

# NH Monthly Indicators



## February 2020

As we progressed through February, the actual and expected impacts of COVID-19 continued to grow, with concerns of economic impact reaching the stock market in the last week of the month. As the stock market declined, so did mortgage rates, offering a bad news-good news situation. While short term declines in the stock market can sting, borrowers who lock in today's low rates will benefit significantly in the long term.

New Listings were up 9.0 percent for single family homes and 8.0 percent for condo properties. Pending Sales increased 22.8 percent for single family homes and 18.2 percent for condo properties.

The Median Sales Price was up 7.0 percent to \$289,000 for single family homes and 15.8 percent to \$220,000 for condo properties. Months Supply of Inventory decreased 30.8 percent for single family units and 28.6 percent for condo units.

The recently released January ShowingTime Showing Index® saw a 20.2 percent year-over-year increase in showing traffic nationwide. All regions of the country were up double digits from the year before, with the Midwest Region up 15.7 percent and the West Region up 34.1 percent. As showing activity is a leading indicator for future home sales, the 2020 housing market is off to a strong start, though it will be important to watch the spread of COVID-19 and its potential impacts to the overall economy in the coming months.

## Monthly Snapshot

<b>- 7.2%</b>	<b>+ 7.0%</b>	<b>+ 0.6%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2019	2-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		828	<b>768</b>	- 7.2%	1,638	<b>1,671</b>	+ 2.0%
<b>Median Sales Price</b>		\$270,000	<b>\$289,000</b>	+ 7.0%	\$279,050	<b>\$285,000</b>	+ 2.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$254.5	<b>\$256.0</b>	+ 0.6%	\$537.8	<b>\$552.4</b>	+ 2.7%
<b>Days on Market</b>		81	<b>81</b>	0.0%	81	<b>73</b>	- 9.9%
<b>Pending Sales</b>		1,099	<b>1,350</b>	+ 22.8%	2,149	<b>2,385</b>	+ 11.0%
<b>Months Supply</b>		2.6	<b>1.8</b>	- 30.8%	--	--	--
<b>New Listings</b>		1,220	<b>1,330</b>	+ 9.0%	2,368	<b>2,402</b>	+ 1.4%
<b>Homes for Sale</b>		3,912	<b>2,830</b>	- 27.7%	--	--	--
<b>Pct. of List Price Received</b>		97.3%	<b>97.5%</b>	+ 0.2%	97.3%	<b>97.6%</b>	+ 0.3%
<b>Affordability Index</b>		138	<b>141</b>	+ 2.2%	133	<b>143</b>	+ 7.5%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



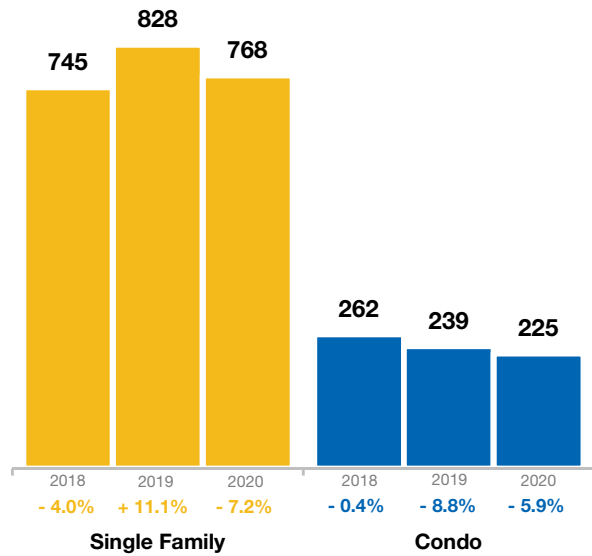
Key Metrics	Historical Sparkbars	2-2019	2-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		239	<b>225</b>	- 5.9%	453	<b>508</b>	+ 12.1%
<b>Median Sales Price</b>		\$190,000	<b>\$220,000</b>	+ 15.8%	\$195,000	<b>\$224,000</b>	+ 14.9%
<b>\$ Volume of Closed Sales (in millions)</b>		\$52.8	<b>\$57.4</b>	+ 8.7%	\$99.9	<b>\$133.3</b>	+ 33.4%
<b>Days on Market</b>		63	<b>59</b>	- 6.3%	61	<b>57</b>	- 6.6%
<b>Pending Sales</b>		336	<b>397</b>	+ 18.2%	637	<b>748</b>	+ 17.4%
<b>Months Supply</b>		2.1	<b>1.5</b>	- 28.6%	--	--	--
<b>New Listings</b>		348	<b>376</b>	+ 8.0%	740	<b>733</b>	- 0.9%
<b>Homes for Sale</b>		818	<b>654</b>	- 20.0%	--	--	--
<b>Pct. of List Price Received</b>		98.1%	<b>98.7%</b>	+ 0.6%	97.9%	<b>98.7%</b>	+ 0.8%
<b>Affordability Index</b>		196	<b>185</b>	- 5.6%	191	<b>182</b>	- 4.7%

# NH Closed Sales

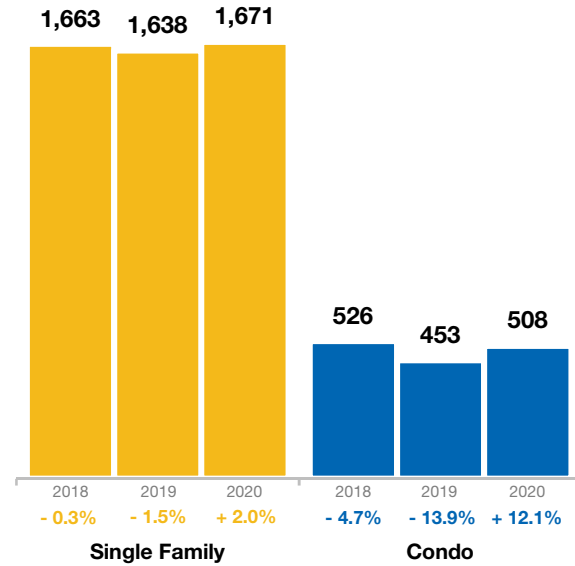
A count of the actual sales that closed in a given month.



## February

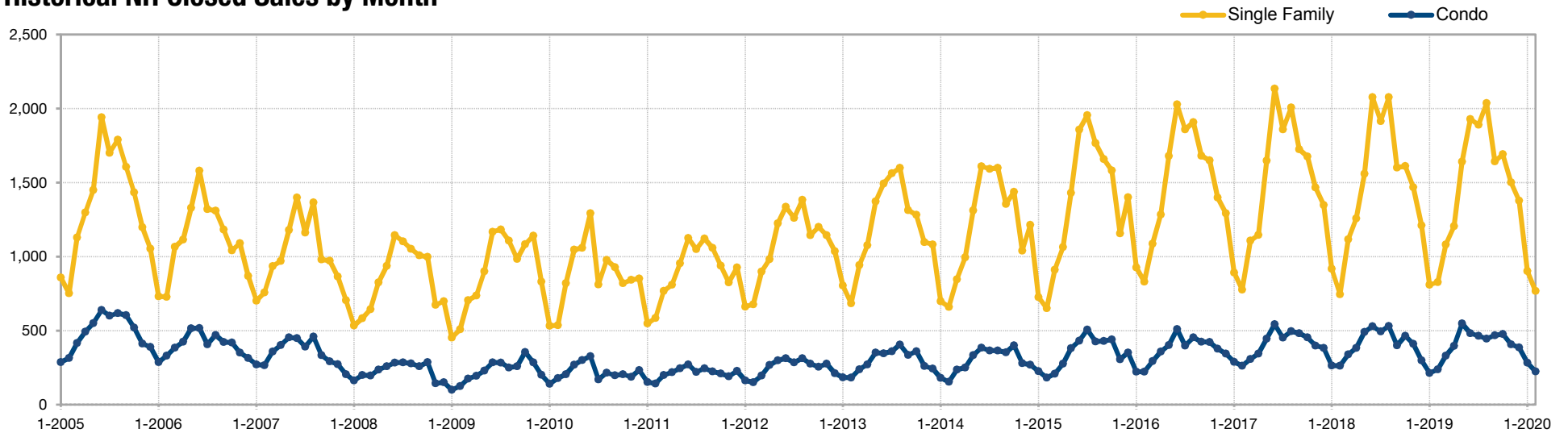


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	1,081	-3.1%	330	-2.7%
Apr-2019	1,206	-4.1%	397	+3.7%
May-2019	1,641	+5.2%	548	+11.6%
Jun-2019	1,928	-7.1%	482	-8.9%
Jul-2019	1,891	-1.3%	465	-5.9%
Aug-2019	2,036	-2.0%	446	-16.0%
Sep-2019	1,643	+2.6%	469	+17.0%
Oct-2019	1,692	+5.0%	477	+2.6%
Nov-2019	1,501	+2.2%	408	-0.7%
Dec-2019	1,378	+13.9%	387	+29.4%
Jan-2020	903	+11.5%	283	+32.2%
<b>Feb-2020</b>	<b>768</b>	<b>-7.2%</b>	<b>225</b>	<b>-5.9%</b>
12-Month Avg	1,472	+0.8%	410	+2.5%

## Historical NH Closed Sales by Month

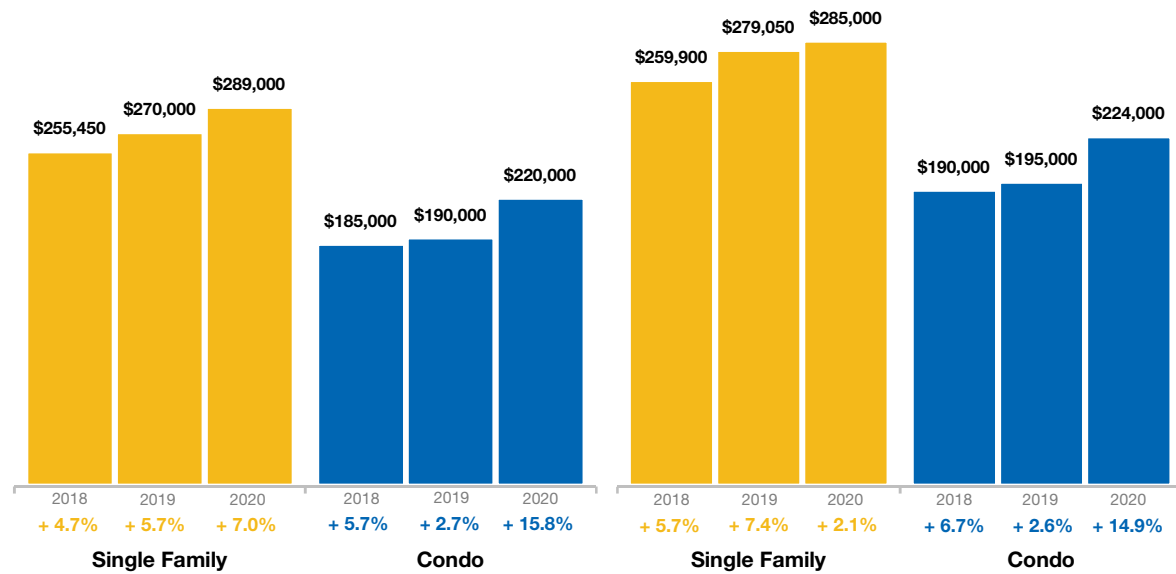


# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



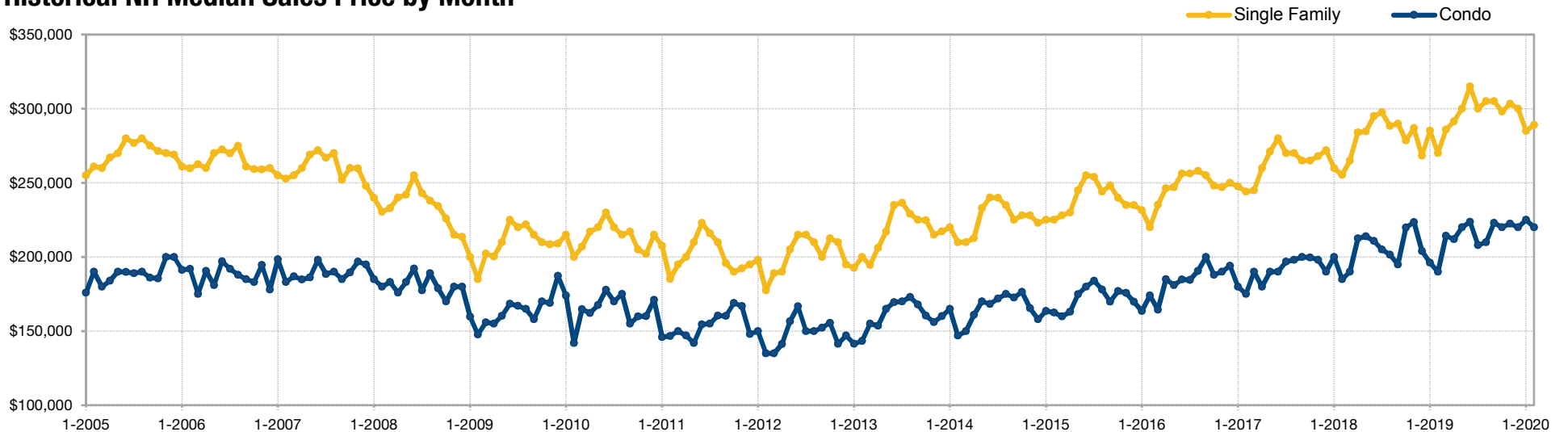
## February



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	\$285,950	+7.9%	\$214,200	+12.7%
Apr-2019	\$291,500	+2.6%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.8%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
Oct-2019	\$298,000	+7.0%	\$220,000	+0.0%
Nov-2019	\$303,242	+5.7%	\$222,450	-0.5%
Dec-2019	\$299,950	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
<b>Feb-2020</b>	<b>\$289,000</b>	<b>+7.0%</b>	<b>\$220,000</b>	<b>+15.8%</b>
12-Month Avg*	\$300,000	+5.3%	\$219,900	+7.3%

\* Median Sales Price for all properties from March 2019 through February 2020. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

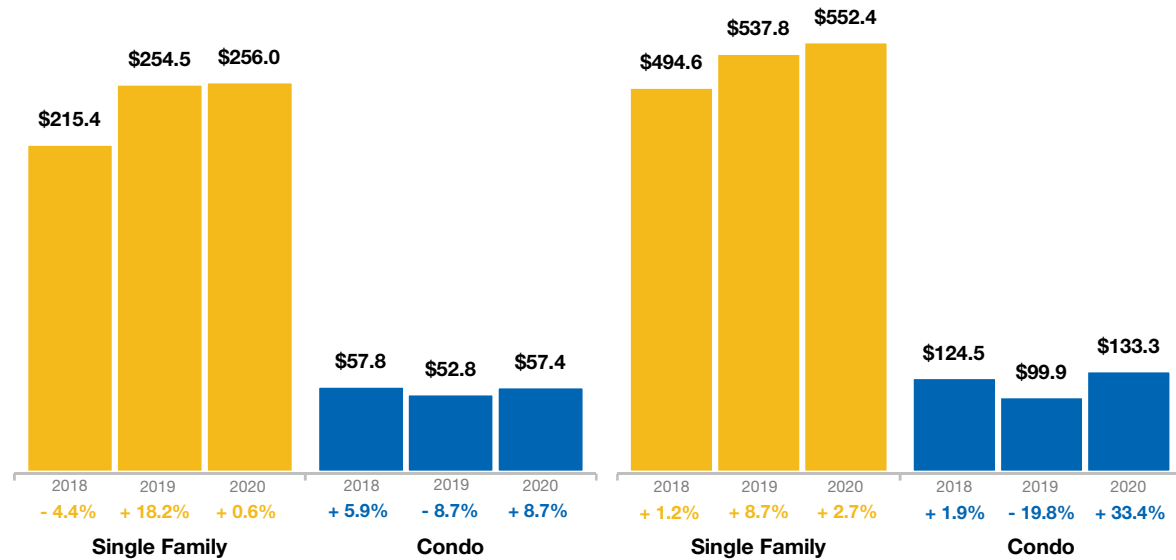


# NH \$ Volume of Closed Sales

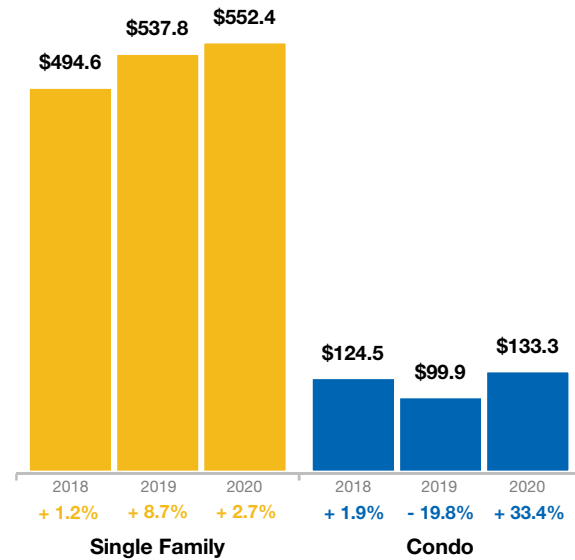
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## February



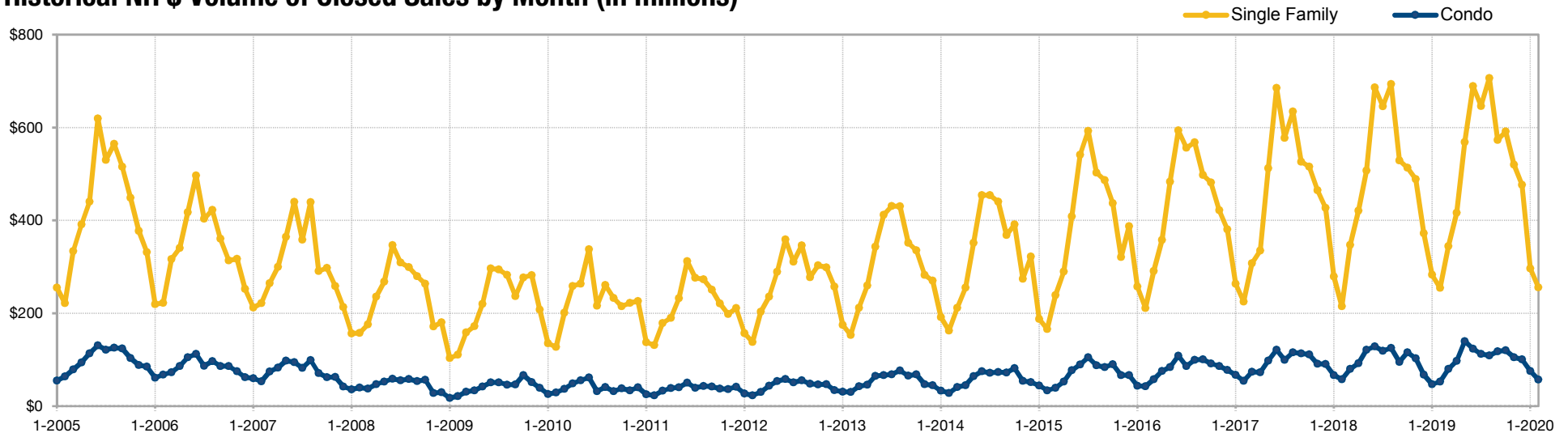
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	\$344.4	-0.7%	\$80.0	-0.5%
Apr-2019	\$416.4	-1.0%	\$97.2	+4.9%
May-2019	\$568.9	+12.2%	\$139.9	+15.1%
Jun-2019	\$688.8	+0.4%	\$123.9	-3.7%
Jul-2019	\$646.2	+0.1%	\$112.5	-5.9%
Aug-2019	\$706.2	+1.8%	\$109.0	-13.1%
Sep-2019	\$573.3	+8.3%	\$118.0	+23.7%
Oct-2019	\$591.5	+15.2%	\$120.4	+4.0%
Nov-2019	\$520.3	+6.4%	\$105.4	+2.2%
Dec-2019	\$476.6	+28.0%	\$100.8	+47.8%
Jan-2020	\$296.5	+4.7%	\$75.8	+60.9%
<b>Feb-2020</b>	<b>\$256.0</b>	<b>+0.6%</b>	<b>\$57.4</b>	<b>+8.7%</b>
12-Month Avg*	\$507.1	+6.0%	\$103.4	+7.8%

\* \$ Volume of Closed Sales (in millions) for all properties from March 2019 through February 2020. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

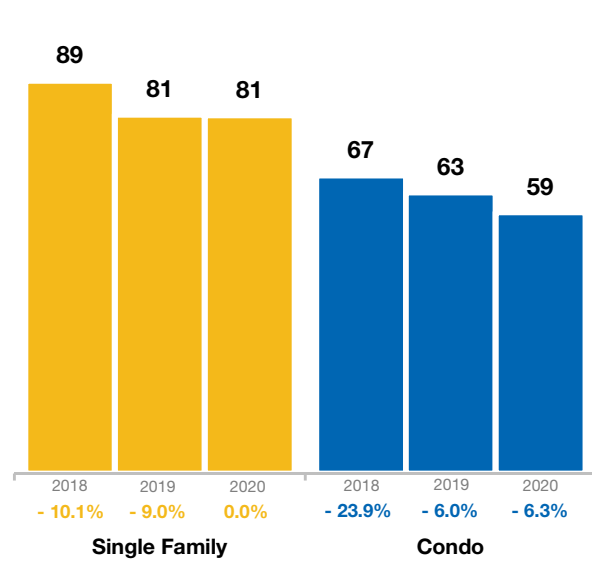


# NH Days on Market

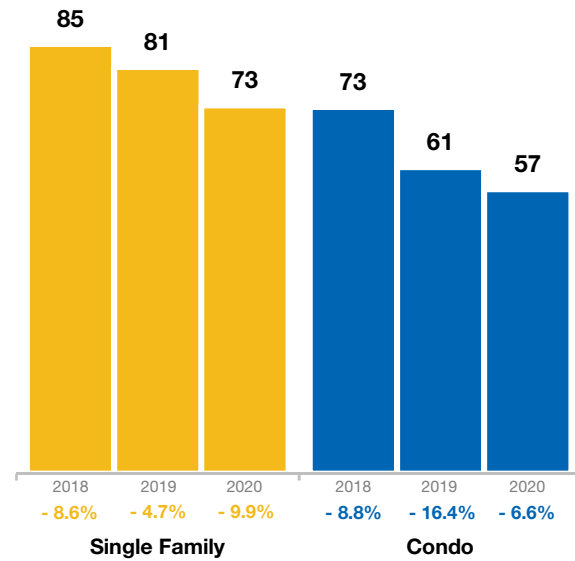
Average number of days between when a property is listed and when an offer is accepted in a given month.



## February



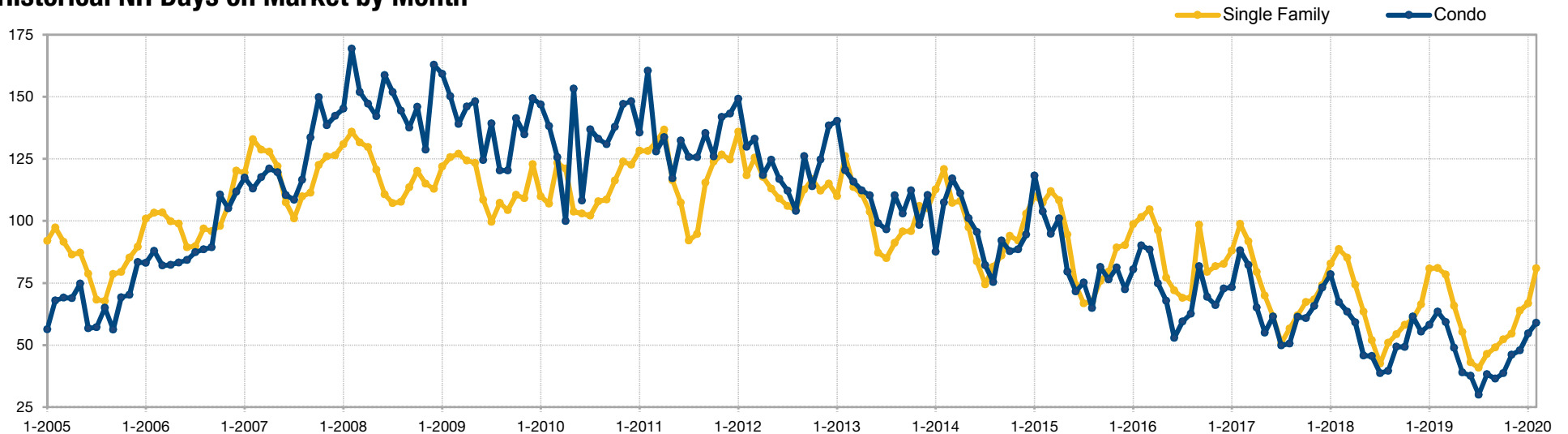
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	66	-10.8%	49	-16.9%
May-2019	55	-12.7%	39	-15.2%
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	49	-9.3%	36	-26.5%
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	55	-8.3%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	67	-17.3%	55	-5.2%
<b>Feb-2020</b>	<b>81</b>	<b>0.0%</b>	<b>59</b>	<b>-6.3%</b>
12-Month Avg*	55	-9.5%	43	-15.3%

\* Days on Market for all properties from March 2019 through February 2020. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

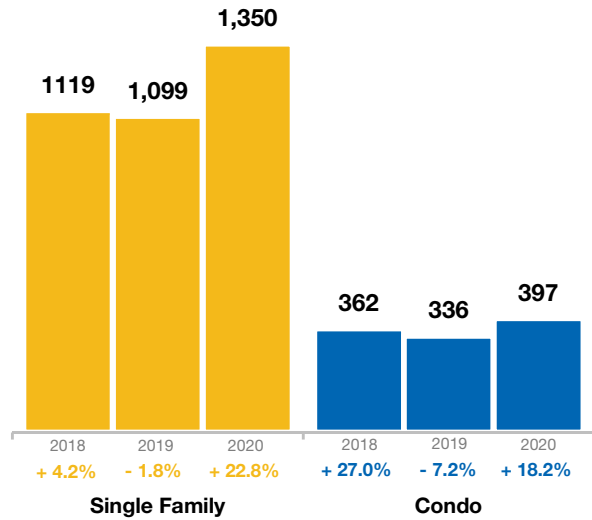


# NH Pending Sales

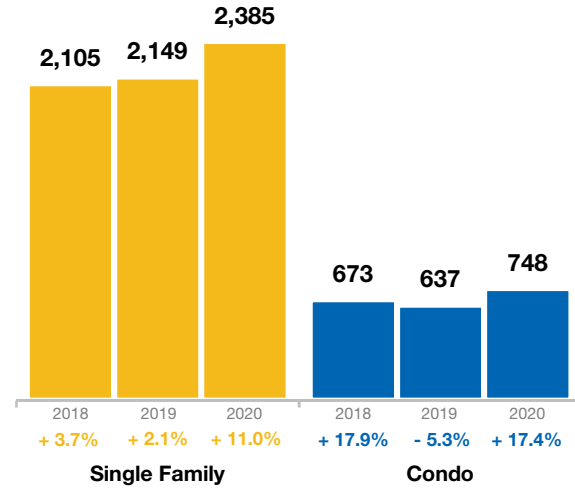
A count of the properties on which offers have been accepted in a given month.



## February

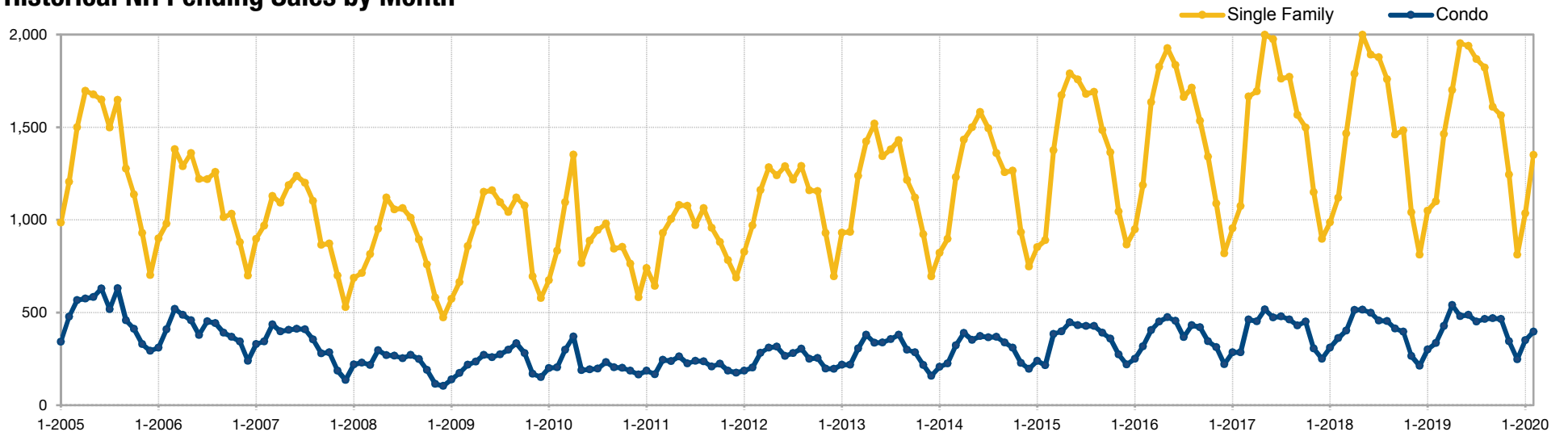


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	1,464	-0.1%	427	+6.0%
Apr-2019	1,700	-4.9%	541	+5.3%
May-2019	1,952	-2.4%	481	-6.8%
Jun-2019	1,938	+2.5%	488	-2.2%
Jul-2019	1,868	-0.5%	452	-1.1%
Aug-2019	1,821	+3.5%	465	+2.4%
Sep-2019	1,610	+10.2%	469	+13.3%
Oct-2019	1,564	+5.5%	466	+17.4%
Nov-2019	1,244	+19.5%	346	+30.1%
Dec-2019	812	0.0%	248	+16.4%
Jan-2020	1,035	-1.4%	351	+16.6%
<b>Feb-2020</b>	<b>1,350</b>	<b>+22.8%</b>	<b>397</b>	<b>+18.2%</b>
12-Month Avg	1,530	+3.6%	428	+7.6%

## Historical NH Pending Sales by Month



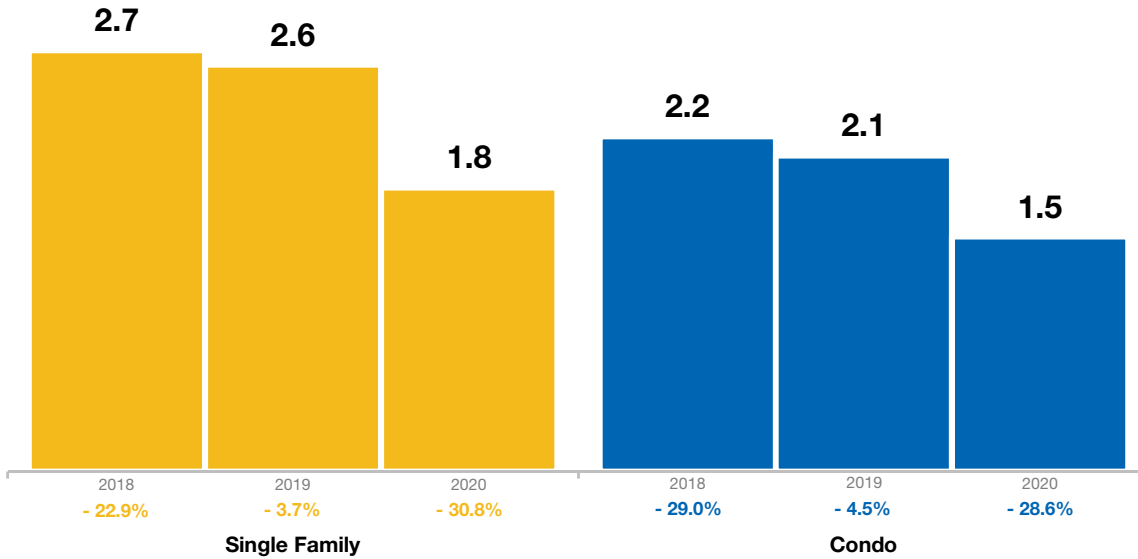


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



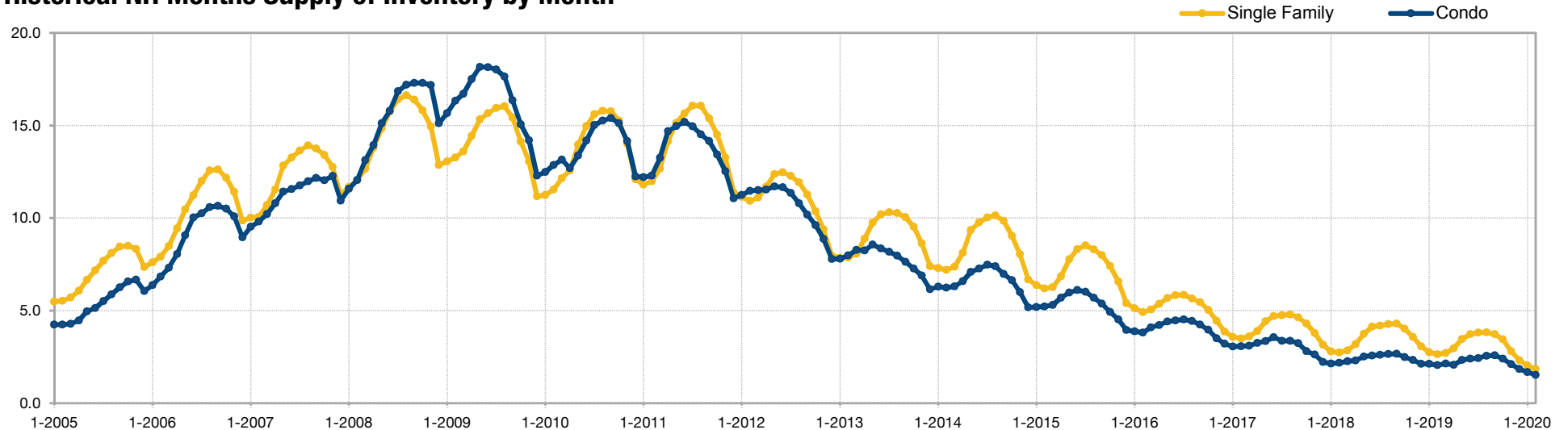
## February



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	3.0	-6.3%	2.1	-8.7%
May-2019	3.5	-7.9%	2.3	-8.0%
Jun-2019	3.7	-9.8%	2.4	-7.7%
Jul-2019	3.8	-9.5%	2.4	-7.7%
Aug-2019	3.8	-11.6%	2.6	-3.7%
Sep-2019	3.7	-14.0%	2.6	-3.7%
Oct-2019	3.5	-12.5%	2.4	-4.0%
Nov-2019	2.8	-22.2%	2.1	-8.7%
Dec-2019	2.3	-25.8%	1.8	-14.3%
Jan-2020	2.0	-28.6%	1.7	-19.0%
<b>Feb-2020</b>	<b>1.8</b>	<b>-30.8%</b>	<b>1.5</b>	<b>-28.6%</b>
12-Month Avg*	3.1	-14.2%	2.2	-9.2%

\* Months Supply for all properties from March 2019 through February 2020. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

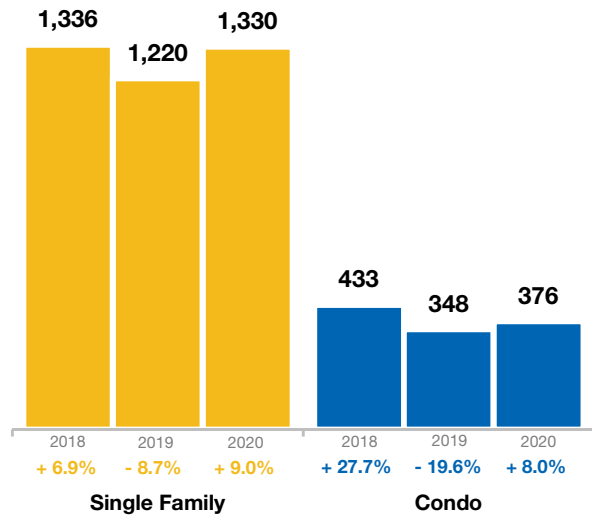


# NH New Listings

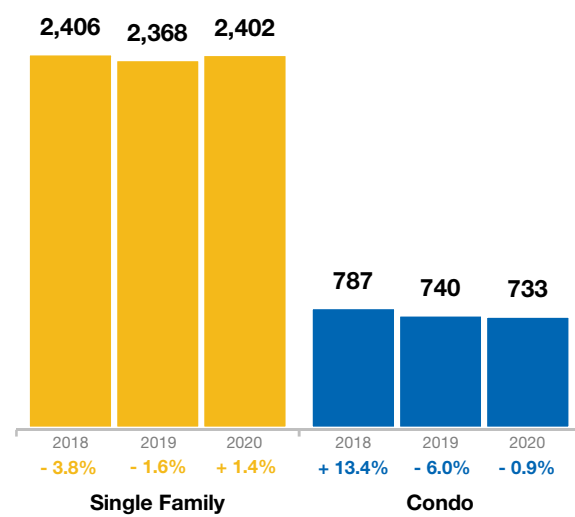
A count of the properties that have been newly listed on the market in a given month.



## February

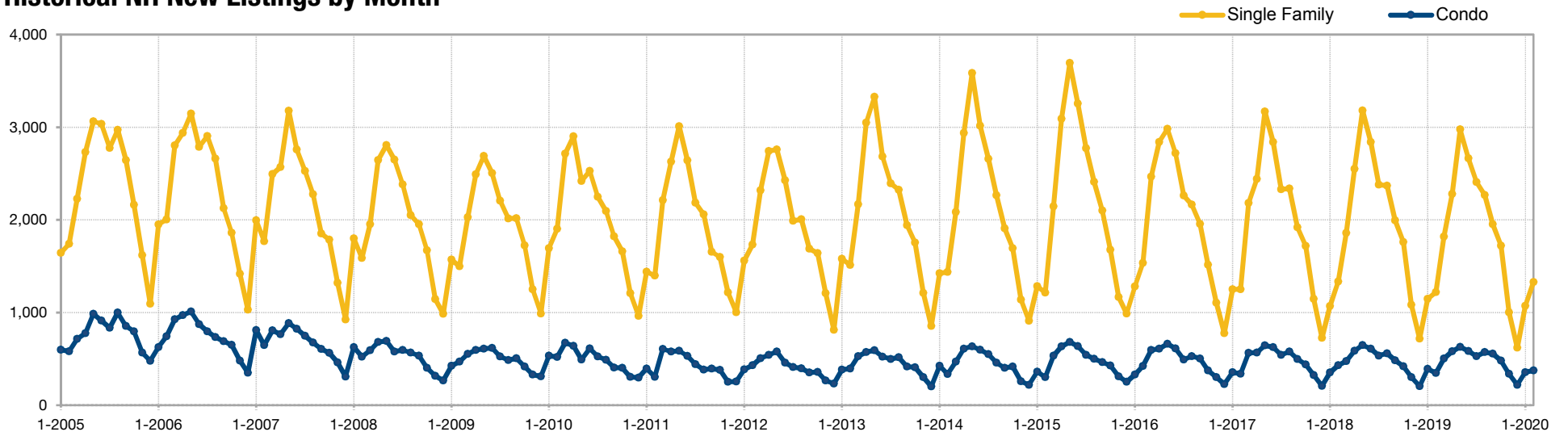


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	1,820	-2.0%	503	+5.7%
Apr-2019	2,281	-10.6%	583	-0.7%
May-2019	2,977	-6.4%	630	-2.8%
Jun-2019	2,664	-6.2%	585	-4.3%
Jul-2019	2,409	+1.2%	528	-1.3%
Aug-2019	2,268	-4.3%	575	+2.9%
Sep-2019	1,954	-2.1%	557	+15.1%
Oct-2019	1,723	-2.2%	481	+14.3%
Nov-2019	1,003	-7.6%	339	+12.3%
Dec-2019	620	-13.8%	219	+5.8%
Jan-2020	1,072	-6.6%	357	-8.9%
<b>Feb-2020</b>	<b>1,330</b>	<b>+9.0%</b>	<b>376</b>	<b>+8.0%</b>
12-Month Avg	1,926	-4.3%	464	+2.9%

## Historical NH New Listings by Month

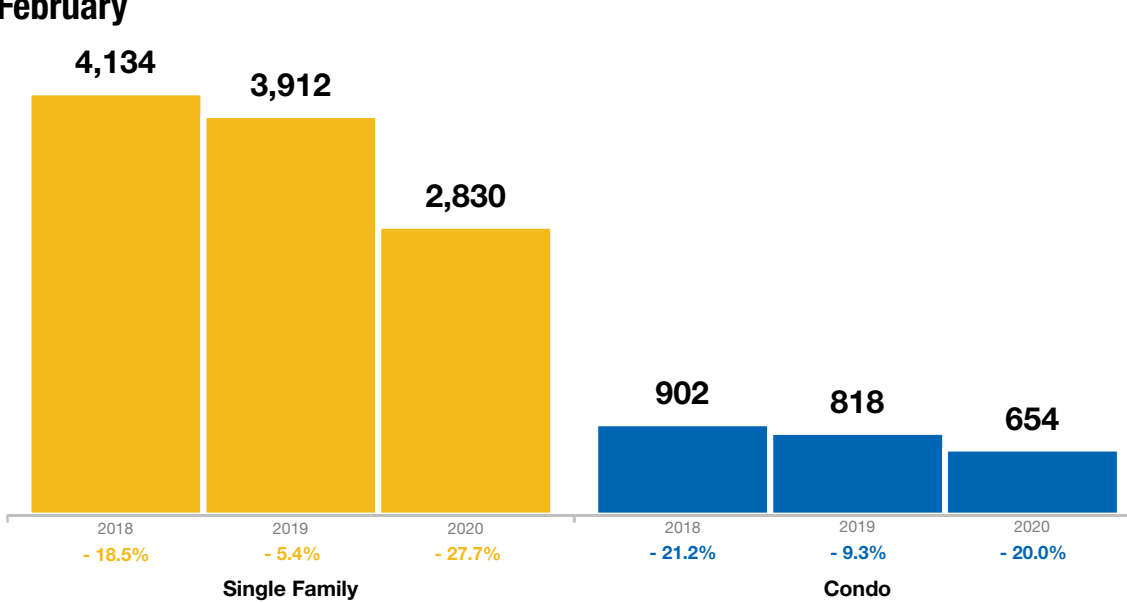


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

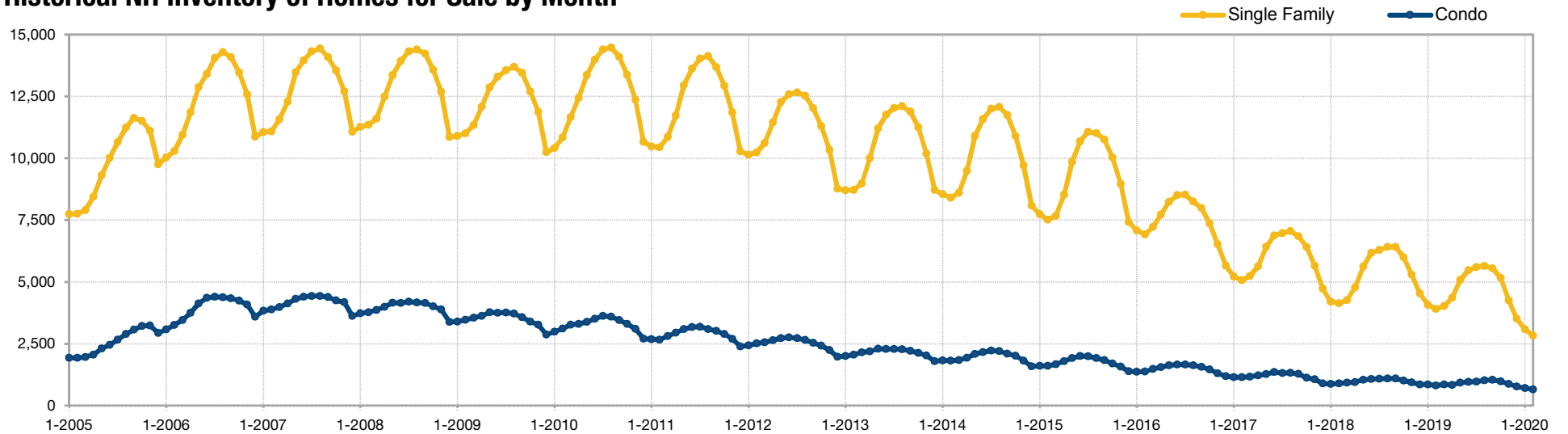


## February



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	4,020	-5.7%	855	-7.7%
Apr-2019	4,353	-8.9%	833	-12.7%
May-2019	5,077	-9.6%	933	-10.2%
Jun-2019	5,479	-11.3%	956	-10.8%
Jul-2019	5,599	-11.1%	966	-10.6%
Aug-2019	5,642	-12.0%	1,019	-7.3%
Sep-2019	5,554	-13.5%	1,043	-5.2%
Oct-2019	5,167	-13.9%	982	-3.4%
Nov-2019	4,258	-19.6%	877	-7.1%
Dec-2019	3,509	-22.7%	773	-9.2%
Jan-2020	3,084	-24.4%	713	-16.3%
<b>Feb-2020</b>	<b>2,830</b>	<b>-27.7%</b>	<b>654</b>	<b>-20.0%</b>
12-Month Avg	4,548	-14.4%	884	-9.8%

## Historical NH Inventory of Homes for Sale by Month



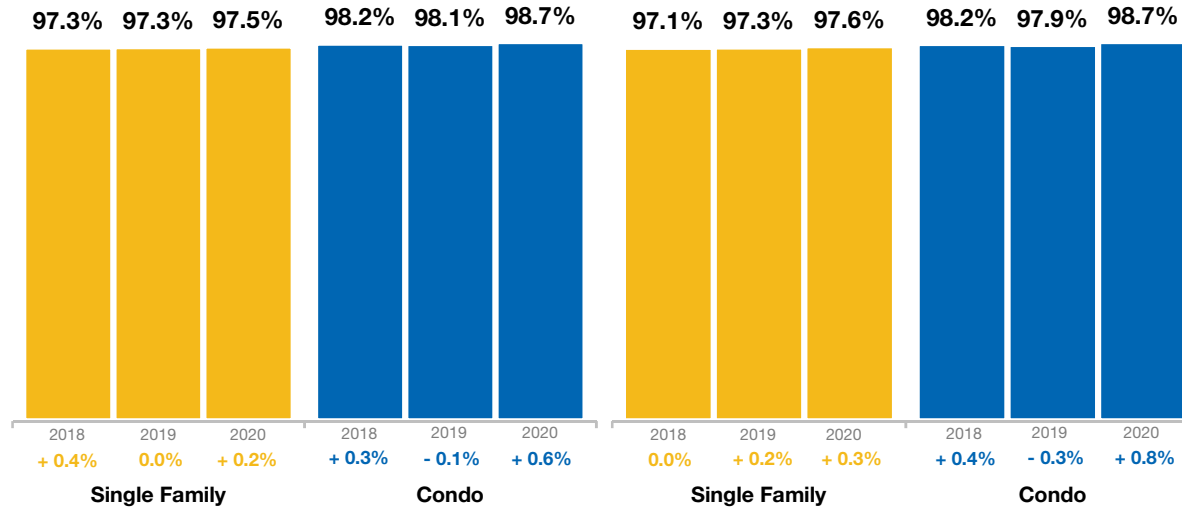
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## February

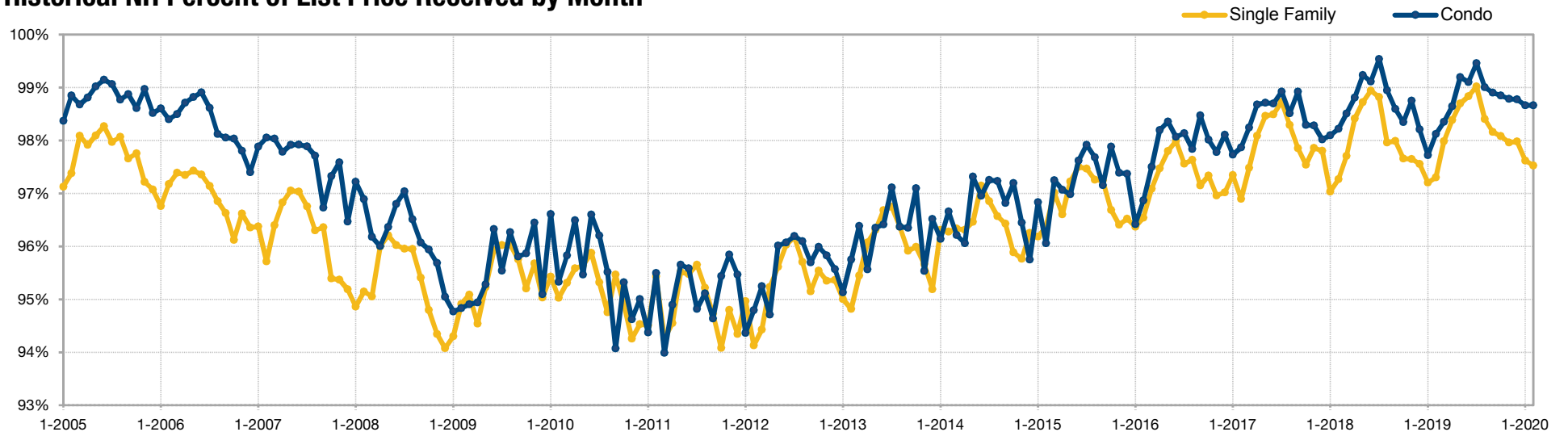
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	98.0%	+0.3%	98.4%	-0.1%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.4%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.8%	+0.6%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
<b>Feb-2020</b>	<b>97.5%</b>	<b>+0.2%</b>	<b>98.7%</b>	<b>+0.6%</b>
12-Month Avg*	98.3%	+0.2%	98.9%	+0.1%

\* Pct. of List Price Received for all properties from March 2019 through February 2020. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



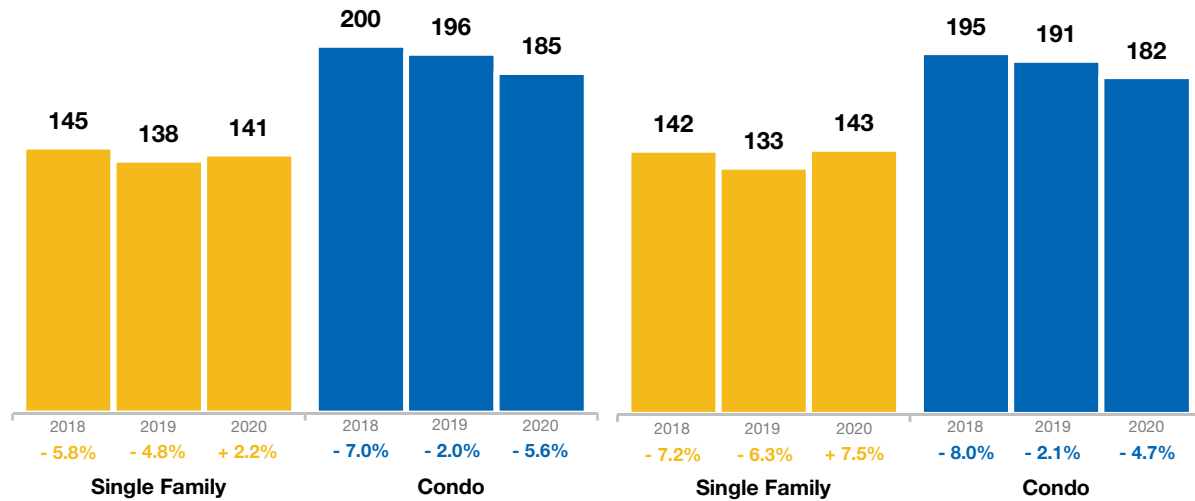
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## February

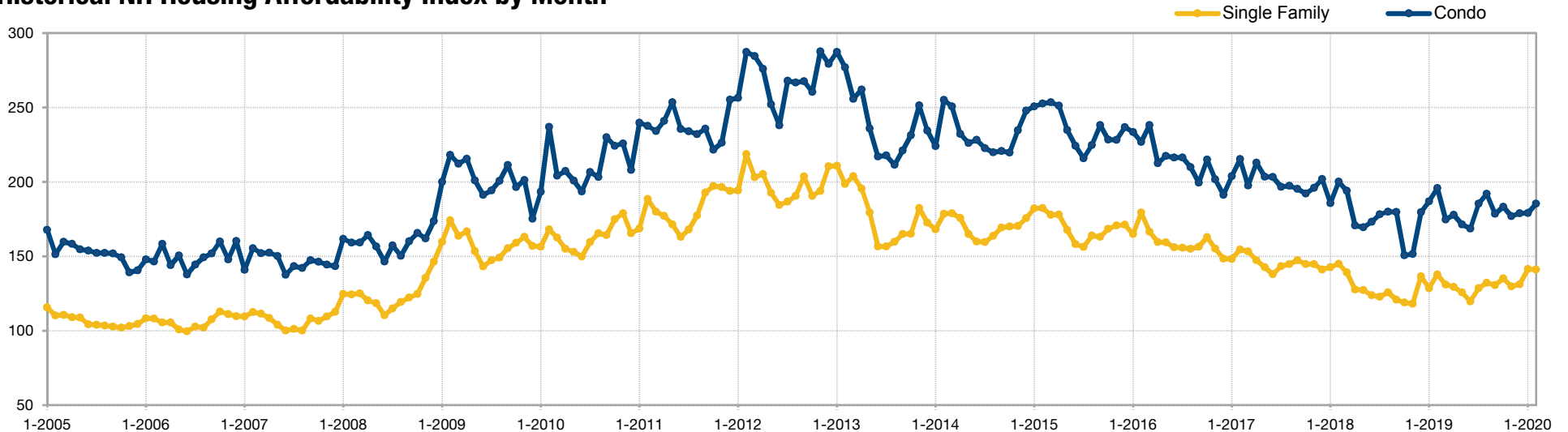
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	129	+0.8%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	130	+10.2%	177	+16.4%
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
<b>Feb-2020</b>	<b>141</b>	<b>+2.2%</b>	<b>185</b>	<b>-5.6%</b>
12-Month Avg*	131	+10.8%	127	+5.2%

\* Affordability Index for all properties from March 2019 through February 2020. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	2-2019	2-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		1,121	<b>1,060</b>	- 5.4%	2,188	<b>2,302</b>	+ 5.2%
<b>Median Sales Price</b>		\$244,000	<b>\$260,137</b>	+ 6.6%	\$250,000	<b>\$262,000</b>	+ 4.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$310.6	<b>\$318.2</b>	+ 2.4%	\$644.1	<b>\$694.9</b>	+ 7.9%
<b>Days on Market</b>		76	<b>75</b>	- 1.3%	76	<b>69</b>	- 9.2%
<b>Pending Sales</b>		1,514	<b>1,837</b>	+ 21.3%	2,919	<b>3,308</b>	+ 13.3%
<b>Months Supply</b>		2.5	<b>1.8</b>	- 28.0%	--	--	--
<b>New Listings</b>		1,654	<b>1,791</b>	+ 8.3%	3,282	<b>3,302</b>	+ 0.6%
<b>Homes for Sale</b>		4,970	<b>3,664</b>	- 26.3%	--	--	--
<b>Pct. of List Price Received</b>		97.3%	<b>97.5%</b>	+ 0.2%	97.2%	<b>97.6%</b>	+ 0.4%
<b>Affordability Index</b>		152	<b>157</b>	+ 2.8%	149	<b>156</b>	+ 4.6%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -
<b>Belknap</b>	49	48	- 2.0%	\$208,500	\$250,000	+ 19.9%	\$20.8	\$15.2	- 26.9%	78	88	+ 12.8%	71	100	+ 40.8%
Belknap Year-to-Date	115	104	- 9.6%	\$217,450	\$256,825	+ 18.1%	\$45.0	\$39.5	- 12.2%	92	87	- 5.4%	157	168	+ 7.0%
<b>Carroll</b>	61	41	- 32.8%	\$260,700	\$276,000	+ 5.9%	\$23.3	\$17.9	- 23.2%	103	112	+ 8.7%	71	90	+ 26.8%
Carroll Year-to-Date	112	96	- 14.3%	\$268,000	\$235,000	- 12.3%	\$50.8	\$36.1	- 28.9%	96	98	+ 2.1%	143	151	+ 5.6%
<b>Cheshire</b>	46	46	0.0%	\$212,450	\$242,000	+ 13.9%	\$9.4	\$12.8	+ 36.2%	90	105	+ 16.7%	78	55	- 29.5%
Cheshire Year-to-Date	84	106	+ 26.2%	\$185,000	\$210,250	+ 13.6%	\$16.3	\$26.0	+ 59.5%	96	87	- 9.4%	135	110	- 18.5%
<b>Coos</b>	30	27	- 10.0%	\$83,900	\$135,000	+ 60.9%	\$2.7	\$3.9	+ 44.4%	125	167	+ 33.6%	30	48	+ 60.0%
Coos Year-to-Date	50	63	+ 26.0%	\$79,900	\$119,500	+ 49.6%	\$4.5	\$8.7	+ 93.3%	129	153	+ 18.6%	72	88	+ 22.2%
<b>Grafton</b>	56	56	0.0%	\$187,000	\$212,800	+ 13.8%	\$12.8	\$12.4	- 3.1%	130	106	- 18.5%	66	115	+ 74.2%
Grafton Year-to-Date	99	118	+ 19.2%	\$180,000	\$189,650	+ 5.4%	\$22.9	\$28.1	+ 22.7%	128	107	- 16.4%	139	211	+ 51.8%
<b>Hillsborough</b>	231	187	- 19.0%	\$295,000	\$300,000	+ 1.7%	\$74.1	\$63.1	- 14.8%	62	61	- 1.6%	265	340	+ 28.3%
Hillsborough Year-to-Date	438	417	- 4.8%	\$298,750	\$302,300	+ 1.2%	\$142.3	\$137.9	- 3.1%	63	51	- 19.0%	542	583	+ 7.6%
<b>Merrimack</b>	76	96	+ 26.3%	\$231,000	\$267,500	+ 15.8%	\$19.8	\$31.3	+ 58.1%	82	73	- 11.0%	132	145	+ 9.8%
Merrimack Year-to-Date	162	191	+ 17.9%	\$250,000	\$270,000	+ 8.0%	\$44.1	\$59.7	+ 35.4%	80	67	- 16.3%	233	257	+ 10.3%
<b>Rockingham</b>	174	157	- 9.8%	\$342,500	\$389,900	+ 13.8%	\$66.7	\$70.8	+ 6.1%	69	73	+ 5.8%	230	261	+ 13.5%
Rockingham Year-to-Date	369	329	- 10.8%	\$365,000	\$390,000	+ 6.8%	\$159.5	\$146.8	- 8.0%	68	65	- 4.4%	454	482	+ 6.2%
<b>Strafford</b>	66	78	+ 18.2%	\$269,950	\$270,250	+ 0.1%	\$18.3	\$21.9	+ 19.7%	69	69	0.0%	108	125	+ 15.7%
Strafford Year-to-Date	144	175	+ 21.5%	\$253,000	\$275,000	+ 8.7%	\$39.7	\$52.9	+ 33.2%	73	60	- 17.8%	188	219	+ 16.5%
<b>Sullivan</b>	39	32	- 17.9%	\$156,500	\$157,500	+ 0.6%	\$6.7	\$6.6	- 1.5%	124	84	- 32.3%	48	71	+ 47.9%
Sullivan Year-to-Date	65	72	+ 10.8%	\$173,000	\$162,950	- 5.8%	\$12.7	\$16.6	+ 30.7%	128	91	- 28.9%	86	116	+ 34.9%
<b>Entire State</b>	828	768	- 7.2%	\$270,000	\$289,000	+ 7.0%	\$254.5	\$256.0	+ 0.6%	81	81	0.0%	1,099	1,350	+ 22.8%
Entire State Year-to-Date	1,638	1,671	+ 2.0%	\$279,050	\$285,000	+ 2.1%	\$537.8	\$552.4	+ 2.7%	81	73	- 9.9%	2,149	2,385	+ 11.0%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -
<b>Belknap</b>	9	13	+ 44.4%	\$185,000	\$136,000	- 26.5%	\$1.8	\$2.0	+ 11.1%	51	60	+ 17.6%	14	23	+ 64.3%
Belknap Year-to-Date	18	26	+ 44.4%	\$186,200	\$146,500	- 21.3%	\$3.6	\$5.0	+ 38.9%	66	77	+ 16.7%	31	40	+ 29.0%
<b>Carroll</b>	13	9	- 30.8%	\$213,500	\$340,000	+ 59.3%	\$3.1	\$3.1	0.0%	157	77	- 51.0%	15	23	+ 53.3%
Carroll Year-to-Date	25	22	- 12.0%	\$210,000	\$262,500	+ 25.0%	\$5.4	\$6.4	+ 18.5%	118	78	- 33.9%	33	39	+ 18.2%
<b>Cheshire</b>	4	5	+ 25.0%	\$144,000	\$169,900	+ 18.0%	\$0.5	\$0.8	+ 60.0%	122	40	- 67.2%	6	2	- 66.7%
Cheshire Year-to-Date	5	5	0.0%	\$168,000	\$169,900	+ 1.1%	\$0.8	\$0.8	0.0%	98	40	- 59.2%	9	6	- 33.3%
<b>Coos</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	5	1	- 80.0%
Coos Year-to-Date	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	162	32	- 80.2%	6	4	- 33.3%
<b>Grafton</b>	18	23	+ 27.8%	\$145,000	\$198,000	+ 36.6%	\$2.5	\$4.7	+ 88.0%	86	62	- 27.9%	39	34	- 12.8%
Grafton Year-to-Date	35	46	+ 31.4%	\$125,000	\$155,250	+ 24.2%	\$4.6	\$7.9	+ 71.7%	107	71	- 33.6%	70	70	0.0%
<b>Hillsborough</b>	90	78	- 13.3%	\$180,950	\$213,750	+ 18.1%	\$17.9	\$17.9	0.0%	42	41	- 2.4%	113	127	+ 12.4%
Hillsborough Year-to-Date	172	172	0.0%	\$187,750	\$222,250	+ 18.4%	\$35.2	\$41.9	+ 19.0%	39	48	+ 23.1%	211	243	+ 15.2%
<b>Merrimack</b>	17	18	+ 5.9%	\$172,550	\$197,450	+ 14.4%	\$3.5	\$3.5	0.0%	53	57	+ 7.5%	30	30	0.0%
Merrimack Year-to-Date	35	38	+ 8.6%	\$187,525	\$229,950	+ 22.6%	\$6.9	\$8.2	+ 18.8%	47	59	+ 25.5%	51	54	+ 5.9%
<b>Rockingham</b>	72	69	- 4.2%	\$240,500	\$299,900	+ 24.7%	\$20.9	\$23.3	+ 11.5%	62	71	+ 14.5%	94	130	+ 38.3%
Rockingham Year-to-Date	136	162	+ 19.1%	\$235,200	\$278,450	+ 18.4%	\$38.3	\$53.9	+ 40.7%	59	55	- 6.8%	186	248	+ 33.3%
<b>Strafford</b>	12	9	- 25.0%	\$179,250	\$220,000	+ 22.7%	\$2.3	\$1.9	- 17.4%	63	89	+ 41.3%	18	24	+ 33.3%
Strafford Year-to-Date	22	26	+ 18.2%	\$182,750	\$202,000	+ 10.5%	\$4.3	\$5.6	+ 30.2%	89	46	- 48.3%	34	37	+ 8.8%
<b>Sullivan</b>	4	1	- 75.0%	\$87,000	\$165,000	+ 89.7%	\$0.4	\$0.2	- 50.0%	184	248	+ 34.8%	2	3	+ 50.0%
Sullivan Year-to-Date	4	5	+ 25.0%	\$87,000	\$170,000	+ 95.4%	\$0.4	\$1.3	+ 225.0%	184	171	- 7.1%	6	7	+ 16.7%
<b>Entire State</b>	239	225	- 5.9%	\$190,000	\$220,000	+ 15.8%	\$52.8	\$57.4	+ 8.7%	63	59	- 6.3%	336	397	+ 18.2%
Entire State Year-to-Date	453	508	+ 12.1%	\$195,000	\$224,000	+ 14.9%	\$99.9	\$133.3	+ 33.4%	61	57	- 6.6%	637	748	+ 17.4%