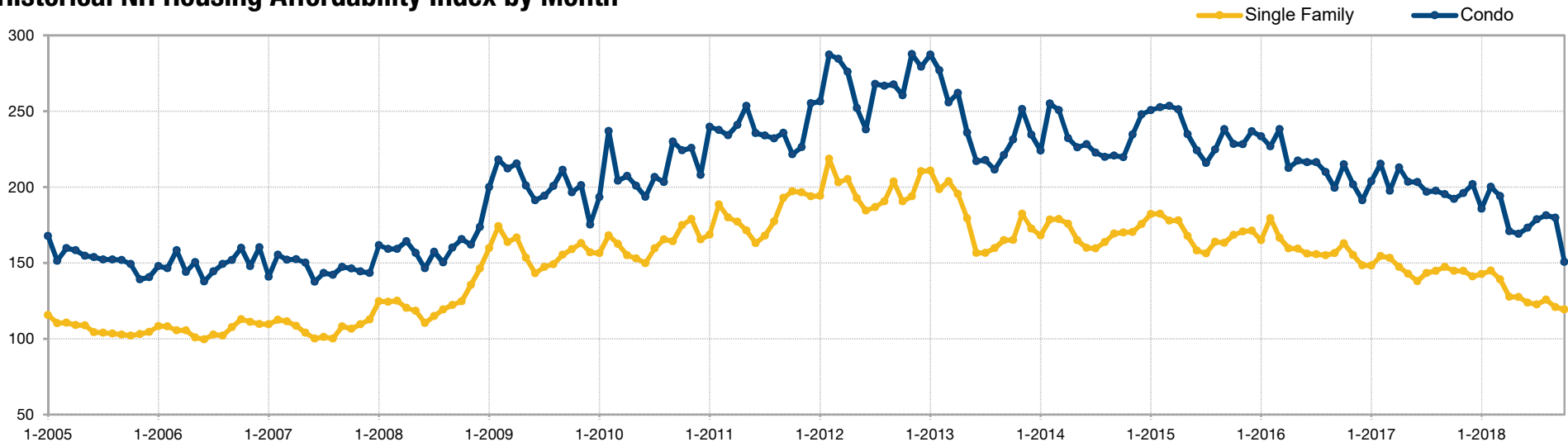
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2017	145	-6.5%	196	-3.0%
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	200	-7.0%
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	127	-11.2%	169	-16.7%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	179	-9.1%
Aug-2018	126	-13.1%	181	-8.6%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
12-Month Avg*	132	-19.2%	147	-24.9%

* Affordability Index for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	10-2017	10-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		2,230	2,161	- 3.1%	19,981	19,926	- 0.3%
Median Sales Price		\$245,000	\$259,000	+ 5.7%	\$244,000	\$260,000	+ 6.6%
\$ Volume of Closed Sales (in millions)		\$633.4	\$626.1	- 1.2%	\$5,571.5	\$5,885.2	+ 5.6%
Days on Market		65	57	- 12.3%	66	59	- 10.6%
Pending Sales		2,048	2,207	+ 7.8%	21,245	21,549	+ 1.4%
Months Supply		3.9	3.4	- 12.8%	--	--	--
New Listings		2,290	2,288	- 0.1%	27,772	27,619	- 0.6%
Homes for Sale		7,810	6,837	- 12.5%	--	--	--
Pct. of List Price Received		97.6%	97.5%	- 0.1%	98.0%	98.1%	+ 0.1%
Affordability Index		157	128	- 18.3%	157	127	- 19.0%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -
Belknap	131	101	- 22.9%	\$244,875	\$255,000	+ 4.1%	\$51.3	\$36.3	- 29.2%	79	58	- 26.6%	106	116	+ 9.4%
Belknap Year-to-Date	996	939	- 5.7%	\$225,000	\$249,900	+ 11.1%	\$313.6	\$323.2	+ 3.1%	82	67	- 18.3%	1,067	1,049	- 1.7%
Carroll	121	125	+ 3.3%	\$234,900	\$235,000	+ 0.0%	\$38.0	\$40.8	+ 7.4%	90	73	- 18.9%	105	132	+ 25.7%
Carroll Year-to-Date	994	928	- 6.6%	\$230,000	\$245,000	+ 6.5%	\$321.1	\$322.9	+ 0.6%	100	84	- 16.0%	1,086	1,070	- 1.5%
Cheshire	105	89	- 15.2%	\$204,900	\$193,000	- 5.8%	\$22.2	\$20.8	- 6.3%	67	87	+ 29.9%	72	99	+ 37.5%
Cheshire Year-to-Date	818	832	+ 1.7%	\$185,000	\$195,000	+ 5.4%	\$167.8	\$181.5	+ 8.2%	84	78	- 7.1%	858	900	+ 4.9%
Coos	58	47	- 19.0%	\$108,000	\$125,000	+ 15.7%	\$7.1	\$6.5	- 8.5%	160	136	- 15.0%	32	52	+ 62.5%
Coos Year-to-Date	398	417	+ 4.8%	\$99,750	\$115,000	+ 15.3%	\$46.4	\$58.7	+ 26.5%	153	144	- 5.9%	424	447	+ 5.4%
Grafton	120	104	- 13.3%	\$186,500	\$236,500	+ 26.8%	\$32.8	\$28.5	- 13.1%	121	80	- 33.9%	95	113	+ 18.9%
Grafton Year-to-Date	955	986	+ 3.2%	\$199,500	\$227,500	+ 14.0%	\$250.2	\$282.5	+ 12.9%	107	101	- 5.6%	1,035	1,083	+ 4.6%
Hillsborough	403	382	- 5.2%	\$282,000	\$292,250	+ 3.6%	\$118.4	\$122.3	+ 3.3%	47	47	0.0%	382	419	+ 9.7%
Hillsborough Year-to-Date	3,850	3,909	+ 1.5%	\$282,388	\$299,500	+ 6.1%	\$1,189.2	\$1,270.0	+ 6.8%	48	45	- 6.3%	4,099	4,197	+ 2.4%
Merrimack	182	189	+ 3.8%	\$245,000	\$268,000	+ 9.4%	\$47.3	\$54.2	+ 14.6%	63	53	- 15.9%	159	190	+ 19.5%
Merrimack Year-to-Date	1,712	1,660	- 3.0%	\$242,700	\$260,000	+ 7.1%	\$453.6	\$478.2	+ 5.4%	66	58	- 12.1%	1,786	1,796	+ 0.6%
Rockingham	364	339	- 6.9%	\$346,700	\$357,000	+ 3.0%	\$146.5	\$139.7	- 4.6%	48	45	- 6.3%	358	336	- 6.1%
Rockingham Year-to-Date	3,313	3,199	- 3.4%	\$350,000	\$371,000	+ 6.0%	\$1,342.8	\$1,356.0	+ 1.0%	51	46	- 9.8%	3,578	3,492	- 2.4%
Strafford	139	140	+ 0.7%	\$260,000	\$265,250	+ 2.0%	\$40.2	\$40.4	+ 0.5%	51	41	- 19.6%	141	159	+ 12.8%
Strafford Year-to-Date	1,423	1,408	- 1.1%	\$245,000	\$270,000	+ 10.2%	\$380.1	\$421.9	+ 11.0%	53	50	- 5.7%	1,494	1,501	+ 0.5%
Sullivan	53	63	+ 18.9%	\$196,500	\$178,000	- 9.4%	\$11.7	\$14.4	+ 23.1%	117	94	- 19.7%	50	45	- 10.0%
Sullivan Year-to-Date	509	545	+ 7.1%	\$174,950	\$175,000	+ 0.0%	\$117.3	\$123.7	+ 5.5%	121	93	- 23.1%	537	589	+ 9.7%
Entire State	1,676	1,579	- 5.8%	\$265,000	\$277,500	+ 4.7%	\$515.4	\$503.9	- 2.2%	67	59	- 11.9%	1,500	1,661	+ 10.7%
Entire State Year-to-Date	14,968	14,823	- 1.0%	\$265,000	\$284,000	+ 7.2%	\$4,582.1	\$4,818.7	+ 5.2%	68	61	- 10.3%	15,964	16,124	+ 1.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -	10-2017	10-2018	+ / -
Belknap	29	23	- 20.7%	\$194,000	\$190,000	- 2.1%	\$6.3	\$4.5	- 28.6%	98	64	- 34.7%	16	24	+ 50.0%
Belknap Year-to-Date	245	231	- 5.7%	\$174,900	\$179,900	+ 2.9%	\$51.7	\$49.4	- 4.4%	92	66	- 28.3%	252	247	- 2.0%
Carroll	27	23	- 14.8%	\$238,000	\$234,000	- 1.7%	\$6.6	\$5.9	- 10.6%	70	72	+ 2.9%	18	24	+ 33.3%
Carroll Year-to-Date	203	212	+ 4.4%	\$180,000	\$191,000	+ 6.1%	\$42.2	\$46.6	+ 10.4%	92	81	- 12.0%	223	226	+ 1.3%
Cheshire	6	11	+ 83.3%	\$118,500	\$144,000	+ 21.5%	\$0.7	\$1.9	+ 171.4%	103	66	- 35.9%	4	9	+ 125.0%
Cheshire Year-to-Date	55	83	+ 50.9%	\$143,900	\$160,000	+ 11.2%	\$9.2	\$14.7	+ 59.8%	92	85	- 7.6%	55	94	+ 70.9%
Coos	1	5	+ 400.0%	\$300,000	\$310,000	+ 3.3%	\$0.3	\$1.7	+ 466.7%	6	87	+ 1,350.0%	3	2	- 33.3%
Coos Year-to-Date	19	23	+ 21.1%	\$375,000	\$325,000	- 13.3%	\$6.9	\$7.5	+ 8.7%	130	131	+ 0.8%	24	22	- 8.3%
Grafton	35	51	+ 45.7%	\$175,000	\$172,500	- 1.4%	\$7.3	\$10.0	+ 37.0%	118	79	- 33.1%	51	43	- 15.7%
Grafton Year-to-Date	394	420	+ 6.6%	\$156,750	\$165,000	+ 5.3%	\$73.1	\$83.1	+ 13.7%	126	90	- 28.6%	447	452	+ 1.1%
Hillsborough	143	133	- 7.0%	\$185,000	\$216,000	+ 16.8%	\$30.9	\$31.1	+ 0.6%	45	48	+ 6.7%	156	131	- 16.0%
Hillsborough Year-to-Date	1,380	1,341	- 2.8%	\$185,000	\$199,250	+ 7.7%	\$292.4	\$297.2	+ 1.6%	43	37	- 14.0%	1,440	1,419	- 1.5%
Merrimack	29	30	+ 3.4%	\$187,000	\$191,000	+ 2.1%	\$6.2	\$5.9	- 4.8%	63	36	- 42.9%	29	38	+ 31.0%
Merrimack Year-to-Date	307	304	- 1.0%	\$168,000	\$176,900	+ 5.3%	\$55.1	\$56.0	+ 1.6%	65	40	- 38.5%	308	323	+ 4.9%
Rockingham	159	136	- 14.5%	\$235,000	\$273,950	+ 16.6%	\$47.8	\$45.0	- 5.9%	56	34	- 39.3%	144	125	- 13.2%
Rockingham Year-to-Date	1,265	1,256	- 0.7%	\$235,000	\$264,257	+ 12.4%	\$360.2	\$392.9	+ 9.1%	53	46	- 13.2%	1,321	1,318	- 0.2%
Strafford	22	36	+ 63.6%	\$156,750	\$153,250	- 2.2%	\$4.6	\$6.1	+ 32.6%	37	38	+ 2.7%	24	31	+ 29.2%
Strafford Year-to-Date	190	225	+ 18.4%	\$158,500	\$171,000	+ 7.9%	\$34.0	\$42.4	+ 24.7%	43	34	- 20.9%	204	236	+ 15.7%
Sullivan	3	7	+ 133.3%	\$185,000	\$182,500	- 1.4%	\$0.6	\$1.4	+ 133.3%	38	130	+ 242.1%	6	1	- 83.3%
Sullivan Year-to-Date	24	39	+ 62.5%	\$151,000	\$182,500	+ 20.9%	\$4.7	\$8.1	+ 72.3%	38	84	+ 121.1%	30	42	+ 40.0%
Entire State	454	455	+ 0.2%	\$199,675	\$219,900	+ 10.1%	\$111.2	\$113.5	+ 2.1%	61	50	- 18.0%	451	428	- 5.1%
Entire State Year-to-Date	4,082	4,134	+ 1.3%	\$191,250	\$204,000	+ 6.7%	\$929.5	\$997.8	+ 7.3%	62	51	- 17.7%	4,304	4,379	+ 1.7%