

NH Monthly Indicators



December 2021

The 2021 housing market was one for the history books. After three consecutive months of increases recently, existing home sales are on pace to hit their highest level in 15 years, with an estimated 6 million homes sold in 2021 according to the National Association of REALTORS®. Sales prices reached new heights, inventory hit rock bottom, and homes sold in record time, often for well above asking price. Mortgage rates, which began the year at historic lows, remain attractive, and homeowners who choose to sell in the coming months can expect to see plenty of buyer activity due to pent-up demand during the pandemic.

New Listings decreased 15.1 percent for single family homes and 3.0 percent for townhouse-condo properties. Pending Sales decreased 6.9 percent for single family homes and 1.7 percent for townhouse-condo properties. Inventory decreased 34.4 percent for single family homes and 41.0 percent for townhouse-condo properties.

The Median Sales Price was up 14.3 percent to \$400,000 for single family homes and 5.8 percent to \$290,000 for townhouse-condo properties. Days on Market decreased 9.1 percent for single family homes and 37.5 percent for townhouse-condo properties. Months Supply of Inventory decreased 30.0 percent for single family homes and 41.7 percent for townhouse-condo properties.

Looking ahead, experts anticipate many of the housing market trends of 2021 will continue in 2022, albeit at a more moderate level. Strong buyer demand and inventory shortages are likely to persist over the next year. Home sales are projected to remain strong but will be tempered by the limited supply of homes, higher sales prices, and rising interest rates, with the Federal Reserve planning multiple rate hikes in the new year. Price growth is expected to slow somewhat as a result, but affordability will likely remain a top constraint for some homebuyers.

Monthly Snapshot

- 18.6%	+ 14.3%	- 4.5%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2020	12-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		1,740	1,417	- 18.6%	18,474	17,465	- 5.5%
Median Sales Price		\$349,950	\$400,000	+ 14.3%	\$335,000	\$395,000	+ 17.9%
\$ Volume of Closed Sales (in millions)		\$716.8	\$684.6	- 4.5%	\$7,236.2	\$8,043.0	+ 11.1%
Days on Market		33	30	- 9.1%	47	26	- 44.7%
Pending Sales		971	904	- 6.9%	19,228	17,567	- 8.6%
Months Supply		1.0	0.7	- 30.0%	--	--	--
New Listings		814	691	- 15.1%	20,293	19,013	- 6.3%
Homes for Sale		1,651	1,083	- 34.4%	--	--	--
Pct. of List Price Received		100.3%	101.5%	+ 1.2%	99.7%	102.5%	+ 2.8%
Affordability Index		124	101	- 18.5%	129	103	- 20.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



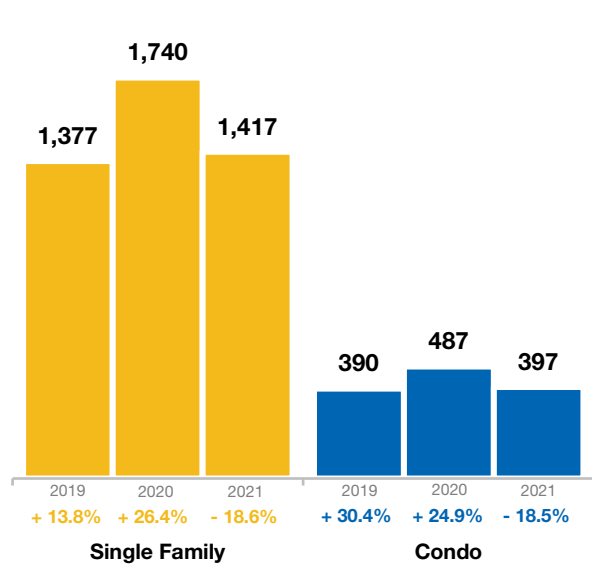
Key Metrics	Historical Sparkbars	12-2020	12-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		487	397	- 18.5%	5,069	5,298	+ 4.5%
Median Sales Price		\$274,000	\$290,000	+ 5.8%	\$250,000	\$288,530	+ 15.4%
\$ Volume of Closed Sales (in millions)		\$152.3	\$135.1	- 11.3%	\$1,452.1	\$1,728.7	+ 19.0%
Days on Market		40	25	- 37.5%	41	25	- 39.0%
Pending Sales		301	296	- 1.7%	5,209	5,320	+ 2.1%
Months Supply		1.2	0.7	- 41.7%	--	--	--
New Listings		268	260	- 3.0%	5,581	5,527	- 1.0%
Homes for Sale		505	298	- 41.0%	--	--	--
Pct. of List Price Received		100.7%	102.1%	+ 1.4%	99.9%	102.3%	+ 2.4%
Affordability Index		158	140	- 11.4%	173	141	- 18.5%

NH Closed Sales

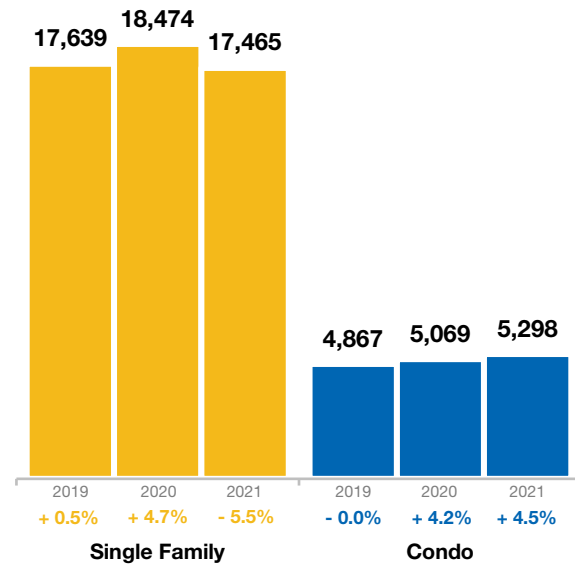
A count of the actual sales that closed in a given month.



December

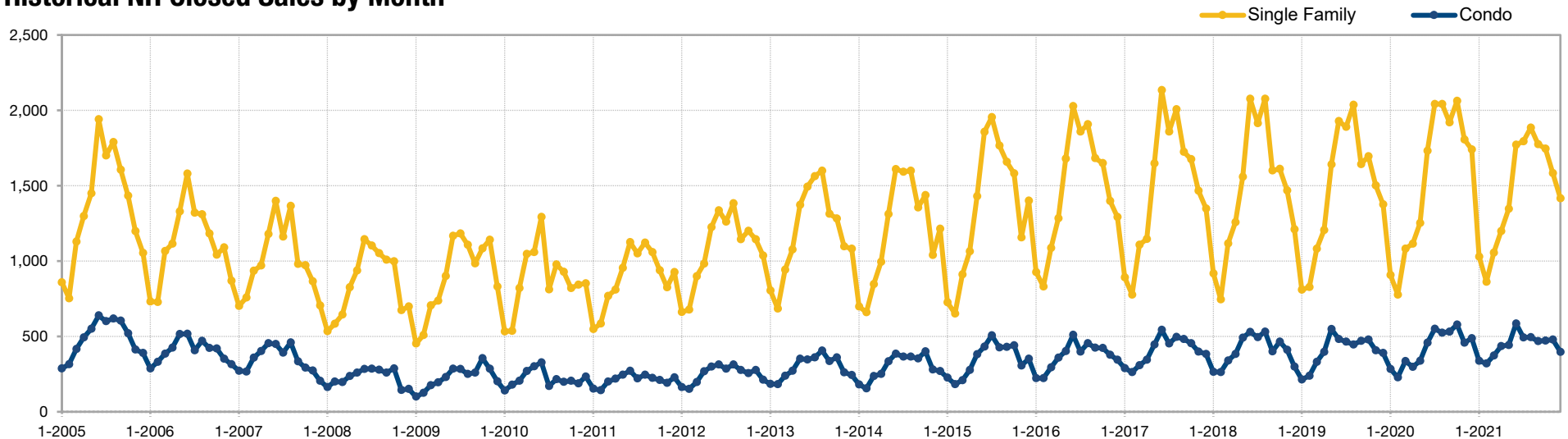


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	1,030	+13.6%	338	+19.4%
Feb-2021	863	+11.2%	321	+40.8%
Mar-2021	1,055	-2.5%	372	+10.7%
Apr-2021	1,198	+7.5%	436	+46.3%
May-2021	1,346	+7.4%	442	+30.8%
Jun-2021	1,772	+2.4%	586	+27.9%
Jul-2021	1,795	-12.1%	492	-10.5%
Aug-2021	1,885	-7.6%	495	-5.5%
Sep-2021	1,775	-7.6%	469	-11.7%
Oct-2021	1,746	-15.3%	472	-18.3%
Nov-2021	1,583	-12.4%	478	+4.4%
Dec-2021	1,417	-18.6%	397	-18.5%
12-Month Avg	1,455	-5.5%	442	+4.5%

Historical NH Closed Sales by Month

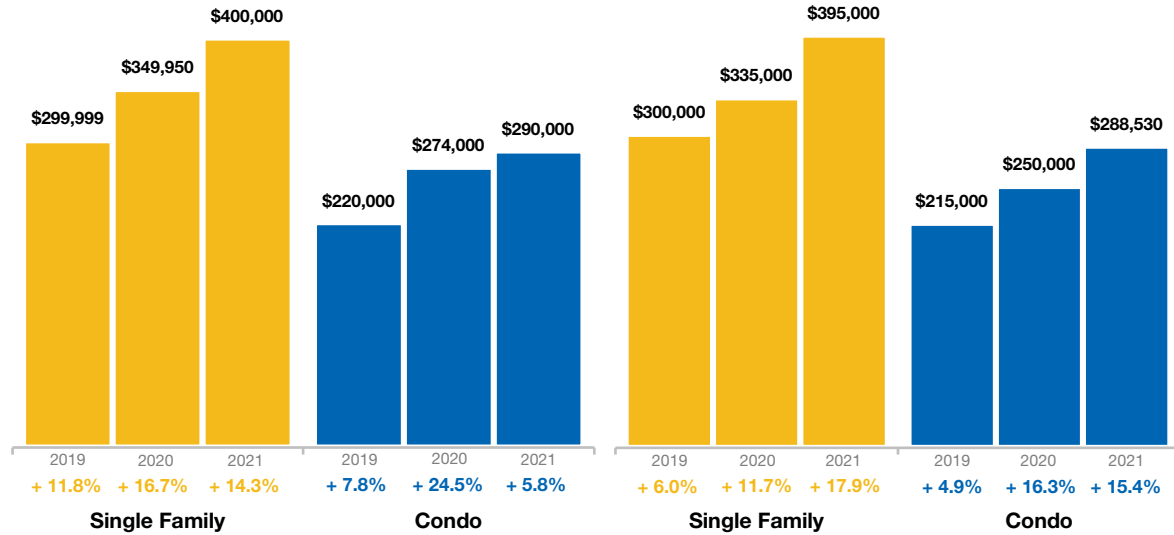


NH Median Sales Price

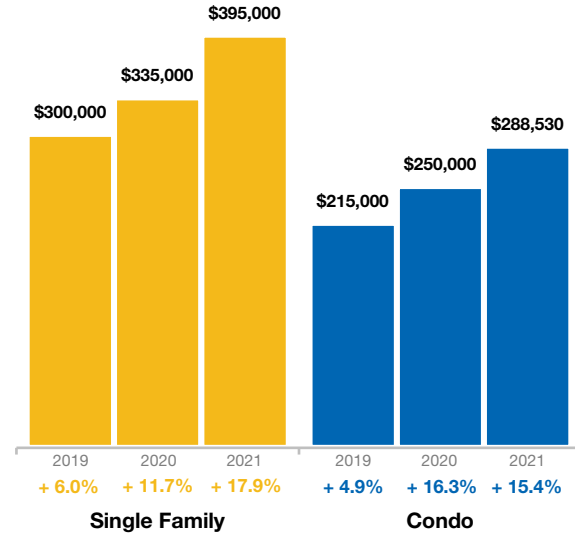
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



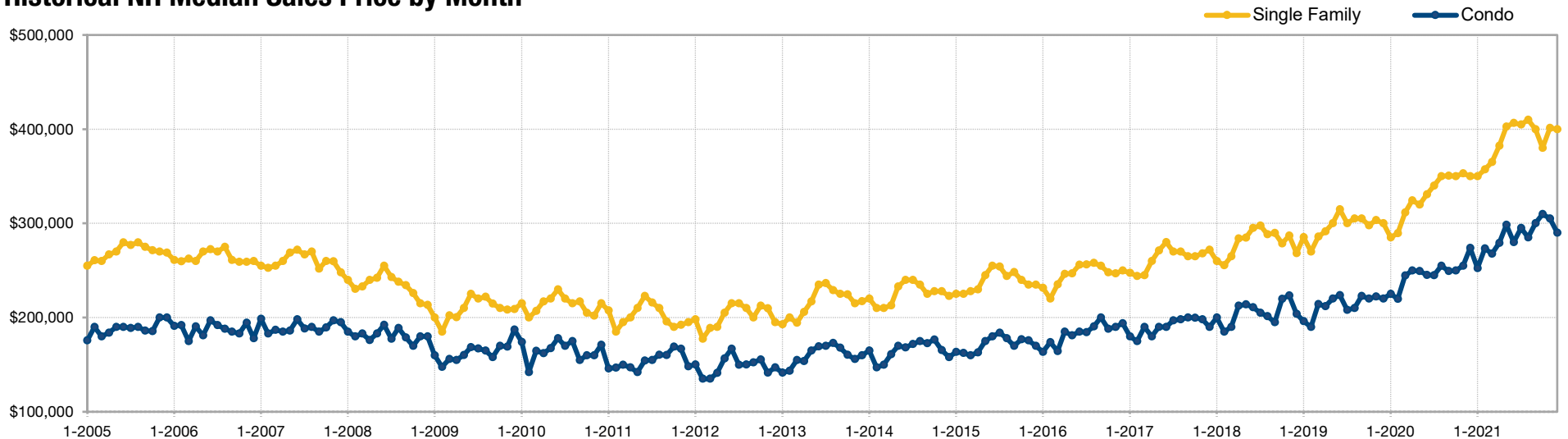
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	\$350,000	+22.8%	\$252,500	+12.2%
Feb-2021	\$357,400	+23.5%	\$273,220	+24.2%
Mar-2021	\$365,000	+17.2%	\$267,750	+9.5%
Apr-2021	\$382,250	+17.9%	\$279,250	+11.7%
May-2021	\$402,800	+25.9%	\$298,400	+19.7%
Jun-2021	\$406,500	+22.9%	\$280,000	+14.2%
Jul-2021	\$405,000	+19.1%	\$295,000	+20.4%
Aug-2021	\$410,000	+17.1%	\$285,000	+11.8%
Sep-2021	\$400,000	+14.1%	\$300,000	+20.3%
Oct-2021	\$380,000	+8.6%	\$310,000	+24.0%
Nov-2021	\$401,250	+13.7%	\$305,000	+19.6%
Dec-2021	\$400,000	+14.3%	\$290,000	+5.8%
12-Month Avg*	\$395,000	+17.9%	\$288,530	+15.4%

* Median Sales Price for all properties from January 2021 through December 2021. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

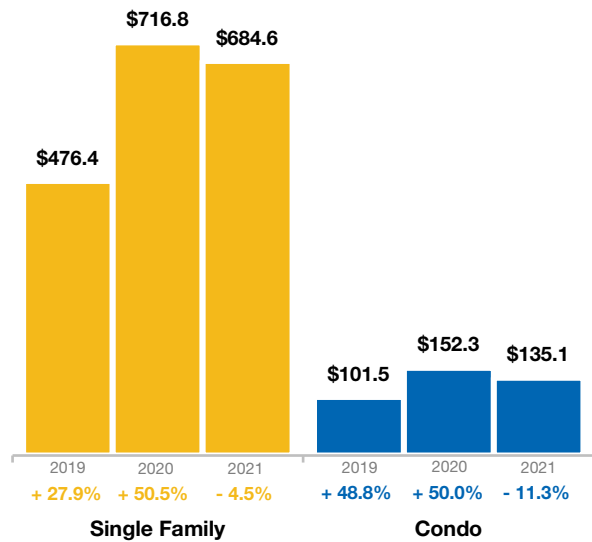


NH \$ Volume of Closed Sales

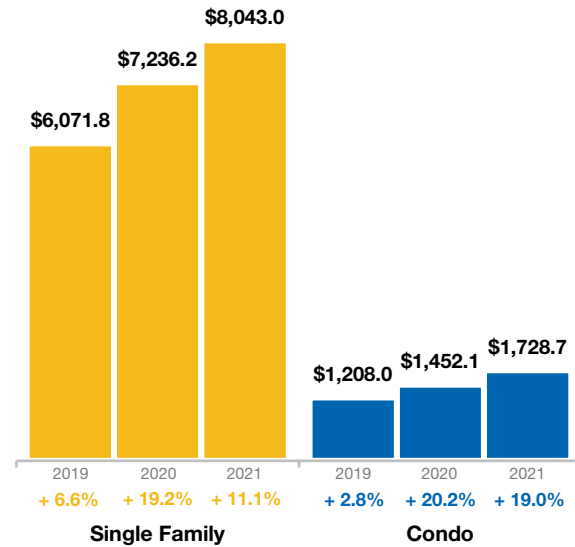
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



December



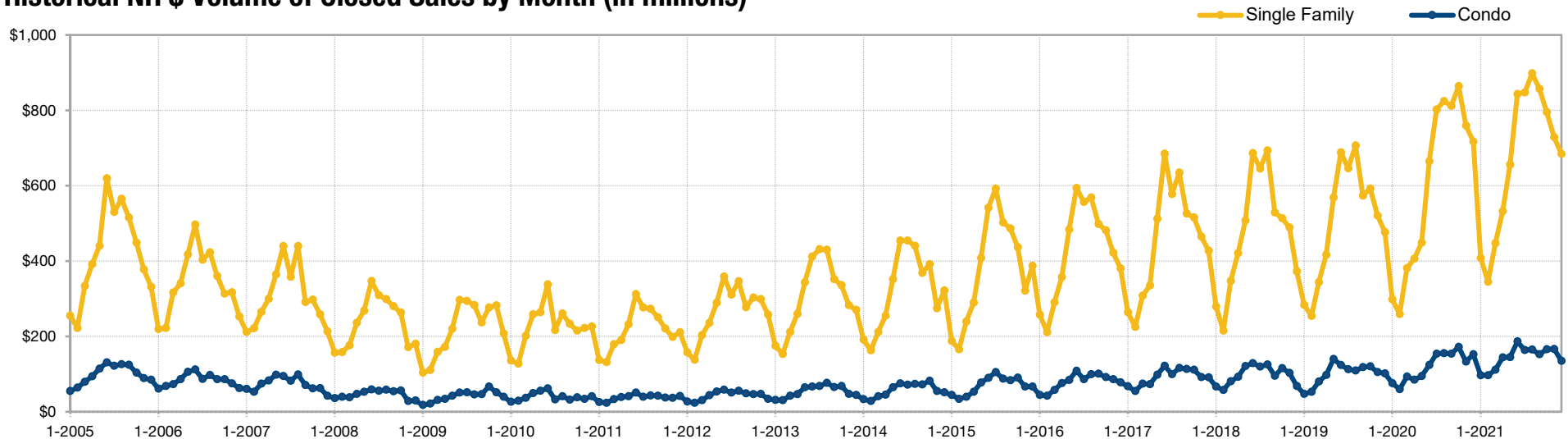
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	\$408.3	+37.1%	\$96.9	+27.8%
Feb-2021	\$344.7	+33.0%	\$96.8	+61.3%
Mar-2021	\$447.2	+17.4%	\$111.4	+19.9%
Apr-2021	\$532.2	+31.0%	\$144.1	+69.7%
May-2021	\$656.0	+46.2%	\$144.5	+52.9%
Jun-2021	\$843.2	+26.8%	\$186.5	+50.3%
Jul-2021	\$847.4	+5.7%	\$163.5	+6.2%
Aug-2021	\$898.4	+9.0%	\$164.8	+6.3%
Sep-2021	\$857.1	+5.5%	\$152.8	-0.8%
Oct-2021	\$794.9	-8.0%	\$166.0	-3.4%
Nov-2021	\$728.9	-4.0%	\$166.2	+25.2%
Dec-2021	\$684.6	-4.5%	\$135.1	-11.3%
12-Month Avg*	\$670.2	+11.1%	\$144.1	+19.0%

* \$ Volume of Closed Sales (in millions) for all properties from January 2021 through December 2021. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

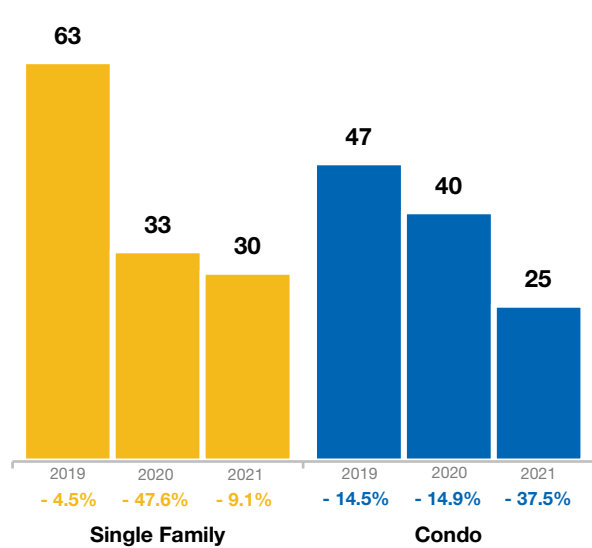


NH Days on Market

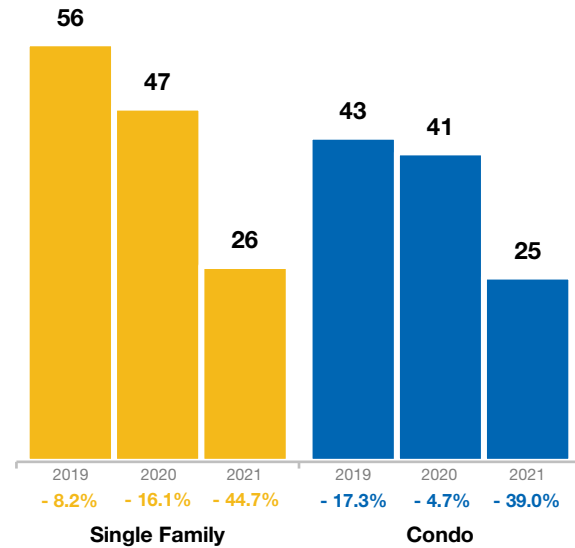
Average number of days between when a property is listed and when an offer is accepted in a given month.



December



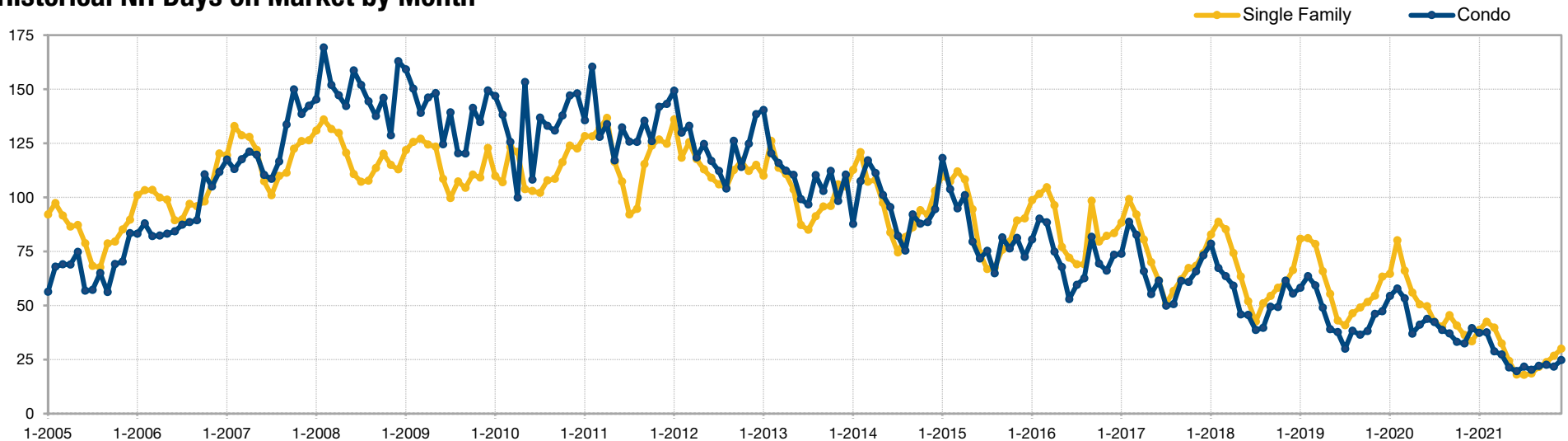
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	39	-40.0%	37	-31.5%
Feb-2021	42	-47.5%	37	-36.2%
Mar-2021	40	-39.4%	29	-45.3%
Apr-2021	32	-42.9%	27	-27.0%
May-2021	24	-52.0%	21	-48.8%
Jun-2021	18	-64.0%	20	-54.5%
Jul-2021	18	-58.1%	22	-47.6%
Aug-2021	19	-52.5%	20	-48.7%
Sep-2021	22	-51.1%	22	-40.5%
Oct-2021	24	-41.5%	23	-30.3%
Nov-2021	27	-25.0%	22	-31.3%
Dec-2021	30	-9.1%	25	-37.5%
12-Month Avg*	26	-44.7%	25	-40.1%

* Days on Market for all properties from January 2021 through December 2021. This is not the average of the individual figures above.

Historical NH Days on Market by Month

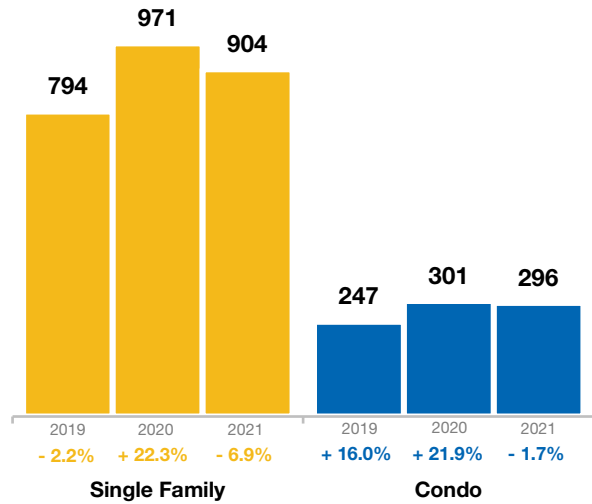


NH Pending Sales

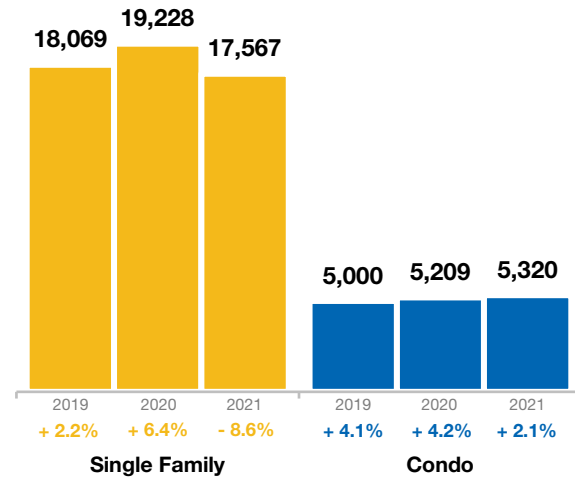
A count of the properties on which offers have been accepted in a given month.



December

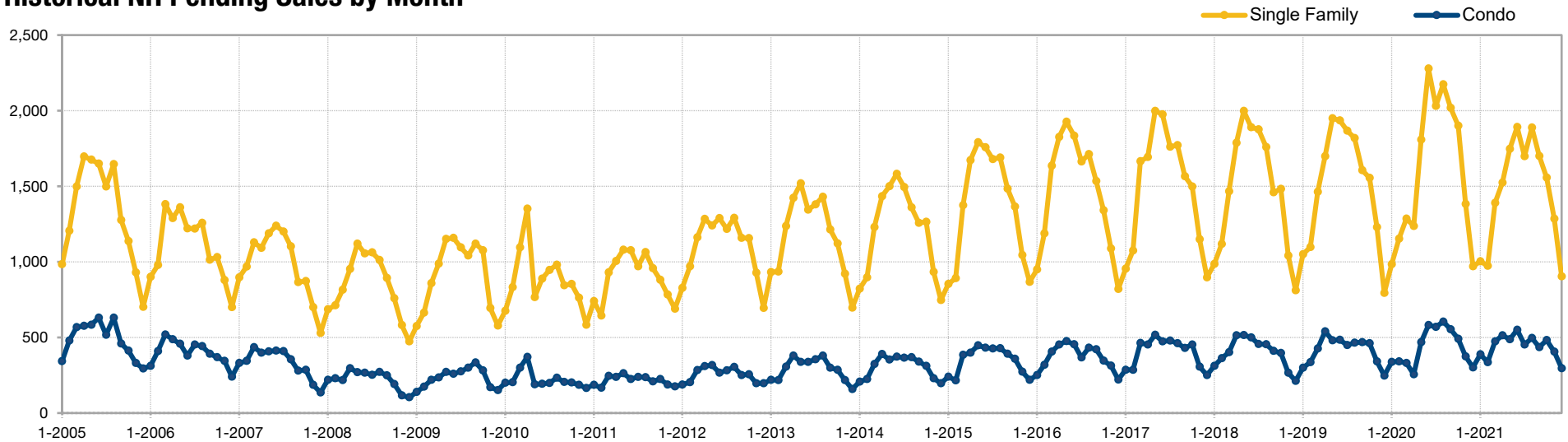


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	1,003	+1.9%	389	+15.4%
Feb-2021	974	-15.5%	336	-1.8%
Mar-2021	1,390	+8.1%	474	+43.6%
Apr-2021	1,525	+23.3%	514	+100.8%
May-2021	1,748	-3.4%	488	+4.3%
Jun-2021	1,892	-16.9%	551	-5.2%
Jul-2021	1,698	-16.4%	452	-20.6%
Aug-2021	1,889	-13.1%	496	-18.0%
Sep-2021	1,701	-15.8%	435	-21.5%
Oct-2021	1,557	-18.1%	483	-1.6%
Nov-2021	1,286	-7.1%	406	+8.3%
Dec-2021	904	-6.9%	296	-1.7%
12-Month Avg	1,464	-8.6%	443	+2.1%

Historical NH Pending Sales by Month

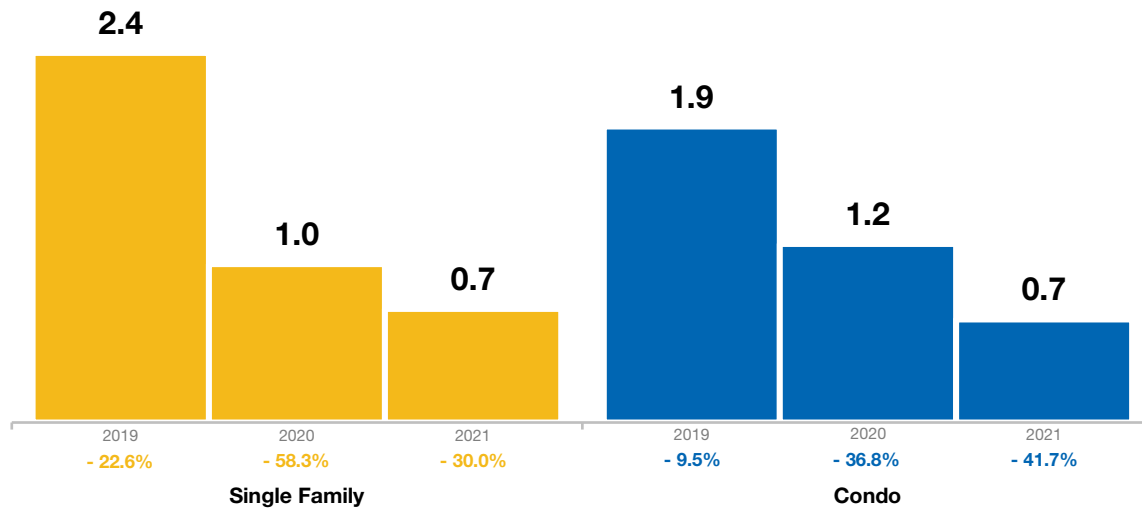


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



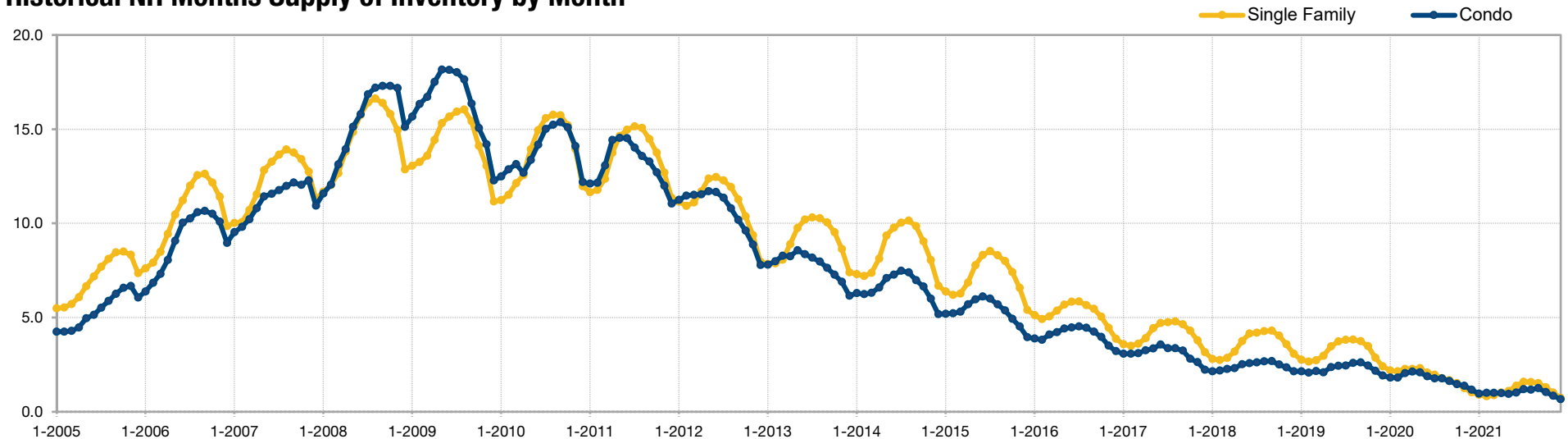
December



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	0.9	-59.1%	1.0	-44.4%
Feb-2021	0.8	-61.9%	1.0	-44.4%
Mar-2021	0.9	-60.9%	1.0	-52.4%
Apr-2021	1.0	-56.5%	1.0	-52.4%
May-2021	1.1	-52.2%	0.9	-57.1%
Jun-2021	1.4	-33.3%	1.0	-47.4%
Jul-2021	1.6	-20.0%	1.2	-33.3%
Aug-2021	1.6	-11.1%	1.2	-33.3%
Sep-2021	1.5	-11.8%	1.3	-18.8%
Oct-2021	1.3	-13.3%	1.0	-33.3%
Nov-2021	1.0	-23.1%	0.8	-42.9%
Dec-2021	0.7	-30.0%	0.7	-41.7%
12-Month Avg*	1.1	-38.6%	1.0	-42.2%

* Months Supply for all properties from January 2021 through December 2021. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

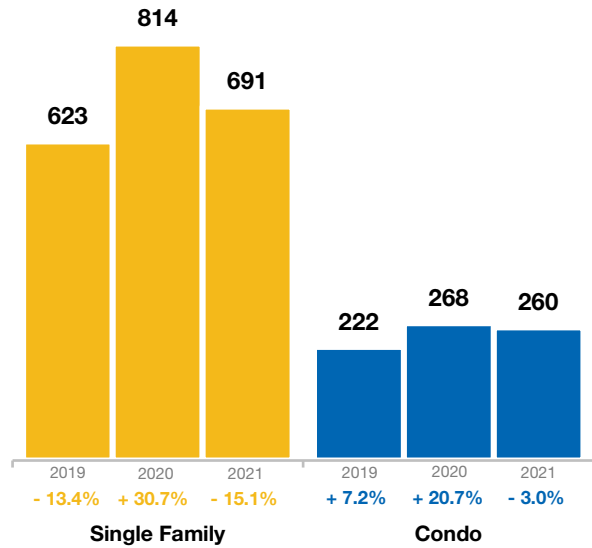


NH New Listings

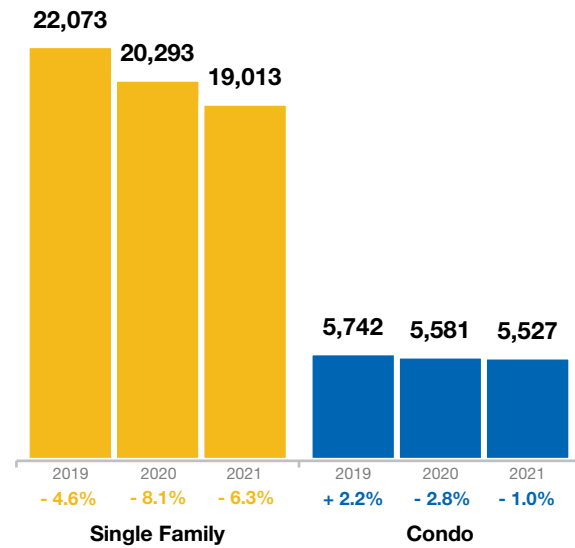
A count of the properties that have been newly listed on the market in a given month.



December

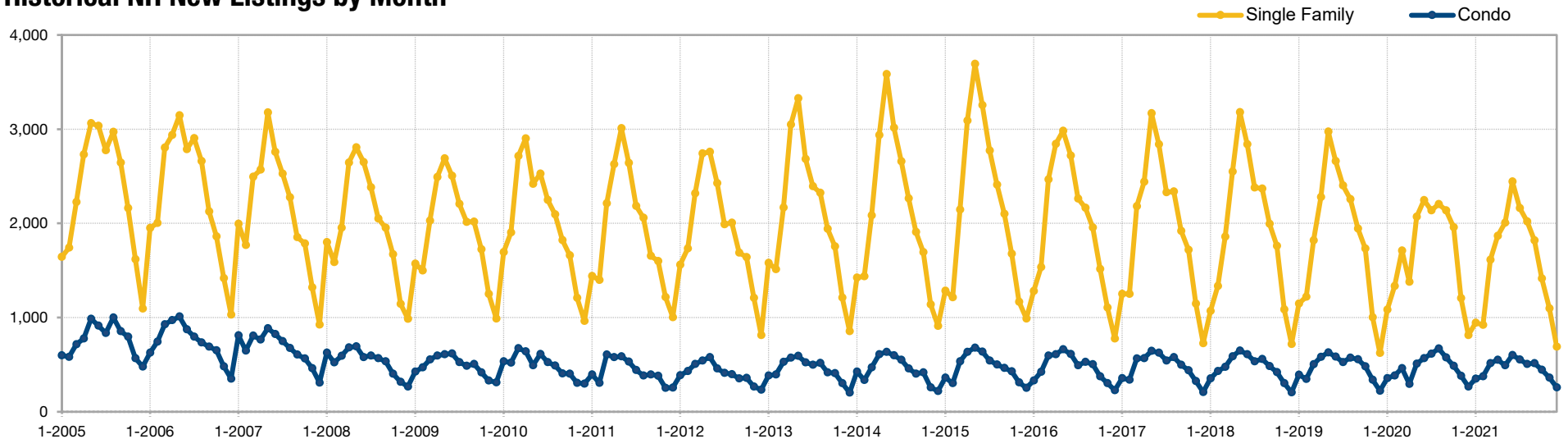


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	945	-12.7%	350	-2.0%
Feb-2021	923	-30.9%	375	-2.3%
Mar-2021	1,613	-5.8%	515	+11.2%
Apr-2021	1,867	+35.3%	551	+86.1%
May-2021	2,008	-3.1%	494	-3.3%
Jun-2021	2,444	+8.8%	602	+5.8%
Jul-2021	2,164	+1.2%	553	-10.2%
Aug-2021	2,021	-8.3%	506	-24.7%
Sep-2021	1,821	-14.8%	515	-10.7%
Oct-2021	1,417	-27.7%	445	-8.4%
Nov-2021	1,099	-9.0%	361	-5.5%
Dec-2021	691	-15.1%	260	-3.0%
12-Month Avg	1,691	-6.3%	465	-1.0%

Historical NH New Listings by Month

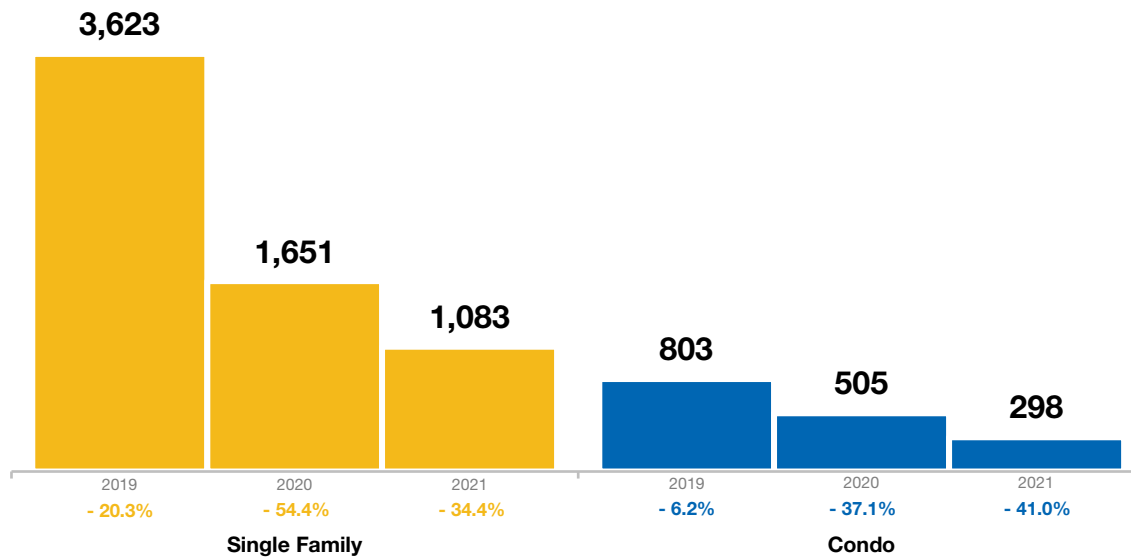


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

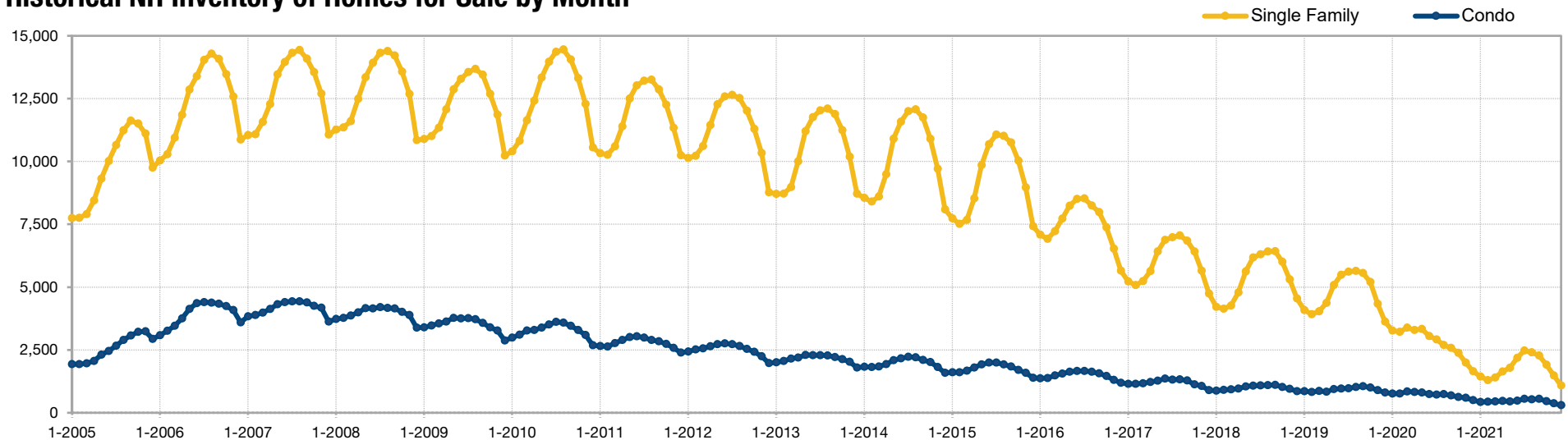


December



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	1,439	-56.0%	422	-44.3%
Feb-2021	1,296	-59.7%	436	-42.7%
Mar-2021	1,396	-58.8%	450	-46.8%
Apr-2021	1,638	-50.3%	465	-43.7%
May-2021	1,783	-46.5%	448	-44.5%
Jun-2021	2,181	-28.4%	480	-35.4%
Jul-2021	2,473	-15.0%	551	-23.0%
Aug-2021	2,401	-10.8%	529	-28.4%
Sep-2021	2,279	-11.8%	554	-19.9%
Oct-2021	1,910	-19.9%	461	-26.2%
Nov-2021	1,485	-25.4%	377	-36.3%
Dec-2021	1,083	-34.4%	298	-41.0%
12-Month Avg	1,780	-36.7%	456	-36.5%

Historical NH Inventory of Homes for Sale by Month



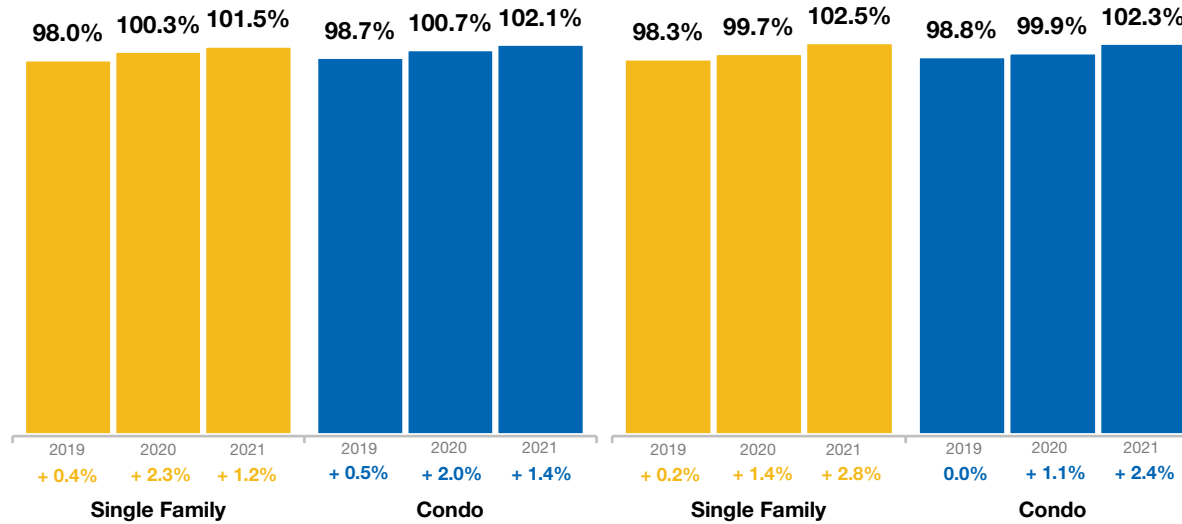
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

December

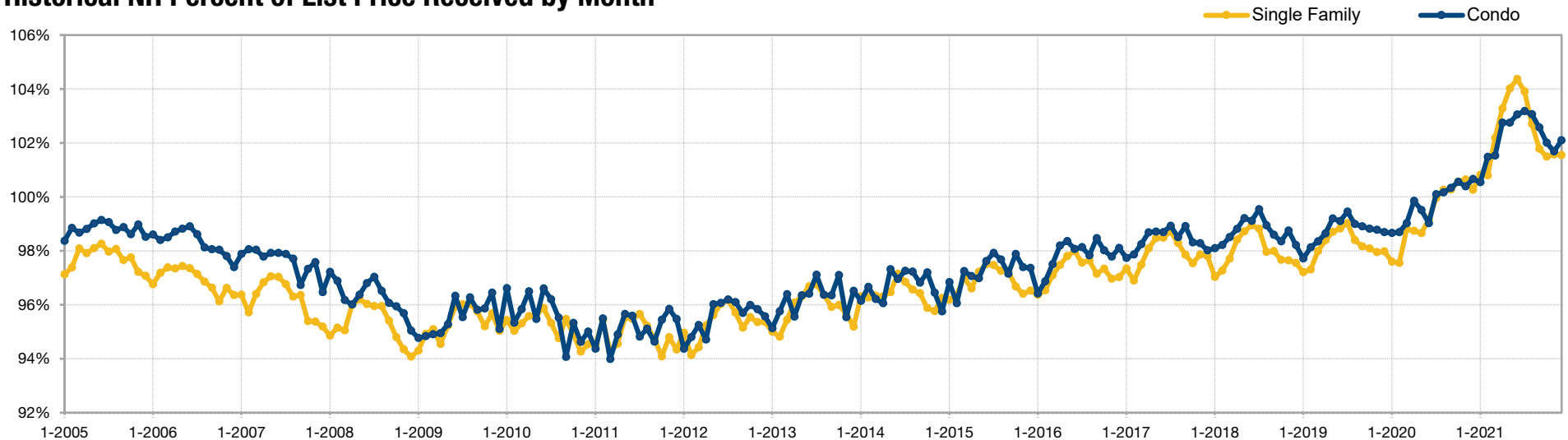
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	100.8%	+3.3%	100.5%	+1.8%
Feb-2021	100.8%	+3.4%	101.5%	+2.8%
Mar-2021	102.2%	+3.4%	101.5%	+2.5%
Apr-2021	103.3%	+4.7%	102.8%	+2.9%
May-2021	104.0%	+5.4%	102.8%	+3.3%
Jun-2021	104.4%	+5.3%	103.1%	+4.1%
Jul-2021	103.9%	+3.9%	103.2%	+3.1%
Aug-2021	102.7%	+2.4%	103.1%	+2.9%
Sep-2021	101.8%	+1.5%	102.6%	+2.3%
Oct-2021	101.5%	+0.9%	102.0%	+1.4%
Nov-2021	101.6%	+1.0%	101.7%	+1.3%
Dec-2021	101.5%	+1.2%	102.1%	+1.4%
12-Month Avg*	102.5%	+2.8%	102.3%	+2.4%

* Pct. of List Price Received for all properties from January 2021 through December 2021. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



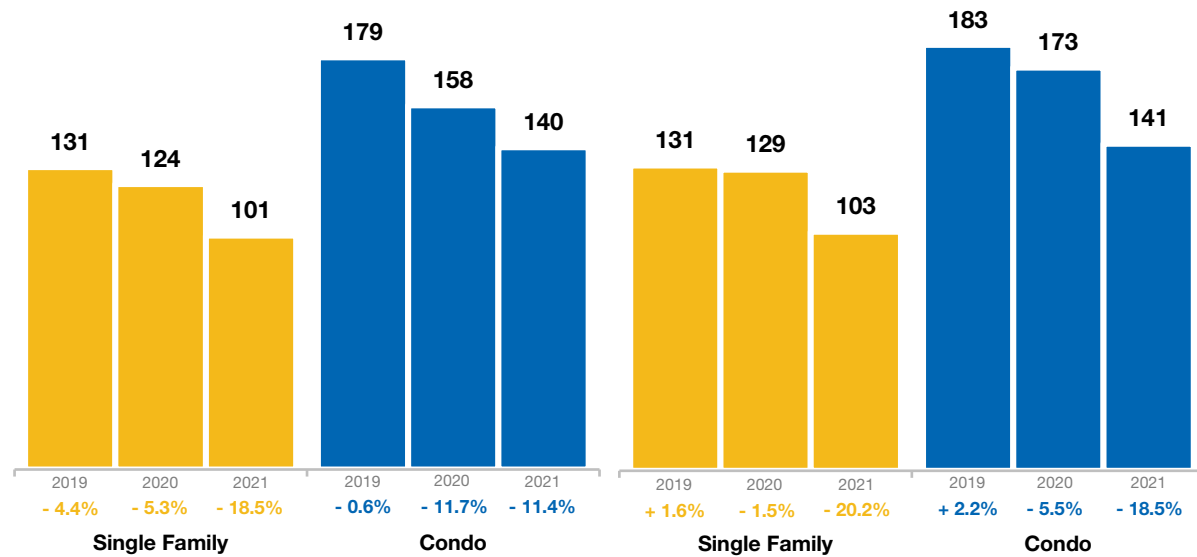
NH Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



December

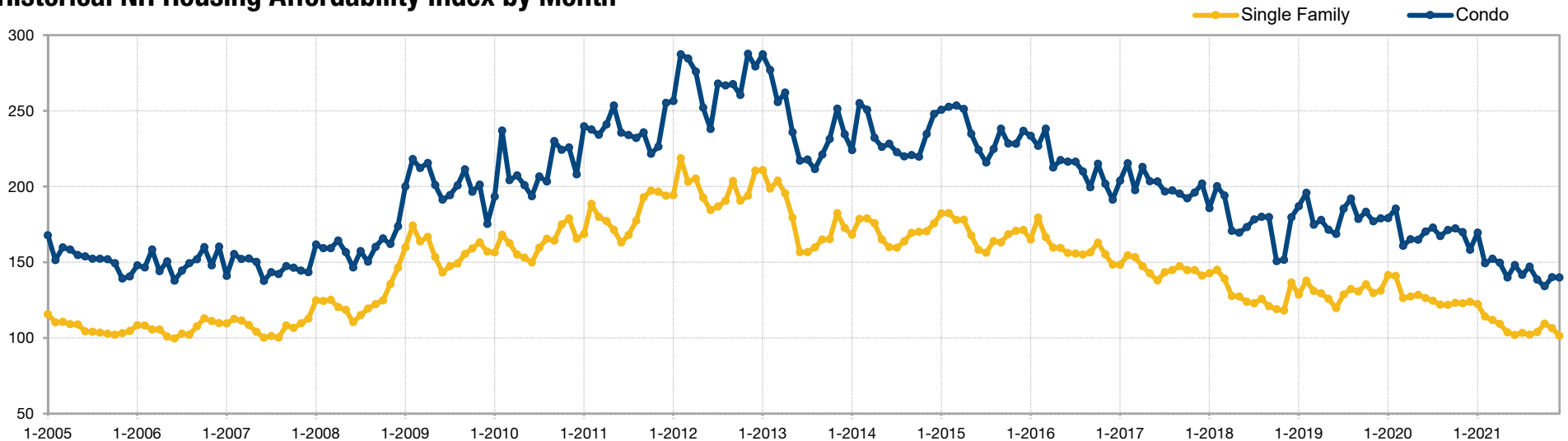
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2021	122	-13.5%	170	-5.0%
Feb-2021	114	-19.1%	149	-19.5%
Mar-2021	112	-11.1%	152	-5.6%
Apr-2021	109	-14.2%	150	-9.1%
May-2021	104	-18.8%	140	-15.2%
Jun-2021	102	-19.0%	148	-12.9%
Jul-2021	103	-16.9%	142	-17.9%
Aug-2021	102	-16.4%	147	-12.0%
Sep-2021	104	-14.8%	139	-18.7%
Oct-2021	109	-11.4%	134	-22.1%
Nov-2021	106	-13.8%	140	-17.6%
Dec-2021	101	-18.5%	140	-11.4%
12-Month Avg*	107	-20.7%	127	-17.5%

* Affordability Index for all properties from January 2021 through December 2021. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	12-2020	12-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
Closed Sales		2,333	1,911	- 18.1%	24,683	23,883	- 3.2%
Median Sales Price		\$325,000	\$365,000	+ 12.3%	\$310,000	\$360,000	+ 16.1%
\$ Volume of Closed Sales (in millions)		\$880.9	\$831.5	- 5.6%	\$8,789.2	\$9,899.8	+ 12.6%
Days on Market		35	29	- 17.1%	46	26	- 43.5%
Pending Sales		1,334	1,278	- 4.2%	25,604	24,033	- 6.1%
Months Supply		1.1	0.7	- 36.4%	--	--	--
New Listings		1,138	1,017	- 10.6%	27,096	25,764	- 4.9%
Homes for Sale		2,270	1,476	- 35.0%	--	--	--
Pct. of List Price Received		100.3%	101.5%	+ 1.2%	99.6%	102.3%	+ 2.7%
Affordability Index		133	111	- 16.6%	140	113	- 19.4%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
Belknap	113	108	- 4.4%	\$315,000	\$399,950	+ 27.0%	\$50.7	\$63.2	+ 24.7%	26	42	+ 61.5%	65	62	- 4.6%
Belknap Year-to-Date	1,260	1,095	- 13.1%	\$310,000	\$375,000	+ 21.0%	\$583.4	\$577.8	- 1.0%	50	31	- 38.0%	1,326	1,158	- 12.7%
Carroll	114	117	+ 2.6%	\$340,000	\$365,000	+ 7.4%	\$57.3	\$65.9	+ 15.0%	49	45	- 8.2%	71	79	+ 11.3%
Carroll Year-to-Date	1,300	1,242	- 4.5%	\$300,000	\$370,338	+ 23.4%	\$552.1	\$641.6	+ 16.2%	63	34	- 46.0%	1,365	1,262	- 7.5%
Cheshire	97	96	- 1.0%	\$274,000	\$317,950	+ 16.0%	\$31.1	\$39.4	+ 26.7%	40	30	- 25.0%	56	60	+ 7.1%
Cheshire Year-to-Date	1,021	1,051	+ 2.9%	\$250,000	\$285,000	+ 14.0%	\$288.9	\$346.8	+ 20.0%	59	27	- 54.2%	1,051	1,066	+ 1.4%
Coos	58	48	- 17.2%	\$148,750	\$231,250	+ 55.5%	\$10.2	\$12.4	+ 21.6%	92	58	- 37.0%	41	34	- 17.1%
Coos Year-to-Date	634	580	- 8.5%	\$135,000	\$188,950	+ 40.0%	\$107.2	\$132.0	+ 23.1%	121	62	- 48.8%	660	594	- 10.0%
Grafton	138	92	- 33.3%	\$255,000	\$303,500	+ 19.0%	\$52.8	\$33.7	- 36.2%	43	34	- 20.9%	75	45	- 40.0%
Grafton Year-to-Date	1,402	1,275	- 9.1%	\$259,000	\$310,000	+ 19.7%	\$483.8	\$531.4	+ 9.8%	75	36	- 52.0%	1,485	1,238	- 16.6%
Hillsborough	453	370	- 18.3%	\$368,000	\$405,000	+ 10.1%	\$182.3	\$165.1	- 9.4%	26	21	- 19.2%	237	224	- 5.5%
Hillsborough Year-to-Date	4,566	4,485	- 1.8%	\$352,000	\$412,500	+ 17.2%	\$1,756.5	\$2,052.7	+ 16.9%	31	19	- 38.7%	4,712	4,485	- 4.8%
Merrimack	186	143	- 23.1%	\$320,000	\$385,000	+ 20.3%	\$67.7	\$68.0	+ 0.4%	25	24	- 4.0%	111	111	0.0%
Merrimack Year-to-Date	2,015	1,859	- 7.7%	\$308,000	\$365,000	+ 18.5%	\$698.8	\$760.2	+ 8.8%	36	23	- 36.1%	2,094	1,875	- 10.5%
Rockingham	350	286	- 18.3%	\$450,000	\$505,000	+ 12.2%	\$187.5	\$170.1	- 9.3%	29	29	0.0%	190	179	- 5.8%
Rockingham Year-to-Date	3,916	3,706	- 5.4%	\$435,000	\$500,000	+ 14.9%	\$1,984.9	\$2,155.5	+ 8.6%	40	22	- 45.0%	4,087	3,726	- 8.8%
Strafford	151	116	- 23.2%	\$325,000	\$377,500	+ 16.2%	\$54.1	\$49.5	- 8.5%	29	27	- 6.9%	93	81	- 12.9%
Strafford Year-to-Date	1,605	1,540	- 4.0%	\$305,000	\$360,000	+ 18.0%	\$542.2	\$623.0	+ 14.9%	36	23	- 36.1%	1,654	1,539	- 7.0%
Sullivan	80	41	- 48.8%	\$222,000	\$310,000	+ 39.6%	\$23.1	\$17.4	- 24.7%	44	34	- 22.7%	32	29	- 9.4%
Sullivan Year-to-Date	755	632	- 16.3%	\$224,000	\$269,000	+ 20.1%	\$238.5	\$222.1	- 6.9%	69	36	- 47.8%	794	624	- 21.4%
Entire State	1,740	1,417	- 18.6%	\$349,950	\$400,000	+ 14.3%	\$716.8	\$684.6	- 4.5%	33	30	- 9.1%	971	904	- 6.9%
Entire State Year-to-Date	18,474	17,465	- 5.5%	\$335,000	\$395,000	+ 17.9%	\$7,236.2	\$8,043.0	+ 11.1%	47	26	- 44.7%	19,228	17,567	- 8.6%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
Belknap	16	18	+ 12.5%	\$219,250	\$375,000	+ 71.0%	\$3.9	\$7.1	+ 82.1%	36	17	- 52.8%	9	15	+ 66.7%
Belknap Year-to-Date	296	319	+ 7.8%	\$229,900	\$257,500	+ 12.0%	\$78.5	\$99.7	+ 27.0%	42	17	- 59.5%	299	342	+ 14.4%
Carroll	36	19	- 47.2%	\$442,000	\$406,000	- 8.1%	\$14.2	\$7.8	- 45.1%	155	28	- 81.9%	19	10	- 47.4%
Carroll Year-to-Date	272	270	- 0.7%	\$237,750	\$322,250	+ 35.5%	\$74.3	\$95.2	+ 28.1%	56	22	- 60.7%	275	267	- 2.9%
Cheshire	6	7	+ 16.7%	\$178,500	\$165,000	- 7.6%	\$1.1	\$1.4	+ 27.3%	34	58	+ 70.6%	5	4	- 20.0%
Cheshire Year-to-Date	61	77	+ 26.2%	\$174,000	\$190,000	+ 9.2%	\$11.3	\$15.3	+ 35.4%	44	27	- 38.6%	66	76	+ 15.2%
Coos	1	0	- 100.0%	\$551,000	\$0	- 100.0%	\$0.6	\$0.0	- 100.0%	2	0	- 100.0%	0	0	--
Coos Year-to-Date	31	20	- 35.5%	\$433,100	\$512,000	+ 18.2%	\$13.9	\$12.7	- 8.6%	34	17	- 50.0%	27	21	- 22.2%
Grafton	41	42	+ 2.4%	\$160,000	\$188,500	+ 17.8%	\$9.0	\$11.1	+ 23.3%	40	34	- 15.0%	33	21	- 36.4%
Grafton Year-to-Date	562	581	+ 3.4%	\$175,750	\$246,500	+ 40.3%	\$124.6	\$163.2	+ 31.0%	62	38	- 38.7%	577	560	- 2.9%
Hillsborough	164	132	- 19.5%	\$241,500	\$268,000	+ 11.0%	\$43.5	\$38.9	- 10.6%	25	24	- 4.0%	103	107	+ 3.9%
Hillsborough Year-to-Date	1,526	1,615	+ 5.8%	\$241,000	\$272,000	+ 12.9%	\$395.1	\$469.9	+ 18.9%	31	23	- 25.8%	1,566	1,630	+ 4.1%
Merrimack	27	30	+ 11.1%	\$179,500	\$252,500	+ 40.7%	\$5.3	\$7.7	+ 45.3%	10	11	+ 10.0%	20	26	+ 30.0%
Merrimack Year-to-Date	347	371	+ 6.9%	\$205,000	\$230,000	+ 12.2%	\$75.0	\$91.6	+ 22.1%	26	17	- 34.6%	365	372	+ 1.9%
Rockingham	170	125	- 26.5%	\$375,000	\$382,000	+ 1.9%	\$67.9	\$53.7	- 20.9%	37	23	- 37.8%	90	100	+ 11.1%
Rockingham Year-to-Date	1,678	1,735	+ 3.4%	\$316,750	\$361,000	+ 14.0%	\$608.1	\$699.8	+ 15.1%	44	26	- 40.9%	1,724	1,745	+ 1.2%
Strafford	21	24	+ 14.3%	\$253,000	\$277,500	+ 9.7%	\$5.4	\$7.5	+ 38.9%	22	28	+ 27.3%	19	13	- 31.6%
Strafford Year-to-Date	242	281	+ 16.1%	\$210,000	\$248,000	+ 18.1%	\$54.3	\$72.0	+ 32.6%	30	23	- 23.3%	254	279	+ 9.8%
Sullivan	5	0	- 100.0%	\$350,000	\$0	- 100.0%	\$1.6	\$0.0	- 100.0%	11	0	- 100.0%	3	0	- 100.0%
Sullivan Year-to-Date	54	29	- 46.3%	\$275,250	\$325,000	+ 18.1%	\$17.0	\$9.5	- 44.1%	71	15	- 78.9%	56	28	- 50.0%
Entire State	487	397	- 18.5%	\$274,000	\$290,000	+ 5.8%	\$152.3	\$135.1	- 11.3%	40	25	- 37.5%	301	296	- 1.7%
Entire State Year-to-Date	5,069	5,298	+ 4.5%	\$250,000	\$288,530	+ 15.4%	\$1,452.1	\$1,728.7	+ 19.0%	41	25	- 39.0%	5,209	5,320	+ 2.1%