

NH Monthly Indicators



December 2020

December is normally one of the slowest months of the year but strong buyer demand across most segments of the market, buoyed by near-record low interest rates, continue to drive a healthy sales pace in the face of a new wave of COVID-19 infections and a softening jobs market.

New Listings increased 29.9 percent for single family homes and 20.3 percent for townhouse-condo properties. Pending Sales increased 33.8 percent for single family homes and 29.6 percent for townhouse-condo properties. Inventory decreased 61.8 percent for single family homes and 47.1 percent for townhouse-condo properties.

The Median Sales Price was up 16.6 percent to \$349,900 for single family homes and 23.5 percent to \$271,750 for townhouse-condo properties. Days on Market decreased 47.6 percent for single family homes and 19.1 percent for townhouse-condo properties. Months Supply of Inventory decreased 62.5 percent for single family homes and 47.4 percent for townhouse-condo properties.

With low mortgage rates and strong buyer demand in most market segments, the housing market of early 2021 looks to continue the trends we saw in the second half of 2020. Low inventory and multiple offers on in-demand properties and market segments are likely to remain common while the market waits and hopes for a boost in new construction and a surge in home sellers to help provide more balance to the market.

Monthly Snapshot

+ 25.2% **+ 16.6%** **+ 49.2%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2019	12-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,377	1,724	+ 25.2%	17,639	18,449	+ 4.6%
Median Sales Price		\$299,999	\$349,900	+ 16.6%	\$300,000	\$335,000	+ 11.7%
\$ Volume of Closed Sales (in millions)		\$476.4	\$710.8	+ 49.2%	\$6,071.7	\$7,225.8	+ 19.0%
Days on Market		63	33	- 47.6%	56	47	- 16.1%
Pending Sales		796	1,065	+ 33.8%	18,073	19,441	+ 7.6%
Months Supply		2.4	0.9	- 62.5%	--	--	--
New Listings		623	809	+ 29.9%	22,076	20,287	- 8.1%
Homes for Sale		3,620	1,383	- 61.8%	--	--	--
Pct. of List Price Received		98.0%	100.3%	+ 2.3%	98.3%	99.7%	+ 1.4%
Affordability Index		131	124	- 5.3%	131	129	- 1.5%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



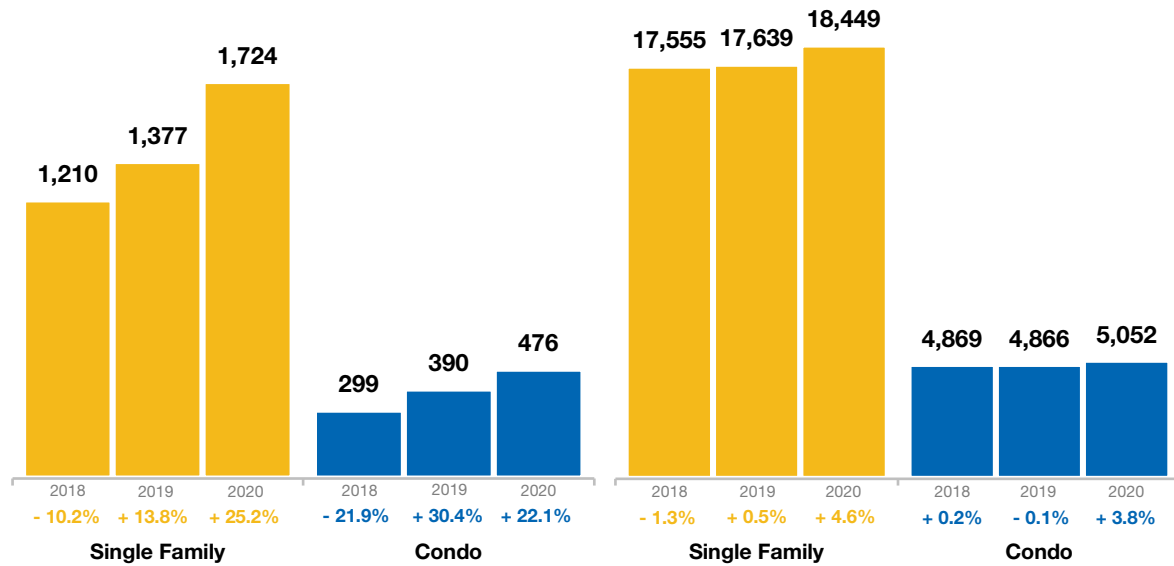
Key Metrics	Historical Sparkbars	12-2019	12-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		390	476	+ 22.1%	4,866	5,052	+ 3.8%
Median Sales Price		\$220,000	\$271,750	+ 23.5%	\$215,000	\$250,000	+ 16.3%
\$ Volume of Closed Sales (in millions)		\$101.5	\$148.4	+ 46.2%	\$1,207.8	\$1,446.9	+ 19.8%
Days on Market		47	38	- 19.1%	43	41	- 4.7%
Pending Sales		247	320	+ 29.6%	5,006	5,282	+ 5.5%
Months Supply		1.9	1.0	- 47.4%	--	--	--
New Listings		222	267	+ 20.3%	5,740	5,572	- 2.9%
Homes for Sale		798	422	- 47.1%	--	--	--
Pct. of List Price Received		98.7%	100.7%	+ 2.0%	98.8%	99.9%	+ 1.1%
Affordability Index		179	159	- 11.2%	183	173	- 5.5%

NH Closed Sales

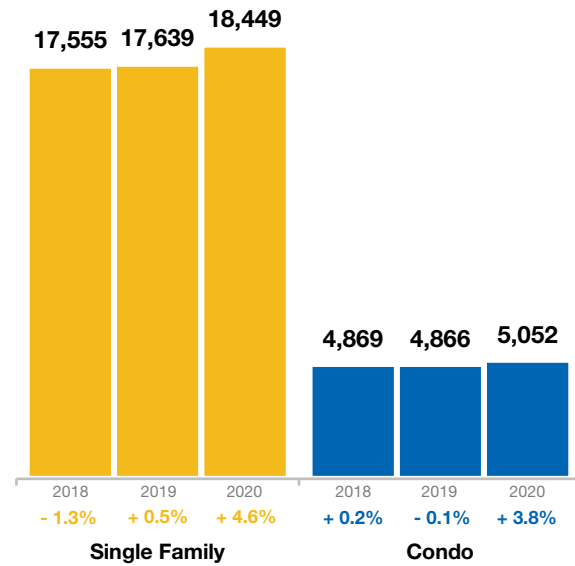
A count of the actual sales that closed in a given month.



December

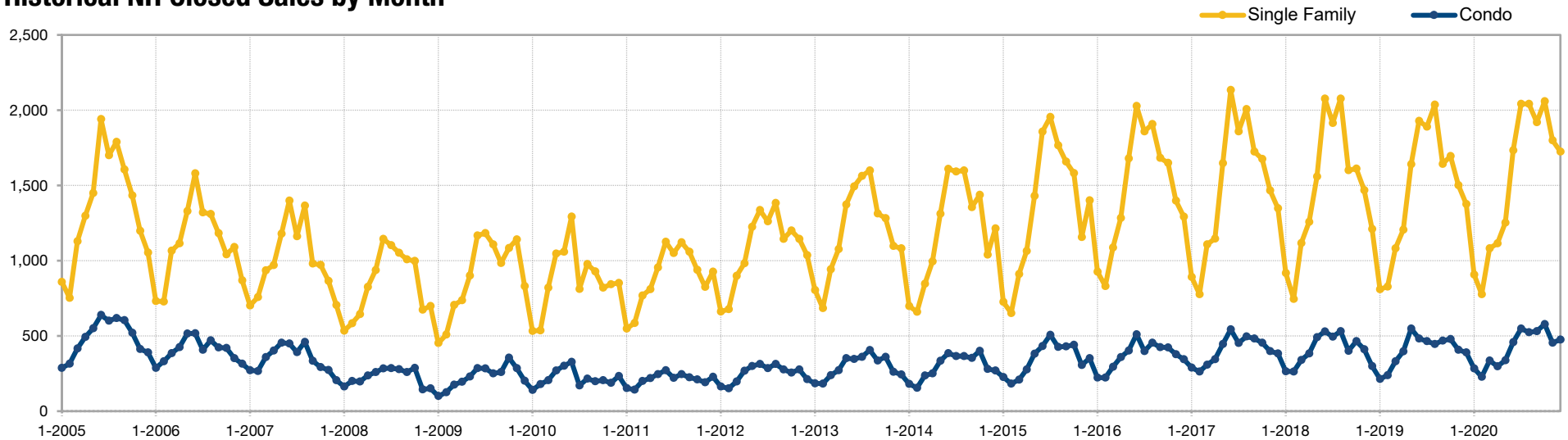


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	907	+12.0%	283	+32.2%
Feb-2020	776	-6.3%	228	-4.6%
Mar-2020	1,082	+0.1%	336	+1.8%
Apr-2020	1,114	-7.6%	297	-25.2%
May-2020	1,252	-23.7%	337	-38.5%
Jun-2020	1,733	-10.1%	458	-5.0%
Jul-2020	2,042	+8.0%	549	+18.1%
Aug-2020	2,041	+0.2%	524	+17.5%
Sep-2020	1,919	+16.8%	531	+13.2%
Oct-2020	2,059	+21.5%	578	+20.9%
Nov-2020	1,800	+19.8%	455	+11.5%
Dec-2020	1,724	+25.2%	476	+22.1%
12-Month Avg	1,537	+4.6%	421	+3.8%

Historical NH Closed Sales by Month

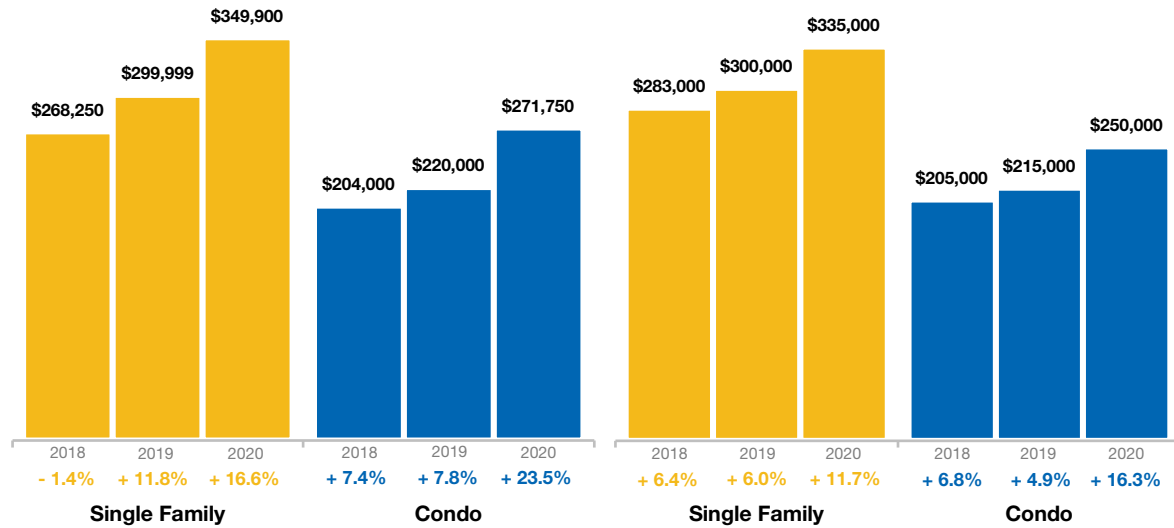


NH Median Sales Price

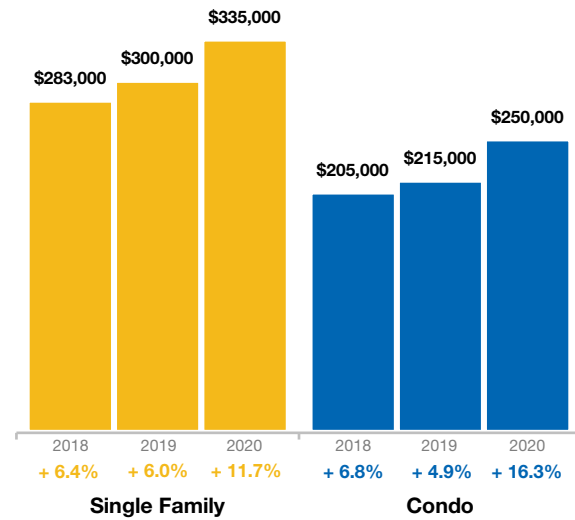
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



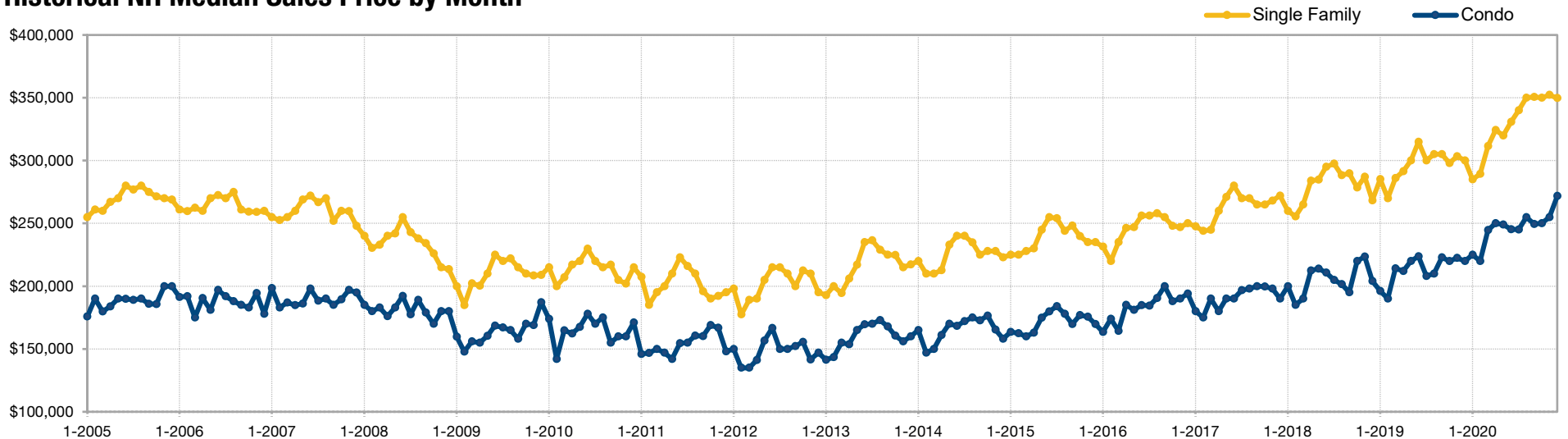
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,450	+7.2%	\$219,950	+15.8%
Mar-2020	\$311,545	+9.0%	\$244,625	+14.2%
Apr-2020	\$324,275	+11.2%	\$250,000	+17.9%
May-2020	\$319,900	+6.6%	\$249,000	+13.2%
Jun-2020	\$330,750	+5.0%	\$245,250	+9.6%
Jul-2020	\$340,000	+13.3%	\$245,000	+17.8%
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
Sep-2020	\$350,750	+15.0%	\$249,500	+11.9%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$352,250	+16.1%	\$255,000	+14.6%
Dec-2020	\$349,900	+16.6%	\$271,750	+23.5%
12-Month Avg*	\$335,000	+11.7%	\$250,000	+16.3%

* Median Sales Price for all properties from January 2020 through December 2020. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

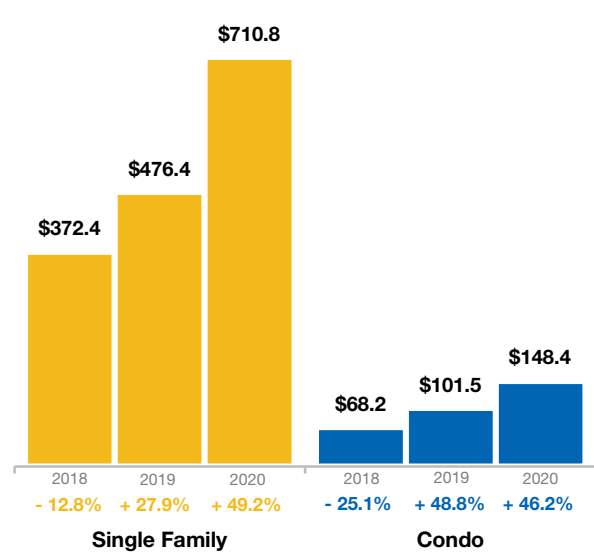


NH \$ Volume of Closed Sales

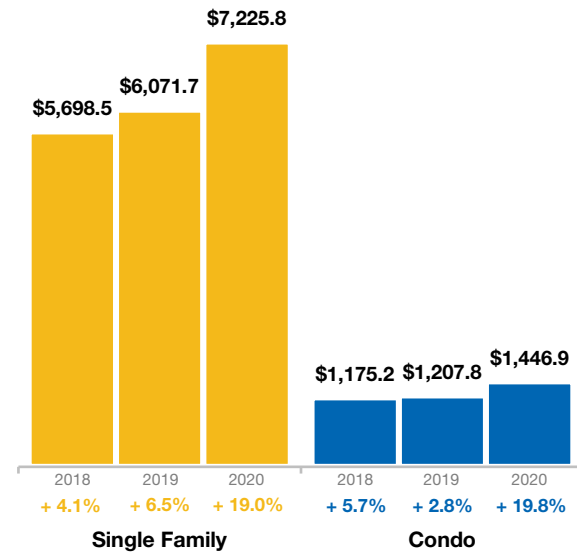
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



December



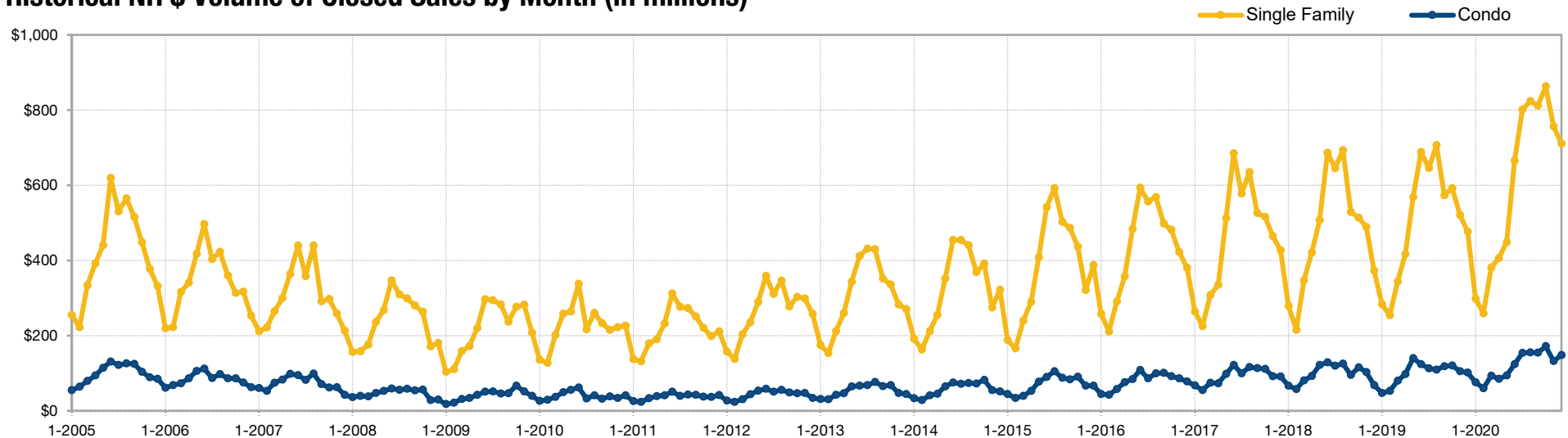
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	\$297.9	+5.2%	\$75.8	+60.9%
Feb-2020	\$259.1	+1.8%	\$60.0	+13.6%
Mar-2020	\$380.8	+10.6%	\$92.9	+16.1%
Apr-2020	\$406.2	-2.4%	\$84.6	-13.0%
May-2020	\$448.5	-21.2%	\$94.1	-32.7%
Jun-2020	\$665.5	-3.4%	\$124.1	+0.2%
Jul-2020	\$801.7	+24.1%	\$153.6	+36.5%
Aug-2020	\$823.8	+16.6%	\$155.1	+42.3%
Sep-2020	\$811.7	+41.6%	\$154.3	+30.8%
Oct-2020	\$863.2	+45.7%	\$172.0	+42.9%
Nov-2020	\$756.5	+45.4%	\$132.0	+25.2%
Dec-2020	\$710.8	+49.2%	\$148.4	+46.2%
12-Month Avg*	\$602.1	+19.0%	\$120.6	+19.8%

* \$ Volume of Closed Sales (in millions) for all properties from January 2020 through December 2020. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

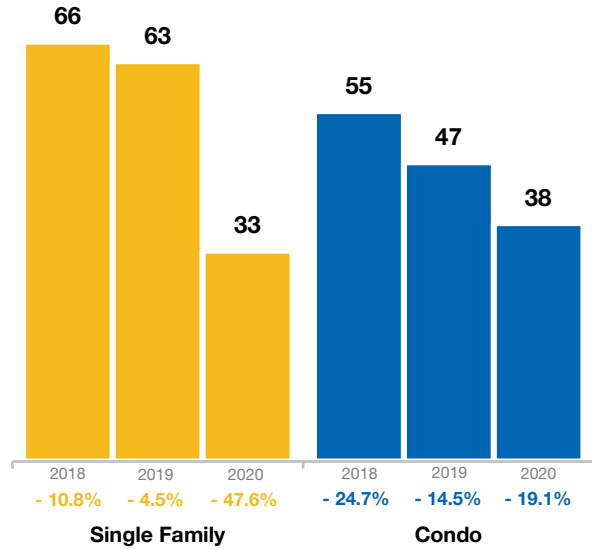


NH Days on Market

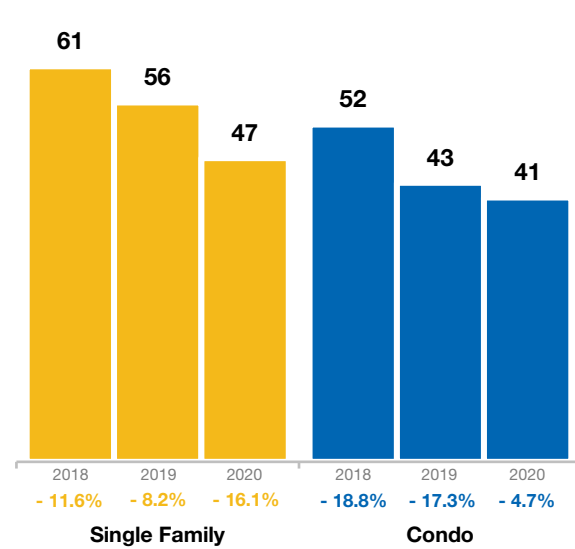
Average number of days between when a property is listed and when an offer is accepted in a given month.



December



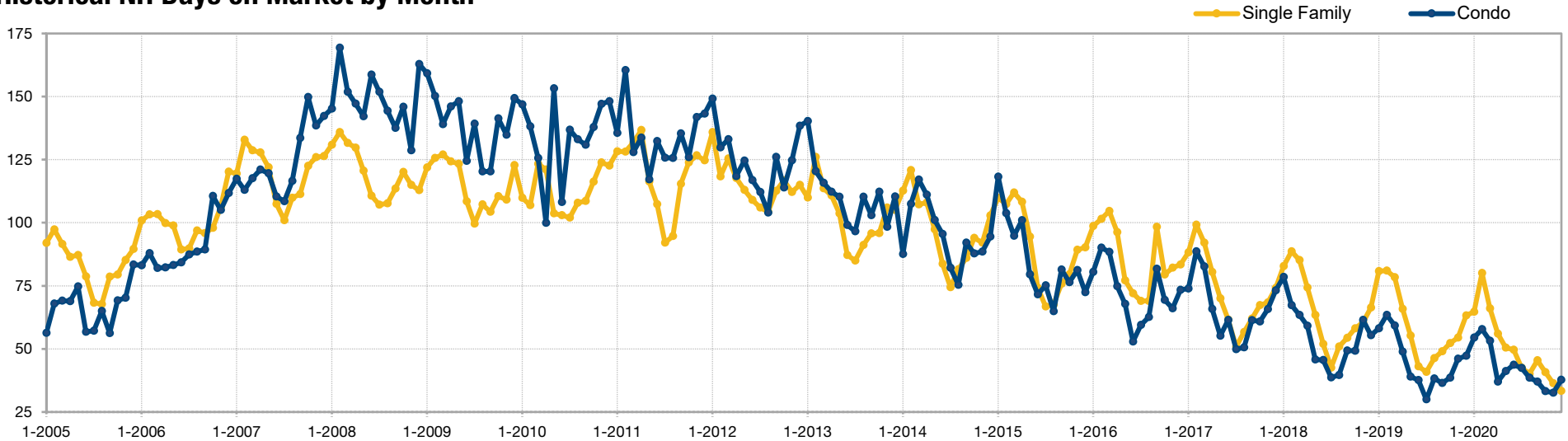
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	65	-19.8%	54	-6.9%
Feb-2020	80	-1.2%	58	-7.9%
Mar-2020	66	-15.4%	53	-10.2%
Apr-2020	56	-15.2%	37	-24.5%
May-2020	50	-9.1%	41	+5.1%
Jun-2020	50	+16.3%	44	+15.8%
Jul-2020	43	+4.9%	42	+40.0%
Aug-2020	40	-13.0%	39	+2.6%
Sep-2020	45	-8.2%	37	+2.8%
Oct-2020	41	-21.2%	33	-15.4%
Nov-2020	36	-33.3%	33	-28.3%
Dec-2020	33	-47.6%	38	-19.1%
12-Month Avg*	47	-15.5%	41	-5.3%

* Days on Market for all properties from January 2020 through December 2020. This is not the average of the individual figures above.

Historical NH Days on Market by Month

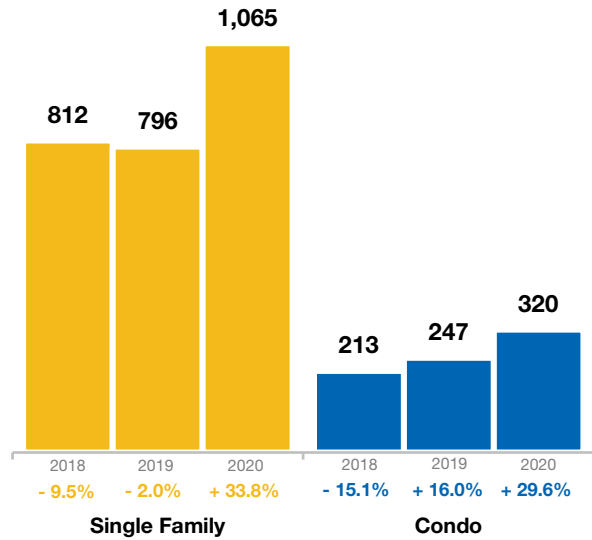


NH Pending Sales

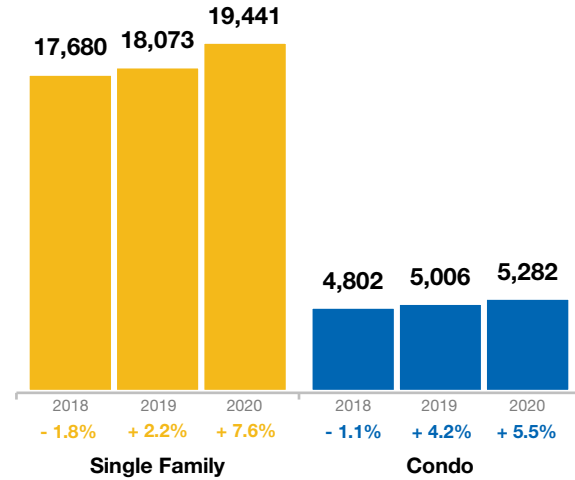
A count of the properties on which offers have been accepted in a given month.



December

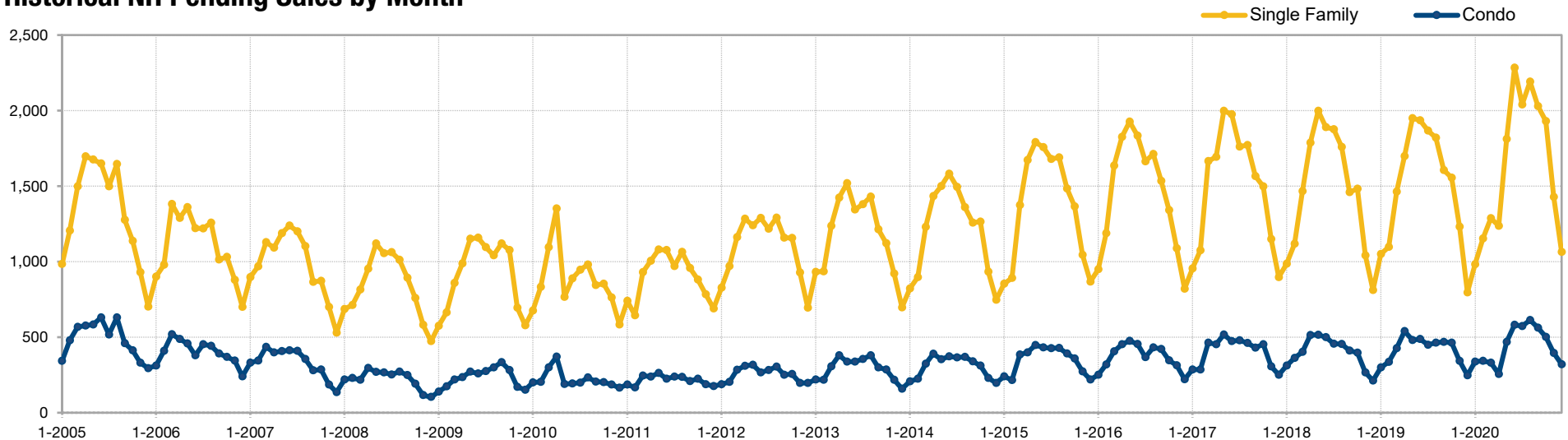


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	983	-6.4%	337	+12.3%
Feb-2020	1,154	+5.1%	343	+2.1%
Mar-2020	1,287	-12.0%	331	-22.5%
Apr-2020	1,237	-27.2%	255	-52.8%
May-2020	1,811	-7.1%	469	-2.3%
Jun-2020	2,284	+18.0%	582	+19.5%
Jul-2020	2,040	+9.2%	573	+27.3%
Aug-2020	2,192	+20.4%	613	+32.1%
Sep-2020	2,030	+26.3%	563	+20.3%
Oct-2020	1,930	+24.1%	501	+8.0%
Nov-2020	1,428	+16.0%	395	+15.2%
Dec-2020	1,065	+33.8%	320	+29.6%
12-Month Avg	1,620	+7.6%	440	+5.5%

Historical NH Pending Sales by Month

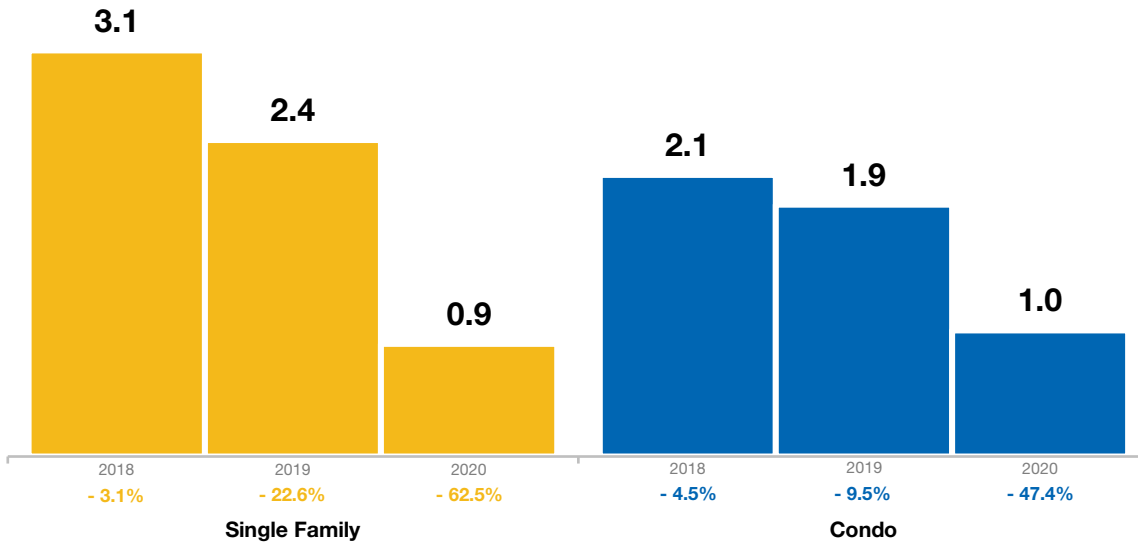


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



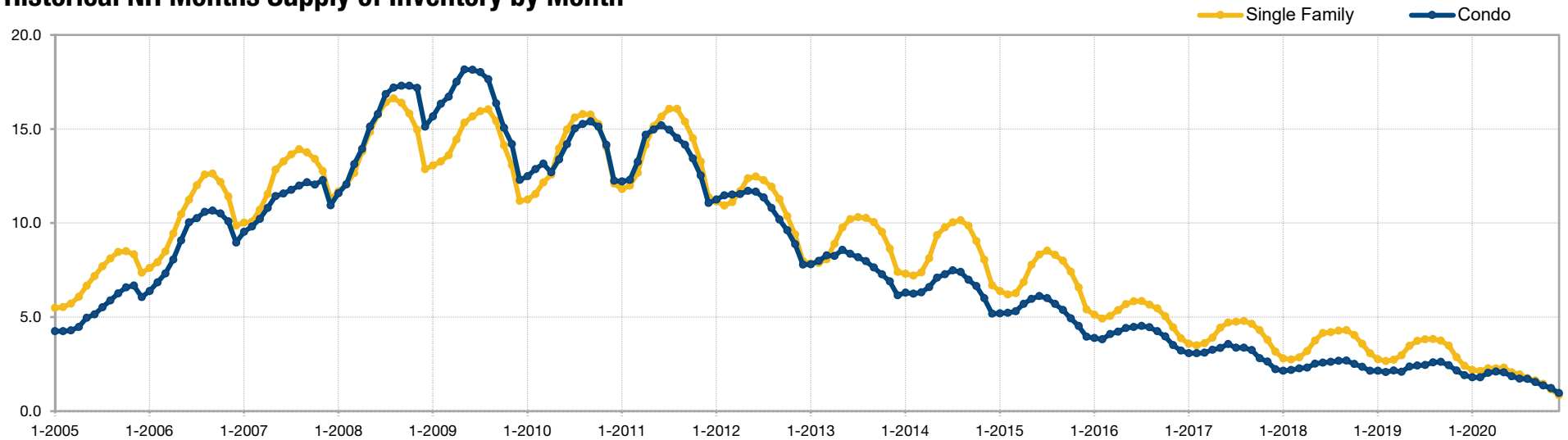
December



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	2.2	-21.4%	1.8	-14.3%
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.3	-14.8%	2.0	-9.1%
Apr-2020	2.3	-23.3%	2.1	0.0%
May-2020	2.3	-34.3%	2.1	-12.5%
Jun-2020	2.1	-43.2%	1.9	-20.8%
Jul-2020	2.0	-47.4%	1.7	-32.0%
Aug-2020	1.8	-52.6%	1.7	-34.6%
Sep-2020	1.6	-57.9%	1.5	-42.3%
Oct-2020	1.5	-57.1%	1.4	-41.7%
Nov-2020	1.2	-58.6%	1.2	-45.5%
Dec-2020	0.9	-62.5%	1.0	-47.4%
12-Month Avg*	1.8	-42.8%	1.7	-26.6%

* Months Supply for all properties from January 2020 through December 2020. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

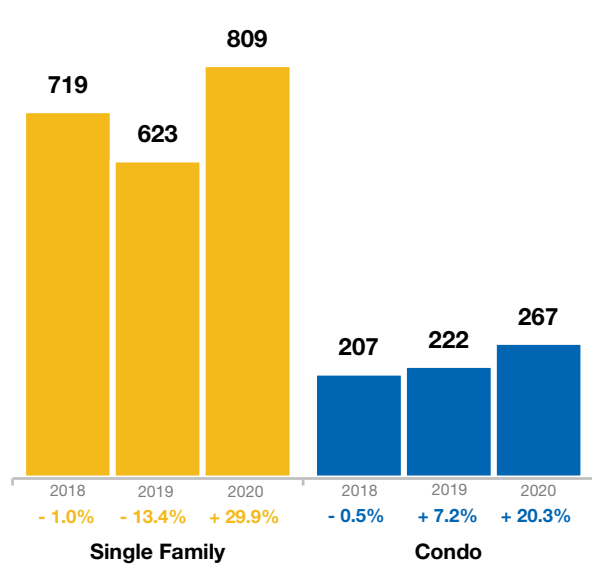


NH New Listings

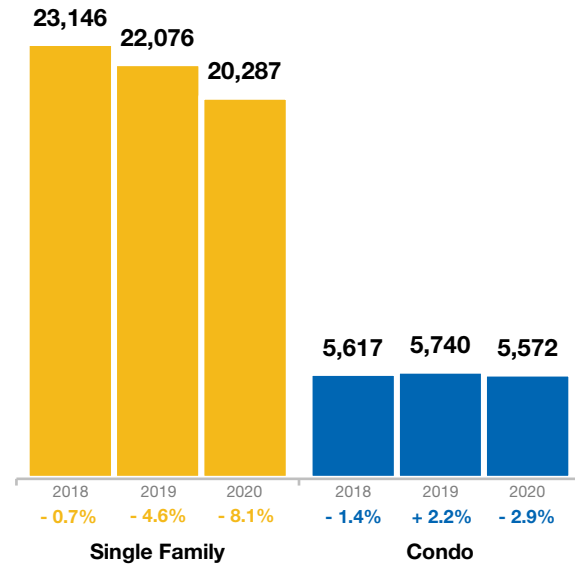
A count of the properties that have been newly listed on the market in a given month.



December

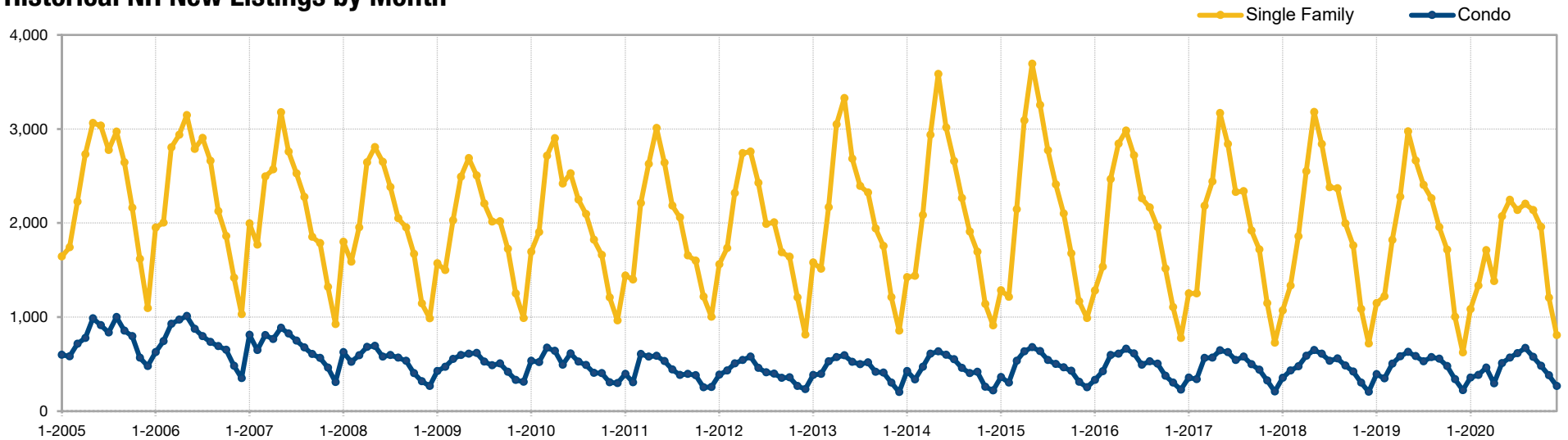


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	1,083	-5.7%	357	-8.9%
Feb-2020	1,336	+9.5%	384	+10.3%
Mar-2020	1,712	-5.9%	463	-8.0%
Apr-2020	1,381	-39.5%	296	-49.2%
May-2020	2,072	-30.3%	511	-18.9%
Jun-2020	2,247	-15.7%	568	-2.9%
Jul-2020	2,138	-11.1%	616	+16.7%
Aug-2020	2,204	-2.7%	671	+16.7%
Sep-2020	2,139	+9.4%	576	+3.4%
Oct-2020	1,960	+14.2%	482	+0.8%
Nov-2020	1,206	+20.1%	381	+12.4%
Dec-2020	809	+29.9%	267	+20.3%
12-Month Avg	1,840	-8.1%	478	-2.9%

Historical NH New Listings by Month

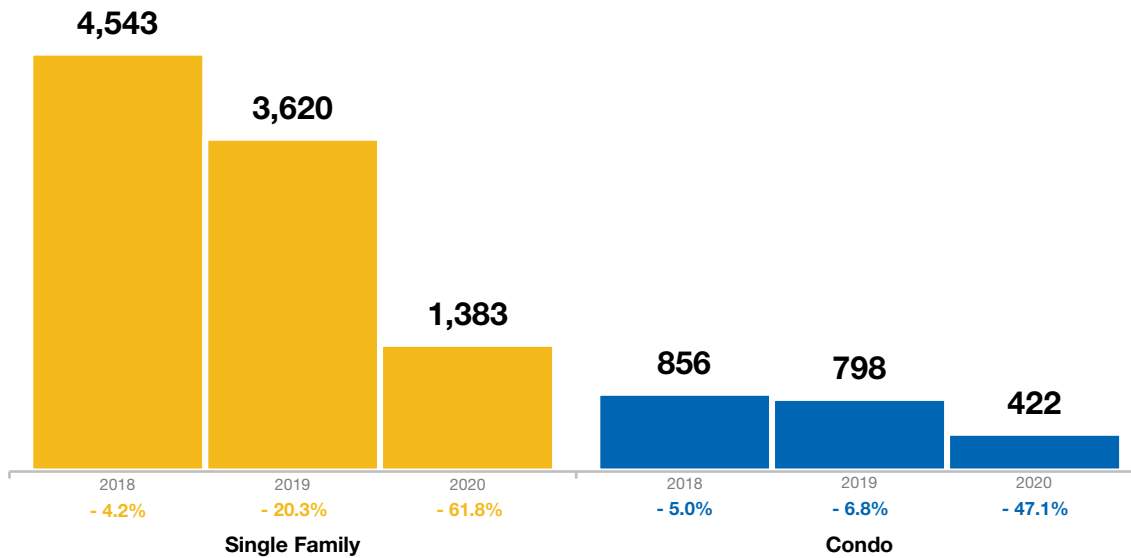


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

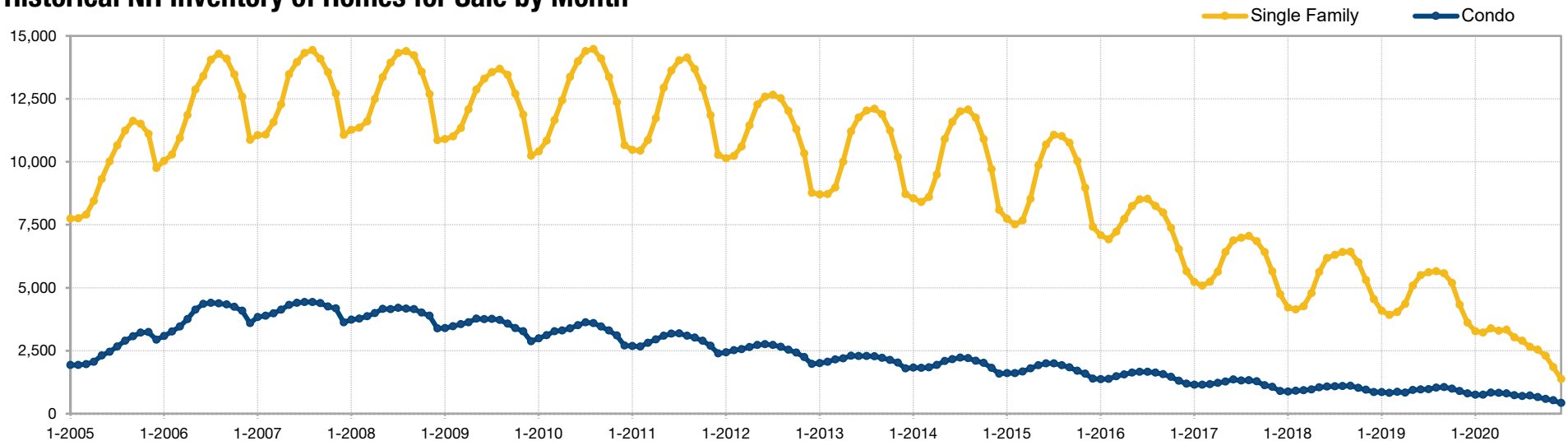


December



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	3,271	-20.0%	752	-12.4%
Feb-2020	3,214	-18.0%	756	-8.3%
Mar-2020	3,384	-16.0%	839	-2.6%
Apr-2020	3,290	-24.6%	819	-2.4%
May-2020	3,329	-34.5%	799	-15.1%
Jun-2020	3,034	-44.8%	733	-24.0%
Jul-2020	2,895	-48.4%	700	-28.1%
Aug-2020	2,657	-53.0%	715	-30.4%
Sep-2020	2,534	-54.5%	661	-37.3%
Oct-2020	2,296	-55.8%	583	-41.3%
Nov-2020	1,844	-57.4%	529	-40.8%
Dec-2020	1,383	-61.8%	422	-47.1%
12-Month Avg	2,761	-41.8%	692	-24.7%

Historical NH Inventory of Homes for Sale by Month



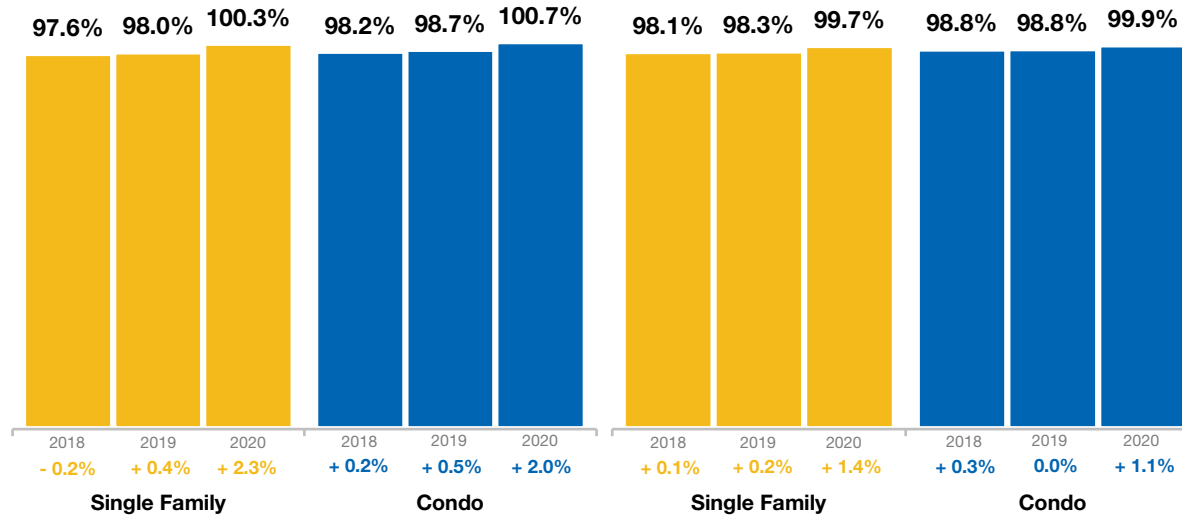
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

December

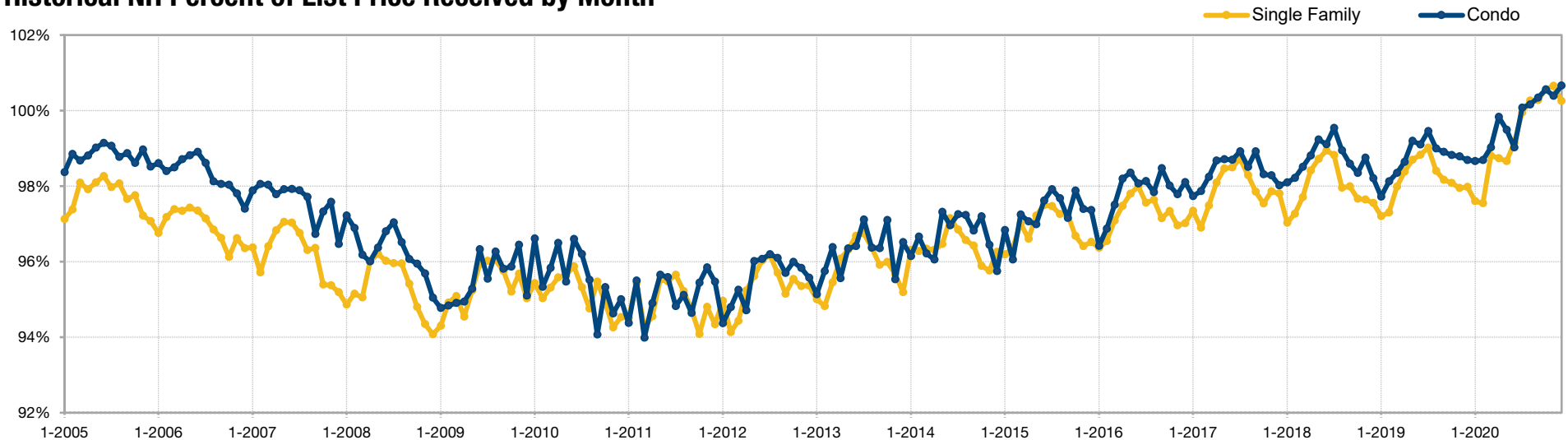
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
May-2020	98.7%	0.0%	99.5%	+0.3%
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
Jul-2020	99.9%	+0.9%	100.1%	+0.6%
Aug-2020	100.3%	+1.9%	100.2%	+1.2%
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.6%	+1.8%
Nov-2020	100.7%	+2.8%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
12-Month Avg*	99.7%	+1.4%	99.9%	+1.1%

* Pct. of List Price Received for all properties from January 2020 through December 2020. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



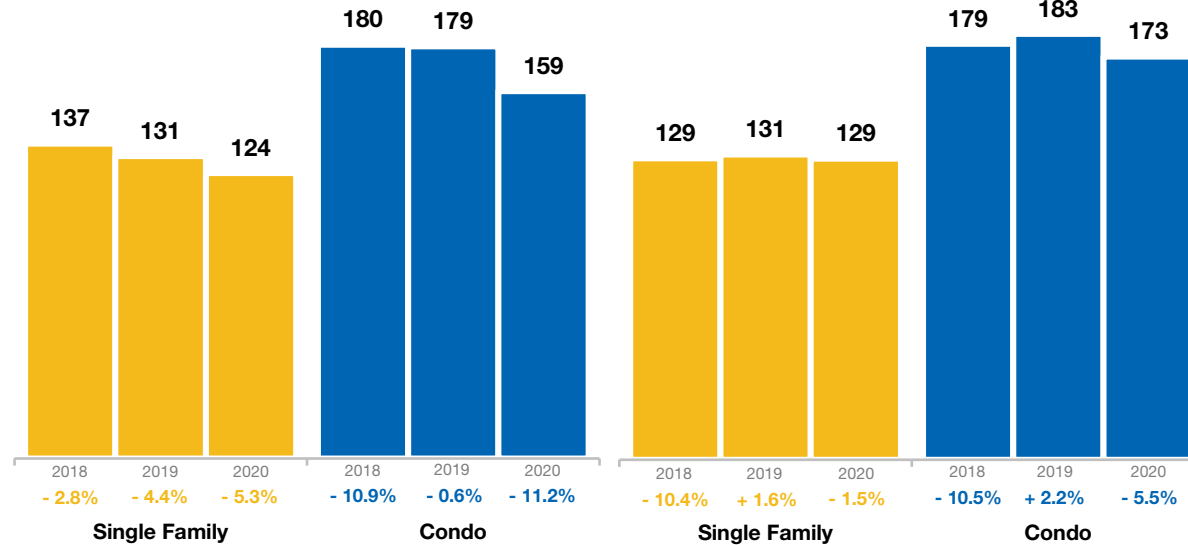
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

December

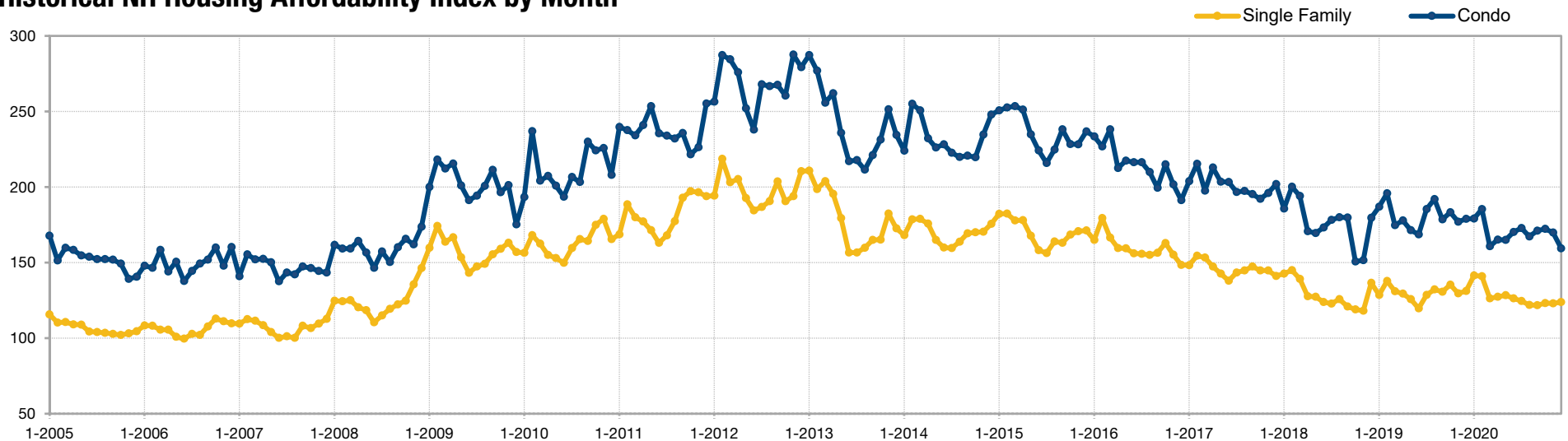
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
May-2020	128	+1.6%	165	-3.5%
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
Aug-2020	122	-7.6%	167	-13.0%
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	159	-11.2%
12-Month Avg*	127	-4.6%	130	-12.1%

* Affordability Index for all properties from January 2020 through December 2020. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	12-2019	12-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,845	2,302	+ 24.8%	23,671	24,632	+ 4.1%
Median Sales Price		\$277,000	\$325,000	+ 17.3%	\$275,000	\$310,000	+ 12.7%
\$ Volume of Closed Sales (in millions)		\$584.8	\$870.6	+ 48.9%	\$7,370.8	\$8,772.9	+ 19.0%
Days on Market		59	34	- 42.4%	53	46	- 13.2%
Pending Sales		1,094	1,455	+ 33.0%	24,252	25,901	+ 6.8%
Months Supply		2.3	0.9	- 60.9%	--	--	--
New Listings		894	1,132	+ 26.6%	29,195	27,077	- 7.3%
Homes for Sale		4,636	1,904	- 58.9%	--	--	--
Pct. of List Price Received		98.0%	100.3%	+ 2.3%	98.3%	99.6%	+ 1.3%
Affordability Index		142	133	- 6.2%	143	140	- 2.3%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2019	12-2020	+ / -	12-2019	12-2020	+ / -	12-2019	12-2020	+ / -	12-2019	12-2020	+ / -	12-2019	12-2020	+ / -
Belknap	85	114	+ 34.1%	\$260,000	\$312,500	+ 20.2%	\$28.8	\$51.0	+ 77.1%	64	25	- 60.9%	49	72	+ 46.9%
Belknap Year-to-Date	1,169	1,261	+ 7.9%	\$269,000	\$310,000	+ 15.2%	\$430.1	\$583.7	+ 35.7%	65	50	- 23.1%	1,220	1,345	+ 10.2%
Carroll	93	113	+ 21.5%	\$279,000	\$340,000	+ 21.9%	\$36.7	\$57.1	+ 55.6%	89	49	- 44.9%	38	76	+ 100.0%
Carroll Year-to-Date	1,121	1,299	+ 15.9%	\$265,000	\$300,000	+ 13.2%	\$433.6	\$552.0	+ 27.3%	72	63	- 12.5%	1,163	1,379	+ 18.6%
Cheshire	74	96	+ 29.7%	\$220,000	\$272,000	+ 23.6%	\$17.0	\$30.2	+ 77.6%	85	39	- 54.1%	52	62	+ 19.2%
Cheshire Year-to-Date	1,016	1,019	+ 0.3%	\$220,000	\$250,000	+ 13.6%	\$237.7	\$287.8	+ 21.1%	69	59	- 14.5%	1,039	1,059	+ 1.9%
Coos	38	58	+ 52.6%	\$115,000	\$148,750	+ 29.3%	\$5.0	\$10.2	+ 104.0%	151	92	- 39.1%	32	47	+ 46.9%
Coos Year-to-Date	498	634	+ 27.3%	\$116,100	\$135,000	+ 16.3%	\$66.8	\$107.2	+ 60.5%	122	121	- 0.8%	526	668	+ 27.0%
Grafton	95	137	+ 44.2%	\$241,000	\$255,000	+ 5.8%	\$30.9	\$52.5	+ 69.9%	95	43	- 54.7%	48	89	+ 85.4%
Grafton Year-to-Date	1,193	1,401	+ 17.4%	\$227,125	\$259,450	+ 14.2%	\$350.4	\$483.5	+ 38.0%	84	75	- 10.7%	1,226	1,507	+ 22.9%
Hillsborough	381	442	+ 16.0%	\$314,900	\$366,500	+ 16.4%	\$132.4	\$178.2	+ 34.6%	51	26	- 49.0%	215	251	+ 16.7%
Hillsborough Year-to-Date	4,575	4,552	- 0.5%	\$318,000	\$352,000	+ 10.7%	\$1,580.2	\$1,750.8	+ 10.8%	40	31	- 22.5%	4,659	4,745	+ 1.8%
Merrimack	142	187	+ 31.7%	\$278,850	\$320,000	+ 14.8%	\$46.5	\$68.1	+ 46.5%	56	25	- 55.4%	96	117	+ 21.9%
Merrimack Year-to-Date	2,001	2,019	+ 0.9%	\$270,000	\$308,000	+ 14.1%	\$618.7	\$699.6	+ 13.1%	50	36	- 28.0%	2,042	2,117	+ 3.7%
Rockingham	309	347	+ 12.3%	\$397,000	\$450,000	+ 13.4%	\$134.7	\$186.4	+ 38.4%	55	29	- 47.3%	164	214	+ 30.5%
Rockingham Year-to-Date	3,830	3,906	+ 2.0%	\$386,000	\$435,000	+ 12.7%	\$1,703.9	\$1,981.0	+ 16.3%	47	40	- 14.9%	3,907	4,146	+ 6.1%
Strafford	123	150	+ 22.0%	\$272,000	\$325,500	+ 19.7%	\$36.7	\$53.9	+ 46.9%	44	29	- 34.1%	73	102	+ 39.7%
Strafford Year-to-Date	1,635	1,603	- 2.0%	\$282,000	\$305,000	+ 8.2%	\$507.8	\$541.7	+ 6.7%	49	36	- 26.5%	1,677	1,671	- 0.4%
Sullivan	37	80	+ 116.2%	\$156,000	\$222,000	+ 42.3%	\$7.7	\$23.1	+ 200.0%	70	44	- 37.1%	29	35	+ 20.7%
Sullivan Year-to-Date	601	755	+ 25.6%	\$187,000	\$224,000	+ 19.8%	\$142.5	\$238.4	+ 67.3%	81	69	- 14.8%	614	804	+ 30.9%
Entire State	1,377	1,724	+ 25.2%	\$299,999	\$349,900	+ 16.6%	\$476.4	\$710.8	+ 49.2%	63	33	- 47.6%	796	1,065	+ 33.8%
Entire State Year-to-Date	17,639	18,449	+ 4.6%	\$300,000	\$335,000	+ 11.7%	\$6,071.7	\$7,225.8	+ 19.0%	56	47	- 16.1%	18,073	19,441	+ 7.6%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2019	12-2020	+ / -	12-2019	12-2020	+ / -	12-2019	12-2020	+ / -	12-2019	12-2020	+ / -	12-2019	12-2020	+ / -
Belknap	20	15	- 25.0%	\$223,000	\$196,000	- 12.1%	\$4.8	\$3.6	- 25.0%	26	37	+ 42.3%	8	14	+ 75.0%
Belknap Year-to-Date	262	295	+ 12.6%	\$191,750	\$229,900	+ 19.9%	\$61.0	\$78.2	+ 28.2%	45	42	- 6.7%	279	303	+ 8.6%
Carroll	30	36	+ 20.0%	\$224,500	\$442,000	+ 96.9%	\$8.3	\$14.2	+ 71.1%	89	155	+ 74.2%	15	19	+ 26.7%
Carroll Year-to-Date	259	272	+ 5.0%	\$213,500	\$237,750	+ 11.4%	\$63.0	\$74.3	+ 17.9%	61	56	- 8.2%	271	277	+ 2.2%
Cheshire	3	6	+ 100.0%	\$113,000	\$178,500	+ 58.0%	\$0.4	\$1.1	+ 175.0%	72	34	- 52.8%	3	5	+ 66.7%
Cheshire Year-to-Date	79	61	- 22.8%	\$152,500	\$174,000	+ 14.1%	\$12.1	\$11.3	- 6.6%	38	44	+ 15.8%	77	66	- 14.3%
Coos	5	1	- 80.0%	\$411,000	\$551,000	+ 34.1%	\$2.4	\$0.6	- 75.0%	10	2	- 80.0%	2		--
Coos Year-to-Date	25	31	+ 24.0%	\$405,000	\$433,100	+ 6.9%	\$10.1	\$13.9	+ 37.6%	71	34	- 52.1%	27	27	0.0%
Grafton	34	41	+ 20.6%	\$180,000	\$160,000	- 11.1%	\$7.2	\$9.0	+ 25.0%	71	38	- 46.5%	21	35	+ 66.7%
Grafton Year-to-Date	483	562	+ 16.4%	\$168,500	\$175,750	+ 4.3%	\$97.6	\$124.6	+ 27.7%	75	62	- 17.3%	498	584	+ 17.3%
Hillsborough	131	161	+ 22.9%	\$210,000	\$243,000	+ 15.7%	\$30.2	\$42.9	+ 42.1%	28	26	- 7.1%	92	107	+ 16.3%
Hillsborough Year-to-Date	1,600	1,522	- 4.9%	\$210,000	\$241,000	+ 14.8%	\$362.9	\$394.1	+ 8.6%	31	31	0.0%	1,634	1,585	- 3.0%
Merrimack	25	27	+ 8.0%	\$185,000	\$179,500	- 3.0%	\$4.8	\$5.3	+ 10.4%	52	10	- 80.8%	14	20	+ 42.9%
Merrimack Year-to-Date	377	344	- 8.8%	\$192,900	\$203,950	+ 5.7%	\$75.7	\$74.2	- 2.0%	35	27	- 22.9%	375	363	- 3.2%
Rockingham	117	163	+ 39.3%	\$285,000	\$367,000	+ 28.8%	\$37.9	\$64.8	+ 71.0%	56	31	- 44.6%	83	95	+ 14.5%
Rockingham Year-to-Date	1,480	1,670	+ 12.8%	\$275,000	\$316,466	+ 15.1%	\$466.7	\$605.1	+ 29.7%	44	43	- 2.3%	1,539	1,761	+ 14.4%
Strafford	20	21	+ 5.0%	\$190,500	\$253,000	+ 32.8%	\$4.3	\$5.4	+ 25.6%	32	22	- 31.3%	7	22	+ 214.3%
Strafford Year-to-Date	252	241	- 4.4%	\$171,200	\$210,000	+ 22.7%	\$47.2	\$54.2	+ 14.8%	34	30	- 11.8%	256	260	+ 1.6%
Sullivan	5	5	0.0%	\$218,700	\$350,000	+ 60.0%	\$1.3	\$1.6	+ 23.1%	76	11	- 85.5%	2	3	+ 50.0%
Sullivan Year-to-Date	49	54	+ 10.2%	\$197,000	\$275,250	+ 39.7%	\$11.3	\$17.0	+ 50.4%	76	71	- 6.6%	50	56	+ 12.0%
Entire State	390	476	+ 22.1%	\$220,000	\$271,750	+ 23.5%	\$101.5	\$148.4	+ 46.2%	47	38	- 19.1%	247	320	+ 29.6%
Entire State Year-to-Date	4,866	5,052	+ 3.8%	\$215,000	\$250,000	+ 16.3%	\$1,207.8	\$1,446.9	+ 19.8%	43	41	- 4.7%	5,006	5,282	+ 5.5%