

NH Monthly Indicators



July 2020

Healthy buyer demand and constrained supply continue to be the story for much of the country. Nationally, showing activity in July remained substantially higher than a year before and multiple offer situations are a frequent experience in many markets. With the inventory of homes for sale still constrained, a competitive market for buyers shows little sign of waning.

New Listings were down 12.5 percent for single family homes but increased 15.3 percent for condo properties. Pending Sales increased 19.3 percent for single family homes and 37.8 percent for condo properties.

The Median Sales Price was up 13.3 percent to \$340,000 for single family homes and 17.8 percent to \$245,000 for condo properties. Months Supply of Inventory decreased 55.3 percent for single family units and 40.0 percent for condo units.

While the number of unemployment insurance weekly initial claims have been far lower in recent weeks than their peak in March and April, more than 1 million new claims are still being filed each week and more 31 million were claiming benefits in all programs as of early July, compared to fewer than 2 million in July 2019. Despite this significant economic impact, home buyers remain extremely resilient. With mortgage rates remaining near record-low levels and home purchase mortgage applications up from a year ago, high buyer activity is expected to continue into the late summer and early fall market.

Monthly Snapshot

+ 6.4%	+ 13.3%	+ 22.4%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2019	7-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,891	2,012	+ 6.4%	9,385	8,862	- 5.6%
Median Sales Price		\$300,000	\$340,000	+ 13.3%	\$299,000	\$320,000	+ 7.0%
\$ Volume of Closed Sales (in millions)		\$646.2	\$791.1	+ 22.4%	\$3,202.5	\$3,244.7	+ 1.3%
Days on Market		41	44	+ 7.3%	58	56	- 3.4%
Pending Sales		1,868	2,228	+ 19.3%	11,068	11,074	+ 0.1%
Months Supply		3.8	1.7	- 55.3%	--	--	--
New Listings		2,409	2,109	- 12.5%	14,520	11,932	- 17.8%
Homes for Sale		5,615	2,589	- 53.9%	--	--	--
Pct. of List Price Received		99.0%	100.0%	+ 1.0%	98.4%	98.9%	+ 0.5%
Affordability Index		128	124	- 3.1%	129	132	+ 2.3%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



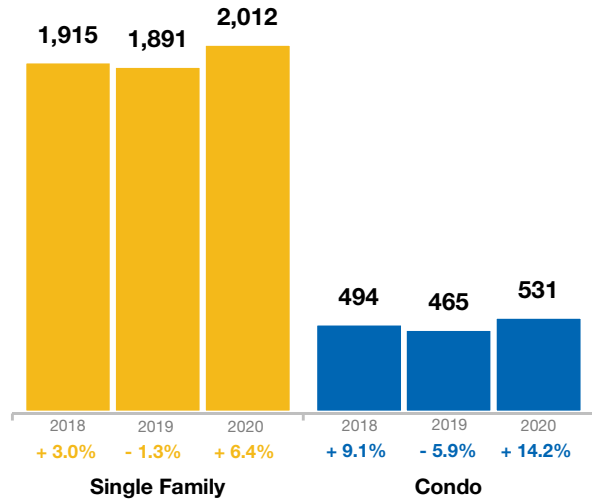
Key Metrics	Historical Sparkbars	7-2019	7-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		465	531	+ 14.2%	2,675	2,465	- 7.9%
Median Sales Price		\$208,000	\$245,000	+ 17.8%	\$211,500	\$242,000	+ 14.4%
\$ Volume of Closed Sales (in millions)		\$112.5	\$148.1	+ 31.6%	\$653.4	\$678.3	+ 3.8%
Days on Market		30	43	+ 43.3%	45	47	+ 4.4%
Pending Sales		450	620	+ 37.8%	3,022	2,950	- 2.4%
Months Supply		2.5	1.5	- 40.0%	--	--	--
New Listings		528	609	+ 15.3%	3,571	3,177	- 11.0%
Homes for Sale		974	629	- 35.4%	--	--	--
Pct. of List Price Received		99.5%	100.1%	+ 0.6%	98.8%	99.3%	+ 0.5%
Affordability Index		185	173	- 6.5%	182	175	- 3.8%

NH Closed Sales

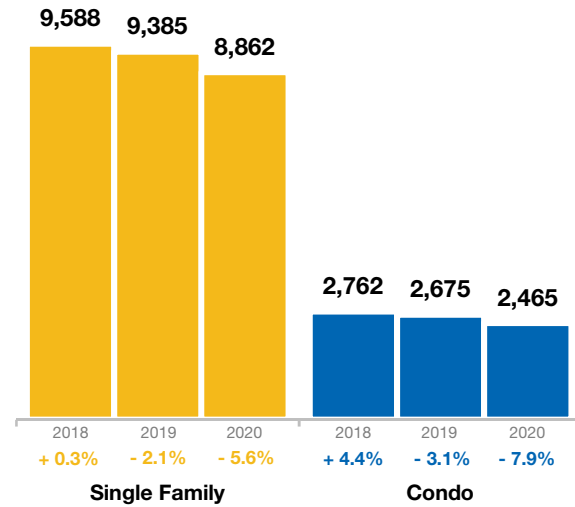
A count of the actual sales that closed in a given month.



July

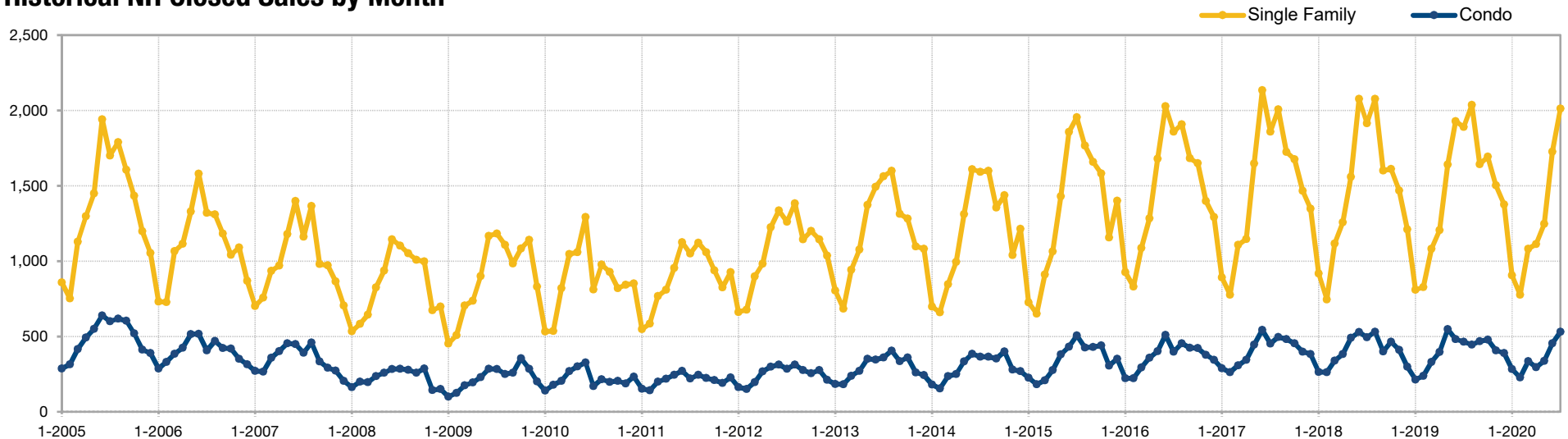


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	2,036	-2.0%	446	-16.0%
Sep-2019	1,643	+2.6%	469	+17.0%
Oct-2019	1,693	+5.1%	478	+2.8%
Nov-2019	1,503	+2.4%	408	-0.7%
Dec-2019	1,377	+13.8%	390	+30.4%
Jan-2020	906	+11.9%	283	+32.2%
Feb-2020	776	-6.3%	228	-4.6%
Mar-2020	1,082	+0.1%	336	+1.8%
Apr-2020	1,113	-7.7%	296	-25.4%
May-2020	1,247	-24.0%	337	-38.5%
Jun-2020	1,726	-10.5%	454	-5.8%
Jul-2020	2,012	+6.4%	531	+14.2%
12-Month Avg	1,426	-1.4%	388	-2.6%

Historical NH Closed Sales by Month

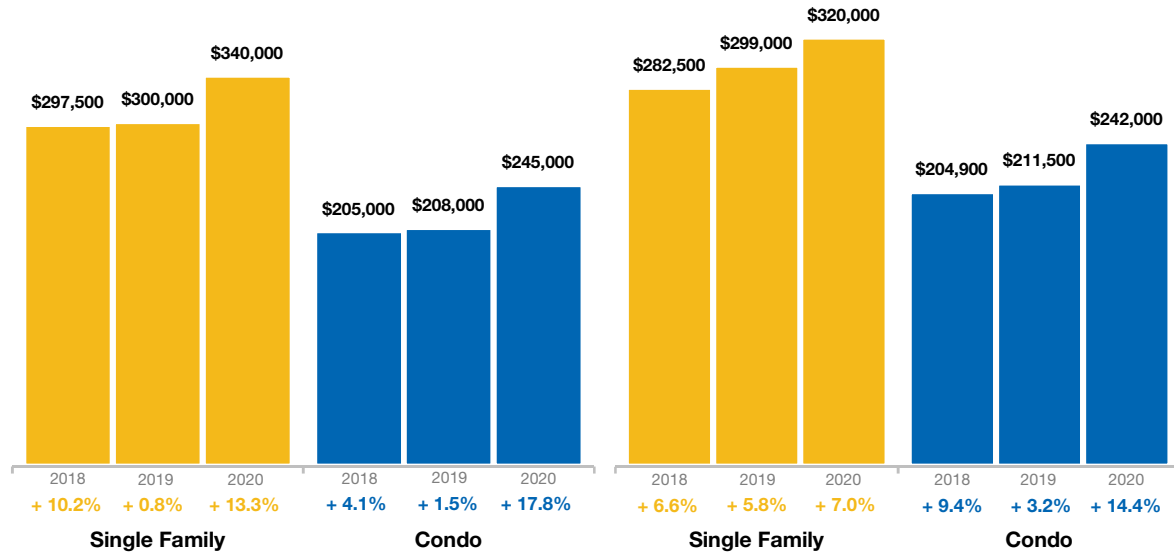


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



July

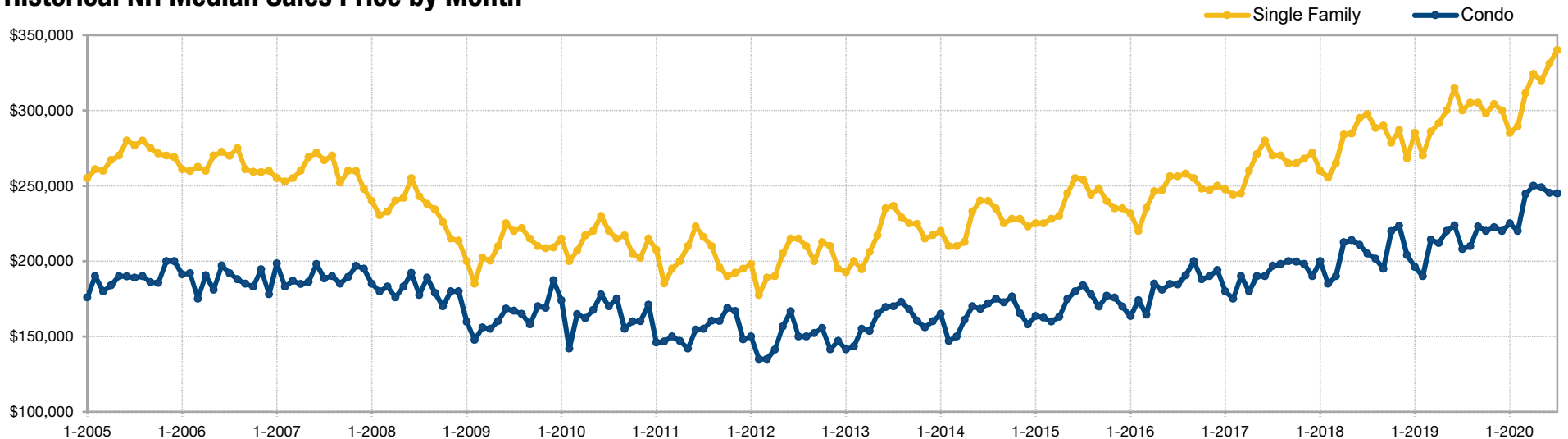


Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	\$305,000	+5.8%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
Oct-2019	\$297,900	+6.9%	\$220,000	+0.0%
Nov-2019	\$304,242	+6.0%	\$222,450	-0.5%
Dec-2019	\$299,999	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,450	+7.2%	\$219,950	+15.8%
Mar-2020	\$311,545	+9.0%	\$244,625	+14.2%
Apr-2020	\$324,138	+11.2%	\$250,000	+17.9%
May-2020	\$319,900	+6.6%	\$249,000	+13.2%
Jun-2020	\$331,000	+5.1%	\$245,250	+9.6%
Jul-2020	\$340,000	+13.3%	\$245,000	+17.8%
12-Month Avg*	\$310,000	+6.9%	\$230,000	+9.5%

* Median Sales Price for all properties from August 2019 through July 2020. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

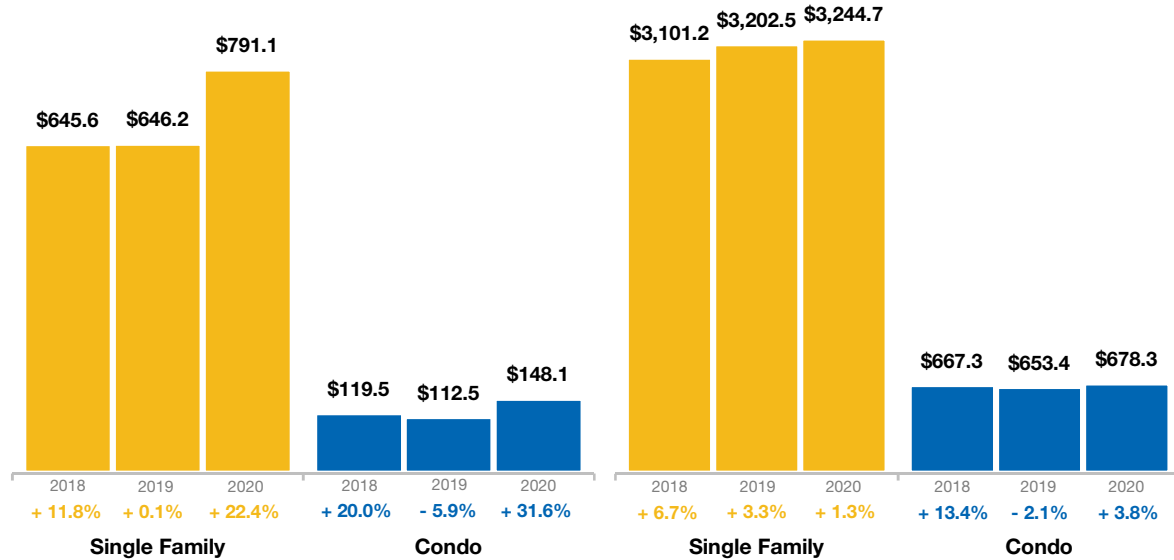


NH \$ Volume of Closed Sales

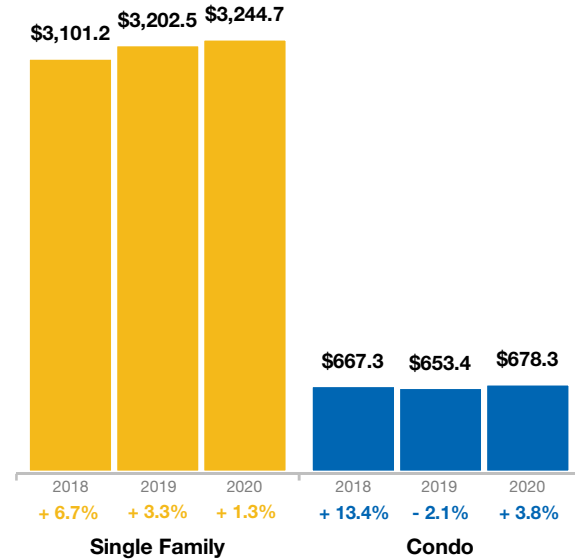
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



July



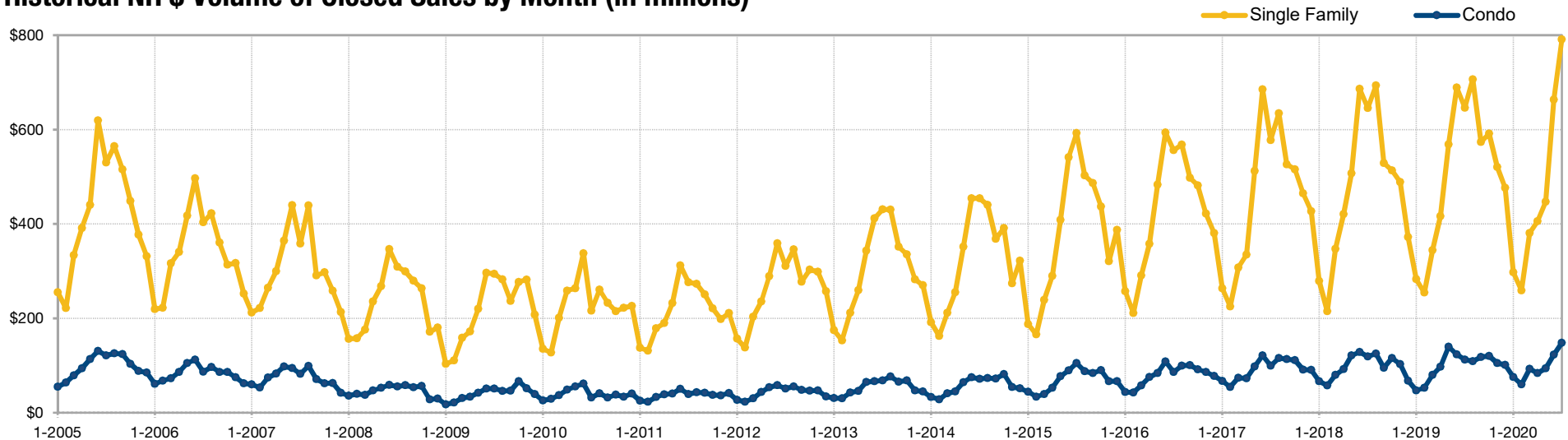
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	\$706.2	+1.8%	\$109.0	-13.1%
Sep-2019	\$573.4	+8.4%	\$118.0	+23.7%
Oct-2019	\$591.6	+15.3%	\$120.4	+4.0%
Nov-2019	\$520.9	+6.5%	\$105.4	+2.2%
Dec-2019	\$476.4	+27.9%	\$101.5	+48.8%
Jan-2020	\$297.6	+5.1%	\$75.8	+60.9%
Feb-2020	\$259.1	+1.8%	\$60.0	+13.6%
Mar-2020	\$380.8	+10.6%	\$92.9	+16.1%
Apr-2020	\$405.8	-2.5%	\$84.3	-13.3%
May-2020	\$447.0	-21.4%	\$94.1	-32.7%
Jun-2020	\$663.4	-3.7%	\$123.0	-0.7%
Jul-2020	\$791.1	+22.4%	\$148.1	+31.6%
12-Month Avg*	\$509.4	+5.4%	\$102.7	+6.1%

* \$ Volume of Closed Sales (in millions) for all properties from August 2019 through July 2020. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

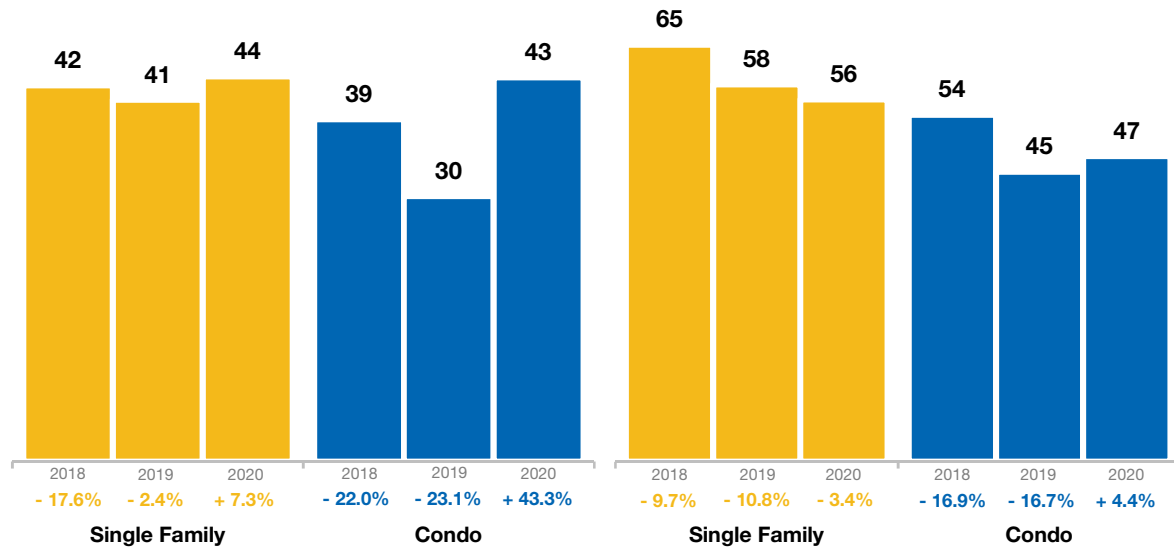


NH Days on Market

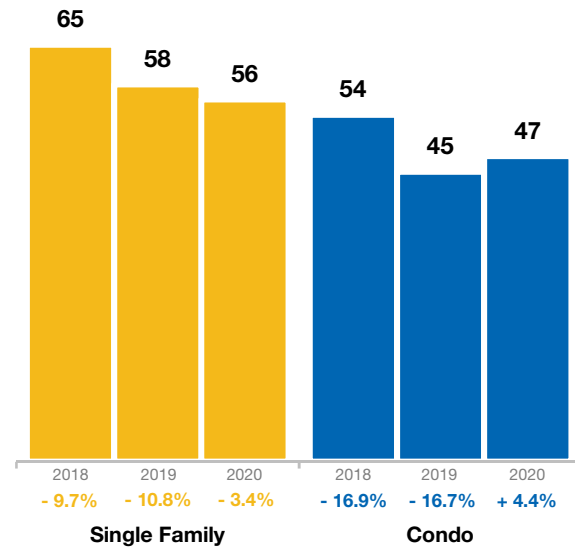
Average number of days between when a property is listed and when an offer is accepted in a given month.



July



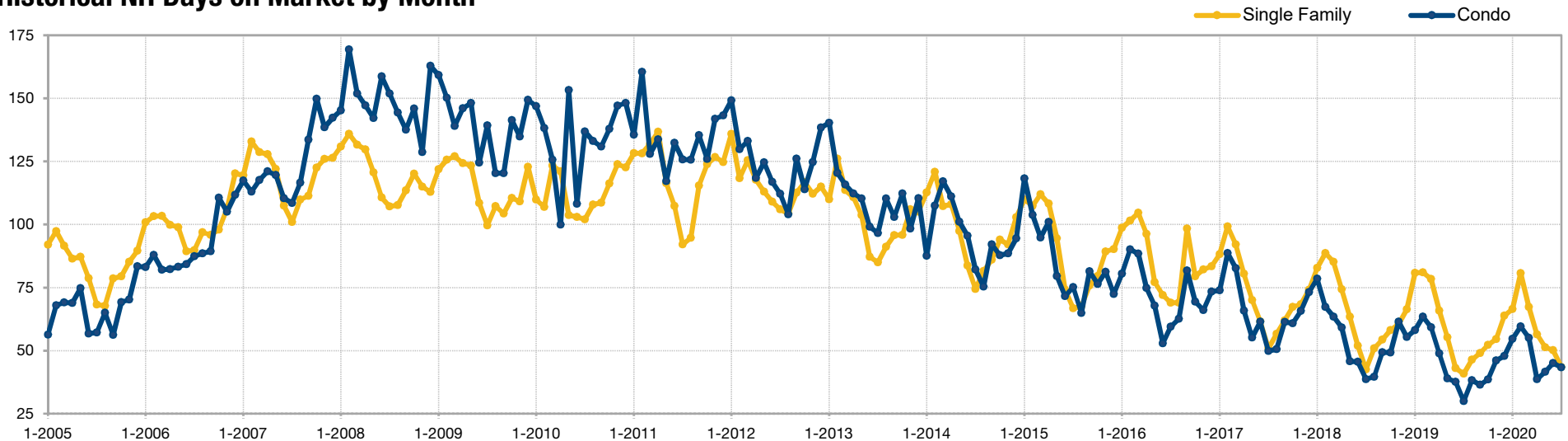
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	49	-9.3%	36	-26.5%
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	55	-8.3%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	67	-17.3%	55	-5.2%
Feb-2020	81	0.0%	60	-4.8%
Mar-2020	67	-14.1%	55	-6.8%
Apr-2020	56	-15.2%	39	-20.4%
May-2020	51	-7.3%	42	+7.7%
Jun-2020	50	+16.3%	45	+18.4%
Jul-2020	44	+7.3%	43	+43.3%
12-Month Avg*	54	-6.0%	44	-6.0%

* Days on Market for all properties from August 2019 through July 2020. This is not the average of the individual figures above.

Historical NH Days on Market by Month

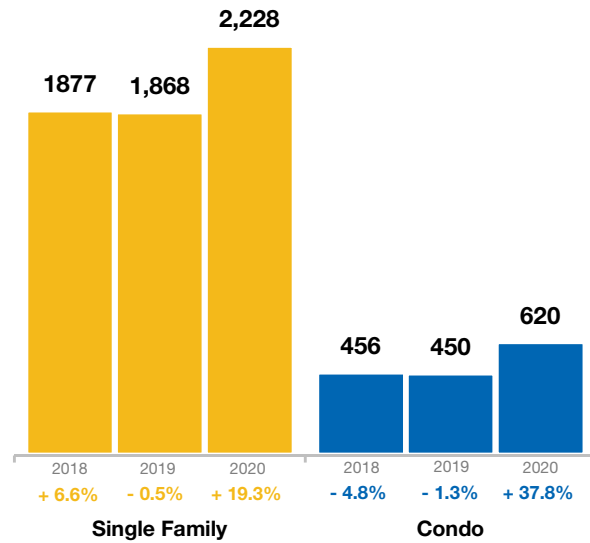


NH Pending Sales

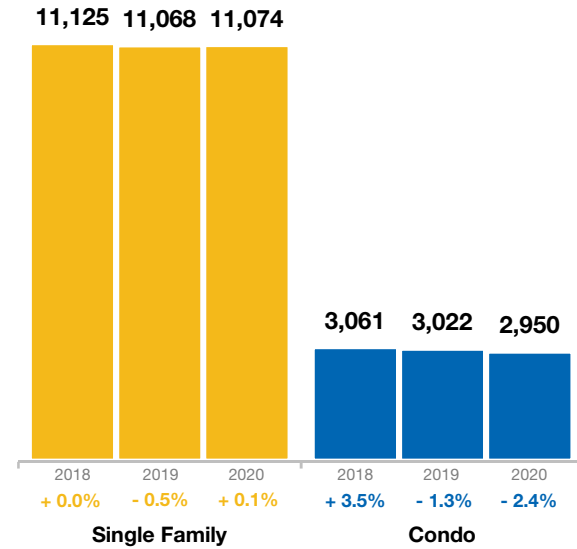
A count of the properties on which offers have been accepted in a given month.



July

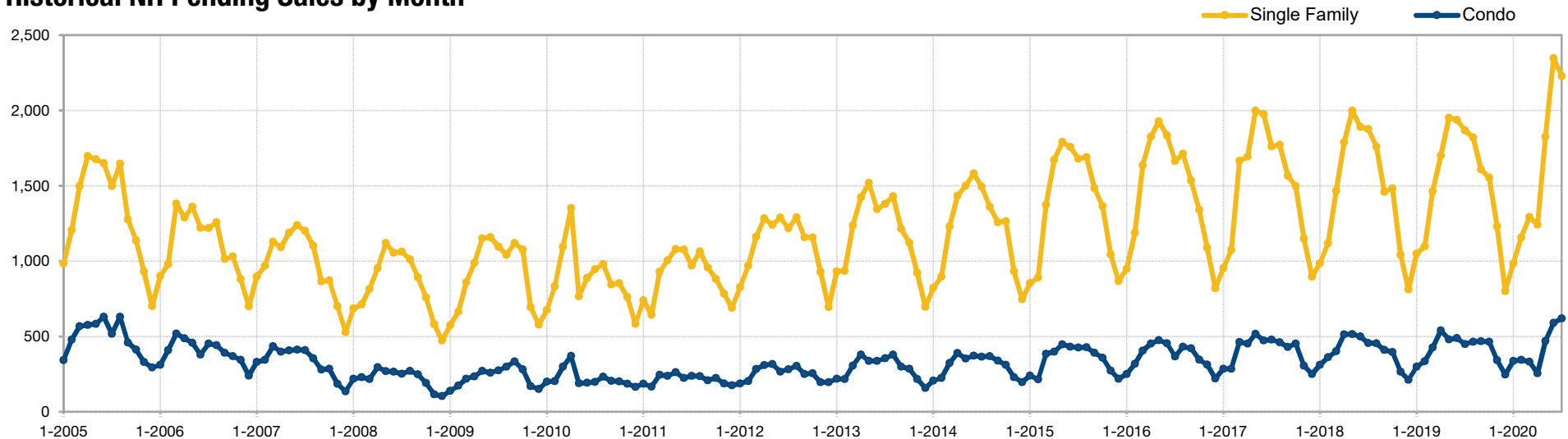


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	1,820	+3.5%	465	+2.4%
Sep-2019	1,608	+10.1%	469	+14.1%
Oct-2019	1,554	+4.8%	465	+17.1%
Nov-2019	1,231	+18.1%	343	+28.9%
Dec-2019	801	-1.4%	247	+16.0%
Jan-2020	984	-6.3%	337	+12.3%
Feb-2020	1,156	+5.3%	344	+2.4%
Mar-2020	1,292	-11.7%	333	-22.0%
Apr-2020	1,242	-26.9%	255	-52.8%
May-2020	1,825	-6.5%	471	-1.9%
Jun-2020	2,347	+21.1%	590	+20.7%
Jul-2020	2,228	+19.3%	620	+37.8%
12-Month Avg	1,507	+2.6%	412	+3.7%

Historical NH Pending Sales by Month

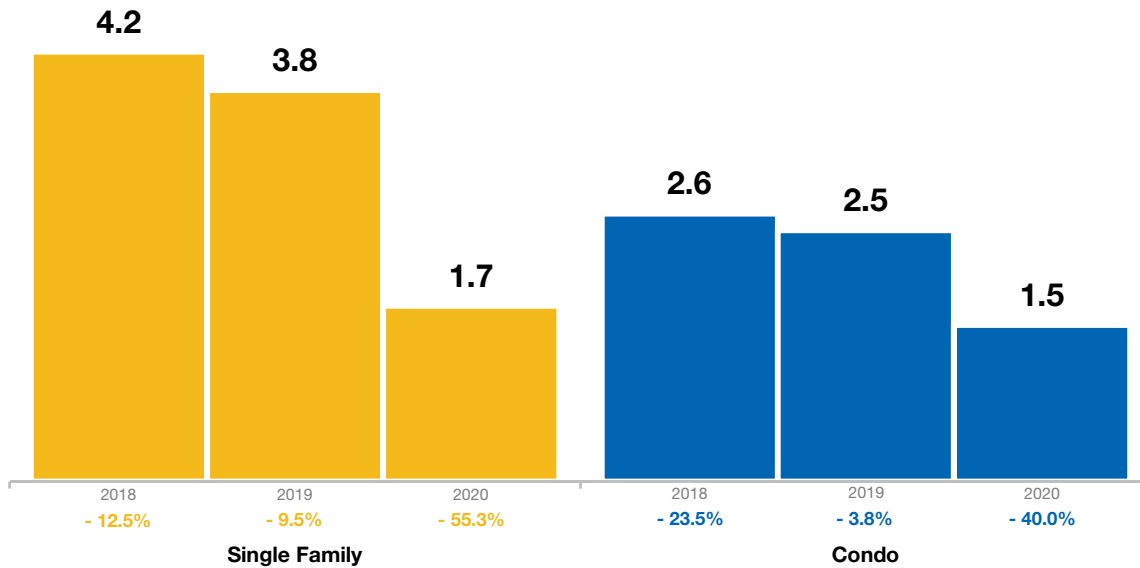


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



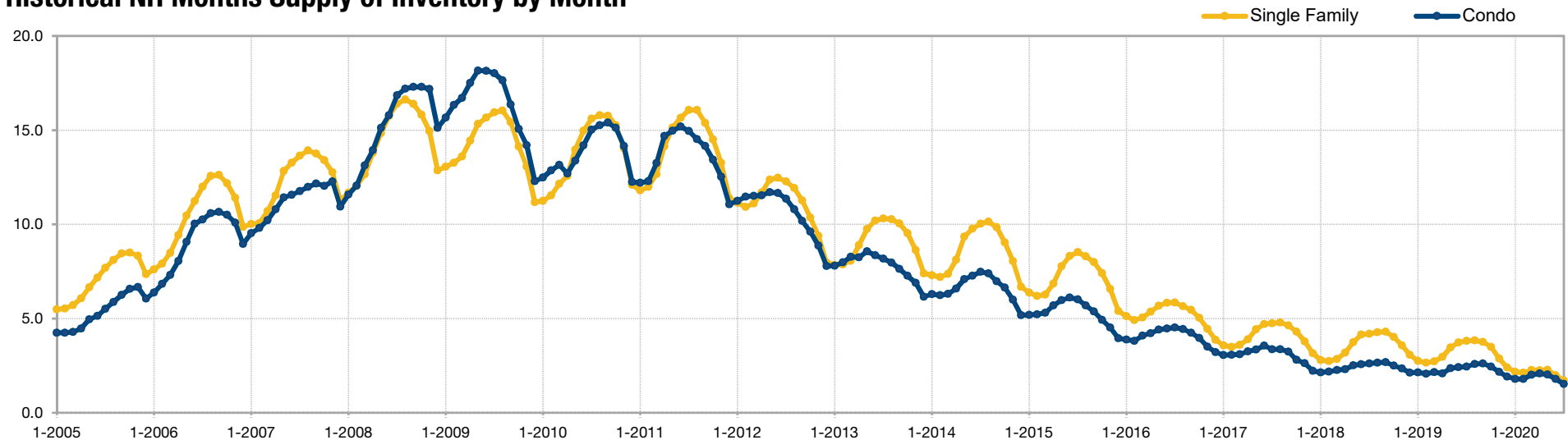
July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	3.8	-11.6%	2.6	-3.7%
Sep-2019	3.8	-11.6%	2.6	-3.7%
Oct-2019	3.5	-12.5%	2.4	-4.0%
Nov-2019	2.9	-19.4%	2.2	-8.3%
Dec-2019	2.4	-22.6%	1.9	-9.5%
Jan-2020	2.2	-21.4%	1.8	-14.3%
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.3	-14.8%	2.0	-9.1%
Apr-2020	2.3	-23.3%	2.1	0.0%
May-2020	2.3	-34.3%	2.0	-16.7%
Jun-2020	2.0	-45.9%	1.8	-25.0%
Jul-2020	1.7	-55.3%	1.5	-40.0%
12-Month Avg*	2.6	-24.7%	2.1	-11.6%

* Months Supply for all properties from August 2019 through July 2020. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

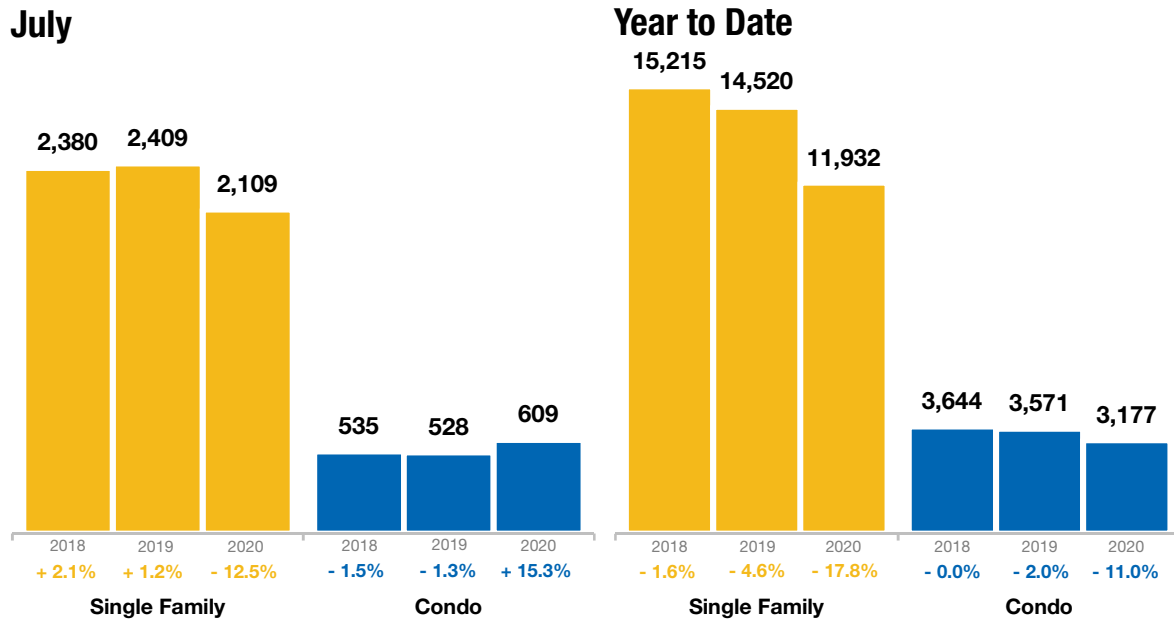


NH New Listings

A count of the properties that have been newly listed on the market in a given month.

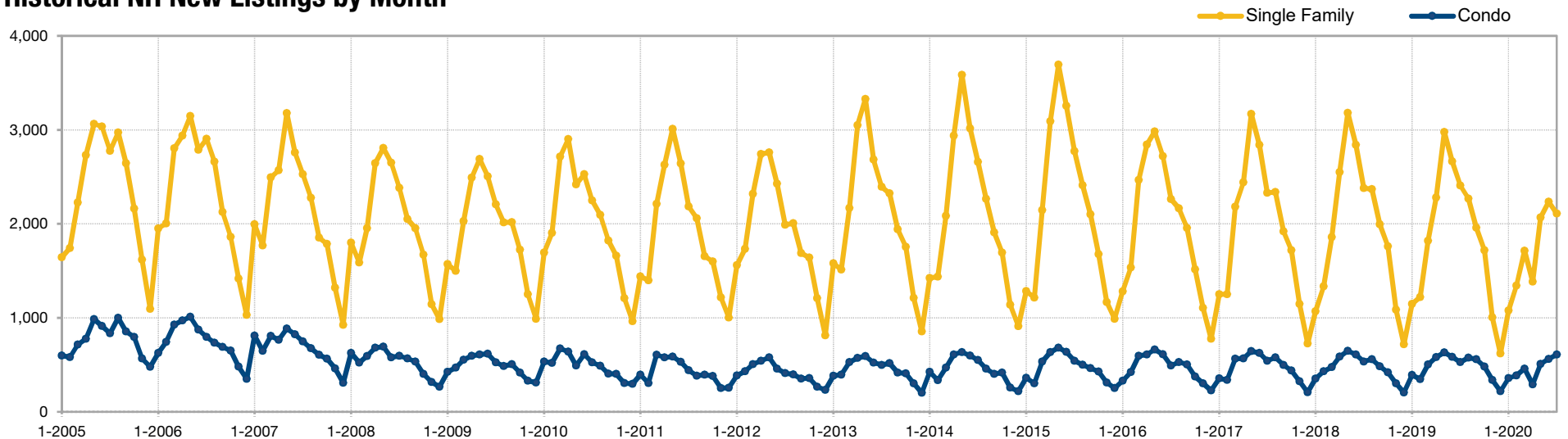


July



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	2,270	-4.2%	576	+3.0%
Sep-2019	1,958	-1.9%	560	+15.7%
Oct-2019	1,720	-2.4%	483	+14.7%
Nov-2019	1,006	-7.4%	339	+12.3%
Dec-2019	620	-13.8%	220	+6.3%
Jan-2020	1,079	-6.0%	358	-8.7%
Feb-2020	1,342	+10.0%	386	+10.9%
Mar-2020	1,713	-5.9%	460	-8.5%
Apr-2020	1,385	-39.3%	292	-49.9%
May-2020	2,069	-30.5%	510	-19.2%
Jun-2020	2,235	-16.1%	562	-4.1%
Jul-2020	2,109	-12.5%	609	+15.3%
12-Month Avg	1,871	-13.1%	462	-3.4%

Historical NH New Listings by Month

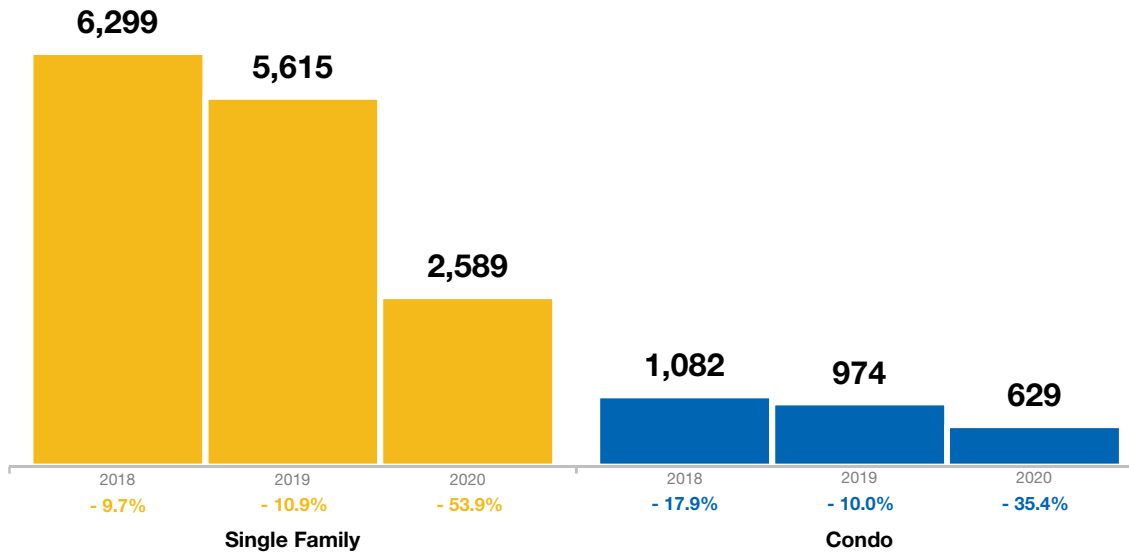


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

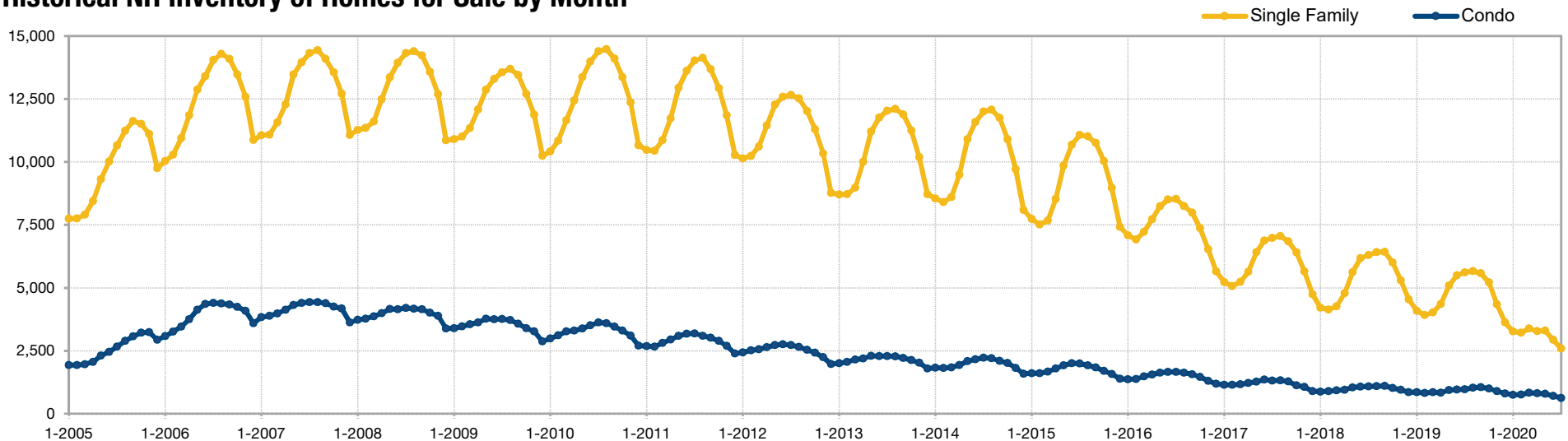


July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	5,662	-11.8%	1,028	-6.5%
Sep-2019	5,583	-13.1%	1,056	-4.3%
Oct-2019	5,212	-13.2%	999	-2.2%
Nov-2019	4,343	-18.1%	899	-5.2%
Dec-2019	3,623	-20.2%	801	-6.3%
Jan-2020	3,267	-20.0%	755	-11.9%
Feb-2020	3,214	-18.0%	759	-7.8%
Mar-2020	3,381	-16.1%	837	-2.7%
Apr-2020	3,286	-24.7%	812	-3.1%
May-2020	3,303	-35.1%	790	-16.0%
Jun-2020	2,937	-46.5%	714	-25.9%
Jul-2020	2,589	-53.9%	629	-35.4%
12-Month Avg	3,867	-24.3%	840	-10.7%

Historical NH Inventory of Homes for Sale by Month



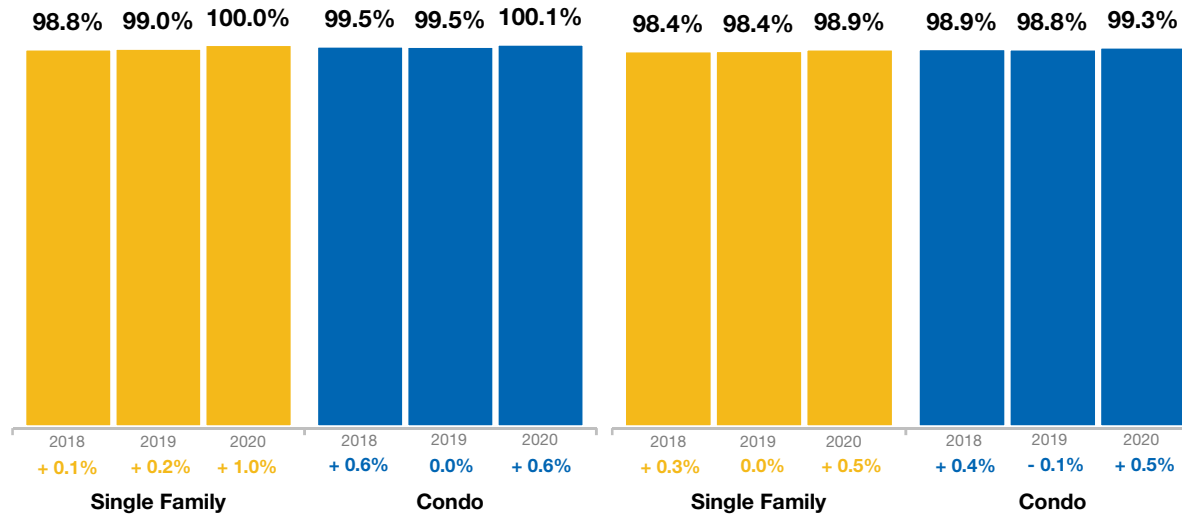
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

July

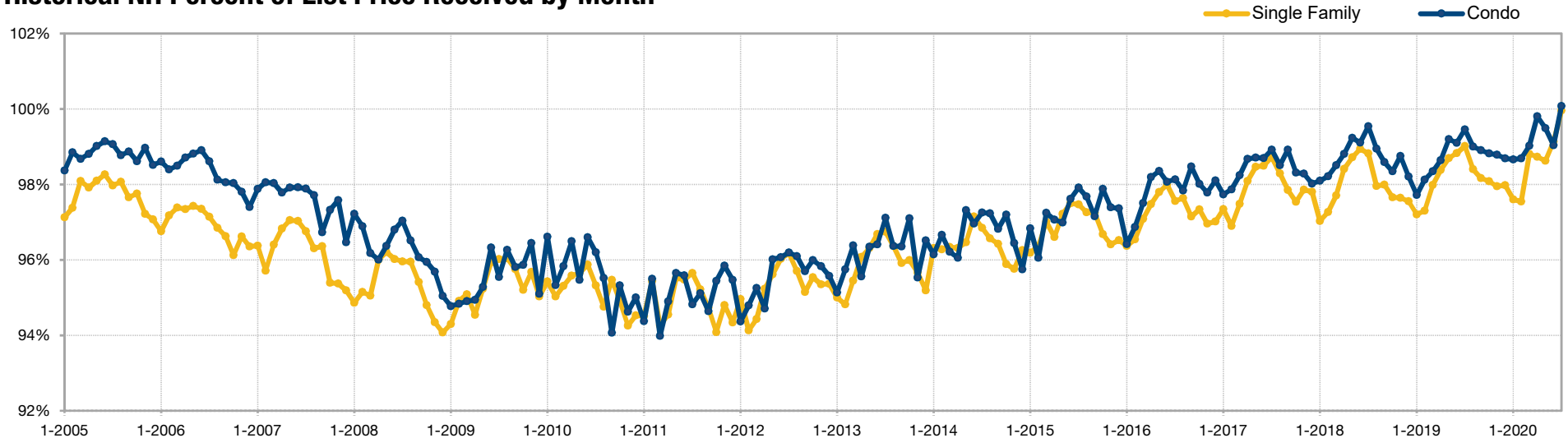
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	98.4%	+0.4%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.7%	+0.5%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
May-2020	98.6%	-0.1%	99.5%	+0.3%
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
Jul-2020	100.0%	+1.0%	100.1%	+0.6%
12-Month Avg*	98.5%	+0.4%	99.1%	+0.4%

* Pct. of List Price Received for all properties from August 2019 through July 2020. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



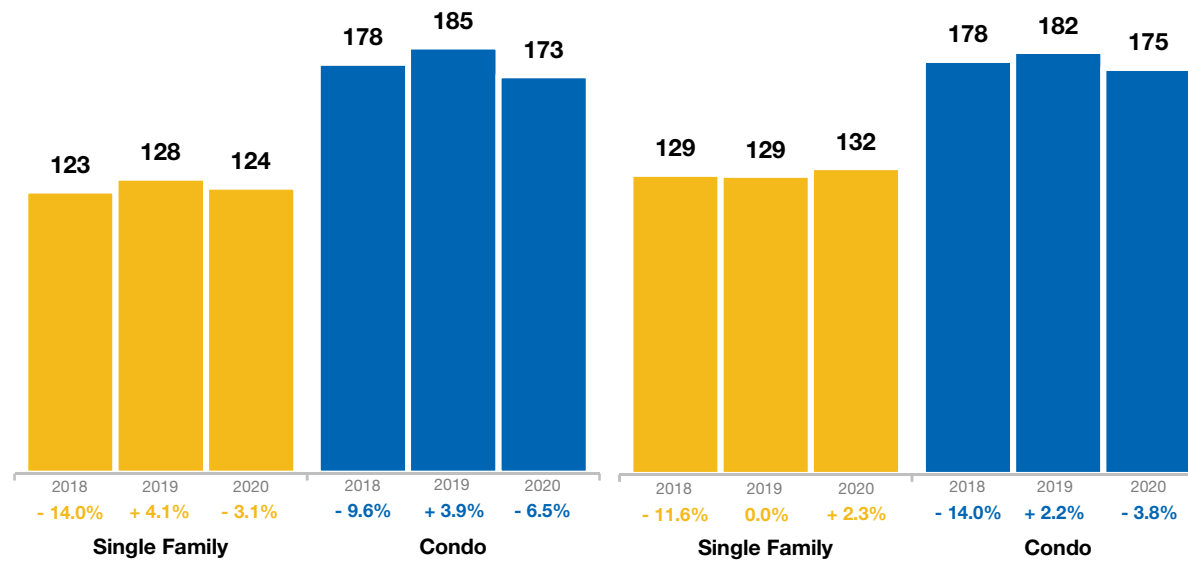
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

July

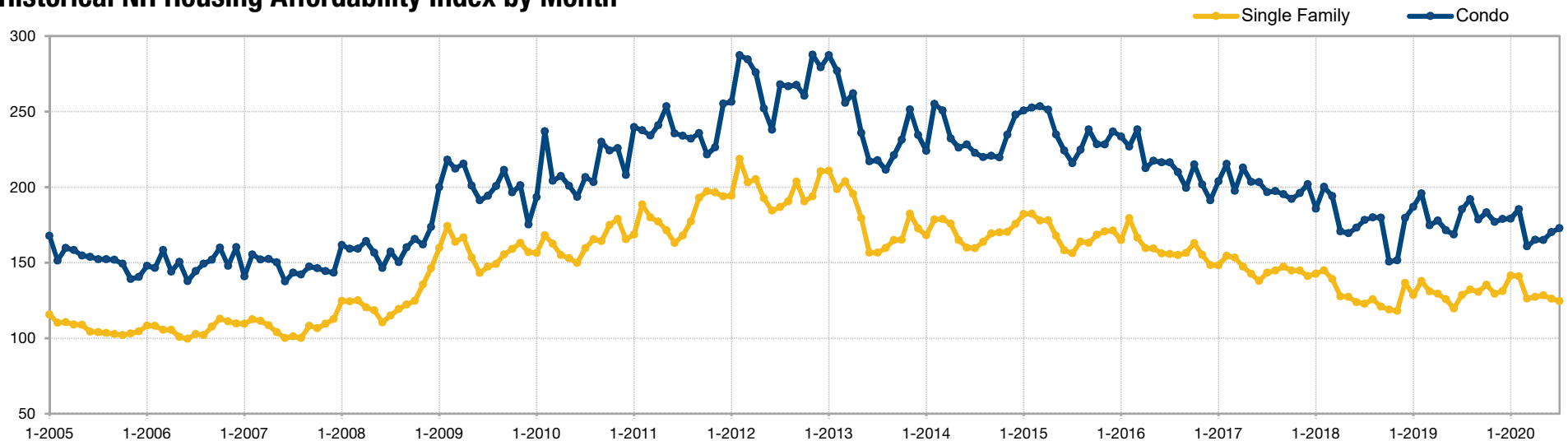
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	129	+9.3%	177	+16.4%
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
May-2020	128	+1.6%	165	-3.5%
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
12-Month Avg*	131	-2.2%	127	-1.3%

* Affordability Index for all properties from August 2019 through July 2020. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2019	7-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		2,477	2,653	+ 7.1%	12,675	11,886	- 6.2%
Median Sales Price		\$278,000	\$314,900	+ 13.3%	\$270,750	\$295,000	+ 9.0%
\$ Volume of Closed Sales (in millions)		\$769.2	\$948.1	+ 23.3%	\$3,902.1	\$3,967.8	+ 1.7%
Days on Market		39	44	+ 12.8%	55	54	- 1.8%
Pending Sales		2,448	2,988	+ 22.1%	14,802	14,704	- 0.7%
Months Supply		3.5	1.7	- 51.4%	--	--	--
New Listings		3,093	2,847	- 8.0%	18,946	15,807	- 16.6%
Homes for Sale		6,856	3,358	- 51.0%	--	--	--
Pct. of List Price Received		99.0%	99.8%	+ 0.8%	98.4%	98.8%	+ 0.4%
Affordability Index		139	134	- 3.1%	142	143	+ 0.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -
Belknap	109	151	+ 38.5%	\$264,000	\$315,000	+ 19.3%	\$42.2	\$64.3	+ 52.4%	46	48	+ 4.3%	131	144	+ 9.9%
Belknap Year-to-Date	610	613	+ 0.5%	\$260,000	\$282,750	+ 8.7%	\$229.7	\$250.1	+ 8.9%	70	66	- 5.7%	737	769	+ 4.3%
Carroll	108	144	+ 33.3%	\$255,000	\$284,950	+ 11.7%	\$36.1	\$58.4	+ 61.8%	44	65	+ 47.7%	147	169	+ 15.0%
Carroll Year-to-Date	543	575	+ 5.9%	\$269,900	\$276,500	+ 2.4%	\$208.7	\$209.3	+ 0.3%	77	78	+ 1.3%	668	751	+ 12.4%
Cheshire	108	97	- 10.2%	\$239,000	\$262,500	+ 9.8%	\$27.3	\$29.0	+ 6.2%	58	83	+ 43.1%	105	125	+ 19.0%
Cheshire Year-to-Date	545	462	- 15.2%	\$219,950	\$235,000	+ 6.8%	\$125.1	\$119.9	- 4.2%	75	77	+ 2.7%	640	561	- 12.3%
Coos	52	57	+ 9.6%	\$139,000	\$123,650	- 11.0%	\$8.3	\$9.0	+ 8.4%	86	112	+ 30.2%	51	92	+ 80.4%
Coos Year-to-Date	264	271	+ 2.7%	\$120,250	\$126,750	+ 5.4%	\$35.7	\$43.3	+ 21.3%	118	133	+ 12.7%	320	367	+ 14.7%
Grafton	121	162	+ 33.9%	\$225,000	\$254,750	+ 13.2%	\$31.6	\$57.5	+ 82.0%	76	65	- 14.5%	126	195	+ 54.8%
Grafton Year-to-Date	608	642	+ 5.6%	\$225,000	\$234,000	+ 4.0%	\$177.6	\$198.3	+ 11.7%	87	91	+ 4.6%	744	849	+ 14.1%
Hillsborough	505	458	- 9.3%	\$322,000	\$364,950	+ 13.3%	\$174.9	\$177.9	+ 1.7%	26	27	+ 3.8%	454	496	+ 9.3%
Hillsborough Year-to-Date	2,475	2,264	- 8.5%	\$315,000	\$340,000	+ 7.9%	\$846.6	\$829.0	- 2.1%	41	37	- 9.8%	2,847	2,763	- 3.0%
Merrimack	236	246	+ 4.2%	\$273,900	\$305,700	+ 11.6%	\$72.2	\$86.8	+ 20.2%	40	37	- 7.5%	206	250	+ 21.4%
Merrimack Year-to-Date	1,076	996	- 7.4%	\$270,000	\$289,675	+ 7.3%	\$326.9	\$321.6	- 1.6%	53	47	- 11.3%	1,267	1,226	- 3.2%
Rockingham	408	442	+ 8.3%	\$389,900	\$440,000	+ 12.8%	\$179.6	\$219.4	+ 22.2%	35	35	0.0%	407	471	+ 15.7%
Rockingham Year-to-Date	2,070	1,862	- 10.0%	\$385,000	\$416,500	+ 8.2%	\$917.1	\$896.6	- 2.2%	49	47	- 4.1%	2,440	2,352	- 3.6%
Strafford	176	179	+ 1.7%	\$297,450	\$295,000	- 0.8%	\$56.9	\$58.9	+ 3.5%	33	31	- 6.1%	176	188	+ 6.8%
Strafford Year-to-Date	855	827	- 3.3%	\$276,500	\$293,000	+ 6.0%	\$258.7	\$269.5	+ 4.2%	52	41	- 21.2%	1,014	982	- 3.2%
Sullivan	68	76	+ 11.8%	\$192,500	\$259,500	+ 34.8%	\$17.1	\$29.9	+ 74.9%	76	48	- 36.8%	65	98	+ 50.8%
Sullivan Year-to-Date	339	350	+ 3.2%	\$187,000	\$215,000	+ 15.0%	\$76.4	\$107.1	+ 40.2%	95	86	- 9.5%	391	454	+ 16.1%
Entire State	1,891	2,012	+ 6.4%	\$300,000	\$340,000	+ 13.3%	\$646.2	\$791.1	+ 22.4%	41	44	+ 7.3%	1,868	2,228	+ 19.3%
Entire State Year-to-Date	9,385	8,862	- 5.6%	\$299,000	\$320,000	+ 7.0%	\$3,202.5	\$3,244.7	+ 1.3%	58	56	- 3.4%	11,068	11,074	+ 0.1%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -
Belknap	30	39	+ 30.0%	\$166,500	\$220,000	+ 32.1%	\$7.4	\$11.0	+ 48.6%	18	59	+ 227.8%	31	50	+ 61.3%
Belknap Year-to-Date	143	156	+ 9.1%	\$184,500	\$213,500	+ 15.7%	\$31.6	\$41.5	+ 31.3%	44	50	+ 13.6%	170	185	+ 8.8%
Carroll	26	32	+ 23.1%	\$232,000	\$219,500	- 5.4%	\$7.1	\$8.1	+ 14.1%	21	36	+ 71.4%	20	39	+ 95.0%
Carroll Year-to-Date	135	125	- 7.4%	\$210,000	\$219,000	+ 4.3%	\$32.4	\$30.6	- 5.6%	69	45	- 34.8%	147	156	+ 6.1%
Cheshire	7	7	0.0%	\$145,000	\$215,000	+ 48.3%	\$1.0	\$1.6	+ 60.0%	8	102	+ 1,175.0%	8	14	+ 75.0%
Cheshire Year-to-Date	52	26	- 50.0%	\$140,100	\$180,950	+ 29.2%	\$7.7	\$5.3	- 31.2%	43	73	+ 69.8%	58	42	- 27.6%
Coos	3	1	- 66.7%	\$415,000	\$350,000	- 15.7%	\$1.3	\$0.4	- 69.2%	97	94	- 3.1%	1	8	+ 700.0%
Coos Year-to-Date	14	14	0.0%	\$327,000	\$414,250	+ 26.7%	\$4.9	\$5.0	+ 2.0%	84	41	- 51.2%	15	19	+ 26.7%
Grafton	39	60	+ 53.8%	\$135,000	\$211,250	+ 56.5%	\$7.1	\$12.8	+ 80.3%	41	81	+ 97.6%	37	75	+ 102.7%
Grafton Year-to-Date	263	251	- 4.6%	\$160,000	\$190,000	+ 18.8%	\$52.9	\$53.7	+ 1.5%	78	68	- 12.8%	304	314	+ 3.3%
Hillsborough	148	159	+ 7.4%	\$200,000	\$239,000	+ 19.5%	\$32.5	\$41.4	+ 27.4%	20	30	+ 50.0%	135	161	+ 19.3%
Hillsborough Year-to-Date	912	758	- 16.9%	\$206,735	\$232,000	+ 12.2%	\$205.0	\$192.9	- 5.9%	33	36	+ 9.1%	990	876	- 11.5%
Merrimack	35	33	- 5.7%	\$180,000	\$174,500	- 3.1%	\$7.2	\$7.0	- 2.8%	35	20	- 42.9%	48	45	- 6.3%
Merrimack Year-to-Date	190	180	- 5.3%	\$181,500	\$196,000	+ 8.0%	\$37.9	\$37.4	- 1.3%	34	37	+ 8.8%	233	216	- 7.3%
Rockingham	144	169	+ 17.4%	\$267,400	\$308,400	+ 15.3%	\$43.2	\$58.1	+ 34.5%	41	42	+ 2.4%	137	204	+ 48.9%
Rockingham Year-to-Date	802	810	+ 1.0%	\$269,950	\$299,900	+ 11.1%	\$250.5	\$277.9	+ 10.9%	45	53	+ 17.8%	909	973	+ 7.0%
Strafford	28	25	- 10.7%	\$168,700	\$172,000	+ 2.0%	\$4.8	\$5.7	+ 18.8%	22	27	+ 22.7%	24	21	- 12.5%
Strafford Year-to-Date	136	122	- 10.3%	\$173,750	\$204,500	+ 17.7%	\$25.2	\$27.6	+ 9.5%	37	36	- 2.7%	157	139	- 11.5%
Sullivan	5	6	+ 20.0%	\$177,000	\$320,000	+ 80.8%	\$0.8	\$2.1	+ 162.5%	69	110	+ 59.4%	9	3	- 66.7%
Sullivan Year-to-Date	28	23	- 17.9%	\$184,000	\$229,000	+ 24.5%	\$5.4	\$6.4	+ 18.5%	69	112	+ 62.3%	39	30	- 23.1%
Entire State	465	531	+ 14.2%	\$208,000	\$245,000	+ 17.8%	\$112.5	\$148.1	+ 31.6%	30	43	+ 43.3%	450	620	+ 37.8%
Entire State Year-to-Date	2,675	2,465	- 7.9%	\$211,500	\$242,000	+ 14.4%	\$653.4	\$678.3	+ 3.8%	45	47	+ 4.4%	3,022	2,950	- 2.4%