

NH Monthly Indicators



November 2020

November saw the Dow Jones Industrial Average top 30,000 for the first time, while mortgage rates reached new record lows again. These new records have provided encouragement for buyers to move forward on home purchases, which continued to remain strong overall for the month.

New Listings increased 20.5 percent for single family homes and 11.8 percent for condo properties. Pending Sales increased 22.1 percent for single family homes and 20.7 percent for condo properties. Inventory decreased 60.4 percent for single family homes and 44.3 percent for condo properties.

The Median Sales Price was up 15.7 percent to \$351,000 for single family homes and 14.9 percent to \$255,500 for condo properties. Days on Market decreased 34.5 percent for single family homes and 28.3 percent for condo properties. Months Supply of Inventory decreased 62.1 percent for single family units and 50.0 percent for condo units.

Showing activity remains higher than the same period a year ago across most of the country, suggesting that strong buyer demand is likely to continue into what is typically the slowest time of year. With inventory remaining constrained in most market segments, sellers continue to benefit from the tight market conditions.

Monthly Snapshot

+ 18.8%	+ 15.7%	+ 43.9%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2019	11-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,502	1,785	+ 18.8%	16,262	16,700	+ 2.7%
Median Sales Price		\$303,483	\$351,000	+ 15.7%	\$300,000	\$334,000	+ 11.3%
\$ Volume of Closed Sales (in millions)		\$520.4	\$748.6	+ 43.9%	\$5,595.3	\$6,503.7	+ 16.2%
Days on Market		55	36	- 34.5%	55	48	- 12.7%
Pending Sales		1,231	1,503	+ 22.1%	17,278	18,520	+ 7.2%
Months Supply		2.9	1.1	- 62.1%	--	--	--
New Listings		1,001	1,206	+ 20.5%	21,461	19,476	- 9.2%
Homes for Sale		4,337	1,717	- 60.4%	--	--	--
Pct. of List Price Received		98.0%	100.6%	+ 2.7%	98.3%	99.6%	+ 1.3%
Affordability Index		130	123	- 5.4%	131	130	- 0.8%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



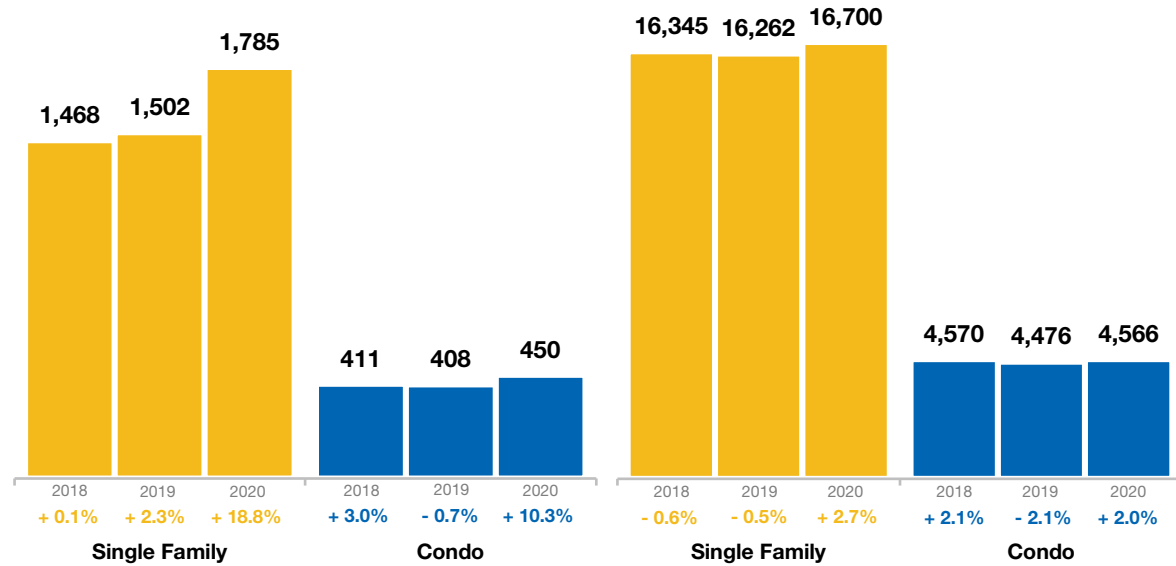
Key Metrics	Historical Sparkbars	11-2019	11-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		408	450	+ 10.3%	4,476	4,566	+ 2.0%
Median Sales Price		\$222,450	\$255,500	+ 14.9%	\$215,000	\$249,000	+ 15.8%
\$ Volume of Closed Sales (in millions)		\$105.4	\$130.8	+ 24.1%	\$1,106.3	\$1,296.3	+ 17.2%
Days on Market		46	33	- 28.3%	43	41	- 4.7%
Pending Sales		343	414	+ 20.7%	4,761	4,995	+ 4.9%
Months Supply		2.2	1.1	- 50.0%	--	--	--
New Listings		338	378	+ 11.8%	5,522	5,300	- 4.0%
Homes for Sale		897	500	- 44.3%	--	--	--
Pct. of List Price Received		98.8%	100.4%	+ 1.6%	98.8%	99.8%	+ 1.0%
Affordability Index		177	170	- 4.0%	183	174	- 4.9%

NH Closed Sales

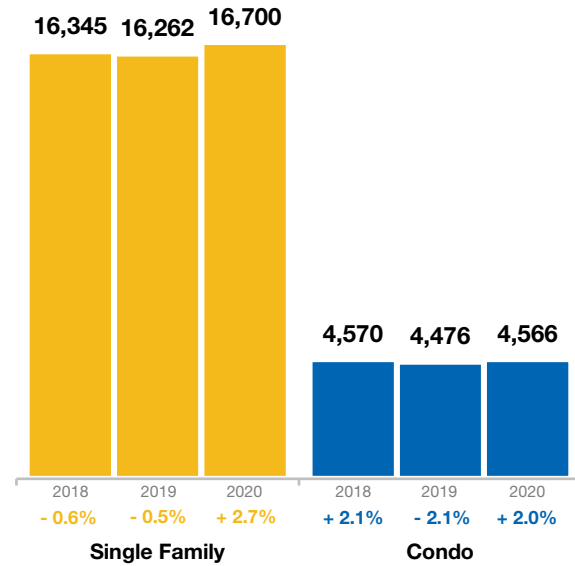
A count of the actual sales that closed in a given month.



November

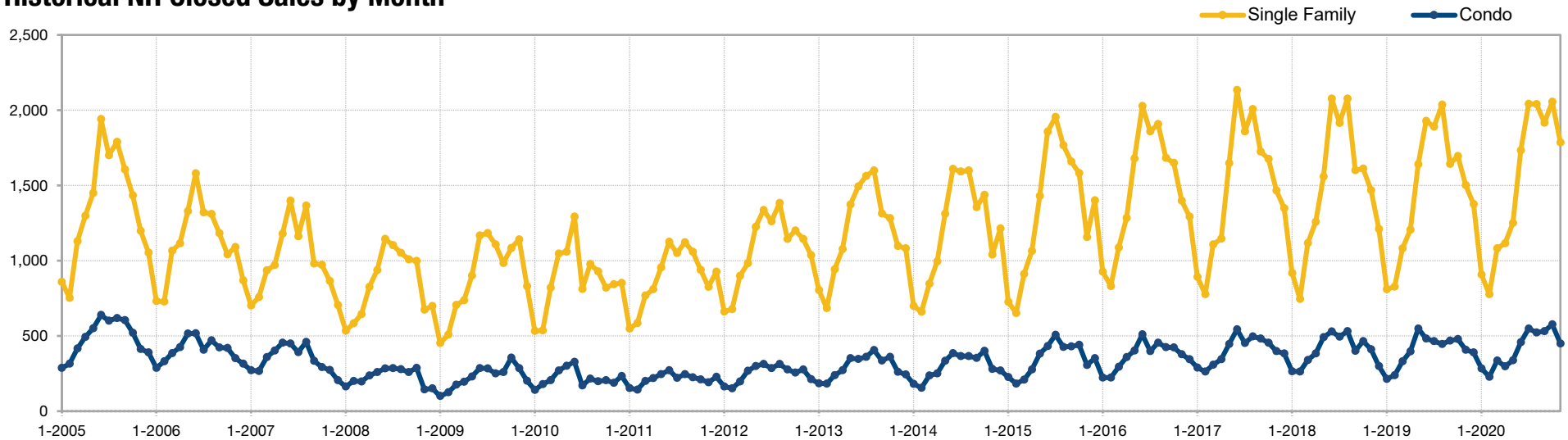


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	1,377	+13.8%	390	+30.4%
Jan-2020	907	+12.0%	283	+32.2%
Feb-2020	776	-6.3%	228	-4.6%
Mar-2020	1,082	+0.1%	336	+1.8%
Apr-2020	1,114	-7.6%	297	-25.2%
May-2020	1,251	-23.8%	337	-38.5%
Jun-2020	1,733	-10.1%	458	-5.0%
Jul-2020	2,041	+7.9%	548	+17.8%
Aug-2020	2,040	+0.1%	522	+17.0%
Sep-2020	1,916	+16.6%	531	+13.2%
Oct-2020	2,055	+21.2%	576	+20.5%
Nov-2020	1,785	+18.8%	450	+10.3%
12-Month Avg	1,506	+3.5%	413	+3.8%

Historical NH Closed Sales by Month

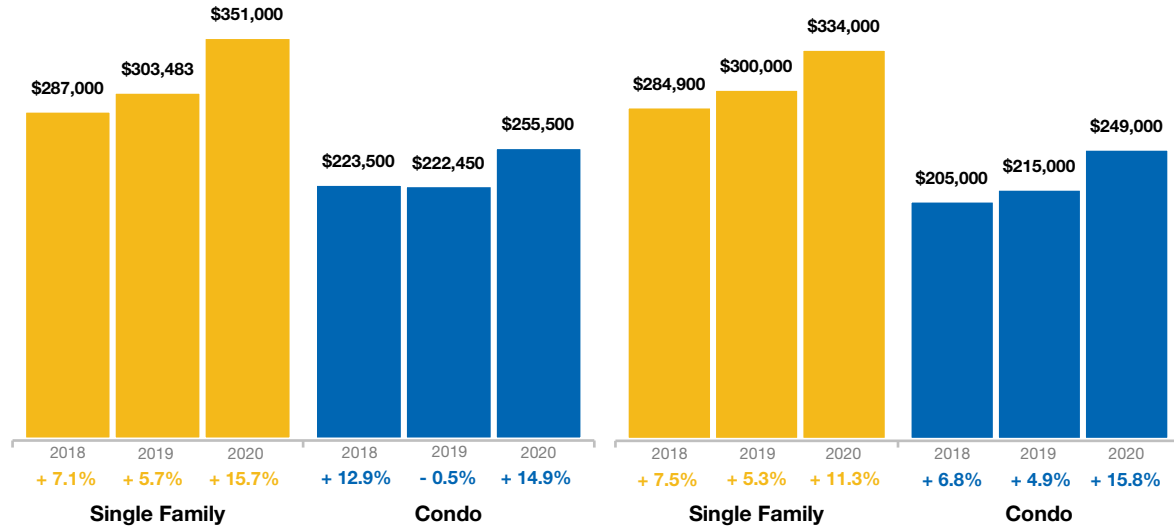


NH Median Sales Price

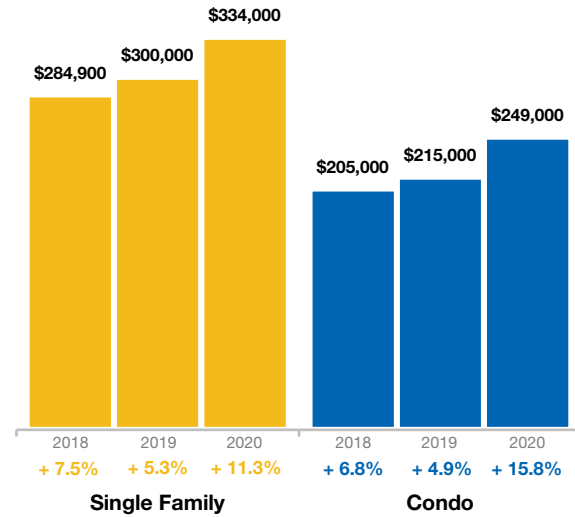
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



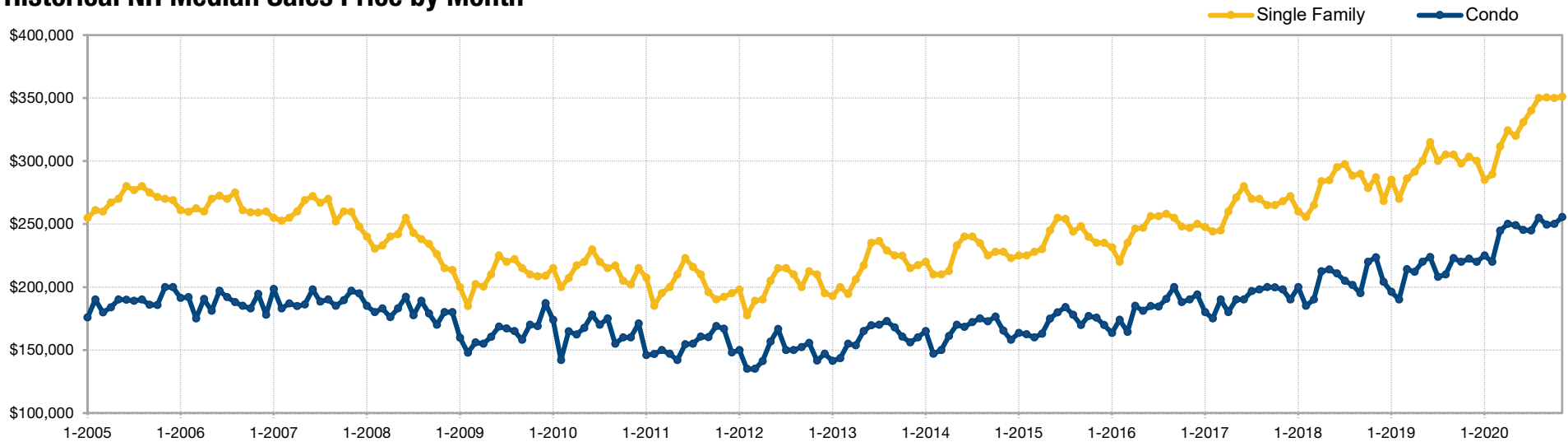
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	\$299,999	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,450	+7.2%	\$219,950	+15.8%
Mar-2020	\$311,545	+9.0%	\$244,625	+14.2%
Apr-2020	\$324,275	+11.2%	\$250,000	+17.9%
May-2020	\$319,900	+6.6%	\$249,000	+13.2%
Jun-2020	\$330,750	+5.0%	\$245,250	+9.6%
Jul-2020	\$340,000	+13.3%	\$244,950	+17.8%
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
Sep-2020	\$350,500	+14.9%	\$249,500	+11.9%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$351,000	+15.7%	\$255,500	+14.9%
12-Month Avg*	\$330,000	+10.4%	\$245,000	+14.0%

* Median Sales Price for all properties from December 2019 through November 2020. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

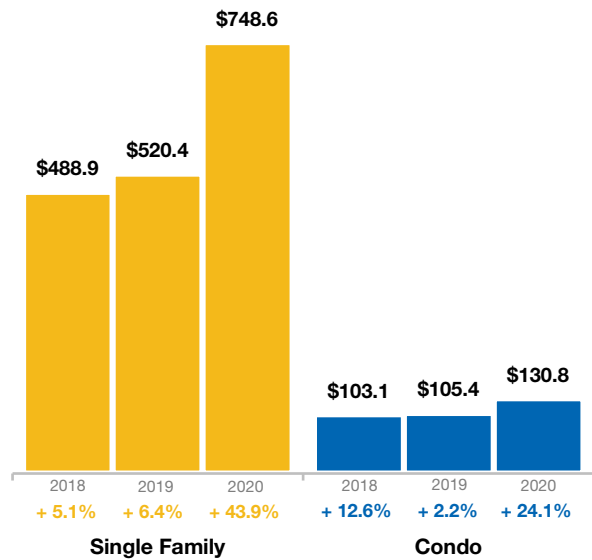


NH \$ Volume of Closed Sales

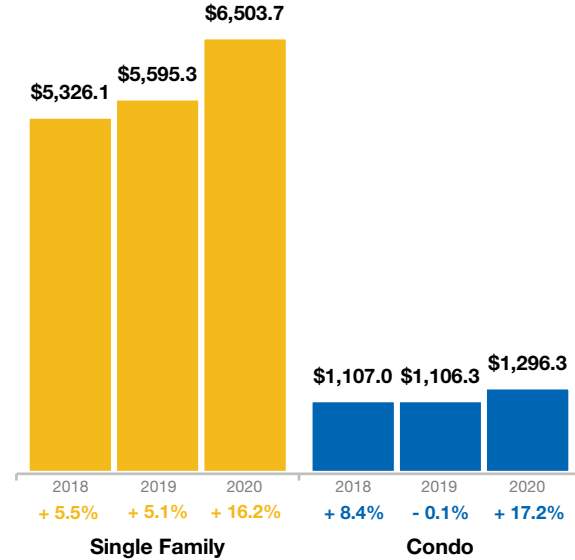
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



November



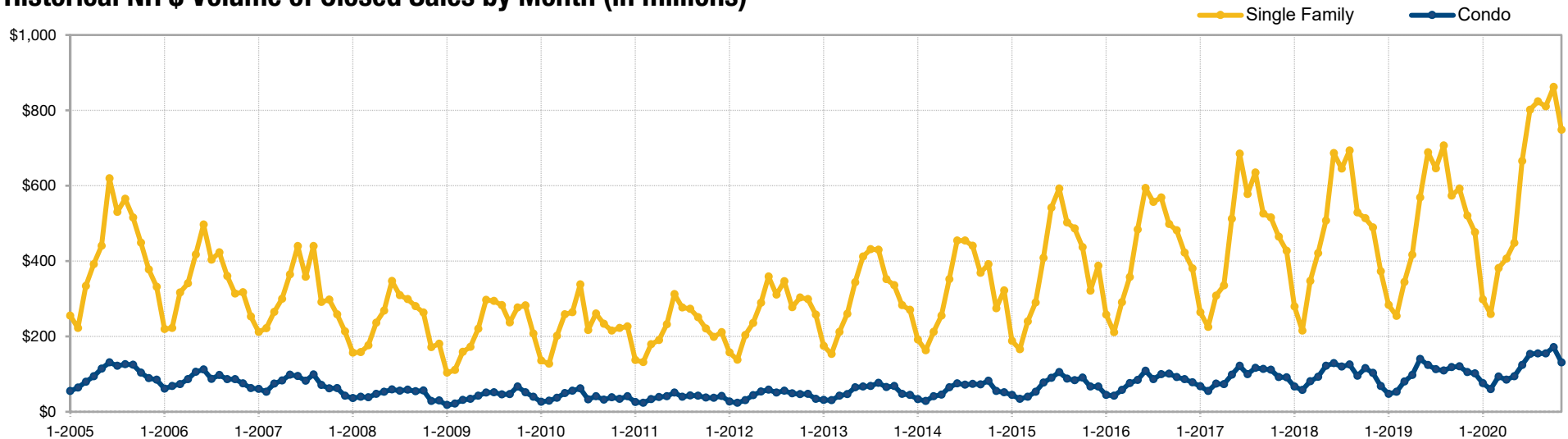
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	\$476.4	+27.9%	\$101.5	+48.8%
Jan-2020	\$297.9	+5.2%	\$75.8	+60.9%
Feb-2020	\$259.1	+1.8%	\$60.0	+13.6%
Mar-2020	\$380.8	+10.6%	\$92.9	+16.1%
Apr-2020	\$406.2	-2.4%	\$84.6	-13.0%
May-2020	\$448.2	-21.2%	\$94.1	-32.7%
Jun-2020	\$665.5	-3.4%	\$124.1	+0.2%
Jul-2020	\$801.3	+24.0%	\$153.2	+36.2%
Aug-2020	\$823.6	+16.5%	\$154.8	+42.0%
Sep-2020	\$810.4	+41.3%	\$154.3	+30.8%
Oct-2020	\$861.9	+45.5%	\$171.6	+42.5%
Nov-2020	\$748.6	+43.9%	\$130.8	+24.1%
12-Month Avg*	\$581.7	+17.0%	\$116.5	+19.0%

* \$ Volume of Closed Sales (in millions) for all properties from December 2019 through November 2020. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

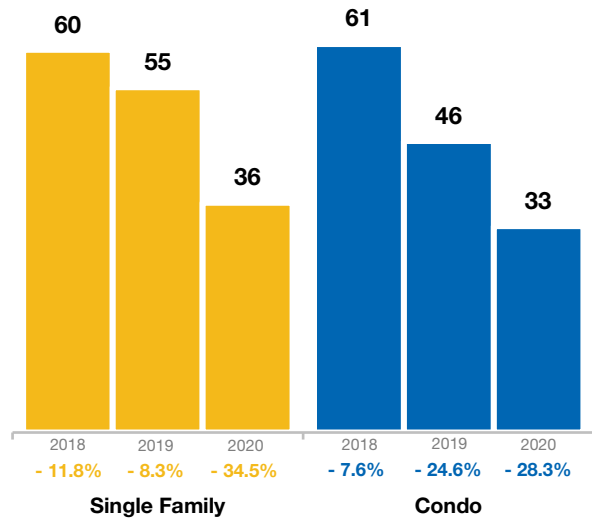


NH Days on Market

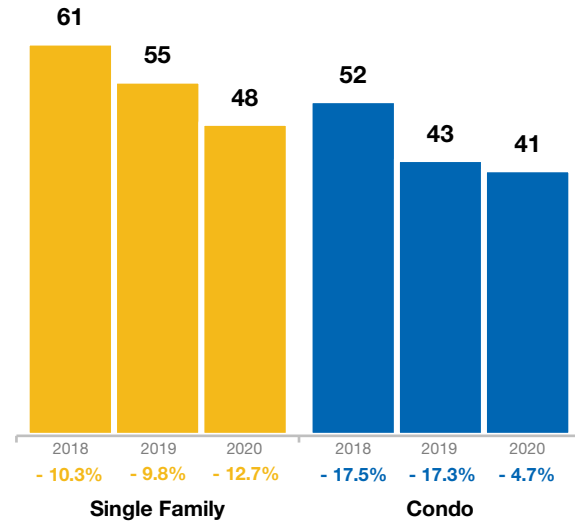
Average number of days between when a property is listed and when an offer is accepted in a given month.



November



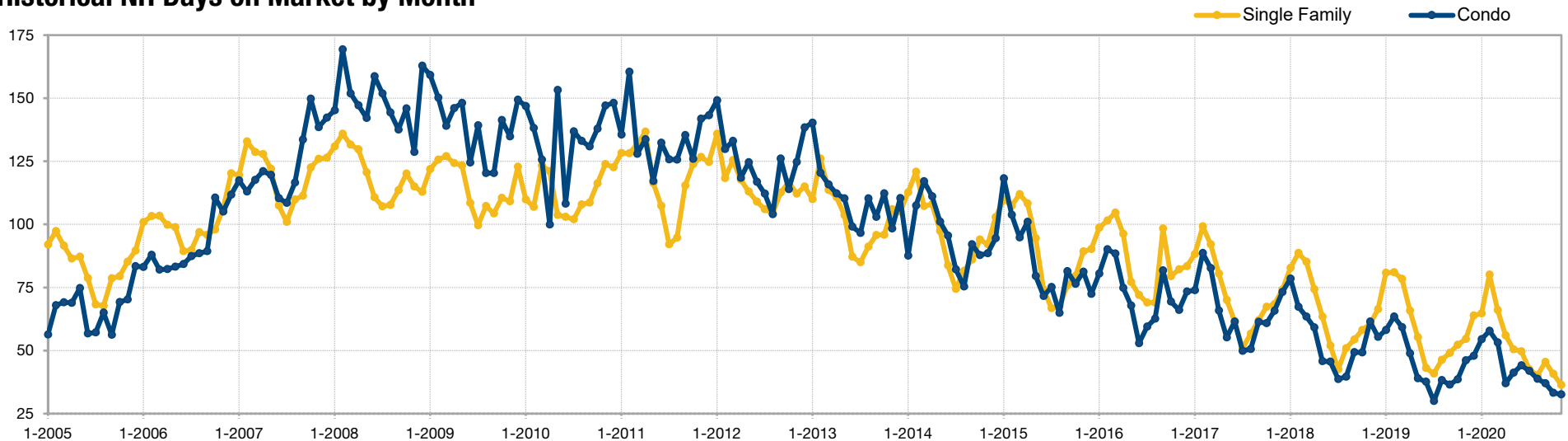
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	65	-19.8%	54	-6.9%
Feb-2020	80	-1.2%	58	-7.9%
Mar-2020	66	-15.4%	53	-10.2%
Apr-2020	56	-15.2%	37	-24.5%
May-2020	50	-9.1%	41	+5.1%
Jun-2020	50	+16.3%	44	+15.8%
Jul-2020	43	+4.9%	42	+40.0%
Aug-2020	40	-13.0%	39	+2.6%
Sep-2020	45	-8.2%	37	+2.8%
Oct-2020	41	-21.2%	33	-15.4%
Nov-2020	36	-34.5%	33	-28.3%
12-Month Avg*	50	-11.0%	42	-4.2%

* Days on Market for all properties from December 2019 through November 2020. This is not the average of the individual figures above.

Historical NH Days on Market by Month

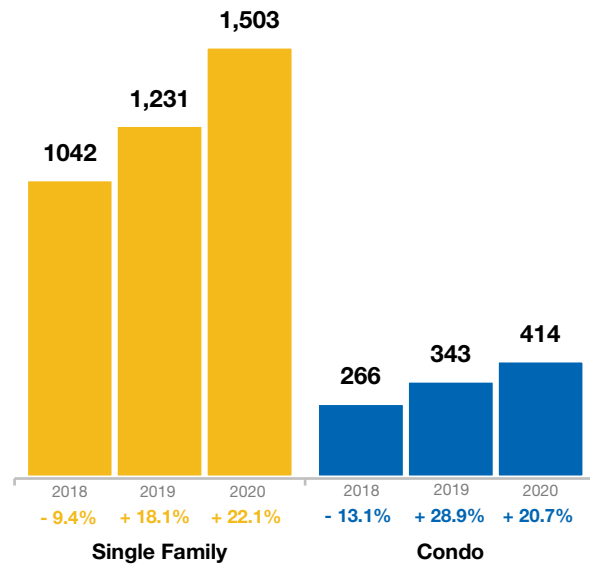


NH Pending Sales

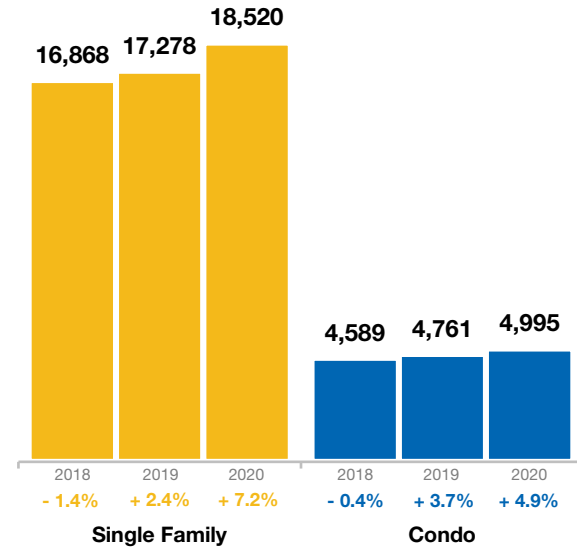
A count of the properties on which offers have been accepted in a given month.



November

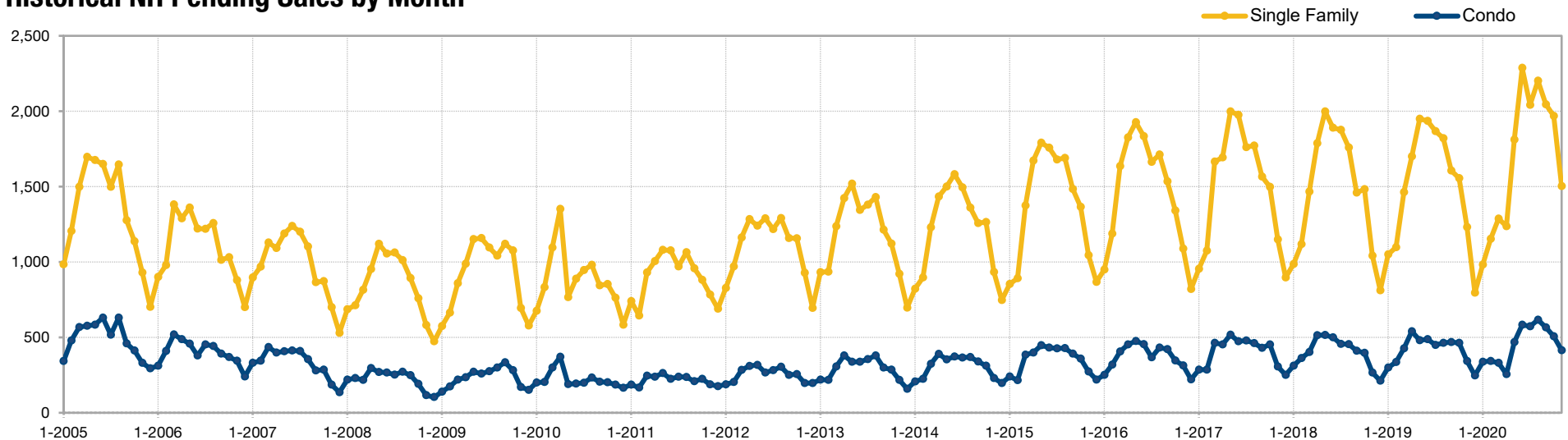


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	796	-2.0%	247	+16.0%
Jan-2020	983	-6.4%	337	+12.3%
Feb-2020	1,154	+5.1%	343	+2.1%
Mar-2020	1,288	-12.0%	331	-22.5%
Apr-2020	1,237	-27.2%	255	-52.8%
May-2020	1,811	-7.1%	469	-2.3%
Jun-2020	2,287	+18.1%	584	+19.7%
Jul-2020	2,042	+9.3%	573	+27.3%
Aug-2020	2,202	+21.0%	616	+32.8%
Sep-2020	2,045	+27.3%	566	+20.7%
Oct-2020	1,968	+26.6%	507	+9.3%
Nov-2020	1,503	+22.1%	414	+20.7%
12-Month Avg	1,610	+6.8%	437	+5.4%

Historical NH Pending Sales by Month

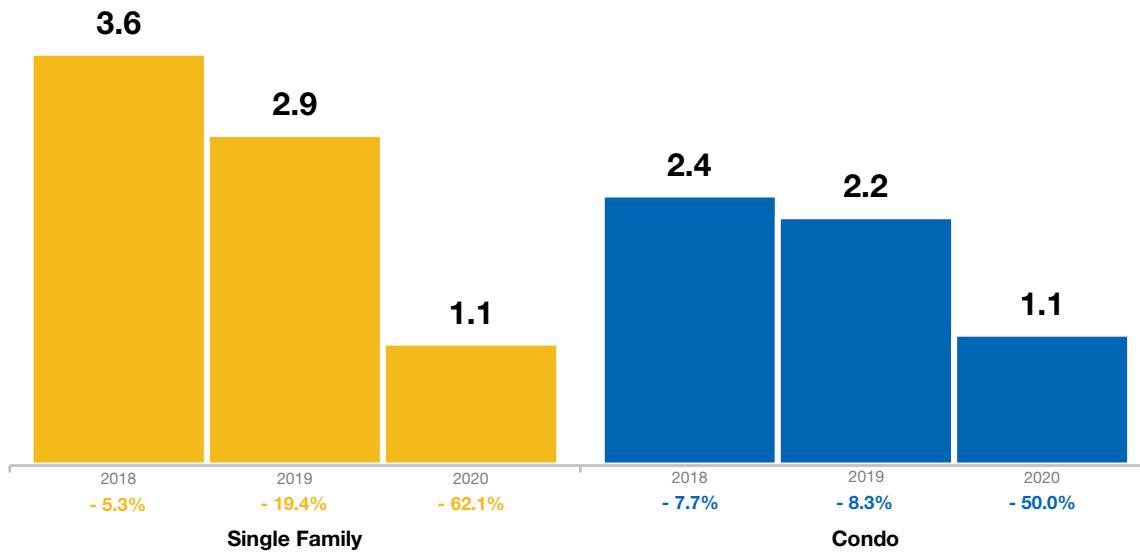


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



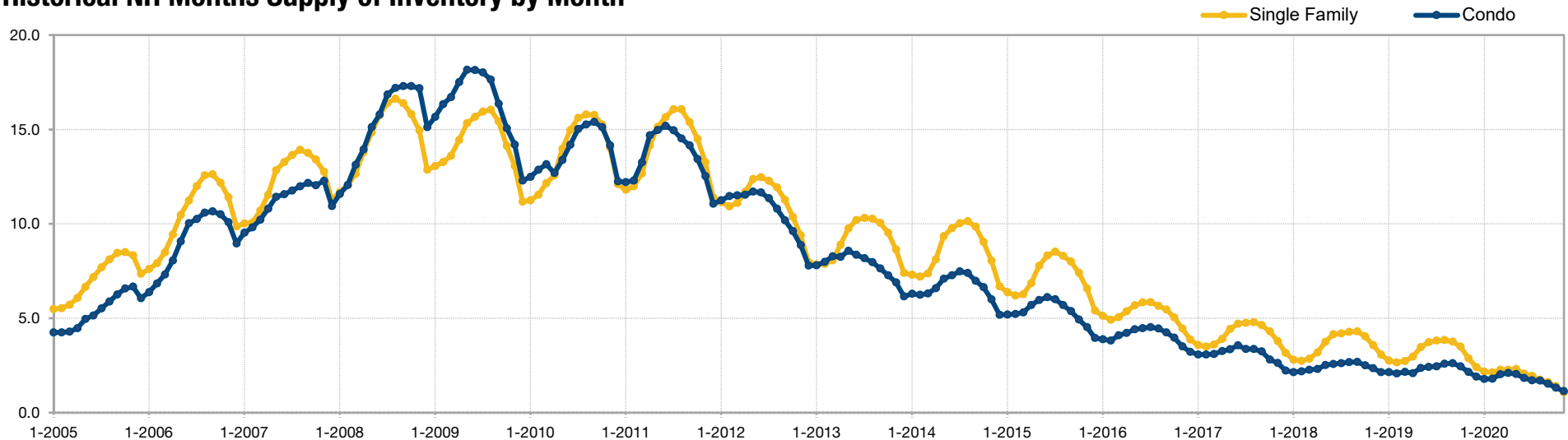
November



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	2.4	-22.6%	1.9	-9.5%
Jan-2020	2.2	-21.4%	1.8	-14.3%
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.3	-14.8%	2.0	-9.1%
Apr-2020	2.3	-23.3%	2.1	0.0%
May-2020	2.3	-34.3%	2.1	-12.5%
Jun-2020	2.1	-43.2%	1.8	-25.0%
Jul-2020	1.9	-50.0%	1.7	-32.0%
Aug-2020	1.7	-55.3%	1.7	-34.6%
Sep-2020	1.6	-57.9%	1.5	-42.3%
Oct-2020	1.4	-60.0%	1.3	-45.8%
Nov-2020	1.1	-62.1%	1.1	-50.0%
12-Month Avg*	1.9	-40.3%	1.7	-24.4%

* Months Supply for all properties from December 2019 through November 2020. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

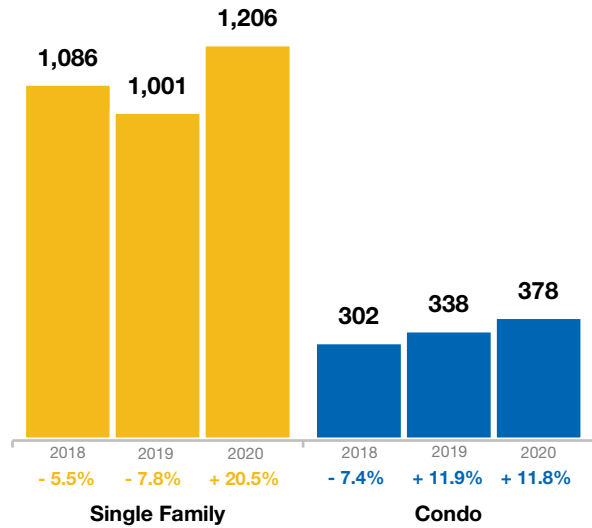


NH New Listings

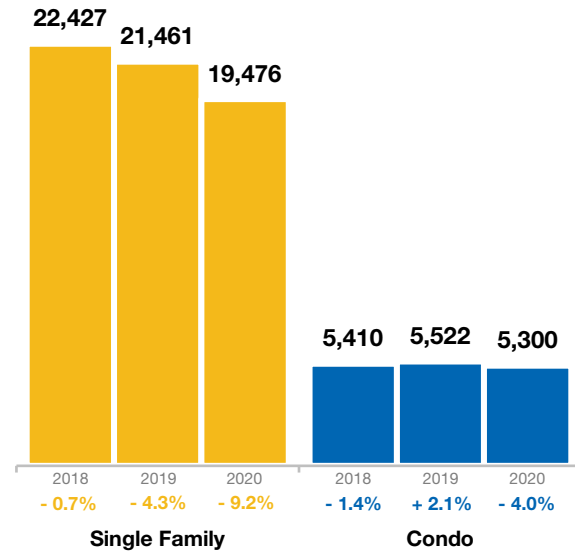
A count of the properties that have been newly listed on the market in a given month.



November

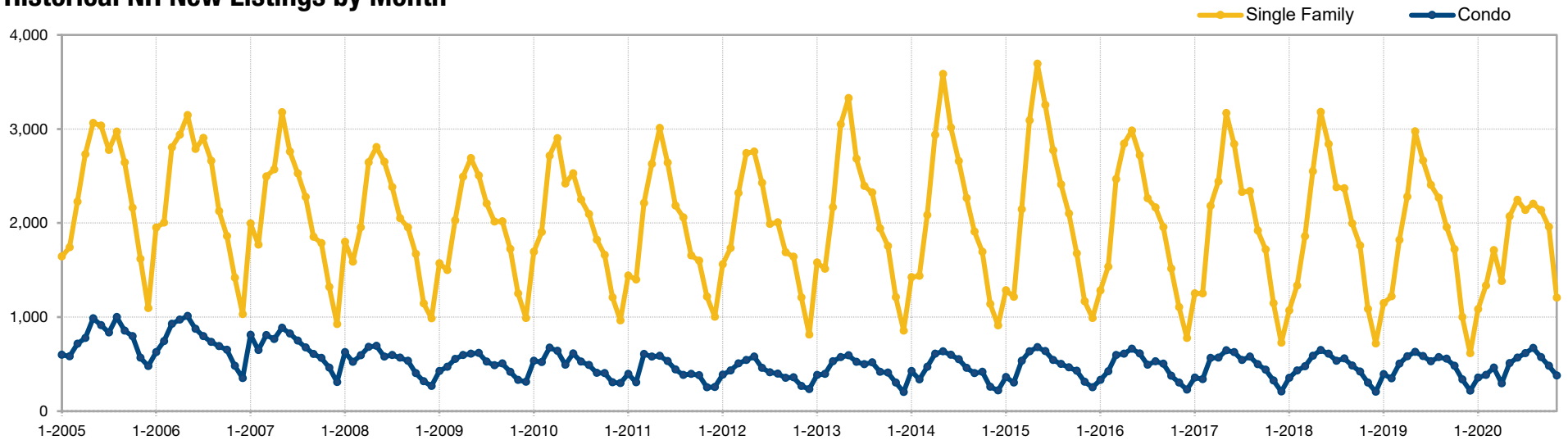


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	615	-14.5%	218	+5.3%
Jan-2020	1,083	-5.7%	357	-8.9%
Feb-2020	1,336	+9.5%	384	+10.3%
Mar-2020	1,712	-5.9%	463	-8.0%
Apr-2020	1,381	-39.5%	296	-49.2%
May-2020	2,071	-30.4%	511	-18.9%
Jun-2020	2,247	-15.7%	568	-2.9%
Jul-2020	2,138	-11.1%	616	+16.7%
Aug-2020	2,204	-2.8%	670	+16.5%
Sep-2020	2,139	+9.4%	575	+3.2%
Oct-2020	1,959	+13.8%	482	-0.2%
Nov-2020	1,206	+20.5%	378	+11.8%
12-Month Avg	1,848	-9.4%	477	-3.7%

Historical NH New Listings by Month

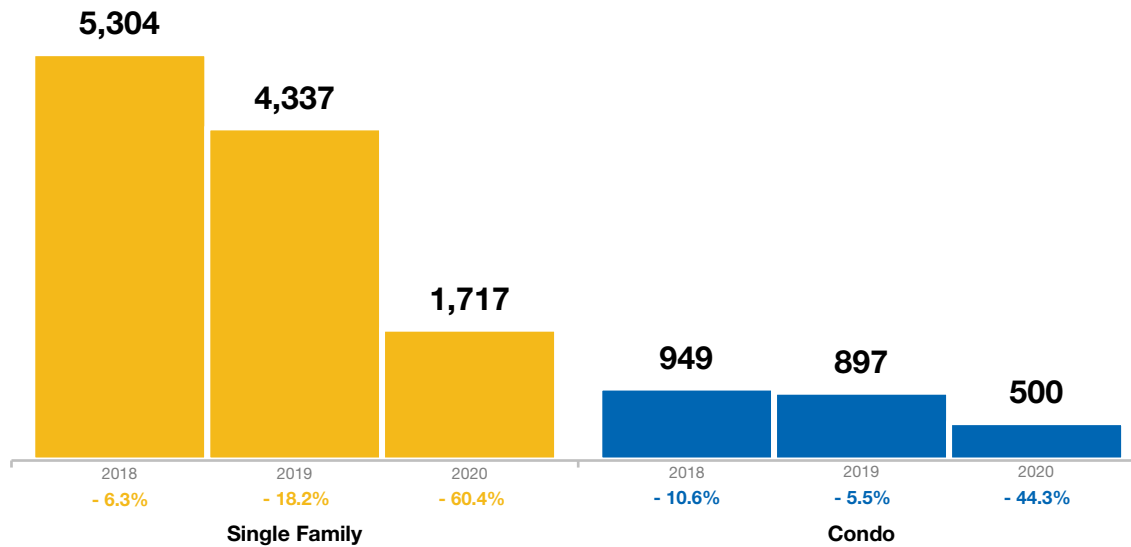


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

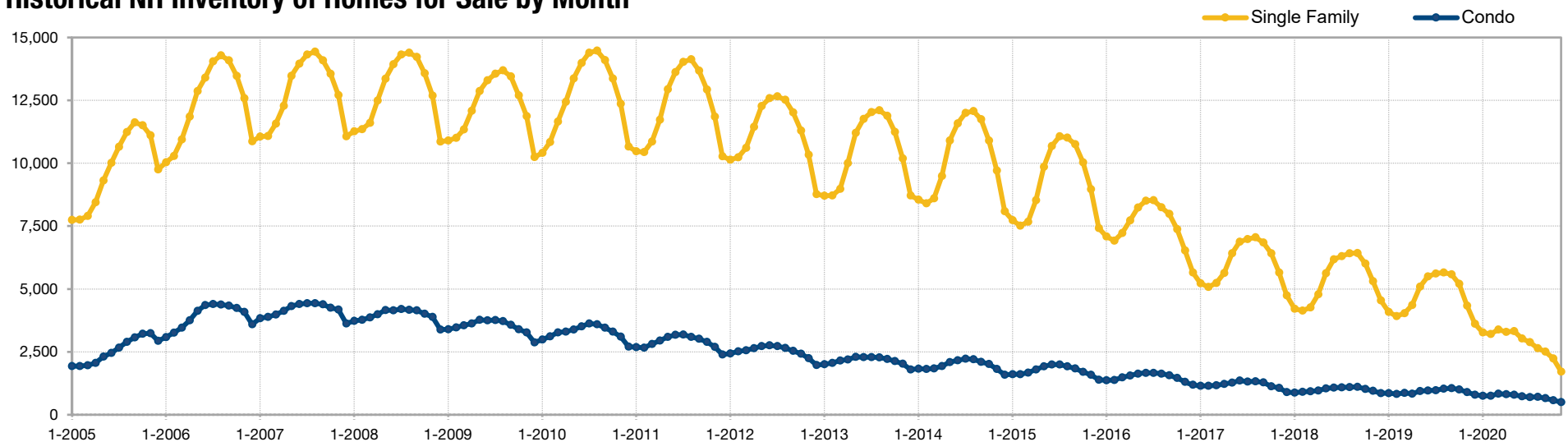


November



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	3,619	-20.3%	797	-6.9%
Jan-2020	3,269	-20.0%	750	-12.6%
Feb-2020	3,212	-18.1%	754	-8.5%
Mar-2020	3,382	-16.1%	837	-2.8%
Apr-2020	3,287	-24.6%	817	-2.6%
May-2020	3,326	-34.6%	797	-15.3%
Jun-2020	3,028	-44.9%	730	-24.3%
Jul-2020	2,886	-48.6%	698	-28.3%
Aug-2020	2,641	-53.3%	711	-30.8%
Sep-2020	2,509	-55.0%	654	-37.9%
Oct-2020	2,232	-57.2%	570	-42.9%
Nov-2020	1,717	-60.4%	500	-44.3%
12-Month Avg	2,926	-39.4%	718	-22.3%

Historical NH Inventory of Homes for Sale by Month



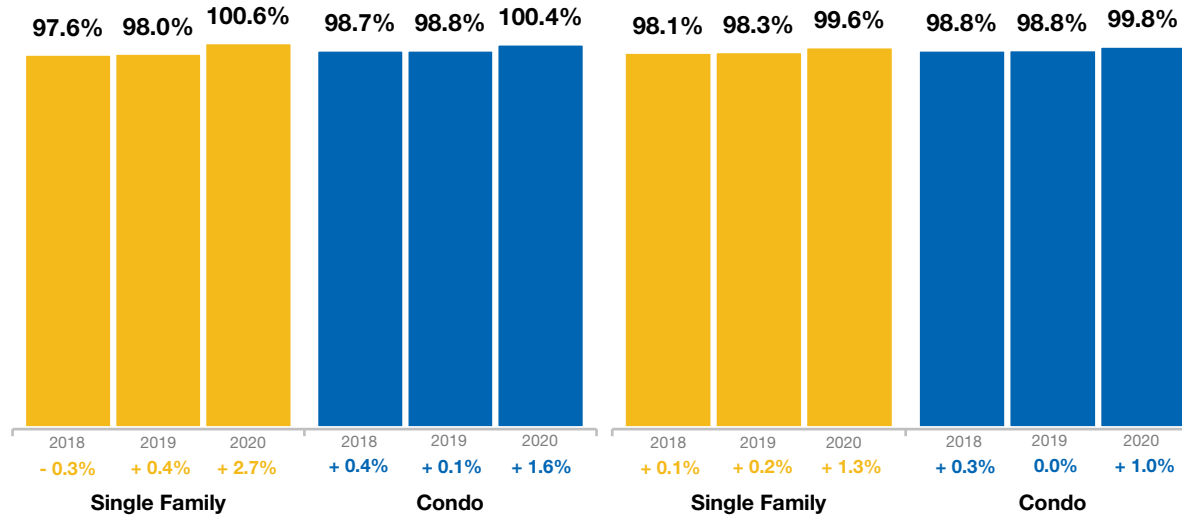
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

November

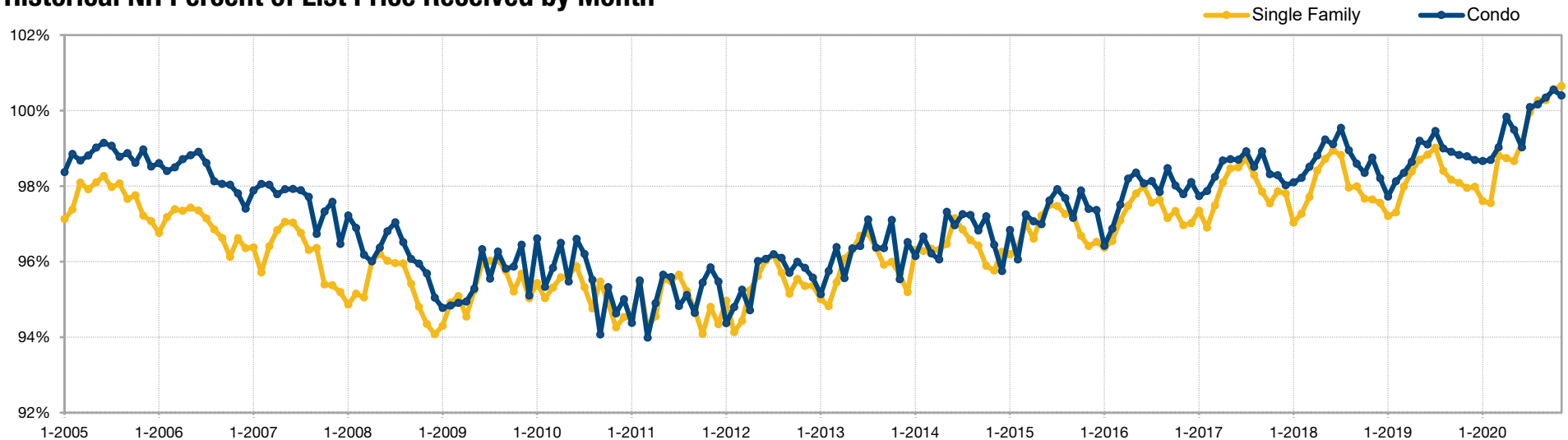
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	98.0%	+0.4%	98.7%	+0.5%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
May-2020	98.7%	0.0%	99.5%	+0.3%
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
Jul-2020	99.9%	+0.9%	100.1%	+0.6%
Aug-2020	100.3%	+1.9%	100.2%	+1.2%
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.5%	+1.7%
Nov-2020	100.6%	+2.7%	100.4%	+1.6%
12-Month Avg*	99.5%	+1.2%	99.7%	+0.9%

* Pct. of List Price Received for all properties from December 2019 through November 2020. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



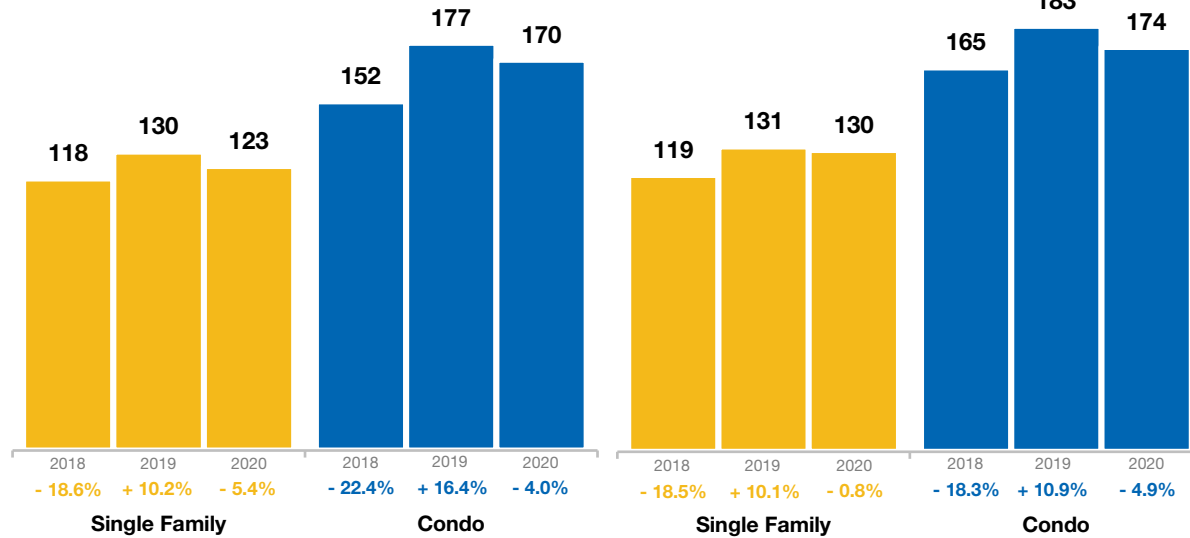
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

November

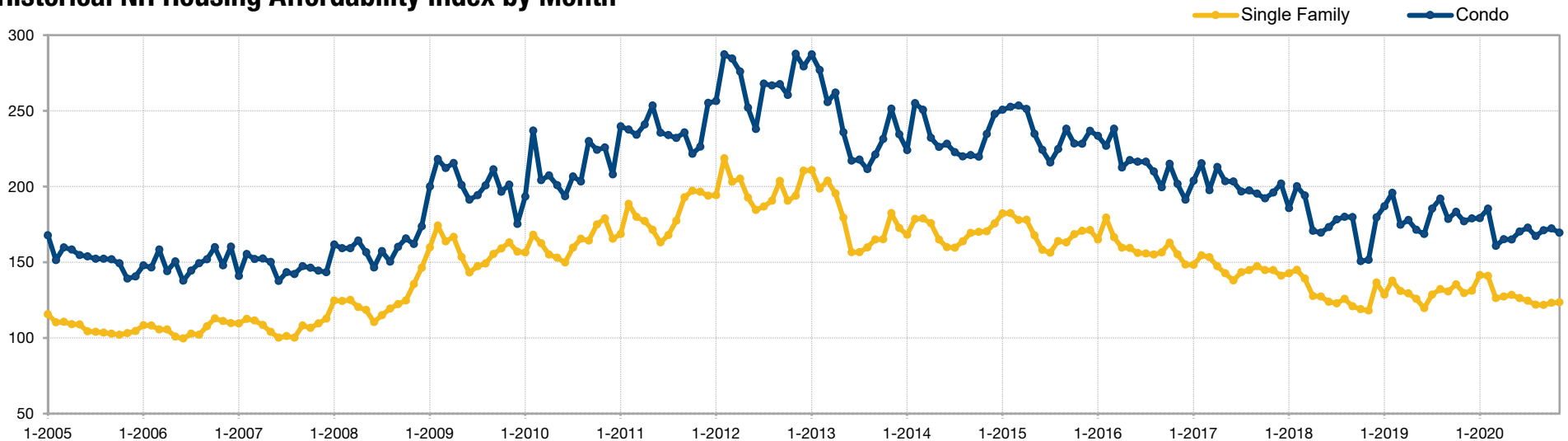
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
May-2020	128	+1.6%	165	-3.5%
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
Aug-2020	122	-7.6%	167	-13.0%
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
12-Month Avg*	128	-5.7%	130	-6.0%

* Affordability Index for all properties from December 2019 through November 2020. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	11-2019	11-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,999	2,324	+ 16.3%	21,826	22,293	+ 2.1%
Median Sales Price		\$279,163	\$327,250	+ 17.2%	\$275,000	\$307,500	+ 11.8%
\$ Volume of Closed Sales (in millions)		\$632.4	\$887.9	+ 40.4%	\$6,786.0	\$7,888.5	+ 16.2%
Days on Market		53	36	- 32.1%	52	47	- 9.6%
Pending Sales		1,646	2,026	+ 23.1%	23,161	24,628	+ 6.3%
Months Supply		2.7	1.1	- 59.3%	--	--	--
New Listings		1,444	1,682	+ 16.5%	28,313	25,936	- 8.4%
Homes for Sale		5,467	2,331	- 57.4%	--	--	--
Pct. of List Price Received		98.0%	100.5%	+ 2.6%	98.3%	99.5%	+ 1.2%
Affordability Index		141	132	- 6.1%	143	141	- 1.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
Belknap	109	110	+ 0.9%	\$287,500	\$341,000	+ 18.6%	\$40.6	\$50.3	+ 23.9%	70	30	- 57.1%	83	101	+ 21.7%
Belknap Year-to-Date	1,084	1,146	+ 5.7%	\$269,000	\$310,000	+ 15.2%	\$401.3	\$532.4	+ 32.7%	66	52	- 21.2%	1,171	1,282	+ 9.5%
Carroll	98	135	+ 37.8%	\$277,550	\$355,000	+ 27.9%	\$41.3	\$71.2	+ 72.4%	72	48	- 33.3%	92	96	+ 4.3%
Carroll Year-to-Date	1,028	1,186	+ 15.4%	\$264,000	\$299,900	+ 13.6%	\$396.9	\$494.9	+ 24.7%	71	65	- 8.5%	1,125	1,313	+ 16.7%
Cheshire	88	101	+ 14.8%	\$214,750	\$257,152	+ 19.7%	\$20.6	\$27.6	+ 34.0%	59	39	- 33.9%	70	82	+ 17.1%
Cheshire Year-to-Date	942	921	- 2.2%	\$220,000	\$250,000	+ 13.6%	\$220.8	\$255.4	+ 15.7%	67	61	- 9.0%	987	1,001	+ 1.4%
Coos	37	67	+ 81.1%	\$90,000	\$136,200	+ 51.3%	\$5.1	\$11.3	+ 121.6%	95	82	- 13.7%	30	48	+ 60.0%
Coos Year-to-Date	460	576	+ 25.2%	\$116,100	\$133,000	+ 14.6%	\$61.8	\$97.0	+ 57.0%	119	124	+ 4.2%	494	625	+ 26.5%
Grafton	104	132	+ 26.9%	\$200,500	\$276,250	+ 37.8%	\$27.5	\$43.8	+ 59.3%	106	55	- 48.1%	69	106	+ 53.6%
Grafton Year-to-Date	1,098	1,261	+ 14.8%	\$225,750	\$260,000	+ 15.2%	\$319.5	\$429.7	+ 34.5%	83	78	- 6.0%	1,178	1,432	+ 21.6%
Hillsborough	376	445	+ 18.4%	\$316,500	\$375,000	+ 18.5%	\$128.5	\$187.9	+ 46.2%	37	27	- 27.0%	339	367	+ 8.3%
Hillsborough Year-to-Date	4,194	4,106	- 2.1%	\$318,000	\$350,000	+ 10.1%	\$1,447.8	\$1,571.5	+ 8.5%	39	32	- 17.9%	4,445	4,537	+ 2.1%
Merrimack	149	207	+ 38.9%	\$290,000	\$312,000	+ 7.6%	\$46.5	\$74.7	+ 60.6%	48	29	- 39.6%	119	163	+ 37.0%
Merrimack Year-to-Date	1,859	1,831	- 1.5%	\$270,000	\$305,000	+ 13.0%	\$572.1	\$631.2	+ 10.3%	50	37	- 26.0%	1,946	2,012	+ 3.4%
Rockingham	325	388	+ 19.4%	\$385,000	\$443,750	+ 15.3%	\$143.9	\$210.3	+ 46.1%	44	32	- 27.3%	277	327	+ 18.1%
Rockingham Year-to-Date	3,521	3,547	+ 0.7%	\$385,000	\$434,950	+ 13.0%	\$1,569.2	\$1,789.0	+ 14.0%	46	41	- 10.9%	3,743	3,960	+ 5.8%
Strafford	166	135	- 18.7%	\$282,250	\$319,000	+ 13.0%	\$51.2	\$50.8	- 0.8%	52	29	- 44.2%	111	142	+ 27.9%
Strafford Year-to-Date	1,512	1,452	- 4.0%	\$283,250	\$300,000	+ 5.9%	\$471.2	\$487.4	+ 3.4%	49	37	- 24.5%	1,604	1,580	- 1.5%
Sullivan	50	65	+ 30.0%	\$173,000	\$230,000	+ 32.9%	\$15.2	\$21.0	+ 38.2%	68	58	- 14.7%	41	71	+ 73.2%
Sullivan Year-to-Date	564	674	+ 19.5%	\$187,700	\$224,000	+ 19.3%	\$134.8	\$215.2	+ 59.6%	82	72	- 12.2%	585	778	+ 33.0%
Entire State	1,502	1,785	+ 18.8%	\$303,483	\$351,000	+ 15.7%	\$520.4	\$748.6	+ 43.9%	55	36	- 34.5%	1,231	1,503	+ 22.1%
Entire State Year-to-Date	16,262	16,700	+ 2.7%	\$300,000	\$334,000	+ 11.3%	\$5,595.3	\$6,503.7	+ 16.2%	55	48	- 12.7%	17,278	18,520	+ 7.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
Belknap	21	21	0.0%	\$218,000	\$256,000	+ 17.4%	\$4.9	\$6.7	+ 36.7%	32	30	- 6.3%	20	18	- 10.0%
Belknap Year-to-Date	242	280	+ 15.7%	\$189,950	\$229,900	+ 21.0%	\$56.2	\$74.6	+ 32.7%	46	42	- 8.7%	271	292	+ 7.7%
Carroll	23	23	0.0%	\$245,000	\$255,000	+ 4.1%	\$5.7	\$6.4	+ 12.3%	43	46	+ 7.0%	19	17	- 10.5%
Carroll Year-to-Date	229	236	+ 3.1%	\$213,500	\$229,950	+ 7.7%	\$54.7	\$60.2	+ 10.1%	57	41	- 28.1%	256	259	+ 1.2%
Cheshire	1	2	+ 100.0%	\$172,500	\$167,500	- 2.9%	\$0.2	\$0.3	+ 50.0%	12	9	- 25.0%	2	9	+ 350.0%
Cheshire Year-to-Date	76	55	- 27.6%	\$152,750	\$169,995	+ 11.3%	\$11.7	\$10.2	- 12.8%	37	45	+ 21.6%	74	61	- 17.6%
Coos	2	0	- 100.0%	\$519,500	\$0	- 100.0%	\$1.0	\$0.0	- 100.0%	13	0	- 100.0%	4	0	--
Coos Year-to-Date	20	0	- 100.0%	\$354,725	\$0	- 100.0%	\$7.7	\$0.0	- 100.0%	86	35	- 59.3%	25	27	+ 8.0%
Grafton	54	70	+ 29.6%	\$174,000	\$180,950	+ 4.0%	\$9.6	\$18.6	+ 93.8%	87	55	- 36.8%	27	48	+ 77.8%
Grafton Year-to-Date	449	521	+ 16.0%	\$168,000	\$180,500	+ 7.4%	\$90.5	\$115.7	+ 27.8%	76	64	- 15.8%	477	553	+ 15.9%
Hillsborough	121	123	+ 1.7%	\$222,500	\$245,000	+ 10.1%	\$28.0	\$32.3	+ 15.4%	34	25	- 26.5%	117	140	+ 19.7%
Hillsborough Year-to-Date	1,469	1,358	- 7.6%	\$210,000	\$240,550	+ 14.5%	\$332.8	\$350.4	+ 5.3%	32	32	0.0%	1,542	1,487	- 3.6%
Merrimack	34	29	- 14.7%	\$198,000	\$205,000	+ 3.5%	\$6.8	\$6.1	- 10.3%	39	16	- 59.0%	25	31	+ 24.0%
Merrimack Year-to-Date	352	315	- 10.5%	\$193,950	\$210,000	+ 8.3%	\$70.9	\$68.4	- 3.5%	34	28	- 17.6%	362	346	- 4.4%
Rockingham	129	154	+ 19.4%	\$306,500	\$310,000	+ 1.1%	\$44.4	\$52.8	+ 18.9%	49	32	- 34.7%	107	128	+ 19.6%
Rockingham Year-to-Date	1,363	1,503	+ 10.3%	\$275,000	\$311,000	+ 13.1%	\$428.8	\$539.5	+ 25.8%	43	45	+ 4.7%	1,457	1,679	+ 15.2%
Strafford	21	23	+ 9.5%	\$189,500	\$218,000	+ 15.0%	\$4.0	\$6.1	+ 52.5%	27	19	- 29.6%	19	18	- 5.3%
Strafford Year-to-Date	232	219	- 5.6%	\$164,950	\$210,000	+ 27.3%	\$42.9	\$48.7	+ 13.5%	35	31	- 11.4%	249	238	- 4.4%
Sullivan	2	5	+ 150.0%	\$400,000	\$220,000	- 45.0%	\$0.8	\$1.4	+ 75.0%	66	56	- 15.2%	3	5	+ 66.7%
Sullivan Year-to-Date	44	49	+ 11.4%	\$189,750	\$265,500	+ 39.9%	\$10.1	\$15.4	+ 52.5%	66	77	+ 16.7%	48	53	+ 10.4%
Entire State	408	450	+ 10.3%	\$222,450	\$255,500	+ 14.9%	\$105.4	\$130.8	+ 24.1%	46	33	- 28.3%	343	414	+ 20.7%
Entire State Year-to-Date	4,476	4,566	+ 2.0%	\$215,000	\$249,000	+ 15.8%	\$1,106.3	\$1,296.3	+ 17.2%	43	41	- 4.7%	4,761	4,995	+ 4.9%