



NH Monthly Indicators

July 2015

According to the U.S. Census, homeownership is at 63.4 percent for the second quarter of 2015, down 1.3 percent from the second quarter of 2014. This is the lowest rate of homeownership since 1967. To put that in greater context, homeownership peaked at 69.2 percent in 2004, and the 50-year average is 65.3 percent. Although the data may be indicating otherwise on a macro level, mortgage applications have kept REALTORS® busy through summer.

New Listings were up 5.5 percent for single family homes but decreased 1.5 percent for condo properties. Pending Sales increased 15.5 percent for single family homes and 23.9 percent for condo properties.

The Median Sales Price was up 4.9 percent to \$251,375 for single family homes and 7.3 percent to \$183,000 for condo properties. Months Supply of Inventory decreased 13.3 percent for single family units and 18.7 percent for condo units.

Ever since the Great Recession ended in about June 2009, the market has strengthened to once again become a cornerstone of the national economy. Better lending standards, lower oil prices and higher wages are a few of the catalysts for positive change. Many trends continue to reveal a stable housing market. Federal Reserve Chair, Janet Yellen, has predicted a fine-tuning of monetary policy by the end of the year. It is widely believed that interest rates will go up before the year is over, an indicator that the housing market is ready for such a move.

Monthly Snapshot

+ 22.2% **+ 4.9%** **+ 30.3%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	7-2014	7-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		1,563	1,910	+ 22.2%	7,653	8,421	+ 10.0%
Median Sales Price		\$239,525	\$251,375	+ 4.9%	\$227,500	\$240,000	+ 5.5%
\$ Volume of Closed Sales (in millions)		\$442.3	\$576.4	+ 30.3%	\$2,056.4	\$2,351.7	+ 14.4%
Days on Market		76	68	- 10.5%	97	91	- 6.2%
Pending Sales		1,578	1,823	+ 15.5%	8,061	8,797	+ 9.1%
Months Supply		12.0	10.4	- 13.3%	--	--	--
New Listings		2,637	2,781	+ 5.5%	17,118	17,507	+ 2.3%
Homes for Sale		14,056	13,008	- 7.5%	--	--	--
Pct. of List Price Received		96.8%	97.4%	+ 0.6%	96.6%	97.1%	+ 0.5%
Affordability Index		160	158	- 1.3%	168	165	- 1.8%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



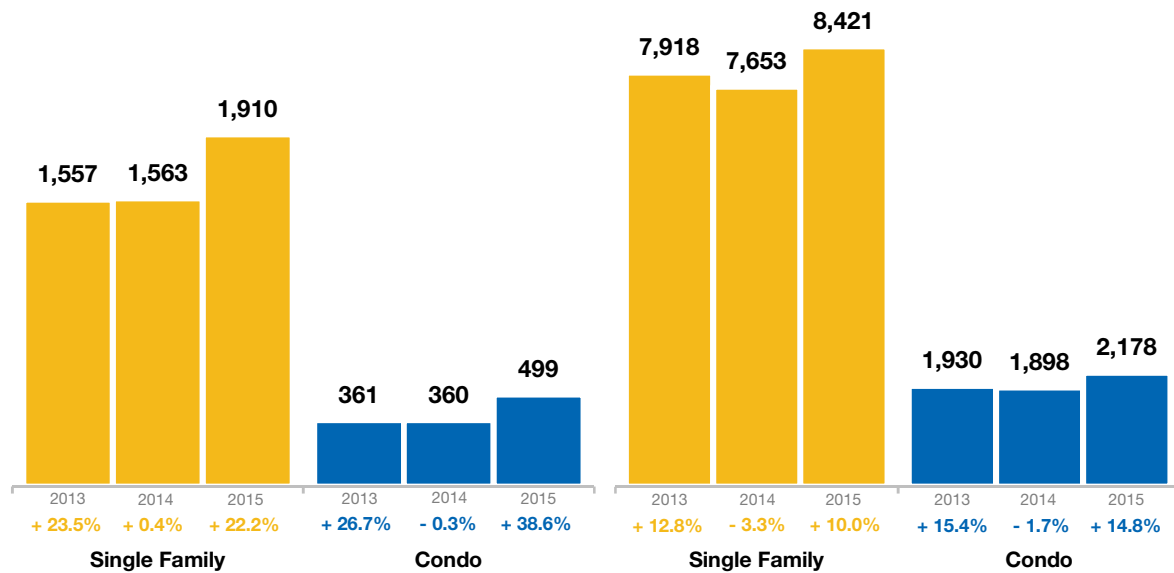
Key Metrics	Historical Sparkbars	7-2014	7-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		360	499	+ 38.6%	1,898	2,178	+ 14.8%
Median Sales Price		\$170,500	\$183,000	+ 7.3%	\$165,000	\$172,000	+ 4.2%
\$ Volume of Closed Sales (in millions)		\$69.8	\$103.4	+ 48.1%	\$355.7	\$435.5	+ 22.4%
Days on Market		85	76	- 10.6%	101	88	- 12.9%
Pending Sales		360	446	+ 23.9%	2,042	2,287	+ 12.0%
Months Supply		9.1	7.4	- 18.7%	--	--	--
New Listings		548	540	- 1.5%	3,627	3,686	+ 1.6%
Homes for Sale		2,685	2,354	- 12.3%	--	--	--
Pct. of List Price Received		97.2%	97.9%	+ 0.7%	96.8%	97.2%	+ 0.4%
Affordability Index		225	217	- 3.6%	232	231	- 0.4%

NH Closed Sales

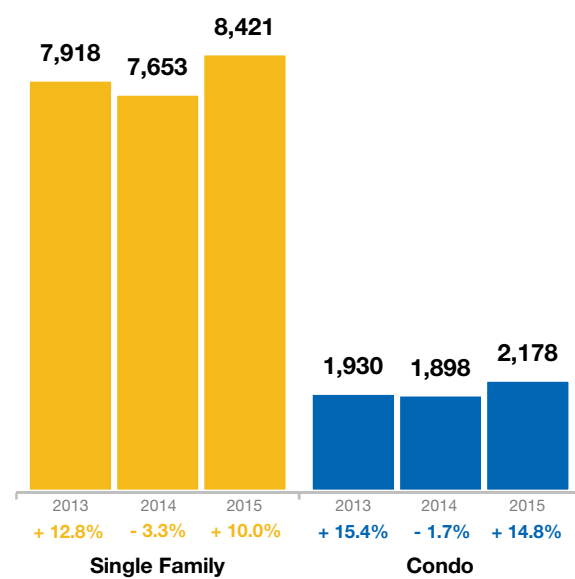
A count of the actual sales that closed in a given month.



July

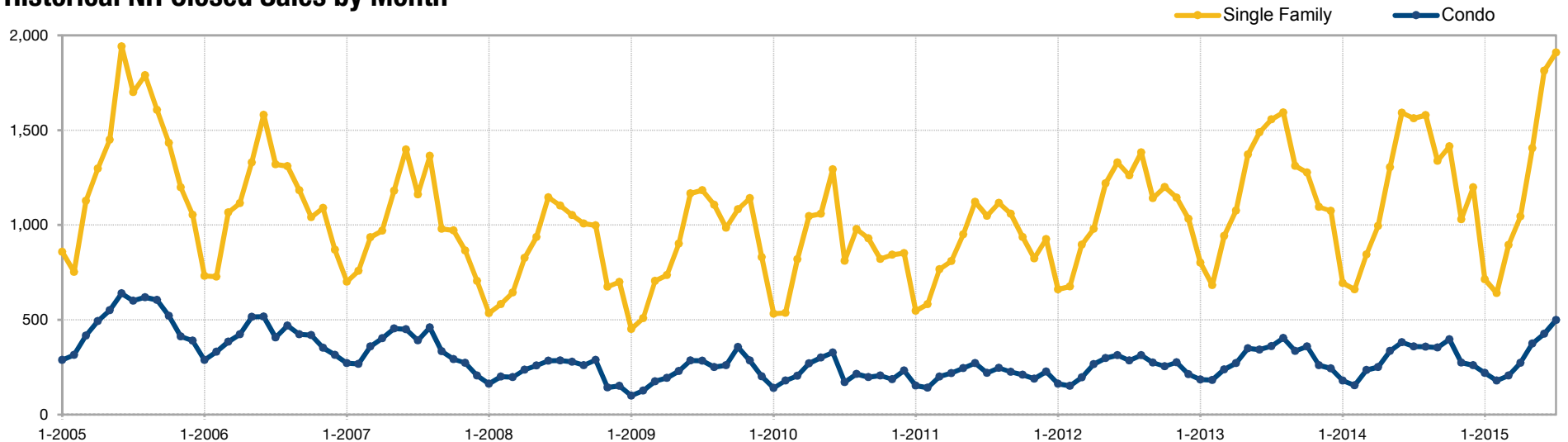


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	1,579	-0.9%	358	-11.4%
Sep-2014	1,338	+2.1%	354	+5.4%
Oct-2014	1,415	+10.8%	397	+10.6%
Nov-2014	1,030	-5.9%	275	+5.8%
Dec-2014	1,199	+11.6%	261	+7.0%
Jan-2015	713	+2.7%	220	+22.2%
Feb-2015	641	-3.0%	179	+15.5%
Mar-2015	894	+5.9%	206	-12.7%
Apr-2015	1,045	+5.0%	273	+9.2%
May-2015	1,405	+7.7%	375	+11.9%
Jun-2015	1,813	+14.0%	426	+11.5%
Jul-2015	1,910	+22.2%	499	+38.6%
12-Month Avg	1,249	+7.0%	319	+9.2%

Historical NH Closed Sales by Month



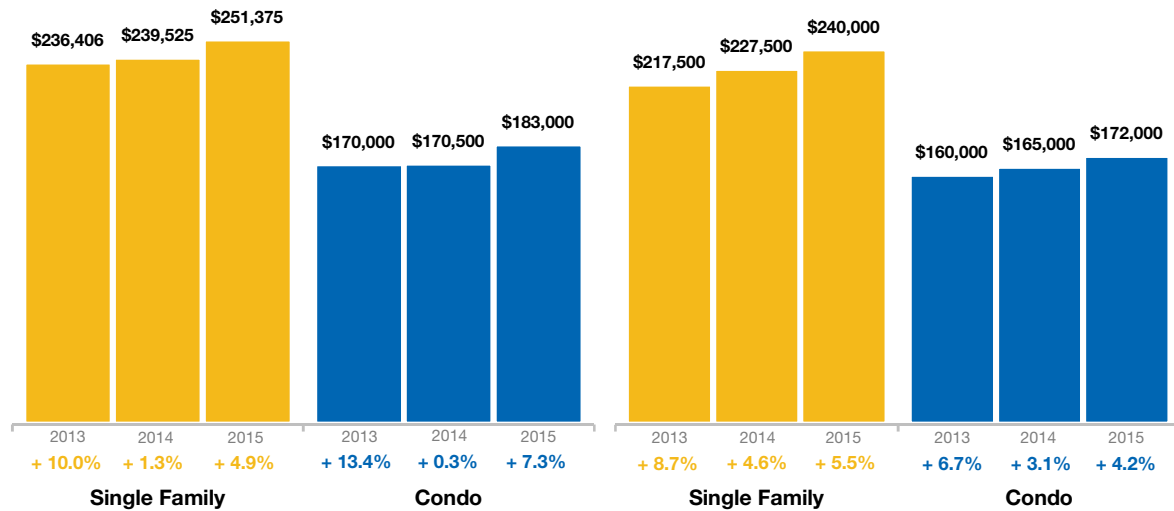
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



July

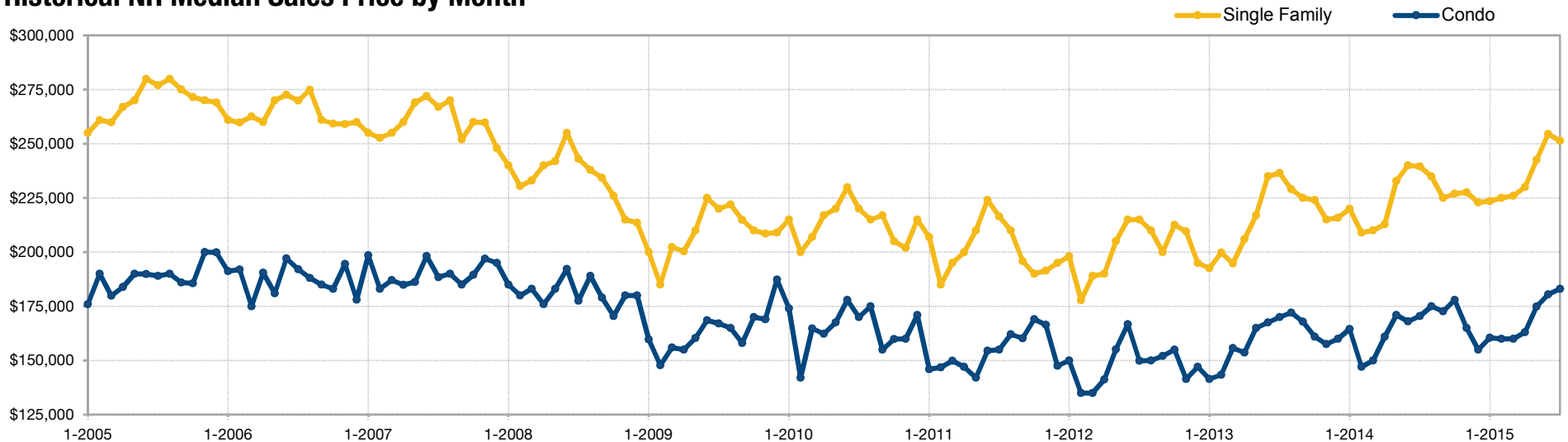
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	\$234,900	+2.6%	\$174,950	+1.7%
Sep-2014	\$225,000	0.0%	\$172,665	+2.8%
Oct-2014	\$227,000	+1.3%	\$177,900	+10.5%
Nov-2014	\$227,500	+5.8%	\$165,000	+4.8%
Dec-2014	\$222,900	+3.2%	\$155,000	-3.1%
Jan-2015	\$223,500	+1.6%	\$160,450	-2.5%
Feb-2015	\$225,000	+7.7%	\$160,000	+8.8%
Mar-2015	\$226,000	+7.6%	\$159,950	+6.6%
Apr-2015	\$230,000	+8.1%	\$163,000	+1.2%
May-2015	\$242,500	+4.2%	\$174,900	+2.3%
Jun-2015	\$254,500	+6.0%	\$180,450	+7.4%
Jul-2015	\$251,375	+4.9%	\$183,000	+7.3%
12-Month Avg*	\$235,000	+4.4%	\$171,000	+3.6%

* Median Sales Price for all properties from August 2014 through July 2015. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month



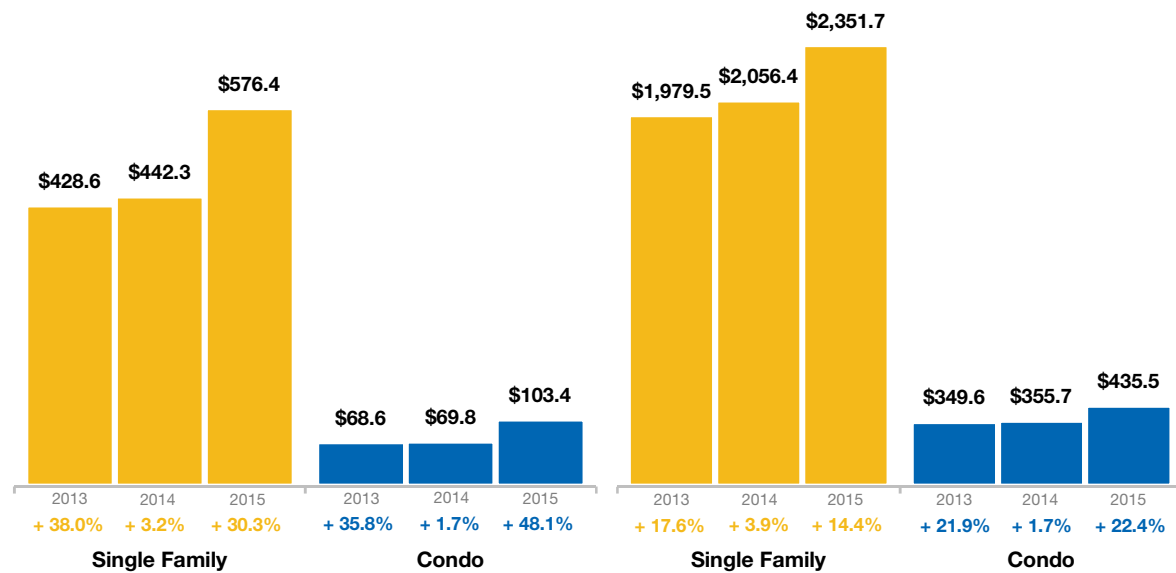
NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



July

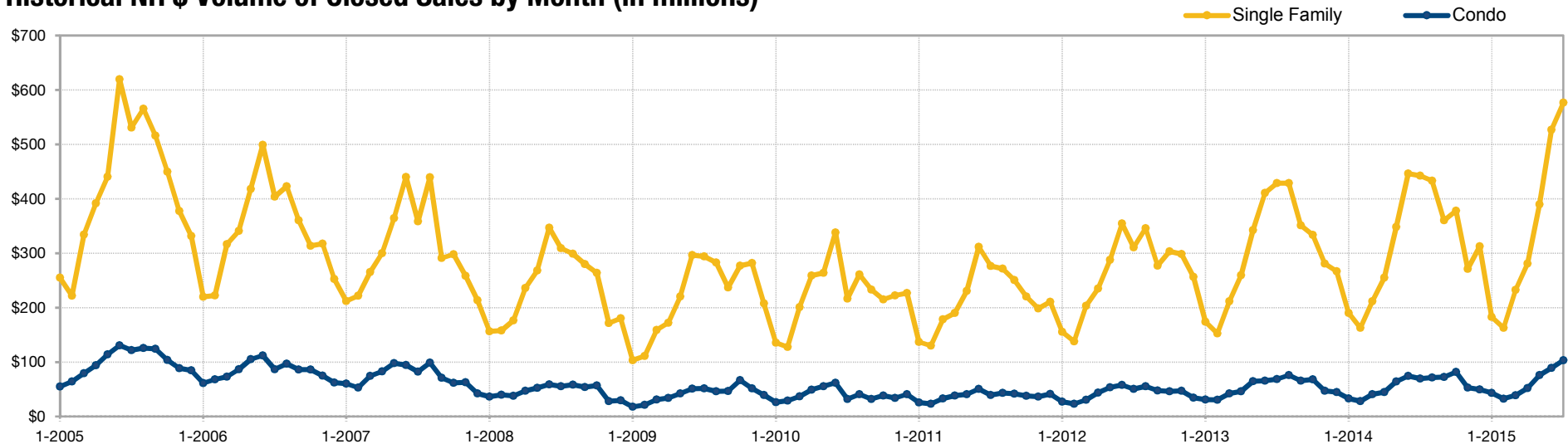
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	\$432.9	+1.0%	\$71.7	-5.8%
Sep-2014	\$360.7	+2.8%	\$72.5	+10.5%
Oct-2014	\$378.2	+13.4%	\$81.7	+19.4%
Nov-2014	\$271.0	-3.5%	\$53.1	+12.3%
Dec-2014	\$312.8	+17.2%	\$49.6	+10.7%
Jan-2015	\$182.7	-3.8%	\$43.3	+31.2%
Feb-2015	\$162.9	0.0%	\$32.6	+16.0%
Mar-2015	\$232.7	+9.9%	\$39.2	-4.2%
Apr-2015	\$280.8	+10.1%	\$52.0	+15.6%
May-2015	\$389.6	+11.9%	\$75.9	+17.9%
Jun-2015	\$526.6	+18.0%	\$89.0	+19.5%
Jul-2015	\$576.4	+30.3%	\$103.4	+48.1%
12-Month Avg*	\$342.3	+10.5%	\$63.7	+16.2%

* \$ Volume of Closed Sales (in millions) for all properties from August 2014 through July 2015. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

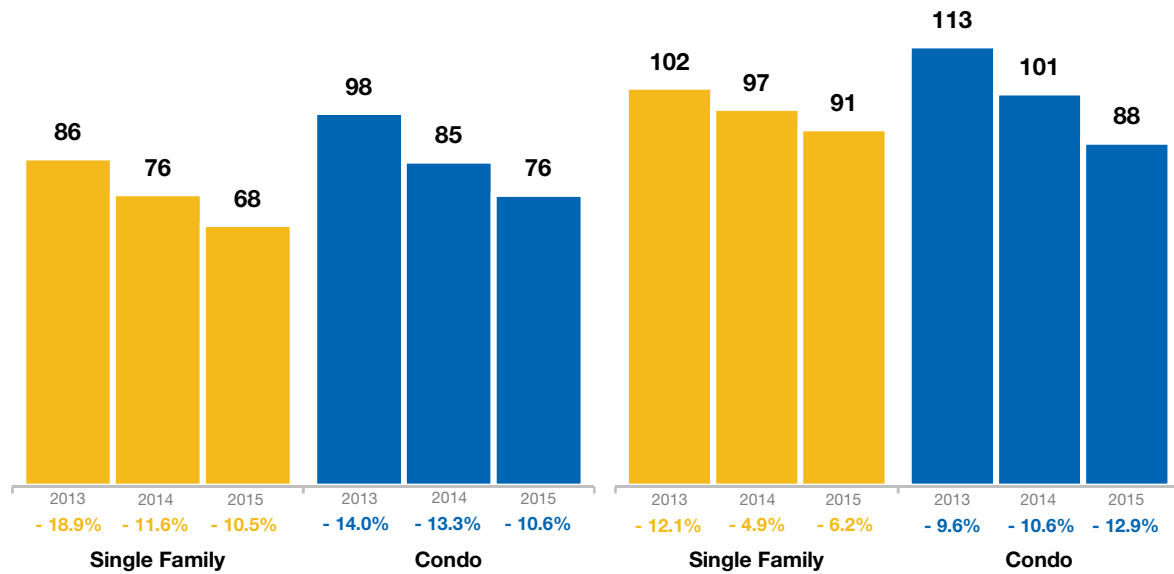


NH Days on Market

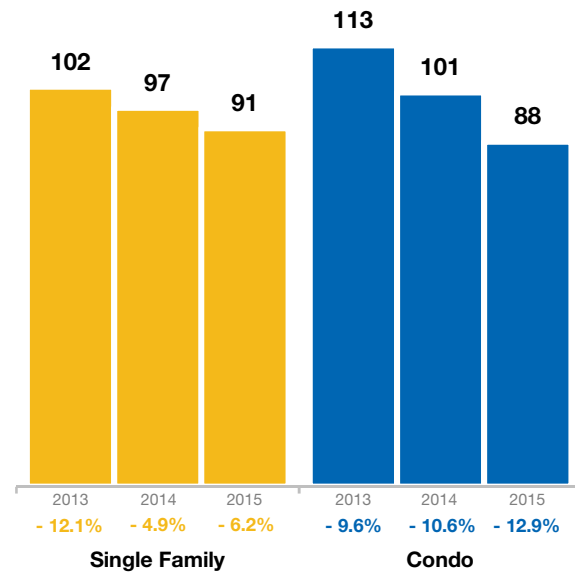
Average number of days between when a property is listed and when an offer is accepted in a given month.



July



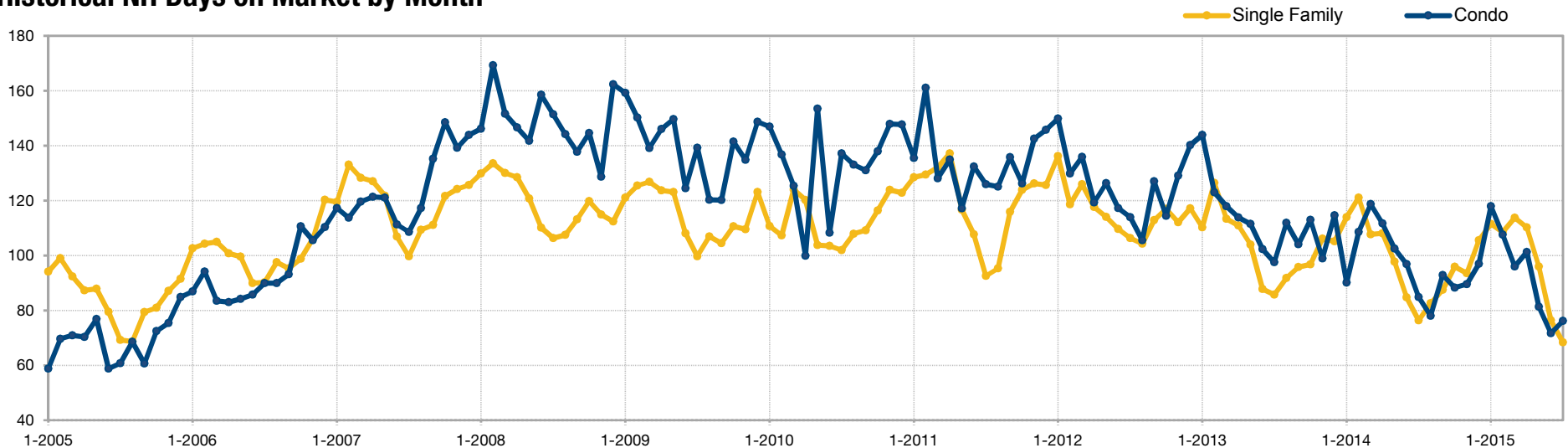
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	83	-9.8%	78	-30.4%
Sep-2014	88	-8.3%	93	-10.6%
Oct-2014	96	-1.0%	88	-22.1%
Nov-2014	94	-11.3%	90	-9.1%
Dec-2014	106	+1.0%	97	-15.7%
Jan-2015	112	-1.8%	118	+31.1%
Feb-2015	109	-9.9%	108	-0.9%
Mar-2015	114	+5.6%	96	-19.3%
Apr-2015	110	+1.9%	101	-9.8%
May-2015	96	-2.0%	81	-20.6%
Jun-2015	76	-10.6%	72	-25.8%
Jul-2015	68	-10.5%	76	-10.6%
12-Month Avg*	92	-5.7%	88	-15.4%

* Days on Market for all properties from August 2014 through July 2015. This is not the average of the individual figures above.

Historical NH Days on Market by Month

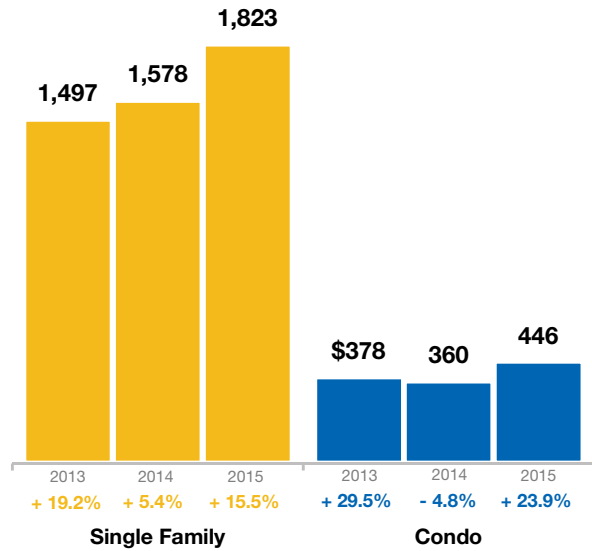


NH Pending Sales

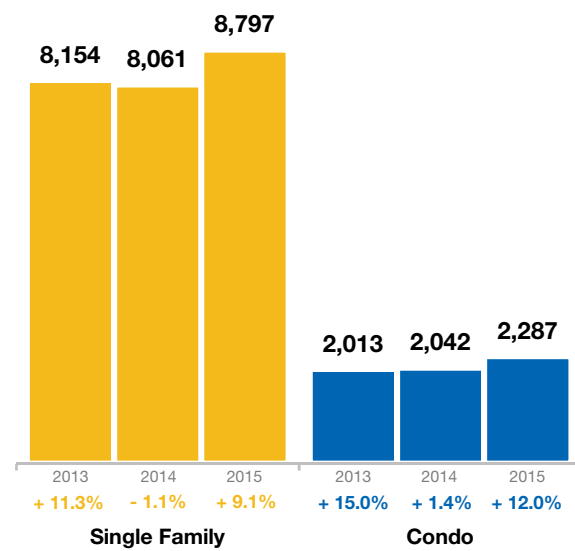
A count of the properties on which offers have been accepted in a given month.



July

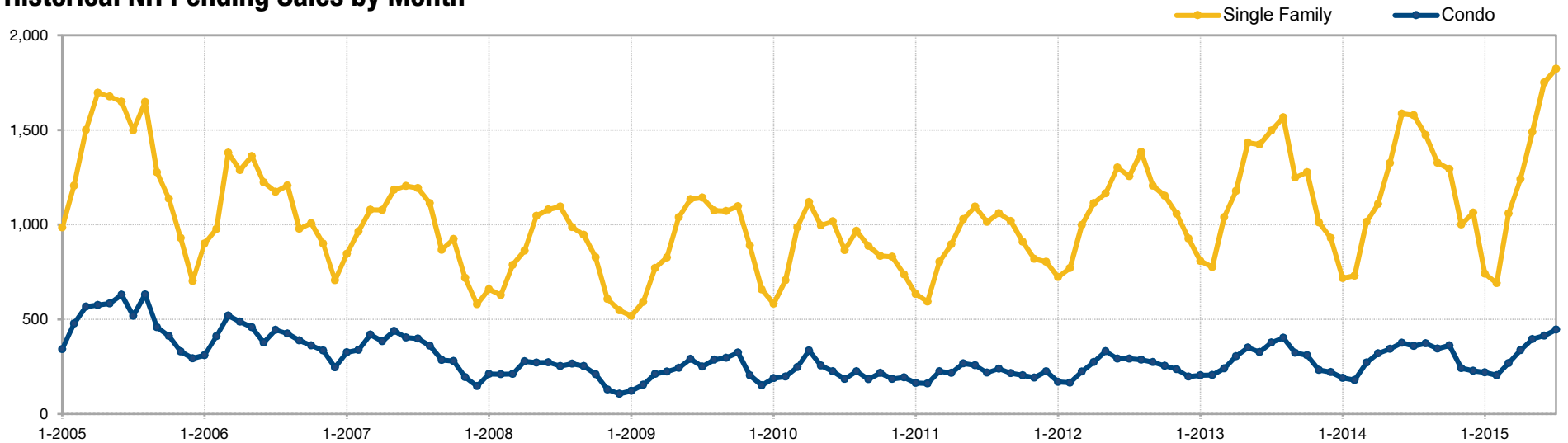


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	1,473	-5.9%	374	-7.2%
Sep-2014	1,327	+6.2%	346	+7.1%
Oct-2014	1,293	+1.3%	362	+16.4%
Nov-2014	1,001	-1.1%	242	+3.9%
Dec-2014	1,064	+14.5%	229	+3.2%
Jan-2015	742	+3.5%	220	+15.2%
Feb-2015	691	-5.3%	205	+14.5%
Mar-2015	1,059	+4.3%	269	-1.1%
Apr-2015	1,241	+11.9%	337	+5.3%
May-2015	1,490	+12.4%	396	+15.1%
Jun-2015	1,751	+10.4%	414	+10.1%
Jul-2015	1,823	+15.5%	446	+23.9%
12-Month Avg	1,246	+6.1%	320	+8.7%

Historical NH Pending Sales by Month

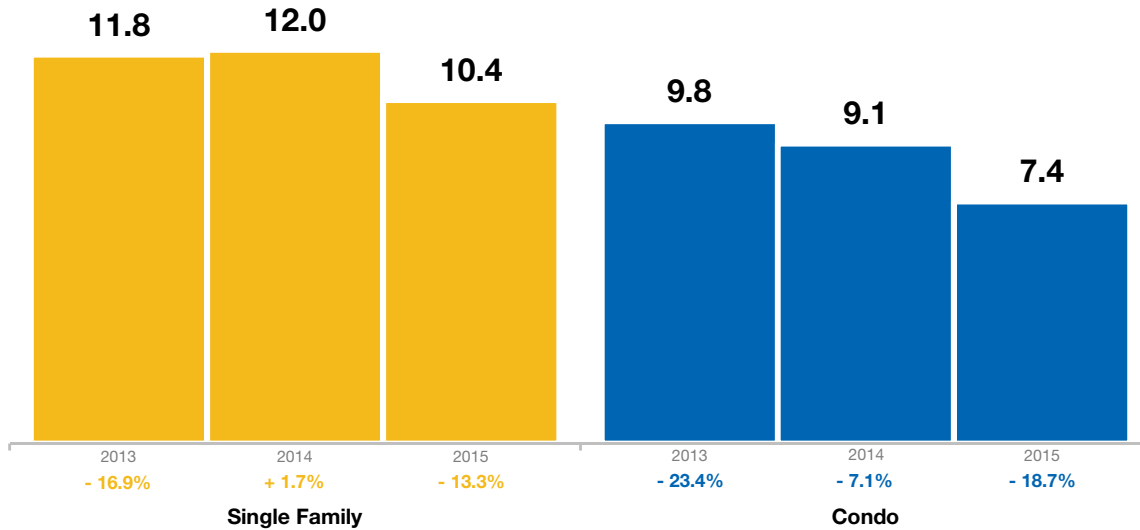


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



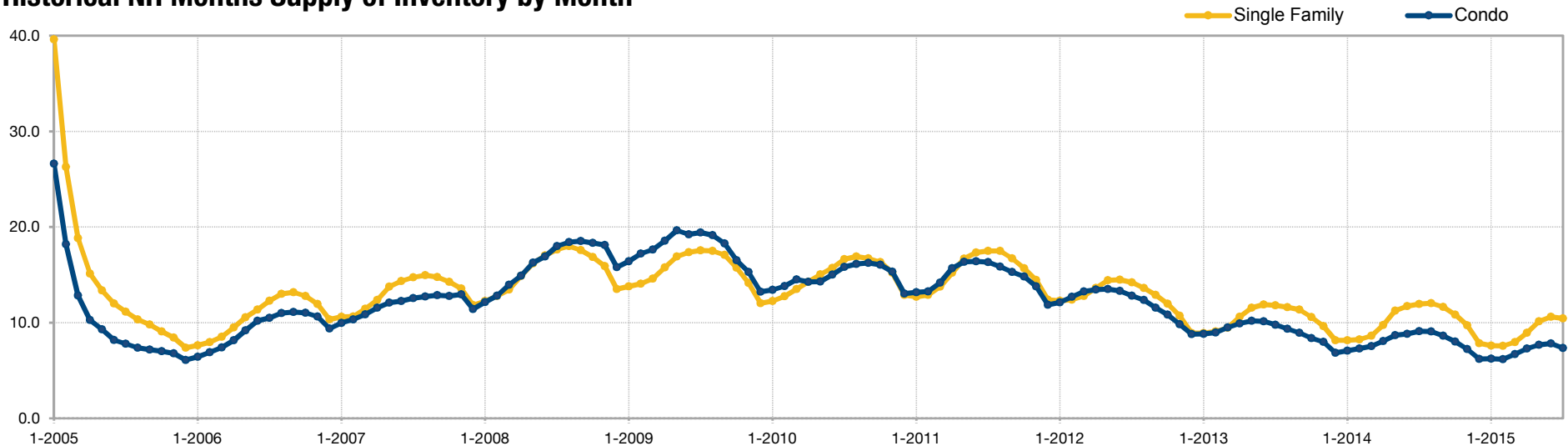
July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	12.0	+3.4%	9.1	-3.2%
Sep-2014	11.6	+1.8%	8.6	-3.4%
Oct-2014	10.8	+1.9%	8.0	-4.8%
Nov-2014	9.7	+1.0%	7.2	-10.0%
Dec-2014	7.9	-3.7%	6.2	-10.1%
Jan-2015	7.6	-7.3%	6.2	-12.7%
Feb-2015	7.6	-7.3%	6.2	-15.1%
Mar-2015	8.0	-7.0%	6.7	-11.8%
Apr-2015	8.9	-8.2%	7.3	-9.9%
May-2015	10.1	-10.6%	7.7	-11.5%
Jun-2015	10.6	-9.4%	7.8	-11.4%
Jul-2015	10.4	-13.3%	7.4	-18.7%
12-Month Avg*	9.6	-4.8%	7.4	-9.9%

* Months Supply for all properties from August 2014 through July 2015. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

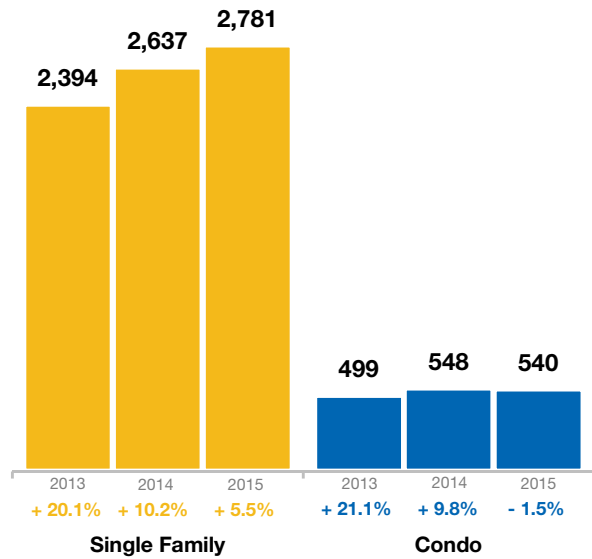


NH New Listings

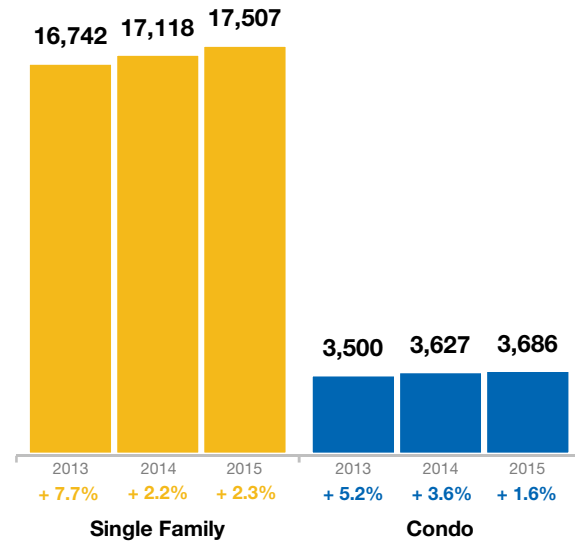
A count of the properties that have been newly listed on the market in a given month.



July

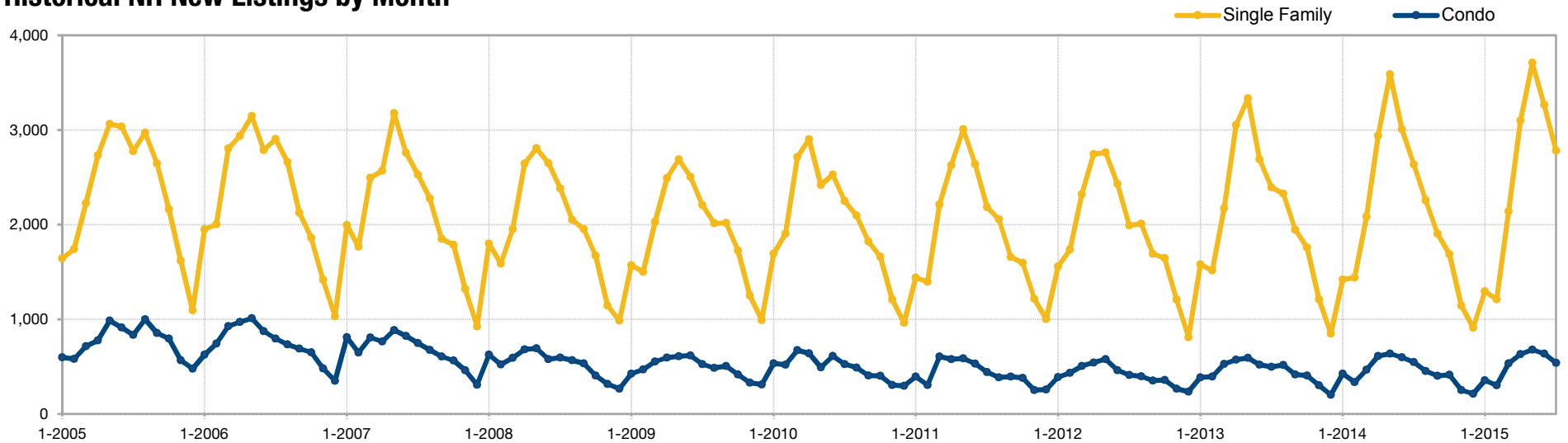


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	2,258	-2.9%	454	-12.4%
Sep-2014	1,904	-2.3%	404	-3.6%
Oct-2014	1,688	-4.0%	415	+2.0%
Nov-2014	1,145	-5.5%	253	-16.2%
Dec-2014	911	+7.1%	215	+5.9%
Jan-2015	1,296	-8.8%	357	-16.0%
Feb-2015	1,213	-15.8%	303	-10.1%
Mar-2015	2,141	+2.7%	534	+13.9%
Apr-2015	3,099	+5.4%	633	+3.4%
May-2015	3,710	+3.4%	680	+6.8%
Jun-2015	3,267	+8.6%	639	+6.7%
Jul-2015	2,781	+5.5%	540	-1.5%
12-Month Avg	2,101	+0.8%	456	-0.9%

Historical NH New Listings by Month

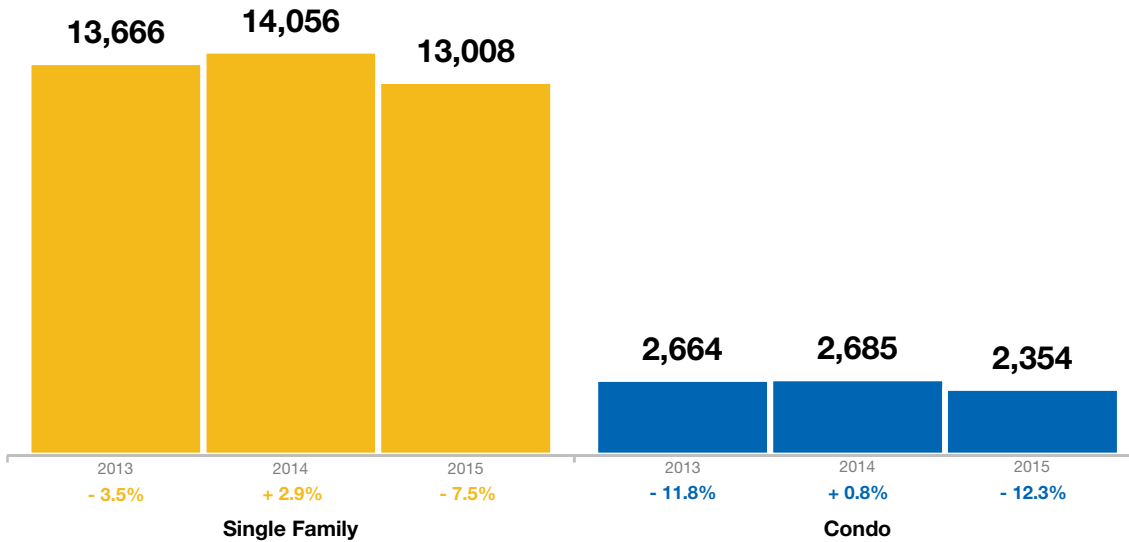


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

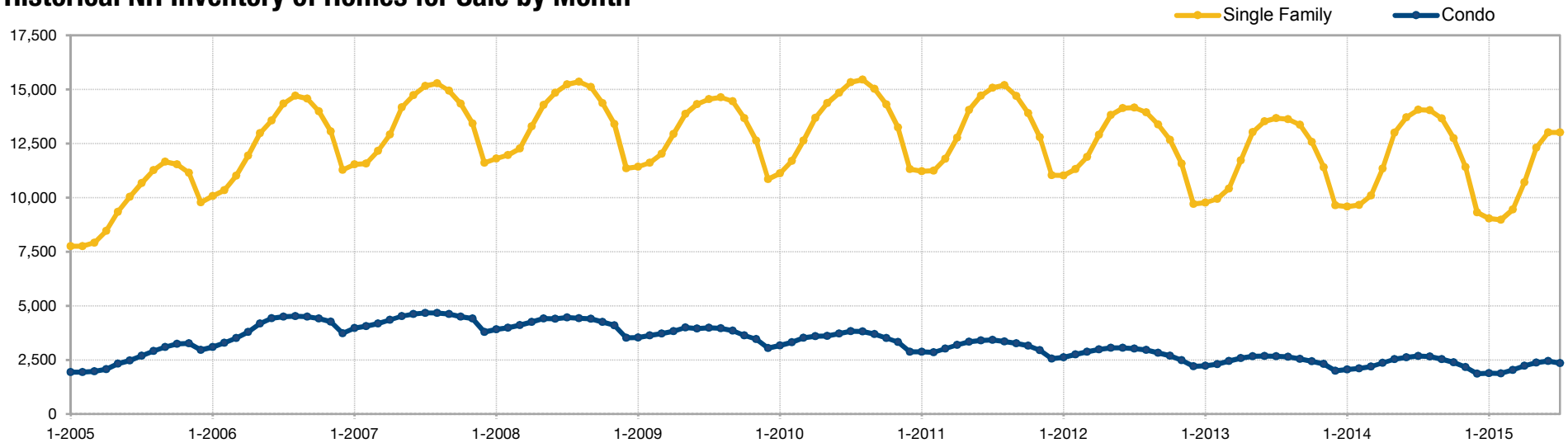


July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	14,041	+3.1%	2,652	+0.5%
Sep-2014	13,653	+2.2%	2,537	-0.6%
Oct-2014	12,739	+1.3%	2,390	-1.9%
Nov-2014	11,415	+0.1%	2,164	-6.6%
Dec-2014	9,311	-3.4%	1,865	-6.8%
Jan-2015	9,033	-5.7%	1,884	-8.5%
Feb-2015	8,971	-7.1%	1,881	-10.8%
Mar-2015	9,445	-6.4%	2,038	-7.3%
Apr-2015	10,703	-5.6%	2,228	-5.8%
May-2015	12,302	-5.3%	2,382	-6.1%
Jun-2015	13,011	-5.1%	2,447	-6.4%
Jul-2015	13,008	-7.5%	2,354	-12.3%
12-Month Avg	11,469	-3.1%	2,235	-5.9%

Historical NH Inventory of Homes for Sale by Month



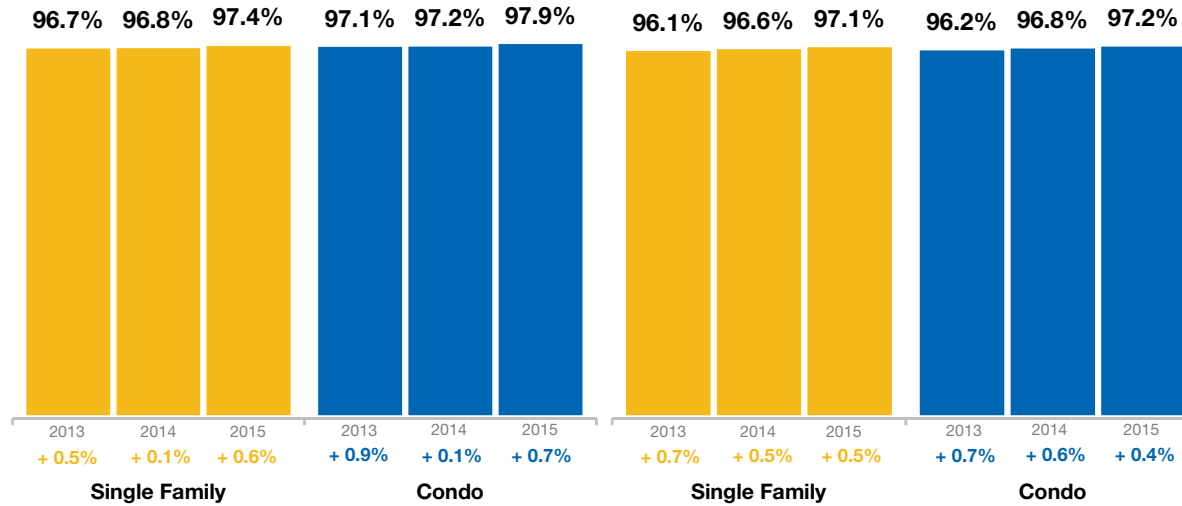
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

July

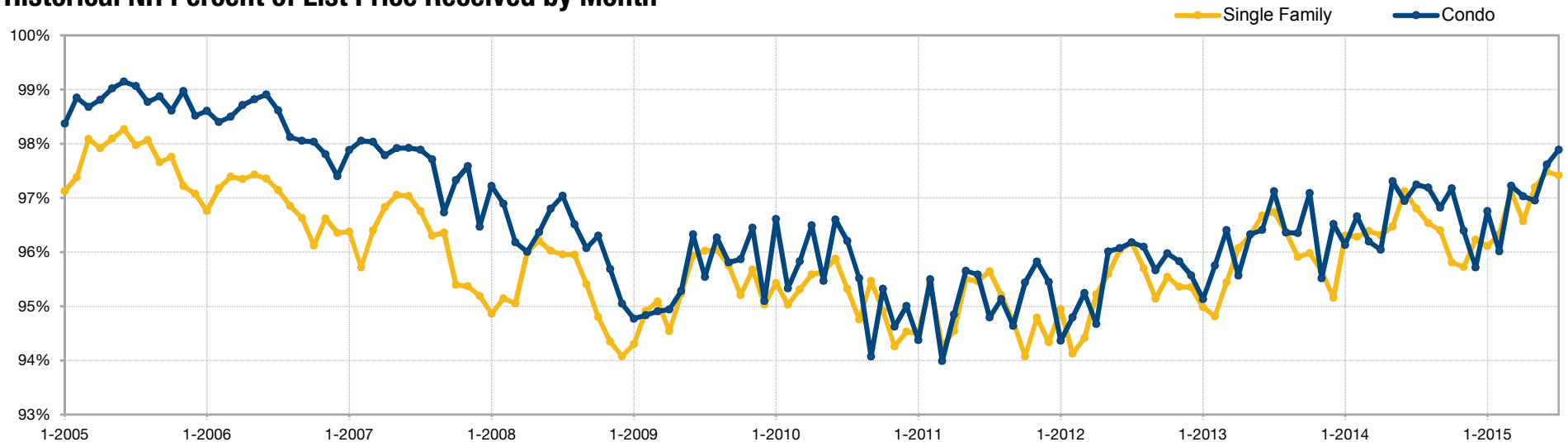
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	96.5%	+0.1%	97.2%	+0.8%
Sep-2014	96.4%	+0.5%	96.8%	+0.4%
Oct-2014	95.8%	-0.2%	97.2%	+0.1%
Nov-2014	95.7%	+0.1%	96.4%	+0.9%
Dec-2014	96.2%	+1.1%	95.7%	-0.8%
Jan-2015	96.1%	-0.2%	96.8%	+0.7%
Feb-2015	96.3%	0.0%	96.0%	-0.7%
Mar-2015	97.1%	+0.7%	97.2%	+1.0%
Apr-2015	96.6%	+0.3%	97.0%	+1.0%
May-2015	97.2%	+0.7%	96.9%	-0.4%
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.4%	+0.6%	97.9%	+0.7%
12-Month Avg*	96.7%	+0.4%	97.0%	+0.4%

* Pct. of List Price Received for all properties from August 2014 through July 2015. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



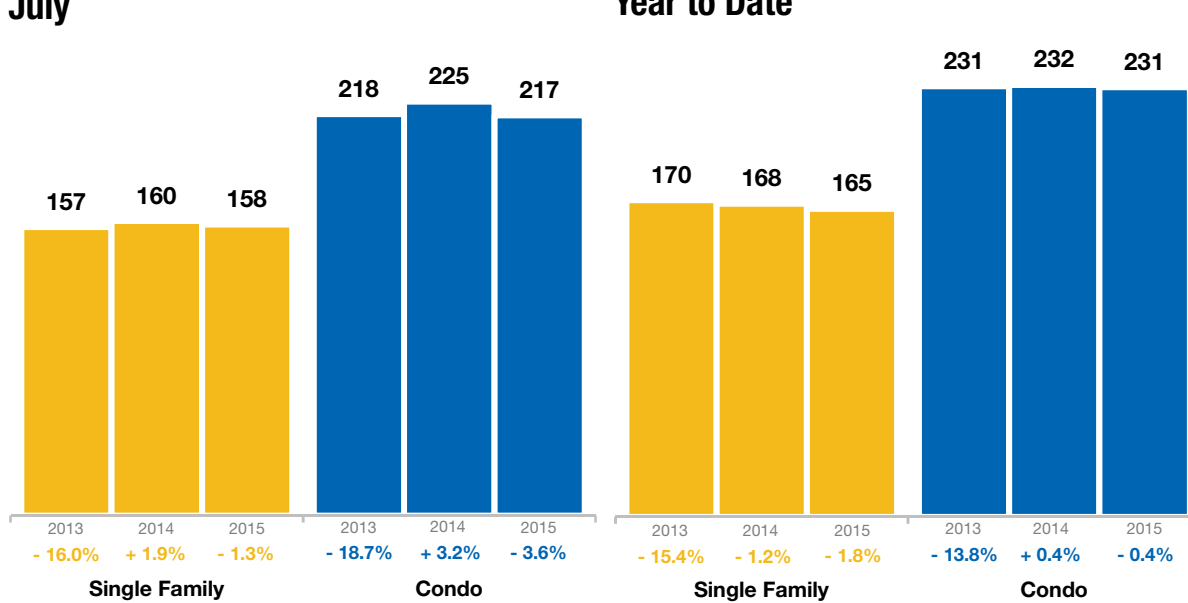
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

July

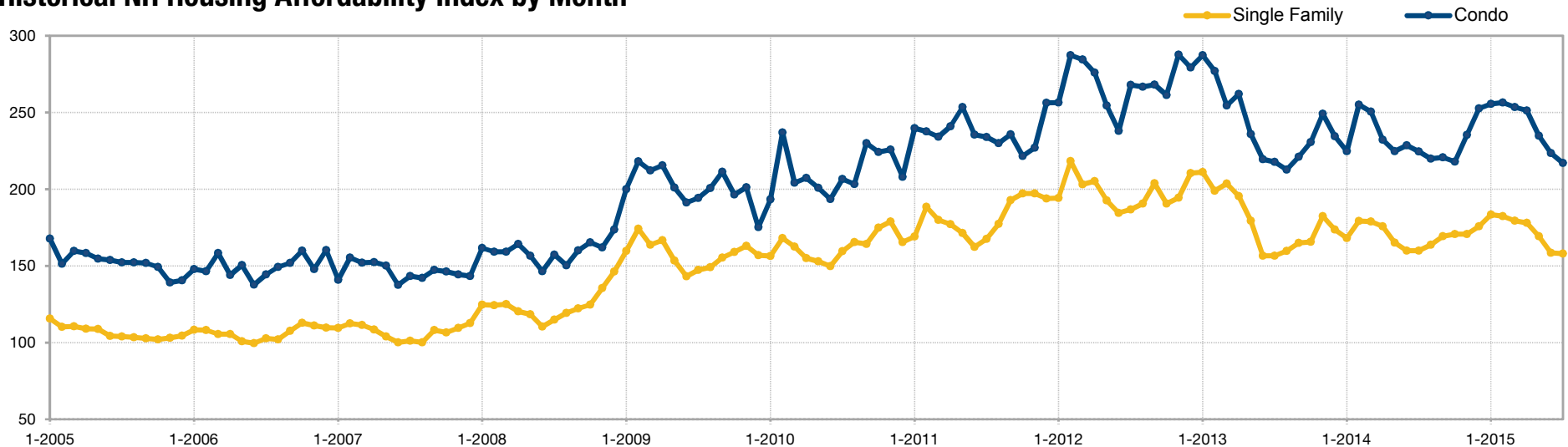
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2014	164	+2.5%	220	+3.3%
Sep-2014	169	+2.4%	221	0.0%
Oct-2014	171	+3.0%	218	-5.6%
Nov-2014	171	-6.0%	235	-5.6%
Dec-2014	176	+1.1%	253	+8.1%
Jan-2015	183	+8.9%	256	+13.8%
Feb-2015	182	+1.7%	256	+0.4%
Mar-2015	179	0.0%	253	+0.8%
Apr-2015	178	+1.1%	251	+8.2%
May-2015	169	+2.4%	235	+4.4%
Jun-2015	159	-0.6%	224	-2.2%
Jul-2015	158	-1.3%	217	-3.6%
12-Month Avg*	172	-6.8%	169	-6.6%

* Affordability Index for all properties from August 2014 through July 2015. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2014	7-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		2,019	2,532	+ 25.4%	10,097	11,188	+ 10.8%
Median Sales Price		\$219,900	\$233,250	+ 6.1%	\$207,000	\$220,900	+ 6.7%
\$ Volume of Closed Sales (in millions)		\$516.8	\$686.7	+ 32.9%	\$2,438.7	\$2,818.1	+ 15.6%
Days on Market		79	71	- 10.1%	98	91	- 7.1%
Pending Sales		2,042	2,386	+ 16.8%	10,693	11,690	+ 9.3%
Months Supply		11.3	9.7	- 14.2%	--	--	--
New Listings		3,356	3,501	+ 4.3%	21,764	22,147	+ 1.8%
Homes for Sale		17,513	15,979	- 8.8%	--	--	--
Pct. of List Price Received		96.6%	97.2%	+ 0.6%	96.3%	96.8%	+ 0.5%
Affordability Index		174	170	- 2.2%	185	180	- 2.8%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2014	7-2015	+ / -	7-2014	7-2015	+ / -	7-2014	7-2015	+ / -	7-2014	7-2015	+ / -	7-2014	7-2015	+ / -
Belknap	78	135	+ 73.1%	\$190,500	\$233,625	+ 22.6%	\$26.8	\$51.2	+ 91.5%	85	103	+ 21.2%	78	124	+ 59.0%
Belknap Year-to-Date	425	496	+ 16.7%	\$195,000	\$215,000	+ 10.3%	\$125.7	\$158.6	+ 26.1%	119	119	0.0%	443	515	+ 16.3%
Carroll	68	110	+ 61.8%	\$176,950	\$219,750	+ 24.2%	\$20.1	\$37.8	+ 88.3%	126	107	- 15.1%	93	119	+ 28.0%
Carroll Year-to-Date	441	497	+ 12.7%	\$185,000	\$198,000	+ 7.0%	\$121.4	\$141.3	+ 16.4%	146	146	0.0%	465	511	+ 9.9%
Cheshire	78	105	+ 34.6%	\$182,000	\$172,000	- 5.5%	\$18.5	\$20.0	+ 7.9%	96	70	- 27.1%	71	87	+ 22.5%
Cheshire Year-to-Date	395	466	+ 18.0%	\$160,000	\$168,450	+ 5.3%	\$77.8	\$88.6	+ 13.9%	123	116	- 5.7%	407	460	+ 13.0%
Coos	34	39	+ 14.7%	\$82,500	\$82,500	0.0%	\$3.2	\$4.1	+ 29.9%	122	241	+ 97.5%	37	41	+ 10.8%
Coos Year-to-Date	177	227	+ 28.2%	\$80,000	\$84,000	+ 5.0%	\$17.6	\$23.9	+ 35.4%	187	195	+ 4.3%	185	233	+ 25.9%
Grafton	94	112	+ 19.1%	\$209,000	\$198,633	- 5.0%	\$26.4	\$33.1	+ 25.0%	119	101	- 15.1%	94	104	+ 10.6%
Grafton Year-to-Date	469	552	+ 17.7%	\$183,800	\$190,000	+ 3.4%	\$127.3	\$149.7	+ 17.7%	132	131	- 0.8%	484	555	+ 14.7%
Hillsborough	421	520	+ 23.5%	\$235,000	\$265,500	+ 13.0%	\$107.1	\$152.8	+ 42.6%	56	48	- 14.3%	431	504	+ 16.9%
Hillsborough Year-to-Date	1,985	2,223	+ 12.0%	\$230,000	\$250,000	+ 8.7%	\$509.1	\$619.2	+ 21.6%	73	62	- 15.1%	2,119	2,333	+ 10.1%
Merrimack	176	216	+ 22.7%	\$215,000	\$214,500	- 0.2%	\$43.5	\$54.4	+ 25.1%	91	73	- 19.8%	168	215	+ 28.0%
Merrimack Year-to-Date	856	916	+ 7.0%	\$215,000	\$210,000	- 2.3%	\$207.7	\$212.8	+ 2.5%	103	94	- 8.7%	910	971	+ 6.7%
Rockingham	421	485	+ 15.2%	\$306,000	\$329,450	+ 7.7%	\$149.9	\$178.2	+ 18.9%	66	51	- 22.7%	419	434	+ 3.6%
Rockingham Year-to-Date	1,939	2,088	+ 7.7%	\$289,900	\$312,000	+ 7.6%	\$653.5	\$734.1	+ 12.3%	78	73	- 6.4%	2,034	2,202	+ 8.3%
Strafford	143	148	+ 3.5%	\$214,900	\$223,950	+ 4.2%	\$36.0	\$36.0	- 0.2%	71	51	- 28.2%	142	156	+ 9.9%
Strafford Year-to-Date	712	728	+ 2.2%	\$208,500	\$220,000	+ 5.5%	\$168.1	\$175.0	+ 4.1%	92	82	- 10.9%	759	778	+ 2.5%
Sullivan	50	40	- 20.0%	\$131,500	\$190,000	+ 44.5%	\$10.8	\$8.8	- 18.7%	78	112	+ 43.6%	45	39	- 13.3%
Sullivan Year-to-Date	254	228	- 10.2%	\$140,000	\$159,900	+ 14.2%	\$48.1	\$48.5	+ 0.7%	128	143	+ 11.7%	255	239	- 6.3%
Entire State	1,563	1,910	+ 22.2%	\$239,525	\$251,375	+ 4.9%	\$442.3	\$576.4	+ 30.3%	76	68	- 10.5%	1,578	1,823	+ 15.5%
Entire State Year-to-Date	7,653	8,421	+ 10.0%	\$227,500	\$240,000	+ 5.5%	\$2,056.4	\$2,351.7	+ 14.4%	97	91	- 6.2%	8,061	8,797	+ 9.1%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2014	7-2015	+ / -	7-2014	7-2015	+ / -	7-2014	7-2015	+ / -	7-2014	7-2015	+ / -	7-2014	7-2015	+ / -
Belknap	17	30	+ 76.5%	\$173,000	\$161,250	- 6.8%	\$3.5	\$6.0	+ 73.5%	172	126	- 26.7%	20	28	+ 40.0%
Belknap Year-to-Date	97	121	+ 24.7%	\$130,000	\$158,000	+ 21.5%	\$15.7	\$23.9	+ 51.9%	139	118	- 15.1%	100	123	+ 23.0%
Carroll	14	22	+ 57.1%	\$147,500	\$127,500	- 13.6%	\$2.1	\$3.9	+ 87.8%	68	78	+ 14.7%	12	25	+ 108.3%
Carroll Year-to-Date	113	114	+ 0.9%	\$145,000	\$167,750	+ 15.7%	\$18.7	\$22.1	+ 18.4%	135	126	- 6.7%	108	117	+ 8.3%
Cheshire	5	14	+ 180.0%	\$150,140	\$149,500	- 0.4%	\$0.7	\$2.2	+ 210.9%	45	126	+ 180.0%	6	13	+ 116.7%
Cheshire Year-to-Date	25	42	+ 68.0%	\$134,000	\$142,450	+ 6.3%	\$3.2	\$5.9	+ 84.8%	133	135	+ 1.5%	28	43	+ 53.6%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	10	10	0.0%	\$264,500	\$341,250	+ 29.0%	\$4.0	\$4.0	+ 0.7%	95	221	+ 132.6%	10	10	0.0%
Grafton	44	42	- 4.5%	\$179,250	\$134,000	- 25.2%	\$7.8	\$6.6	- 16.1%	151	126	- 16.6%	39	40	+ 2.6%
Grafton Year-to-Date	205	210	+ 2.4%	\$165,000	\$159,500	- 3.3%	\$35.8	\$38.5	+ 7.3%	180	166	- 7.8%	215	210	- 2.3%
Hillsborough	116	169	+ 45.7%	\$160,900	\$178,500	+ 10.9%	\$20.7	\$32.2	+ 55.9%	70	47	- 32.9%	115	143	+ 24.3%
Hillsborough Year-to-Date	654	686	+ 4.9%	\$158,000	\$165,250	+ 4.6%	\$116.3	\$126.6	+ 8.8%	76	60	- 21.1%	695	737	+ 6.0%
Merrimack	23	38	+ 65.2%	\$119,500	\$171,750	+ 43.7%	\$3.3	\$7.0	+ 111.9%	87	113	+ 29.9%	29	39	+ 34.5%
Merrimack Year-to-Date	139	157	+ 12.9%	\$157,000	\$164,900	+ 5.0%	\$21.8	\$26.3	+ 20.3%	112	97	- 13.4%	152	169	+ 11.2%
Rockingham	125	161	+ 28.8%	\$209,000	\$249,900	+ 19.6%	\$29.4	\$41.4	+ 40.6%	66	66	0.0%	119	132	+ 10.9%
Rockingham Year-to-Date	565	726	+ 28.5%	\$199,900	\$214,000	+ 7.1%	\$126.2	\$172.1	+ 36.3%	81	74	- 8.6%	639	754	+ 18.0%
Strafford	12	19	+ 58.3%	\$132,950	\$161,000	+ 21.1%	\$1.6	\$3.1	+ 91.6%	62	77	+ 24.2%	16	21	+ 31.3%
Strafford Year-to-Date	71	96	+ 35.2%	\$130,500	\$138,000	+ 5.7%	\$10.6	\$14.0	+ 32.5%	83	71	- 14.5%	76	108	+ 42.1%
Sullivan	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	18	16	- 11.1%	\$168,125	\$127,500	- 24.2%	\$3.3	\$2.2	- 34.8%	301	243	- 19.3%	18	16	- 11.1%
Entire State	360	499	+ 38.6%	\$170,500	\$183,000	+ 7.3%	\$69.8	\$103.4	+ 48.1%	85	76	- 10.6%	360	446	+ 23.9%
Entire State Year-to-Date	1,898	2,178	+ 14.8%	\$165,000	\$172,000	+ 4.2%	\$355.7	\$435.5	+ 22.4%	101	88	- 12.9%	2,042	2,287	+ 12.0%