

NH Monthly Indicators



August 2014

Most local markets continue to recover from a soft patch earlier this year. The macro trend is still positive; the micro trend involves more moderate pinching up and down the month-to-month timeline. This is not uncommon in a balanced market, but it's been so long since we've seen one that we're watching it with perhaps too much trepidation. Metrics to watch include inventory and prices, but also days on market, months' supply and percent of list price received at sale. Declines in pending and closed sales activity may reflect strong decreases at lower price points and may not indicate softening demand.

New Listings were down 2.0 percent for single family homes and 10.6 percent for condo properties. Pending Sales decreased 4.7 percent for single family homes and 8.2 percent for condo properties.

The Median Sales Price was up 1.7 percent to \$233,000 for single family homes and 1.7 percent to \$174,900 for condo properties. Months Supply of Inventory decreased 2.6 percent for single family units and 8.6 percent for condo units.

Sustained job growth, lower mortgage rates and a slow rise in the number of homes for sale appear to have unleashed at least some pent-up demand. Since housing demand relies heavily on an economy churning out good jobs, it's encouraging to see second quarter GDP growth revised upwards to a 4.2 percent annualized rate and stronger-than-expected job growth in recent months. Further improvements are still needed by way of wage growth and consumer confidence but recovery continues.

Monthly Snapshot

- 1.1%	+ 1.7%	+ 0.6%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire Association of REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2013	8-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		1,592	1,574	- 1.1%	9,510	9,224	- 3.0%
Median Sales Price		\$229,000	\$233,000	+ 1.7%	\$219,900	\$228,775	+ 4.0%
\$ Volume of Closed Sales (in millions)		\$428.6	\$431.2	+ 0.6%	\$2,408.0	\$2,486.2	+ 3.3%
Days on Market		92	83	- 9.8%	100	94	- 6.0%
Pending Sales		1,566	1,493	- 4.7%	9,718	9,565	- 1.6%
Months Supply		11.6	11.3	- 2.6%	--	--	--
New Listings		2,327	2,281	- 2.0%	19,083	19,534	+ 2.4%
Homes for Sale		13,619	13,262	- 2.6%	--	--	--
Pct. of List Price Received		96.4%	96.5%	+ 0.1%	96.1%	96.6%	+ 0.5%
Affordability Index		160	165	+ 3.1%	166	168	+ 1.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



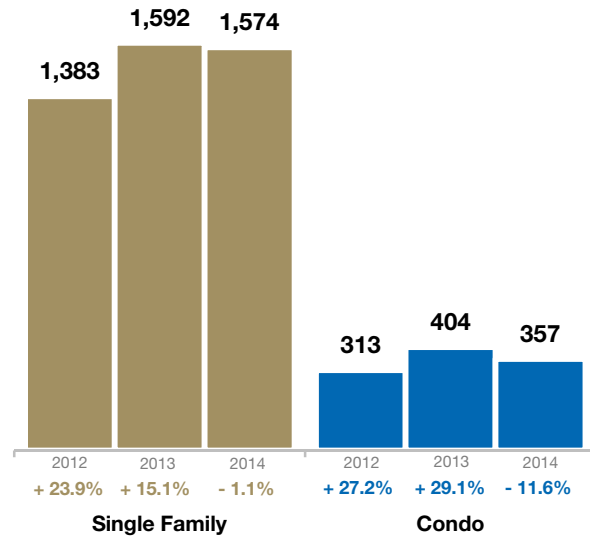
Key Metrics	Historical Sparkbars	8-2013	8-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		404	357	- 11.6%	2,334	2,252	- 3.5%
Median Sales Price		\$172,000	\$174,900	+ 1.7%	\$161,275	\$167,013	+ 3.6%
\$ Volume of Closed Sales (in millions)		\$76.1	\$71.5	- 6.0%	\$425.7	\$426.9	+ 0.3%
Days on Market		112	78	- 30.4%	112	97	- 13.4%
Pending Sales		403	370	- 8.2%	2,416	2,410	- 0.2%
Months Supply		9.3	8.5	- 8.6%	--	--	--
New Listings		519	464	- 10.6%	4,023	4,115	+ 2.3%
Homes for Sale		2,633	2,473	- 6.1%	--	--	--
Pct. of List Price Received		96.4%	97.2%	+ 0.8%	96.2%	96.8%	+ 0.6%
Affordability Index		213	220	+ 3.3%	227	230	+ 1.3%

NH Closed Sales

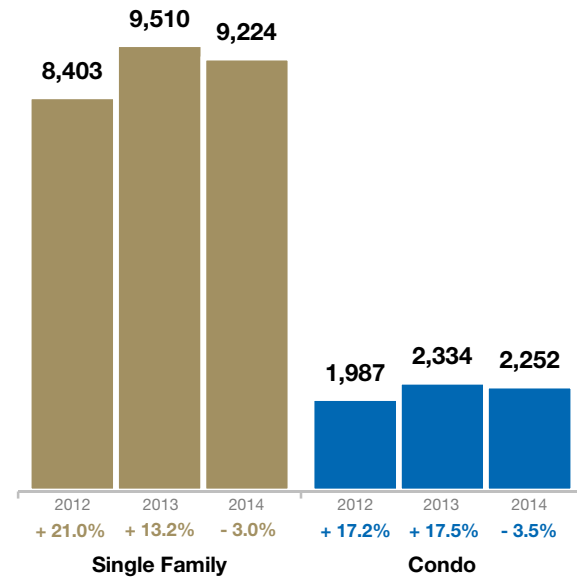
A count of the actual sales that closed in a given month.



August

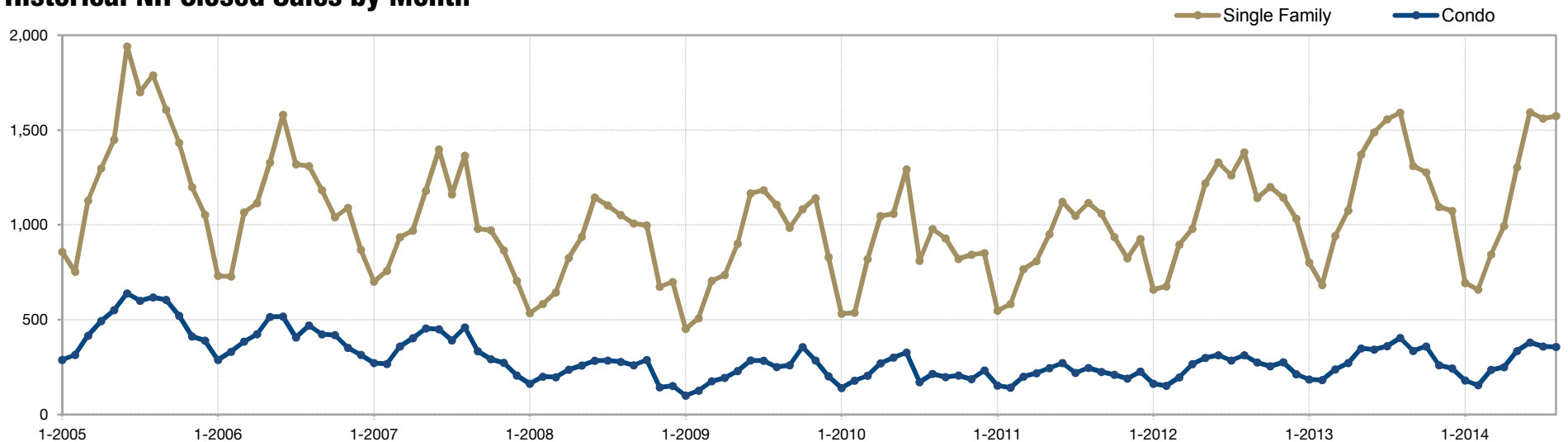


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	1,311	+14.8%	336	+22.2%
Oct-2013	1,277	+6.4%	359	+40.8%
Nov-2013	1,095	-4.3%	260	-5.8%
Dec-2013	1,074	+4.0%	244	+14.6%
Jan-2014	694	-13.4%	180	-2.7%
Feb-2014	659	-3.5%	155	-14.8%
Mar-2014	844	-10.4%	236	-0.8%
Apr-2014	994	-7.6%	250	-8.1%
May-2014	1,304	-4.9%	335	-4.0%
Jun-2014	1,594	+7.1%	380	+10.8%
Jul-2014	1,561	+0.3%	359	-0.6%
Aug-2014	1,574	-1.1%	357	-11.6%
12-Month Avg	1,165	-0.3%	288	+2.9%

Historical NH Closed Sales by Month

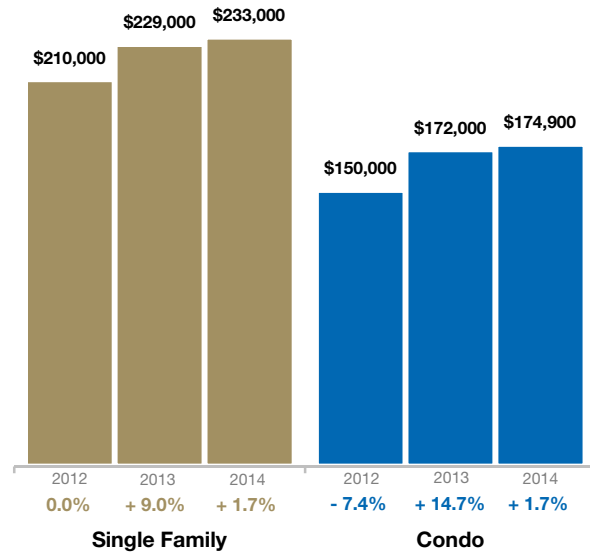


NH Median Sales Price

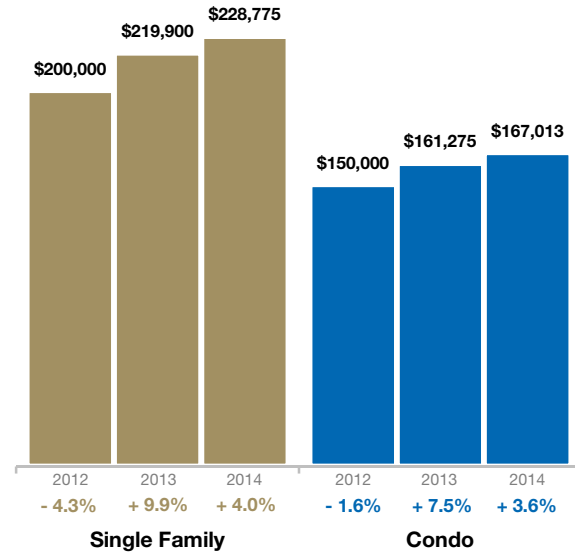
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



August



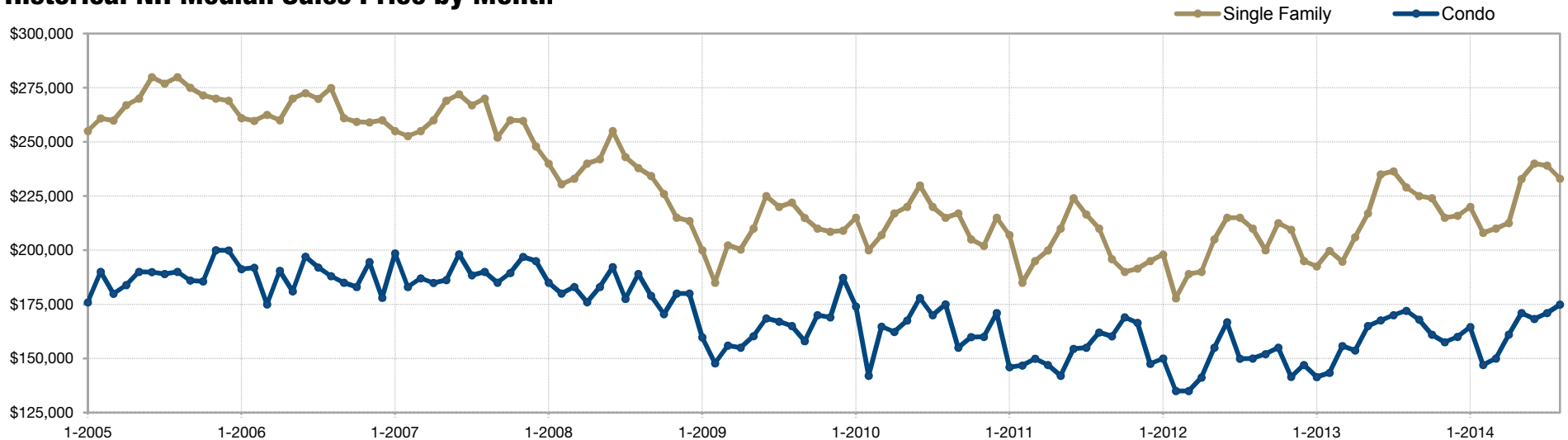
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	\$225,000	+12.5%	\$167,950	+10.5%
Oct-2013	\$224,000	+5.4%	\$161,000	+3.9%
Nov-2013	\$215,000	+2.6%	\$157,500	+11.3%
Dec-2013	\$215,900	+10.7%	\$160,000	+8.8%
Jan-2014	\$220,000	+14.3%	\$164,500	+16.3%
Feb-2014	\$208,000	+4.2%	\$147,000	+2.5%
Mar-2014	\$210,000	+7.9%	\$150,000	-3.7%
Apr-2014	\$212,500	+3.2%	\$161,000	+4.7%
May-2014	\$232,890	+7.3%	\$171,000	+3.6%
Jun-2014	\$240,000	+2.1%	\$168,250	+0.4%
Jul-2014	\$239,075	+1.1%	\$171,000	+0.6%
Aug-2014	\$233,000	+1.7%	\$174,900	+1.7%
12-Month Avg*	\$225,000	+4.7%	\$165,000	+5.1%

* Median Sales Price for all properties from September 2013 through August 2014. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

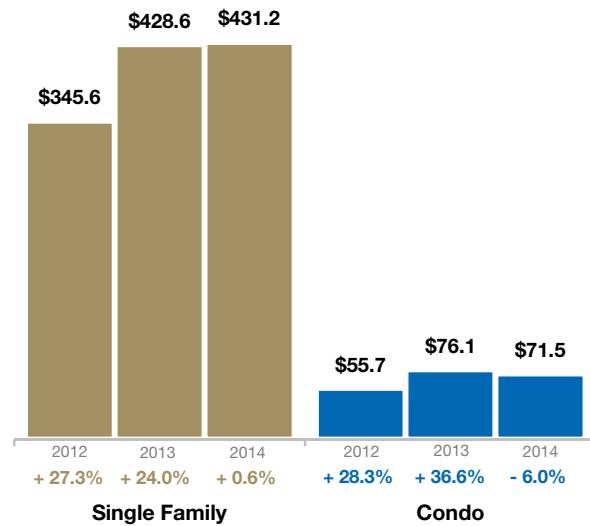


NH \$ Volume of Closed Sales

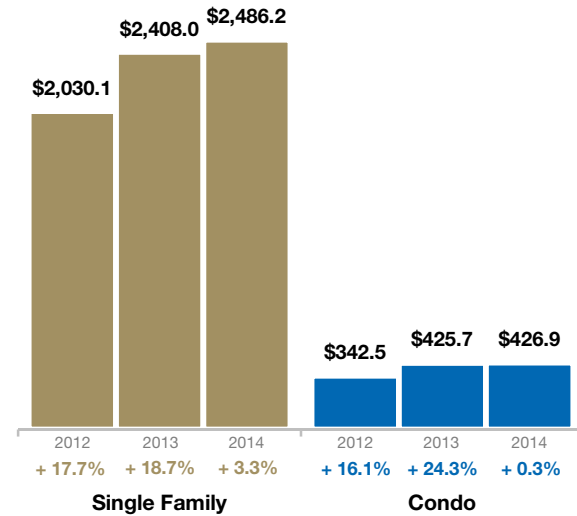
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



August



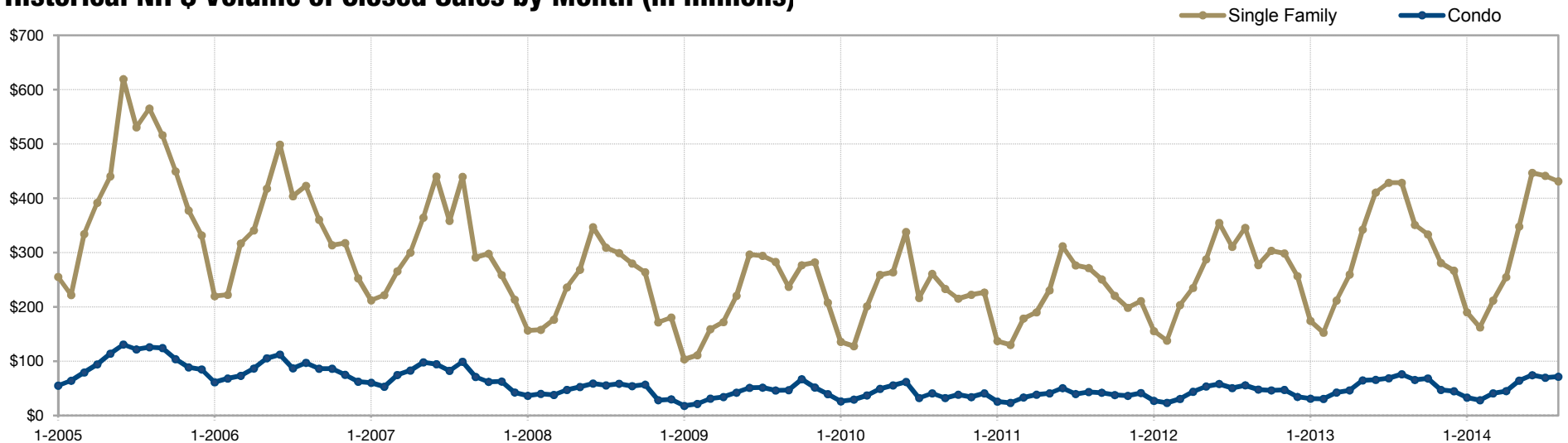
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	\$350.9	+26.6%	\$65.6	+37.0%
Oct-2013	\$333.4	+9.9%	\$68.4	+47.4%
Nov-2013	\$280.9	-5.9%	\$47.3	+0.2%
Dec-2013	\$266.8	+3.9%	\$44.8	+30.6%
Jan-2014	\$190.0	+9.0%	\$33.0	+6.5%
Feb-2014	\$162.2	+6.4%	\$28.1	-8.5%
Mar-2014	\$211.8	+0.0%	\$40.9	-3.8%
Apr-2014	\$254.8	-1.8%	\$45.0	-3.0%
May-2014	\$348.0	+1.7%	\$64.4	-0.5%
Jun-2014	\$446.8	+8.8%	\$74.3	+13.1%
Jul-2014	\$441.4	+3.0%	\$69.6	+1.5%
Aug-2014	\$431.2	+0.6%	\$71.5	-6.0%
12-Month Avg*	\$309.9	+4.9%	\$54.4	+8.6%

* \$ Volume of Closed Sales (in millions) for all properties from September 2013 through August 2014. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

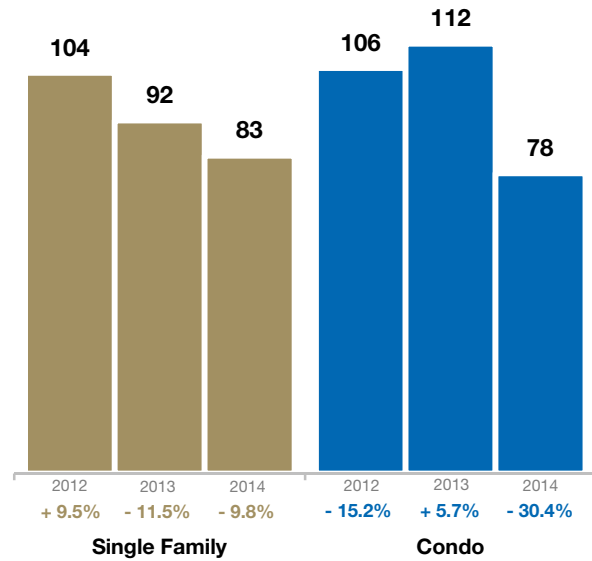


NH Days on Market

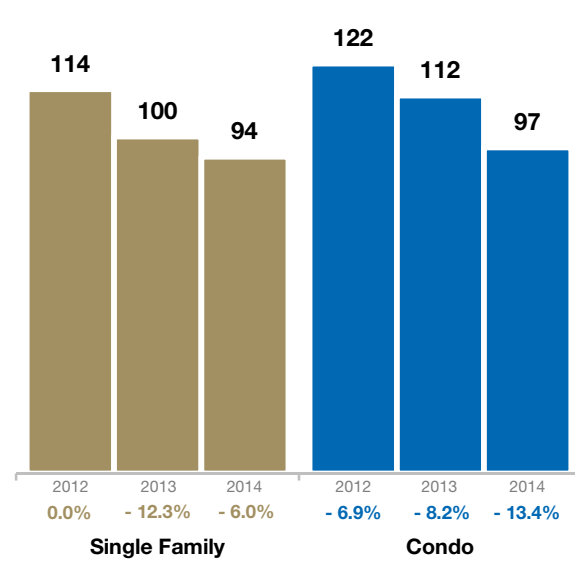
Average number of days between when a property is listed and when an offer is accepted in a given month.



August



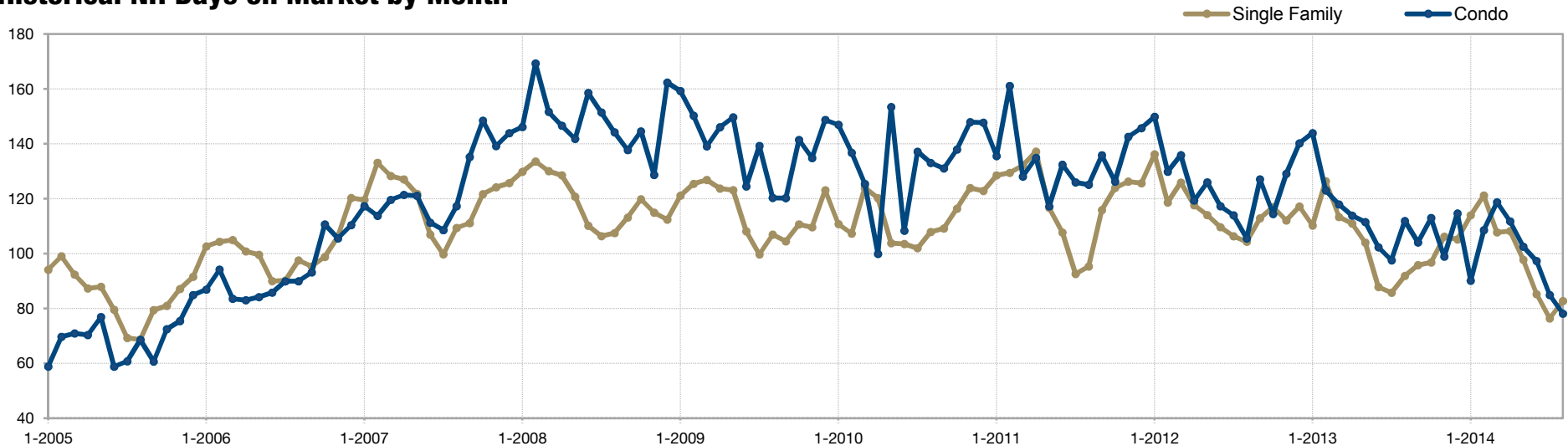
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	96	-15.0%	104	-18.1%
Oct-2013	97	-17.1%	113	-0.9%
Nov-2013	106	-5.4%	99	-23.3%
Dec-2013	105	-10.3%	115	-17.9%
Jan-2014	114	+3.6%	90	-37.5%
Feb-2014	121	-4.0%	109	-11.4%
Mar-2014	108	-4.4%	119	+0.8%
Apr-2014	108	-2.7%	112	-1.8%
May-2014	98	-5.8%	102	-8.1%
Jun-2014	85	-3.4%	97	-4.9%
Jul-2014	76	-11.6%	85	-13.3%
Aug-2014	83	-9.8%	78	-30.4%
12-Month Avg*	96	-8.1%	101	-13.8%

* Days on Market for all properties from September 2013 through August 2014. This is not the average of the individual figures above.

Historical NH Days on Market by Month

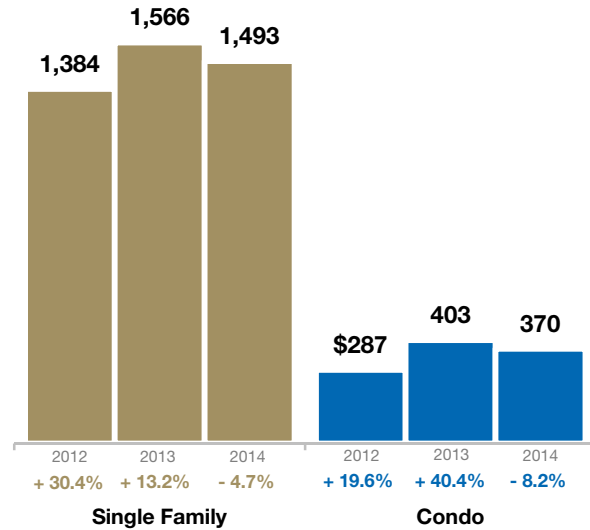


NH Pending Sales

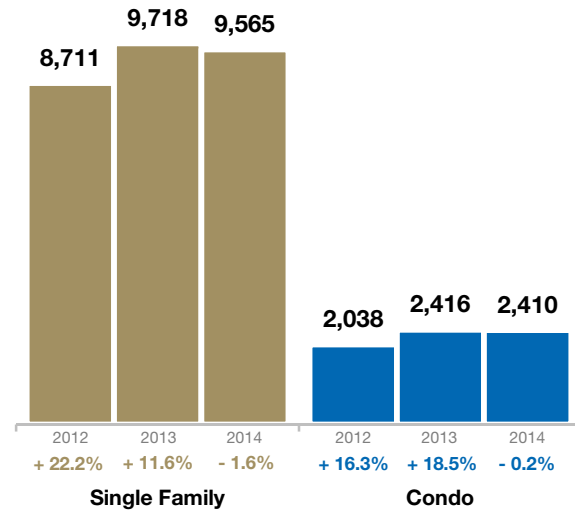
A count of the properties on which offers have been accepted in a given month.



August

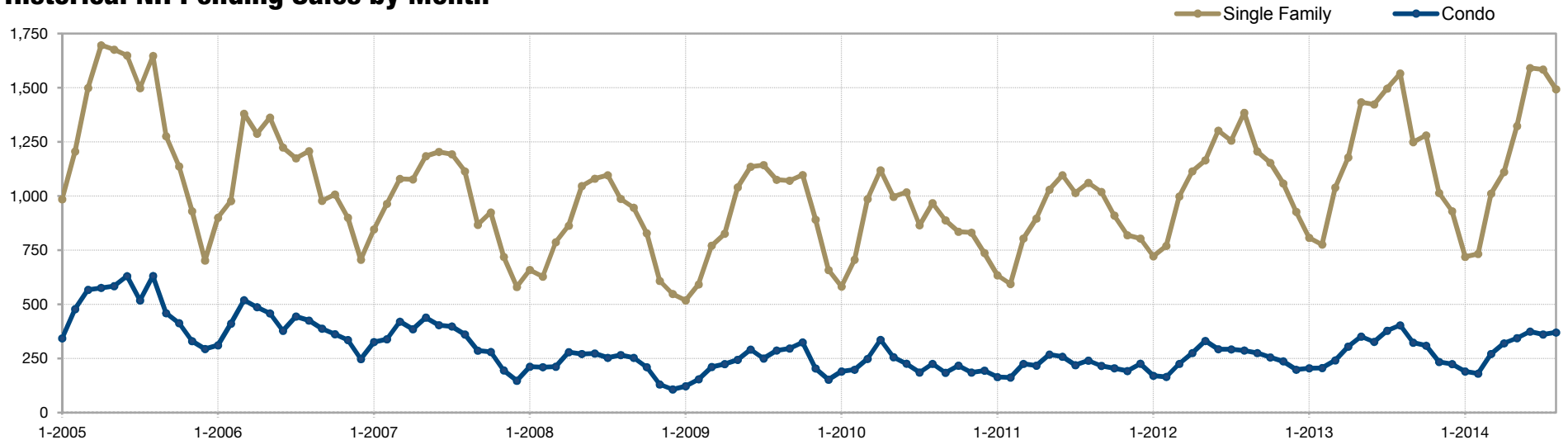


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	1,249	+3.6%	323	+17.5%
Oct-2013	1,280	+11.0%	309	+21.2%
Nov-2013	1,014	-4.2%	234	-1.3%
Dec-2013	930	+0.3%	224	+13.1%
Jan-2014	719	-10.9%	190	-7.3%
Feb-2014	733	-5.5%	180	-12.6%
Mar-2014	1,011	-2.7%	271	+12.4%
Apr-2014	1,111	-5.7%	320	+4.9%
May-2014	1,323	-7.7%	344	-2.0%
Jun-2014	1,591	+11.8%	374	+14.4%
Jul-2014	1,584	+5.9%	361	-4.5%
Aug-2014	1,493	-4.7%	370	-8.2%
12-Month Avg	1,170	-0.2%	292	+3.5%

Historical NH Pending Sales by Month

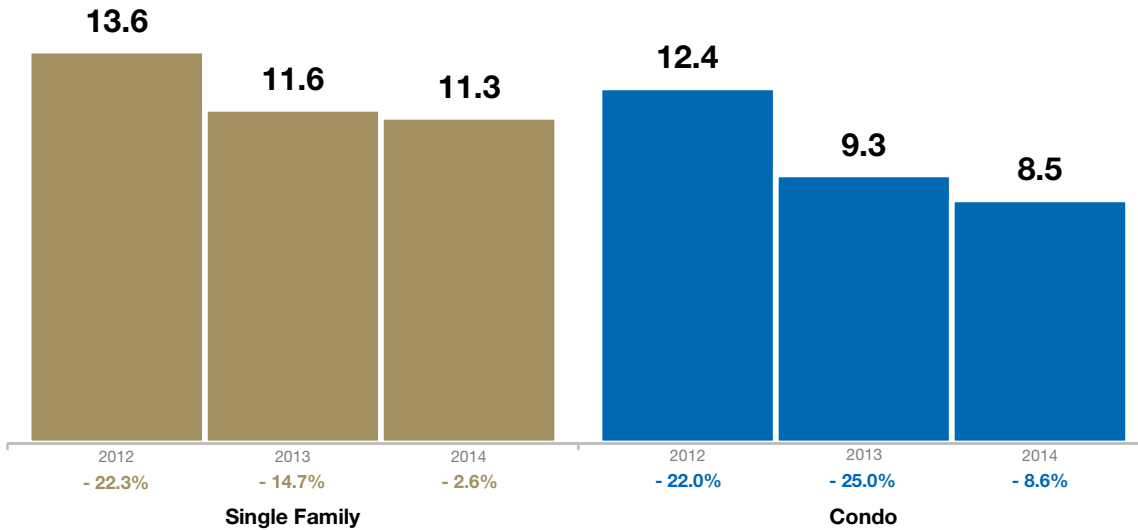


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



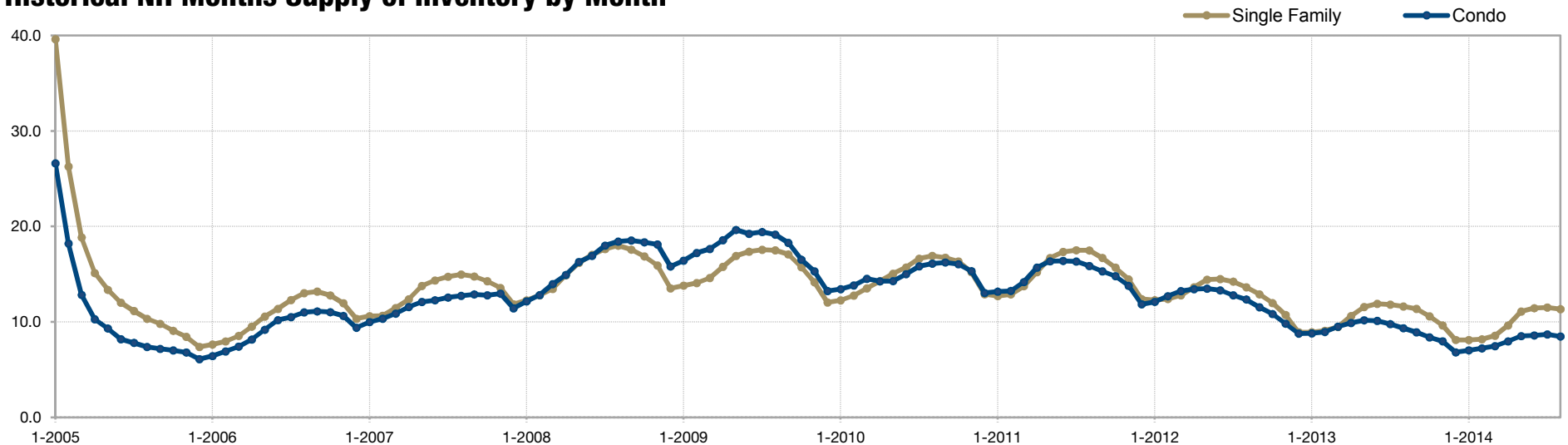
August



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	11.4	-11.6%	8.9	-22.6%
Oct-2013	10.6	-11.7%	8.4	-22.2%
Nov-2013	9.6	-10.3%	8.0	-18.4%
Dec-2013	8.1	-9.0%	6.8	-22.7%
Jan-2014	8.1	-9.0%	7.0	-20.5%
Feb-2014	8.2	-9.9%	7.2	-20.0%
Mar-2014	8.6	-9.5%	7.5	-21.1%
Apr-2014	9.6	-9.4%	8.0	-19.2%
May-2014	11.1	-4.3%	8.5	-16.7%
Jun-2014	11.4	-4.2%	8.6	-14.9%
Jul-2014	11.5	-2.5%	8.7	-11.2%
Aug-2014	11.3	-2.6%	8.5	-8.6%
12-Month Avg*	10.0	-7.7%	8.0	-18.3%

* Months Supply for all properties from September 2013 through August 2014. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

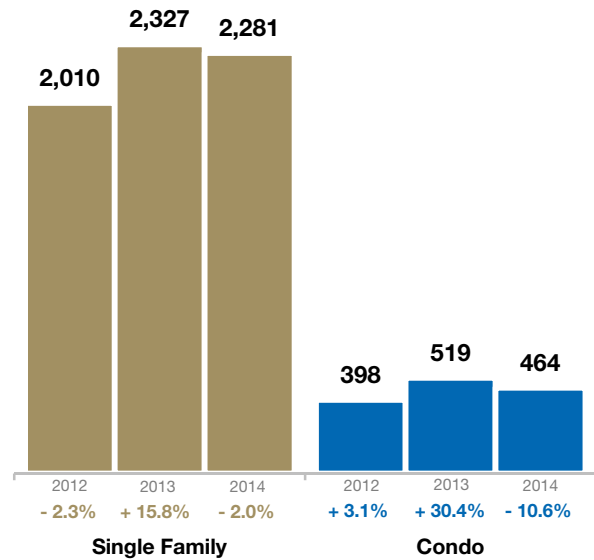


NH New Listings

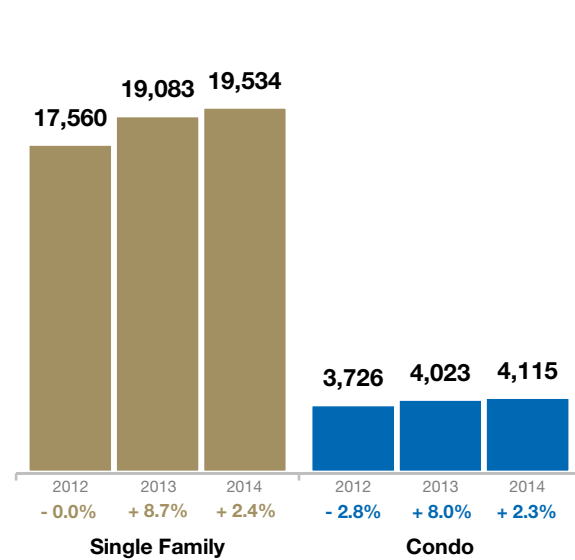
A count of the properties that have been newly listed on the market in a given month.



August

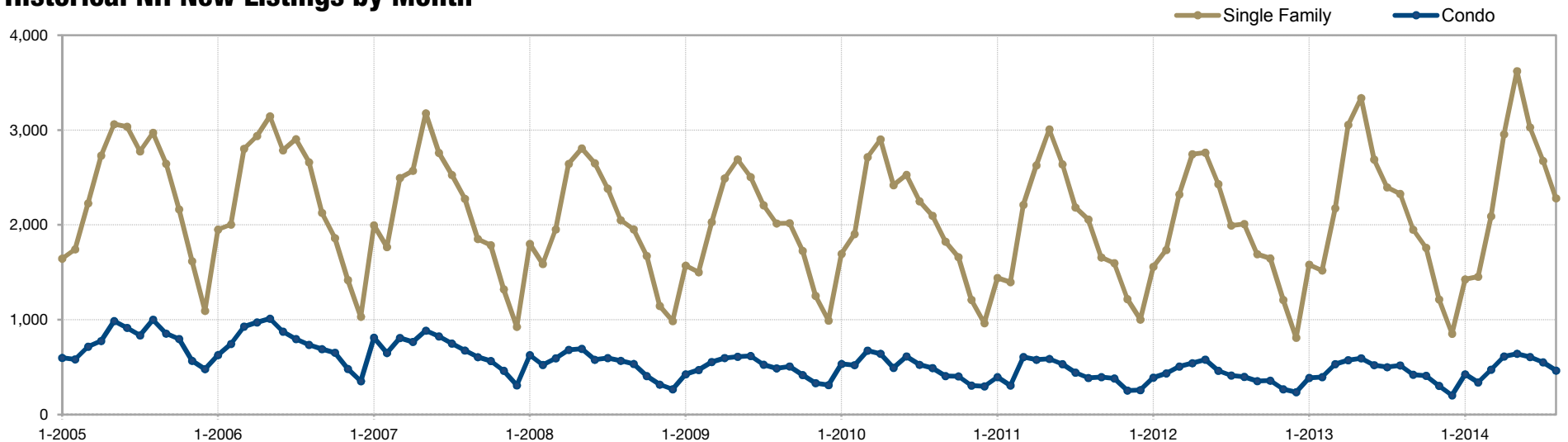


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	1,950	+15.2%	421	+19.3%
Oct-2013	1,759	+6.8%	409	+14.2%
Nov-2013	1,214	+0.4%	303	+13.5%
Dec-2013	853	+5.2%	203	-14.3%
Jan-2014	1,426	-9.8%	425	+9.8%
Feb-2014	1,454	-4.3%	339	-14.2%
Mar-2014	2,091	-3.9%	474	-10.9%
Apr-2014	2,956	-3.2%	613	+6.8%
May-2014	3,622	+8.5%	642	+8.1%
Jun-2014	3,029	+12.6%	607	+16.3%
Jul-2014	2,675	+11.6%	551	+10.2%
Aug-2014	2,281	-2.0%	464	-10.6%
12-Month Avg	2,037	+3.6%	437	+4.1%

Historical NH New Listings by Month

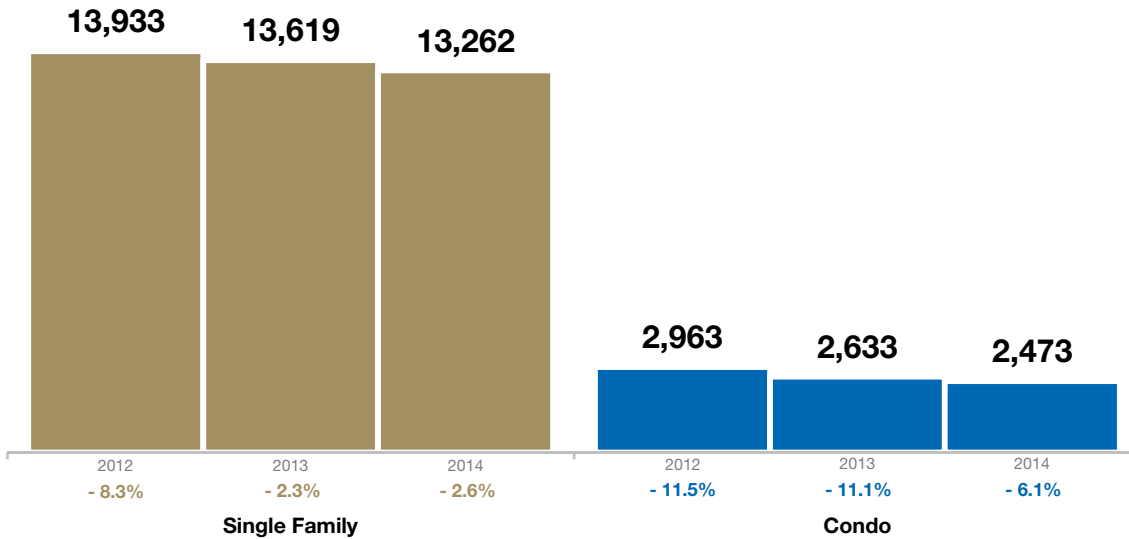


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

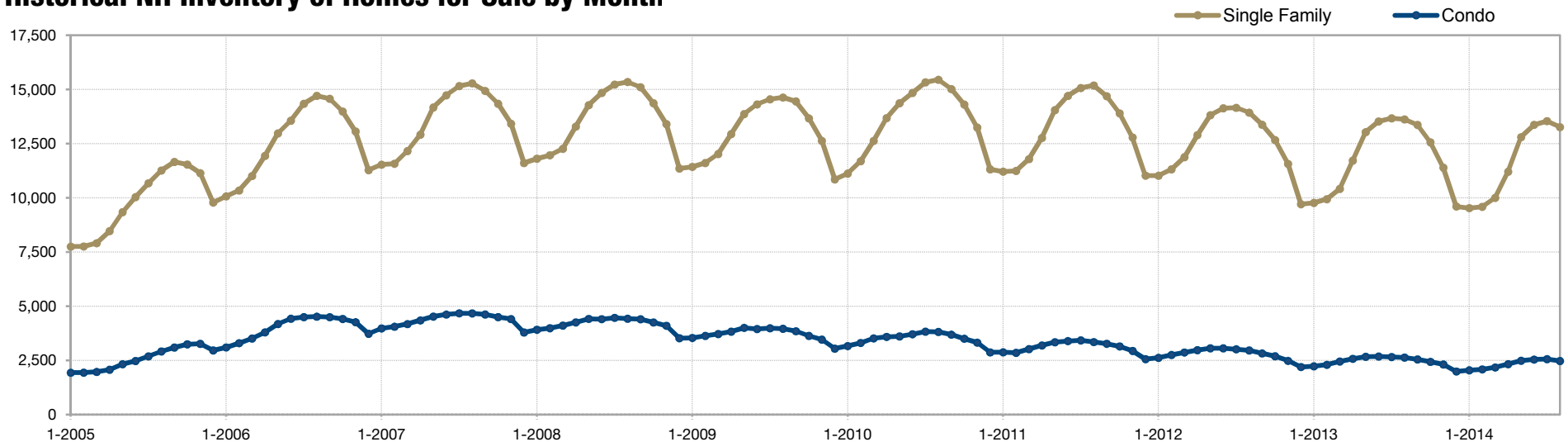


August



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	13,368	-0.0%	2,547	-9.8%
Oct-2013	12,560	-0.8%	2,434	-9.7%
Nov-2013	11,390	-1.5%	2,313	-6.7%
Dec-2013	9,602	-1.1%	1,991	-9.4%
Jan-2014	9,529	-2.5%	2,045	-8.3%
Feb-2014	9,588	-3.5%	2,088	-9.1%
Mar-2014	10,002	-4.0%	2,176	-11.3%
Apr-2014	11,206	-4.4%	2,329	-9.6%
May-2014	12,800	-1.8%	2,486	-6.8%
Jun-2014	13,371	-1.2%	2,541	-5.2%
Jul-2014	13,541	-1.0%	2,560	-3.7%
Aug-2014	13,262	-2.6%	2,473	-6.1%
12-Month Avg	11,685	-2.0%	2,332	-7.9%

Historical NH Inventory of Homes for Sale by Month



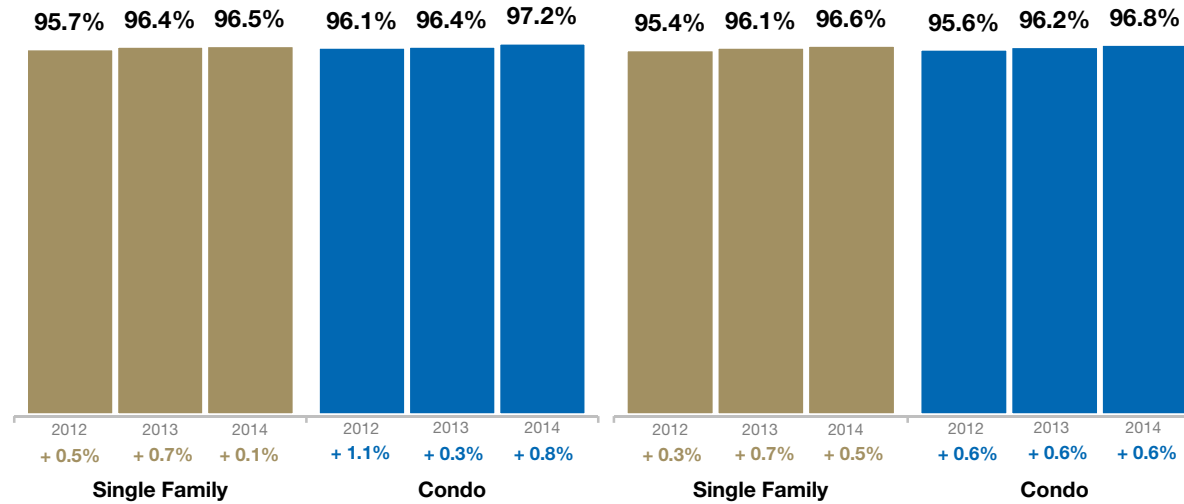
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



August

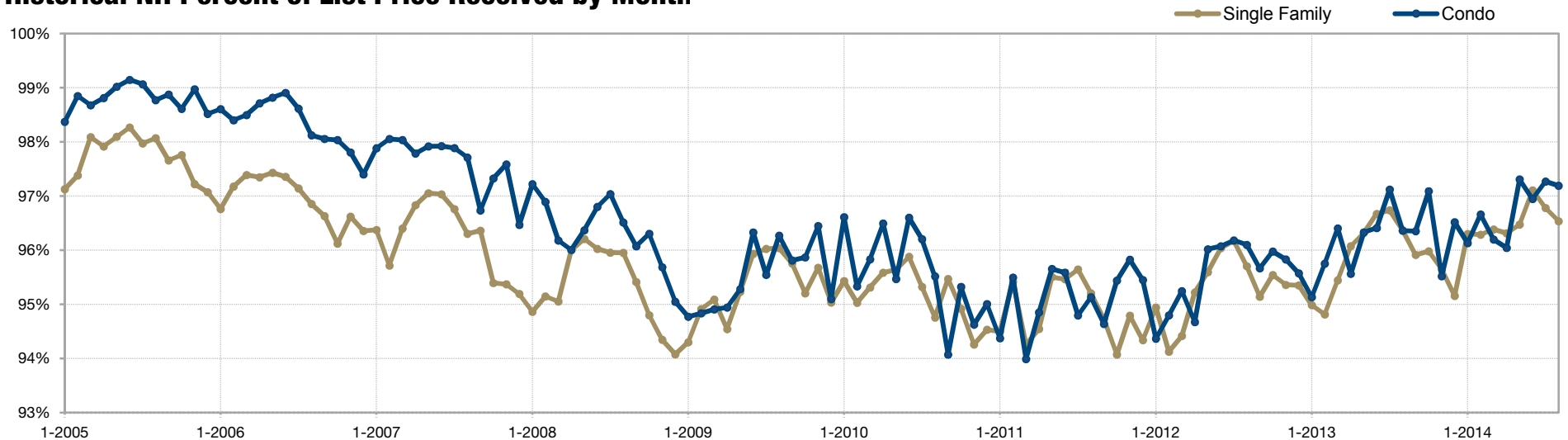
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	95.9%	+0.8%	96.4%	+0.7%
Oct-2013	96.0%	+0.5%	97.1%	+1.1%
Nov-2013	95.6%	+0.2%	95.5%	-0.3%
Dec-2013	95.2%	-0.1%	96.5%	+0.9%
Jan-2014	96.3%	+1.4%	96.1%	+1.1%
Feb-2014	96.3%	+1.6%	96.7%	+0.9%
Mar-2014	96.4%	+1.0%	96.2%	-0.2%
Apr-2014	96.3%	+0.2%	96.0%	+0.4%
May-2014	96.5%	+0.2%	97.3%	+1.0%
Jun-2014	97.1%	+0.4%	96.9%	+0.5%
Jul-2014	96.8%	+0.1%	97.3%	+0.2%
Aug-2014	96.5%	+0.1%	97.2%	+0.8%
12-Month Avg*	96.3%	+0.4%	96.7%	+0.6%

* Pct. of List Price Received for all properties from September 2013 through August 2014. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



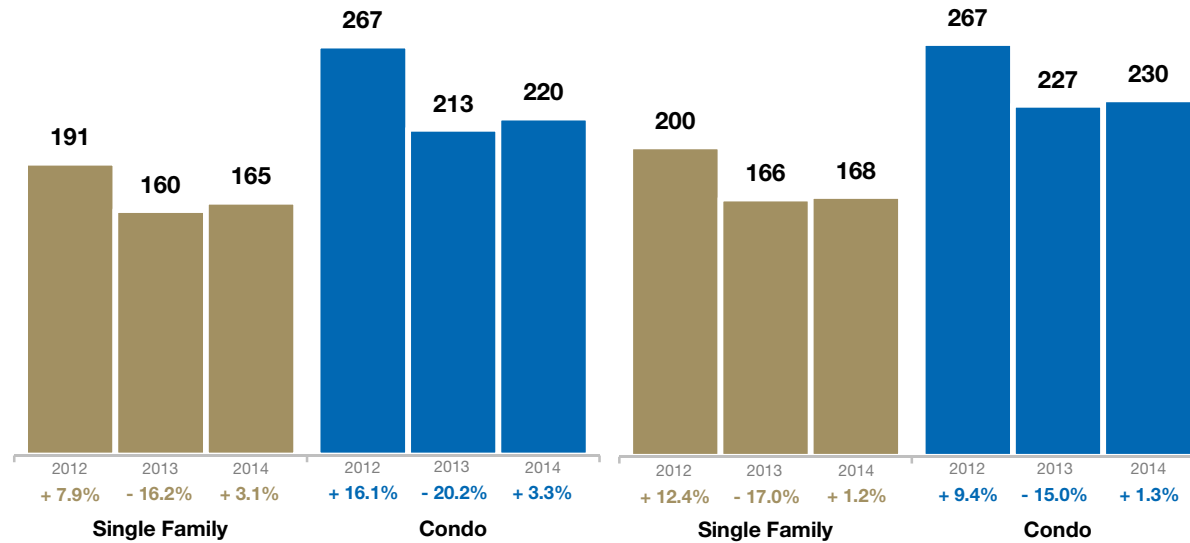
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August

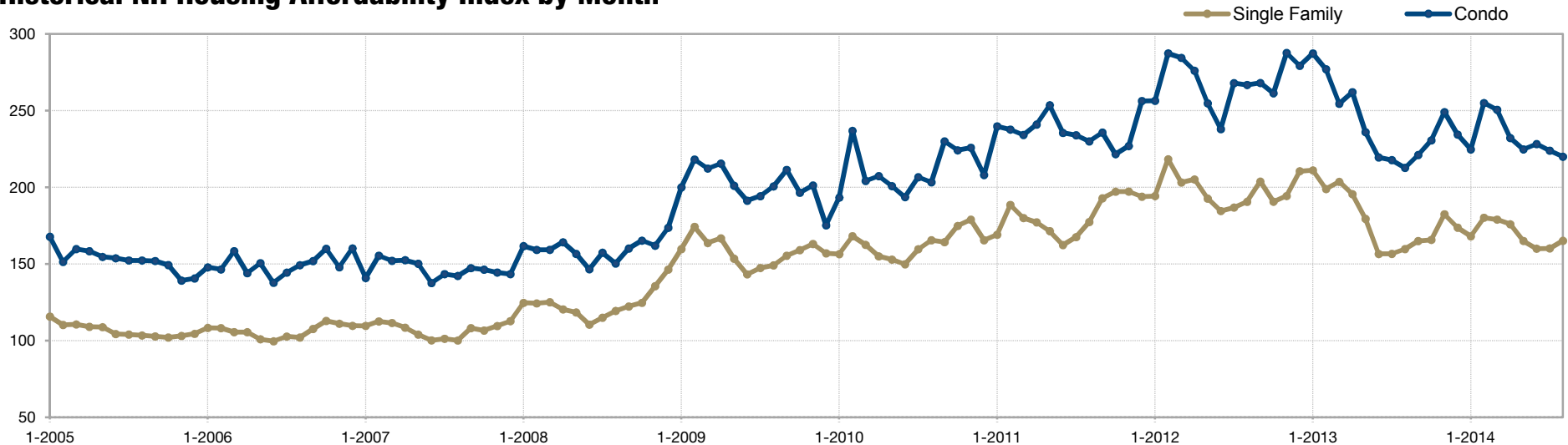
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2013	165	-19.1%	221	-17.5%
Oct-2013	166	-13.1%	231	-11.5%
Nov-2013	182	-6.2%	249	-13.5%
Dec-2013	174	-17.5%	234	-16.1%
Jan-2014	168	-20.4%	225	-21.6%
Feb-2014	180	-9.5%	255	-7.9%
Mar-2014	179	-12.3%	251	-1.2%
Apr-2014	176	-10.2%	232	-11.5%
May-2014	165	-7.8%	225	-4.7%
Jun-2014	160	+1.9%	228	+4.1%
Jul-2014	160	+1.9%	224	+2.8%
Aug-2014	165	+3.1%	220	+3.3%
12-Month Avg*	170	-12.4%	188	-13.8%

* Affordability Index for all properties from September 2013 through August 2014. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	8-2013	8-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		2,095	2,052	- 2.1%	12,441	12,143	- 2.4%
Median Sales Price		\$210,000	\$216,000	+ 2.9%	\$199,900	\$208,500	+ 4.3%
\$ Volume of Closed Sales (in millions)		\$508.8	\$508.8	- 0.0%	\$2,859.2	\$2,945.7	+ 3.0%
Days on Market		98	82	- 16.3%	104	95	- 8.7%
Pending Sales		2,086	1,989	- 4.7%	12,769	12,687	- 0.6%
Months Supply		11.2	10.6	- 5.4%	--	--	--
New Listings		3,018	2,889	- 4.3%	24,275	24,814	+ 2.2%
Homes for Sale		17,078	16,444	- 3.7%	--	--	--
Pct. of List Price Received		96.1%	96.3%	+ 0.2%	95.8%	96.3%	+ 0.5%
Affordability Index		174	178	+ 2.2%	183	185	+ 0.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2013	8-2014	+ / -	8-2013	8-2014	+ / -	8-2013	8-2014	+ / -	8-2013	8-2014	+ / -	8-2013	8-2014	+ / -
Belknap	107	111	+ 3.7%	\$195,000	\$207,000	+ 6.2%	\$30.3	\$30.9	+ 2.2%	140	98	- 30.0%	91	105	+ 15.4%
Belknap Year-to-Date	591	536	- 9.3%	\$183,113	\$199,900	+ 9.2%	\$154.7	\$156.7	+ 1.3%	129	114	- 11.6%	602	541	- 10.1%
Carroll	118	105	- 11.0%	\$180,000	\$188,000	+ 4.4%	\$31.1	\$34.5	+ 10.8%	127	126	- 0.8%	121	102	- 15.7%
Carroll Year-to-Date	593	549	- 7.4%	\$180,000	\$185,000	+ 2.8%	\$147.7	\$156.5	+ 6.0%	133	142	+ 6.8%	606	570	- 5.9%
Cheshire	68	89	+ 30.9%	\$179,700	\$179,900	+ 0.1%	\$14.2	\$20.3	+ 43.2%	109	102	- 6.4%	76	79	+ 3.9%
Cheshire Year-to-Date	495	484	- 2.2%	\$159,950	\$162,400	+ 1.5%	\$91.3	\$98.1	+ 7.4%	130	119	- 8.5%	501	487	- 2.8%
Coos	36	41	+ 13.9%	\$72,250	\$95,000	+ 31.5%	\$4.1	\$4.4	+ 5.3%	171	148	- 13.5%	33	44	+ 33.3%
Coos Year-to-Date	245	218	- 11.0%	\$84,000	\$84,500	+ 0.6%	\$26.9	\$22.0	- 18.3%	191	180	- 5.8%	246	227	- 7.7%
Grafton	98	108	+ 10.2%	\$152,500	\$167,225	+ 9.7%	\$21.7	\$26.4	+ 21.7%	108	114	+ 5.6%	104	107	+ 2.9%
Grafton Year-to-Date	603	578	- 4.1%	\$183,500	\$182,000	- 0.8%	\$145.7	\$154.1	+ 5.7%	127	129	+ 1.6%	616	594	- 3.6%
Hillsborough	425	386	- 9.2%	\$239,900	\$249,450	+ 4.0%	\$113.0	\$103.9	- 8.1%	58	63	+ 8.6%	392	377	- 3.8%
Hillsborough Year-to-Date	2,438	2,368	- 2.9%	\$232,000	\$231,350	- 0.3%	\$622.3	\$612.5	- 1.6%	72	71	- 1.4%	2,456	2,493	+ 1.5%
Merrimack	166	161	- 3.0%	\$217,950	\$224,950	+ 3.2%	\$39.5	\$40.8	+ 3.3%	97	87	- 10.3%	178	150	- 15.7%
Merrimack Year-to-Date	1,024	1,017	- 0.7%	\$199,000	\$215,500	+ 8.3%	\$225.8	\$248.4	+ 10.0%	101	100	- 1.0%	1,060	1,062	+ 0.2%
Rockingham	384	391	+ 1.8%	\$284,500	\$287,900	+ 1.2%	\$128.9	\$125.1	- 3.0%	80	62	- 22.5%	378	345	- 8.7%
Rockingham Year-to-Date	2,334	2,326	- 0.3%	\$275,000	\$289,900	+ 5.4%	\$746.0	\$776.9	+ 4.1%	88	76	- 13.6%	2,419	2,388	- 1.3%
Strafford	134	142	+ 6.0%	\$210,000	\$223,000	+ 6.2%	\$31.5	\$35.5	+ 12.7%	93	80	- 14.0%	132	140	+ 6.1%
Strafford Year-to-Date	839	854	+ 1.8%	\$196,500	\$210,700	+ 7.2%	\$182.4	\$203.5	+ 11.6%	90	90	0.0%	848	904	+ 6.6%
Sullivan	56	40	- 28.6%	\$162,250	\$153,250	- 5.5%	\$14.2	\$9.4	- 33.6%	142	118	- 16.9%	61	44	- 27.9%
Sullivan Year-to-Date	348	294	- 15.5%	\$140,000	\$144,000	+ 2.9%	\$65.3	\$57.6	- 11.9%	153	126	- 17.6%	364	299	- 17.9%
Entire State	1,592	1,574	- 1.1%	\$229,000	\$233,000	+ 1.7%	\$428.6	\$431.2	+ 0.6%	92	83	- 9.8%	1,566	1,493	- 4.7%
Entire State Year-to-Date	9,510	9,224	- 3.0%	\$219,900	\$228,775	+ 4.0%	\$2,408.0	\$2,486.2	+ 3.2%	100	94	- 6.0%	9,718	9,565	- 1.6%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2013	8-2014	+ / -	8-2013	8-2014	+ / -	8-2013	8-2014	+ / -	8-2013	8-2014	+ / -	8-2013	8-2014	+ / -
Belknap	30	29	- 3.3%	\$134,000	\$185,000	+ 38.1%	\$4.5	\$5.8	+ 26.9%	146	108	- 26.0%	31	30	- 3.2%
Belknap Year-to-Date	129	126	- 2.3%	\$150,000	\$138,000	- 8.0%	\$22.6	\$21.5	- 5.0%	163	132	- 19.0%	135	129	- 4.4%
Carroll	20	16	- 20.0%	\$150,450	\$147,750	- 1.8%	\$3.5	\$3.2	- 8.7%	177	86	- 51.4%	19	26	+ 36.8%
Carroll Year-to-Date	136	129	- 5.1%	\$159,500	\$145,000	- 9.1%	\$24.0	\$21.9	- 8.8%	155	129	- 16.8%	138	134	- 2.9%
Cheshire	4	8	+ 100.0%	\$141,000	\$112,125	- 20.5%	\$0.5	\$1.0	+ 96.4%	230	118	- 48.7%	7	7	0.0%
Cheshire Year-to-Date	45	33	- 26.7%	\$149,750	\$130,000	- 13.2%	\$6.5	\$4.2	- 34.4%	143	129	- 9.8%	45	34	- 24.4%
Coos	2	--	--	\$375,000		--	\$0.8	#VALUE!	--	100		--	2		#VALUE!
Coos Year-to-Date	16	0	- 100.0%	\$260,000	\$0	- 100.0%	\$4.3	\$0.0	- 100.0%	220	95	- 56.8%	17	10	- 41.2%
Grafton	44	34	- 22.7%	\$150,000	\$174,250	+ 16.2%	\$8.6	\$6.0	- 30.2%	232	192	- 17.2%	46	39	- 15.2%
Grafton Year-to-Date	232	238	+ 2.6%	\$175,000	\$168,000	- 4.0%	\$44.5	\$41.7	- 6.3%	173	183	+ 5.8%	236	254	+ 7.6%
Hillsborough	141	120	- 14.9%	\$171,500	\$167,500	- 2.3%	\$26.3	\$22.5	- 14.4%	77	62	- 19.5%	141	111	- 21.3%
Hillsborough Year-to-Date	794	773	- 2.6%	\$154,900	\$159,900	+ 3.2%	\$136.4	\$138.7	+ 1.7%	85	74	- 12.9%	824	806	- 2.2%
Merrimack	21	28	+ 33.3%	\$165,000	\$187,100	+ 13.4%	\$3.3	\$5.3	+ 61.5%	74	88	+ 18.9%	19	23	+ 21.1%
Merrimack Year-to-Date	134	167	+ 24.6%	\$146,875	\$161,000	+ 9.6%	\$20.8	\$27.2	+ 30.2%	126	108	- 14.3%	135	175	+ 29.6%
Rockingham	119	105	- 11.8%	\$200,000	\$209,900	+ 5.0%	\$25.6	\$25.4	- 1.1%	102	53	- 48.0%	106	122	+ 15.1%
Rockingham Year-to-Date	717	670	- 6.6%	\$185,000	\$201,250	+ 8.8%	\$148.5	\$151.6	+ 2.1%	102	76	- 25.5%	738	762	+ 3.3%
Strafford	22	17	- 22.7%	\$110,450	\$131,900	+ 19.4%	\$2.7	\$2.3	- 16.0%	61	23	- 62.3%	28	11	- 60.7%
Strafford Year-to-Date	122	87	- 28.7%	\$118,150	\$130,900	+ 10.8%	\$16.3	\$12.7	- 22.0%	91	72	- 20.9%	136	86	- 36.8%
Sullivan	1	--	--	\$210,000		--	\$0.2	#VALUE!	--	66		--	0	1	--
Sullivan Year-to-Date	9	0	- 100.0%	\$145,000	\$0	- 100.0%	\$1.8	\$0.0	- 100.0%	168	301	+ 79.2%	12	19	+ 58.3%
Entire State	404	357	- 11.6%	\$172,000	\$174,900	+ 1.7%	\$76.1	\$71.5	- 6.0%	112	78	- 30.4%	403	370	- 8.2%
Entire State Year-to-Date	2,334	2,252	- 3.5%	\$161,275	\$167,013	+ 3.6%	\$425.7	\$426.9	+ 0.3%	112	97	- 13.4%	2,416	2,410	- 0.2%