

NH Monthly Indicators



October 2014

Even while the pace of home price acceleration normalizes, housing has shown recent signs of ongoing strength. Both housing starts and future building permits are on the rise nationally. Inventory levels are increasing in most metro areas, driven higher by rising prices and more confident sellers. Homes are still selling quickly and for close to or even above list price.

New Listings were down 2.7 percent for single family homes but increased 3.9 percent for condo properties. Pending Sales increased 1.7 percent for single family homes and 17.4 percent for condo properties.

The Median Sales Price was up 1.5 percent to \$227,250 for single family homes and 10.5 percent to \$177,900 for condo properties. Months Supply of Inventory decreased 4.7 percent for single family units and 13.1 percent for condo units.

Interest rates remain attractive, even as Federal Reserve banter is finally hinting that quantitative easing is reaching its fateful conclusion. Capital markets have exhibited some volatility, but ultimately it's all about earnings and growth, and corporate earnings have been encouragingly strong, while private job gains have recently exceeded expectations.

Monthly Snapshot

+ 10.9% **+ 1.5%** **+ 13.5%**

One-Year Change in Single Family Closed Sales One-Year Change in Single Family Median Sales Price One-Year Change in Single Family Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire Association of REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2013	10-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		1,277	1,416	+ 10.9%	12,098	11,982	- 1.0%
Median Sales Price		\$224,000	\$227,250	+ 1.5%	\$220,000	\$228,000	+ 3.6%
\$ Volume of Closed Sales (in millions)		\$333.4	\$378.4	+ 13.5%	\$3,092.4	\$3,226.4	+ 4.4%
Days on Market		97	96	- 1.0%	99	94	- 5.1%
Pending Sales		1,278	1,300	+ 1.7%	12,244	12,161	- 0.7%
Months Supply		10.6	10.1	- 4.7%	--	--	--
New Listings		1,759	1,711	- 2.7%	22,785	23,108	+ 1.4%
Homes for Sale		12,568	11,849	- 5.7%	--	--	--
Pct. of List Price Received		96.0%	95.8%	- 0.2%	96.1%	96.5%	+ 0.4%
Affordability Index		166	171	+ 3.0%	169	170	+ 0.6%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



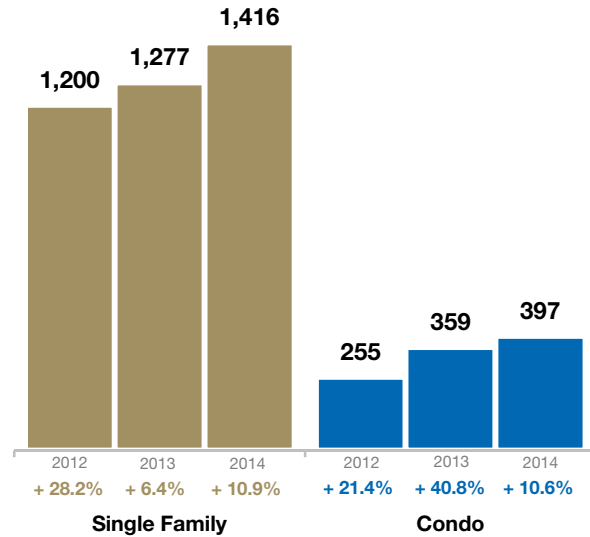
Key Metrics	Historical Sparkbars	10-2013	10-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		359	397	+ 10.6%	3,029	3,005	- 0.8%
Median Sales Price		\$161,000	\$177,900	+ 10.5%	\$162,000	\$169,600	+ 4.7%
\$ Volume of Closed Sales (in millions)		\$68.4	\$81.6	+ 19.3%	\$559.6	\$581.4	+ 3.9%
Days on Market		113	88	- 22.1%	112	95	- 15.2%
Pending Sales		310	364	+ 17.4%	3,049	3,122	+ 2.4%
Months Supply		8.4	7.3	- 13.1%	--	--	--
New Listings		408	424	+ 3.9%	4,850	4,933	+ 1.7%
Homes for Sale		2,433	2,190	- 10.0%	--	--	--
Pct. of List Price Received		97.1%	97.1%	0.0%	96.4%	96.9%	+ 0.5%
Affordability Index		231	218	- 5.6%	229	229	0.0%

NH Closed Sales

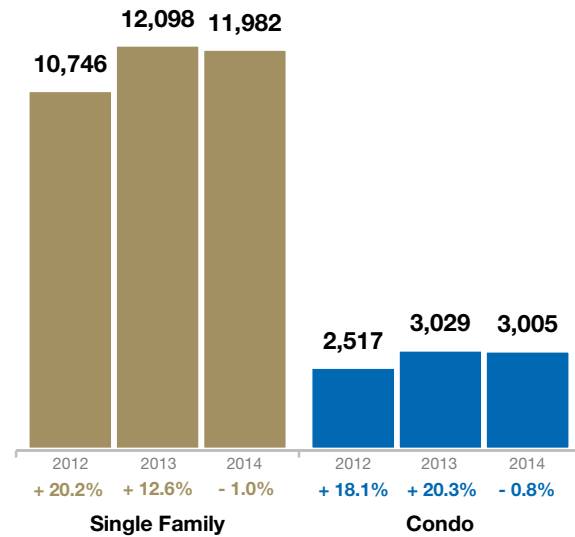
A count of the actual sales that closed in a given month.



October

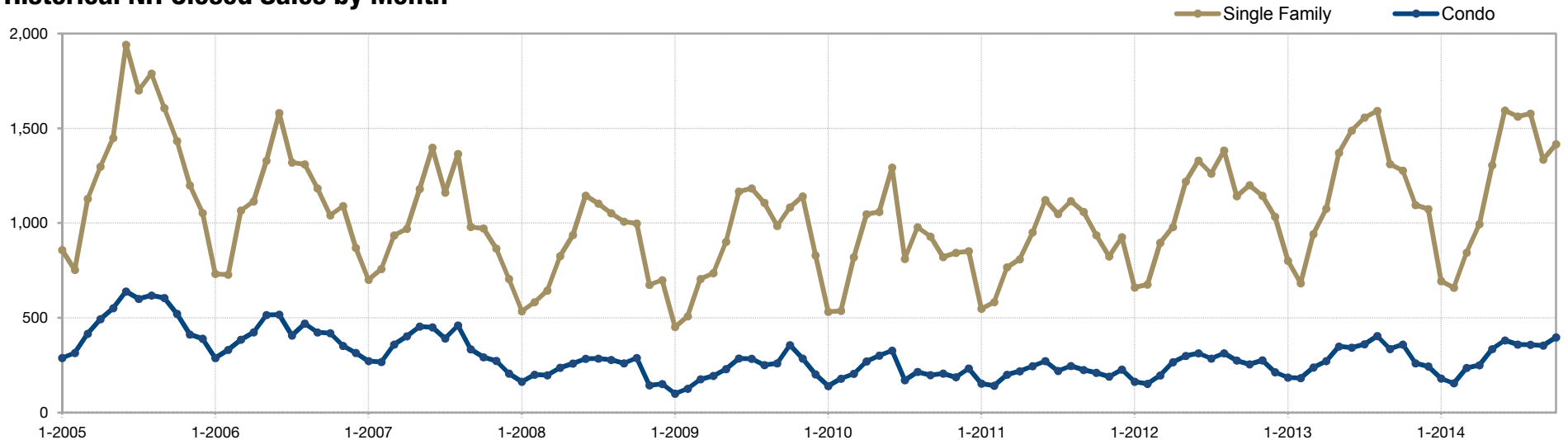


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	1,095	-4.3%	260	-5.8%
Dec-2013	1,074	+4.0%	244	+14.6%
Jan-2014	694	-13.4%	180	-2.7%
Feb-2014	659	-3.5%	155	-14.8%
Mar-2014	844	-10.4%	236	-0.8%
Apr-2014	995	-7.5%	250	-8.1%
May-2014	1,305	-4.8%	335	-4.0%
Jun-2014	1,594	+7.1%	381	+11.1%
Jul-2014	1,562	+0.3%	359	-0.6%
Aug-2014	1,578	-0.9%	358	-11.4%
Sep-2014	1,335	+1.8%	354	+5.4%
Oct-2014	1,416	+10.9%	397	+10.6%
12-Month Avg	1,179	-0.9%	292	-0.3%

Historical NH Closed Sales by Month

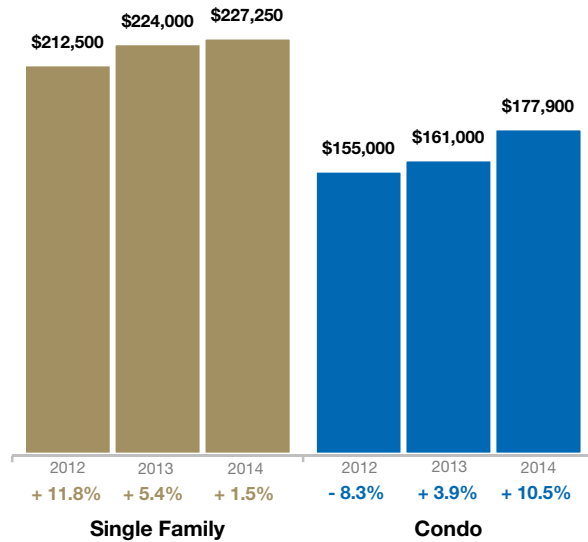


NH Median Sales Price

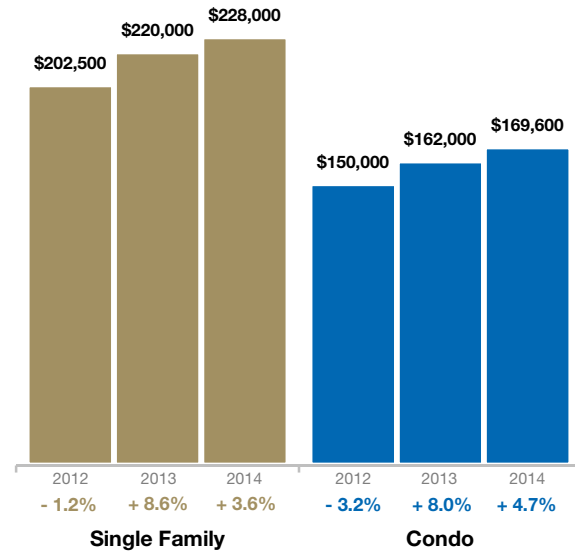
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



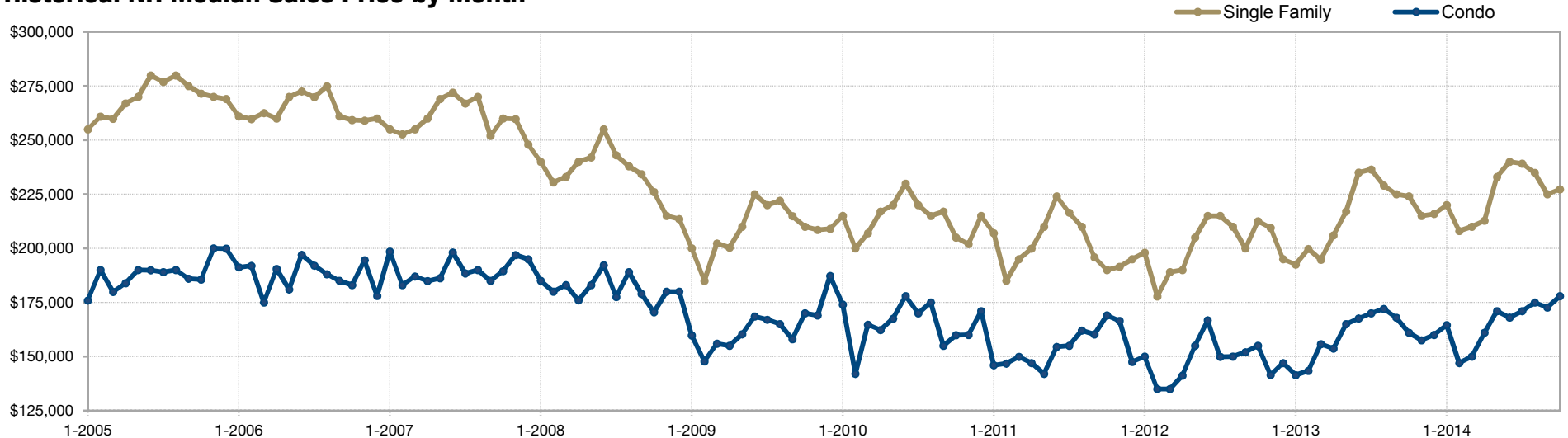
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	\$215,000	+2.6%	\$157,500	+11.3%
Dec-2013	\$215,900	+10.7%	\$160,000	+8.8%
Jan-2014	\$220,000	+14.3%	\$164,500	+16.3%
Feb-2014	\$208,000	+4.2%	\$147,000	+2.5%
Mar-2014	\$210,000	+7.9%	\$150,000	-3.7%
Apr-2014	\$212,750	+3.3%	\$161,000	+4.7%
May-2014	\$232,999	+7.4%	\$171,000	+3.6%
Jun-2014	\$240,000	+2.1%	\$168,000	+0.2%
Jul-2014	\$239,150	+1.2%	\$171,000	+0.6%
Aug-2014	\$234,900	+2.6%	\$174,950	+1.7%
Sep-2014	\$225,000	0.0%	\$172,665	+2.8%
Oct-2014	\$227,250	+1.5%	\$177,900	+10.5%
12-Month Avg*	\$225,000	+3.2%	\$168,000	+5.1%

* Median Sales Price for all properties from November 2013 through October 2014. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

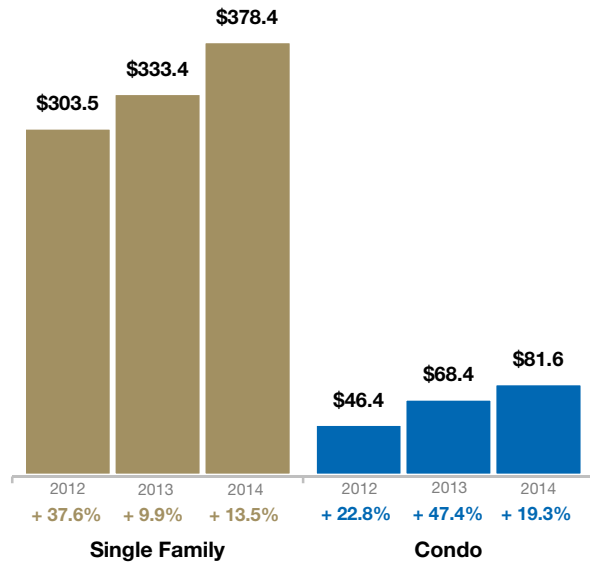


NH \$ Volume of Closed Sales

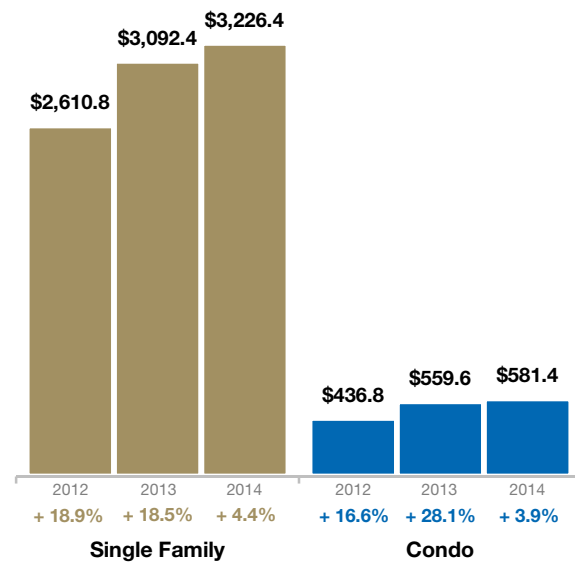
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



October



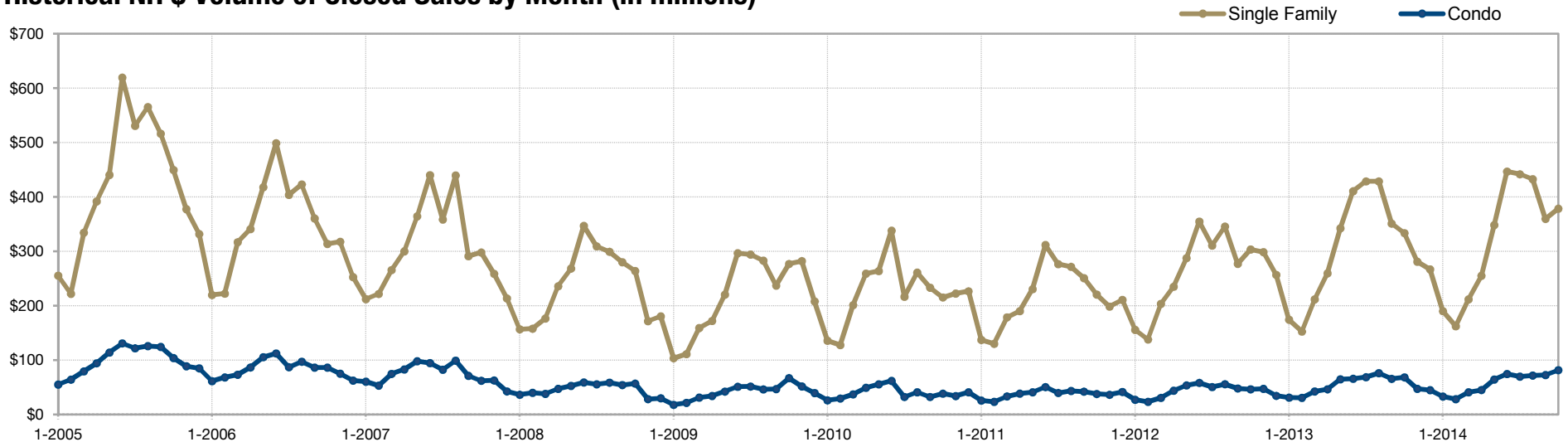
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	\$280.9	-5.9%	\$47.3	+0.2%
Dec-2013	\$266.8	+3.9%	\$44.8	+30.6%
Jan-2014	\$190.0	+9.0%	\$33.0	+6.5%
Feb-2014	\$162.2	+6.4%	\$28.1	-8.5%
Mar-2014	\$211.8	+0.0%	\$40.9	-3.8%
Apr-2014	\$255.1	-1.7%	\$45.0	-3.0%
May-2014	\$348.3	+1.8%	\$64.4	-0.5%
Jun-2014	\$446.6	+8.8%	\$74.5	+13.4%
Jul-2014	\$441.7	+3.1%	\$69.6	+1.5%
Aug-2014	\$432.6	+0.9%	\$71.7	-5.8%
Sep-2014	\$359.7	+2.5%	\$72.5	+10.5%
Oct-2014	\$378.4	+13.5%	\$81.6	+19.3%
12-Month Avg*	\$314.5	+3.5%	\$56.1	+5.1%

* \$ Volume of Closed Sales (in millions) for all properties from November 2013 through October 2014. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

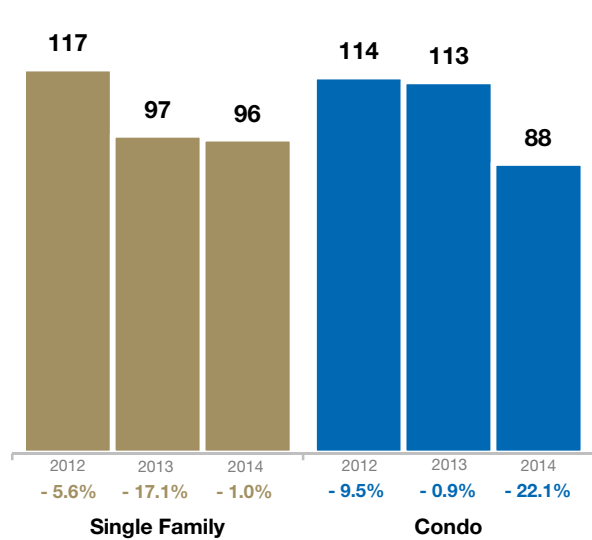


NH Days on Market

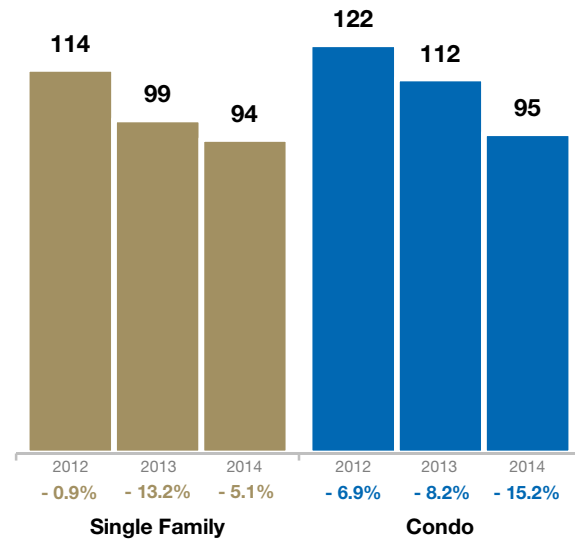
Average number of days between when a property is listed and when an offer is accepted in a given month.



October



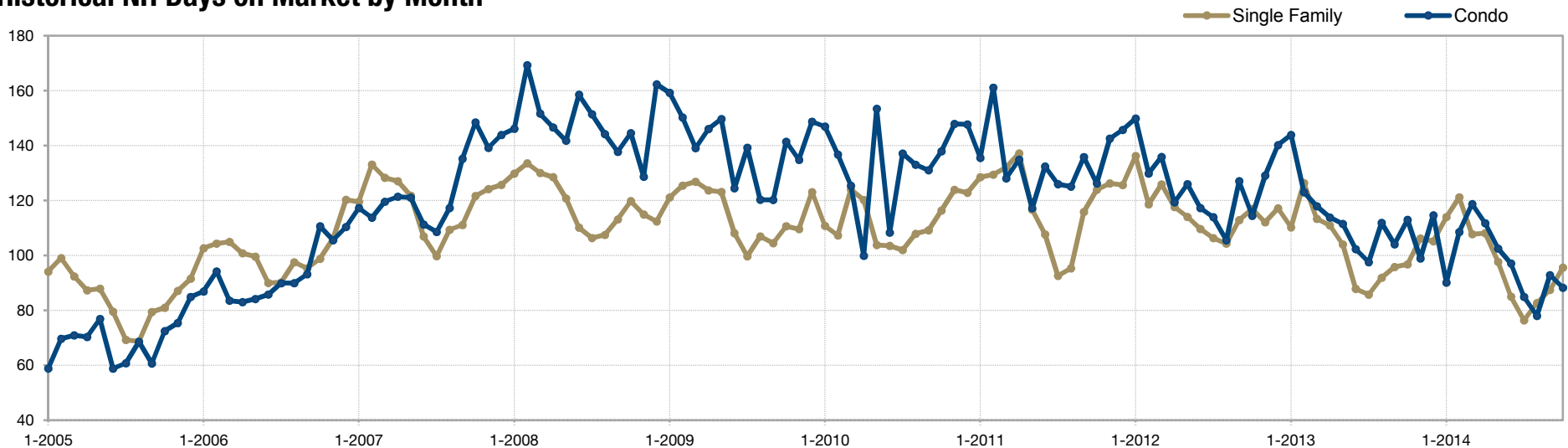
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	106	-5.4%	99	-23.3%
Dec-2013	105	-10.3%	115	-17.9%
Jan-2014	114	+3.6%	90	-37.5%
Feb-2014	121	-4.0%	109	-11.4%
Mar-2014	108	-4.4%	119	+0.8%
Apr-2014	108	-2.7%	112	-1.8%
May-2014	98	-5.8%	102	-8.1%
Jun-2014	85	-3.4%	97	-4.9%
Jul-2014	76	-11.6%	85	-13.3%
Aug-2014	83	-9.8%	78	-30.4%
Sep-2014	87	-9.4%	93	-10.6%
Oct-2014	96	-1.0%	88	-22.1%
12-Month Avg*	95	-6.1%	97	-15.5%

* Days on Market for all properties from November 2013 through October 2014. This is not the average of the individual figures above.

Historical NH Days on Market by Month

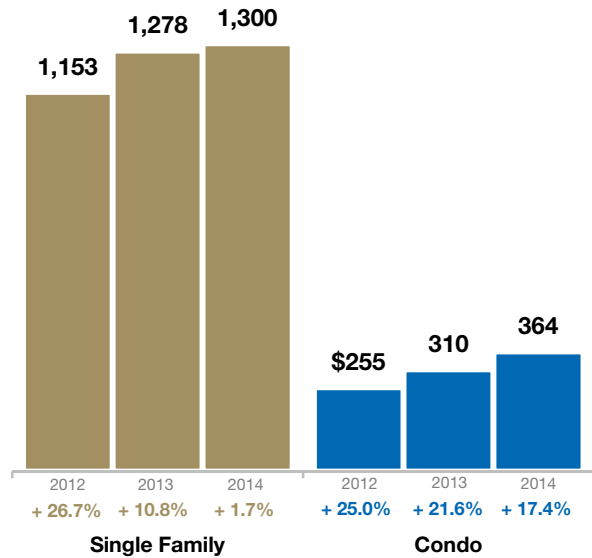


NH Pending Sales

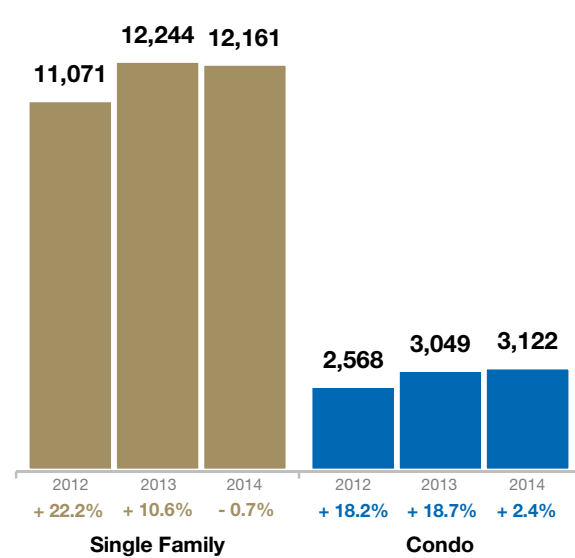
A count of the properties on which offers have been accepted in a given month.



October

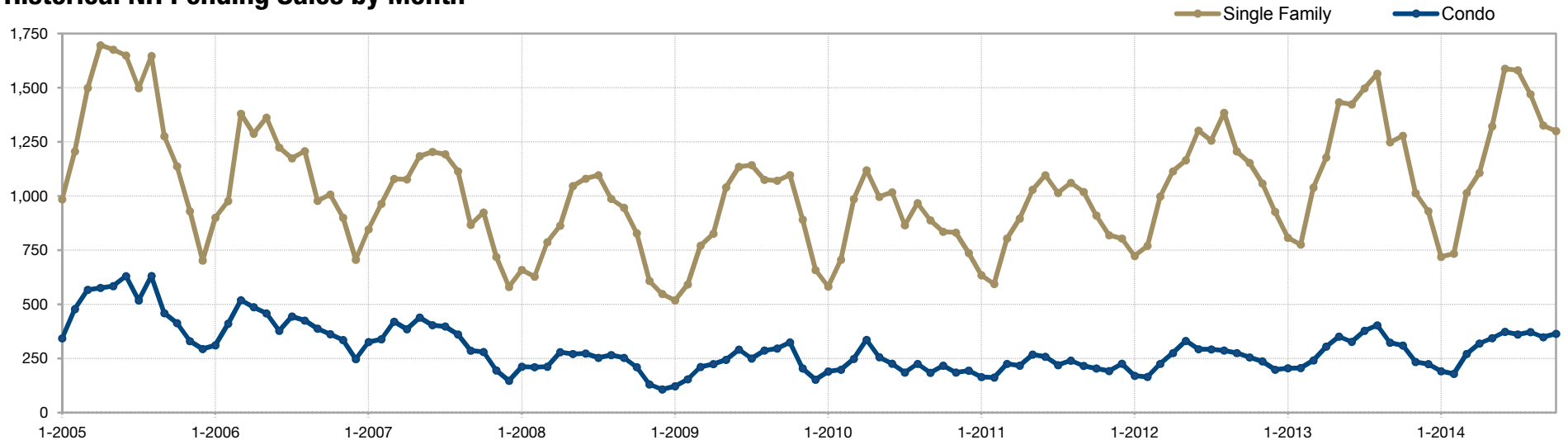


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	1,013	-4.3%	234	-1.3%
Dec-2013	930	+0.3%	224	+13.1%
Jan-2014	719	-10.9%	191	-6.8%
Feb-2014	734	-5.4%	179	-13.1%
Mar-2014	1,014	-2.4%	271	+12.4%
Apr-2014	1,107	-6.0%	319	+4.6%
May-2014	1,322	-7.7%	344	-2.0%
Jun-2014	1,588	+11.6%	373	+14.1%
Jul-2014	1,581	+5.6%	361	-4.5%
Aug-2014	1,470	-6.1%	372	-7.7%
Sep-2014	1,326	+6.3%	348	+7.7%
Oct-2014	1,300	+1.7%	364	+17.4%
12-Month Avg	1,175	-0.9%	298	+2.8%

Historical NH Pending Sales by Month

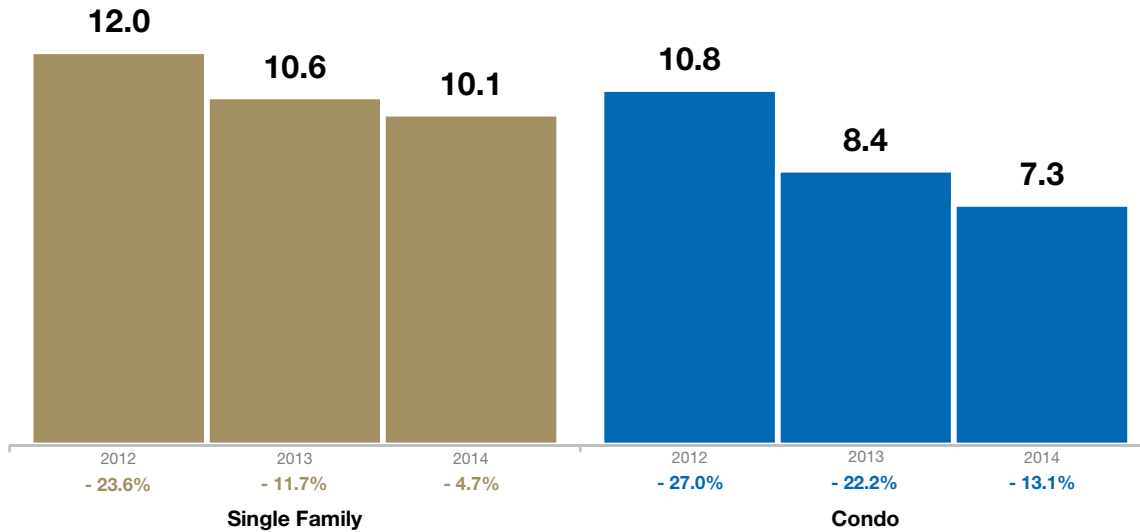


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



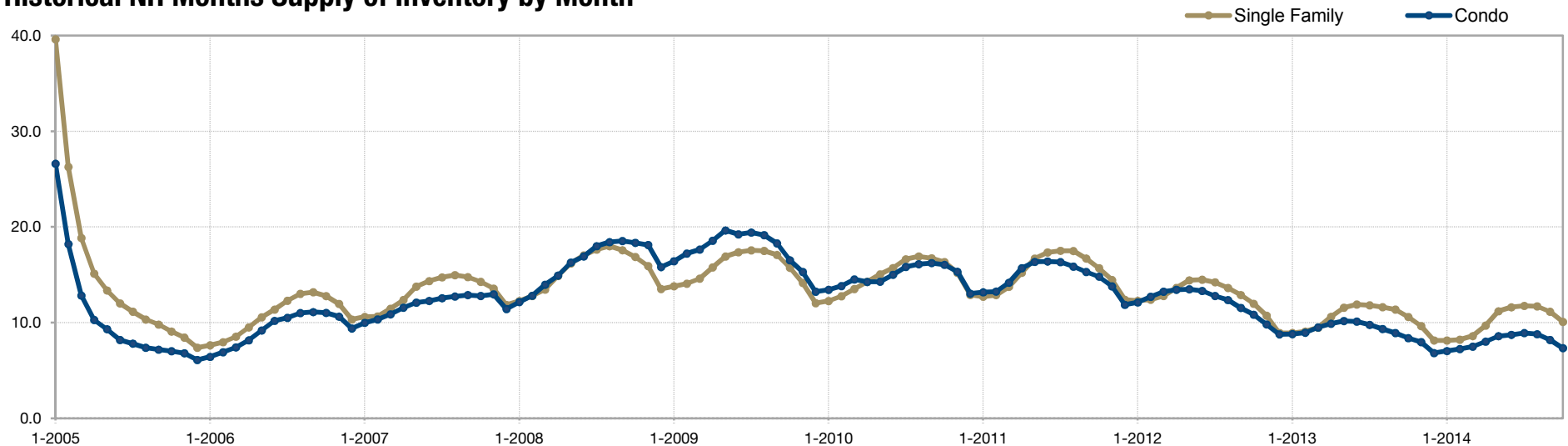
October



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	9.6	-10.3%	8.0	-18.4%
Dec-2013	8.1	-9.0%	6.8	-22.7%
Jan-2014	8.1	-9.0%	7.0	-20.5%
Feb-2014	8.2	-9.9%	7.2	-20.0%
Mar-2014	8.6	-9.5%	7.5	-21.1%
Apr-2014	9.7	-8.5%	8.0	-19.2%
May-2014	11.2	-3.4%	8.6	-15.7%
Jun-2014	11.6	-2.5%	8.7	-13.9%
Jul-2014	11.8	0.0%	8.9	-9.2%
Aug-2014	11.7	+0.9%	8.8	-5.4%
Sep-2014	11.1	-2.6%	8.2	-7.9%
Oct-2014	10.1	-4.7%	7.3	-13.1%
12-Month Avg*	10.0	-5.3%	7.9	-15.4%

* Months Supply for all properties from November 2013 through October 2014. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

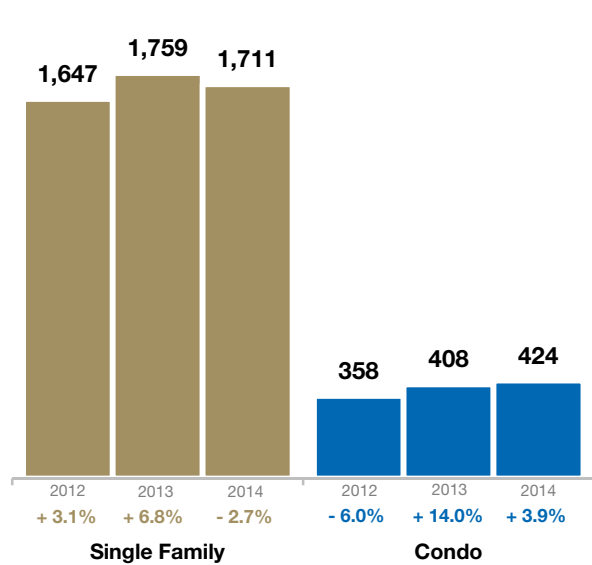


NH New Listings

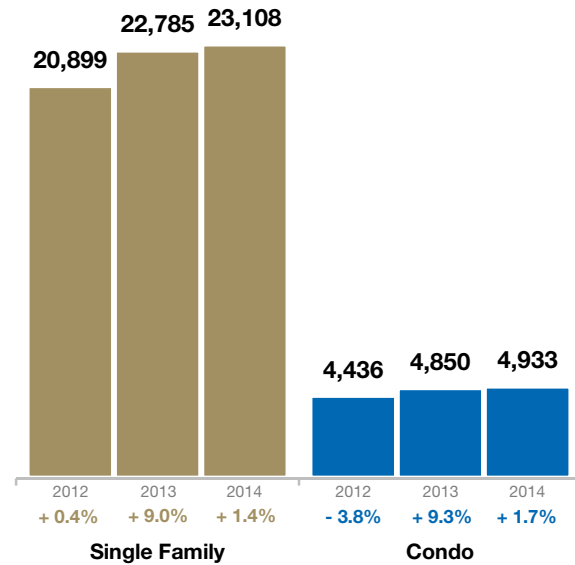
A count of the properties that have been newly listed on the market in a given month.



October

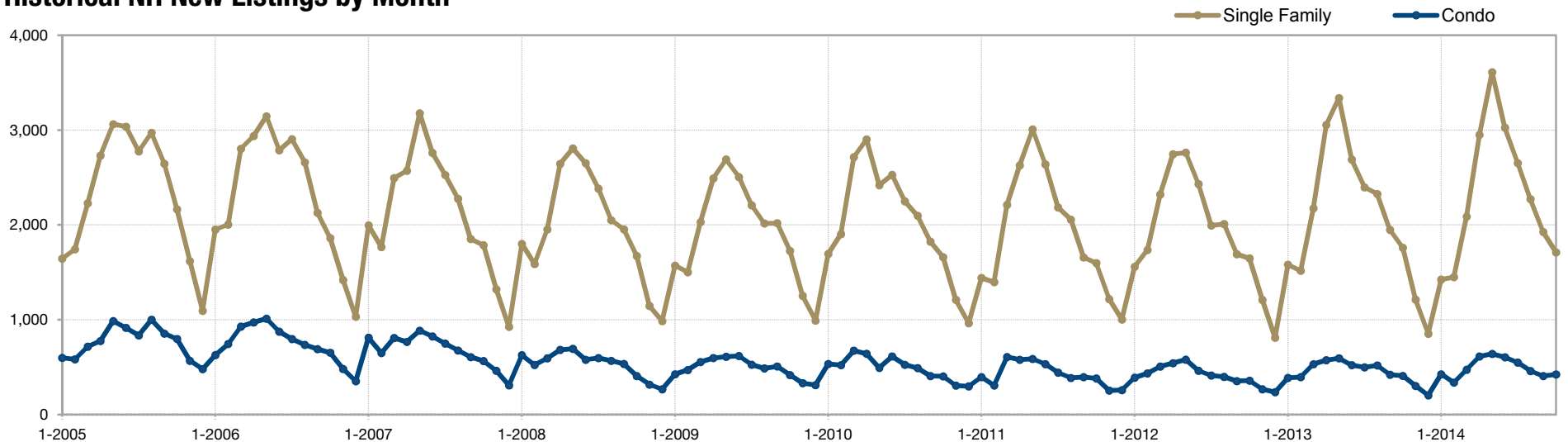


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	1,213	+0.3%	302	+13.1%
Dec-2013	853	+5.2%	203	-14.3%
Jan-2014	1,424	-9.9%	425	+9.8%
Feb-2014	1,450	-4.4%	338	-14.4%
Mar-2014	2,088	-4.0%	473	-10.9%
Apr-2014	2,950	-3.4%	613	+6.8%
May-2014	3,610	+8.1%	640	+7.7%
Jun-2014	3,025	+12.5%	605	+15.9%
Jul-2014	2,652	+10.7%	549	+10.0%
Aug-2014	2,272	-2.3%	459	-11.6%
Sep-2014	1,926	-1.1%	407	-3.3%
Oct-2014	1,711	-2.7%	424	+3.9%
12-Month Avg	2,067	+1.5%	446	+1.6%

Historical NH New Listings by Month

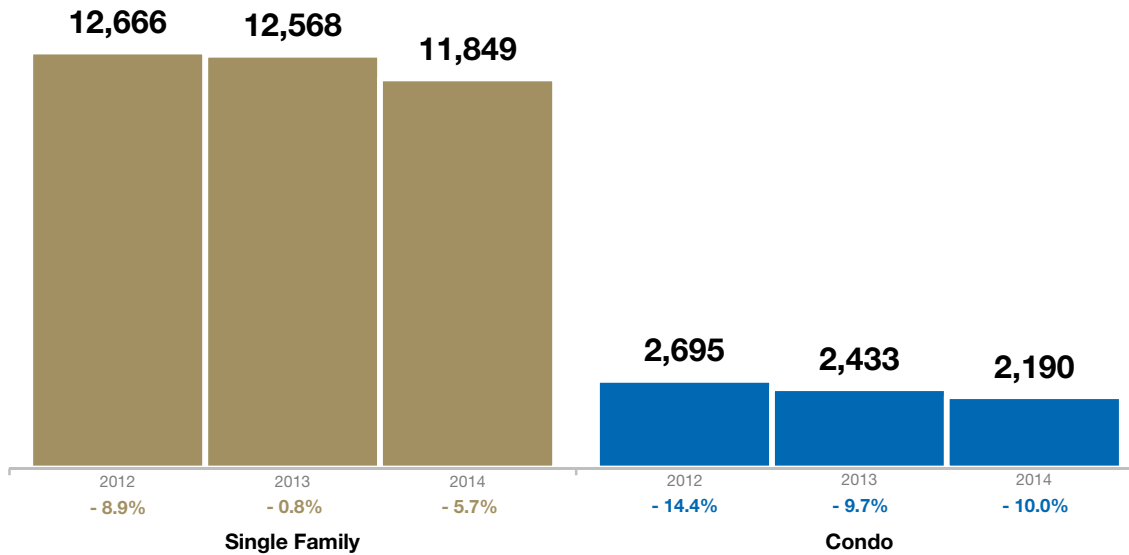


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

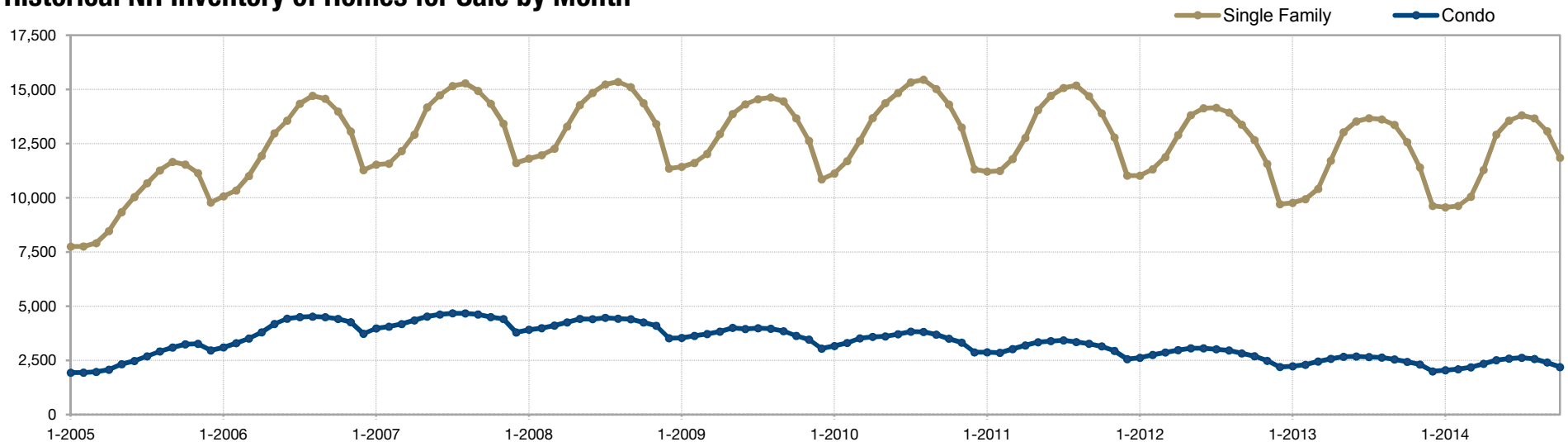


October



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	11,404	-1.4%	2,311	-6.8%
Dec-2013	9,628	-0.8%	1,993	-9.3%
Jan-2014	9,563	-2.1%	2,048	-8.1%
Feb-2014	9,627	-3.1%	2,092	-8.9%
Mar-2014	10,051	-3.5%	2,183	-10.9%
Apr-2014	11,285	-3.7%	2,345	-8.9%
May-2014	12,917	-0.9%	2,509	-5.9%
Jun-2014	13,559	+0.2%	2,582	-3.7%
Jul-2014	13,810	+1.0%	2,623	-1.3%
Aug-2014	13,666	+0.4%	2,566	-2.5%
Sep-2014	13,074	-2.2%	2,406	-5.5%
Oct-2014	11,849	-5.7%	2,190	-10.0%
12-Month Avg	11,703	-1.7%	2,321	-6.7%

Historical NH Inventory of Homes for Sale by Month



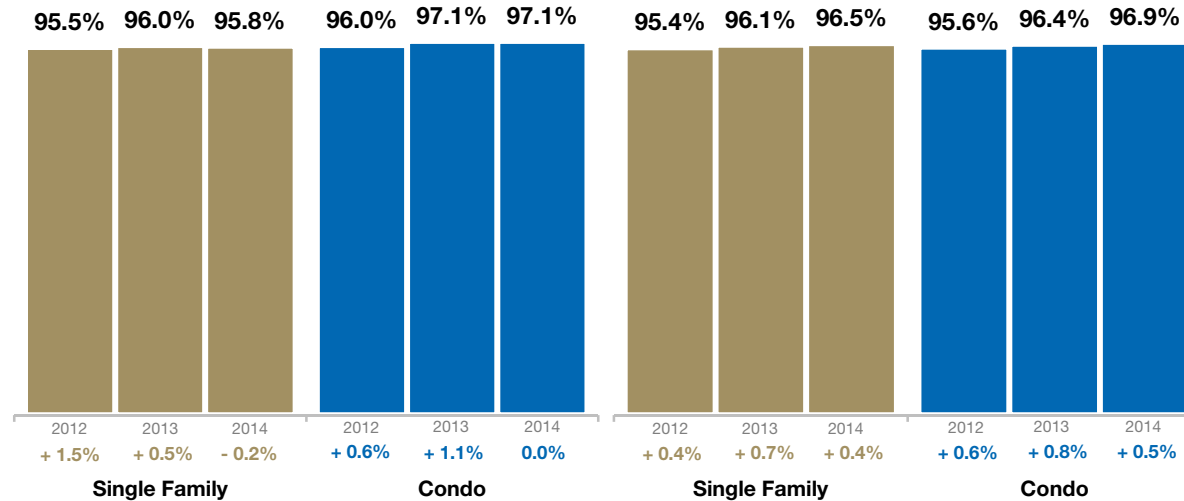
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October

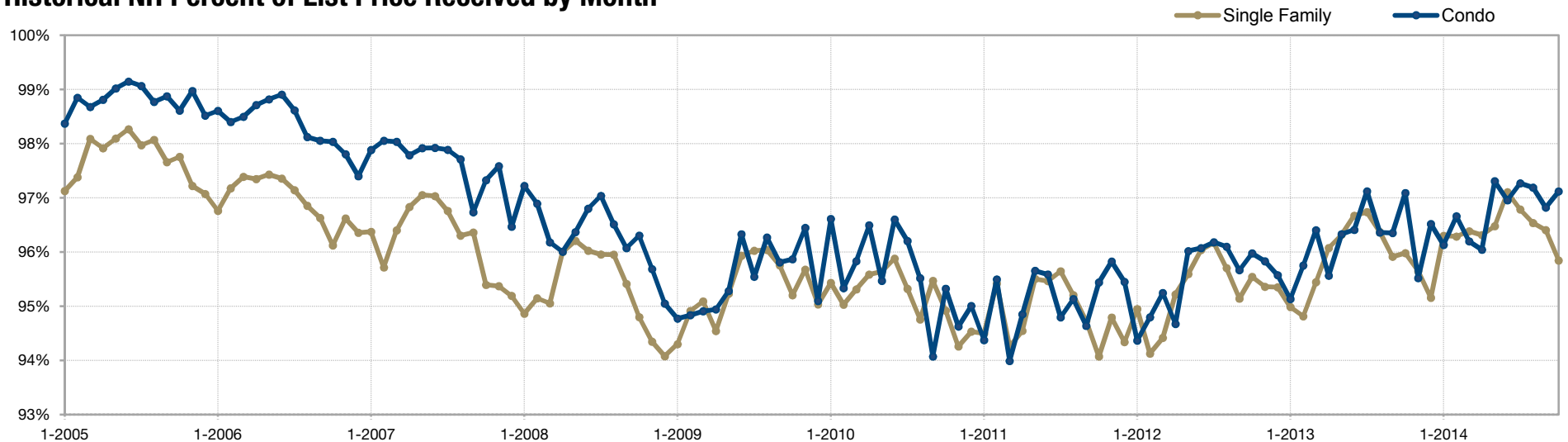
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	95.6%	+0.2%	95.5%	-0.3%
Dec-2013	95.2%	-0.1%	96.5%	+0.9%
Jan-2014	96.3%	+1.4%	96.1%	+1.1%
Feb-2014	96.3%	+1.6%	96.7%	+0.9%
Mar-2014	96.4%	+1.0%	96.2%	-0.2%
Apr-2014	96.3%	+0.2%	96.0%	+0.4%
May-2014	96.5%	+0.2%	97.3%	+1.0%
Jun-2014	97.1%	+0.4%	97.0%	+0.6%
Jul-2014	96.8%	+0.1%	97.3%	+0.2%
Aug-2014	96.5%	+0.1%	97.2%	+0.8%
Sep-2014	96.4%	+0.5%	96.8%	+0.4%
Oct-2014	95.8%	-0.2%	97.1%	0.0%
12-Month Avg*	96.3%	+0.4%	96.7%	+0.5%

* Pct. of List Price Received for all properties from November 2013 through October 2014. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



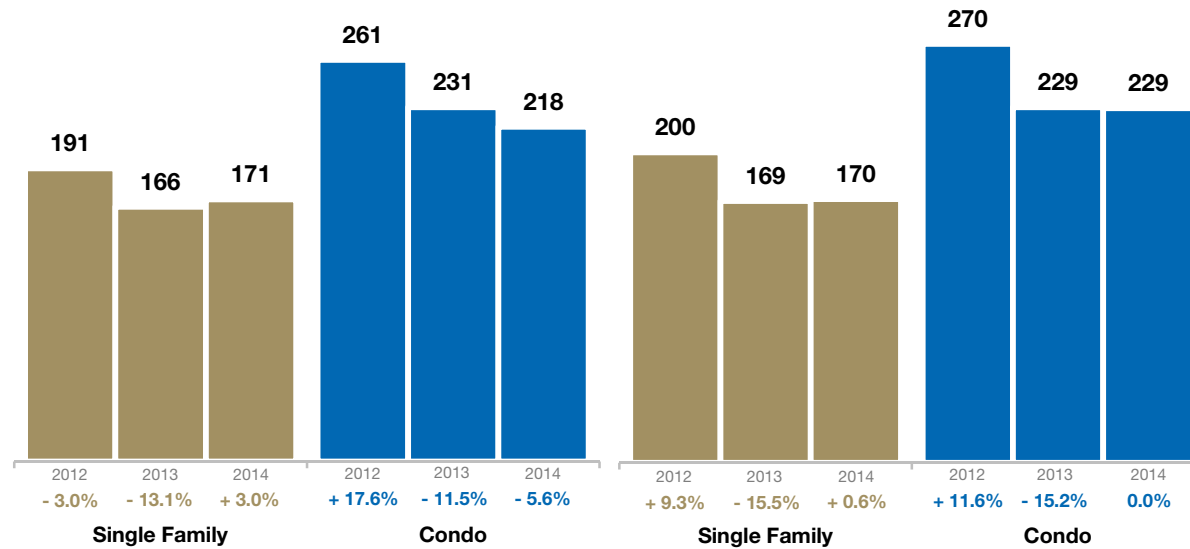
NH Housing Affordability Index

This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



October

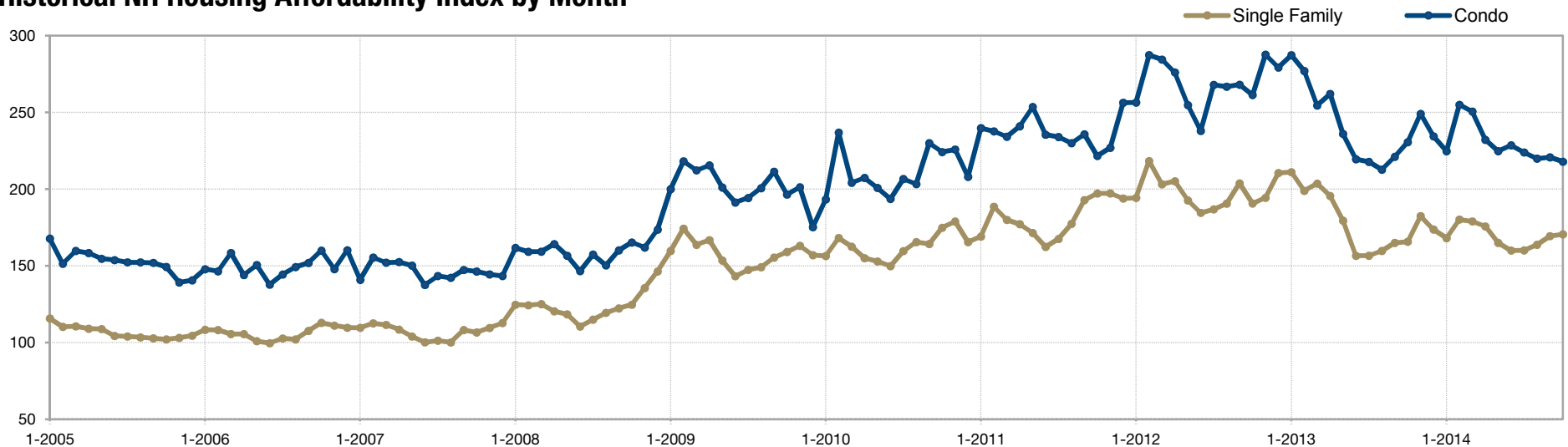
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2013	182	-6.2%	249	-13.5%
Dec-2013	174	-17.5%	234	-16.1%
Jan-2014	168	-20.4%	225	-21.6%
Feb-2014	180	-9.5%	255	-7.9%
Mar-2014	179	-12.3%	251	-1.2%
Apr-2014	176	-10.2%	232	-11.5%
May-2014	165	-7.8%	225	-4.7%
Jun-2014	160	+1.9%	229	+4.6%
Jul-2014	160	+1.9%	224	+2.8%
Aug-2014	164	+2.5%	220	+3.3%
Sep-2014	169	+2.4%	221	0.0%
Oct-2014	171	+3.0%	218	-5.6%
12-Month Avg*	171	-6.6%	183	-12.4%

* Affordability Index for all properties from November 2013 through October 2014. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	10-2013	10-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
Closed Sales		1,733	1,922	+ 10.9%	15,934	15,875	- 0.4%
Median Sales Price		\$202,111	\$210,000	+ 3.9%	\$200,000	\$209,000	+ 4.5%
\$ Volume of Closed Sales (in millions)		\$406.9	\$465.7	+ 14.4%	\$3,688.2	\$3,852.3	+ 4.5%
Days on Market		101	94	- 6.9%	103	94	- 8.7%
Pending Sales		1,684	1,760	+ 4.5%	16,119	16,199	+ 0.5%
Months Supply		10.1	9.4	- 6.9%	--	--	--
New Listings		2,277	2,274	- 0.1%	29,039	29,461	+ 1.5%
Homes for Sale		15,738	14,672	- 6.8%	--	--	--
Pct. of List Price Received		96.0%	95.8%	- 0.2%	95.8%	96.3%	+ 0.5%
Affordability Index		184	185	+ 0.5%	186	185	- 0.1%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2013	10-2014	+ / -	10-2013	10-2014	+ / -	10-2013	10-2014	+ / -	10-2013	10-2014	+ / -	10-2013	10-2014	+ / -
Belknap	82	97	+ 18.3%	\$199,925	\$199,900	- 0.0%	\$25.3	\$28.0	+ 10.7%	137	100	- 27.0%	80	82	+ 2.5%
Belknap Year-to-Date	760	722	- 5.0%	\$185,000	\$199,450	+ 7.8%	\$207.6	\$211.7	+ 1.9%	130	114	- 12.3%	773	715	- 7.5%
Carroll	97	113	+ 16.5%	\$213,450	\$182,500	- 14.5%	\$29.3	\$26.9	- 8.4%	157	141	- 10.2%	95	106	+ 11.6%
Carroll Year-to-Date	788	757	- 3.9%	\$183,000	\$185,000	+ 1.1%	\$214.4	\$212.2	- 1.0%	135	138	+ 2.2%	802	765	- 4.6%
Cheshire	66	81	+ 22.7%	\$160,450	\$166,000	+ 3.5%	\$12.2	\$15.1	+ 24.4%	122	128	+ 4.9%	70	76	+ 8.6%
Cheshire Year-to-Date	631	633	+ 0.3%	\$159,500	\$165,000	+ 3.4%	\$114.4	\$125.4	+ 9.6%	126	117	- 7.1%	625	638	+ 2.1%
Coos	25	42	+ 68.0%	\$80,000	\$72,500	- 9.4%	\$2.7	\$4.2	+ 55.8%	145	194	+ 33.8%	32	39	+ 21.9%
Coos Year-to-Date	297	306	+ 3.0%	\$85,000	\$82,500	- 2.9%	\$32.8	\$31.6	- 3.7%	183	178	- 2.7%	300	316	+ 5.3%
Grafton	81	83	+ 2.5%	\$166,000	\$178,250	+ 7.4%	\$18.1	\$18.8	+ 3.8%	145	137	- 5.5%	89	85	- 4.5%
Grafton Year-to-Date	776	739	- 4.8%	\$180,000	\$182,000	+ 1.1%	\$182.5	\$194.9	+ 6.8%	127	132	+ 3.9%	784	758	- 3.3%
Hillsborough	308	359	+ 16.6%	\$225,000	\$235,000	+ 4.4%	\$77.6	\$94.8	+ 22.1%	73	70	- 4.1%	299	324	+ 8.4%
Hillsborough Year-to-Date	3,063	3,082	+ 0.6%	\$232,000	\$232,000	0.0%	\$783.8	\$798.6	+ 1.9%	73	70	- 4.1%	3,066	3,142	+ 2.5%
Merrimack	143	171	+ 19.6%	\$189,900	\$212,500	+ 11.9%	\$32.0	\$45.4	+ 41.8%	98	100	+ 2.0%	153	157	+ 2.6%
Merrimack Year-to-Date	1,312	1,332	+ 1.5%	\$197,000	\$215,000	+ 9.1%	\$289.3	\$328.6	+ 13.6%	99	100	+ 1.0%	1,343	1,366	+ 1.7%
Rockingham	315	308	- 2.2%	\$281,500	\$289,450	+ 2.8%	\$104.3	\$104.8	+ 0.4%	72	71	- 1.4%	294	291	- 1.0%
Rockingham Year-to-Date	2,979	2,933	- 1.5%	\$275,000	\$289,950	+ 5.4%	\$957.0	\$982.2	+ 2.6%	85	73	- 14.1%	3,033	2,969	- 2.1%
Strafford	121	120	- 0.8%	\$194,000	\$220,250	+ 13.5%	\$25.7	\$30.0	+ 17.1%	82	91	+ 11.0%	124	98	- 21.0%
Strafford Year-to-Date	1,066	1,096	+ 2.8%	\$199,900	\$210,000	+ 5.1%	\$232.9	\$258.7	+ 11.1%	90	88	- 2.2%	1,083	1,105	+ 2.0%
Sullivan	39	42	+ 7.7%	\$152,000	\$155,000	+ 2.0%	\$6.2	\$10.4	+ 67.4%	129	119	- 7.8%	42	42	0.0%
Sullivan Year-to-Date	426	382	- 10.3%	\$140,000	\$150,000	+ 7.1%	\$77.7	\$82.5	+ 6.1%	149	131	- 12.1%	435	387	- 11.0%
Entire State	1,277	1,416	+ 10.9%	\$224,000	\$227,250	+ 1.5%	\$333.4	\$378.4	+ 13.5%	97	96	- 1.0%	1,278	1,300	+ 1.7%
Entire State Year-to-Date	12,098	11,982	- 1.0%	\$220,000	\$228,000	+ 3.6%	\$3,092.4	\$3,226.4	+ 4.3%	99	94	- 5.1%	12,244	12,161	- 0.7%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2013	10-2014	+ / -	10-2013	10-2014	+ / -	10-2013	10-2014	+ / -	10-2013	10-2014	+ / -	10-2013	10-2014	+ / -
Belknap	22	28	+ 27.3%	\$186,500	\$122,250	- 34.5%	\$5.0	\$3.9	- 23.5%	101	112	+ 10.9%	18	21	+ 16.7%
Belknap Year-to-Date	172	178	+ 3.5%	\$157,750	\$134,250	- 14.9%	\$32.0	\$29.6	- 7.4%	149	130	- 12.8%	171	174	+ 1.8%
Carroll	28	36	+ 28.6%	\$132,850	\$167,250	+ 25.9%	\$4.5	\$7.5	+ 64.9%	139	115	- 17.3%	24	39	+ 62.5%
Carroll Year-to-Date	180	180	0.0%	\$155,324	\$159,000	+ 2.4%	\$31.8	\$32.8	+ 3.3%	155	122	- 21.3%	184	192	+ 4.3%
Cheshire	6	5	- 16.7%	\$116,200	\$140,000	+ 20.5%	\$0.7	\$0.8	+ 12.9%	81	101	+ 24.7%	7	3	- 57.1%
Cheshire Year-to-Date	59	40	- 32.2%	\$142,000	\$132,000	- 7.0%	\$8.1	\$5.5	- 32.2%	127	126	- 0.8%	55	40	- 27.3%
Coos	4	4	0.0%	\$272,250	\$370,000	+ 35.9%	\$1.1	\$1.4	+ 29.8%	68	272	+ 300.0%	4	4	0.0%
Coos Year-to-Date	21	20	- 4.8%	\$235,000	\$297,500	+ 26.6%	\$5.6	\$7.5	+ 33.6%	187	158	- 15.5%	21	20	- 4.8%
Grafton	44	39	- 11.4%	\$168,500	\$161,000	- 4.5%	\$8.6	\$6.7	- 22.1%	170	134	- 21.2%	34	36	+ 5.9%
Grafton Year-to-Date	319	318	- 0.3%	\$170,950	\$165,000	- 3.5%	\$61.4	\$55.9	- 9.0%	173	173	0.0%	317	321	+ 1.3%
Hillsborough	105	103	- 1.9%	\$160,000	\$148,000	- 7.5%	\$18.7	\$17.7	- 5.7%	86	65	- 24.4%	110	104	- 5.5%
Hillsborough Year-to-Date	998	987	- 1.1%	\$154,950	\$157,350	+ 1.5%	\$172.1	\$175.8	+ 2.1%	84	73	- 13.1%	1,018	1,011	- 0.7%
Merrimack	20	22	+ 10.0%	\$128,750	\$177,000	+ 37.5%	\$3.2	\$4.4	+ 38.6%	127	123	- 3.1%	21	19	- 9.5%
Merrimack Year-to-Date	175	222	+ 26.9%	\$142,000	\$163,000	+ 14.8%	\$27.4	\$36.8	+ 34.2%	124	102	- 17.7%	176	224	+ 27.3%
Rockingham	110	143	+ 30.0%	\$189,450	\$225,000	+ 18.8%	\$23.8	\$36.1	+ 51.6%	109	74	- 32.1%	77	128	+ 66.2%
Rockingham Year-to-Date	927	924	- 0.3%	\$188,000	\$209,700	+ 11.5%	\$196.2	\$215.5	+ 9.8%	104	77	- 26.0%	928	1,005	+ 8.3%
Strafford	17	16	- 5.9%	\$114,845	\$166,250	+ 44.8%	\$1.9	\$2.9	+ 51.0%	91	61	- 33.0%	13	9	- 30.8%
Strafford Year-to-Date	161	112	- 30.4%	\$121,900	\$137,750	+ 13.0%	\$21.9	\$17.1	- 22.0%	86	71	- 17.4%	162	111	- 31.5%
Sullivan	3	1	- 66.7%	\$165,000	\$164,999	- 0.0%	\$0.6	\$0.2	- 74.4%	391	105	- 73.1%	0	1	--
Sullivan Year-to-Date	17	23	+ 35.3%	\$144,500	\$176,250	+ 22.0%	\$3.1	\$5.0	+ 60.4%	202	243	+ 20.3%	17	23	+ 35.3%
Entire State	359	397	+ 10.6%	\$161,000	\$177,900	+ 10.5%	\$68.4	\$81.6	+ 19.3%	113	88	- 22.1%	310	364	+ 17.4%
Entire State Year-to-Date	3,029	3,005	- 0.8%	\$162,000	\$169,600	+ 4.7%	\$559.6	\$581.4	+ 3.9%	112	95	- 15.2%	3,049	3,122	+ 2.4%