

NH Monthly Indicators



March 2014

During this year's spring refresh, seller activity is the first item on the watch list. Low inventory has been a national headline grabber, and many are eager to see if this is the year that brings a bevy of new properties to market for ready-to-buyers. Investor activity and cash purchases should be monitored, as well, along with any increases in new construction. And although interest rates are up from their all-time lows, borrowing costs are still remarkably affordable. It's cheaper to own than to rent in most of the country.

New Listings were down 3.3 percent for single family homes and 9.4 percent for condo properties. Pending Sales decreased 1.7 percent for single family homes but increased 12.0 percent for condo properties.

The Median Sales Price was up 7.7 percent to \$210,000 for single family homes but decreased 3.8 percent to \$149,900 for condo properties. Months Supply of Inventory decreased 20.8 percent for single family units and 30.7 percent for condo units.

Consumers are in better shape for the current financial landscape, just in time for the primary home-buying season. Along with an uptick in consumer confidence, GDP growth was revised up to 2.6 percent by the Commerce Department. Consumer spending has risen and claims for unemployment benefits have decreased. Economic health fuels housing market growth. Employed, confident people with rising incomes tend to purchase real property.

Monthly Snapshot

- 10.5% **+ 7.7%** **- 0.3%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire Association of REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2013	3-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		943	844	- 10.5%	2,427	2,194	- 9.6%
Median Sales Price		\$194,900	\$210,000	+ 7.7%	\$195,000	\$212,000	+ 8.7%
\$ Volume of Closed Sales (in millions)		\$212.3	\$211.6	- 0.3%	\$539.0	\$562.9	+ 4.4%
Days on Market		113	110	- 2.7%	116	116	0.0%
Pending Sales		1,040	1,022	- 1.7%	2,624	2,486	- 5.3%
Months Supply		10.1	8.0	- 20.8%	--	--	--
New Listings		2,177	2,106	- 3.3%	5,279	5,021	- 4.9%
Homes for Sale		11,136	9,361	- 15.9%	--	--	--
Pct. of List Price Received		95.4%	96.4%	+ 1.0%	95.1%	96.3%	+ 1.3%
Affordability Index		202	180	- 10.9%	202	179	- 11.4%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



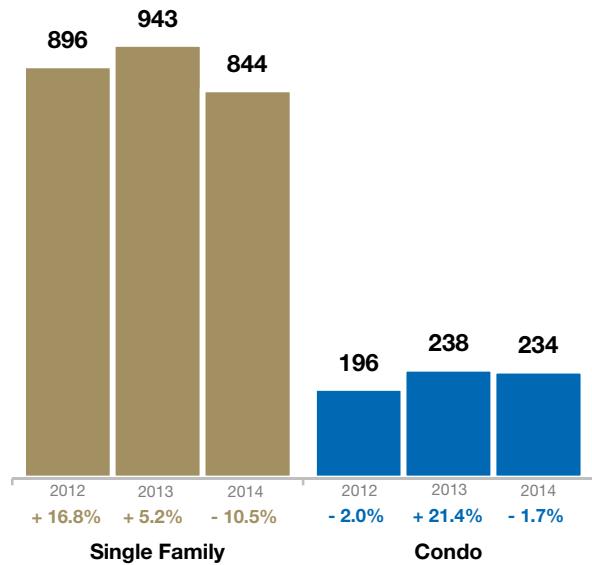
Key Metrics	Historical Sparkbars	3-2013	3-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		238	234	- 1.7%	605	569	- 6.0%
Median Sales Price		\$155,750	\$149,900	- 3.8%	\$149,900	\$152,750	+ 1.9%
\$ Volume of Closed Sales (in millions)		\$42.5	\$40.3	- 5.1%	\$104.2	\$101.5	- 2.6%
Days on Market		118	121	+ 2.5%	127	108	- 15.0%
Pending Sales		241	270	+ 12.0%	652	649	- 0.5%
Months Supply		10.1	7.0	- 30.7%	--	--	--
New Listings		532	482	- 9.4%	1,315	1,245	- 5.3%
Homes for Sale		2,609	2,051	- 21.4%	--	--	--
Pct. of List Price Received		96.4%	96.2%	- 0.2%	95.8%	96.3%	+ 0.5%
Affordability Index		243	238	- 2.1%	250	234	- 6.4%

NH Closed Sales

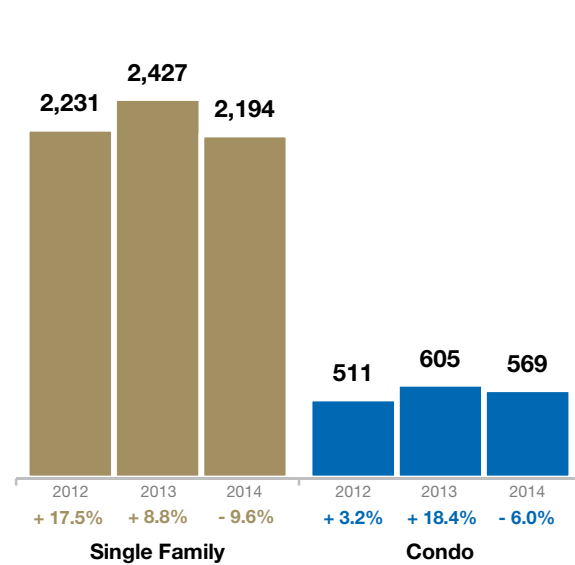
A count of the actual sales that closed in a given month.



March

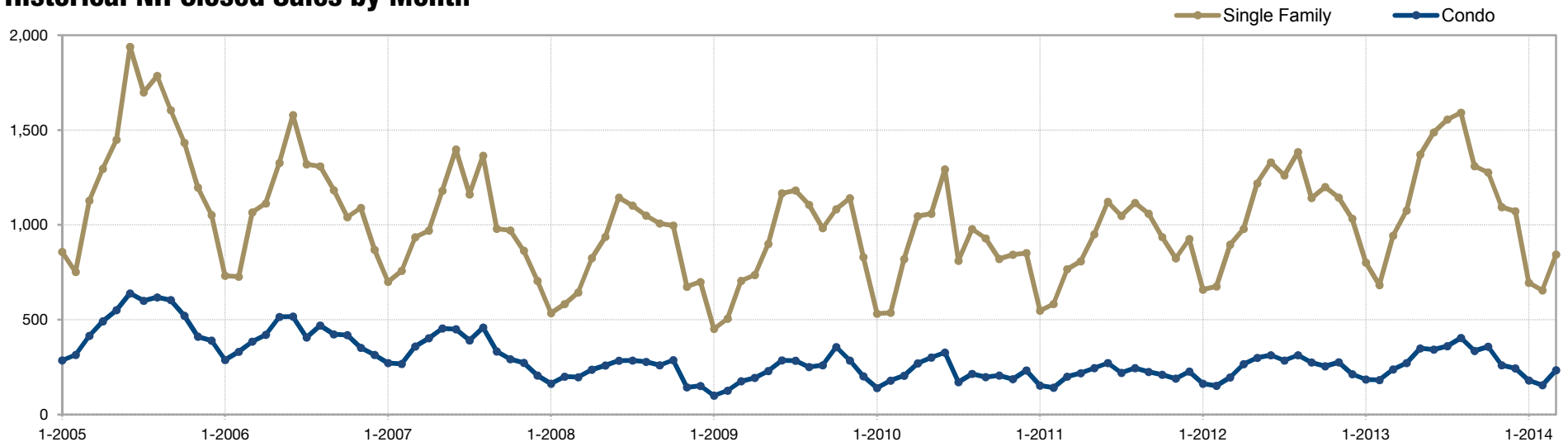


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	1,076	+9.9%	272	+2.3%
May-2013	1,371	+12.5%	349	+16.7%
Jun-2013	1,488	+11.9%	343	+9.6%
Jul-2013	1,556	+23.4%	361	+26.7%
Aug-2013	1,592	+15.0%	404	+29.1%
Sep-2013	1,310	+14.7%	336	+22.2%
Oct-2013	1,277	+6.4%	358	+40.4%
Nov-2013	1,094	-4.4%	260	-5.8%
Dec-2013	1,072	+3.8%	244	+14.6%
Jan-2014	695	-13.2%	180	-2.7%
Feb-2014	655	-4.1%	155	-14.8%
Mar-2014	844	-10.5%	234	-1.7%
12-Month Avg	1,169	+6.9%	291	+12.8%

Historical NH Closed Sales by Month



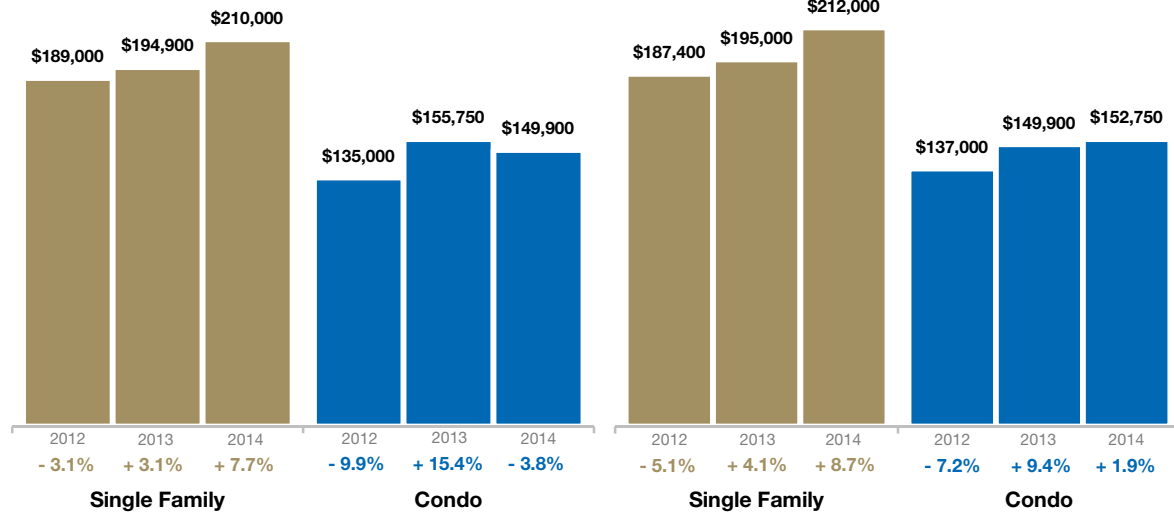
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March

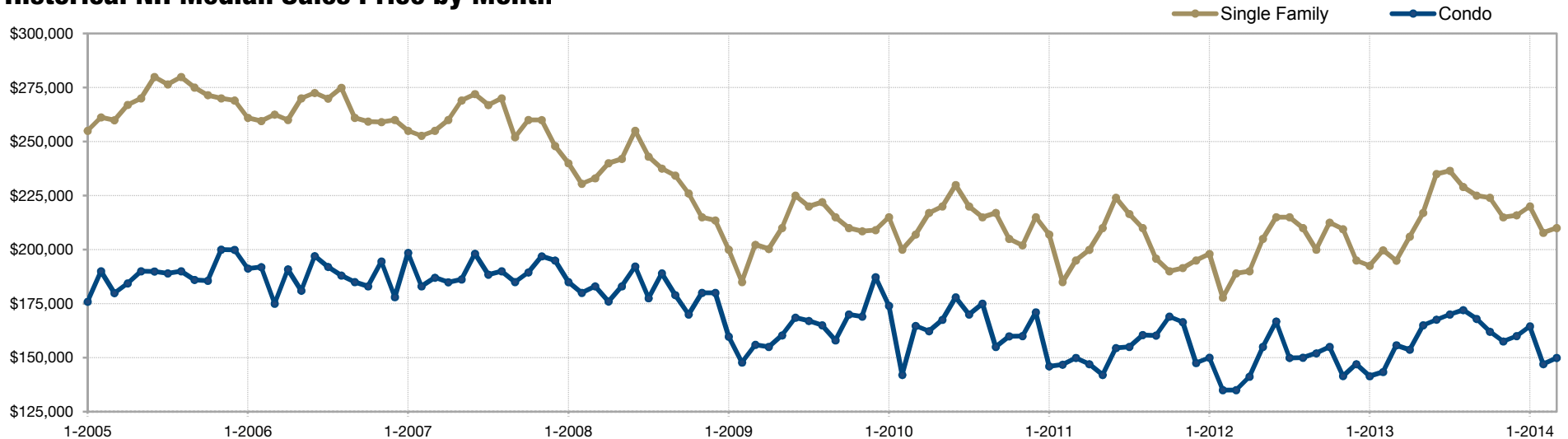
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	\$206,000	+8.4%	\$153,700	+8.9%
May-2013	\$217,000	+5.9%	\$165,000	+6.5%
Jun-2013	\$235,000	+9.3%	\$167,600	+0.5%
Jul-2013	\$236,500	+10.0%	\$170,000	+13.4%
Aug-2013	\$229,000	+9.0%	\$172,000	+14.7%
Sep-2013	\$225,000	+12.5%	\$167,950	+10.5%
Oct-2013	\$224,000	+5.4%	\$162,000	+4.5%
Nov-2013	\$214,950	+2.6%	\$157,500	+11.3%
Dec-2013	\$215,900	+10.7%	\$160,000	+8.8%
Jan-2014	\$220,000	+14.3%	\$164,500	+16.3%
Feb-2014	\$207,750	+4.0%	\$147,000	+2.5%
Mar-2014	\$210,000	+7.7%	\$149,900	-3.8%
12-Month Avg*	\$222,500	+8.6%	\$163,750	+8.9%

* Median Sales Price for all properties from April 2013 through March 2014. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

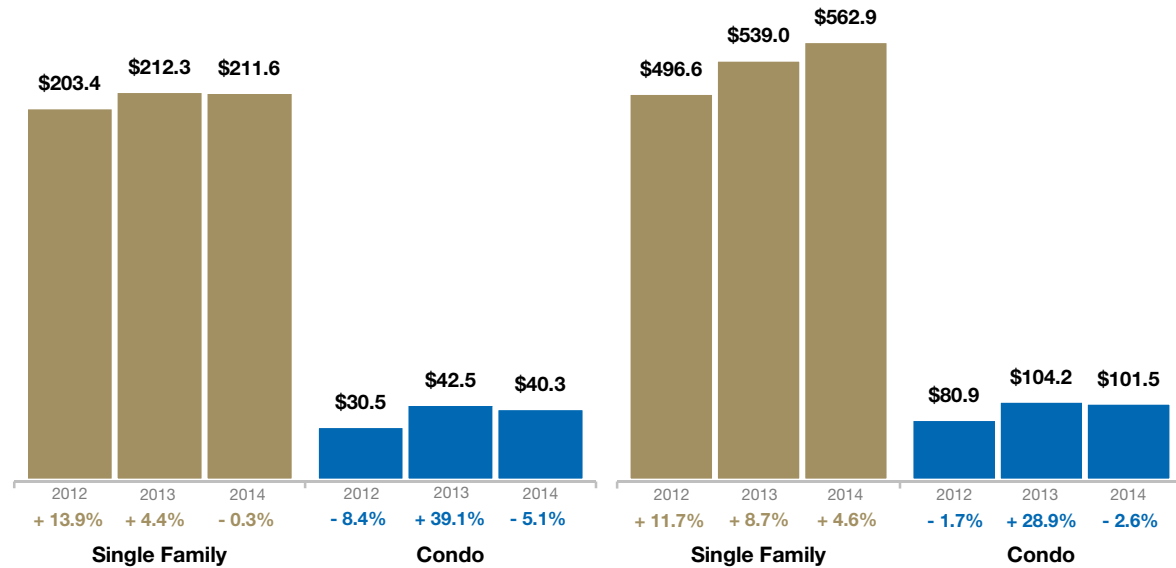


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



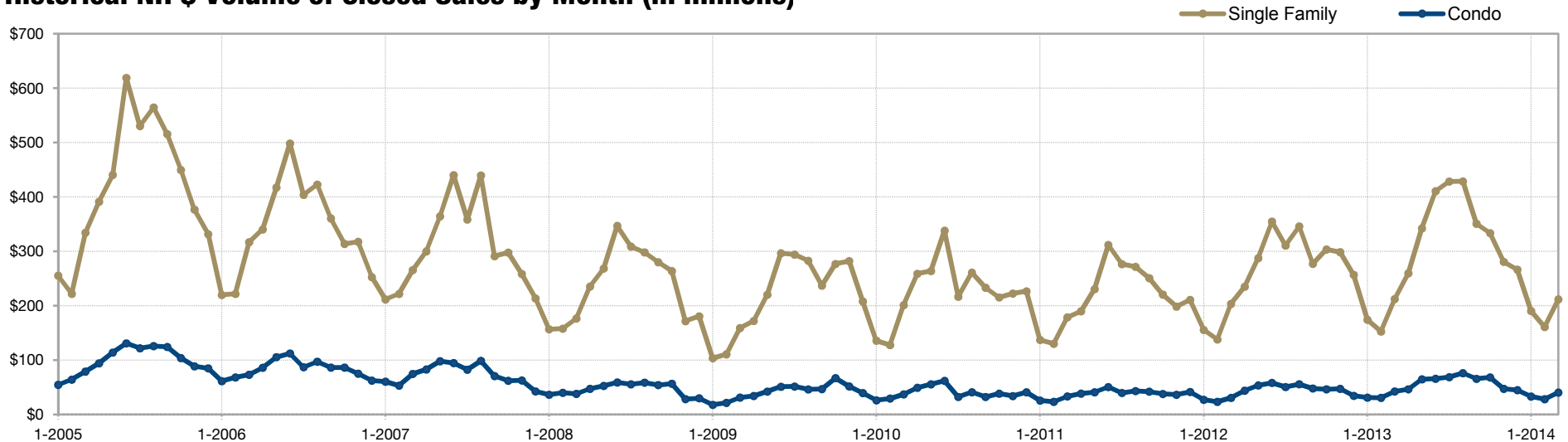
March



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	\$259.6	+10.5%	\$46.4	+6.0%
May-2013	\$342.3	+19.0%	\$64.7	+21.0%
Jun-2013	\$410.6	+15.7%	\$65.7	+12.9%
Jul-2013	\$428.4	+37.9%	\$68.6	+35.9%
Aug-2013	\$428.6	+23.9%	\$76.1	+36.5%
Sep-2013	\$350.7	+26.6%	\$65.6	+36.8%
Oct-2013	\$333.4	+9.9%	\$68.2	+47.0%
Nov-2013	\$280.6	-6.0%	\$47.3	+0.2%
Dec-2013	\$266.2	+3.7%	\$44.8	+30.6%
Jan-2014	\$190.4	+9.2%	\$33.0	+6.4%
Feb-2014	\$160.9	+5.6%	\$28.1	-8.3%
Mar-2014	\$211.6	-0.3%	\$40.3	-5.1%
12-Month Avg*	\$305.3	+14.2%	\$54.1	+19.8%

* \$ Volume of Closed Sales (in millions) for all properties from April 2013 through March 2014. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

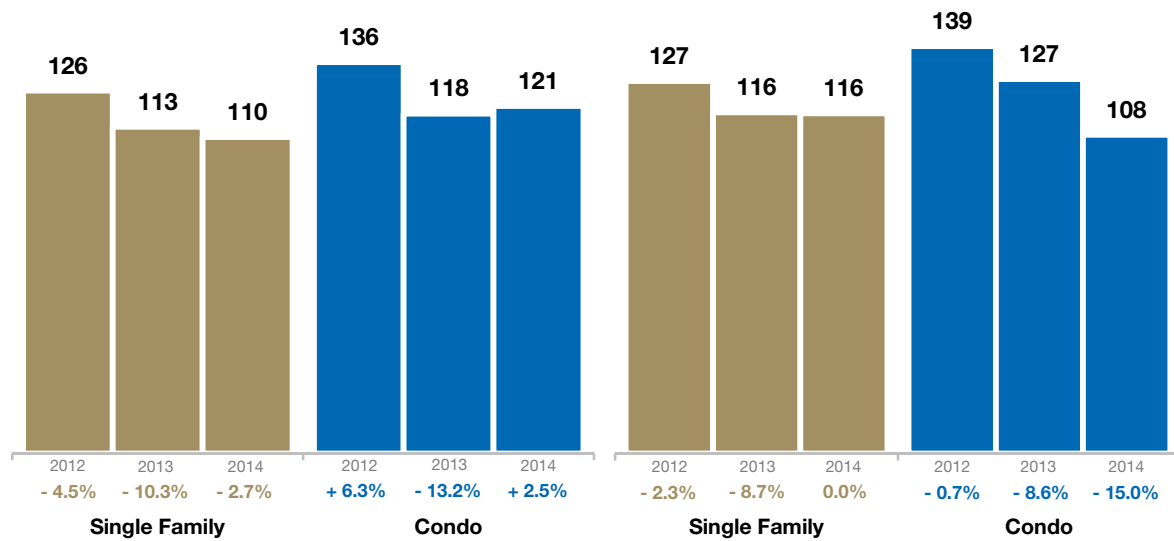


NH Days on Market

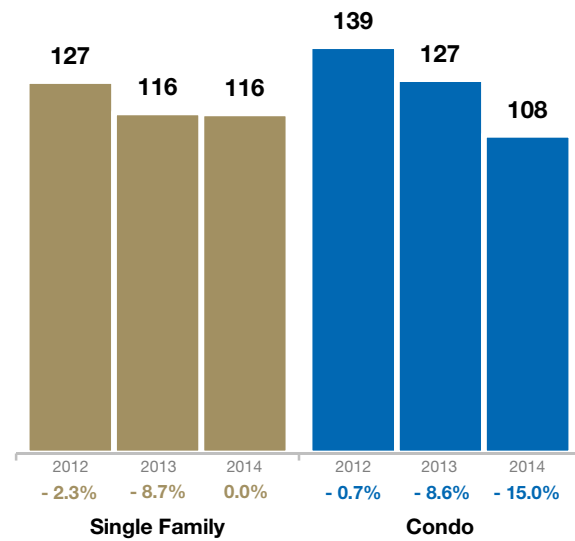
Average number of days between when a property is listed and when an offer is accepted in a given month.



March



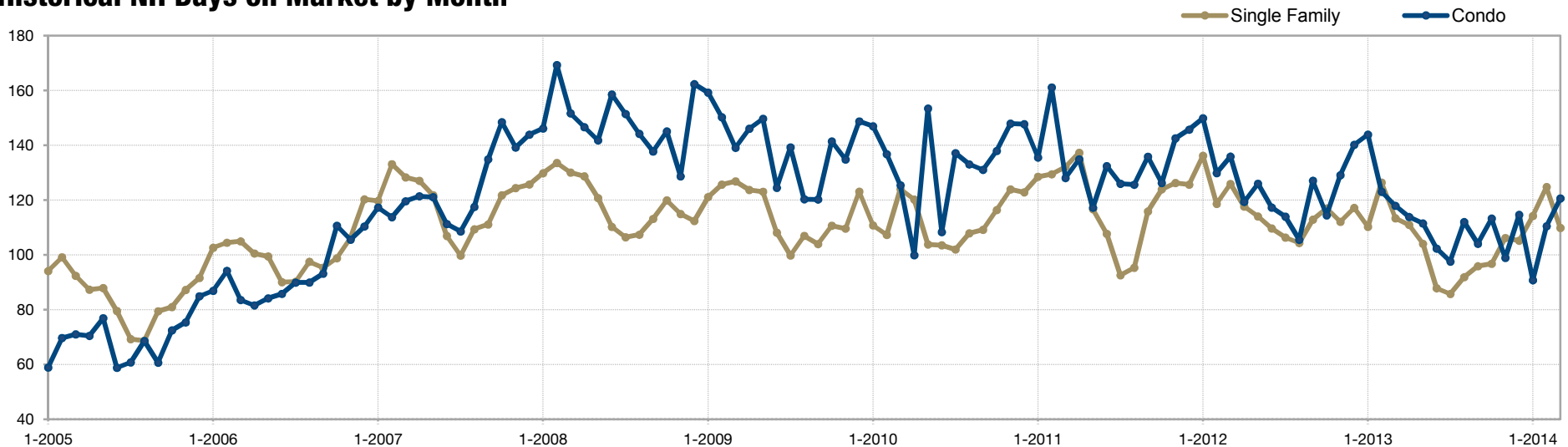
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	111	-5.9%	114	-4.2%
May-2013	104	-8.8%	111	-11.9%
Jun-2013	88	-20.0%	102	-12.8%
Jul-2013	86	-18.9%	98	-14.0%
Aug-2013	92	-11.5%	112	+5.7%
Sep-2013	96	-15.0%	104	-18.1%
Oct-2013	97	-17.1%	113	-0.9%
Nov-2013	106	-5.4%	99	-23.3%
Dec-2013	105	-10.3%	115	-17.9%
Jan-2014	114	+3.6%	91	-36.8%
Feb-2014	125	-0.8%	110	-10.6%
Mar-2014	110	-2.7%	121	+2.5%
12-Month Avg*	100	-11.2%	108	-11.8%

* Days on Market for all properties from April 2013 through March 2014. This is not the average of the individual figures above.

Historical NH Days on Market by Month

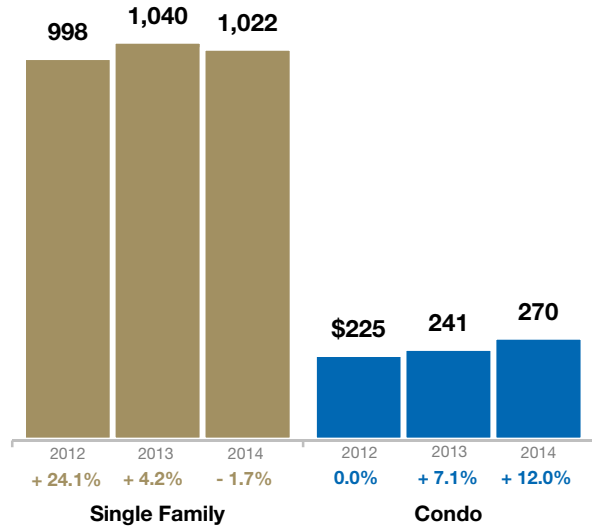


NH Pending Sales

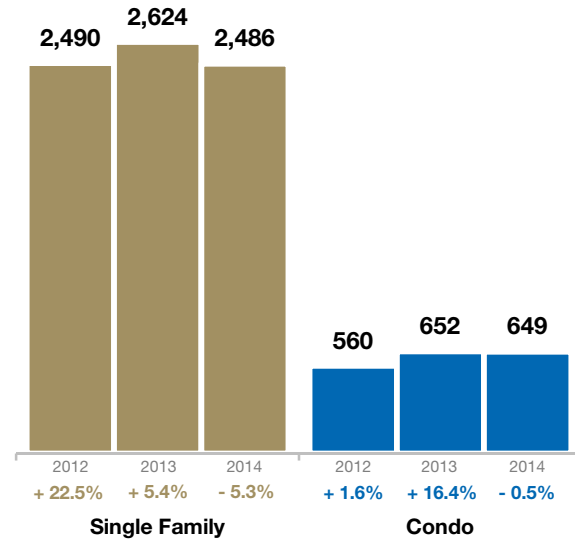
A count of the properties on which offers have been accepted in a given month.



March

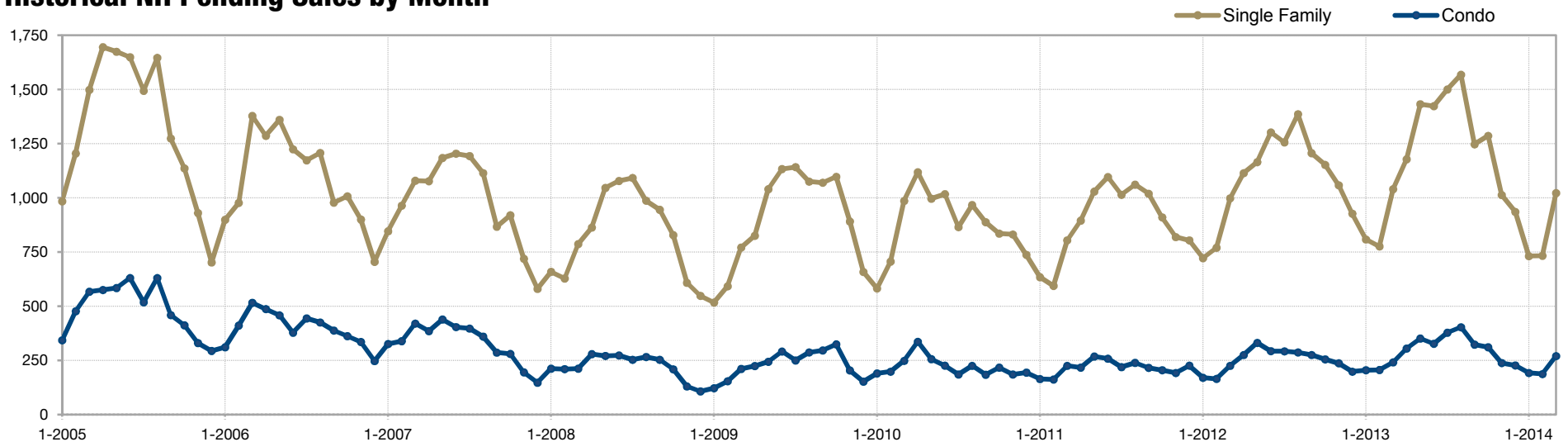


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	1,178	+5.7%	305	+10.9%
May-2013	1,432	+22.9%	351	+6.0%
Jun-2013	1,423	+9.3%	327	+11.6%
Jul-2013	1,500	+19.4%	378	+29.5%
Aug-2013	1,568	+13.1%	403	+40.4%
Sep-2013	1,247	+3.4%	323	+17.5%
Oct-2013	1,286	+11.6%	311	+22.0%
Nov-2013	1,013	-4.3%	238	+0.4%
Dec-2013	935	+0.9%	227	+14.6%
Jan-2014	731	-9.5%	192	-6.3%
Feb-2014	733	-5.5%	187	-9.2%
Mar-2014	1,022	-1.7%	270	+12.0%
12-Month Avg	1,172	+6.7%	293	+13.5%

Historical NH Pending Sales by Month

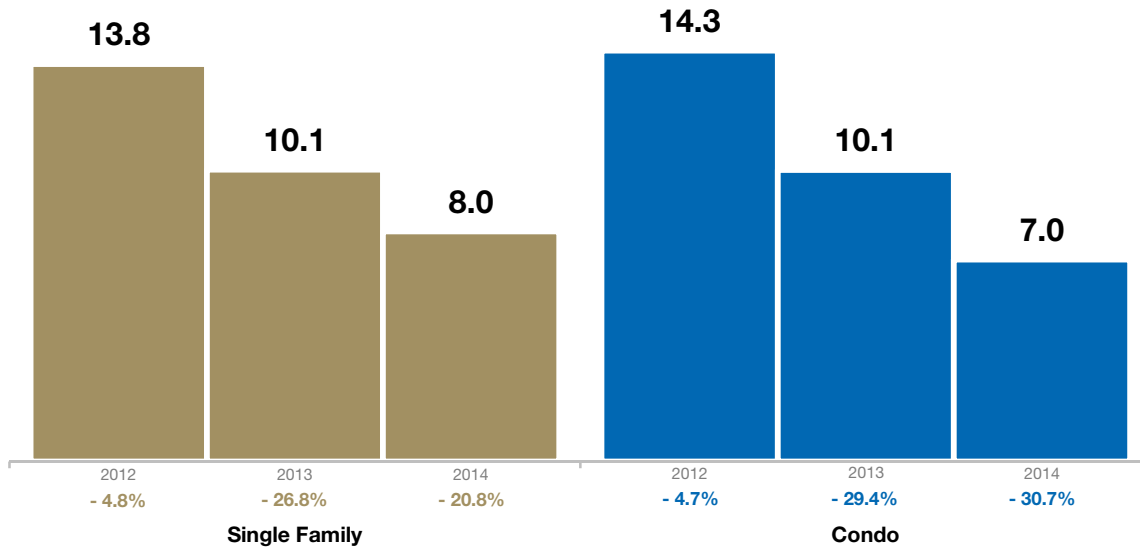


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



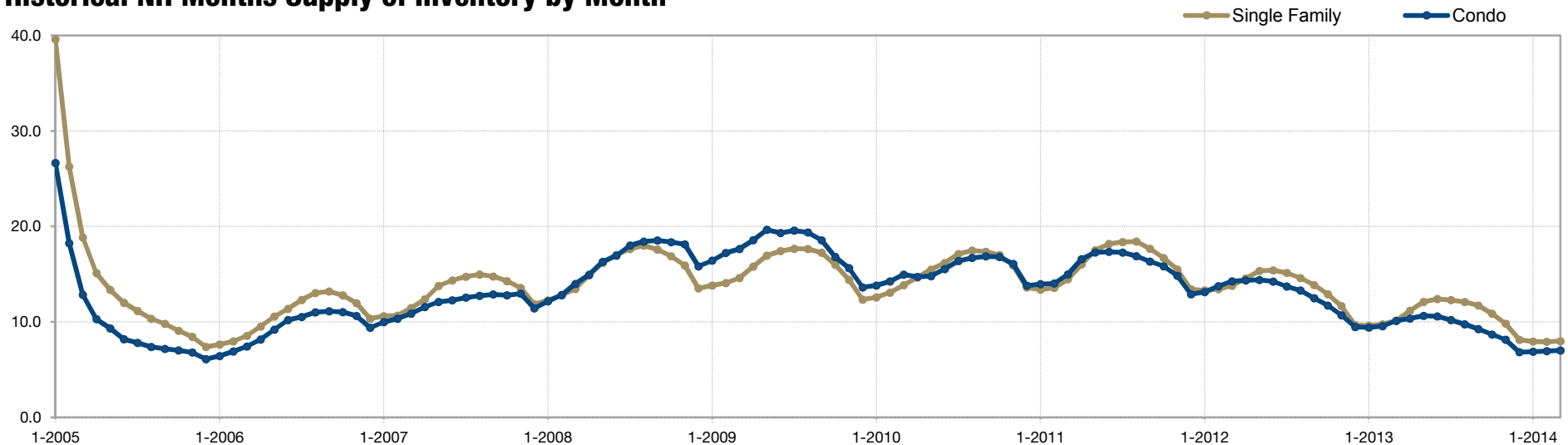
March



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	11.2	-23.3%	10.4	-27.8%
May-2013	12.1	-20.9%	10.6	-26.4%
Jun-2013	12.4	-19.5%	10.6	-25.4%
Jul-2013	12.3	-18.5%	10.2	-25.5%
Aug-2013	12.1	-17.1%	9.7	-27.1%
Sep-2013	11.7	-15.8%	9.2	-26.4%
Oct-2013	10.9	-15.5%	8.7	-25.6%
Nov-2013	9.8	-16.2%	8.1	-24.3%
Dec-2013	8.1	-16.5%	6.8	-28.4%
Jan-2014	8.0	-16.7%	6.9	-26.6%
Feb-2014	7.9	-18.6%	6.9	-28.1%
Mar-2014	8.0	-20.8%	7.0	-30.7%
12-Month Avg*	10.4	-18.5%	8.8	-26.6%

* Months Supply for all properties from April 2013 through March 2014. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

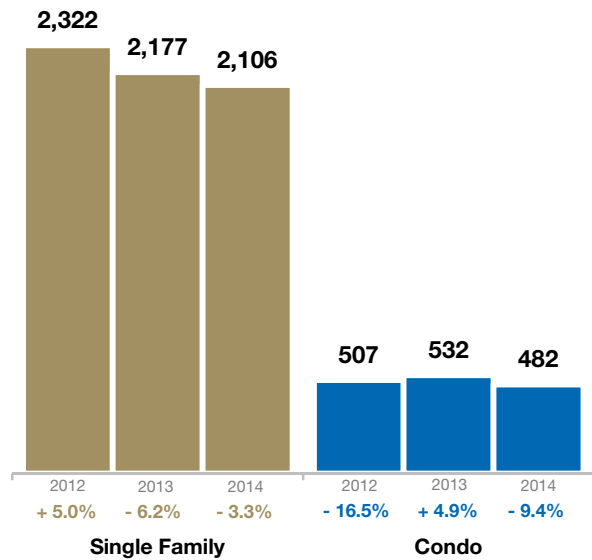


NH New Listings

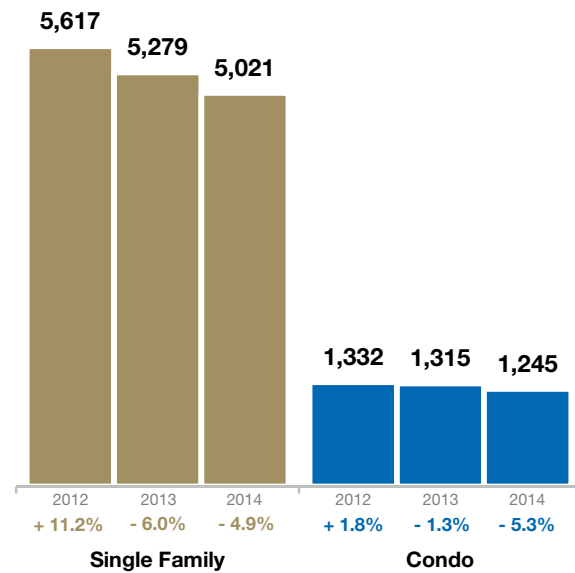
A count of the properties that have been newly listed on the market in a given month.



March

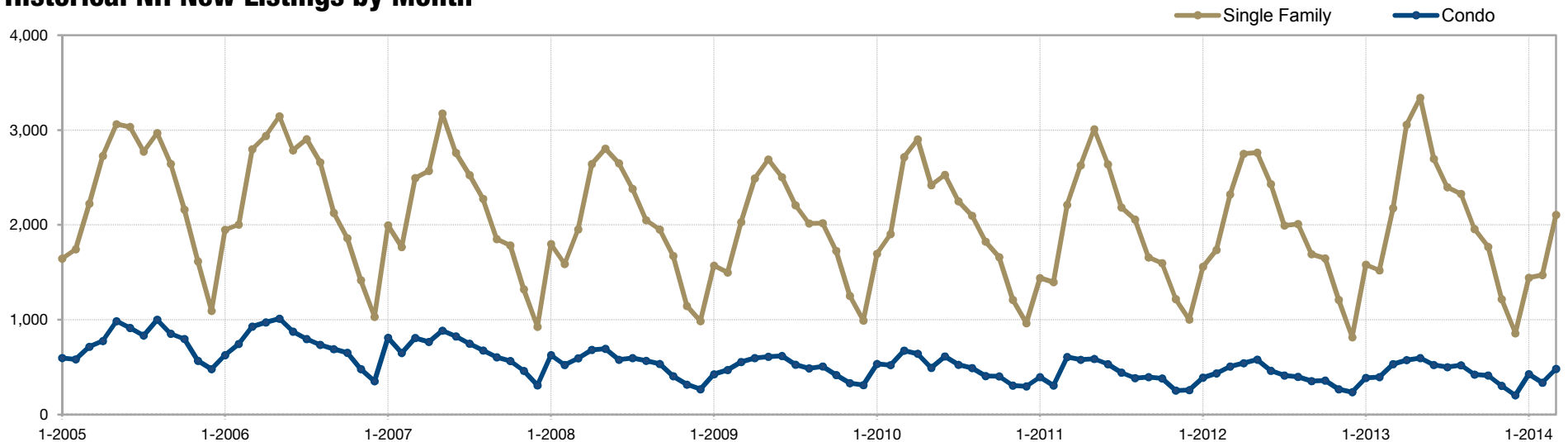


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	3,057	+11.2%	575	+6.1%
May-2013	3,341	+21.0%	596	+2.8%
Jun-2013	2,697	+10.9%	523	+13.2%
Jul-2013	2,398	+20.3%	500	+21.4%
Aug-2013	2,328	+15.8%	520	+30.7%
Sep-2013	1,956	+15.6%	422	+19.5%
Oct-2013	1,769	+7.4%	413	+15.0%
Nov-2013	1,217	+0.6%	303	+13.5%
Dec-2013	857	+5.2%	204	-13.9%
Jan-2014	1,443	-8.7%	427	+10.3%
Feb-2014	1,472	-3.2%	336	-15.2%
Mar-2014	2,106	-3.3%	482	-9.4%
12-Month Avg	1,883	+9.1%	410	+7.6%

Historical NH New Listings by Month

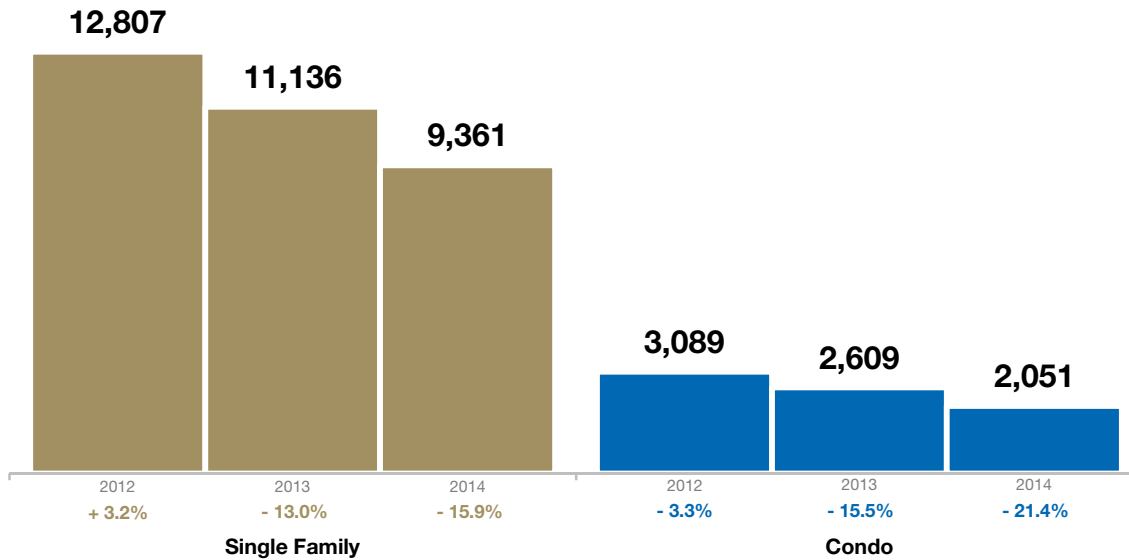


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

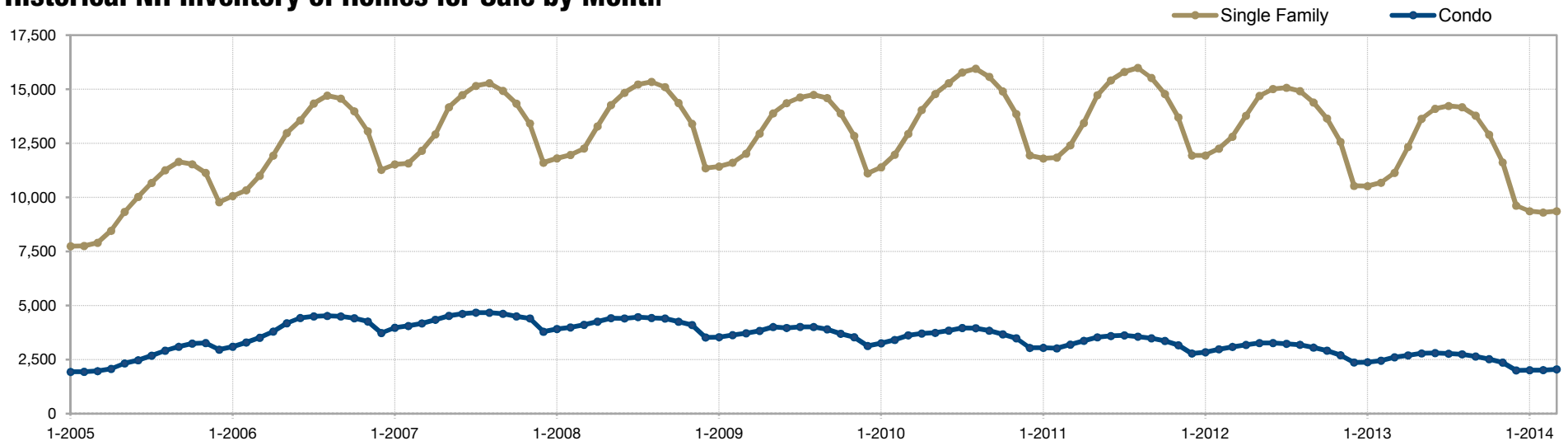


March



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	12,334	-10.5%	2,696	-15.2%
May-2013	13,634	-7.2%	2,787	-14.6%
Jun-2013	14,097	-6.1%	2,803	-14.2%
Jul-2013	14,227	-5.6%	2,774	-14.2%
Aug-2013	14,169	-5.0%	2,747	-13.8%
Sep-2013	13,782	-4.2%	2,643	-13.5%
Oct-2013	12,899	-5.5%	2,521	-13.5%
Nov-2013	11,617	-7.6%	2,365	-12.5%
Dec-2013	9,618	-8.7%	2,003	-15.4%
Jan-2014	9,361	-11.0%	2,009	-15.7%
Feb-2014	9,301	-12.9%	2,016	-17.8%
Mar-2014	9,361	-15.9%	2,051	-21.4%
12-Month Avg	12,033	-8.0%	2,451	-15.0%

Historical NH Inventory of Homes for Sale by Month



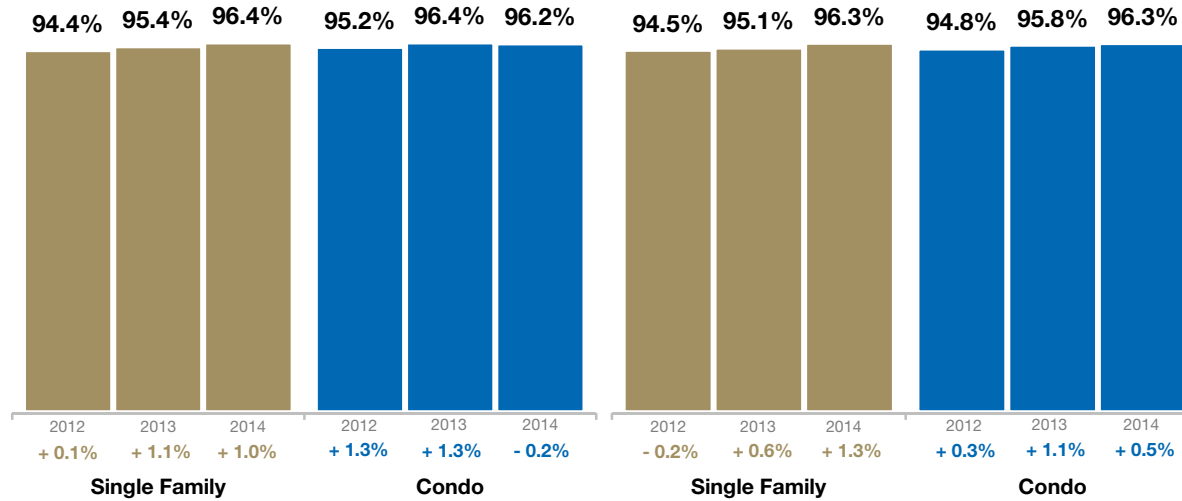
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March

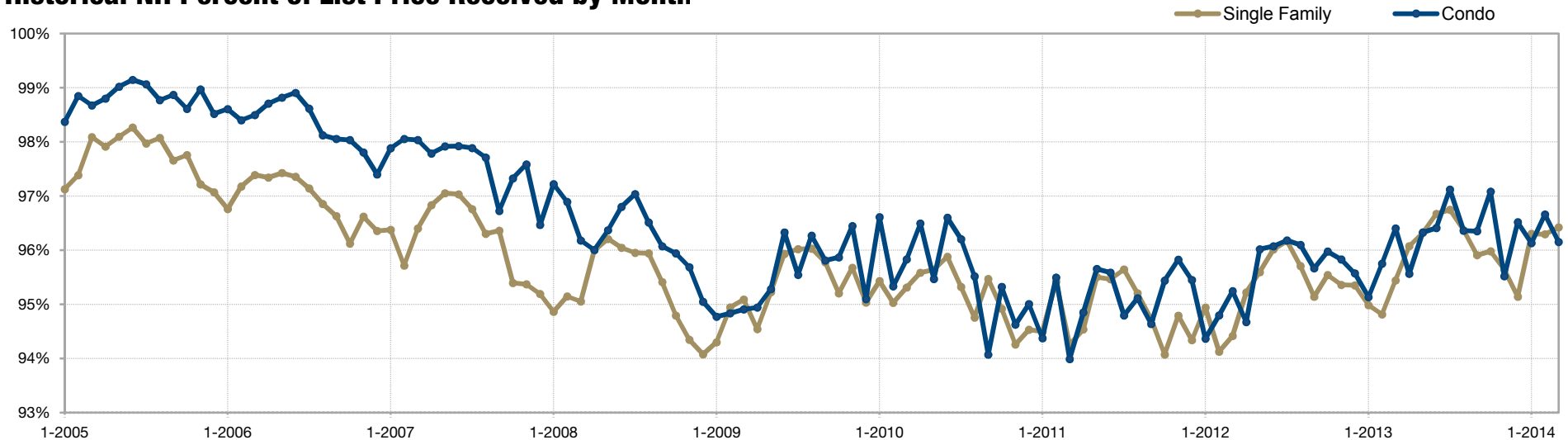
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	96.1%	+0.9%	95.6%	+1.0%
May-2013	96.3%	+0.7%	96.3%	+0.3%
Jun-2013	96.7%	+0.7%	96.4%	+0.3%
Jul-2013	96.7%	+0.5%	97.1%	+0.9%
Aug-2013	96.4%	+0.7%	96.4%	+0.3%
Sep-2013	95.9%	+0.8%	96.4%	+0.7%
Oct-2013	96.0%	+0.5%	97.1%	+1.1%
Nov-2013	95.6%	+0.2%	95.5%	-0.3%
Dec-2013	95.1%	-0.2%	96.5%	+0.9%
Jan-2014	96.3%	+1.4%	96.1%	+1.1%
Feb-2014	96.3%	+1.6%	96.7%	+0.9%
Mar-2014	96.4%	+1.0%	96.2%	-0.2%
12-Month Avg*	96.2%	+0.7%	96.4%	+0.6%

* Pct. of List Price Received for all properties from April 2013 through March 2014. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



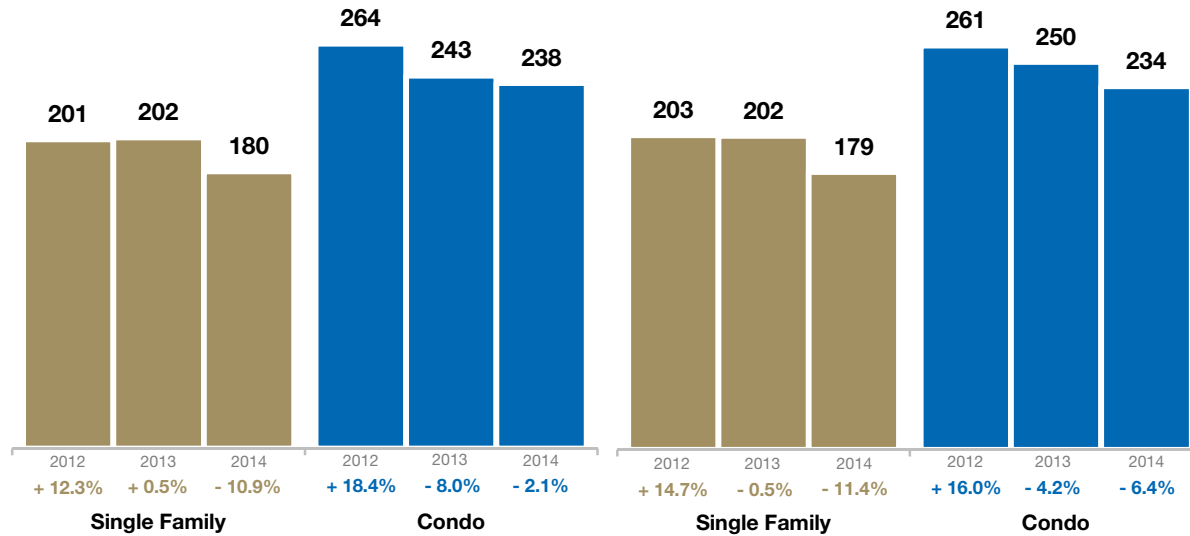
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March

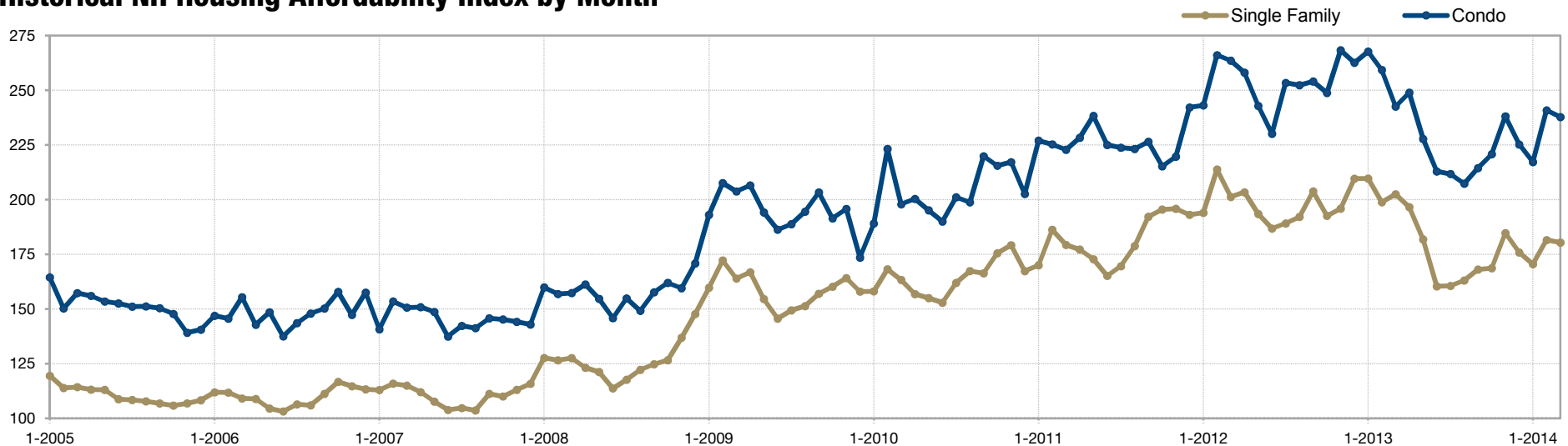
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2013	197	-3.0%	249	-3.5%
May-2013	182	-5.7%	228	-6.2%
Jun-2013	160	-14.4%	213	-7.4%
Jul-2013	161	-14.8%	212	-16.2%
Aug-2013	163	-15.1%	207	-17.9%
Sep-2013	168	-17.6%	214	-15.7%
Oct-2013	169	-12.4%	221	-11.2%
Nov-2013	185	-5.6%	238	-11.2%
Dec-2013	176	-16.2%	225	-14.4%
Jan-2014	171	-18.6%	217	-19.0%
Feb-2014	182	-8.5%	241	-6.9%
Mar-2014	180	-10.9%	238	-2.1%
12-Month Avg*	174	-9.1%	198	-6.1%

* Affordability Index for all properties from April 2013 through March 2014. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	3-2013	3-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		1,237	1,148	- 7.2%	3,172	2,931	- 7.6%
Median Sales Price		\$178,000	\$187,000	+ 5.1%	\$179,450	\$189,900	+ 5.8%
\$ Volume of Closed Sales (in millions)		\$256.9	\$255.4	- 0.6%	\$648.7	\$671.9	+ 3.6%
Days on Market		116	111	- 4.3%	119	115	- 3.4%
Pending Sales		1,350	1,363	+ 1.0%	3,429	3,322	- 3.1%
Months Supply		10.2	7.8	- 23.5%	--	--	--
New Listings		2,833	2,718	- 4.1%	6,921	6,598	- 4.7%
Homes for Sale		14,515	12,019	- 17.2%	--	--	--
Pct. of List Price Received		95.3%	96.0%	+ 0.7%	94.9%	96.0%	+ 1.2%
Affordability Index		218	199	- 8.8%	217	196	- 9.4%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2013	3-2014	+ / -	3-2013	3-2014	+ / -	3-2013	3-2014	+ / -	3-2013	3-2014	+ / -	3-2013	3-2014	+ / -
Belknap	62	59	- 4.8%	\$178,000	\$179,200	+ 0.7%	\$14.5	\$14.2	- 2.0%	157	137	- 12.7%	78	61	- 21.8%
Belknap Year-to-Date	151	149	- 1.3%	\$163,000	\$200,000	+ 22.7%	\$32.2	\$42.6	+ 32.5%	141	138	- 2.1%	169	144	- 14.8%
Carroll	65	51	- 21.5%	\$158,000	\$170,000	+ 7.6%	\$12.8	\$11.9	- 7.0%	127	157	+ 23.6%	60	57	- 5.0%
Carroll Year-to-Date	162	139	- 14.2%	\$158,250	\$180,750	+ 14.2%	\$33.5	\$36.9	+ 10.0%	141	163	+ 15.6%	166	146	- 12.0%
Cheshire	40	49	+ 22.5%	\$170,000	\$136,000	- 20.0%	\$7.7	\$7.3	- 5.0%	153	138	- 9.8%	47	61	+ 29.8%
Cheshire Year-to-Date	128	113	- 11.7%	\$134,735	\$149,000	+ 10.6%	\$20.3	\$19.4	- 4.6%	148	144	- 2.7%	127	127	0.0%
Coos	27	18	- 33.3%	\$70,000	\$83,250	+ 18.9%	\$2.6	\$1.5	- 42.0%	173	155	- 10.4%	24	28	+ 16.7%
Coos Year-to-Date	85	56	- 34.1%	\$87,450	\$82,500	- 5.7%	\$8.4	\$5.5	- 34.2%	200	178	- 11.0%	81	64	- 21.0%
Grafton	54	55	+ 1.9%	\$155,000	\$172,000	+ 11.0%	\$12.1	\$17.4	+ 43.8%	126	138	+ 9.5%	59	59	0.0%
Grafton Year-to-Date	133	140	+ 5.3%	\$170,000	\$160,000	- 5.9%	\$28.1	\$37.4	+ 33.1%	128	150	+ 17.2%	149	150	+ 0.7%
Hillsborough	252	214	- 15.1%	\$210,000	\$218,900	+ 4.2%	\$55.7	\$51.8	- 7.0%	95	77	- 18.9%	300	258	- 14.0%
Hillsborough Year-to-Date	641	548	- 14.5%	\$210,000	\$215,000	+ 2.4%	\$145.1	\$133.6	- 7.9%	93	92	- 1.1%	677	636	- 6.1%
Merrimack	100	82	- 18.0%	\$174,500	\$207,400	+ 18.9%	\$20.3	\$18.5	- 8.6%	121	114	- 5.8%	104	108	+ 3.8%
Merrimack Year-to-Date	250	219	- 12.4%	\$173,000	\$191,007	+ 10.4%	\$48.4	\$46.9	- 3.2%	120	115	- 4.2%	277	269	- 2.9%
Rockingham	225	226	+ 0.4%	\$260,000	\$279,950	+ 7.7%	\$66.4	\$73.6	+ 10.9%	101	102	+ 1.0%	226	272	+ 20.4%
Rockingham Year-to-Date	574	587	+ 2.3%	\$251,500	\$282,750	+ 12.4%	\$167.3	\$194.2	+ 16.1%	104	104	0.0%	628	665	+ 5.9%
Strafford	83	64	- 22.9%	\$173,000	\$179,950	+ 4.0%	\$14.7	\$12.0	- 18.6%	82	117	+ 42.7%	103	81	- 21.4%
Strafford Year-to-Date	217	174	- 19.8%	\$178,000	\$185,000	+ 3.9%	\$40.4	\$36.4	- 9.9%	99	104	+ 5.1%	247	206	- 16.6%
Sullivan	35	26	- 25.7%	\$151,000	\$125,000	- 17.2%	\$5.5	\$3.4	- 38.3%	167	130	- 22.2%	39	37	- 5.1%
Sullivan Year-to-Date	86	69	- 19.8%	\$144,500	\$122,000	- 15.6%	\$15.2	\$10.0	- 34.6%	162	132	- 18.5%	103	79	- 23.3%
Entire State	943	844	- 10.5%	\$194,900	\$210,000	+ 7.7%	\$212.3	\$211.6	- 0.3%	113	110	- 2.7%	1,040	1,022	- 1.7%
Entire State Year-to-Date	2,427	2,194	- 9.6%	\$195,000	\$212,000	+ 8.7%	\$539.0	\$562.9	+ 4.4%	116	116	0.0%	2,624	2,486	- 5.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2013	3-2014	+ / -	3-2013	3-2014	+ / -	3-2013	3-2014	+ / -	3-2013	3-2014	+ / -	3-2013	3-2014	+ / -
Belknap	13	14	+ 7.7%	\$178,000	\$102,000	- 42.7%	\$2.6	\$1.8	- 33.8%	206	132	- 35.9%	11	12	+ 9.1%
Belknap Year-to-Date	31	27	- 12.9%	\$169,000	\$104,000	- 38.5%	\$6.0	\$3.6	- 40.1%	192	109	- 43.2%	30	28	- 6.7%
Carroll	16	15	- 6.3%	\$163,250	\$122,500	- 25.0%	\$2.9	\$2.5	- 15.1%	164	210	+ 28.0%	20	20	0.0%
Carroll Year-to-Date	37	44	+ 18.9%	\$156,500	\$130,291	- 16.7%	\$6.2	\$6.9	+ 10.5%	177	155	- 12.4%	46	49	+ 6.5%
Cheshire	0	3	--	\$0	\$117,000	--	\$0	\$0.4	--	0	226	--	1	5	+ 400.0%
Cheshire Year-to-Date	16	6	- 62.5%	\$152,500	\$129,750	- 14.9%	\$152,500	\$0.8	- 100.0%	113	251	+ 122.1%	14	9	- 35.7%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	3	0	- 100.0%	\$99,900	\$0	- 100.0%	\$0.5	\$0.0	- 100.0%	0	0	--	0	0	--
Grafton	24	26	+ 8.3%	\$209,500	\$175,500	- 16.2%	\$5.4	\$4.5	- 16.8%	178	224	+ 25.8%	34	24	- 29.4%
Grafton Year-to-Date	51	56	+ 9.8%	\$180,000	\$132,500	- 26.4%	\$9.6	\$8.5	- 11.4%	196	202	+ 3.1%	62	61	- 1.6%
Hillsborough	75	85	+ 13.3%	\$150,000	\$149,000	- 0.7%	\$12.1	\$13.4	+ 11.0%	78	87	+ 11.5%	74	100	+ 35.1%
Hillsborough Year-to-Date	199	207	+ 4.0%	\$141,500	\$151,000	+ 6.7%	\$31.5	\$34.8	+ 10.8%	92	83	- 9.8%	217	238	+ 9.7%
Merrimack	16	14	- 12.5%	\$138,500	\$154,000	+ 11.2%	\$2.5	\$2.2	- 10.9%	131	88	- 32.8%	12	19	+ 58.3%
Merrimack Year-to-Date	41	30	- 26.8%	\$135,500	\$145,450	+ 7.3%	\$6.0	\$4.5	- 25.4%	158	92	- 41.8%	40	41	+ 2.5%
Rockingham	71	70	- 1.4%	\$165,000	\$169,000	+ 2.4%	\$14.0	\$14.3	+ 2.2%	113	105	- 7.1%	75	81	+ 8.0%
Rockingham Year-to-Date	185	172	- 7.0%	\$164,500	\$183,750	+ 11.7%	\$36.9	\$37.0	+ 0.2%	123	95	- 22.8%	195	198	+ 1.5%
Strafford	15	4	- 73.3%	\$68,900	\$131,450	+ 90.8%	\$1.4	\$0.8	- 40.1%	83	148	+ 78.3%	10	5	- 50.0%
Strafford Year-to-Date	39	21	- 46.2%	\$84,000	\$133,000	+ 58.3%	\$4.2	\$3.7	- 12.6%	105	111	+ 5.7%	42	18	- 57.1%
Sullivan	3	2	- 33.3%	\$250,000	\$203,125	- 18.8%	\$0.7	\$0.4	- 43.6%	0	338	--	0	3	--
Sullivan Year-to-Date	3	3	0.0%	\$250,000	\$176,250	- 29.5%	\$0.7	\$0.6	- 23.1%	0	285	--	0	4	--
Entire State	238	234	- 1.7%	\$155,750	\$149,900	- 3.8%	\$42.5	\$40.3	- 5.1%	118	121	+ 2.5%	241	270	+ 12.0%
Entire State Year-to-Date	605	569	- 6.0%	\$149,900	\$152,750	+ 1.9%	\$104.2	\$101.5	- 2.6%	127	108	- 15.0%	652	649	- 0.5%