



NH Monthly Indicators

February 2019

It is worthwhile to mention the weather when discussing residential real estate for large portions of the U.S. for February 2019, because this month has turned in some impressively cold, rainy and snowy days that have stalled some buying and selling actions. Nevertheless, housing markets have proven to be resilient despite predictions of a tougher year for the industry. It is still too early to say how the entire year will play out, but economic fundamentals remain positive.

New Listings were down 9.7 percent for single family homes and 21.5 percent for condo properties. Pending Sales increased 10.5 percent for single family homes and 1.1 percent for condo properties.

The Median Sales Price was up 5.7 percent to \$269,900 for single family homes and 4.3 percent to \$193,000 for condo properties. Months Supply of Inventory decreased 11.1 percent for single family units and 13.6 percent for condo units.

The National Association of REALTORS® recently reported that national existing-home sales were down slightly during January 2019 and that pending sales were up in year-over-year comparisons. It is worth noting that some softening of sales was anticipated, as was a positive sales bounce during January 2019 after a slow end to 2018. Weather-related events have hampered some of the necessary machinations of making home sales during February 2019, yet buyers have shown determination toward achieving their homeownership goals.

Monthly Snapshot

+ 10.3%	+ 5.7%	+ 16.9%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2018	2-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		745	822	+ 10.3%	1,665	1,626	- 2.3%
Median Sales Price		\$255,450	\$269,900	+ 5.7%	\$259,900	\$278,450	+ 7.1%
\$ Volume of Closed Sales (in millions)		\$215.4	\$251.9	+ 16.9%	\$495.4	\$530.8	+ 7.1%
Days on Market		89	81	- 9.0%	86	81	- 5.8%
Pending Sales		1,121	1,239	+ 10.5%	2,109	2,327	+ 10.3%
Months Supply		2.7	2.4	- 11.1%	--	--	--
New Listings		1,336	1,206	- 9.7%	2,405	2,343	- 2.6%
Homes for Sale		4,123	3,539	- 14.2%	--	--	--
Pct. of List Price Received		97.3%	97.4%	+ 0.1%	97.1%	97.3%	+ 0.2%
Affordability Index		145	138	- 4.8%	142	134	- 5.6%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



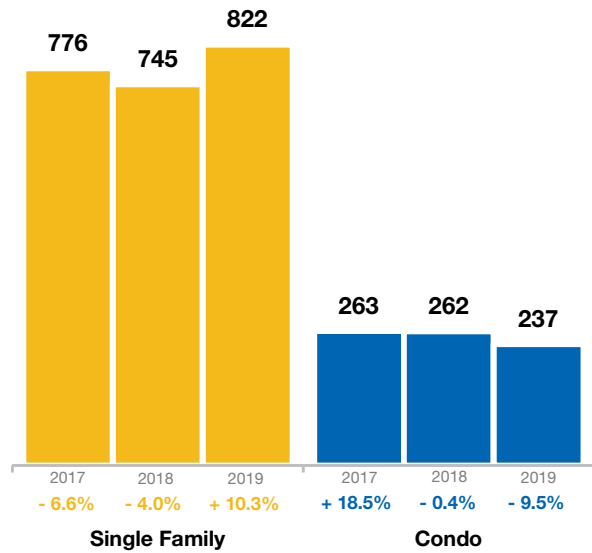
Key Metrics	Historical Sparkbars	2-2018	2-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		262	237	- 9.5%	525	448	- 14.7%
Median Sales Price		\$185,000	\$193,000	+ 4.3%	\$190,000	\$195,000	+ 2.6%
\$ Volume of Closed Sales (in millions)		\$57.8	\$52.5	- 9.2%	\$124.0	\$99.0	- 20.2%
Days on Market		67	64	- 4.5%	73	61	- 16.4%
Pending Sales		362	366	+ 1.1%	673	679	+ 0.9%
Months Supply		2.2	1.9	- 13.6%	--	--	--
New Listings		433	340	- 21.5%	787	731	- 7.1%
Homes for Sale		902	745	- 17.4%	--	--	--
Pct. of List Price Received		98.2%	98.1%	- 0.1%	98.2%	97.9%	- 0.3%
Affordability Index		200	193	- 3.5%	195	191	- 2.1%

NH Closed Sales

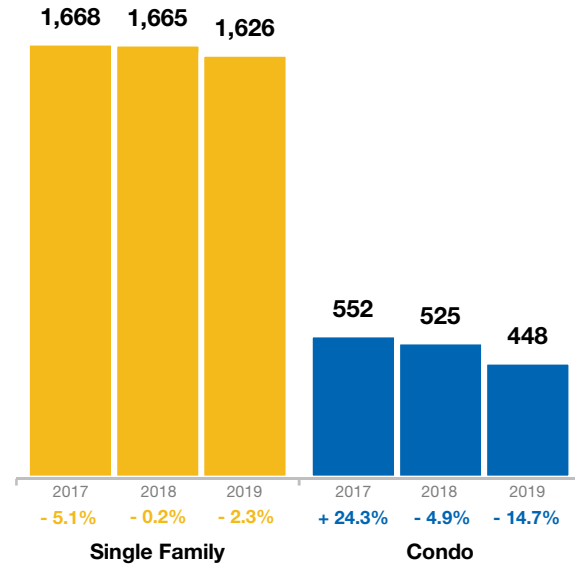
A count of the actual sales that closed in a given month.



February

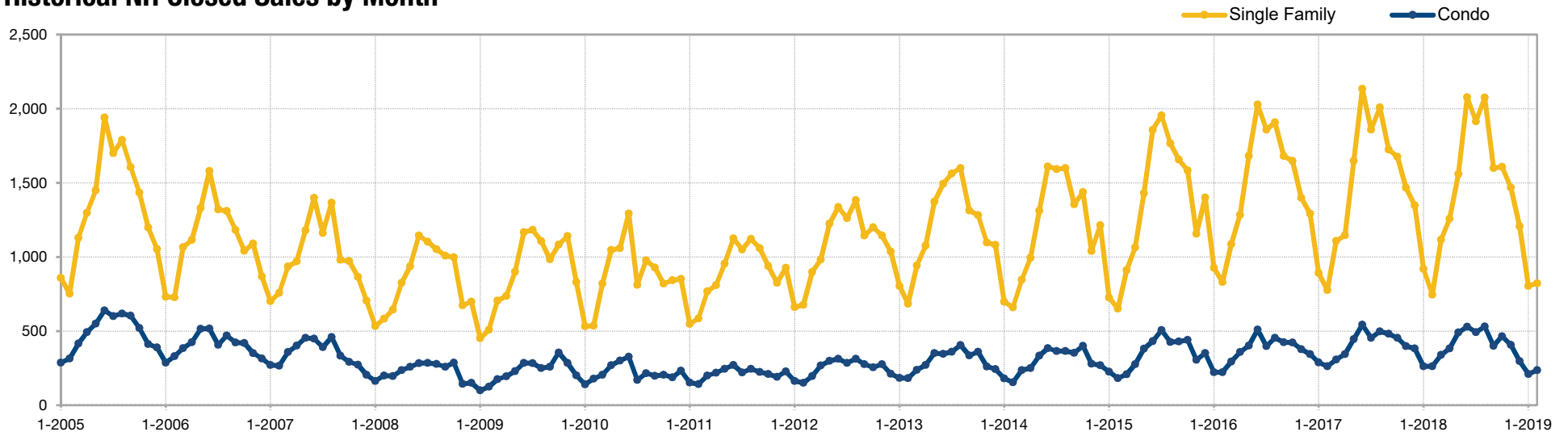


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	1,116	+0.8%	339	+10.1%
Apr-2018	1,258	+9.8%	383	+11.0%
May-2018	1,559	-5.4%	491	+10.1%
Jun-2018	2,076	-2.7%	529	-2.6%
Jul-2018	1,915	+3.1%	493	+8.6%
Aug-2018	2,075	+3.3%	531	+6.6%
Sep-2018	1,599	-7.3%	401	-16.8%
Oct-2018	1,608	-4.1%	465	+2.4%
Nov-2018	1,469	+0.1%	408	+2.3%
Dec-2018	1,207	-10.5%	297	-22.5%
Jan-2019	804	-12.6%	211	-19.8%
Feb-2019	822	+10.3%	237	-9.5%
12-Month Avg	1,459	-1.5%	399	-1.1%

Historical NH Closed Sales by Month

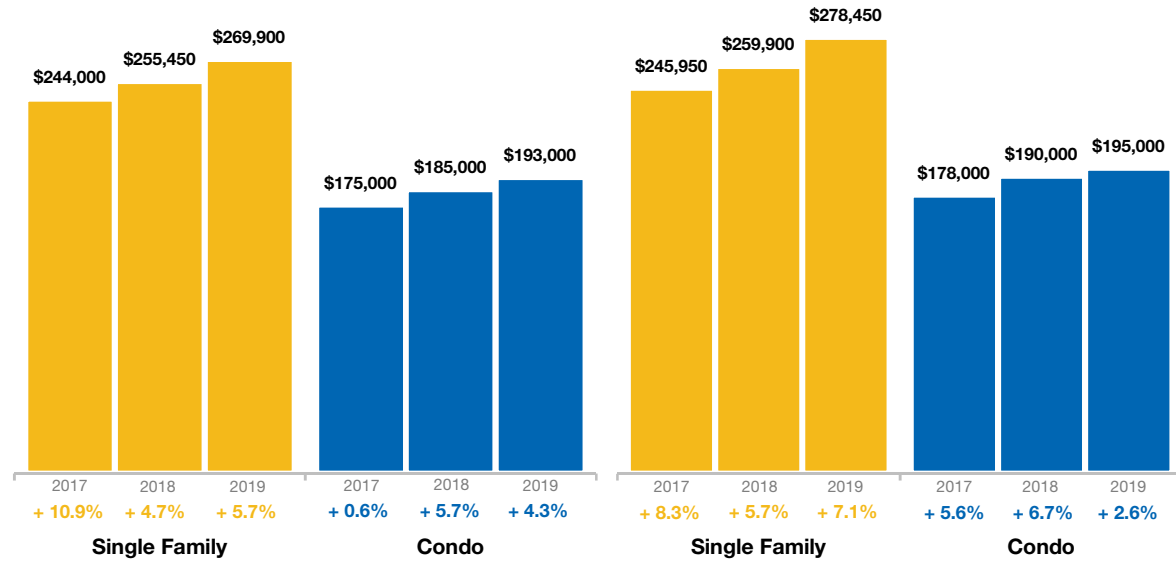


NH Median Sales Price

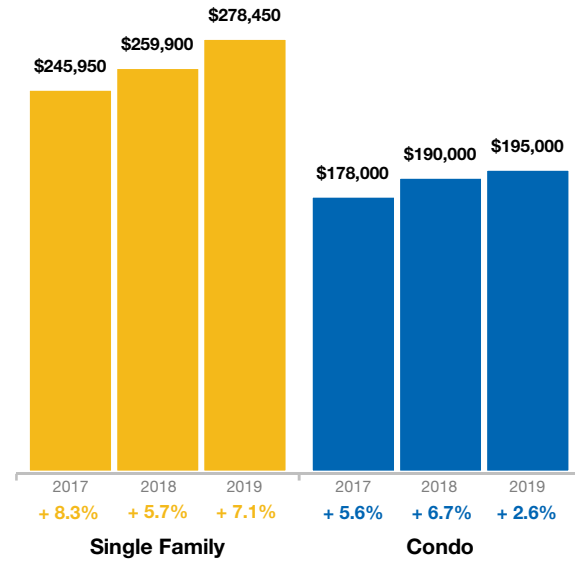
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



February



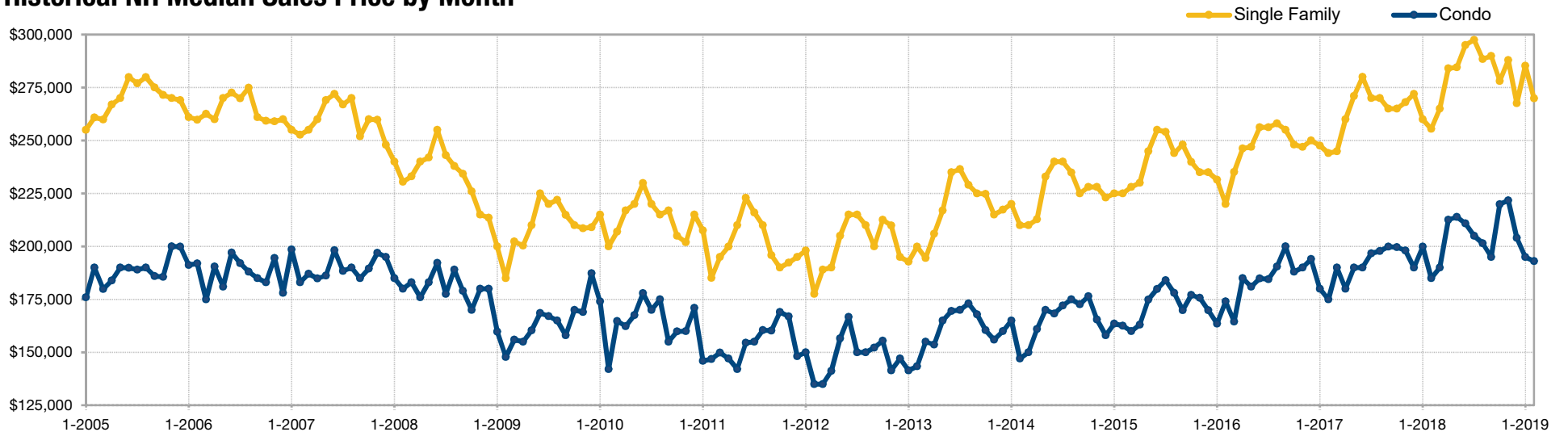
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	\$265,000	+8.2%	\$190,000	0.0%
Apr-2018	\$284,000	+9.2%	\$212,500	+18.1%
May-2018	\$284,500	+5.0%	\$213,900	+12.6%
Jun-2018	\$295,000	+5.4%	\$210,825	+11.0%
Jul-2018	\$297,500	+10.2%	\$205,000	+4.2%
Aug-2018	\$288,375	+6.8%	\$201,500	+1.8%
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$278,000	+4.9%	\$219,900	+10.1%
Nov-2018	\$287,900	+7.4%	\$221,750	+12.0%
Dec-2018	\$267,500	-1.7%	\$204,000	+7.4%
Jan-2019	\$285,250	+9.7%	\$195,000	-2.5%
Feb-2019	\$269,900	+5.7%	\$193,000	+4.3%
12-Month Avg*	\$285,000	+6.3%	\$205,000	+5.8%

* Median Sales Price for all properties from March 2018 through February 2019. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

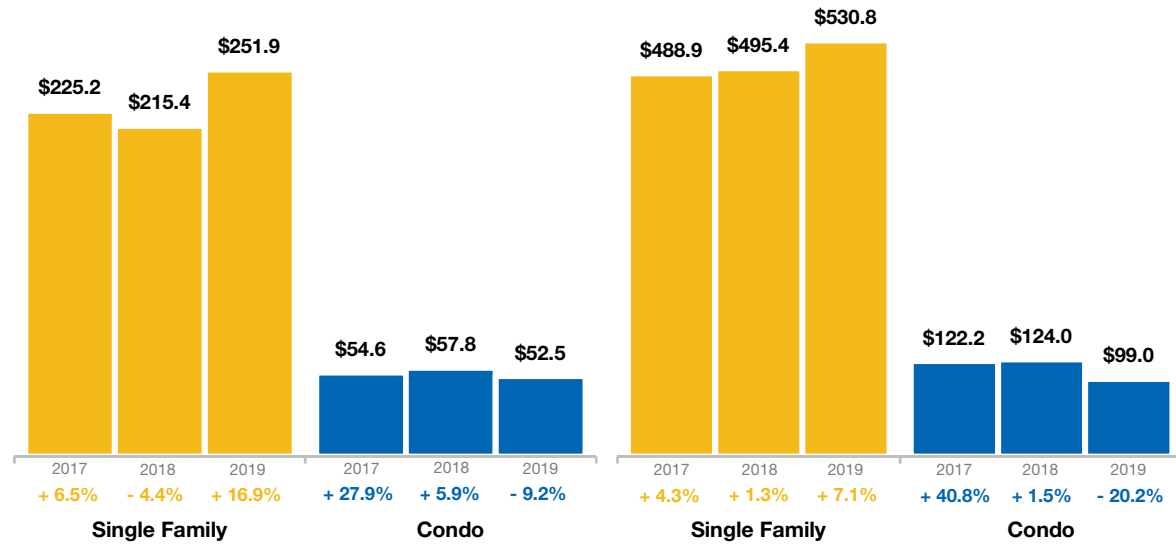


NH \$ Volume of Closed Sales

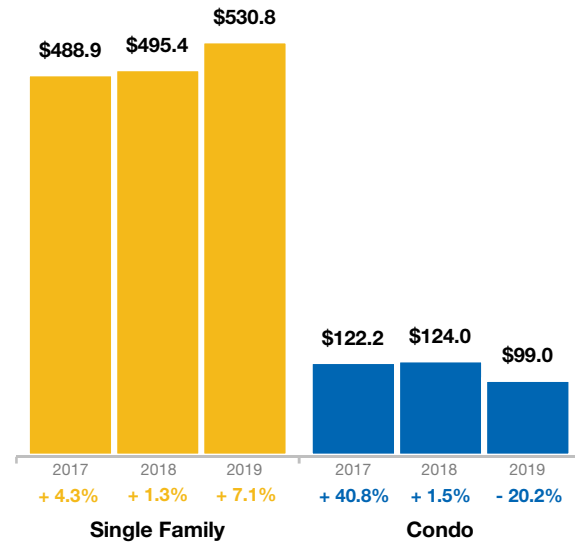
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



February



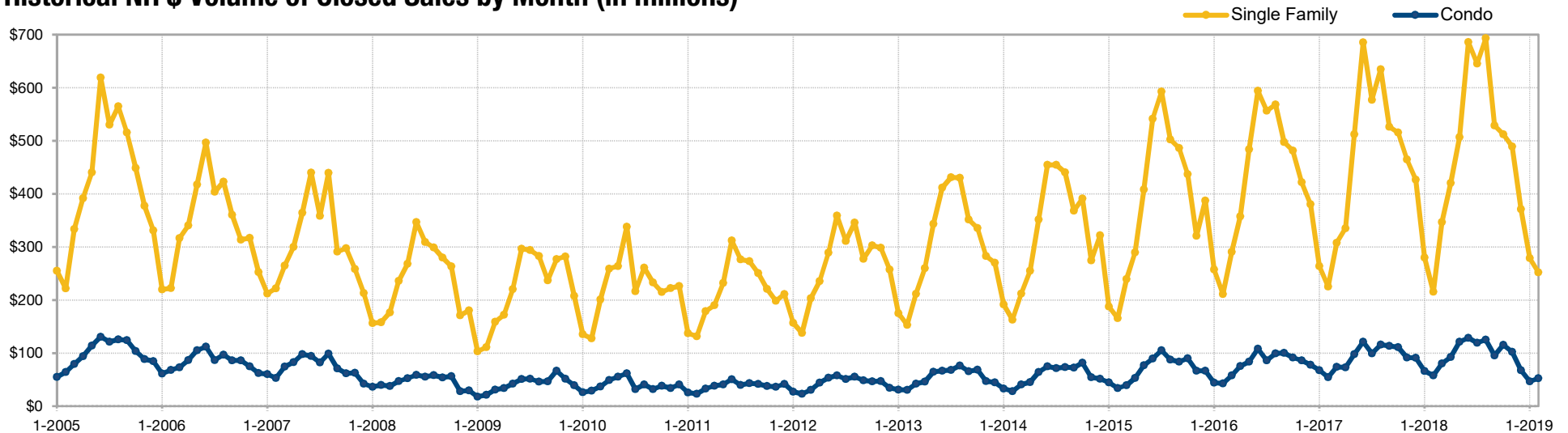
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	\$347.0	+12.7%	\$80.4	+8.4%
Apr-2018	\$420.7	+25.5%	\$92.7	+26.8%
May-2018	\$506.6	-1.1%	\$121.5	+23.7%
Jun-2018	\$685.8	+0.1%	\$128.6	+5.8%
Jul-2018	\$645.6	+11.9%	\$119.2	+19.7%
Aug-2018	\$693.2	+9.2%	\$125.4	+8.1%
Sep-2018	\$528.6	+0.5%	\$95.4	-15.9%
Oct-2018	\$512.2	-0.6%	\$115.8	+4.1%
Nov-2018	\$489.4	+5.2%	\$102.3	+11.7%
Dec-2018	\$371.2	-13.0%	\$67.8	-25.6%
Jan-2019	\$278.9	-0.4%	\$46.6	-29.6%
Feb-2019	\$251.9	+16.9%	\$52.5	-9.2%
12-Month Avg*	\$477.6	+4.6%	\$95.7	+3.1%

* \$ Volume of Closed Sales (in millions) for all properties from March 2018 through February 2019. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

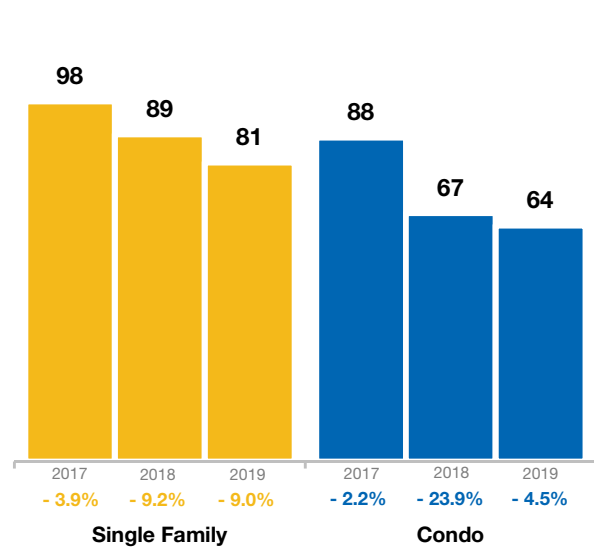


NH Days on Market

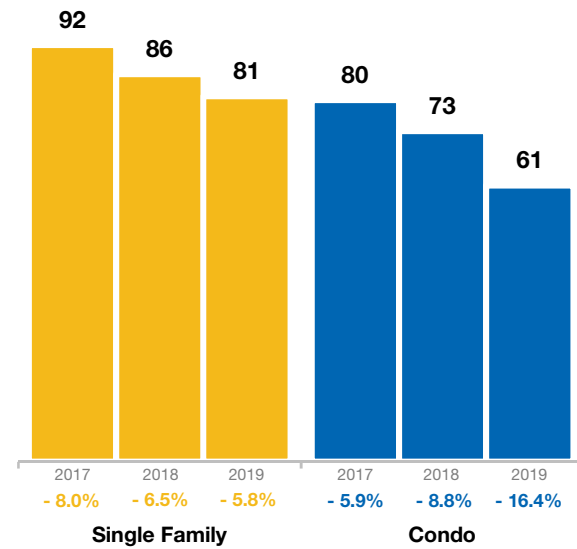
Average number of days between when a property is listed and when an offer is accepted in a given month.



February



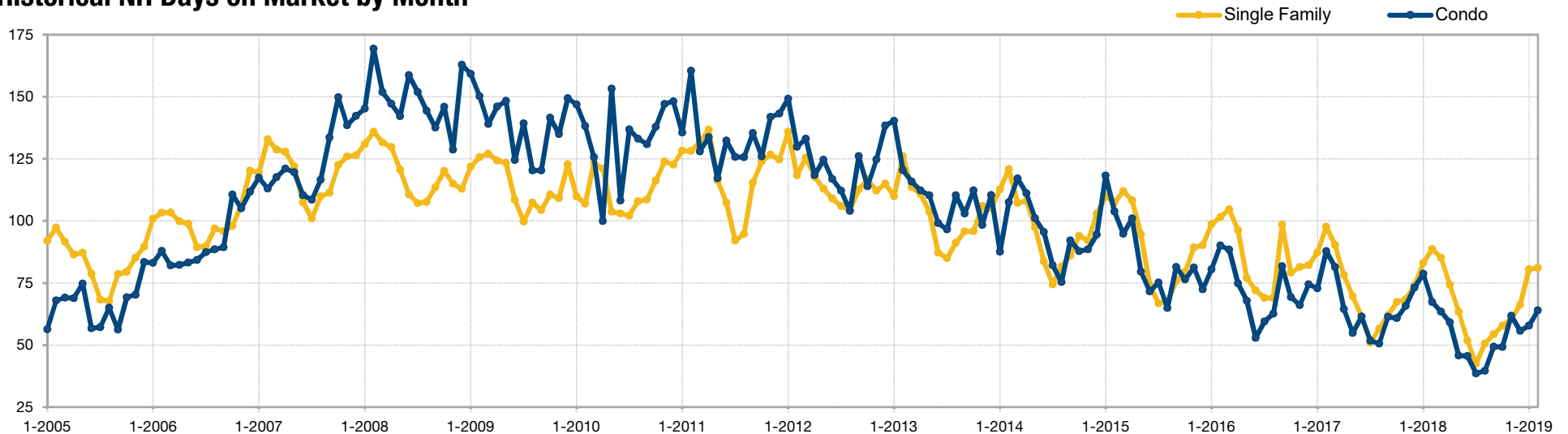
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-9.2%
May-2018	63	-10.0%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	42	-17.6%	39	-25.0%
Aug-2018	51	-10.5%	40	-21.6%
Sep-2018	54	-12.9%	49	-19.7%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	61	-10.3%	62	-6.1%
Dec-2018	66	-10.8%	56	-23.3%
Jan-2019	80	-3.6%	58	-26.6%
Feb-2019	81	-9.0%	64	-4.5%
12-Month Avg*	61	-10.6%	51	-19.2%

* Days on Market for all properties from March 2018 through February 2019. This is not the average of the individual figures above.

Historical NH Days on Market by Month

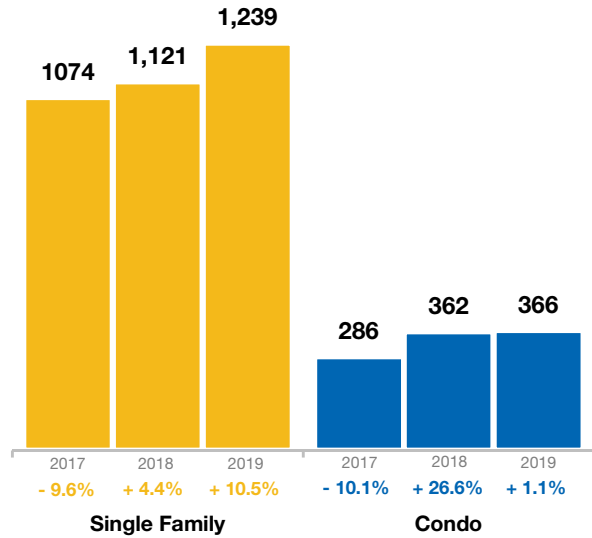


NH Pending Sales

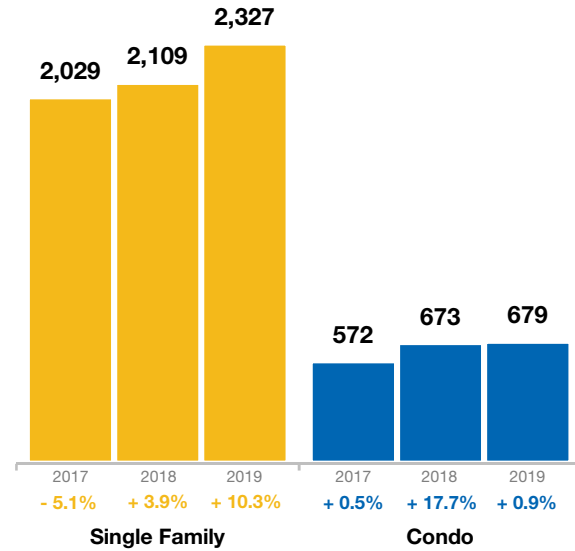
A count of the properties on which offers have been accepted in a given month.



February

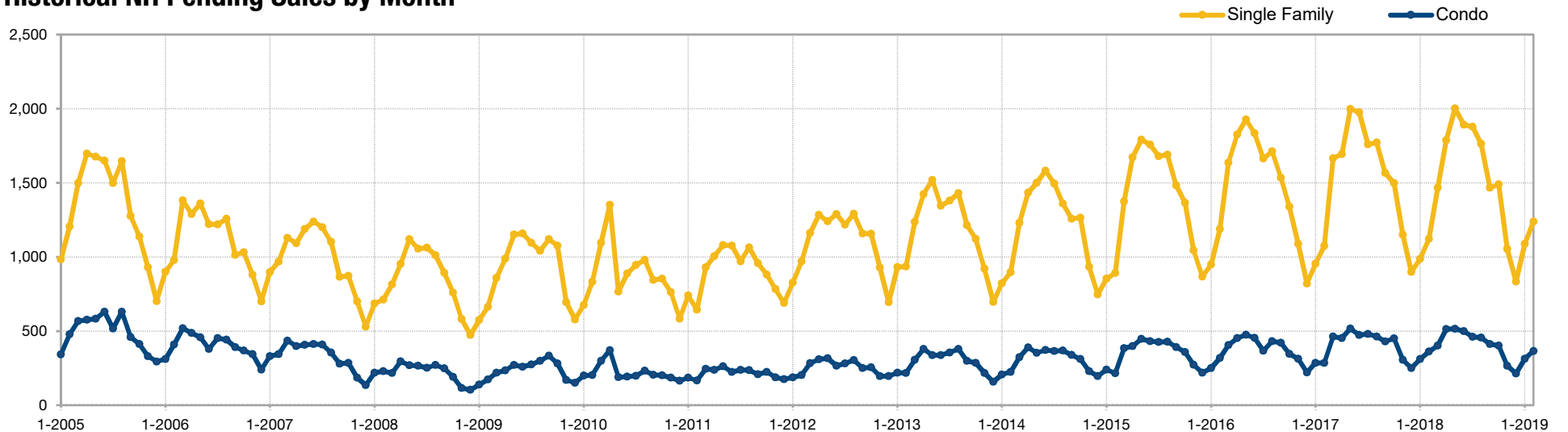


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	1,466	-12.0%	403	-13.0%
Apr-2018	1,788	+5.5%	514	+13.5%
May-2018	2,001	+0.1%	516	-0.2%
Jun-2018	1,892	-4.2%	499	+5.3%
Jul-2018	1,878	+6.7%	461	-4.0%
Aug-2018	1,763	-0.5%	456	-1.5%
Sep-2018	1,466	-6.4%	413	-4.0%
Oct-2018	1,490	-0.6%	402	-10.9%
Nov-2018	1,054	-8.3%	266	-13.1%
Dec-2018	834	-7.1%	214	-14.7%
Jan-2019	1,088	+10.1%	313	+0.6%
Feb-2019	1,239	+10.5%	366	+1.1%
12-Month Avg	1,497	-0.7%	402	-2.8%

Historical NH Pending Sales by Month

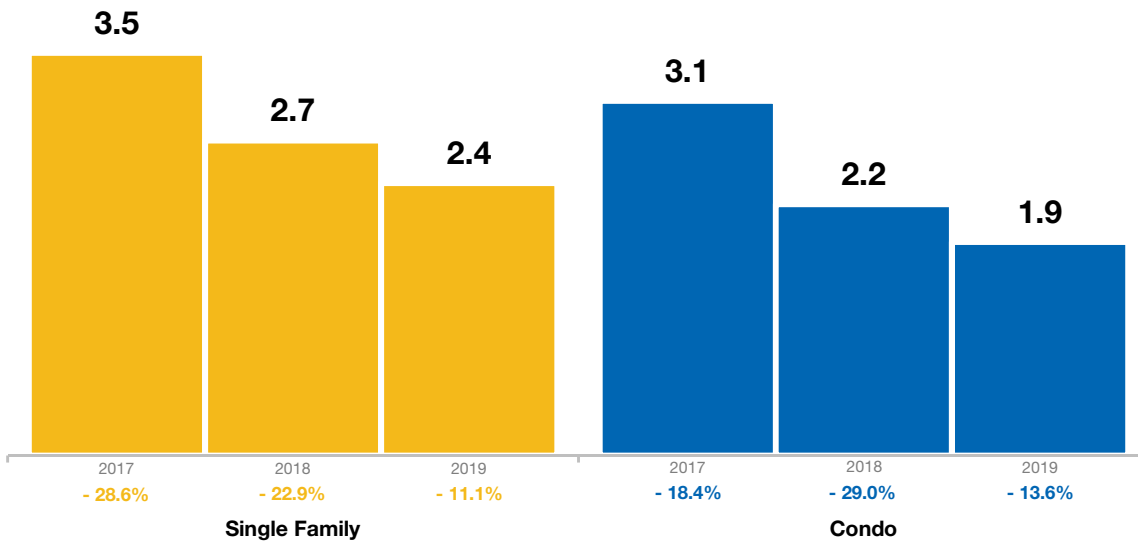


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



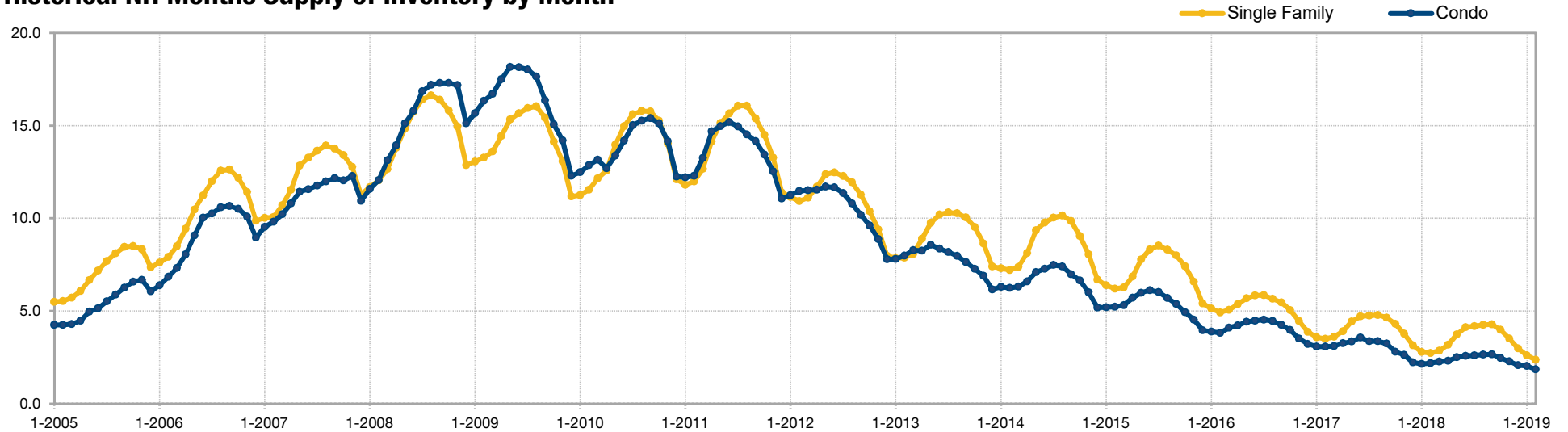
February



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	2.9	-19.4%	2.3	-25.8%
Apr-2018	3.2	-17.9%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.2	-10.6%	2.6	-23.5%
Aug-2018	4.3	-10.4%	2.6	-23.5%
Sep-2018	4.3	-6.5%	2.7	-15.6%
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.5	-7.9%	2.3	-11.5%
Dec-2018	3.0	-6.3%	2.1	-4.5%
Jan-2019	2.6	-7.1%	2.0	-4.8%
Feb-2019	2.4	-11.1%	1.9	-13.6%
12-Month Avg*	3.5	-11.6%	2.4	-19.8%

* Months Supply for all properties from March 2018 through February 2019. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

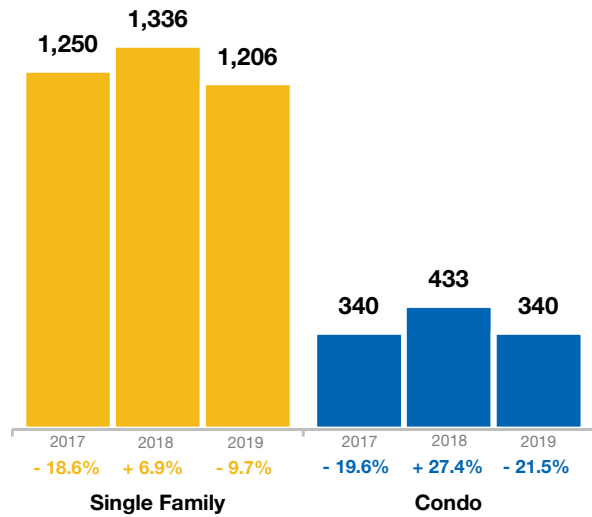


NH New Listings

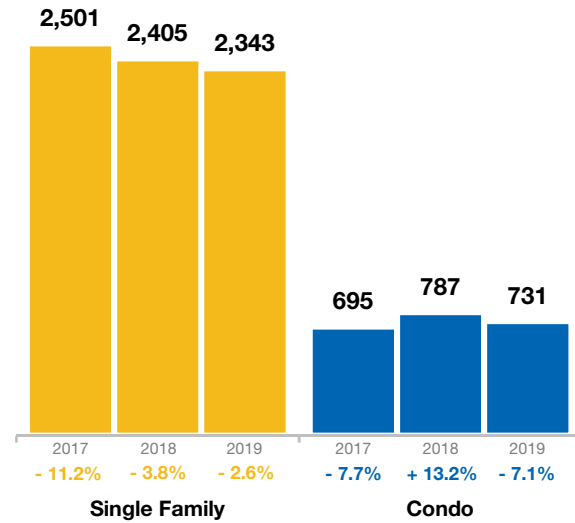
A count of the properties that have been newly listed on the market in a given month.



February

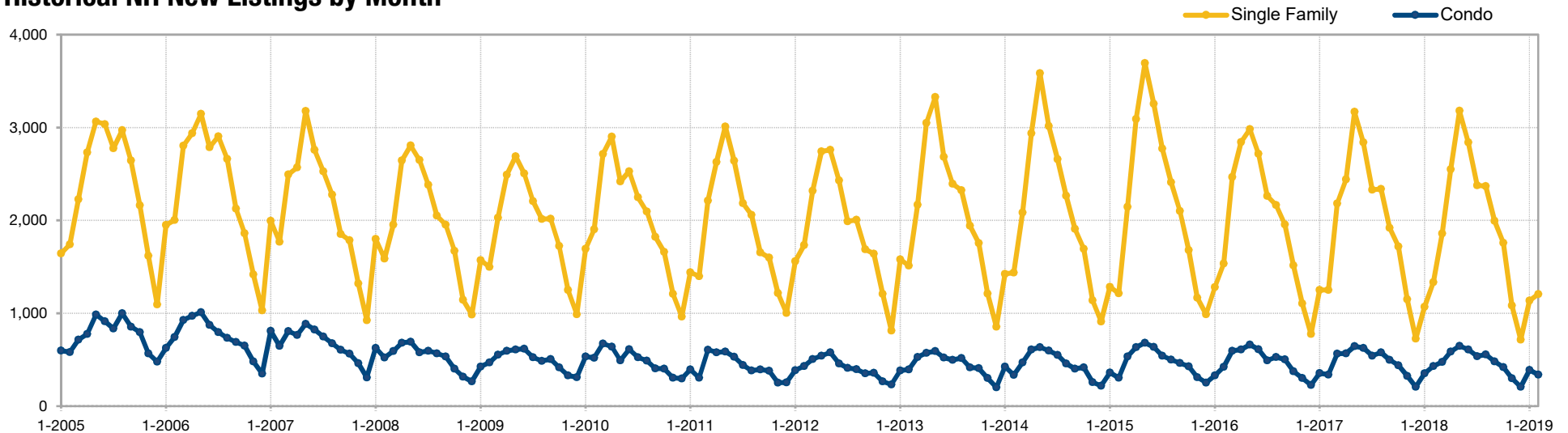


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	1,858	-14.9%	476	-15.9%
Apr-2018	2,551	+4.5%	587	+3.2%
May-2018	3,181	+0.4%	648	+0.2%
Jun-2018	2,840	0.0%	611	-2.6%
Jul-2018	2,378	+2.1%	537	-1.1%
Aug-2018	2,368	+1.2%	558	-3.6%
Sep-2018	1,996	+3.9%	483	-3.2%
Oct-2018	1,760	+2.3%	421	-4.1%
Nov-2018	1,084	-5.7%	300	-8.0%
Dec-2018	717	-1.2%	208	0.0%
Jan-2019	1,137	+6.4%	391	+10.5%
Feb-2019	1,206	-9.7%	340	-21.5%
12-Month Avg	1,935	-0.6%	483	-4.0%

Historical NH New Listings by Month

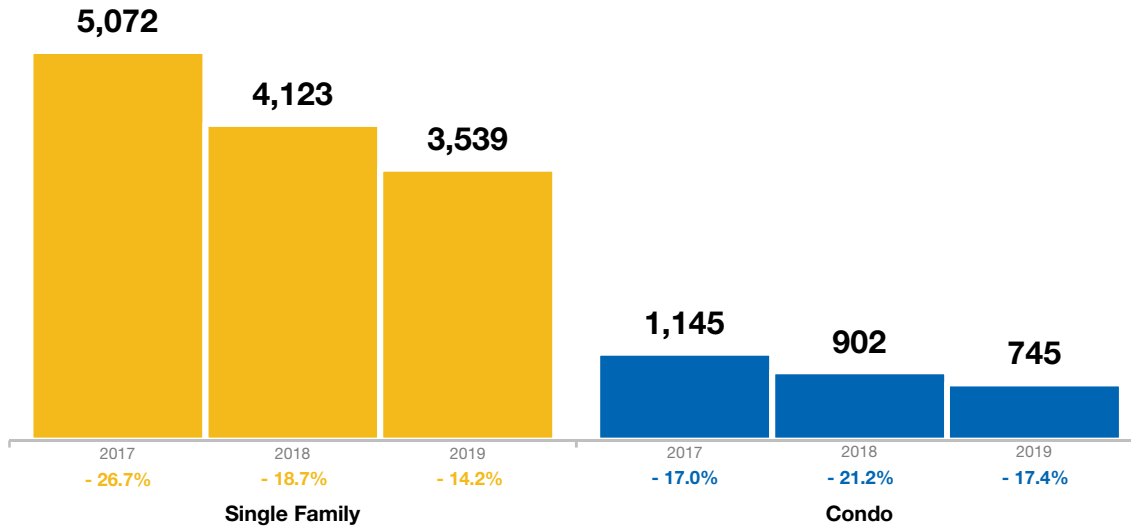


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

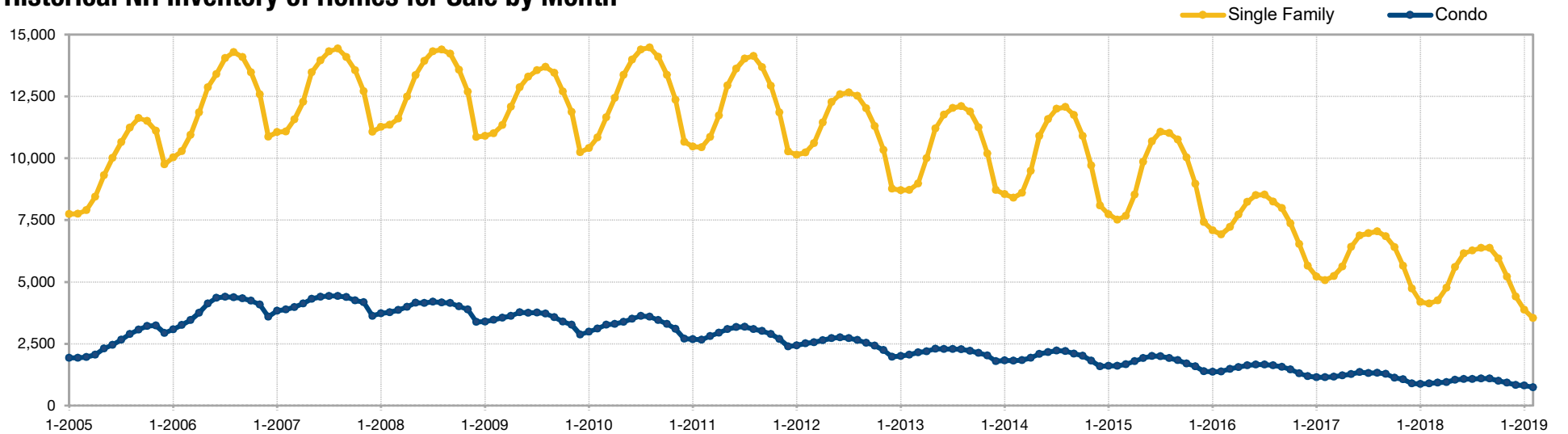


February



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	4,250	-18.9%	926	-20.9%
Apr-2018	4,765	-15.3%	954	-22.2%
May-2018	5,604	-12.6%	1,039	-18.7%
Jun-2018	6,158	-10.5%	1,071	-21.3%
Jul-2018	6,271	-10.1%	1,079	-18.2%
Aug-2018	6,380	-9.5%	1,094	-17.4%
Sep-2018	6,380	-6.7%	1,094	-14.5%
Oct-2018	5,949	-7.1%	1,005	-11.1%
Nov-2018	5,210	-7.8%	925	-12.7%
Dec-2018	4,408	-6.8%	830	-7.8%
Jan-2019	3,876	-7.6%	815	-6.8%
Feb-2019	3,539	-14.2%	745	-17.4%
12-Month Avg	5,233	-10.5%	965	-16.3%

Historical NH Inventory of Homes for Sale by Month



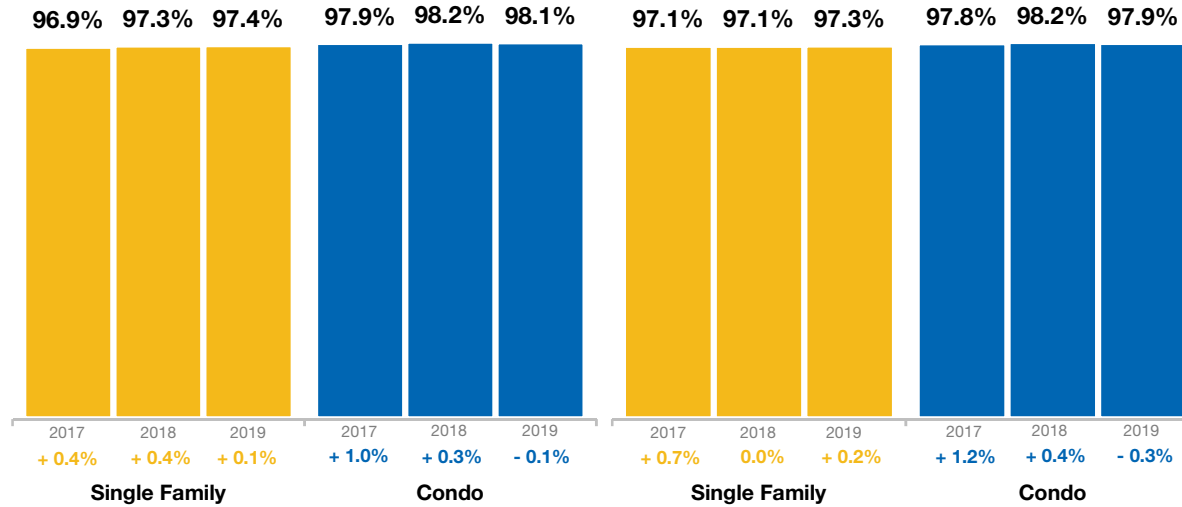
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

February

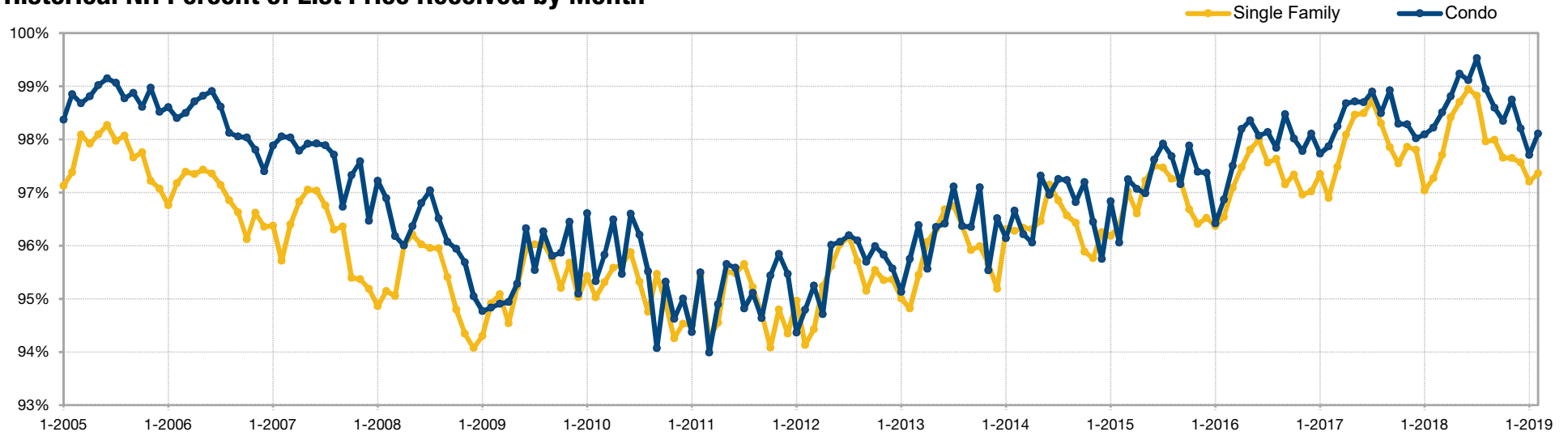
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.2%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	98.0%	-0.3%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.4%	+0.1%	98.1%	-0.1%
12-Month Avg*	98.1%	+0.1%	98.8%	+0.3%

* Pct. of List Price Received for all properties from March 2018 through February 2019. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



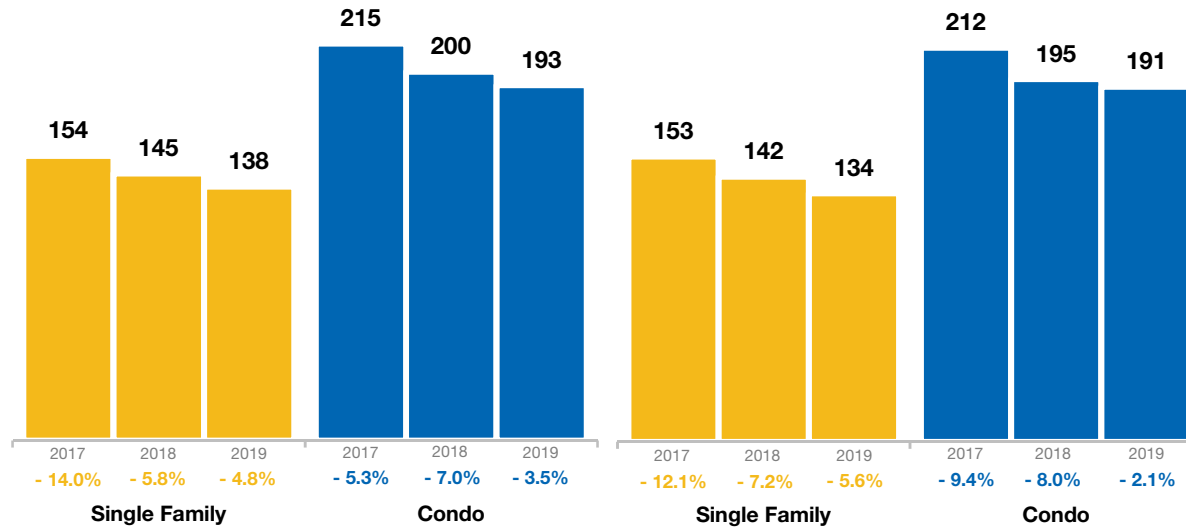
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

February

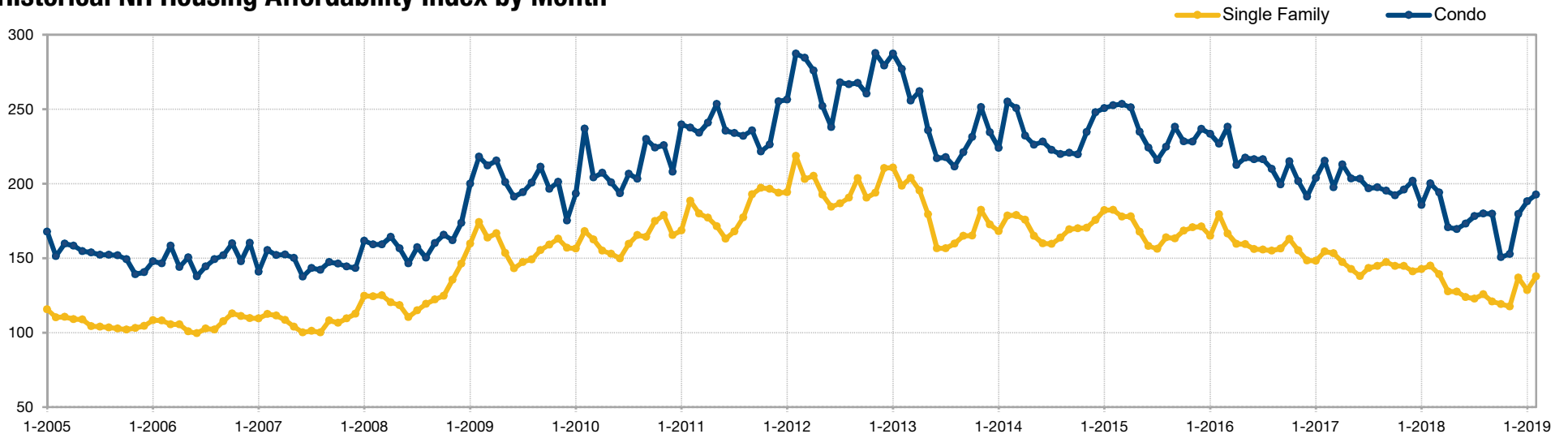
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	127	-11.2%	170	-16.3%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	178	-9.6%
Aug-2018	126	-13.1%	180	-9.1%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	153	-21.9%
Dec-2018	137	-2.8%	180	-10.9%
Jan-2019	129	-9.8%	188	+1.1%
Feb-2019	138	-4.8%	193	-3.5%
12-Month Avg*	127	-4.6%	145	-2.8%

* Affordability Index for all properties from March 2018 through February 2019. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	2-2018	2-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		1,071	1,109	+ 3.5%	2,313	2,167	- 6.3%
Median Sales Price		\$229,900	\$244,000	+ 6.1%	\$236,000	\$250,000	+ 5.9%
\$ Volume of Closed Sales (in millions)		\$276.7	\$307.6	+ 11.1%	\$626.8	\$636.2	+ 1.5%
Days on Market		82	76	- 7.3%	82	76	- 7.3%
Pending Sales		1,559	1,702	+ 9.2%	2,917	3,157	+ 8.2%
Months Supply		2.6	2.3	- 11.5%	--	--	--
New Listings		1,847	1,630	- 11.7%	3,333	3,245	- 2.6%
Homes for Sale		5,235	4,492	- 14.2%	--	--	--
Pct. of List Price Received		97.3%	97.3%	0.0%	97.1%	97.2%	+ 0.1%
Affordability Index		161	152	- 5.3%	157	149	- 5.2%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -
Belknap	40	49	+ 22.5%	\$205,250	\$208,500	+ 1.6%	\$10.7	\$20.8	+ 94.4%	88	78	- 11.4%	76	81	+ 6.6%
Belknap Year-to-Date	97	115	+ 18.6%	\$200,500	\$217,450	+ 8.5%	\$24.1	\$45.0	+ 86.7%	93	92	- 1.1%	136	169	+ 24.3%
Carroll	47	61	+ 29.8%	\$229,000	\$260,700	+ 13.8%	\$11.1	\$23.3	+ 109.9%	132	103	- 22.0%	78	80	+ 2.6%
Carroll Year-to-Date	95	112	+ 17.9%	\$220,900	\$268,000	+ 21.3%	\$25.6	\$50.8	+ 98.4%	114	96	- 15.8%	138	156	+ 13.0%
Cheshire	38	47	+ 23.7%	\$161,400	\$210,000	+ 30.1%	\$7.3	\$9.4	+ 28.8%	87	92	+ 5.7%	55	88	+ 60.0%
Cheshire Year-to-Date	91	85	- 6.6%	\$175,000	\$185,000	+ 5.7%	\$17.6	\$16.3	- 7.4%	91	96	+ 5.5%	101	149	+ 47.5%
Coos	19	30	+ 57.9%	\$125,000	\$83,900	- 32.9%	\$3.3	\$2.7	- 18.2%	233	125	- 46.4%	36	34	- 5.6%
Coos Year-to-Date	51	50	- 2.0%	\$110,000	\$79,900	- 27.4%	\$7.4	\$4.5	- 39.2%	161	129	- 19.9%	58	81	+ 39.7%
Grafton	53	56	+ 5.7%	\$228,000	\$187,000	- 18.0%	\$14.4	\$12.8	- 11.1%	133	130	- 2.3%	92	80	- 13.0%
Grafton Year-to-Date	114	99	- 13.2%	\$229,000	\$180,000	- 21.4%	\$30.6	\$22.9	- 25.2%	128	128	0.0%	166	154	- 7.2%
Hillsborough	206	228	+ 10.7%	\$258,375	\$295,000	+ 14.2%	\$59.3	\$73.0	+ 23.1%	71	62	- 12.7%	291	298	+ 2.4%
Hillsborough Year-to-Date	457	432	- 5.5%	\$270,000	\$298,750	+ 10.6%	\$141.4	\$140.3	- 0.8%	72	62	- 13.9%	565	583	+ 3.2%
Merrimack	81	76	- 6.2%	\$239,000	\$231,000	- 3.3%	\$22.1	\$19.8	- 10.4%	96	82	- 14.6%	119	150	+ 26.1%
Merrimack Year-to-Date	188	162	- 13.8%	\$249,000	\$250,000	+ 0.4%	\$50.5	\$44.1	- 12.7%	87	80	- 8.0%	250	256	+ 2.4%
Rockingham	160	170	+ 6.3%	\$355,000	\$342,500	- 3.5%	\$62.7	\$65.2	+ 4.0%	68	69	+ 1.5%	226	257	+ 13.7%
Rockingham Year-to-Date	348	363	+ 4.3%	\$359,900	\$365,000	+ 1.4%	\$143.4	\$154.8	+ 7.9%	68	68	0.0%	409	487	+ 19.1%
Strafford	73	66	- 9.6%	\$245,000	\$269,950	+ 10.2%	\$18.7	\$18.3	- 2.1%	74	67	- 9.5%	113	118	+ 4.4%
Strafford Year-to-Date	167	143	- 14.4%	\$244,950	\$254,000	+ 3.7%	\$44.3	\$39.5	- 10.8%	75	71	- 5.3%	216	200	- 7.4%
Sullivan	28	39	+ 39.3%	\$147,050	\$156,500	+ 6.4%	\$5.7	\$6.7	+ 17.5%	111	124	+ 11.7%	35	53	+ 51.4%
Sullivan Year-to-Date	57	65	+ 14.0%	\$132,500	\$173,000	+ 30.6%	\$10.4	\$12.7	+ 22.1%	113	128	+ 13.3%	70	92	+ 31.4%
Entire State	745	822	+ 10.3%	\$255,450	\$269,900	+ 5.7%	\$215.4	\$251.9	+ 16.9%	89	81	- 9.0%	1,121	1,239	+ 10.5%
Entire State Year-to-Date	1,665	1,626	- 2.3%	\$259,900	\$278,450	+ 7.1%	\$495.4	\$530.8	+ 7.1%	86	81	- 5.8%	2,109	2,327	+ 10.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -
Belknap	15	9	- 40.0%	\$155,000	\$185,000	+ 19.4%	\$2.9	\$1.8	- 37.9%	112	51	- 54.5%	31	16	- 48.4%
Belknap Year-to-Date	23	18	- 21.7%	\$153,000	\$186,200	+ 21.7%	\$4.6	\$3.6	- 21.7%	142	66	- 53.5%	45	33	- 26.7%
Carroll	16	13	- 18.8%	\$141,500	\$213,500	+ 50.9%	\$2.6	\$3.1	+ 19.2%	90	157	+ 74.4%	19	17	- 10.5%
Carroll Year-to-Date	30	25	- 16.7%	\$173,250	\$210,000	+ 21.2%	\$5.8	\$5.4	- 6.9%	125	118	- 5.6%	41	36	- 12.2%
Cheshire	2	4	+ 100.0%	\$101,500	\$144,000	+ 41.9%	\$0.2	\$0.5	+ 150.0%	39	122	+ 212.8%	4	7	+ 75.0%
Cheshire Year-to-Date	4	5	+ 25.0%	\$118,000	\$168,000	+ 42.4%	\$0.4	\$0.8	+ 100.0%	55	98	+ 78.2%	10	10	0.0%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--		0	--	2	5	+ 150.0%
Coos Year-to-Date	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	152	162	+ 6.6%	3	6	+ 100.0%
Grafton	27	17	- 37.0%	\$175,500	\$150,000	- 14.5%	\$5.8	\$2.4	- 58.6%	141	91	- 35.5%	38	39	+ 2.6%
Grafton Year-to-Date	48	34	- 29.2%	\$180,250	\$124,000	- 31.2%	\$11.3	\$4.5	- 60.2%	131	110	- 16.0%	66	71	+ 7.6%
Hillsborough	80	89	+ 11.3%	\$184,450	\$184,000	- 0.2%	\$16.7	\$17.7	+ 6.0%	52	42	- 19.2%	100	122	+ 22.0%
Hillsborough Year-to-Date	167	169	+ 1.2%	\$183,000	\$188,500	+ 3.0%	\$35.5	\$34.7	- 2.3%	56	40	- 28.6%	202	225	+ 11.4%
Merrimack	26	17	- 34.6%	\$159,950	\$172,550	+ 7.9%	\$4.6	\$3.5	- 23.9%	64	53	- 17.2%	26	34	+ 30.8%
Merrimack Year-to-Date	43	35	- 18.6%	\$145,000	\$187,525	+ 29.3%	\$7.2	\$6.9	- 4.2%	57	47	- 17.5%	54	55	+ 1.9%
Rockingham	81	72	- 11.1%	\$225,000	\$240,500	+ 6.9%	\$22.2	\$20.9	- 5.9%	46	62	+ 34.8%	123	106	- 13.8%
Rockingham Year-to-Date	171	136	- 20.5%	\$231,500	\$235,200	+ 1.6%	\$51.8	\$38.3	- 26.1%	62	59	- 4.8%	211	204	- 3.3%
Strafford	12	12	0.0%	\$142,665	\$179,250	+ 25.6%	\$2.2	\$2.3	+ 4.5%	62	63	+ 1.6%	15	18	+ 20.0%
Strafford Year-to-Date	32	21	- 34.4%	\$169,950	\$182,000	+ 7.1%	\$5.9	\$4.1	- 30.5%	53	83	+ 56.6%	35	33	- 5.7%
Sullivan	3	4	+ 33.3%	\$233,000	\$87,000	- 62.7%	\$0.6	\$0.4	- 33.3%	105	184	+ 75.2%	4	2	- 50.0%
Sullivan Year-to-Date	4	4	0.0%	\$194,000	\$87,000	- 55.2%	\$0.8	\$0.4	- 50.0%	105	184	+ 75.2%	6	6	0.0%
Entire State	262	237	- 9.5%	\$185,000	\$193,000	+ 4.3%	\$57.8	\$52.5	- 9.2%	67	64	- 4.5%	362	366	+ 1.1%
Entire State Year-to-Date	525	448	- 14.7%	\$190,000	\$195,000	+ 2.6%	\$124.0	\$99.0	- 20.2%	73	61	- 16.4%	673	679	+ 0.9%