

NH Monthly Indicators



July 2014

Although low supply and tight credit standards are still hurdles to recovery, prices continue to rise in most local areas. Job growth has strengthened lately, but wage growth has not kept pace with the price gains we have seen. Buoyed by stable and continuously lower interest rates, affordability is still historically high yet below its all-time peak. Rising inventory levels will lead to more choices for qualified buyers, but as the summer reaches toward fall, the prospect of more homes coming on the market begins to wane.

New Listings were up 11.5 percent for single family homes and 10.0 percent for condo properties. Pending Sales increased 5.7 percent for single family homes but decreased 4.0 percent for condo properties.

The Median Sales Price was up 1.1 percent to \$239,075 for single family homes and 0.6 percent to \$171,000 for condo properties. Months Supply of Inventory decreased 3.4 percent for single family units and 12.2 percent for condo units.

The U.S. Department of Commerce reported that GDP grew at a 4.0 percent annual rate in the second quarter and that the first quarter was less bad than previously thought. Consumer spending in the first quarter rose 2.5 percent, which is encouragingly in tandem with savings rates. Increased consumer spending means more demand for goods and labor; increased savings rates means more resources for downpayments. With rates still low, rents still rising and private job growth accelerating, it's becoming more and more difficult to side with the housing perma-bears.

Monthly Snapshot

+ 0.2%	+ 1.1%	+ 2.9%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire Association of REALTORS®. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16

[Click on desired metric to jump to that page.](#)



NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	7-2013	7-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		1,556	1,559	+ 0.2%	7,917	7,643	- 3.5%
Median Sales Price		\$236,500	\$239,075	+ 1.1%	\$217,500	\$227,565	+ 4.6%
\$ Volume of Closed Sales (in millions)		\$428.4	\$440.8	+ 2.9%	\$1,979.3	\$2,053.7	+ 3.8%
Days on Market		86	77	- 10.5%	102	97	- 4.9%
Pending Sales		1,495	1,580	+ 5.7%	8,151	8,056	- 1.2%
Months Supply		11.8	11.4	- 3.4%	--	--	--
New Listings		2,397	2,672	+ 11.5%	16,760	17,277	+ 3.1%
Homes for Sale		13,673	13,333	- 2.5%	--	--	--
Pct. of List Price Received		96.7%	96.8%	+ 0.1%	96.1%	96.6%	+ 0.5%
Affordability Index		157	160	+ 1.9%	170	168	- 1.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



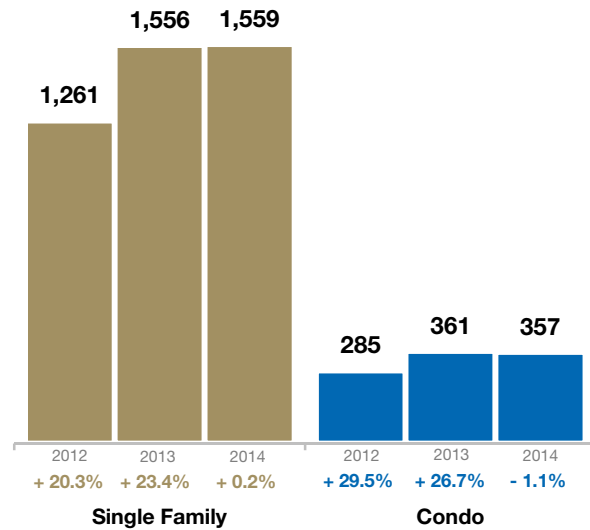
Key Metrics	Historical Sparkbars	7-2013	7-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		361	357	- 1.1%	1,930	1,893	- 1.9%
Median Sales Price		\$170,000	\$171,000	+ 0.6%	\$160,000	\$165,000	+ 3.1%
\$ Volume of Closed Sales (in millions)		\$68.6	\$69.4	+ 1.2%	\$349.6	\$355.1	+ 1.6%
Days on Market		98	85	- 13.3%	113	101	- 10.6%
Pending Sales		378	363	- 4.0%	2,013	2,046	+ 1.6%
Months Supply		9.8	8.6	- 12.2%	--	--	--
New Listings		500	550	+ 10.0%	3,504	3,657	+ 4.4%
Homes for Sale		2,659	2,526	- 5.0%	--	--	--
Pct. of List Price Received		97.1%	97.3%	+ 0.2%	96.2%	96.8%	+ 0.6%
Affordability Index		218	224	+ 2.8%	231	232	+ 0.4%

NH Closed Sales

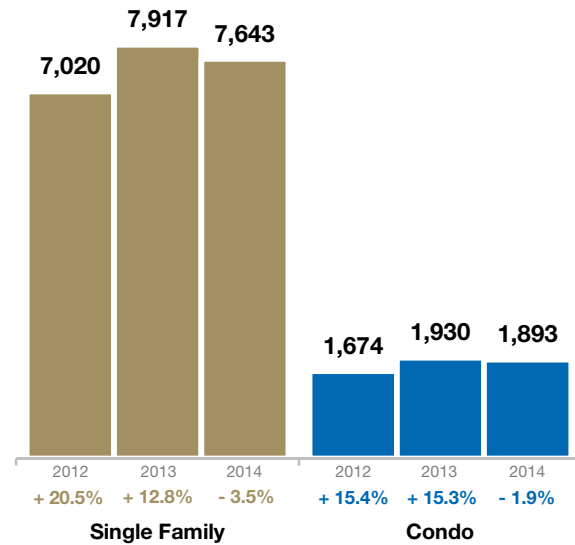
A count of the actual sales that closed in a given month.



July

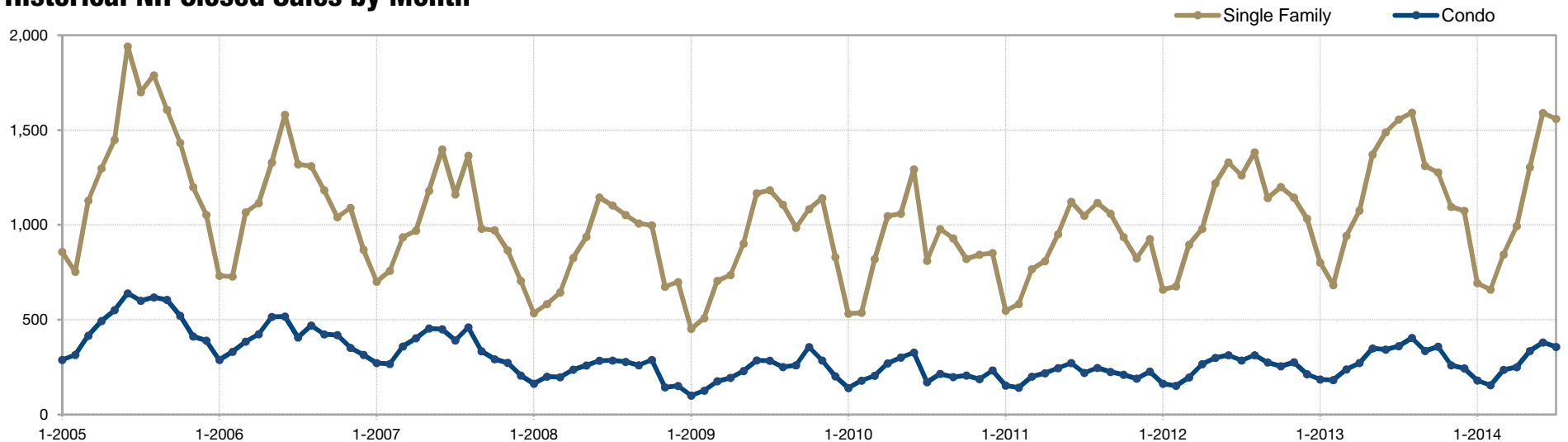


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	1,592	+15.1%	404	+29.1%
Sep-2013	1,311	+14.8%	336	+22.2%
Oct-2013	1,277	+6.4%	358	+40.4%
Nov-2013	1,095	-4.3%	260	-5.8%
Dec-2013	1,075	+4.1%	244	+14.6%
Jan-2014	693	-13.5%	180	-2.7%
Feb-2014	659	-3.5%	155	-14.8%
Mar-2014	844	-10.4%	236	-0.8%
Apr-2014	994	-7.6%	250	-8.1%
May-2014	1,304	-4.9%	335	-4.0%
Jun-2014	1,590	+6.9%	380	+10.8%
Jul-2014	1,559	+0.2%	357	-1.1%
12-Month Avg	1,166	+1.3%	291	+7.1%

Historical NH Closed Sales by Month

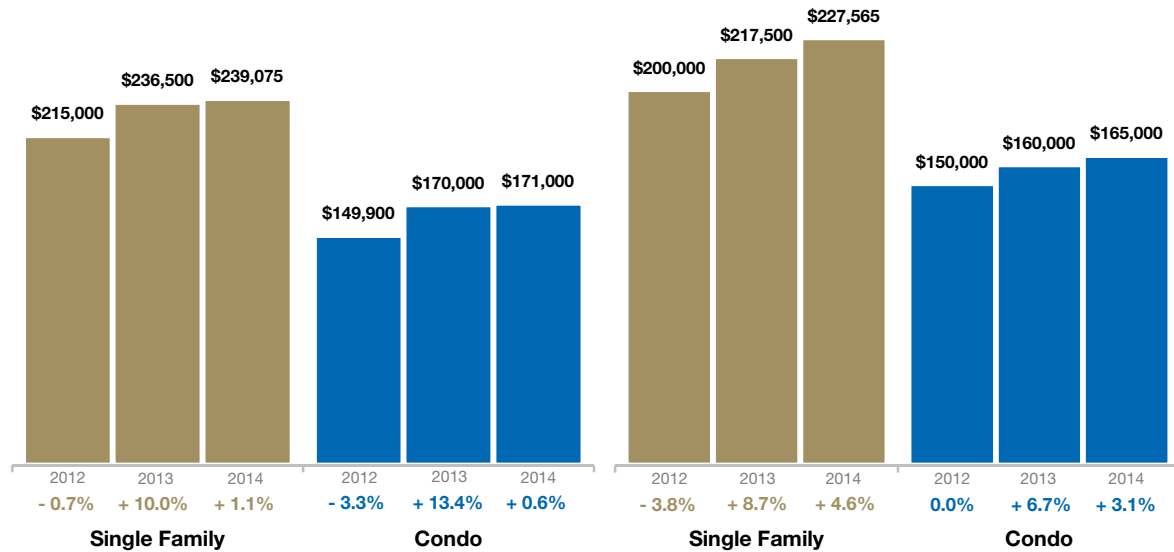


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



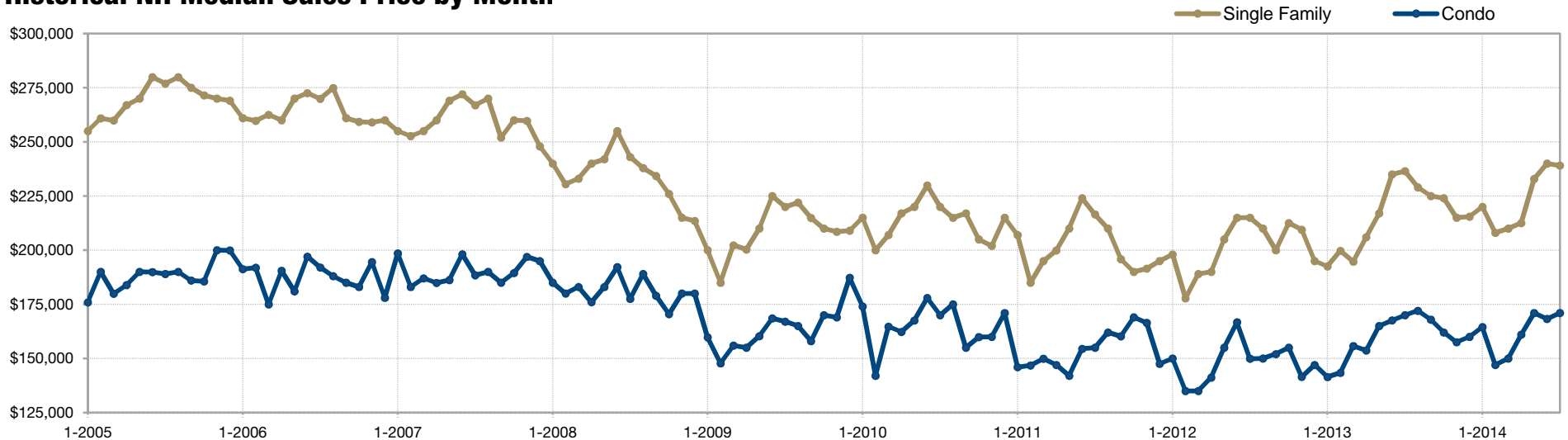
July



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	\$229,000	+9.0%	\$172,000	+14.7%
Sep-2013	\$225,000	+12.5%	\$167,950	+10.5%
Oct-2013	\$224,000	+5.4%	\$162,000	+4.5%
Nov-2013	\$215,000	+2.6%	\$157,500	+11.3%
Dec-2013	\$215,500	+10.5%	\$160,000	+8.8%
Jan-2014	\$220,000	+14.3%	\$164,500	+16.3%
Feb-2014	\$208,000	+4.2%	\$147,000	+2.5%
Mar-2014	\$210,000	+7.9%	\$150,000	-3.7%
Apr-2014	\$212,500	+3.2%	\$161,000	+4.7%
May-2014	\$232,890	+7.3%	\$171,000	+3.6%
Jun-2014	\$240,000	+2.1%	\$168,250	+0.4%
Jul-2014	\$239,075	+1.1%	\$171,000	+0.6%
12-Month Avg*	\$225,000	+5.9%	\$165,000	+6.5%

* Median Sales Price for all properties from August 2013 through July 2014. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

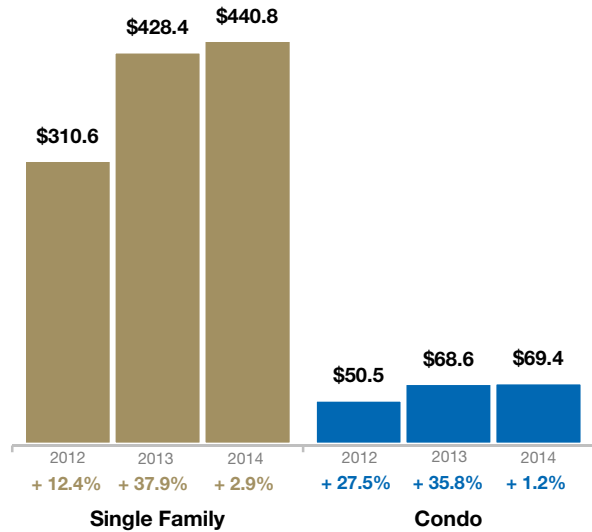


NH \$ Volume of Closed Sales

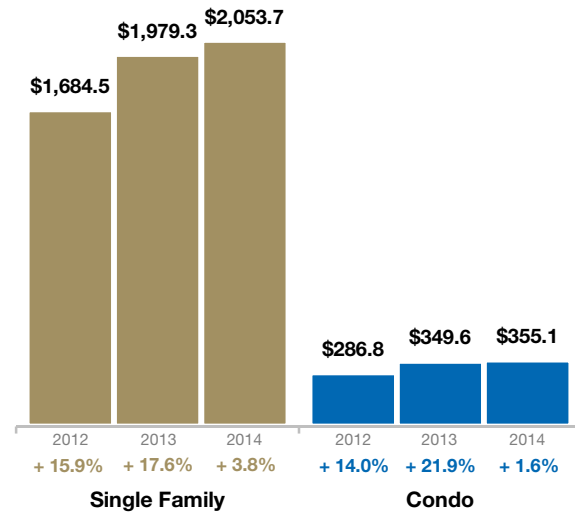
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



July



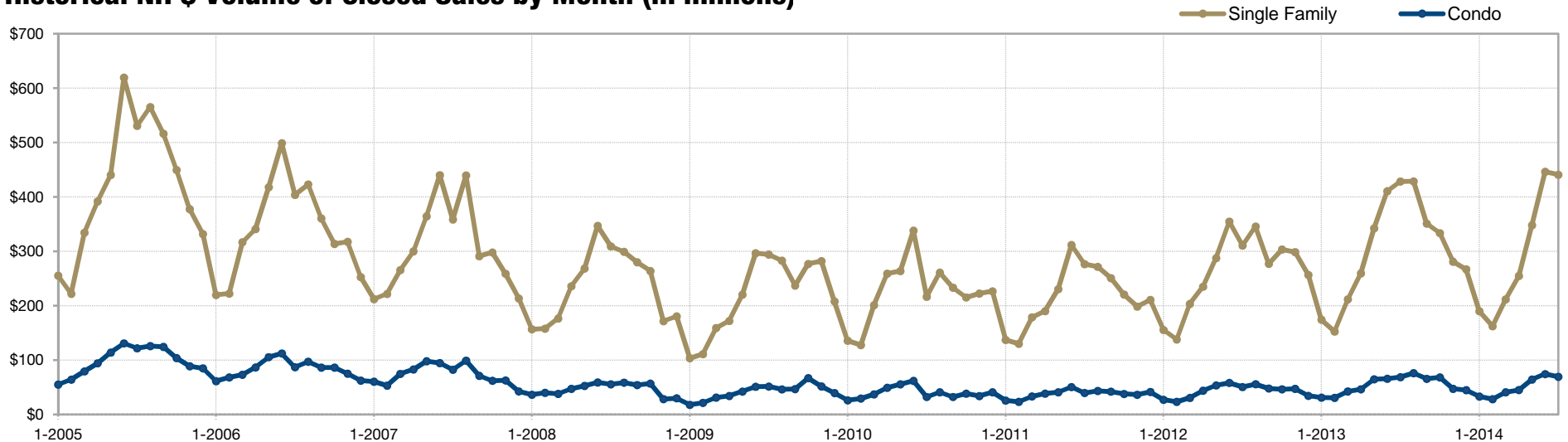
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	\$428.6	+24.0%	\$76.1	+36.6%
Sep-2013	\$350.9	+26.6%	\$65.6	+37.0%
Oct-2013	\$333.4	+9.9%	\$68.2	+47.0%
Nov-2013	\$280.9	-5.9%	\$47.3	+0.2%
Dec-2013	\$266.9	+4.0%	\$44.8	+30.6%
Jan-2014	\$189.9	+9.0%	\$33.0	+6.5%
Feb-2014	\$162.2	+6.4%	\$28.1	-8.5%
Mar-2014	\$211.8	+0.0%	\$40.9	-3.8%
Apr-2014	\$254.8	-1.8%	\$45.0	-3.0%
May-2014	\$348.0	+1.7%	\$64.4	-0.5%
Jun-2014	\$446.2	+8.7%	\$74.3	+13.1%
Jul-2014	\$440.8	+2.9%	\$69.4	+1.2%
12-Month Avg*	\$309.5	+7.3%	\$54.8	+13.1%

* \$ Volume of Closed Sales (in millions) for all properties from August 2013 through July 2014. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

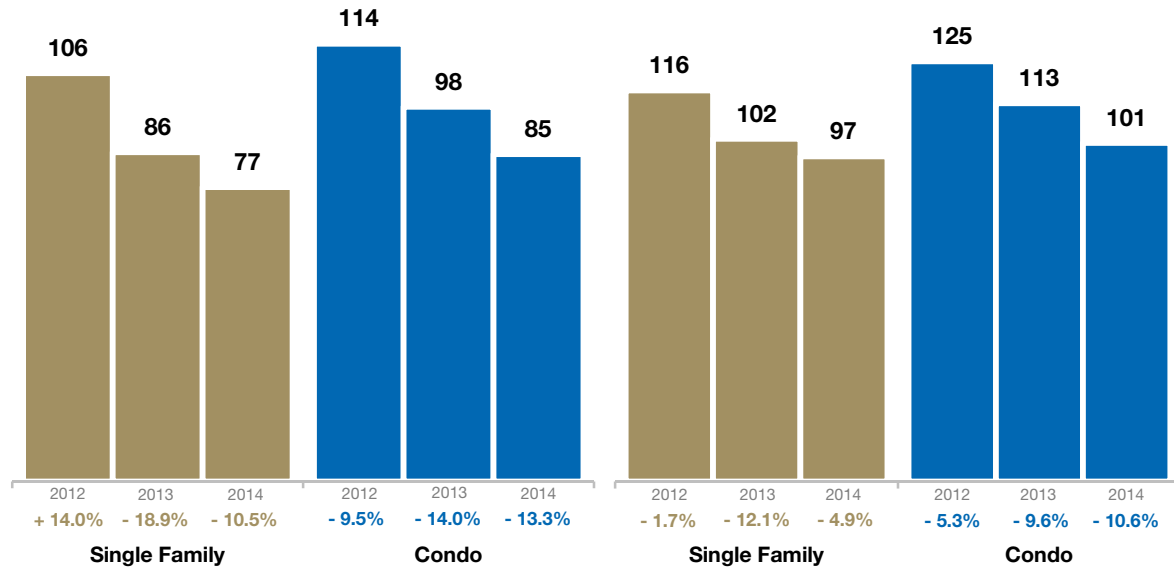


NH Days on Market

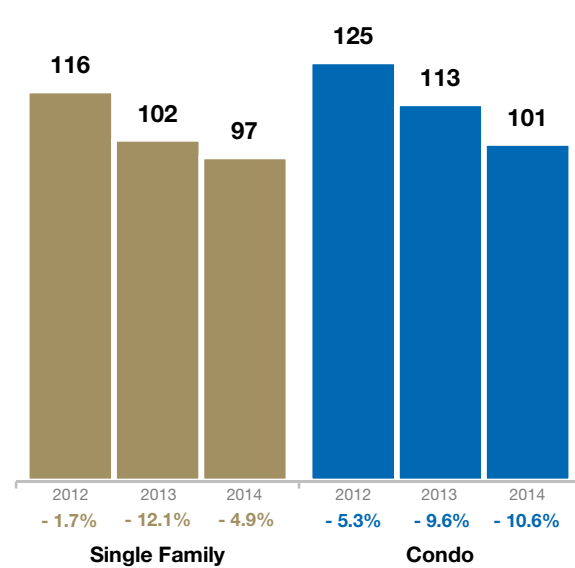
Average number of days between when a property is listed and when an offer is accepted in a given month.



July



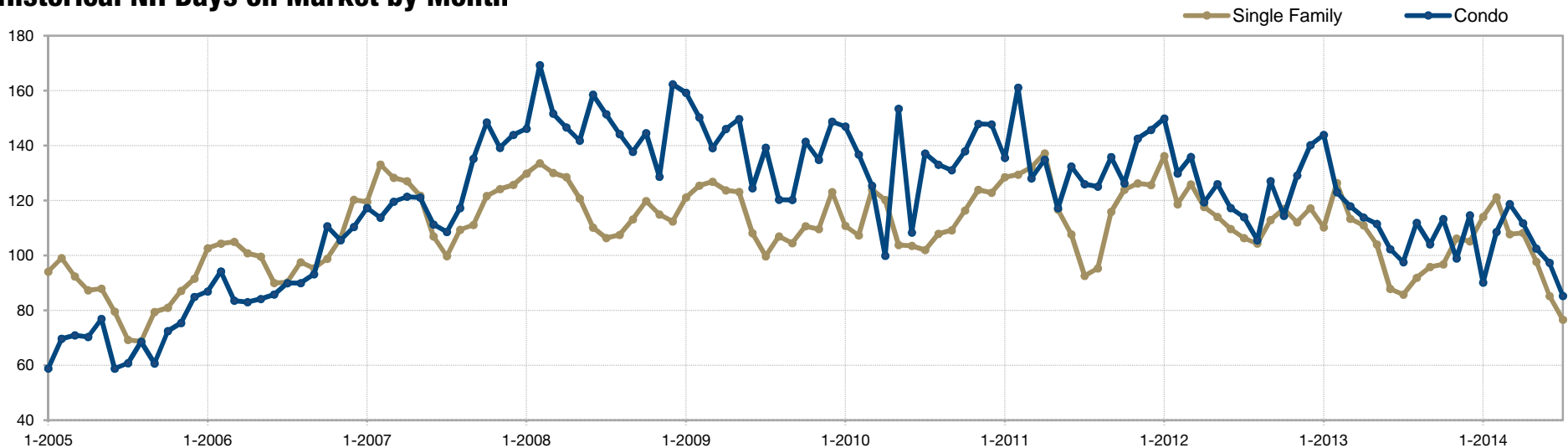
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	92	-11.5%	112	+5.7%
Sep-2013	96	-15.0%	104	-18.1%
Oct-2013	97	-17.1%	113	-0.9%
Nov-2013	106	-5.4%	99	-23.3%
Dec-2013	105	-10.3%	115	-17.9%
Jan-2014	114	+3.6%	90	-37.5%
Feb-2014	121	-4.0%	109	-11.4%
Mar-2014	108	-4.4%	119	+0.8%
Apr-2014	108	-2.7%	112	-1.8%
May-2014	98	-5.8%	102	-8.1%
Jun-2014	85	-3.4%	97	-4.9%
Jul-2014	77	-10.5%	85	-13.3%
12-Month Avg*	97	-8.4%	104	-10.3%

* Days on Market for all properties from August 2013 through July 2014. This is not the average of the individual figures above.

Historical NH Days on Market by Month

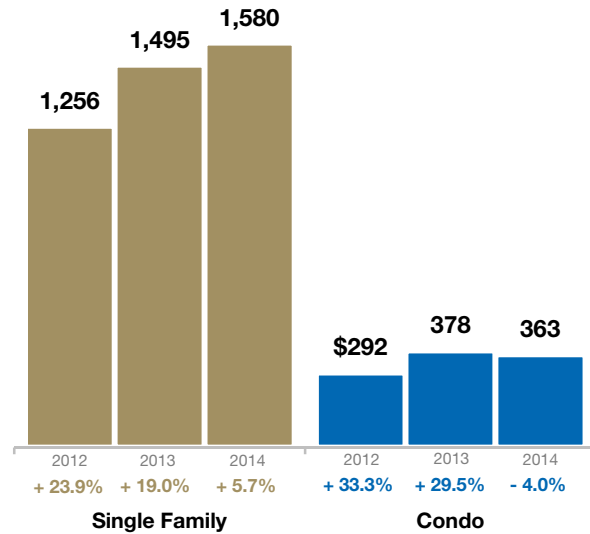


NH Pending Sales

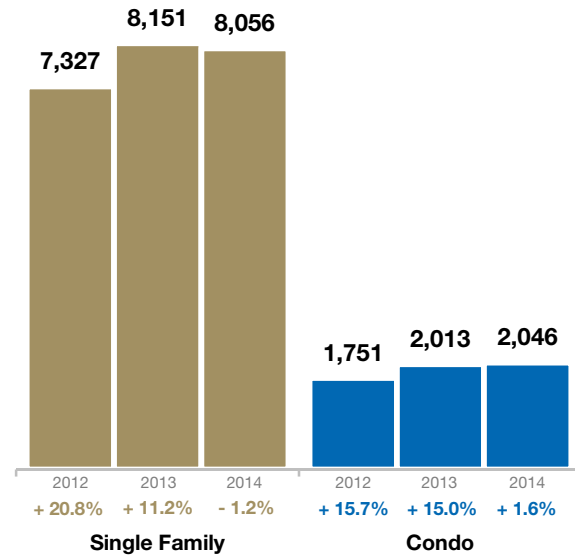
A count of the properties on which offers have been accepted in a given month.



July

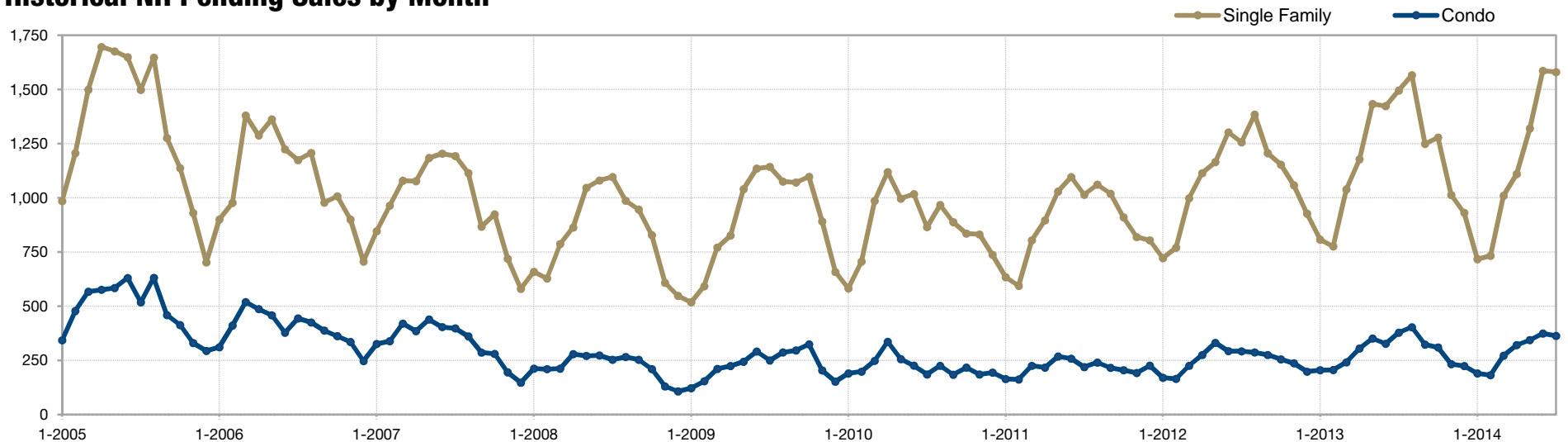


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	1,566	+13.2%	403	+40.4%
Sep-2013	1,249	+3.6%	323	+17.5%
Oct-2013	1,278	+10.8%	310	+21.6%
Nov-2013	1,013	-4.3%	233	-1.7%
Dec-2013	931	+0.4%	224	+13.1%
Jan-2014	717	-11.2%	190	-7.3%
Feb-2014	733	-5.5%	182	-11.7%
Mar-2014	1,010	-2.8%	272	+12.9%
Apr-2014	1,110	-5.8%	321	+5.2%
May-2014	1,320	-7.9%	344	-2.0%
Jun-2014	1,586	+11.5%	374	+14.4%
Jul-2014	1,580	+5.7%	363	-4.0%
12-Month Avg	1,174	+1.5%	295	+8.4%

Historical NH Pending Sales by Month

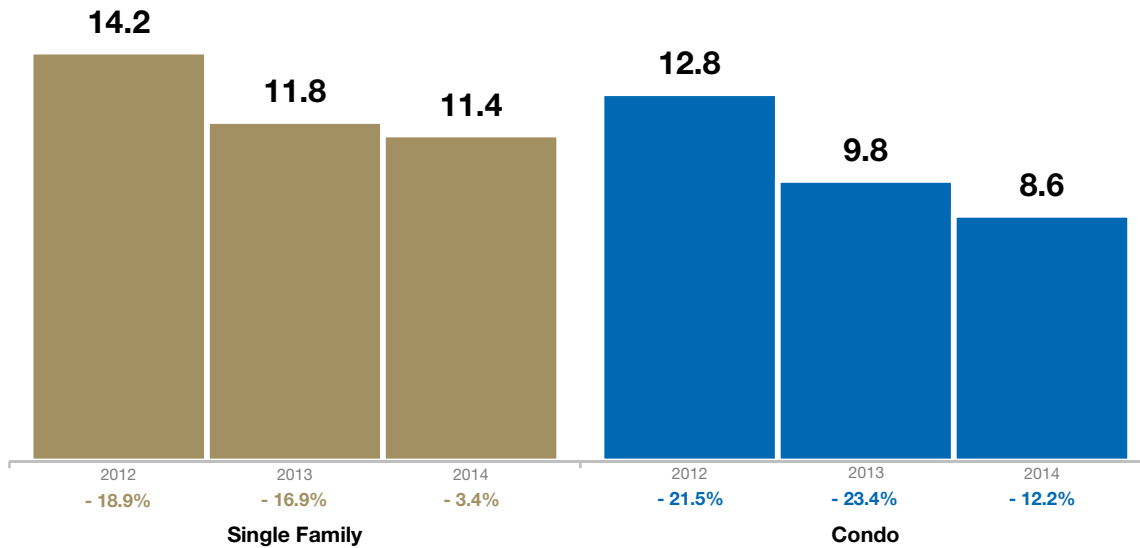


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



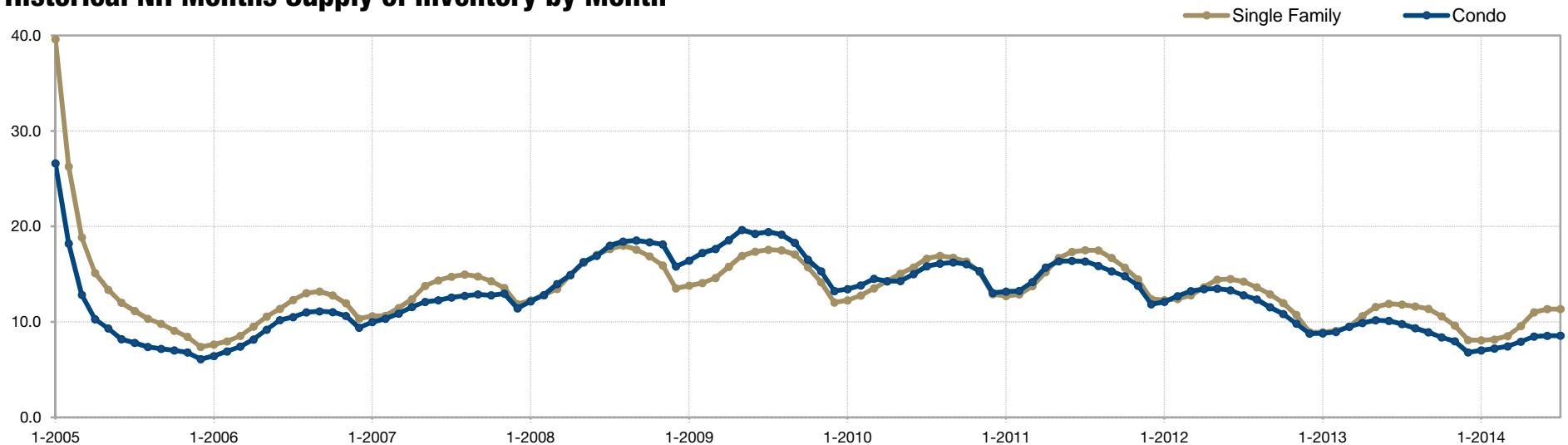
July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	11.6	-14.7%	9.3	-25.0%
Sep-2013	11.4	-11.6%	8.9	-22.6%
Oct-2013	10.6	-11.7%	8.4	-22.2%
Nov-2013	9.6	-10.3%	8.0	-18.4%
Dec-2013	8.1	-9.0%	6.8	-22.7%
Jan-2014	8.1	-9.0%	7.0	-20.5%
Feb-2014	8.2	-9.9%	7.2	-20.0%
Mar-2014	8.5	-10.5%	7.4	-22.1%
Apr-2014	9.6	-9.4%	7.9	-20.2%
May-2014	11.0	-5.2%	8.5	-16.7%
Jun-2014	11.3	-5.0%	8.5	-15.8%
Jul-2014	11.4	-3.4%	8.6	-12.2%
12-Month Avg*	9.9	-9.3%	8.1	-19.9%

* Months Supply for all properties from August 2013 through July 2014. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

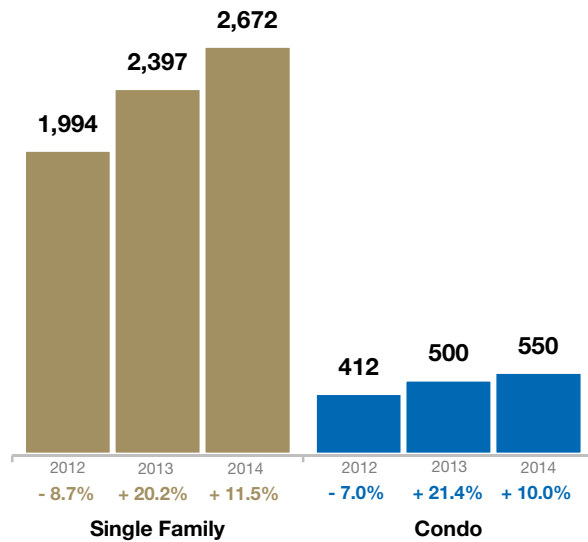


NH New Listings

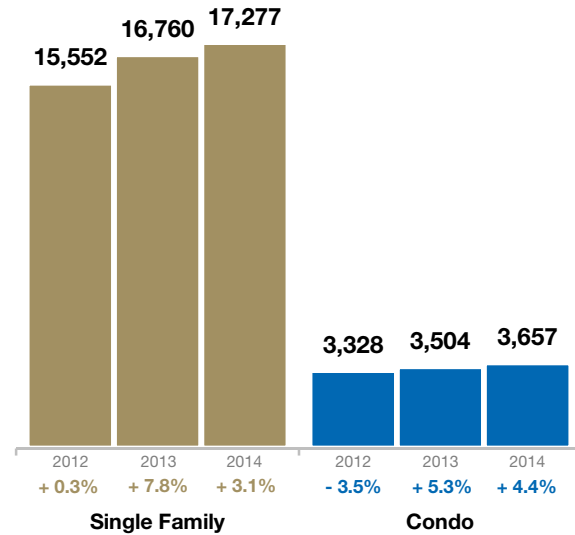
A count of the properties that have been newly listed on the market in a given month.



July

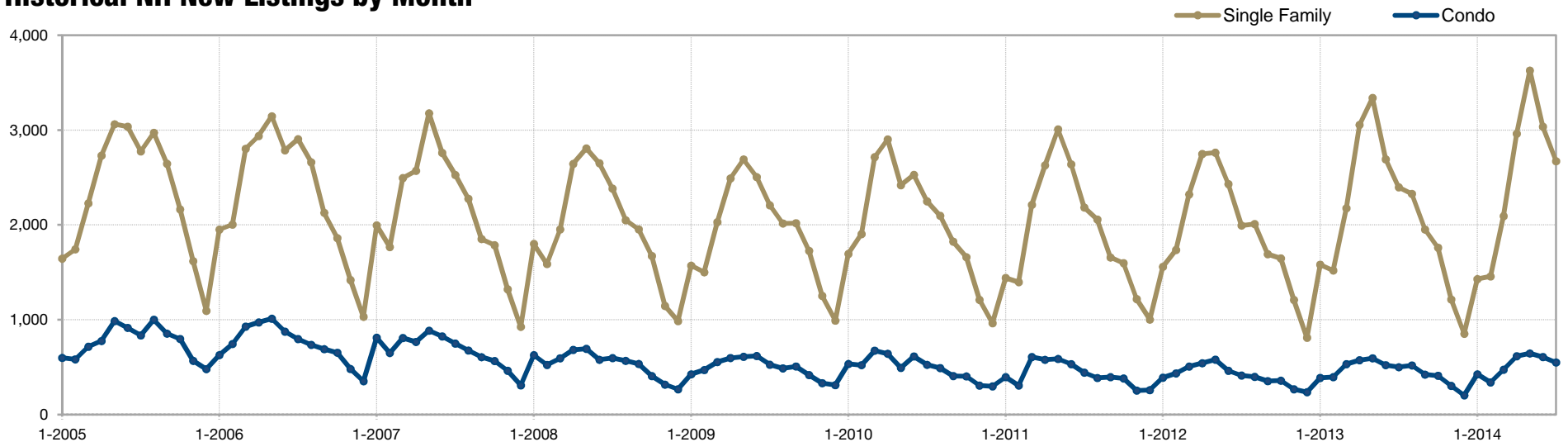


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	2,328	+15.8%	519	+30.4%
Sep-2013	1,952	+15.4%	422	+19.5%
Oct-2013	1,760	+6.9%	410	+14.5%
Nov-2013	1,214	+0.4%	303	+13.5%
Dec-2013	853	+5.2%	203	-14.3%
Jan-2014	1,429	-9.6%	425	+9.8%
Feb-2014	1,457	-4.1%	340	-13.9%
Mar-2014	2,093	-3.8%	474	-10.9%
Apr-2014	2,962	-3.0%	616	+7.3%
May-2014	3,628	+8.7%	645	+8.6%
Jun-2014	3,036	+12.8%	607	+16.3%
Jul-2014	2,672	+11.5%	550	+10.0%
12-Month Avg	2,011	+5.2%	426	+7.8%

Historical NH New Listings by Month

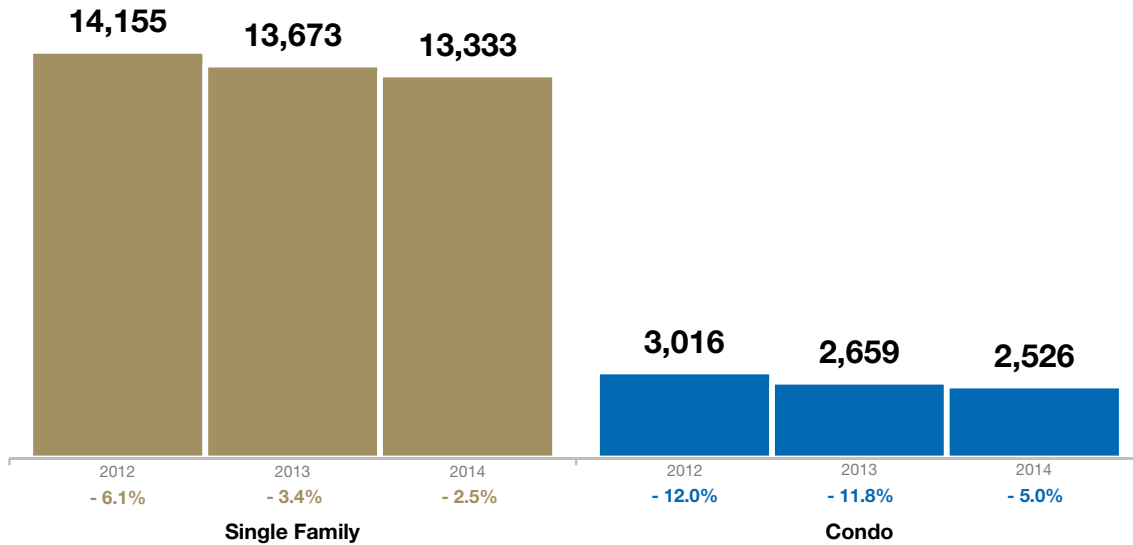


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

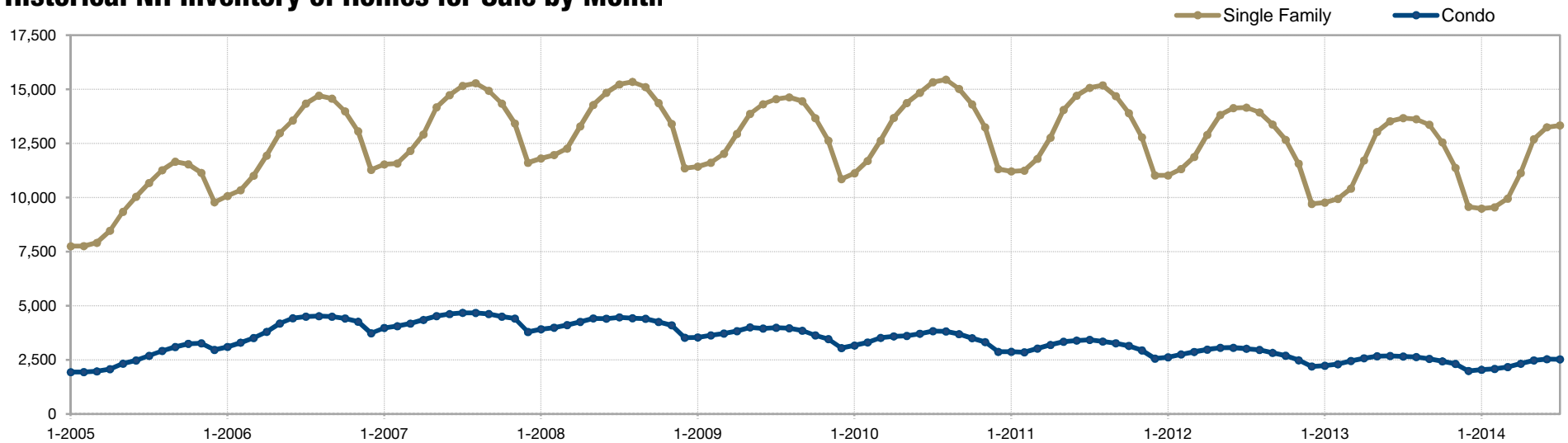


July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	13,621	-2.2%	2,633	-11.1%
Sep-2013	13,367	-0.1%	2,547	-9.8%
Oct-2013	12,552	-0.9%	2,434	-9.7%
Nov-2013	11,373	-1.7%	2,314	-6.7%
Dec-2013	9,575	-1.4%	1,990	-9.5%
Jan-2014	9,491	-2.8%	2,043	-8.3%
Feb-2014	9,550	-3.9%	2,085	-9.2%
Mar-2014	9,949	-4.5%	2,168	-11.6%
Apr-2014	11,132	-5.0%	2,322	-9.9%
May-2014	12,696	-2.6%	2,477	-7.2%
Jun-2014	13,249	-2.1%	2,531	-5.6%
Jul-2014	13,333	-2.5%	2,526	-5.0%
12-Month Avg	11,657	-2.4%	2,339	-8.6%

Historical NH Inventory of Homes for Sale by Month



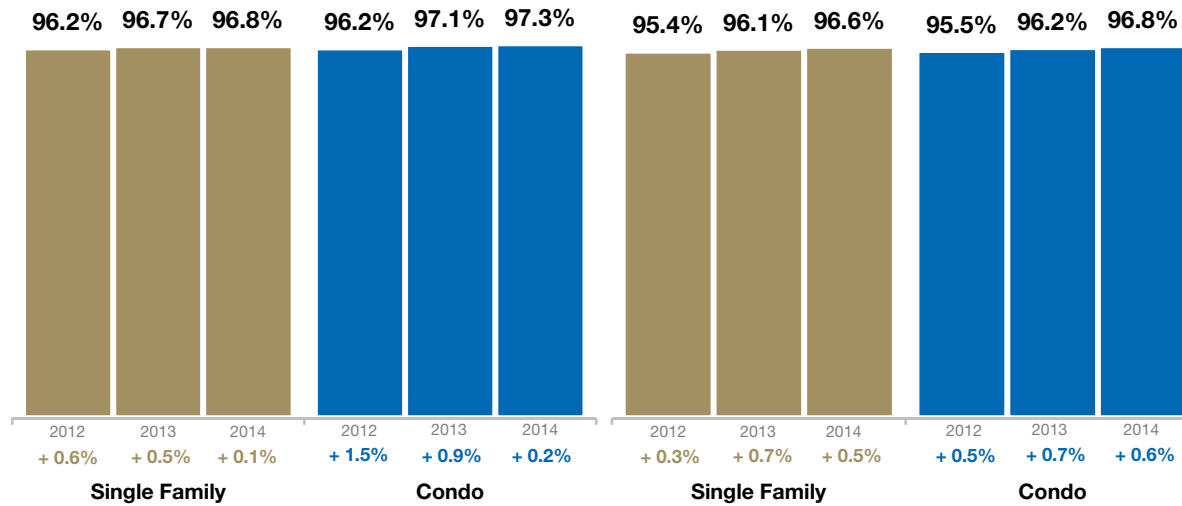
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

July

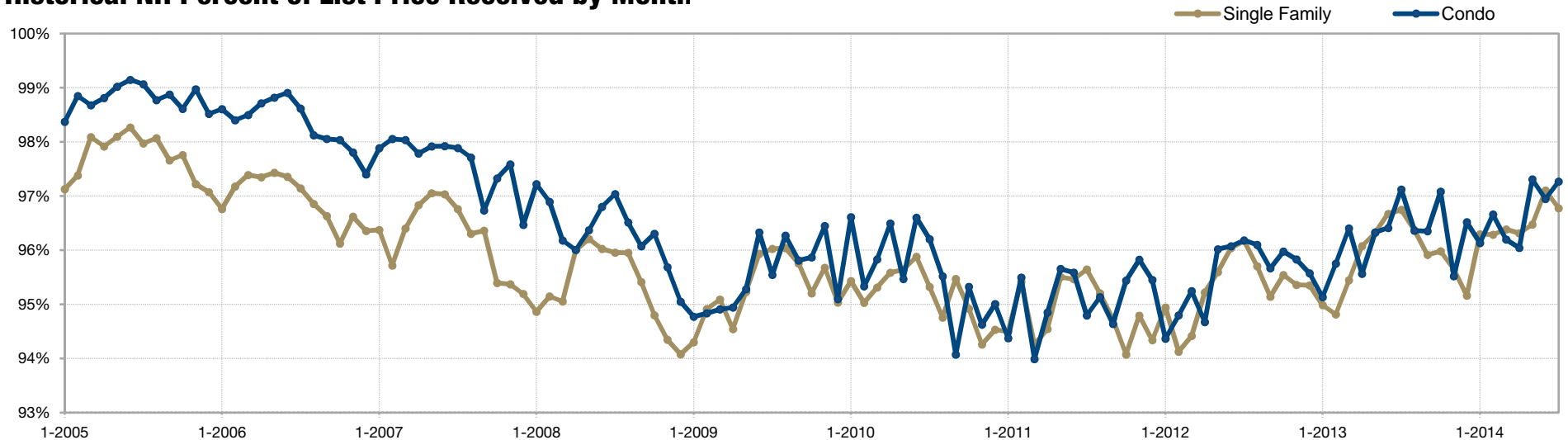
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	96.4%	+0.7%	96.4%	+0.3%
Sep-2013	95.9%	+0.8%	96.4%	+0.7%
Oct-2013	96.0%	+0.5%	97.1%	+1.1%
Nov-2013	95.6%	+0.2%	95.5%	-0.3%
Dec-2013	95.2%	-0.1%	96.5%	+0.9%
Jan-2014	96.3%	+1.4%	96.1%	+1.1%
Feb-2014	96.3%	+1.6%	96.7%	+0.9%
Mar-2014	96.4%	+1.0%	96.2%	-0.2%
Apr-2014	96.3%	+0.2%	96.0%	+0.4%
May-2014	96.5%	+0.2%	97.3%	+1.0%
Jun-2014	97.1%	+0.4%	96.9%	+0.5%
Jul-2014	96.8%	+0.1%	97.3%	+0.2%
12-Month Avg*	96.3%	+0.5%	96.6%	+0.5%

* Pct. of List Price Received for all properties from August 2013 through July 2014. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



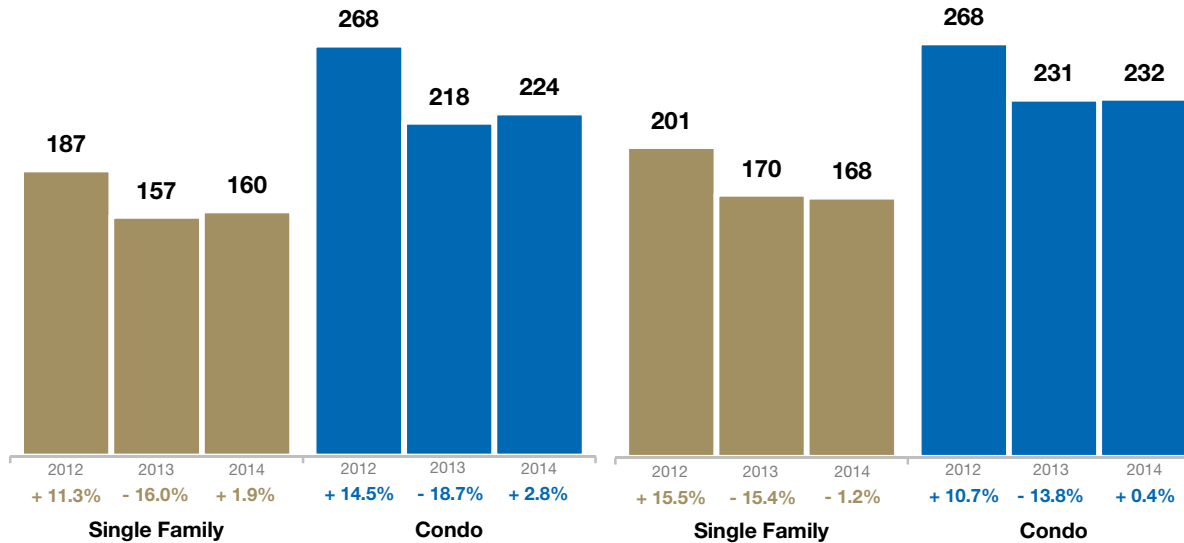
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

July

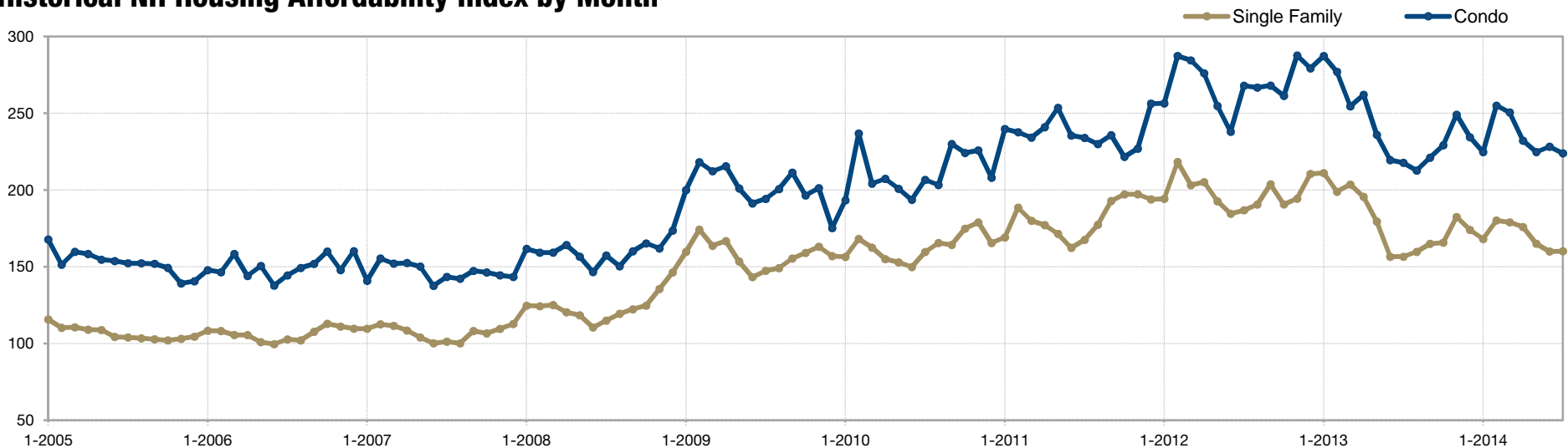
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2013	160	-16.2%	213	-20.2%
Sep-2013	165	-19.1%	221	-17.5%
Oct-2013	166	-13.1%	229	-12.3%
Nov-2013	182	-6.2%	249	-13.5%
Dec-2013	174	-17.5%	234	-16.1%
Jan-2014	168	-20.4%	225	-21.6%
Feb-2014	180	-9.5%	255	-7.9%
Mar-2014	179	-12.3%	251	-1.2%
Apr-2014	176	-10.2%	232	-11.5%
May-2014	165	-7.8%	225	-4.7%
Jun-2014	160	+1.9%	228	+4.1%
Jul-2014	160	+1.9%	224	+2.8%
12-Month Avg*	170	-16.2%	191	-13.8%

* Affordability Index for all properties from August 2013 through July 2014. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2013	7-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		2,006	2,010	+ 0.2%	10,345	10,080	- 2.6%
Median Sales Price		\$220,000	\$219,900	- 0.0%	\$197,950	\$207,000	+ 4.6%
\$ Volume of Closed Sales (in millions)		\$500.9	\$514.7	+ 2.8%	\$2,350.2	\$2,435.2	+ 3.6%
Days on Market		89	79	- 11.2%	105	98	- 6.7%
Pending Sales		1,970	2,048	+ 4.0%	10,682	10,690	+ 0.1%
Months Supply		11.4	10.7	- 6.1%	--	--	--
New Listings		3,047	3,395	+ 11.4%	21,261	21,954	+ 3.3%
Homes for Sale		17,156	16,580	- 3.4%	--	--	--
Pct. of List Price Received		96.5%	96.5%	0.0%	95.8%	96.3%	+ 0.5%
Affordability Index		168	174	+ 3.5%	187	185	- 1.1%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2013	7-2014	+ / -	7-2013	7-2014	+ / -	7-2013	7-2014	+ / -	7-2013	7-2014	+ / -	7-2013	7-2014	+ / -
Belknap	90	78	- 13.3%	\$195,000	\$190,500	- 2.3%	\$22.5	\$26.8	+ 19.1%	111	85	- 23.4%	80	77	- 3.8%
Belknap Year-to-Date	484	425	- 12.2%	\$179,000	\$195,000	+ 8.9%	\$124.4	\$125.7	+ 1.0%	126	119	- 5.6%	511	436	- 14.7%
Carroll	86	68	- 20.9%	\$207,000	\$176,950	- 14.5%	\$25.8	\$20.1	- 22.0%	114	126	+ 10.5%	96	96	0.0%
Carroll Year-to-Date	475	444	- 6.5%	\$179,900	\$185,000	+ 2.8%	\$116.5	\$122.0	+ 4.7%	134	146	+ 9.0%	485	470	- 3.1%
Cheshire	85	78	- 8.2%	\$175,000	\$182,000	+ 4.0%	\$17.6	\$18.5	+ 5.2%	110	96	- 12.7%	78	71	- 9.0%
Cheshire Year-to-Date	427	394	- 7.7%	\$158,750	\$160,000	+ 0.8%	\$77.1	\$77.6	+ 0.6%	133	122	- 8.3%	425	408	- 4.0%
Coos	34	34	0.0%	\$75,500	\$82,500	+ 9.3%	\$3.4	\$3.2	- 7.5%	172	122	- 29.1%	36	36	0.0%
Coos Year-to-Date	208	177	- 14.9%	\$84,000	\$80,000	- 4.8%	\$22.6	\$17.6	- 22.0%	195	187	- 4.1%	212	183	- 13.7%
Grafton	108	94	- 13.0%	\$218,000	\$209,000	- 4.1%	\$31.5	\$26.4	- 16.1%	127	119	- 6.3%	101	94	- 6.9%
Grafton Year-to-Date	505	470	- 6.9%	\$192,000	\$184,400	- 4.0%	\$124.0	\$127.6	+ 2.9%	130	133	+ 2.3%	512	485	- 5.3%
Hillsborough	387	421	+ 8.8%	\$242,500	\$232,000	- 4.3%	\$107.6	\$107.1	- 0.5%	55	57	+ 3.6%	380	427	+ 12.4%
Hillsborough Year-to-Date	2,013	1,982	- 1.5%	\$229,450	\$230,000	+ 0.2%	\$509.2	\$508.5	- 0.1%	75	73	- 2.7%	2,064	2,116	+ 2.5%
Merrimack	176	176	0.0%	\$218,000	\$215,000	- 1.4%	\$43.1	\$43.5	+ 0.9%	88	91	+ 3.4%	162	172	+ 6.2%
Merrimack Year-to-Date	858	855	- 0.3%	\$195,000	\$215,000	+ 10.3%	\$186.3	\$207.5	+ 11.4%	102	103	+ 1.0%	882	911	+ 3.3%
Rockingham	413	418	+ 1.2%	\$281,600	\$305,478	+ 8.5%	\$137.8	\$148.7	+ 7.9%	78	66	- 15.4%	400	415	+ 3.8%
Rockingham Year-to-Date	1,950	1,932	- 0.9%	\$273,000	\$289,900	+ 6.2%	\$617.1	\$651.3	+ 5.5%	89	79	- 11.2%	2,041	2,033	- 0.4%
Strafford	140	142	+ 1.4%	\$229,950	\$214,950	- 6.5%	\$32.3	\$35.7	+ 10.4%	73	71	- 2.7%	127	146	+ 15.0%
Strafford Year-to-Date	705	711	+ 0.9%	\$194,900	\$209,000	+ 7.2%	\$150.8	\$167.7	+ 11.2%	90	92	+ 2.2%	716	761	+ 6.3%
Sullivan	37	50	+ 35.1%	\$141,000	\$131,500	- 6.7%	\$6.7	\$10.8	+ 61.0%	154	78	- 49.4%	35	46	+ 31.4%
Sullivan Year-to-Date	292	253	- 13.4%	\$136,950	\$140,000	+ 2.2%	\$51.1	\$48.0	- 6.1%	155	128	- 17.4%	303	253	- 16.5%
Entire State	1,556	1,559	+ 0.2%	\$236,500	\$239,075	+ 1.1%	\$428.4	\$440.8	+ 2.9%	86	77	- 10.5%	1,495	1,580	+ 5.7%
Entire State Year-to-Date	7,917	7,643	- 3.5%	\$217,500	\$227,565	+ 4.6%	\$1,979.3	\$2,053.7	+ 3.8%	102	97	- 4.9%	8,151	8,056	- 1.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2013	7-2014	+ / -	7-2013	7-2014	+ / -	7-2013	7-2014	+ / -	7-2013	7-2014	+ / -	7-2013	7-2014	+ / -
Belknap	19	17	- 10.5%	\$162,500	\$173,000	+ 6.5%	\$3.7	\$3.5	- 5.4%	152	172	+ 13.2%	24	20	- 16.7%
Belknap Year-to-Date	99	97	- 2.0%	\$156,000	\$130,000	- 16.7%	\$18.1	\$15.7	- 13.0%	168	139	- 17.3%	104	101	- 2.9%
Carroll	18	14	- 22.2%	\$133,500	\$147,500	+ 10.5%	\$2.8	\$2.1	- 26.2%	95	68	- 28.4%	20	12	- 40.0%
Carroll Year-to-Date	116	113	- 2.6%	\$161,250	\$145,000	- 10.1%	\$20.5	\$18.7	- 8.8%	152	135	- 11.2%	119	108	- 9.2%
Cheshire	8	5	- 37.5%	\$130,063	\$150,140	+ 15.4%	\$1.1	\$0.7	- 35.0%	104	45	- 56.7%	9	6	- 33.3%
Cheshire Year-to-Date	41	25	- 39.0%	\$150,000	\$134,000	- 10.7%	\$5.9	\$3.2	- 45.9%	134	133	- 0.7%	38	27	- 28.9%
Coos	3	1	- 66.7%	\$235,000	\$249,000	+ 6.0%	\$0.6	\$0.2	- 61.5%	136	2	- 98.5%	3	1	- 66.7%
Coos Year-to-Date	14	10	- 28.6%	\$260,000	\$264,500	+ 1.7%	\$3.5	\$4.0	+ 12.3%	239	95	- 60.3%	15	10	- 33.3%
Grafton	28	44	+ 57.1%	\$149,500	\$179,250	+ 19.9%	\$4.8	\$7.8	+ 62.4%	132	151	+ 14.4%	21	37	+ 76.2%
Grafton Year-to-Date	188	204	+ 8.5%	\$179,000	\$165,000	- 7.8%	\$36.0	\$35.8	- 0.6%	159	181	+ 13.8%	190	213	+ 12.1%
Hillsborough	123	115	- 6.5%	\$163,500	\$159,900	- 2.2%	\$22.2	\$20.5	- 7.6%	82	71	- 13.4%	120	115	- 4.2%
Hillsborough Year-to-Date	653	652	- 0.2%	\$152,500	\$158,000	+ 3.6%	\$110.1	\$116.0	+ 5.4%	87	76	- 12.6%	683	696	+ 1.9%
Merrimack	19	23	+ 21.1%	\$134,500	\$119,500	- 11.2%	\$2.8	\$3.3	+ 17.9%	75	87	+ 16.0%	22	29	+ 31.8%
Merrimack Year-to-Date	113	139	+ 23.0%	\$142,000	\$157,000	+ 10.6%	\$17.6	\$21.8	+ 24.3%	135	112	- 17.0%	116	152	+ 31.0%
Rockingham	131	124	- 5.3%	\$205,000	\$209,500	+ 2.2%	\$28.9	\$29.3	+ 1.4%	99	67	- 32.3%	144	124	- 13.9%
Rockingham Year-to-Date	598	564	- 5.7%	\$180,750	\$199,950	+ 10.6%	\$122.8	\$126.1	+ 2.7%	102	81	- 20.6%	632	644	+ 1.9%
Strafford	11	11	0.0%	\$130,000	\$135,000	+ 3.8%	\$1.5	\$1.5	- 2.5%	110	62	- 43.6%	15	16	+ 6.7%
Strafford Year-to-Date	100	70	- 30.0%	\$122,500	\$130,700	+ 6.7%	\$13.6	\$10.4	- 23.2%	97	83	- 14.4%	108	76	- 29.6%
Sullivan	1	3	+ 200.0%	\$144,000	\$143,000	- 0.7%	\$0.1	\$0.4	+ 204.2%	113	247	+ 118.6%	0	3	--
Sullivan Year-to-Date	8	18	+ 125.0%	\$144,500	\$168,125	+ 16.3%	\$1.6	\$3.3	+ 113.4%	181	301	+ 66.3%	8	18	+ 125.0%
Entire State	361	357	- 1.1%	\$170,000	\$171,000	+ 0.6%	\$68.6	\$69.4	+ 1.2%	98	85	- 13.3%	378	363	- 4.0%
Entire State Year-to-Date	1,930	1,893	- 1.9%	\$160,000	\$165,000	+ 3.1%	\$349.6	\$355.1	+ 1.6%	113	101	- 10.6%	2,013	2,046	+ 1.6%