

NH Monthly Indicators



May 2019

At this point in the year, we are getting a good sense for how the housing market is likely to perform for the foreseeable future. And although it is not a particularly exciting forecast, it is a desirable one. Markets across the country are regulating toward a middle ground between buyers and sellers. While it remains true that sales prices are running higher and that inventory options are relatively low, buyers are beginning to find wiggle room at some price points and geographies.

New Listings were down 7.5 percent for single family homes and 4.6 percent for condo properties. Pending Sales increased 8.3 percent for single family homes and 0.6 percent for condo properties.

The Median Sales Price was up 5.4 percent to \$300,000 for single family homes and 3.4 percent to \$221,100 for condo properties. Months Supply of Inventory decreased 16.2 percent for single family units and 16.0 percent for condo units.

An extended trend of low unemployment, higher wages and favorable mortgage rates has been a terrific driver of housing stability in recent years. What is different about this year so far is that prices are not rising as quickly. Some of the hottest Western markets are even cooling slightly, while some Northeast markets are achieving a state of recovery after a decade of battling back from recession. As a whole, the selling season is looking fairly stable across the nation.

Monthly Snapshot

+ 3.7%	+ 5.4%	+ 10.9%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16



NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2018	5-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		1,559	1,617	+ 3.7%	5,597	5,531	- 1.2%
Median Sales Price		\$284,500	\$300,000	+ 5.4%	\$272,475	\$289,900	+ 6.4%
\$ Volume of Closed Sales (in millions)		\$506.7	\$561.7	+ 10.9%	\$1,769.5	\$1,854.1	+ 4.8%
Days on Market		63	56	- 11.1%	77	70	- 9.1%
Pending Sales		1,999	2,164	+ 8.3%	7,360	7,588	+ 3.1%
Months Supply		3.7	3.1	- 16.2%	--	--	--
New Listings		3,181	2,944	- 7.5%	9,995	9,394	- 6.0%
Homes for Sale		5,613	4,665	- 16.9%	--	--	--
Pct. of List Price Received		98.7%	98.7%	0.0%	98.0%	98.1%	+ 0.1%
Affordability Index		127	126	- 0.8%	133	130	- 2.3%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



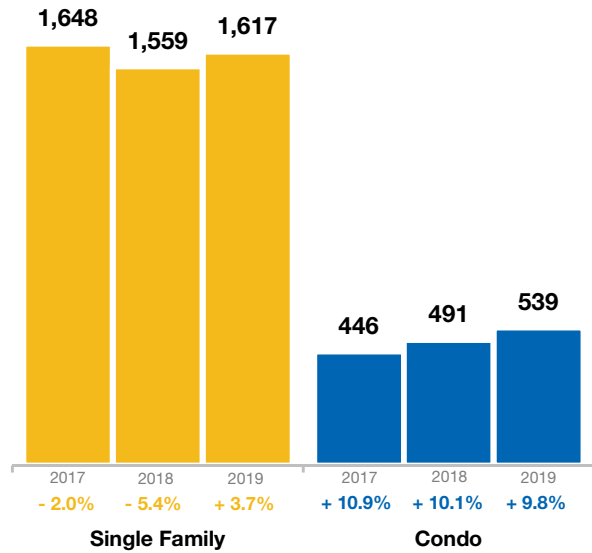
Key Metrics	Historical Sparkbars	5-2018	5-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		491	539	+ 9.8%	1,738	1,713	- 1.4%
Median Sales Price		\$213,900	\$221,100	+ 3.4%	\$200,500	\$210,000	+ 4.7%
\$ Volume of Closed Sales (in millions)		\$121.5	\$137.8	+ 13.4%	\$418.6	\$413.6	- 1.2%
Days on Market		46	38	- 17.4%	60	51	- 15.0%
Pending Sales		516	519	+ 0.6%	2,106	2,144	+ 1.8%
Months Supply		2.5	2.1	- 16.0%	--	--	--
New Listings		648	618	- 4.6%	2,498	2,431	- 2.7%
Homes for Sale		1,039	845	- 18.7%	--	--	--
Pct. of List Price Received		99.2%	99.2%	0.0%	98.7%	98.6%	- 0.1%
Affordability Index		170	171	+ 0.6%	181	180	- 0.6%

NH Closed Sales

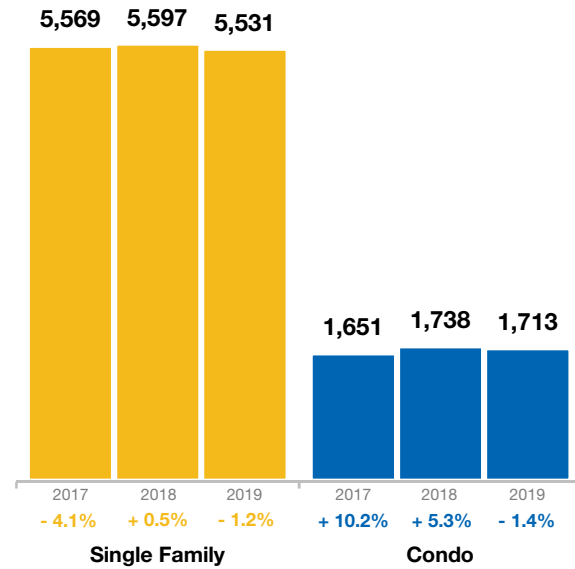
A count of the actual sales that closed in a given month.



May

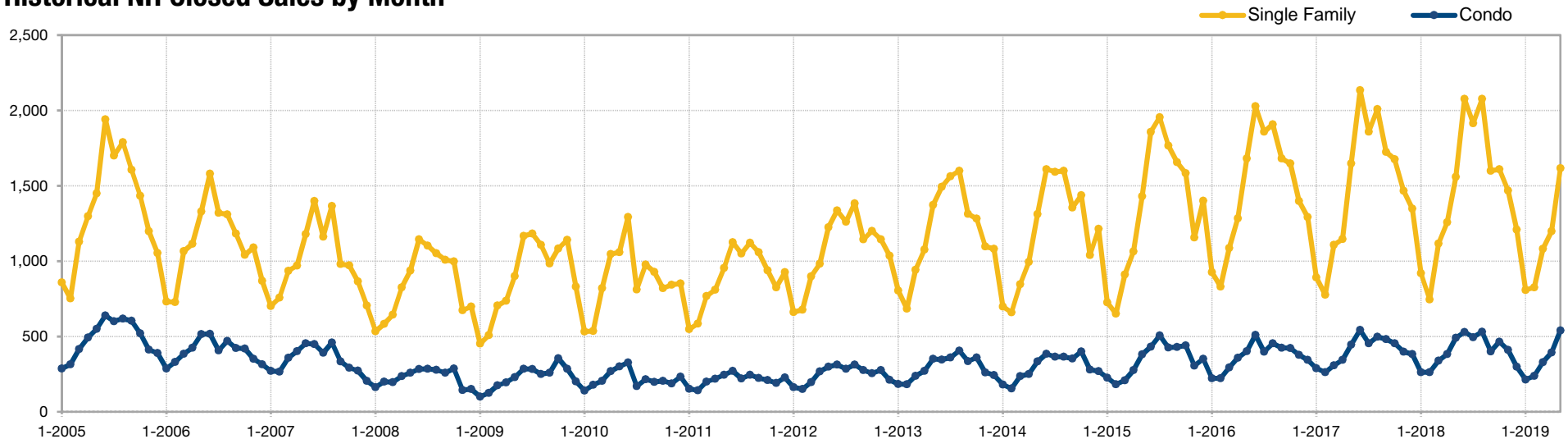


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	2,076	-2.7%	529	-2.6%
Jul-2018	1,915	+3.1%	494	+8.8%
Aug-2018	2,077	+3.4%	531	+6.6%
Sep-2018	1,600	-7.2%	401	-16.8%
Oct-2018	1,609	-4.0%	465	+2.4%
Nov-2018	1,468	+0.1%	411	+3.0%
Dec-2018	1,209	-10.3%	299	-21.9%
Jan-2019	808	-12.1%	214	-18.6%
Feb-2019	826	+10.9%	238	-9.2%
Mar-2019	1,081	-3.1%	329	-2.9%
Apr-2019	1,199	-4.7%	393	+2.6%
May-2019	1,617	+3.7%	539	+9.8%
12-Month Avg	1,457	-1.8%	404	-2.2%

Historical NH Closed Sales by Month

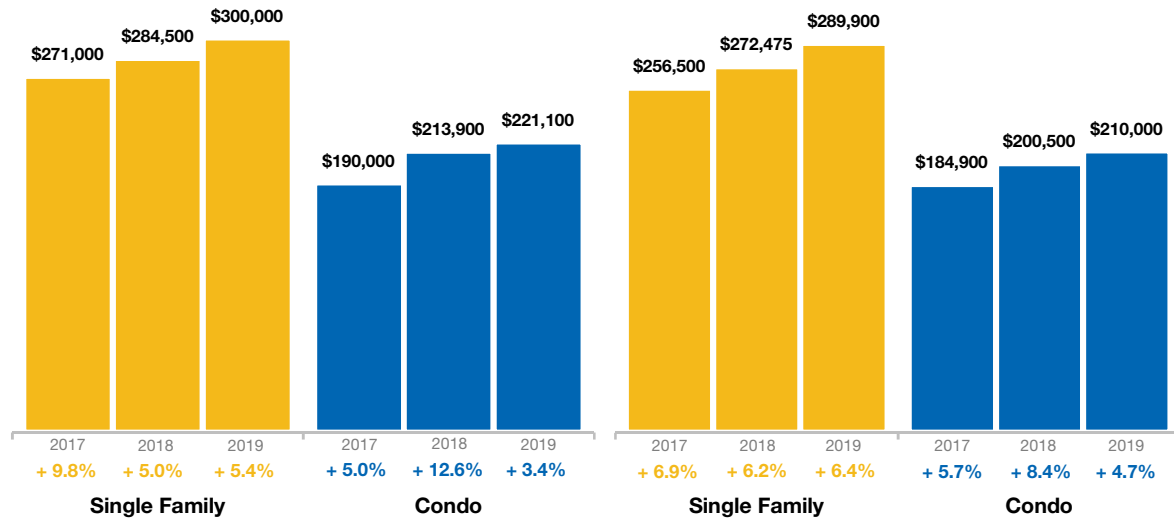


NH Median Sales Price

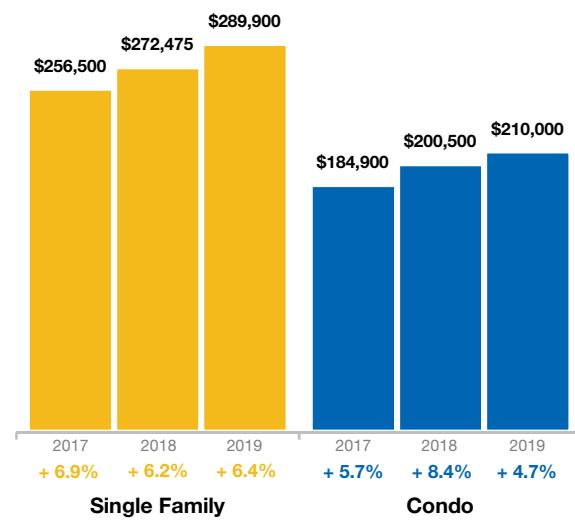
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



May



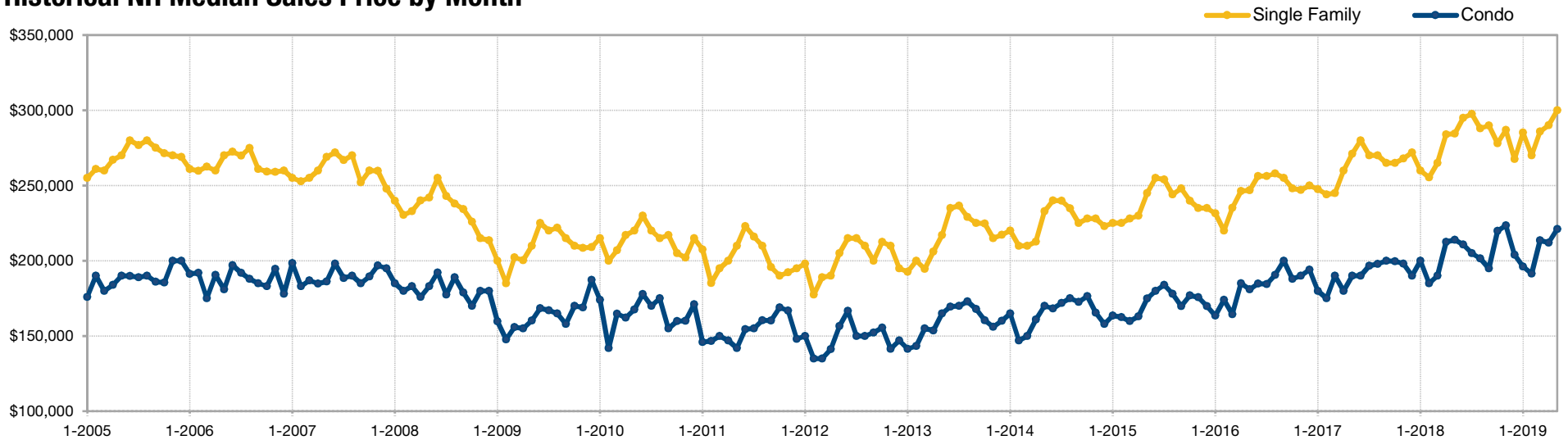
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	\$295,000	+5.4%	\$210,825	+11.0%
Jul-2018	\$297,500	+10.2%	\$205,000	+4.2%
Aug-2018	\$287,950	+6.6%	\$201,500	+1.8%
Sep-2018	\$289,900	+9.4%	\$195,000	-2.5%
Oct-2018	\$278,050	+4.9%	\$219,900	+10.1%
Nov-2018	\$287,000	+7.1%	\$223,500	+12.9%
Dec-2018	\$267,500	-1.7%	\$204,000	+7.4%
Jan-2019	\$285,250	+9.7%	\$196,200	-1.9%
Feb-2019	\$269,950	+5.7%	\$191,500	+3.5%
Mar-2019	\$285,950	+7.9%	\$213,500	+12.4%
Apr-2019	\$290,000	+2.1%	\$212,000	-0.2%
May-2019	\$300,000	+5.4%	\$221,100	+3.4%
12-Month Avg*	\$288,000	+6.7%	\$208,250	+5.2%

* Median Sales Price for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

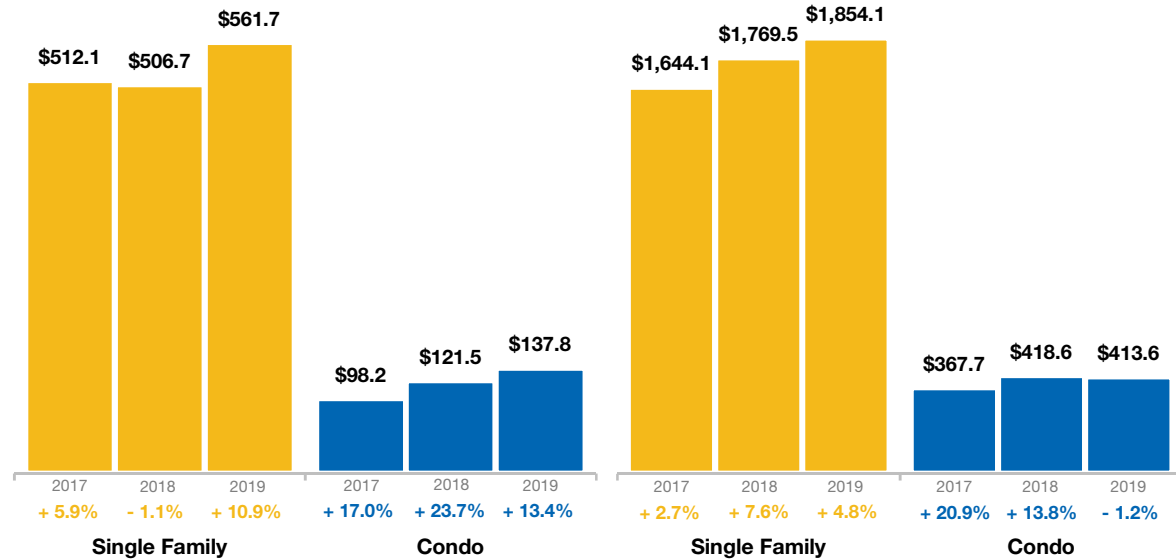


NH \$ Volume of Closed Sales

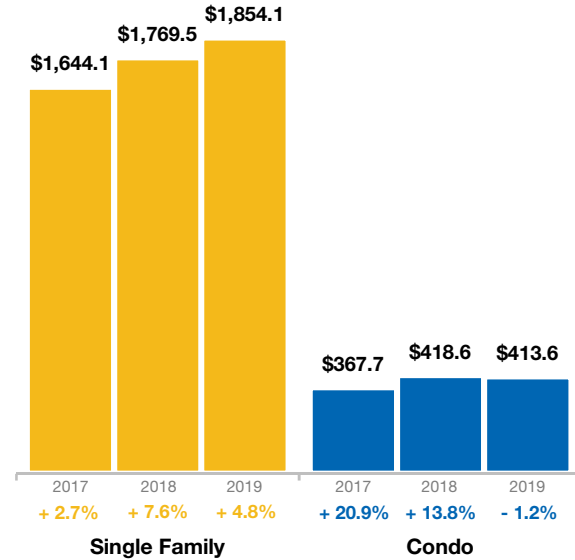
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



May



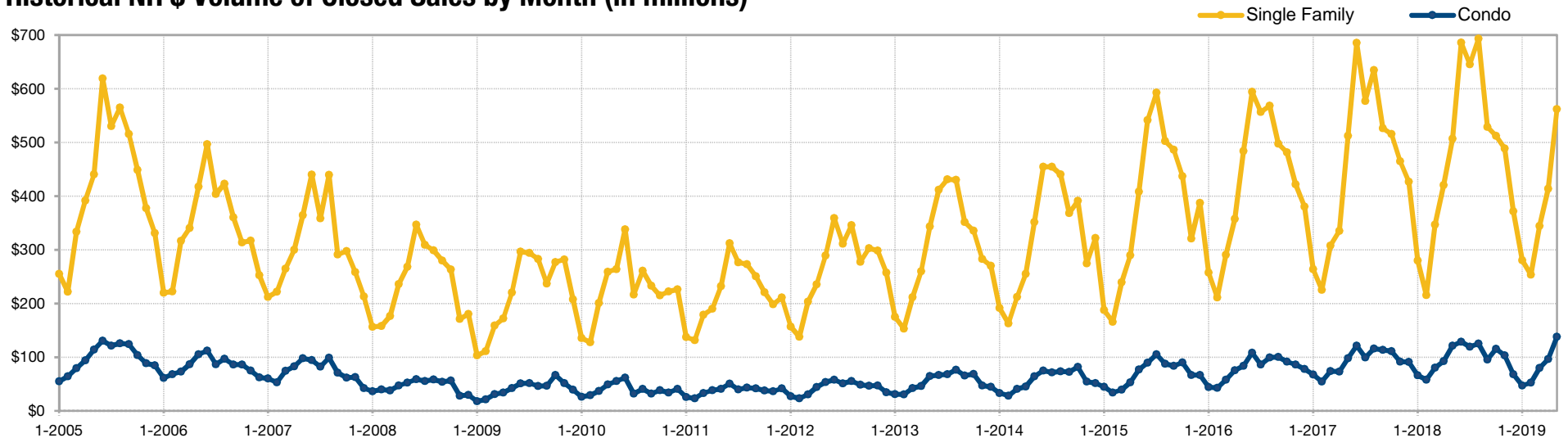
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	\$685.8	+0.1%	\$128.6	+5.8%
Jul-2018	\$645.6	+11.9%	\$119.5	+20.0%
Aug-2018	\$693.4	+9.2%	\$125.4	+8.1%
Sep-2018	\$528.9	+0.5%	\$95.4	-15.9%
Oct-2018	\$512.4	-0.6%	\$115.8	+4.1%
Nov-2018	\$488.9	+5.1%	\$103.1	+12.6%
Dec-2018	\$371.8	-12.9%	\$68.2	-25.1%
Jan-2019	\$280.7	+0.4%	\$47.1	-28.9%
Feb-2019	\$253.6	+17.7%	\$52.6	-9.0%
Mar-2019	\$344.4	-0.7%	\$79.7	-0.9%
Apr-2019	\$413.7	-1.7%	\$96.3	+3.9%
May-2019	\$561.7	+10.9%	\$137.8	+13.4%
12-Month Avg*	\$481.8	+3.2%	\$97.5	+0.6%

* \$ Volume of Closed Sales (in millions) for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

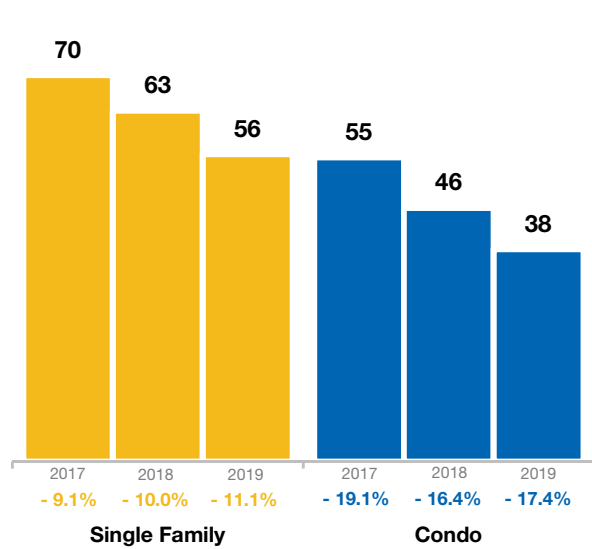


NH Days on Market

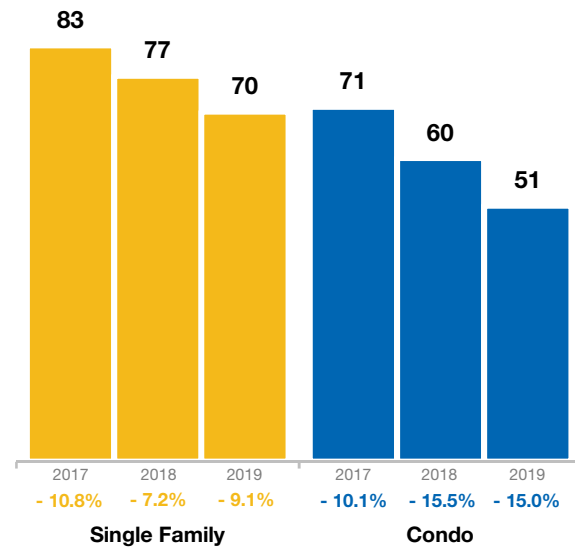
Average number of days between when a property is listed and when an offer is accepted in a given month.



May



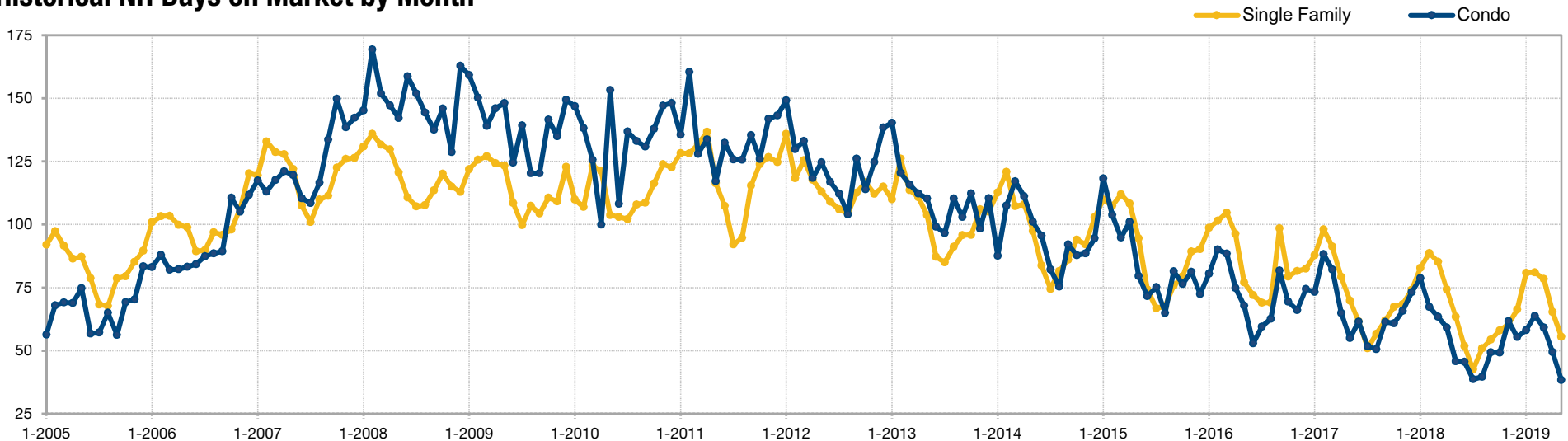
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	42	-17.6%	39	-25.0%
Aug-2018	51	-10.5%	40	-21.6%
Sep-2018	54	-12.9%	49	-19.7%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	60	-11.8%	62	-6.1%
Dec-2018	66	-10.8%	55	-24.7%
Jan-2019	81	-2.4%	58	-26.6%
Feb-2019	81	-9.0%	64	-4.5%
Mar-2019	78	-8.2%	59	-6.3%
Apr-2019	65	-12.2%	49	-16.9%
May-2019	56	-11.1%	38	-17.4%
12-Month Avg*	59	-11.8%	49	-19.2%

* Days on Market for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical NH Days on Market by Month

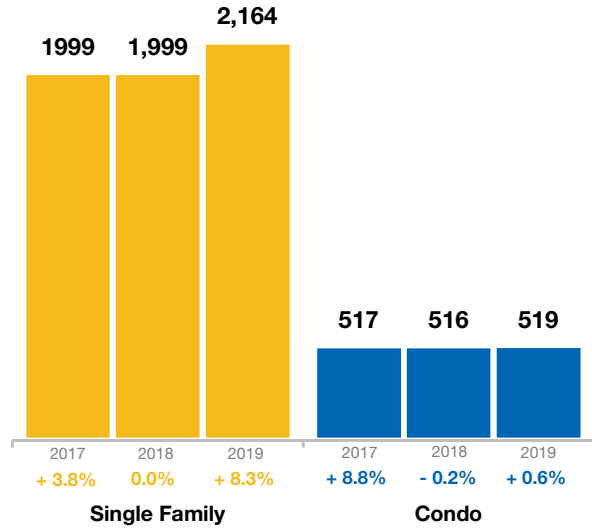


NH Pending Sales

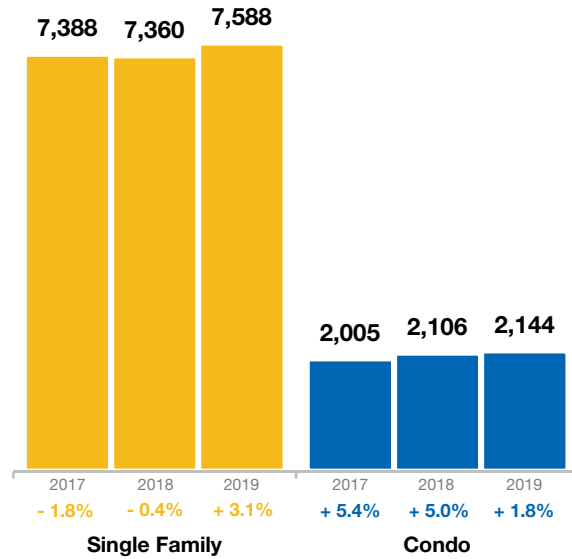
A count of the properties on which offers have been accepted in a given month.



May

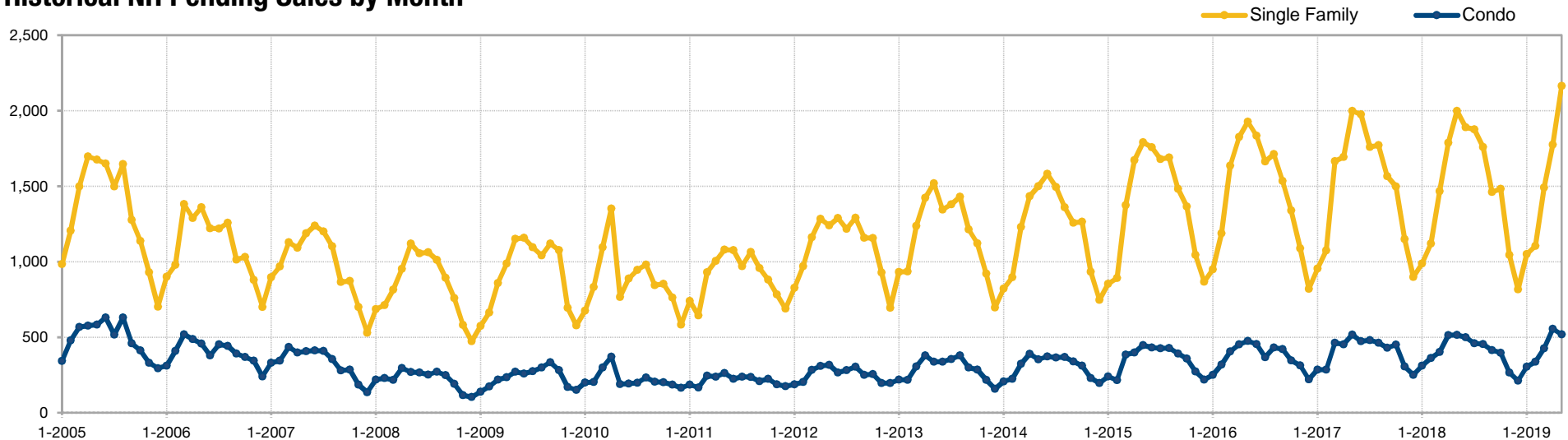


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	1,891	-4.3%	499	+5.3%
Jul-2018	1,877	+6.6%	459	-4.4%
Aug-2018	1,760	-0.7%	455	-1.7%
Sep-2018	1,462	-6.6%	414	-3.7%
Oct-2018	1,483	-1.1%	397	-12.0%
Nov-2018	1,045	-9.1%	267	-12.7%
Dec-2018	816	-9.1%	213	-15.1%
Jan-2019	1,051	+6.5%	304	-2.3%
Feb-2019	1,105	-1.3%	338	-6.6%
Mar-2019	1,492	+1.8%	427	+6.0%
Apr-2019	1,776	-0.7%	556	+8.2%
May-2019	2,164	+8.3%	519	+0.6%
12-Month Avg	1,494	-0.3%	404	-2.3%

Historical NH Pending Sales by Month

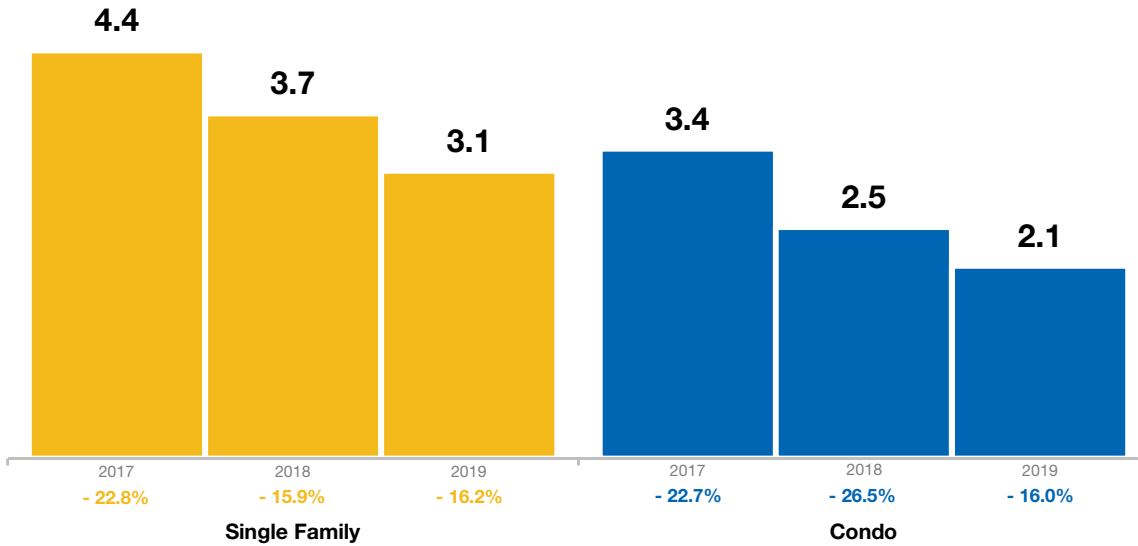


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



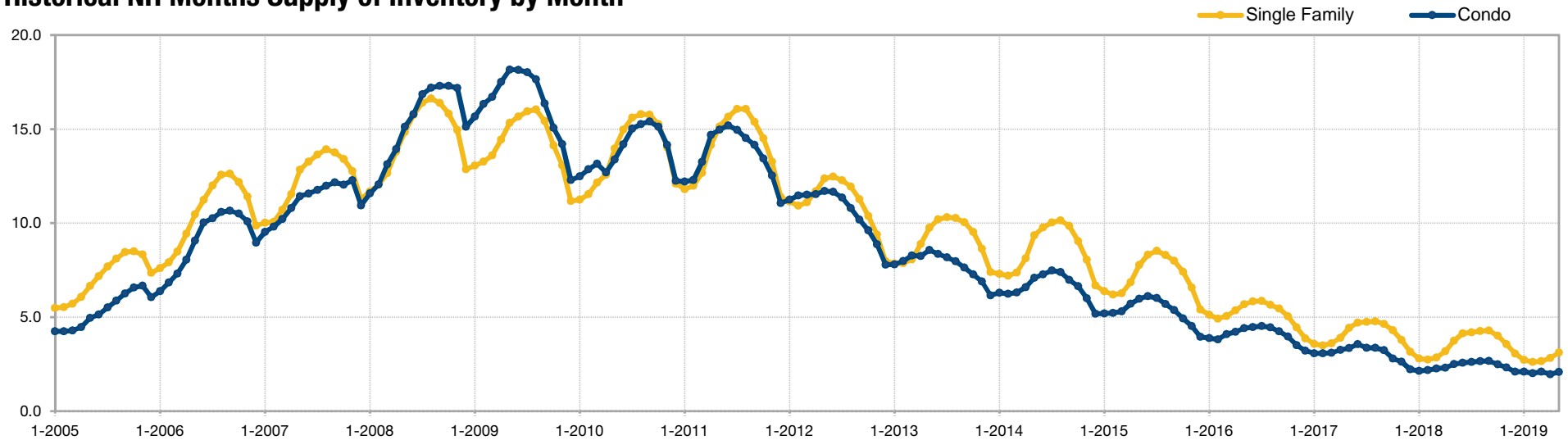
May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.2	-12.5%	2.6	-23.5%
Aug-2018	4.3	-10.4%	2.7	-20.6%
Sep-2018	4.3	-6.5%	2.7	-15.6%
Oct-2018	4.0	-7.0%	2.5	-10.7%
Nov-2018	3.6	-5.3%	2.3	-11.5%
Dec-2018	3.1	-3.1%	2.1	-4.5%
Jan-2019	2.7	-3.6%	2.1	0.0%
Feb-2019	2.6	-3.7%	2.0	-9.1%
Mar-2019	2.7	-6.9%	2.1	-8.7%
Apr-2019	2.8	-12.5%	2.0	-13.0%
May-2019	3.1	-16.2%	2.1	-16.0%
12-Month Avg*	3.5	-8.7%	2.3	-15.0%

* Months Supply for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

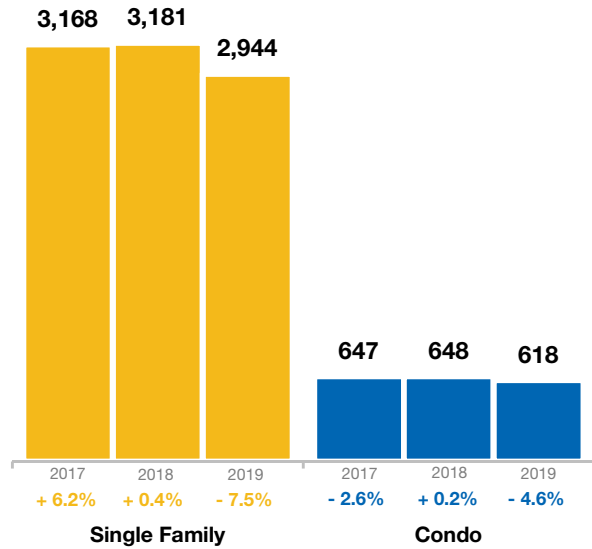


NH New Listings

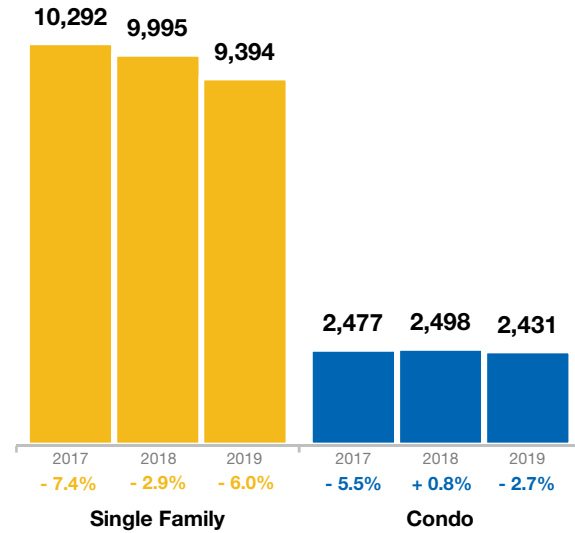
A count of the properties that have been newly listed on the market in a given month.



May

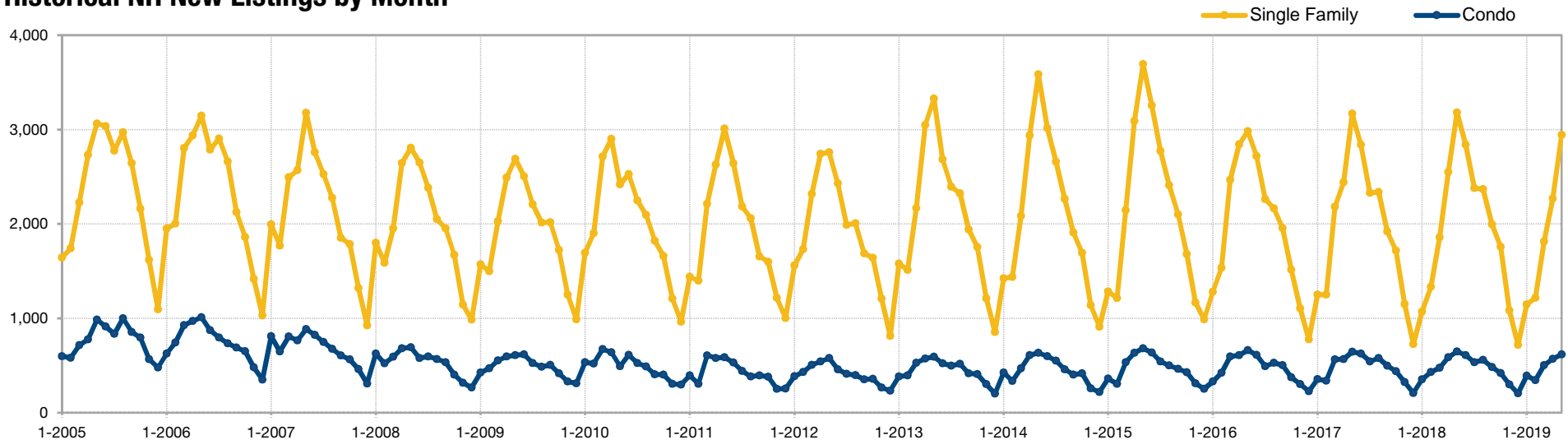


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	2,840	0.0%	611	-2.6%
Jul-2018	2,379	+2.1%	536	-1.3%
Aug-2018	2,369	+1.3%	559	-3.5%
Sep-2018	1,996	+3.9%	484	-3.0%
Oct-2018	1,760	+2.3%	421	-4.1%
Nov-2018	1,085	-5.7%	300	-8.0%
Dec-2018	719	-1.0%	207	-0.5%
Jan-2019	1,147	+7.3%	392	+10.7%
Feb-2019	1,218	-8.8%	346	-20.1%
Mar-2019	1,815	-2.3%	504	+5.9%
Apr-2019	2,270	-11.0%	571	-2.7%
May-2019	2,944	-7.5%	618	-4.6%
12-Month Avg	1,918	-2.1%	477	-3.0%

Historical NH New Listings by Month

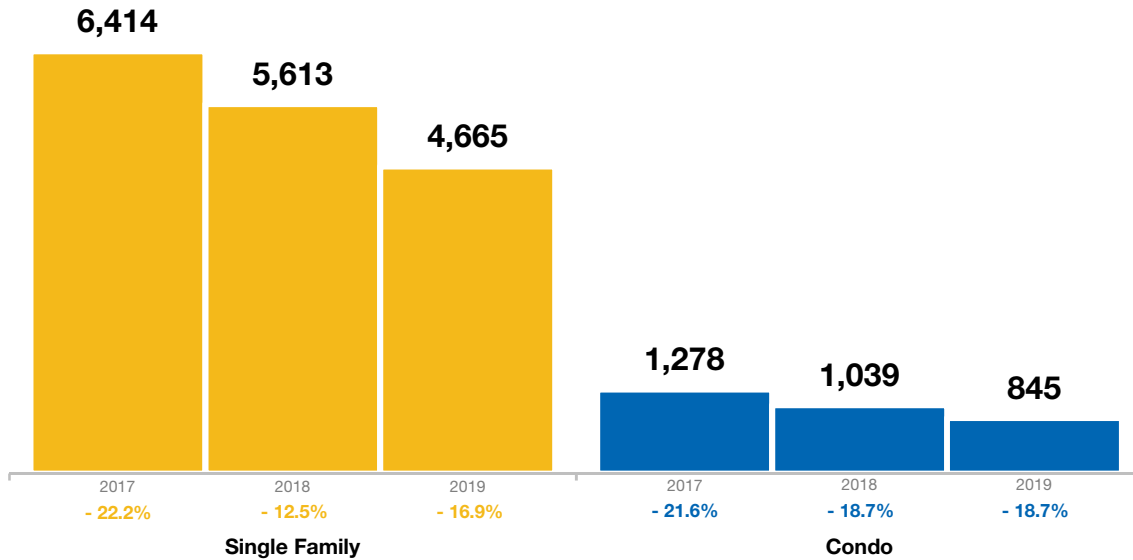


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

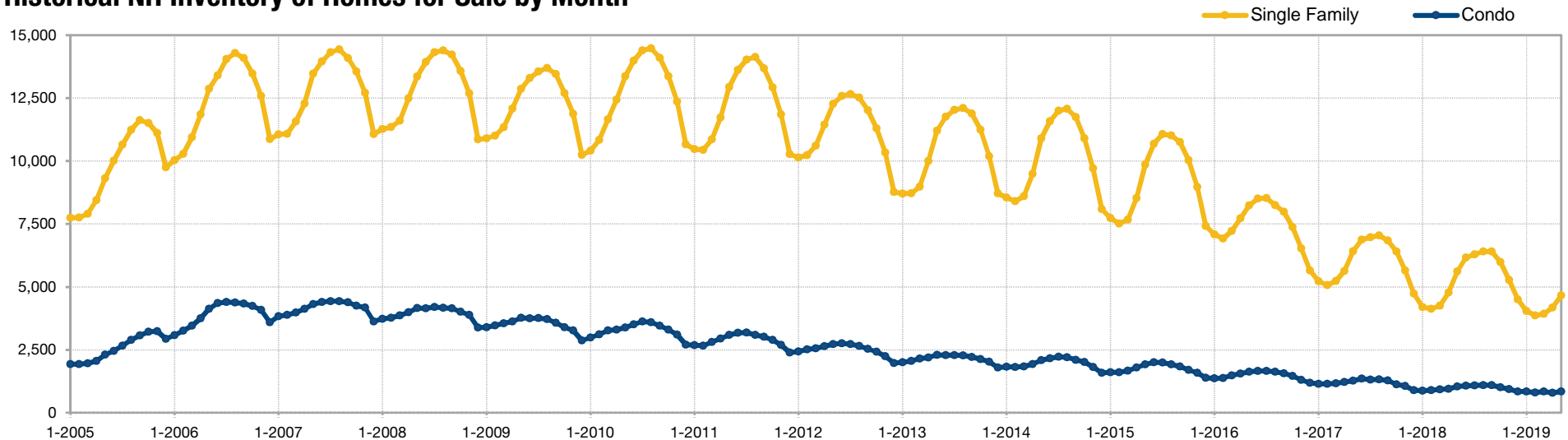


May



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	6,169	-10.3%	1,072	-21.2%
Jul-2018	6,288	-9.8%	1,081	-18.0%
Aug-2018	6,403	-9.2%	1,098	-17.1%
Sep-2018	6,406	-6.4%	1,099	-14.1%
Oct-2018	5,986	-6.6%	1,016	-10.2%
Nov-2018	5,275	-6.7%	939	-11.4%
Dec-2018	4,508	-4.8%	845	-6.1%
Jan-2019	4,044	-3.7%	842	-3.7%
Feb-2019	3,866	-6.4%	804	-10.9%
Mar-2019	3,932	-7.6%	840	-9.3%
Apr-2019	4,184	-12.3%	794	-16.8%
May-2019	4,665	-16.9%	845	-18.7%
12-Month Avg	5,144	-8.6%	940	-13.7%

Historical NH Inventory of Homes for Sale by Month



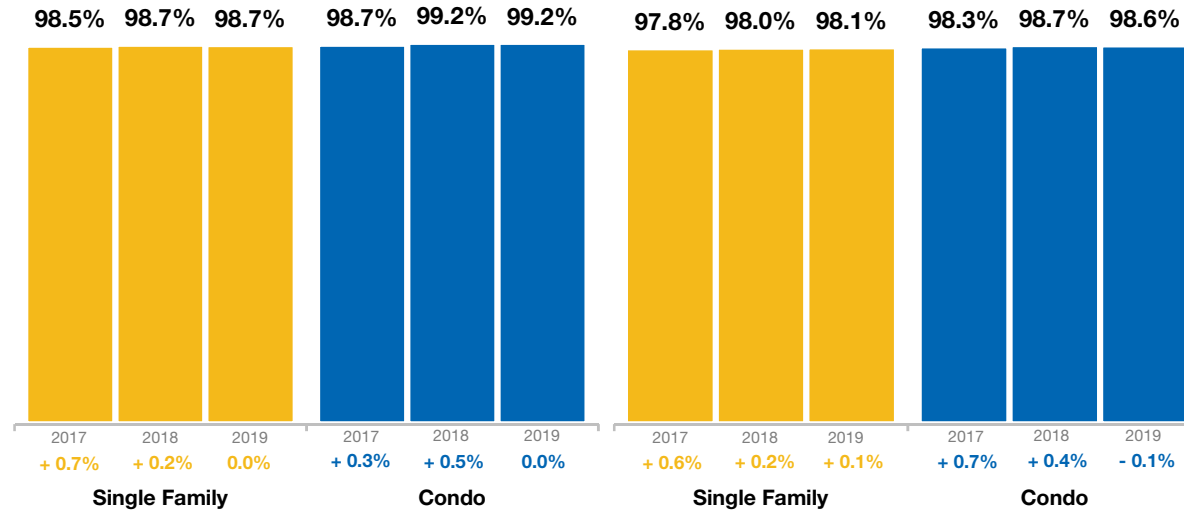
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



May

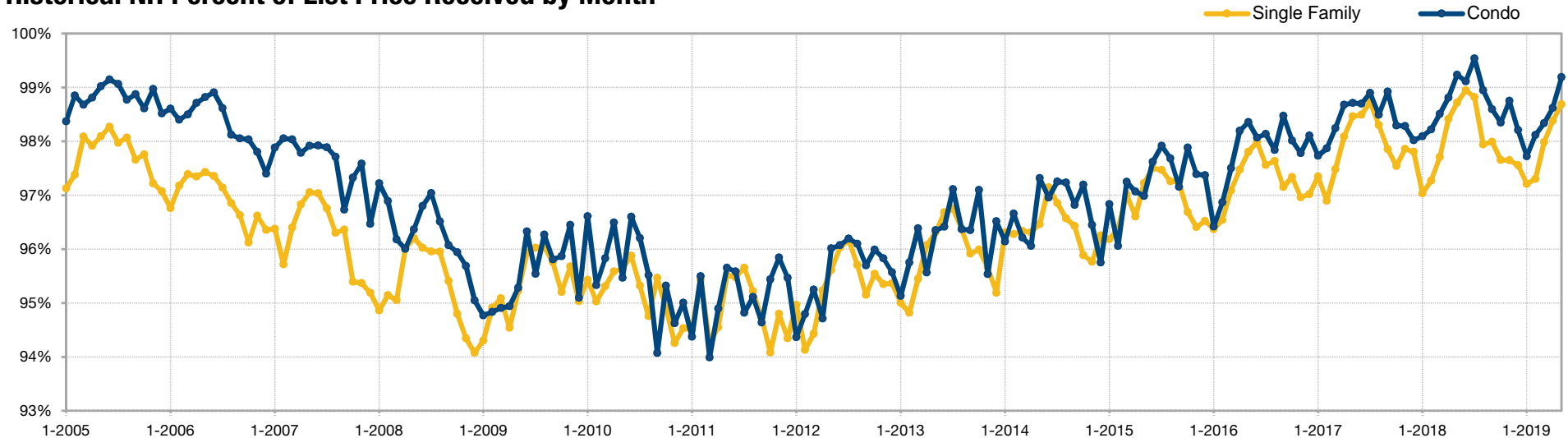
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	97.9%	-0.4%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.7%	+0.2%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.2%
Jan-2019	97.2%	+0.2%	97.7%	-0.4%
Feb-2019	97.3%	0.0%	98.1%	-0.1%
Mar-2019	98.0%	+0.3%	98.3%	-0.2%
Apr-2019	98.4%	0.0%	98.6%	-0.2%
May-2019	98.7%	0.0%	99.2%	0.0%
12-Month Avg*	98.1%	+0.0%	98.7%	+0.2%

* Pct. of List Price Received for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



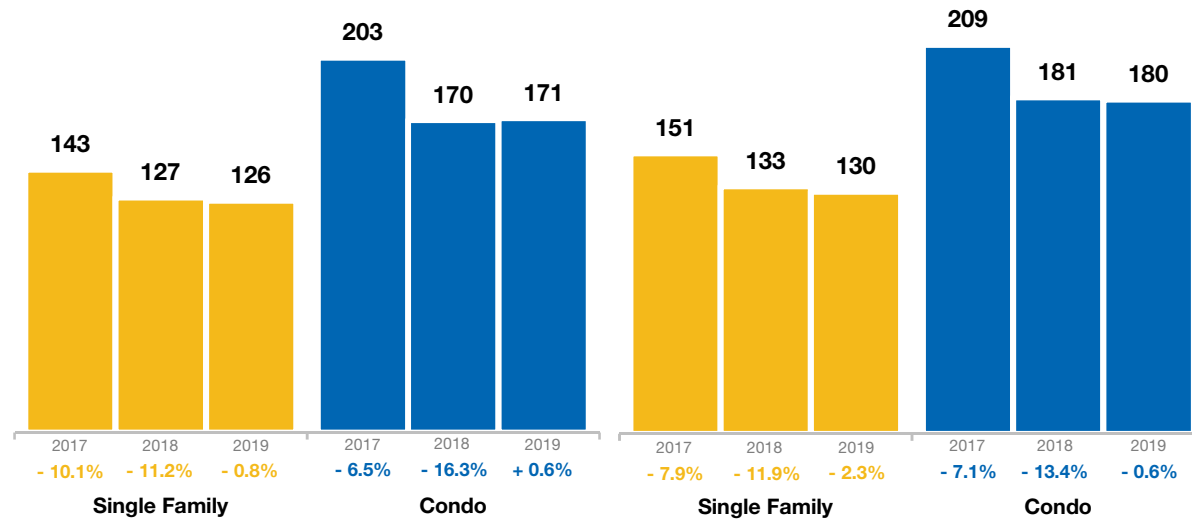
NH Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



May

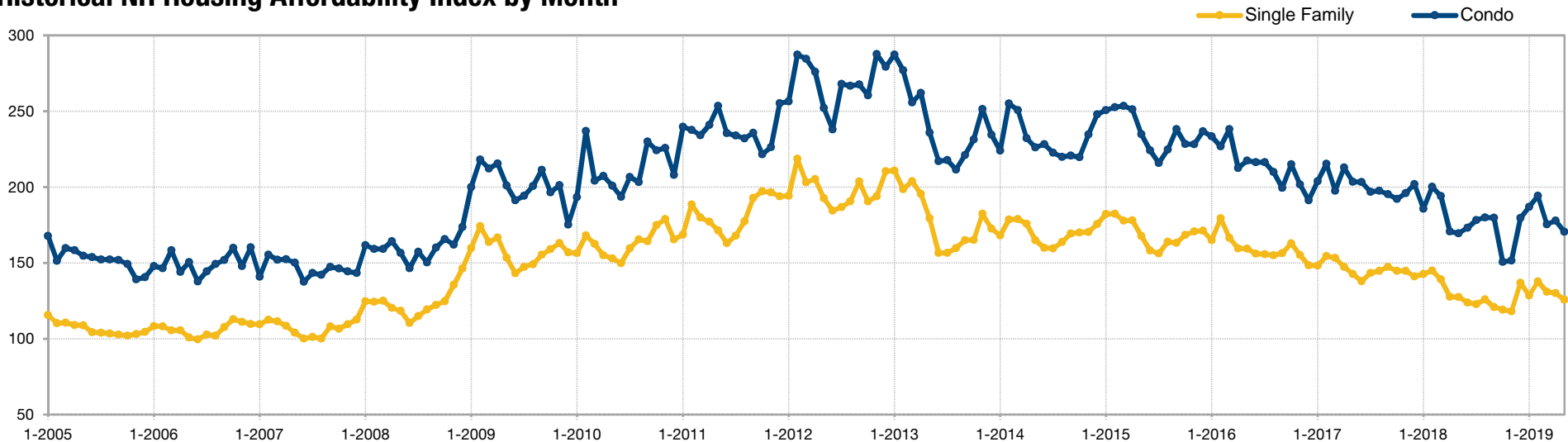
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	178	-9.6%
Aug-2018	126	-13.1%	180	-9.1%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	152	-22.4%
Dec-2018	137	-2.8%	180	-10.9%
Jan-2019	129	-9.8%	187	+0.5%
Feb-2019	138	-4.8%	194	-3.0%
Mar-2019	131	-5.8%	175	-9.8%
Apr-2019	130	+1.6%	178	+4.1%
May-2019	126	-0.8%	171	+0.6%
12-Month Avg*	127	-10.3%	141	-10.9%

* Affordability Index for all properties from June 2018 through May 2019. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	5-2018	5-2019	Percent Change	YTD 2018	YTD 2019	Percent Change
Closed Sales		2,145	2,265	+ 5.6%	7,708	7,615	- 1.2%
Median Sales Price		\$260,000	\$275,000	+ 5.8%	\$249,900	\$262,000	+ 4.8%
\$ Volume of Closed Sales (in millions)		\$635.2	\$707.7	+ 11.4%	\$2,212.9	\$2,293.6	+ 3.6%
Days on Market		60	51	- 15.0%	73	65	- 11.0%
Pending Sales		2,624	2,821	+ 7.5%	9,895	10,221	+ 3.3%
Months Supply		3.4	2.9	- 14.7%	--	--	--
New Listings		3,995	3,717	- 7.0%	13,008	12,372	- 4.9%
Homes for Sale		6,896	5,728	- 16.9%	--	--	--
Pct. of List Price Received		98.7%	98.7%	0.0%	97.9%	98.0%	+ 0.1%
Affordability Index		139	137	- 1.6%	145	144	- 0.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2018	5-2019	+ / -	5-2018	5-2019	+ / -	5-2018	5-2019	+ / -	5-2018	5-2019	+ / -	5-2018	5-2019	+ / -
Belknap	105	111	+ 5.7%	\$233,500	\$291,500	+ 24.8%	\$33.0	\$45.1	+ 36.7%	66	58	- 12.1%	133	131	- 1.5%
Belknap Year-to-Date	350	382	+ 9.1%	\$239,000	\$254,500	+ 6.5%	\$106.4	\$140.9	+ 32.4%	79	83	+ 5.1%	474	502	+ 5.9%
Carroll	101	97	- 4.0%	\$265,500	\$289,900	+ 9.2%	\$37.5	\$37.3	- 0.5%	90	86	- 4.4%	118	111	- 5.9%
Carroll Year-to-Date	342	336	- 1.8%	\$239,500	\$275,500	+ 15.0%	\$112.2	\$134.0	+ 19.4%	108	92	- 14.8%	441	425	- 3.6%
Cheshire	78	92	+ 17.9%	\$185,000	\$233,200	+ 26.1%	\$15.8	\$21.0	+ 32.9%	82	79	- 3.7%	115	126	+ 9.6%
Cheshire Year-to-Date	288	326	+ 13.2%	\$189,000	\$214,900	+ 13.7%	\$59.8	\$69.8	+ 16.7%	97	87	- 10.3%	383	442	+ 15.4%
Coos	45	45	0.0%	\$118,900	\$129,000	+ 8.5%	\$6.8	\$6.5	- 4.4%	183	137	- 25.1%	51	42	- 17.6%
Coos Year-to-Date	167	163	- 2.4%	\$120,000	\$107,000	- 10.8%	\$24.2	\$19.9	- 17.8%	164	134	- 18.3%	201	219	+ 9.0%
Grafton	111	126	+ 13.5%	\$230,500	\$237,885	+ 3.2%	\$31.3	\$36.1	+ 15.3%	109	68	- 37.6%	116	175	+ 50.9%
Grafton Year-to-Date	398	355	- 10.8%	\$229,950	\$225,000	- 2.2%	\$118.2	\$104.3	- 11.8%	121	100	- 17.4%	510	533	+ 4.5%
Hillsborough	407	420	+ 3.2%	\$308,000	\$317,000	+ 2.9%	\$134.5	\$145.1	+ 7.9%	42	37	- 11.9%	533	563	+ 5.6%
Hillsborough Year-to-Date	1,510	1,448	- 4.1%	\$285,000	\$305,000	+ 7.0%	\$478.8	\$484.1	+ 1.1%	60	51	- 15.0%	1,988	1,965	- 1.2%
Merrimack	181	177	- 2.2%	\$250,000	\$284,650	+ 13.9%	\$50.1	\$59.4	+ 18.6%	55	54	- 1.8%	242	277	+ 14.5%
Merrimack Year-to-Date	629	598	- 4.9%	\$250,000	\$262,100	+ 4.8%	\$177.4	\$180.4	+ 1.7%	75	64	- 14.7%	829	874	+ 5.4%
Rockingham	337	336	- 0.3%	\$367,000	\$386,336	+ 5.3%	\$139.3	\$148.7	+ 6.7%	41	48	+ 17.1%	471	483	+ 2.5%
Rockingham Year-to-Date	1,177	1,198	+ 1.8%	\$364,425	\$375,000	+ 2.9%	\$489.2	\$524.9	+ 7.3%	57	59	+ 3.5%	1,608	1,659	+ 3.2%
Strafford	140	153	+ 9.3%	\$277,500	\$280,900	+ 1.2%	\$40.9	\$48.7	+ 19.1%	60	44	- 26.7%	168	183	+ 8.9%
Strafford Year-to-Date	550	512	- 6.9%	\$268,000	\$269,450	+ 0.5%	\$160.1	\$150.7	- 5.9%	66	63	- 4.5%	682	694	+ 1.8%
Sullivan	54	60	+ 11.1%	\$187,000	\$166,250	- 11.1%	\$17.5	\$13.9	- 20.6%	130	88	- 32.3%	52	73	+ 40.4%
Sullivan Year-to-Date	186	213	+ 14.5%	\$160,000	\$173,000	+ 8.1%	\$43.0	\$45.1	+ 4.9%	117	103	- 12.0%	244	275	+ 12.7%
Entire State	1,559	1,617	+ 3.7%	\$284,500	\$300,000	+ 5.4%	\$506.7	\$561.7	+ 10.9%	63	56	- 11.1%	1,999	2,164	+ 8.3%
Entire State Year-to-Date	5,597	5,531	- 1.2%	\$272,475	\$289,900	+ 6.4%	\$1,769.5	\$1,854.1	+ 4.8%	77	70	- 9.1%	7,360	7,588	+ 3.1%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2018	5-2019	+ / -	5-2018	5-2019	+ / -	5-2018	5-2019	+ / -	5-2018	5-2019	+ / -	5-2018	5-2019	+ / -
Belknap	24	29	+ 20.8%	\$187,500	\$186,000	- 0.8%	\$5.2	\$6.8	+ 30.8%	46	58	+ 26.1%	30	24	- 20.0%
Belknap Year-to-Date	94	89	- 5.3%	\$174,750	\$185,000	+ 5.9%	\$20.7	\$19.0	- 8.2%	89	51	- 42.7%	117	113	- 3.4%
Carroll	26	21	- 19.2%	\$171,500	\$223,500	+ 30.3%	\$6.3	\$5.8	- 7.9%	82	44	- 46.3%	21	25	+ 19.0%
Carroll Year-to-Date	101	86	- 14.9%	\$175,000	\$210,000	+ 20.0%	\$21.3	\$19.9	- 6.6%	87	91	+ 4.6%	116	106	- 8.6%
Cheshire	16	15	- 6.3%	\$159,950	\$134,900	- 15.7%	\$2.7	\$2.2	- 18.5%	99	41	- 58.6%	12	9	- 25.0%
Cheshire Year-to-Date	31	33	+ 6.5%	\$158,000	\$146,000	- 7.6%	\$4.9	\$5.0	+ 2.0%	93	54	- 41.9%	53	44	- 17.0%
Coos	2	2	0.0%	\$474,500	\$322,500	- 32.0%	\$0.9	\$0.6	- 33.3%	49	191	+ 289.8%	2	2	0.0%
Coos Year-to-Date	9	9	0.0%	\$220,000	\$322,450	+ 46.6%	\$2.5	\$3.2	+ 28.0%	148	97	- 34.5%	10	10	0.0%
Grafton	52	66	+ 26.9%	\$218,250	\$192,500	- 11.8%	\$11.6	\$15.8	+ 36.2%	84	59	- 29.8%	40	46	+ 15.0%
Grafton Year-to-Date	175	177	+ 1.1%	\$175,500	\$161,000	- 8.3%	\$37.0	\$35.7	- 3.5%	97	85	- 12.4%	204	229	+ 12.3%
Hillsborough	175	178	+ 1.7%	\$213,900	\$224,950	+ 5.2%	\$40.8	\$43.7	+ 7.1%	32	26	- 18.8%	176	168	- 4.5%
Hillsborough Year-to-Date	564	590	+ 4.6%	\$197,500	\$206,235	+ 4.4%	\$125.1	\$132.4	+ 5.8%	47	39	- 17.0%	690	709	+ 2.8%
Merrimack	26	39	+ 50.0%	\$153,350	\$170,000	+ 10.9%	\$4.7	\$7.1	+ 51.1%	27	26	- 3.7%	34	40	+ 17.6%
Merrimack Year-to-Date	122	128	+ 4.9%	\$163,600	\$185,500	+ 13.4%	\$22.0	\$25.1	+ 14.1%	46	38	- 17.4%	143	150	+ 4.9%
Rockingham	144	153	+ 6.3%	\$262,450	\$275,000	+ 4.8%	\$43.6	\$49.2	+ 12.8%	43	40	- 7.0%	164	169	+ 3.0%
Rockingham Year-to-Date	546	501	- 8.2%	\$250,000	\$260,000	+ 4.0%	\$166.8	\$154.7	- 7.3%	55	47	- 14.5%	650	648	- 0.3%
Strafford	21	29	+ 38.1%	\$200,000	\$148,900	- 25.6%	\$4.2	\$4.8	+ 14.3%	29	19	- 34.5%	29	30	+ 3.4%
Strafford Year-to-Date	80	84	+ 5.0%	\$170,500	\$170,000	- 0.3%	\$15.2	\$15.5	+ 2.0%	40	48	+ 20.0%	101	111	+ 9.9%
Sullivan	5	7	+ 40.0%	\$195,000	\$190,000	- 2.6%	\$1.3	\$1.8	+ 38.5%	26	118	+ 353.8%	8	6	- 25.0%
Sullivan Year-to-Date	16	16	0.0%	\$146,500	\$182,500	+ 24.6%	\$3.0	\$3.1	+ 3.3%	26	126	+ 384.6%	22	24	+ 9.1%
Entire State	491	539	+ 9.8%	\$213,900	\$221,100	+ 3.4%	\$121.5	\$137.8	+ 13.4%	46	38	- 17.4%	516	519	+ 0.6%
Entire State Year-to-Date	1,738	1,713	- 1.4%	\$200,500	\$210,000	+ 4.7%	\$418.6	\$413.6	- 1.2%	60	51	- 15.0%	2,106	2,144	+ 1.8%