

# NH Monthly Indicators



## May 2014

Some have noted a slight pause in the housing recovery this year. The American Dream of homeownership is alive and well, but it must still contend with market fluctuations. Buyers need homes for sale if they're expected to buy said homes. They also need reliable financing, better jobs and stronger wage growth. The opportunities are out there. Now we need people to take advantage of them.

New Listings were up 9.0 percent for single family homes and 9.1 percent for condo properties. Pending Sales decreased 7.6 percent for single family homes but increased 0.3 percent for condo properties.

The Median Sales Price was up 7.4 percent to \$232,999 for single family homes and 4.2 percent to \$172,000 for condo properties. Months Supply of Inventory decreased 7.8 percent for single family units and 19.6 percent for condo units.

We've had a mixed bag of economic news lately. As expected, national GDP contracted slightly during Q1-2014, which most economists attribute to impermanent factors like the harsh winter. We've now had more than four straight years of monthly private sector job growth. It hasn't been extraordinary growth, but it sure beats mass layoffs. Buoyed by an improving sales mix, home prices continue their ascent despite erratic demand indicators. More inventory, more high-skilled job growth, and less economic and political uncertainty are still top priorities.

## Monthly Snapshot

<b>- 5.1%</b>	<b>+ 7.4%</b>	<b>+ 1.4%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire Association of REALTORS®. Percent changes are calculated using rounded figures.

Single Family Activity Overview	<b>2</b>
Condo Activity Overview	<b>3</b>
Closed Sales	<b>4</b>
Median Sales Price	<b>5</b>
Dollar Volume of Closed Sales (in millions)	<b>6</b>
Days on Market Until Sale	<b>7</b>
Pending Sales	<b>8</b>
Months Supply of Inventory	<b>9</b>
New Listings	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Percent of List Price Received	<b>12</b>
Housing Affordability Index	<b>13</b>
All Properties Activity Overview	<b>14</b>
Single Family Residential Activity by County	<b>15</b>
Condo Activity by County	<b>16</b>

[Click on desired metric to jump to that page.](#)



# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2013	5-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
<b>Closed Sales</b>		1,371	<b>1,301</b>	- 5.1%	4,874	<b>4,490</b>	- 7.9%
<b>Median Sales Price</b>		\$217,000	<b>\$232,999</b>	+ 7.4%	\$203,000	<b>\$219,000</b>	+ 7.9%
<b>\$ Volume of Closed Sales (in millions)</b>		\$342.3	<b>\$347.0</b>	+ 1.4%	\$1,140.9	<b>\$1,165.5</b>	+ 2.2%
<b>Days on Market</b>		104	<b>98</b>	- 5.8%	112	<b>108</b>	- 3.6%
<b>Pending Sales</b>		1,433	<b>1,324</b>	- 7.6%	5,235	<b>4,905</b>	- 6.3%
<b>Months Supply</b>		11.6	<b>10.7</b>	- 7.8%	--	<b>--</b>	--
<b>New Listings</b>		3,340	<b>3,642</b>	+ 9.0%	11,675	<b>11,610</b>	- 0.6%
<b>Homes for Sale</b>		13,029	<b>12,358</b>	- 5.2%	--	<b>--</b>	--
<b>Pct. of List Price Received</b>		96.3%	<b>96.5%</b>	+ 0.2%	95.7%	<b>96.4%</b>	+ 0.7%
<b>Affordability Index</b>		179	<b>165</b>	- 7.8%	192	<b>176</b>	- 8.3%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



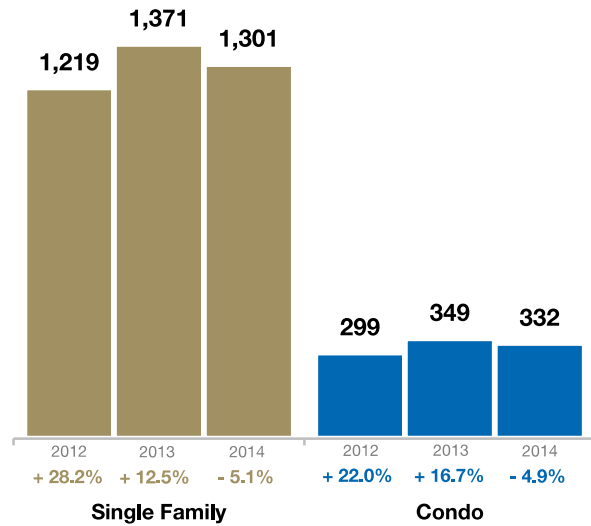
Key Metrics	Historical Sparkbars	5-2013	5-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
<b>Closed Sales</b>		349	<b>332</b>	- 4.9%	1,226	<b>1,152</b>	- 6.0%
<b>Median Sales Price</b>		\$165,000	<b>\$172,000</b>	+ 4.2%	\$154,900	<b>\$161,250</b>	+ 4.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$64.7	<b>\$64.0</b>	- 1.1%	\$215.3	<b>\$210.8</b>	- 2.1%
<b>Days on Market</b>		111	<b>103</b>	- 7.2%	120	<b>107</b>	- 10.8%
<b>Pending Sales</b>		351	<b>352</b>	+ 0.3%	1,308	<b>1,320</b>	+ 0.9%
<b>Months Supply</b>		10.2	<b>8.2</b>	- 19.6%	--	<b>--</b>	--
<b>New Listings</b>		595	<b>649</b>	+ 9.1%	2,484	<b>2,505</b>	+ 0.8%
<b>Homes for Sale</b>		2,669	<b>2,392</b>	- 10.4%	--	<b>--</b>	--
<b>Pct. of List Price Received</b>		96.3%	<b>97.3%</b>	+ 1.0%	95.9%	<b>96.5%</b>	+ 0.6%
<b>Affordability Index</b>		236	<b>223</b>	- 5.5%	251	<b>238</b>	- 5.2%

# NH Closed Sales

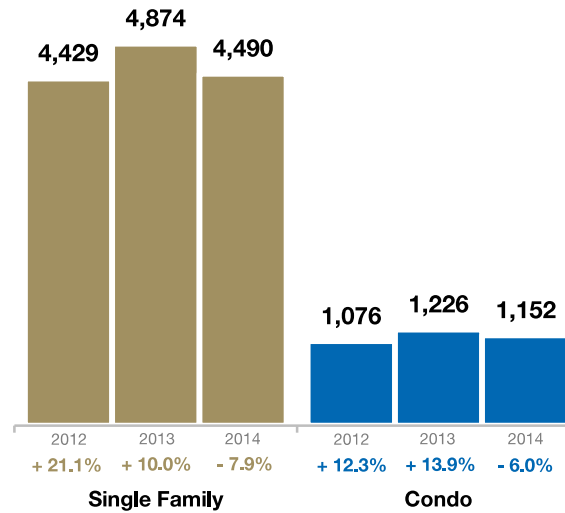
A count of the actual sales that closed in a given month.



## May

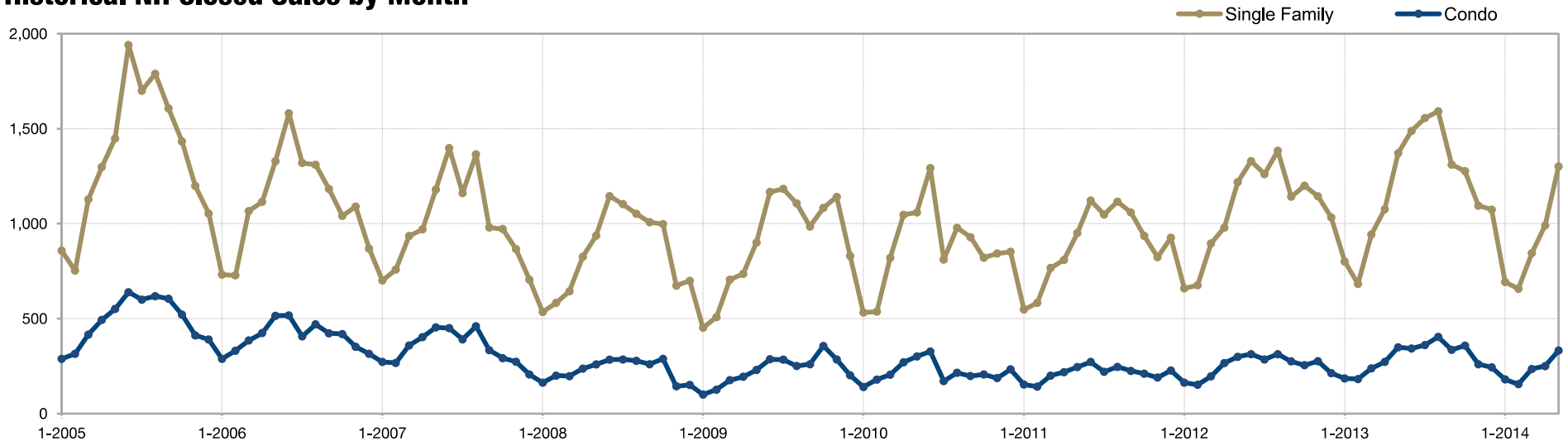


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	1,488	+11.9%	343	+9.6%
Jul-2013	1,556	+23.4%	361	+26.7%
Aug-2013	1,592	+15.0%	404	+29.1%
Sep-2013	1,311	+14.8%	336	+22.2%
Oct-2013	1,277	+6.4%	358	+40.4%
Nov-2013	1,095	-4.3%	260	-5.8%
Dec-2013	1,074	+4.0%	244	+14.6%
Jan-2014	693	-13.5%	180	-2.7%
Feb-2014	657	-3.8%	155	-14.8%
Mar-2014	845	-10.4%	235	-1.3%
Apr-2014	991	-7.9%	250	-8.1%
<b>May-2014</b>	<b>1,301</b>	<b>-5.1%</b>	<b>332</b>	<b>-4.9%</b>
12-Month Avg	1,157	+3.9%	288	+9.6%

## Historical NH Closed Sales by Month

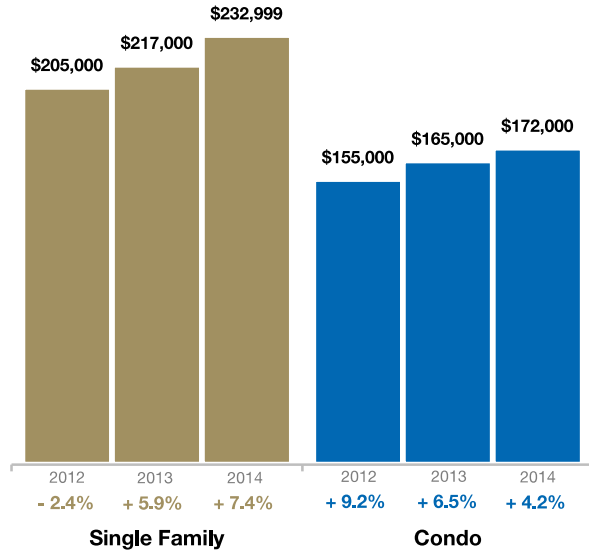


# NH Median Sales Price

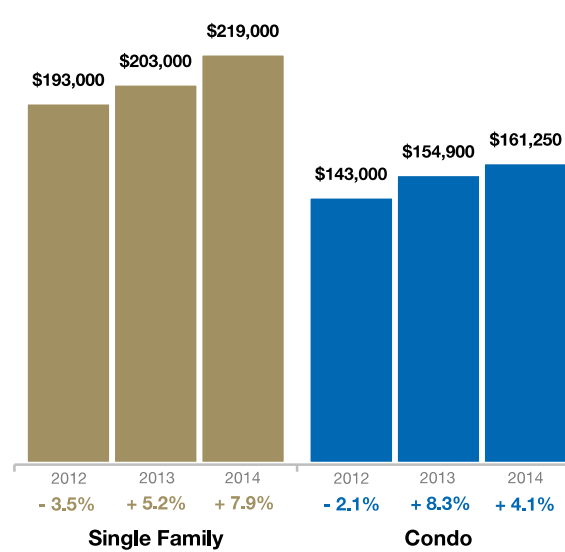
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## May



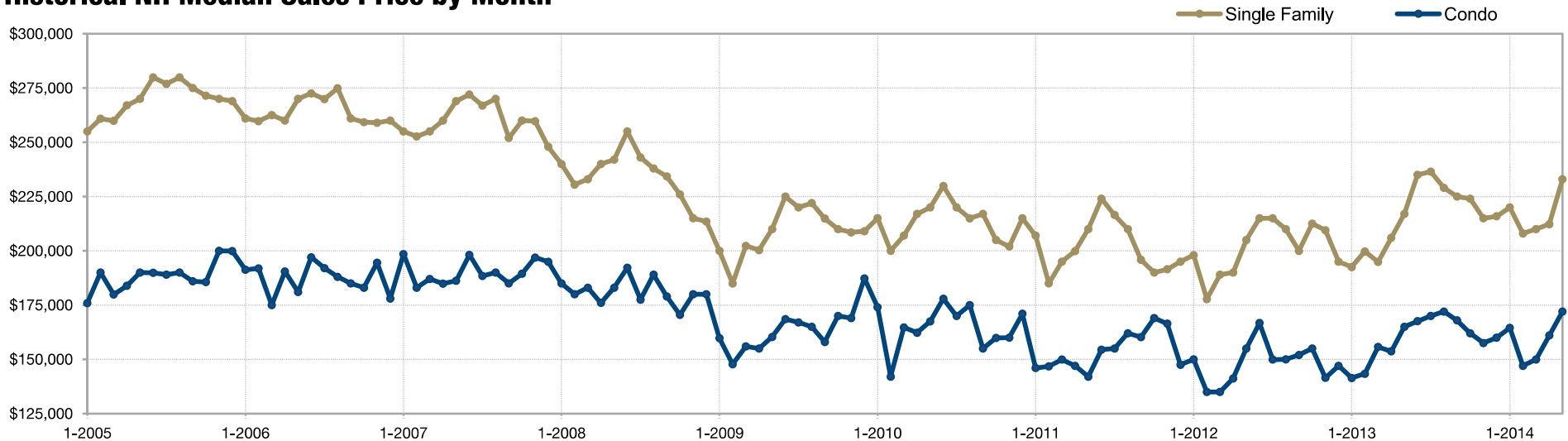
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	\$235,000	+9.3%	\$167,600	+0.5%
Jul-2013	\$236,500	+10.0%	\$170,000	+13.4%
Aug-2013	\$229,000	+9.0%	\$172,000	+14.7%
Sep-2013	\$225,000	+12.5%	\$167,950	+10.5%
Oct-2013	\$224,000	+5.4%	\$162,000	+4.5%
Nov-2013	\$215,000	+2.6%	\$157,500	+11.3%
Dec-2013	\$215,900	+10.7%	\$160,000	+8.8%
Jan-2014	\$220,000	+14.3%	\$164,500	+16.3%
Feb-2014	\$208,000	+4.2%	\$147,000	+2.5%
Mar-2014	\$210,000	+7.7%	\$149,950	-3.7%
Apr-2014	\$212,250	+3.0%	\$161,000	+4.7%
<b>May-2014</b>	<b>\$232,999</b>	<b>+7.4%</b>	<b>\$172,000</b>	<b>+4.2%</b>
12-Month Avg*	\$225,000	+8.7%	\$165,000	+7.8%

\* Median Sales Price for all properties from June 2013 through May 2014. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

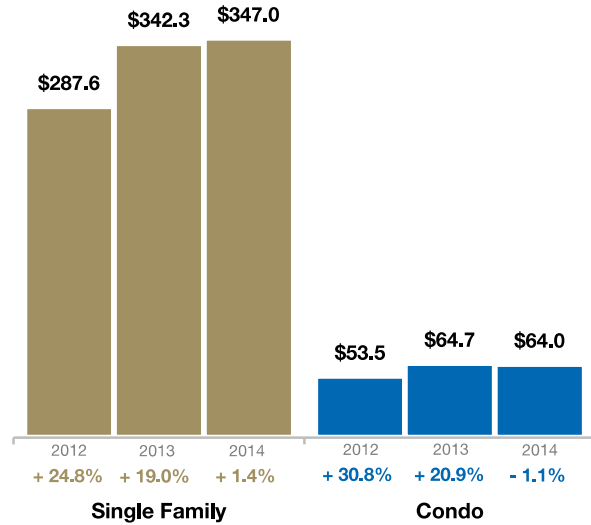


# NH \$ Volume of Closed Sales

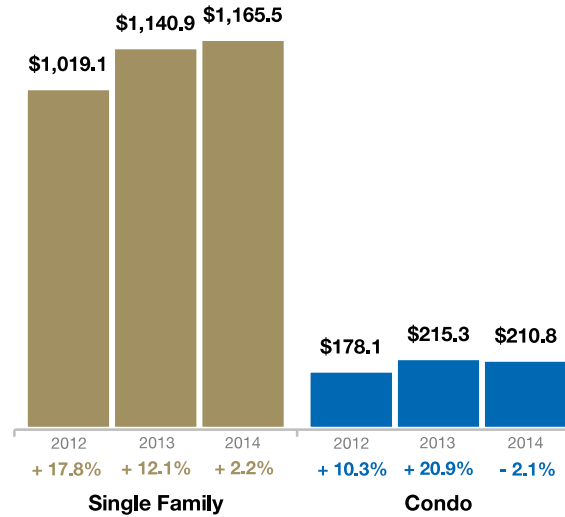
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## May



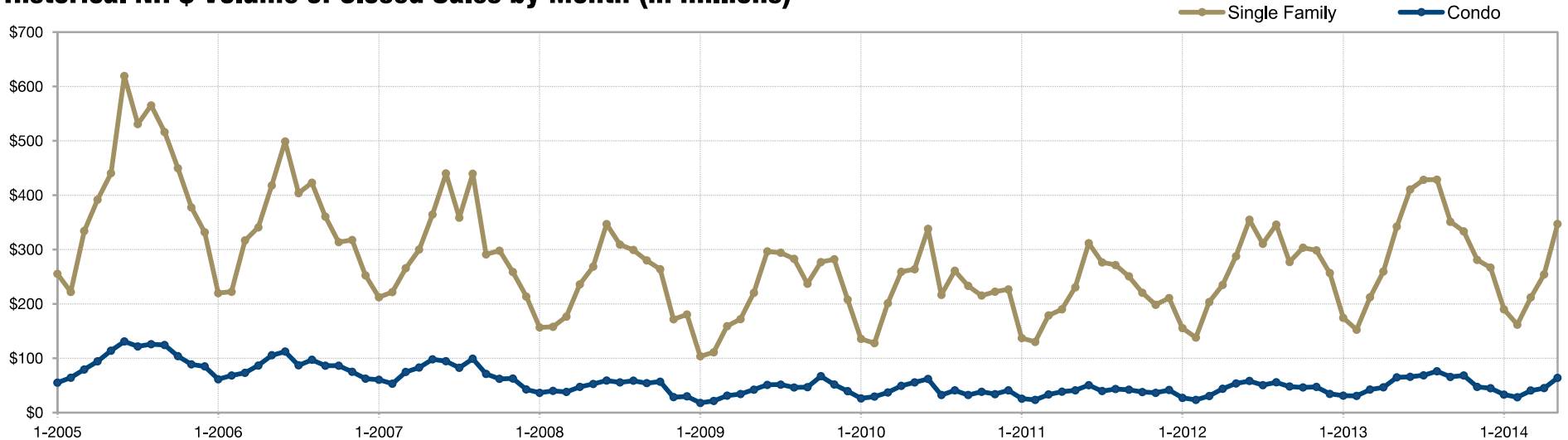
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	\$410.6	+15.7%	\$65.7	+12.9%
Jul-2013	\$428.4	+37.9%	\$68.6	+35.8%
Aug-2013	\$428.6	+23.9%	\$76.1	+36.6%
Sep-2013	\$350.9	+26.6%	\$65.6	+37.0%
Oct-2013	\$333.4	+9.9%	\$68.2	+47.0%
Nov-2013	\$280.9	-5.9%	\$47.3	+0.2%
Dec-2013	\$266.7	+3.9%	\$44.8	+30.6%
Jan-2014	\$189.9	+9.0%	\$33.0	+6.5%
Feb-2014	\$161.7	+6.0%	\$28.1	-8.5%
Mar-2014	\$211.8	-0.2%	\$40.6	-4.5%
Apr-2014	\$254.2	-2.1%	\$45.0	-3.0%
<b>May-2014</b>	<b>\$347.0</b>	<b>+1.4%</b>	<b>\$64.0</b>	<b>-1.1%</b>
12-Month Avg*	\$305.4	+11.5%	\$53.9	+16.5%

\* \$ Volume of Closed Sales (in millions) for all properties from June 2013 through May 2014. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

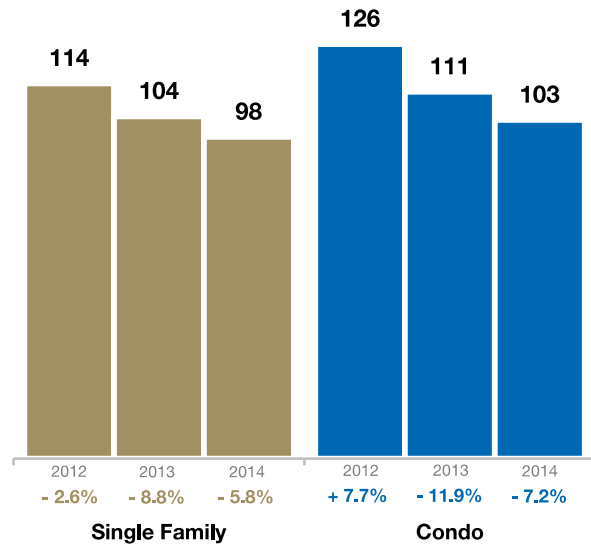


# NH Days on Market

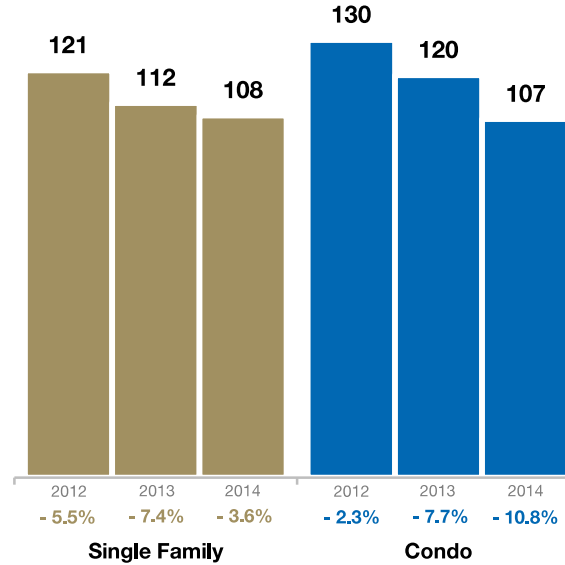
Average number of days between when a property is listed and when an offer is accepted in a given month.



## May



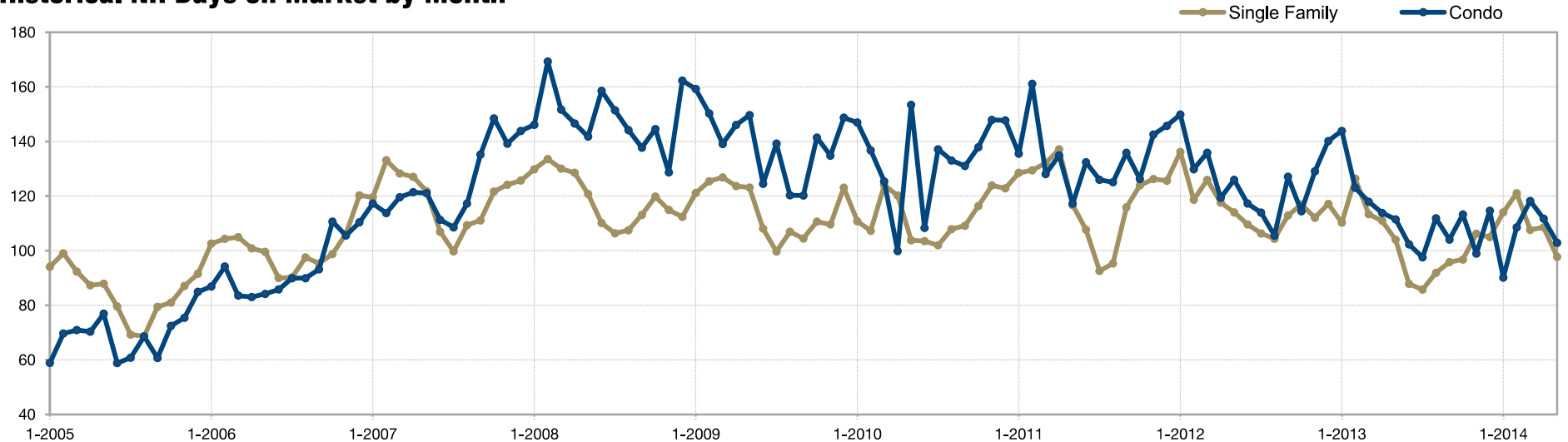
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	88	-20.0%	102	-12.8%
Jul-2013	86	-18.9%	98	-14.0%
Aug-2013	92	-11.5%	112	+5.7%
Sep-2013	96	-15.0%	104	-18.1%
Oct-2013	97	-17.1%	113	-0.9%
Nov-2013	106	-5.4%	99	-23.3%
Dec-2013	105	-10.3%	115	-17.9%
Jan-2014	114	+3.6%	90	-37.5%
Feb-2014	121	-4.0%	109	-11.4%
Mar-2014	108	-4.4%	118	0.0%
Apr-2014	109	-1.8%	112	-1.8%
<b>May-2014</b>	<b>98</b>	<b>-5.8%</b>	<b>103</b>	<b>-7.2%</b>
12-Month Avg*	99	-11.0%	106	-11.4%

\* Days on Market for all properties from June 2013 through May 2014. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

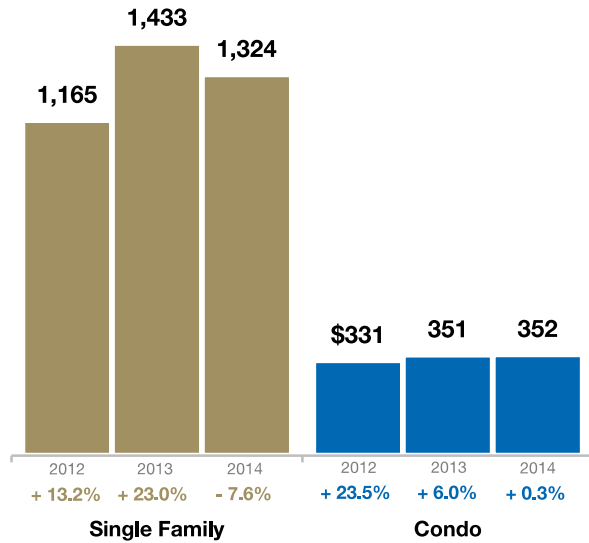


# NH Pending Sales

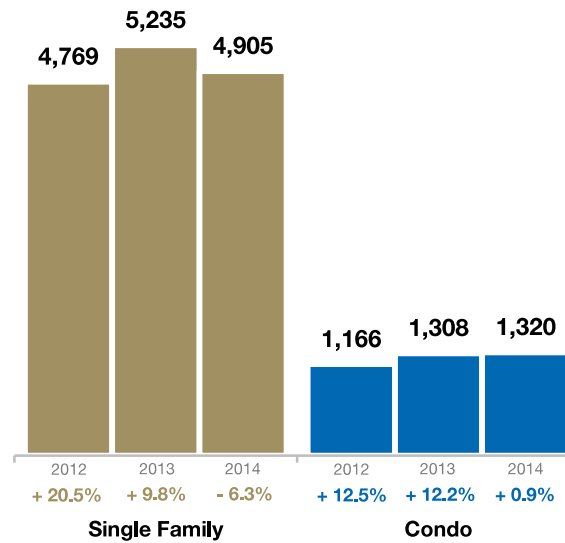
A count of the properties on which offers have been accepted in a given month.



## May

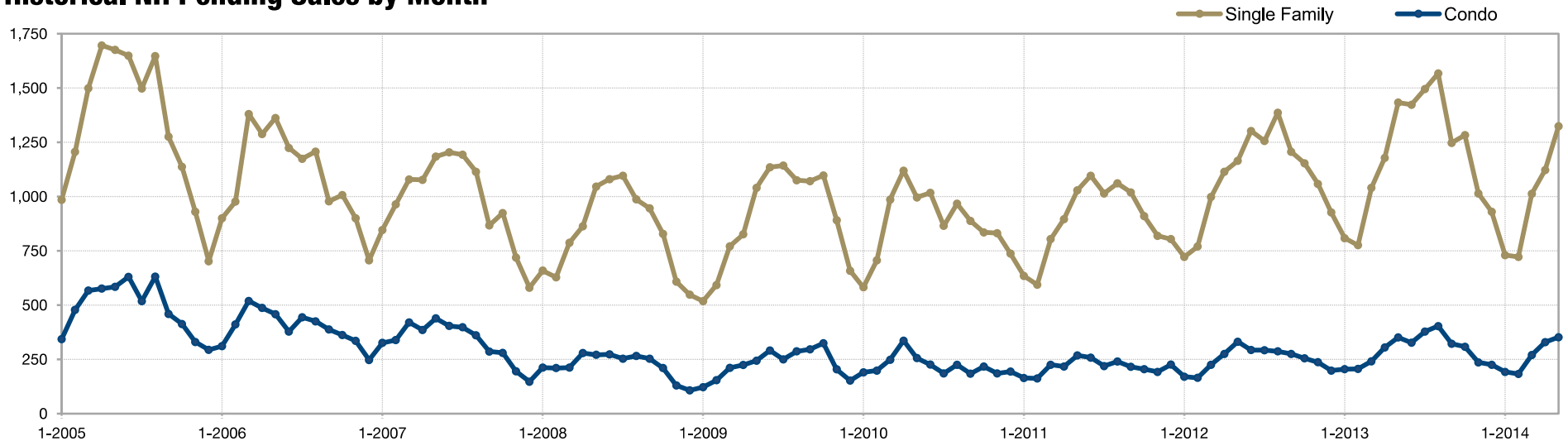


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	1,423	+9.3%	327	+11.6%
Jul-2013	1,495	+19.0%	378	+29.5%
Aug-2013	1,567	+13.1%	403	+40.4%
Sep-2013	1,247	+3.4%	322	+17.1%
Oct-2013	1,283	+11.3%	308	+20.8%
Nov-2013	1,014	-4.2%	236	-0.4%
Dec-2013	930	+0.3%	225	+13.6%
Jan-2014	730	-9.7%	192	-6.3%
Feb-2014	722	-7.0%	183	-11.2%
Mar-2014	1,013	-2.6%	270	+12.0%
Apr-2014	1,122	-4.8%	329	+7.9%
<b>May-2014</b>	<b>1,324</b>	<b>-7.6%</b>	<b>352</b>	<b>+0.3%</b>
12-Month Avg	1,155	+2.5%	293	+11.9%

## Historical NH Pending Sales by Month



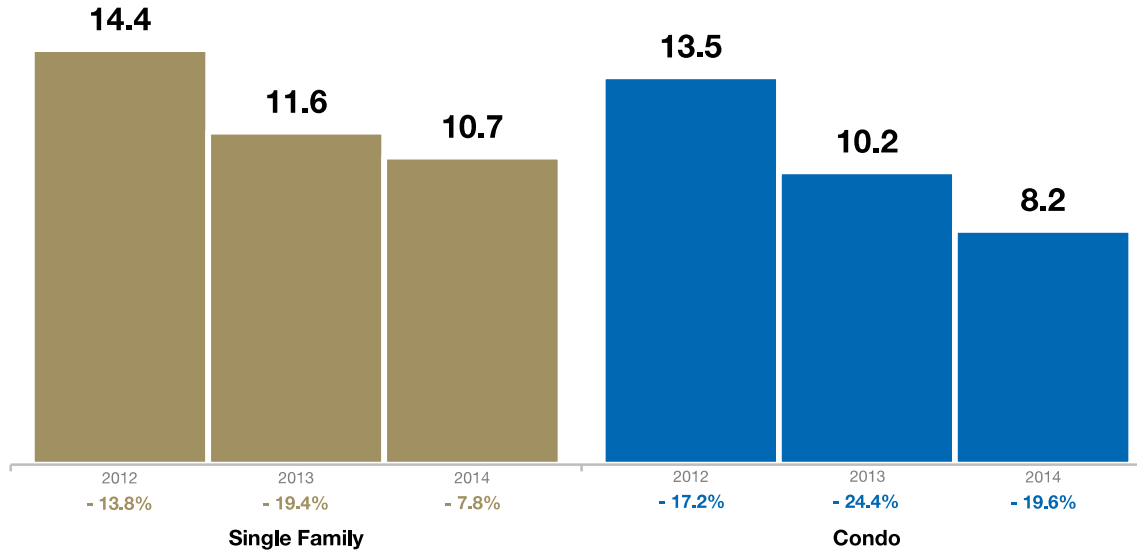


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



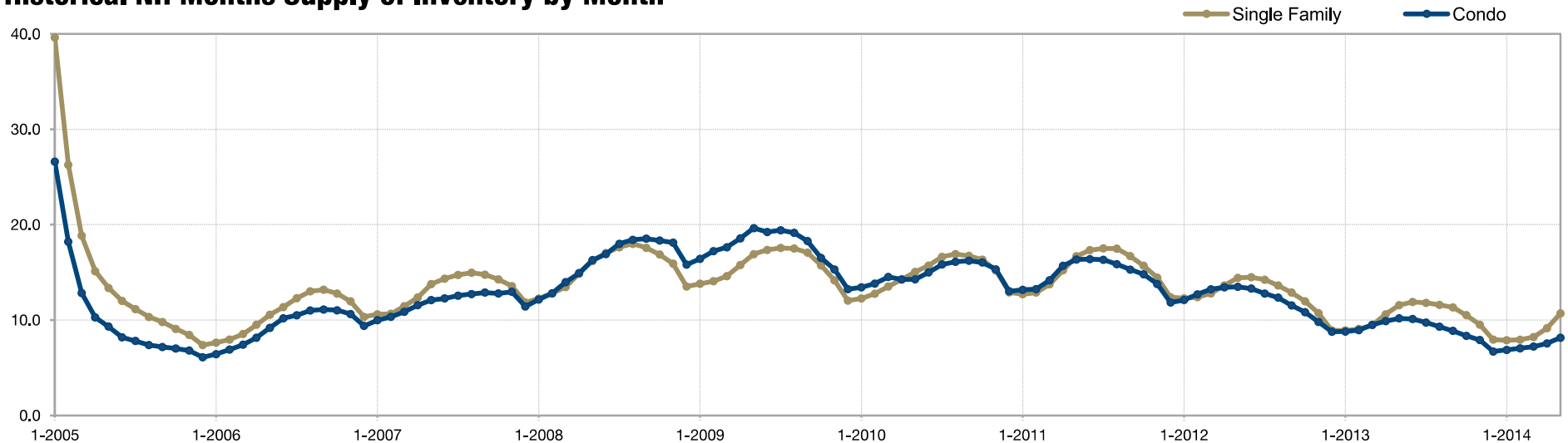
## May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	11.9	-17.9%	10.1	-24.1%
Jul-2013	11.8	-16.9%	9.7	-24.2%
Aug-2013	11.6	-14.7%	9.3	-25.0%
Sep-2013	11.3	-12.4%	8.9	-22.6%
Oct-2013	10.5	-12.5%	8.4	-22.2%
Nov-2013	9.5	-11.2%	7.9	-19.4%
Dec-2013	8.0	-10.1%	6.7	-23.9%
Jan-2014	7.9	-11.2%	6.9	-21.6%
Feb-2014	7.9	-13.2%	7.0	-21.3%
Mar-2014	8.2	-13.7%	7.2	-24.2%
Apr-2014	9.2	-13.2%	7.6	-23.2%
<b>May-2014</b>	<b>10.7</b>	<b>-7.8%</b>	<b>8.2</b>	<b>-19.6%</b>
12-Month Avg*	9.9	-12.7%	8.2	-22.5%

\* Months Supply for all properties from June 2013 through May 2014. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

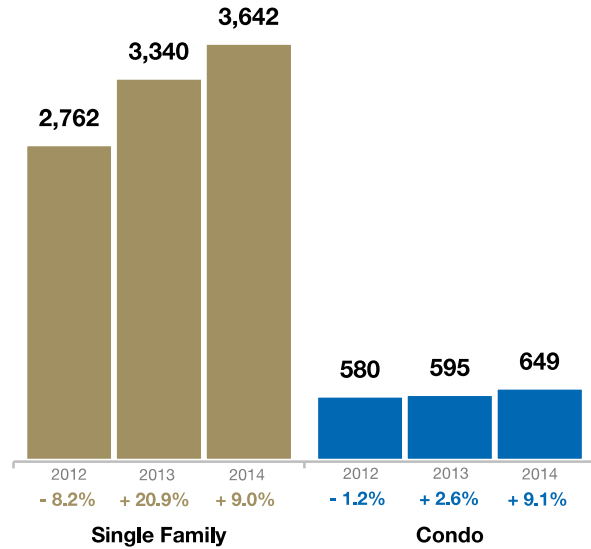


# NH New Listings

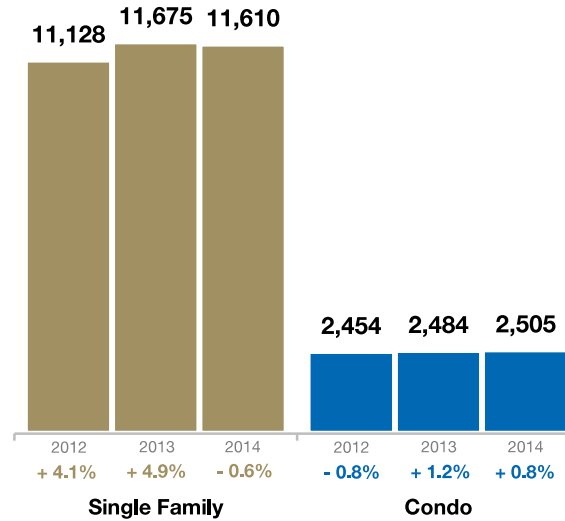
A count of the properties that have been newly listed on the market in a given month.



## May

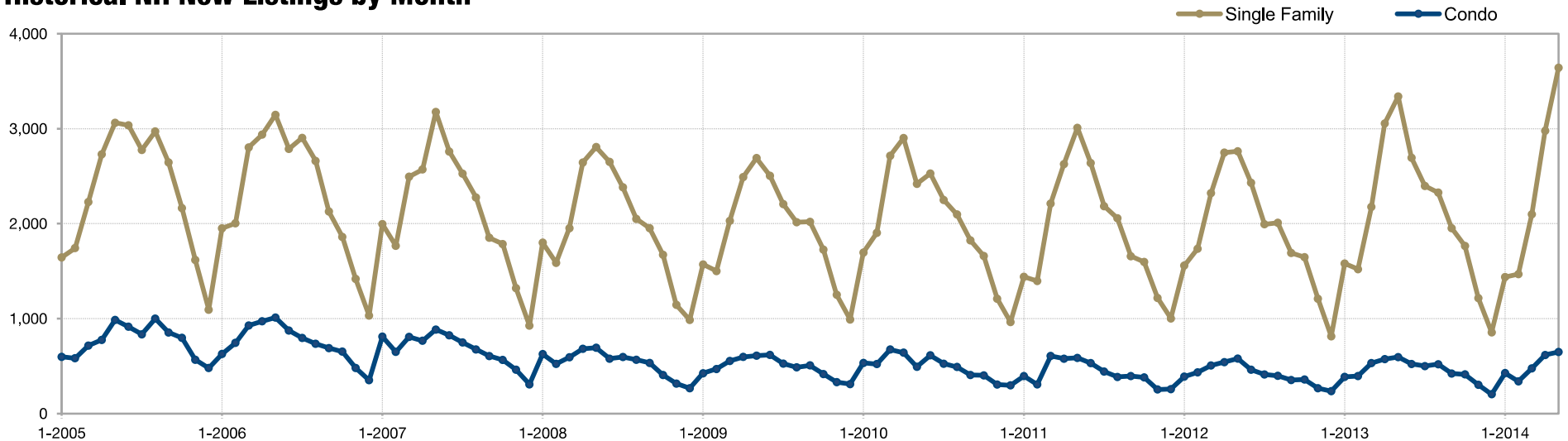


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	2,694	+10.8%	523	+13.2%
Jul-2013	2,397	+20.2%	500	+21.4%
Aug-2013	2,328	+15.8%	520	+30.7%
Sep-2013	1,953	+15.4%	422	+19.5%
Oct-2013	1,766	+7.2%	413	+15.0%
Nov-2013	1,216	+0.5%	304	+13.9%
Dec-2013	855	+5.0%	204	-13.9%
Jan-2014	1,438	-9.0%	427	+10.3%
Feb-2014	1,469	-3.4%	340	-14.1%
Mar-2014	2,099	-3.6%	477	-10.3%
Apr-2014	2,978	-2.6%	617	+7.5%
<b>May-2014</b>	<b>3,642</b>	<b>+9.0%</b>	<b>649</b>	<b>+9.1%</b>
12-Month Avg	1,956	+5.7%	414	+8.4%

## Historical NH New Listings by Month

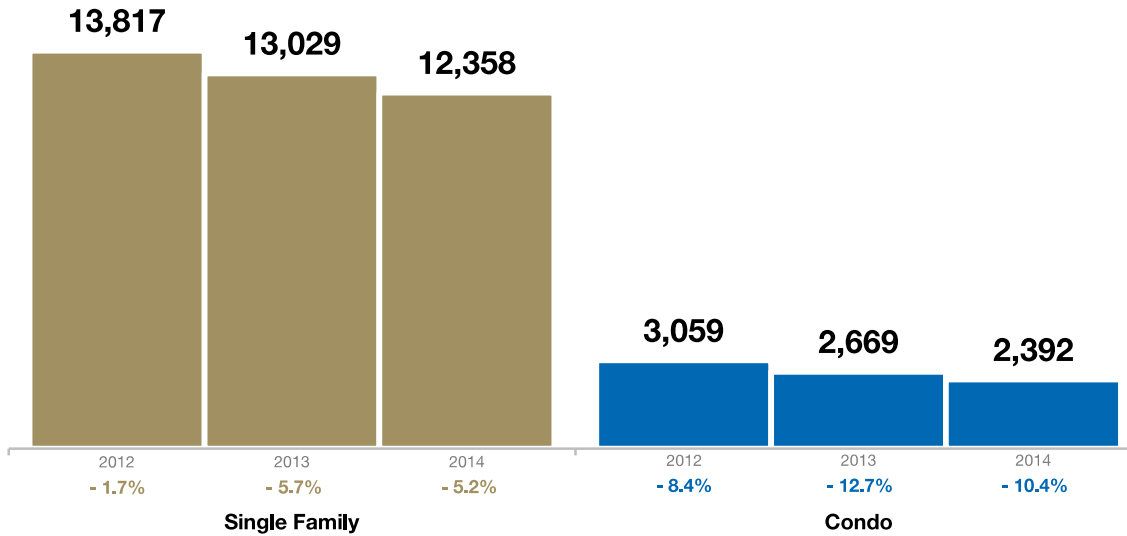


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

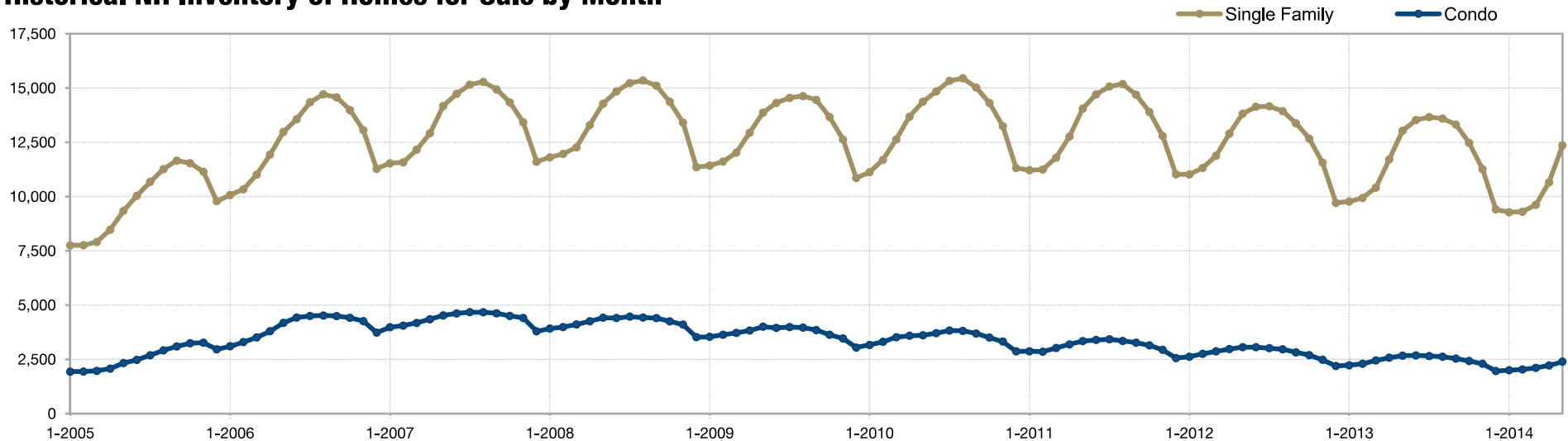


## May



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	13,526	-4.3%	2,679	-12.4%
Jul-2013	13,659	-3.5%	2,651	-12.1%
Aug-2013	13,594	-2.4%	2,623	-11.4%
Sep-2013	13,317	-0.4%	2,535	-10.2%
Oct-2013	12,473	-1.5%	2,423	-10.1%
Nov-2013	11,261	-2.6%	2,295	-7.4%
Dec-2013	9,407	-3.1%	1,959	-10.8%
Jan-2014	9,275	-5.0%	2,001	-10.1%
Feb-2014	9,301	-6.4%	2,036	-11.3%
Mar-2014	9,617	-7.6%	2,107	-14.1%
Apr-2014	10,659	-9.0%	2,219	-13.9%
<b>May-2014</b>	<b>12,358</b>	<b>-5.2%</b>	<b>2,392</b>	<b>-10.4%</b>
12-Month Avg	11,602	-3.6%	2,334	-10.9%

## Historical NH Inventory of Homes for Sale by Month



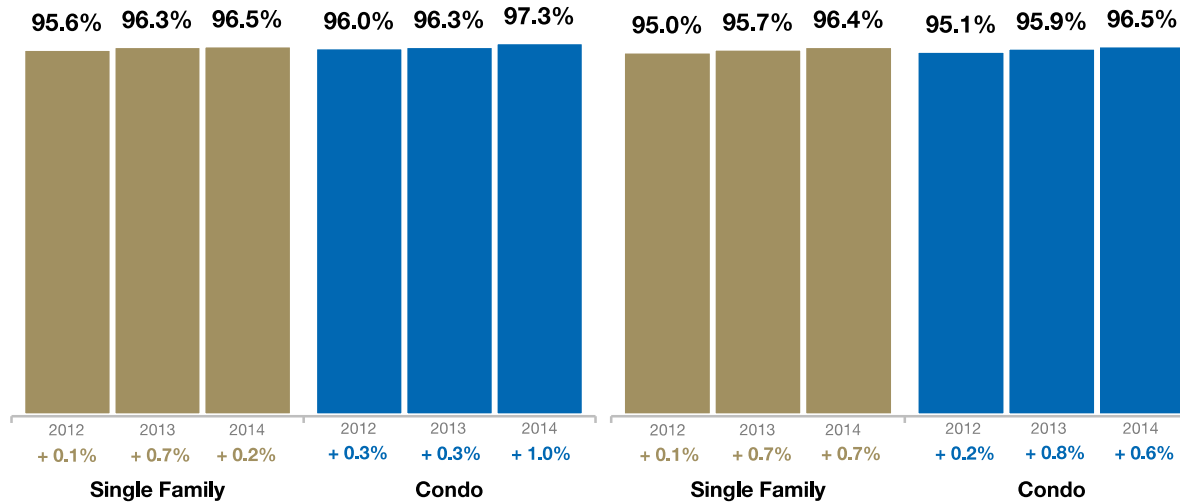
# NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## May

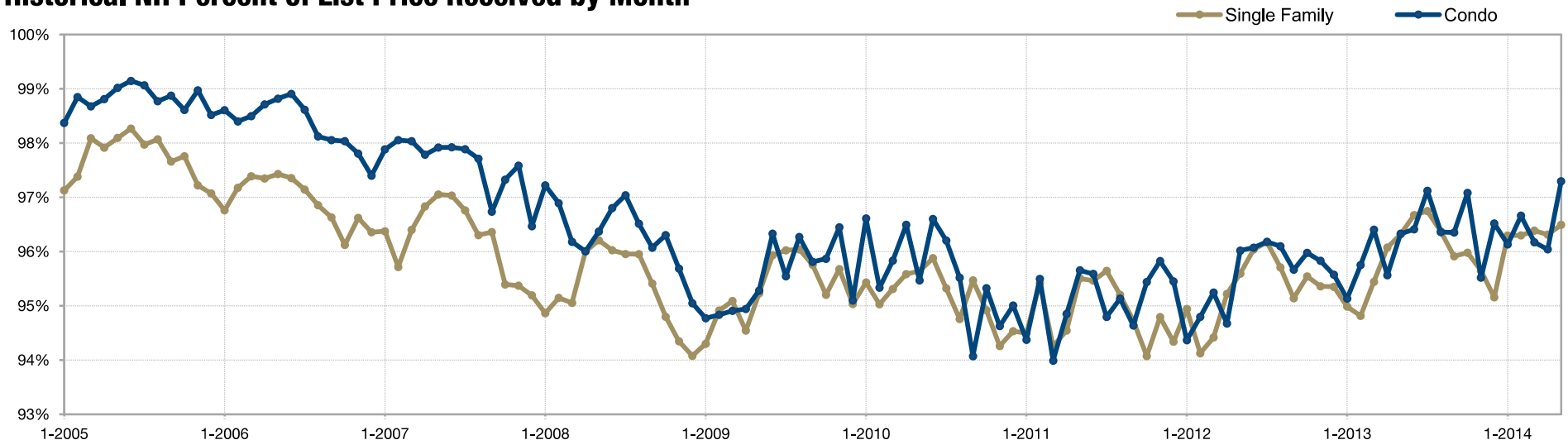
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	96.7%	+0.7%	96.4%	+0.3%
Jul-2013	96.7%	+0.5%	97.1%	+0.9%
Aug-2013	96.4%	+0.7%	96.4%	+0.3%
Sep-2013	95.9%	+0.8%	96.4%	+0.7%
Oct-2013	96.0%	+0.5%	97.1%	+1.1%
Nov-2013	95.6%	+0.2%	95.5%	-0.3%
Dec-2013	95.2%	-0.1%	96.5%	+0.9%
Jan-2014	96.3%	+1.4%	96.1%	+1.1%
Feb-2014	96.3%	+1.6%	96.7%	+0.9%
Mar-2014	96.4%	+1.0%	96.2%	-0.2%
Apr-2014	96.3%	+0.2%	96.0%	+0.4%
<b>May-2014</b>	<b>96.5%</b>	<b>+0.2%</b>	<b>97.3%</b>	<b>+1.0%</b>
12-Month Avg*	96.2%	+0.6%	96.5%	+0.6%

\* Pct. of List Price Received for all properties from June 2013 through May 2014. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



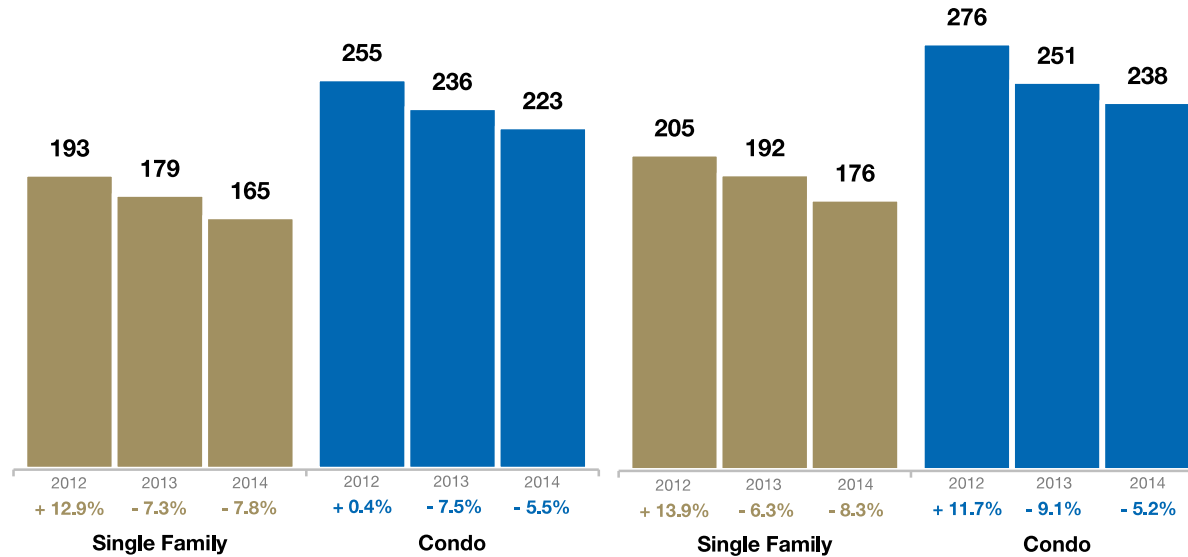
# NH Housing Affordability Index

This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



## May

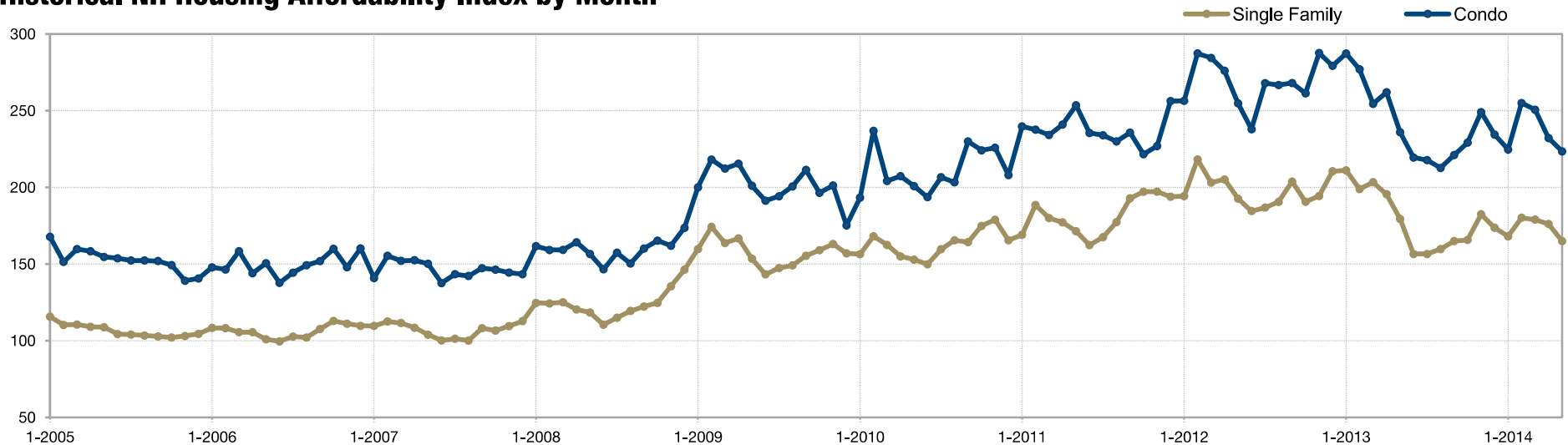
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2013	157	-15.1%	219	-8.0%
Jul-2013	157	-16.0%	218	-18.7%
Aug-2013	160	-16.2%	213	-20.2%
Sep-2013	165	-19.1%	221	-17.5%
Oct-2013	166	-13.1%	229	-12.3%
Nov-2013	182	-6.2%	249	-13.5%
Dec-2013	174	-17.5%	234	-16.1%
Jan-2014	168	-20.4%	225	-21.6%
Feb-2014	180	-9.5%	255	-7.9%
Mar-2014	179	-11.8%	251	-1.2%
Apr-2014	176	-10.2%	232	-11.5%
<b>May-2014</b>	<b>165</b>	<b>-7.8%</b>	<b>223</b>	<b>-5.5%</b>
12-Month Avg*	169	-15.7%	196	-16.0%

\* Affordability Index for all properties from June 2013 through May 2014. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.



Key Metrics	Historical Sparkbars	5-2013	5-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
<b>Closed Sales</b>		1,812	<b>1,736</b>	- 4.2%	6,406	<b>5,985</b>	- 6.6%
<b>Median Sales Price</b>		\$195,000	<b>\$212,900</b>	+ 9.2%	\$185,000	<b>\$196,000</b>	+ 5.9%
<b>\$ Volume of Closed Sales (in millions)</b>		\$411.2	<b>\$416.5</b>	+ 1.3%	\$1,368.5	<b>\$1,392.8</b>	+ 1.8%
<b>Days on Market</b>		107	<b>100</b>	- 6.5%	114	<b>108</b>	- 5.3%
<b>Pending Sales</b>		1,882	<b>1,770</b>	- 6.0%	6,872	<b>6,604</b>	- 3.9%
<b>Months Supply</b>		11.3	<b>10.1</b>	- 10.6%	--	<b>--</b>	--
<b>New Listings</b>		4,110	<b>4,473</b>	+ 8.8%	14,839	<b>14,792</b>	- 0.3%
<b>Homes for Sale</b>		16,513	<b>15,429</b>	- 6.6%	--	<b>--</b>	--
<b>Pct. of List Price Received</b>		96.0%	<b>96.4%</b>	+ 0.4%	95.4%	<b>96.1%</b>	+ 0.7%
<b>Affordability Index</b>		200	<b>181</b>	- 9.6%	210	<b>196</b>	- 6.8%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2013	5-2014	+ / -	5-2013	5-2014	+ / -	5-2013	5-2014	+ / -	5-2013	5-2014	+ / -	5-2013	5-2014	+ / -
<b>Belknap</b>	89	80	- 10.1%	\$196,000	\$207,500	+ 5.9%	\$25.9	\$23.7	- 8.3%	145	96	- 33.8%	93	74	- 20.4%
Belknap Year-to-Date	305	274	- 10.2%	\$174,000	\$199,950	+ 14.9%	\$74.1	\$77.6	+ 4.7%	139	124	- 10.8%	324	267	- 17.6%
<b>Carroll</b>	93	91	- 2.2%	\$173,000	\$192,500	+ 11.3%	\$21.6	\$20.5	- 4.9%	167	133	- 20.4%	87	86	- 1.1%
Carroll Year-to-Date	313	284	- 9.3%	\$173,000	\$185,000	+ 6.9%	\$69.5	\$80.9	+ 16.4%	148	154	+ 4.1%	311	292	- 6.1%
<b>Cheshire</b>	66	68	+ 3.0%	\$163,000	\$160,875	- 1.3%	\$12.1	\$14.1	+ 16.0%	146	137	- 6.2%	80	84	+ 5.0%
Cheshire Year-to-Date	262	232	- 11.5%	\$149,900	\$148,450	- 1.0%	\$44.0	\$41.1	- 6.7%	144	135	- 6.3%	278	259	- 6.8%
<b>Coos</b>	32	28	- 12.5%	\$135,000	\$71,000	- 47.4%	\$4.1	\$2.9	- 29.7%	236	183	- 22.5%	39	26	- 33.3%
Coos Year-to-Date	137	111	- 19.0%	\$94,000	\$71,000	- 24.5%	\$14.6	\$10.7	- 27.0%	209	183	- 12.4%	141	112	- 20.6%
<b>Grafton</b>	91	81	- 11.0%	\$185,000	\$183,000	- 1.1%	\$21.7	\$16.6	- 23.4%	153	135	- 11.8%	94	84	- 10.6%
Grafton Year-to-Date	292	278	- 4.8%	\$179,000	\$168,250	- 6.0%	\$64.6	\$69.6	+ 7.7%	137	142	+ 3.6%	325	297	- 8.6%
<b>Hillsborough</b>	329	347	+ 5.5%	\$224,900	\$235,000	+ 4.5%	\$82.3	\$90.5	+ 9.9%	59	75	+ 27.1%	348	331	- 4.9%
Hillsborough Year-to-Date	1,243	1,173	- 5.6%	\$217,000	\$225,000	+ 3.7%	\$294.3	\$294.7	+ 0.2%	82	82	0.0%	1,332	1,303	- 2.2%
<b>Merrimack</b>	140	154	+ 10.0%	\$199,000	\$229,000	+ 15.1%	\$30.4	\$39.4	+ 29.5%	102	99	- 2.9%	150	167	+ 11.3%
Merrimack Year-to-Date	524	475	- 9.4%	\$185,000	\$207,500	+ 12.2%	\$106.3	\$111.1	+ 4.5%	114	113	- 0.9%	567	541	- 4.6%
<b>Rockingham</b>	340	284	- 16.5%	\$275,000	\$278,700	+ 1.3%	\$106.5	\$96.4	- 9.4%	83	76	- 8.4%	358	292	- 18.4%
Rockingham Year-to-Date	1,163	1,117	- 4.0%	\$261,750	\$276,500	+ 5.6%	\$352.0	\$363.1	+ 3.2%	96	90	- 6.3%	1,277	1,224	- 4.2%
<b>Strafford</b>	127	130	+ 2.4%	\$196,000	\$212,950	+ 8.6%	\$27.7	\$33.6	+ 21.4%	94	102	+ 8.5%	125	143	+ 14.4%
Strafford Year-to-Date	437	407	- 6.9%	\$184,900	\$197,000	+ 6.5%	\$88.9	\$92.7	+ 4.3%	101	104	+ 3.0%	466	463	- 0.6%
<b>Sullivan</b>	64	38	- 40.6%	\$126,000	\$182,000	+ 44.4%	\$10.1	\$9.4	- 7.6%	150	160	+ 6.7%	59	37	- 37.3%
Sullivan Year-to-Date	198	139	- 29.8%	\$133,500	\$127,500	- 4.5%	\$32.7	\$24.1	- 26.4%	159	161	+ 1.3%	214	147	- 31.3%
<b>Entire State</b>	1,371	1,301	- 5.1%	\$217,000	\$232,999	+ 7.4%	\$342.3	\$347.0	+ 1.4%	104	98	- 5.8%	1,433	1,324	- 7.6%
Entire State Year-to-Date	4,874	4,490	- 7.9%	\$203,000	\$219,000	+ 7.9%	\$1,140.9	\$1,165.5	+ 2.2%	112	108	- 3.6%	5,235	4,905	- 6.3%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2013	5-2014	+ / -	5-2013	5-2014	+ / -	5-2013	5-2014	+ / -	5-2013	5-2014	+ / -	5-2013	5-2014	+ / -
<b>Belknap</b>	16	23	+ 43.8%	\$136,200	\$160,000	+ 17.5%	\$2.4	\$4.6	+ 96.7%	155	150	- 3.2%	20	22	+ 10.0%
Belknap Year-to-Date	56	64	+ 14.3%	\$145,737	\$128,500	- 11.8%	\$10.1	\$10.1	+ 0.5%	176	124	- 29.5%	60	63	+ 5.0%
<b>Carroll</b>	20	16	- 20.0%	\$195,000	\$163,000	- 16.4%	\$4.2	\$3.0	- 29.1%	130	82	- 36.9%	21	14	- 33.3%
Carroll Year-to-Date	78	80	+ 2.6%	\$170,000	\$145,250	- 14.6%	\$14.4	\$13.2	- 8.1%	162	150	- 7.4%	85	77	- 9.4%
<b>Cheshire</b>	0	6	--	\$0	\$84,725	--	\$0	\$0.6	--	0	128	--	5	5	0.0%
Cheshire Year-to-Date	26	17	- 34.6%	\$145,875	\$119,500	- 18.1%	\$145,875	\$2.1	- 100.0%	128	170	+ 32.8%	23	18	- 21.7%
<b>Coos</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	8	8	0.0%	\$167,450	\$280,000	+ 67.2%	\$2.0	\$3.4	+ 71.2%	0	0	--	0	0	--
<b>Grafton</b>	48	30	- 37.5%	\$207,250	\$161,000	- 22.3%	\$9.0	\$5.4	- 40.2%	177	187	+ 5.6%	40	31	- 22.5%
Grafton Year-to-Date	128	111	- 13.3%	\$187,000	\$140,000	- 25.1%	\$23.8	\$18.1	- 23.9%	177	196	+ 10.7%	141	124	- 12.1%
<b>Hillsborough</b>	117	117	0.0%	\$162,000	\$152,500	- 5.9%	\$19.9	\$20.8	+ 4.7%	79	72	- 8.9%	123	114	- 7.3%
Hillsborough Year-to-Date	411	403	- 1.9%	\$149,900	\$155,000	+ 3.4%	\$67.0	\$70.1	+ 4.7%	90	79	- 12.2%	452	466	+ 3.1%
<b>Merrimack</b>	15	31	+ 106.7%	\$185,000	\$152,000	- 17.8%	\$2.9	\$5.0	+ 71.8%	158	132	- 16.5%	15	29	+ 93.3%
Merrimack Year-to-Date	78	81	+ 3.8%	\$152,875	\$155,000	+ 1.4%	\$12.8	\$12.8	- 0.3%	166	114	- 31.3%	78	96	+ 23.1%
<b>Rockingham</b>	103	83	- 19.4%	\$167,000	\$213,000	+ 27.5%	\$21.0	\$19.4	- 7.6%	92	79	- 14.1%	107	111	+ 3.7%
Rockingham Year-to-Date	359	331	- 7.8%	\$165,000	\$193,500	+ 17.3%	\$71.1	\$71.7	+ 0.9%	107	88	- 17.8%	378	405	+ 7.1%
<b>Strafford</b>	17	15	- 11.8%	\$165,000	\$149,000	- 9.7%	\$2.9	\$2.4	- 15.2%	104	115	+ 10.6%	13	16	+ 23.1%
Strafford Year-to-Date	77	44	- 42.9%	\$103,200	\$135,500	+ 31.3%	\$9.6	\$6.8	- 28.9%	101	104	+ 3.0%	76	48	- 36.8%
<b>Sullivan</b>	5	6	+ 20.0%	\$145,000	\$224,750	+ 55.0%	\$1.0	\$1.3	+ 32.8%	0	490	--	0	5	--
Sullivan Year-to-Date	5	12	+ 140.0%	\$145,000	\$209,750	+ 44.7%	\$1.0	\$2.4	+ 150.9%	0	340	--	0	13	--
<b>Entire State</b>	349	332	- 4.9%	\$165,000	\$172,000	+ 4.2%	\$64.7	\$64.0	- 1.2%	111	103	- 7.2%	351	352	+ 0.3%
Entire State Year-to-Date	1,226	1,152	- 6.0%	\$154,900	\$161,250	+ 4.1%	\$215.3	\$210.8	- 2.1%	120	107	- 10.8%	1,308	1,320	+ 0.9%