

NH Monthly Indicators



January 2014

The same factors that catalyzed widespread market recovery in 2012 and 2013 are likely to continue in 2014, though perhaps at a more moderate pace. That's not a bad thing, since the market is returning to a stable, healthy state. Potential trends to watch for in 2014 include increased seller activity, more new construction and fewer foreclosures on the market. Inventory is another metric to watch this year.

New Listings were down 8.7 percent for single family homes but increased 6.7 percent for condo properties. Pending Sales decreased 8.3 percent for single family homes and 4.9 percent for condo properties.

The Median Sales Price was up 14.3 percent to \$220,000 for single family homes and 16.7 percent to \$165,000 for condo properties. Months Supply of Inventory decreased 23.2 percent for single family units and 31.2 percent for condo units.

Given how far the market has come, it's a good time for folks to reassess their situation. Many who were hesitant to sell in recent years may find themselves in a completely different position. Getting a fresh comparative market analysis might be a good idea. Interest rates remain attractive and should remain below their long-term average, but they are expected to creep higher in 2014. Politicians are gearing up for midterm elections, so pay close attention to campaign messaging as relates to real estate or mortgage financing. Job growth is still fundamental and is likely to dominate this election cycle.

Monthly Snapshot

- 13.1% **+ 14.3%** **+ 9.2%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
-13.1%	+14.3%	+9.2%

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire Association of REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars				1-2013		1-2014		Percent Change		YTD 2013		YTD 2014		Percent Change	
	1-2011	1-2012	1-2013	1-2014	Value	% Change	Value	% Change	Value	% Change	Value	% Change	Value	% Change	Value	% Change
Closed Sales					801	-13.1%	696	-13.1%	801	-13.1%	696	-13.1%	801	-13.1%	696	-13.1%
Median Sales Price					\$192,500	+14.3%	\$220,000	+14.3%	\$192,500	+14.3%	\$220,000	+14.3%	\$192,500	+14.3%	\$220,000	+14.3%
\$ Volume of Closed Sales (in millions)					\$174.3	+9.2%	\$190.2	+9.2%	\$174.3	+9.2%	\$190.2	+9.2%	\$174.3	+9.2%	\$190.2	+9.2%
Days on Market					110	+3.6%	114	+3.6%	110	+3.6%	114	+3.6%	110	+3.6%	114	+3.6%
Pending Sales					808	-8.3%	741	-8.3%	808	-8.3%	741	-8.3%	808	-8.3%	741	-8.3%
Months Supply					9.5	-23.2%	7.3	-23.2%	9.5	-23.2%	7.3	-23.2%	9.5	-23.2%	7.3	-23.2%
New Listings					1,584	-8.7%	1,446	-8.7%	1,584	-8.7%	1,446	-8.7%	1,584	-8.7%	1,446	-8.7%
Homes for Sale					10,394	-16.7%	8,658	-16.7%	10,394	-16.7%	8,658	-16.7%	--	--	--	--
Pct. of List Price Received					95.0%	+1.4%	96.3%	+1.4%	95.0%	+1.4%	96.3%	+1.4%	95.0%	+1.4%	96.3%	+1.4%
Affordability Index					210	-18.6%	171	-18.6%	210	-18.6%	171	-18.6%	210	-18.6%	171	-18.6%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



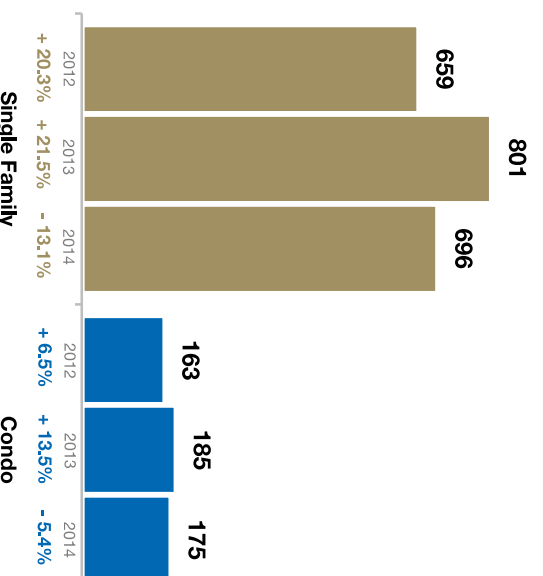
Key Metrics	Historical Sparkbars				1-2013		1-2014		Percent Change		YTD 2013		YTD 2014		Percent Change	
	1-2011	1-2012	1-2013	1-2014	Value	% Change	Value	% Change	Value	% Change	Value	% Change	Value	% Change	Value	% Change
Closed Sales					185	-5.4%	175	-5.4%	185	-5.4%	175	-5.4%	185	-5.4%	175	-5.4%
Median Sales Price					\$141,400	+16.7%	\$165,000	+16.7%	\$141,400	+16.7%	\$165,000	+16.7%	\$141,400	+16.7%	\$165,000	+16.7%
\$ Volume of Closed Sales (in millions)					\$31.0	+4.1%	\$32.3	+4.1%	\$31.0	+4.1%	\$32.3	+4.1%	\$31.0	+4.1%	\$32.3	+4.1%
Days on Market					144	-36.1%	92	-36.1%	144	-36.1%	92	-36.1%	144	-36.1%	92	-36.1%
Pending Sales					205	-4.9%	195	-4.9%	205	-4.9%	195	-4.9%	205	-4.9%	195	-4.9%
Months Supply					9.3	-31.2%	6.4	-31.2%	9.3	-31.2%	6.4	-31.2%	9.3	-31.2%	6.4	-31.2%
New Listings					388	+6.7%	414	+6.7%	388	+6.7%	414	+6.7%	388	+6.7%	414	+6.7%
Homes for Sale					2,360	-20.8%	1,868	-20.8%	2,360	-20.8%	1,868	-20.8%	2,360	-20.8%	1,868	-20.8%
Pct. of List Price Received					95.1%	+1.2%	96.2%	+1.2%	95.1%	+1.2%	96.2%	+1.2%	95.1%	+1.2%	96.2%	+1.2%
Affordability Index					268	-19.0%	217	-19.0%	268	-19.0%	217	-19.0%	268	-19.0%	217	-19.0%

NH Closed Sales

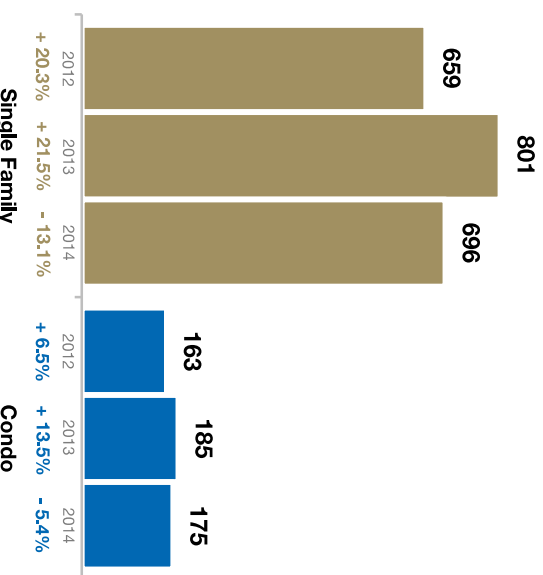
A count of the actual sales that closed in a given month.



January

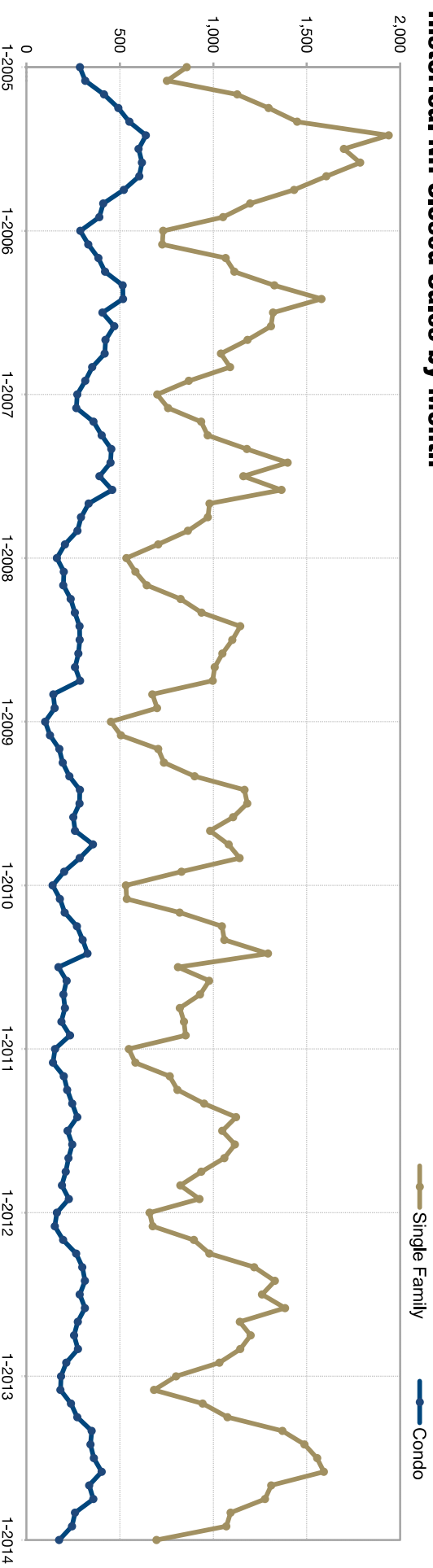


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	683	+1.0%	182	+19.7%
Mar-2013	943	+5.2%	238	+21.4%
Apr-2013	1,076	+9.9%	272	+2.3%
May-2013	1,370	+12.4%	349	+16.7%
Jun-2013	1,488	+11.9%	343	+9.6%
Jul-2013	1,556	+23.4%	361	+26.7%
Aug-2013	1,592	+15.0%	403	+28.8%
Sep-2013	1,310	+14.7%	336	+22.2%
Oct-2013	1,277	+6.4%	358	+40.4%
Nov-2013	1,093	-4.5%	260	-5.8%
Dec-2013	1,070	+3.6%	244	+14.6%
Jan-2014	696	-13.1%	175	-5.4%
12-Month Avg	1,180	+8.3%	293	+16.3%

Historical NH Closed Sales by Month



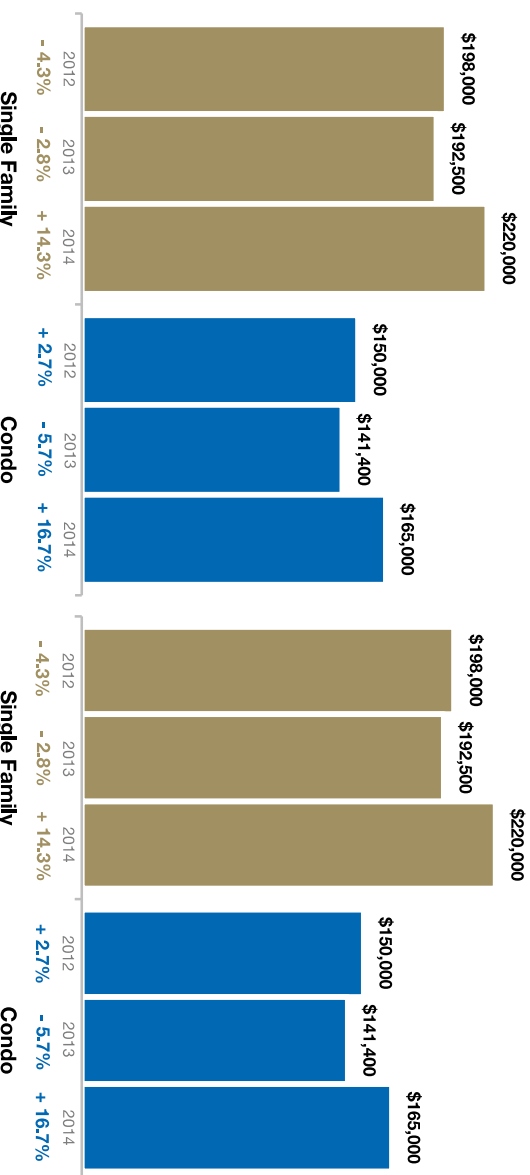
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

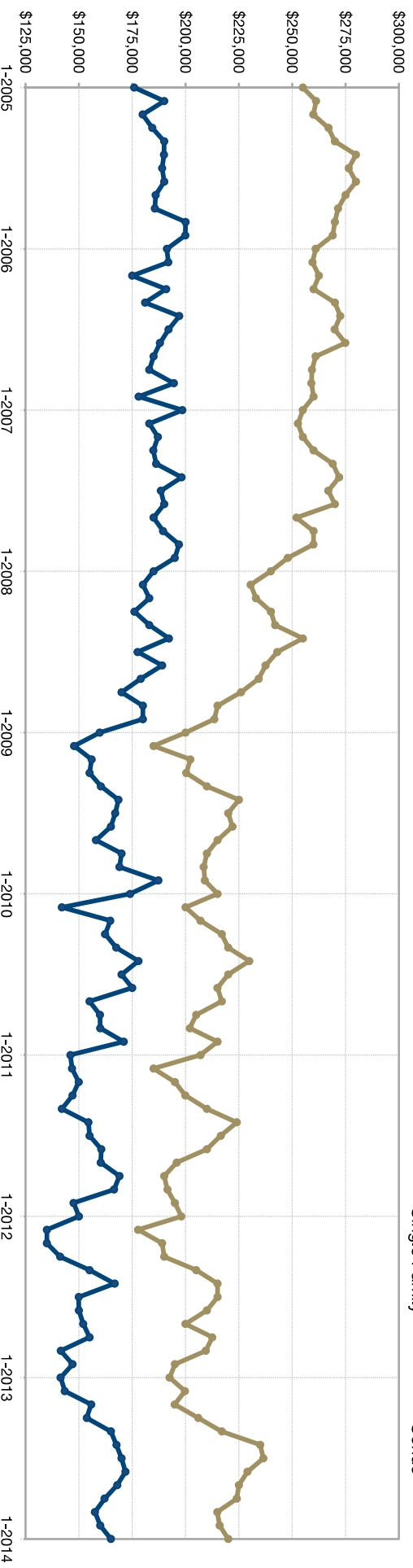


January

Year to Date



Historical NH Median Sales Price by Month



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	\$199,700	+12.3%	\$143,351	+6.2%
Mar-2013	\$194,900	+3.1%	\$155,750	+15.4%
Apr-2013	\$206,000	+8.4%	\$153,700	+8.9%
May-2013	\$217,000	+5.9%	\$165,000	+6.5%
Jun-2013	\$235,000	+9.3%	\$167,600	+0.5%
Jul-2013	\$236,500	+10.0%	\$170,000	+13.4%
Aug-2013	\$229,000	+9.0%	\$171,800	+14.5%
Sep-2013	\$225,000	+12.5%	\$167,950	+10.5%
Oct-2013	\$224,000	+5.4%	\$162,000	+4.5%
Nov-2013	\$214,900	+2.6%	\$157,500	+11.3%
Dec-2013	\$216,000	+10.8%	\$160,000	+8.8%
Jan-2014	\$220,000	+14.3%	\$165,000	+16.7%
12-Month Avg*	\$220,500	+9.2%	\$163,000	+9.0%

* Median Sales Price for all properties from February 2013 through January 2014. This is not the average of the individual figures above.

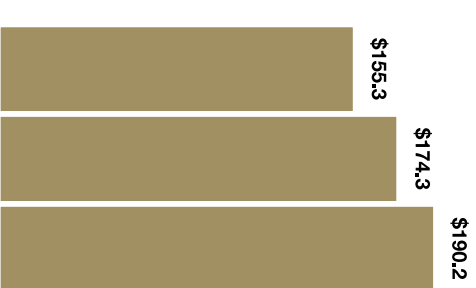
— Single Family — Condo

NH \$ Volume of Closed Sales

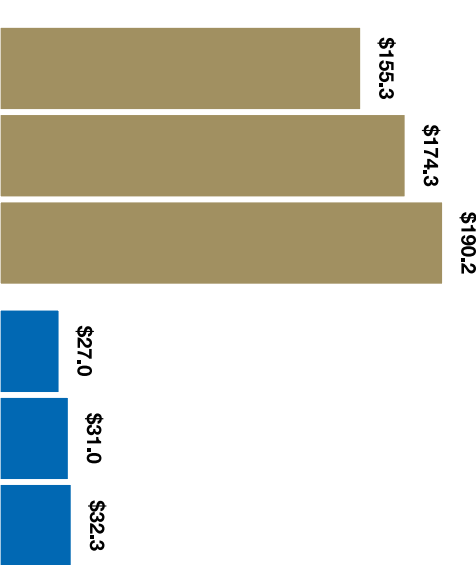
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



January

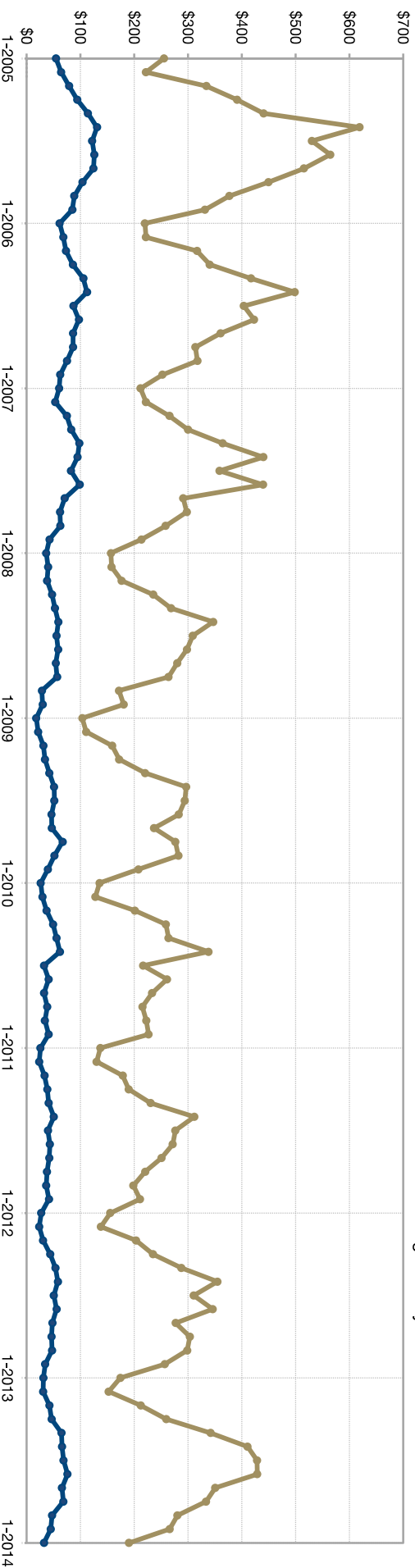


Year to Date



Year	Single Family % Change	Condo % Change
2012	+13.3%	+5.3%
2013	+12.2%	+14.9%
2014	+9.2%	+4.1%

Historical NH \$ Volume of Closed Sales by Month (in millions)



	Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	\$152.5		+10.5%	\$30.7	+31.6%
Mar-2013	\$212.3		+4.4%	\$42.5	+39.1%
Apr-2013	\$259.6		+10.5%	\$46.4	+6.0%
May-2013	\$342.0		+18.9%	\$64.7	+21.0%
Jun-2013	\$410.6		+15.7%	\$65.7	+12.9%
Jul-2013	\$428.4		+37.9%	\$68.6	+35.9%
Aug-2013	\$428.6		+23.9%	\$75.9	+36.1%
Sep-2013	\$350.6		+26.5%	\$65.6	+36.8%
Oct-2013	\$333.4		+9.9%	\$68.2	+47.0%
Nov-2013	\$280.3		-6.1%	\$47.3	+0.2%
Dec-2013	\$265.9		+3.6%	\$44.8	+30.6%
Jan-2014	\$190.2		+9.2%	\$32.3	+4.1%
12-Month Avg*	\$304.5		+14.8%	\$54.4	+25.0%

* \$ Volume of Closed Sales (in millions) for all properties from February 2013 through January 2014. This is not the average of the individual figures above.

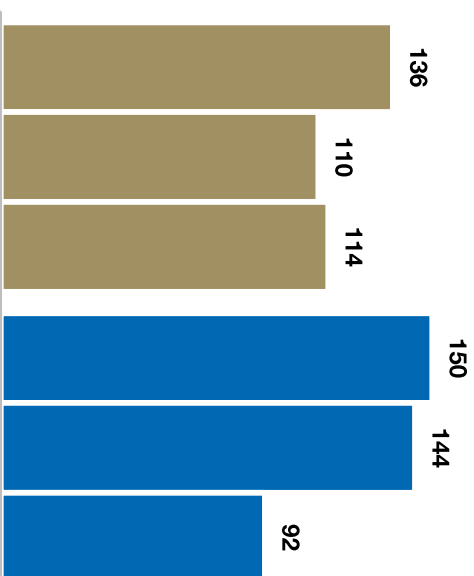
— Single Family — Condo

NH Days on Market

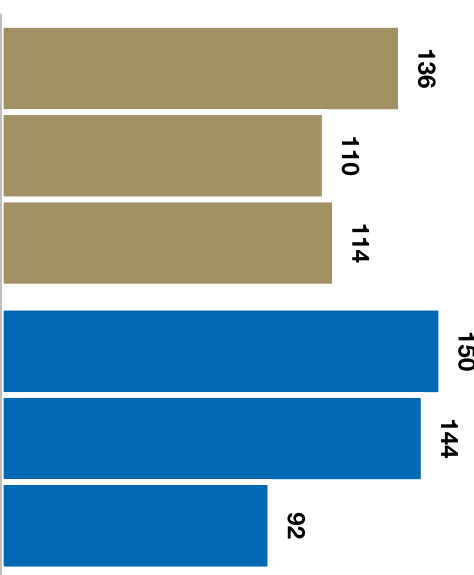
Average number of days between when a property is listed and when an offer is accepted in a given month.



January



Year to Date



Single Family

Condo

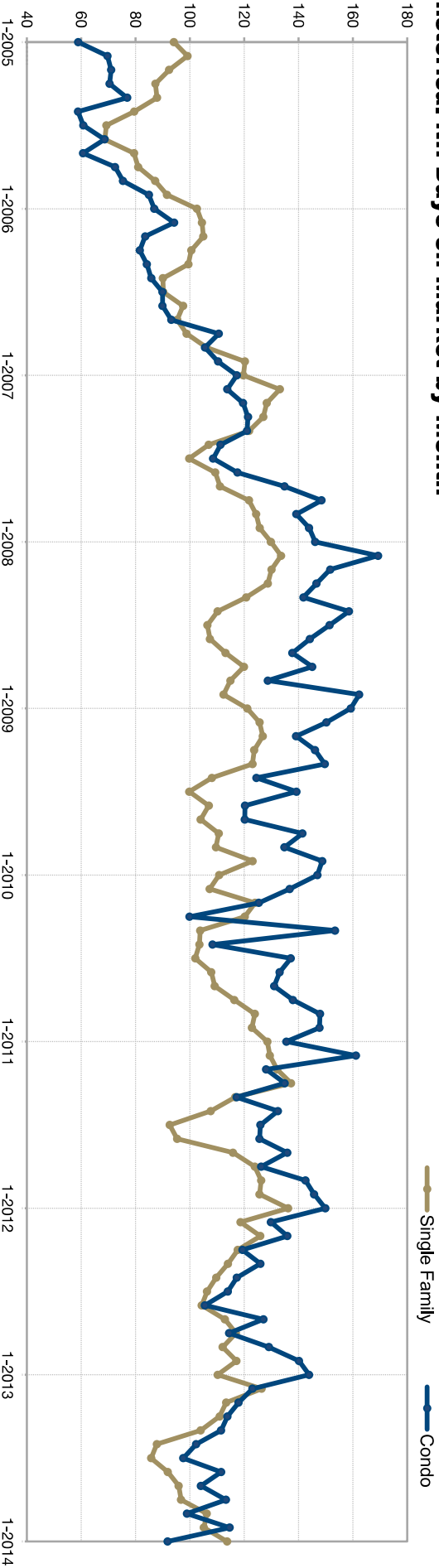
Single Family

Condo

Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	126	+5.9%	123	-5.4%
Mar-2013	113	-10.3%	118	-13.2%
Apr-2013	111	-5.9%	114	-4.2%
May-2013	104	-8.8%	111	-11.9%
Jun-2013	88	-20.0%	102	-12.8%
Jul-2013	86	-18.9%	98	-14.0%
Aug-2013	92	-11.5%	111	+4.7%
Sep-2013	96	-15.0%	104	-18.1%
Oct-2013	97	-17.1%	113	-0.9%
Nov-2013	106	-5.4%	99	-23.3%
Dec-2013	105	-10.3%	115	-17.9%
Jan-2014	114	+3.6%	92	-36.1%
12-Month Avg*	100	-11.2%	108	-12.5%

* Days on Market for all properties from February 2013 through January 2014. This is not the average of the individual figures above.

Historical NH Days on Market by Month



— Single Family

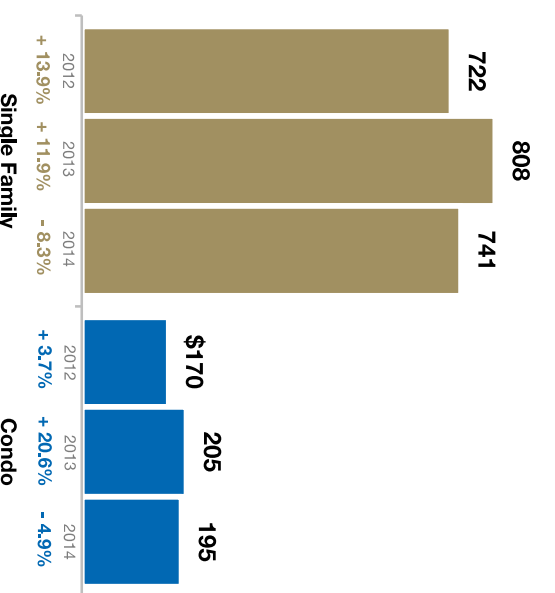
— Condo

NH Pending Sales

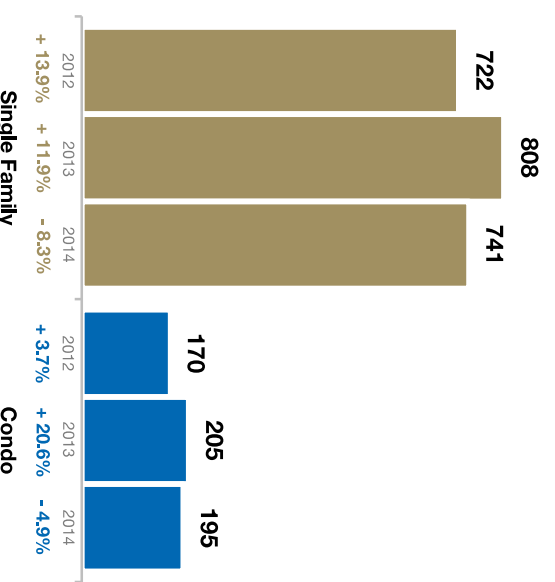
A count of the properties on which offers have been accepted in a given month.



January

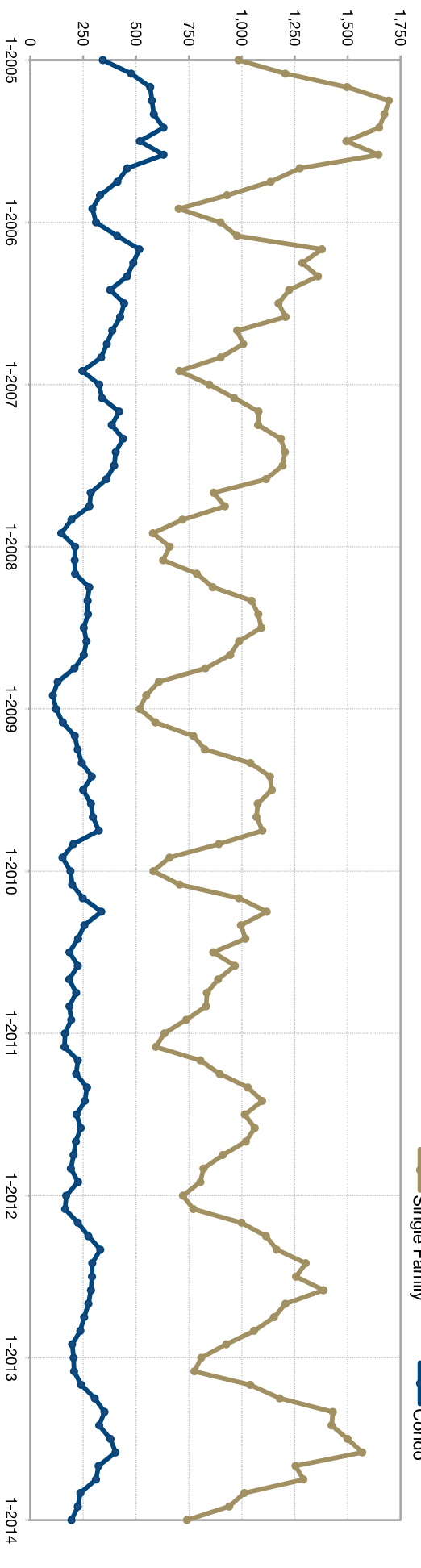


Year to Date



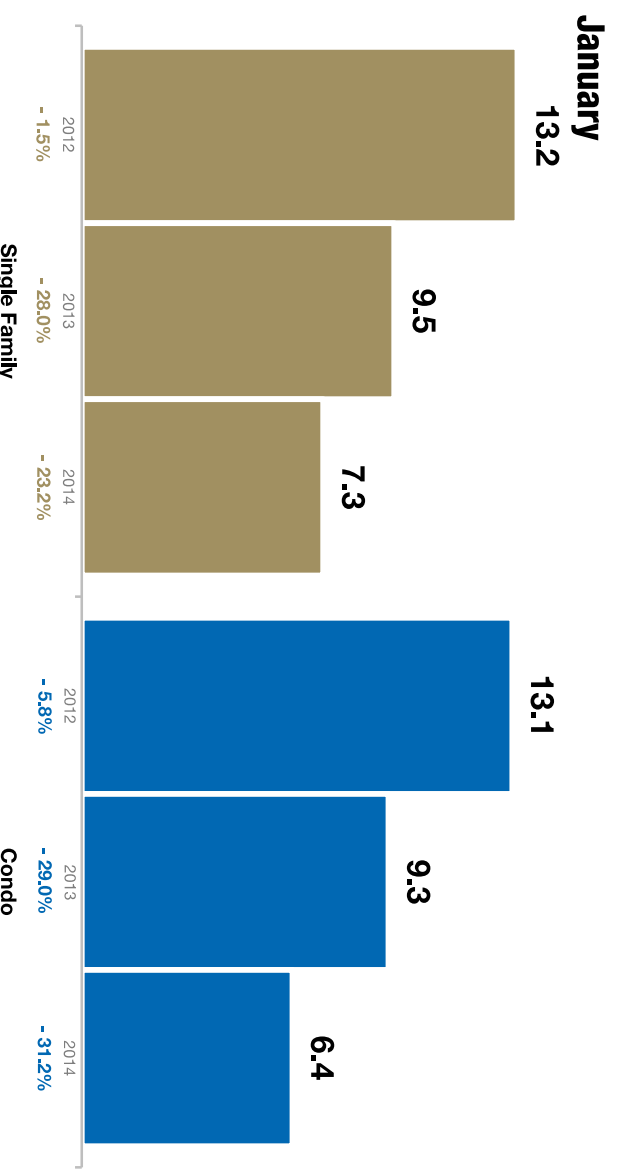
Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	776	+0.6%	207	+25.5%
Mar-2013	1,039	+4.1%	241	+7.1%
Apr-2013	1,179	+5.8%	305	+10.9%
May-2013	1,430	+22.7%	351	+6.0%
Jun-2013	1,424	+9.4%	326	+11.3%
Jul-2013	1,500	+19.4%	379	+29.8%
Aug-2013	1,569	+13.2%	403	+40.4%
Sep-2013	1,254	+4.0%	323	+17.5%
Oct-2013	1,291	+12.1%	311	+22.0%
Nov-2013	1,012	-4.3%	237	0.0%
Dec-2013	940	+1.4%	225	+13.6%
Jan-2014	741	-8.3%	195	-4.9%
12-Month Avg	1,180	+7.7%	292	+15.3%

Historical NH Pending Sales by Month



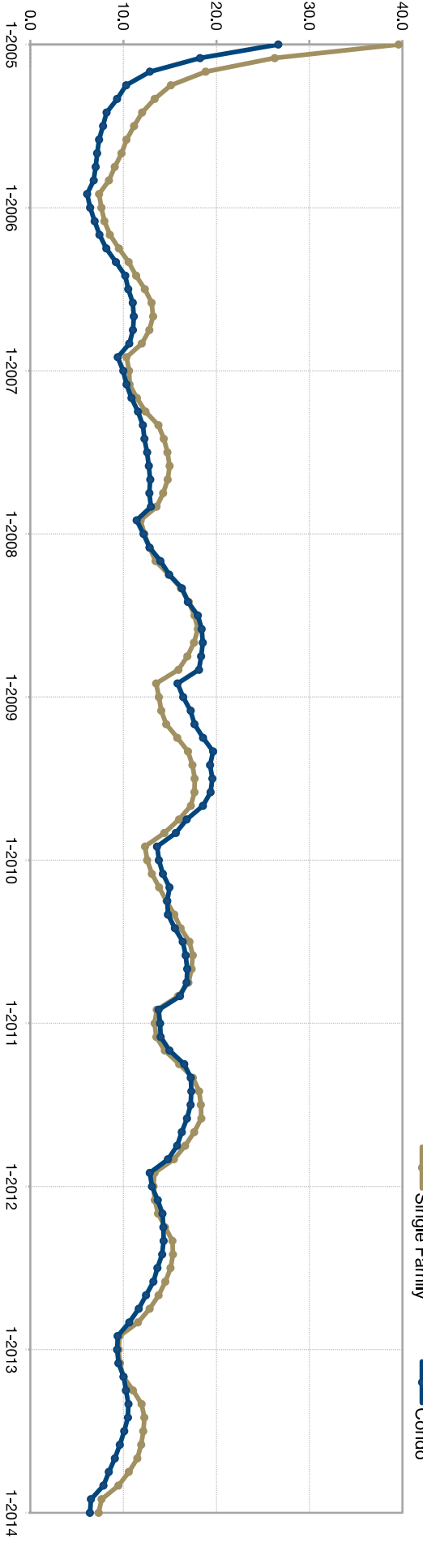
NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	9.6	-28.4%	9.5	-30.7%
Mar-2013	10.0	-27.0%	10.0	-29.6%
Apr-2013	11.0	-24.1%	10.3	-28.0%
May-2013	12.0	-21.6%	10.5	-26.6%
Jun-2013	12.3	-19.6%	10.5	-26.1%
Jul-2013	12.1	-19.9%	10.1	-26.3%
Aug-2013	11.9	-17.9%	9.6	-27.3%
Sep-2013	11.5	-16.7%	9.1	-26.6%
Oct-2013	10.6	-17.2%	8.4	-27.6%
Nov-2013	9.5	-18.1%	7.9	-25.5%
Dec-2013	7.7	-19.8%	6.5	-30.9%
Jan-2014	7.3	-23.2%	6.4	-31.2%
12-Month Avg*	10.5	-21.1%	9.1	-28.0%

Historical NH Months Supply of Inventory by Month



— Single Family — Condo

* Months Supply for all properties from February 2013 through January 2014. This is not the average of the individual figures above.

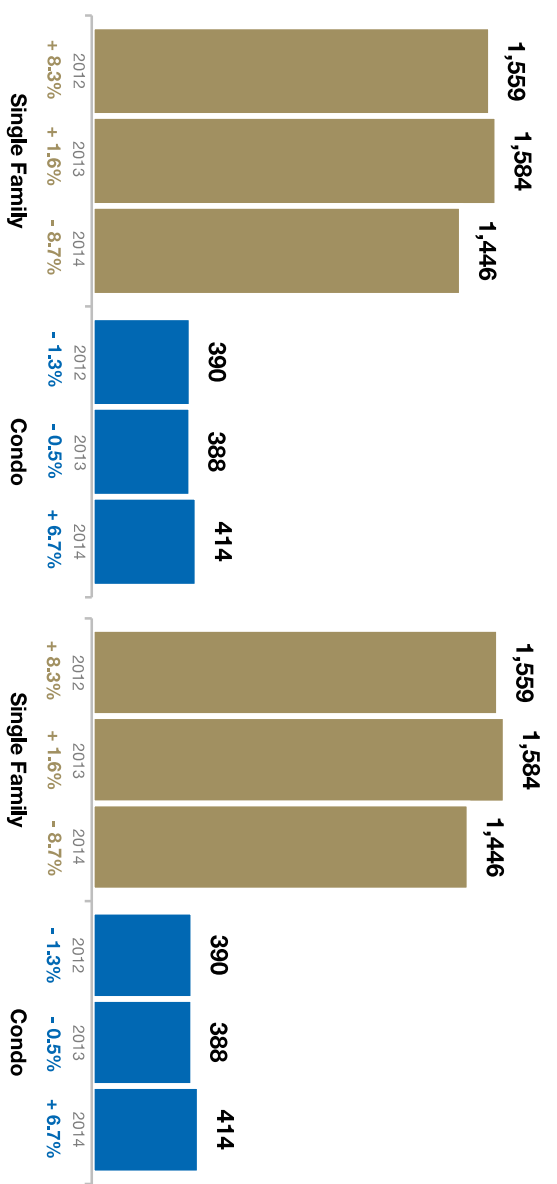
NH New Listings

A count of the properties that have been newly listed on the market in a given month.

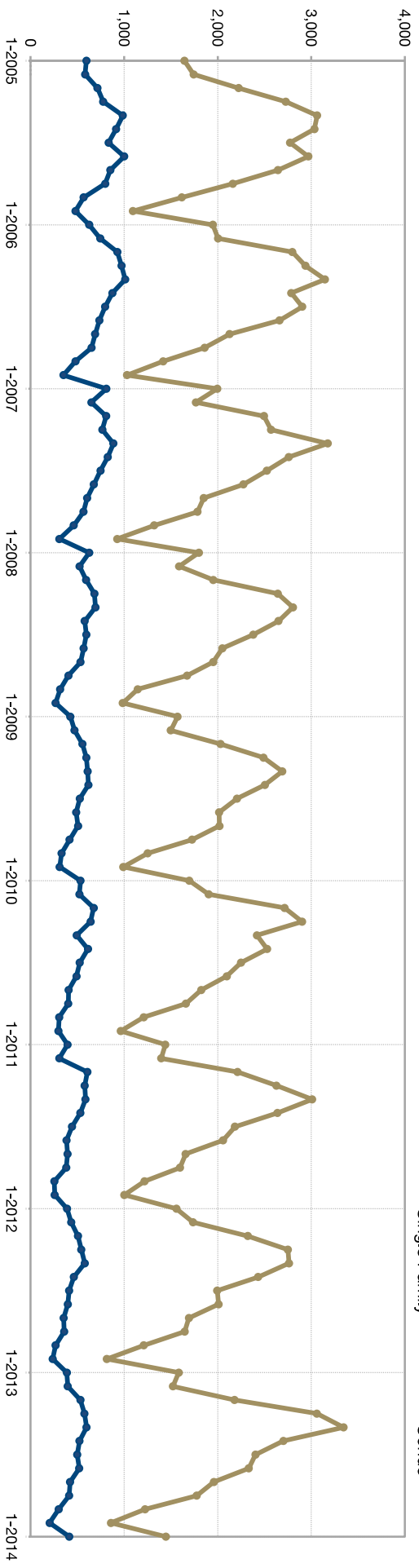


January

Year to Date



Historical NH New Listings by Month



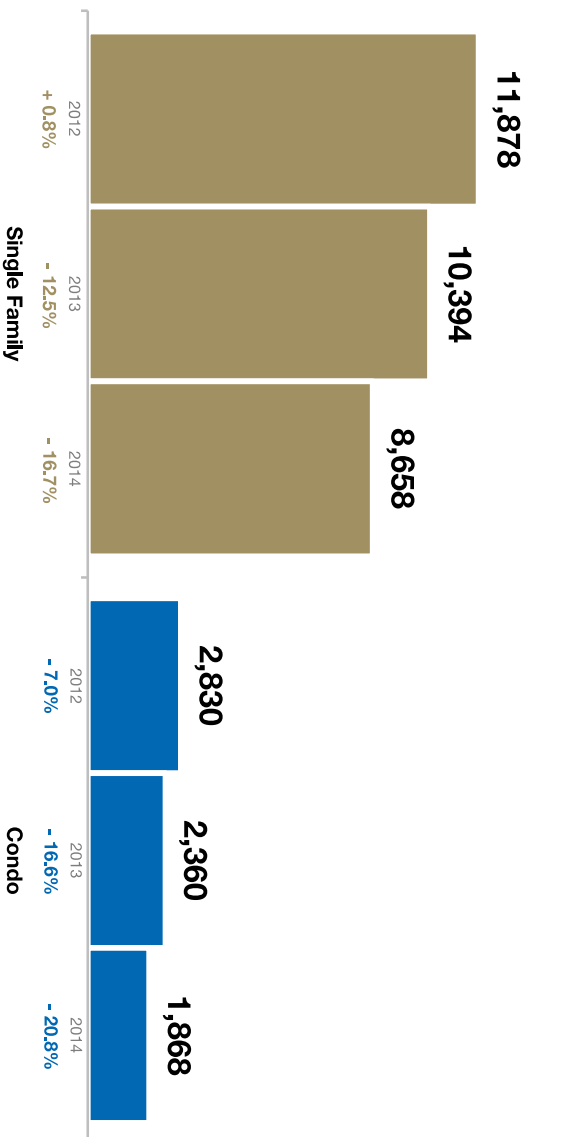
New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	1,522	-12.3%	397	-8.7%
Mar-2013	2,180	-6.1%	533	+5.1%
Apr-2013	3,060	+11.3%	576	+6.3%
May-2013	3,345	+21.1%	598	+3.1%
Jun-2013	2,702	+11.1%	523	+13.2%
Jul-2013	2,404	+20.5%	499	+21.1%
Aug-2013	2,332	+16.0%	520	+30.7%
Sep-2013	1,960	+15.8%	422	+19.5%
Oct-2013	1,776	+7.8%	412	+14.8%
Nov-2013	1,224	+1.2%	301	+12.7%
Dec-2013	859	+5.4%	204	-13.9%
Jan-2014	1,446	-8.7%	414	+6.7%
12-Month Avg	1,913	+8.1%	412	+9.3%

NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

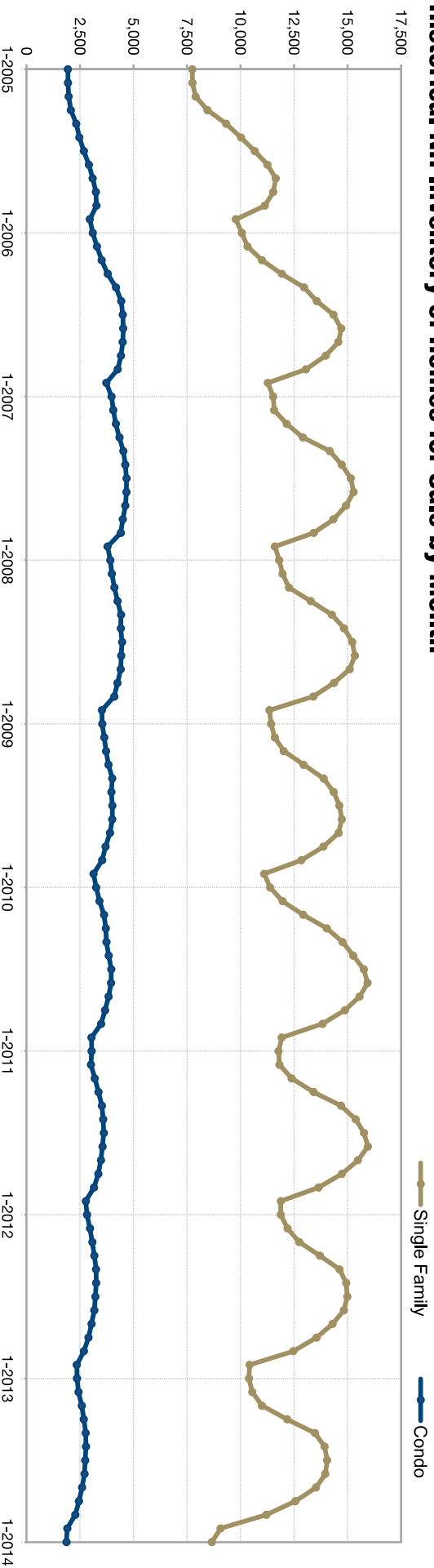


January



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	10,547	-13.5%	2,429	-18.1%
Mar-2013	11,001	-13.7%	2,586	-16.0%
Apr-2013	12,182	-11.1%	2,675	-15.5%
May-2013	13,477	-7.8%	2,764	-15.0%
Jun-2013	13,930	-6.8%	2,778	-14.6%
Jul-2013	14,043	-6.3%	2,745	-14.7%
Aug-2013	13,960	-5.9%	2,711	-14.5%
Sep-2013	13,523	-5.4%	2,595	-14.6%
Oct-2013	12,566	-7.3%	2,450	-15.5%
Nov-2013	11,210	-10.1%	2,281	-15.0%
Dec-2013	9,068	-13.0%	1,905	-18.9%
Jan-2014	8,658	-16.7%	1,868	-20.8%
12-Month Avg	12,014	-9.4%	2,482	-15.9%

Historical NH Inventory of Homes for Sale by Month



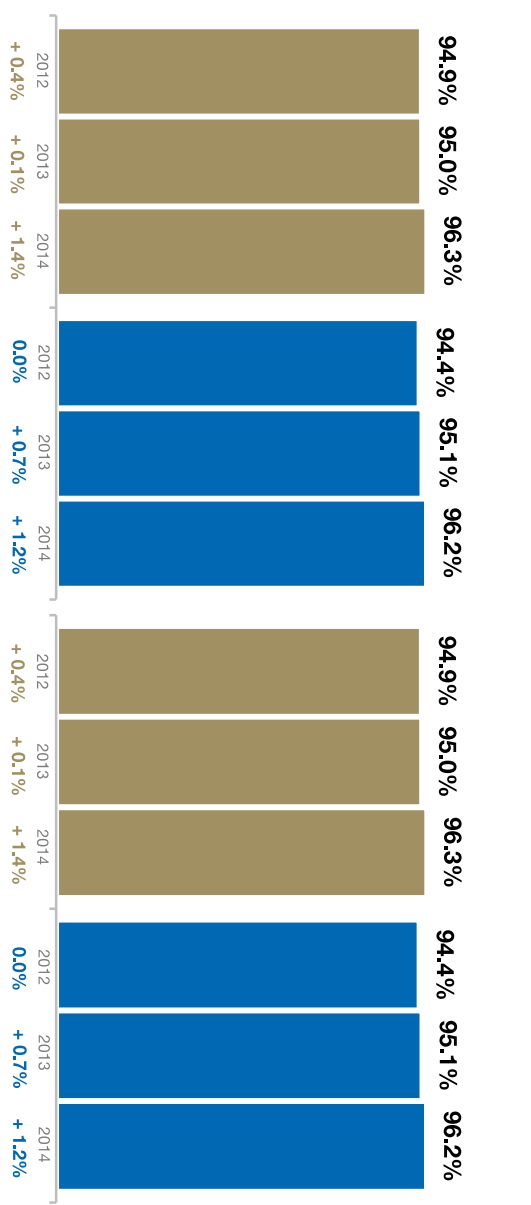
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



January

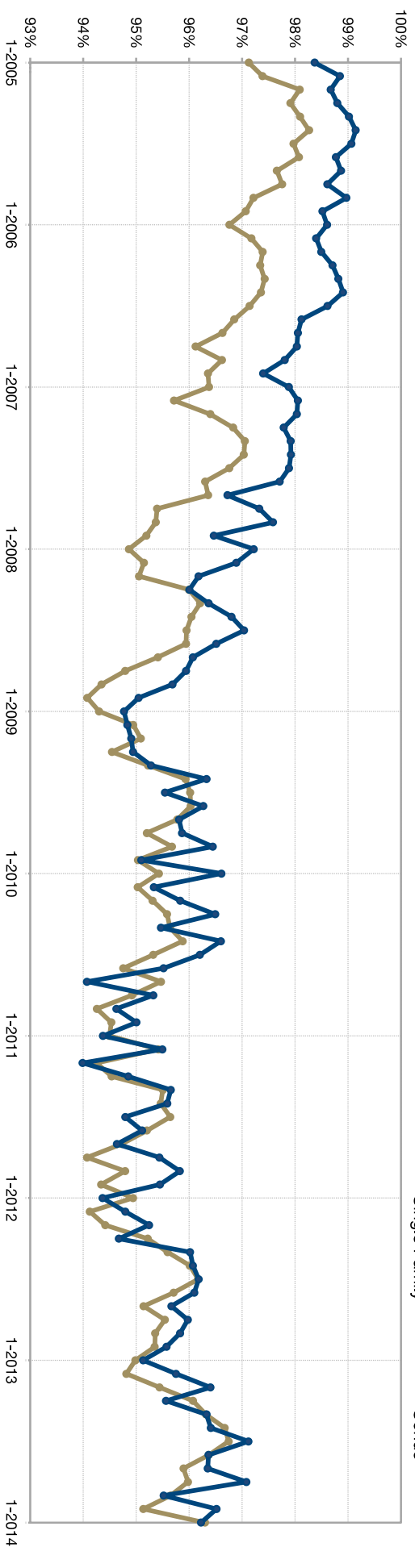
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	94.8%	+0.7%	95.8%	+1.1%
Mar-2013	95.4%	+1.1%	96.4%	+1.3%
Apr-2013	96.1%	+0.9%	95.6%	+1.0%
May-2013	96.3%	+0.7%	96.3%	+0.3%
Jun-2013	96.7%	+0.7%	96.4%	+0.3%
Jul-2013	96.7%	+0.5%	97.1%	+0.9%
Aug-2013	96.4%	+0.7%	96.4%	+0.3%
Sep-2013	95.9%	+0.8%	96.4%	+0.7%
Oct-2013	96.0%	+0.5%	97.1%	+1.1%
Nov-2013	95.6%	+0.2%	95.5%	-0.3%
Dec-2013	95.1%	-0.2%	96.5%	+0.9%
Jan-2014	96.3%	+1.4%	96.2%	+1.2%
12-Month Avg*	96.0%	+0.7%	96.4%	+0.7%

* Pct. of List Price Received for all properties from February 2013 through January 2014. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



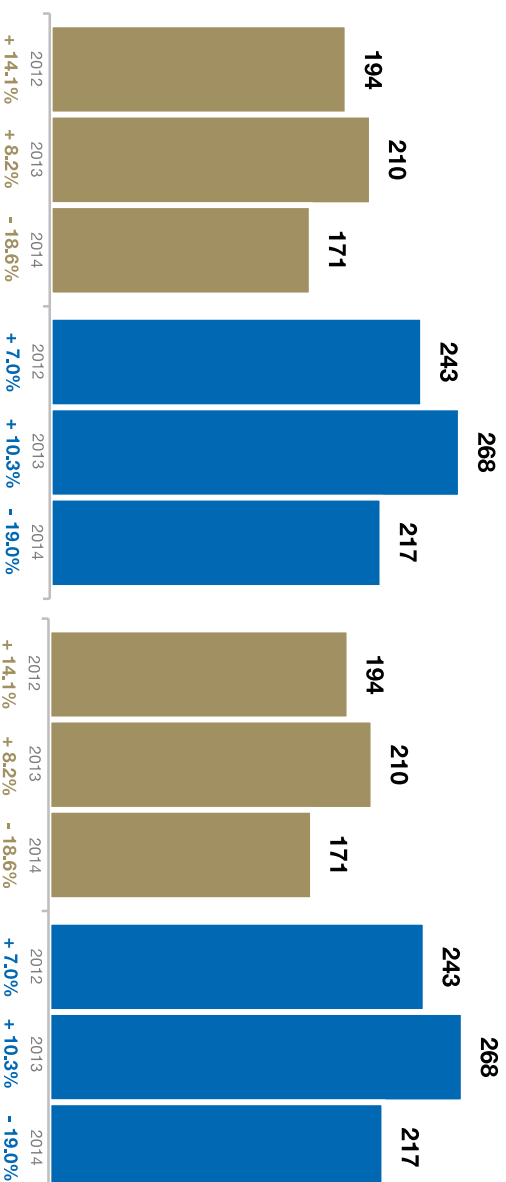
NH Housing Affordability Index

This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



January

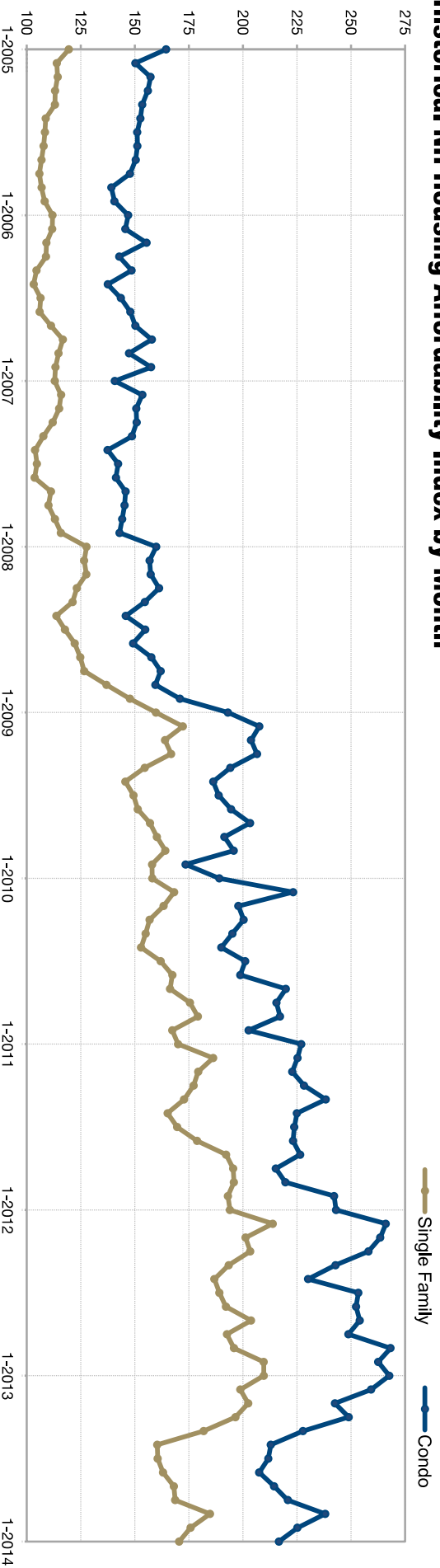
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2013	199	-7.0%	259	-2.6%
Mar-2013	202	+0.5%	243	-8.0%
Apr-2013	197	-3.0%	249	-3.5%
May-2013	182	-5.7%	228	-6.2%
Jun-2013	160	-14.4%	213	-7.4%
Jul-2013	161	-14.8%	212	-16.2%
Aug-2013	163	-15.1%	207	-17.9%
Sep-2013	168	-17.6%	214	-15.7%
Oct-2013	169	-12.4%	221	-11.2%
Nov-2013	185	-5.6%	238	-11.2%
Dec-2013	176	-16.2%	225	-14.4%
Jan-2014	171	-18.6%	217	-19.0%
12-Month Avg*	178	-14.2%	199	-15.1%

* Affordability Index for all properties from February 2013 through January 2014. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.



Key Metrics	Historical Sparkbars				Percent Change		Percent Change			
	1-2011	1-2012	1-2013	1-2014	1-2013	1-2014	YTD 2013	YTD 2014		
Closed Sales					1,028	925	-10.0%	1,028	925	-10.0%
Median Sales Price					\$180,000	\$194,950	+8.3%	\$180,000	\$194,950	+8.3%
\$ Volume of Closed Sales (in millions)					\$207.2	\$224.7	+8.4%	\$207.2	\$224.7	+8.4%
Days on Market					116	112	-3.4%	116	112	-3.4%
Pending Sales					1,054	996	-5.5%	1,054	996	-5.5%
Months Supply					9.5	7.2	-24.2%	--	--	--
New Listings					2,097	1,968	-6.2%	2,097	1,968	-6.2%
Homes for Sale					13,506	11,100	-17.8%	--	--	--
Pct. of List Price Received					94.8%	95.8%	+1.1%	94.8%	95.8%	+1.1%
Affordability Index					221	189	-14.7%	221	189	-14.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (in Millions)			Days on Market			Pending Sales		
	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -
Belknap	50	44	-12.0%	\$146,000	\$215,000	+47.3%	\$8.9	\$12.3	+37.8%	128	140	+9.4%	47	41	-12.8%
Belknap Year-to-Date	50	44	-12.0%	\$146,000	\$215,000	+47.3%	\$8.9	\$12.3	+37.8%	128	140	+9.4%	47	41	-12.8%
Carroll	55	46	-16.4%	\$152,400	\$185,000	+21.4%	\$10.0	\$16.2	+62.1%	158	174	+10.1%	61	52	-14.8%
Carroll Year-to-Date	55	46	-16.4%	\$152,400	\$185,000	+21.4%	\$10.0	\$16.2	+62.1%	158	174	+10.1%	61	52	-14.8%
Cheshire	45	28	-37.8%	\$130,000	\$181,000	+39.2%	\$6.3	\$6.2	-0.7%	124	177	+42.7%	36	30	-16.7%
Cheshire Year-to-Date	45	28	-37.8%	\$130,000	\$181,000	+39.2%	\$6.3	\$6.2	-0.7%	124	177	+42.7%	36	30	-16.7%
Coos	24	17	-29.2%	\$120,890	\$75,000	-38.0%	\$3.0	\$1.6	-47.1%	216	190	-12.0%	30	21	-30.0%
Coos Year-to-Date	24	17	-29.2%	\$120,890	\$75,000	-38.0%	\$3.0	\$1.6	-47.1%	216	190	-12.0%	30	21	-30.0%
Grafton	47	49	+4.3%	\$198,000	\$150,500	-24.0%	\$9.9	\$11.1	+12.1%	87	154	+77.0%	50	50	0.0%
Grafton Year-to-Date	47	49	+4.3%	\$198,000	\$150,500	-24.0%	\$9.9	\$11.1	+12.1%	87	154	+77.0%	50	50	0.0%
Hillsborough	196	168	-14.3%	\$206,103	\$221,000	+7.2%	\$44.8	\$43.1	-3.8%	91	97	+6.6%	188	170	-9.6%
Hillsborough Year-to-Date	196	168	-14.3%	\$206,103	\$221,000	+7.2%	\$44.8	\$43.1	-3.8%	91	97	+6.6%	188	170	-9.6%
Merrimack	84	63	-25.0%	\$170,000	\$175,000	+2.9%	\$15.6	\$13.0	-17.0%	109	105	-3.7%	85	78	-8.2%
Merrimack Year-to-Date	84	63	-25.0%	\$170,000	\$175,000	+2.9%	\$15.6	\$13.0	-17.0%	109	105	-3.7%	85	78	-8.2%
Rockingham	192	205	+6.8%	\$248,000	\$285,300	+15.0%	\$55.3	\$69.9	+26.4%	95	91	-4.2%	205	208	+1.5%
Rockingham Year-to-Date	192	205	+6.8%	\$248,000	\$285,300	+15.0%	\$55.3	\$69.9	+26.4%	95	91	-4.2%	205	208	+1.5%
Strafford	81	53	-34.6%	\$185,000	\$200,000	+8.1%	\$14.8	\$12.6	-14.8%	107	93	-13.1%	74	68	-8.1%
Strafford Year-to-Date	81	53	-34.6%	\$185,000	\$200,000	+8.1%	\$14.8	\$12.6	-14.8%	107	93	-13.1%	74	68	-8.1%
Sullivan	27	23	-14.8%	\$135,000	\$118,450	-12.3%	\$5.7	\$4.3	-24.7%	171	122	-28.7%	32	23	-28.1%
Sullivan Year-to-Date	27	23	-14.8%	\$135,000	\$118,450	-12.3%	\$5.7	\$4.3	-24.7%	171	122	-28.7%	32	23	-28.1%
Entire State	801	696	-13.1%	\$192,500	\$220,000	+14.3%	\$174.3	\$190.2	+9.2%	110	114	+3.6%	808	741	-8.3%
Entire State Year-to-Date	801	696	-13.1%	\$192,500	\$220,000	+14.3%	\$174.3	\$190.2	+9.2%	110	114	+3.6%	808	741	-8.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -
Belknap	7	8	+ 14.3%	\$169,000	\$130,500	- 22.8%	\$1.0	\$1.4	+ 35.7%	184	110	- 40.2%	12	9	- 25.0%
Belknap Year-to-Date	7	8	+ 14.3%	\$169,000	\$130,500	- 22.8%	\$1.0	\$1.4	+ 35.7%	184	110	- 40.2%	12	9	- 25.0%
Carroll	11	18	+ 63.6%	\$155,500	\$116,850	- 24.9%	\$1.5	\$2.6	+ 73.9%	265	144	- 45.7%	12	17	+ 41.7%
Carroll Year-to-Date	11	18	+ 63.6%	\$155,500	\$116,850	- 24.9%	\$1.5	\$2.6	+ 73.9%	265	144	- 45.7%	12	17	+ 41.7%
Cheshire	0	1	--	\$0	\$150,000	--	\$0	\$0.2	--	0	67	--	6	1	- 83.3%
Cheshire Year-to-Date	8	1	- 87.5%	\$157,625	\$150,000	- 4.8%	\$157,625	\$0.2	- 100.0%	145	67	- 53.8%	6	1	- 83.3%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Grafton	12	16	+ 33.3%	\$129,000	\$126,500	- 1.9%	\$1.9	\$2.2	+ 15.6%	215	173	- 19.5%	13	18	+ 38.5%
Grafton Year-to-Date	12	16	+ 33.3%	\$129,000	\$126,500	- 1.9%	\$1.9	\$2.2	+ 15.6%	215	173	- 19.5%	13	18	+ 38.5%
Hillsborough	60	55	- 8.3%	\$132,500	\$169,000	+ 27.5%	\$9.7	\$10.3	+ 6.1%	101	71	- 29.7%	65	69	+ 6.2%
Hillsborough Year-to-Date	60	55	- 8.3%	\$132,500	\$169,000	+ 27.5%	\$9.7	\$10.3	+ 6.1%	101	71	- 29.7%	65	69	+ 6.2%
Merrimack	12	9	- 25.0%	\$140,650	\$145,900	+ 3.7%	\$1.7	\$1.4	- 15.0%	171	112	- 34.5%	13	11	- 15.4%
Merrimack Year-to-Date	12	9	- 25.0%	\$140,650	\$145,900	+ 3.7%	\$1.7	\$1.4	- 15.0%	171	112	- 34.5%	13	11	- 15.4%
Rockingham	62	58	- 6.5%	\$149,450	\$185,500	+ 24.1%	\$12.4	\$12.5	+ 1.0%	145	68	- 53.1%	69	60	- 13.0%
Rockingham Year-to-Date	62	58	- 6.5%	\$149,450	\$185,500	+ 24.1%	\$12.4	\$12.5	+ 1.0%	145	68	- 53.1%	69	60	- 13.0%
Strafford	13	9	- 30.8%	\$110,000	\$150,000	+ 36.4%	\$1.7	\$1.6	- 3.4%	127	87	- 31.5%	15	9	- 40.0%
Strafford Year-to-Date	13	9	- 30.8%	\$110,000	\$150,000	+ 36.4%	\$1.7	\$1.6	- 3.4%	127	87	- 31.5%	15	9	- 40.0%
Sullivan	0	1	--	\$0	\$148,000	--	\$0.0	\$0.1	--	0	232	--	0	1	--
Sullivan Year-to-Date	0	1	--	\$0	\$148,000	--	\$0.0	\$0.1	--	0	232	--	0	1	--
Entire State	185	175	- 5.4%	\$141,400	\$165,000	+ 16.7%	\$31.0	\$32.3	+ 4.1%	144	92	- 36.1%	205	195	- 4.9%
Entire State Year-to-Date	185	175	- 5.4%	\$141,400	\$165,000	+ 16.7%	\$31.0	\$32.3	+ 4.1%	144	92	- 36.1%	205	195	- 4.9%