

NH Monthly Indicators



June 2014

Housing seemed to have a slow start to the spring selling season, but appearances deceive. Dig into that spring soil and you begin to unearth differences in individual areas and market segments. Inventory is slowly rising in some areas. Activity is picking up in the upper price tiers. Rents continue to climb in most metros. And interest rates are generally lower than a year ago, to the surprise of some and the delight of others.

New Listings were up 13.0 percent for single family homes and 16.5 percent for condo properties. Pending Sales increased 11.0 percent for single family homes and 13.8 percent for condo properties.

The Median Sales Price was up 2.1 percent to \$240,000 for single family homes and 0.2 percent to \$168,000 for condo properties. Months Supply of Inventory decreased 5.9 percent for single family units and 16.8 percent for condo units.

Housing is one part of a broader ecosystem that thrives on a strong economy that churns out good jobs. First-quarter employment figures were adequate but not thrilling, but second-quarter numbers figure to be more positive. Access to mortgage capital remains an ongoing concern. As cash and investor deals fade, first-time buyers typically step to the forefront, but tight credit can and has been a real hurdle.

Monthly Snapshot

+ 6.6%

+ 2.1%

+ 8.4%

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire Association of REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	6-2013	6-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		1,488	1,586	+ 6.6%	6,362	6,081	- 4.4%
Median Sales Price		\$235,000	\$240,000	+ 2.1%	\$210,082	\$225,000	+ 7.1%
\$ Volume of Closed Sales (in millions)		\$410.6	\$444.9	+ 8.4%	\$1,551.4	\$1,612.0	+ 4.0%
Days on Market		88	85	- 3.4%	106	102	- 3.8%
Pending Sales		1,423	1,579	+ 11.0%	6,657	6,468	- 2.8%
Months Supply		11.9	11.2	- 5.9%	--	--	--
New Listings		2,692	3,041	+ 13.0%	14,363	14,631	+ 1.9%
Homes for Sale		13,527	13,069	- 3.4%	--	--	--
Pct. of List Price Received		96.7%	97.1%	+ 0.4%	95.9%	96.6%	+ 0.7%
Affordability Index		157	160	+ 1.9%	175	171	- 2.3%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



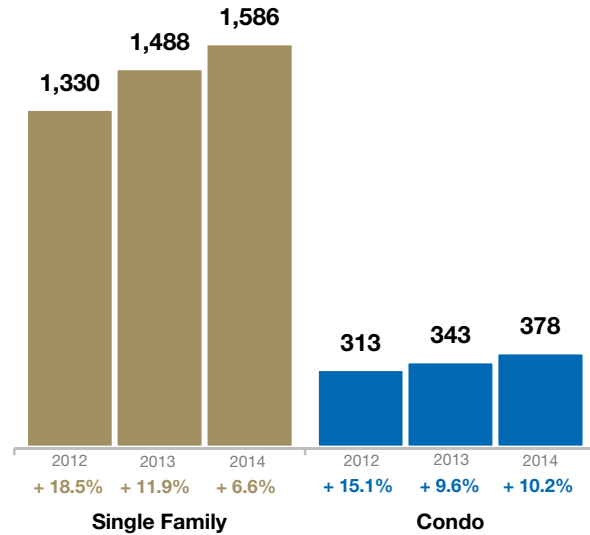
Key Metrics	Historical Sparkbars	6-2013	6-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		343	378	+ 10.2%	1,569	1,532	- 2.4%
Median Sales Price		\$167,600	\$168,000	+ 0.2%	\$157,000	\$164,950	+ 5.1%
\$ Volume of Closed Sales (in millions)		\$65.7	\$73.7	+ 12.2%	\$281.0	\$284.7	+ 1.3%
Days on Market		102	97	- 4.9%	116	104	- 10.3%
Pending Sales		327	372	+ 13.8%	1,635	1,679	+ 2.7%
Months Supply		10.1	8.4	- 16.8%	--	--	--
New Listings		522	608	+ 16.5%	3,004	3,111	+ 3.6%
Homes for Sale		2,678	2,480	- 7.4%	--	--	--
Pct. of List Price Received		96.4%	96.9%	+ 0.5%	96.0%	96.6%	+ 0.6%
Affordability Index		219	229	+ 4.6%	234	233	- 0.4%

NH Closed Sales

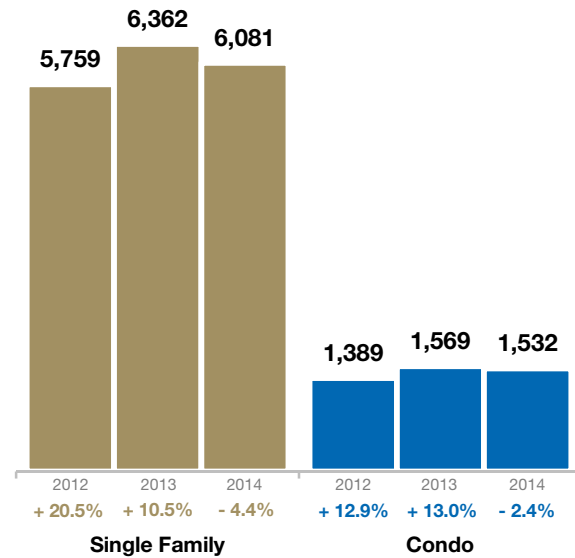
A count of the actual sales that closed in a given month.



June

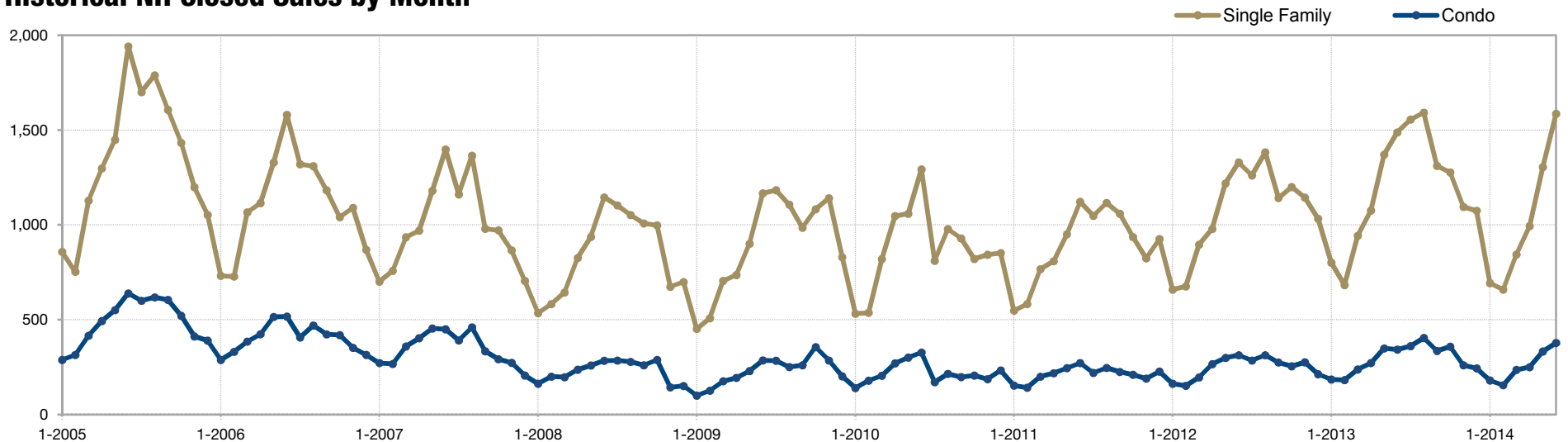


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	1,556	+23.4%	361	+26.7%
Aug-2013	1,592	+15.1%	404	+29.1%
Sep-2013	1,311	+14.8%	336	+22.2%
Oct-2013	1,277	+6.4%	358	+40.4%
Nov-2013	1,095	-4.3%	260	-5.8%
Dec-2013	1,075	+4.1%	244	+14.6%
Jan-2014	693	-13.5%	180	-2.7%
Feb-2014	659	-3.5%	155	-14.8%
Mar-2014	844	-10.5%	236	-0.8%
Apr-2014	994	-7.6%	250	-8.1%
May-2014	1,305	-4.8%	333	-4.6%
Jun-2014	1,586	+6.6%	378	+10.2%
12-Month Avg	1,166	+3.4%	291	+9.7%

Historical NH Closed Sales by Month



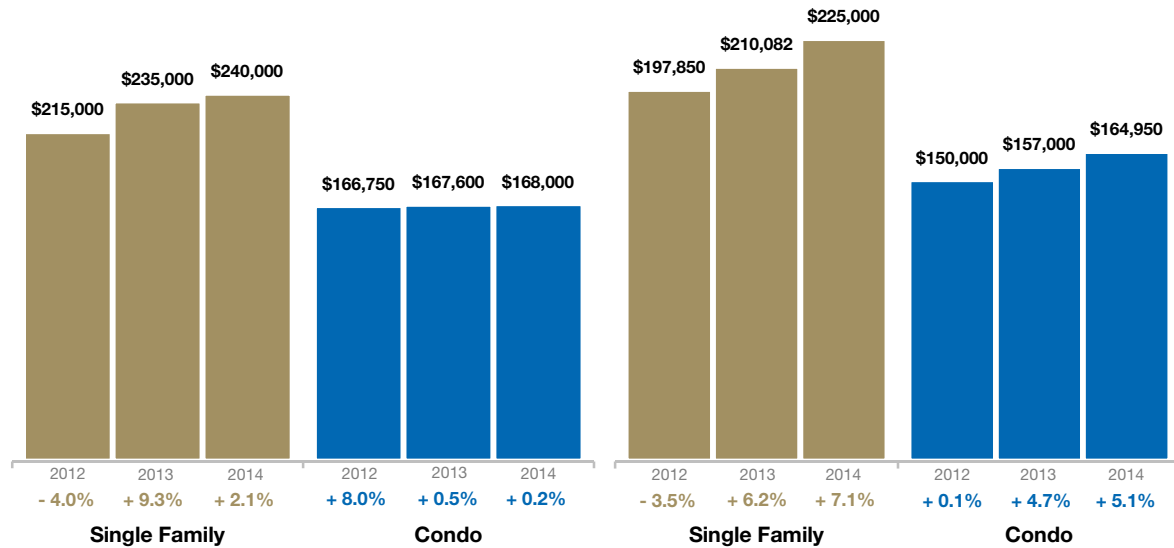
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June

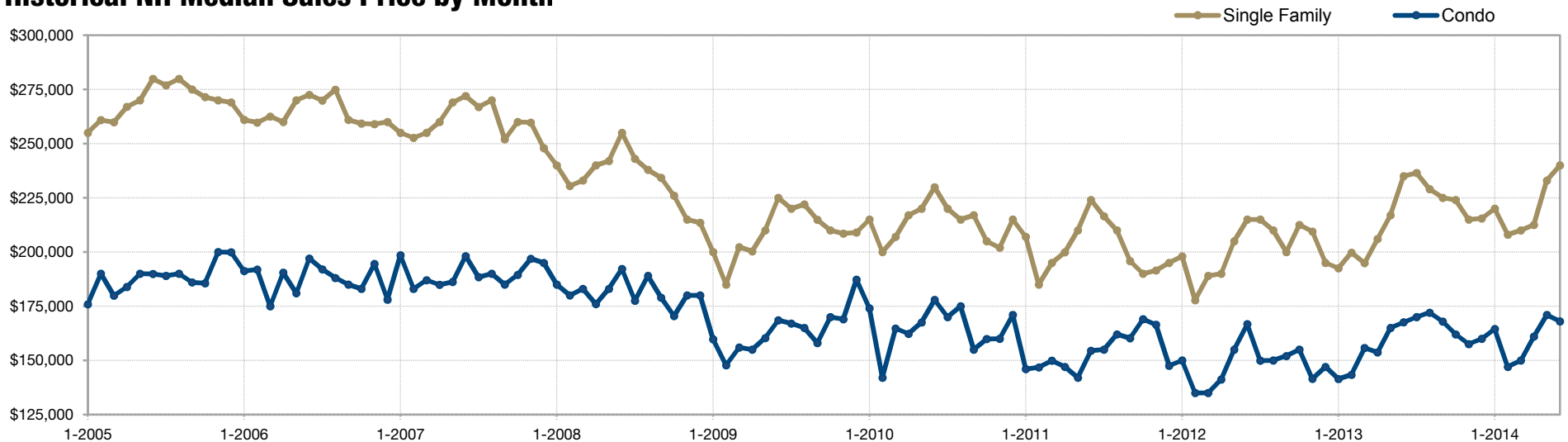
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	\$236,500	+10.0%	\$170,000	+13.4%
Aug-2013	\$229,000	+9.0%	\$172,000	+14.7%
Sep-2013	\$225,000	+12.5%	\$167,950	+10.5%
Oct-2013	\$224,000	+5.4%	\$162,000	+4.5%
Nov-2013	\$215,000	+2.6%	\$157,500	+11.3%
Dec-2013	\$215,500	+10.5%	\$160,000	+8.8%
Jan-2014	\$220,000	+14.3%	\$164,500	+16.3%
Feb-2014	\$208,000	+4.2%	\$147,000	+2.5%
Mar-2014	\$210,000	+7.7%	\$150,000	-3.7%
Apr-2014	\$212,500	+3.2%	\$161,000	+4.7%
May-2014	\$232,999	+7.4%	\$171,000	+3.6%
Jun-2014	\$240,000	+2.1%	\$168,000	+0.2%
12-Month Avg*	\$225,000	+7.1%	\$165,000	+7.1%

* Median Sales Price for all properties from July 2013 through June 2014. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

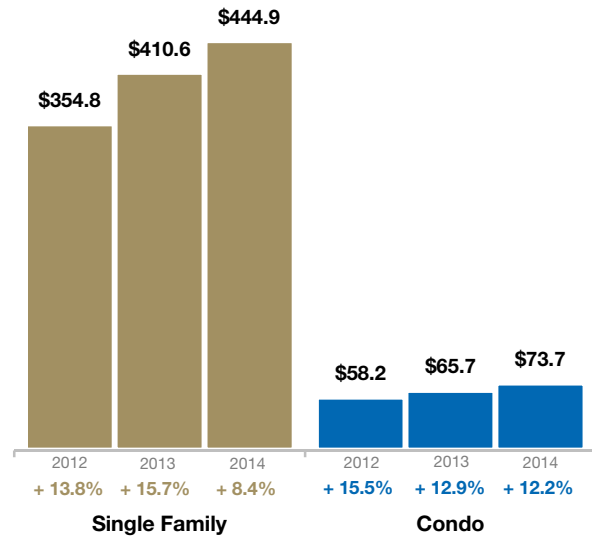


NH \$ Volume of Closed Sales

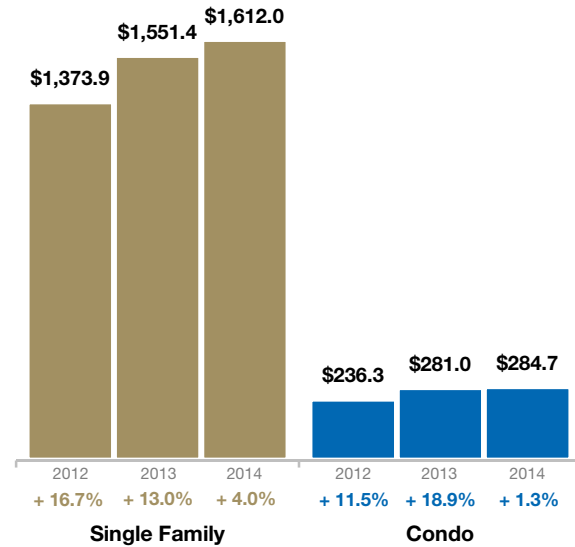
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



June



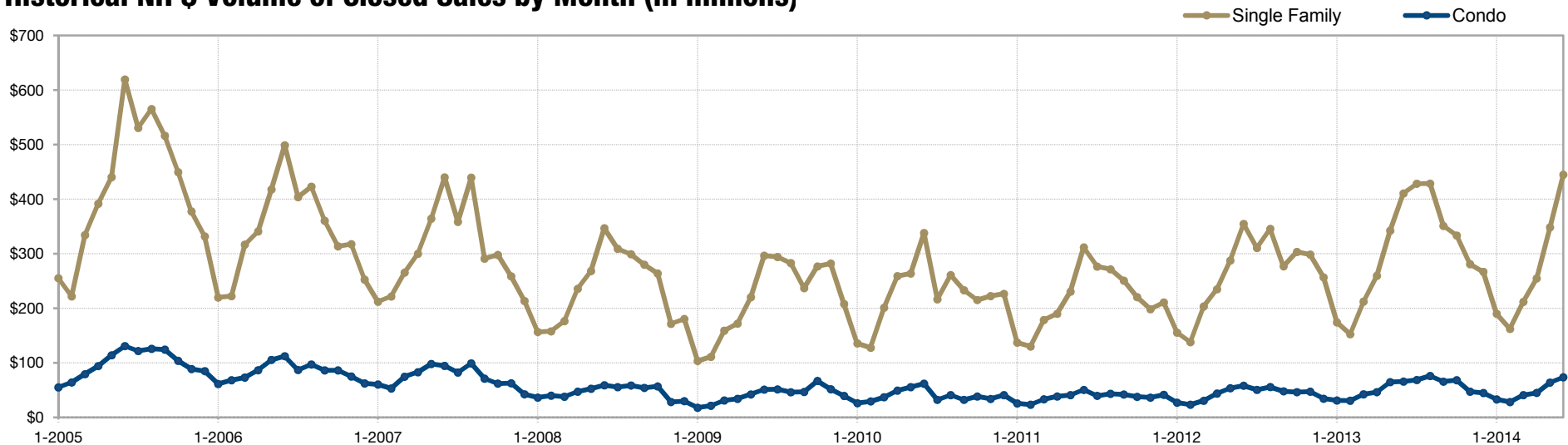
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	\$428.4	+37.9%	\$68.6	+35.8%
Aug-2013	\$428.6	+24.0%	\$76.1	+36.6%
Sep-2013	\$350.9	+26.6%	\$65.6	+37.0%
Oct-2013	\$333.4	+9.9%	\$68.2	+47.0%
Nov-2013	\$280.9	-5.9%	\$47.3	+0.2%
Dec-2013	\$266.9	+4.0%	\$44.8	+30.6%
Jan-2014	\$189.9	+9.0%	\$33.0	+6.5%
Feb-2014	\$162.2	+6.4%	\$28.1	-8.5%
Mar-2014	\$211.8	-0.2%	\$40.9	-3.8%
Apr-2014	\$254.8	-1.8%	\$45.0	-3.0%
May-2014	\$348.4	+1.8%	\$64.0	-1.1%
Jun-2014	\$444.9	+8.4%	\$73.7	+12.2%
12-Month Avg*	\$308.4	+10.7%	\$54.6	+16.4%

* \$ Volume of Closed Sales (in millions) for all properties from July 2013 through June 2014. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

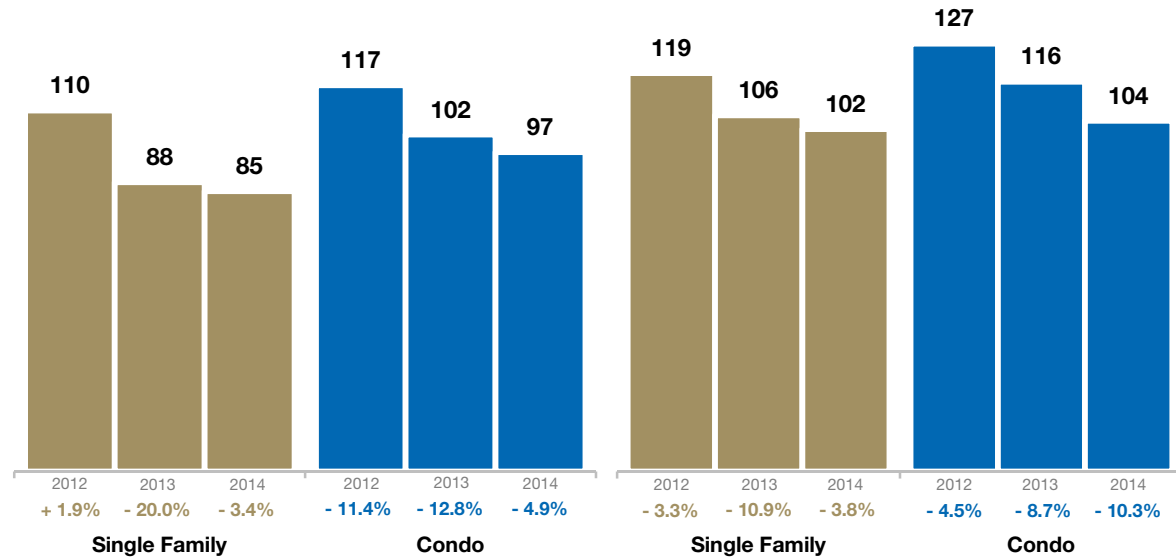


NH Days on Market

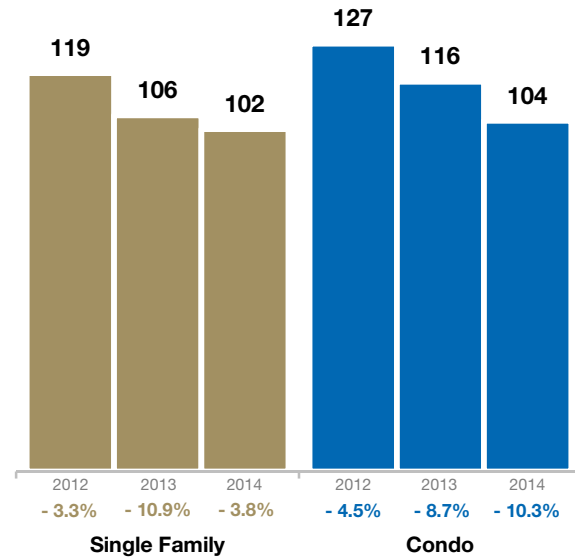
Average number of days between when a property is listed and when an offer is accepted in a given month.



June



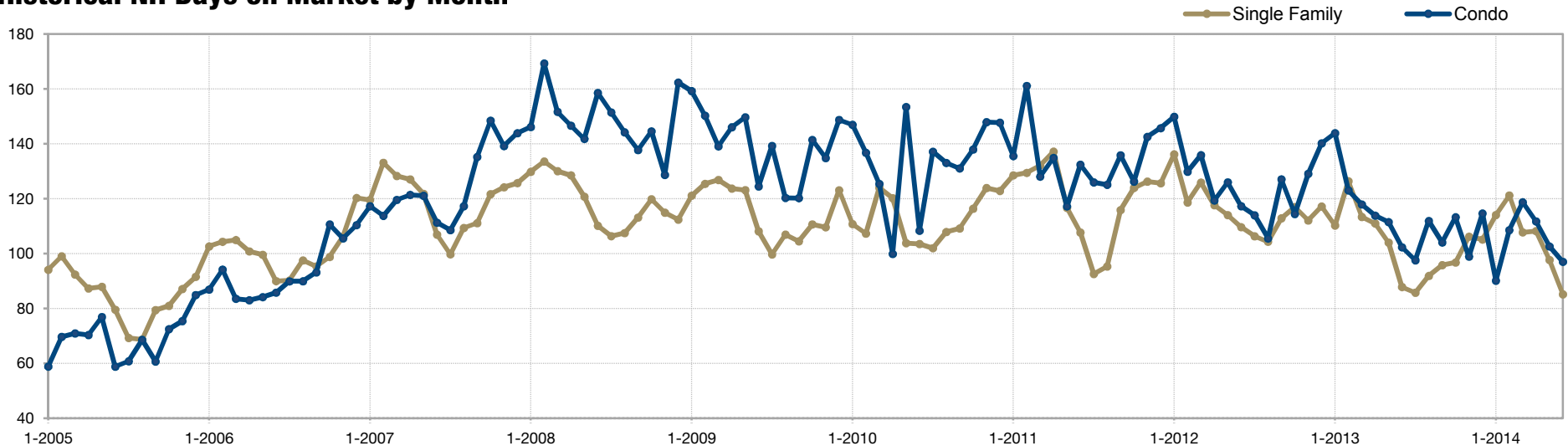
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	86	-18.9%	98	-14.0%
Aug-2013	92	-11.5%	112	+5.7%
Sep-2013	96	-15.0%	104	-18.1%
Oct-2013	97	-17.1%	113	-0.9%
Nov-2013	106	-5.4%	99	-23.3%
Dec-2013	105	-10.3%	115	-17.9%
Jan-2014	114	+3.6%	90	-37.5%
Feb-2014	121	-4.0%	109	-11.4%
Mar-2014	108	-4.4%	119	+0.8%
Apr-2014	108	-2.7%	112	-1.8%
May-2014	98	-5.8%	103	-7.2%
Jun-2014	85	-3.4%	97	-4.9%
12-Month Avg*	99	-9.4%	106	-10.7%

* Days on Market for all properties from July 2013 through June 2014. This is not the average of the individual figures above.

Historical NH Days on Market by Month

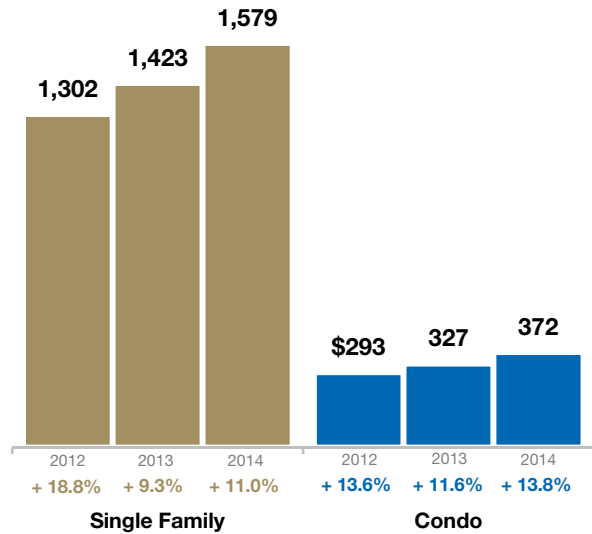


NH Pending Sales

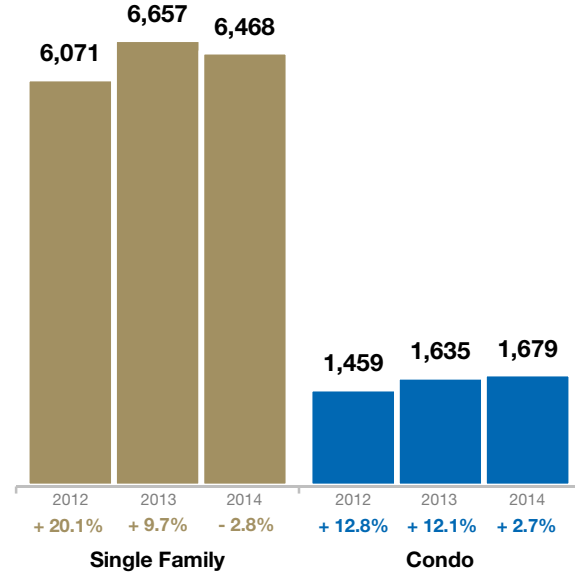
A count of the properties on which offers have been accepted in a given month.



June

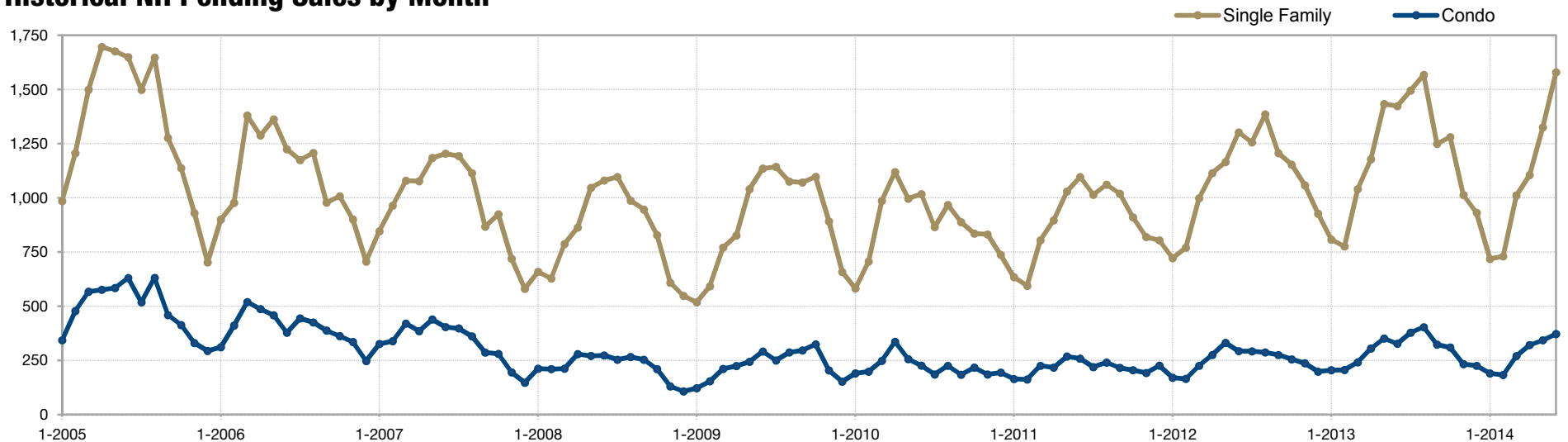


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	1,495	+19.0%	378	+29.5%
Aug-2013	1,567	+13.1%	403	+40.4%
Sep-2013	1,249	+3.6%	323	+17.5%
Oct-2013	1,280	+11.0%	310	+21.6%
Nov-2013	1,013	-4.3%	233	-1.7%
Dec-2013	931	+0.4%	225	+13.6%
Jan-2014	718	-11.0%	190	-7.3%
Feb-2014	730	-5.9%	183	-11.2%
Mar-2014	1,011	-2.8%	270	+12.0%
Apr-2014	1,105	-6.2%	321	+5.2%
May-2014	1,325	-7.5%	343	-2.3%
Jun-2014	1,579	+11.0%	372	+13.8%
12-Month Avg	1,167	+2.6%	296	+11.7%

Historical NH Pending Sales by Month

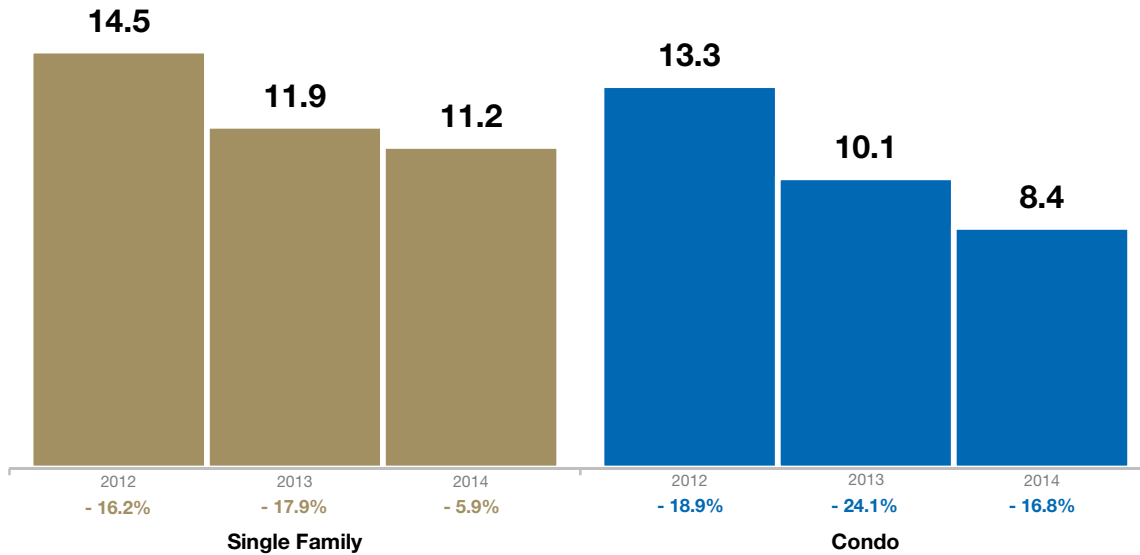


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



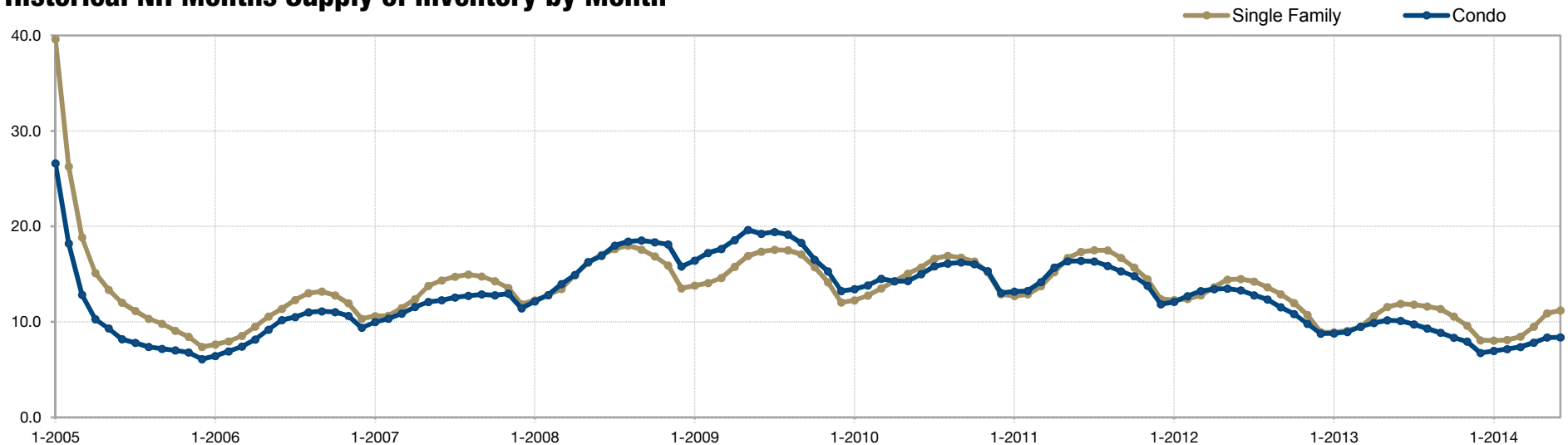
June



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	11.8	-16.9%	9.7	-24.2%
Aug-2013	11.6	-14.7%	9.3	-25.0%
Sep-2013	11.4	-11.6%	8.9	-22.6%
Oct-2013	10.6	-11.7%	8.3	-23.1%
Nov-2013	9.6	-10.3%	7.9	-19.4%
Dec-2013	8.1	-9.0%	6.8	-22.7%
Jan-2014	8.0	-10.1%	7.0	-20.5%
Feb-2014	8.1	-11.0%	7.2	-19.1%
Mar-2014	8.5	-10.5%	7.4	-22.1%
Apr-2014	9.5	-10.4%	7.8	-21.2%
May-2014	10.9	-6.0%	8.4	-17.6%
Jun-2014	11.2	-5.9%	8.4	-16.8%
12-Month Avg*	9.9	-11.0%	8.1	-21.4%

* Months Supply for all properties from July 2013 through June 2014. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

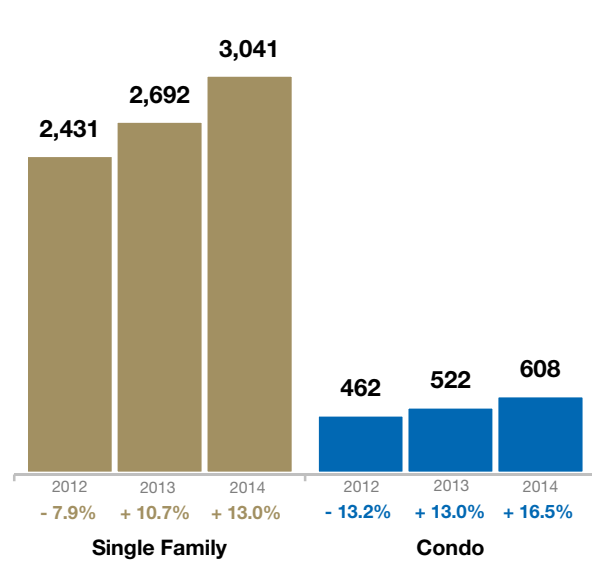


NH New Listings

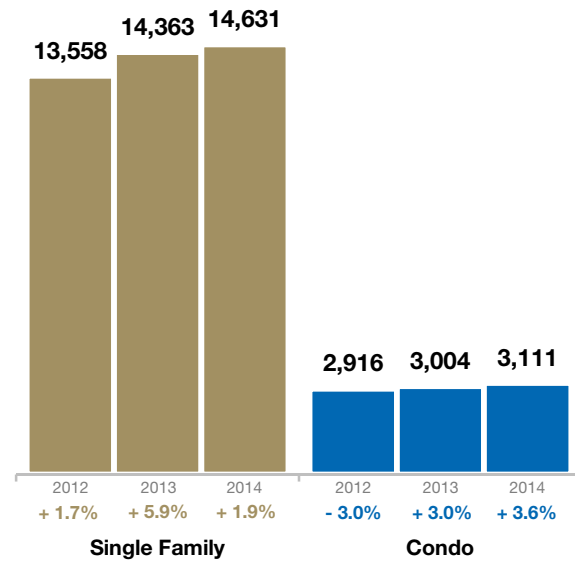
A count of the properties that have been newly listed on the market in a given month.



June

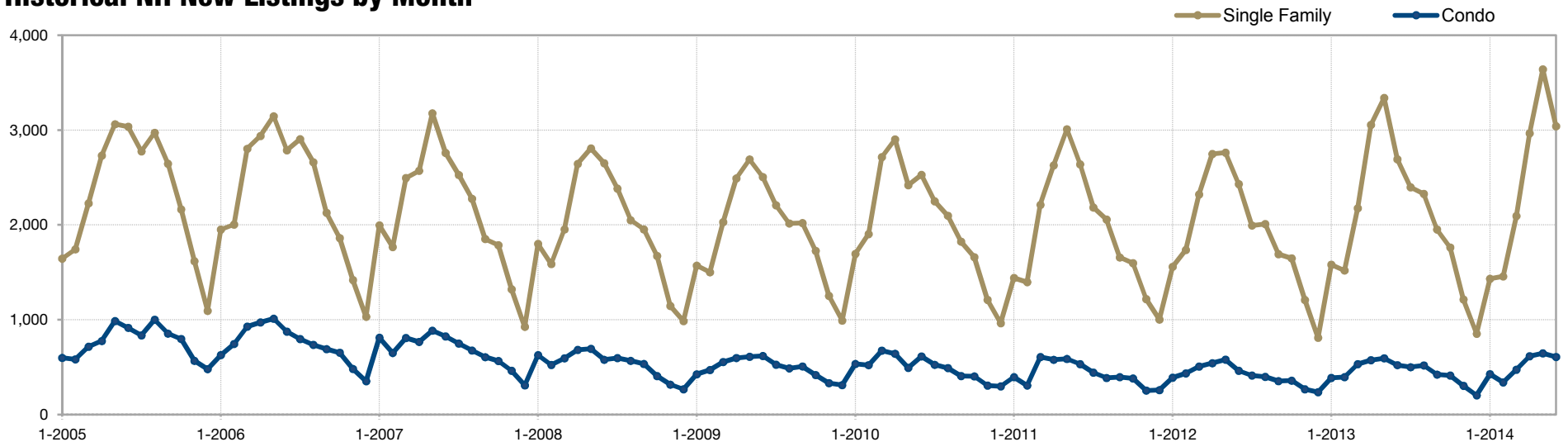


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	2,397	+20.2%	500	+21.4%
Aug-2013	2,327	+15.8%	519	+30.4%
Sep-2013	1,952	+15.4%	422	+19.5%
Oct-2013	1,762	+6.9%	412	+15.1%
Nov-2013	1,214	+0.4%	304	+13.9%
Dec-2013	853	+5.2%	203	-14.3%
Jan-2014	1,432	-9.4%	427	+10.3%
Feb-2014	1,457	-4.1%	340	-13.9%
Mar-2014	2,094	-3.8%	474	-10.9%
Apr-2014	2,966	-2.9%	616	+7.3%
May-2014	3,641	+9.0%	646	+8.8%
Jun-2014	3,041	+13.0%	608	+16.5%
12-Month Avg	1,977	+5.9%	419	+8.8%

Historical NH New Listings by Month

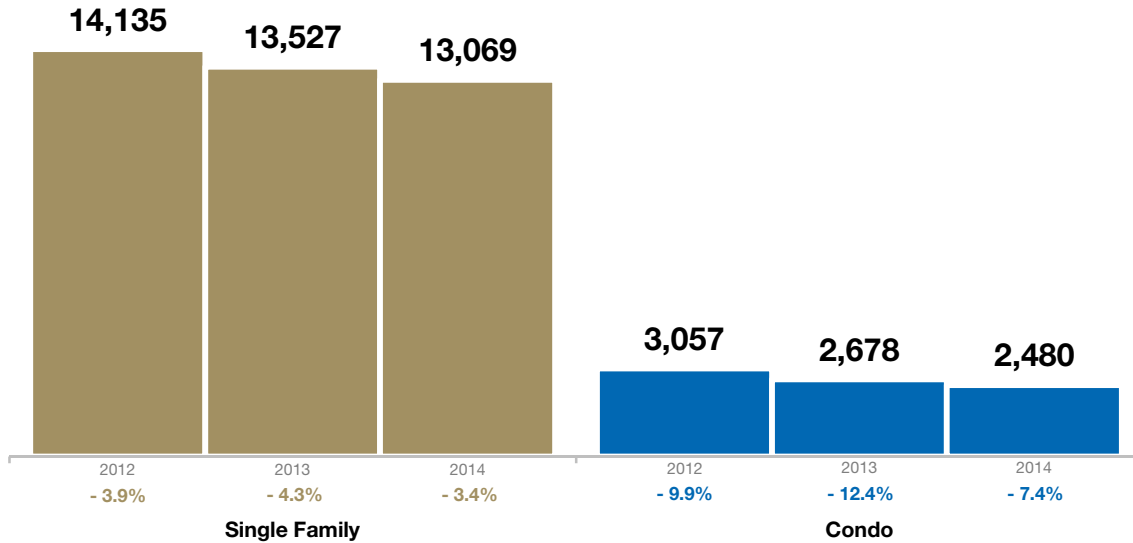


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

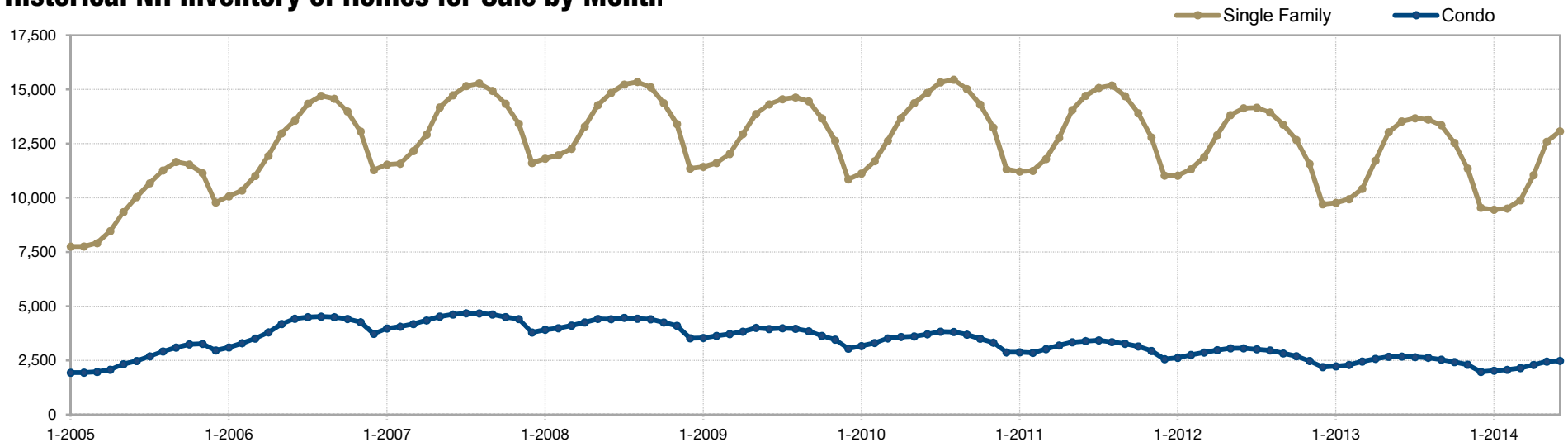


June



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	13,671	-3.4%	2,651	-12.1%
Aug-2013	13,613	-2.3%	2,624	-11.4%
Sep-2013	13,353	-0.2%	2,535	-10.2%
Oct-2013	12,535	-1.0%	2,423	-10.1%
Nov-2013	11,350	-1.9%	2,302	-7.1%
Dec-2013	9,541	-1.7%	1,973	-10.2%
Jan-2014	9,453	-3.2%	2,027	-9.0%
Feb-2014	9,506	-4.3%	2,067	-9.9%
Mar-2014	9,885	-5.1%	2,148	-12.4%
Apr-2014	11,050	-5.7%	2,294	-10.9%
May-2014	12,585	-3.4%	2,446	-8.3%
Jun-2014	13,069	-3.4%	2,480	-7.4%
12-Month Avg	11,634	-2.9%	2,331	-10.0%

Historical NH Inventory of Homes for Sale by Month



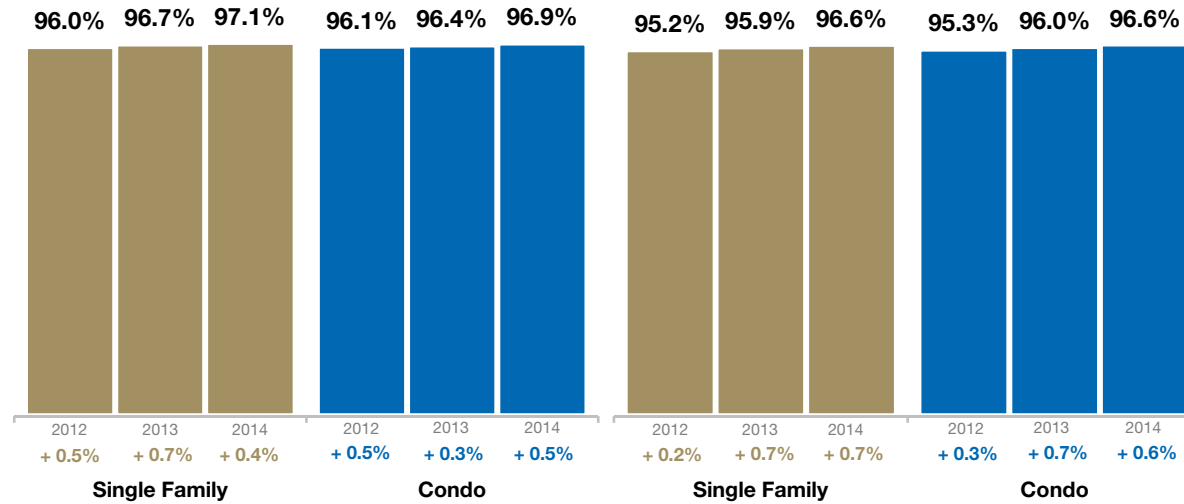
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

June

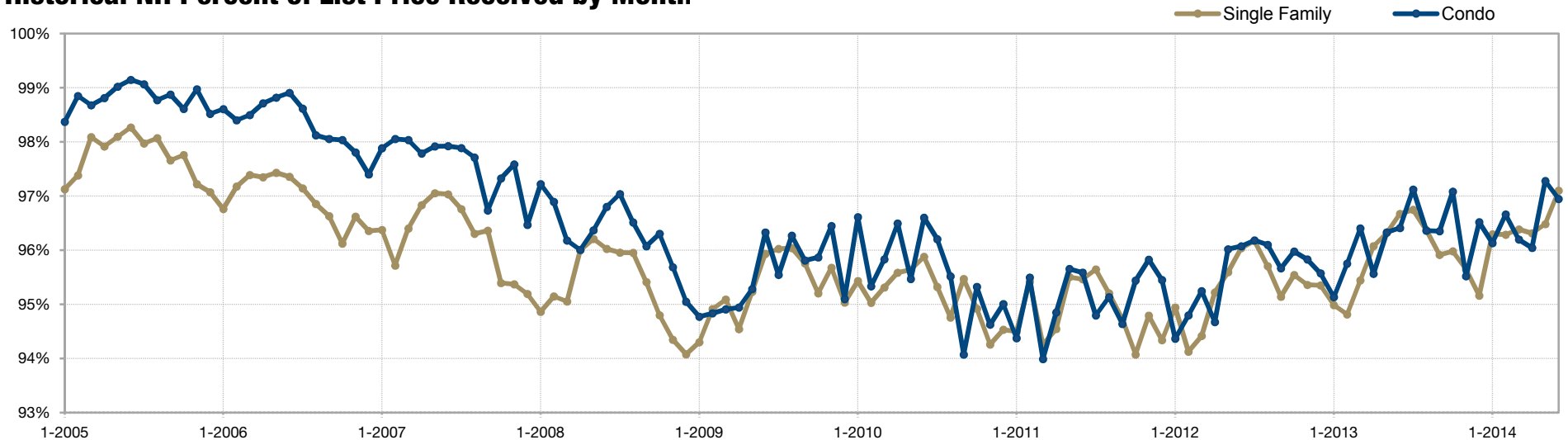
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	96.7%	+0.5%	97.1%	+0.9%
Aug-2013	96.4%	+0.7%	96.4%	+0.3%
Sep-2013	95.9%	+0.8%	96.4%	+0.7%
Oct-2013	96.0%	+0.5%	97.1%	+1.1%
Nov-2013	95.6%	+0.2%	95.5%	-0.3%
Dec-2013	95.2%	-0.1%	96.5%	+0.9%
Jan-2014	96.3%	+1.4%	96.1%	+1.1%
Feb-2014	96.3%	+1.6%	96.7%	+0.9%
Mar-2014	96.4%	+1.0%	96.2%	-0.2%
Apr-2014	96.3%	+0.2%	96.0%	+0.4%
May-2014	96.5%	+0.2%	97.3%	+1.0%
Jun-2014	97.1%	+0.4%	96.9%	+0.5%
12-Month Avg*	96.3%	+0.6%	96.6%	+0.6%

* Pct. of List Price Received for all properties from July 2013 through June 2014. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month

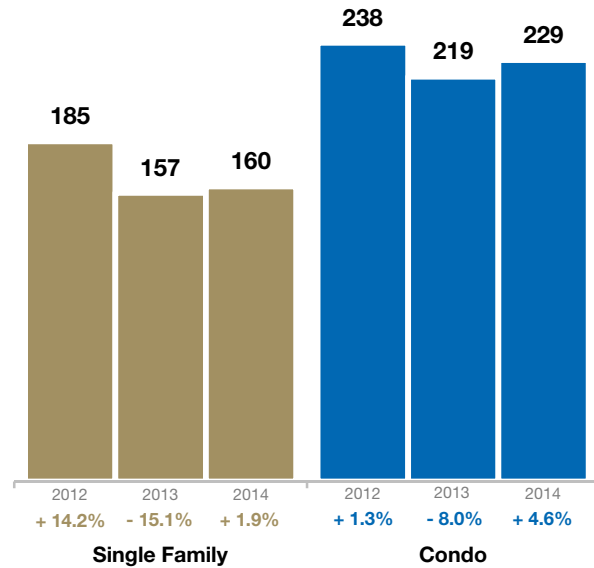


NH Housing Affordability Index

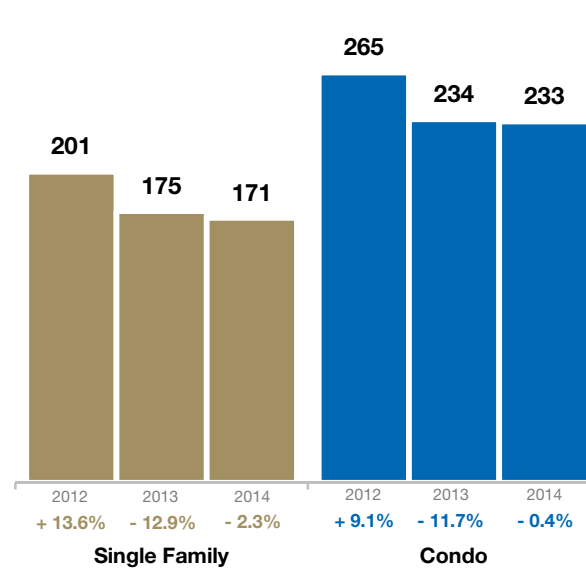


This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

June



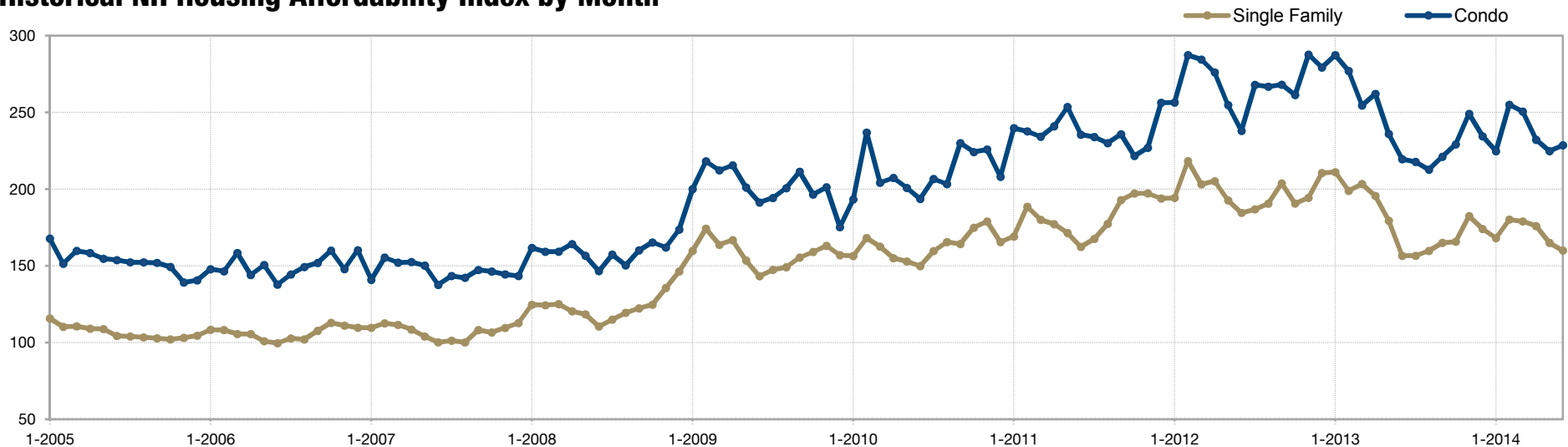
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2013	157	-16.0%	218	-18.7%
Aug-2013	160	-16.2%	213	-20.2%
Sep-2013	165	-19.1%	221	-17.5%
Oct-2013	166	-13.1%	229	-12.3%
Nov-2013	182	-6.2%	249	-13.5%
Dec-2013	174	-17.5%	234	-16.1%
Jan-2014	168	-20.4%	225	-21.6%
Feb-2014	180	-9.5%	255	-7.9%
Mar-2014	179	-11.8%	251	-1.2%
Apr-2014	176	-10.2%	232	-11.5%
May-2014	165	-7.8%	225	-4.7%
Jun-2014	160	+1.9%	229	+4.6%
12-Month Avg*	169	-17.3%	193	-13.2%

* Affordability Index for all properties from July 2013 through June 2014. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	6-2013	6-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		1,934	2,070	+ 7.0%	8,340	8,063	- 3.3%
Median Sales Price		\$216,000	\$222,900	+ 3.2%	\$191,800	\$203,400	+ 6.0%
\$ Volume of Closed Sales (in millions)		\$481.3	\$523.9	+ 8.8%	\$1,849.9	\$1,918.6	+ 3.7%
Days on Market		92	88	- 4.3%	109	103	- 5.5%
Pending Sales		1,842	2,057	+ 11.7%	8,713	8,633	- 0.9%
Months Supply		11.5	10.5	- 8.7%	--	--	--
New Listings		3,378	3,824	+ 13.2%	18,214	18,592	+ 2.1%
Homes for Sale		17,046	16,254	- 4.6%	--	--	--
Pct. of List Price Received		96.3%	96.8%	+ 0.5%	95.6%	96.3%	+ 0.7%
Affordability Index		170	172	+ 1.2%	192	189	- 1.6%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -
Belknap	90	73	- 18.9%	\$185,800	\$195,000	+ 5.0%	\$28.4	\$21.6	- 23.9%	95	133	+ 40.0%	108	94	- 13.0%
Belknap Year-to-Date	395	348	- 11.9%	\$177,500	\$199,900	+ 12.6%	\$102.5	\$99.4	- 3.1%	129	126	- 2.3%	432	362	- 16.2%
Carroll	76	92	+ 21.1%	\$190,500	\$185,900	- 2.4%	\$21.3	\$21.1	- 1.1%	102	134	+ 31.4%	78	80	+ 2.6%
Carroll Year-to-Date	389	376	- 3.3%	\$177,000	\$185,000	+ 4.5%	\$90.8	\$102.0	+ 12.3%	139	149	+ 7.2%	389	375	- 3.6%
Cheshire	80	83	+ 3.8%	\$175,000	\$167,500	- 4.3%	\$15.5	\$17.7	+ 13.9%	125	111	- 11.2%	69	79	+ 14.5%
Cheshire Year-to-Date	342	316	- 7.6%	\$155,000	\$151,000	- 2.6%	\$59.5	\$59.1	- 0.7%	139	129	- 7.2%	347	336	- 3.2%
Coos	37	32	- 13.5%	\$83,000	\$110,500	+ 33.1%	\$4.5	\$3.7	- 17.1%	163	264	+ 62.0%	35	38	+ 8.6%
Coos Year-to-Date	174	143	- 17.8%	\$87,450	\$80,000	- 8.5%	\$19.2	\$14.4	- 24.6%	200	202	+ 1.0%	176	149	- 15.3%
Grafton	105	96	- 8.6%	\$194,000	\$235,000	+ 21.1%	\$27.9	\$31.1	+ 11.3%	116	118	+ 1.7%	86	94	+ 9.3%
Grafton Year-to-Date	397	375	- 5.5%	\$185,000	\$180,000	- 2.7%	\$92.5	\$100.8	+ 9.0%	131	136	+ 3.8%	411	391	- 4.9%
Hillsborough	383	387	+ 1.0%	\$244,900	\$245,000	+ 0.0%	\$107.4	\$106.5	- 0.8%	70	61	- 12.9%	353	386	+ 9.3%
Hillsborough Year-to-Date	1,626	1,560	- 4.1%	\$225,000	\$229,900	+ 2.2%	\$401.6	\$401.1	- 0.1%	79	77	- 2.5%	1,684	1,690	+ 0.4%
Merrimack	158	203	+ 28.5%	\$206,500	\$225,000	+ 9.0%	\$36.9	\$52.7	+ 42.8%	78	90	+ 15.4%	153	202	+ 32.0%
Merrimack Year-to-Date	682	678	- 0.6%	\$190,000	\$215,000	+ 13.2%	\$143.2	\$163.8	+ 14.4%	105	106	+ 1.0%	720	734	+ 1.9%
Rockingham	374	394	+ 5.3%	\$289,900	\$309,825	+ 6.9%	\$127.3	\$138.0	+ 8.5%	80	58	- 27.5%	364	396	+ 8.8%
Rockingham Year-to-Date	1,537	1,513	- 1.6%	\$270,000	\$284,900	+ 5.5%	\$479.3	\$502.2	+ 4.8%	92	82	- 10.9%	1,641	1,611	- 1.8%
Strafford	128	162	+ 26.6%	\$209,950	\$229,000	+ 9.1%	\$29.6	\$39.3	+ 32.7%	70	79	+ 12.9%	123	154	+ 25.2%
Strafford Year-to-Date	565	569	+ 0.7%	\$189,900	\$205,000	+ 8.0%	\$118.5	\$132.0	+ 11.4%	94	97	+ 3.2%	589	613	+ 4.1%
Sullivan	57	64	+ 12.3%	\$155,000	\$183,000	+ 18.1%	\$11.7	\$13.1	+ 12.3%	145	95	- 34.5%	54	56	+ 3.7%
Sullivan Year-to-Date	255	203	- 20.4%	\$135,000	\$145,450	+ 7.7%	\$44.4	\$37.2	- 16.2%	156	140	- 10.3%	268	207	- 22.8%
Entire State	1,488	1,586	+ 6.6%	\$235,000	\$240,000	+ 2.1%	\$410.6	\$444.9	+ 8.4%	88	85	- 3.4%	1,423	1,579	+ 11.0%
Entire State Year-to-Date	6,362	6,081	- 4.4%	\$210,082	\$225,000	+ 7.1%	\$1,551.4	\$1,612.0	+ 3.9%	106	102	- 3.8%	6,657	6,468	- 2.8%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -
Belknap	24	15	- 37.5%	\$160,000	\$129,000	- 19.4%	\$4.3	\$2.1	- 51.6%	161	173	+ 7.5%	20	17	- 15.0%
Belknap Year-to-Date	80	80	0.0%	\$150,000	\$128,000	- 14.7%	\$14.4	\$12.2	- 15.0%	172	132	- 23.3%	80	80	0.0%
Carroll	20	19	- 5.0%	\$134,000	\$119,900	- 10.5%	\$3.3	\$3.4	+ 3.1%	163	127	- 22.1%	14	19	+ 35.7%
Carroll Year-to-Date	98	99	+ 1.0%	\$167,000	\$145,000	- 13.2%	\$17.6	\$16.6	- 6.0%	162	145	- 10.5%	99	96	- 3.0%
Cheshire	0	3	--	\$0	\$152,650	--	\$0	\$0.4	--	0	69	--	6	3	- 50.0%
Cheshire Year-to-Date	33	20	- 39.4%	\$150,000	\$132,000	- 12.0%	\$150,000	\$2.5	- 100.0%	142	155	+ 9.2%	29	21	- 27.6%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	11	9	- 18.2%	\$285,000	\$280,000	- 1.8%	\$2.9	\$3.7	+ 28.8%	0	0	--	0	0	--
Grafton	32	48	+ 50.0%	\$163,000	\$190,750	+ 17.0%	\$7.4	\$9.6	+ 29.6%	107	173	+ 61.7%	28	49	+ 75.0%
Grafton Year-to-Date	160	159	- 0.6%	\$183,250	\$163,000	- 11.1%	\$31.1	\$27.7	- 11.2%	163	189	+ 16.0%	169	174	+ 3.0%
Hillsborough	119	133	+ 11.8%	\$155,000	\$167,000	+ 7.7%	\$20.9	\$25.3	+ 21.1%	84	74	- 11.9%	111	124	+ 11.7%
Hillsborough Year-to-Date	530	536	+ 1.1%	\$150,000	\$158,000	+ 5.3%	\$87.9	\$95.4	+ 8.6%	89	78	- 12.4%	563	580	+ 3.0%
Merrimack	16	34	+ 112.5%	\$129,950	\$165,450	+ 27.3%	\$2.0	\$5.6	+ 183.2%	62	120	+ 93.5%	16	29	+ 81.3%
Merrimack Year-to-Date	94	116	+ 23.4%	\$146,875	\$162,500	+ 10.6%	\$14.8	\$18.5	+ 25.6%	148	117	- 20.9%	94	123	+ 30.9%
Rockingham	108	107	- 0.9%	\$199,500	\$200,000	+ 0.3%	\$22.9	\$24.5	+ 7.1%	92	75	- 18.5%	110	114	+ 3.6%
Rockingham Year-to-Date	467	438	- 6.2%	\$173,500	\$195,000	+ 12.4%	\$93.9	\$96.1	+ 2.4%	103	85	- 17.5%	488	517	+ 5.9%
Strafford	12	15	+ 25.0%	\$199,750	\$119,900	- 40.0%	\$2.5	\$2.1	- 14.0%	64	39	- 39.1%	17	15	- 11.8%
Strafford Year-to-Date	89	59	- 33.7%	\$120,000	\$130,000	+ 8.3%	\$12.1	\$9.0	- 25.8%	96	87	- 9.4%	93	63	- 32.3%
Sullivan	7	3	- 57.1%	\$145,000	\$155,000	+ 6.9%	\$1.4	\$0.5	- 66.5%	0	202	--	0	2	--
Sullivan Year-to-Date	7	15	+ 114.3%	\$145,000	\$187,000	+ 29.0%	\$1.4	\$2.9	+ 104.3%	0	315	--	0	15	--
Entire State	343	378	+ 10.2%	\$167,600	\$168,000	+ 0.2%	\$65.7	\$73.7	+ 12.1%	102	97	- 4.9%	327	372	+ 13.8%
Entire State Year-to-Date	1,569	1,532	- 2.4%	\$157,000	\$164,950	+ 5.1%	\$281.0	\$284.7	+ 1.3%	116	104	- 10.3%	1,635	1,679	+ 2.7%