

NH Monthly Indicators



October 2020

October continued to be busier than the calendar normally suggests. Buyer activity remains higher than normal for this time of year, while in many segments of the market housing supply remains much lower than one year ago. Multiple offers remain a common occurrence in many areas, keeping housing hot while the temperatures continue to fall.

New Listings increased 12.7 percent for single-family homes but decreased 0.6 percent for townhouse-condo properties. Pending Sales increased 29.5 percent for detached homes and 11.4 percent for attached properties. Inventory decreased 58.5 percent for detached homes and 44.7 percent for attached properties.

The Median Sales Price was up 17.5 percent to \$350,000 for detached homes and 13.6 percent to \$250,000 for attached properties. Days on Market decreased 21.2 percent for detached homes and 12.8 percent for attached properties. Months Supply of Inventory decreased 60.0 percent for detached homes and 48.0 percent for attached properties.

Mortgage rates dropped to new record lows again in October, helping to offset the monthly mortgage payment increases caused by the rise in home prices seen in many segments of the market across the country. While prices often dip a bit in the winter months, continued buyer demand may temper any price retreats this year.

Monthly Snapshot

+ 21.1%	+ 17.5%	+ 45.4%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,695	2,052	+ 21.1%	14,760	14,905	+ 1.0%
Median Sales Price		\$297,900	\$350,000	+ 17.5%	\$299,900	\$330,000	+ 10.0%
\$ Volume of Closed Sales (in millions)		\$592.4	\$861.2	+ 45.4%	\$5,074.9	\$5,751.9	+ 13.3%
Days on Market		52	41	- 21.2%	55	50	- 9.1%
Pending Sales		1,555	2,014	+ 29.5%	16,047	17,091	+ 6.5%
Months Supply		3.5	1.4	- 60.0%	--	--	--
New Listings		1,721	1,940	+ 12.7%	20,466	18,253	- 10.8%
Homes for Sale		5,216	2,164	- 58.5%	--	--	--
Pct. of List Price Received		98.1%	100.6%	+ 2.5%	98.3%	99.5%	+ 1.2%
Affordability Index		135	123	- 8.9%	134	131	- 2.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



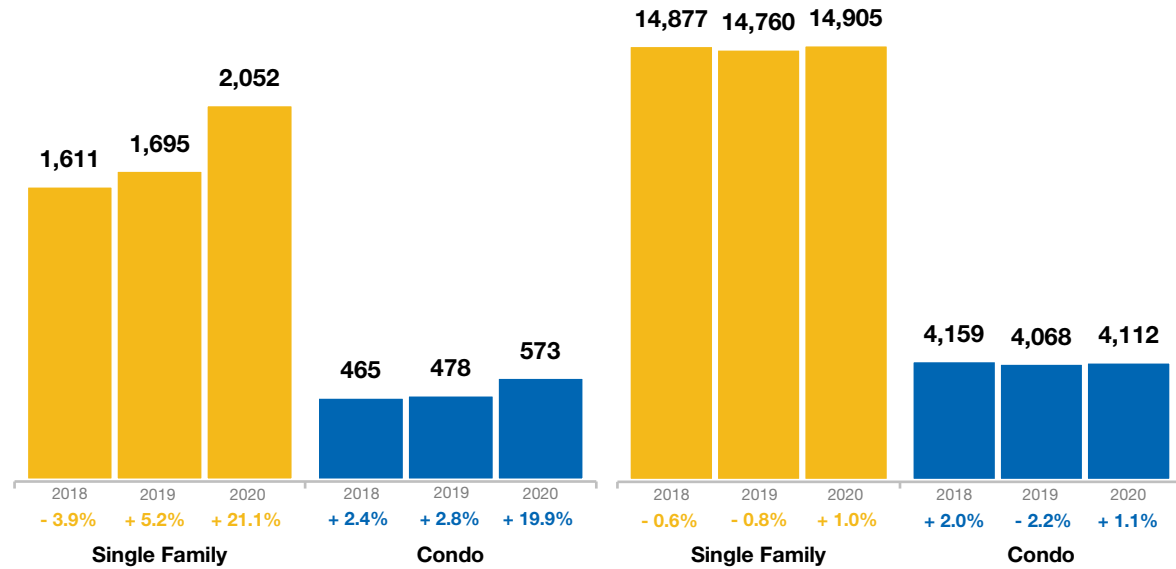
Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		478	573	+ 19.9%	4,068	4,112	+ 1.1%
Median Sales Price		\$220,000	\$250,000	+ 13.6%	\$215,000	\$246,730	+ 14.8%
\$ Volume of Closed Sales (in millions)		\$120.4	\$170.6	+ 41.7%	\$1,000.9	\$1,164.3	+ 16.3%
Days on Market		39	34	- 12.8%	42	43	+ 2.4%
Pending Sales		464	517	+ 11.4%	4,419	4,600	+ 4.1%
Months Supply		2.5	1.3	- 48.0%	--	--	--
New Listings		483	480	- 0.6%	5,190	4,913	- 5.3%
Homes for Sale		1,003	555	- 44.7%	--	--	--
Pct. of List Price Received		98.8%	100.6%	+ 1.8%	98.9%	99.7%	+ 0.8%
Affordability Index		183	172	- 6.0%	187	175	- 6.4%

NH Closed Sales

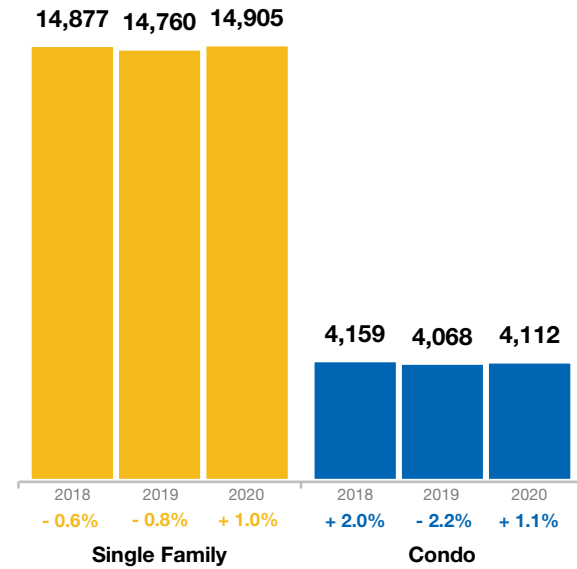
A count of the actual sales that closed in a given month.



October

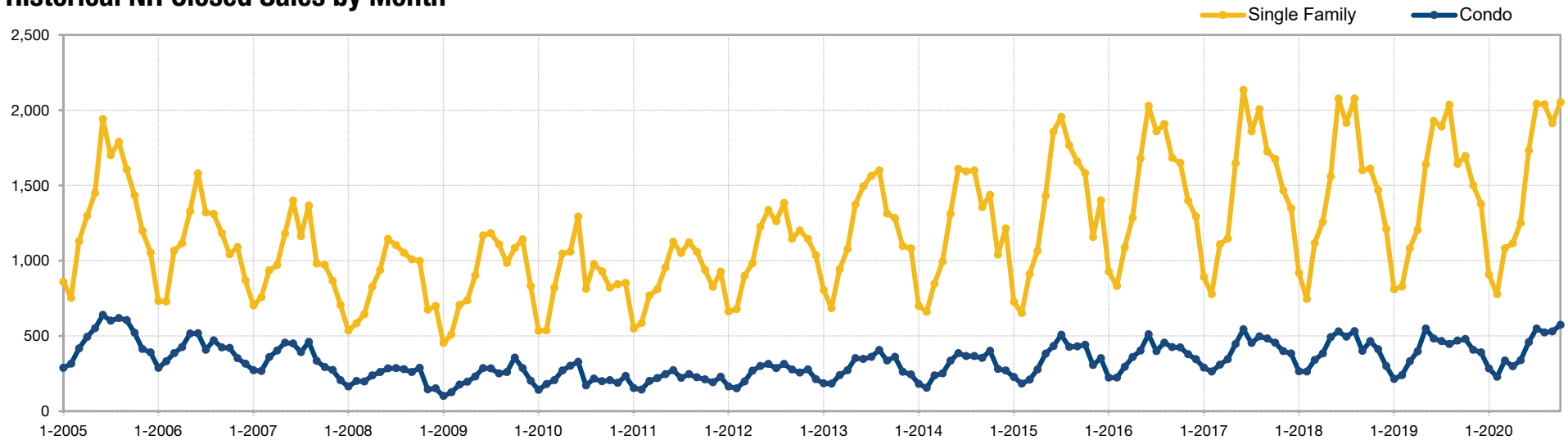


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	1,502	+2.3%	408	-0.7%
Dec-2019	1,377	+13.8%	390	+30.4%
Jan-2020	907	+12.0%	283	+32.2%
Feb-2020	776	-6.3%	228	-4.6%
Mar-2020	1,082	+0.1%	336	+1.8%
Apr-2020	1,114	-7.6%	297	-25.2%
May-2020	1,251	-23.8%	337	-38.5%
Jun-2020	1,731	-10.2%	458	-5.0%
Jul-2020	2,041	+7.9%	548	+17.8%
Aug-2020	2,038	+0.0%	522	+17.0%
Sep-2020	1,913	+16.4%	530	+13.0%
Oct-2020	2,052	+21.1%	573	+19.9%
12-Month Avg	1,482	+2.0%	409	+2.8%

Historical NH Closed Sales by Month

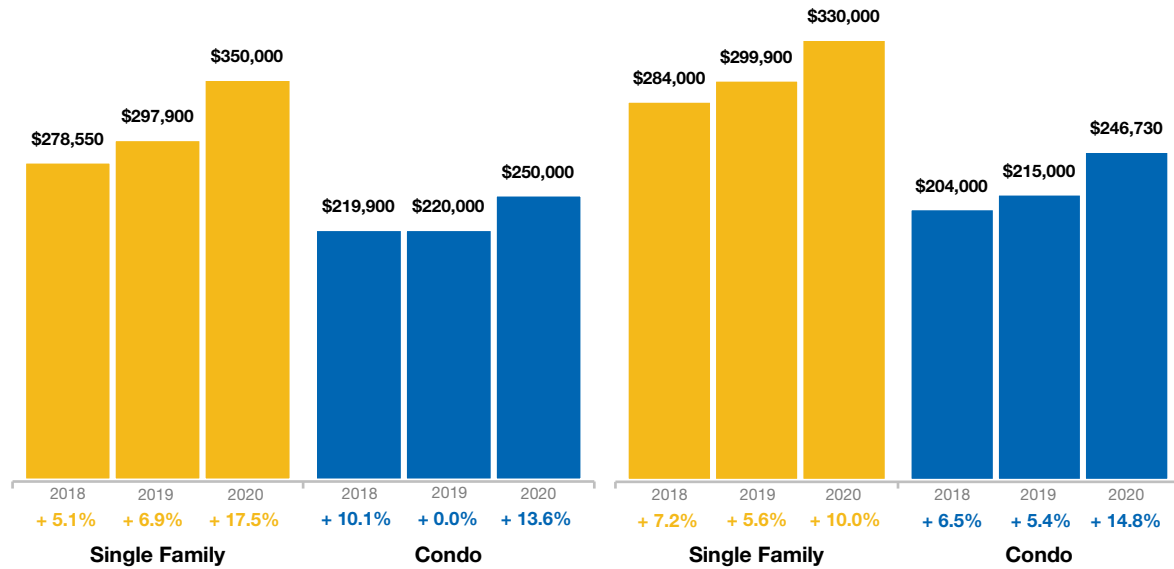


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



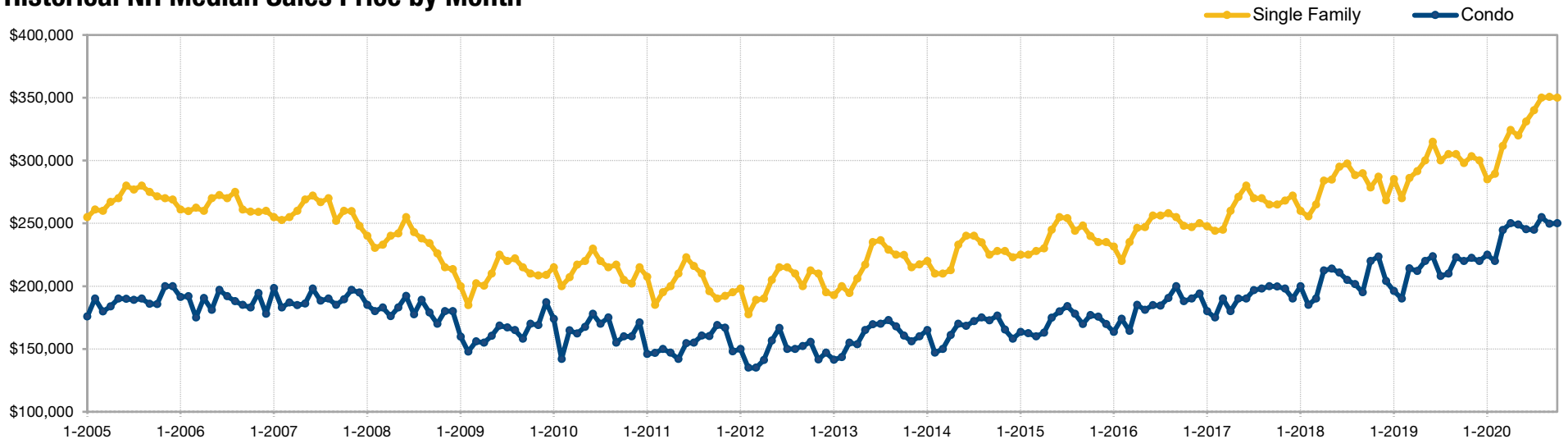
October



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	\$303,483	+5.7%	\$222,450	-0.5%
Dec-2019	\$299,999	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,450	+7.2%	\$219,950	+15.8%
Mar-2020	\$311,545	+9.0%	\$244,625	+14.2%
Apr-2020	\$324,275	+11.2%	\$250,000	+17.9%
May-2020	\$319,900	+6.6%	\$249,000	+13.2%
Jun-2020	\$331,000	+5.1%	\$245,250	+9.6%
Jul-2020	\$340,000	+13.3%	\$244,950	+17.8%
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
Sep-2020	\$350,750	+15.0%	\$249,700	+12.0%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
12-Month Avg*	\$325,000	+10.0%	\$242,000	+12.6%

* Median Sales Price for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

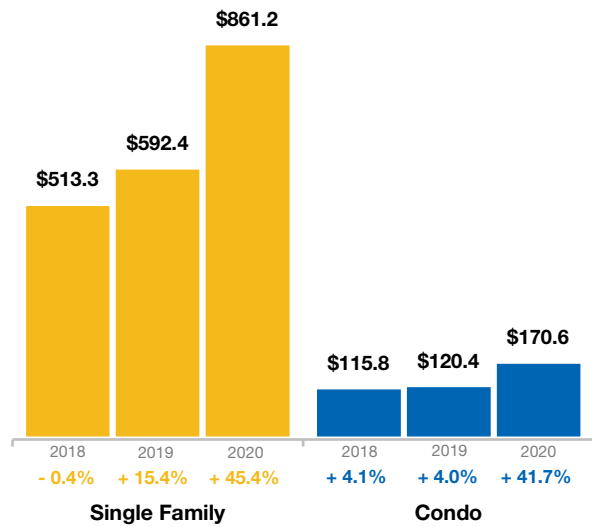


NH \$ Volume of Closed Sales

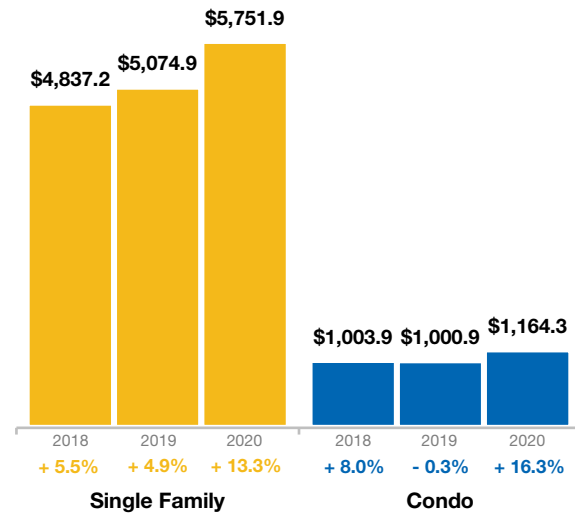
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



October



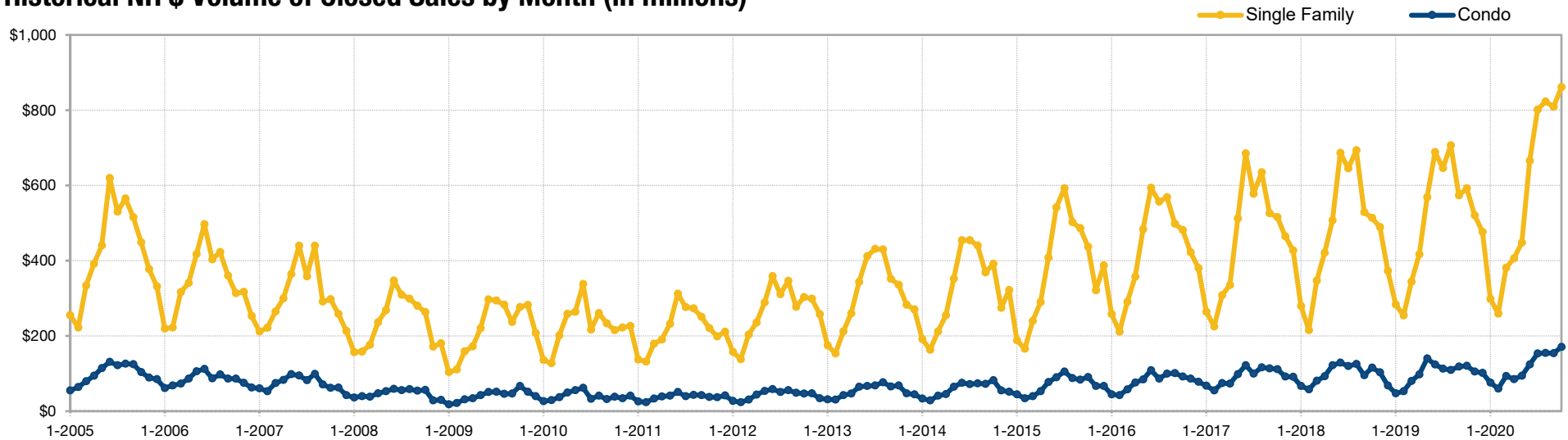
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	\$520.4	+6.4%	\$105.4	+2.2%
Dec-2019	\$476.4	+27.9%	\$101.5	+48.8%
Jan-2020	\$297.9	+5.2%	\$75.8	+60.9%
Feb-2020	\$259.1	+1.8%	\$60.0	+13.6%
Mar-2020	\$380.8	+10.6%	\$92.9	+16.1%
Apr-2020	\$406.2	-2.4%	\$84.6	-13.0%
May-2020	\$448.1	-21.2%	\$94.1	-32.7%
Jun-2020	\$665.2	-3.4%	\$124.1	+0.2%
Jul-2020	\$801.3	+24.0%	\$153.2	+36.2%
Aug-2020	\$822.6	+16.4%	\$154.8	+42.0%
Sep-2020	\$809.3	+41.1%	\$154.1	+30.6%
Oct-2020	\$861.2	+45.4%	\$170.6	+41.7%
12-Month Avg*	\$562.4	+13.7%	\$114.3	+17.0%

* \$ Volume of Closed Sales (in millions) for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

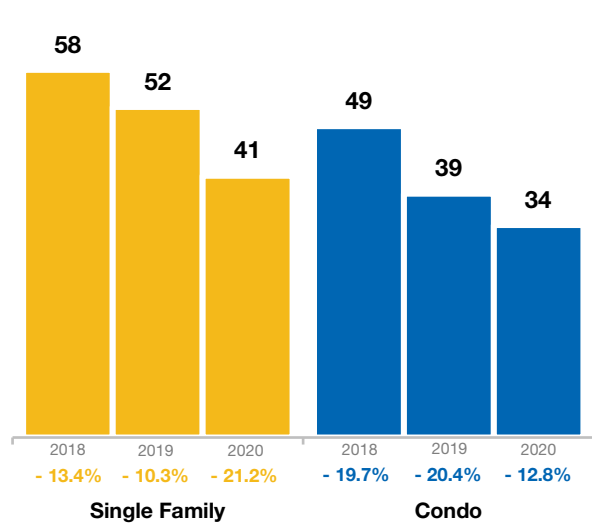


NH Days on Market

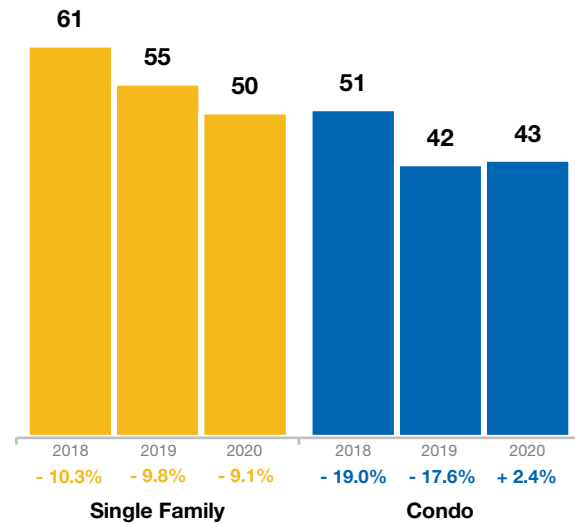
Average number of days between when a property is listed and when an offer is accepted in a given month.



October



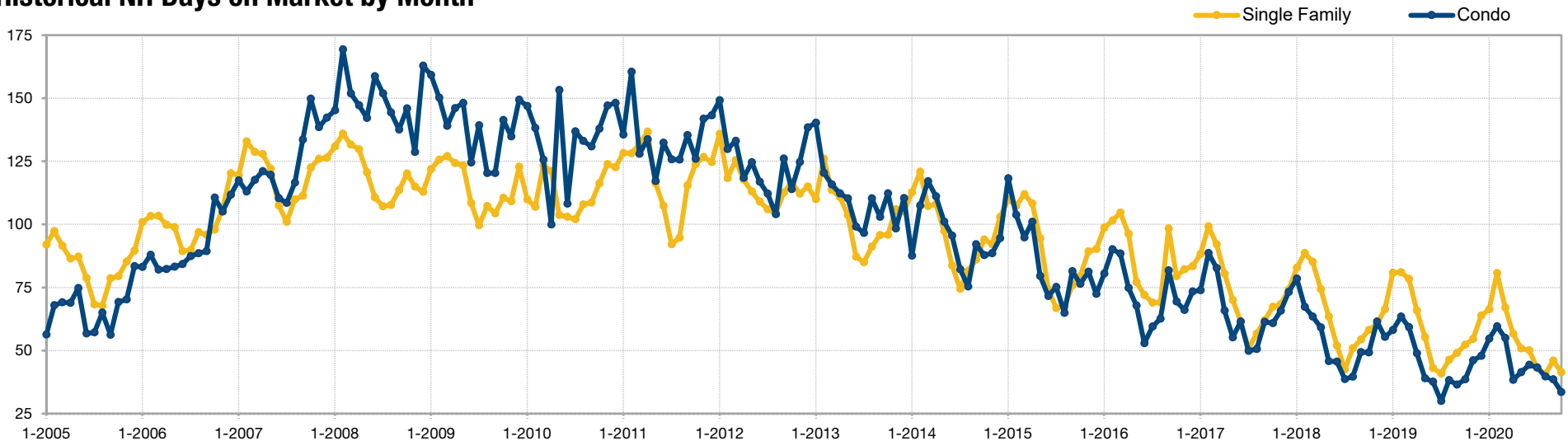
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	55	-8.3%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	66	-18.5%	55	-5.2%
Feb-2020	81	0.0%	60	-4.8%
Mar-2020	67	-14.1%	55	-6.8%
Apr-2020	57	-13.6%	38	-22.4%
May-2020	51	-7.3%	41	+5.1%
Jun-2020	50	+16.3%	44	+15.8%
Jul-2020	43	+4.9%	43	+43.3%
Aug-2020	41	-10.9%	40	+5.3%
Sep-2020	46	-6.1%	39	+8.3%
Oct-2020	41	-21.2%	34	-12.8%
12-Month Avg*	52	-7.7%	44	-2.5%

* Days on Market for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical NH Days on Market by Month

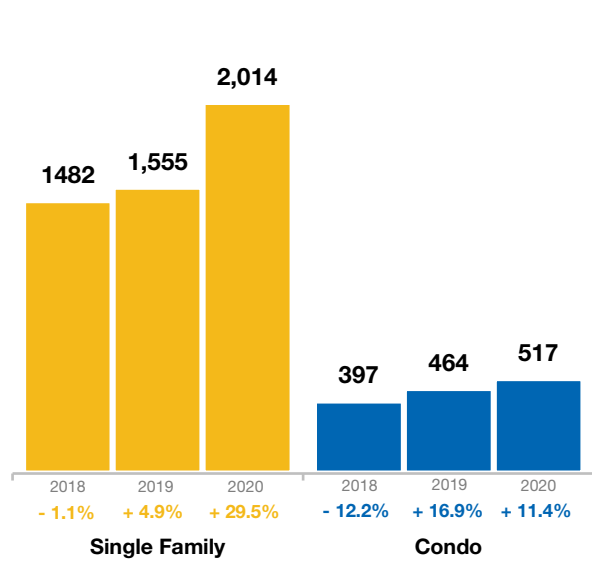


NH Pending Sales

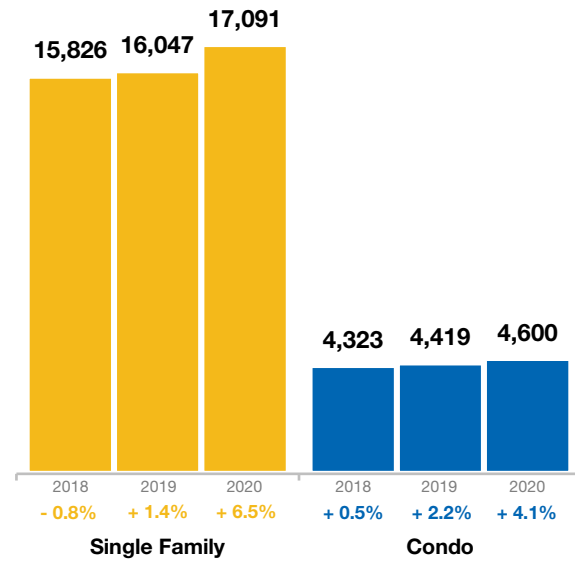
A count of the properties on which offers have been accepted in a given month.



October

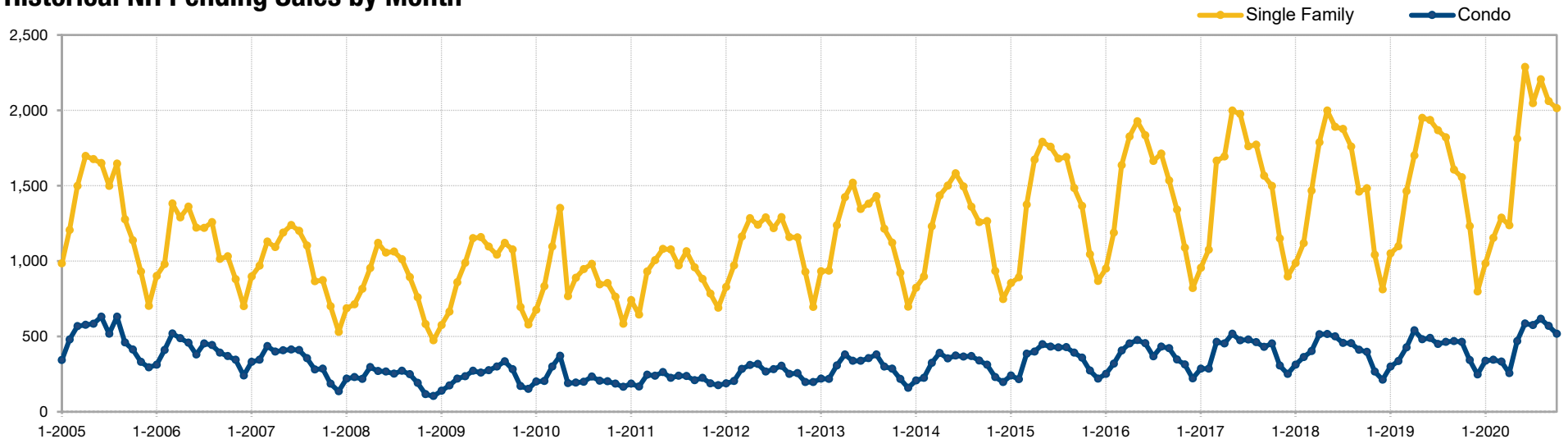


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	1,231	+18.1%	343	+28.9%
Dec-2019	797	-1.8%	247	+16.0%
Jan-2020	984	-6.3%	337	+12.3%
Feb-2020	1,154	+5.1%	344	+2.4%
Mar-2020	1,288	-12.0%	332	-22.2%
Apr-2020	1,237	-27.2%	255	-52.8%
May-2020	1,812	-7.1%	469	-2.3%
Jun-2020	2,288	+18.2%	585	+19.6%
Jul-2020	2,047	+9.6%	575	+27.8%
Aug-2020	2,206	+21.2%	617	+33.0%
Sep-2020	2,061	+28.3%	569	+21.3%
Oct-2020	2,014	+29.5%	517	+11.4%
12-Month Avg	1,593	+6.8%	433	+6.0%

Historical NH Pending Sales by Month

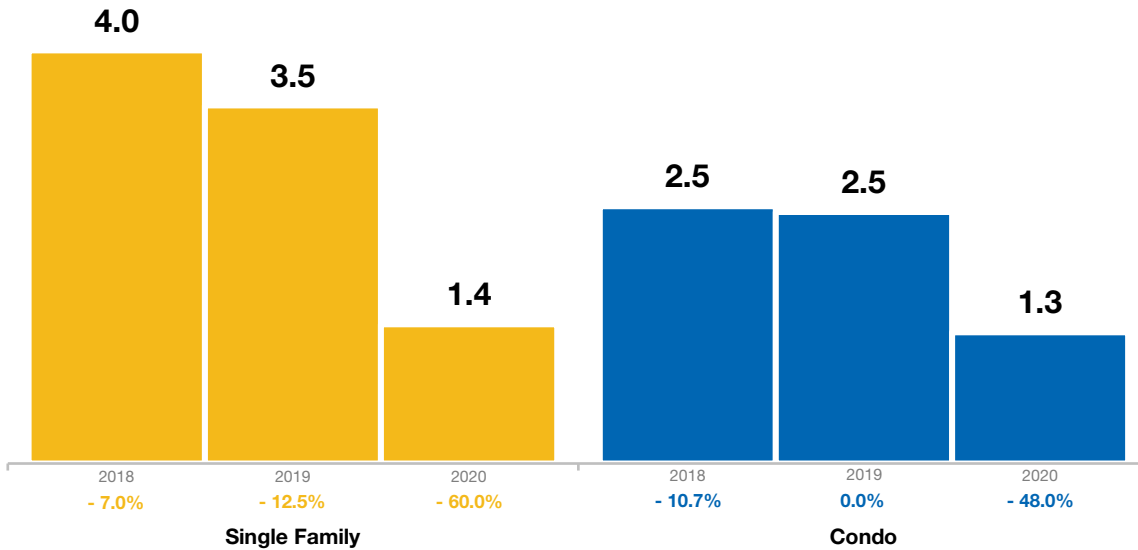


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



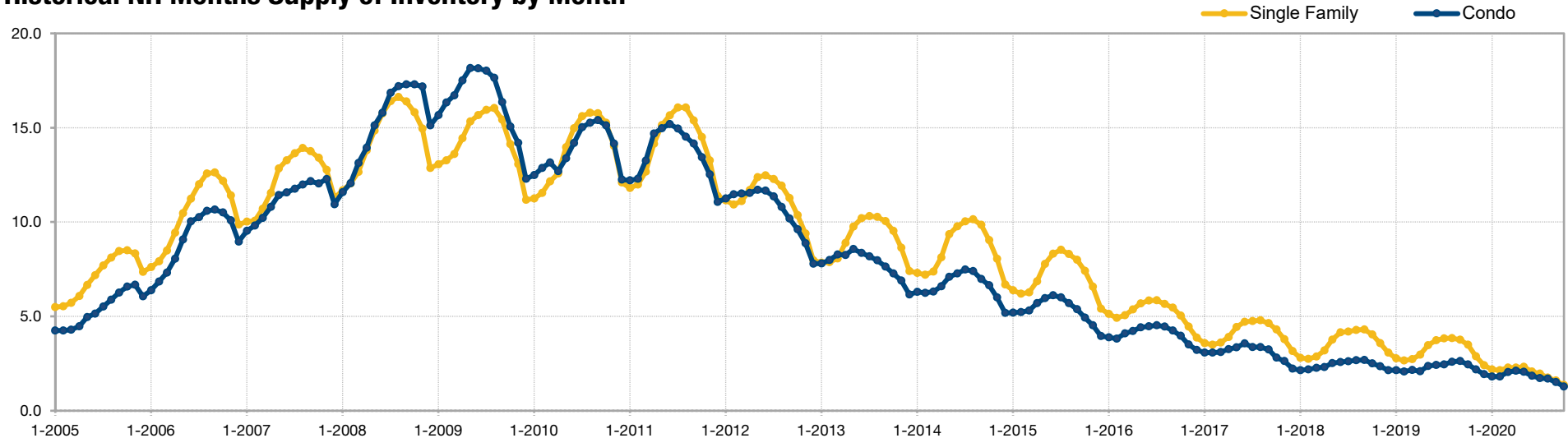
October



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	2.9	-19.4%	2.2	-8.3%
Dec-2019	2.4	-22.6%	1.9	-9.5%
Jan-2020	2.2	-21.4%	1.8	-14.3%
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.3	-14.8%	2.0	-9.1%
Apr-2020	2.3	-23.3%	2.1	0.0%
May-2020	2.3	-34.3%	2.1	-12.5%
Jun-2020	2.1	-43.2%	1.9	-20.8%
Jul-2020	2.0	-47.4%	1.7	-32.0%
Aug-2020	1.8	-52.6%	1.7	-34.6%
Sep-2020	1.6	-57.9%	1.5	-42.3%
Oct-2020	1.4	-60.0%	1.3	-48.0%
12-Month Avg*	2.1	-36.7%	1.8	-20.9%

* Months Supply for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

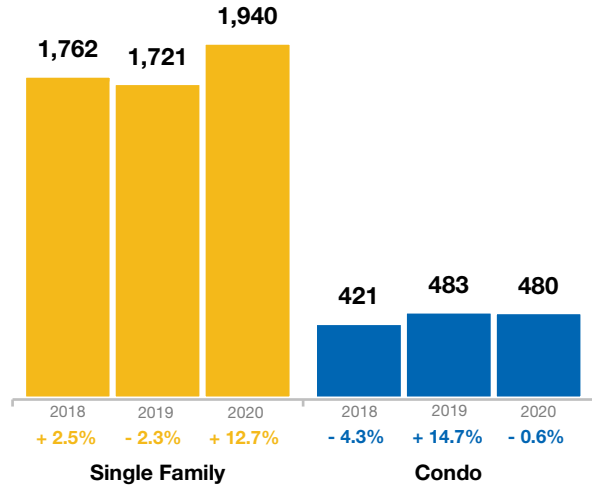


NH New Listings

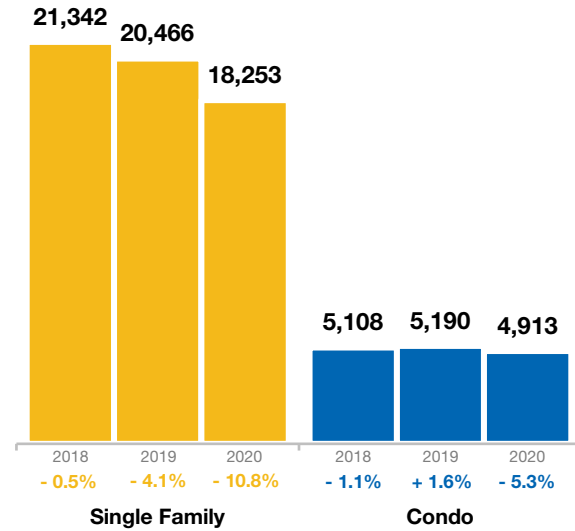
A count of the properties that have been newly listed on the market in a given month.



October

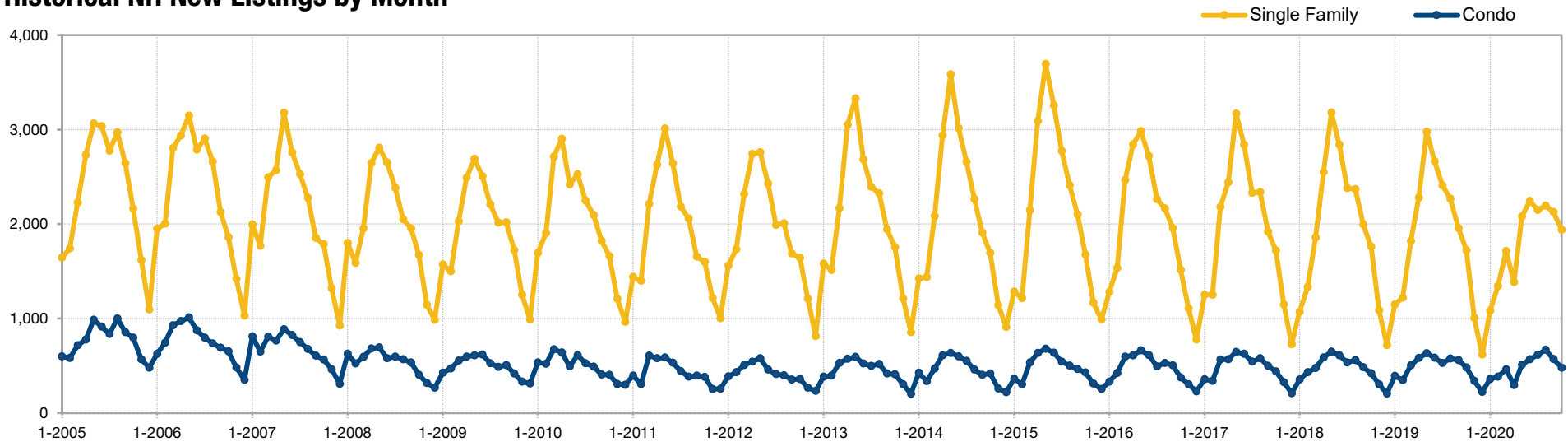


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	1,006	-7.4%	340	+12.6%
Dec-2019	618	-14.0%	222	+7.2%
Jan-2020	1,082	-5.7%	358	-8.7%
Feb-2020	1,342	+10.0%	384	+10.3%
Mar-2020	1,714	-5.8%	461	-8.3%
Apr-2020	1,384	-39.3%	294	-49.6%
May-2020	2,078	-30.2%	511	-19.0%
Jun-2020	2,244	-15.8%	568	-3.1%
Jul-2020	2,149	-10.8%	616	+16.7%
Aug-2020	2,193	-3.4%	669	+16.1%
Sep-2020	2,127	+8.7%	572	+2.1%
Oct-2020	1,940	+12.7%	480	-0.6%
12-Month Avg	1,856	-10.7%	475	-3.9%

Historical NH New Listings by Month

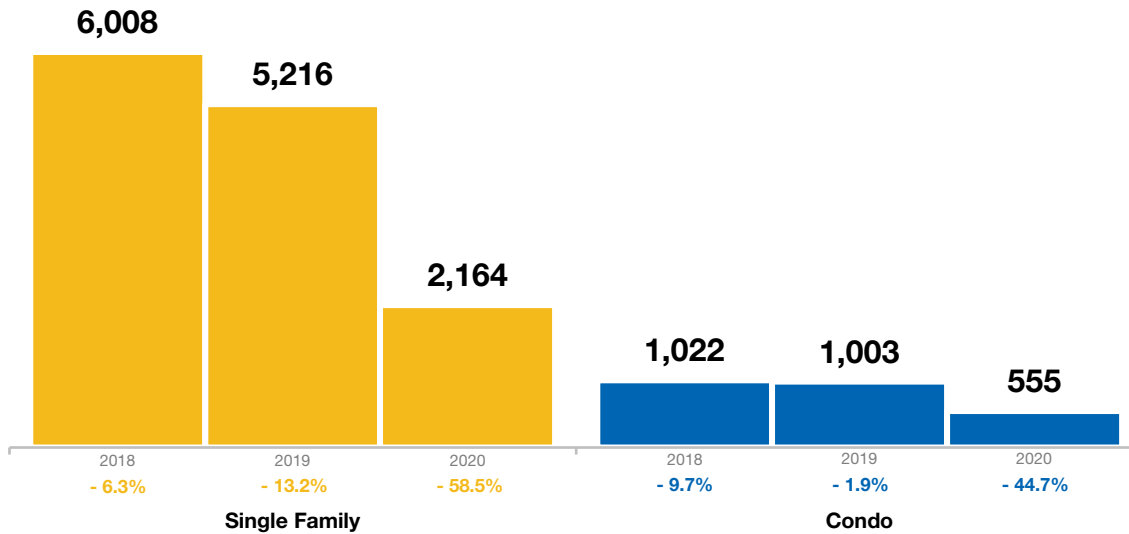


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

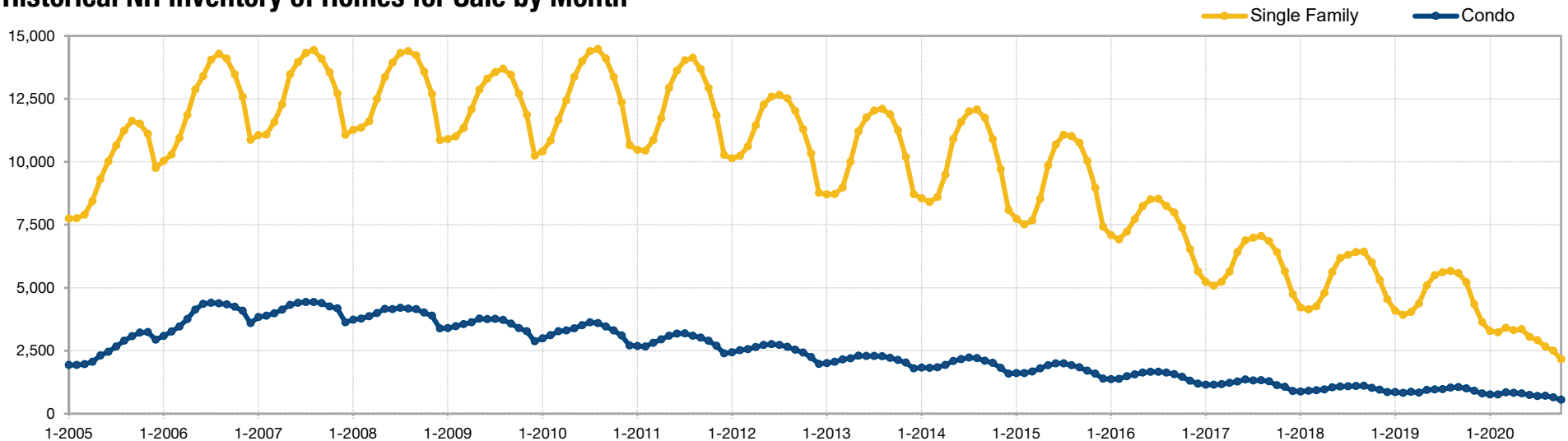


October



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	4,349	-18.0%	904	-4.7%
Dec-2019	3,634	-20.0%	808	-5.6%
Jan-2020	3,283	-19.7%	762	-11.2%
Feb-2020	3,232	-17.6%	765	-7.2%
Mar-2020	3,403	-15.6%	845	-1.9%
Apr-2020	3,311	-24.1%	823	-1.9%
May-2020	3,356	-34.0%	803	-14.7%
Jun-2020	3,055	-44.4%	736	-23.7%
Jul-2020	2,919	-48.0%	702	-28.0%
Aug-2020	2,659	-53.0%	713	-30.8%
Sep-2020	2,499	-55.3%	651	-38.5%
Oct-2020	2,164	-58.5%	555	-44.7%
12-Month Avg	3,155	-35.7%	756	-18.7%

Historical NH Inventory of Homes for Sale by Month



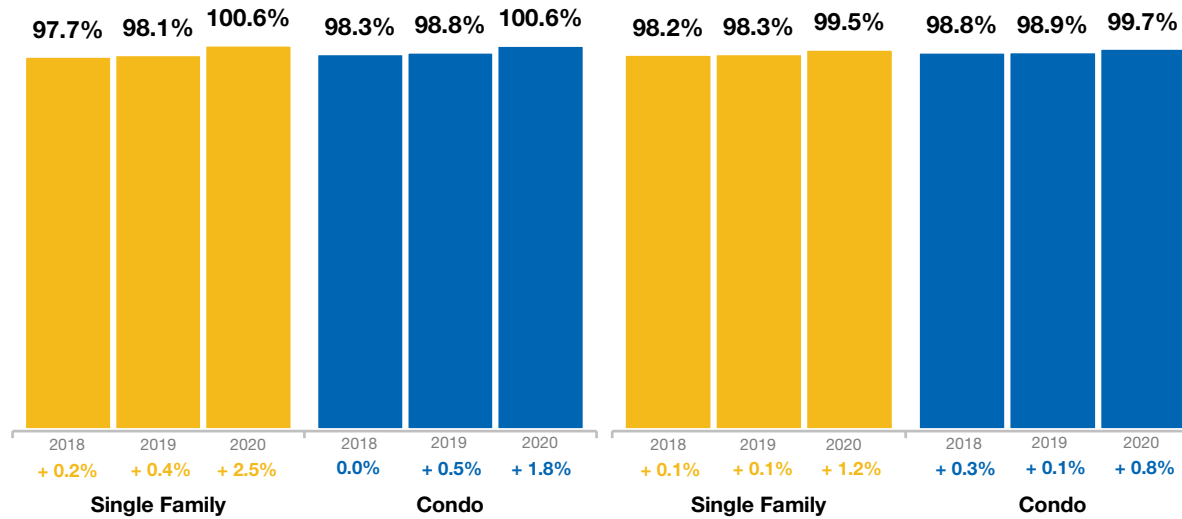
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October

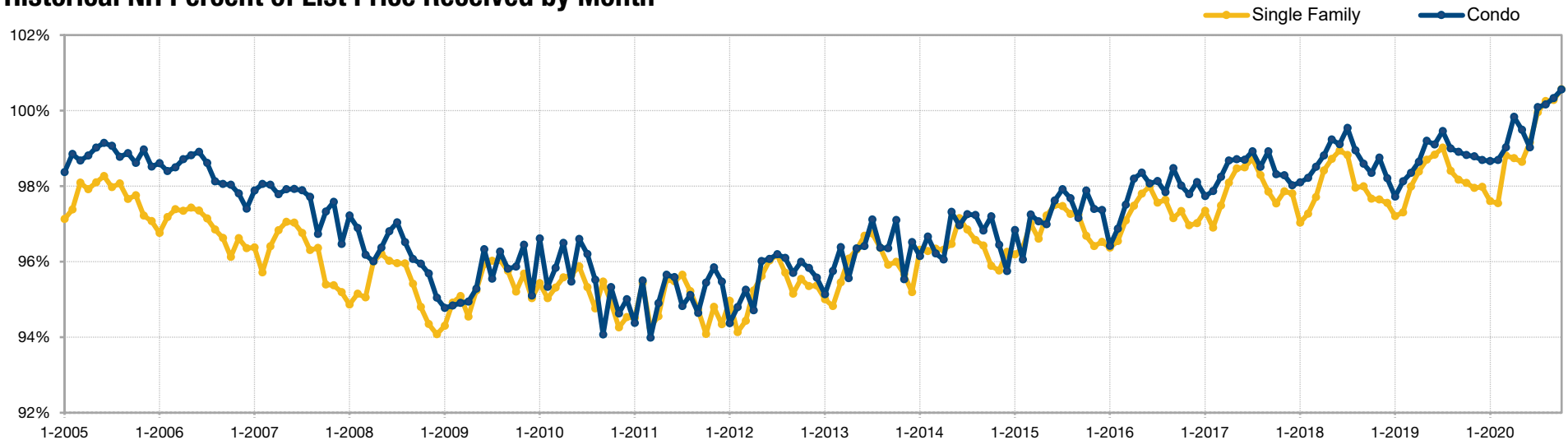
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.7%	+0.5%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
May-2020	98.6%	-0.1%	99.5%	+0.3%
Jun-2020	99.2%	+0.4%	99.0%	-0.1%
Jul-2020	99.9%	+0.9%	100.1%	+0.6%
Aug-2020	100.2%	+1.8%	100.2%	+1.2%
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.6%	+1.8%
12-Month Avg*	99.2%	+1.0%	99.6%	+0.8%

* Pct. of List Price Received for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



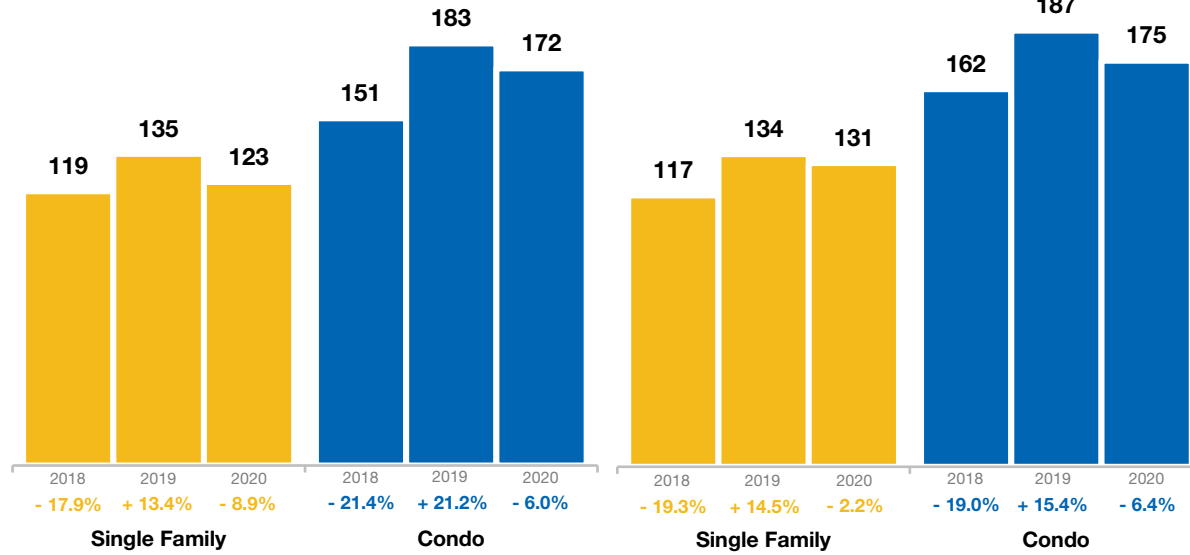
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October

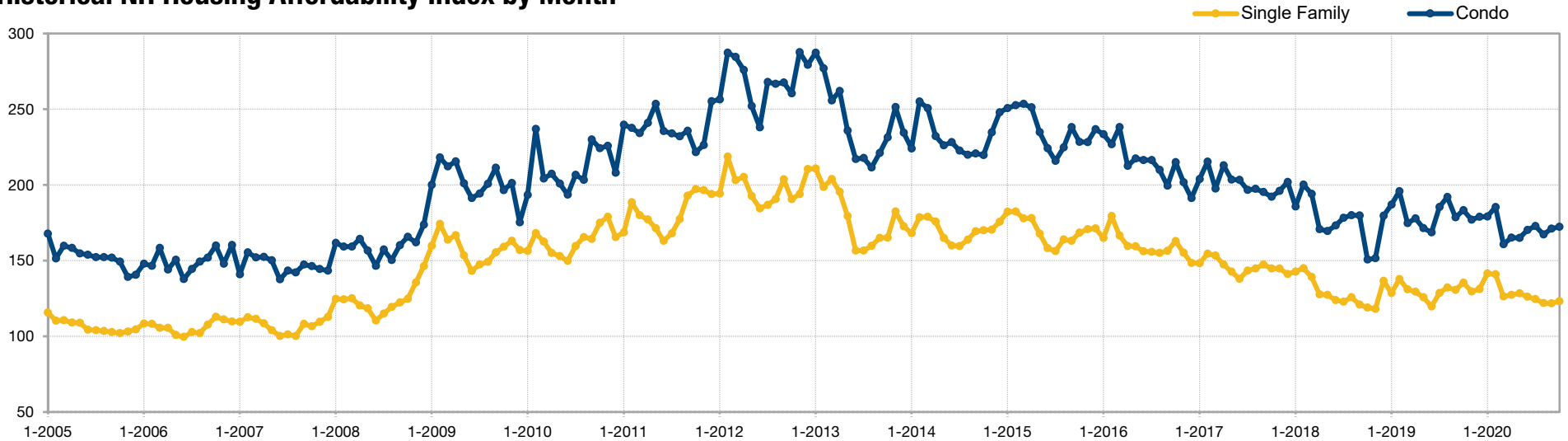
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2019	130	+10.2%	177	+16.4%
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
May-2020	128	+1.6%	165	-3.5%
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
Aug-2020	122	-7.6%	167	-13.0%
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
12-Month Avg*	129	-5.0%	129	-3.8%

* Affordability Index for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		2,292	2,749	+ 19.9%	19,827	19,955	+ 0.6%
Median Sales Price		\$270,000	\$319,900	+ 18.5%	\$274,900	\$305,000	+ 10.9%
\$ Volume of Closed Sales (in millions)		\$722.6	\$1,043.7	+ 44.4%	\$6,153.6	\$6,996.3	+ 13.7%
Days on Market		49	40	- 18.4%	52	49	- 5.8%
Pending Sales		2,096	2,648	+ 26.3%	21,516	22,707	+ 5.5%
Months Supply		3.2	1.3	- 59.4%	--	--	--
New Listings		2,301	2,531	+ 10.0%	26,881	24,228	- 9.9%
Homes for Sale		6,445	2,844	- 55.9%	--	--	--
Pct. of List Price Received		98.1%	100.4%	+ 2.3%	98.3%	99.4%	+ 1.1%
Affordability Index		149	135	- 9.8%	147	141	- 3.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -
Belknap	121	156	+ 28.9%	\$289,000	\$358,500	+ 24.0%	\$43.4	\$78.4	+ 80.6%	59	35	- 40.7%	118	139	+ 17.8%
Belknap Year-to-Date	975	1,035	+ 6.2%	\$268,000	\$309,500	+ 15.5%	\$360.7	\$482.0	+ 33.6%	65	56	- 13.8%	1,088	1,184	+ 8.8%
Carroll	131	154	+ 17.6%	\$240,000	\$329,000	+ 37.1%	\$52.7	\$75.6	+ 43.5%	64	49	- 23.4%	113	140	+ 23.9%
Carroll Year-to-Date	930	1,051	+ 13.0%	\$260,700	\$290,000	+ 11.2%	\$355.6	\$423.7	+ 19.2%	70	67	- 4.3%	1,033	1,223	+ 18.4%
Cheshire	93	151	+ 62.4%	\$226,900	\$273,000	+ 20.3%	\$23.8	\$47.3	+ 98.7%	60	48	- 20.0%	78	115	+ 47.4%
Cheshire Year-to-Date	854	820	- 4.0%	\$220,000	\$249,900	+ 13.6%	\$200.2	\$227.8	+ 13.8%	68	65	- 4.4%	917	919	+ 0.2%
Coos	56	82	+ 46.4%	\$117,500	\$149,950	+ 27.6%	\$7.1	\$16.9	+ 138.0%	148	122	- 17.6%	53	60	+ 13.2%
Coos Year-to-Date	423	509	+ 20.3%	\$117,500	\$132,500	+ 12.8%	\$56.7	\$85.8	+ 51.3%	122	130	+ 6.6%	464	581	+ 25.2%
Grafton	106	163	+ 53.8%	\$235,950	\$280,000	+ 18.7%	\$31.8	\$64.4	+ 102.5%	69	90	+ 30.4%	107	164	+ 53.3%
Grafton Year-to-Date	994	1,129	+ 13.6%	\$229,000	\$258,250	+ 12.8%	\$292.0	\$385.9	+ 32.2%	81	81	0.0%	1,109	1,331	+ 20.0%
Hillsborough	427	437	+ 2.3%	\$321,123	\$365,000	+ 13.7%	\$148.0	\$176.0	+ 18.9%	38	25	- 34.2%	391	503	+ 28.6%
Hillsborough Year-to-Date	3,818	3,657	- 4.2%	\$318,000	\$350,000	+ 10.1%	\$1,319.3	\$1,382.2	+ 4.8%	39	33	- 15.4%	4,106	4,191	+ 2.1%
Merrimack	200	230	+ 15.0%	\$275,000	\$316,938	+ 15.3%	\$66.6	\$85.9	+ 29.0%	49	31	- 36.7%	158	228	+ 44.3%
Merrimack Year-to-Date	1,710	1,623	- 5.1%	\$270,000	\$305,000	+ 13.0%	\$525.6	\$556.2	+ 5.8%	50	39	- 22.0%	1,827	1,861	+ 1.9%
Rockingham	341	440	+ 29.0%	\$385,100	\$450,000	+ 16.9%	\$155.5	\$238.7	+ 53.5%	45	30	- 33.3%	352	424	+ 20.5%
Rockingham Year-to-Date	3,196	3,158	- 1.2%	\$385,000	\$430,000	+ 11.7%	\$1,425.3	\$1,578.0	+ 10.7%	46	43	- 6.5%	3,466	3,644	+ 5.1%
Strafford	162	149	- 8.0%	\$282,500	\$311,150	+ 10.1%	\$51.6	\$50.1	- 2.9%	42	34	- 19.0%	147	152	+ 3.4%
Strafford Year-to-Date	1,346	1,316	- 2.2%	\$283,875	\$300,000	+ 5.7%	\$420.0	\$436.4	+ 3.9%	49	39	- 20.4%	1,493	1,447	- 3.1%
Sullivan	58	90	+ 55.2%	\$177,000	\$229,950	+ 29.9%	\$11.8	\$27.8	+ 135.6%	65	42	- 35.4%	38	89	+ 134.2%
Sullivan Year-to-Date	514	607	+ 18.1%	\$190,000	\$221,500	+ 16.6%	\$119.6	\$193.9	+ 62.1%	83	73	- 12.0%	544	710	+ 30.5%
Entire State	1,695	2,052	+ 21.1%	\$297,900	\$350,000	+ 17.5%	\$592.4	\$861.2	+ 45.4%	52	41	- 21.2%	1,555	2,014	+ 29.5%
Entire State Year-to-Date	14,760	14,905	+ 1.0%	\$299,900	\$330,000	+ 10.0%	\$5,074.9	\$5,751.9	+ 13.3%	55	50	- 9.1%	16,047	17,091	+ 6.5%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -	10-2019	10-2020	+ / -
Belknap	20	31	+ 55.0%	\$180,000	\$264,000	+ 46.7%	\$4.7	\$8.8	+ 87.2%	40	14	- 65.0%	31	25	- 19.4%
Belknap Year-to-Date	221	259	+ 17.2%	\$189,900	\$225,000	+ 18.5%	\$51.3	\$67.9	+ 32.4%	48	43	- 10.4%	251	274	+ 9.2%
Carroll	36	27	- 25.0%	\$220,000	\$236,500	+ 7.5%	\$8.3	\$7.9	- 4.8%	32	23	- 28.1%	24	21	- 12.5%
Carroll Year-to-Date	206	213	+ 3.4%	\$211,750	\$225,000	+ 6.3%	\$49.1	\$53.8	+ 9.6%	59	41	- 30.5%	237	242	+ 2.1%
Cheshire	8	7	- 12.5%	\$144,500	\$165,500	+ 14.5%	\$1.2	\$1.1	- 8.3%	41	20	- 51.2%	2	2	0.0%
Cheshire Year-to-Date	75	53	- 29.3%	\$152,500	\$169,995	+ 11.5%	\$11.6	\$9.8	- 15.5%	37	46	+ 24.3%	72	52	- 27.8%
Coos	1	5	+ 400.0%	\$115,500	\$600,000	+ 419.5%	\$0.1	\$3.2	+ 3,100.0%	485	23	- 95.3%	4	2	- 50.0%
Coos Year-to-Date	18	30	+ 66.7%	\$335,975	\$429,050	+ 27.7%	\$6.7	\$13.3	+ 98.5%	95	35	- 63.2%	21	28	+ 33.3%
Grafton	47	76	+ 61.7%	\$177,000	\$188,500	+ 6.5%	\$10.4	\$16.6	+ 59.6%	71	59	- 16.9%	58	61	+ 5.2%
Grafton Year-to-Date	395	451	+ 14.2%	\$168,000	\$180,500	+ 7.4%	\$80.9	\$97.0	+ 19.9%	74	66	- 10.8%	450	506	+ 12.4%
Hillsborough	151	168	+ 11.3%	\$210,000	\$248,950	+ 18.5%	\$34.3	\$44.4	+ 29.4%	34	31	- 8.8%	131	162	+ 23.7%
Hillsborough Year-to-Date	1,348	1,234	- 8.5%	\$209,900	\$240,000	+ 14.3%	\$304.8	\$317.9	+ 4.3%	31	33	+ 6.5%	1,426	1,354	- 5.0%
Merrimack	44	35	- 20.5%	\$217,175	\$216,000	- 0.5%	\$9.6	\$8.5	- 11.5%	22	21	- 4.5%	28	35	+ 25.0%
Merrimack Year-to-Date	318	286	- 10.1%	\$192,950	\$210,875	+ 9.3%	\$64.1	\$62.3	- 2.8%	34	30	- 11.8%	337	316	- 6.2%
Rockingham	147	195	+ 32.7%	\$285,000	\$315,500	+ 10.7%	\$47.6	\$73.0	+ 53.4%	37	35	- 5.4%	155	173	+ 11.6%
Rockingham Year-to-Date	1,234	1,346	+ 9.1%	\$273,000	\$311,138	+ 14.0%	\$384.4	\$485.7	+ 26.4%	42	49	+ 16.7%	1,350	1,557	+ 15.3%
Strafford	22	23	+ 4.5%	\$145,950	\$185,000	+ 26.8%	\$3.9	\$4.4	+ 12.8%	30	21	- 30.0%	28	32	+ 14.3%
Strafford Year-to-Date	211	196	- 7.1%	\$161,250	\$206,250	+ 27.9%	\$38.9	\$42.5	+ 9.3%	35	32	- 8.6%	230	223	- 3.0%
Sullivan	2	6	+ 200.0%	\$150,000	\$355,000	+ 136.7%	\$0.3	\$2.8	+ 833.3%	42	40	- 4.8%	3	4	+ 33.3%
Sullivan Year-to-Date	42	44	+ 4.8%	\$189,750	\$275,250	+ 45.1%	\$9.3	\$14.1	+ 51.6%	42	79	+ 88.1%	45	48	+ 6.7%
Entire State	478	573	+ 19.9%	\$220,000	\$250,000	+ 13.6%	\$120.4	\$170.6	+ 41.7%	39	34	- 12.8%	464	517	+ 11.4%
Entire State Year-to-Date	4,068	4,112	+ 1.1%	\$215,000	\$246,730	+ 14.8%	\$1,000.9	\$1,164.3	+ 16.3%	42	43	+ 2.4%	4,419	4,600	+ 4.1%