

NH Monthly Indicators



March 2021

Normal spring increases in sales activity, coupled with relaxing COVID-19 policies, created a very busy March real estate market as buyer demand continued largely unabated in the face of rising home prices and mortgage rates. Existing home seller and new construction activity continue to remain below levels necessary to bring the market back into balance, pointing to a busy and competitive buyer market in the coming months.

New Listings decreased 5.6 percent for single family homes but increased 9.3 percent for townhouse-condo properties. Pending Sales increased 18.8 percent for single family homes and 53.9 percent for townhouse-condo properties. Inventory decreased 66.4 percent for single family homes and 56.6 percent for townhouse-condo properties.

The Median Sales Price was up 16.5 percent to \$362,900 for single family homes and 10.2 percent to \$269,500 for townhouse-condo properties. Days on Market decreased 39.4 percent for single family homes and 47.2 percent for townhouse-condo properties. Months Supply of Inventory decreased 69.6 percent for single family homes and 60.0 percent for townhouse-condo properties.

While many homebuilders are working to increase their activity, the cost of lumber and other materials and a backlogged supply chain continue to limit new home construction and have increased costs substantially. New methods of construction, including 3d printed homes, could speed construction and reduce costs in the future, but realistically are several years away from making a measurable impact in the market.

Monthly Snapshot

- 3.5%	+ 16.5%	+ 16.1%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2020	3-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		1,082	1,044	- 3.5%	2,765	2,934	+ 6.1%
Median Sales Price		\$311,545	\$362,900	+ 16.5%	\$299,000	\$356,000	+ 19.1%
\$ Volume of Closed Sales (in millions)		\$380.8	\$442.2	+ 16.1%	\$937.8	\$1,194.6	+ 27.4%
Days on Market		66	40	- 39.4%	70	40	- 42.9%
Pending Sales		1,287	1,529	+ 18.8%	3,423	3,562	+ 4.1%
Months Supply		2.3	0.7	- 69.6%	--	--	--
New Listings		1,712	1,616	- 5.6%	4,131	3,486	- 15.6%
Homes for Sale		3,385	1,137	- 66.4%	--	--	--
Pct. of List Price Received		98.8%	102.2%	+ 3.4%	98.1%	101.3%	+ 3.3%
Affordability Index		126	112	- 11.1%	132	115	- 12.9%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



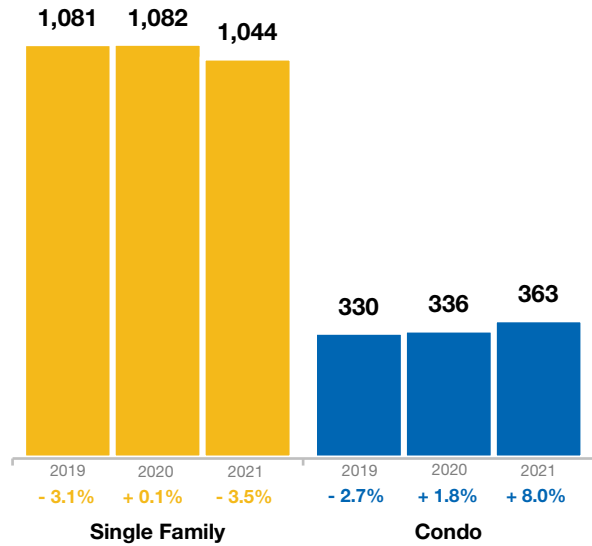
Key Metrics	Historical Sparkbars	3-2020	3-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		336	363	+ 8.0%	847	1,020	+ 20.4%
Median Sales Price		\$244,625	\$269,500	+ 10.2%	\$230,000	\$265,000	+ 15.2%
\$ Volume of Closed Sales (in millions)		\$92.9	\$108.8	+ 17.1%	\$228.7	\$302.0	+ 32.1%
Days on Market		53	28	- 47.2%	55	34	- 38.2%
Pending Sales		330	508	+ 53.9%	1,010	1,250	+ 23.8%
Months Supply		2.0	0.8	- 60.0%	--	--	--
New Listings		463	506	+ 9.3%	1,204	1,227	+ 1.9%
Homes for Sale		843	366	- 56.6%	--	--	--
Pct. of List Price Received		99.0%	101.5%	+ 2.5%	98.8%	101.2%	+ 2.4%
Affordability Index		161	151	- 6.2%	171	154	- 9.9%

NH Closed Sales

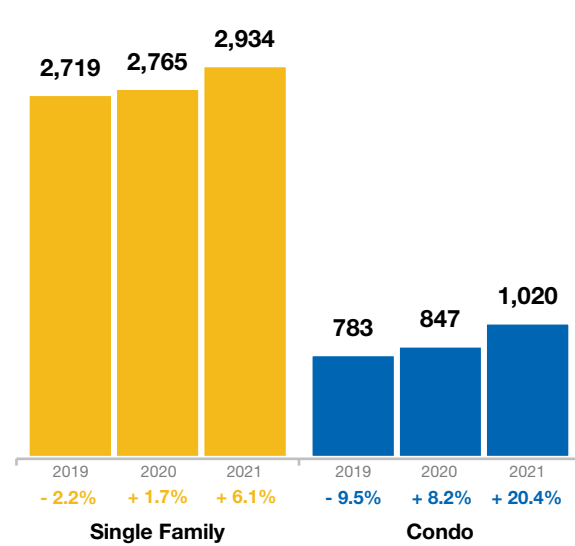
A count of the actual sales that closed in a given month.



March

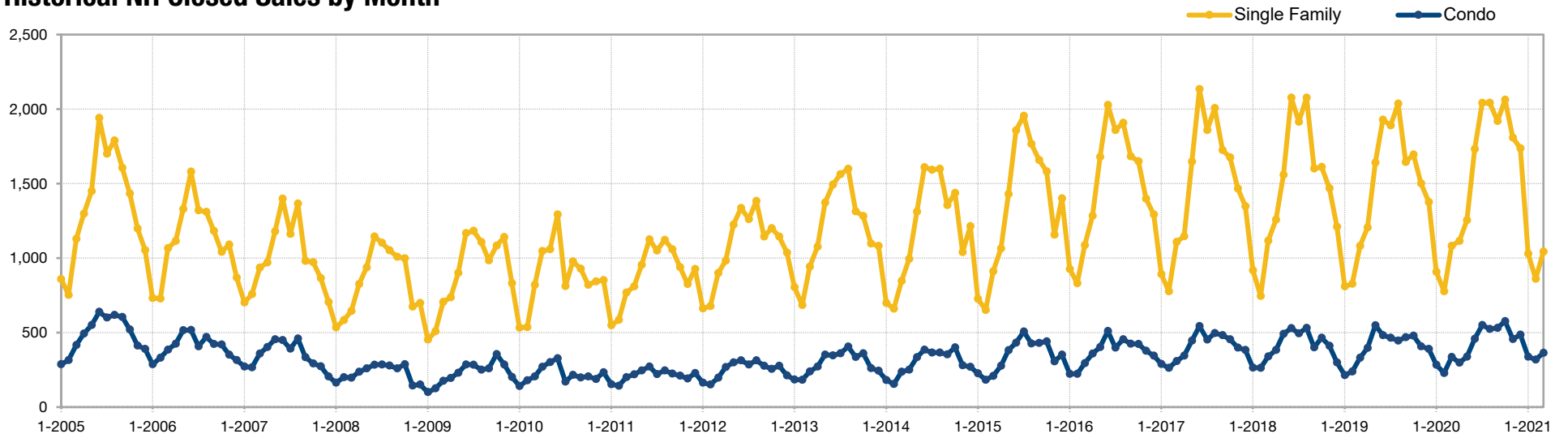


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	1,114	-7.6%	297	-25.2%
May-2020	1,254	-23.6%	337	-38.5%
Jun-2020	1,731	-10.2%	458	-5.0%
Jul-2020	2,041	+7.9%	550	+18.3%
Aug-2020	2,042	+0.2%	524	+17.5%
Sep-2020	1,920	+16.8%	531	+13.2%
Oct-2020	2,063	+21.7%	577	+20.7%
Nov-2020	1,808	+20.4%	457	+12.0%
Dec-2020	1,737	+26.1%	486	+24.6%
Jan-2021	1,029	+13.5%	338	+19.4%
Feb-2021	861	+11.0%	319	+39.9%
Mar-2021	1,044	-3.5%	363	+8.0%
12-Month Avg	1,554	+5.4%	436	+6.2%

Historical NH Closed Sales by Month

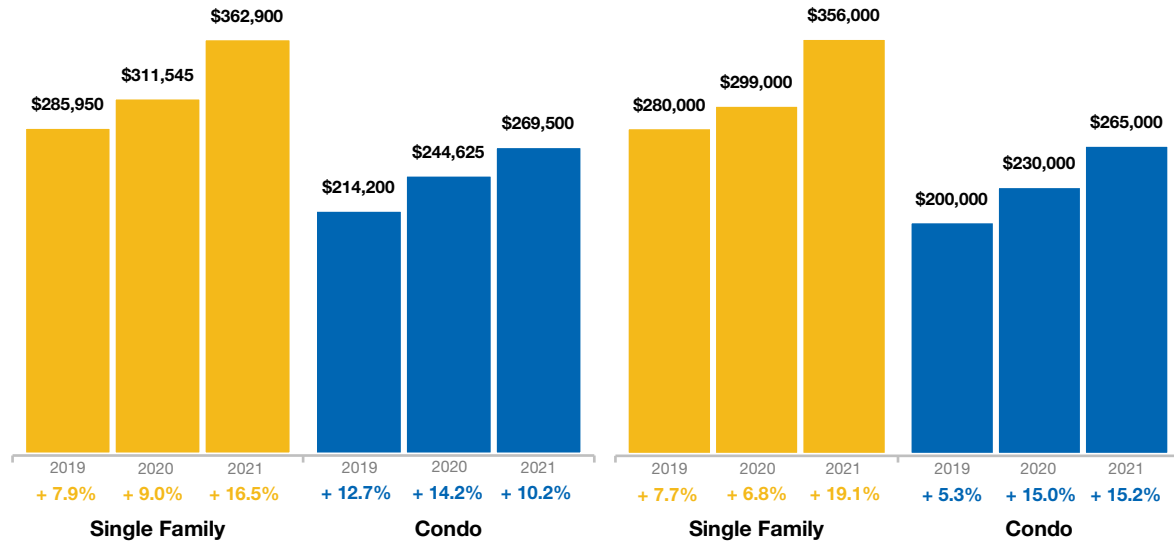


NH Median Sales Price

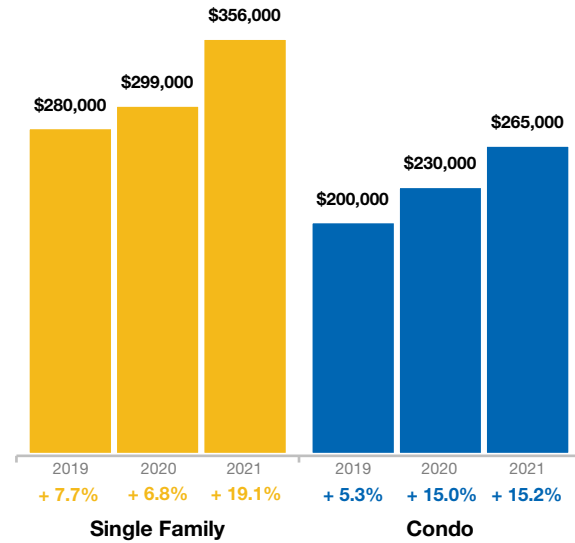
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



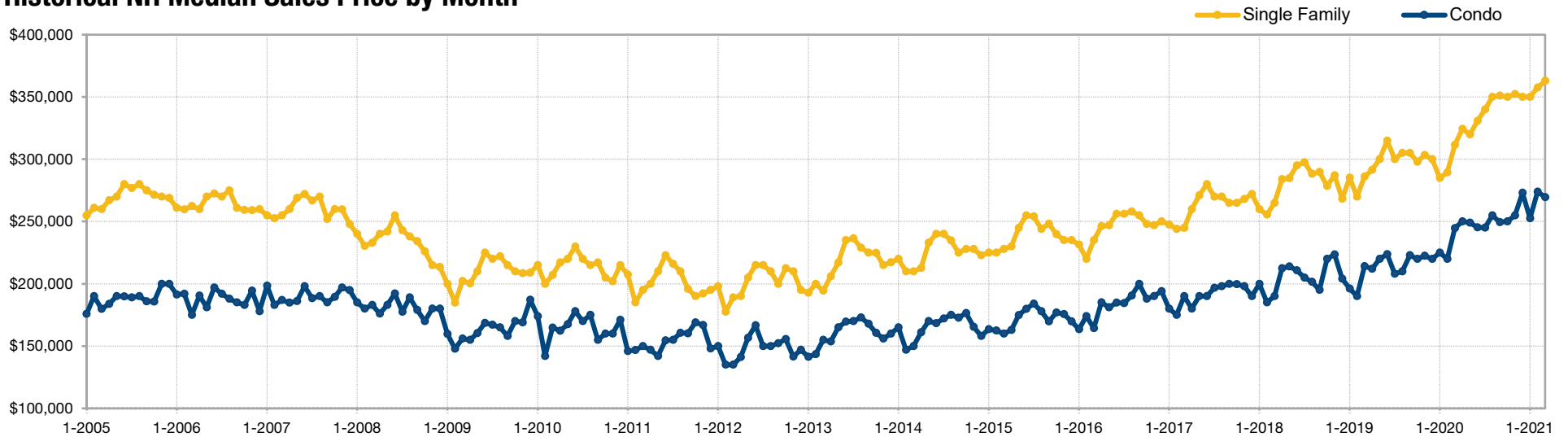
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	\$324,275	+11.2%	\$250,000	+17.9%
May-2020	\$319,900	+6.6%	\$249,000	+13.2%
Jun-2020	\$330,750	+5.0%	\$245,250	+9.6%
Jul-2020	\$340,000	+13.3%	\$245,000	+17.8%
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
Sep-2020	\$351,000	+15.1%	\$249,420	+11.8%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$352,250	+16.1%	\$255,000	+14.6%
Dec-2020	\$350,000	+16.7%	\$273,000	+24.1%
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,500	+23.5%	\$274,000	+24.6%
Mar-2021	\$362,900	+16.5%	\$269,500	+10.2%
12-Month Avg*	\$345,000	+15.0%	\$255,000	+15.9%

* Median Sales Price for all properties from April 2020 through March 2021. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

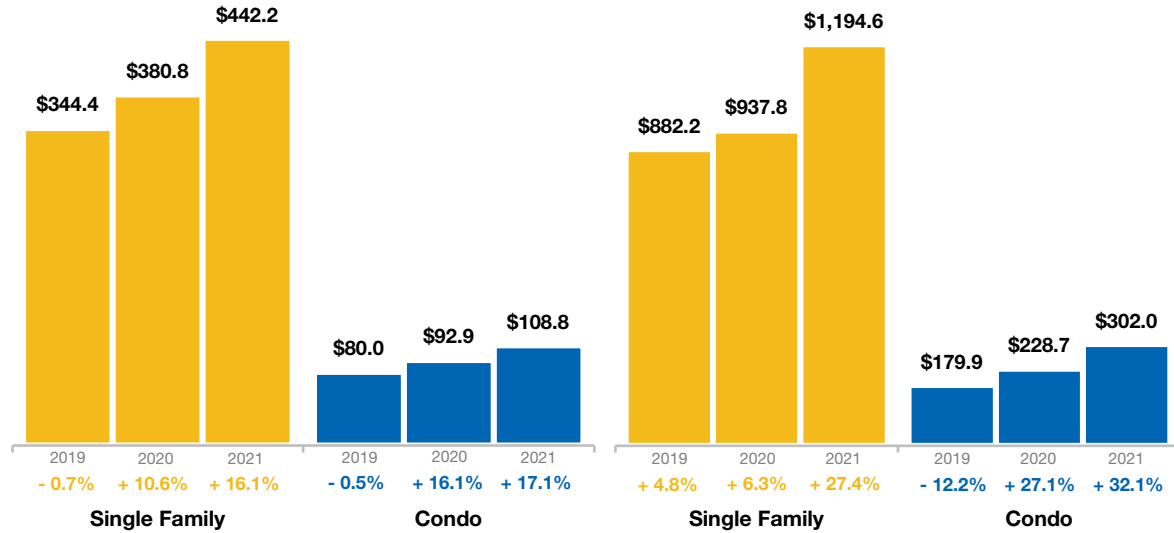


NH \$ Volume of Closed Sales

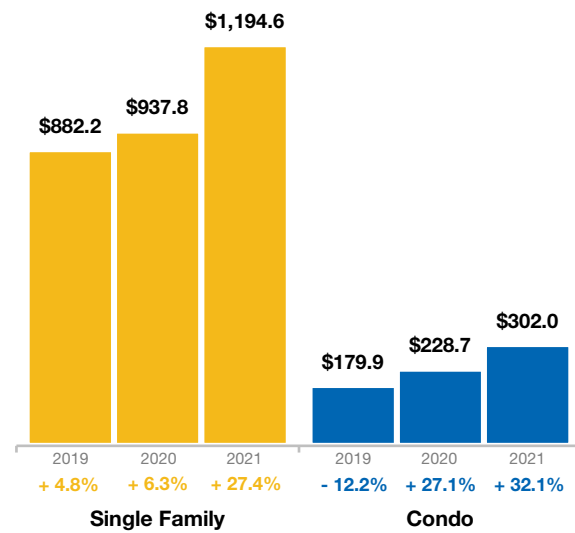
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



March



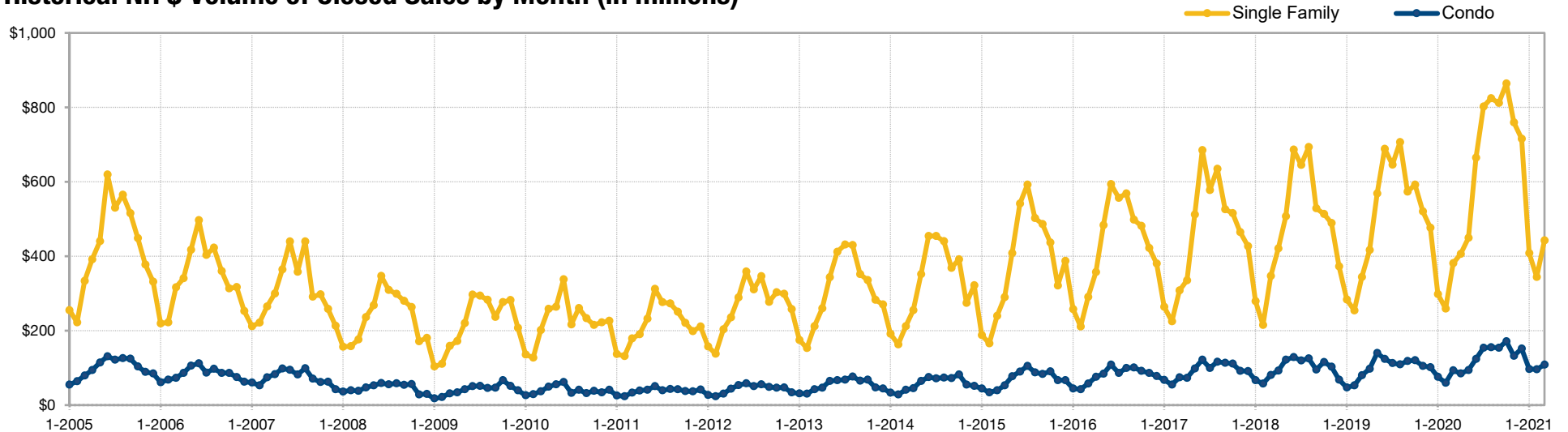
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	\$406.2	-2.4%	\$84.6	-13.0%
May-2020	\$449.2	-21.0%	\$94.1	-32.7%
Jun-2020	\$664.8	-3.5%	\$124.1	+0.2%
Jul-2020	\$801.8	+24.1%	\$153.9	+36.8%
Aug-2020	\$824.4	+16.7%	\$155.1	+42.3%
Sep-2020	\$812.1	+41.6%	\$154.0	+30.5%
Oct-2020	\$864.3	+45.9%	\$171.7	+42.6%
Nov-2020	\$759.6	+46.0%	\$132.4	+25.6%
Dec-2020	\$715.9	+50.3%	\$151.9	+49.7%
Jan-2021	\$408.0	+37.0%	\$96.9	+27.8%
Feb-2021	\$344.4	+32.9%	\$96.2	+60.3%
Mar-2021	\$442.2	+16.1%	\$108.8	+17.1%
12-Month Avg*	\$624.4	+22.3%	\$127.0	+21.2%

* \$ Volume of Closed Sales (in millions) for all properties from April 2020 through March 2021. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

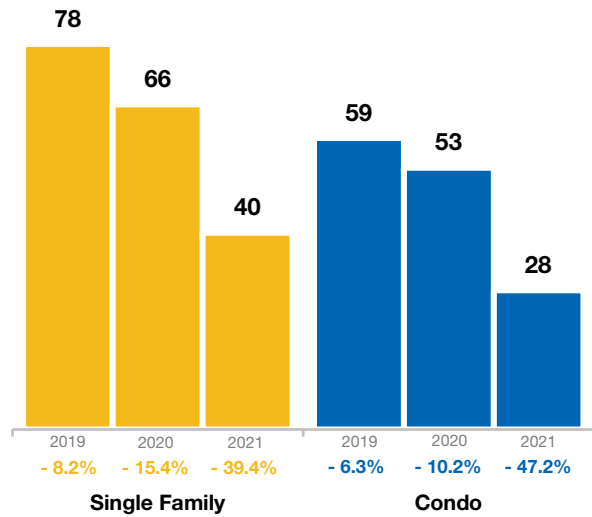


NH Days on Market

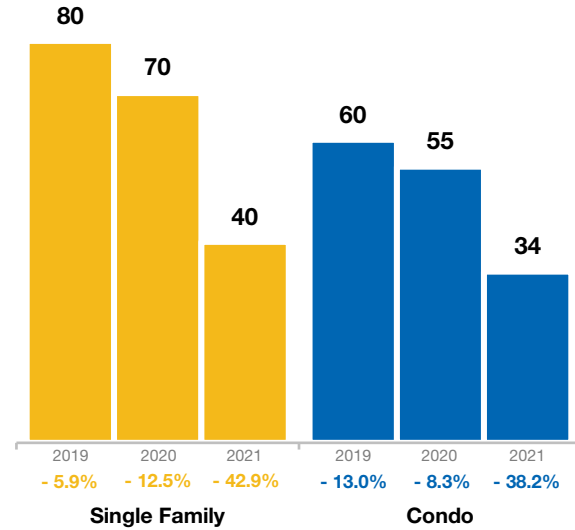
Average number of days between when a property is listed and when an offer is accepted in a given month.



March



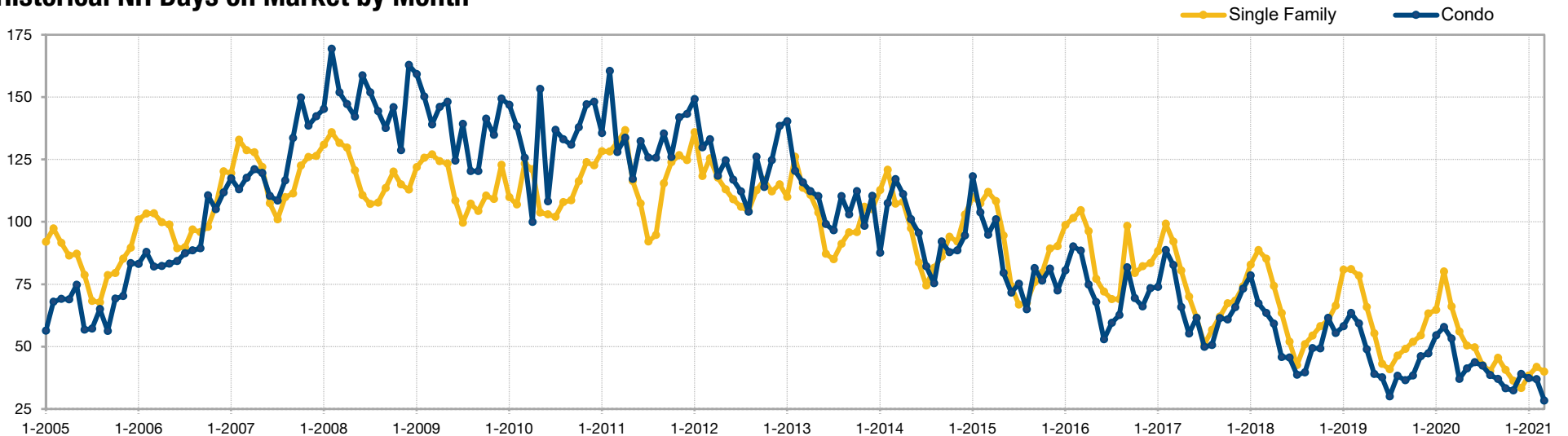
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	56	-15.2%	37	-24.5%
May-2020	50	-9.1%	41	+5.1%
Jun-2020	50	+16.3%	44	+15.8%
Jul-2020	43	+4.9%	42	+40.0%
Aug-2020	40	-13.0%	39	+2.6%
Sep-2020	45	-8.2%	37	+2.8%
Oct-2020	41	-21.2%	33	-13.2%
Nov-2020	36	-33.3%	32	-30.4%
Dec-2020	33	-47.6%	39	-17.0%
Jan-2021	38	-41.5%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	28	-47.2%
12-Month Avg*	43	-21.2%	37	-11.9%

* Days on Market for all properties from April 2020 through March 2021. This is not the average of the individual figures above.

Historical NH Days on Market by Month

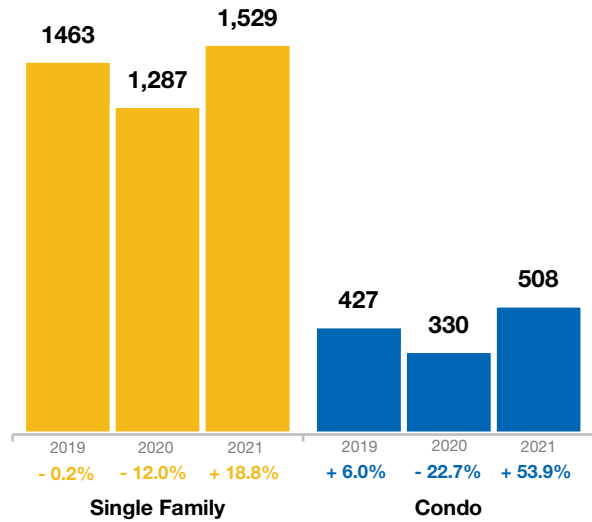


NH Pending Sales

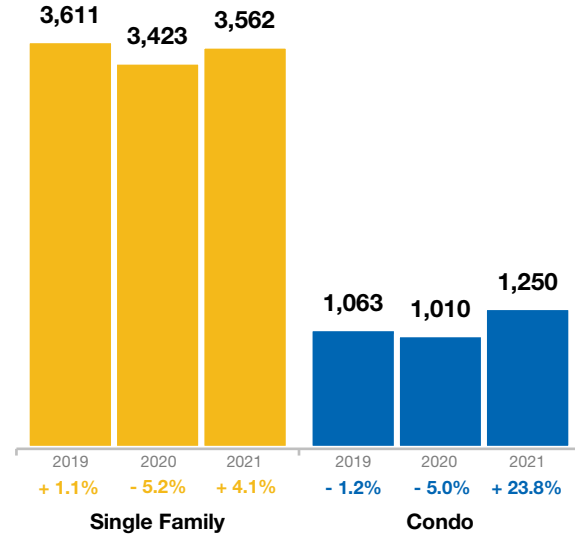
A count of the properties on which offers have been accepted in a given month.



March

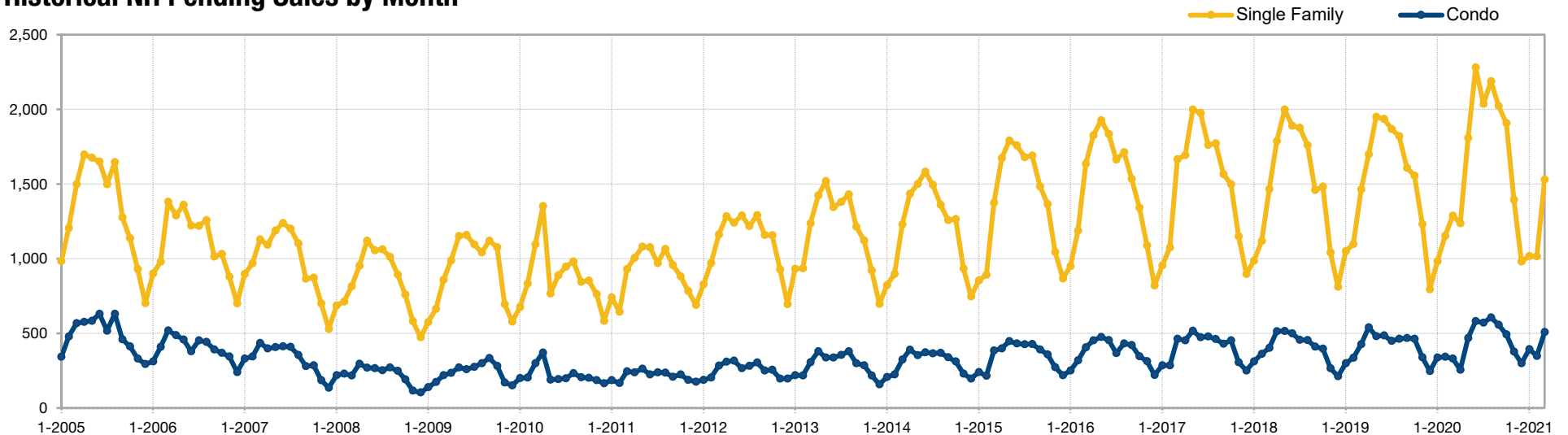


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	1,237	-27.2%	255	-52.8%
May-2020	1,809	-7.2%	469	-2.3%
Jun-2020	2,280	+17.8%	581	+19.8%
Jul-2020	2,037	+9.0%	572	+27.1%
Aug-2020	2,188	+20.2%	606	+30.6%
Sep-2020	2,022	+25.7%	558	+19.2%
Oct-2020	1,908	+22.7%	492	+6.3%
Nov-2020	1,396	+13.4%	378	+11.2%
Dec-2020	980	+23.3%	299	+21.1%
Jan-2021	1,018	+3.6%	394	+16.9%
Feb-2021	1,015	-12.0%	348	+1.5%
Mar-2021	1,529	+18.8%	508	+53.9%
12-Month Avg	1,618	+8.6%	455	+10.4%

Historical NH Pending Sales by Month

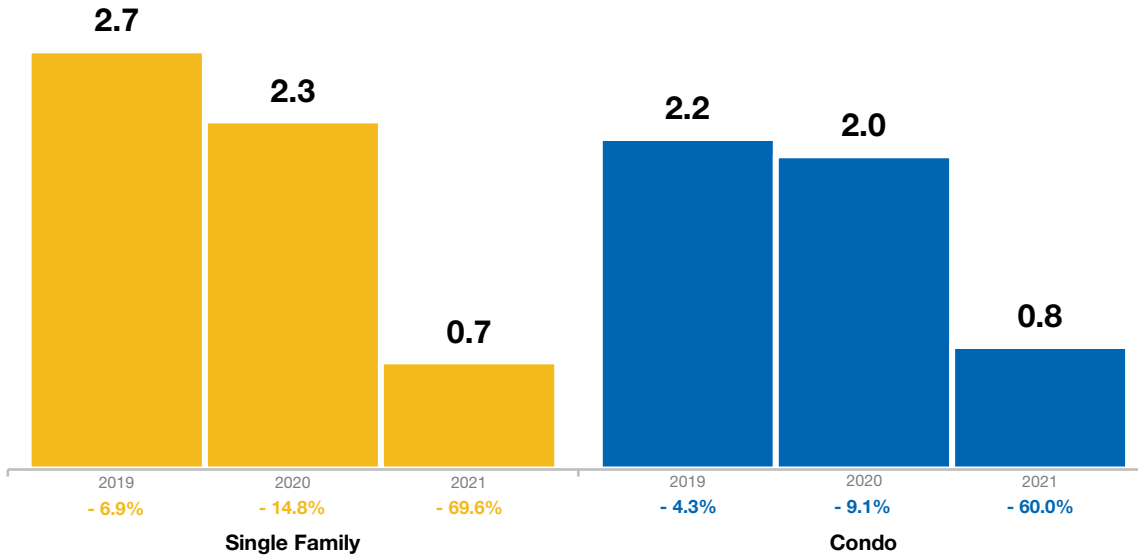


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



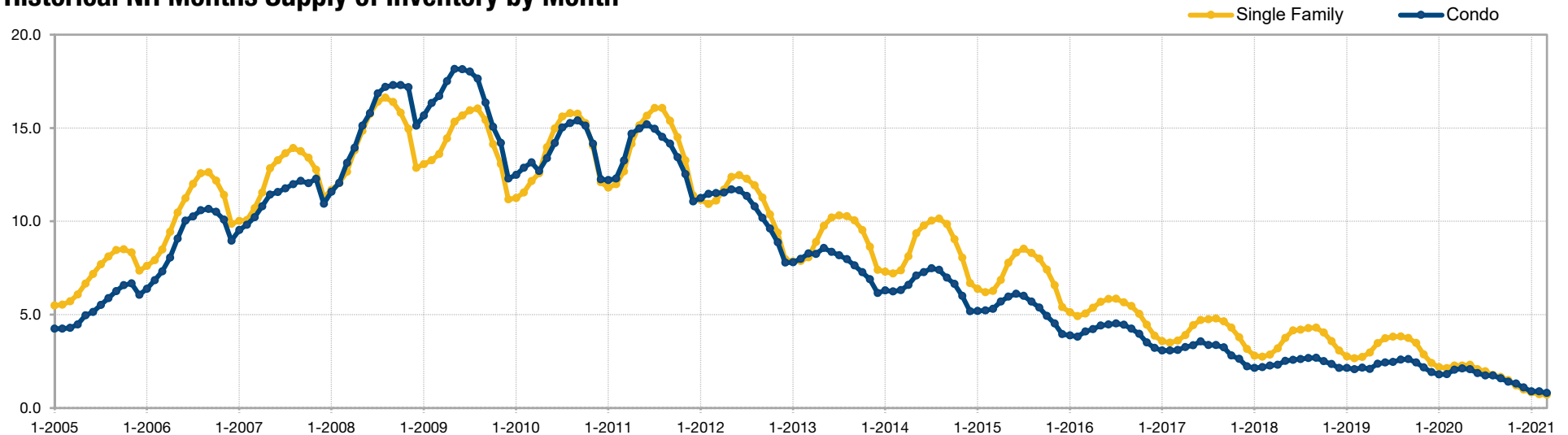
March



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	2.3	-23.3%	2.1	0.0%
May-2020	2.3	-34.3%	2.1	-12.5%
Jun-2020	2.1	-43.2%	1.9	-20.8%
Jul-2020	2.0	-47.4%	1.7	-32.0%
Aug-2020	1.8	-52.6%	1.7	-34.6%
Sep-2020	1.7	-54.1%	1.6	-38.5%
Oct-2020	1.5	-57.1%	1.4	-41.7%
Nov-2020	1.2	-58.6%	1.3	-40.9%
Dec-2020	1.0	-58.3%	1.1	-42.1%
Jan-2021	0.8	-63.6%	0.9	-50.0%
Feb-2021	0.7	-66.7%	0.9	-50.0%
Mar-2021	0.7	-69.6%	0.8	-60.0%
12-Month Avg*	1.5	-51.3%	1.5	-34.3%

* Months Supply for all properties from April 2020 through March 2021. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

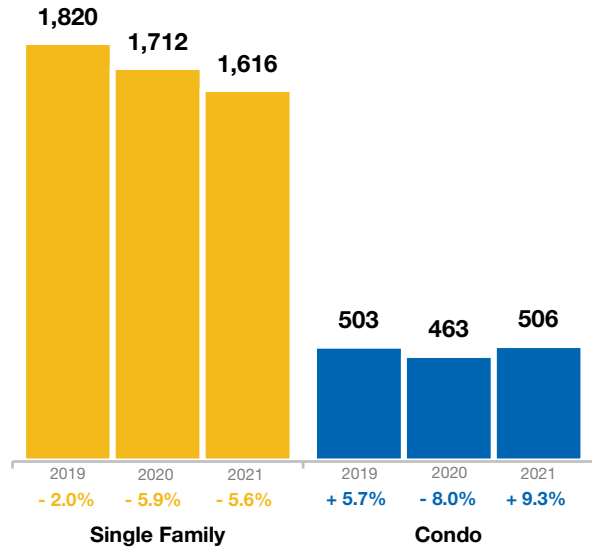


NH New Listings

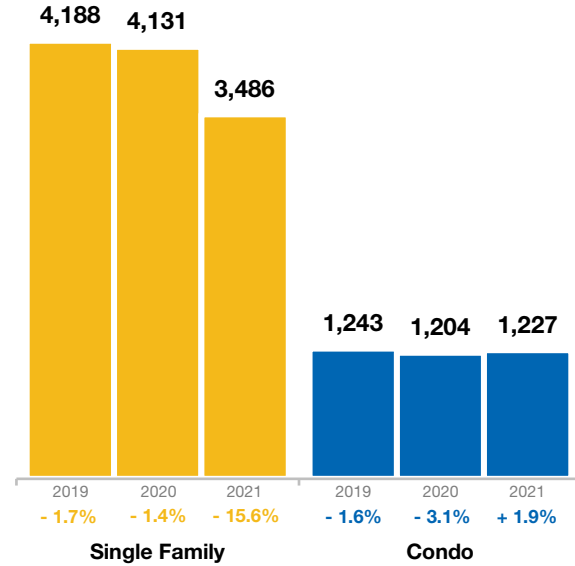
A count of the properties that have been newly listed on the market in a given month.



March

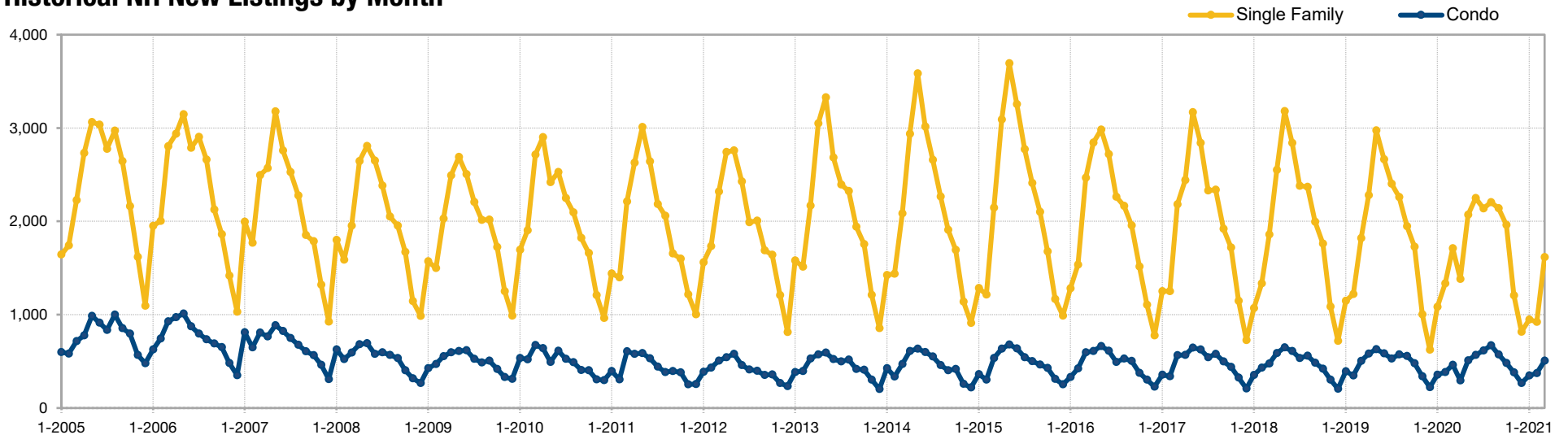


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	1,381	-39.5%	296	-49.2%
May-2020	2,072	-30.3%	511	-18.9%
Jun-2020	2,248	-15.6%	568	-2.9%
Jul-2020	2,138	-11.1%	616	+16.7%
Aug-2020	2,205	-2.5%	671	+16.9%
Sep-2020	2,140	+9.9%	575	+3.2%
Oct-2020	1,961	+13.4%	483	+0.8%
Nov-2020	1,207	+20.2%	382	+12.7%
Dec-2020	816	+31.0%	267	+20.3%
Jan-2021	947	-12.6%	349	-2.2%
Feb-2021	923	-30.9%	372	-3.1%
Mar-2021	1,616	-5.6%	506	+9.3%
12-Month Avg	1,835	-10.7%	475	-1.8%

Historical NH New Listings by Month

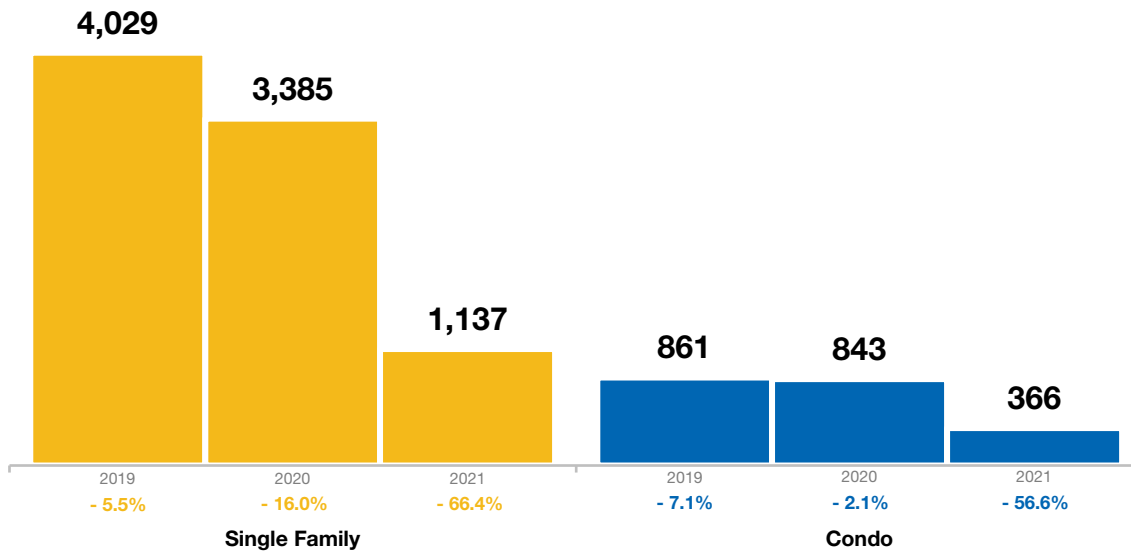


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

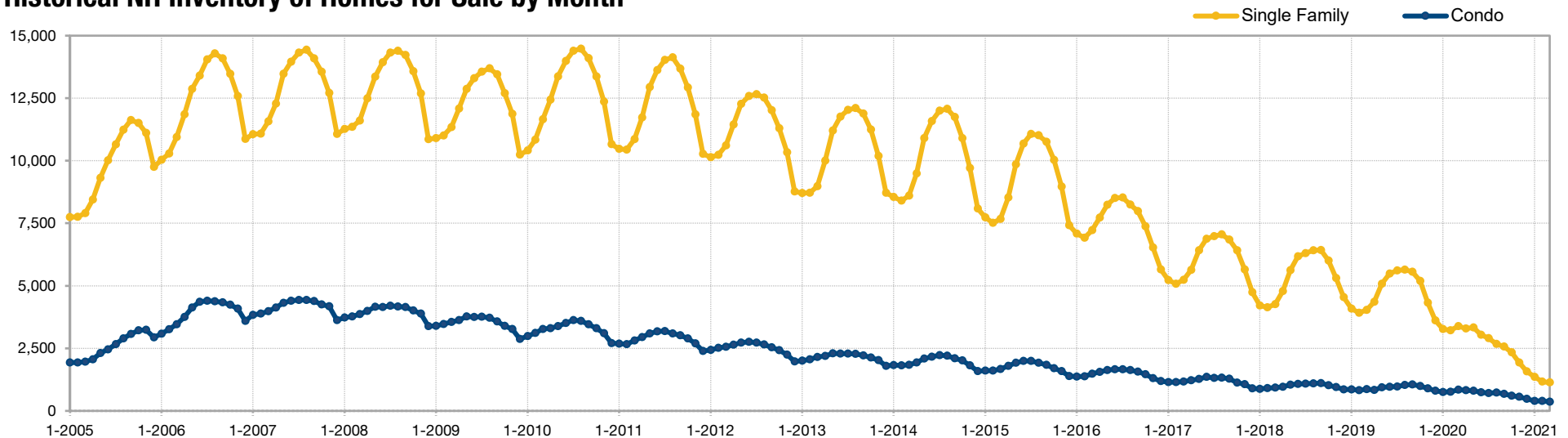


March



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	3,291	-24.6%	824	-1.8%
May-2020	3,333	-34.4%	804	-14.6%
Jun-2020	3,044	-44.6%	739	-23.4%
Jul-2020	2,907	-48.2%	708	-27.4%
Aug-2020	2,675	-52.6%	727	-29.3%
Sep-2020	2,565	-53.9%	675	-36.0%
Oct-2020	2,345	-54.9%	602	-39.5%
Nov-2020	1,936	-55.3%	566	-36.9%
Dec-2020	1,580	-56.4%	480	-40.1%
Jan-2021	1,353	-58.6%	393	-47.9%
Feb-2021	1,166	-63.7%	393	-48.2%
Mar-2021	1,137	-66.4%	366	-56.6%
12-Month Avg	2,278	-50.1%	606	-32.9%

Historical NH Inventory of Homes for Sale by Month



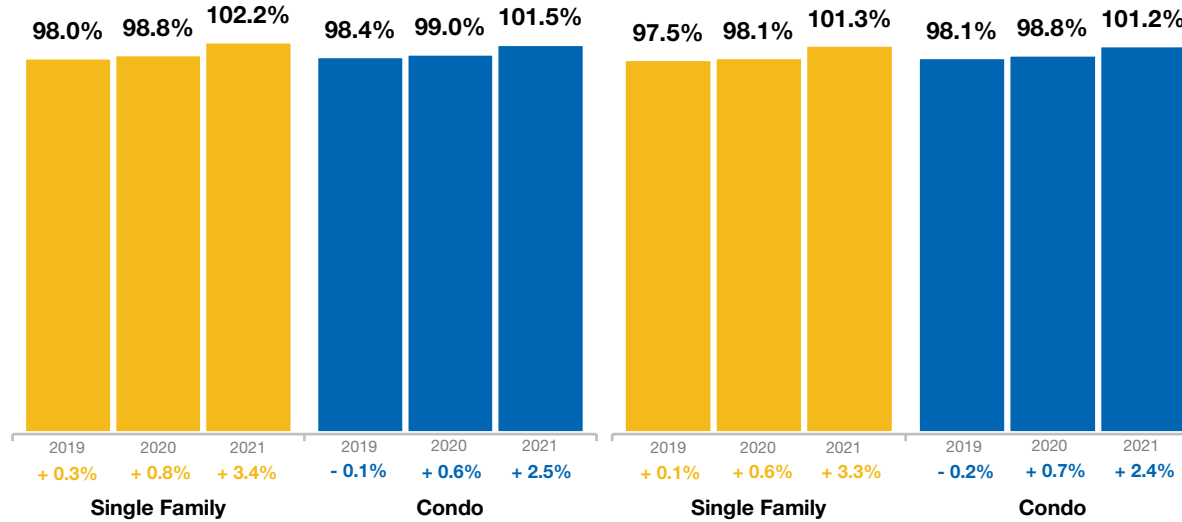
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March

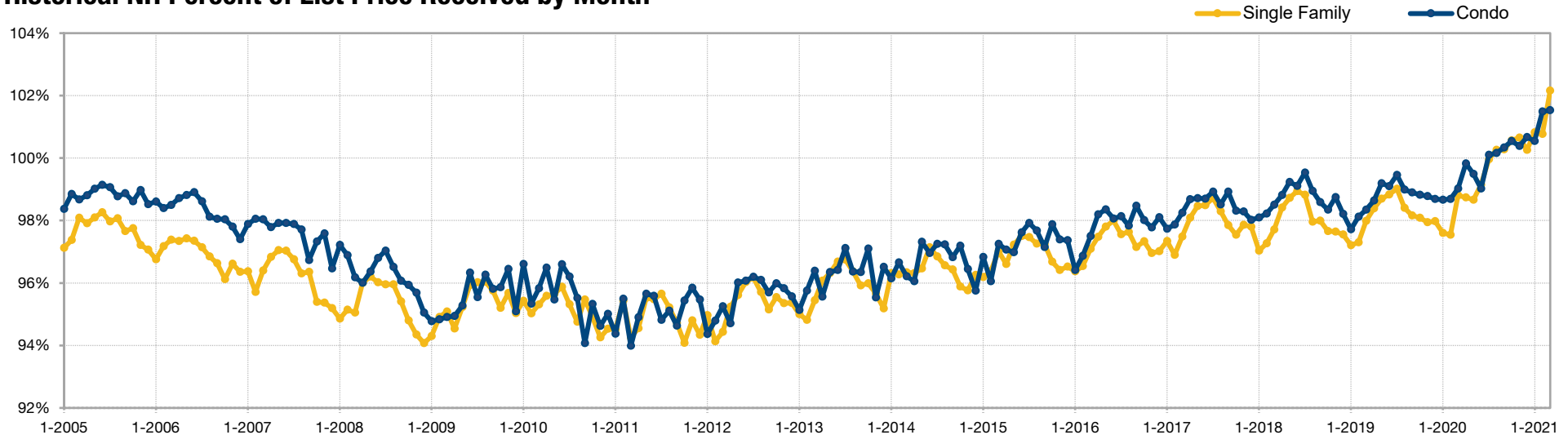
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
May-2020	98.7%	0.0%	99.5%	+0.3%
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
Jul-2020	100.0%	+1.0%	100.1%	+0.6%
Aug-2020	100.3%	+1.9%	100.2%	+1.2%
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.5%	+1.7%
Nov-2020	100.7%	+2.9%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
12-Month Avg*	100.2%	+1.8%	100.3%	+1.4%

* Pct. of List Price Received for all properties from April 2020 through March 2021. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



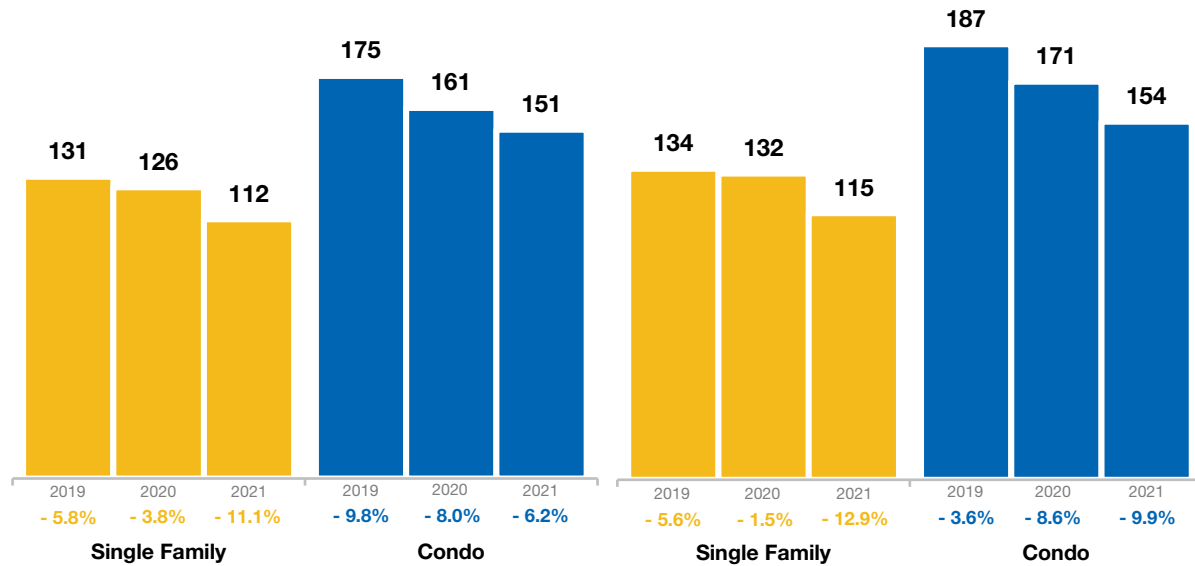
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March

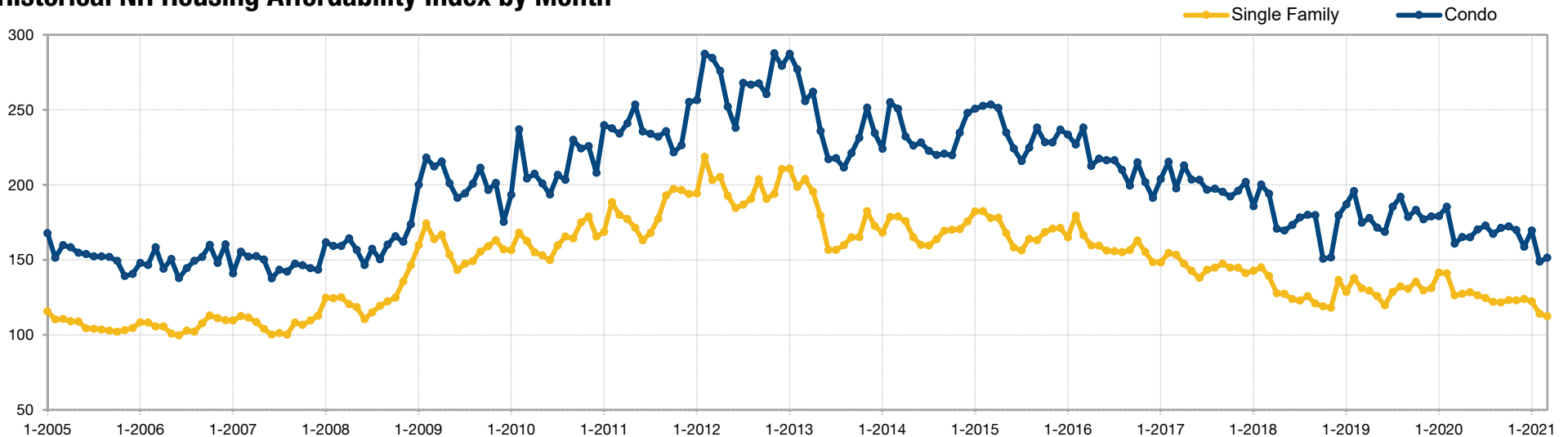
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2020	127	-1.6%	165	-7.3%
May-2020	128	+1.6%	165	-3.5%
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
Aug-2020	122	-7.6%	167	-13.0%
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	159	-11.2%
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	151	-6.2%
12-Month Avg*	122	-14.4%	131	-15.2%

* Affordability Index for all properties from April 2020 through March 2021. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	3-2020	3-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		1,494	1,481	- 0.9%	3,813	4,144	+ 8.7%
Median Sales Price		\$290,000	\$324,200	+ 11.8%	\$273,000	\$325,000	+ 19.0%
\$ Volume of Closed Sales (in millions)		\$479.6	\$559.1	+ 16.6%	\$1,181.8	\$1,515.6	+ 28.2%
Days on Market		63	37	- 41.3%	66	38	- 42.4%
Pending Sales		1,701	2,146	+ 26.2%	4,675	5,047	+ 8.0%
Months Supply		2.2	0.7	- 68.2%	--	--	--
New Listings		2,261	2,225	- 1.6%	5,587	4,926	- 11.8%
Homes for Sale		4,414	1,576	- 64.3%	--	--	--
Pct. of List Price Received		98.7%	101.9%	+ 3.2%	98.0%	101.1%	+ 3.2%
Affordability Index		136	126	- 7.3%	144	125	- 12.9%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -
Belknap	65	65	0.0%	\$280,000	\$366,400	+ 30.9%	\$24.1	\$31.9	+ 32.4%	78	39	- 50.0%	67	106	+ 58.2%
Belknap Year-to-Date	169	185	+ 9.5%	\$265,000	\$330,000	+ 24.5%	\$63.6	\$81.2	+ 27.7%	79	45	- 43.0%	220	240	+ 9.1%
Carroll	80	83	+ 3.8%	\$276,450	\$313,000	+ 13.2%	\$27.4	\$34.7	+ 26.6%	87	53	- 39.1%	76	90	+ 18.4%
Carroll Year-to-Date	176	221	+ 25.6%	\$257,000	\$310,000	+ 20.6%	\$63.5	\$88.1	+ 38.7%	93	47	- 49.5%	209	253	+ 21.1%
Cheshire	46	57	+ 23.9%	\$228,575	\$277,000	+ 21.2%	\$10.8	\$18.0	+ 66.7%	87	42	- 51.7%	63	79	+ 25.4%
Cheshire Year-to-Date	153	159	+ 3.9%	\$215,000	\$259,000	+ 20.5%	\$36.9	\$47.7	+ 29.3%	86	37	- 57.0%	165	182	+ 10.3%
Coos	40	43	+ 7.5%	\$129,750	\$190,000	+ 46.4%	\$5.7	\$9.8	+ 71.9%	131	70	- 46.6%	36	61	+ 69.4%
Coos Year-to-Date	104	113	+ 8.7%	\$124,950	\$157,073	+ 25.7%	\$14.5	\$23.9	+ 64.8%	144	84	- 41.7%	112	138	+ 23.2%
Grafton	71	78	+ 9.9%	\$244,100	\$275,950	+ 13.0%	\$21.6	\$34.4	+ 59.3%	105	47	- 55.2%	87	119	+ 36.8%
Grafton Year-to-Date	190	230	+ 21.1%	\$209,950	\$270,950	+ 29.1%	\$49.9	\$87.7	+ 75.8%	104	51	- 51.0%	271	281	+ 3.7%
Hillsborough	276	235	- 14.9%	\$333,250	\$405,000	+ 21.5%	\$97.6	\$101.8	+ 4.3%	50	29	- 42.0%	370	394	+ 6.5%
Hillsborough Year-to-Date	698	701	+ 0.4%	\$315,000	\$390,000	+ 23.8%	\$237.7	\$300.4	+ 26.4%	51	28	- 45.1%	897	835	- 6.9%
Merrimack	121	105	- 13.2%	\$280,000	\$300,000	+ 7.1%	\$36.3	\$37.0	+ 1.9%	45	38	- 15.6%	148	158	+ 6.8%
Merrimack Year-to-Date	312	315	+ 1.0%	\$275,500	\$318,550	+ 15.6%	\$96.0	\$111.2	+ 15.8%	58	39	- 32.8%	380	370	- 2.6%
Rockingham	241	227	- 5.8%	\$415,000	\$460,000	+ 10.8%	\$115.7	\$121.2	+ 4.8%	58	35	- 39.7%	267	333	+ 24.7%
Rockingham Year-to-Date	575	608	+ 5.7%	\$400,000	\$460,000	+ 15.0%	\$264.5	\$316.8	+ 19.8%	62	36	- 41.9%	698	786	+ 12.6%
Strafford	97	109	+ 12.4%	\$298,500	\$325,000	+ 8.9%	\$31.1	\$39.1	+ 25.7%	47	39	- 17.0%	126	136	+ 7.9%
Strafford Year-to-Date	271	284	+ 4.8%	\$280,000	\$324,273	+ 15.8%	\$83.9	\$100.8	+ 20.1%	54	37	- 31.5%	321	344	+ 7.2%
Sullivan	45	42	- 6.7%	\$221,000	\$227,700	+ 3.0%	\$10.5	\$14.2	+ 35.2%	110	66	- 40.0%	47	53	+ 12.8%
Sullivan Year-to-Date	117	118	+ 0.9%	\$175,000	\$215,900	+ 23.4%	\$27.1	\$36.9	+ 36.2%	95	63	- 33.7%	150	133	- 11.3%
Entire State	1,082	1,044	- 3.5%	\$311,545	\$362,900	+ 16.5%	\$380.8	\$442.2	+ 16.1%	66	40	- 39.4%	1,287	1,529	+ 18.8%
Entire State Year-to-Date	2,765	2,934	+ 6.1%	\$299,000	\$356,000	+ 19.1%	\$937.8	\$1,194.6	+ 27.4%	70	40	- 42.9%	3,423	3,562	+ 4.1%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -
Belknap	24	27	+ 12.5%	\$204,000	\$225,000	+ 10.3%	\$6.3	\$6.3	0.0%	70	46	- 34.3%	24	31	+ 29.2%
Belknap Year-to-Date	50	52	+ 4.0%	\$160,000	\$203,750	+ 27.3%	\$11.3	\$12.3	+ 8.8%	74	36	- 51.4%	57	80	+ 40.4%
Carroll	17	21	+ 23.5%	\$231,000	\$260,000	+ 12.6%	\$4.4	\$6.6	+ 50.0%	35	29	- 17.1%	13	30	+ 130.8%
Carroll Year-to-Date	39	50	+ 28.2%	\$239,000	\$259,500	+ 8.6%	\$10.8	\$14.3	+ 32.4%	59	51	- 13.6%	50	70	+ 40.0%
Cheshire	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	5	3	- 40.0%	0	0	--
Cheshire Year-to-Date	7	13	+ 85.7%	\$150,000	\$182,500	+ 21.7%	\$1.1	\$2.4	+ 118.2%	0	0	--	7	16	+ 128.6%
Coos	0	2	--	\$0	\$171,200	--	\$0.0	\$0.3	--		120	--	0	0	--
Coos Year-to-Date	0	3	--	\$0	\$272,500	--	\$0.0	\$0.6	--	0	0	--	6	3	- 50.0%
Grafton	30	50	+ 66.7%	\$257,950	\$217,500	- 15.7%	\$7.4	\$14.4	+ 94.6%	99	29	- 70.7%	32	55	+ 71.9%
Grafton Year-to-Date	76	115	+ 51.3%	\$166,500	\$210,000	+ 26.1%	\$15.3	\$30.2	+ 97.4%	82	35	- 57.3%	98	135	+ 37.8%
Hillsborough	114	105	- 7.9%	\$244,625	\$275,000	+ 12.4%	\$28.5	\$29.4	+ 3.2%	32	22	- 31.3%	103	143	+ 38.8%
Hillsborough Year-to-Date	286	324	+ 13.3%	\$228,250	\$260,000	+ 13.9%	\$70.4	\$88.8	+ 26.1%	41	29	- 29.3%	320	361	+ 12.8%
Merrimack	20	29	+ 45.0%	\$216,750	\$215,000	- 0.8%	\$4.3	\$6.6	+ 53.5%	28	17	- 39.3%	29	24	- 17.2%
Merrimack Year-to-Date	58	84	+ 44.8%	\$219,750	\$235,000	+ 6.9%	\$12.5	\$20.1	+ 60.8%	49	32	- 34.7%	80	79	- 1.3%
Rockingham	111	111	0.0%	\$324,000	\$355,000	+ 9.6%	\$38.3	\$41.3	+ 7.8%	72	30	- 58.3%	102	174	+ 70.6%
Rockingham Year-to-Date	275	319	+ 16.0%	\$295,400	\$348,000	+ 17.8%	\$94.6	\$119.8	+ 26.6%	61	36	- 41.0%	329	423	+ 28.6%
Strafford	16	15	- 6.3%	\$160,000	\$218,700	+ 36.7%	\$3.1	\$3.2	+ 3.2%	19	39	+ 105.3%	21	40	+ 90.5%
Strafford Year-to-Date	43	55	+ 27.9%	\$190,000	\$220,000	+ 15.8%	\$8.9	\$12.4	+ 39.3%	36	35	- 2.8%	54	79	+ 46.3%
Sullivan	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	7	0	- 100.0%	\$170,000	\$0	- 100.0%	\$1.7	\$0.0	- 100.0%	135	31	- 77.0%	9	4	- 55.6%
Entire State	336	363	+ 8.0%	\$244,625	\$269,500	+ 10.2%	\$92.9	\$108.8	+ 17.1%	53	28	- 47.2%	330	508	+ 53.9%
Entire State Year-to-Date	847	1,020	+ 20.4%	\$230,000	\$265,000	+ 15.2%	\$228.7	\$302.0	+ 32.1%	55	34	- 38.2%	1,010	1,250	+ 23.8%