



NH Monthly Indicators

September 2015

The third quarter of 2015 has ticked its last tock with the hands pointing firmly upon a reliable clock of a market. Although noon and 6:30 fluctuations are present even within the same states and cities, the overall tempo of real estate potential is experiencing a healthy number of good omens. The job market has shown continual improvement, jobless rates are down, real average hourly and weekly earnings have been up and there has been good news in new household formation.

New Listings were up 11.0 percent for single family homes and 16.3 percent for condo properties. Pending Sales increased 16.8 percent for single family homes and 15.0 percent for condo properties.

The Median Sales Price was up 10.0 percent to \$247,500 for single family homes but decreased 1.7 percent to \$169,700 for condo properties. Months Supply of Inventory decreased 17.2 percent for single family units and 23.0 percent for condo units.

With positive economic news coming from many angles, there are no imminent factors to prepare for beyond the typical seasonal drop-off. From the mouths of market-analyzing pundits, we are in the midst of one of the healthiest housing markets in the past 15 years. The one thing we were anticipating in September, an increase in interest rates, did not happen. It most likely will before year's end. Until then, get out and enjoy the season.

Monthly Snapshot

+ 20.8% **+ 10.0%** **+ 29.8%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2014	9-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		1,339	1,617	+ 20.8%	10,571	11,781	+ 11.4%
Median Sales Price		\$225,000	\$247,500	+ 10.0%	\$228,000	\$242,000	+ 6.1%
\$ Volume of Closed Sales (in millions)		\$361.2	\$468.8	+ 29.8%	\$2,850.5	\$3,315.1	+ 16.3%
Days on Market		87	77	- 11.5%	93	86	- 7.5%
Pending Sales		1,329	1,552	+ 16.8%	10,865	12,063	+ 11.0%
Months Supply		11.6	9.6	- 17.2%	--	--	--
New Listings		1,901	2,110	+ 11.0%	21,266	21,964	+ 3.3%
Homes for Sale		13,641	12,388	- 9.2%	--	--	--
Pct. of List Price Received		96.4%	97.2%	+ 0.8%	96.6%	97.1%	+ 0.5%
Affordability Index		169	163	- 3.6%	167	167	0.0%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



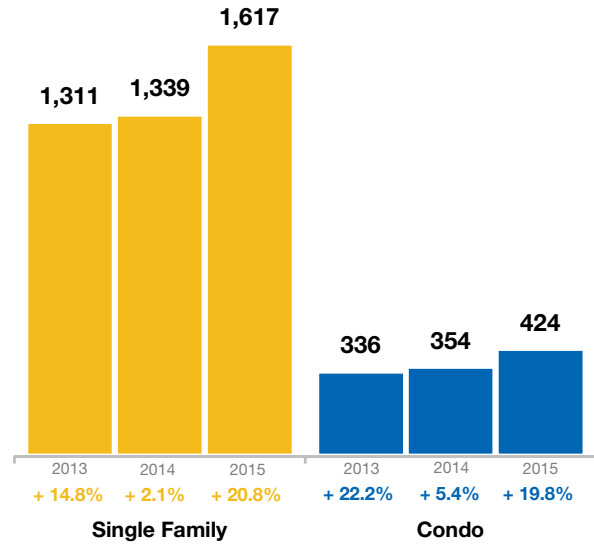
Key Metrics	Historical Sparkbars	9-2014	9-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		354	424	+ 19.8%	2,610	3,027	+ 16.0%
Median Sales Price		\$172,665	\$169,700	- 1.7%	\$167,950	\$172,000	+ 2.4%
\$ Volume of Closed Sales (in millions)		\$72.5	\$82.1	+ 13.2%	\$500.0	\$605.1	+ 21.0%
Days on Market		93	86	- 7.5%	96	84	- 12.5%
Pending Sales		346	398	+ 15.0%	2,754	3,121	+ 13.3%
Months Supply		8.7	6.7	- 23.0%	--	--	--
New Listings		404	470	+ 16.3%	4,482	4,652	+ 3.8%
Homes for Sale		2,559	2,224	- 13.1%	--	--	--
Pct. of List Price Received		96.8%	97.1%	+ 0.3%	96.8%	97.3%	+ 0.5%
Affordability Index		221	238	+ 7.7%	227	235	+ 3.5%

NH Closed Sales

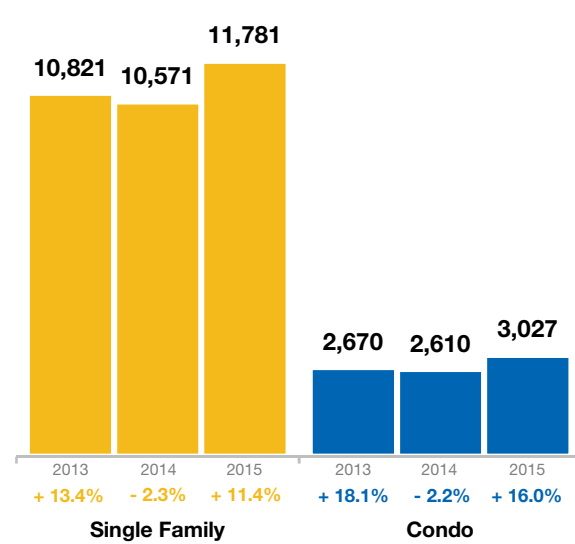
A count of the actual sales that closed in a given month.



September

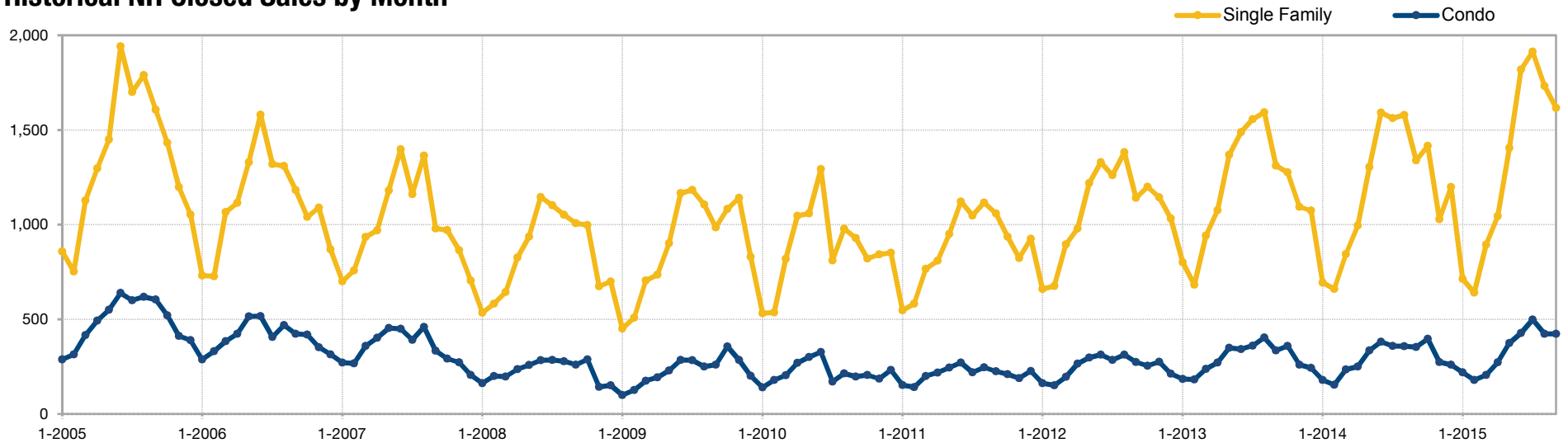


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	1,416	+10.9%	397	+10.6%
Nov-2014	1,029	-5.9%	275	+5.8%
Dec-2014	1,199	+11.6%	261	+7.0%
Jan-2015	713	+2.7%	220	+22.2%
Feb-2015	641	-3.0%	179	+15.5%
Mar-2015	895	+6.0%	206	-12.7%
Apr-2015	1,045	+5.0%	273	+9.2%
May-2015	1,405	+7.7%	375	+11.9%
Jun-2015	1,819	+14.3%	428	+12.0%
Jul-2015	1,914	+22.5%	499	+38.6%
Aug-2015	1,732	+9.7%	423	+18.2%
Sep-2015	1,617	+20.8%	424	+19.8%
12-Month Avg	1,285	+10.1%	330	+14.0%

Historical NH Closed Sales by Month

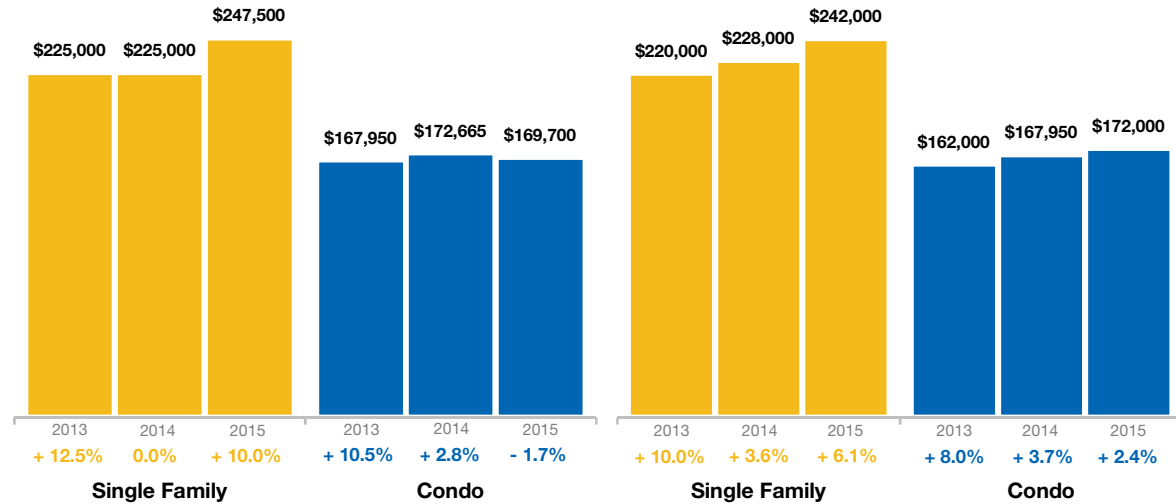


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September

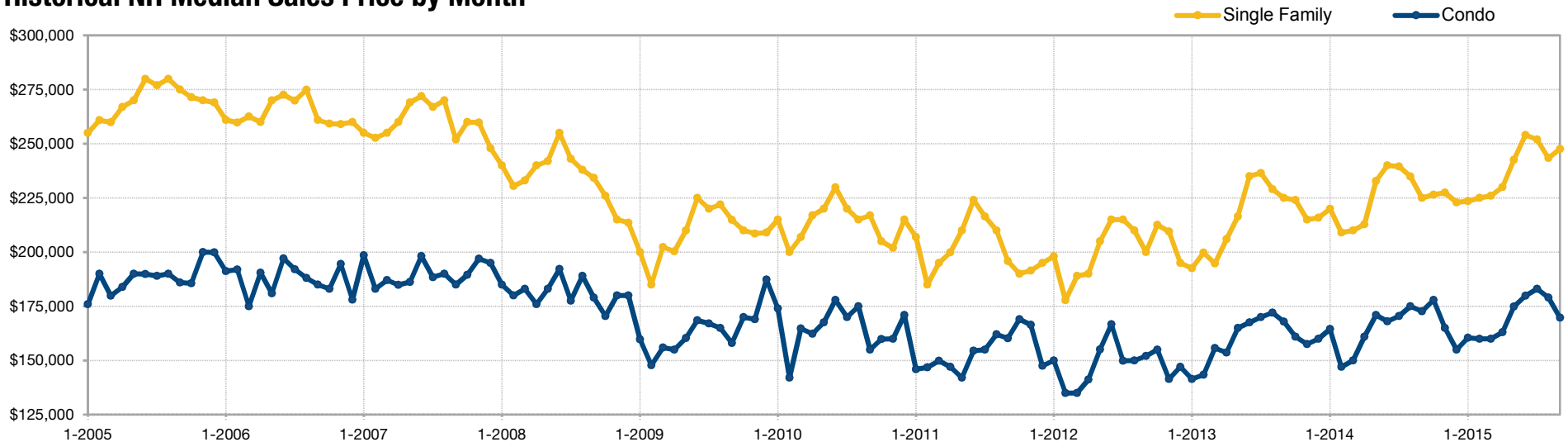


Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	\$226,500	+1.1%	\$177,900	+10.5%
Nov-2014	\$227,475	+5.8%	\$165,000	+4.8%
Dec-2014	\$222,900	+3.2%	\$155,000	-3.1%
Jan-2015	\$223,500	+1.6%	\$160,450	-2.5%
Feb-2015	\$225,000	+7.7%	\$160,000	+8.8%
Mar-2015	\$226,000	+7.6%	\$159,950	+6.6%
Apr-2015	\$230,000	+8.1%	\$163,000	+1.2%
May-2015	\$242,500	+4.2%	\$174,900	+2.3%
Jun-2015	\$254,000	+5.8%	\$179,900	+7.1%
Jul-2015	\$252,000	+5.2%	\$183,000	+7.3%
Aug-2015	\$243,450	+3.6%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,700	-1.7%
12-Month Avg*	\$238,000	+5.8%	\$170,210	+2.5%

* Median Sales Price for all properties from October 2014 through September 2015. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

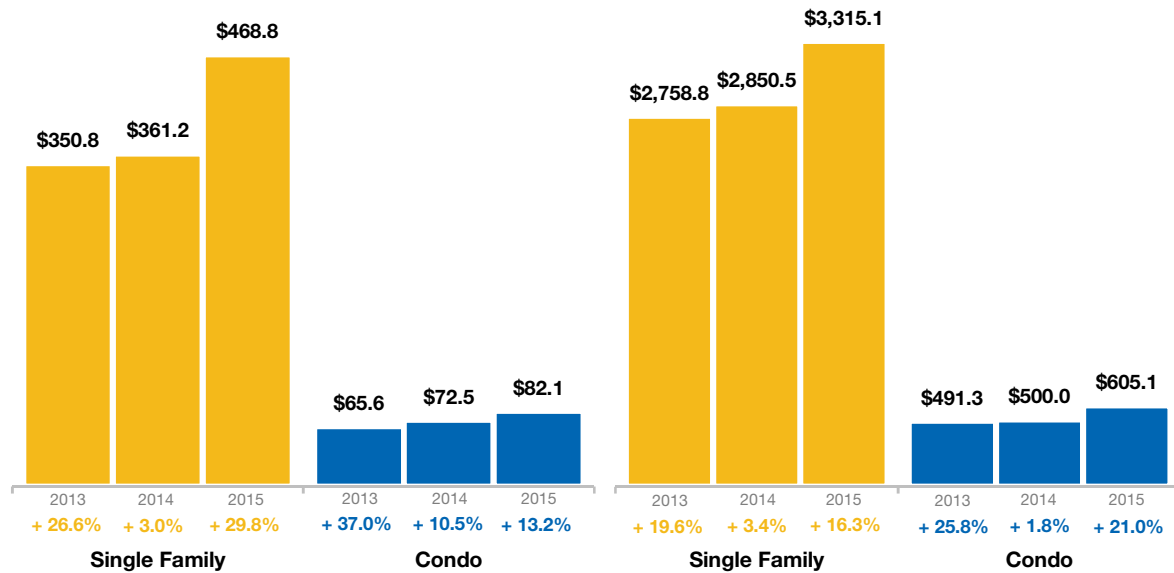


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



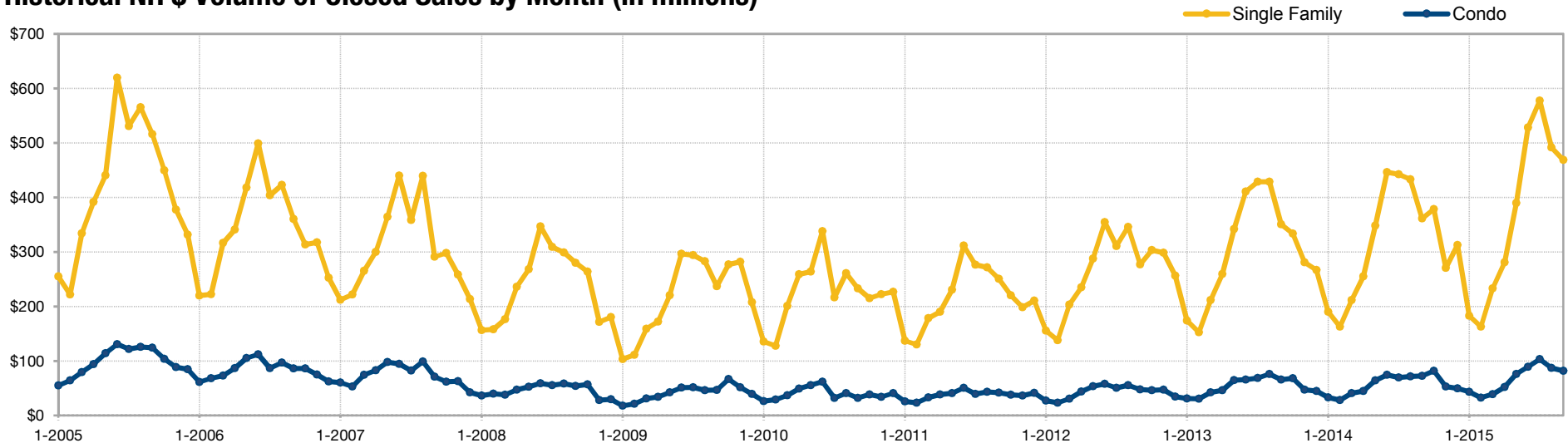
September



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	\$378.7	+13.6%	\$81.7	+19.4%
Nov-2014	\$270.5	-3.7%	\$53.1	+12.3%
Dec-2014	\$312.8	+17.2%	\$49.6	+10.7%
Jan-2015	\$182.7	-3.8%	\$43.3	+31.2%
Feb-2015	\$162.9	0.0%	\$32.6	+16.0%
Mar-2015	\$232.9	+10.0%	\$39.2	-4.2%
Apr-2015	\$280.7	+10.0%	\$52.0	+15.6%
May-2015	\$389.6	+11.9%	\$75.9	+17.9%
Jun-2015	\$528.3	+18.4%	\$89.3	+19.9%
Jul-2015	\$577.7	+30.6%	\$103.4	+48.1%
Aug-2015	\$491.5	+13.5%	\$87.3	+21.8%
Sep-2015	\$468.8	+29.8%	\$82.1	+13.2%
12-Month Avg*	\$356.4	+14.6%	\$65.8	+19.5%

* \$ Volume of Closed Sales (in millions) for all properties from October 2014 through September 2015. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

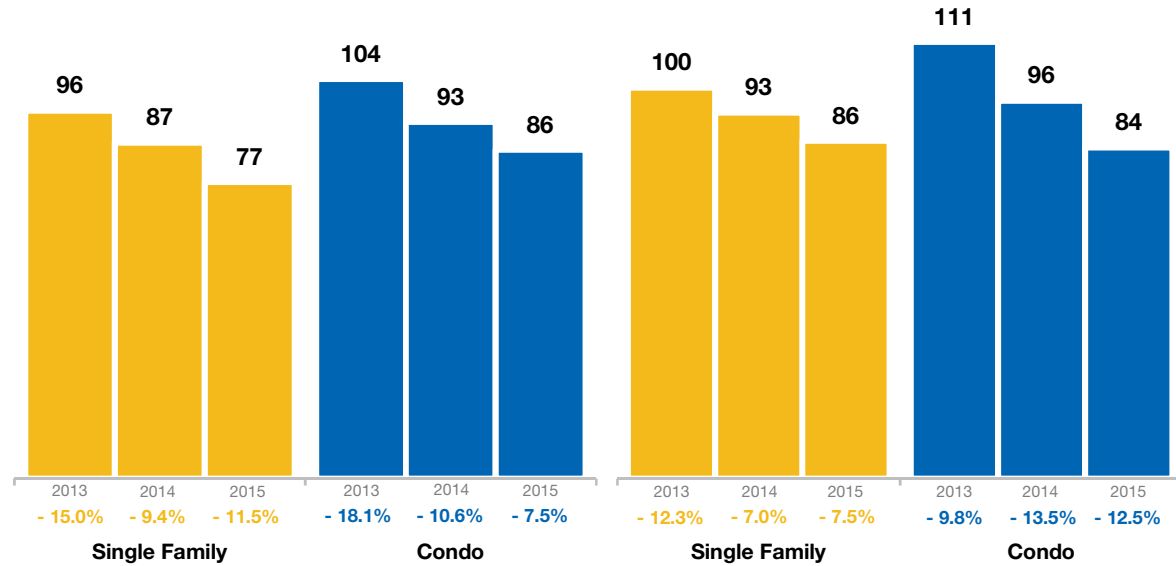


NH Days on Market

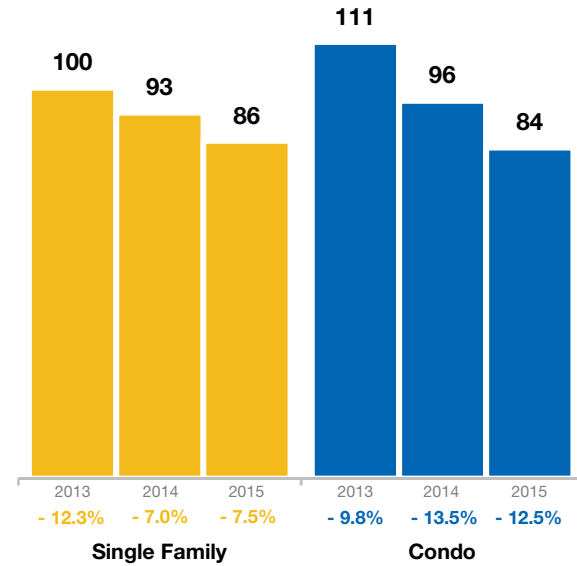
Average number of days between when a property is listed and when an offer is accepted in a given month.



September



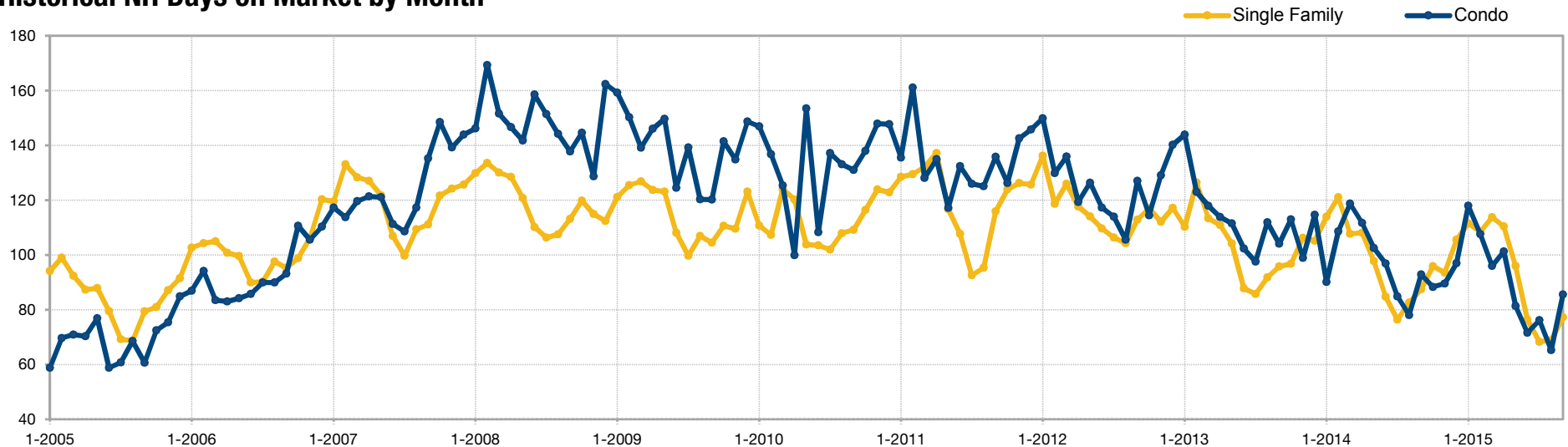
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	96	-1.0%	88	-22.1%
Nov-2014	94	-11.3%	90	-9.1%
Dec-2014	106	+1.0%	97	-15.7%
Jan-2015	112	-1.8%	118	+31.1%
Feb-2015	109	-9.9%	108	-0.9%
Mar-2015	114	+5.6%	96	-19.3%
Apr-2015	110	+1.9%	101	-9.8%
May-2015	96	-2.0%	81	-20.6%
Jun-2015	76	-10.6%	72	-25.8%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	65	-16.7%
Sep-2015	77	-11.5%	86	-7.5%
12-Month Avg*	89	-6.8%	86	-13.6%

* Days on Market for all properties from October 2014 through September 2015. This is not the average of the individual figures above.

Historical NH Days on Market by Month

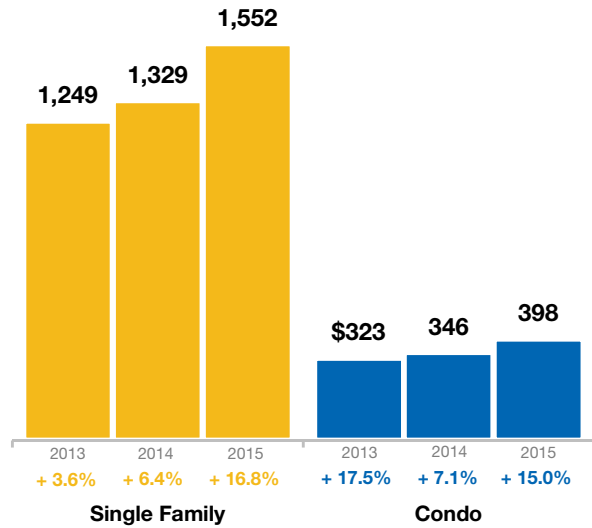


NH Pending Sales

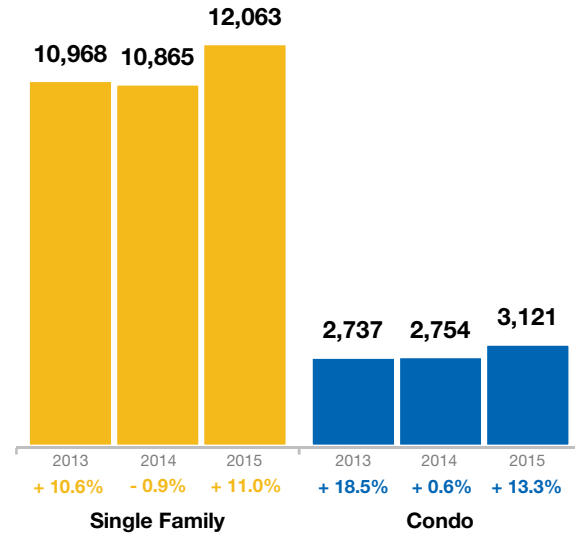
A count of the properties on which offers have been accepted in a given month.



September

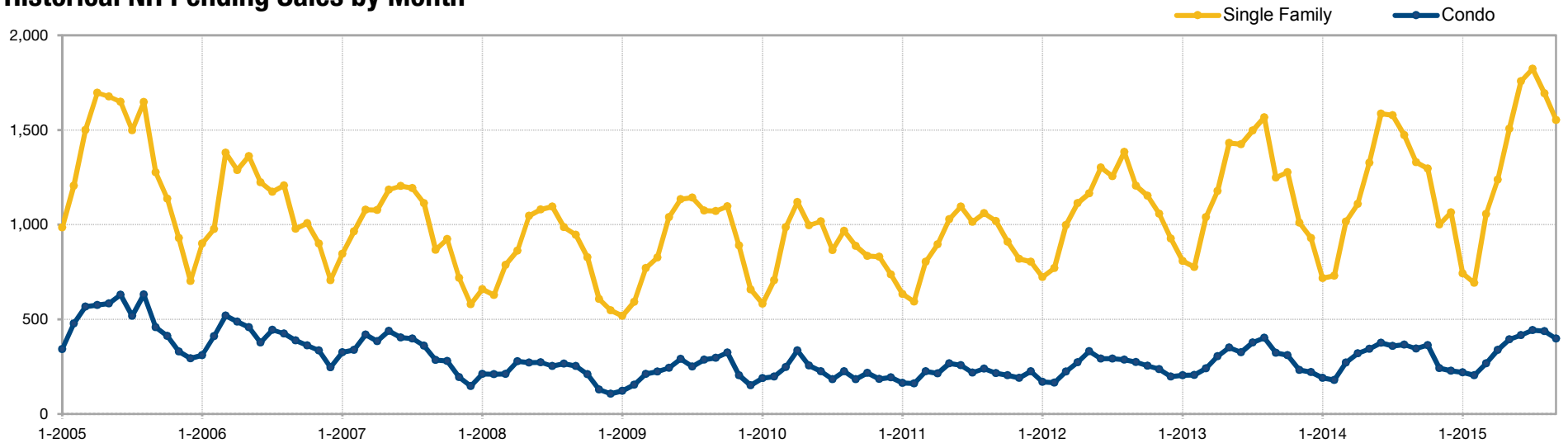


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	1,296	+1.5%	363	+16.7%
Nov-2014	1,000	-1.1%	242	+3.9%
Dec-2014	1,065	+14.6%	229	+3.2%
Jan-2015	743	+3.6%	220	+15.2%
Feb-2015	693	-5.1%	205	+14.5%
Mar-2015	1,057	+4.0%	268	-1.5%
Apr-2015	1,238	+11.6%	339	+5.9%
May-2015	1,506	+13.5%	394	+14.5%
Jun-2015	1,758	+10.8%	417	+10.9%
Jul-2015	1,823	+15.5%	443	+23.1%
Aug-2015	1,693	+14.9%	437	+19.4%
Sep-2015	1,552	+16.8%	398	+15.0%
12-Month Avg	1,285	+9.5%	330	+12.4%

Historical NH Pending Sales by Month

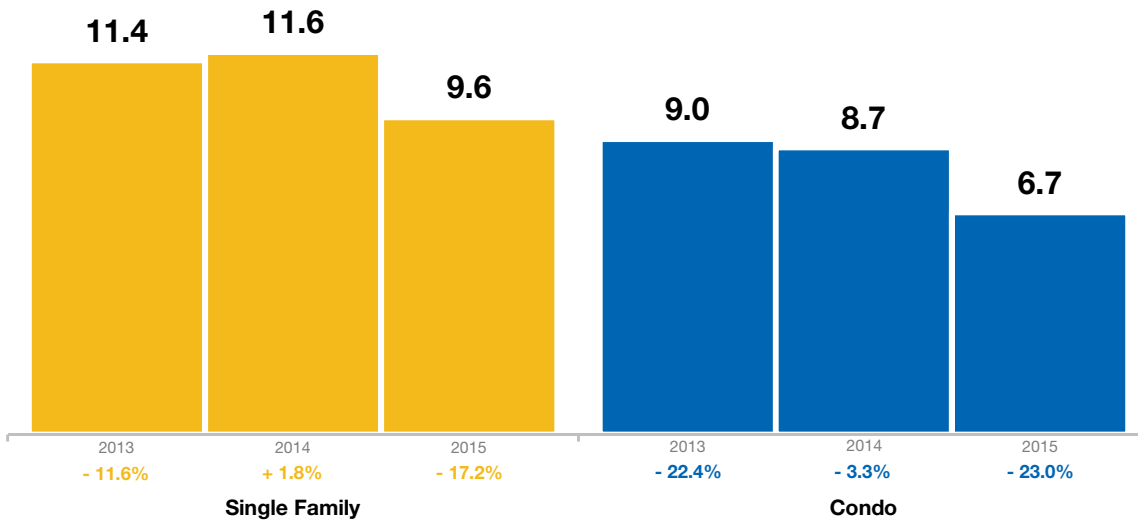


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



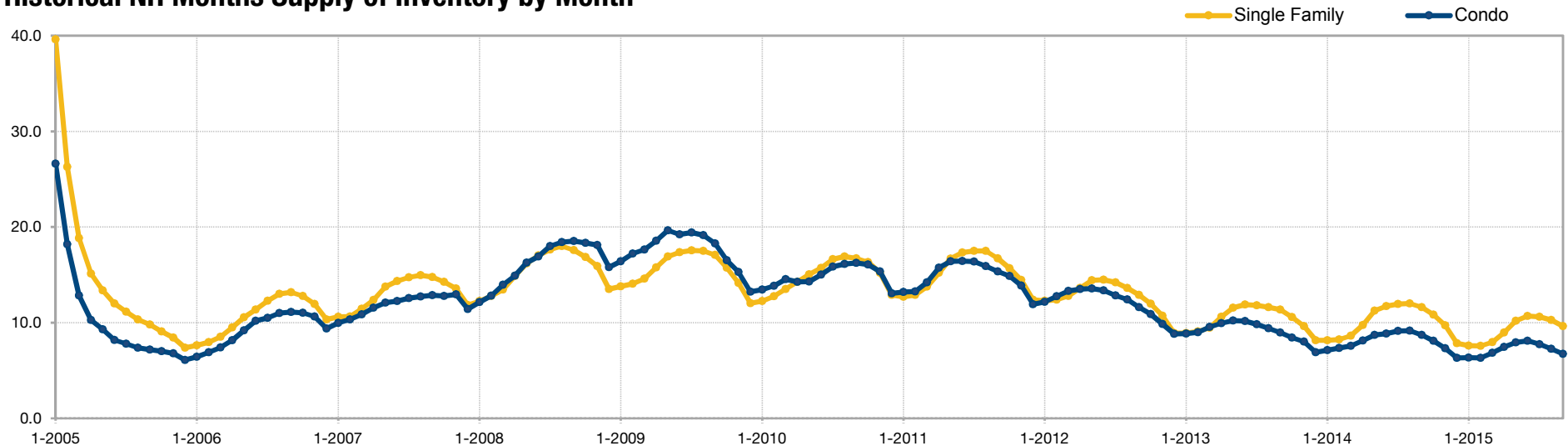
September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	10.8	+1.9%	8.1	-3.6%
Nov-2014	9.7	+1.0%	7.3	-8.8%
Dec-2014	7.9	-3.7%	6.3	-8.7%
Jan-2015	7.6	-7.3%	6.3	-11.3%
Feb-2015	7.6	-7.3%	6.3	-13.7%
Mar-2015	8.0	-7.0%	6.9	-9.2%
Apr-2015	9.0	-7.2%	7.5	-7.4%
May-2015	10.2	-9.7%	7.9	-9.2%
Jun-2015	10.7	-8.5%	8.1	-9.0%
Jul-2015	10.6	-11.7%	7.7	-15.4%
Aug-2015	10.3	-14.2%	7.3	-20.7%
Sep-2015	9.6	-17.2%	6.7	-23.0%
12-Month Avg*	9.3	-8.0%	7.2	-11.8%

* Months Supply for all properties from October 2014 through September 2015. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

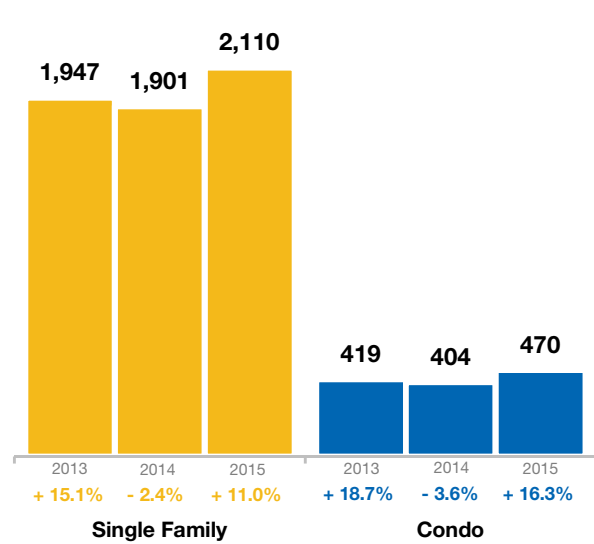


NH New Listings

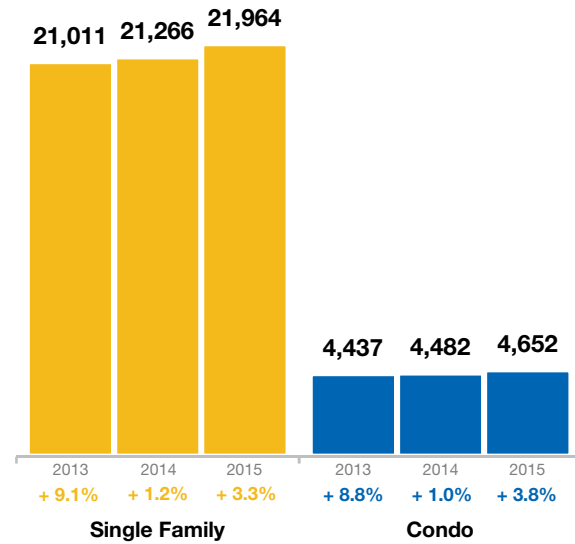
A count of the properties that have been newly listed on the market in a given month.



September

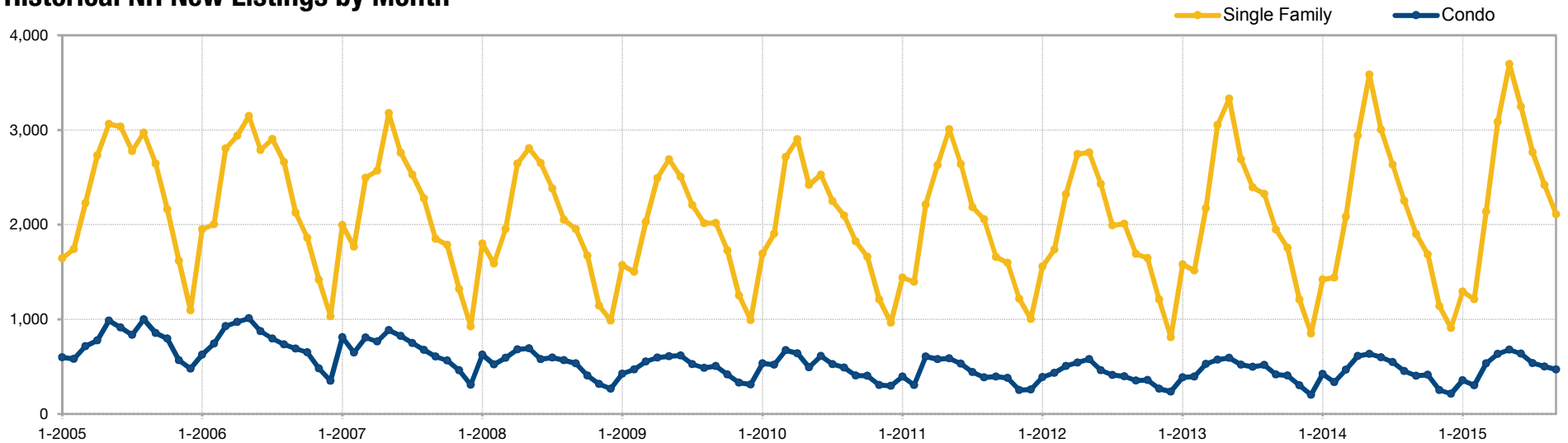


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	1,686	-4.0%	414	+1.7%
Nov-2014	1,141	-5.7%	253	-16.2%
Dec-2014	909	+6.8%	215	+5.9%
Jan-2015	1,292	-9.1%	357	-15.8%
Feb-2015	1,211	-15.9%	302	-10.4%
Mar-2015	2,137	+2.5%	534	+13.9%
Apr-2015	3,087	+5.0%	634	+3.6%
May-2015	3,696	+3.1%	680	+6.9%
Jun-2015	3,247	+8.0%	637	+6.3%
Jul-2015	2,766	+5.0%	538	-1.8%
Aug-2015	2,418	+7.3%	500	+10.4%
Sep-2015	2,110	+11.0%	470	+16.3%
12-Month Avg	2,090	+2.5%	450	+2.6%

Historical NH New Listings by Month

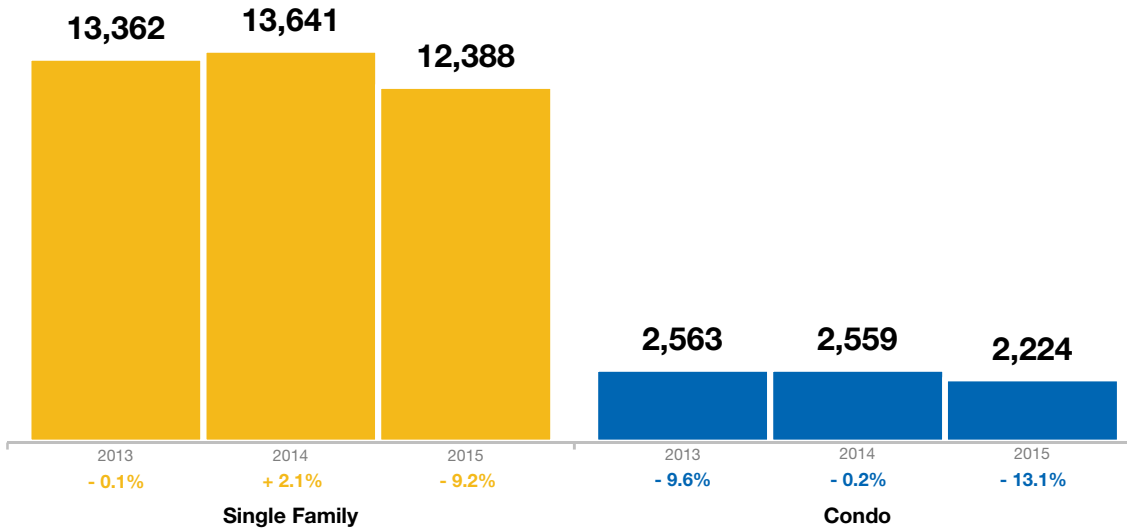


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

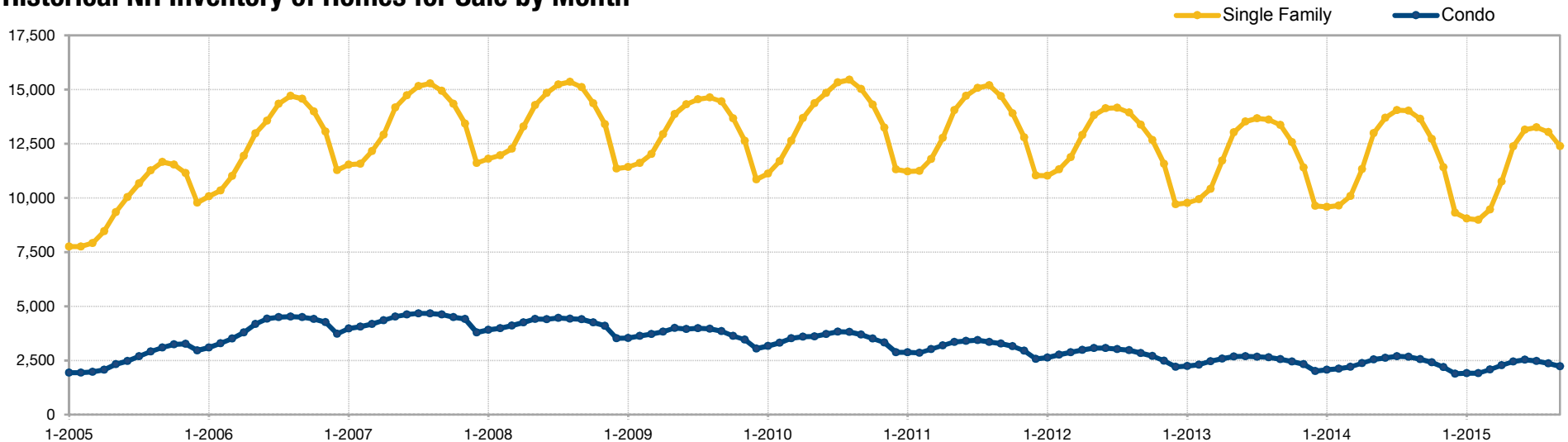


September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	12,725	+1.3%	2,411	-1.5%
Nov-2014	11,413	+0.1%	2,188	-6.0%
Dec-2014	9,320	-3.3%	1,891	-6.1%
Jan-2015	9,042	-5.6%	1,912	-7.6%
Feb-2015	8,981	-6.9%	1,918	-9.5%
Mar-2015	9,467	-6.2%	2,082	-5.7%
Apr-2015	10,757	-5.1%	2,280	-4.0%
May-2015	12,376	-4.7%	2,455	-3.6%
Jun-2015	13,146	-4.0%	2,531	-3.5%
Jul-2015	13,255	-5.6%	2,474	-8.2%
Aug-2015	13,038	-7.0%	2,362	-11.5%
Sep-2015	12,388	-9.2%	2,224	-13.1%
12-Month Avg	11,326	-4.7%	2,227	-6.7%

Historical NH Inventory of Homes for Sale by Month



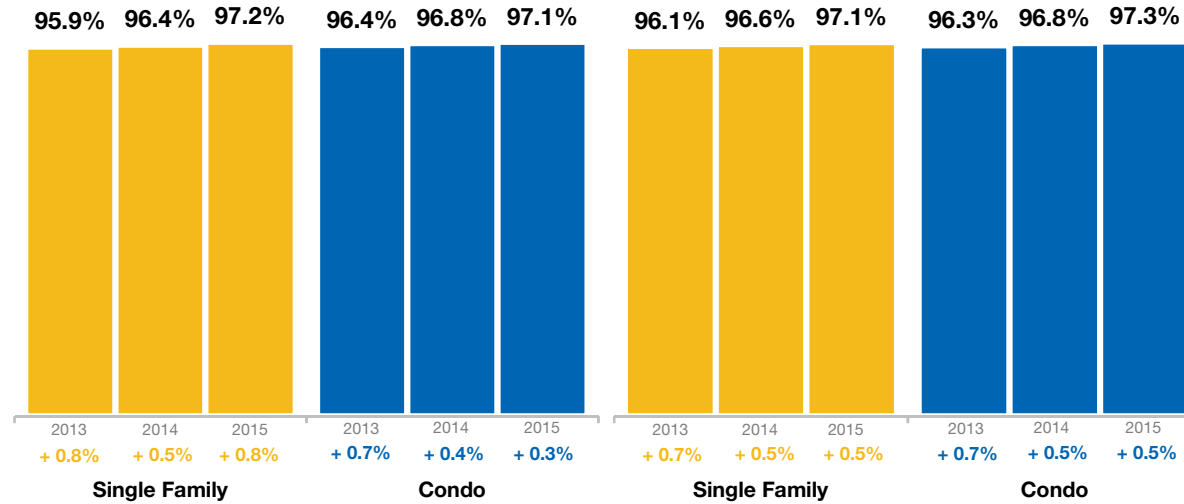
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

September

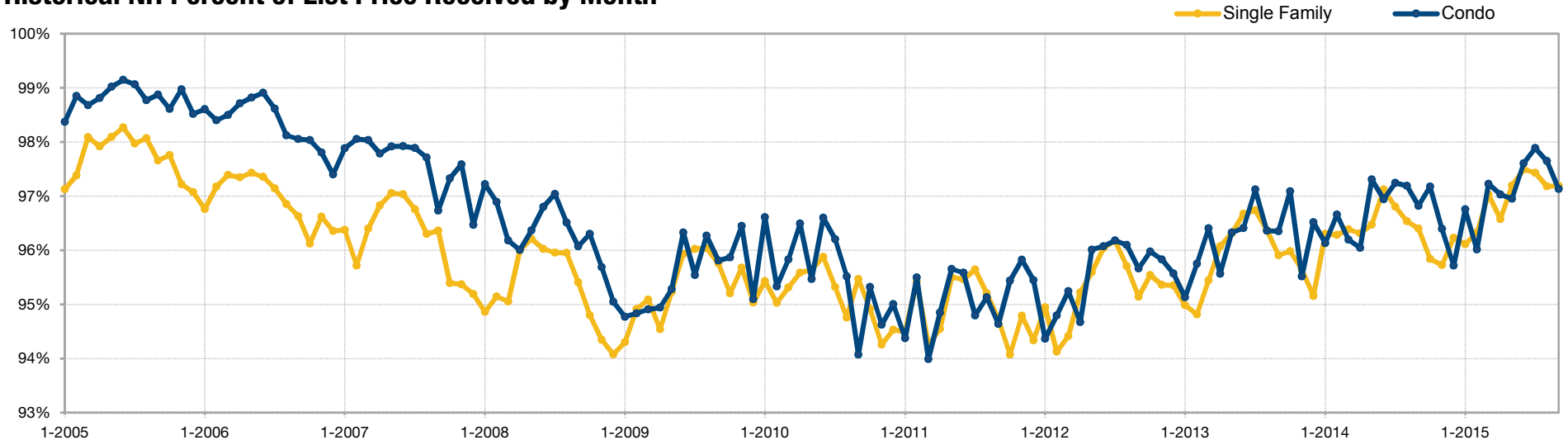
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	95.8%	-0.2%	97.2%	+0.1%
Nov-2014	95.7%	+0.1%	96.4%	+0.9%
Dec-2014	96.2%	+1.1%	95.7%	-0.8%
Jan-2015	96.1%	-0.2%	96.8%	+0.7%
Feb-2015	96.3%	0.0%	96.0%	-0.7%
Mar-2015	97.0%	+0.6%	97.2%	+1.0%
Apr-2015	96.6%	+0.3%	97.0%	+1.0%
May-2015	97.2%	+0.7%	96.9%	-0.4%
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.4%	+0.6%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
12-Month Avg*	96.8%	+0.5%	97.1%	+0.4%

* Pct. of List Price Received for all properties from October 2014 through September 2015. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



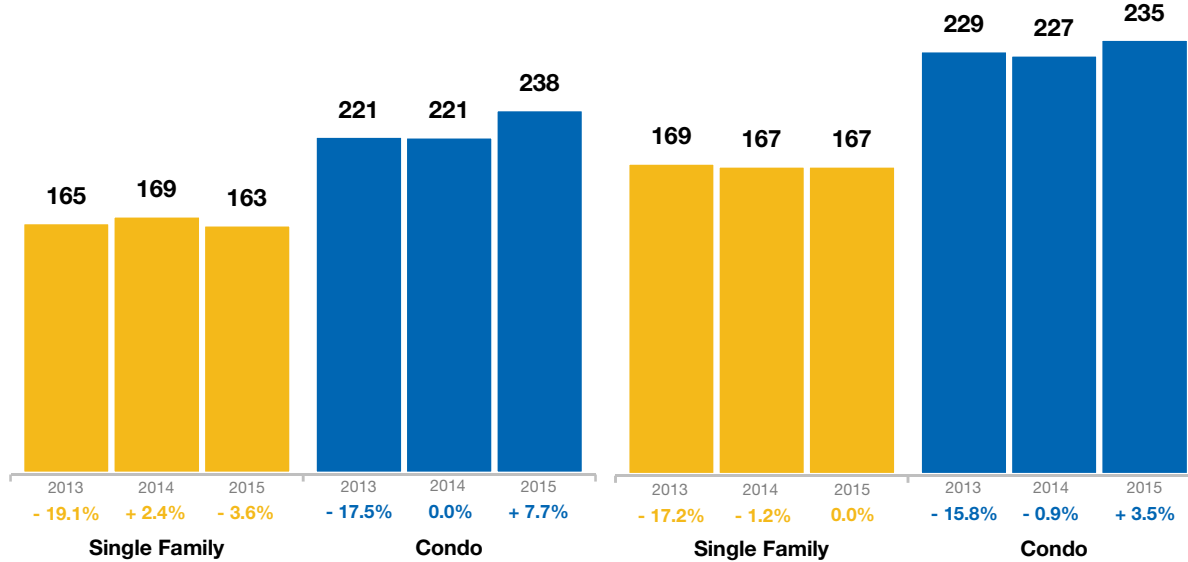
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

September

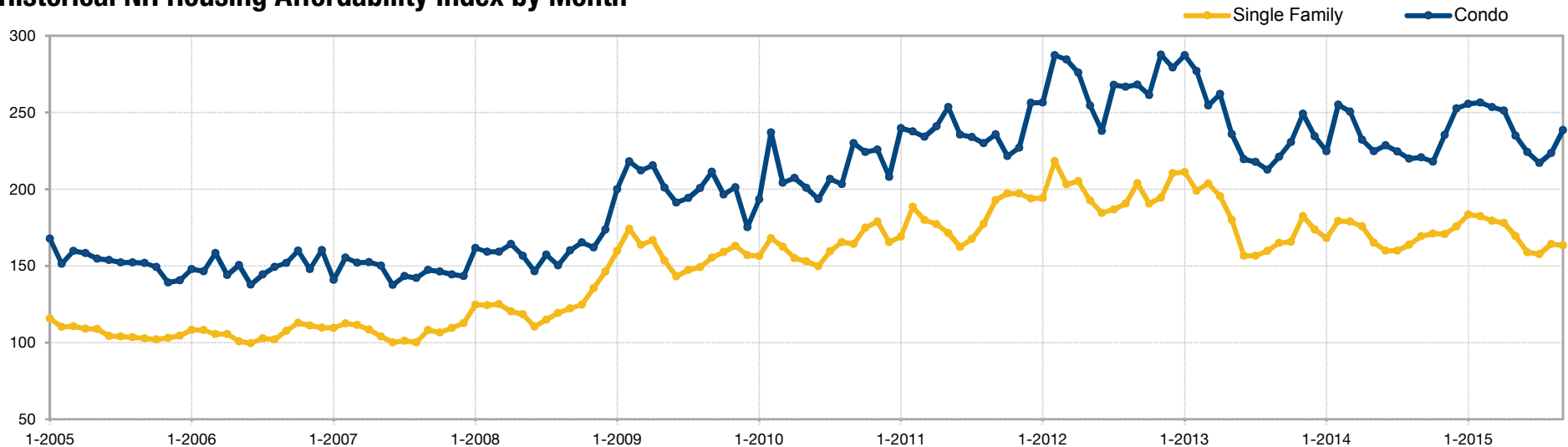
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2014	171	+3.0%	218	-5.6%
Nov-2014	171	-6.0%	235	-5.6%
Dec-2014	176	+1.1%	253	+8.1%
Jan-2015	183	+8.9%	256	+13.8%
Feb-2015	182	+1.7%	256	+0.4%
Mar-2015	179	0.0%	253	+0.8%
Apr-2015	178	+1.1%	251	+8.2%
May-2015	169	+2.4%	235	+4.4%
Jun-2015	159	-0.6%	224	-2.2%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
12-Month Avg*	171	-4.2%	170	+2.2%

* Affordability Index for all properties from October 2014 through September 2015. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2014	9-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		1,806	2,159	+ 19.5%	13,961	15,631	+ 12.0%
Median Sales Price		\$205,000	\$222,000	+ 8.3%	\$208,000	\$221,000	+ 6.3%
\$ Volume of Closed Sales (in millions)		\$440.1	\$557.1	+ 26.6%	\$3,389.5	\$3,963.3	+ 16.9%
Days on Market		88	80	- 9.1%	94	87	- 7.4%
Pending Sales		1,782	2,068	+ 16.0%	14,445	16,039	+ 11.0%
Months Supply		10.9	8.9	- 18.3%	--	--	--
New Listings		2,423	2,707	+ 11.7%	27,030	27,821	+ 2.9%
Homes for Sale		16,906	15,156	- 10.4%	--	--	--
Pct. of List Price Received		96.2%	96.9%	+ 0.7%	96.3%	96.8%	+ 0.5%
Affordability Index		186	182	- 2.0%	183	183	- 0.1%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -
Belknap	90	91	+ 1.1%	\$192,450	\$220,000	+ 14.3%	\$27.2	\$30.1	+ 10.6%	127	77	- 39.4%	92	87	- 5.4%
Belknap Year-to-Date	626	700	+ 11.8%	\$197,750	\$215,000	+ 8.7%	\$183.9	\$228.4	+ 24.2%	116	112	- 3.4%	636	717	+ 12.7%
Carroll	95	125	+ 31.6%	\$195,900	\$228,900	+ 16.8%	\$28.8	\$43.8	+ 52.0%	114	125	+ 9.6%	88	126	+ 43.2%
Carroll Year-to-Date	641	729	+ 13.7%	\$185,000	\$202,000	+ 9.2%	\$184.8	\$215.0	+ 16.4%	138	133	- 3.6%	659	753	+ 14.3%
Cheshire	68	77	+ 13.2%	\$165,750	\$160,000	- 3.5%	\$12.2	\$15.5	+ 27.0%	89	106	+ 19.1%	78	77	- 1.3%
Cheshire Year-to-Date	552	640	+ 15.9%	\$164,750	\$165,101	+ 0.2%	\$110.3	\$122.2	+ 10.8%	115	110	- 4.3%	562	627	+ 11.6%
Coos	45	40	- 11.1%	\$90,000	\$87,500	- 2.8%	\$5.4	\$4.2	- 22.5%	156	129	- 17.3%	50	37	- 26.0%
Coos Year-to-Date	263	304	+ 15.6%	\$85,000	\$84,500	- 0.6%	\$27.4	\$31.9	+ 16.7%	176	182	+ 3.4%	277	306	+ 10.5%
Grafton	80	92	+ 15.0%	\$184,500	\$183,950	- 0.3%	\$22.4	\$22.3	- 0.7%	149	127	- 14.8%	83	99	+ 19.3%
Grafton Year-to-Date	656	727	+ 10.8%	\$182,500	\$186,000	+ 1.9%	\$176.0	\$190.9	+ 8.5%	132	129	- 2.3%	673	742	+ 10.3%
Hillsborough	349	407	+ 16.6%	\$231,000	\$258,285	+ 11.8%	\$89.8	\$114.3	+ 27.2%	66	56	- 15.2%	334	396	+ 18.6%
Hillsborough Year-to-Date	2,724	3,102	+ 13.9%	\$231,475	\$252,900	+ 9.3%	\$703.9	\$868.5	+ 23.4%	70	59	- 15.7%	2,820	3,178	+ 12.7%
Merrimack	145	186	+ 28.3%	\$215,000	\$218,500	+ 1.6%	\$35.0	\$49.7	+ 41.8%	93	75	- 19.4%	152	171	+ 12.5%
Merrimack Year-to-Date	1,163	1,300	+ 11.8%	\$215,000	\$211,500	- 1.6%	\$283.8	\$309.5	+ 9.1%	100	87	- 13.0%	1,210	1,322	+ 9.3%
Rockingham	300	391	+ 30.3%	\$293,000	\$305,000	+ 4.1%	\$101.0	\$135.3	+ 33.9%	55	50	- 9.1%	303	352	+ 16.2%
Rockingham Year-to-Date	2,630	2,878	+ 9.4%	\$290,000	\$311,950	+ 7.6%	\$879.6	\$1,013.6	+ 15.2%	73	67	- 8.2%	2,679	2,972	+ 10.9%
Strafford	121	155	+ 28.1%	\$196,000	\$227,500	+ 16.1%	\$24.8	\$40.4	+ 62.9%	76	94	+ 23.7%	107	149	+ 39.3%
Strafford Year-to-Date	976	1,059	+ 8.5%	\$209,900	\$220,750	+ 5.2%	\$228.8	\$257.7	+ 12.6%	88	81	- 8.0%	1,004	1,084	+ 8.0%
Sullivan	46	53	+ 15.2%	\$181,830	\$155,000	- 14.8%	\$14.5	\$13.3	- 8.1%	172	117	- 32.0%	42	58	+ 38.1%
Sullivan Year-to-Date	340	342	+ 0.6%	\$148,000	\$159,900	+ 8.0%	\$72.0	\$77.3	+ 7.4%	133	138	+ 3.8%	345	362	+ 4.9%
Entire State	1,339	1,617	+ 20.8%	\$225,000	\$247,500	+ 10.0%	\$361.2	\$468.8	+ 29.8%	87	77	- 11.5%	1,329	1,552	+ 16.8%
Entire State Year-to-Date	10,571	11,781	+ 11.4%	\$228,000	\$242,000	+ 6.1%	\$2,850.5	\$3,315.1	+ 16.3%	93	86	- 7.5%	10,865	12,063	+ 11.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -
Belknap	24	31	+ 29.2%	\$154,000	\$143,000	- 7.1%	\$4.2	\$5.8	+ 37.7%	141	107	- 24.1%	24	28	+ 16.7%
Belknap Year-to-Date	150	178	+ 18.7%	\$140,000	\$155,000	+ 10.7%	\$25.7	\$34.2	+ 32.7%	133	110	- 17.3%	154	180	+ 16.9%
Carroll	15	21	+ 40.0%	\$176,000	\$135,000	- 23.3%	\$3.5	\$3.0	- 12.4%	79	107	+ 35.4%	19	17	- 10.5%
Carroll Year-to-Date	144	162	+ 12.5%	\$152,500	\$169,200	+ 11.0%	\$25.3	\$30.6	+ 20.8%	124	121	- 2.4%	145	162	+ 11.7%
Cheshire	2	1	- 50.0%	\$222,975	\$115,000	- 48.4%	\$0.4	\$0.1	- 74.2%	147	35	- 76.2%	3	4	+ 33.3%
Cheshire Year-to-Date	35	51	+ 45.7%	\$130,000	\$144,950	+ 11.5%	\$4.7	\$7.2	+ 53.6%	130	134	+ 3.1%	38	52	+ 36.8%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	16	0	- 100.0%	\$271,000	\$0	- 100.0%	\$6.0	\$0.0	- 100.0%	130	201	+ 54.6%	16	11	- 31.3%
Grafton	41	47	+ 14.6%	\$140,000	\$150,000	+ 7.1%	\$7.4	\$8.6	+ 16.1%	158	190	+ 20.3%	33	45	+ 36.4%
Grafton Year-to-Date	280	287	+ 2.5%	\$165,000	\$152,000	- 7.9%	\$49.2	\$52.2	+ 6.1%	178	162	- 9.0%	287	283	- 1.4%
Hillsborough	109	145	+ 33.0%	\$144,879	\$155,000	+ 7.0%	\$19.0	\$25.4	+ 33.9%	76	60	- 21.1%	102	132	+ 29.4%
Hillsborough Year-to-Date	884	977	+ 10.5%	\$158,000	\$164,900	+ 4.4%	\$158.1	\$179.9	+ 13.8%	74	58	- 21.6%	905	1,022	+ 12.9%
Merrimack	33	35	+ 6.1%	\$155,000	\$152,000	- 1.9%	\$5.2	\$5.7	+ 10.4%	59	73	+ 23.7%	28	30	+ 7.1%
Merrimack Year-to-Date	200	219	+ 9.5%	\$158,000	\$160,000	+ 1.3%	\$32.3	\$36.1	+ 11.7%	100	94	- 6.0%	204	227	+ 11.3%
Rockingham	111	126	+ 13.5%	\$217,900	\$230,000	+ 5.6%	\$27.8	\$30.2	+ 8.5%	83	72	- 13.3%	112	119	+ 6.3%
Rockingham Year-to-Date	781	989	+ 26.6%	\$205,000	\$217,500	+ 6.1%	\$179.4	\$237.0	+ 32.1%	77	71	- 7.8%	876	1,023	+ 16.8%
Strafford	9	14	+ 55.6%	\$148,900	\$144,200	- 3.2%	\$1.4	\$2.1	+ 48.0%	80	65	- 18.8%	16	16	0.0%
Strafford Year-to-Date	97	130	+ 34.0%	\$131,900	\$135,500	+ 2.7%	\$14.3	\$19.1	+ 33.6%	72	70	- 2.8%	106	135	+ 27.4%
Sullivan	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	22	23	+ 4.5%	\$181,625	\$160,000	- 11.9%	\$4.8	\$3.9	- 19.2%	251	196	- 21.9%	22	26	+ 18.2%
Entire State	354	424	+ 19.8%	\$172,665	\$169,700	- 1.7%	\$72.5	\$82.1	+ 13.2%	93	86	- 7.5%	346	398	+ 15.0%
Entire State Year-to-Date	2,610	3,027	+ 16.0%	\$167,950	\$172,000	+ 2.4%	\$500.0	\$605.1	+ 21.0%	96	84	- 12.5%	2,754	3,121	+ 13.3%