

NH Monthly Indicators



February 2014

It's tempting to confuse market normalization with a possible slowdown. But those equipped with high-quality MLS data know better. As mortgage delinquencies fade, banks are listing bargain-priced product less often. That means investor activity – which accounts for a substantial market share – is moderating. That's not to say that rates and prices aren't still attractive to owner-occupant buyers. They most certainly are. Some short-term volatility is expected as part of a normal market readjustment.

New Listings were down 3.2 percent for single family homes and 14.9 percent for condo properties. Pending Sales decreased 5.3 percent for single family homes and 9.2 percent for condo properties.

The Median Sales Price was up 3.9 percent to \$207,500 for single family homes and 2.7 percent to \$147,263 for condo properties. Months Supply of Inventory decreased 21.6 percent for single family units and 29.5 percent for condo units.

The economy has more or less shuffled along, despite some climate-induced surprises to job growth and new construction. There is no denying the fact that we've now seen 47 straight months of private job growth, creating 8.5 million new payrolls. There's still work to be done. Thankfully, with such low inventory levels, many builders are bullish on new construction. The spring market is budding, and it should be an interesting one.

Monthly Snapshot

- 4.0%

+ 3.9%

+ 5.6%

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire Association of REALTORS®. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16

[Click on desired metric to jump to that page.](#)



NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	2-2013	2-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		683	656	- 4.0%	1,484	1,351	- 9.0%
Median Sales Price		\$199,700	\$207,500	+ 3.9%	\$195,000	\$214,750	+ 10.1%
\$ Volume of Closed Sales (in millions)		\$152.5	\$161.1	+ 5.6%	\$326.7	\$351.4	+ 7.6%
Days on Market		126	125	- 0.8%	118	119	+ 0.8%
Pending Sales		776	735	- 5.3%	1,585	1,467	- 7.4%
Months Supply		9.7	7.6	- 21.6%	--	--	--
New Listings		1,522	1,473	- 3.2%	3,104	2,915	- 6.1%
Homes for Sale		10,648	8,980	- 15.7%	--	--	--
Pct. of List Price Received		94.8%	96.3%	+ 1.6%	94.9%	96.3%	+ 1.5%
Affordability Index		199	182	- 8.5%	203	177	- 12.8%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



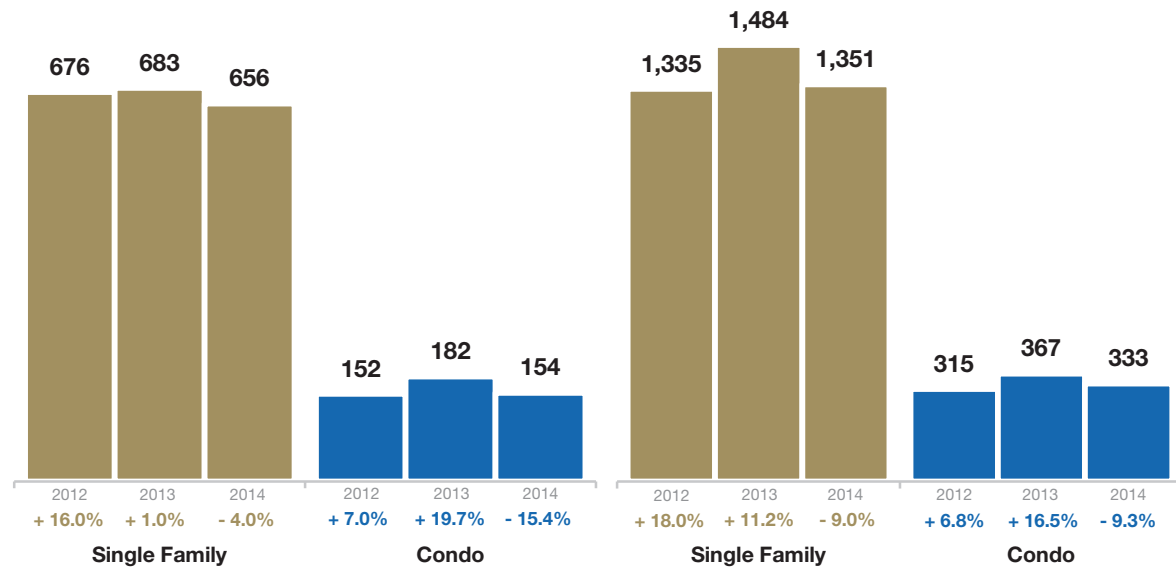
Key Metrics	Historical Sparkbars	2-2013	2-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		182	154	- 15.4%	367	333	- 9.3%
Median Sales Price		\$143,351	\$147,263	+ 2.7%	\$142,000	\$158,000	+ 11.3%
\$ Volume of Closed Sales (in millions)		\$30.7	\$28.0	- 8.7%	\$61.7	\$60.9	- 1.3%
Days on Market		123	110	- 10.6%	134	100	- 25.4%
Pending Sales		207	188	- 9.2%	412	382	- 7.3%
Months Supply		9.5	6.7	- 29.5%	--	--	--
New Listings		396	337	- 14.9%	784	766	- 2.3%
Homes for Sale		2,445	1,959	- 19.9%	--	--	--
Pct. of List Price Received		95.8%	96.7%	+ 0.9%	95.4%	96.4%	+ 1.0%
Affordability Index		259	240	- 7.3%	261	227	- 13.0%

NH Closed Sales

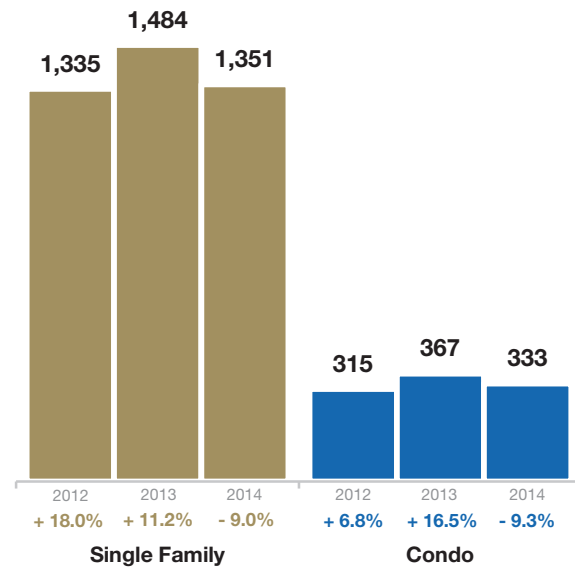
A count of the actual sales that closed in a given month.



February

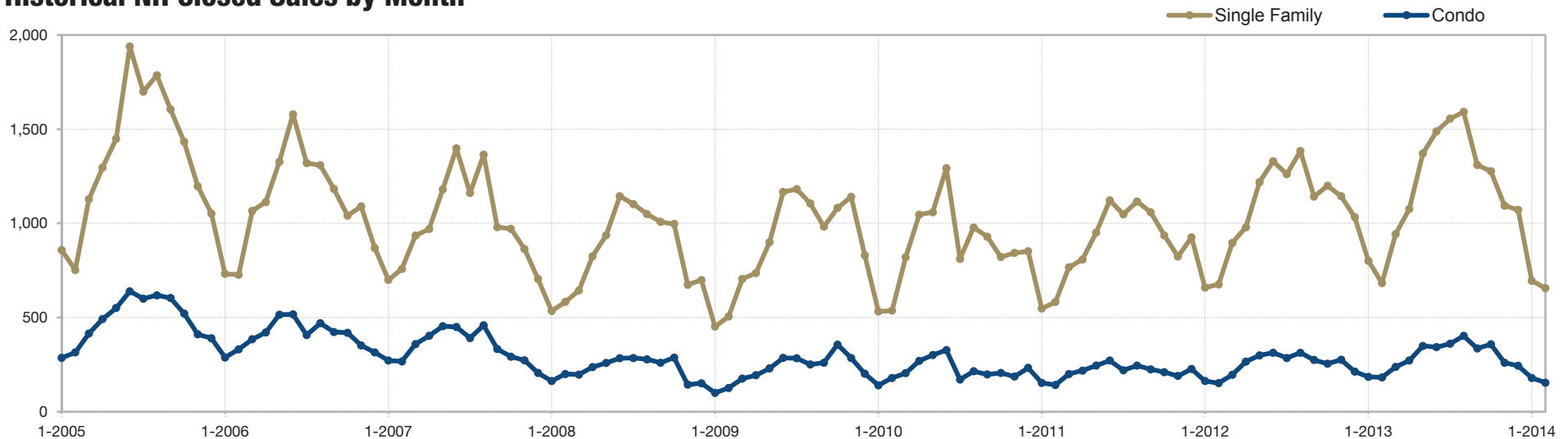


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	943	+5.2%	238	+21.4%
Apr-2013	1,076	+9.9%	272	+2.3%
May-2013	1,371	+12.5%	349	+16.7%
Jun-2013	1,488	+11.9%	343	+9.6%
Jul-2013	1,556	+23.4%	361	+26.7%
Aug-2013	1,592	+15.0%	403	+28.8%
Sep-2013	1,310	+14.7%	336	+22.2%
Oct-2013	1,277	+6.4%	358	+40.4%
Nov-2013	1,094	-4.4%	260	-5.8%
Dec-2013	1,072	+3.8%	244	+14.6%
Jan-2014	695	-13.2%	179	-3.2%
Feb-2014	656	-4.0%	154	-15.4%
12-Month Avg	1,178	+8.1%	291	+14.4%

Historical NH Closed Sales by Month

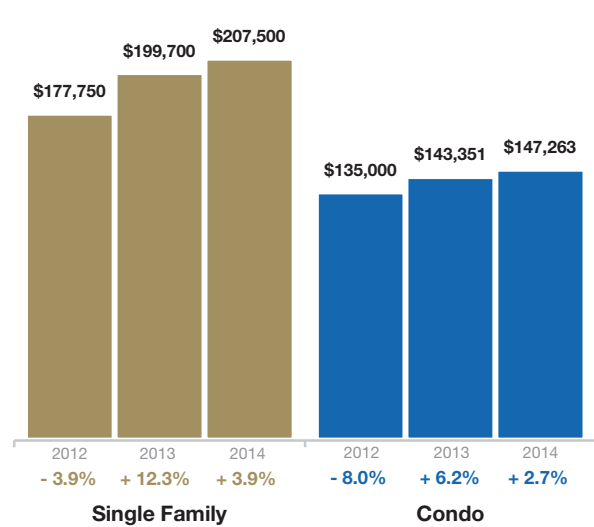


NH Median Sales Price

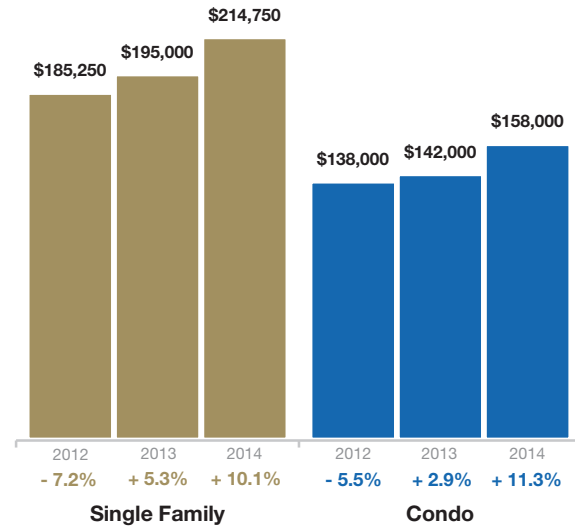
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



February



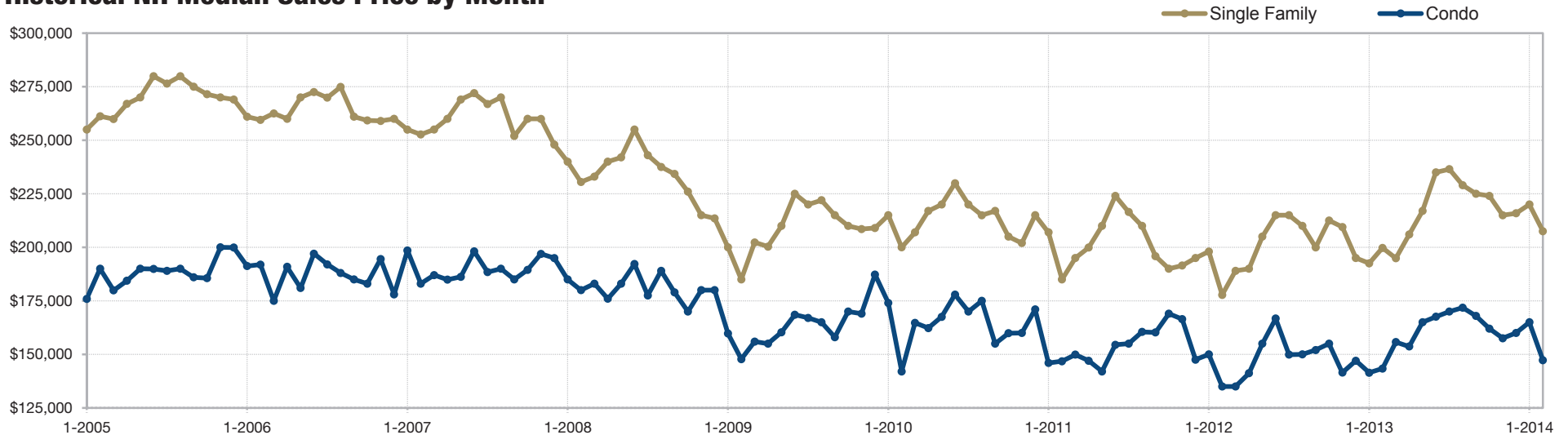
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	\$194,900	+3.1%	\$155,750	+15.4%
Apr-2013	\$206,000	+8.4%	\$153,700	+8.9%
May-2013	\$217,000	+5.9%	\$165,000	+6.5%
Jun-2013	\$235,000	+9.3%	\$167,600	+0.5%
Jul-2013	\$236,500	+10.0%	\$170,000	+13.4%
Aug-2013	\$229,000	+9.0%	\$171,800	+14.5%
Sep-2013	\$225,000	+12.5%	\$167,950	+10.5%
Oct-2013	\$224,000	+5.4%	\$162,000	+4.5%
Nov-2013	\$214,950	+2.6%	\$157,500	+11.3%
Dec-2013	\$215,900	+10.7%	\$160,000	+8.8%
Jan-2014	\$220,000	+14.3%	\$165,000	+16.7%
Feb-2014	\$207,500	+3.9%	\$147,263	+2.7%
12-Month Avg*	\$221,000	+8.9%	\$164,000	+9.3%

* Median Sales Price for all properties from March 2013 through February 2014. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

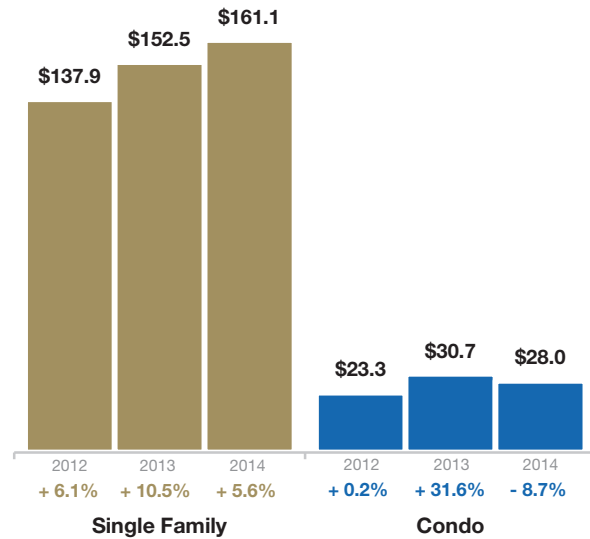


NH \$ Volume of Closed Sales

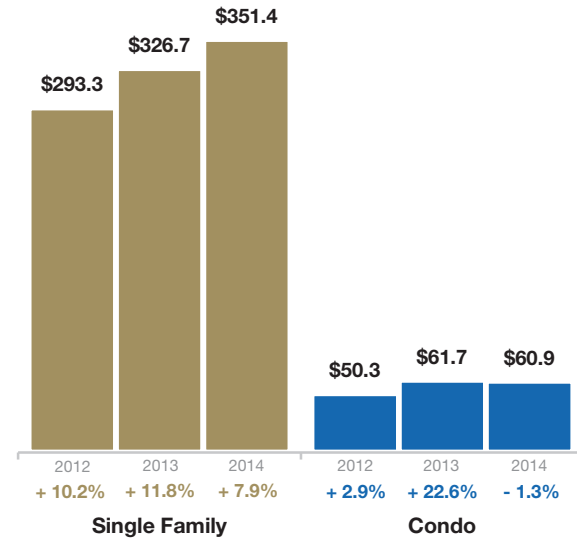
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



February



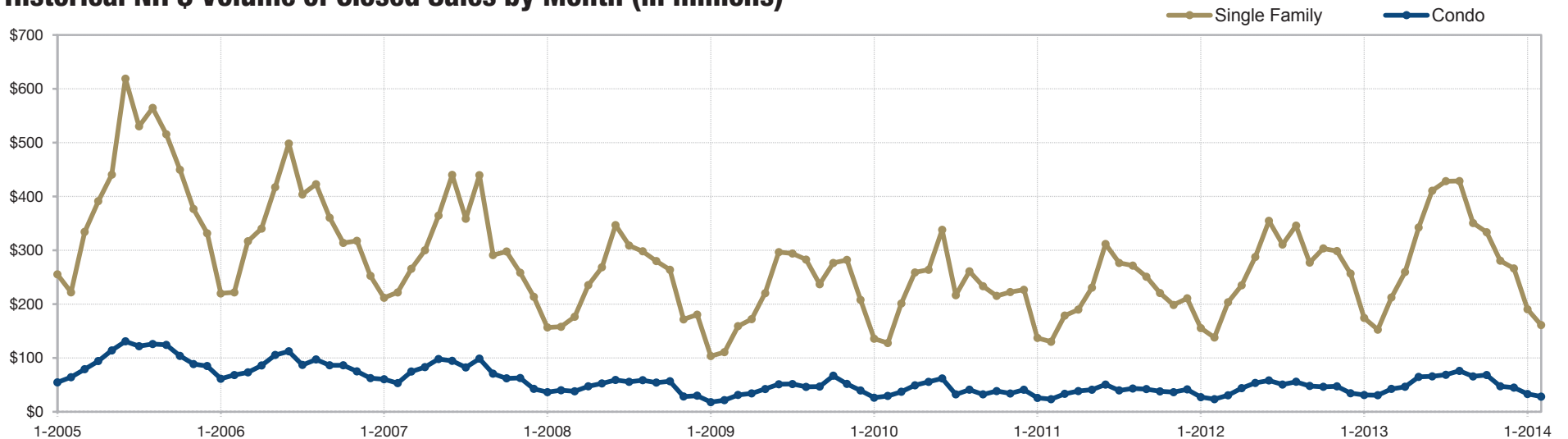
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	\$212.3	+4.4%	\$42.5	+39.1%
Apr-2013	\$259.6	+10.5%	\$46.4	+6.0%
May-2013	\$342.3	+19.0%	\$64.7	+21.0%
Jun-2013	\$410.6	+15.7%	\$65.7	+12.9%
Jul-2013	\$428.4	+37.9%	\$68.6	+35.9%
Aug-2013	\$428.6	+23.9%	\$75.9	+36.1%
Sep-2013	\$350.6	+26.5%	\$65.6	+36.8%
Oct-2013	\$333.4	+9.9%	\$68.2	+47.0%
Nov-2013	\$280.6	-6.0%	\$47.3	+0.2%
Dec-2013	\$266.2	+3.7%	\$44.8	+30.6%
Jan-2014	\$190.4	+9.2%	\$32.9	+6.0%
Feb-2014	\$161.1	+5.6%	\$28.0	-8.7%
12-Month Avg*	\$305.3	+14.6%	\$54.2	+22.8%

* \$ Volume of Closed Sales (in millions) for all properties from March 2013 through February 2014. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

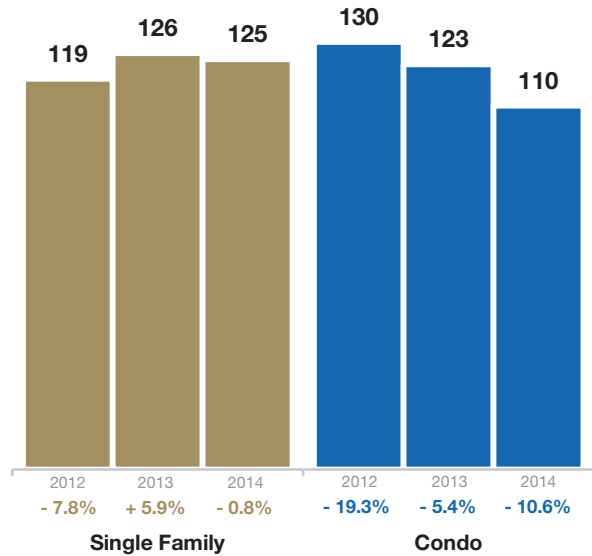


NH Days on Market

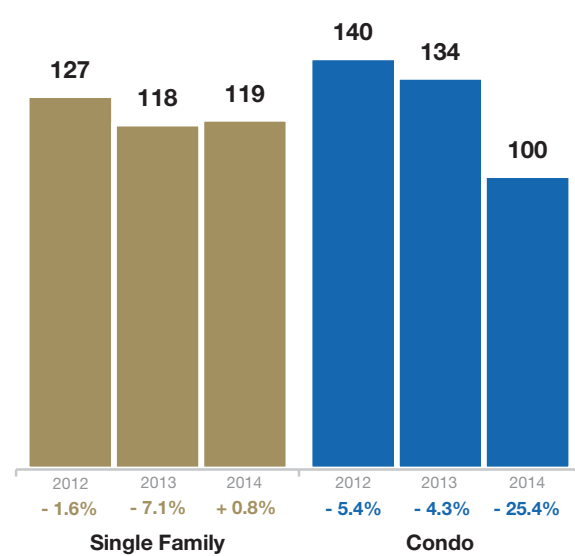
Average number of days between when a property is listed and when an offer is accepted in a given month.



February



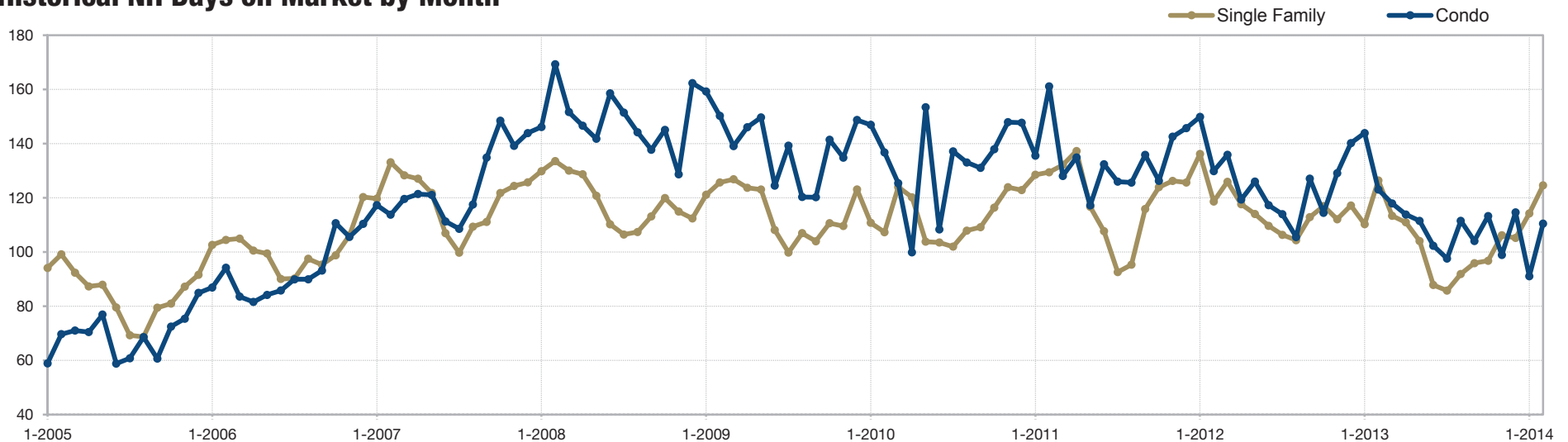
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	113	-10.3%	118	-13.2%
Apr-2013	111	-5.9%	114	-4.2%
May-2013	104	-8.8%	111	-11.9%
Jun-2013	88	-20.0%	102	-12.8%
Jul-2013	86	-18.9%	98	-14.0%
Aug-2013	92	-11.5%	111	+4.7%
Sep-2013	96	-15.0%	104	-18.1%
Oct-2013	97	-17.1%	113	-0.9%
Nov-2013	106	-5.4%	99	-23.3%
Dec-2013	105	-10.3%	115	-17.9%
Jan-2014	114	+3.6%	91	-36.8%
Feb-2014	125	-0.8%	110	-10.6%
12-Month Avg*	100	-11.6%	107	-12.8%

* Days on Market for all properties from March 2013 through February 2014. This is not the average of the individual figures above.

Historical NH Days on Market by Month

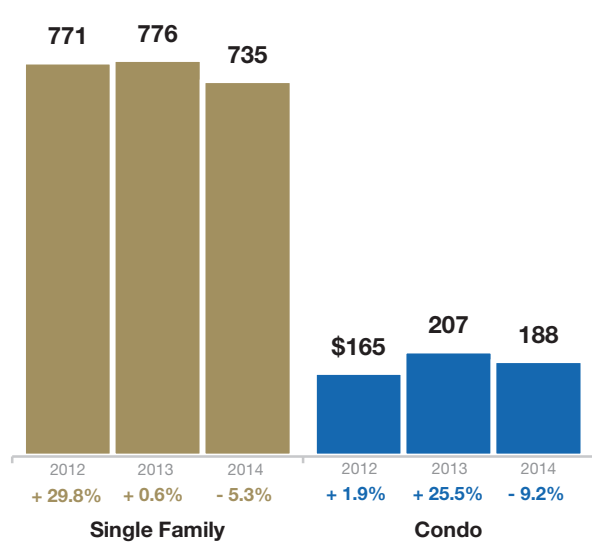


NH Pending Sales

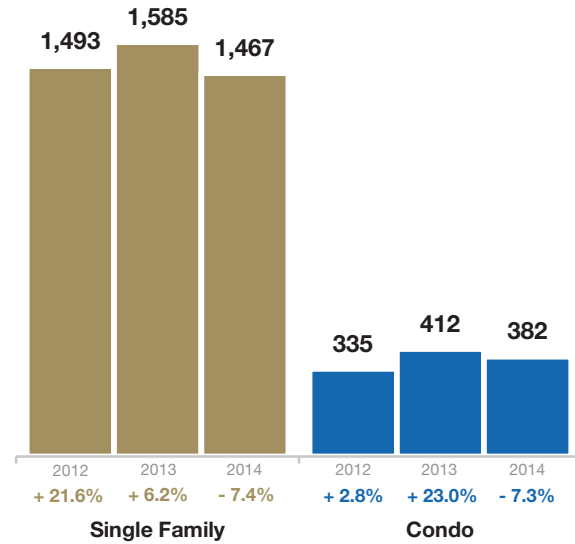
A count of the properties on which offers have been accepted in a given month.



February

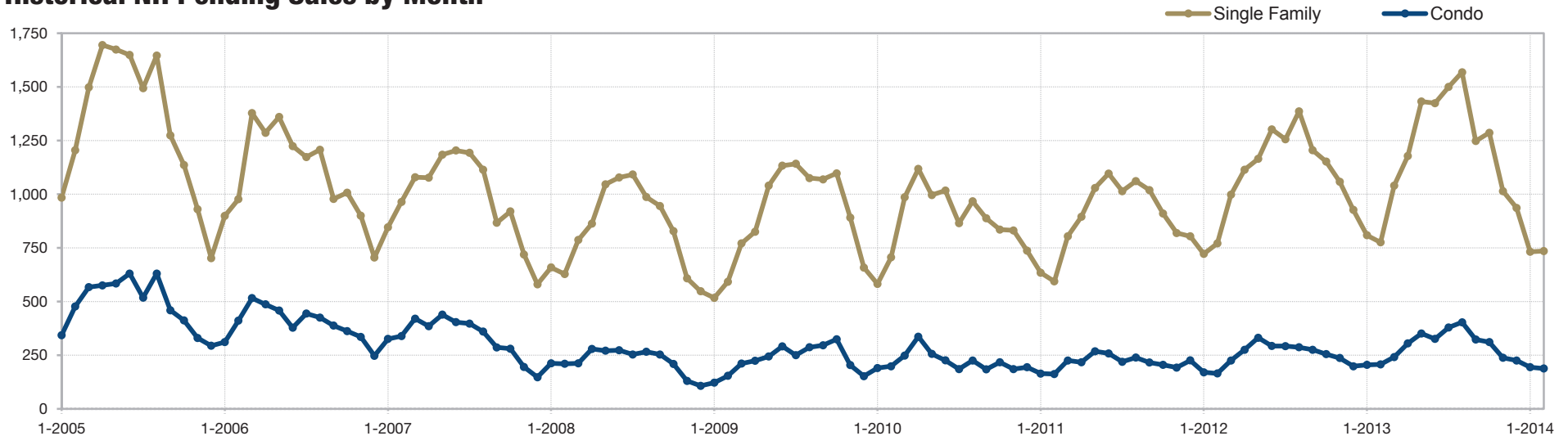


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	1,040	+4.2%	241	+7.1%
Apr-2013	1,178	+5.7%	305	+10.9%
May-2013	1,432	+22.9%	351	+6.0%
Jun-2013	1,424	+9.4%	326	+11.3%
Jul-2013	1,500	+19.4%	379	+29.8%
Aug-2013	1,568	+13.1%	403	+40.4%
Sep-2013	1,248	+3.6%	323	+17.5%
Oct-2013	1,286	+11.6%	311	+22.0%
Nov-2013	1,014	-4.2%	238	+0.4%
Dec-2013	936	+1.0%	225	+13.6%
Jan-2014	732	-9.5%	194	-5.4%
Feb-2014	735	-5.3%	188	-9.2%
12-Month Avg	1,174	+7.2%	290	+13.1%

Historical NH Pending Sales by Month

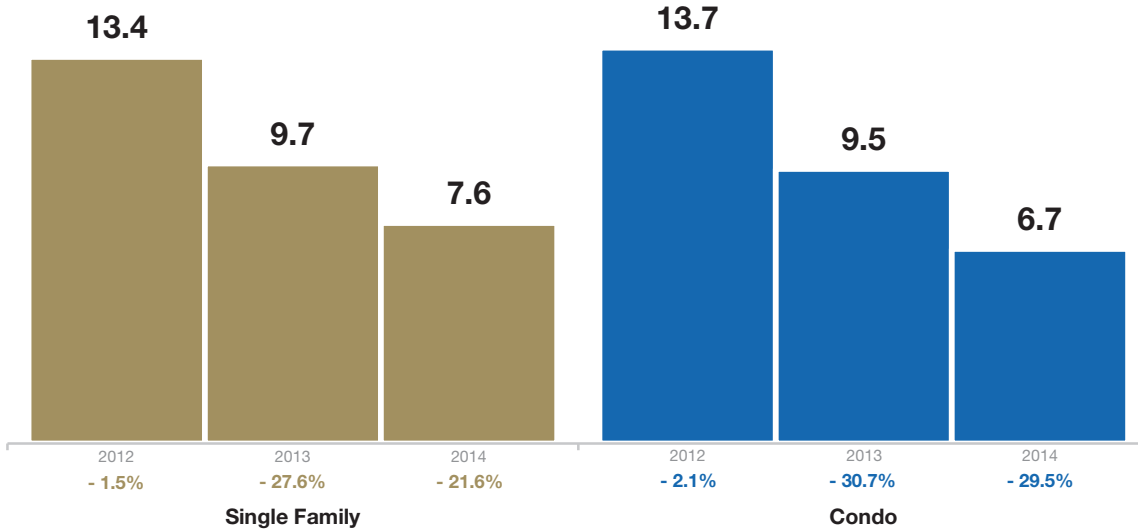


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



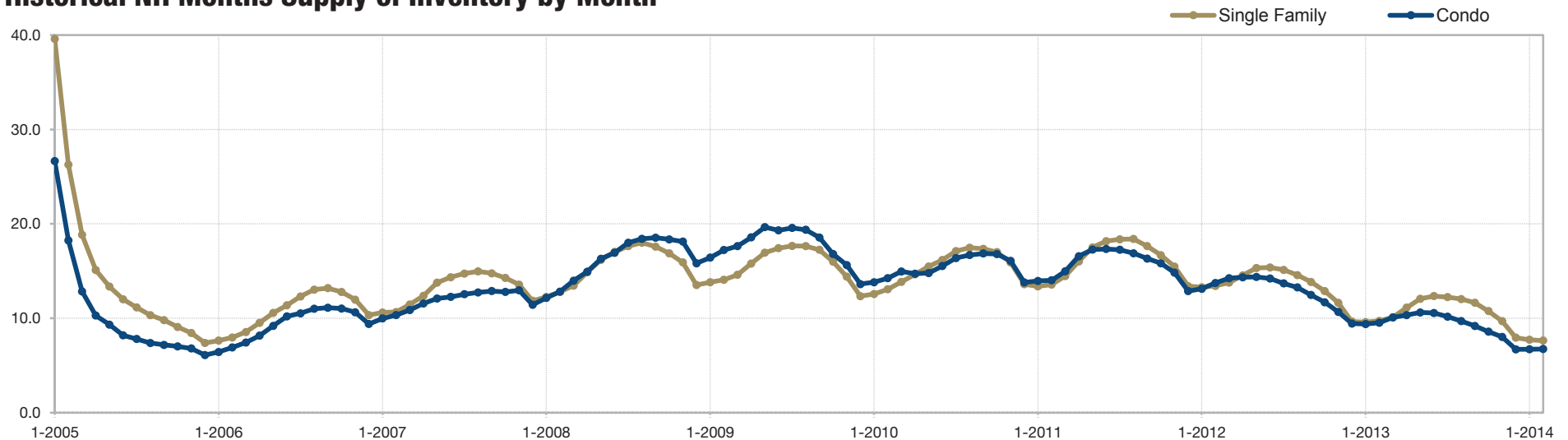
February



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	10.1	-26.8%	10.1	-28.9%
Apr-2013	11.1	-23.4%	10.3	-28.0%
May-2013	12.1	-20.9%	10.6	-26.4%
Jun-2013	12.4	-19.5%	10.6	-25.4%
Jul-2013	12.2	-19.2%	10.2	-25.5%
Aug-2013	12.0	-17.8%	9.7	-27.1%
Sep-2013	11.6	-15.9%	9.2	-26.4%
Oct-2013	10.8	-16.3%	8.6	-26.5%
Nov-2013	9.7	-16.4%	8.0	-25.2%
Dec-2013	7.9	-18.6%	6.7	-28.7%
Jan-2014	7.7	-19.8%	6.7	-28.7%
Feb-2014	7.6	-21.6%	6.7	-29.5%
12-Month Avg*	10.4	-19.6%	9.0	-27.1%

* Months Supply for all properties from March 2013 through February 2014. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

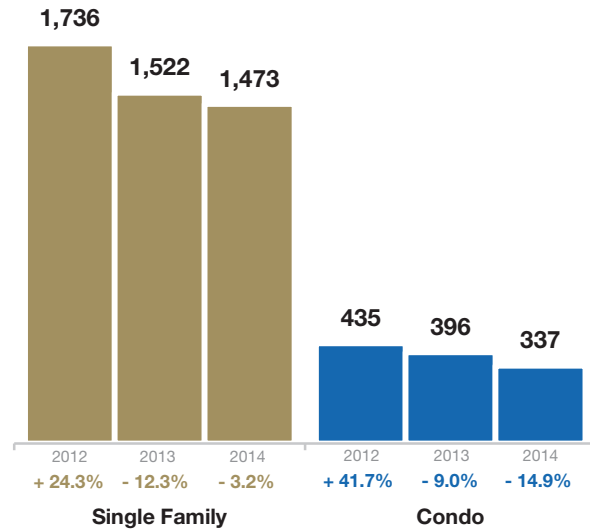


NH New Listings

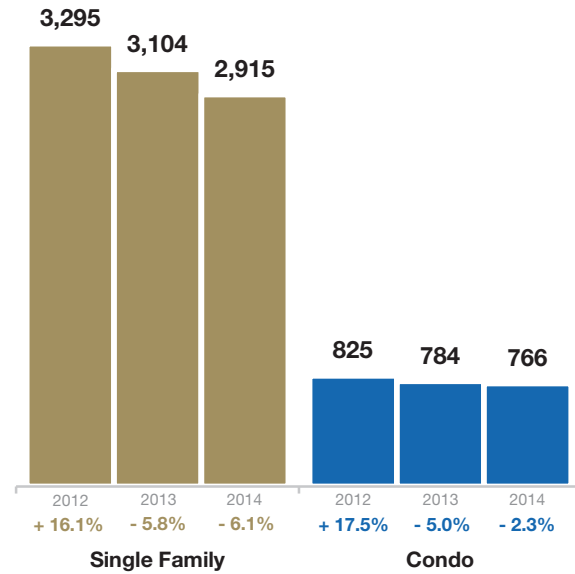
A count of the properties that have been newly listed on the market in a given month.



February

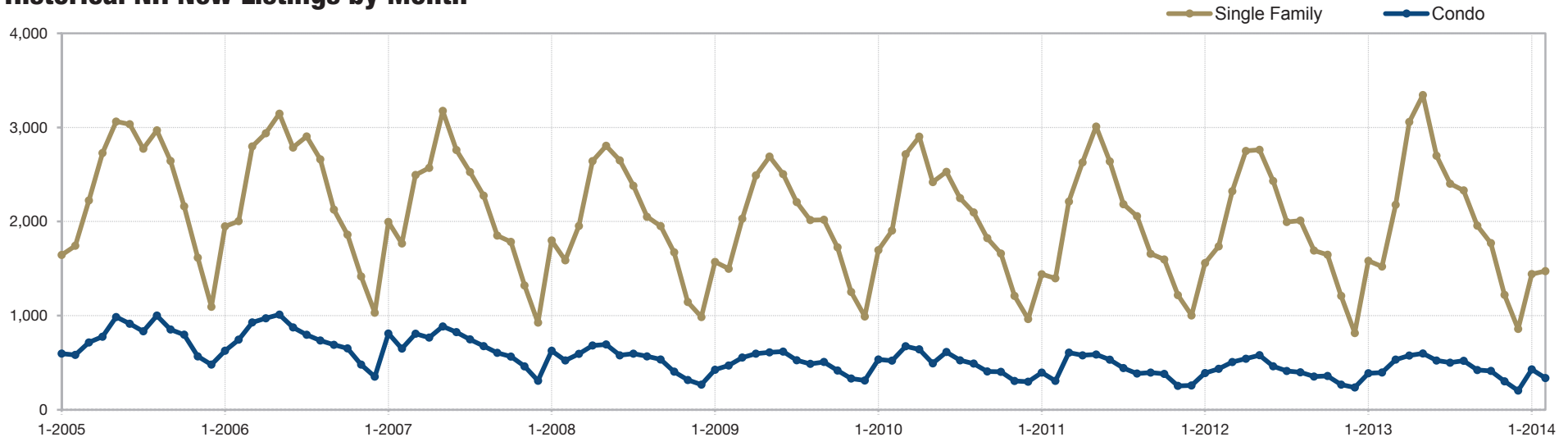


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	2,178	-6.2%	533	+5.1%
Apr-2013	3,058	+11.2%	576	+6.3%
May-2013	3,344	+21.1%	598	+3.1%
Jun-2013	2,699	+11.0%	523	+13.2%
Jul-2013	2,402	+20.4%	500	+21.4%
Aug-2013	2,331	+16.0%	520	+30.7%
Sep-2013	1,956	+15.6%	422	+19.5%
Oct-2013	1,771	+7.5%	413	+15.0%
Nov-2013	1,221	+0.9%	302	+13.1%
Dec-2013	859	+5.4%	204	-13.9%
Jan-2014	1,442	-8.8%	429	+10.6%
Feb-2014	1,473	-3.2%	337	-14.9%
12-Month Avg	1,895	+8.8%	408	+9.3%

Historical NH New Listings by Month

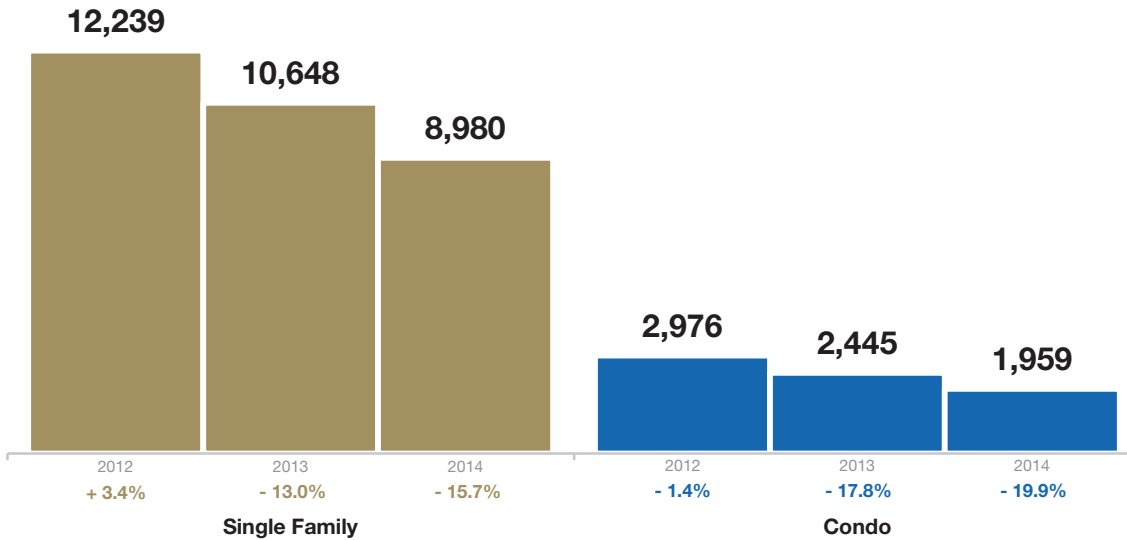


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

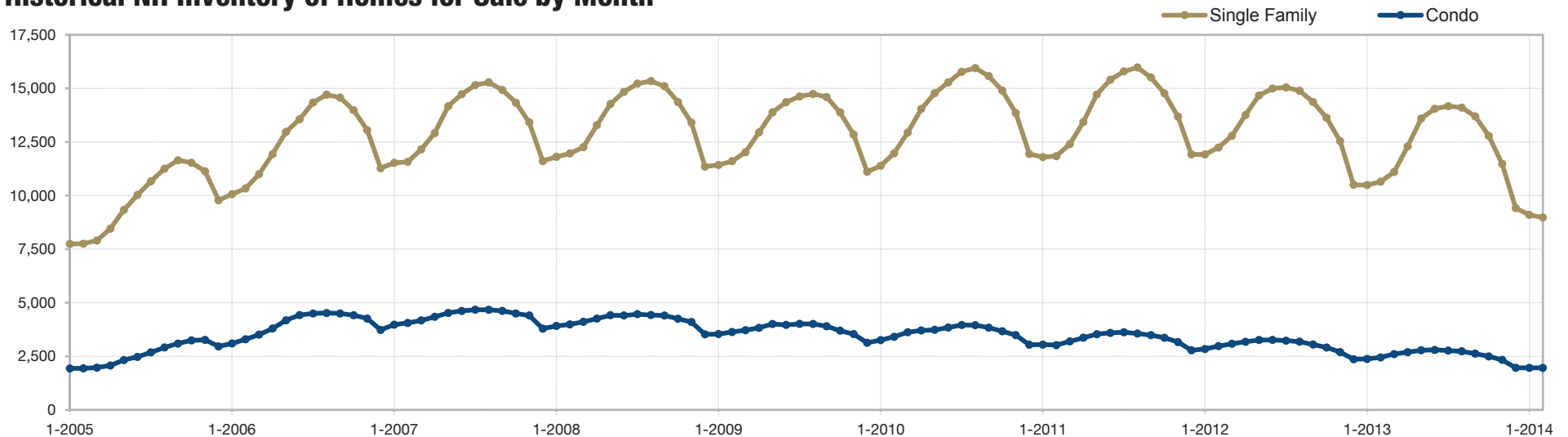


February



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	11,103	-13.2%	2,603	-15.7%
Apr-2013	12,294	-10.6%	2,692	-15.2%
May-2013	13,593	-7.4%	2,782	-14.7%
Jun-2013	14,051	-6.3%	2,797	-14.3%
Jul-2013	14,172	-5.8%	2,767	-14.3%
Aug-2013	14,104	-5.3%	2,735	-14.0%
Sep-2013	13,695	-4.7%	2,625	-14.0%
Oct-2013	12,785	-6.2%	2,494	-14.3%
Nov-2013	11,478	-8.5%	2,331	-13.5%
Dec-2013	9,414	-10.4%	1,963	-16.9%
Jan-2014	9,102	-13.2%	1,961	-17.5%
Feb-2014	8,980	-15.7%	1,959	-19.9%
12-Month Avg	12,064	-8.6%	2,476	-15.2%

Historical NH Inventory of Homes for Sale by Month



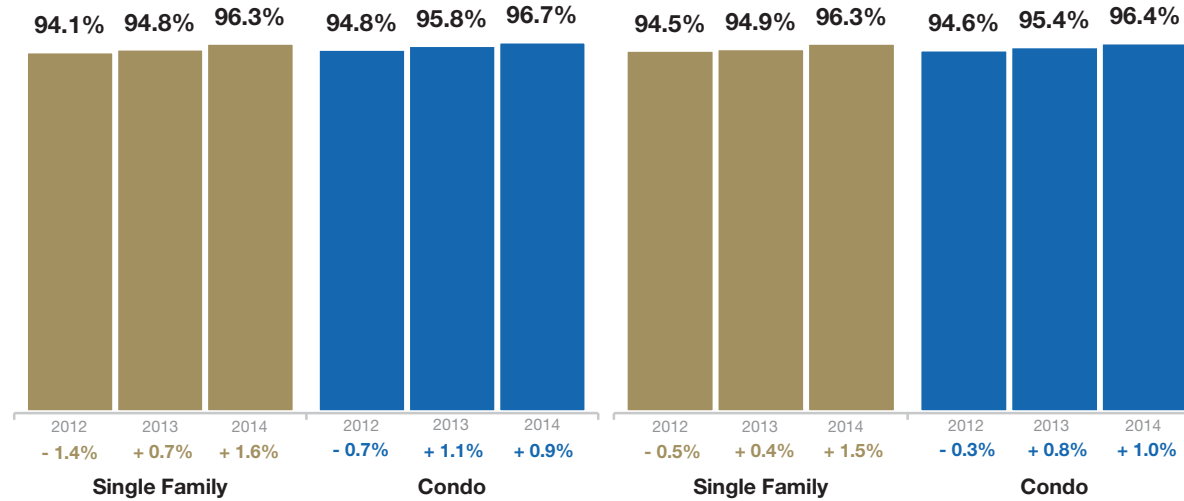
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

February

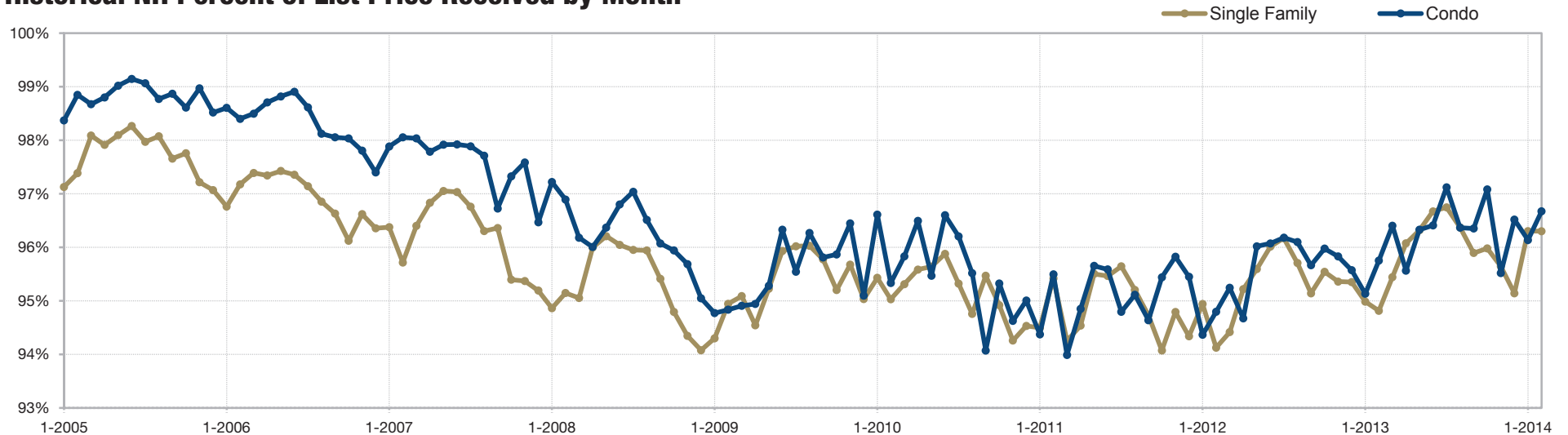
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	95.4%	+1.1%	96.4%	+1.3%
Apr-2013	96.1%	+0.9%	95.6%	+1.0%
May-2013	96.3%	+0.7%	96.3%	+0.3%
Jun-2013	96.7%	+0.7%	96.4%	+0.3%
Jul-2013	96.7%	+0.5%	97.1%	+0.9%
Aug-2013	96.4%	+0.7%	96.4%	+0.3%
Sep-2013	95.9%	+0.8%	96.4%	+0.7%
Oct-2013	96.0%	+0.5%	97.1%	+1.1%
Nov-2013	95.6%	+0.2%	95.5%	-0.3%
Dec-2013	95.1%	-0.2%	96.5%	+0.9%
Jan-2014	96.3%	+1.4%	96.1%	+1.1%
Feb-2014	96.3%	+1.6%	96.7%	+0.9%
12-Month Avg*	96.1%	+0.7%	96.4%	+0.7%

* Pct. of List Price Received for all properties from March 2013 through February 2014. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



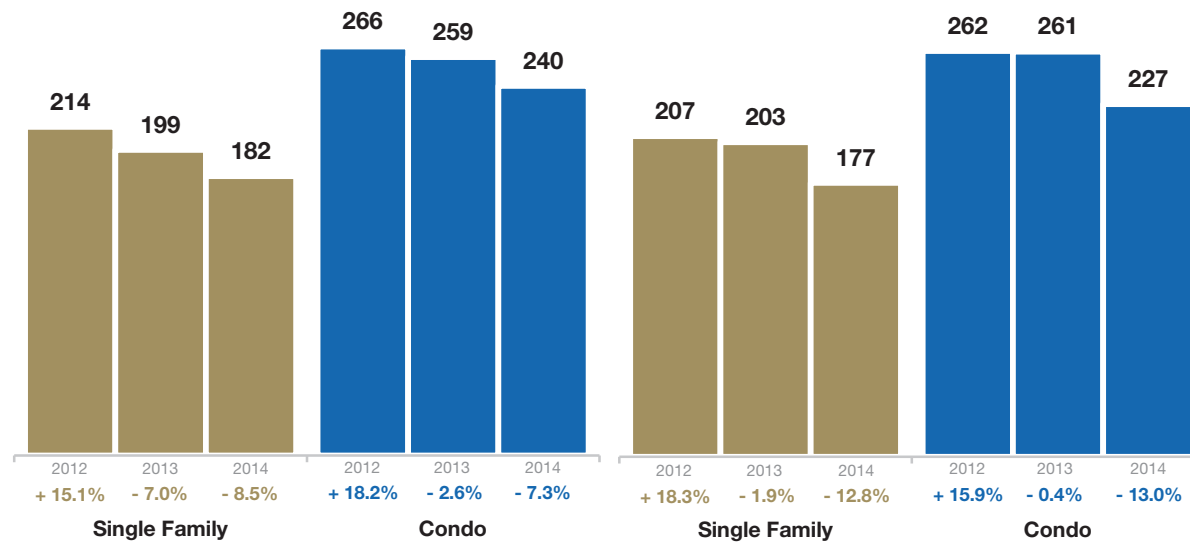
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

February

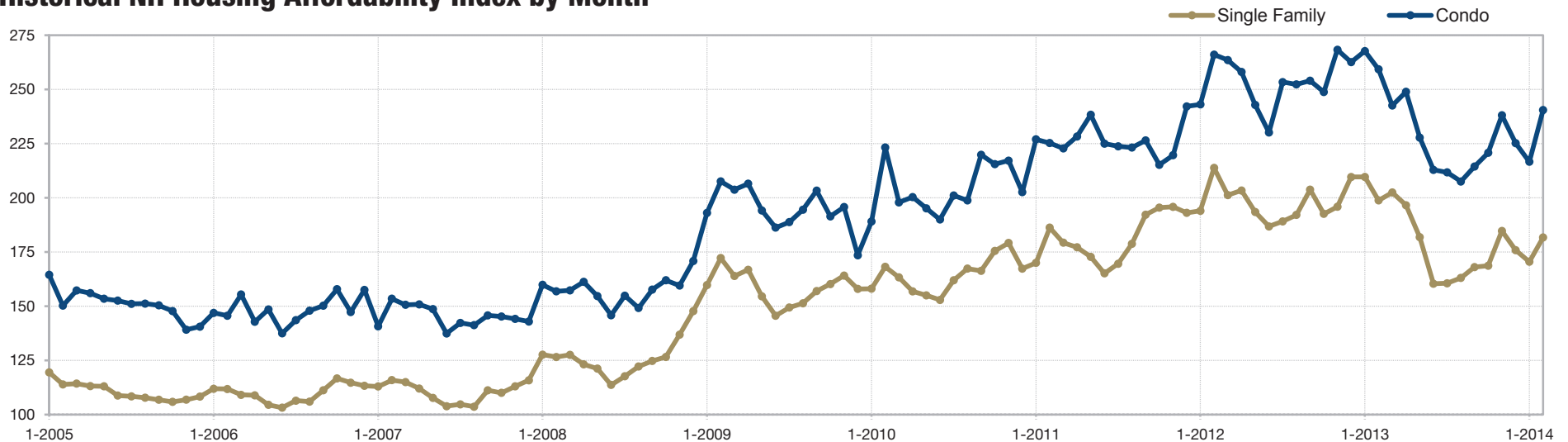
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2013	202	+0.5%	243	-8.0%
Apr-2013	197	-3.0%	249	-3.5%
May-2013	182	-5.7%	228	-6.2%
Jun-2013	160	-14.4%	213	-7.4%
Jul-2013	161	-14.8%	212	-16.2%
Aug-2013	163	-15.1%	207	-17.9%
Sep-2013	168	-17.6%	214	-15.7%
Oct-2013	169	-12.4%	221	-11.2%
Nov-2013	185	-5.6%	238	-11.2%
Dec-2013	176	-16.2%	225	-14.4%
Jan-2014	171	-18.6%	217	-19.0%
Feb-2014	182	-8.5%	240	-7.3%
12-Month Avg*	176	-8.1%	198	-5.9%

* Affordability Index for all properties from March 2013 through February 2014. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	2-2013	2-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		907	854	- 5.8%	1,935	1,782	- 7.9%
Median Sales Price		\$179,800	\$189,000	+ 5.1%	\$179,900	\$190,000	+ 5.6%
\$ Volume of Closed Sales (in millions)		\$184.6	\$190.9	+ 3.4%	\$391.8	\$416.3	+ 6.2%
Days on Market		126	122	- 3.2%	121	117	- 3.3%
Pending Sales		1,026	980	- 4.5%	2,081	1,965	- 5.6%
Months Supply		9.7	7.4	- 23.7%	--	--	--
New Listings		1,997	1,904	- 4.7%	4,092	3,883	- 5.1%
Homes for Sale		13,842	11,517	- 16.8%	--	--	--
Pct. of List Price Received		94.6%	96.0%	+ 1.5%	94.7%	95.9%	+ 1.3%
Affordability Index		217	196	- 9.3%	217	196	- 9.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2013	2-2014	+ / -	2-2013	2-2014	+ / -	2-2013	2-2014	+ / -	2-2013	2-2014	+ / -	2-2013	2-2014	+ / -
Belknap	39	46	+ 17.9%	\$169,000	\$217,500	+ 28.7%	\$8.8	\$16.2	+ 83.6%	134	138	+ 3.0%	44	45	+ 2.3%
Belknap Year-to-Date	89	90	+ 1.1%	\$157,000	\$215,000	+ 36.9%	\$17.7	\$28.5	+ 60.6%	130	139	+ 6.9%	91	84	- 7.7%
Carroll	42	43	+ 2.4%	\$187,000	\$185,000	- 1.1%	\$10.8	\$9.0	- 16.0%	140	155	+ 10.7%	45	36	- 20.0%
Carroll Year-to-Date	97	88	- 9.3%	\$158,500	\$185,000	+ 16.7%	\$20.7	\$25.0	+ 20.6%	150	166	+ 10.7%	106	88	- 17.0%
Cheshire	43	36	- 16.3%	\$106,750	\$142,500	+ 33.5%	\$6.3	\$5.8	- 7.9%	169	126	- 25.4%	44	34	- 22.7%
Cheshire Year-to-Date	88	64	- 27.3%	\$120,000	\$158,523	+ 32.1%	\$12.6	\$12.0	- 4.3%	146	148	+ 1.4%	80	65	- 18.8%
Coos	34	21	- 38.2%	\$78,000	\$90,000	+ 15.4%	\$2.8	\$2.5	- 13.4%	213	188	- 11.7%	27	15	- 44.4%
Coos Year-to-Date	58	38	- 34.5%	\$105,000	\$80,000	- 23.8%	\$5.8	\$4.0	- 30.7%	214	189	- 11.7%	57	36	- 36.8%
Grafton	32	36	+ 12.5%	\$155,963	\$162,000	+ 3.9%	\$6.1	\$8.9	+ 46.0%	195	162	- 16.9%	40	43	+ 7.5%
Grafton Year-to-Date	79	85	+ 7.6%	\$192,000	\$155,000	- 19.3%	\$16.0	\$20.0	+ 25.0%	130	157	+ 20.8%	90	91	+ 1.1%
Hillsborough	193	168	- 13.0%	\$215,000	\$209,750	- 2.4%	\$44.5	\$38.6	- 13.4%	94	105	+ 11.7%	188	210	+ 11.7%
Hillsborough Year-to-Date	389	335	- 13.9%	\$210,000	\$214,900	+ 2.3%	\$89.3	\$81.9	- 8.3%	92	101	+ 9.8%	377	377	0.0%
Merrimack	66	74	+ 12.1%	\$168,100	\$192,250	+ 14.4%	\$12.5	\$15.3	+ 22.9%	132	125	- 5.3%	88	83	- 5.7%
Merrimack Year-to-Date	150	137	- 8.7%	\$169,500	\$181,000	+ 6.8%	\$28.1	\$28.3	+ 0.7%	119	116	- 2.5%	173	160	- 7.5%
Rockingham	157	156	- 0.6%	\$250,000	\$281,500	+ 12.6%	\$45.6	\$50.6	+ 10.9%	117	124	+ 6.0%	198	188	- 5.1%
Rockingham Year-to-Date	349	361	+ 3.4%	\$250,000	\$283,950	+ 13.6%	\$100.9	\$120.6	+ 19.5%	105	105	0.0%	403	398	- 1.2%
Strafford	53	57	+ 7.5%	\$185,000	\$185,000	0.0%	\$10.9	\$11.8	+ 8.6%	112	101	- 9.8%	70	61	- 12.9%
Strafford Year-to-Date	134	110	- 17.9%	\$185,000	\$191,250	+ 3.4%	\$25.7	\$24.5	- 4.9%	109	97	- 11.0%	144	126	- 12.5%
Sullivan	24	19	- 20.8%	\$134,750	\$122,000	- 9.5%	\$4.1	\$2.3	- 44.3%	146	135	- 7.5%	32	20	- 37.5%
Sullivan Year-to-Date	51	43	- 15.7%	\$135,000	\$118,450	- 12.3%	\$9.8	\$6.6	- 32.5%	159	133	- 16.4%	64	42	- 34.4%
Entire State	683	656	- 4.0%	\$199,700	\$207,500	+ 3.9%	\$152.5	\$161.1	+ 5.6%	126	125	- 0.8%	776	735	- 5.3%
Entire State Year-to-Date	1,484	1,351	- 9.0%	\$195,000	\$214,750	+ 10.1%	\$326.7	\$351.4	+ 7.6%	118	119	+ 0.8%	1,585	1,467	- 7.4%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2013	2-2014	+ / -	2-2013	2-2014	+ / -	2-2013	2-2014	+ / -	2-2013	2-2014	+ / -	2-2013	2-2014	+ / -
Belknap	11	5	- 54.5%	\$165,000	\$77,000	- 53.3%	\$2.4	\$0.5	- 79.5%	181	43	- 76.2%	7	7	0.0%
Belknap Year-to-Date	18	13	- 27.8%	\$167,000	\$109,900	- 34.2%	\$3.4	\$1.9	- 45.1%	182	84	- 53.8%	19	16	- 15.8%
Carroll	10	9	- 10.0%	\$218,750	\$190,000	- 13.1%	\$1.8	\$1.6	- 10.6%	101	110	+ 8.9%	14	12	- 14.3%
Carroll Year-to-Date	21	29	+ 38.1%	\$156,000	\$131,000	- 16.0%	\$3.3	\$4.4	+ 33.1%	187	131	- 29.9%	26	29	+ 11.5%
Cheshire	0	2	--	\$0	\$129,750	--	\$0	\$0.3	--	0	381	--	7	3	- 57.1%
Cheshire Year-to-Date	13	3	- 76.9%	\$160,000	\$140,000	- 12.5%	\$160,000	\$0.4	- 100.0%	139	276	+ 98.6%	13	4	- 69.2%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	1	2	+ 100.0%	\$78,250	\$544,950	+ 596.4%	\$0.1	\$1.1	+ 1,297.4%	0	0	--	0	0	--
Grafton	15	14	- 6.7%	\$135,000	\$61,250	- 54.6%	\$2.2	\$1.7	- 21.6%	213	192	- 9.9%	15	18	+ 20.0%
Grafton Year-to-Date	27	30	+ 11.1%	\$130,000	\$114,000	- 12.3%	\$4.1	\$3.9	- 4.2%	214	182	- 15.0%	28	36	+ 28.6%
Hillsborough	64	64	0.0%	\$146,801	\$142,000	- 3.3%	\$9.7	\$10.7	+ 9.8%	99	88	- 11.1%	78	72	- 7.7%
Hillsborough Year-to-Date	124	121	- 2.4%	\$140,750	\$155,000	+ 10.1%	\$19.4	\$21.4	+ 10.0%	100	79	- 21.0%	143	139	- 2.8%
Merrimack	13	7	- 46.2%	\$133,000	\$120,000	- 9.8%	\$1.8	\$0.8	- 54.6%	182	76	- 58.2%	15	10	- 33.3%
Merrimack Year-to-Date	25	16	- 36.0%	\$135,500	\$145,450	+ 7.3%	\$3.5	\$2.3	- 35.7%	177	96	- 45.8%	28	21	- 25.0%
Rockingham	52	44	- 15.4%	\$165,000	\$201,200	+ 21.9%	\$10.5	\$10.1	- 3.4%	110	113	+ 2.7%	52	60	+ 15.4%
Rockingham Year-to-Date	114	102	- 10.5%	\$154,950	\$187,500	+ 21.0%	\$22.9	\$22.7	- 1.1%	129	88	- 31.8%	121	121	0.0%
Strafford	11	7	- 36.4%	\$80,000	\$145,000	+ 81.3%	\$1.2	\$1.1	- 3.9%	107	130	+ 21.5%	17	4	- 76.5%
Strafford Year-to-Date	24	16	- 33.3%	\$92,550	\$147,500	+ 59.4%	\$2.9	\$2.8	- 3.6%	118	106	- 10.2%	32	13	- 59.4%
Sullivan	0		--	\$0		--	\$0.0	--	0		--	0		--
Sullivan Year-to-Date	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	232	--	0	1	--
Entire State	182	154	- 15.4%	\$143,351	\$147,263	+ 2.7%	\$30.7	\$28.0	- 8.7%	123	110	- 10.6%	207	188	- 9.2%
Entire State Year-to-Date	367	333	- 9.3%	\$142,000	\$158,000	+ 11.3%	\$61.7	\$60.9	- 1.3%	134	100	- 25.4%	412	382	- 7.3%