



# NH Monthly Indicators

## November 2015

Residential real estate is experiencing its best year since the recession. Housing demand is healthy, and that is expected to continue until the end of the year. Home sales are actually set to have their best national showing since 2006. More of the same is anticipated in 2016, but inventory and affordability challenges coupled with mortgage rate increases will likely keep any sort of monster growth in check. This should be a good thing for keeping home prices from increasing too rapidly to maintain economic stability.

New Listings were up 3.2 percent for single family homes and 22.1 percent for condo properties. Pending Sales increased 11.7 percent for single family homes and 6.2 percent for condo properties.

The Median Sales Price was up 2.9 percent to \$233,975 for single family homes and 6.2 percent to \$175,250 for condo properties. Months Supply of Inventory decreased 20.6 percent for single family units and 21.9 percent for condo units.

Unemployment rates across the nation changed little last month, which bodes well for an increase in buying activity. The national jobless rate was 5.0 percent in October, which was 0.7 percent lower than the year prior. Although housing and employment data are quite positive at this juncture, it is still certainly possible for listings and sales to be down in year-over-year comparisons. Bad weather and the mix of housing available to buyers tend to have a greater effect on trends at the end of the year than during the midsummer months.

## Monthly Snapshot

**+ 10.5%**      **+ 2.9%**      **+ 15.9%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
---	---	---

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16

# NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2014	11-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
<b>Closed Sales</b>		1,029	<b>1,137</b>	+ 10.5%	13,016	<b>14,493</b>	+ 11.3%
<b>Median Sales Price</b>		\$227,475	<b>\$233,975</b>	+ 2.9%	\$228,000	<b>\$240,000</b>	+ 5.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$270.5	<b>\$313.6</b>	+ 15.9%	\$3,499.7	<b>\$4,059.2</b>	+ 16.0%
<b>Days on Market</b>		94	<b>90</b>	- 4.3%	94	<b>86</b>	- 8.5%
<b>Pending Sales</b>		1,000	<b>1,117</b>	+ 11.7%	13,158	<b>14,641</b>	+ 11.3%
<b>Months Supply</b>		9.7	<b>7.7</b>	- 20.6%	--	--	--
<b>New Listings</b>		1,141	<b>1,177</b>	+ 3.2%	24,083	<b>24,735</b>	+ 2.7%
<b>Homes for Sale</b>		11,410	<b>10,125</b>	- 11.3%	--	--	--
<b>Pct. of List Price Received</b>		95.7%	<b>96.3%</b>	+ 0.6%	96.4%	<b>97.0%</b>	+ 0.6%
<b>Affordability Index</b>		171	<b>171</b>	0.0%	170	<b>167</b>	- 1.8%

# NH Condo Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

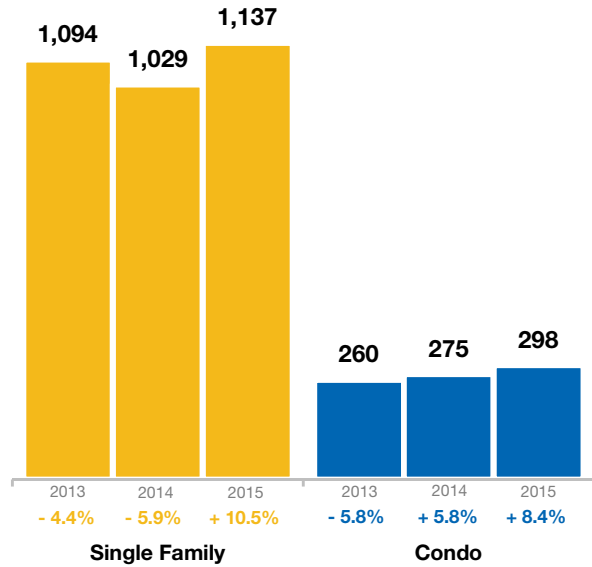
Key Metrics	Historical Sparkbars	11-2014	11-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
<b>Closed Sales</b>		275	298	+ 8.4%	3,282	3,767	+ 14.8%
<b>Median Sales Price</b>		\$165,000	\$175,250	+ 6.2%	\$169,000	\$173,000	+ 2.4%
<b>\$ Volume of Closed Sales (in millions)</b>		\$53.1	\$64.8	+ 22.0%	\$634.7	\$760.6	+ 19.8%
<b>Days on Market</b>		90	85	- 5.6%	95	85	- 10.5%
<b>Pending Sales</b>		242	257	+ 6.2%	3,359	3,800	+ 13.1%
<b>Months Supply</b>		7.3	5.7	- 21.9%	--	--	--
<b>New Listings</b>		253	309	+ 22.1%	5,148	5,376	+ 4.4%
<b>Homes for Sale</b>		2,191	1,904	- 13.1%	--	--	--
<b>Pct. of List Price Received</b>		96.4%	97.4%	+ 1.0%	96.8%	97.3%	+ 0.5%
<b>Affordability Index</b>		235	229	- 2.6%	230	232	+ 0.9%

# NH Closed Sales

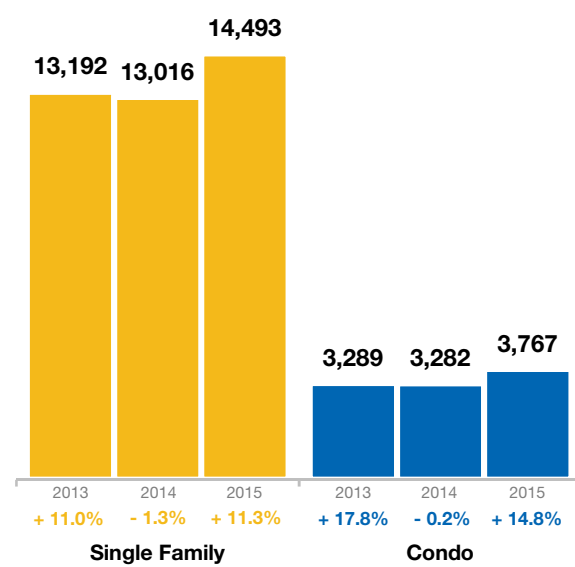
A count of the actual sales that closed in a given month.



## November

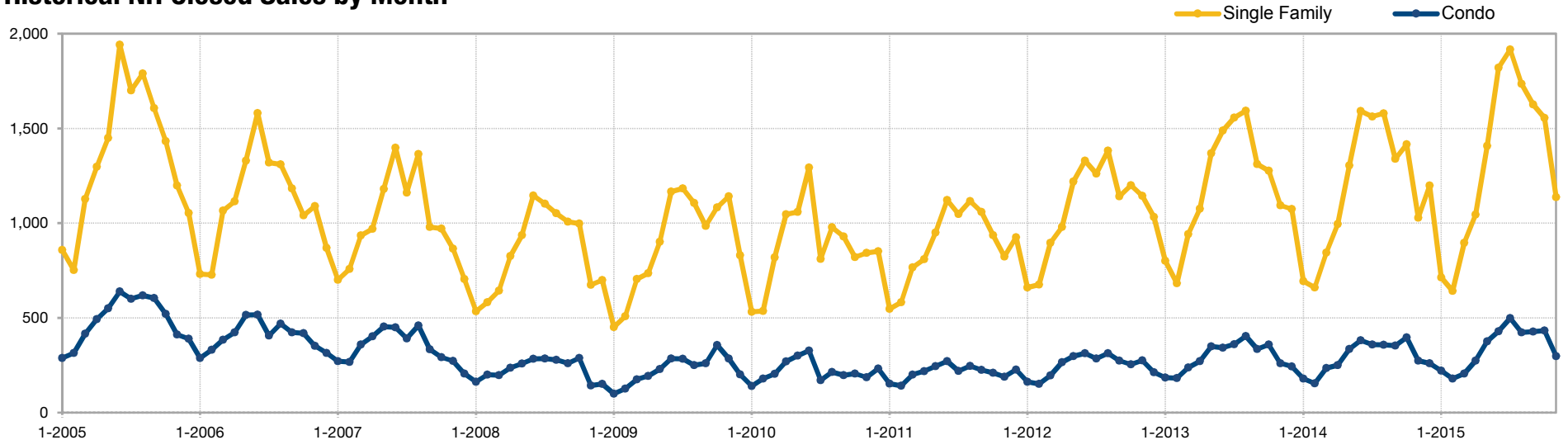


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	1,199	+11.6%	261	+7.0%
Jan-2015	713	+2.7%	221	+22.8%
Feb-2015	642	-2.9%	179	+15.5%
Mar-2015	896	+6.2%	206	-12.7%
Apr-2015	1,045	+5.0%	274	+9.6%
May-2015	1,407	+7.8%	376	+12.2%
Jun-2015	1,820	+14.4%	429	+12.3%
Jul-2015	1,916	+22.6%	499	+38.6%
Aug-2015	1,735	+9.9%	424	+18.4%
Sep-2015	1,627	+21.5%	428	+20.9%
Oct-2015	1,555	+9.8%	433	+9.1%
<b>Nov-2015</b>	<b>1,137</b>	<b>+10.5%</b>	<b>298</b>	<b>+8.4%</b>
12-Month Avg	1,308	+11.4%	336	+14.2%

## Historical NH Closed Sales by Month

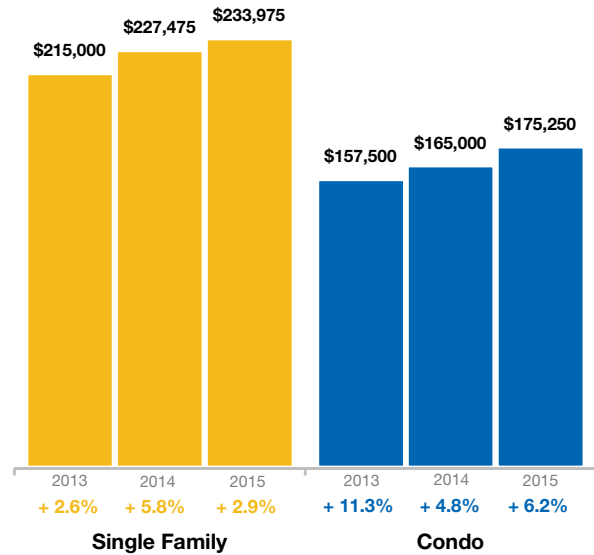


# NH Median Sales Price

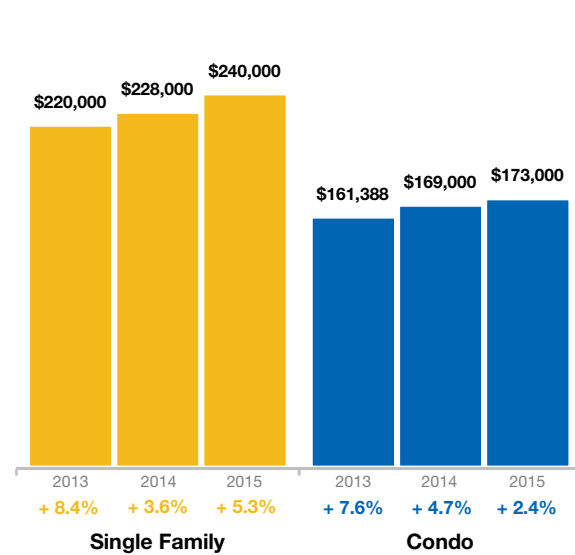
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## November



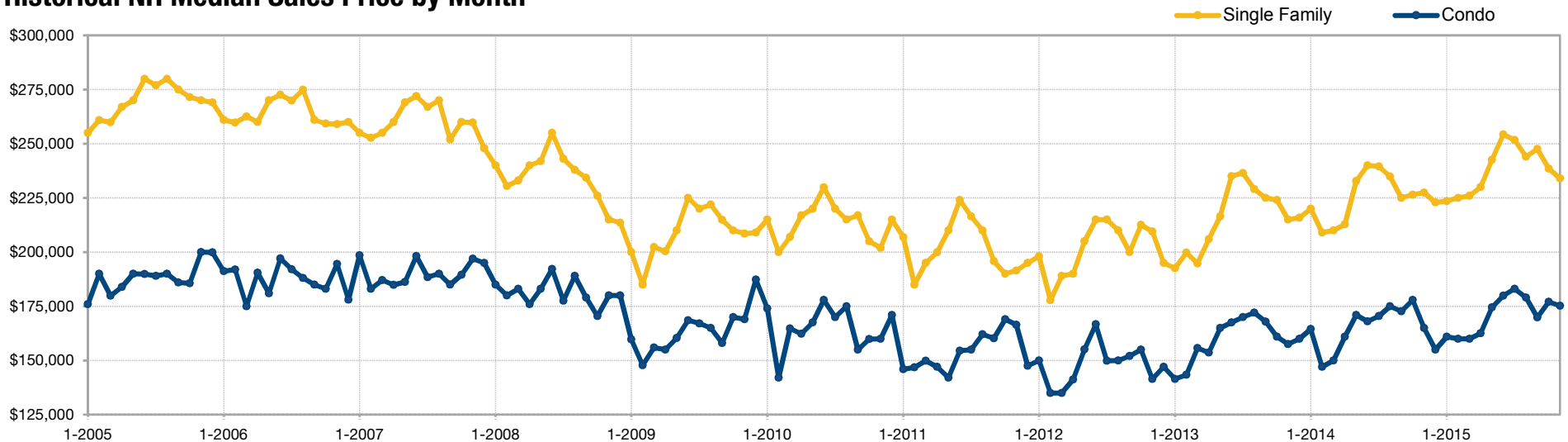
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	\$222,900	+3.2%	\$155,000	-3.1%
Jan-2015	\$223,500	+1.6%	\$161,000	-2.1%
Feb-2015	\$225,000	+7.7%	\$160,000	+8.8%
Mar-2015	\$226,000	+7.6%	\$159,950	+6.6%
Apr-2015	\$230,000	+8.1%	\$162,500	+0.9%
May-2015	\$242,500	+4.2%	\$174,450	+2.0%
Jun-2015	\$254,273	+5.9%	\$179,900	+7.1%
Jul-2015	\$251,750	+5.1%	\$183,000	+7.3%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,500	+5.3%	\$177,000	-0.5%
<b>Nov-2015</b>	<b>\$233,975</b>	<b>+2.9%</b>	<b>\$175,250</b>	<b>+6.2%</b>
12-Month Avg*	\$240,000	+5.9%	\$172,500	+2.4%

\* Median Sales Price for all properties from December 2014 through November 2015. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

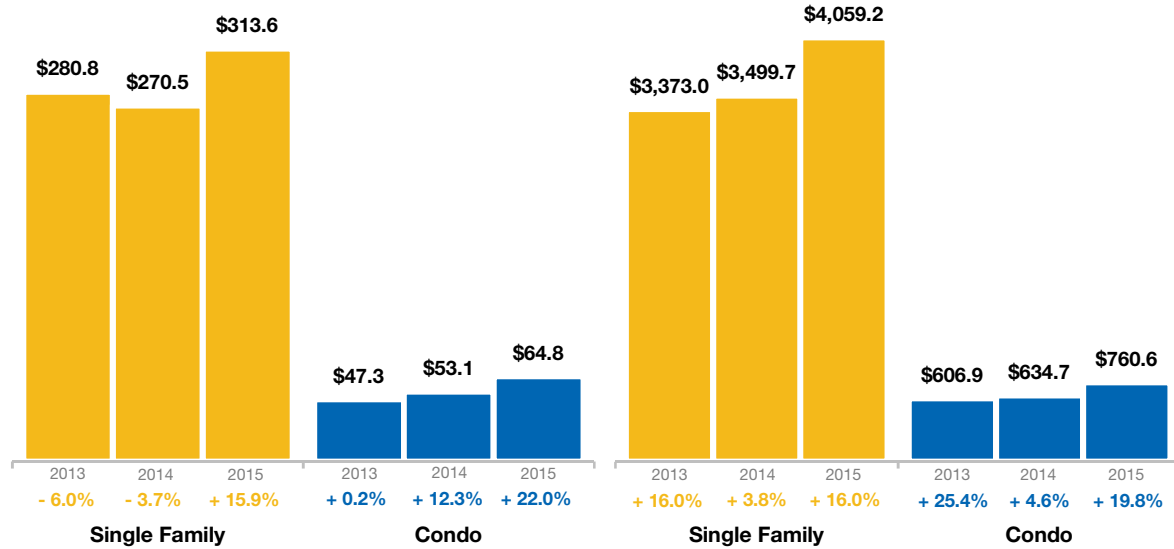


# NH \$ Volume of Closed Sales

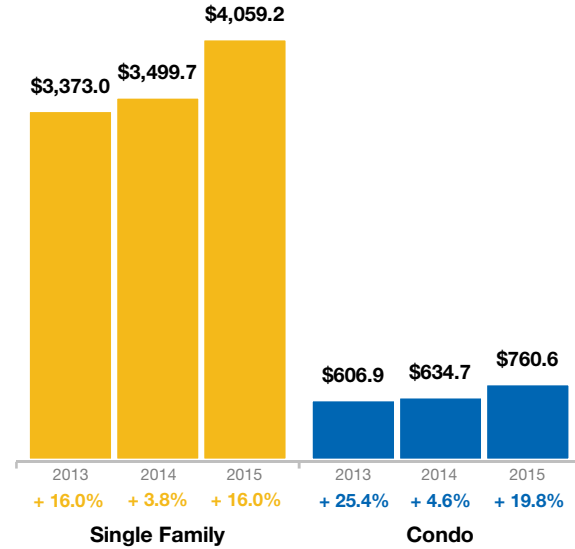
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## November



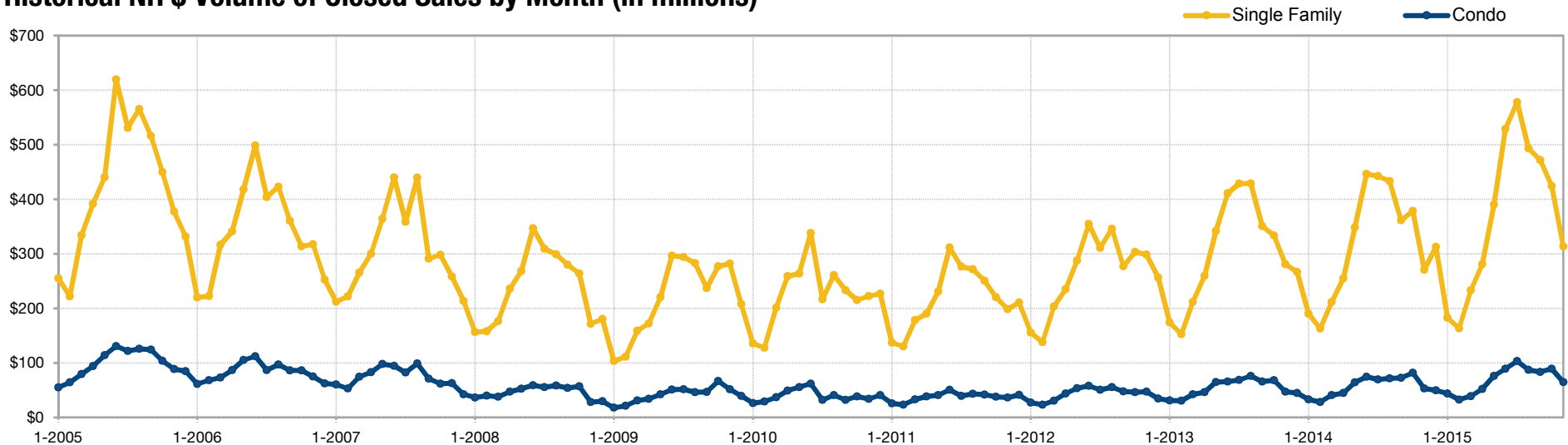
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	\$312.8	+17.2%	\$49.6	+10.7%
Jan-2015	\$182.7	-3.8%	\$43.6	+32.1%
Feb-2015	\$163.2	+0.2%	\$32.6	+16.0%
Mar-2015	\$233.0	+10.0%	\$39.2	-4.2%
Apr-2015	\$280.7	+10.0%	\$52.1	+15.8%
May-2015	\$390.0	+12.0%	\$76.0	+18.0%
Jun-2015	\$528.8	+18.5%	\$89.1	+19.6%
Jul-2015	\$578.1	+30.7%	\$103.4	+48.1%
Aug-2015	\$493.0	+13.9%	\$87.4	+21.9%
Sep-2015	\$471.7	+30.6%	\$83.2	+14.8%
Oct-2015	\$424.4	+12.1%	\$89.0	+8.9%
<b>Nov-2015</b>	<b>\$313.6</b>	<b>+15.9%</b>	<b>\$64.8</b>	<b>+22.0%</b>
12-Month Avg*	\$364.3	+16.0%	\$67.5	+19.2%

\* \$ Volume of Closed Sales (in millions) for all properties from December 2014 through November 2015. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

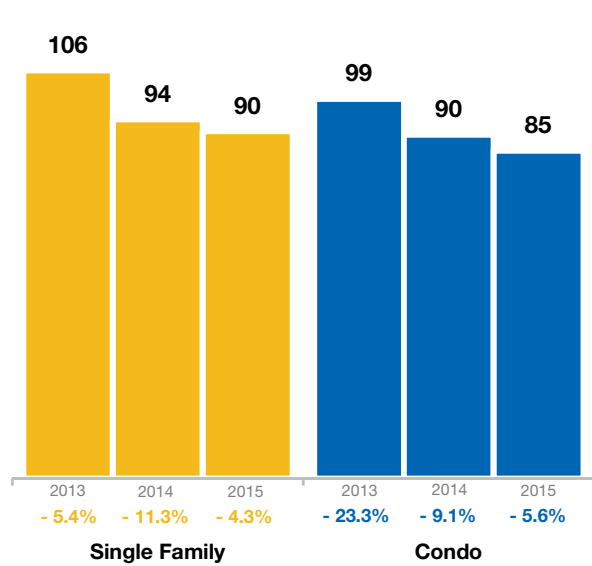


# NH Days on Market

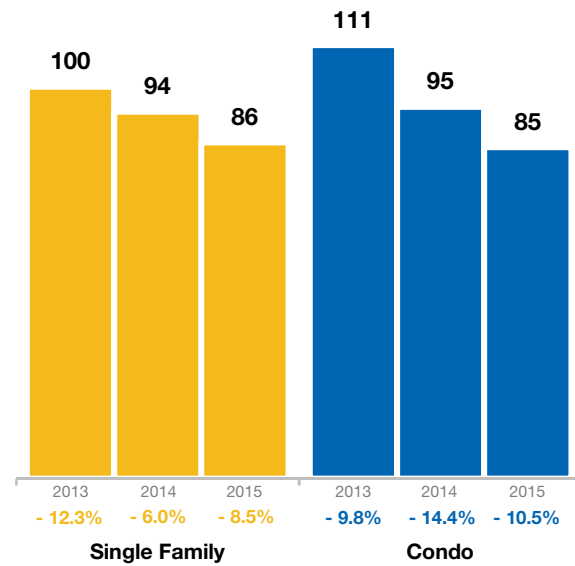
Average number of days between when a property is listed and when an offer is accepted in a given month.



## November



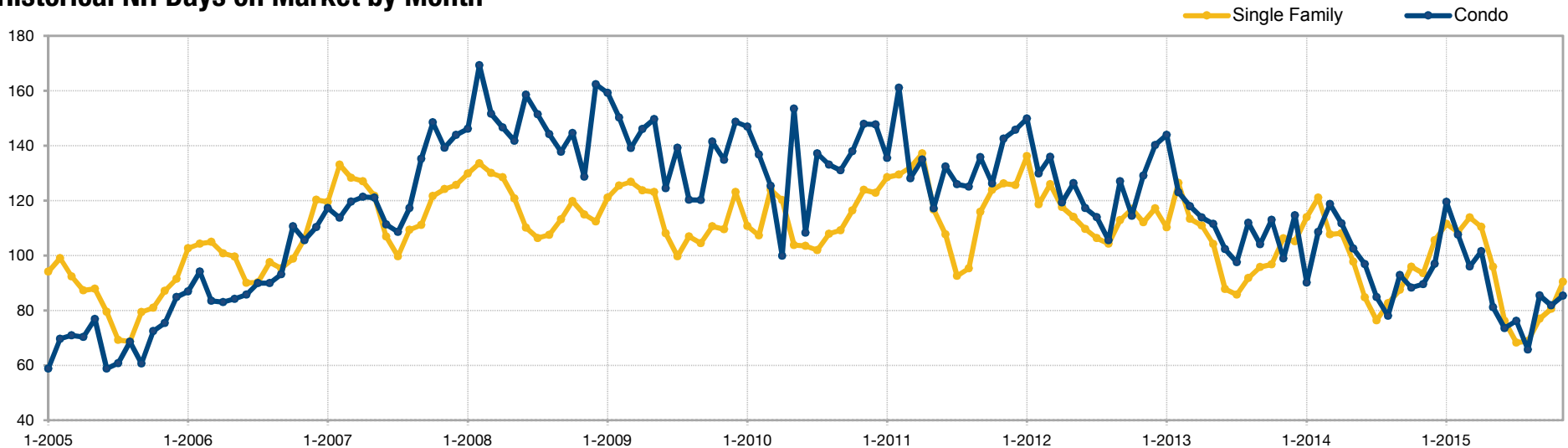
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	106	+1.0%	97	-15.7%
Jan-2015	112	-1.8%	120	+33.3%
Feb-2015	109	-9.9%	108	-0.9%
Mar-2015	114	+5.6%	96	-19.3%
Apr-2015	110	+1.9%	102	-8.9%
May-2015	96	-2.0%	81	-20.6%
Jun-2015	76	-10.6%	74	-23.7%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	81	-15.6%	82	-6.8%
<b>Nov-2015</b>	<b>90</b>	<b>-4.3%</b>	<b>85</b>	<b>-5.6%</b>
12-Month Avg*	87	-7.6%	85	-11.2%

\* Days on Market for all properties from December 2014 through November 2015. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

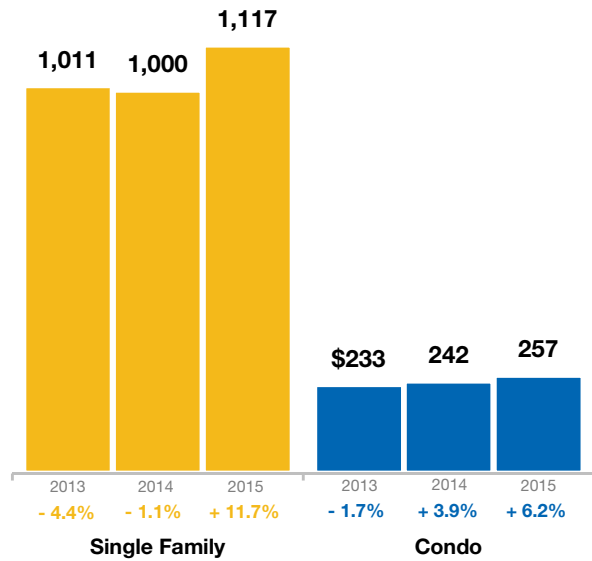


# NH Pending Sales

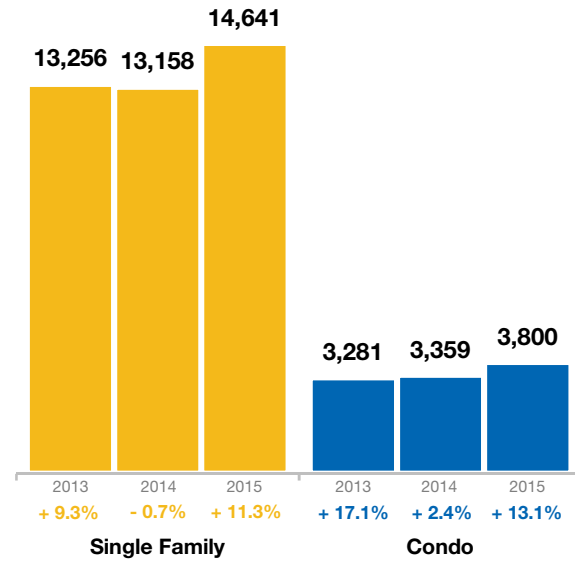
A count of the properties on which offers have been accepted in a given month.



## November

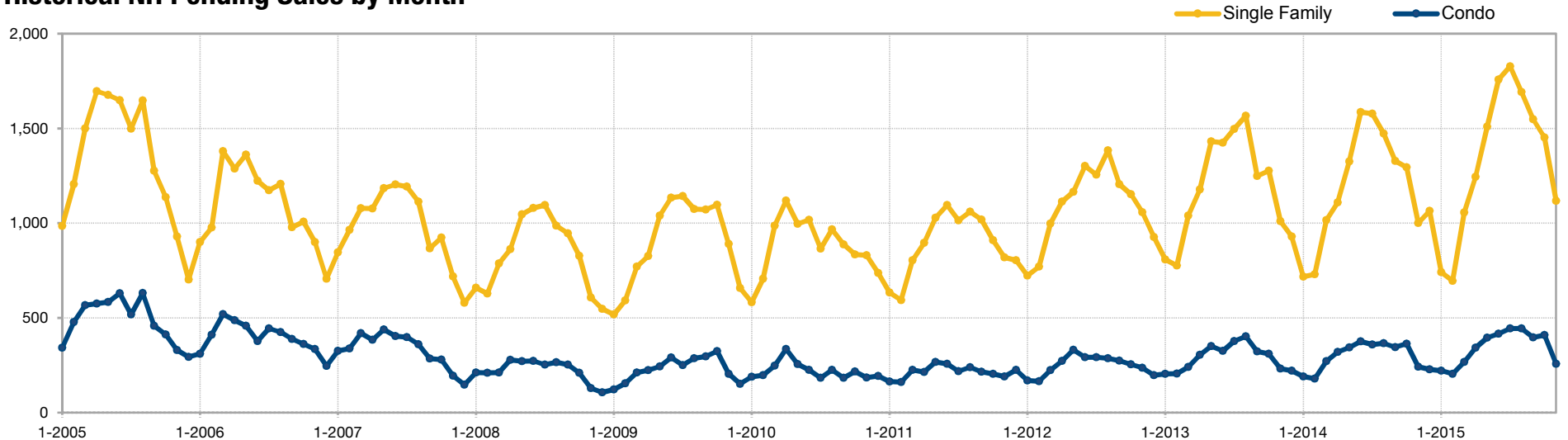


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	1,065	+14.6%	229	+3.2%
Jan-2015	741	+3.3%	221	+15.7%
Feb-2015	695	-4.8%	205	+14.5%
Mar-2015	1,056	+3.9%	268	-1.5%
Apr-2015	1,245	+12.3%	343	+7.2%
May-2015	1,509	+13.8%	395	+14.8%
Jun-2015	1,758	+10.8%	417	+10.9%
Jul-2015	1,827	+15.8%	444	+23.3%
Aug-2015	1,692	+14.9%	444	+21.3%
Sep-2015	1,549	+16.6%	397	+14.7%
Oct-2015	1,452	+12.1%	409	+12.7%
<b>Nov-2015</b>	<b>1,117</b>	<b>+11.7%</b>	<b>257</b>	<b>+6.2%</b>
12-Month Avg	1,309	+11.5%	336	+12.5%

## Historical NH Pending Sales by Month



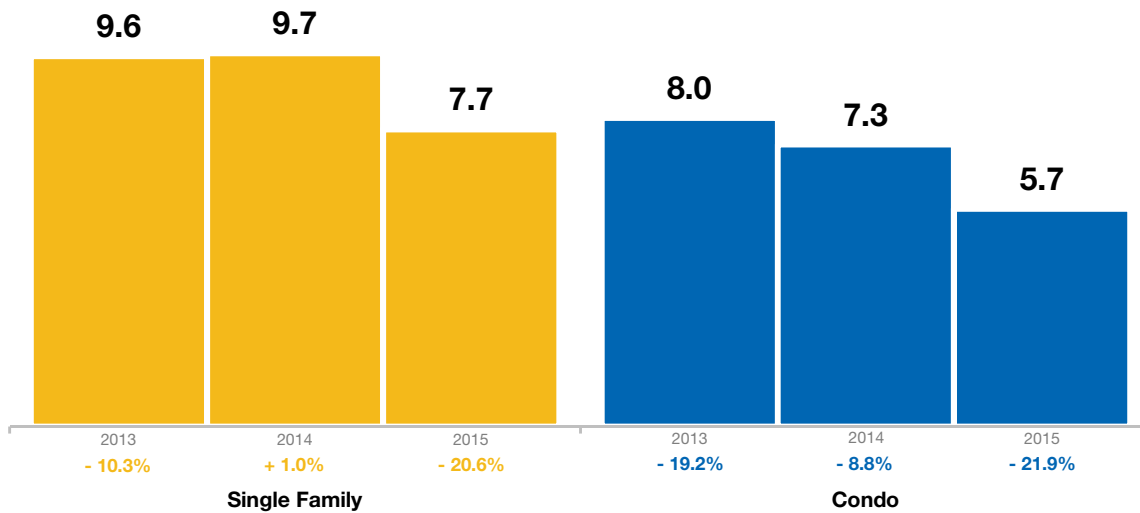


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



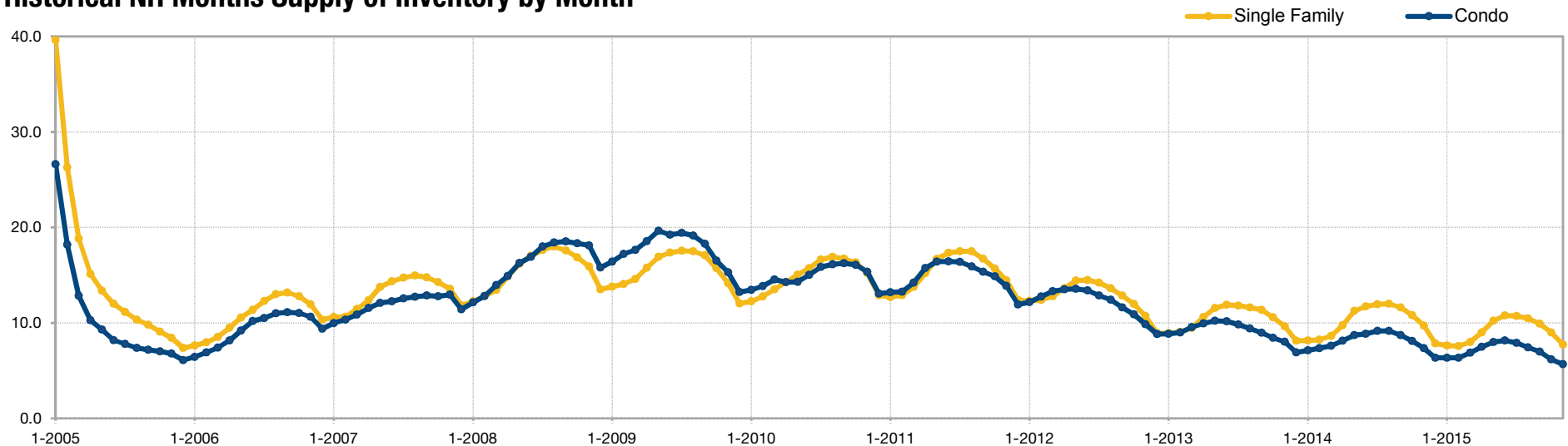
## November



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	7.9	-2.5%	6.3	-8.7%
Jan-2015	7.6	-7.3%	6.4	-9.9%
Feb-2015	7.6	-7.3%	6.3	-13.7%
Mar-2015	8.0	-7.0%	6.9	-9.2%
Apr-2015	9.0	-7.2%	7.5	-7.4%
May-2015	10.2	-8.9%	8.0	-8.0%
Jun-2015	10.8	-7.7%	8.2	-7.9%
Jul-2015	10.7	-10.8%	7.9	-14.1%
Aug-2015	10.5	-12.5%	7.4	-19.6%
Sep-2015	9.9	-14.7%	7.0	-19.5%
Oct-2015	9.0	-16.7%	6.2	-23.5%
<b>Nov-2015</b>	<b>7.7</b>	<b>-20.6%</b>	<b>5.7</b>	<b>-21.9%</b>
12-Month Avg*	9.1	-10.7%	7.0	-13.8%

\* Months Supply for all properties from December 2014 through November 2015. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

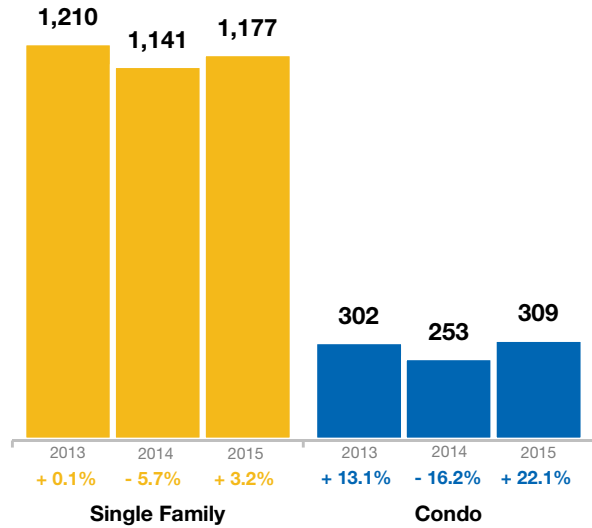


# NH New Listings

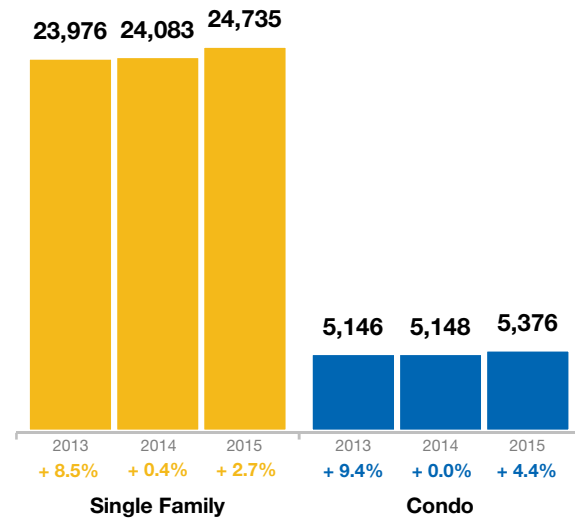
A count of the properties that have been newly listed on the market in a given month.



## November

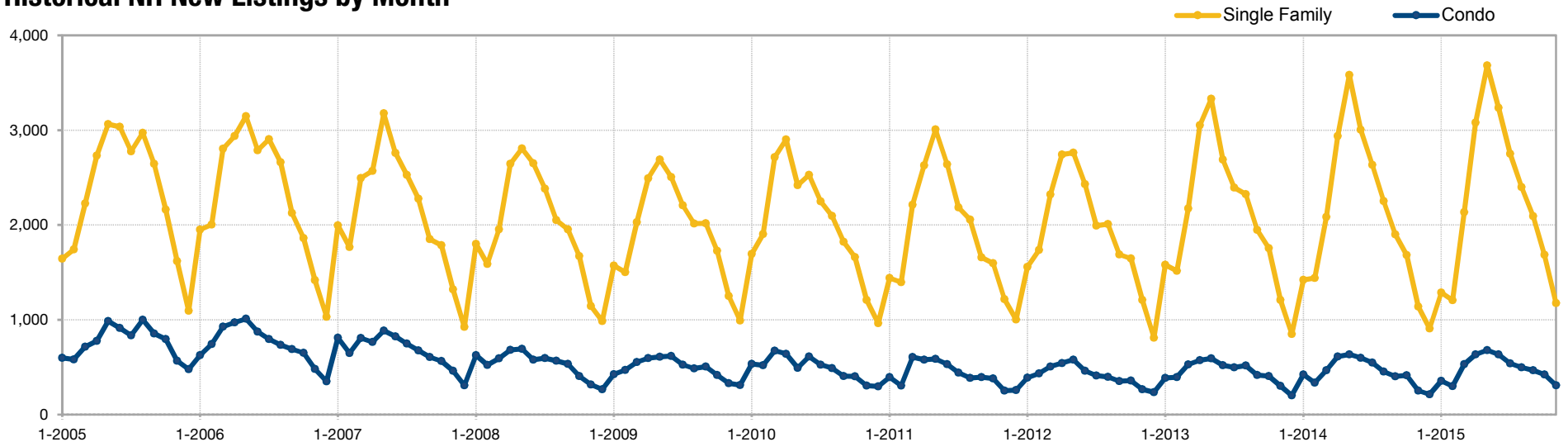


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	907	+6.6%	215	+5.9%
Jan-2015	1,288	-9.4%	357	-15.8%
Feb-2015	1,208	-16.1%	301	-10.7%
Mar-2015	2,136	+2.5%	533	+13.6%
Apr-2015	3,079	+4.8%	634	+3.6%
May-2015	3,682	+2.8%	680	+7.1%
Jun-2015	3,236	+7.7%	635	+6.0%
Jul-2015	2,751	+4.5%	539	-1.6%
Aug-2015	2,399	+6.6%	499	+10.2%
Sep-2015	2,093	+10.1%	467	+15.6%
Oct-2015	1,686	+0.2%	422	+1.9%
<b>Nov-2015</b>	<b>1,177</b>	<b>+3.2%</b>	<b>309</b>	<b>+22.1%</b>
12-Month Avg	2,078	+2.8%	446	+4.5%

## Historical NH New Listings by Month

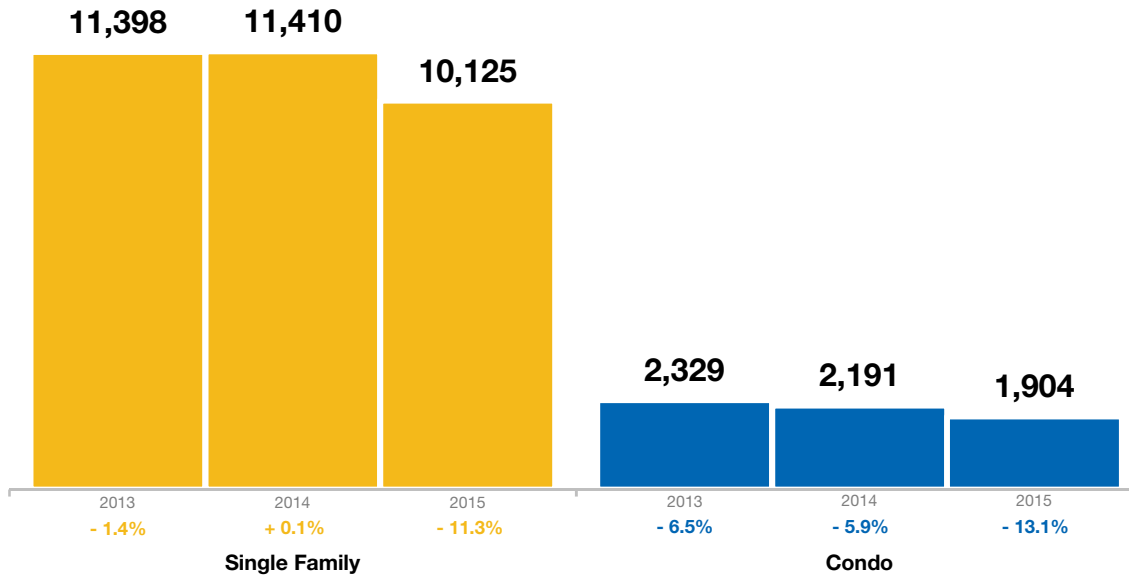


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

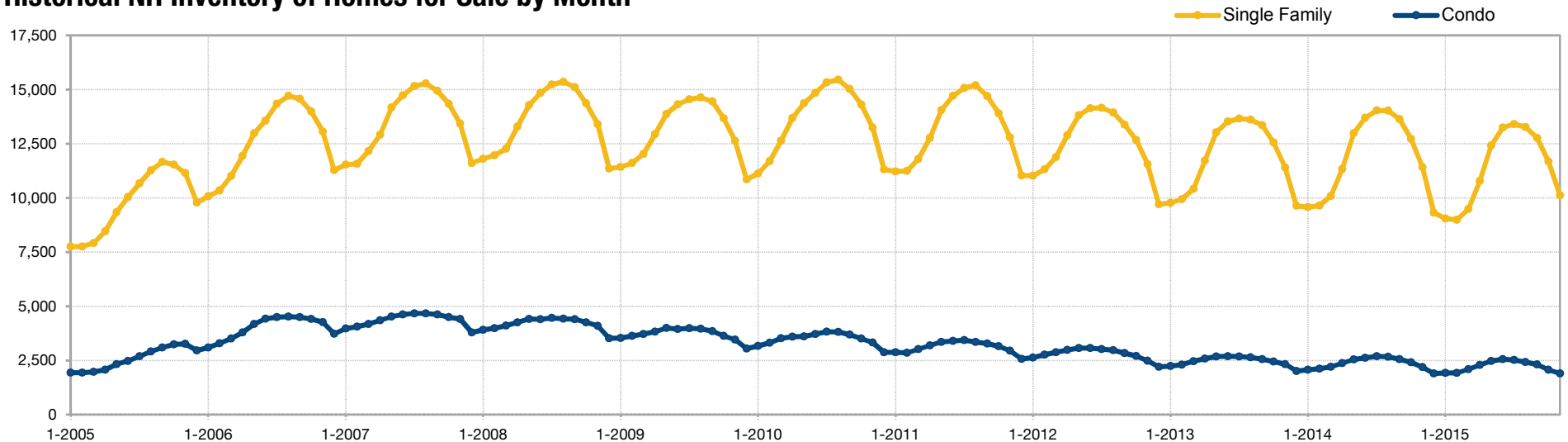


## November



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	9,321	-3.2%	1,897	-5.8%
Jan-2015	9,048	-5.5%	1,919	-7.3%
Feb-2015	8,988	-6.8%	1,927	-9.1%
Mar-2015	9,488	-5.9%	2,090	-5.5%
Apr-2015	10,777	-4.9%	2,286	-3.8%
May-2015	12,419	-4.3%	2,474	-2.9%
Jun-2015	13,238	-3.3%	2,557	-2.6%
Jul-2015	13,404	-4.5%	2,527	-6.3%
Aug-2015	13,270	-5.3%	2,425	-9.2%
Sep-2015	12,773	-6.3%	2,313	-9.7%
Oct-2015	11,687	-8.1%	2,073	-14.1%
<b>Nov-2015</b>	<b>10,125</b>	<b>-11.3%</b>	<b>1,904</b>	<b>-13.1%</b>
12-Month Avg	11,212	-5.8%	2,199	-7.4%

## Historical NH Inventory of Homes for Sale by Month



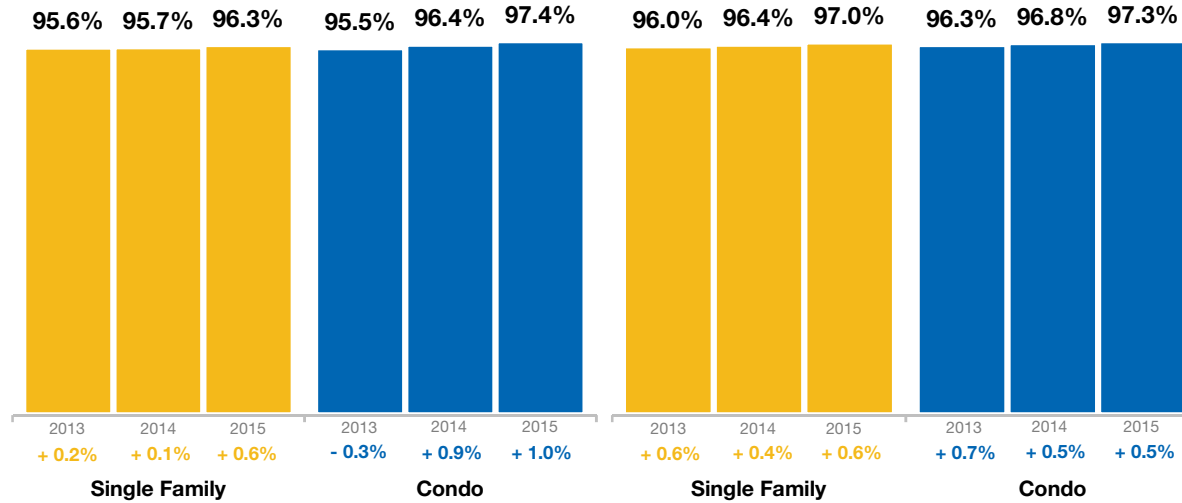
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## November

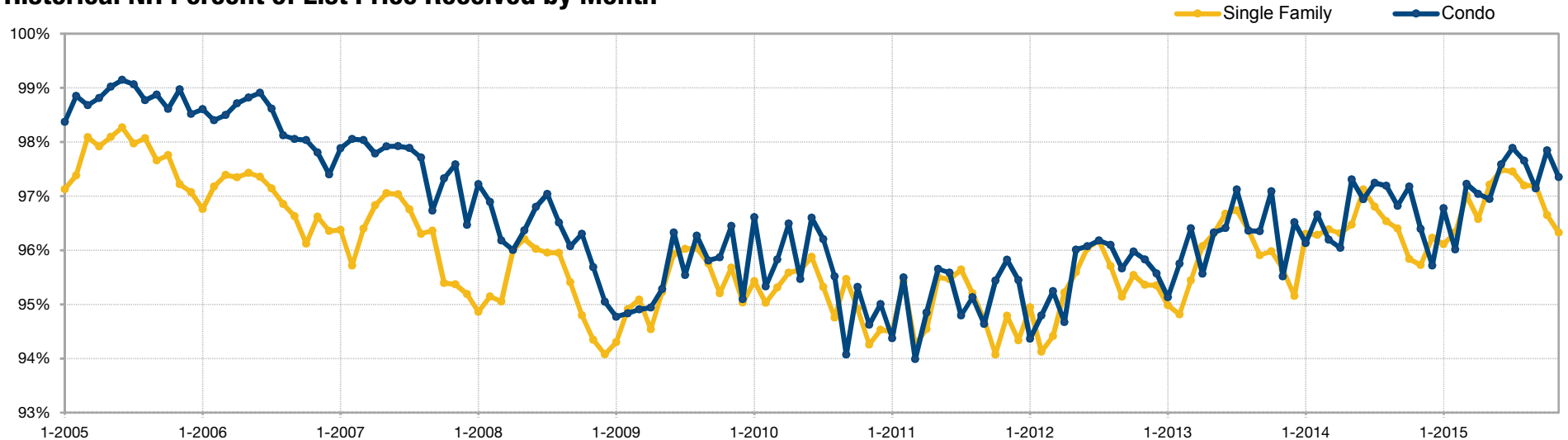
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	96.2%	+1.1%	95.7%	-0.8%
Jan-2015	96.1%	-0.2%	96.8%	+0.7%
Feb-2015	96.3%	0.0%	96.0%	-0.7%
Mar-2015	97.0%	+0.6%	97.2%	+1.0%
Apr-2015	96.6%	+0.3%	97.0%	+1.0%
May-2015	97.2%	+0.7%	96.9%	-0.4%
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.5%	+0.7%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
<b>Nov-2015</b>	<b>96.3%</b>	<b>+0.6%</b>	<b>97.4%</b>	<b>+1.0%</b>
12-Month Avg*	96.9%	+0.6%	97.2%	+0.4%

\* Pct. of List Price Received for all properties from December 2014 through November 2015. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



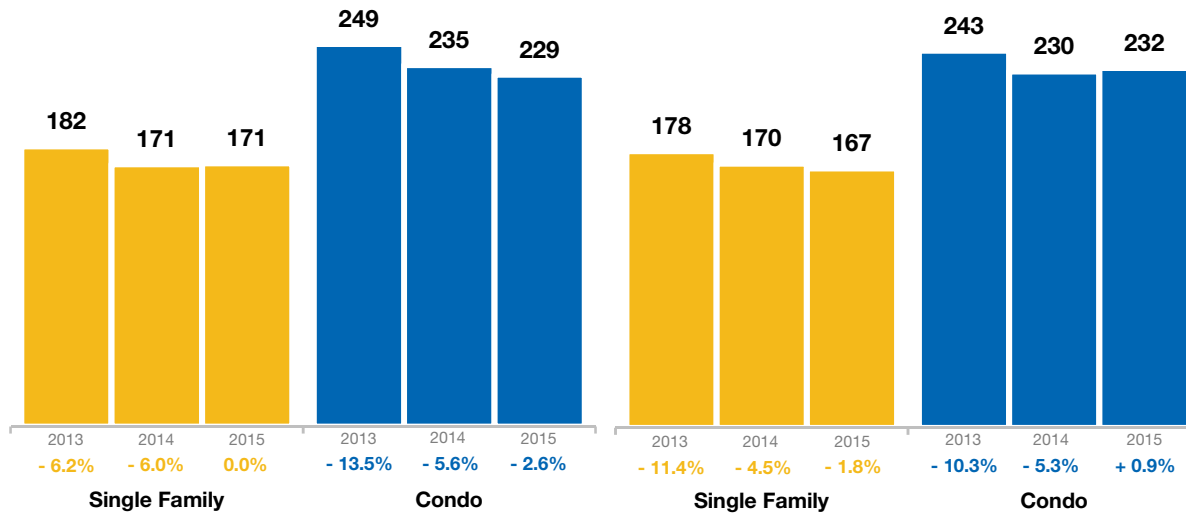
# NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## November

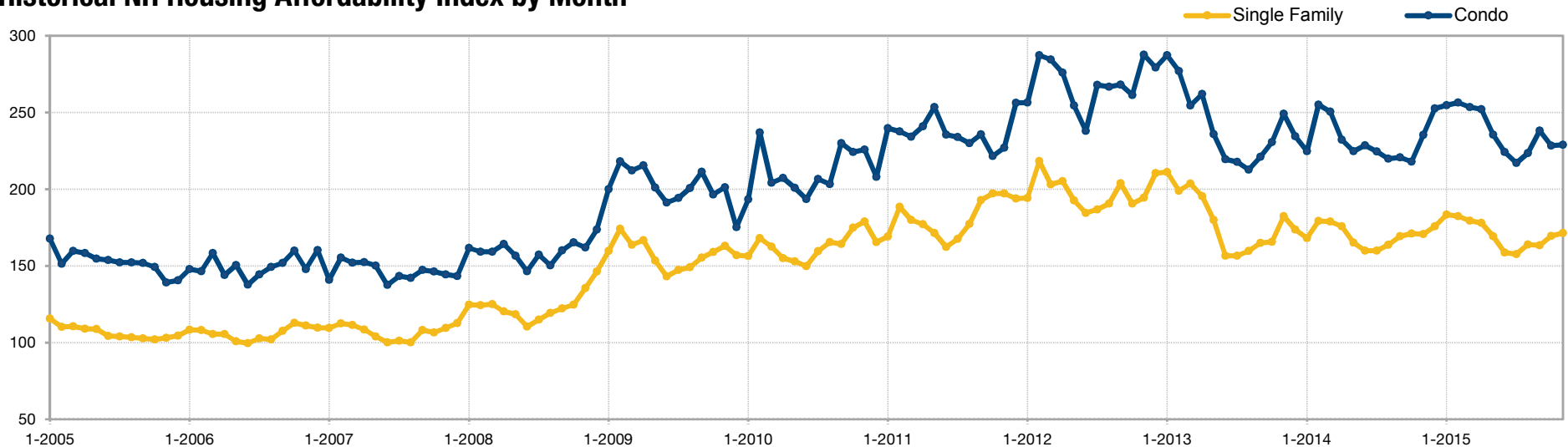
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2014	176	+1.1%	253	+8.1%
Jan-2015	183	+8.9%	255	+13.3%
Feb-2015	182	+1.7%	256	+0.4%
Mar-2015	179	0.0%	253	+0.8%
Apr-2015	178	+1.1%	252	+8.6%
May-2015	169	+2.4%	235	+4.4%
Jun-2015	159	-0.6%	224	-2.2%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	169	-1.2%	228	+4.6%
<b>Nov-2015</b>	<b>171</b>	<b>0.0%</b>	<b>229</b>	<b>-2.6%</b>
12-Month Avg*	171	+0.8%	170	-0.7%

\* Affordability Index for all properties from December 2014 through November 2015. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	11-2014	11-2015	Percent Change	YTD 2014	YTD 2015	Percent Change
<b>Closed Sales</b>		1,388	<b>1,523</b>	+ 9.7%	17,272	<b>19,284</b>	+ 11.6%
<b>Median Sales Price</b>		\$207,000	<b>\$212,000</b>	+ 2.4%	\$208,950	<b>\$220,000</b>	+ 5.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$328.4	<b>\$383.3</b>	+ 16.7%	\$4,183.9	<b>\$4,874.1</b>	+ 16.5%
<b>Days on Market</b>		93	<b>89</b>	- 4.3%	94	<b>86</b>	- 8.5%
<b>Pending Sales</b>		1,313	<b>1,455</b>	+ 10.8%	17,510	<b>19,478</b>	+ 11.2%
<b>Months Supply</b>		9.1	<b>7.2</b>	- 20.9%	--	--	--
<b>New Listings</b>		1,484	<b>1,561</b>	+ 5.2%	30,740	<b>31,519</b>	+ 2.5%
<b>Homes for Sale</b>		14,232	<b>12,480</b>	- 12.3%	--	--	--
<b>Pct. of List Price Received</b>		95.6%	<b>96.2%</b>	+ 0.6%	96.2%	<b>96.8%</b>	+ 0.6%
<b>Affordability Index</b>		188	<b>189</b>	+ 0.9%	186	<b>182</b>	- 1.9%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -
<b>Belknap</b>	59	77	+ 30.5%	\$215,000	\$182,000	- 15.3%	\$15.5	\$19.4	+ 24.9%	89	101	+ 13.5%	49	79	+ 61.2%
Belknap Year-to-Date	782	871	+ 11.4%	\$199,900	\$211,000	+ 5.6%	\$227.5	\$278.1	+ 22.3%	112	112	0.0%	771	886	+ 14.9%
<b>Carroll</b>	78	85	+ 9.0%	\$182,500	\$219,900	+ 20.5%	\$22.8	\$26.7	+ 17.1%	125	158	+ 26.4%	72	82	+ 13.9%
Carroll Year-to-Date	832	930	+ 11.8%	\$185,000	\$205,250	+ 10.9%	\$234.4	\$280.3	+ 19.6%	137	134	- 2.2%	838	937	+ 11.8%
<b>Cheshire</b>	48	69	+ 43.8%	\$171,000	\$179,900	+ 5.2%	\$9.5	\$13.3	+ 39.5%	98	122	+ 24.5%	51	73	+ 43.1%
Cheshire Year-to-Date	680	799	+ 17.5%	\$165,000	\$167,000	+ 1.2%	\$134.8	\$153.5	+ 13.8%	116	112	- 3.4%	688	790	+ 14.8%
<b>Coos</b>	25	27	+ 8.0%	\$60,500	\$119,000	+ 96.7%	\$2.0	\$3.1	+ 60.3%	150	192	+ 28.0%	23	32	+ 39.1%
Coos Year-to-Date	330	373	+ 13.0%	\$80,000	\$89,900	+ 12.4%	\$33.5	\$40.7	+ 21.3%	176	179	+ 1.7%	339	380	+ 12.1%
<b>Grafton</b>	66	80	+ 21.2%	\$160,000	\$205,650	+ 28.5%	\$12.6	\$20.8	+ 64.8%	113	134	+ 18.6%	61	72	+ 18.0%
Grafton Year-to-Date	805	908	+ 12.8%	\$179,250	\$188,750	+ 5.3%	\$207.5	\$233.9	+ 12.7%	131	126	- 3.8%	816	909	+ 11.4%
<b>Hillsborough</b>	271	278	+ 2.6%	\$238,900	\$251,850	+ 5.4%	\$69.4	\$77.3	+ 11.4%	77	56	- 27.3%	268	285	+ 6.3%
Hillsborough Year-to-Date	3,356	3,773	+ 12.4%	\$233,000	\$252,500	+ 8.4%	\$868.5	\$1,052.9	+ 21.2%	71	59	- 16.9%	3,408	3,835	+ 12.5%
<b>Merrimack</b>	121	112	- 7.4%	\$199,900	\$187,200	- 6.4%	\$32.7	\$27.0	- 17.3%	94	92	- 2.1%	101	109	+ 7.9%
Merrimack Year-to-Date	1,454	1,586	+ 9.1%	\$215,000	\$212,000	- 1.4%	\$361.8	\$380.5	+ 5.2%	99	86	- 13.1%	1,465	1,590	+ 8.5%
<b>Rockingham</b>	244	256	+ 4.9%	\$290,000	\$305,000	+ 5.2%	\$81.2	\$92.8	+ 14.2%	83	66	- 20.5%	249	243	- 2.4%
Rockingham Year-to-Date	3,182	3,510	+ 10.3%	\$290,000	\$310,000	+ 6.9%	\$1,065.6	\$1,231.9	+ 15.6%	74	66	- 10.8%	3,217	3,545	+ 10.2%
<b>Strafford</b>	84	106	+ 26.2%	\$211,950	\$209,000	- 1.4%	\$18.7	\$23.0	+ 23.0%	97	83	- 14.4%	98	95	- 3.1%
Strafford Year-to-Date	1,180	1,295	+ 9.7%	\$210,000	\$219,000	+ 4.3%	\$277.6	\$308.6	+ 11.2%	89	79	- 11.2%	1,200	1,309	+ 9.1%
<b>Sullivan</b>	33	47	+ 42.4%	\$150,000	\$157,450	+ 5.0%	\$6.0	\$10.2	+ 69.3%	148	122	- 17.6%	28	47	+ 67.9%
Sullivan Year-to-Date	415	448	+ 8.0%	\$150,000	\$158,000	+ 5.3%	\$88.5	\$98.9	+ 11.7%	132	135	+ 2.3%	416	460	+ 10.6%
<b>Entire State</b>	1,029	1,137	+ 10.5%	\$227,475	\$233,975	+ 2.9%	\$270.5	\$313.6	+ 15.9%	94	90	- 4.3%	1,000	1,117	+ 11.7%
Entire State Year-to-Date	13,016	14,493	+ 11.3%	\$228,000	\$240,000	+ 5.3%	\$3,499.7	\$4,059.2	+ 16.0%	94	86	- 8.5%	13,158	14,641	+ 11.3%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -	11-2014	11-2015	+ / -
<b>Belknap</b>	21	20	- 4.8%	\$140,000	\$167,500	+ 19.6%	\$4.1	\$3.9	- 6.4%	77	119	+ 54.5%	21	19	- 9.5%
Belknap Year-to-Date	199	239	+ 20.1%	\$135,500	\$158,000	+ 16.6%	\$33.7	\$45.3	+ 34.3%	124	114	- 8.1%	196	238	+ 21.4%
<b>Carroll</b>	19	18	- 5.3%	\$167,000	\$142,750	- 14.5%	\$3.5	\$2.9	- 17.7%	119	170	+ 42.9%	14	15	+ 7.1%
Carroll Year-to-Date	199	200	+ 0.5%	\$159,900	\$163,500	+ 2.3%	\$36.3	\$37.3	+ 2.8%	122	124	+ 1.6%	198	199	+ 0.5%
<b>Cheshire</b>	3	7	+ 133.3%	\$149,000	\$150,000	+ 0.7%	\$0.5	\$0.9	+ 99.6%	119	218	+ 83.2%	7	5	- 28.6%
Cheshire Year-to-Date	43	62	+ 44.2%	\$134,000	\$143,975	+ 7.4%	\$5.9	\$8.6	+ 44.3%	126	139	+ 10.3%	49	61	+ 24.5%
<b>Coos</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Coos Year-to-Date	23	18	- 21.7%	\$315,000	\$341,250	+ 8.3%	\$9.1	\$7.1	- 21.8%	152	215	+ 41.4%	23	18	- 21.7%
<b>Grafton</b>	25	27	+ 8.0%	\$161,500	\$150,000	- 7.1%	\$4.5	\$4.9	+ 8.2%	202	131	- 35.1%	26	22	- 15.4%
Grafton Year-to-Date	344	353	+ 2.6%	\$164,000	\$154,000	- 6.1%	\$60.5	\$64.6	+ 6.8%	175	163	- 6.9%	347	347	0.0%
<b>Hillsborough</b>	79	83	+ 5.1%	\$158,000	\$165,000	+ 4.4%	\$13.8	\$15.7	+ 13.2%	64	42	- 34.4%	64	70	+ 9.4%
Hillsborough Year-to-Date	1,066	1,203	+ 12.9%	\$157,700	\$165,000	+ 4.6%	\$189.6	\$222.6	+ 17.4%	73	57	- 21.9%	1,073	1,233	+ 14.9%
<b>Merrimack</b>	14	23	+ 64.3%	\$162,000	\$158,500	- 2.2%	\$2.3	\$3.4	+ 47.9%	73	63	- 13.7%	18	18	0.0%
Merrimack Year-to-Date	237	273	+ 15.2%	\$162,000	\$160,000	- 1.2%	\$39.3	\$45.2	+ 15.0%	100	90	- 10.0%	242	274	+ 13.2%
<b>Rockingham</b>	95	102	+ 7.4%	\$195,000	\$228,950	+ 17.4%	\$20.7	\$29.4	+ 41.9%	83	86	+ 3.6%	77	94	+ 22.1%
Rockingham Year-to-Date	1,018	1,227	+ 20.5%	\$208,125	\$219,000	+ 5.2%	\$236.0	\$300.1	+ 27.1%	77	72	- 6.5%	1,079	1,238	+ 14.7%
<b>Strafford</b>	16	13	- 18.8%	\$93,500	\$215,000	+ 129.9%	\$2.0	\$2.5	+ 27.2%	71	32	- 54.9%	11	8	- 27.3%
Strafford Year-to-Date	129	158	+ 22.5%	\$133,000	\$138,000	+ 3.8%	\$19.1	\$24.0	+ 25.2%	71	66	- 7.0%	127	157	+ 23.6%
<b>Sullivan</b>	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--	0	0	--	0	0	--
Sullivan Year-to-Date	0	34	--	\$0	\$170,000	--	\$0.0	\$5.8	--	243	163	- 32.9%	24	35	+ 45.8%
<b>Entire State</b>	275	298	+ 8.4%	\$165,000	\$175,250	+ 6.2%	\$53.1	\$64.8	+ 22.0%	90	85	- 5.6%	242	257	+ 6.2%
Entire State Year-to-Date	3,282	3,767	+ 14.8%	\$169,000	\$173,000	+ 2.4%	\$634.7	\$760.6	+ 19.8%	95	85	- 10.5%	3,359	3,800	+ 13.1%