

# NH Monthly Indicators



## October 2021

The U.S. housing market remains robust, with strong activity reported across both rental and residential housing fronts. Single-family rent prices are increasing rapidly, as demand for single-family housing and inventory constraints forces some buyers to rent, increasing competition and pushing rents up across the nation. Meanwhile, sales of new construction single-family homes recently hit a six-month high, rising 14% to a seasonally adjusted rate of 800,000, according to the latest data from the U.S. Department of Housing and Urban Development.

New Listings decreased 27.7 percent for single family homes and 9.5 percent for townhouse-condo properties. Pending Sales decreased 12.2 percent for single family homes but increased 1.4 percent for townhouse-condo properties. Inventory decreased 28.5 percent for single family homes and 35.2 percent for townhouse-condo properties.

The Median Sales Price was up 8.6 percent to \$380,000 for single family homes and 24.0 percent to \$310,000 for townhouse-condo properties. Days on Market decreased 41.5 percent for single family homes and 30.3 percent for townhouse-condo properties. Months Supply of Inventory decreased 20.0 percent for single family homes and 40.0 percent for townhouse-condo properties.

As temperatures drop, existing home sales continue to be plentiful, buoyed by strong demand, low interest rates, and a slight uptick in new listings in recent months, according to the National Association of REALTORS®. With interest rates inching upward, and experts expecting further rate increases on the horizon, motivated buyers are hoping to lock in their home purchases to take advantage of what are still historically low rates.

## Monthly Snapshot

<b>- 16.2%</b>	<b>+ 8.6%</b>	<b>- 8.8%</b>
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2020	10-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		2,062	<b>1,727</b>	- 16.2%	14,927	<b>14,435</b>	- 3.3%
<b>Median Sales Price</b>		\$350,000	<b>\$380,000</b>	+ 8.6%	\$330,000	<b>\$390,000</b>	+ 18.2%
<b>\$ Volume of Closed Sales (in millions)</b>		\$864.0	<b>\$787.7</b>	- 8.8%	\$5,759.8	<b>\$6,619.0</b>	+ 14.9%
<b>Days on Market</b>		41	<b>24</b>	- 41.5%	50	<b>25</b>	- 50.0%
<b>Pending Sales</b>		1,900	<b>1,669</b>	- 12.2%	16,877	<b>15,556</b>	- 7.8%
<b>Months Supply</b>		1.5	<b>1.2</b>	- 20.0%	--	--	--
<b>New Listings</b>		1,960	<b>1,417</b>	- 27.7%	18,271	<b>17,219</b>	- 5.8%
<b>Homes for Sale</b>		2,408	<b>1,721</b>	- 28.5%	--	--	--
<b>Pct. of List Price Received</b>		100.6%	<b>101.5%</b>	+ 0.9%	99.5%	<b>102.7%</b>	+ 3.2%
<b>Affordability Index</b>		123	<b>109</b>	- 11.4%	131	<b>107</b>	- 18.3%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



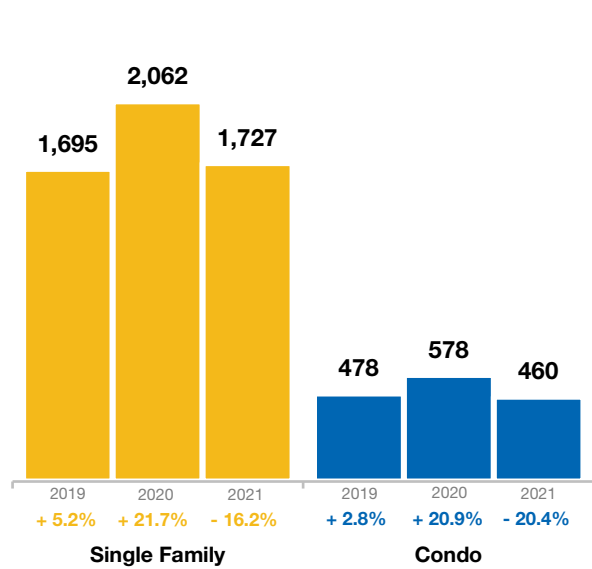
Key Metrics	Historical Sparkbars	10-2020	10-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		578	<b>460</b>	- 20.4%	4,124	<b>4,404</b>	+ 6.8%
<b>Median Sales Price</b>		\$250,000	<b>\$310,000</b>	+ 24.0%	\$246,530	<b>\$285,000</b>	+ 15.6%
<b>\$ Volume of Closed Sales (in millions)</b>		\$171.9	<b>\$162.4</b>	- 5.5%	\$1,167.1	<b>\$1,421.7</b>	+ 21.8%
<b>Days on Market</b>		33	<b>23</b>	- 30.3%	42	<b>25</b>	- 40.5%
<b>Pending Sales</b>		491	<b>498</b>	+ 1.4%	4,533	<b>4,654</b>	+ 2.7%
<b>Months Supply</b>		1.5	<b>0.9</b>	- 40.0%	--	--	--
<b>New Listings</b>		486	<b>440</b>	- 9.5%	4,931	<b>4,895</b>	- 0.7%
<b>Homes for Sale</b>		630	<b>408</b>	- 35.2%	--	--	--
<b>Pct. of List Price Received</b>		100.6%	<b>102.0%</b>	+ 1.4%	99.8%	<b>102.4%</b>	+ 2.6%
<b>Affordability Index</b>		172	<b>134</b>	- 22.1%	175	<b>146</b>	- 16.6%

# NH Closed Sales

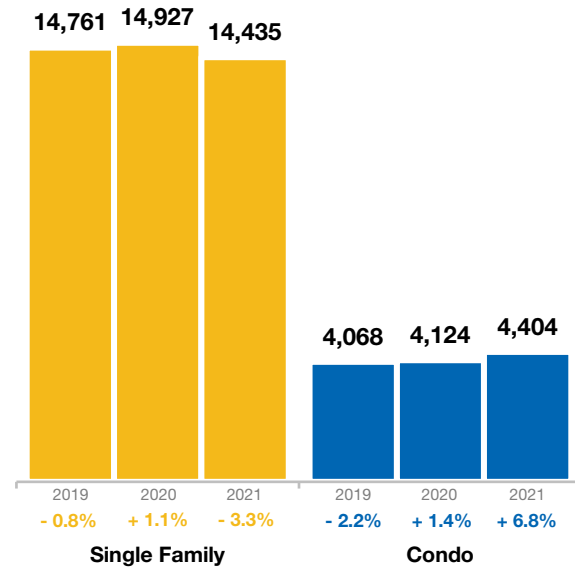
A count of the actual sales that closed in a given month.



## October

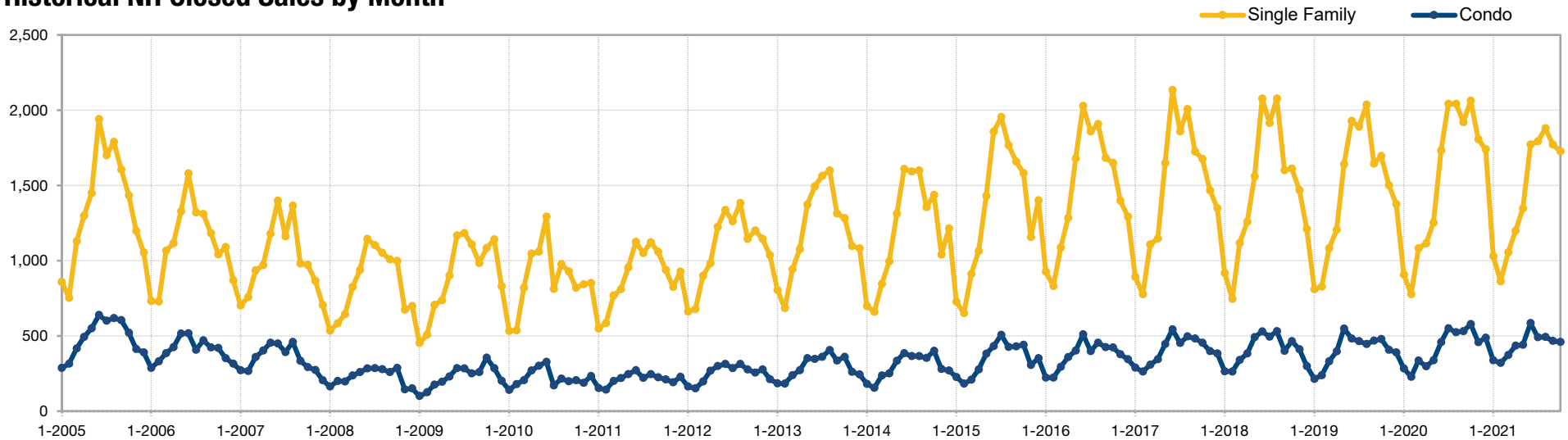


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	1,807	+20.3%	458	+12.3%
Dec-2020	1,740	+26.4%	487	+24.9%
Jan-2021	1,030	+13.6%	338	+19.4%
Feb-2021	863	+11.2%	321	+40.8%
Mar-2021	1,055	-2.5%	372	+10.7%
Apr-2021	1,198	+7.5%	435	+46.0%
May-2021	1,346	+7.4%	441	+30.5%
Jun-2021	1,772	+2.4%	586	+27.9%
Jul-2021	1,793	-12.2%	491	-10.7%
Aug-2021	1,879	-7.9%	493	-5.9%
Sep-2021	1,772	-7.7%	467	-12.1%
<b>Oct-2021</b>	<b>1,727</b>	<b>-16.2%</b>	<b>460</b>	<b>-20.4%</b>
12-Month Avg	1,499	+1.0%	446	+8.7%

## Historical NH Closed Sales by Month

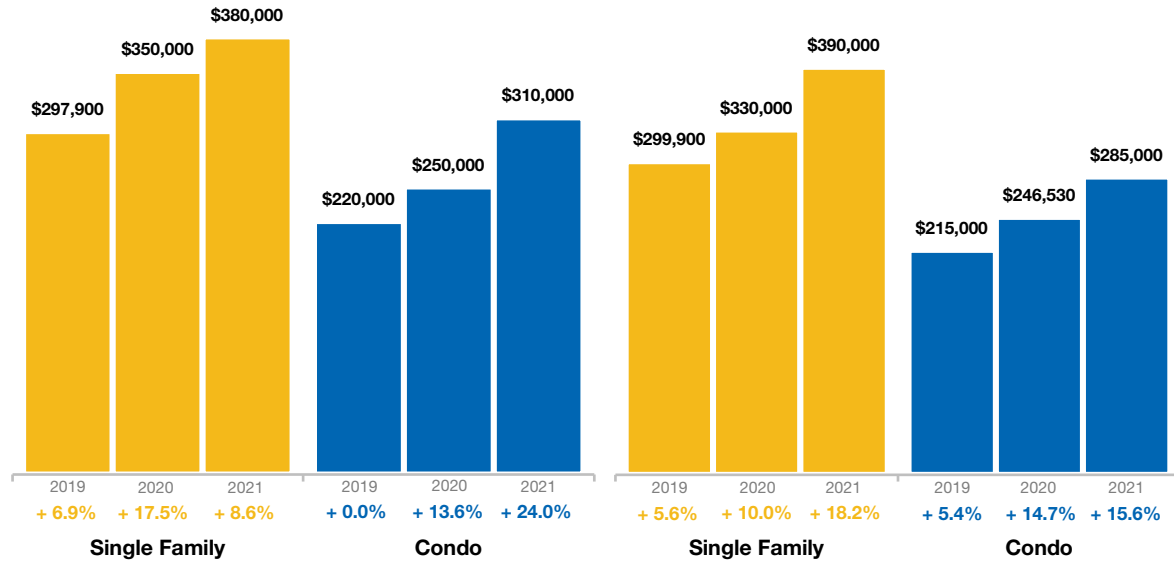


# NH Median Sales Price

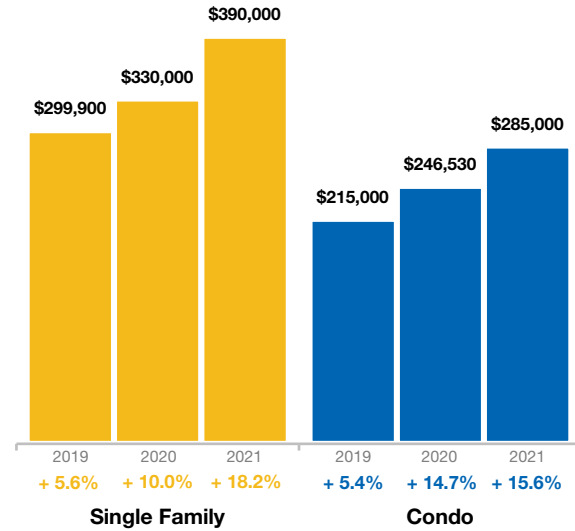
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## October



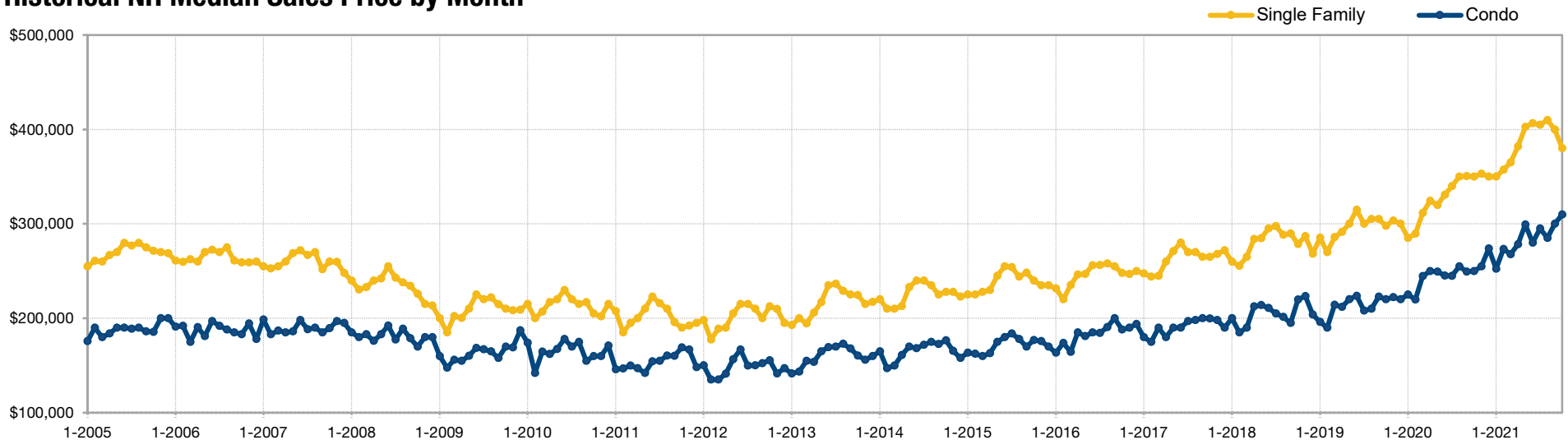
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	\$353,000	+16.3%	\$255,000	+14.6%
Dec-2020	\$349,950	+16.7%	\$274,000	+24.5%
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,400	+23.5%	\$273,220	+24.2%
Mar-2021	\$365,000	+17.2%	\$267,750	+9.5%
Apr-2021	\$382,000	+17.8%	\$278,500	+11.4%
May-2021	\$402,800	+25.9%	\$299,400	+20.1%
Jun-2021	\$406,500	+22.9%	\$280,000	+14.2%
Jul-2021	\$405,000	+19.1%	\$295,000	+20.4%
Aug-2021	\$410,000	+17.1%	\$285,000	+11.8%
Sep-2021	\$400,000	+14.1%	\$300,000	+20.3%
<b>Oct-2021</b>	<b>\$380,000</b>	<b>+8.6%</b>	<b>\$310,000</b>	<b>+24.0%</b>
12-Month Avg*	\$384,400	+18.3%	\$280,500	+15.9%

\* Median Sales Price for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

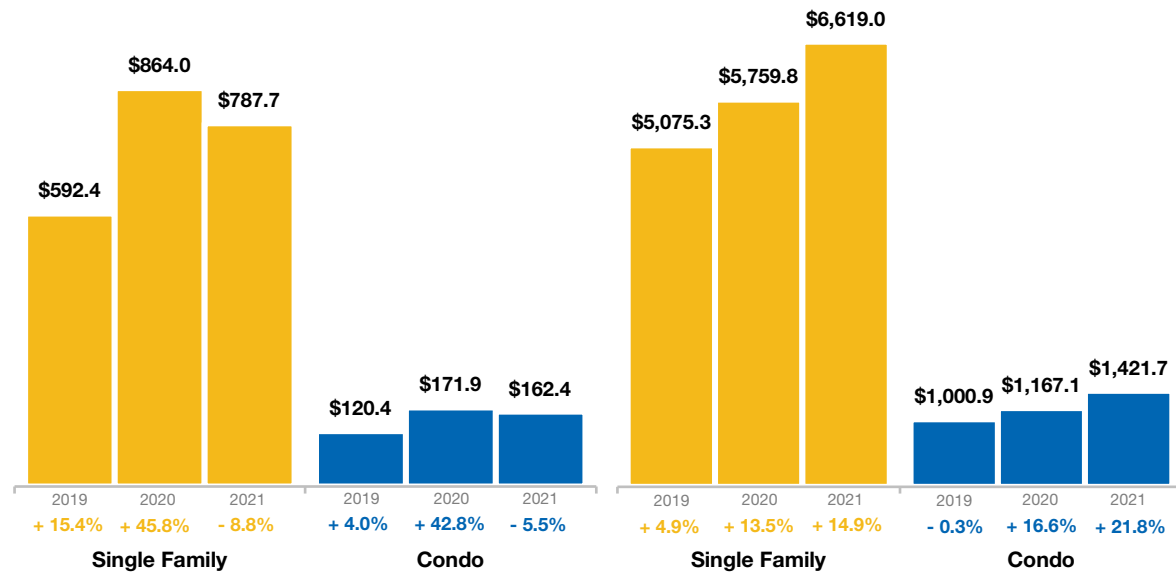


# NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



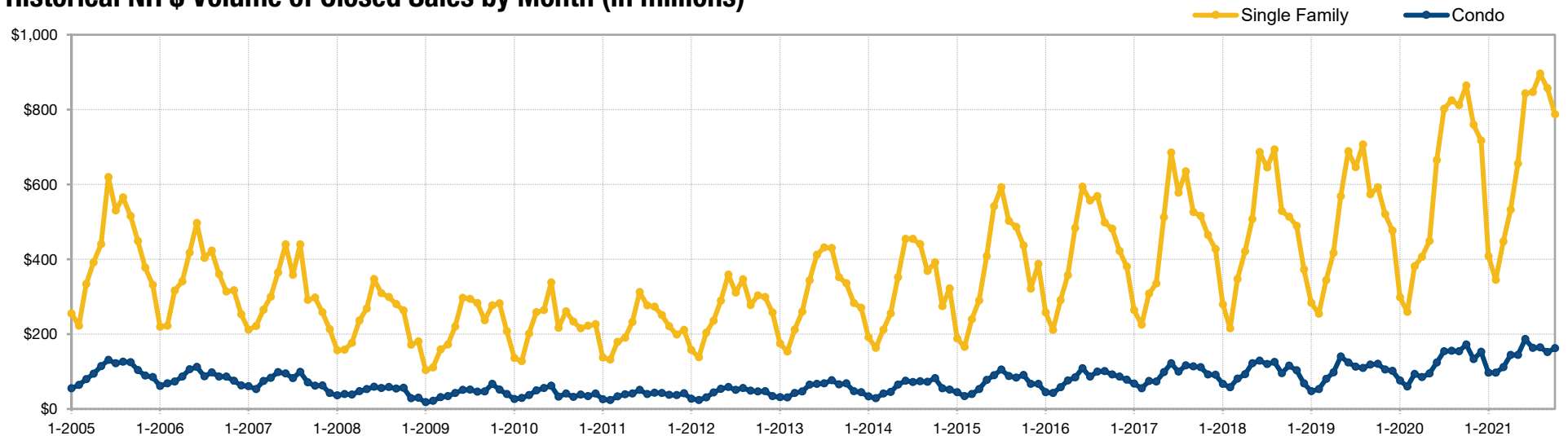
## October



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	\$759.6	+46.0%	\$132.7	+25.9%
Dec-2020	\$716.8	+50.5%	\$152.3	+50.0%
Jan-2021	\$408.3	+37.1%	\$96.9	+27.8%
Feb-2021	\$344.7	+33.0%	\$96.8	+61.3%
Mar-2021	\$447.2	+17.4%	\$111.4	+19.9%
Apr-2021	\$532.2	+31.0%	\$143.8	+69.4%
May-2021	\$656.0	+46.2%	\$144.3	+52.7%
Jun-2021	\$843.2	+26.8%	\$186.5	+50.3%
Jul-2021	\$846.8	+5.6%	\$163.2	+6.0%
Aug-2021	\$896.1	+8.7%	\$164.2	+5.9%
Sep-2021	\$856.8	+5.5%	\$152.1	-1.2%
<b>Oct-2021</b>	<b>\$787.7</b>	<b>-8.8%</b>	<b>\$162.4</b>	<b>-5.5%</b>
12-Month Avg*	\$674.6	+19.8%	\$142.2	+24.2%

\* \$ Volume of Closed Sales (in millions) for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

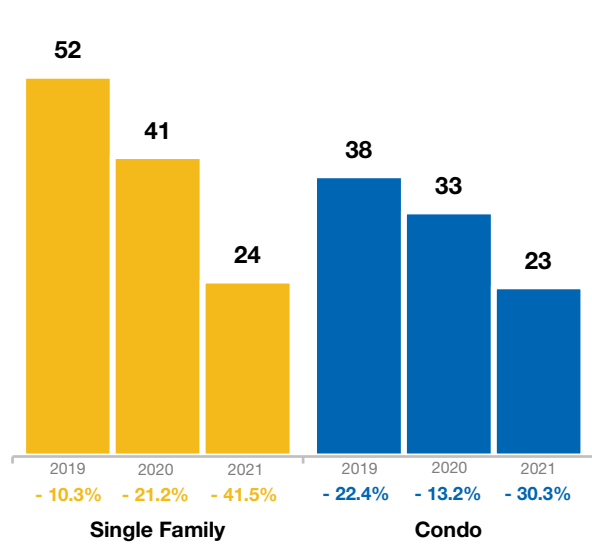


# NH Days on Market

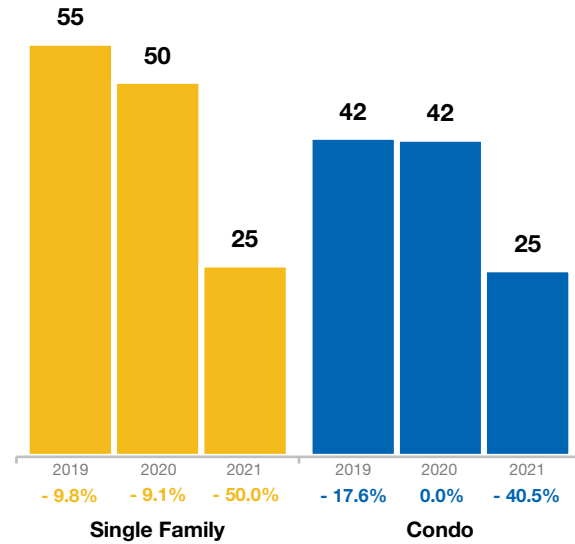
Average number of days between when a property is listed and when an offer is accepted in a given month.



## October



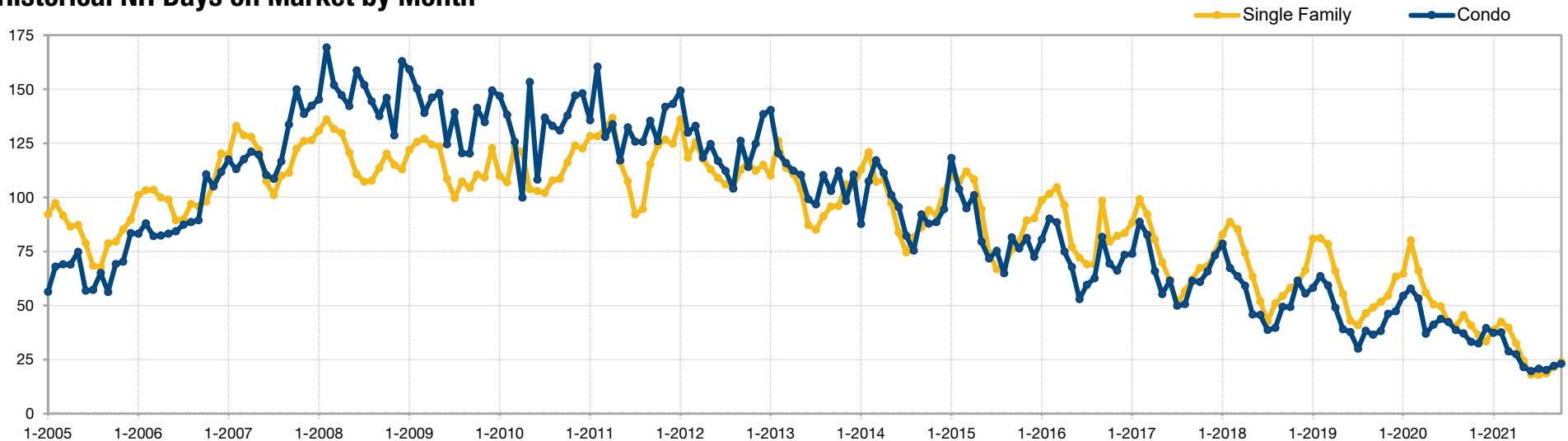
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	36	-33.3%	32	-30.4%
Dec-2020	33	-47.6%	40	-14.9%
Jan-2021	39	-40.0%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	29	-45.3%
Apr-2021	32	-42.9%	27	-27.0%
May-2021	24	-52.0%	21	-48.8%
Jun-2021	18	-64.0%	20	-54.5%
Jul-2021	18	-58.1%	21	-50.0%
Aug-2021	19	-52.5%	20	-48.7%
Sep-2021	21	-53.3%	22	-40.5%
<b>Oct-2021</b>	<b>24</b>	<b>-41.5%</b>	<b>23</b>	<b>-30.3%</b>
12-Month Avg*	27	-46.7%	27	-37.5%

\* Days on Market for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

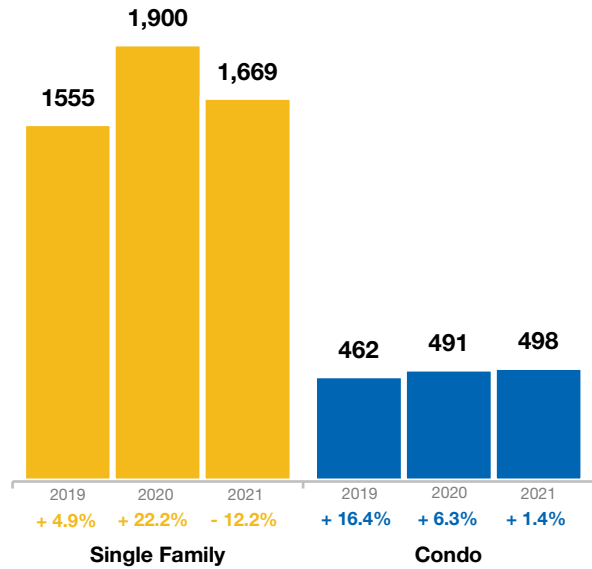


# NH Pending Sales

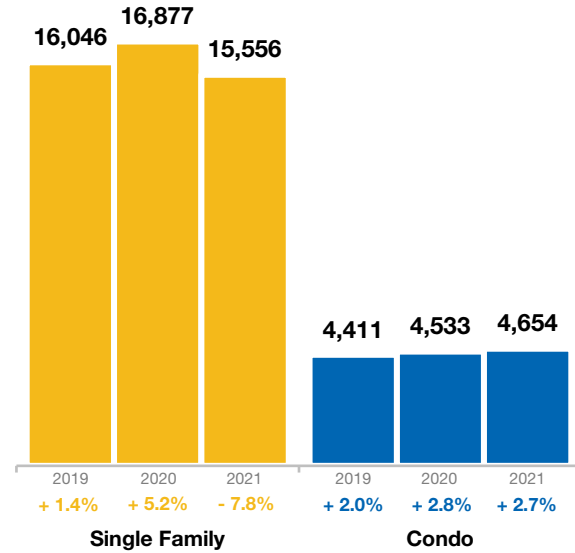
A count of the properties on which offers have been accepted in a given month.



## October

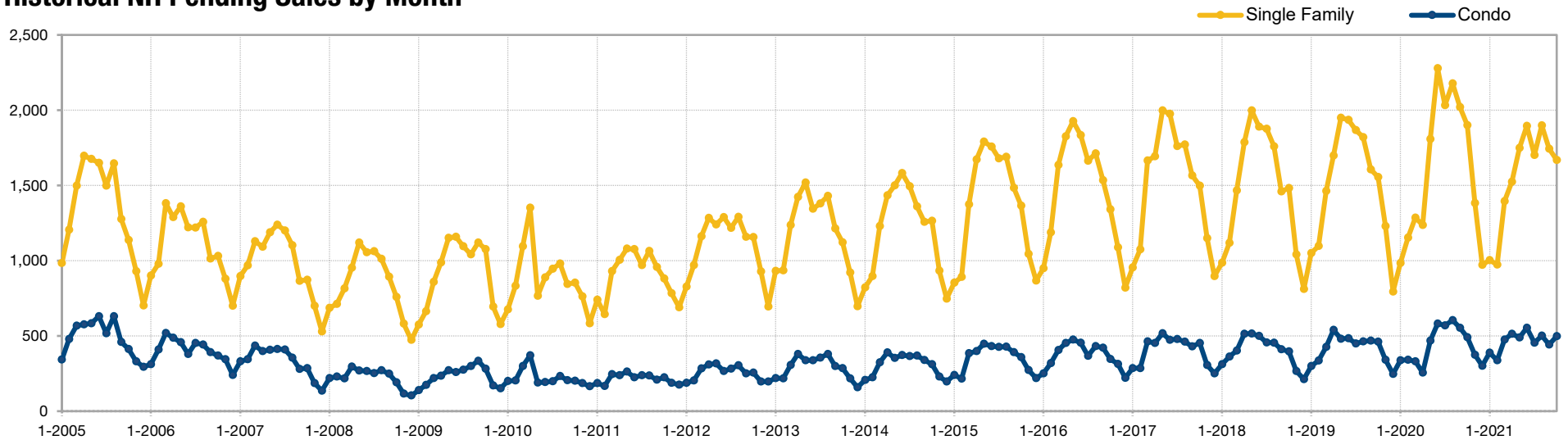


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	1,384	+12.5%	375	+10.0%
Dec-2020	972	+22.4%	301	+21.9%
Jan-2021	1,003	+1.9%	389	+15.4%
Feb-2021	974	-15.5%	337	-1.5%
Mar-2021	1,395	+8.5%	475	+43.9%
Apr-2021	1,525	+23.3%	514	+100.8%
May-2021	1,749	-3.3%	489	+4.5%
Jun-2021	1,896	-16.8%	553	-4.8%
Jul-2021	1,702	-16.3%	454	-20.2%
Aug-2021	1,899	-12.8%	502	-17.0%
Sep-2021	1,744	-13.7%	443	-20.0%
<b>Oct-2021</b>	<b>1,669</b>	<b>-12.2%</b>	<b>498</b>	<b>+1.4%</b>
12-Month Avg	1,493	-5.2%	444	+4.1%

## Historical NH Pending Sales by Month



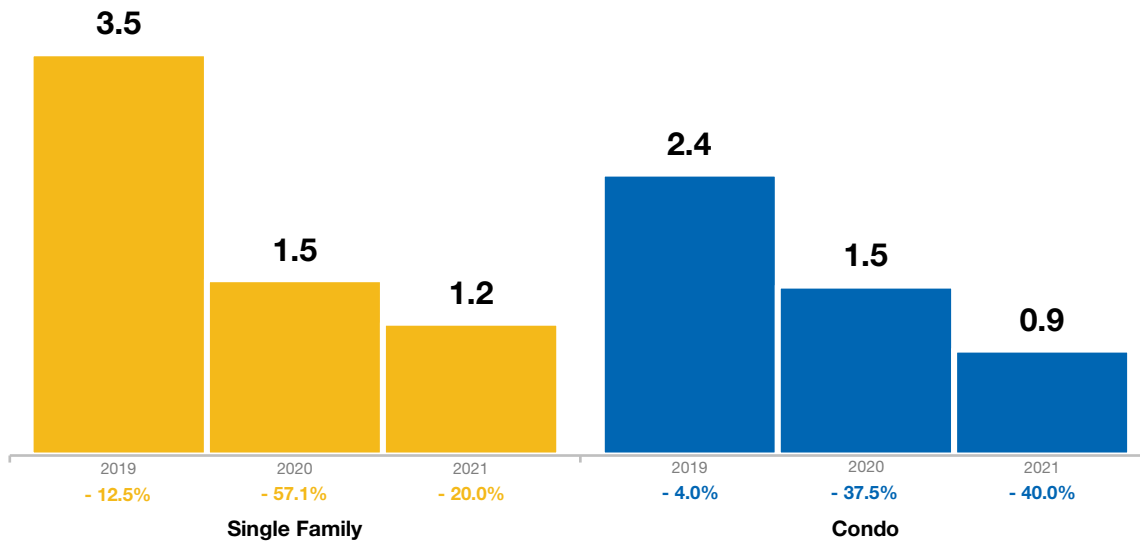


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



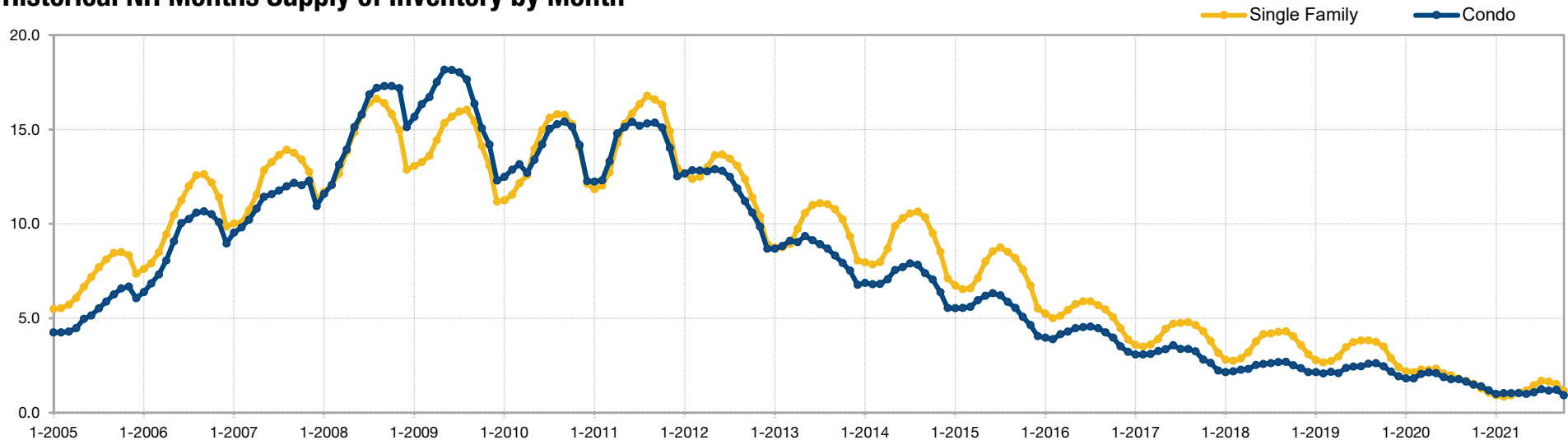
## October



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	1.3	-55.2%	1.4	-36.4%
Dec-2020	1.1	-54.2%	1.2	-36.8%
Jan-2021	0.9	-59.1%	1.0	-44.4%
Feb-2021	0.8	-61.9%	1.0	-44.4%
Mar-2021	0.9	-60.9%	1.0	-52.4%
Apr-2021	1.1	-52.2%	1.0	-52.4%
May-2021	1.2	-47.8%	1.0	-52.4%
Jun-2021	1.4	-33.3%	1.1	-42.1%
Jul-2021	1.7	-15.0%	1.2	-33.3%
Aug-2021	1.6	-11.1%	1.2	-33.3%
Sep-2021	1.5	-11.8%	1.2	-25.0%
<b>Oct-2021</b>	<b>1.2</b>	<b>-20.0%</b>	<b>0.9</b>	<b>-40.0%</b>
12-Month Avg*	1.2	-42.6%	1.1	-41.2%

\* Months Supply for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

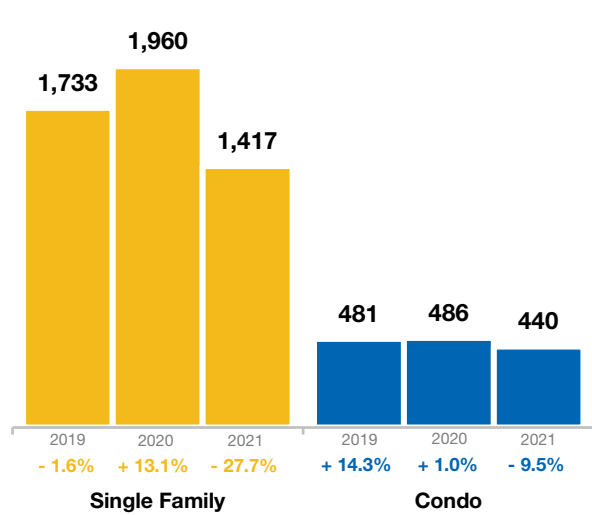


# NH New Listings

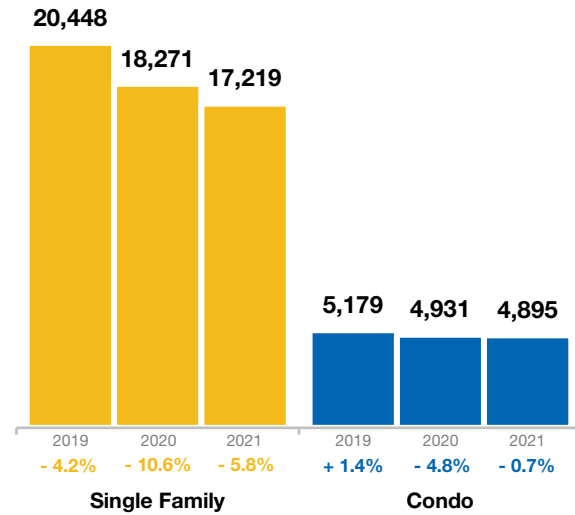
A count of the properties that have been newly listed on the market in a given month.



## October

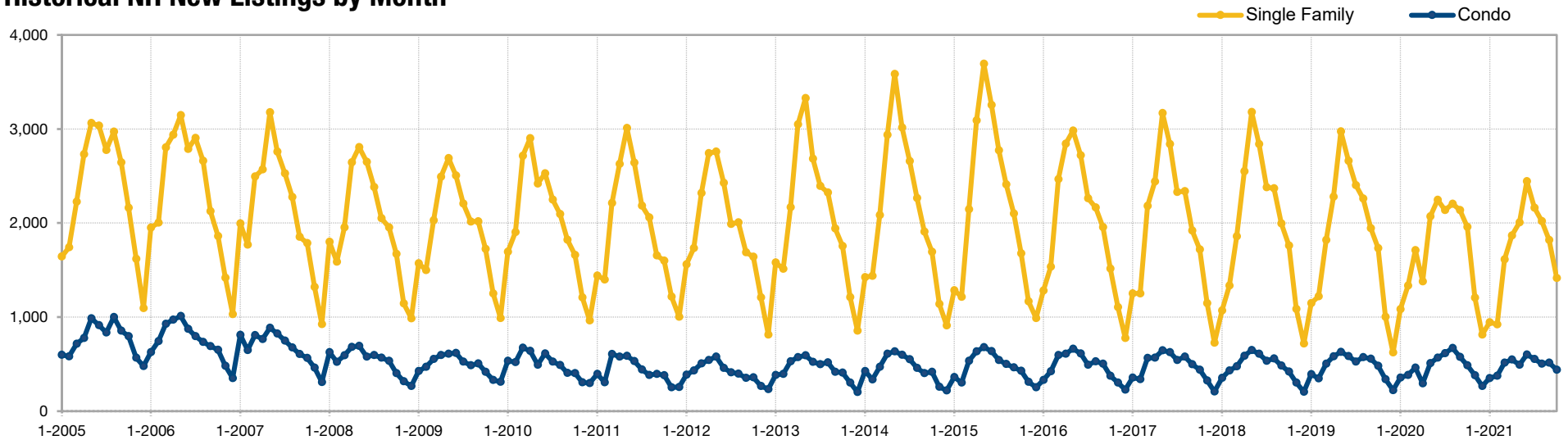


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	1,208	+20.4%	382	+12.4%
Dec-2020	814	+30.7%	268	+20.7%
Jan-2021	945	-12.7%	350	-2.0%
Feb-2021	923	-30.9%	375	-2.3%
Mar-2021	1,613	-5.8%	515	+11.2%
Apr-2021	1,867	+35.3%	550	+85.8%
May-2021	2,008	-3.1%	493	-3.5%
Jun-2021	2,444	+8.8%	602	+5.8%
Jul-2021	2,162	+1.1%	553	-10.2%
Aug-2021	2,021	-8.3%	503	-25.1%
Sep-2021	1,819	-14.9%	514	-10.9%
<b>Oct-2021</b>	<b>1,417</b>	<b>-27.7%</b>	<b>440</b>	<b>-9.5%</b>
12-Month Avg	1,658	-3.3%	458	+0.9%

## Historical NH New Listings by Month

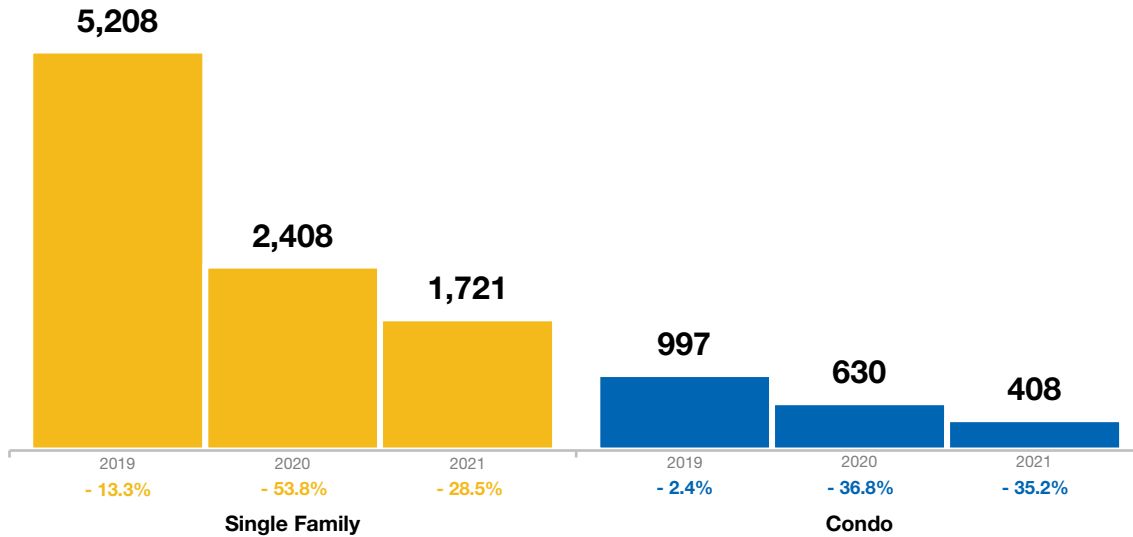


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

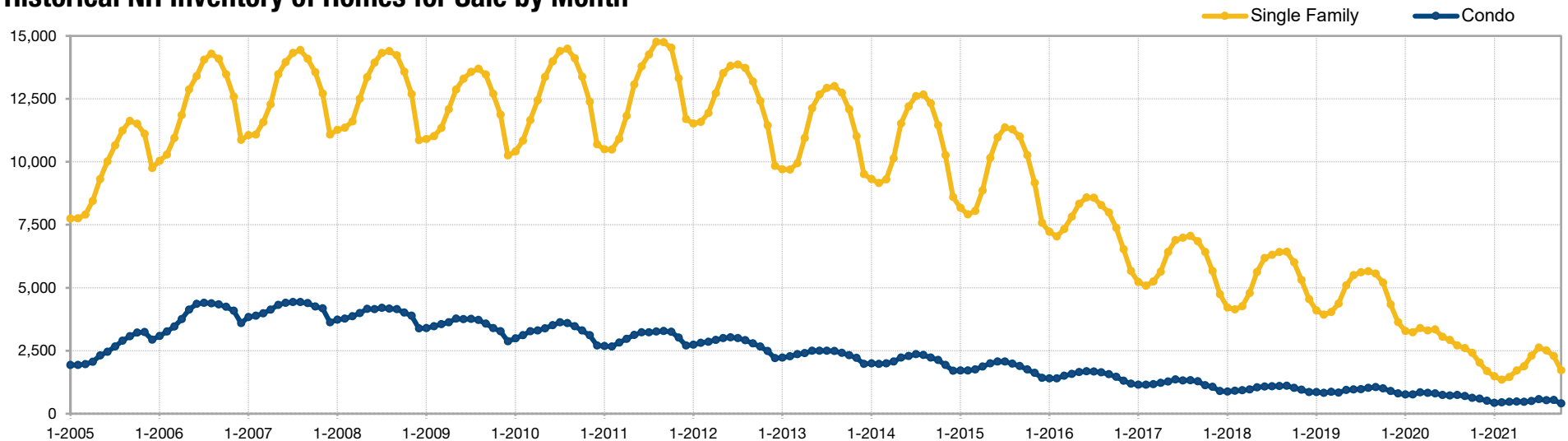


## October



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	2,024	-53.4%	598	-33.5%
Dec-2020	1,688	-53.5%	513	-36.1%
Jan-2021	1,478	-55.0%	431	-43.1%
Feb-2021	1,345	-58.3%	449	-41.0%
Mar-2021	1,456	-57.1%	465	-45.0%
Apr-2021	1,717	-48.0%	483	-41.5%
May-2021	1,881	-43.7%	468	-42.0%
Jun-2021	2,299	-24.8%	502	-32.4%
Jul-2021	2,619	-10.4%	573	-19.9%
Aug-2021	2,511	-7.2%	531	-28.0%
Sep-2021	2,285	-12.2%	538	-22.8%
<b>Oct-2021</b>	<b>1,721</b>	<b>-28.5%</b>	<b>408</b>	<b>-35.2%</b>
12-Month Avg	1,919	-39.8%	497	-35.4%

## Historical NH Inventory of Homes for Sale by Month



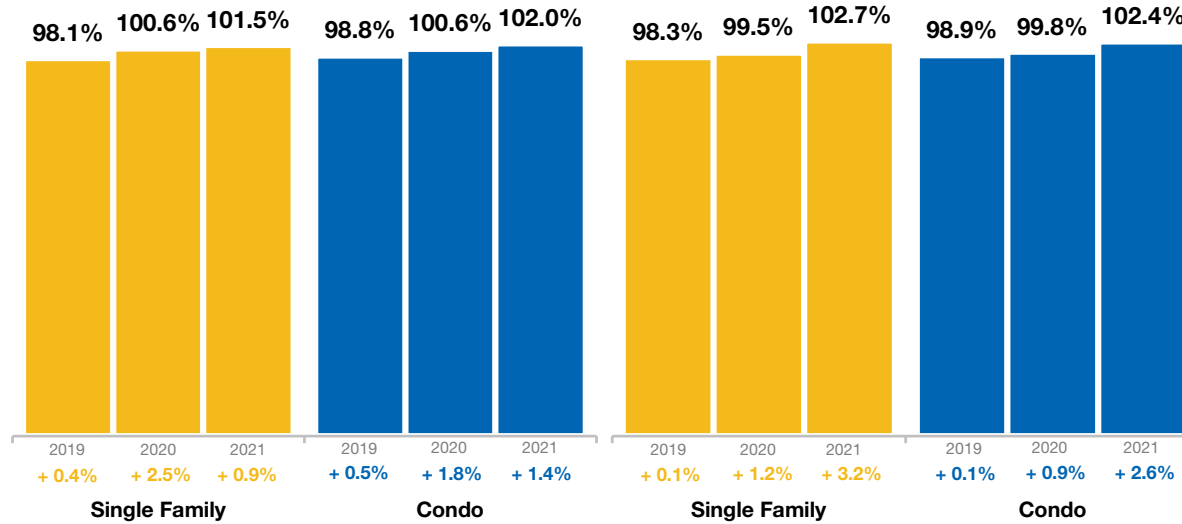
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## October

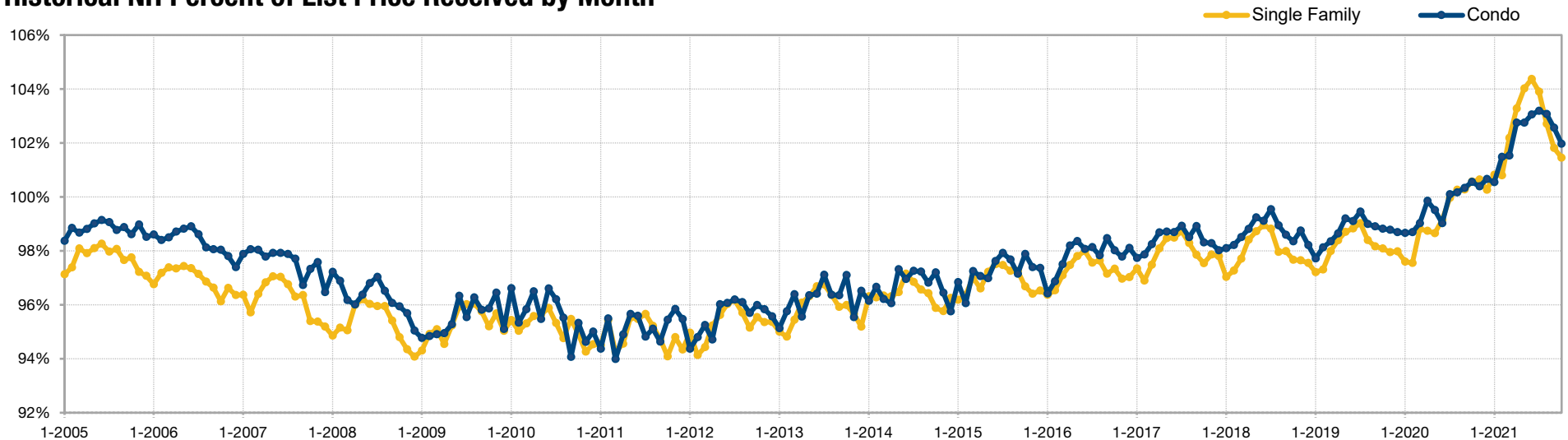
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	100.6%	+2.8%	100.4%	+1.6%
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
Apr-2021	103.3%	+4.7%	102.8%	+2.9%
May-2021	104.0%	+5.4%	102.8%	+3.3%
Jun-2021	104.4%	+5.3%	103.1%	+4.1%
Jul-2021	103.9%	+3.9%	103.2%	+3.1%
Aug-2021	102.7%	+2.4%	103.1%	+2.9%
Sep-2021	101.8%	+1.5%	102.6%	+2.3%
<b>Oct-2021</b>	<b>101.5%</b>	<b>+0.9%</b>	<b>102.0%</b>	<b>+1.4%</b>
12-Month Avg*	102.2%	+3.0%	102.1%	+2.5%

\* Pct. of List Price Received for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



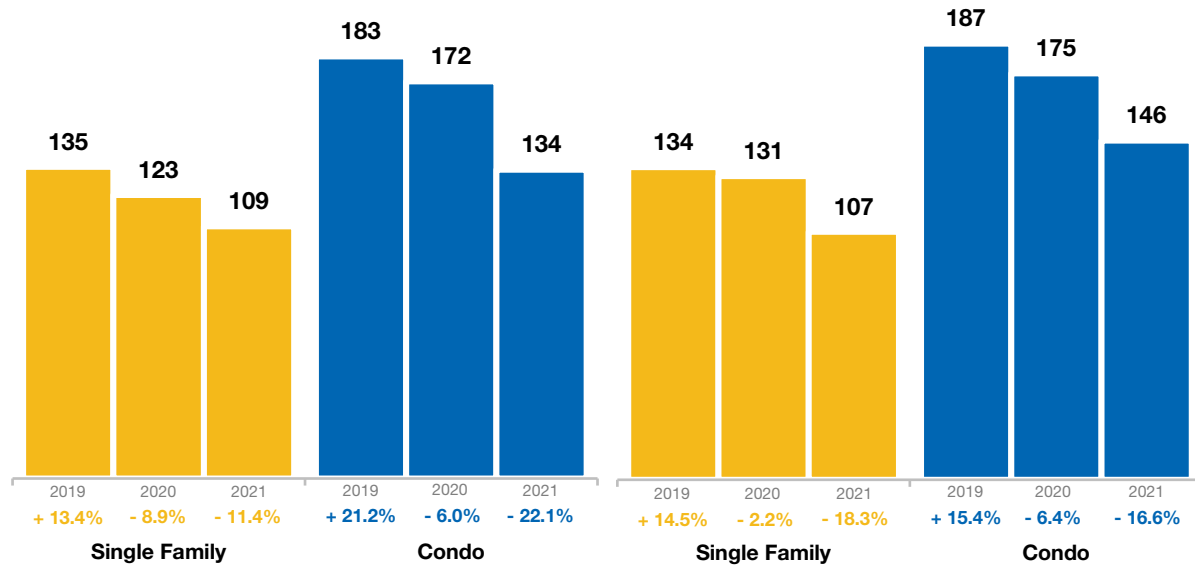
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## October

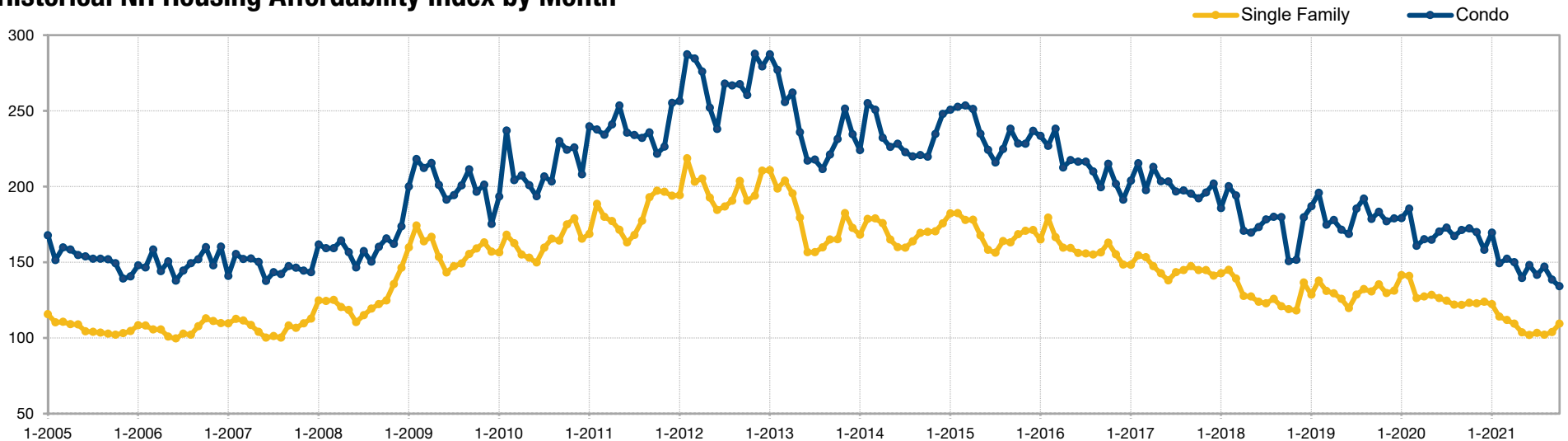
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2020	123	-5.4%	170	-4.0%
Dec-2020	124	-5.3%	158	-11.7%
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	152	-5.6%
Apr-2021	109	-14.2%	150	-9.1%
May-2021	104	-18.8%	139	-15.8%
Jun-2021	102	-19.0%	148	-12.9%
Jul-2021	103	-16.9%	142	-17.9%
Aug-2021	102	-16.4%	147	-12.0%
Sep-2021	104	-14.8%	139	-18.7%
<b>Oct-2021</b>	<b>109</b>	<b>-11.4%</b>	<b>134</b>	<b>-22.1%</b>
12-Month Avg*	111	-15.2%	129	-22.1%

\* Affordability Index for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	10-2020	10-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
<b>Closed Sales</b>		2,765	<b>2,307</b>	- 16.6%	19,993	<b>19,752</b>	- 1.2%
<b>Median Sales Price</b>		\$319,250	<b>\$357,500</b>	+ 12.0%	\$305,000	<b>\$358,000</b>	+ 17.4%
<b>\$ Volume of Closed Sales (in millions)</b>		\$1,047.8	<b>\$964.5</b>	- 7.9%	\$7,007.3	<b>\$8,143.7</b>	+ 16.2%
<b>Days on Market</b>		39	<b>24</b>	- 38.5%	48	<b>26</b>	- 45.8%
<b>Pending Sales</b>		2,501	<b>2,273</b>	- 9.1%	22,413	<b>21,193</b>	- 5.4%
<b>Months Supply</b>		1.5	<b>1.1</b>	- 26.7%	--	--	--
<b>New Listings</b>		2,558	<b>1,975</b>	- 22.8%	24,269	<b>23,175</b>	- 4.5%
<b>Homes for Sale</b>		3,184	<b>2,243</b>	- 29.6%	--	--	--
<b>Pct. of List Price Received</b>		100.4%	<b>101.5%</b>	+ 1.1%	99.4%	<b>102.5%</b>	+ 3.1%
<b>Affordability Index</b>		135	<b>116</b>	- 13.8%	141	<b>116</b>	- 17.8%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2020	10-2021	+ / -	10-2020	10-2021	+ / -	10-2020	10-2021	+ / -	10-2020	10-2021	+ / -	10-2020	10-2021	+ / -
<b>Belknap</b>	157	123	- 21.7%	\$357,000	\$405,000	+ 13.4%	\$78.6	\$68.7	- 12.6%	34	25	- 26.5%	129	122	- 5.4%
Belknap Year-to-Date	1,037	887	- 14.5%	\$307,985	\$370,000	+ 20.1%	\$482.4	\$467.1	- 3.2%	55	28	- 49.1%	1,172	1,006	- 14.2%
<b>Carroll</b>	154	132	- 14.3%	\$329,000	\$367,500	+ 11.7%	\$75.6	\$67.4	- 10.8%	49	32	- 34.7%	130	118	- 9.2%
Carroll Year-to-Date	1,051	1,018	- 3.1%	\$290,000	\$369,000	+ 27.2%	\$423.7	\$520.4	+ 22.8%	67	32	- 52.2%	1,206	1,122	- 7.0%
<b>Cheshire</b>	153	107	- 30.1%	\$271,000	\$280,000	+ 3.3%	\$47.7	\$35.9	- 24.7%	47	27	- 42.6%	113	116	+ 2.7%
Cheshire Year-to-Date	821	841	+ 2.4%	\$249,900	\$280,000	+ 12.0%	\$228.1	\$270.0	+ 18.4%	63	26	- 58.7%	913	928	+ 1.6%
<b>Coos</b>	82	68	- 17.1%	\$149,950	\$165,000	+ 10.0%	\$16.9	\$13.5	- 20.1%	122	53	- 56.6%	55	42	- 23.6%
Coos Year-to-Date	509	481	- 5.5%	\$132,500	\$178,000	+ 34.3%	\$85.8	\$104.7	+ 22.0%	129	64	- 50.4%	572	516	- 9.8%
<b>Grafton</b>	163	130	- 20.2%	\$280,000	\$315,000	+ 12.5%	\$64.4	\$54.8	- 14.9%	90	31	- 65.6%	152	112	- 26.3%
Grafton Year-to-Date	1,130	1,070	- 5.3%	\$258,000	\$312,000	+ 20.9%	\$386.2	\$451.0	+ 16.8%	81	36	- 55.6%	1,315	1,137	- 13.5%
<b>Hillsborough</b>	440	444	+ 0.9%	\$363,950	\$404,000	+ 11.0%	\$176.9	\$203.5	+ 15.0%	25	21	- 16.0%	476	425	- 10.7%
Hillsborough Year-to-Date	3,663	3,705	+ 1.1%	\$350,000	\$415,000	+ 18.6%	\$1,384.4	\$1,700.0	+ 22.8%	33	18	- 45.5%	4,141	3,963	- 4.3%
<b>Merrimack</b>	230	184	- 20.0%	\$316,938	\$349,350	+ 10.2%	\$85.9	\$74.1	- 13.7%	30	22	- 26.7%	219	185	- 15.5%
Merrimack Year-to-Date	1,623	1,534	- 5.5%	\$305,000	\$360,000	+ 18.0%	\$556.5	\$612.2	+ 10.0%	38	23	- 39.5%	1,836	1,646	- 10.3%
<b>Rockingham</b>	442	328	- 25.8%	\$450,000	\$500,050	+ 11.1%	\$239.5	\$188.2	- 21.4%	29	17	- 41.4%	401	355	- 11.5%
Rockingham Year-to-Date	3,164	3,073	- 2.9%	\$430,000	\$499,900	+ 16.3%	\$1,581.1	\$1,784.8	+ 12.9%	42	22	- 47.6%	3,598	3,317	- 7.8%
<b>Strafford</b>	150	135	- 10.0%	\$312,300	\$355,000	+ 13.7%	\$50.4	\$53.9	+ 6.9%	34	17	- 50.0%	142	140	- 1.4%
Strafford Year-to-Date	1,319	1,291	- 2.1%	\$300,000	\$360,000	+ 20.0%	\$437.3	\$521.4	+ 19.2%	38	23	- 39.5%	1,426	1,359	- 4.7%
<b>Sullivan</b>	91	76	- 16.5%	\$229,900	\$265,500	+ 15.5%	\$28.0	\$27.8	- 0.7%	42	29	- 31.0%	83	54	- 34.9%
Sullivan Year-to-Date	610	535	- 12.3%	\$221,000	\$266,500	+ 20.6%	\$194.4	\$187.4	- 3.6%	73	36	- 50.7%	698	562	- 19.5%
<b>Entire State</b>	2,062	1,727	- 16.2%	\$350,000	\$380,000	+ 8.6%	\$864.0	\$787.7	- 8.8%	41	24	- 41.5%	1,900	1,669	- 12.2%
Entire State Year-to-Date	14,927	14,435	- 3.3%	\$330,000	\$390,000	+ 18.2%	\$5,759.8	\$6,619.0	+ 14.9%	50	25	- 50.0%	16,877	15,556	- 7.8%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2020	10-2021	+ / -	10-2020	10-2021	+ / -	10-2020	10-2021	+ / -	10-2020	10-2021	+ / -	10-2020	10-2021	+ / -
<b>Belknap</b>	31	34	+ 9.7%	\$264,000	\$302,450	+ 14.6%	\$8.8	\$12.0	+ 36.4%	14	16	+ 14.3%	25	22	- 12.0%
Belknap Year-to-Date	259	276	+ 6.6%	\$225,000	\$240,250	+ 6.8%	\$67.9	\$83.6	+ 23.1%	43	17	- 60.5%	274	302	+ 10.2%
<b>Carroll</b>	27	16	- 40.7%	\$236,500	\$325,000	+ 37.4%	\$7.9	\$6.8	- 13.9%	23	16	- 30.4%	21	28	+ 33.3%
Carroll Year-to-Date	213	227	+ 6.6%	\$225,000	\$300,000	+ 33.3%	\$53.8	\$78.3	+ 45.5%	40	23	- 42.5%	242	244	+ 0.8%
<b>Cheshire</b>	7	4	- 42.9%	\$165,500	\$204,205	+ 23.4%	\$1.1	\$0.8	- 27.3%	20	36	+ 80.0%	2	10	+ 400.0%
Cheshire Year-to-Date	53	63	+ 18.9%	\$169,995	\$190,000	+ 11.8%	\$9.8	\$12.4	+ 26.5%	46	25	- 45.7%	52	68	+ 30.8%
<b>Coos</b>	5	5	0.0%	\$600,000	\$650,000	+ 8.3%	\$3.2	\$5.1	+ 59.4%	23	4	- 82.6%	1	2	+ 100.0%
Coos Year-to-Date	30	19	- 36.7%	\$429,050	\$500,000	+ 16.5%	\$13.3	\$11.9	- 10.5%	35	16	- 54.3%	27	20	- 25.9%
<b>Grafton</b>	76	53	- 30.3%	\$188,500	\$285,000	+ 51.2%	\$16.6	\$17.2	+ 3.6%	59	44	- 25.4%	59	40	- 32.2%
Grafton Year-to-Date	451	495	+ 9.8%	\$180,500	\$256,410	+ 42.1%	\$97.0	\$140.0	+ 44.3%	66	39	- 40.9%	500	504	+ 0.8%
<b>Hillsborough</b>	167	130	- 22.2%	\$248,000	\$270,500	+ 9.1%	\$44.0	\$39.1	- 11.1%	31	20	- 35.5%	156	152	- 2.6%
Hillsborough Year-to-Date	1,237	1,327	+ 7.3%	\$240,000	\$270,000	+ 12.5%	\$318.7	\$384.2	+ 20.6%	33	23	- 30.3%	1,337	1,385	+ 3.6%
<b>Merrimack</b>	37	35	- 5.4%	\$216,000	\$270,000	+ 25.0%	\$8.9	\$10.1	+ 13.5%	20	9	- 55.0%	33	38	+ 15.2%
Merrimack Year-to-Date	289	312	+ 8.0%	\$211,750	\$230,000	+ 8.6%	\$62.9	\$75.8	+ 20.5%	29	18	- 37.9%	315	319	+ 1.3%
<b>Rockingham</b>	199	156	- 21.6%	\$315,500	\$369,500	+ 17.1%	\$74.2	\$64.1	- 13.6%	34	25	- 26.5%	161	174	+ 8.1%
Rockingham Year-to-Date	1,351	1,428	+ 5.7%	\$311,000	\$364,250	+ 17.1%	\$486.9	\$569.6	+ 17.0%	46	26	- 43.5%	1,520	1,528	+ 0.5%
<b>Strafford</b>	23	23	0.0%	\$185,000	\$254,900	+ 37.8%	\$4.4	\$6.0	+ 36.4%	19	17	- 10.5%	29	30	+ 3.4%
Strafford Year-to-Date	197	229	+ 16.2%	\$205,000	\$240,000	+ 17.1%	\$42.6	\$56.7	+ 33.1%	32	22	- 31.3%	218	258	+ 18.3%
<b>Sullivan</b>	6	4	- 33.3%	\$355,000	\$337,500	- 4.9%	\$2.8	\$1.3	- 53.6%	40	14	- 65.0%	4	2	- 50.0%
Sullivan Year-to-Date	44	28	- 36.4%	\$275,250	\$330,500	+ 20.1%	\$14.1	\$9.2	- 34.8%	79	12	- 84.8%	48	26	- 45.8%
<b>Entire State</b>	578	460	- 20.4%	\$250,000	\$310,000	+ 24.0%	\$171.9	\$162.4	- 5.5%	33	23	- 30.3%	1,900	498	- 73.8%
Entire State Year-to-Date	4,124	4,404	+ 6.8%	\$246,530	\$285,000	+ 15.6%	\$1,167.1	\$1,421.7	+ 21.8%	42	25	- 40.5%	16,877	4,654	- 72.4%