

# NH Monthly Indicators



## September 2020

Strong buyer activity has continued into the fall, which is normally the start of the seasonal slowing of the housing market. With stronger buyer activity in the market this year and the continued constrained supply of homes for sale, speedy sales and multiple offers are likely to remain a common occurrence and will keep the housing market hot even when the weather is cooling.

New Listings were up 8.1 percent for single family homes and 0.9 percent for condo properties. Pending Sales increased 39.1 percent for single family homes and 30.9 percent for condo properties.

The Median Sales Price was up 14.9 percent to \$350,500 for single family homes and 12.0 percent to \$249,700 for condo properties. Months Supply of Inventory decreased 63.2 percent for single family units and 50.0 percent for condo units.

While mortgage rates remain near record lows, The Mortgage Bankers Association reports that lending standards are tightening, which makes it a bit more difficult for some buyers to qualify. At the same time, unemployment remains substantially higher than a year ago due to COVID-19. Despite all this, buyers are out in full force this fall, showing amazing resilience in the middle of a pandemic.

## Monthly Snapshot

<b>+ 15.7%</b>	<b>+ 14.9%</b>	<b>+ 40.3%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	<b>2</b>
Condo Activity Overview	<b>3</b>
Closed Sales	<b>4</b>
Median Sales Price	<b>5</b>
Dollar Volume of Closed Sales (in millions)	<b>6</b>
Days on Market Until Sale	<b>7</b>
Pending Sales	<b>8</b>
Months Supply of Inventory	<b>9</b>
New Listings	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Percent of List Price Received	<b>12</b>
Housing Affordability Index	<b>13</b>
All Properties Activity Overview	<b>14</b>
Single Family Residential Activity by County	<b>15</b>
Condo Activity by County	<b>16</b>



# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2019	9-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		1,643	<b>1,901</b>	+ 15.7%	13,064	<b>12,836</b>	- 1.7%
<b>Median Sales Price</b>		\$305,000	<b>\$350,500</b>	+ 14.9%	\$300,000	<b>\$329,500</b>	+ 9.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$573.4	<b>\$804.7</b>	+ 40.3%	\$4,482.0	<b>\$4,883.7</b>	+ 9.0%
<b>Days on Market</b>		49	<b>46</b>	- 6.1%	55	<b>52</b>	- 5.5%
<b>Pending Sales</b>		1,607	<b>2,235</b>	+ 39.1%	14,492	<b>15,329</b>	+ 5.8%
<b>Months Supply</b>		3.8	<b>1.4</b>	- 63.2%	--	--	--
<b>New Listings</b>		1,958	<b>2,116</b>	+ 8.1%	18,748	<b>16,288</b>	- 13.1%
<b>Homes for Sale</b>		5,588	<b>2,254</b>	- 59.7%	--	--	--
<b>Pct. of List Price Received</b>		98.2%	<b>100.3%</b>	+ 2.1%	98.4%	<b>99.3%</b>	+ 0.9%
<b>Affordability Index</b>		131	<b>122</b>	- 6.9%	133	<b>130</b>	- 2.3%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



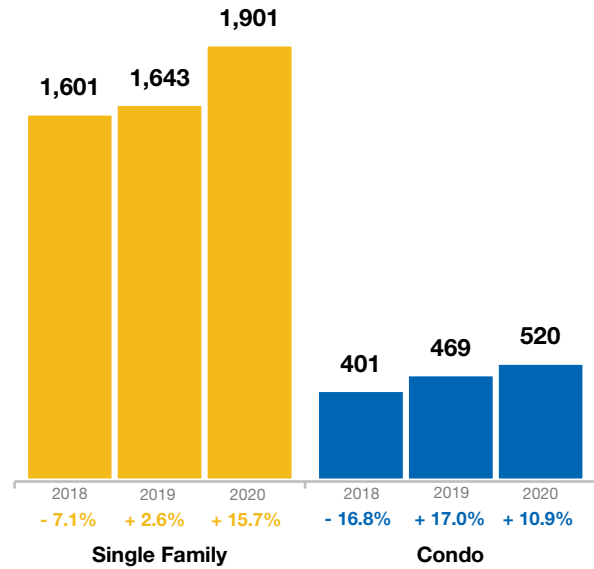
Key Metrics	Historical Sparkbars	9-2019	9-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		469	<b>520</b>	+ 10.9%	3,590	<b>3,524</b>	- 1.8%
<b>Median Sales Price</b>		\$223,000	<b>\$249,700</b>	+ 12.0%	\$213,950	<b>\$245,000</b>	+ 14.5%
<b>\$ Volume of Closed Sales (in millions)</b>		\$118.0	<b>\$151.1</b>	+ 28.1%	\$880.5	<b>\$989.6</b>	+ 12.4%
<b>Days on Market</b>		36	<b>39</b>	+ 8.3%	43	<b>45</b>	+ 4.7%
<b>Pending Sales</b>		469	<b>614</b>	+ 30.9%	3,956	<b>4,149</b>	+ 4.9%
<b>Months Supply</b>		2.6	<b>1.3</b>	- 50.0%	--	--	--
<b>New Listings</b>		560	<b>565</b>	+ 0.9%	4,707	<b>4,423</b>	- 6.0%
<b>Homes for Sale</b>		1,057	<b>583</b>	- 44.8%	--	--	--
<b>Pct. of List Price Received</b>		98.9%	<b>100.4%</b>	+ 1.5%	98.9%	<b>99.6%</b>	+ 0.7%
<b>Affordability Index</b>		179	<b>171</b>	- 4.5%	186	<b>174</b>	- 6.5%

# NH Closed Sales

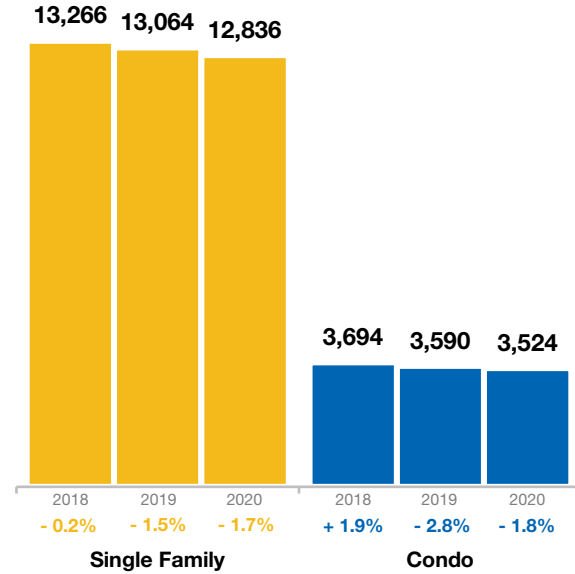
A count of the actual sales that closed in a given month.



## September

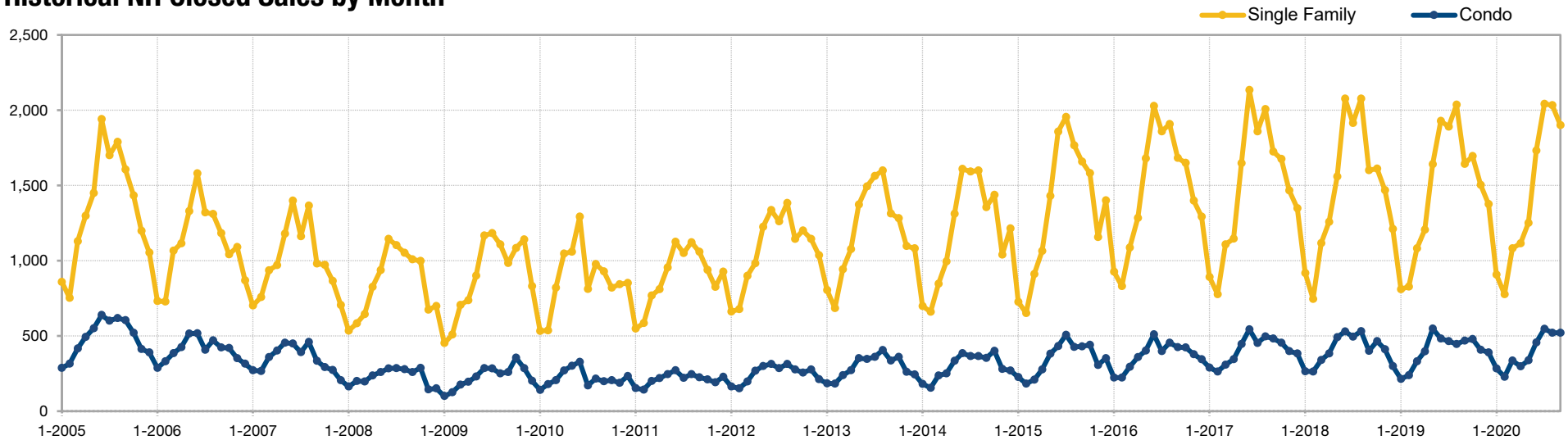


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	1,695	+5.2%	478	+2.8%
Nov-2019	1,503	+2.4%	408	-0.7%
Dec-2019	1,377	+13.8%	390	+30.4%
Jan-2020	907	+12.0%	283	+32.2%
Feb-2020	776	-6.3%	228	-4.6%
Mar-2020	1,082	+0.1%	336	+1.8%
Apr-2020	1,114	-7.6%	297	-25.2%
May-2020	1,250	-23.8%	337	-38.5%
Jun-2020	1,731	-10.2%	457	-5.2%
Jul-2020	2,042	+8.0%	546	+17.4%
Aug-2020	2,033	-0.1%	520	+16.6%
<b>Sep-2020</b>	<b>1,901</b>	<b>+15.7%</b>	<b>520</b>	<b>+10.9%</b>
12-Month Avg	1,451	+0.3%	400	+0.7%

## Historical NH Closed Sales by Month

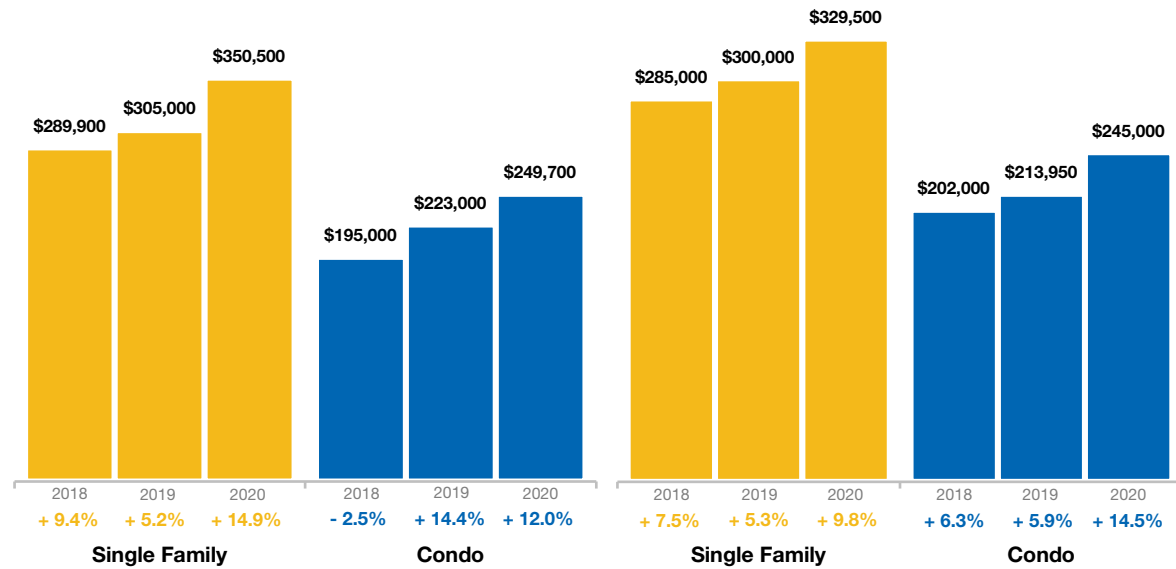


# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## September

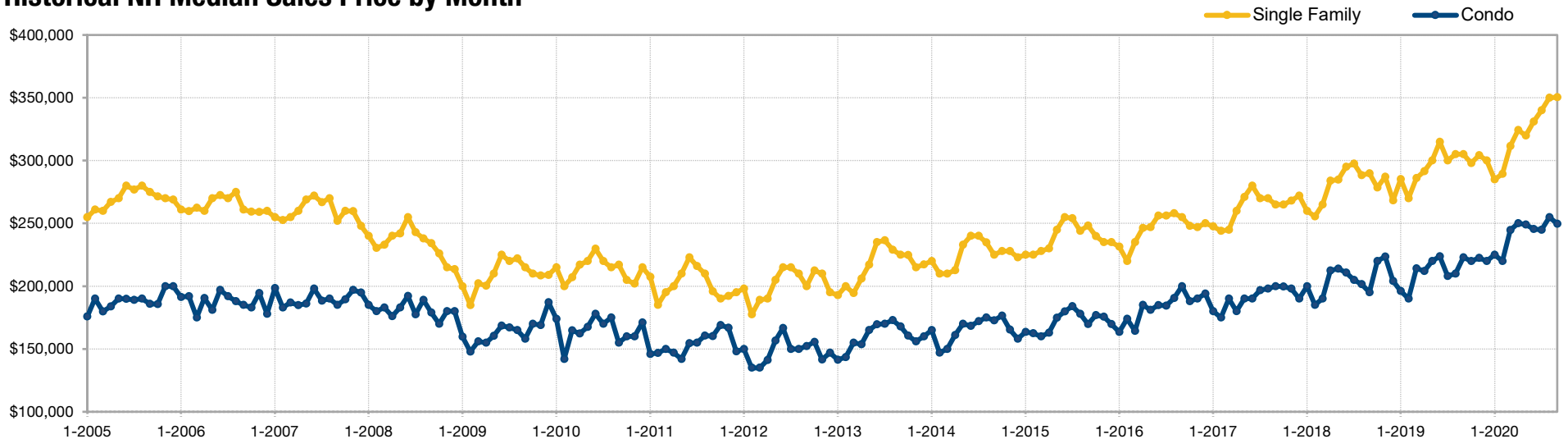


## Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	\$297,900	+6.9%	\$220,000	+0.0%
Nov-2019	\$304,242	+6.0%	\$222,450	-0.5%
Dec-2019	\$299,999	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,450	+7.2%	\$219,950	+15.8%
Mar-2020	\$311,545	+9.0%	\$244,625	+14.2%
Apr-2020	\$324,275	+11.2%	\$250,000	+17.9%
May-2020	\$319,900	+6.6%	\$249,000	+13.2%
Jun-2020	\$331,000	+5.1%	\$245,500	+9.7%
Jul-2020	\$340,000	+13.3%	\$244,950	+17.8%
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
<b>Sep-2020</b>	<b>\$350,500</b>	<b>+14.9%</b>	<b>\$249,700</b>	<b>+12.0%</b>
12-Month Avg*	\$320,000	+8.5%	\$238,000	+11.5%

\* Median Sales Price for all properties from October 2019 through September 2020. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

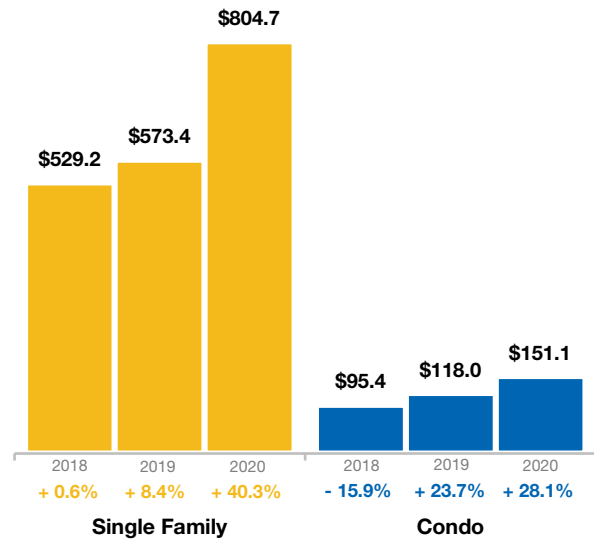


# NH \$ Volume of Closed Sales

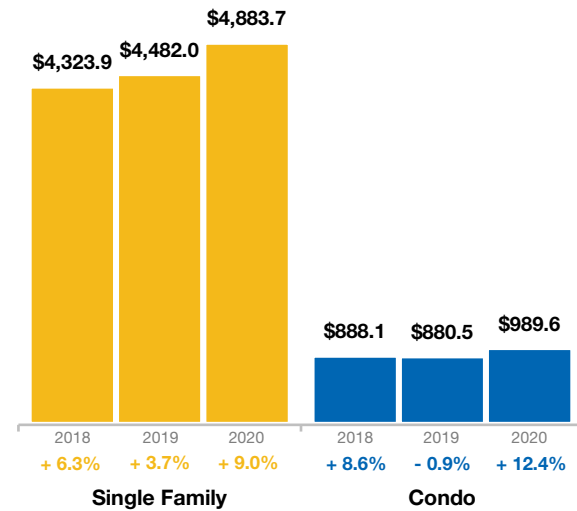
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## September



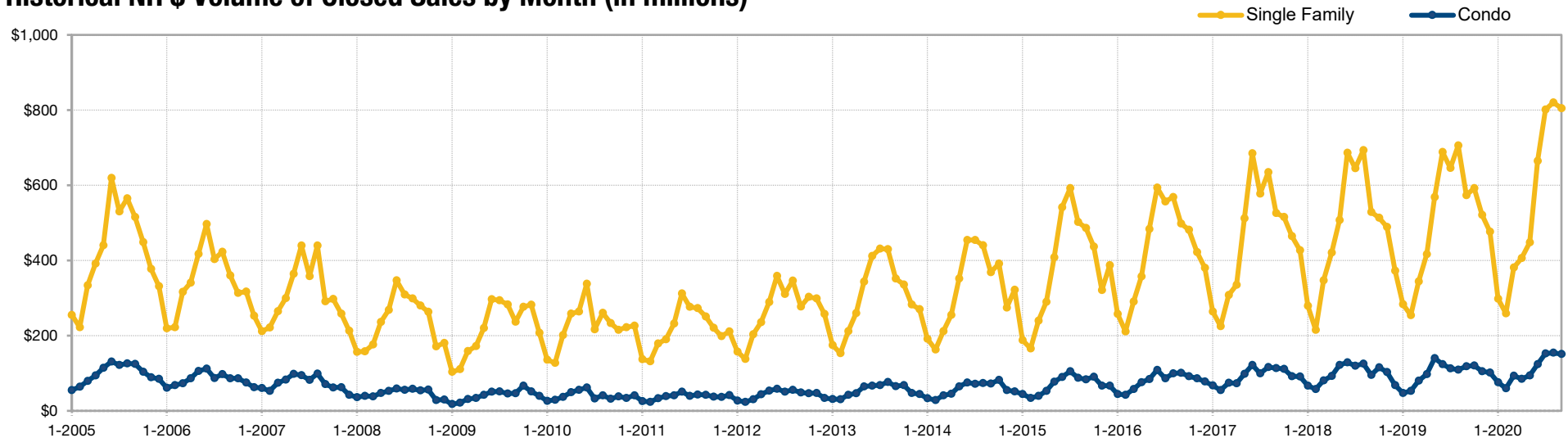
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	\$592.4	+15.4%	\$120.4	+4.0%
Nov-2019	\$520.9	+6.5%	\$105.4	+2.2%
Dec-2019	\$476.4	+27.9%	\$101.5	+48.8%
Jan-2020	\$297.9	+5.2%	\$75.8	+60.9%
Feb-2020	\$259.1	+1.8%	\$60.0	+13.6%
Mar-2020	\$380.8	+10.6%	\$92.9	+16.1%
Apr-2020	\$406.2	-2.4%	\$84.6	-13.0%
May-2020	\$447.8	-21.3%	\$94.1	-32.7%
Jun-2020	\$665.1	-3.4%	\$123.9	0.0%
Jul-2020	\$801.5	+24.0%	\$152.7	+35.7%
Aug-2020	\$820.5	+16.2%	\$154.4	+41.7%
<b>Sep-2020</b>	<b>\$804.7</b>	<b>+40.3%</b>	<b>\$151.1</b>	<b>+28.1%</b>
12-Month Avg*	\$539.5	+10.5%	\$109.7	+12.8%

\* \$ Volume of Closed Sales (in millions) for all properties from October 2019 through September 2020. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

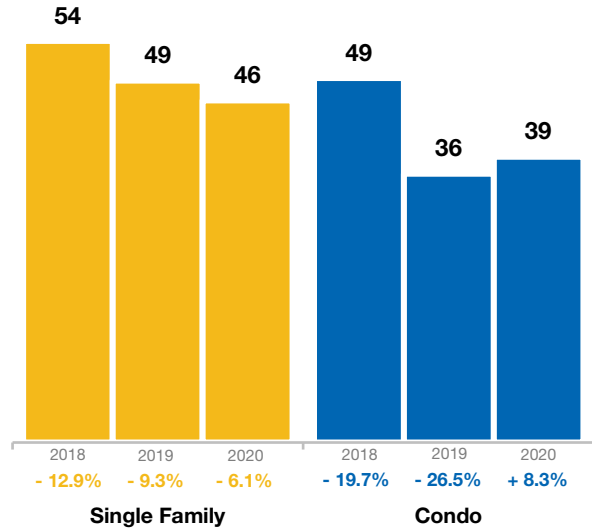


# NH Days on Market

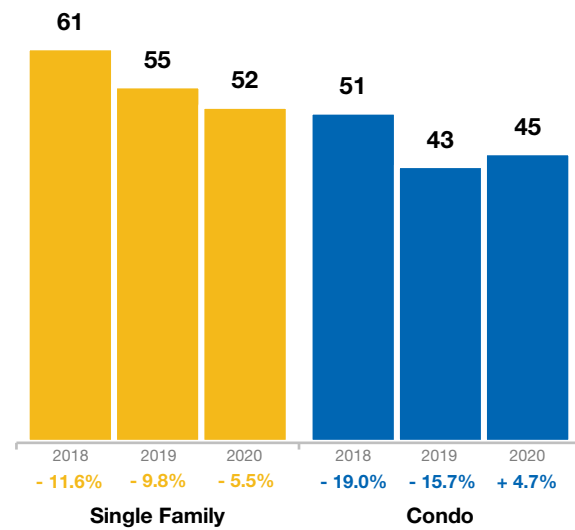
Average number of days between when a property is listed and when an offer is accepted in a given month.



## September



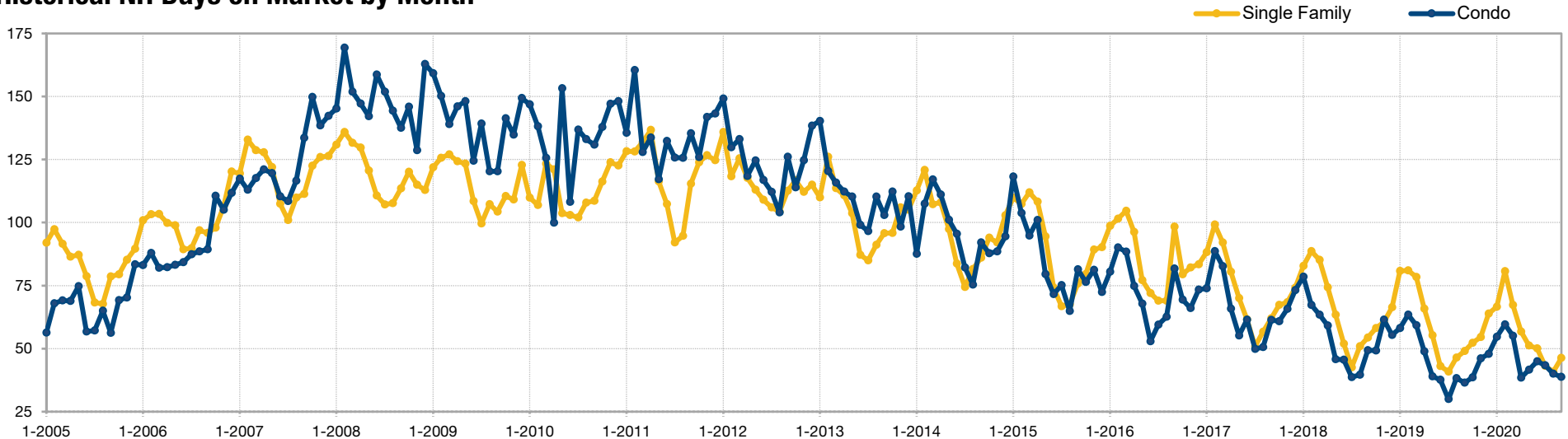
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	55	-8.3%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	67	-17.3%	55	-5.2%
Feb-2020	81	0.0%	60	-4.8%
Mar-2020	67	-14.1%	55	-6.8%
Apr-2020	57	-13.6%	39	-20.4%
May-2020	51	-7.3%	42	+7.7%
Jun-2020	50	+16.3%	45	+18.4%
Jul-2020	43	+4.9%	43	+43.3%
Aug-2020	41	-10.9%	40	+5.3%
<b>Sep-2020</b>	<b>46</b>	<b>-6.1%</b>	<b>39</b>	<b>+8.3%</b>
12-Month Avg*	53	-6.2%	45	-2.9%

\* Days on Market for all properties from October 2019 through September 2020. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

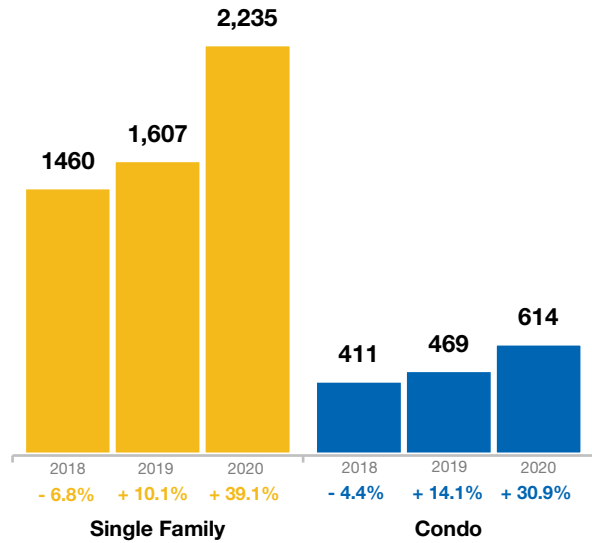


# NH Pending Sales

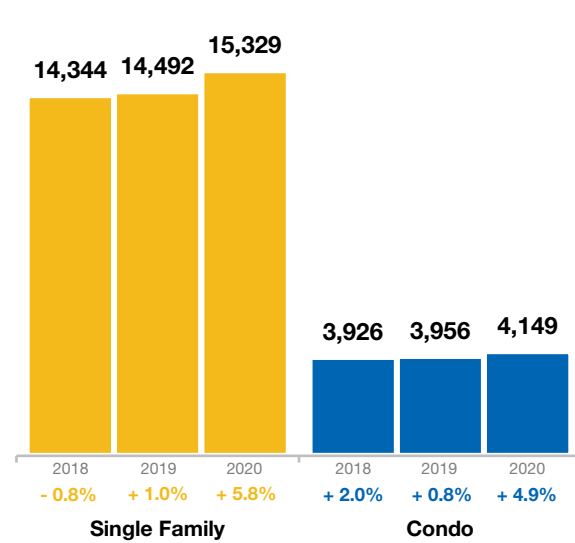
A count of the properties on which offers have been accepted in a given month.



## September

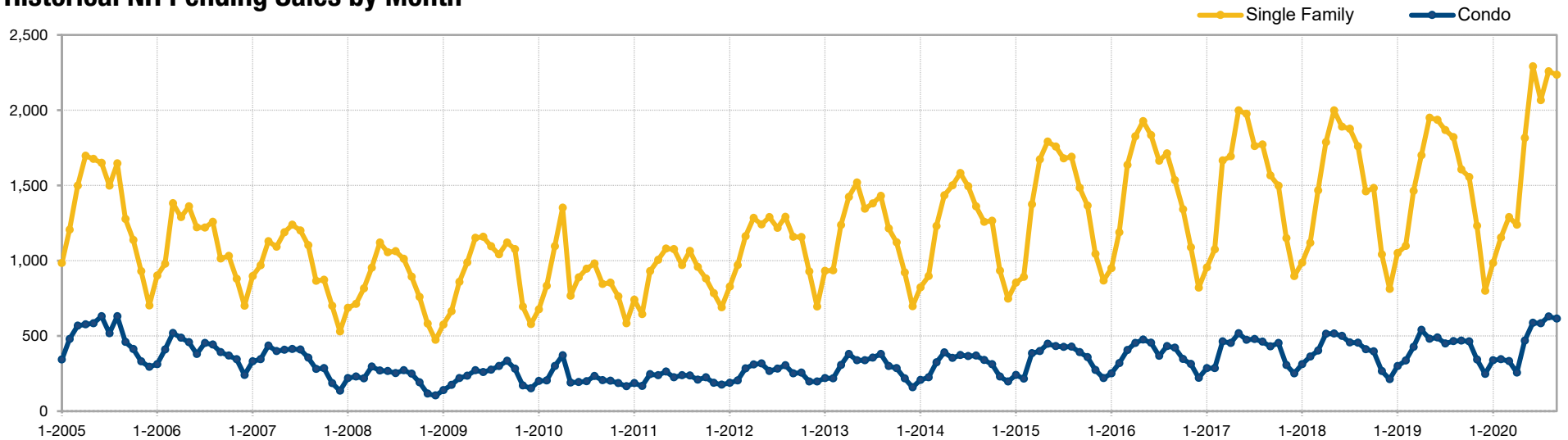


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	1,555	+4.9%	464	+16.9%
Nov-2019	1,231	+18.1%	343	+28.9%
Dec-2019	800	-1.5%	247	+16.0%
Jan-2020	985	-6.2%	337	+12.3%
Feb-2020	1,153	+5.0%	344	+2.4%
Mar-2020	1,289	-11.9%	332	-22.2%
Apr-2020	1,238	-27.2%	255	-52.8%
May-2020	1,815	-6.9%	469	-2.3%
Jun-2020	2,291	+18.3%	587	+20.0%
Jul-2020	2,066	+10.6%	583	+29.6%
Aug-2020	2,257	+24.0%	628	+35.1%
<b>Sep-2020</b>	<b>2,235</b>	<b>+39.1%</b>	<b>614</b>	<b>+30.9%</b>
12-Month Avg	1,576	+6.1%	434	+7.7%

## Historical NH Pending Sales by Month



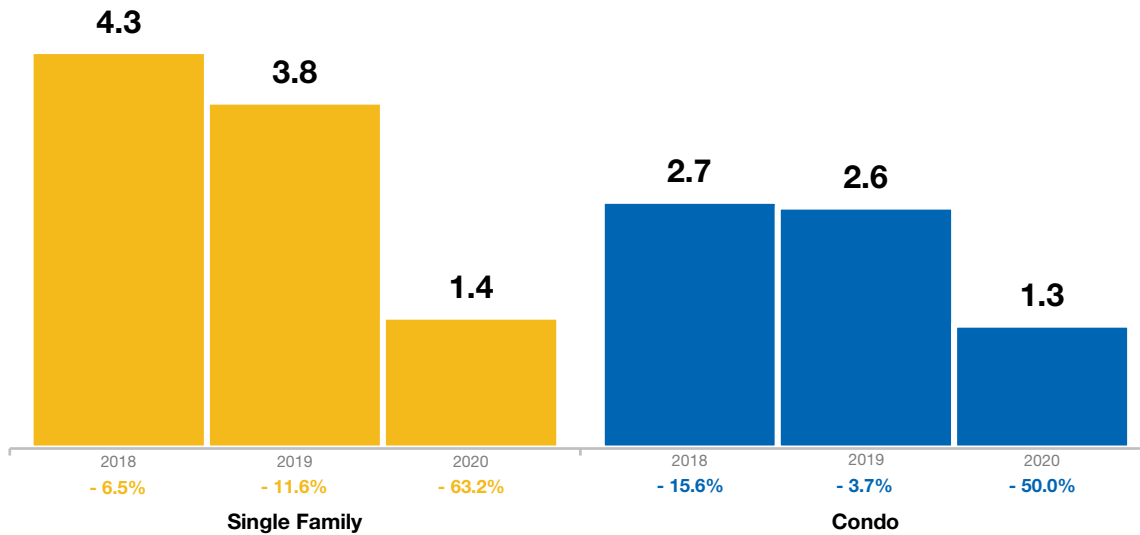


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



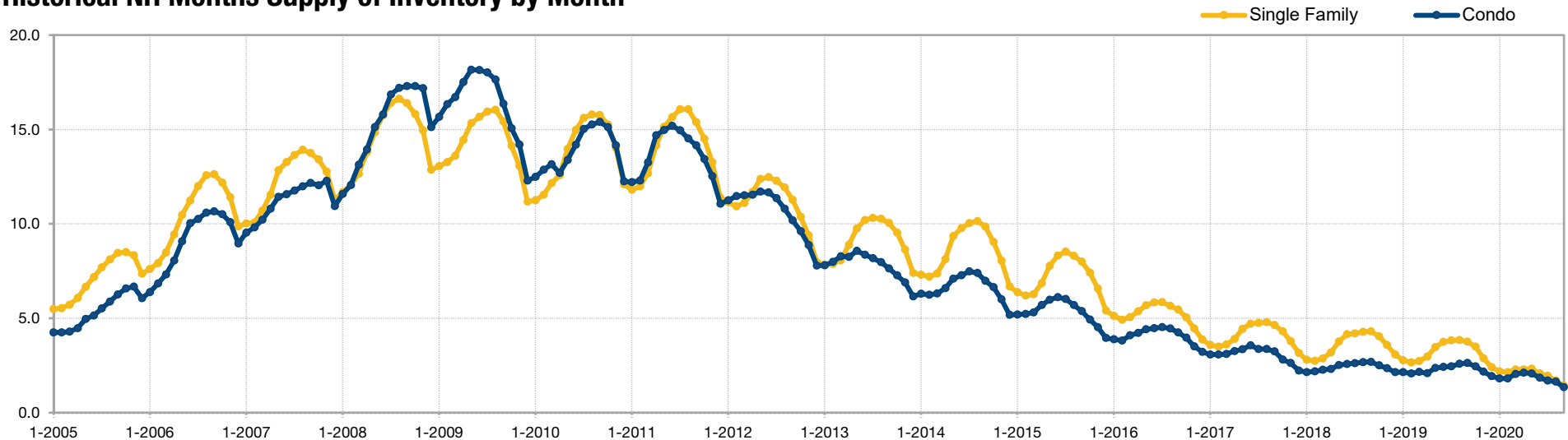
## September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	3.5	-12.5%	2.5	0.0%
Nov-2019	2.9	-19.4%	2.2	-8.3%
Dec-2019	2.4	-22.6%	1.9	-9.5%
Jan-2020	2.2	-21.4%	1.8	-14.3%
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.3	-14.8%	2.0	-9.1%
Apr-2020	2.3	-23.3%	2.1	0.0%
May-2020	2.3	-34.3%	2.1	-12.5%
Jun-2020	2.1	-43.2%	1.9	-20.8%
Jul-2020	1.9	-50.0%	1.7	-32.0%
Aug-2020	1.7	-55.3%	1.6	-38.5%
<b>Sep-2020</b>	<b>1.4</b>	<b>-63.2%</b>	<b>1.3</b>	<b>-50.0%</b>
12-Month Avg*	2.3	-32.9%	1.9	-17.9%

\* Months Supply for all properties from October 2019 through September 2020. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

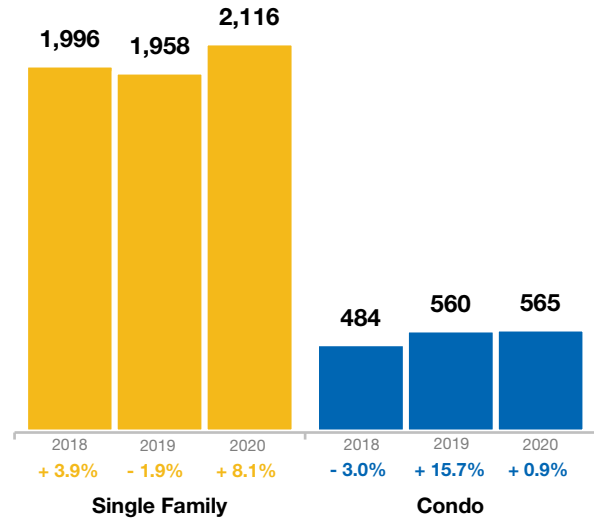


# NH New Listings

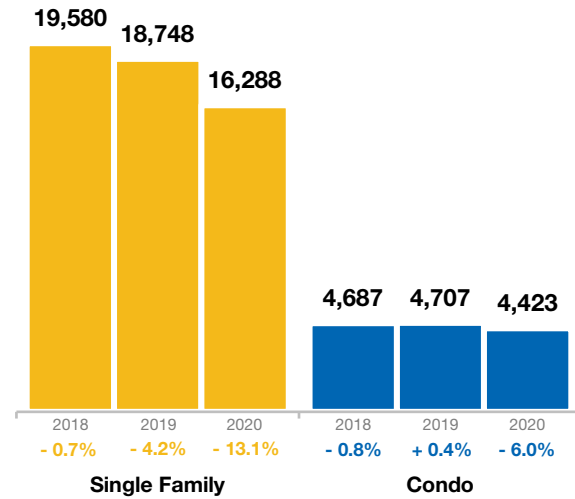
A count of the properties that have been newly listed on the market in a given month.



## September

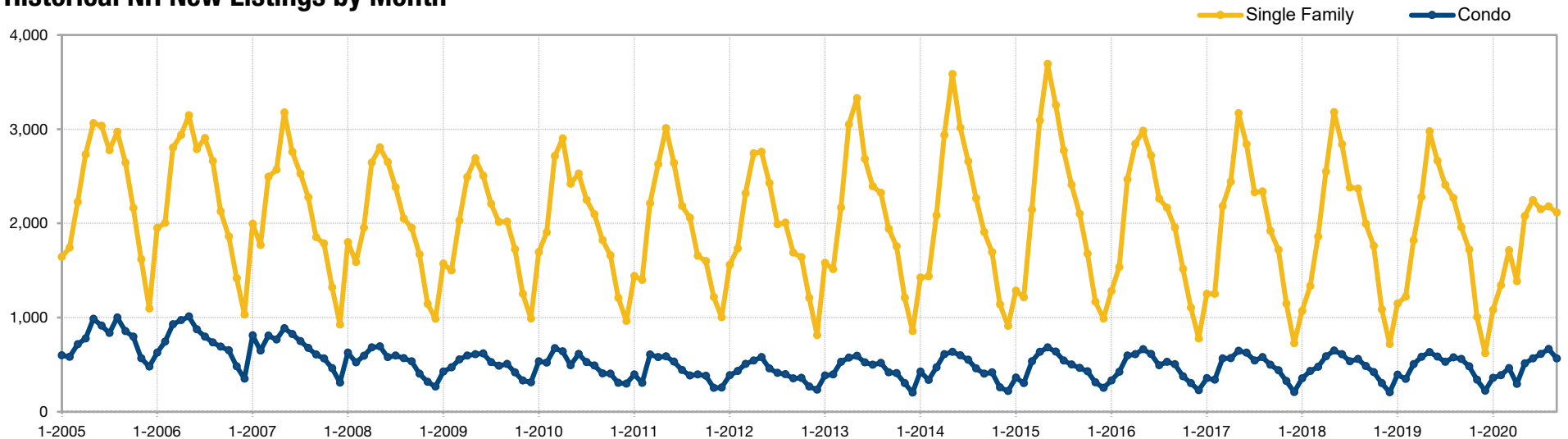


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	1,721	-2.3%	483	+14.7%
Nov-2019	1,006	-7.4%	340	+12.6%
Dec-2019	620	-13.8%	222	+7.2%
Jan-2020	1,080	-5.9%	358	-8.7%
Feb-2020	1,342	+10.0%	386	+10.9%
Mar-2020	1,714	-5.8%	461	-8.3%
Apr-2020	1,385	-39.3%	294	-49.6%
May-2020	2,076	-30.3%	512	-18.9%
Jun-2020	2,247	-15.7%	566	-3.4%
Jul-2020	2,148	-10.8%	614	+16.3%
Aug-2020	2,180	-4.0%	667	+15.8%
<b>Sep-2020</b>	<b>2,116</b>	<b>+8.1%</b>	<b>565</b>	<b>+0.9%</b>
12-Month Avg	1,860	-12.0%	470	-3.0%

## Historical NH New Listings by Month

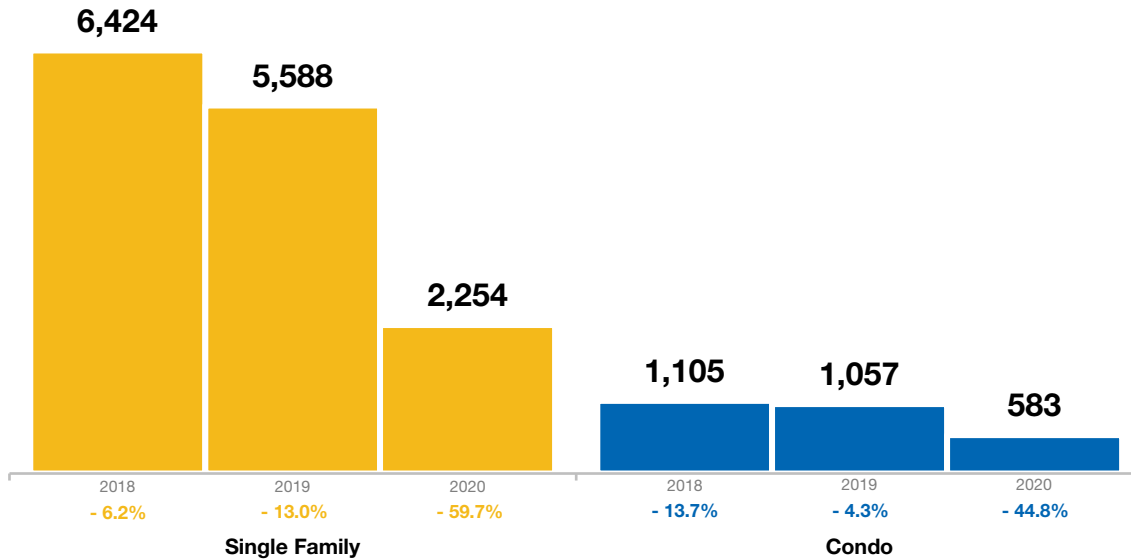


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

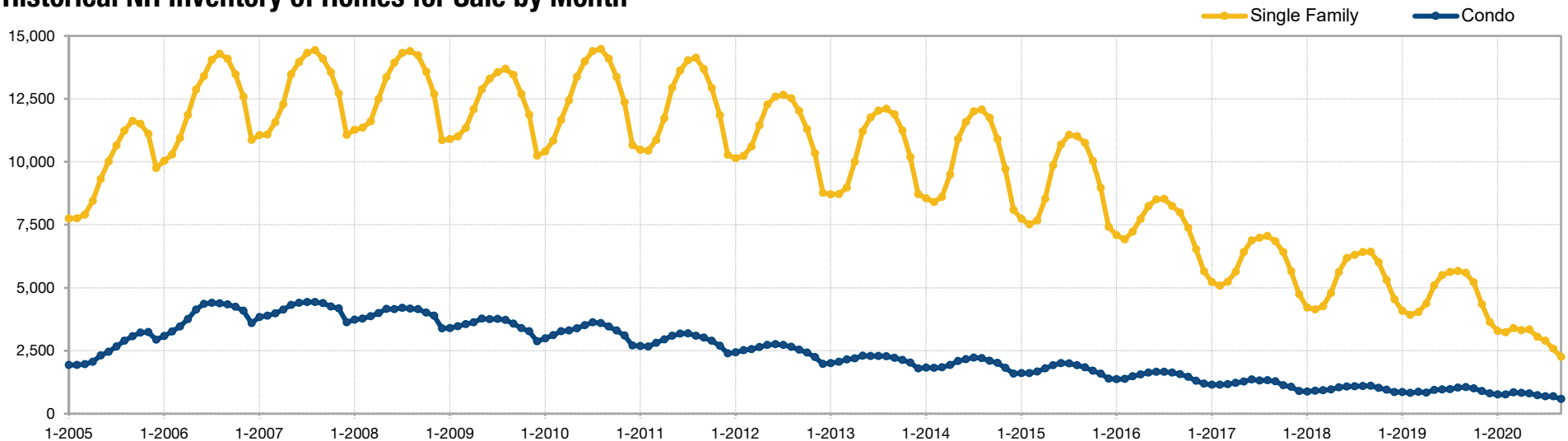


## September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	5,219	-13.1%	1,001	-2.1%
Nov-2019	4,352	-18.0%	902	-5.0%
Dec-2019	3,636	-20.0%	806	-5.8%
Jan-2020	3,282	-19.7%	760	-11.4%
Feb-2020	3,229	-17.6%	765	-7.2%
Mar-2020	3,400	-15.6%	845	-1.9%
Apr-2020	3,309	-24.2%	823	-1.9%
May-2020	3,347	-34.2%	805	-14.5%
Jun-2020	3,047	-44.6%	735	-23.8%
Jul-2020	2,898	-48.4%	693	-28.9%
Aug-2020	2,578	-54.5%	692	-32.8%
<b>Sep-2020</b>	<b>2,254</b>	<b>-59.7%</b>	<b>583</b>	<b>-44.8%</b>
12-Month Avg	3,379	-32.1%	784	-15.8%

## Historical NH Inventory of Homes for Sale by Month



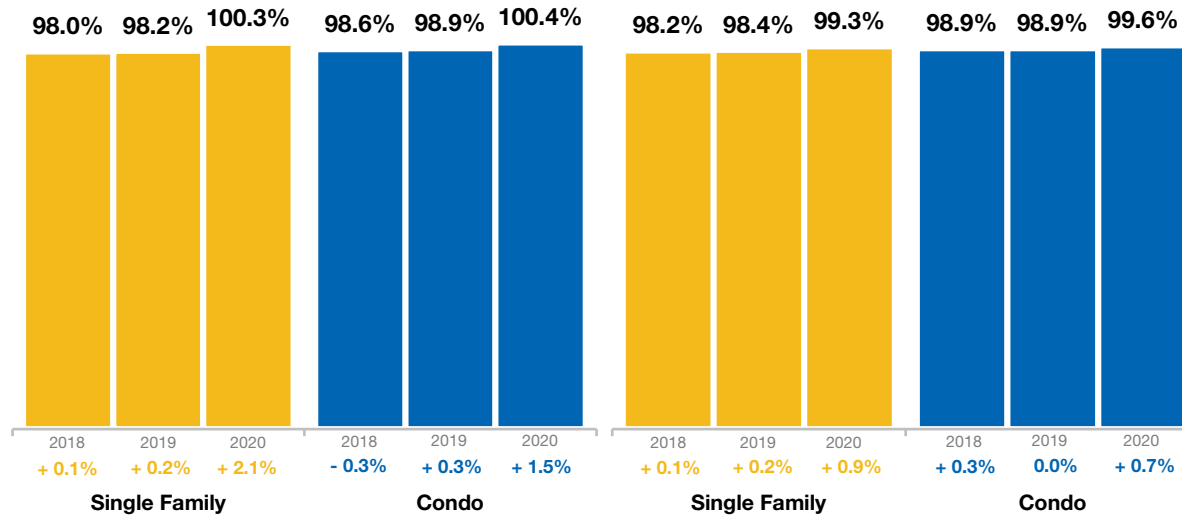
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## September

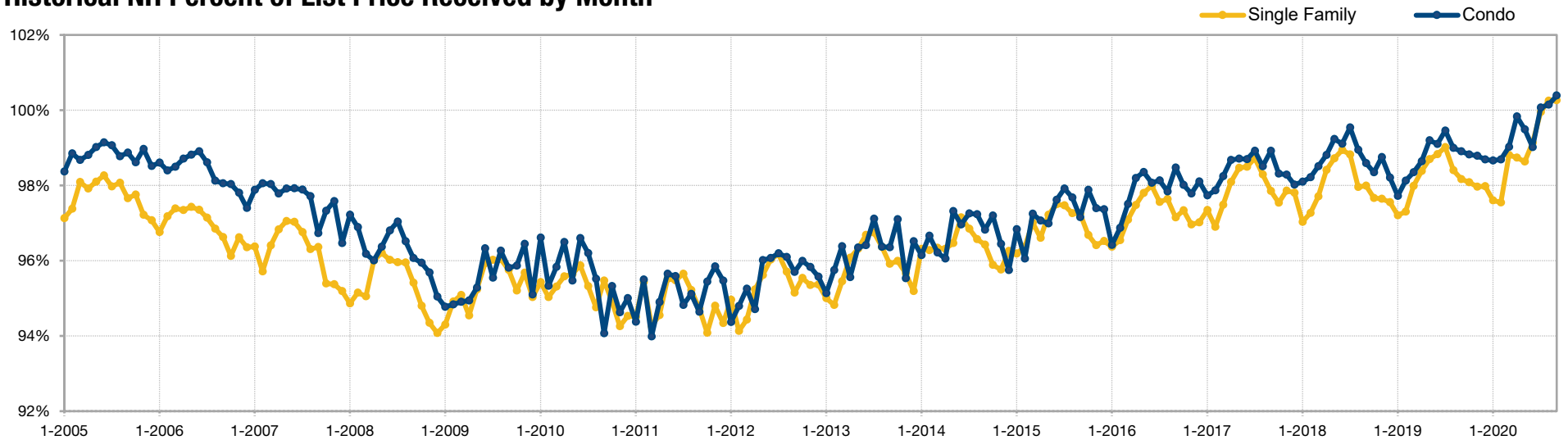
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.7%	+0.5%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
May-2020	98.6%	-0.1%	99.5%	+0.3%
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
Jul-2020	99.9%	+0.9%	100.1%	+0.6%
Aug-2020	100.2%	+1.8%	100.1%	+1.1%
<b>Sep-2020</b>	<b>100.3%</b>	<b>+2.1%</b>	<b>100.4%</b>	<b>+1.5%</b>
12-Month Avg*	99.0%	+0.8%	99.4%	+0.6%

\* Pct. of List Price Received for all properties from October 2019 through September 2020. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



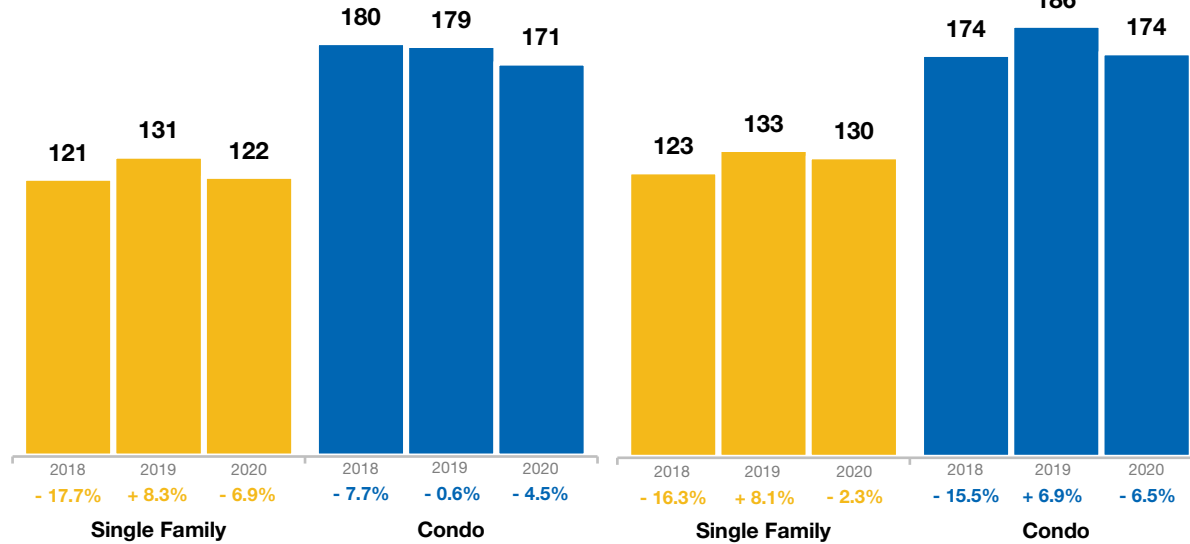
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## September

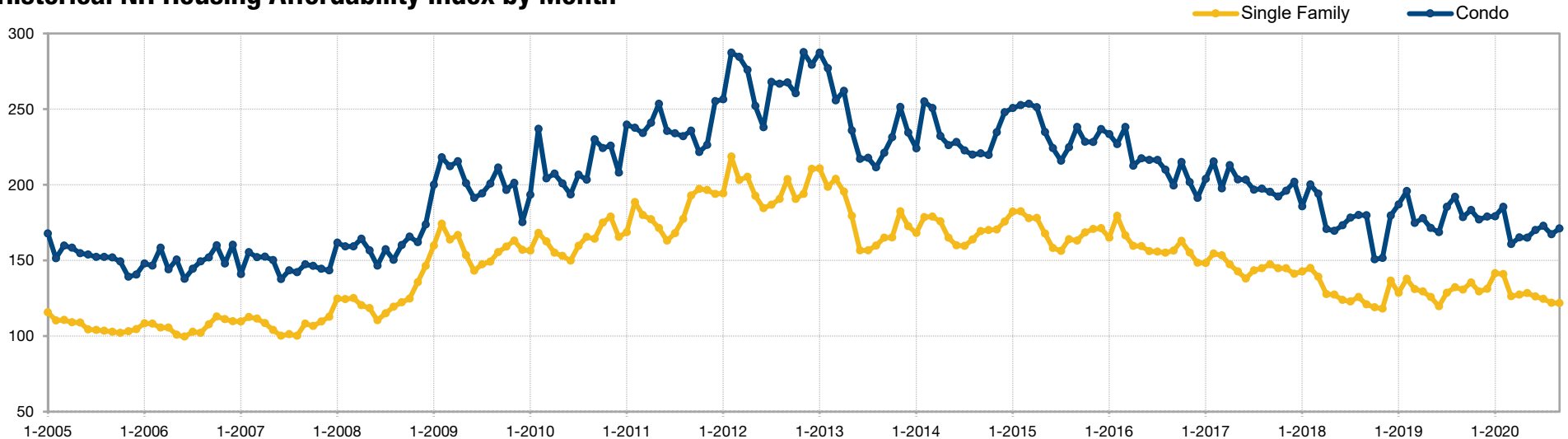
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	129	+9.3%	177	+16.4%
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
May-2020	128	+1.6%	165	-3.5%
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
Aug-2020	122	-7.6%	167	-13.0%
<b>Sep-2020</b>	<b>122</b>	<b>-6.9%</b>	<b>171</b>	<b>-4.5%</b>
12-Month Avg*	130	-4.7%	128	-2.9%

\* Affordability Index for all properties from October 2019 through September 2020. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2019	9-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
<b>Closed Sales</b>		2,238	<b>2,537</b>	+ 13.4%	17,534	<b>17,171</b>	- 2.1%
<b>Median Sales Price</b>		\$275,000	<b>\$321,000</b>	+ 16.7%	\$274,900	<b>\$302,000</b>	+ 9.9%
<b>\$ Volume of Closed Sales (in millions)</b>		\$702.2	<b>\$967.1</b>	+ 37.7%	\$5,430.6	<b>\$5,941.2</b>	+ 9.4%
<b>Days on Market</b>		46	<b>44</b>	- 4.3%	53	<b>51</b>	- 3.8%
<b>Pending Sales</b>		2,207	<b>2,964</b>	+ 34.3%	19,421	<b>20,391</b>	+ 5.0%
<b>Months Supply</b>		3.5	<b>1.4</b>	- 60.0%	--	--	--
<b>New Listings</b>		2,632	<b>2,797</b>	+ 6.3%	24,584	<b>21,661</b>	- 11.9%
<b>Homes for Sale</b>		6,881	<b>2,968</b>	- 56.9%	--	--	--
<b>Pct. of List Price Received</b>		98.2%	<b>100.2%</b>	+ 2.0%	98.3%	<b>99.2%</b>	+ 0.9%
<b>Affordability Index</b>		145	<b>133</b>	- 8.1%	145	<b>141</b>	- 2.4%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
<b>Belknap</b>	120	148	+ 23.3%	\$292,269	\$347,500	+ 18.9%	\$40.5	\$101.5	+ 150.6%	54	46	- 14.8%	105	144	+ 37.1%
Belknap Year-to-Date	854	878	+ 2.8%	\$266,450	\$300,000	+ 12.6%	\$317.3	\$403.2	+ 27.1%	66	60	- 9.1%	970	1,064	+ 9.7%
<b>Carroll</b>	122	166	+ 36.1%	\$253,000	\$330,000	+ 30.4%	\$50.6	\$73.7	+ 45.7%	68	54	- 20.6%	121	188	+ 55.4%
Carroll Year-to-Date	799	894	+ 11.9%	\$266,500	\$285,000	+ 6.9%	\$302.9	\$347.1	+ 14.6%	71	71	0.0%	920	1,107	+ 20.3%
<b>Cheshire</b>	100	98	- 2.0%	\$229,750	\$251,500	+ 9.5%	\$23.4	\$27.9	+ 19.2%	43	51	+ 18.6%	92	137	+ 48.9%
Cheshire Year-to-Date	761	669	- 12.1%	\$220,000	\$245,000	+ 11.4%	\$176.4	\$180.5	+ 2.3%	69	69	0.0%	839	819	- 2.4%
<b>Coos</b>	46	84	+ 82.6%	\$115,000	\$127,450	+ 10.8%	\$6.2	\$13.8	+ 122.6%	112	120	+ 7.1%	43	90	+ 109.3%
Coos Year-to-Date	367	427	+ 16.3%	\$117,500	\$128,250	+ 9.1%	\$49.6	\$68.9	+ 38.9%	117	131	+ 12.0%	411	534	+ 29.9%
<b>Grafton</b>	138	175	+ 26.8%	\$240,400	\$275,000	+ 14.4%	\$41.8	\$69.6	+ 66.5%	77	76	- 1.3%	105	170	+ 61.9%
Grafton Year-to-Date	888	966	+ 8.8%	\$228,750	\$250,000	+ 9.3%	\$260.2	\$321.5	+ 23.6%	82	80	- 2.4%	1,002	1,193	+ 19.1%
<b>Hillsborough</b>	408	438	+ 7.4%	\$314,500	\$373,973	+ 18.9%	\$139.9	\$173.5	+ 24.0%	36	27	- 25.0%	404	529	+ 30.9%
Hillsborough Year-to-Date	3,391	3,217	- 5.1%	\$318,000	\$349,900	+ 10.0%	\$1,171.3	\$1,205.1	+ 2.9%	39	34	- 12.8%	3,715	3,737	+ 0.6%
<b>Merrimack</b>	185	157	- 15.1%	\$269,900	\$330,000	+ 22.3%	\$59.1	\$59.3	+ 0.3%	46	30	- 34.8%	185	247	+ 33.5%
Merrimack Year-to-Date	1,510	1,395	- 7.6%	\$269,950	\$301,500	+ 11.7%	\$459.0	\$470.8	+ 2.6%	50	41	- 18.0%	1,669	1,662	- 0.4%
<b>Rockingham</b>	327	398	+ 21.7%	\$395,000	\$471,000	+ 19.2%	\$148.6	\$209.5	+ 41.0%	37	45	+ 21.6%	319	475	+ 48.9%
Rockingham Year-to-Date	2,855	2,711	- 5.0%	\$385,000	\$430,000	+ 11.7%	\$1,269.8	\$1,336.0	+ 5.2%	47	45	- 4.3%	3,114	3,264	+ 4.8%
<b>Strafford</b>	141	156	+ 10.6%	\$302,000	\$316,039	+ 4.6%	\$47.2	\$52.3	+ 10.8%	51	28	- 45.1%	171	163	- 4.7%
Strafford Year-to-Date	1,183	1,163	- 1.7%	\$283,750	\$299,900	+ 5.7%	\$367.9	\$384.7	+ 4.6%	50	39	- 22.0%	1,346	1,313	- 2.5%
<b>Sullivan</b>	56	81	+ 44.6%	\$209,950	\$242,000	+ 15.3%	\$16.1	\$23.6	+ 46.6%	59	62	+ 5.1%	62	92	+ 48.4%
Sullivan Year-to-Date	456	516	+ 13.2%	\$190,000	\$220,000	+ 15.8%	\$107.7	\$165.9	+ 54.0%	86	80	- 7.0%	506	636	+ 25.7%
<b>Entire State</b>	1,643	1,901	+ 15.7%	\$305,000	\$350,500	+ 14.9%	\$573.4	\$804.7	+ 40.3%	49	46	- 6.1%	1,607	2,235	+ 39.1%
Entire State Year-to-Date	13,064	12,836	- 1.7%	\$300,000	\$329,500	+ 9.8%	\$4,482.0	\$4,883.7	+ 9.0%	55	52	- 5.5%	14,492	15,329	+ 5.8%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
<b>Belknap</b>	34	31	- 8.8%	\$214,000	\$228,500	+ 6.8%	\$8.1	\$7.8	- 3.7%	51	39	- 23.5%	19	34	+ 78.9%
Belknap Year-to-Date	201	227	+ 12.9%	\$191,500	\$218,000	+ 13.8%	\$46.6	\$58.7	+ 26.0%	48	48	0.0%	220	253	+ 15.0%
<b>Carroll</b>	16	35	+ 118.8%	\$195,450	\$245,000	+ 25.4%	\$2.7	\$8.6	+ 218.5%	56	45	- 19.6%	32	31	- 3.1%
Carroll Year-to-Date	170	186	+ 9.4%	\$210,000	\$225,000	+ 7.1%	\$40.7	\$45.9	+ 12.8%	64	43	- 32.8%	214	223	+ 4.2%
<b>Cheshire</b>	6	9	+ 50.0%	\$172,450	\$139,900	- 18.9%	\$1.0	\$1.4	+ 40.0%	18	8	- 55.6%	9	10	+ 11.1%
Cheshire Year-to-Date	67	46	- 31.3%	\$152,500	\$179,950	+ 18.0%	\$10.4	\$8.7	- 16.3%	37	51	+ 37.8%	70	53	- 24.3%
<b>Coos</b>	2	4	+ 100.0%	\$612,500	\$437,500	- 28.6%	\$1.2	\$1.8	+ 50.0%	16	50	+ 212.5%	1	5	+ 400.0%
Coos Year-to-Date	17	25	+ 47.1%	\$341,950	\$420,000	+ 22.8%	\$6.6	\$10.1	+ 53.0%	72	37	- 48.6%	17	26	+ 52.9%
<b>Grafton</b>	41	62	+ 51.2%	\$170,000	\$151,000	- 11.2%	\$8.2	\$12.1	+ 47.6%	58	65	+ 12.1%	49	65	+ 32.7%
Grafton Year-to-Date	348	375	+ 7.8%	\$168,000	\$176,500	+ 5.1%	\$70.4	\$80.5	+ 14.3%	75	67	- 10.7%	392	449	+ 14.5%
<b>Hillsborough</b>	161	153	- 5.0%	\$216,000	\$245,000	+ 13.4%	\$37.4	\$40.5	+ 8.3%	21	27	+ 28.6%	139	175	+ 25.9%
Hillsborough Year-to-Date	1,197	1,061	- 11.4%	\$209,000	\$237,000	+ 13.4%	\$270.4	\$272.3	+ 0.7%	31	33	+ 6.5%	1,295	1,212	- 6.4%
<b>Merrimack</b>	37	33	- 10.8%	\$223,000	\$226,000	+ 1.3%	\$8.2	\$7.9	- 3.7%	45	26	- 42.2%	40	39	- 2.5%
Merrimack Year-to-Date	274	248	- 9.5%	\$185,000	\$207,500	+ 12.2%	\$54.4	\$53.1	- 2.4%	35	31	- 11.4%	309	286	- 7.4%
<b>Rockingham</b>	139	165	+ 18.7%	\$289,900	\$334,000	+ 15.2%	\$44.9	\$64.8	+ 44.3%	42	42	0.0%	150	224	+ 49.3%
Rockingham Year-to-Date	1,087	1,146	+ 5.4%	\$272,000	\$310,000	+ 14.0%	\$336.9	\$411.0	+ 22.0%	43	51	+ 18.6%	1,195	1,405	+ 17.6%
<b>Strafford</b>	30	23	- 23.3%	\$140,250	\$220,000	+ 56.9%	\$5.5	\$4.8	- 12.7%	27	44	+ 63.0%	28	26	- 7.1%
Strafford Year-to-Date	189	172	- 9.0%	\$164,000	\$211,250	+ 28.8%	\$35.1	\$38.1	+ 8.5%	36	34	- 5.6%	202	197	- 2.5%
<b>Sullivan</b>	3	5	+ 66.7%	\$335,000	\$210,000	- 37.3%	\$0.8	\$1.4	+ 75.0%	56	18	- 67.9%	2	5	+ 150.0%
Sullivan Year-to-Date	40	38	- 5.0%	\$189,750	\$244,361	+ 28.8%	\$9.0	\$11.3	+ 25.6%	56	85	+ 51.8%	42	45	+ 7.1%
<b>Entire State</b>	469	520	+ 10.9%	\$223,000	\$249,700	+ 12.0%	\$118.0	\$151.1	+ 28.1%	36	39	+ 8.3%	469	614	+ 30.9%
Entire State Year-to-Date	3,590	3,524	- 1.8%	\$213,950	\$245,000	+ 14.5%	\$880.5	\$989.6	+ 12.4%	43	45	+ 4.7%	3,956	4,149	+ 4.9%