



NH Monthly Indicators

October 2015

Transitory periods in the market are common this time of year, and after a persistent period of steady year-over-year climbs in sales metrics, recent low national numbers have not fulfilled what many predicted. But on a positive note, jobless claims have also been at low levels, coming in as the lowest number since 1973. As always, every market and situation is unique, so some numbers seen in national trends may not always line up with local markets.

New Listings were up 0.3 percent for single family homes and 2.7 percent for condo properties. Pending Sales increased 12.2 percent for single family homes and 12.7 percent for condo properties.

The Median Sales Price was up 5.5 percent to \$239,000 for single family homes but decreased 0.5 percent to \$177,000 for condo properties. Months Supply of Inventory decreased 18.5 percent for single family units and 25.9 percent for condo units.

Interest rates are an area to pay attention to as rate hikes are widely expected before the year ends. The Federal Reserve Bank has skipped two opportunities to raise rates this fall, but the final meeting in December will likely include a minor rate hike. Although we are headed into a slower time of year, as housing activity goes, there are still many nuggets of optimism to mine from monthly figures.

Monthly Snapshot

+ 9.5% **+ 5.5%** **+ 11.8%**

One-Year Change in Single Family Closed Sales One-Year Change in Single Family Median Sales Price One-Year Change in Single Family Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16



NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2014	10-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		1,416	1,550	+ 9.5%	11,987	13,345	+ 11.3%
Median Sales Price		\$226,500	\$239,000	+ 5.5%	\$228,000	\$242,000	+ 6.1%
\$ Volume of Closed Sales (in millions)		\$378.7	\$423.4	+ 11.8%	\$3,229.2	\$3,742.6	+ 15.9%
Days on Market		96	81	- 15.6%	94	85	- 9.6%
Pending Sales		1,296	1,454	+ 12.2%	12,159	13,528	+ 11.3%
Months Supply		10.8	8.8	- 18.5%	--	--	--
New Listings		1,683	1,688	+ 0.3%	22,944	23,588	+ 2.8%
Homes for Sale		12,719	11,400	- 10.4%	--	--	--
Pct. of List Price Received		95.8%	96.7%	+ 0.9%	96.5%	97.0%	+ 0.5%
Affordability Index		171	169	- 1.2%	170	167	- 1.8%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



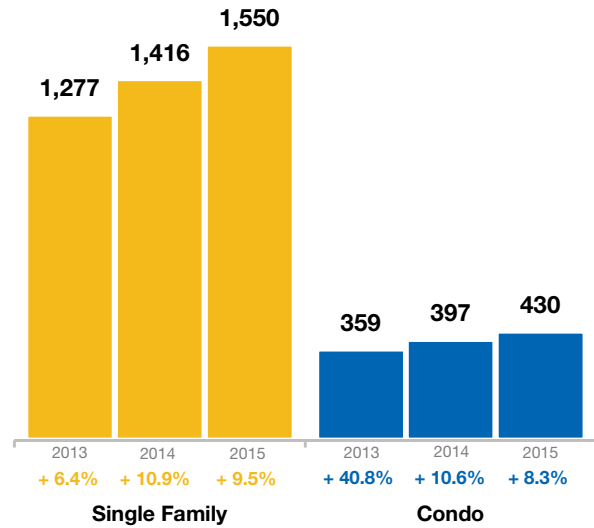
Key Metrics	Historical Sparkbars	10-2014	10-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		397	430	+ 8.3%	3,007	3,462	+ 15.1%
Median Sales Price		\$177,900	\$177,000	- 0.5%	\$169,400	\$172,700	+ 1.9%
\$ Volume of Closed Sales (in millions)		\$81.7	\$88.4	+ 8.2%	\$581.6	\$694.4	+ 19.4%
Days on Market		88	81	- 8.0%	95	84	- 11.6%
Pending Sales		363	409	+ 12.7%	3,117	3,541	+ 13.6%
Months Supply		8.1	6.0	- 25.9%	--	--	--
New Listings		414	425	+ 2.7%	4,895	5,075	+ 3.7%
Homes for Sale		2,410	2,020	- 16.2%	--	--	--
Pct. of List Price Received		97.2%	97.9%	+ 0.7%	96.9%	97.3%	+ 0.4%
Affordability Index		218	228	+ 4.6%	229	234	+ 2.2%

NH Closed Sales

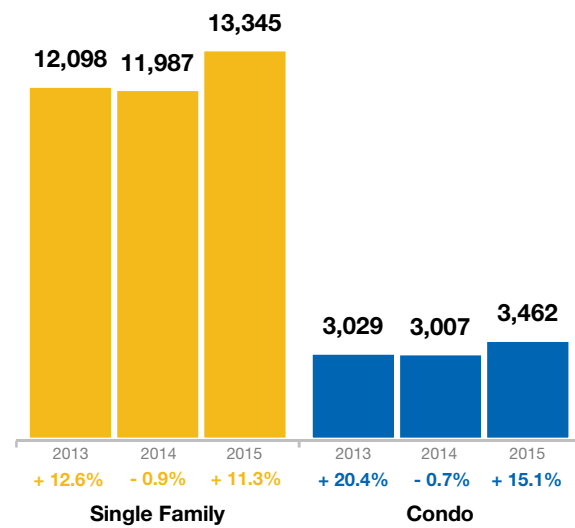
A count of the actual sales that closed in a given month.



October

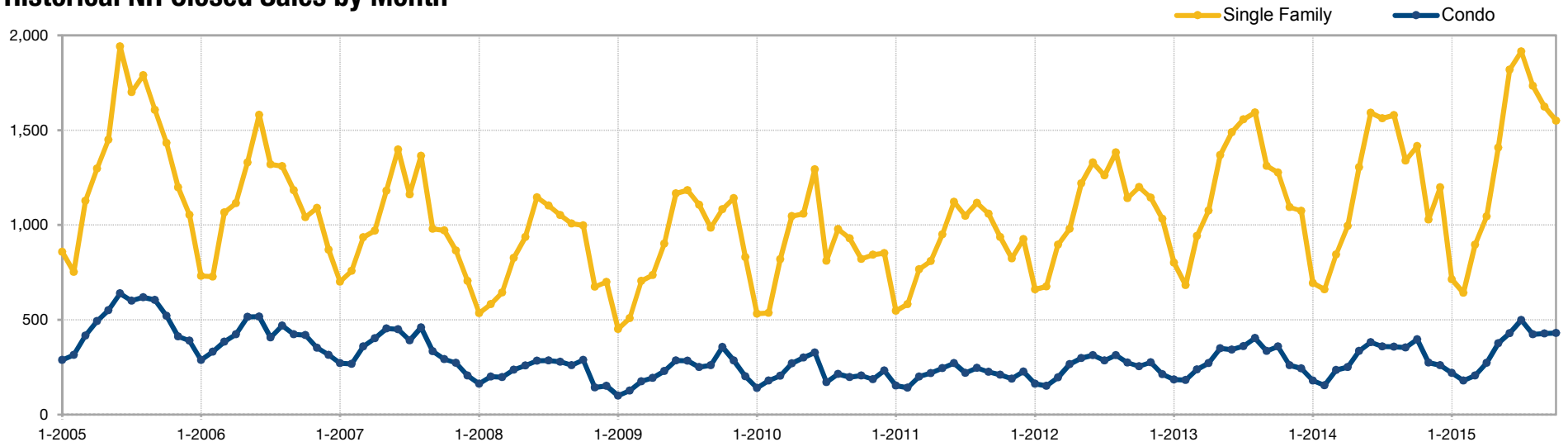


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	1,029	-5.9%	275	+5.8%
Dec-2014	1,199	+11.6%	261	+7.0%
Jan-2015	713	+2.7%	220	+22.2%
Feb-2015	642	-2.9%	179	+15.5%
Mar-2015	896	+6.2%	206	-12.7%
Apr-2015	1,045	+5.0%	273	+9.2%
May-2015	1,407	+7.8%	376	+12.2%
Jun-2015	1,819	+14.3%	429	+12.3%
Jul-2015	1,915	+22.5%	499	+38.6%
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,624	+21.3%	427	+20.6%
Oct-2015	1,550	+9.5%	430	+8.3%
12-Month Avg	1,298	+10.0%	333	+13.9%

Historical NH Closed Sales by Month

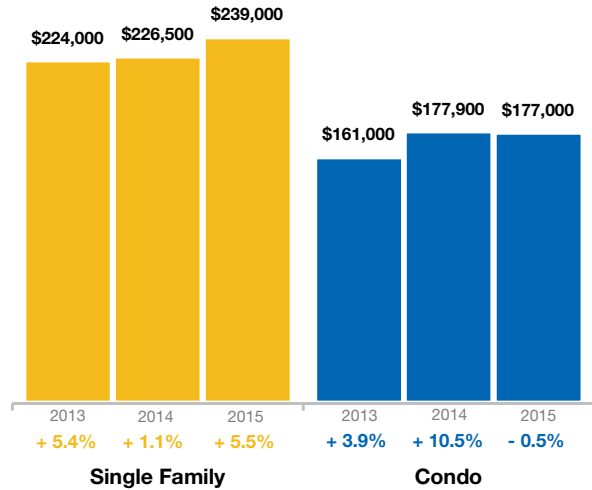


NH Median Sales Price

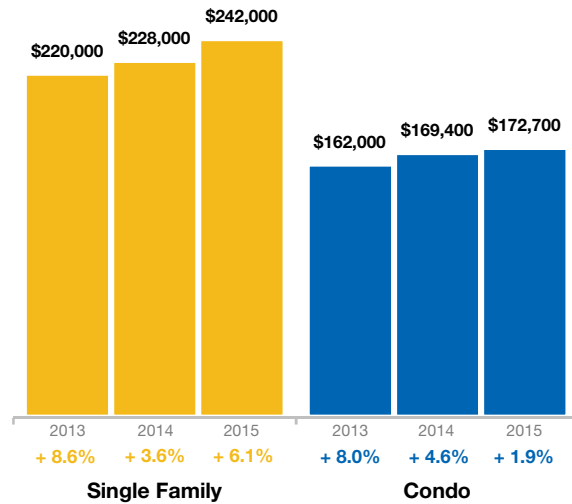
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



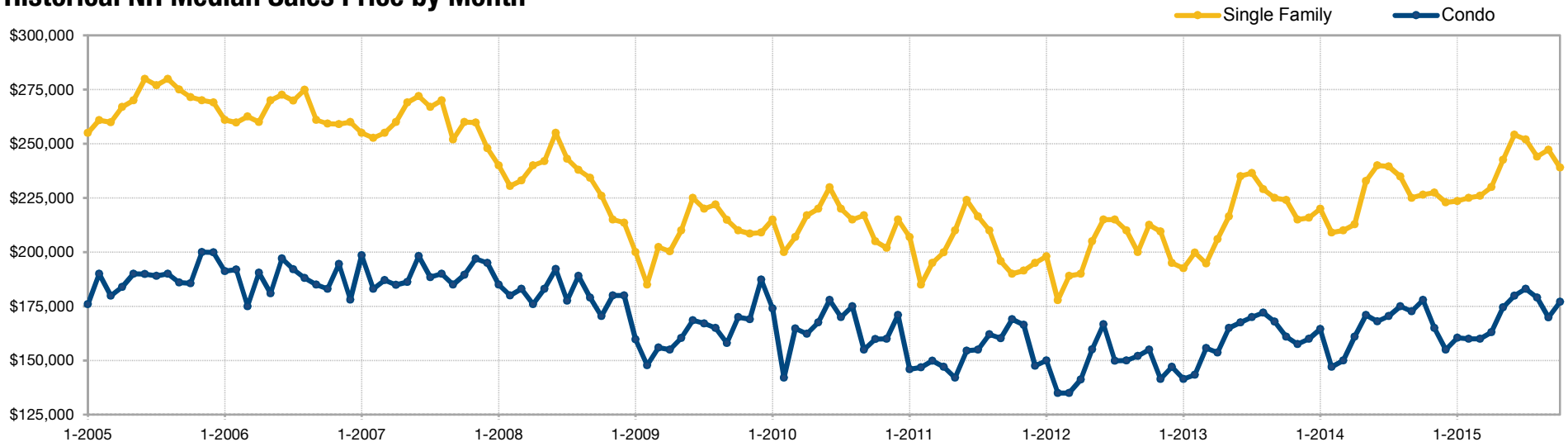
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	\$227,475	+5.8%	\$165,000	+4.8%
Dec-2014	\$222,900	+3.2%	\$155,000	-3.1%
Jan-2015	\$223,500	+1.6%	\$160,450	-2.5%
Feb-2015	\$225,000	+7.7%	\$160,000	+8.8%
Mar-2015	\$226,000	+7.6%	\$159,950	+6.6%
Apr-2015	\$230,000	+8.1%	\$163,000	+1.2%
May-2015	\$242,500	+4.2%	\$174,450	+2.0%
Jun-2015	\$254,137	+5.9%	\$179,900	+7.1%
Jul-2015	\$252,000	+5.2%	\$183,000	+7.3%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,250	+9.9%	\$169,900	-1.6%
Oct-2015	\$239,000	+5.5%	\$177,000	-0.5%
12-Month Avg*	\$239,900	+6.6%	\$170,472	+1.5%

* Median Sales Price for all properties from November 2014 through October 2015. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

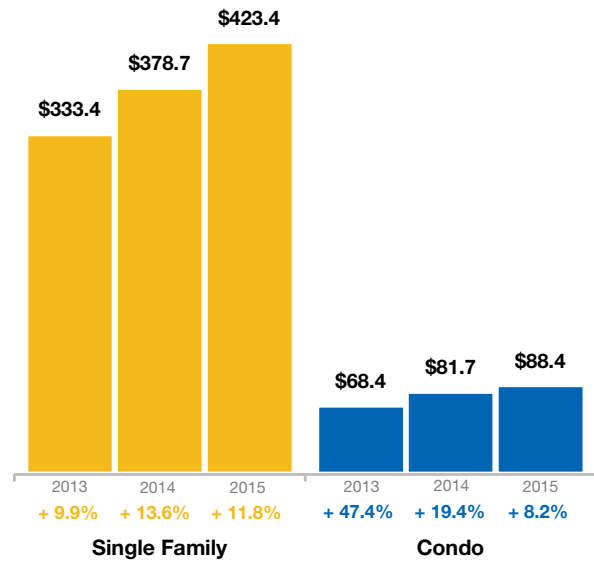


NH \$ Volume of Closed Sales

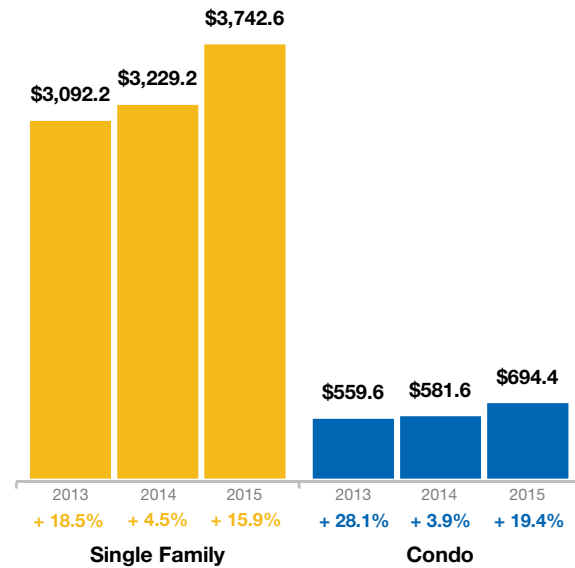
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



October



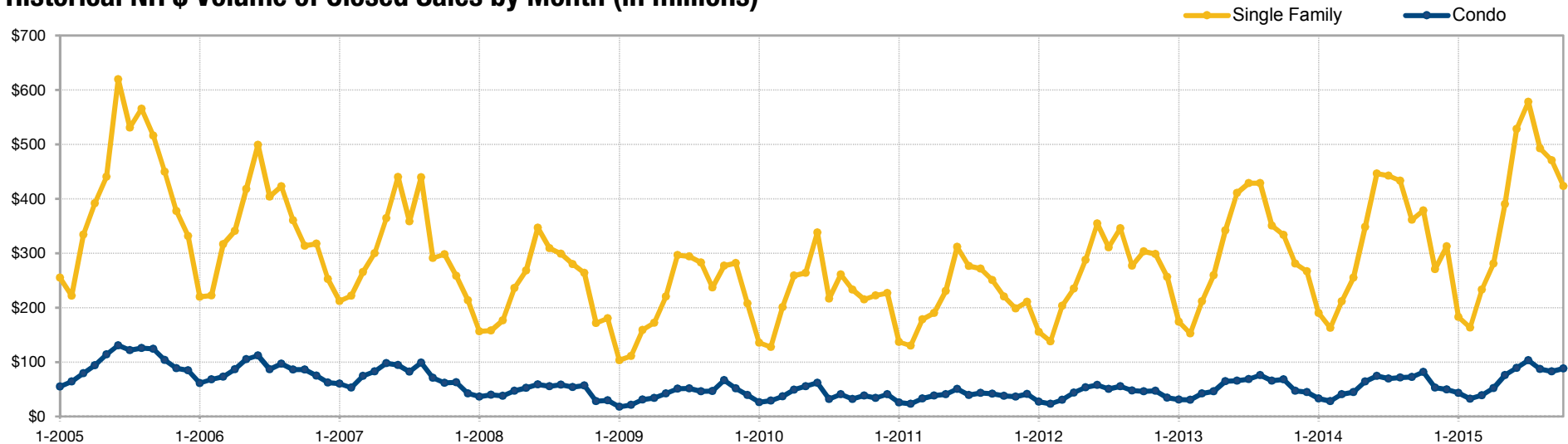
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	\$270.5	-3.7%	\$53.1	+12.3%
Dec-2014	\$312.8	+17.2%	\$49.6	+10.7%
Jan-2015	\$182.7	-3.8%	\$43.3	+31.2%
Feb-2015	\$163.2	+0.2%	\$32.6	+16.0%
Mar-2015	\$233.0	+10.0%	\$39.2	-4.2%
Apr-2015	\$280.7	+10.0%	\$52.0	+15.6%
May-2015	\$390.0	+12.0%	\$76.0	+18.0%
Jun-2015	\$528.4	+18.4%	\$89.1	+19.6%
Jul-2015	\$577.8	+30.6%	\$103.4	+48.1%
Aug-2015	\$492.6	+13.8%	\$87.3	+21.8%
Sep-2015	\$470.8	+30.3%	\$83.0	+14.5%
Oct-2015	\$423.4	+11.8%	\$88.4	+8.2%
12-Month Avg*	\$360.5	+14.5%	\$66.4	+18.3%

* \$ Volume of Closed Sales (in millions) for all properties from November 2014 through October 2015. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

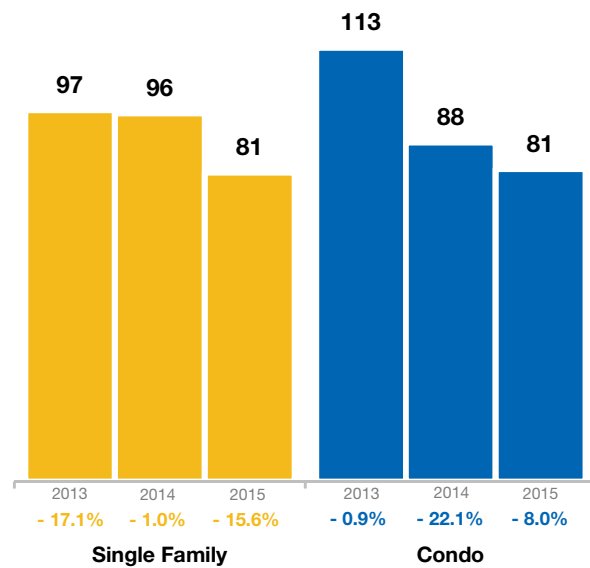


NH Days on Market

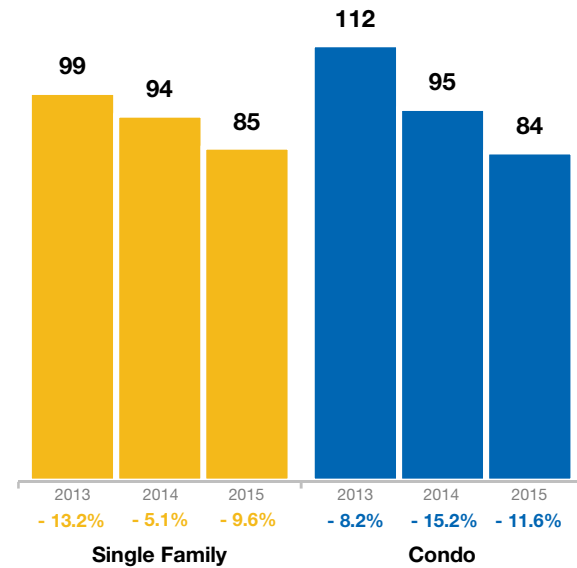
Average number of days between when a property is listed and when an offer is accepted in a given month.



October



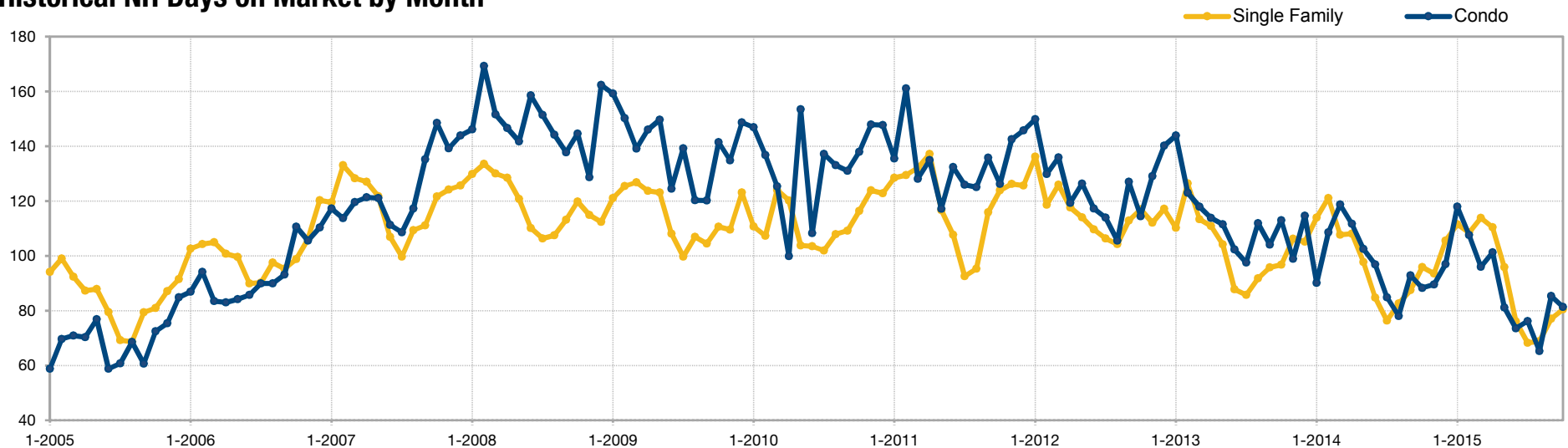
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	94	-11.3%	90	-9.1%
Dec-2014	106	+1.0%	97	-15.7%
Jan-2015	112	-1.8%	118	+31.1%
Feb-2015	109	-9.9%	108	-0.9%
Mar-2015	114	+5.6%	96	-19.3%
Apr-2015	110	+1.9%	101	-9.8%
May-2015	96	-2.0%	81	-20.6%
Jun-2015	76	-10.6%	74	-23.7%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	65	-16.7%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	81	-15.6%	81	-8.0%
12-Month Avg*	88	-8.4%	85	-11.8%

* Days on Market for all properties from November 2014 through October 2015. This is not the average of the individual figures above.

Historical NH Days on Market by Month

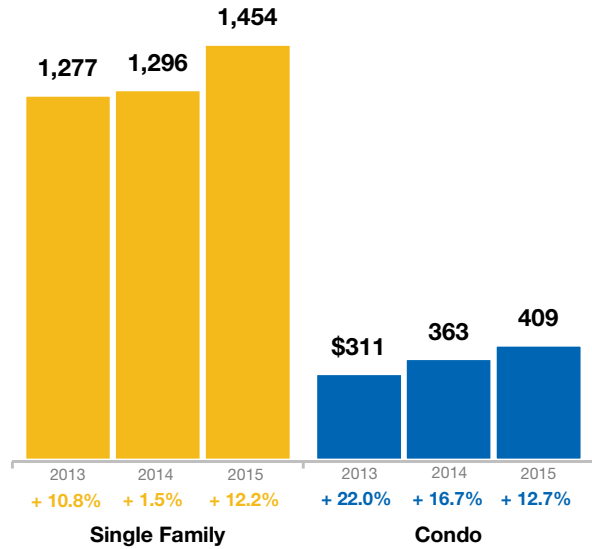


NH Pending Sales

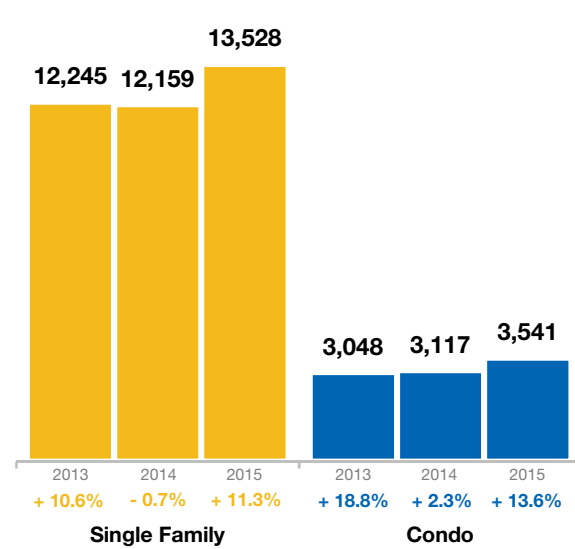
A count of the properties on which offers have been accepted in a given month.



October

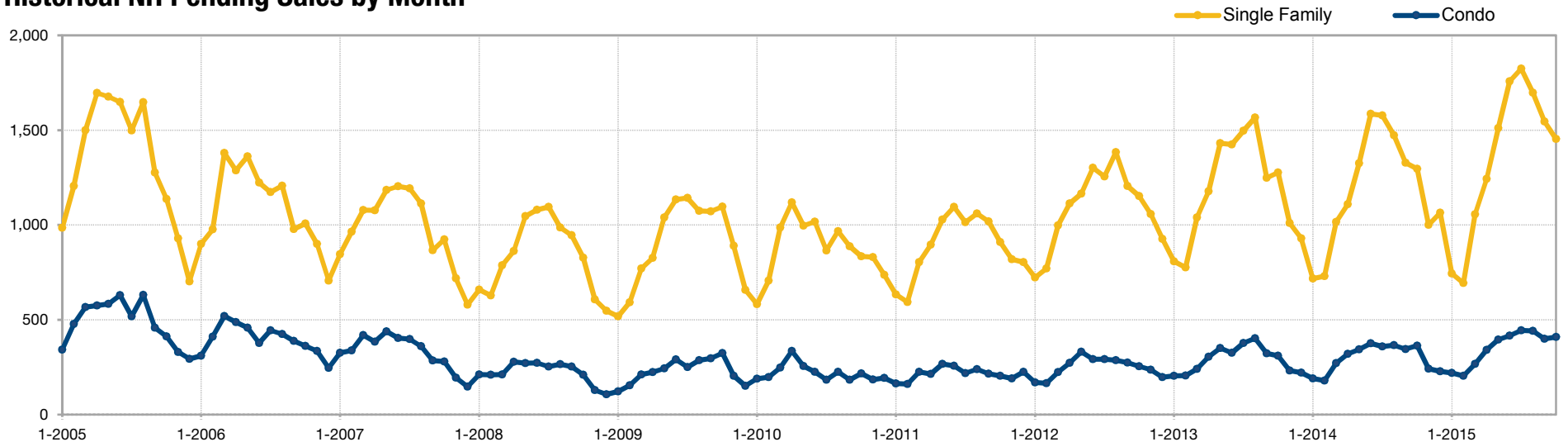


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	1,000	-1.1%	242	+3.9%
Dec-2014	1,065	+14.6%	229	+3.2%
Jan-2015	744	+3.8%	220	+15.2%
Feb-2015	694	-4.9%	205	+14.5%
Mar-2015	1,057	+4.0%	268	-1.5%
Apr-2015	1,243	+12.1%	341	+6.6%
May-2015	1,511	+14.0%	396	+15.1%
Jun-2015	1,758	+10.8%	416	+10.6%
Jul-2015	1,824	+15.6%	445	+23.6%
Aug-2015	1,697	+15.2%	441	+20.5%
Sep-2015	1,546	+16.4%	400	+15.6%
Oct-2015	1,454	+12.2%	409	+12.7%
12-Month Avg	1,299	+10.6%	334	+12.3%

Historical NH Pending Sales by Month

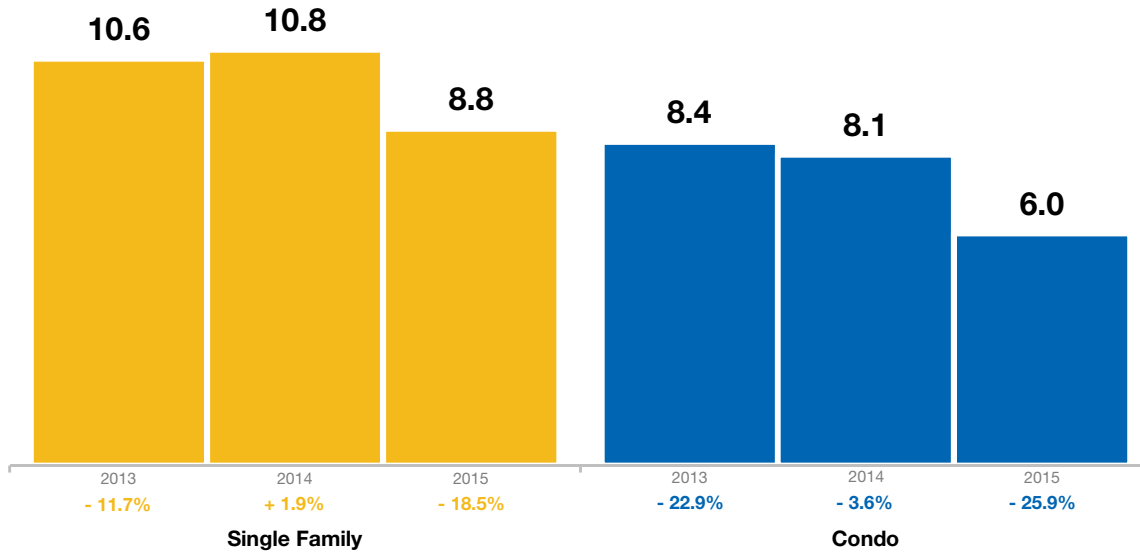


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



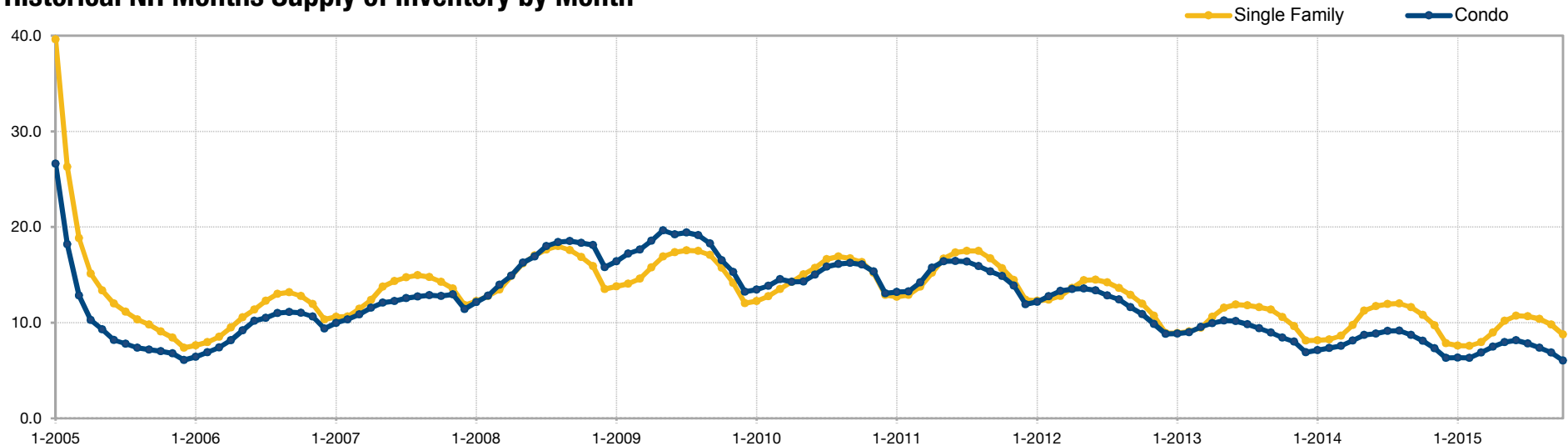
October



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	9.7	+1.0%	7.3	-8.8%
Dec-2014	7.9	-2.5%	6.3	-8.7%
Jan-2015	7.6	-7.3%	6.4	-9.9%
Feb-2015	7.6	-7.3%	6.3	-13.7%
Mar-2015	8.0	-7.0%	6.9	-9.2%
Apr-2015	9.0	-7.2%	7.5	-7.4%
May-2015	10.2	-8.9%	8.0	-8.0%
Jun-2015	10.7	-8.5%	8.2	-7.9%
Jul-2015	10.7	-10.8%	7.8	-14.3%
Aug-2015	10.4	-13.3%	7.4	-19.6%
Sep-2015	9.8	-15.5%	6.9	-20.7%
Oct-2015	8.8	-18.5%	6.0	-25.9%
12-Month Avg*	9.2	-9.5%	7.1	-13.1%

* Months Supply for all properties from November 2014 through October 2015. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

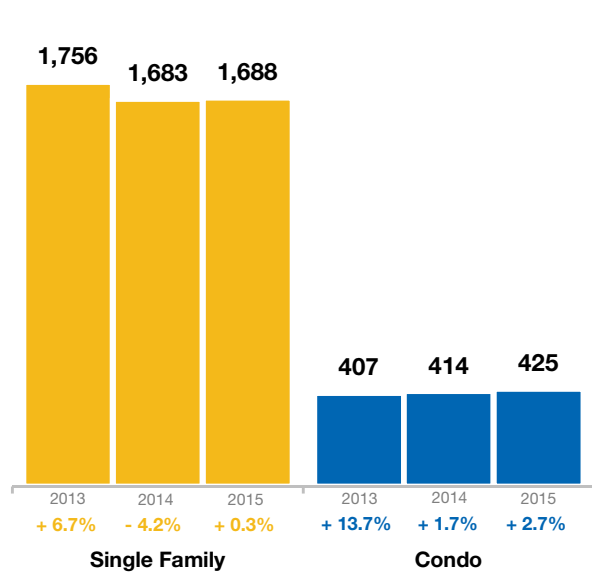


NH New Listings

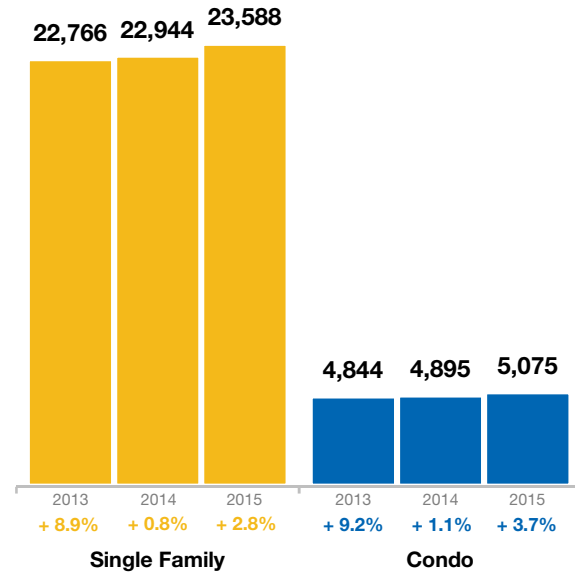
A count of the properties that have been newly listed on the market in a given month.



October

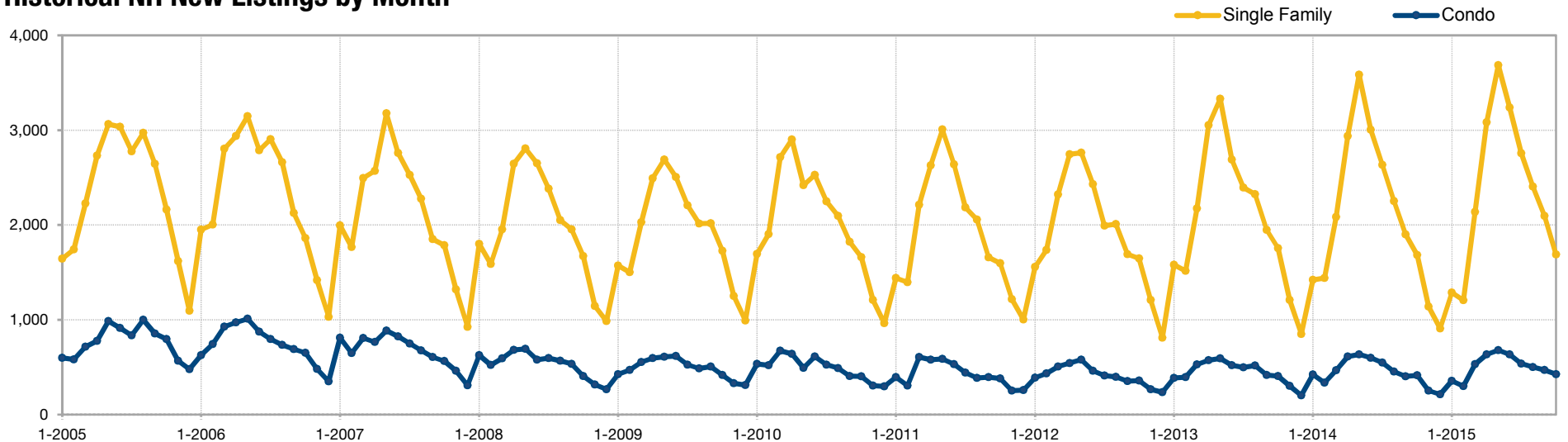


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	1,141	-5.7%	253	-16.2%
Dec-2014	909	+6.8%	215	+5.9%
Jan-2015	1,288	-9.4%	357	-15.8%
Feb-2015	1,208	-16.1%	301	-10.7%
Mar-2015	2,137	+2.5%	533	+13.6%
Apr-2015	3,082	+4.9%	634	+3.6%
May-2015	3,685	+2.8%	681	+7.2%
Jun-2015	3,240	+7.8%	636	+6.2%
Jul-2015	2,758	+4.7%	538	-1.8%
Aug-2015	2,405	+6.8%	500	+10.4%
Sep-2015	2,097	+10.3%	470	+16.3%
Oct-2015	1,688	+0.3%	425	+2.7%
12-Month Avg	2,084	+2.5%	450	+2.6%

Historical NH New Listings by Month

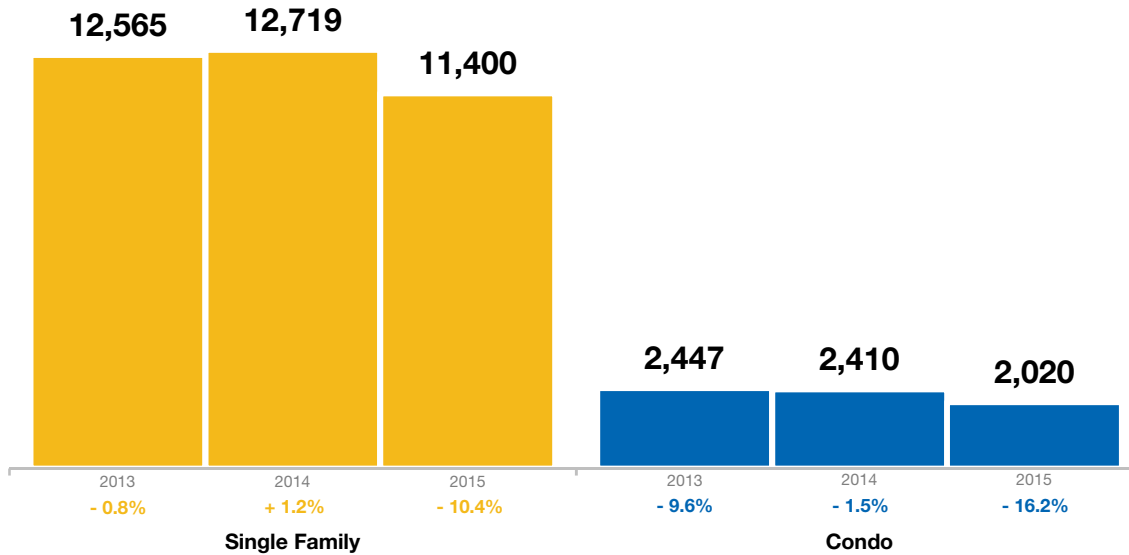


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

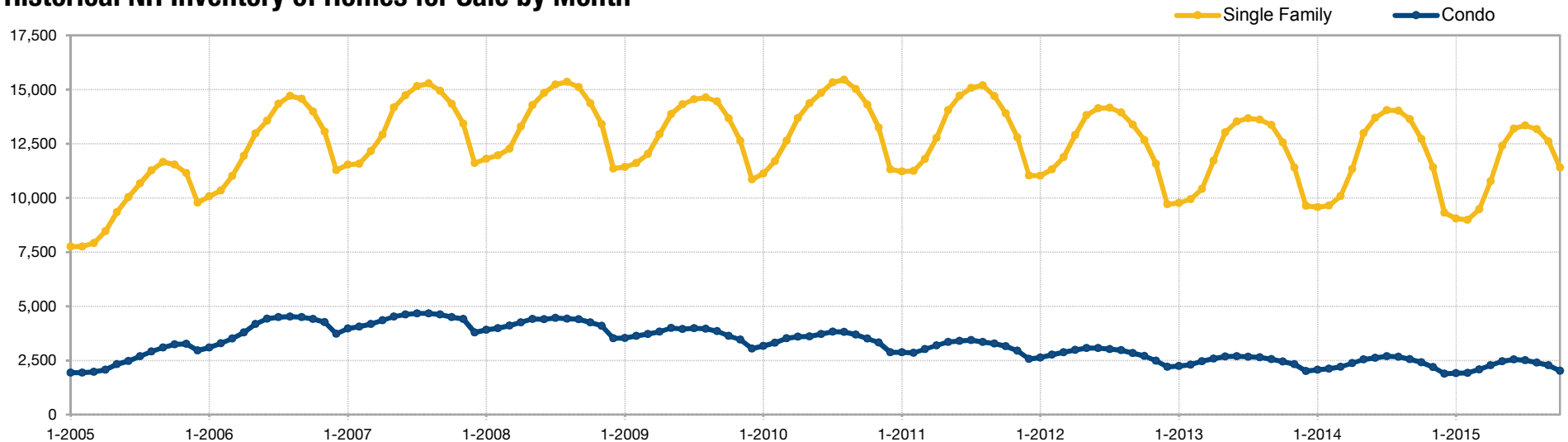


October



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	11,409	+0.1%	2,188	-6.0%
Dec-2014	9,321	-3.2%	1,892	-6.0%
Jan-2015	9,044	-5.6%	1,914	-7.5%
Feb-2015	8,983	-6.9%	1,922	-9.3%
Mar-2015	9,478	-6.0%	2,085	-5.6%
Apr-2015	10,767	-5.0%	2,282	-3.9%
May-2015	12,402	-4.5%	2,466	-3.1%
Jun-2015	13,194	-3.7%	2,550	-2.8%
Jul-2015	13,345	-5.0%	2,507	-6.9%
Aug-2015	13,168	-6.1%	2,405	-9.9%
Sep-2015	12,610	-7.5%	2,278	-10.9%
Oct-2015	11,400	-10.4%	2,020	-16.2%
12-Month Avg	11,260	-5.4%	2,209	-7.4%

Historical NH Inventory of Homes for Sale by Month



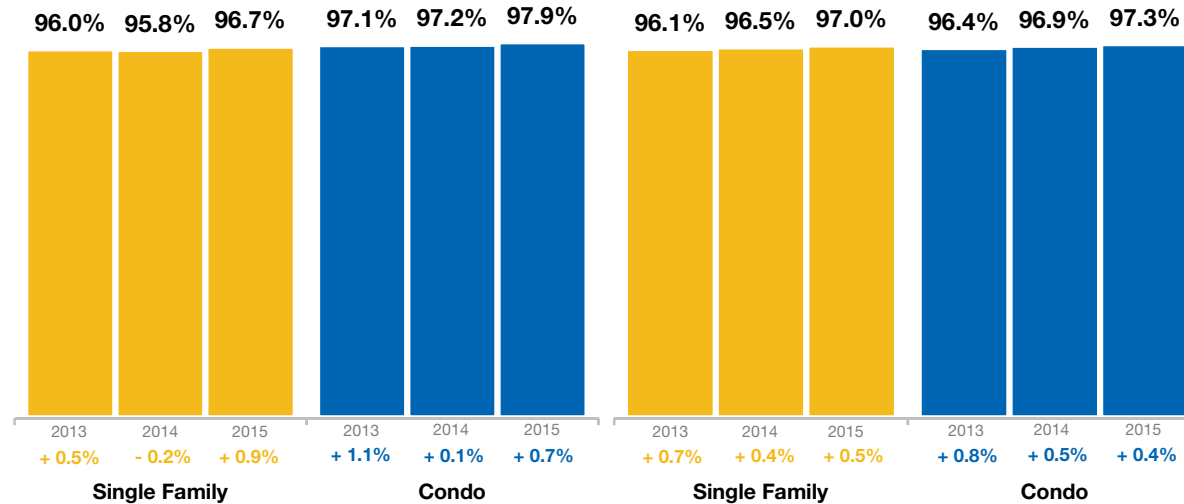
NH Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



October

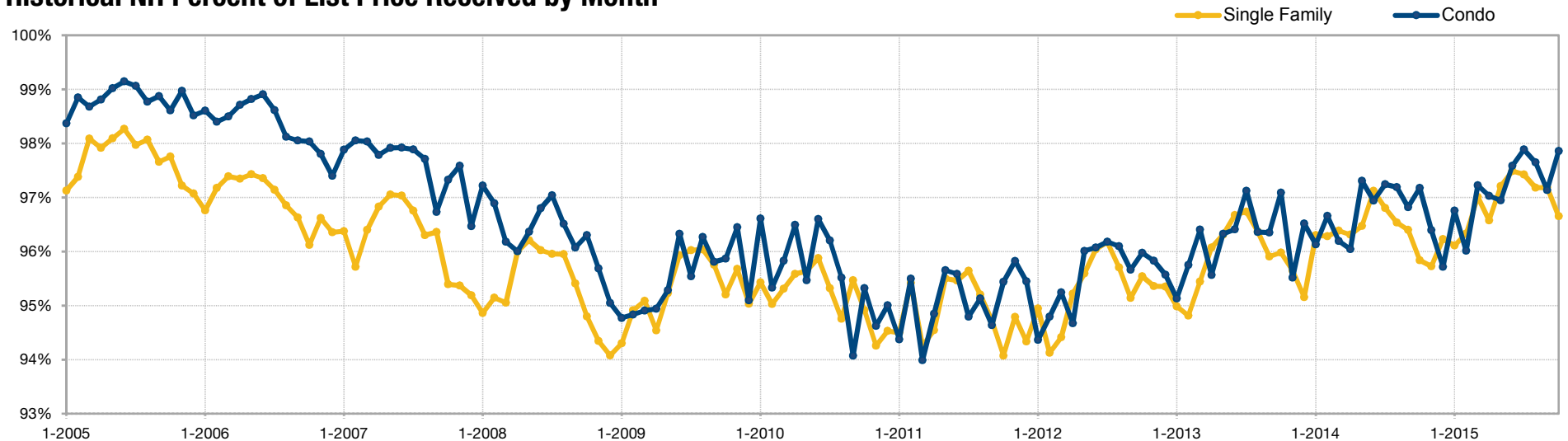
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	95.7%	+0.1%	96.4%	+0.9%
Dec-2014	96.2%	+1.1%	95.7%	-0.8%
Jan-2015	96.1%	-0.2%	96.8%	+0.7%
Feb-2015	96.3%	0.0%	96.0%	-0.7%
Mar-2015	97.0%	+0.6%	97.2%	+1.0%
Apr-2015	96.6%	+0.3%	97.0%	+1.0%
May-2015	97.2%	+0.7%	96.9%	-0.4%
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.4%	+0.6%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.7%	+0.9%	97.9%	+0.7%
12-Month Avg*	96.9%	+0.6%	97.2%	+0.4%

* Pct. of List Price Received for all properties from November 2014 through October 2015. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



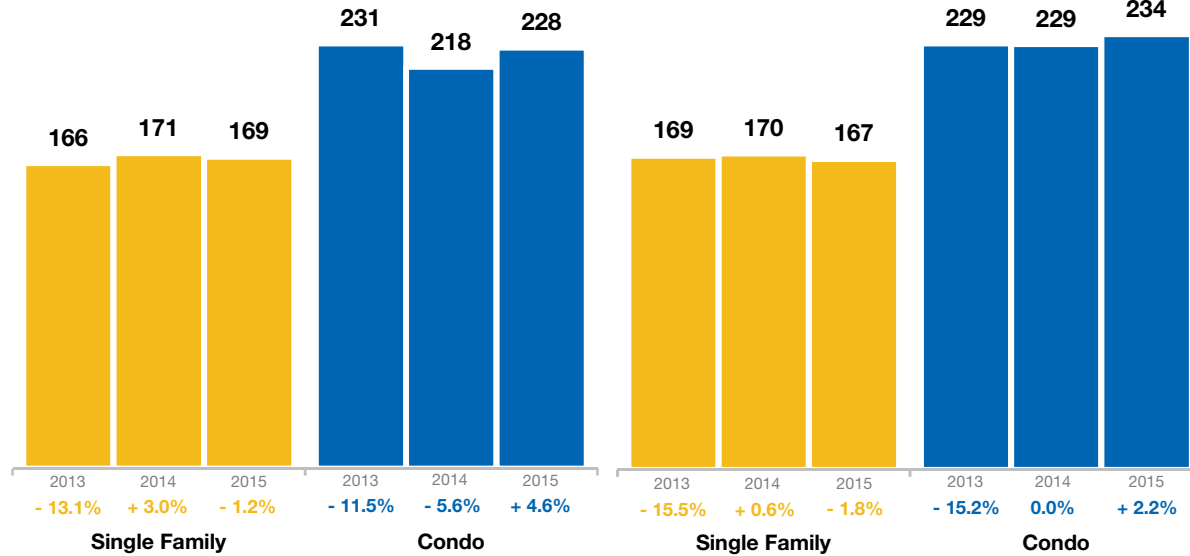
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October

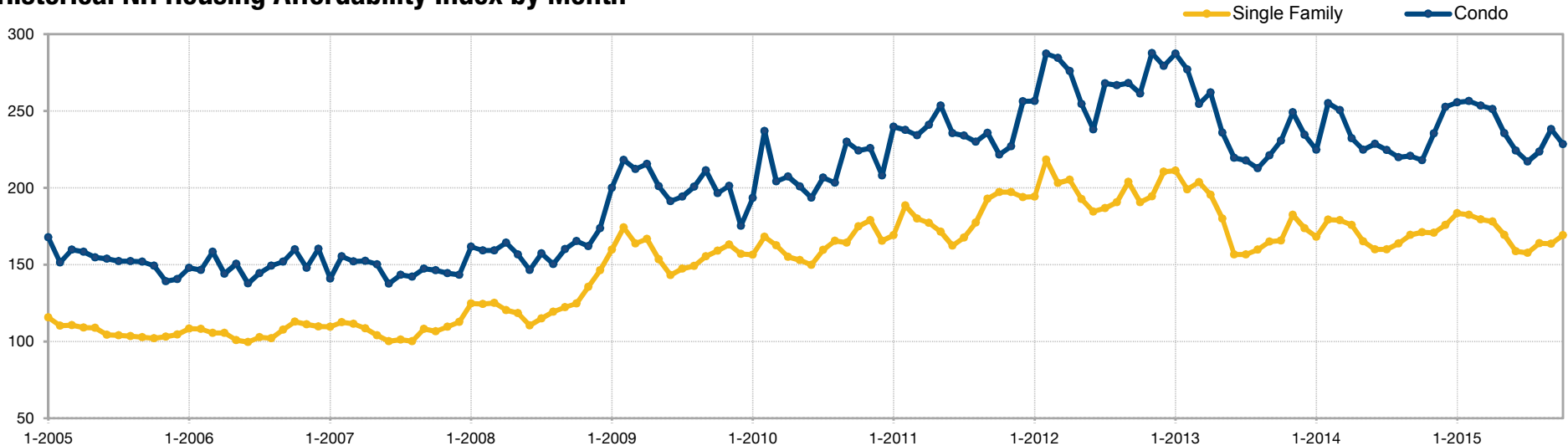
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2014	171	-6.0%	235	-5.6%
Dec-2014	176	+1.1%	253	+8.1%
Jan-2015	183	+8.9%	256	+13.8%
Feb-2015	182	+1.7%	256	+0.4%
Mar-2015	179	0.0%	253	+0.8%
Apr-2015	178	+1.1%	251	+8.2%
May-2015	169	+2.4%	235	+4.4%
Jun-2015	159	-0.6%	224	-2.2%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	164	-3.0%	238	+7.7%
Oct-2015	169	-1.2%	228	+4.6%
12-Month Avg*	171	-1.0%	171	-1.7%

* Affordability Index for all properties from November 2014 through October 2015. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	10-2014	10-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
Closed Sales		1,923	2,089	+ 8.6%	15,884	17,741	+ 11.7%
Median Sales Price		\$210,000	\$219,900	+ 4.7%	\$209,000	\$220,000	+ 5.3%
\$ Volume of Closed Sales (in millions)		\$466.1	\$518.1	+ 11.2%	\$3,855.6	\$4,486.4	+ 16.4%
Days on Market		94	80	- 14.9%	94	86	- 8.5%
Pending Sales		1,755	1,964	+ 11.9%	16,198	18,021	+ 11.3%
Months Supply		10.1	8.1	- 19.8%	--	--	--
New Listings		2,234	2,242	+ 0.4%	29,258	29,995	+ 2.5%
Homes for Sale		15,807	13,940	- 11.8%	--	--	--
Pct. of List Price Received		95.8%	96.6%	+ 0.8%	96.3%	96.8%	+ 0.5%
Affordability Index		185	184	- 0.4%	185	184	- 0.9%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -
Belknap	97	95	- 2.1%	\$199,900	\$215,000	+ 7.6%	\$28.1	\$30.5	+ 8.6%	100	117	+ 17.0%	86	96	+ 11.6%
Belknap Year-to-Date	723	795	+ 10.0%	\$199,000	\$215,000	+ 8.0%	\$211.9	\$258.9	+ 22.2%	114	113	- 0.9%	722	809	+ 12.0%
Carroll	113	115	+ 1.8%	\$182,500	\$207,900	+ 13.9%	\$26.9	\$38.2	+ 42.4%	141	118	- 16.3%	107	103	- 3.7%
Carroll Year-to-Date	754	845	+ 12.1%	\$185,000	\$203,500	+ 10.0%	\$211.6	\$253.6	+ 19.9%	138	131	- 5.1%	766	857	+ 11.9%
Cheshire	80	89	+ 11.3%	\$166,493	\$161,500	- 3.0%	\$15.0	\$17.8	+ 18.9%	129	110	- 14.7%	75	90	+ 20.0%
Cheshire Year-to-Date	632	729	+ 15.3%	\$165,000	\$165,000	0.0%	\$125.3	\$140.1	+ 11.8%	117	110	- 6.0%	637	718	+ 12.7%
Coos	42	42	0.0%	\$72,500	\$121,975	+ 68.2%	\$4.2	\$5.6	+ 33.6%	194	154	- 20.6%	39	44	+ 12.8%
Coos Year-to-Date	305	346	+ 13.4%	\$82,500	\$89,000	+ 7.9%	\$31.6	\$37.5	+ 18.9%	178	178	0.0%	316	349	+ 10.4%
Grafton	83	100	+ 20.5%	\$178,250	\$187,500	+ 5.2%	\$18.8	\$22.0	+ 16.8%	137	100	- 27.0%	82	97	+ 18.3%
Grafton Year-to-Date	739	827	+ 11.9%	\$182,000	\$186,000	+ 2.2%	\$194.9	\$212.9	+ 9.3%	132	125	- 5.3%	755	838	+ 11.0%
Hillsborough	361	386	+ 6.9%	\$234,500	\$249,950	+ 6.6%	\$95.2	\$105.1	+ 10.4%	70	58	- 17.1%	321	355	+ 10.6%
Hillsborough Year-to-Date	3,085	3,492	+ 13.2%	\$232,000	\$252,500	+ 8.8%	\$799.1	\$974.8	+ 22.0%	70	59	- 15.7%	3,140	3,545	+ 12.9%
Merrimack	170	174	+ 2.4%	\$213,500	\$225,998	+ 5.9%	\$45.3	\$44.0	- 2.9%	103	76	- 26.2%	156	162	+ 3.8%
Merrimack Year-to-Date	1,333	1,475	+ 10.7%	\$215,000	\$214,000	- 0.5%	\$329.1	\$353.6	+ 7.5%	100	86	- 14.0%	1,365	1,484	+ 8.7%
Rockingham	308	364	+ 18.2%	\$287,500	\$299,900	+ 4.3%	\$104.8	\$121.8	+ 16.3%	71	64	- 9.9%	289	331	+ 14.5%
Rockingham Year-to-Date	2,938	3,249	+ 10.6%	\$290,000	\$310,000	+ 6.9%	\$984.4	\$1,137.8	+ 15.6%	73	66	- 9.6%	2,968	3,304	+ 11.3%
Strafford	120	126	+ 5.0%	\$220,250	\$202,450	- 8.1%	\$30.0	\$26.8	- 10.8%	91	60	- 34.1%	98	126	+ 28.6%
Strafford Year-to-Date	1,096	1,186	+ 8.2%	\$210,000	\$219,900	+ 4.7%	\$258.9	\$284.7	+ 10.0%	88	79	- 10.2%	1,102	1,210	+ 9.8%
Sullivan	42	59	+ 40.5%	\$155,000	\$147,625	- 4.8%	\$10.4	\$11.5	+ 10.3%	119	126	+ 5.9%	43	50	+ 16.3%
Sullivan Year-to-Date	382	401	+ 5.0%	\$150,000	\$158,000	+ 5.3%	\$82.5	\$88.6	+ 7.5%	131	136	+ 3.8%	388	414	+ 6.7%
Entire State	1,416	1,550	+ 9.5%	\$226,500	\$239,000	+ 5.5%	\$378.7	\$423.4	+ 11.8%	96	81	- 15.6%	1,296	1,454	+ 12.2%
Entire State Year-to-Date	11,987	13,345	+ 11.3%	\$228,000	\$242,000	+ 6.1%	\$3,229.2	\$3,742.6	+ 15.9%	94	85	- 9.6%	12,159	13,528	+ 11.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -
Belknap	28	40	+ 42.9%	\$122,250	\$159,250	+ 30.3%	\$3.9	\$7.1	+ 84.5%	112	132	+ 17.9%	21	37	+ 76.2%
Belknap Year-to-Date	178	219	+ 23.0%	\$134,250	\$155,000	+ 15.5%	\$29.6	\$41.4	+ 40.0%	130	113	- 13.1%	175	218	+ 24.6%
Carroll	36	20	- 44.4%	\$167,250	\$155,700	- 6.9%	\$7.5	\$3.8	- 48.6%	115	108	- 6.1%	39	20	- 48.7%
Carroll Year-to-Date	180	182	+ 1.1%	\$159,000	\$167,750	+ 5.5%	\$32.8	\$34.5	+ 5.0%	122	120	- 1.6%	184	183	- 0.5%
Cheshire	5	4	- 20.0%	\$140,000	\$110,750	- 20.9%	\$0.8	\$0.5	- 42.1%	101	61	- 39.6%	4	3	- 25.0%
Cheshire Year-to-Date	40	55	+ 37.5%	\$132,000	\$143,000	+ 8.3%	\$5.5	\$7.7	+ 39.6%	126	129	+ 2.4%	42	56	+ 33.3%
Coos	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	20	16	- 20.0%	\$297,500	\$341,250	+ 14.7%	\$7.5	\$6.3	- 15.5%	158	217	+ 37.3%	20	16	- 20.0%
Grafton	39	38	- 2.6%	\$161,000	\$168,750	+ 4.8%	\$6.7	\$7.4	+ 9.9%	134	191	+ 42.5%	34	41	+ 20.6%
Grafton Year-to-Date	319	326	+ 2.2%	\$165,000	\$156,500	- 5.2%	\$56.0	\$59.7	+ 6.6%	173	165	- 4.6%	321	325	+ 1.2%
Hillsborough	103	138	+ 34.0%	\$148,000	\$166,450	+ 12.5%	\$17.7	\$26.1	+ 47.2%	65	49	- 24.6%	104	136	+ 30.8%
Hillsborough Year-to-Date	987	1,115	+ 13.0%	\$157,350	\$164,900	+ 4.8%	\$175.8	\$206.0	+ 17.2%	73	57	- 21.9%	1,009	1,162	+ 15.2%
Merrimack	23	29	+ 26.1%	\$179,000	\$151,500	- 15.4%	\$4.7	\$5.5	+ 17.3%	118	78	- 33.9%	20	28	+ 40.0%
Merrimack Year-to-Date	223	249	+ 11.7%	\$164,000	\$160,000	- 2.4%	\$37.0	\$41.7	+ 12.7%	102	92	- 9.8%	224	255	+ 13.8%
Rockingham	142	133	- 6.3%	\$226,000	\$219,000	- 3.1%	\$35.9	\$32.9	- 8.4%	74	61	- 17.6%	126	120	- 4.8%
Rockingham Year-to-Date	923	1,124	+ 21.8%	\$209,900	\$217,950	+ 3.8%	\$215.3	\$270.5	+ 25.6%	77	71	- 7.8%	1,002	1,147	+ 14.5%
Strafford	16	15	- 6.3%	\$166,250	\$132,000	- 20.6%	\$2.9	\$2.4	- 17.1%	61	58	- 4.9%	10	14	+ 40.0%
Strafford Year-to-Date	113	145	+ 28.3%	\$137,500	\$134,000	- 2.5%	\$17.2	\$21.5	+ 24.9%	71	69	- 2.8%	116	148	+ 27.6%
Sullivan	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	23	31	+ 34.8%	\$176,250	\$170,000	- 3.5%	\$5.0	\$5.3	+ 6.4%	243	168	- 30.9%	23	31	+ 34.8%
Entire State	397	430	+ 8.3%	\$177,900	\$177,000	- 0.5%	\$81.7	\$88.4	+ 8.2%	88	81	- 8.0%	363	409	+ 12.7%
Entire State Year-to-Date	3,007	3,462	+ 15.1%	\$169,400	\$172,700	+ 1.9%	\$581.6	\$694.4	+ 19.4%	95	84	- 11.6%	3,117	3,541	+ 13.6%