

NH Monthly Indicators



April 2021

April was another strong month for home sales. The busy spring market continues to see many multiple offer situations driving sales prices above asking price. With such strong activity, by the time a property sale closes, the market may have already moved higher than that sold price suggests. Such markets can create stress and frustration for prospective homebuyers, who are frequently having to submit offers on multiple properties before they are able to secure a purchase.

New Listings increased 34.8 percent for single family homes and 83.8 percent for townhouse-condo properties. Pending Sales increased 32.3 percent for single family homes and 112.9 percent for townhouse-condo properties. Inventory decreased 57.9 percent for single family homes and 55.8 percent for townhouse-condo properties.

The Median Sales Price was up 17.8 percent to \$382,000 for single family homes and 10.0 percent to \$275,000 for townhouse-condo properties. Days on Market decreased 42.9 percent for single family homes and 24.3 percent for townhouse-condo properties. Months Supply of Inventory decreased 65.2 percent for single family homes and 61.9 percent for townhouse-condo properties.

In the spirit of the great Wayne Gretzky, buyers, sellers, and their agents are all trying their best to skate to where the puck, or rather, the housing market, is going, not where it has been. While housing affordability remains an area to watch as prices continue to rise, strong buyer demand and limited housing supply show no signs of easing soon, pointing to a continuation of this market trend through spring and into summer.

Monthly Snapshot

+ 5.8%	+ 17.8%	+ 29.0%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2020	4-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		1,114	1,179	+ 5.8%	3,879	4,123	+ 6.3%
Median Sales Price		\$324,275	\$382,000	+ 17.8%	\$305,000	\$365,000	+ 19.7%
\$ Volume of Closed Sales (in millions)		\$406.2	\$524.1	+ 29.0%	\$1,344.1	\$1,723.2	+ 28.2%
Days on Market		56	32	- 42.9%	66	38	- 42.4%
Pending Sales		1,237	1,637	+ 32.3%	4,660	5,089	+ 9.2%
Months Supply		2.3	0.8	- 65.2%	--	--	--
New Listings		1,381	1,862	+ 34.8%	5,512	5,348	- 3.0%
Homes for Sale		3,291	1,386	- 57.9%	--	--	--
Pct. of List Price Received		98.7%	103.3%	+ 4.7%	98.3%	101.9%	+ 3.7%
Affordability Index		127	109	- 14.2%	135	114	- 15.6%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



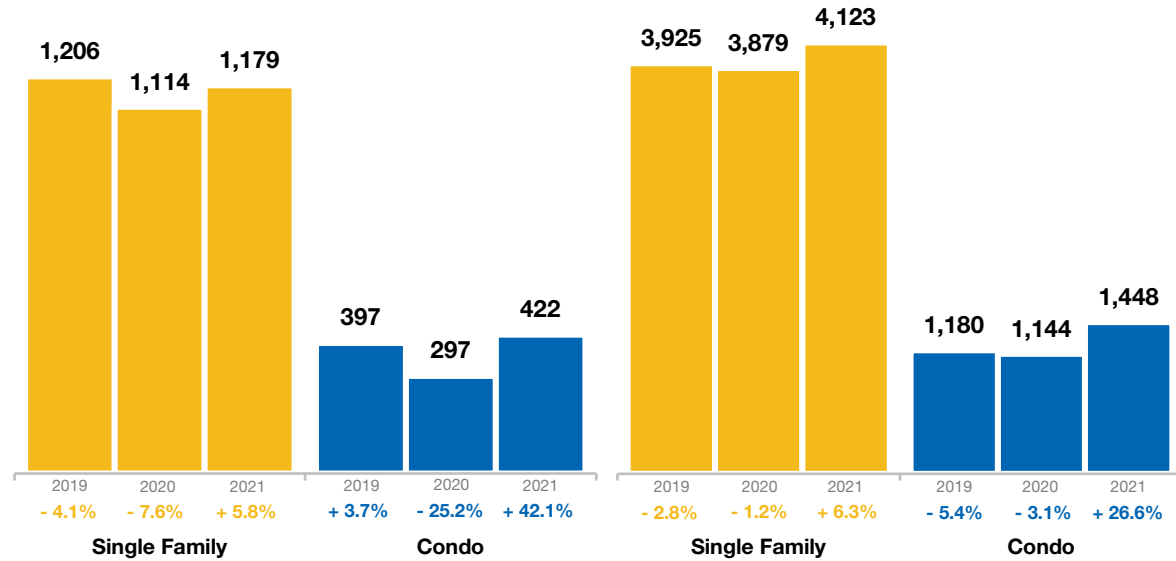
Key Metrics	Historical Sparkbars	4-2020	4-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		297	422	+ 42.1%	1,144	1,448	+ 26.6%
Median Sales Price		\$250,000	\$275,000	+ 10.0%	\$236,000	\$266,299	+ 12.8%
\$ Volume of Closed Sales (in millions)		\$84.6	\$137.8	+ 62.9%	\$313.4	\$441.2	+ 40.8%
Days on Market		37	28	- 24.3%	50	32	- 36.0%
Pending Sales		255	543	+ 112.9%	1,265	1,771	+ 40.0%
Months Supply		2.1	0.8	- 61.9%	--	--	--
New Listings		296	544	+ 83.8%	1,500	1,778	+ 18.5%
Homes for Sale		825	365	- 55.8%	--	--	--
Pct. of List Price Received		99.8%	102.8%	+ 3.0%	99.1%	101.7%	+ 2.6%
Affordability Index		165	152	- 7.9%	175	157	- 10.3%

NH Closed Sales

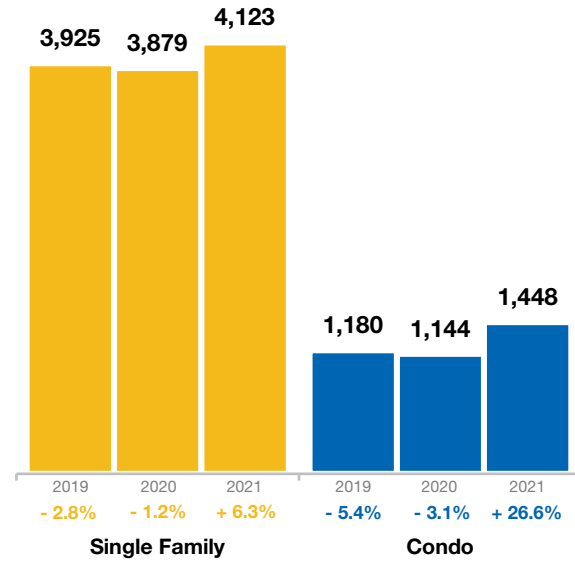
A count of the actual sales that closed in a given month.



April

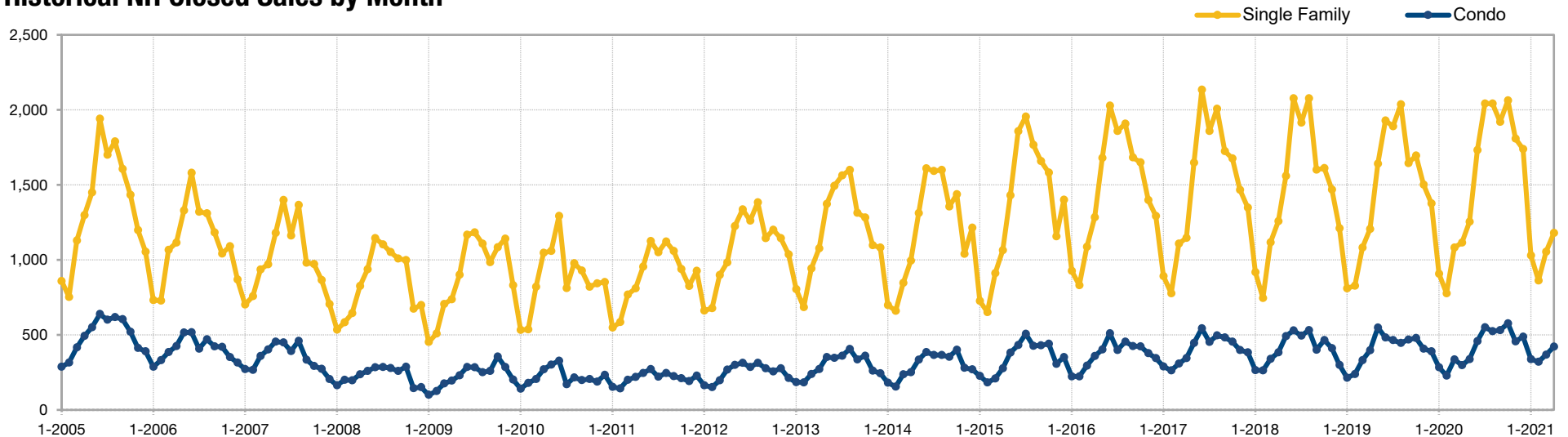


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	1,254	-23.6%	337	-38.5%
Jun-2020	1,731	-10.2%	458	-5.0%
Jul-2020	2,041	+7.9%	550	+18.3%
Aug-2020	2,042	+0.2%	524	+17.5%
Sep-2020	1,920	+16.8%	531	+13.2%
Oct-2020	2,063	+21.7%	577	+20.7%
Nov-2020	1,808	+20.4%	457	+12.0%
Dec-2020	1,739	+26.3%	487	+24.9%
Jan-2021	1,029	+13.5%	338	+19.4%
Feb-2021	862	+11.1%	320	+40.4%
Mar-2021	1,053	-2.7%	368	+9.5%
Apr-2021	1,179	+5.8%	422	+42.1%
12-Month Avg	1,560	+6.4%	447	+11.2%

Historical NH Closed Sales by Month



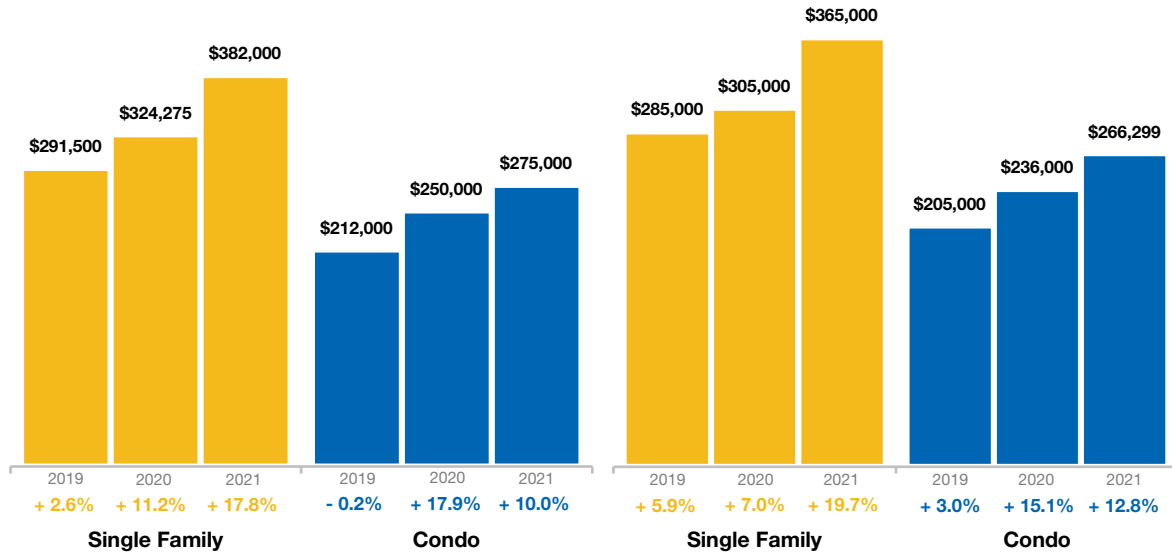
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



April

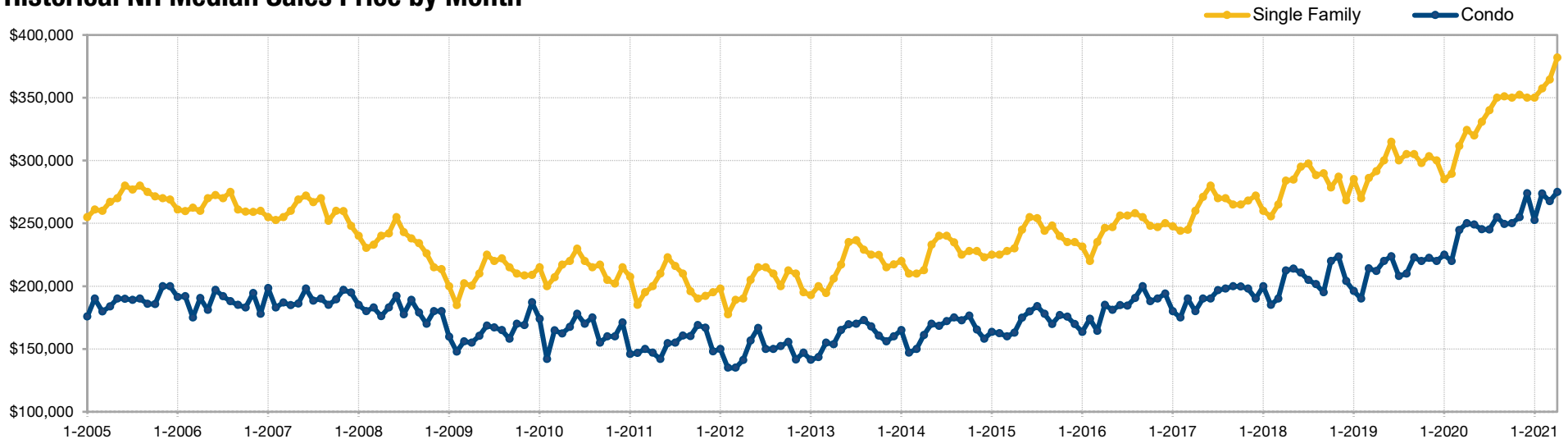
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	\$319,900	+6.6%	\$249,000	+13.2%
Jun-2020	\$330,750	+5.0%	\$245,250	+9.6%
Jul-2020	\$340,000	+13.3%	\$245,000	+17.8%
Aug-2020	\$350,000	+14.8%	\$255,000	+21.4%
Sep-2020	\$351,000	+15.1%	\$249,420	+11.8%
Oct-2020	\$350,000	+17.5%	\$250,000	+13.6%
Nov-2020	\$352,250	+16.1%	\$255,000	+14.6%
Dec-2020	\$350,000	+16.7%	\$274,000	+24.5%
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,450	+23.5%	\$273,610	+24.4%
Mar-2021	\$364,450	+17.0%	\$267,750	+9.5%
Apr-2021	\$382,000	+17.8%	\$275,000	+10.0%
12-Month Avg*	\$350,000	+15.4%	\$255,000	+14.2%

* Median Sales Price for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month



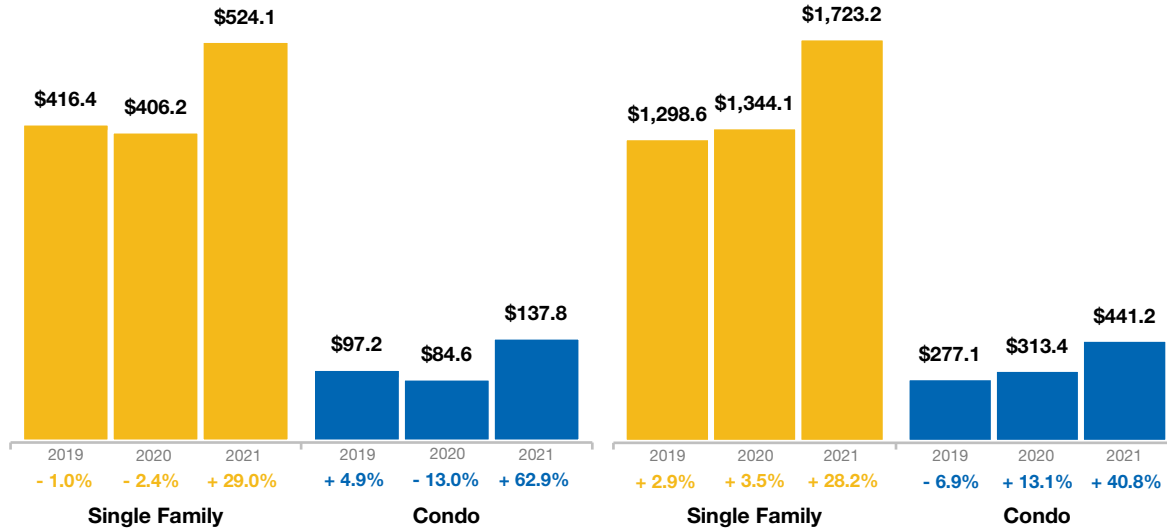
NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



April

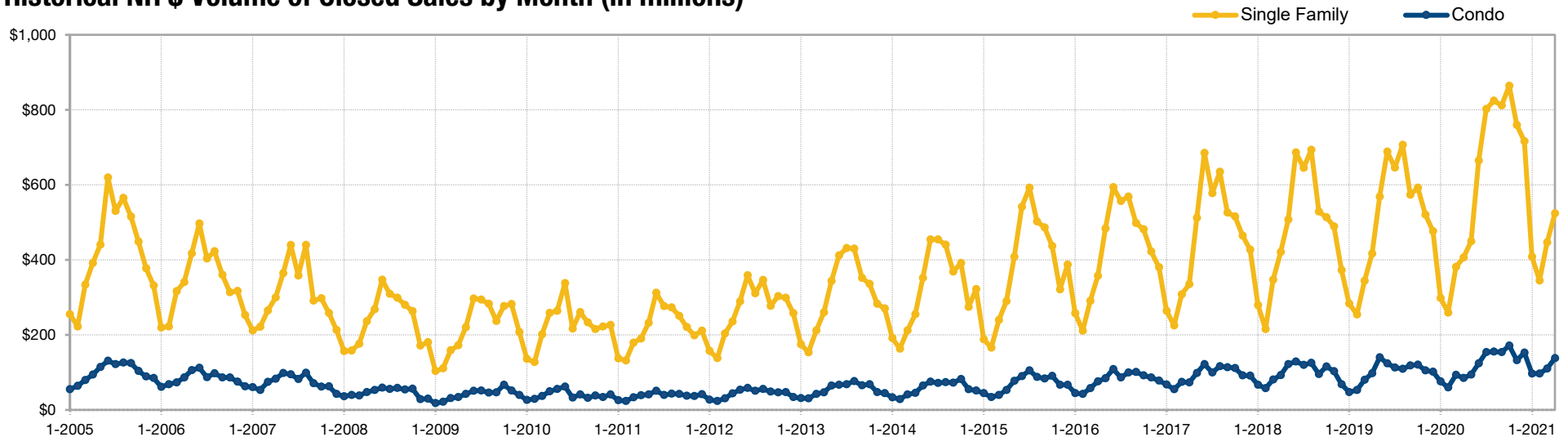
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	\$449.2	-21.0%	\$94.1	-32.7%
Jun-2020	\$664.8	-3.5%	\$124.1	+0.2%
Jul-2020	\$801.8	+24.1%	\$153.9	+36.8%
Aug-2020	\$824.4	+16.7%	\$155.1	+42.3%
Sep-2020	\$812.1	+41.6%	\$154.0	+30.5%
Oct-2020	\$864.3	+45.9%	\$171.7	+42.6%
Nov-2020	\$759.6	+46.0%	\$132.4	+25.6%
Dec-2020	\$716.5	+50.4%	\$152.3	+50.0%
Jan-2021	\$408.0	+37.0%	\$96.9	+27.8%
Feb-2021	\$344.8	+33.1%	\$96.4	+60.7%
Mar-2021	\$446.3	+17.2%	\$110.0	+18.4%
Apr-2021	\$524.1	+29.0%	\$137.8	+62.9%
12-Month Avg*	\$634.7	+24.5%	\$131.6	+26.9%

* \$ Volume of Closed Sales (in millions) for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

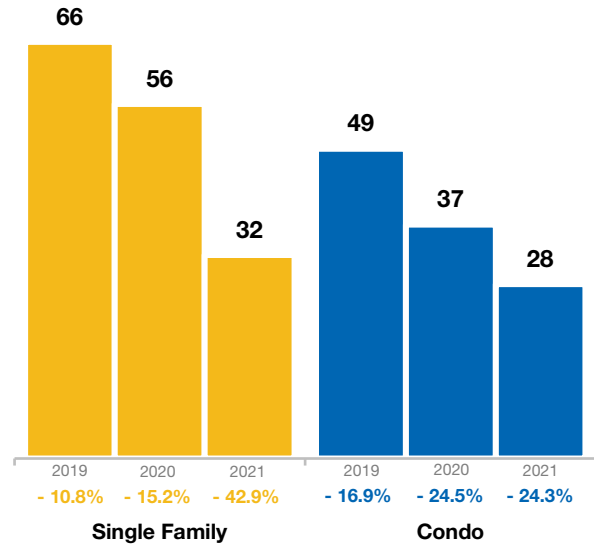


NH Days on Market

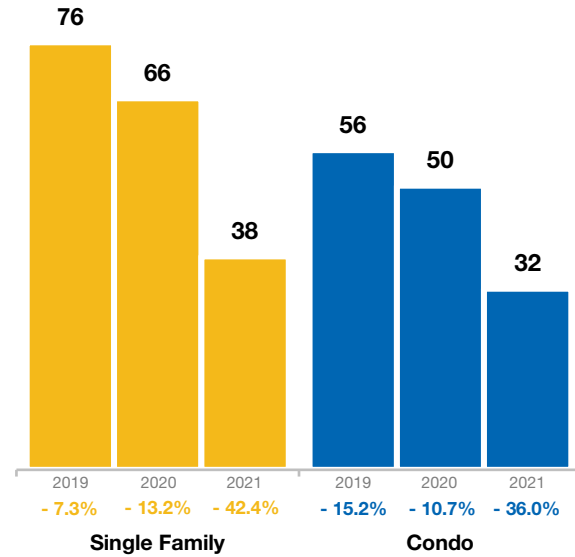
Average number of days between when a property is listed and when an offer is accepted in a given month.



April



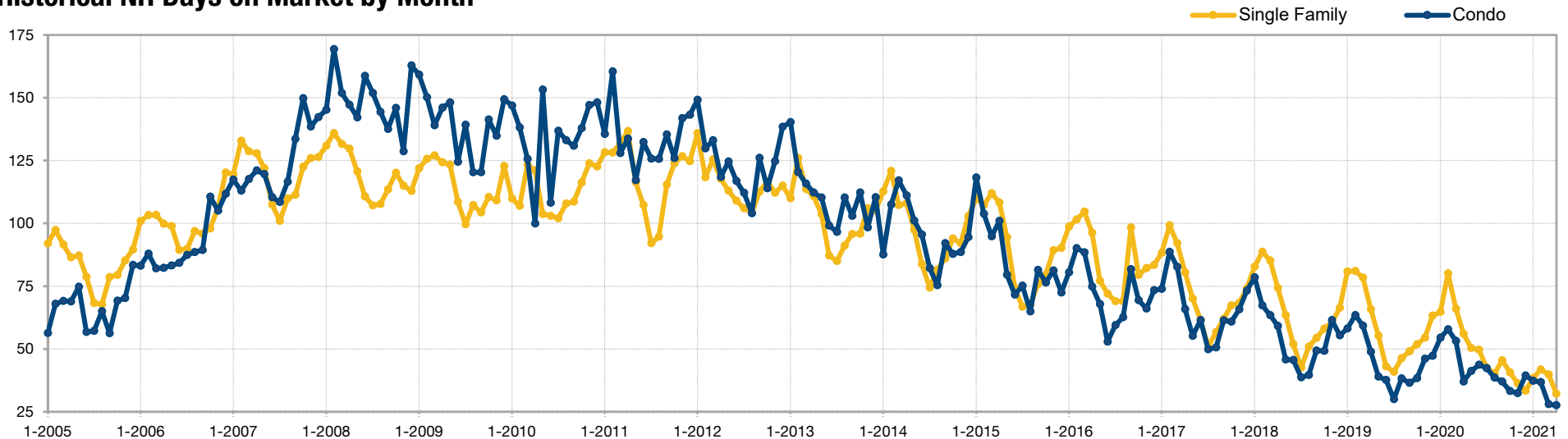
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	50	-9.1%	41	+5.1%
Jun-2020	50	+16.3%	44	+15.8%
Jul-2020	43	+4.9%	42	+40.0%
Aug-2020	40	-13.0%	39	+2.6%
Sep-2020	45	-8.2%	37	+2.8%
Oct-2020	41	-21.2%	33	-13.2%
Nov-2020	36	-33.3%	32	-30.4%
Dec-2020	33	-47.6%	39	-17.0%
Jan-2021	38	-41.5%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	28	-47.2%
Apr-2021	32	-42.9%	28	-24.3%
12-Month Avg*	41	-23.0%	37	-11.8%

* Days on Market for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

Historical NH Days on Market by Month

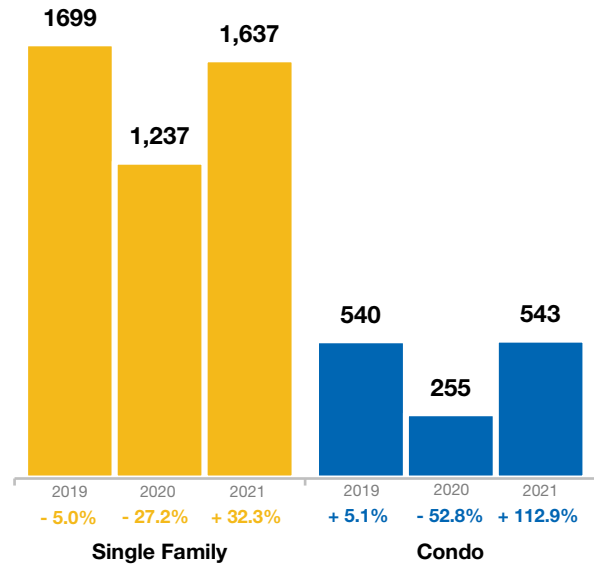


NH Pending Sales

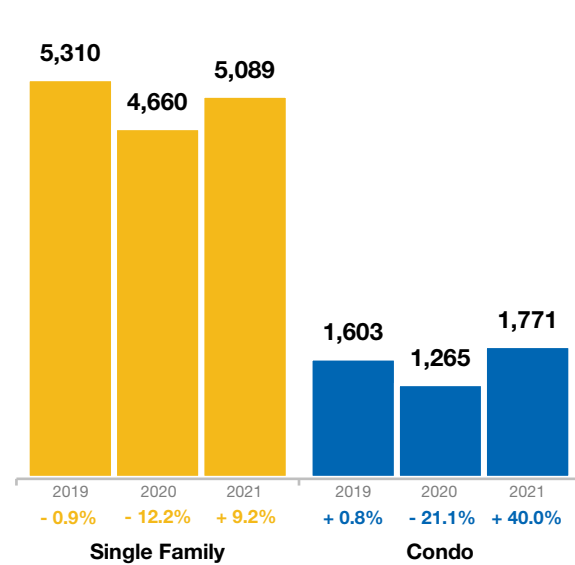
A count of the properties on which offers have been accepted in a given month.



April

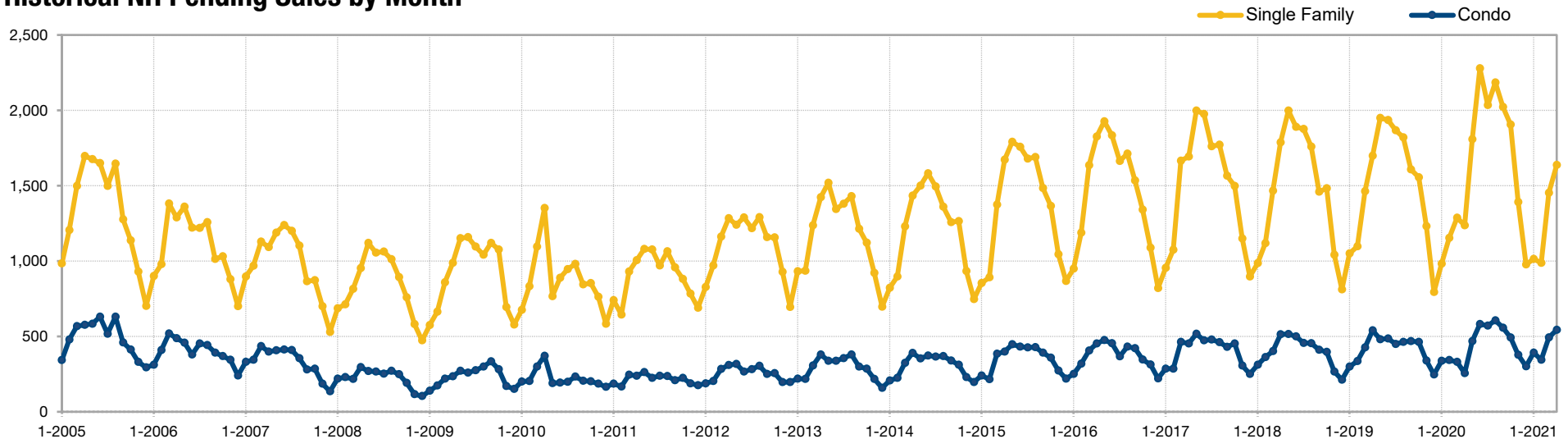


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	1,809	-7.2%	469	-2.3%
Jun-2020	2,279	+17.7%	581	+19.8%
Jul-2020	2,035	+8.9%	572	+27.1%
Aug-2020	2,185	+20.1%	606	+30.6%
Sep-2020	2,022	+25.7%	558	+19.2%
Oct-2020	1,906	+22.6%	492	+6.3%
Nov-2020	1,392	+13.1%	378	+11.2%
Dec-2020	977	+23.0%	301	+21.9%
Jan-2021	1,013	+3.1%	392	+16.3%
Feb-2021	987	-14.4%	344	+0.3%
Mar-2021	1,452	+12.8%	492	+49.1%
Apr-2021	1,637	+32.3%	543	+112.9%
12-Month Avg	1,641	+13.0%	477	+22.9%

Historical NH Pending Sales by Month

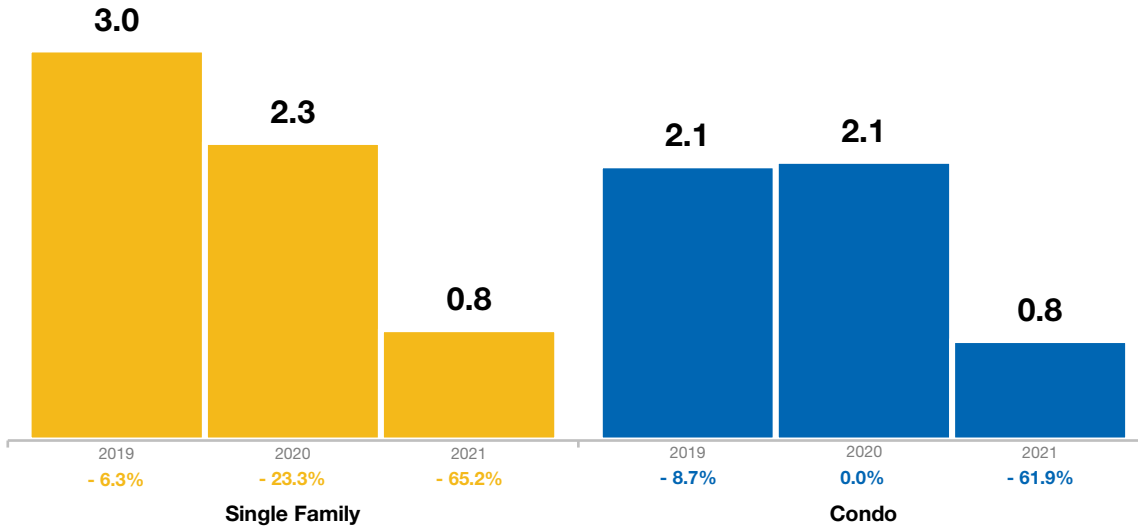


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



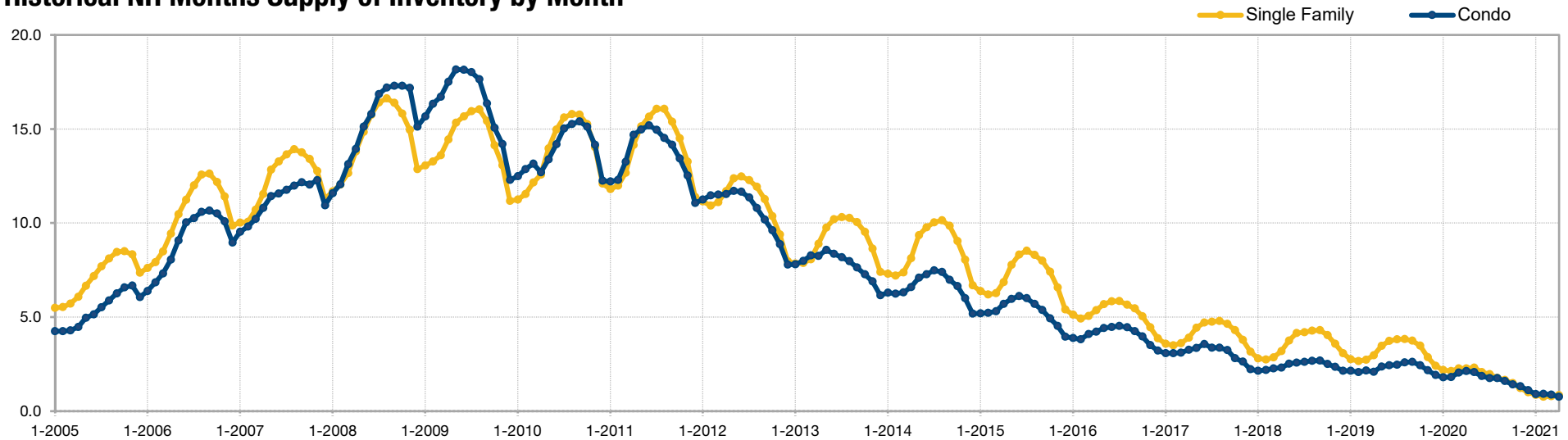
April



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	2.3	-34.3%	2.1	-12.5%
Jun-2020	2.1	-43.2%	1.9	-20.8%
Jul-2020	2.0	-47.4%	1.7	-32.0%
Aug-2020	1.8	-52.6%	1.7	-34.6%
Sep-2020	1.7	-54.1%	1.6	-38.5%
Oct-2020	1.5	-57.1%	1.4	-41.7%
Nov-2020	1.2	-58.6%	1.3	-40.9%
Dec-2020	1.0	-58.3%	1.1	-42.1%
Jan-2021	0.9	-59.1%	0.9	-50.0%
Feb-2021	0.8	-61.9%	0.9	-50.0%
Mar-2021	0.8	-65.2%	0.9	-55.0%
Apr-2021	0.8	-65.2%	0.8	-61.9%
12-Month Avg*	1.4	-53.8%	1.4	-38.9%

* Months Supply for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

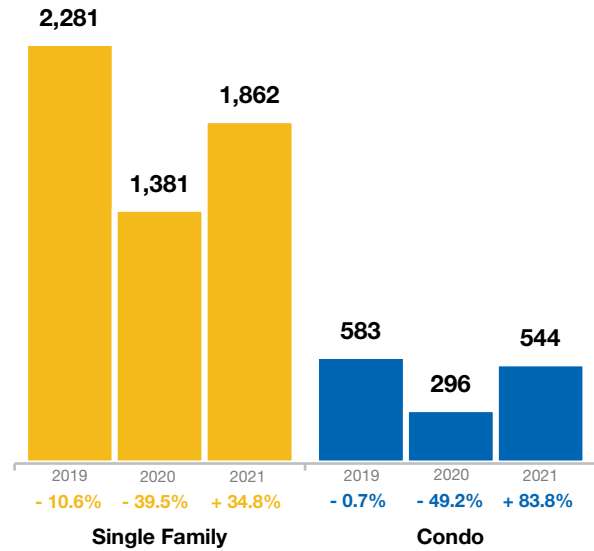


NH New Listings

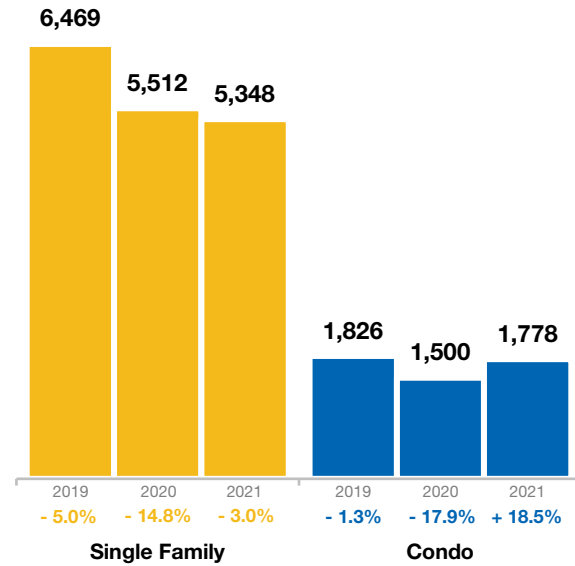
A count of the properties that have been newly listed on the market in a given month.



April

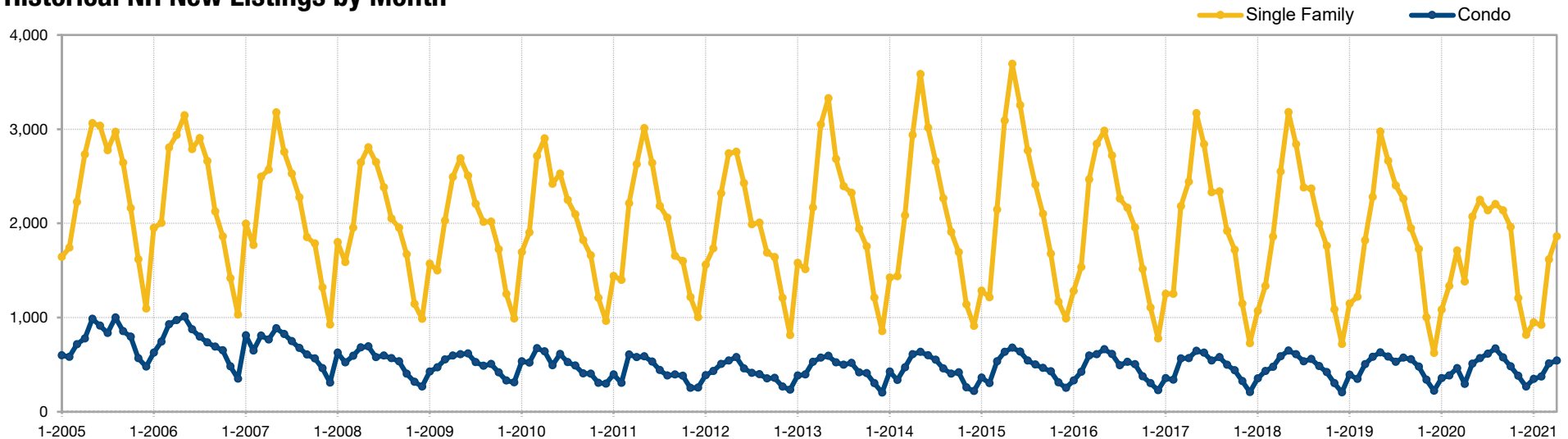


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	2,072	-30.3%	511	-18.9%
Jun-2020	2,248	-15.6%	568	-2.9%
Jul-2020	2,138	-11.1%	616	+16.7%
Aug-2020	2,205	-2.5%	671	+16.9%
Sep-2020	2,139	+9.8%	576	+3.4%
Oct-2020	1,961	+13.4%	483	+0.8%
Nov-2020	1,207	+20.2%	382	+12.7%
Dec-2020	815	+30.8%	268	+20.7%
Jan-2021	947	-12.6%	349	-2.2%
Feb-2021	923	-30.9%	372	-3.1%
Mar-2021	1,616	-5.6%	513	+10.8%
Apr-2021	1,862	+34.8%	544	+83.8%
12-Month Avg	1,760	-4.7%	451	+8.1%

Historical NH New Listings by Month

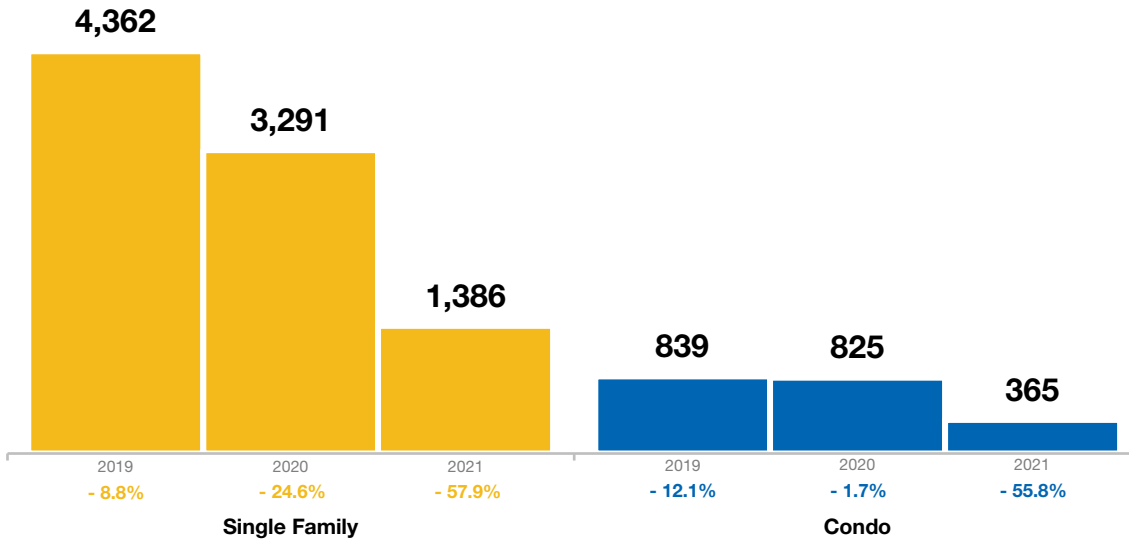


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

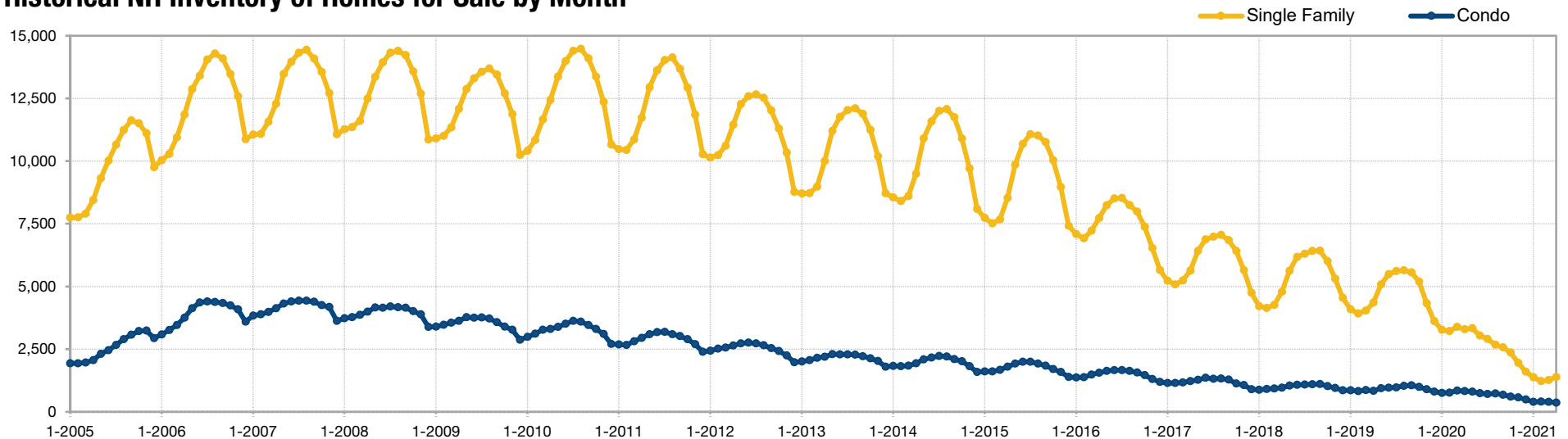


April



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	3,333	-34.4%	805	-14.5%
Jun-2020	3,044	-44.6%	740	-23.3%
Jul-2020	2,907	-48.2%	709	-27.3%
Aug-2020	2,679	-52.6%	730	-29.0%
Sep-2020	2,568	-53.8%	679	-35.6%
Oct-2020	2,356	-54.7%	607	-39.1%
Nov-2020	1,951	-54.9%	572	-36.3%
Dec-2020	1,599	-55.8%	486	-39.4%
Jan-2021	1,380	-57.8%	400	-47.1%
Feb-2021	1,219	-62.1%	402	-47.1%
Mar-2021	1,263	-62.7%	397	-53.0%
Apr-2021	1,386	-57.9%	365	-55.8%
12-Month Avg	2,140	-52.2%	574	-36.4%

Historical NH Inventory of Homes for Sale by Month



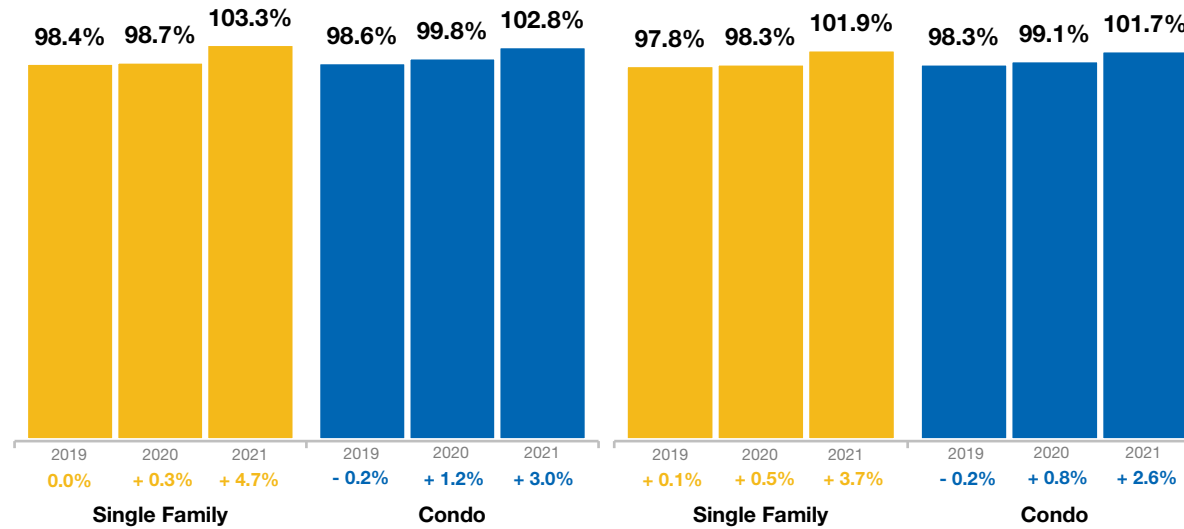
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

April

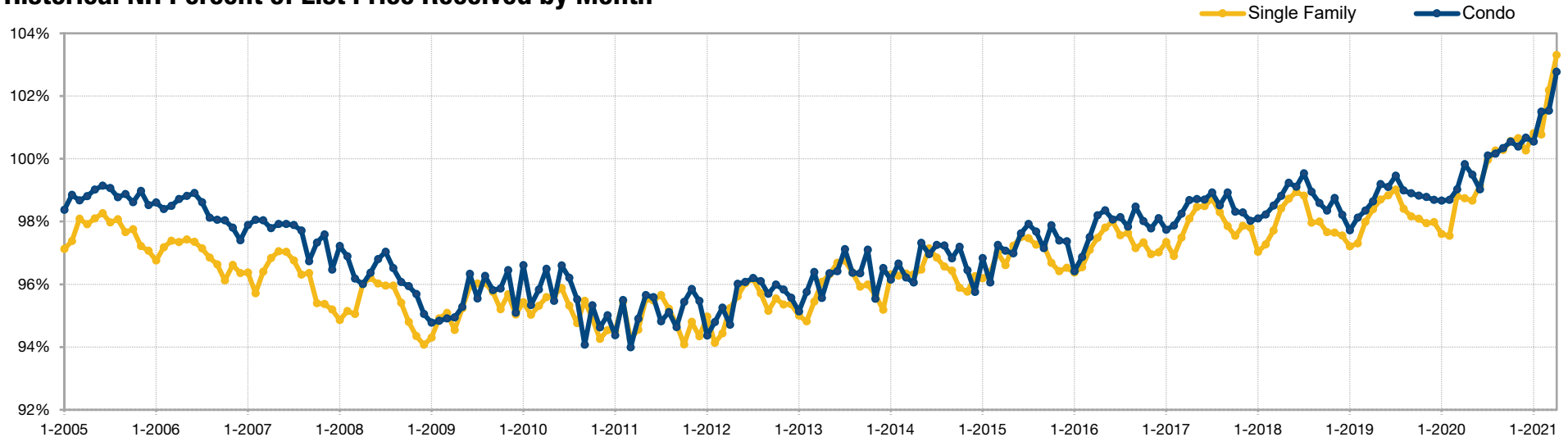
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	98.7%	0.0%	99.5%	+0.3%
Jun-2020	99.1%	+0.3%	99.0%	-0.1%
Jul-2020	100.0%	+1.0%	100.1%	+0.6%
Aug-2020	100.3%	+1.9%	100.2%	+1.2%
Sep-2020	100.3%	+2.1%	100.3%	+1.4%
Oct-2020	100.6%	+2.5%	100.5%	+1.7%
Nov-2020	100.7%	+2.9%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
Apr-2021	103.3%	+4.7%	102.8%	+3.0%
12-Month Avg*	100.4%	+2.1%	100.5%	+1.5%

* Pct. of List Price Received for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



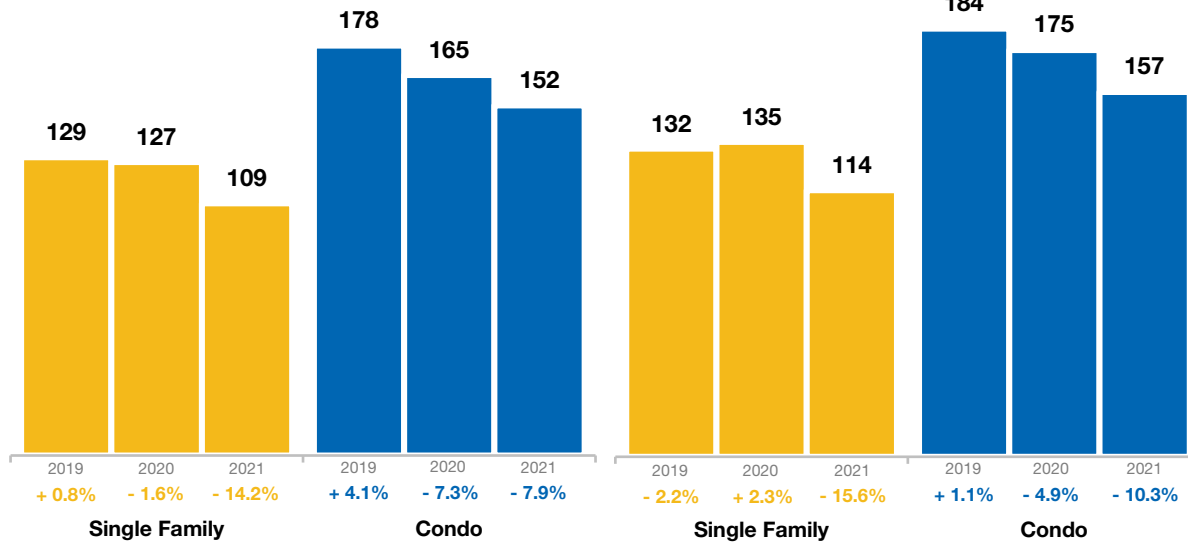
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

April

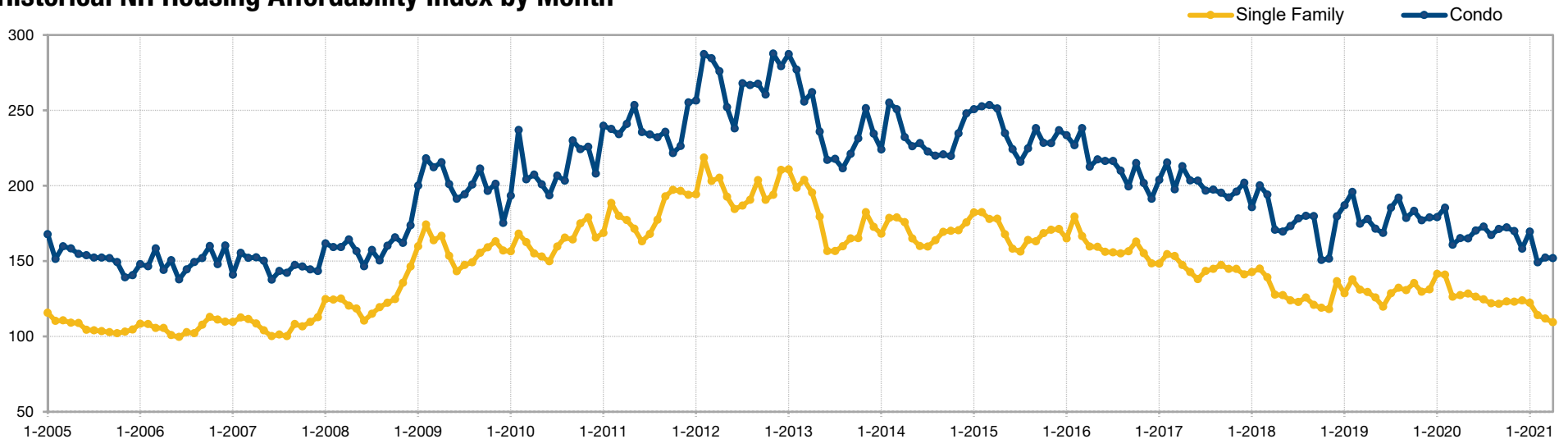
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2020	128	+1.6%	165	-3.5%
Jun-2020	126	+5.0%	170	+0.6%
Jul-2020	124	-3.1%	173	-6.5%
Aug-2020	122	-7.6%	167	-13.0%
Sep-2020	122	-6.9%	171	-4.5%
Oct-2020	123	-8.9%	172	-6.0%
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	158	-11.7%
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	152	-5.6%
Apr-2021	109	-14.2%	152	-7.9%
12-Month Avg*	121	-16.6%	131	-14.2%

* Affordability Index for all properties from May 2020 through April 2021. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	4-2020	4-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		1,486	1,679	+ 13.0%	5,299	5,839	+ 10.2%
Median Sales Price		\$300,000	\$350,000	+ 16.7%	\$280,000	\$330,000	+ 17.9%
\$ Volume of Closed Sales (in millions)		\$496.7	\$670.1	+ 34.9%	\$1,678.5	\$2,191.7	+ 30.6%
Days on Market		52	31	- 40.4%	62	36	- 41.9%
Pending Sales		1,552	2,274	+ 46.5%	6,227	7,172	+ 15.2%
Months Supply		2.2	0.8	- 63.6%	--	--	--
New Listings		1,746	2,516	+ 44.1%	7,333	7,449	+ 1.6%
Homes for Sale		4,295	1,852	- 56.9%	--	--	--
Pct. of List Price Received		98.8%	102.9%	+ 4.1%	98.2%	101.7%	+ 3.6%
Affordability Index		138	119	- 13.2%	147	127	- 14.1%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -
Belknap	80	73	- 8.8%	\$290,000	\$410,000	+ 41.4%	\$32.1	\$36.1	+ 12.5%	60	31	- 48.3%	86	101	+ 17.4%
Belknap Year-to-Date	249	258	+ 3.6%	\$273,000	\$348,450	+ 27.6%	\$95.8	\$117.3	+ 22.4%	73	41	- 43.8%	306	324	+ 5.9%
Carroll	69	80	+ 15.9%	\$260,000	\$416,750	+ 60.3%	\$22.5	\$53.2	+ 136.4%	81	45	- 44.4%	73	108	+ 47.9%
Carroll Year-to-Date	245	301	+ 22.9%	\$257,000	\$339,000	+ 31.9%	\$86.0	\$141.3	+ 64.3%	89	47	- 47.2%	282	356	+ 26.2%
Cheshire	54	69	+ 27.8%	\$234,500	\$255,000	+ 8.7%	\$13.0	\$20.7	+ 59.2%	102	38	- 62.7%	66	98	+ 48.5%
Cheshire Year-to-Date	207	229	+ 10.6%	\$220,000	\$255,000	+ 15.9%	\$49.9	\$68.6	+ 37.5%	90	37	- 58.9%	231	270	+ 16.9%
Coos	31	38	+ 22.6%	\$124,740	\$178,562	+ 43.1%	\$6.1	\$8.0	+ 31.1%	150	88	- 41.3%	28	46	+ 64.3%
Coos Year-to-Date	135	151	+ 11.9%	\$124,900	\$160,000	+ 28.1%	\$20.6	\$31.9	+ 54.9%	145	85	- 41.4%	140	174	+ 24.3%
Grafton	75	104	+ 38.7%	\$250,000	\$306,000	+ 22.4%	\$24.1	\$39.8	+ 65.1%	94	53	- 43.6%	81	128	+ 58.0%
Grafton Year-to-Date	265	334	+ 26.0%	\$219,900	\$285,000	+ 29.6%	\$74.0	\$127.5	+ 72.3%	101	52	- 48.5%	352	401	+ 13.9%
Hillsborough	315	302	- 4.1%	\$351,000	\$400,000	+ 14.0%	\$117.8	\$134.8	+ 14.4%	41	17	- 58.5%	351	425	+ 21.1%
Hillsborough Year-to-Date	1,013	1,007	- 0.6%	\$329,000	\$395,000	+ 20.1%	\$355.6	\$436.8	+ 22.8%	48	24	- 50.0%	1,248	1,244	- 0.3%
Merrimack	109	118	+ 8.3%	\$284,000	\$366,500	+ 29.0%	\$32.1	\$47.1	+ 46.7%	42	25	- 40.5%	143	162	+ 13.3%
Merrimack Year-to-Date	421	433	+ 2.9%	\$278,000	\$330,500	+ 18.9%	\$128.1	\$158.8	+ 24.0%	54	35	- 35.2%	523	525	+ 0.4%
Rockingham	224	234	+ 4.5%	\$415,000	\$471,500	+ 13.6%	\$109.4	\$124.6	+ 13.9%	35	24	- 31.4%	253	348	+ 37.5%
Rockingham Year-to-Date	799	846	+ 5.9%	\$405,000	\$460,000	+ 13.6%	\$373.9	\$443.3	+ 18.6%	54	33	- 38.9%	951	1,114	+ 17.1%
Strafford	109	118	+ 8.3%	\$319,000	\$328,600	+ 3.0%	\$40.1	\$42.8	+ 6.7%	38	35	- 7.9%	105	150	+ 42.9%
Strafford Year-to-Date	380	403	+ 6.1%	\$291,250	\$325,000	+ 11.6%	\$124.1	\$143.9	+ 16.0%	49	36	- 26.5%	426	483	+ 13.4%
Sullivan	48	43	- 10.4%	\$155,000	\$265,375	+ 71.2%	\$9.0	\$16.9	+ 87.8%	113	66	- 41.6%	51	71	+ 39.2%
Sullivan Year-to-Date	165	161	- 2.4%	\$174,250	\$239,950	+ 37.7%	\$36.1	\$53.8	+ 49.0%	100	64	- 36.0%	201	198	- 1.5%
Entire State	1,114	1,179	+ 5.8%	\$324,275	\$382,000	+ 17.8%	\$406.2	\$524.1	+ 29.0%	56	32	- 42.9%	1,237	1,637	+ 32.3%
Entire State Year-to-Date	3,879	4,123	+ 6.3%	\$305,000	\$365,000	+ 19.7%	\$1,344.1	\$1,723.2	+ 28.2%	66	38	- 42.4%	4,660	5,089	+ 9.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -
Belknap	15	29	+ 93.3%	\$216,000	\$195,000	- 9.7%	\$4.4	\$6.5	+ 47.7%	10	10	0.0%	13	34	+ 161.5%
Belknap Year-to-Date	65	81	+ 24.6%	\$178,000	\$195,000	+ 9.6%	\$15.7	\$18.8	+ 19.7%	59	27	- 54.2%	70	113	+ 61.4%
Carroll	15	39	+ 160.0%	\$221,625	\$295,000	+ 33.1%	\$3.4	\$14.7	+ 332.4%	29	9	- 69.0%	8	35	+ 337.5%
Carroll Year-to-Date	54	89	+ 64.8%	\$235,000	\$266,000	+ 13.2%	\$14.2	\$28.9	+ 103.5%	51	32	- 37.3%	58	104	+ 79.3%
Cheshire	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	85	28	- 67.1%	0	0	--
Cheshire Year-to-Date	11	21	+ 90.9%	\$150,000	\$182,500	+ 21.7%	\$1.9	\$4.1	+ 115.8%	0	0	--	12	22	+ 83.3%
Coos	2	1	- 50.0%	\$467,250	\$272,500	- 41.7%	\$0.9	\$0.3	- 66.7%	2	0	- 100.0%	0	0	--
Coos Year-to-Date	8	4	- 50.0%	\$424,800	\$272,500	- 35.9%	\$3.2	\$0.9	- 71.9%	0	0	--	8	6	- 25.0%
Grafton	35	44	+ 25.7%	\$207,500	\$254,100	+ 22.5%	\$8.5	\$13.9	+ 63.5%	50	29	- 42.0%	26	70	+ 169.2%
Grafton Year-to-Date	111	159	+ 43.2%	\$190,000	\$225,000	+ 18.4%	\$23.7	\$44.1	+ 86.1%	72	33	- 54.2%	124	204	+ 64.5%
Hillsborough	83	118	+ 42.2%	\$245,000	\$251,000	+ 2.4%	\$22.3	\$32.1	+ 43.9%	35	25	- 28.6%	88	155	+ 76.1%
Hillsborough Year-to-Date	369	444	+ 20.3%	\$230,000	\$256,000	+ 11.3%	\$92.7	\$121.3	+ 30.9%	40	28	- 30.0%	408	508	+ 24.5%
Merrimack	19	24	+ 26.3%	\$165,000	\$235,000	+ 42.4%	\$3.6	\$5.5	+ 52.8%	19	12	- 36.8%	19	33	+ 73.7%
Merrimack Year-to-Date	77	109	+ 41.6%	\$215,000	\$235,000	+ 9.3%	\$16.1	\$25.7	+ 59.6%	41	27	- 34.1%	99	111	+ 12.1%
Rockingham	101	137	+ 35.6%	\$305,000	\$380,000	+ 24.6%	\$35.3	\$57.7	+ 63.5%	43	44	+ 2.3%	83	179	+ 115.7%
Rockingham Year-to-Date	376	459	+ 22.1%	\$298,500	\$357,000	+ 19.6%	\$129.9	\$178.3	+ 37.3%	56	38	- 32.1%	412	594	+ 44.2%
Strafford	20	19	- 5.0%	\$209,000	\$239,000	+ 14.4%	\$4.5	\$4.5	0.0%	29	14	- 51.7%	8	24	+ 200.0%
Strafford Year-to-Date	63	74	+ 17.5%	\$192,000	\$225,500	+ 17.4%	\$13.4	\$16.9	+ 26.1%	34	30	- 11.8%	62	102	+ 64.5%
Sullivan	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	10	8	- 20.0%	\$170,000	\$257,450	+ 51.4%	\$2.6	\$2.2	- 15.4%	109	21	- 80.7%	12	7	- 41.7%
Entire State	297	422	+ 42.1%	\$250,000	\$275,000	+ 10.0%	\$84.6	\$137.8	+ 62.9%	37	28	- 24.3%	255	543	+ 112.9%
Entire State Year-to-Date	1,144	1,448	+ 26.6%	\$236,000	\$266,299	+ 12.8%	\$313.4	\$441.2	+ 40.8%	50	32	- 36.0%	1,265	1,771	+ 40.0%