



NH Monthly Indicators

November 2021

The economy is improving, unemployment is falling, and the U.S. real estate market remains strong as we head into the holiday season, a period when activity typically slows as people take time to travel, celebrate, and spend time with loved ones. Although the market is not as frenetic as was seen earlier this year, buyer demand is high, bolstered by attractive mortgage rates and a low supply of inventory.

New Listings decreased 8.8 percent for single family homes and 5.8 percent for townhouse-condo properties. Pending Sales decreased 2.2 percent for single family homes but increased 15.2 percent for townhouse-condo properties. Inventory decreased 32.0 percent for single family homes and 44.0 percent for townhouse-condo properties.

The Median Sales Price was up 13.6 percent to \$401,000 for single family homes and 21.5 percent to \$309,900 for townhouse-condo properties. Days on Market decreased 25.0 percent for single family homes and 31.3 percent for townhouse-condo properties. Months Supply of Inventory decreased 30.8 percent for single family homes and 42.9 percent for townhouse-condo properties.

The most recent data from the National Association of REALTORS® reports the median single-family existing home sales price rose 16% in the third quarter of this year to \$363,700, with all four regions of the country experiencing double-digit price growth. In new construction, builder confidence increased in November, surpassing analyst expectations and rising to 83 on the National Association of Home Builders (NAHB)/Wells Fargo Housing Market Index (HMI), the highest level since spring, despite persistent labor and supply chain challenges and a shortage of available lots.

Monthly Snapshot

- 13.0%	+ 13.6%	- 4.7%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2020	11-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		1,807	1,572	- 13.0%	16,734	16,030	- 4.2%
Median Sales Price		\$353,000	\$401,000	+ 13.6%	\$334,000	\$392,500	+ 17.5%
\$ Volume of Closed Sales (in millions)		\$759.6	\$724.0	- 4.7%	\$6,519.4	\$7,351.3	+ 12.8%
Days on Market		36	27	- 25.0%	48	26	- 45.8%
Pending Sales		1,384	1,354	- 2.2%	18,259	16,777	- 8.1%
Months Supply		1.3	0.9	- 30.8%	--	--	--
New Listings		1,208	1,102	- 8.8%	19,479	18,324	- 5.9%
Homes for Sale		2,029	1,380	- 32.0%	--	--	--
Pct. of List Price Received		100.6%	101.6%	+ 1.0%	99.6%	102.6%	+ 3.0%
Affordability Index		123	106	- 13.8%	130	109	- 16.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



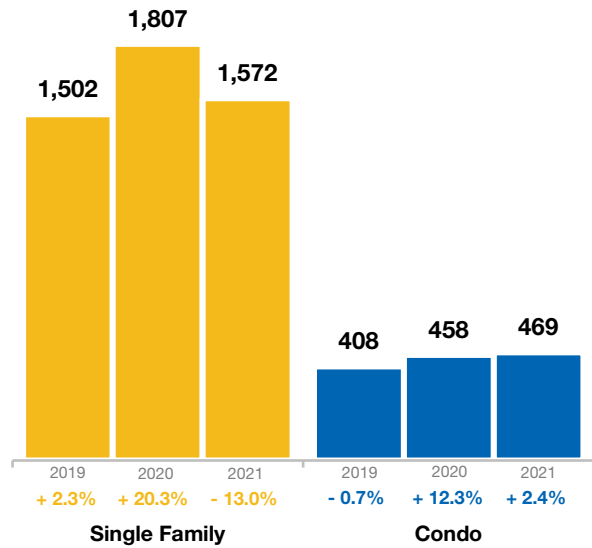
Key Metrics	Historical Sparkbars	11-2020	11-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		458	469	+ 2.4%	4,582	4,884	+ 6.6%
Median Sales Price		\$255,000	\$309,900	+ 21.5%	\$248,950	\$287,060	+ 15.3%
\$ Volume of Closed Sales (in millions)		\$132.7	\$163.5	+ 23.2%	\$1,299.8	\$1,588.7	+ 22.2%
Days on Market		32	22	- 31.3%	41	25	- 39.0%
Pending Sales		375	432	+ 15.2%	4,908	5,064	+ 3.2%
Months Supply		1.4	0.8	- 42.9%	--	--	--
New Listings		382	360	- 5.8%	5,313	5,263	- 0.9%
Homes for Sale		600	336	- 44.0%	--	--	--
Pct. of List Price Received		100.4%	101.7%	+ 1.3%	99.8%	102.3%	+ 2.5%
Affordability Index		170	138	- 18.8%	174	149	- 14.4%

NH Closed Sales

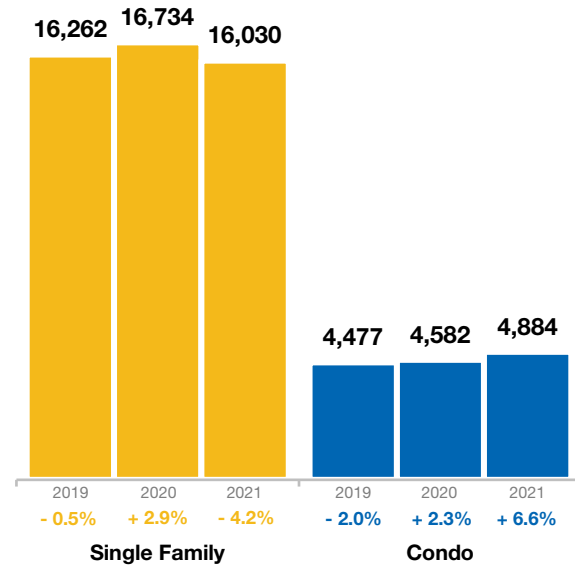
A count of the actual sales that closed in a given month.



November

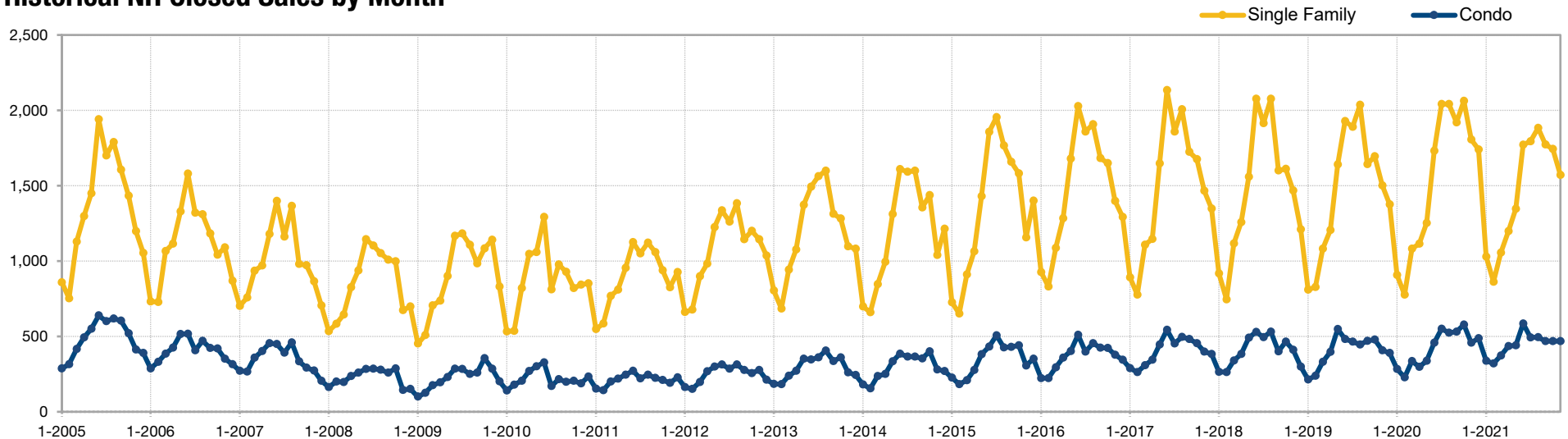


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	1,740	+26.4%	487	+24.9%
Jan-2021	1,030	+13.6%	338	+19.4%
Feb-2021	863	+11.2%	321	+40.8%
Mar-2021	1,055	-2.5%	372	+10.7%
Apr-2021	1,198	+7.5%	435	+46.0%
May-2021	1,346	+7.4%	441	+30.5%
Jun-2021	1,772	+2.4%	586	+27.9%
Jul-2021	1,794	-12.1%	492	-10.5%
Aug-2021	1,883	-7.7%	494	-5.7%
Sep-2021	1,774	-7.6%	468	-11.9%
Oct-2021	1,743	-15.5%	468	-19.0%
Nov-2021	1,572	-13.0%	469	+2.4%
12-Month Avg	1,481	-1.9%	448	+8.0%

Historical NH Closed Sales by Month

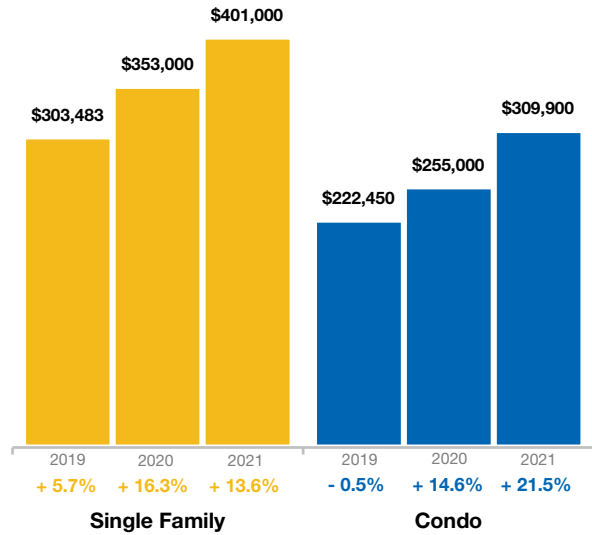


NH Median Sales Price

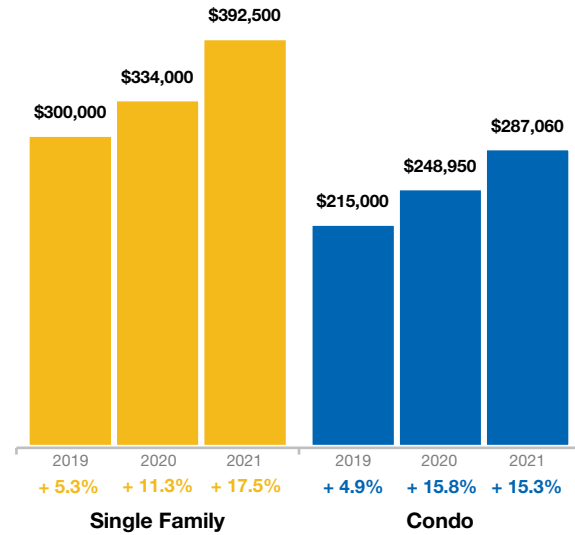
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



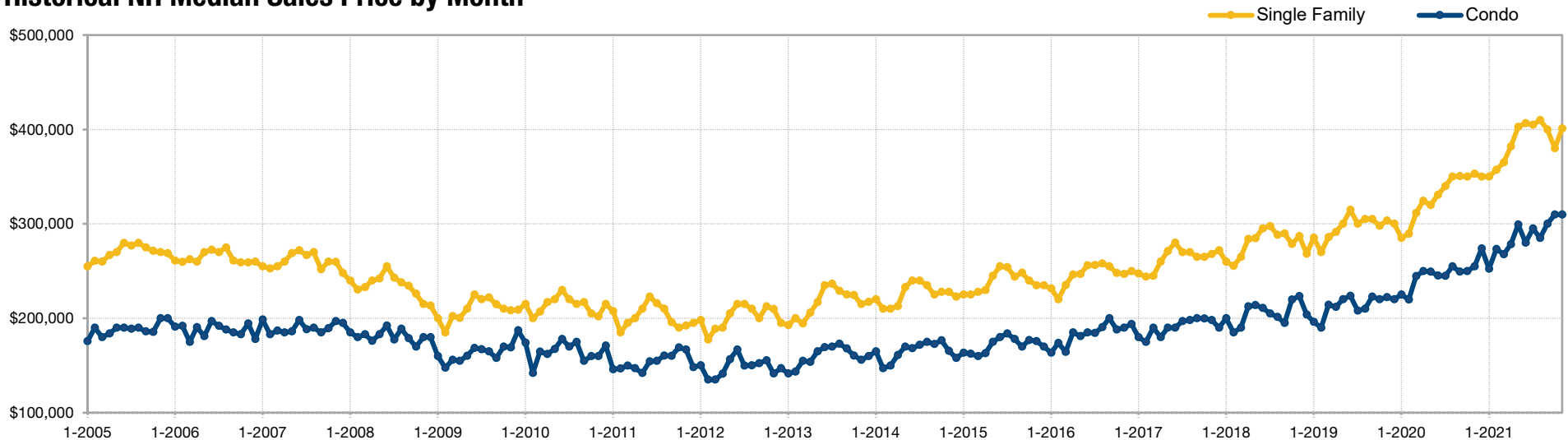
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	\$349,950	+16.7%	\$274,000	+24.5%
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,400	+23.5%	\$273,220	+24.2%
Mar-2021	\$365,000	+17.2%	\$267,750	+9.5%
Apr-2021	\$382,000	+17.8%	\$278,500	+11.4%
May-2021	\$402,800	+25.9%	\$299,400	+20.1%
Jun-2021	\$406,500	+22.9%	\$280,000	+14.2%
Jul-2021	\$405,000	+19.1%	\$295,000	+20.4%
Aug-2021	\$410,000	+17.1%	\$285,000	+11.8%
Sep-2021	\$400,000	+14.1%	\$300,000	+20.3%
Oct-2021	\$380,000	+8.6%	\$310,000	+24.0%
Nov-2021	\$401,000	+13.6%	\$309,900	+21.5%
12-Month Avg*	\$389,000	+17.9%	\$285,000	+16.3%

* Median Sales Price for all properties from December 2020 through November 2021. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

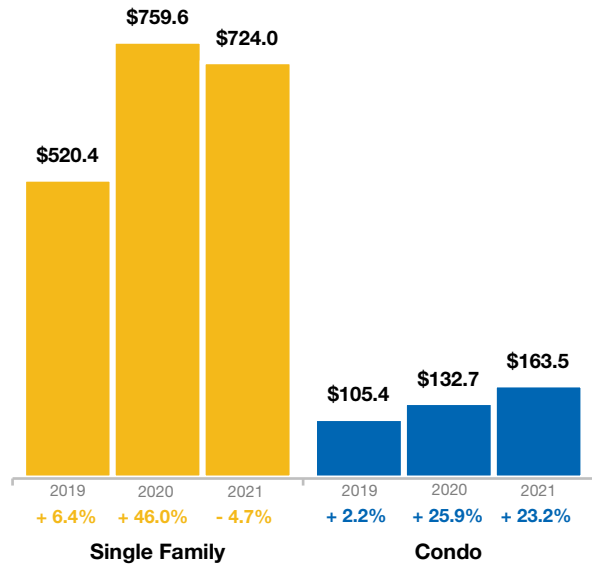


NH \$ Volume of Closed Sales

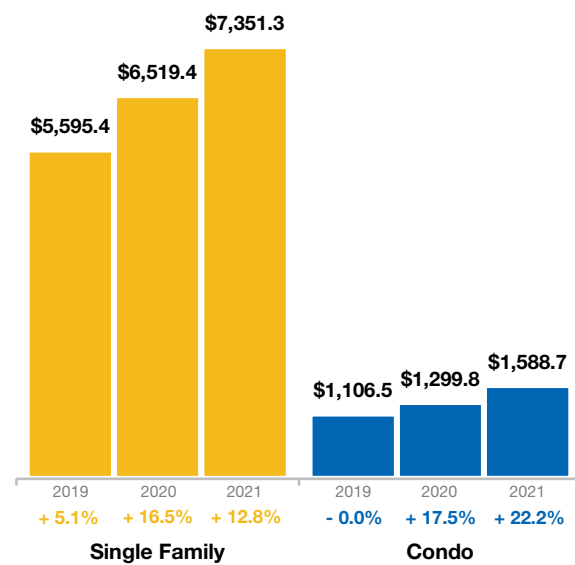
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



November



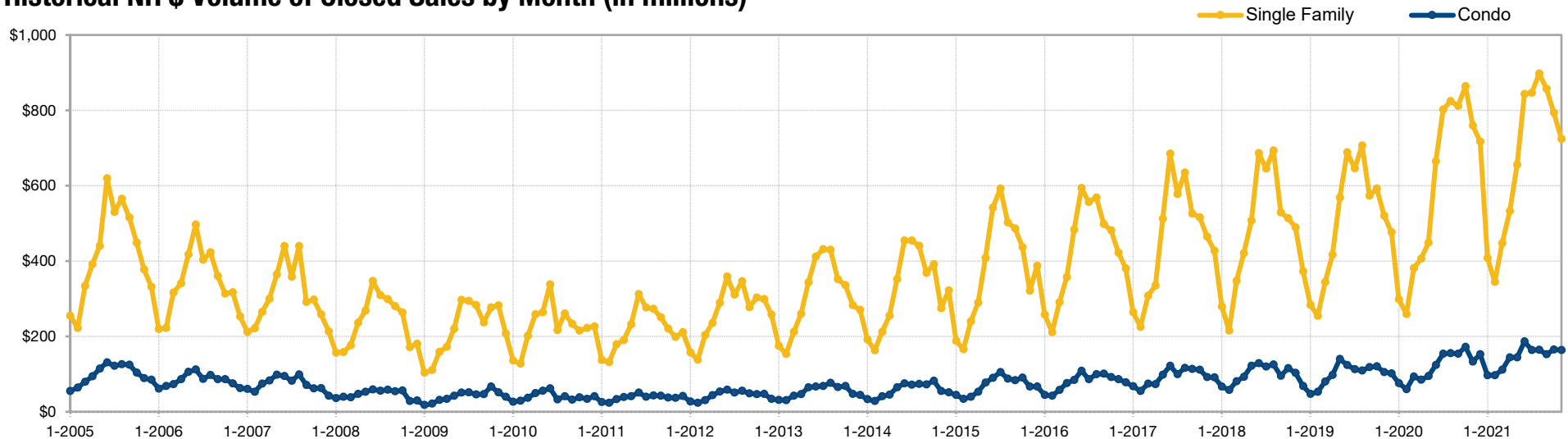
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	\$716.8	+50.5%	\$152.3	+50.0%
Jan-2021	\$408.3	+37.1%	\$96.9	+27.8%
Feb-2021	\$344.7	+33.0%	\$96.8	+61.3%
Mar-2021	\$447.2	+17.4%	\$111.4	+19.9%
Apr-2021	\$532.2	+31.0%	\$143.8	+69.4%
May-2021	\$656.0	+46.2%	\$144.3	+52.7%
Jun-2021	\$843.2	+26.8%	\$186.5	+50.3%
Jul-2021	\$847.0	+5.6%	\$163.5	+6.2%
Aug-2021	\$897.6	+8.9%	\$164.5	+6.1%
Sep-2021	\$857.0	+5.5%	\$152.4	-1.0%
Oct-2021	\$793.9	-8.1%	\$165.0	-4.0%
Nov-2021	\$724.0	-4.7%	\$163.5	+23.2%
12-Month Avg*	\$672.3	+15.3%	\$145.1	+24.2%

* \$ Volume of Closed Sales (in millions) for all properties from December 2020 through November 2021. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

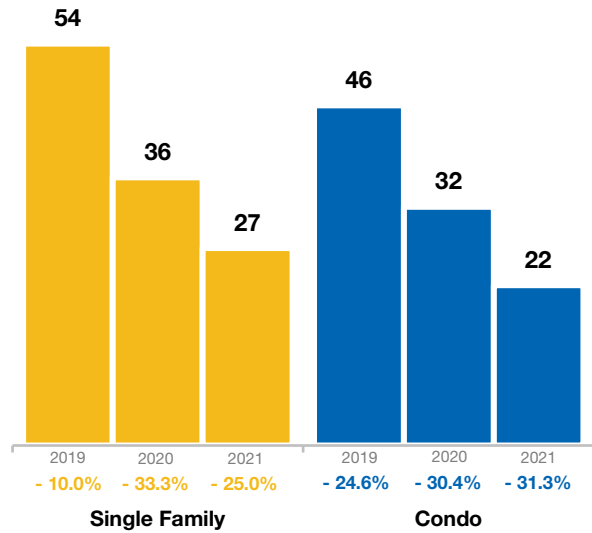


NH Days on Market

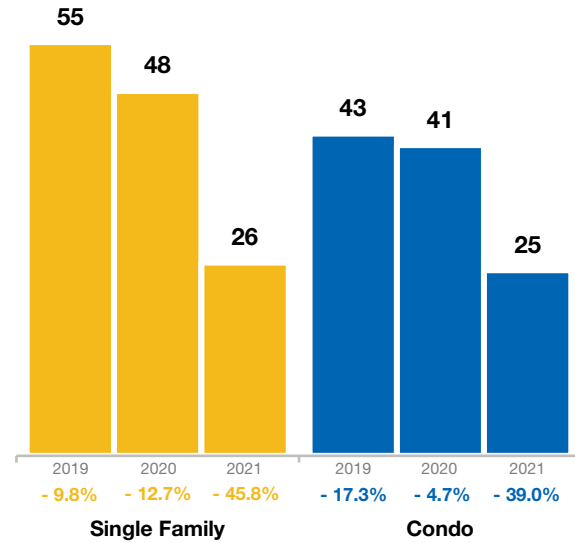
Average number of days between when a property is listed and when an offer is accepted in a given month.



November



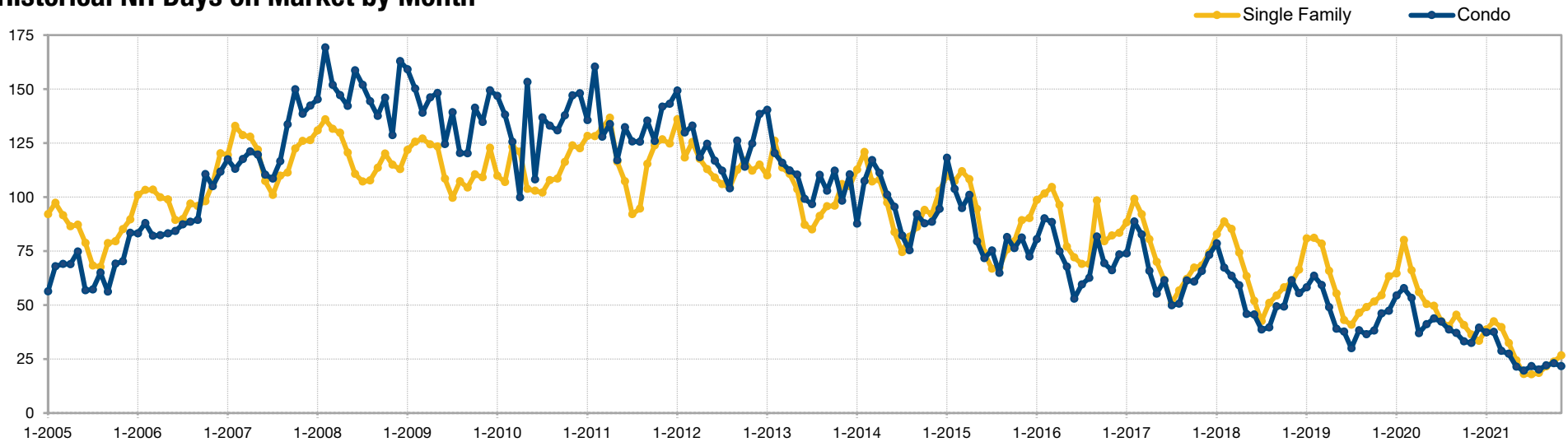
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	33	-47.6%	40	-14.9%
Jan-2021	39	-40.0%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	29	-45.3%
Apr-2021	32	-42.9%	27	-27.0%
May-2021	24	-52.0%	21	-48.8%
Jun-2021	18	-64.0%	20	-54.5%
Jul-2021	18	-58.1%	22	-47.6%
Aug-2021	19	-52.5%	20	-48.7%
Sep-2021	22	-51.1%	22	-40.5%
Oct-2021	24	-41.5%	23	-30.3%
Nov-2021	27	-25.0%	22	-31.3%
12-Month Avg*	26	-46.8%	26	-37.7%

* Days on Market for all properties from December 2020 through November 2021. This is not the average of the individual figures above.

Historical NH Days on Market by Month

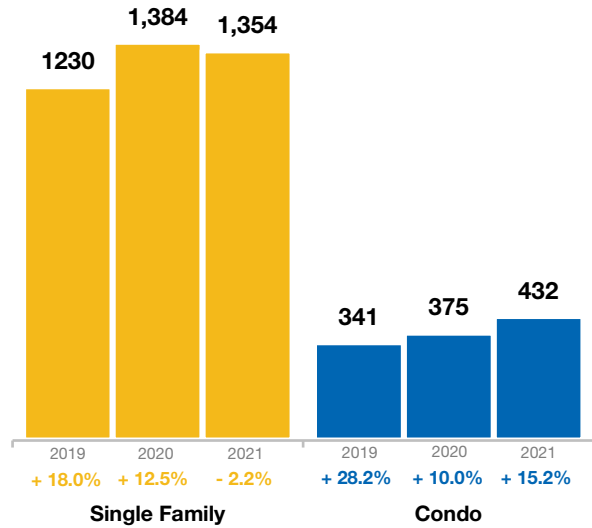


NH Pending Sales

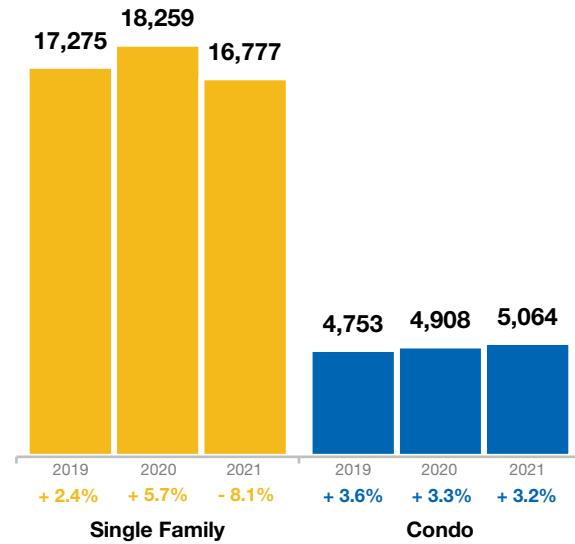
A count of the properties on which offers have been accepted in a given month.



November

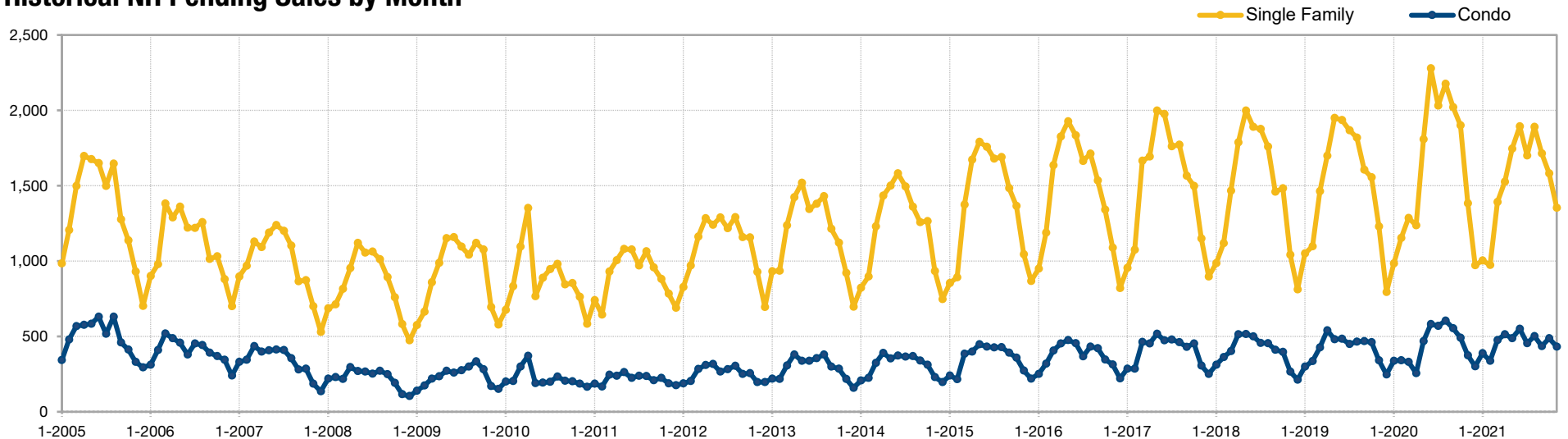


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	972	+22.4%	301	+21.9%
Jan-2021	1,003	+1.9%	389	+15.4%
Feb-2021	974	-15.5%	337	-1.5%
Mar-2021	1,391	+8.2%	475	+43.9%
Apr-2021	1,526	+23.4%	513	+100.4%
May-2021	1,746	-3.5%	488	+4.3%
Jun-2021	1,894	-16.9%	551	-5.2%
Jul-2021	1,701	-16.3%	455	-20.0%
Aug-2021	1,891	-13.1%	502	-17.0%
Sep-2021	1,715	-15.1%	435	-21.5%
Oct-2021	1,582	-16.7%	487	-0.8%
Nov-2021	1,354	-2.2%	432	+15.2%
12-Month Avg	1,479	-6.8%	447	+4.1%

Historical NH Pending Sales by Month

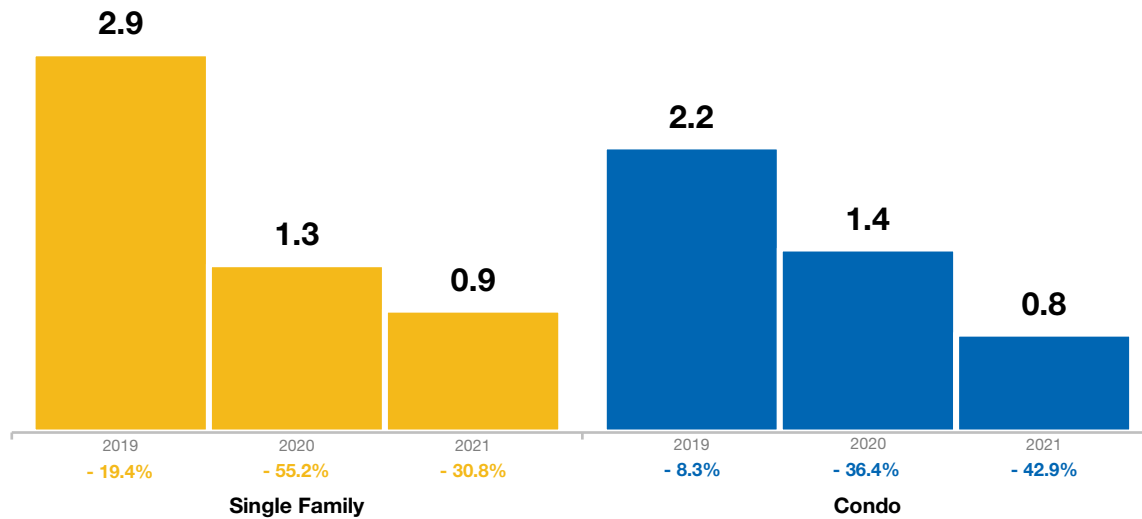


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



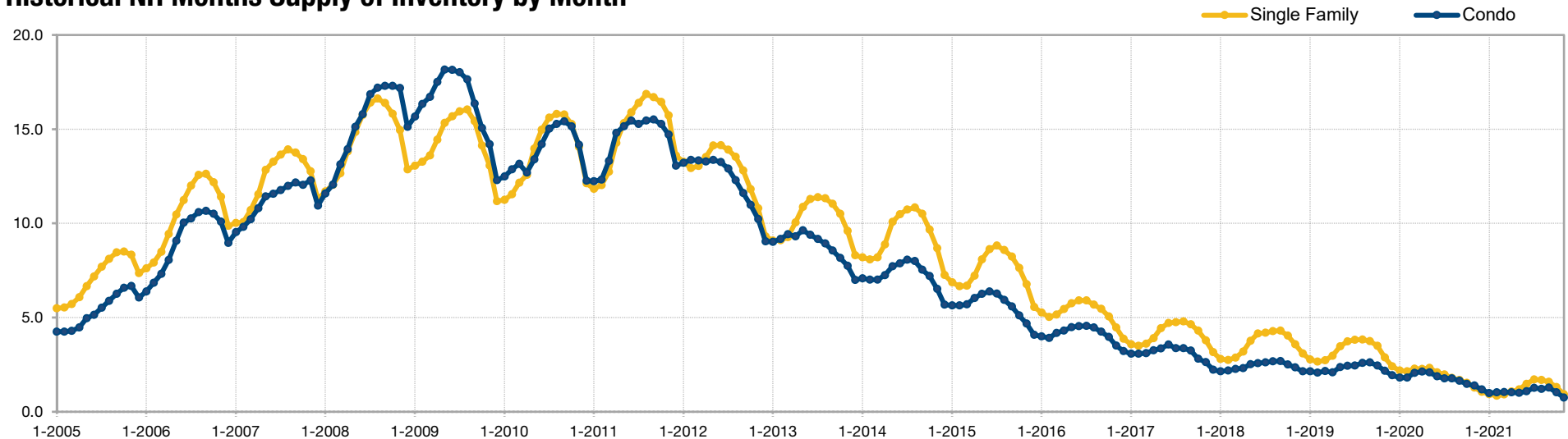
November



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	1.1	-54.2%	1.2	-36.8%
Jan-2021	0.9	-59.1%	1.0	-44.4%
Feb-2021	0.9	-57.1%	1.0	-44.4%
Mar-2021	0.9	-60.9%	1.0	-52.4%
Apr-2021	1.1	-52.2%	1.0	-52.4%
May-2021	1.2	-47.8%	1.0	-52.4%
Jun-2021	1.5	-28.6%	1.1	-42.1%
Jul-2021	1.7	-15.0%	1.3	-27.8%
Aug-2021	1.7	-5.6%	1.2	-33.3%
Sep-2021	1.6	-5.9%	1.3	-18.8%
Oct-2021	1.3	-13.3%	1.0	-33.3%
Nov-2021	0.9	-30.8%	0.8	-42.9%
12-Month Avg*	1.2	-38.6%	1.1	-40.7%

* Months Supply for all properties from December 2020 through November 2021. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

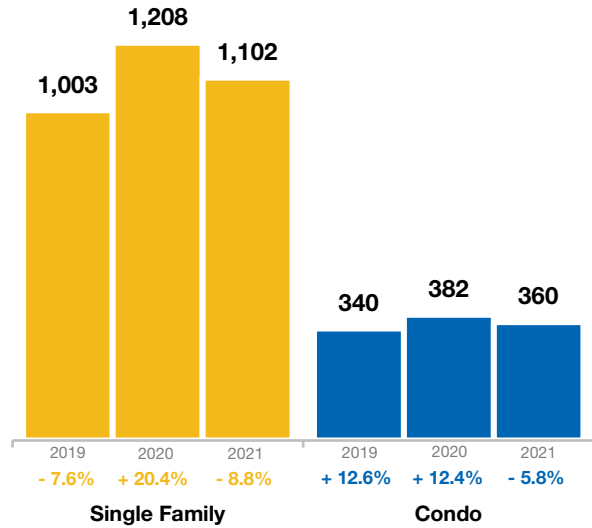


NH New Listings

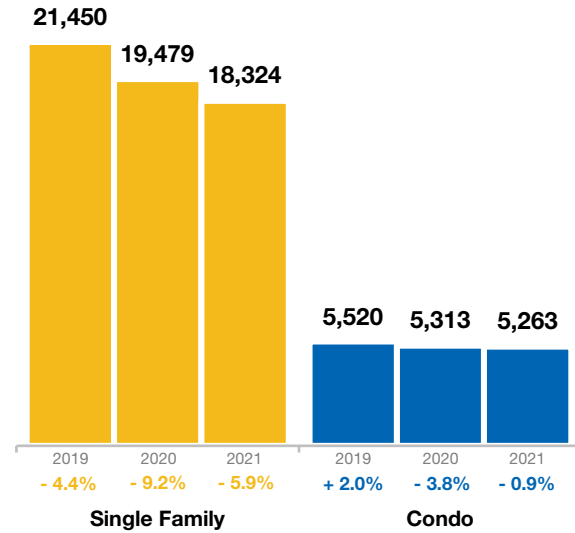
A count of the properties that have been newly listed on the market in a given month.



November

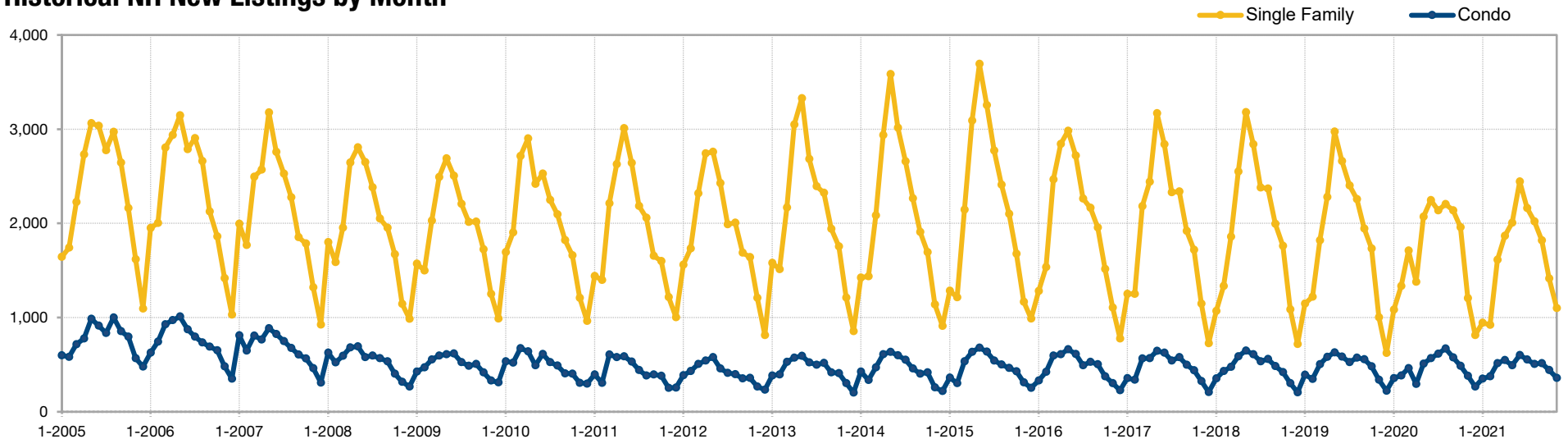


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	814	+30.7%	268	+20.7%
Jan-2021	945	-12.7%	350	-2.0%
Feb-2021	923	-30.9%	375	-2.3%
Mar-2021	1,613	-5.8%	515	+11.2%
Apr-2021	1,867	+35.3%	550	+85.8%
May-2021	2,008	-3.1%	493	-3.5%
Jun-2021	2,444	+8.8%	602	+5.8%
Jul-2021	2,163	+1.2%	553	-10.2%
Aug-2021	2,021	-8.3%	506	-24.7%
Sep-2021	1,821	-14.8%	515	-10.7%
Oct-2021	1,417	-27.7%	444	-8.6%
Nov-2021	1,102	-8.8%	360	-5.8%
12-Month Avg	1,675	-4.8%	461	-0.1%

Historical NH New Listings by Month

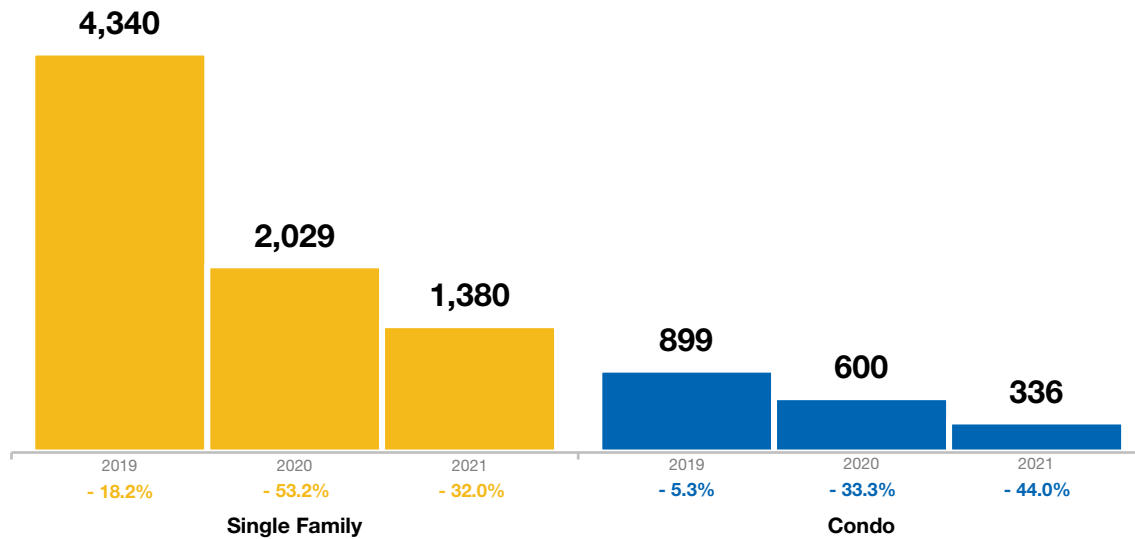


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

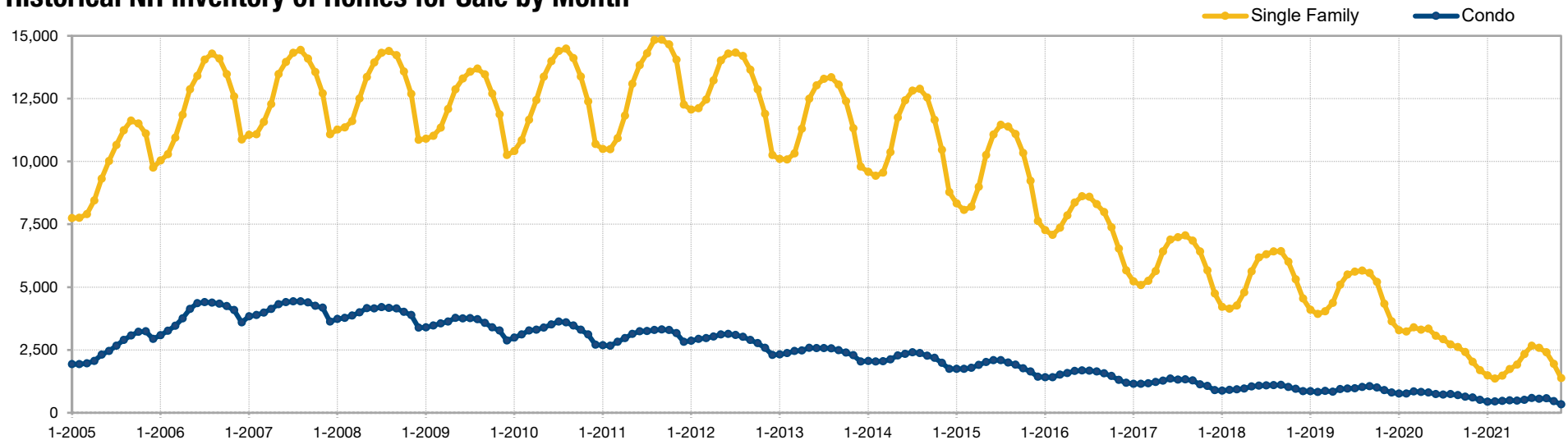


November



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	1,694	-53.4%	515	-35.9%
Jan-2021	1,486	-54.7%	433	-42.9%
Feb-2021	1,356	-58.0%	451	-40.8%
Mar-2021	1,474	-56.6%	468	-44.7%
Apr-2021	1,736	-47.5%	488	-41.0%
May-2021	1,907	-43.0%	475	-41.2%
Jun-2021	2,333	-23.7%	512	-31.2%
Jul-2021	2,664	-9.0%	584	-18.5%
Aug-2021	2,576	-5.0%	548	-25.9%
Sep-2021	2,399	-8.0%	568	-18.7%
Oct-2021	1,946	-19.4%	458	-27.5%
Nov-2021	1,380	-32.0%	336	-44.0%
12-Month Avg	1,913	-36.1%	486	-34.7%

Historical NH Inventory of Homes for Sale by Month



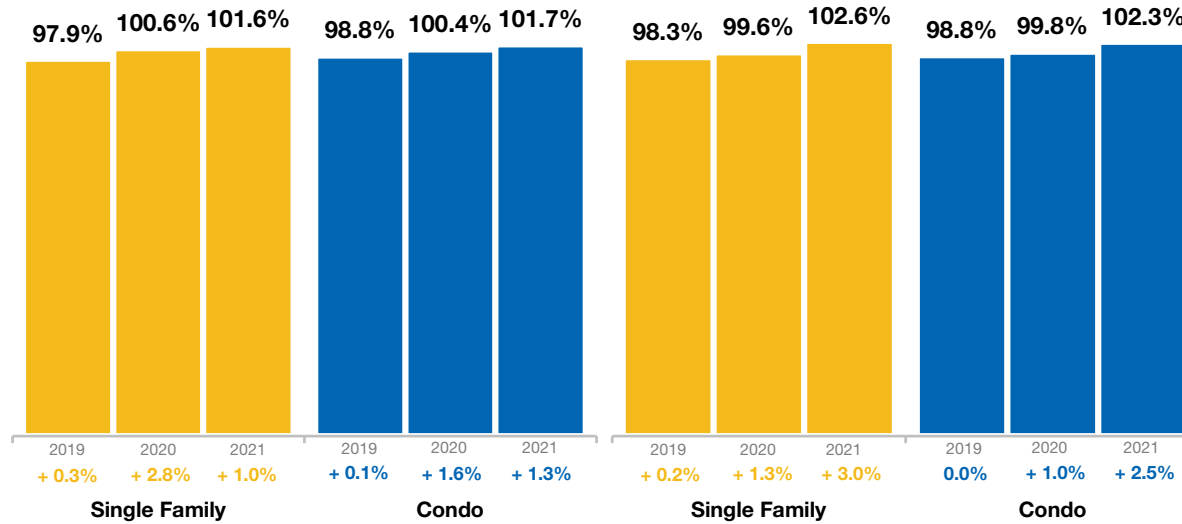
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

November

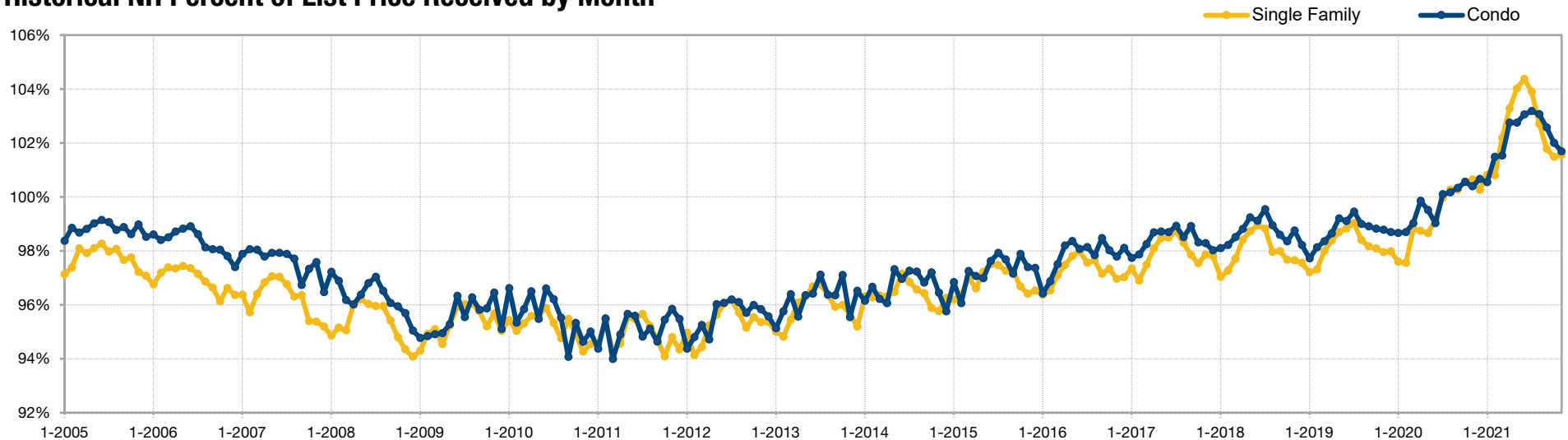
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	100.3%	+2.3%	100.7%	+2.0%
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
Apr-2021	103.3%	+4.7%	102.8%	+2.9%
May-2021	104.0%	+5.4%	102.8%	+3.3%
Jun-2021	104.4%	+5.3%	103.1%	+4.1%
Jul-2021	103.9%	+3.9%	103.2%	+3.1%
Aug-2021	102.7%	+2.4%	103.1%	+2.9%
Sep-2021	101.8%	+1.5%	102.6%	+2.3%
Oct-2021	101.5%	+0.9%	102.0%	+1.4%
Nov-2021	101.6%	+1.0%	101.7%	+1.3%
12-Month Avg*	102.3%	+2.9%	102.2%	+2.5%

* Pct. of List Price Received for all properties from December 2020 through November 2021. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



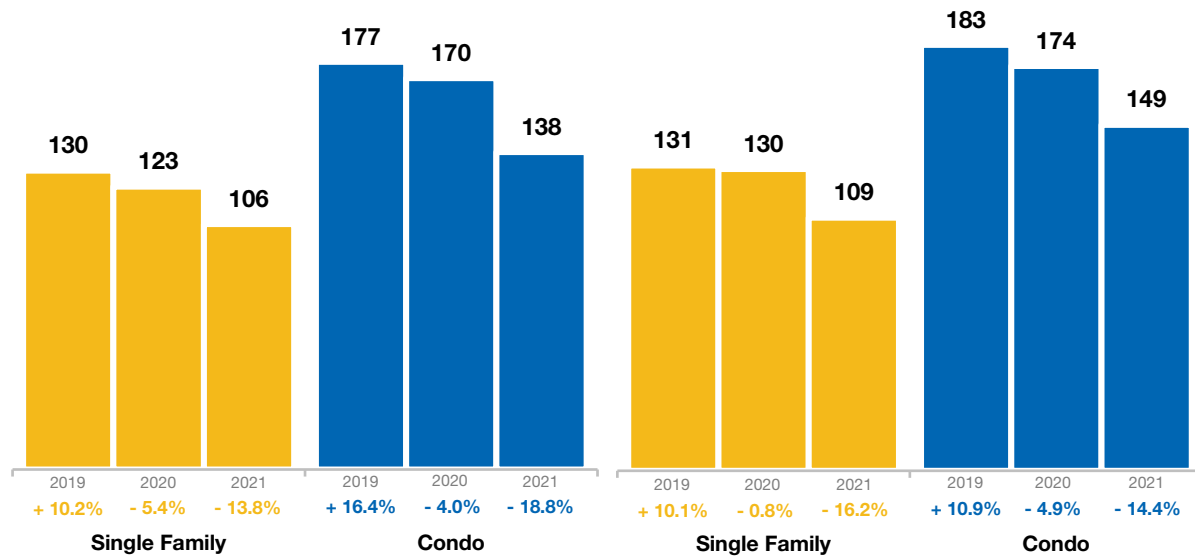
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

November

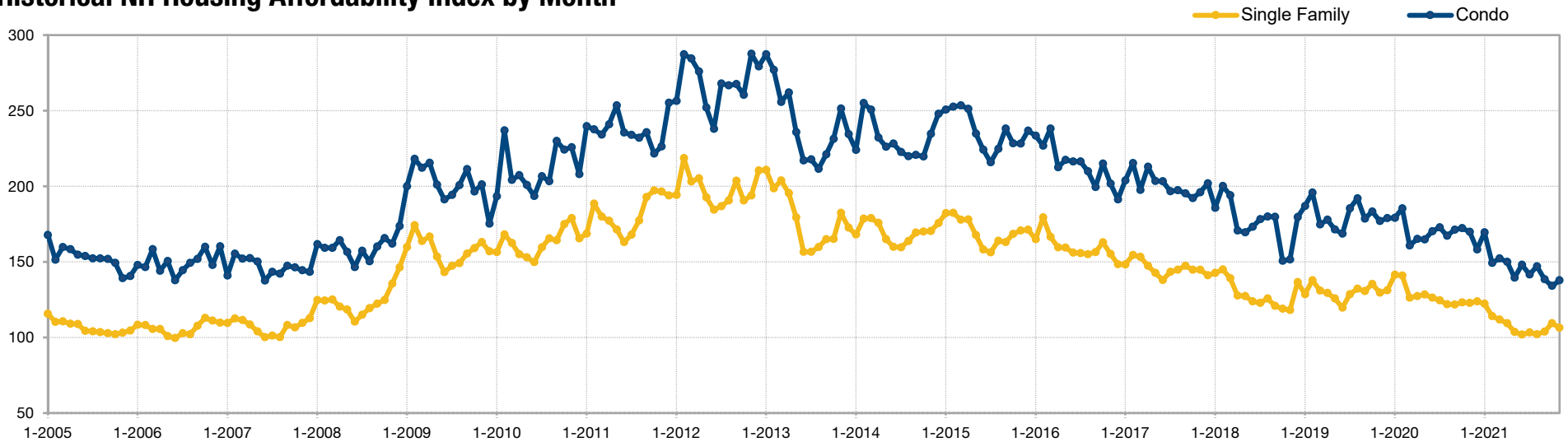
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2020	124	-5.3%	158	-11.7%
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	152	-5.6%
Apr-2021	109	-14.2%	150	-9.1%
May-2021	104	-18.8%	139	-15.8%
Jun-2021	102	-19.0%	148	-12.9%
Jul-2021	103	-16.9%	142	-17.9%
Aug-2021	102	-16.4%	147	-12.0%
Sep-2021	104	-14.8%	139	-18.7%
Oct-2021	109	-11.4%	134	-22.1%
Nov-2021	106	-13.8%	138	-18.8%
12-Month Avg*	109	-17.2%	128	-19.5%

* Affordability Index for all properties from December 2020 through November 2021. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	11-2020	11-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		2,357	2,146	- 9.0%	22,350	21,934	- 1.9%
Median Sales Price		\$329,225	\$375,000	+ 13.9%	\$307,500	\$360,000	+ 17.1%
\$ Volume of Closed Sales (in millions)		\$901.1	\$900.4	- 0.1%	\$7,908.3	\$9,056.0	+ 14.5%
Days on Market		36	25	- 30.6%	47	26	- 44.7%
Pending Sales		1,861	1,897	+ 1.9%	24,272	22,919	- 5.6%
Months Supply		1.3	0.9	- 30.8%	--	--	--
New Listings		1,689	1,557	- 7.8%	25,958	24,744	- 4.7%
Homes for Sale		2,761	1,818	- 34.2%	--	--	--
Pct. of List Price Received		100.5%	101.6%	+ 1.1%	99.5%	102.4%	+ 2.9%
Affordability Index		132	114	- 13.5%	141	119	- 15.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -
Belknap	110	99	- 10.0%	\$341,000	\$390,000	+ 14.4%	\$50.3	\$47.3	- 6.0%	30	38	+ 26.7%	91	101	+ 11.0%
Belknap Year-to-Date	1,147	987	- 13.9%	\$310,000	\$374,950	+ 21.0%	\$532.7	\$514.6	- 3.4%	52	29	- 44.2%	1,261	1,101	- 12.7%
Carroll	135	106	- 21.5%	\$355,000	\$407,750	+ 14.9%	\$71.1	\$55.1	- 22.5%	48	45	- 6.3%	88	91	+ 3.4%
Carroll Year-to-Date	1,186	1,125	- 5.1%	\$299,900	\$372,000	+ 24.0%	\$494.8	\$575.8	+ 16.4%	65	33	- 49.2%	1,294	1,196	- 7.6%
Cheshire	103	109	+ 5.8%	\$257,152	\$310,000	+ 20.6%	\$29.7	\$36.5	+ 22.9%	39	33	- 15.4%	82	96	+ 17.1%
Cheshire Year-to-Date	924	952	+ 3.0%	\$249,950	\$281,000	+ 12.4%	\$257.8	\$306.9	+ 19.0%	61	27	- 55.7%	995	1,018	+ 2.3%
Coos	67	51	- 23.9%	\$136,200	\$250,000	+ 83.6%	\$11.3	\$14.9	+ 31.9%	82	48	- 41.5%	47	50	+ 6.4%
Coos Year-to-Date	576	532	- 7.6%	\$133,000	\$179,950	+ 35.3%	\$97.0	\$119.7	+ 23.4%	124	62	- 50.0%	619	564	- 8.9%
Grafton	134	111	- 17.2%	\$277,250	\$290,000	+ 4.6%	\$44.8	\$46.2	+ 3.1%	55	43	- 21.8%	95	74	- 22.1%
Grafton Year-to-Date	1,264	1,182	- 6.5%	\$260,000	\$310,000	+ 19.2%	\$431.0	\$497.5	+ 15.4%	78	36	- 53.8%	1,410	1,203	- 14.7%
Hillsborough	450	396	- 12.0%	\$373,500	\$411,500	+ 10.2%	\$189.8	\$181.5	- 4.4%	28	19	- 32.1%	334	352	+ 5.4%
Hillsborough Year-to-Date	4,113	4,109	- 0.1%	\$350,000	\$413,740	+ 18.2%	\$1,574.1	\$1,884.5	+ 19.7%	32	18	- 43.8%	4,475	4,283	- 4.3%
Merrimack	206	178	- 13.6%	\$314,500	\$398,450	+ 26.7%	\$74.6	\$78.7	+ 5.5%	29	19	- 34.5%	147	138	- 6.1%
Merrimack Year-to-Date	1,829	1,714	- 6.3%	\$305,000	\$365,000	+ 19.7%	\$631.1	\$691.5	+ 9.6%	37	23	- 37.8%	1,983	1,774	- 10.5%
Rockingham	402	337	- 16.2%	\$441,750	\$520,000	+ 17.7%	\$216.3	\$195.5	- 9.6%	32	22	- 31.3%	301	280	- 7.0%
Rockingham Year-to-Date	3,566	3,415	- 4.2%	\$434,900	\$500,000	+ 15.0%	\$1,797.4	\$1,982.9	+ 10.3%	41	22	- 46.3%	3,899	3,566	- 8.5%
Strafford	135	130	- 3.7%	\$319,000	\$369,500	+ 15.8%	\$50.8	\$51.3	+ 1.0%	29	20	- 31.0%	135	117	- 13.3%
Strafford Year-to-Date	1,454	1,424	- 2.1%	\$300,000	\$360,000	+ 20.0%	\$488.1	\$573.4	+ 17.5%	37	23	- 37.8%	1,561	1,465	- 6.1%
Sullivan	65	55	- 15.4%	\$230,000	\$255,000	+ 10.9%	\$21.0	\$17.1	- 18.6%	58	32	- 44.8%	64	55	- 14.1%
Sullivan Year-to-Date	675	590	- 12.6%	\$224,000	\$265,000	+ 18.3%	\$215.3	\$204.4	- 5.1%	72	36	- 50.0%	762	607	- 20.3%
Entire State	1,807	1,572	- 13.0%	\$353,000	\$401,000	+ 13.6%	\$759.6	\$724.0	- 4.7%	36	27	- 25.0%	1,384	1,354	- 2.2%
Entire State Year-to-Date	16,734	16,030	- 4.2%	\$334,000	\$392,500	+ 17.5%	\$6,519.4	\$7,351.3	+ 12.8%	48	26	- 45.8%	18,259	16,777	- 8.1%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -
Belknap	21	25	+ 19.0%	\$256,000	\$350,000	+ 36.7%	\$6.7	\$9.0	+ 34.3%	30	18	- 40.0%	16	27	+ 68.8%
Belknap Year-to-Date	280	301	+ 7.5%	\$229,900	\$248,000	+ 7.9%	\$74.6	\$92.6	+ 24.1%	42	17	- 59.5%	290	327	+ 12.8%
Carroll	23	23	0.0%	\$255,000	\$365,000	+ 43.1%	\$6.4	\$8.9	+ 39.1%	46	16	- 65.2%	14	17	+ 21.4%
Carroll Year-to-Date	236	250	+ 5.9%	\$229,950	\$315,000	+ 37.0%	\$60.2	\$87.1	+ 44.7%	41	22	- 46.3%	256	258	+ 0.8%
Cheshire	2	7	+ 250.0%	\$167,500	\$207,500	+ 23.9%	\$0.3	\$1.5	+ 400.0%	9	6	- 33.3%	9	7	- 22.2%
Cheshire Year-to-Date	55	70	+ 27.3%	\$169,995	\$191,000	+ 12.4%	\$10.2	\$13.9	+ 36.3%	45	23	- 48.9%	61	74	+ 21.3%
Coos	0	1	--	\$0	\$815,000	--	\$0.0	\$0.8	--	0	33	--	0	1	--
Coos Year-to-Date	30	20	- 33.3%	\$429,050	\$512,000	+ 19.3%	\$13.3	\$12.7	- 4.5%	35	17	- 51.4%	27	21	- 22.2%
Grafton	70	42	- 40.0%	\$180,950	\$217,500	+ 20.2%	\$18.6	\$10.9	- 41.4%	55	30	- 45.5%	44	40	- 9.1%
Grafton Year-to-Date	521	537	+ 3.1%	\$180,500	\$250,000	+ 38.5%	\$115.7	\$150.9	+ 30.4%	64	38	- 40.6%	544	542	- 0.4%
Hillsborough	125	142	+ 13.6%	\$245,000	\$285,000	+ 16.3%	\$32.9	\$43.2	+ 31.3%	25	20	- 20.0%	126	159	+ 26.2%
Hillsborough Year-to-Date	1,362	1,474	+ 8.2%	\$241,000	\$272,500	+ 13.1%	\$351.6	\$428.8	+ 22.0%	32	23	- 28.1%	1,463	1,536	+ 5.0%
Merrimack	31	28	- 9.7%	\$215,000	\$253,500	+ 17.9%	\$6.8	\$7.9	+ 16.2%	15	9	- 40.0%	30	29	- 3.3%
Merrimack Year-to-Date	320	340	+ 6.3%	\$213,375	\$230,000	+ 7.8%	\$69.7	\$83.7	+ 20.1%	28	17	- 39.3%	345	348	+ 0.9%
Rockingham	157	173	+ 10.2%	\$310,000	\$356,660	+ 15.1%	\$53.3	\$73.5	+ 37.9%	32	24	- 25.0%	114	141	+ 23.7%
Rockingham Year-to-Date	1,508	1,606	+ 6.5%	\$310,000	\$361,500	+ 16.6%	\$540.2	\$645.0	+ 19.4%	45	26	- 42.2%	1,634	1,662	+ 1.7%
Strafford	24	27	+ 12.5%	\$214,000	\$260,000	+ 21.5%	\$6.2	\$7.4	+ 19.4%	20	30	+ 50.0%	17	9	- 47.1%
Strafford Year-to-Date	221	257	+ 16.3%	\$207,500	\$245,000	+ 18.1%	\$48.9	\$64.5	+ 31.9%	31	23	- 25.8%	235	268	+ 14.0%
Sullivan	5	1	- 80.0%	\$220,000	\$280,000	+ 27.3%	\$1.4	\$0.3	- 78.6%	56	88	+ 57.1%	5	2	- 60.0%
Sullivan Year-to-Date	49	29	- 40.8%	\$265,500	\$325,000	+ 22.4%	\$15.4	\$9.5	- 38.3%	77	15	- 80.5%	53	28	- 47.2%
Entire State	458	469	+ 2.4%	\$255,000	\$309,900	+ 21.5%	\$132.7	\$163.5	+ 23.2%	32	22	- 31.3%	1,384	432	- 68.8%
Entire State Year-to-Date	4,582	4,884	+ 6.6%	\$248,950	\$287,060	+ 15.3%	\$1,299.8	\$1,588.7	+ 22.2%	41	25	- 39.0%	18,259	5,064	- 72.3%