



# NH Monthly Indicators

## January 2016

The natural ending point that is each December gives way every year to the optimism of January. This is particularly pronounced when the economy is strong and economists across the land are predicting increases in both prices and home sales. Granted, there has been some measured language surrounding the positive thinking. Although we are looking forward to a mostly decent year in real estate, it should be the kind of activity akin to a sure and steady life being lived rather than the jolt of a lottery win, which is just the way we want it.

New Listings were up 0.3 percent for single family homes but decreased 7.8 percent for condo properties. Pending Sales increased 25.0 percent for single family homes and 0.5 percent for condo properties.

The Median Sales Price was up 2.5 percent to \$229,000 for single family homes and 1.6 percent to \$163,500 for condo properties. Months Supply of Inventory decreased 24.7 percent for single family units and 26.6 percent for condo units.

Other than the change of another month and year, little else is changed in residential real estate both nationally and locally. Unemployment is solidly about the same, housing metric trends are running about the same for now and the sunny outlook is still at about high noon. Same is the sound of 2016, so get curled up and comfy with the song, because we are likely to sing it a lot this year.

## Monthly Snapshot

**+ 26.1%**      **+ 2.5%**      **+ 33.1%**

One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>
--	--	--

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

Single Family Activity Overview	<b>2</b>
Condo Activity Overview	<b>3</b>
Closed Sales	<b>4</b>
Median Sales Price	<b>5</b>
Dollar Volume of Closed Sales (in millions)	<b>6</b>
Days on Market Until Sale	<b>7</b>
Pending Sales	<b>8</b>
Months Supply of Inventory	<b>9</b>
New Listings	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Percent of List Price Received	<b>12</b>
Housing Affordability Index	<b>13</b>
All Properties Activity Overview	<b>14</b>
Single Family Residential Activity by County	<b>15</b>
Condo Activity by County	<b>16</b>

# NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	1-2015	1-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		713	<b>899</b>	+ 26.1%	713	<b>899</b>	+ 26.1%
<b>Median Sales Price</b>		\$223,500	<b>\$229,000</b>	+ 2.5%	\$223,500	<b>\$229,000</b>	+ 2.5%
<b>\$ Volume of Closed Sales (in millions)</b>		\$183	<b>\$243</b>	+ 33.1%	\$183	<b>\$243</b>	+ 33.1%
<b>Days on Market</b>		112	<b>101</b>	- 9.8%	112	<b>101</b>	- 9.8%
<b>Pending Sales</b>		743	<b>929</b>	+ 25.0%	743	<b>929</b>	+ 25.0%
<b>Months Supply</b>		7.7	<b>5.8</b>	- 24.7%	--	--	--
<b>New Listings</b>		1,286	<b>1,290</b>	+ 0.3%	1,286	<b>1,290</b>	+ 0.3%
<b>Homes for Sale</b>		9,087	<b>7,824</b>	- 13.9%	--	--	--
<b>Pct. of List Price Received</b>		96.1%	<b>96.3%</b>	+ 0.2%	96.1%	<b>96.3%</b>	+ 0.2%
<b>Affordability Index</b>		183	<b>175</b>	- 4.4%	183	<b>175</b>	- 4.4%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



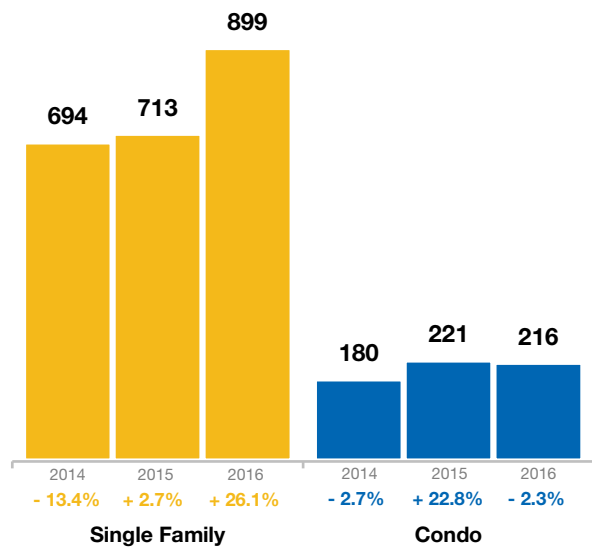
Key Metrics	Historical Sparkbars	1-2015	1-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		221	<b>216</b>	- 2.3%	221	<b>216</b>	- 2.3%
<b>Median Sales Price</b>		\$161,000	<b>\$163,500</b>	+ 1.6%	\$161,000	<b>\$163,500</b>	+ 1.6%
<b>\$ Volume of Closed Sales (in millions)</b>		\$44	<b>\$43</b>	- 1.6%	\$44	<b>\$43</b>	- 1.6%
<b>Days on Market</b>		120	<b>82</b>	- 31.7%	120	<b>82</b>	- 31.7%
<b>Pending Sales</b>		220	<b>221</b>	+ 0.5%	220	<b>221</b>	+ 0.5%
<b>Months Supply</b>		6.4	<b>4.7</b>	- 26.6%	--	--	--
<b>New Listings</b>		357	<b>329</b>	- 7.8%	357	<b>329</b>	- 7.8%
<b>Homes for Sale</b>		1,924	<b>1,616</b>	- 16.0%	--	--	--
<b>Pct. of List Price Received</b>		96.8%	<b>96.2%</b>	- 0.6%	96.8%	<b>96.2%</b>	- 0.6%
<b>Affordability Index</b>		255	<b>244</b>	- 4.3%	255	<b>244</b>	- 4.3%

# NH Closed Sales

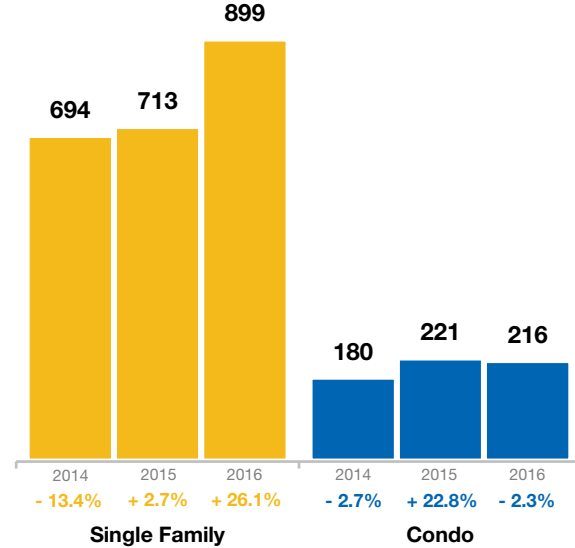
A count of the actual sales that closed in a given month.



## January

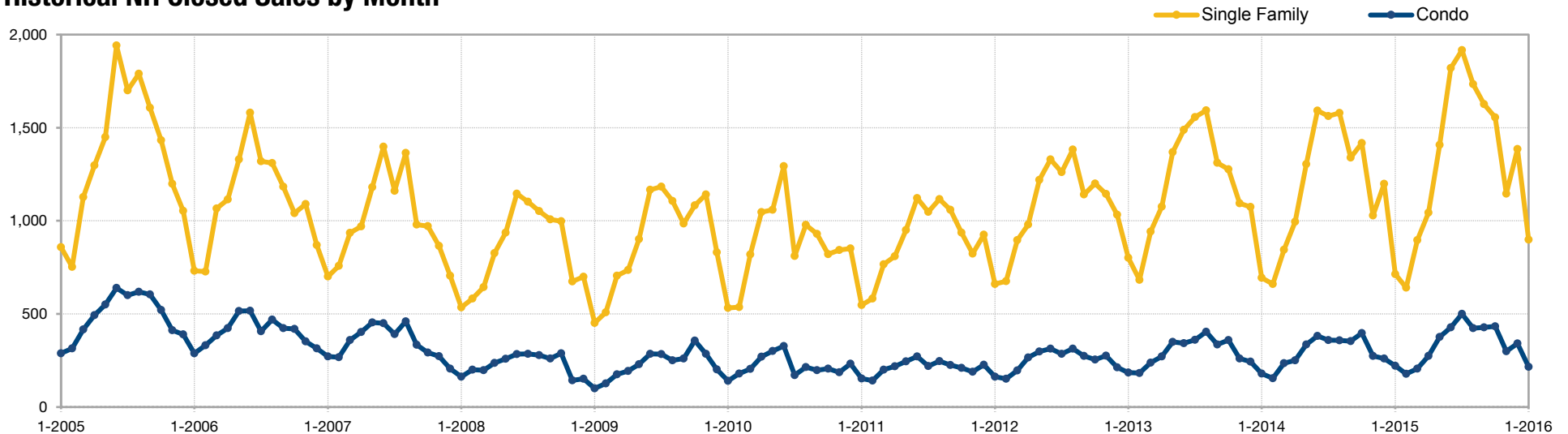


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	641	-3.0%	178	+14.8%
Mar-2015	896	+6.2%	206	-12.7%
Apr-2015	1,044	+4.9%	274	+9.6%
May-2015	1,407	+7.8%	376	+12.2%
Jun-2015	1,820	+14.4%	428	+12.0%
Jul-2015	1,917	+22.6%	500	+38.9%
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,626	+21.4%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,385	+15.5%	341	+30.7%
<b>Jan-2016</b>	<b>899</b>	<b>+26.1%</b>	<b>216</b>	<b>-2.3%</b>
12-Month Avg	1,339	+12.9%	342	+14.5%

## Historical NH Closed Sales by Month

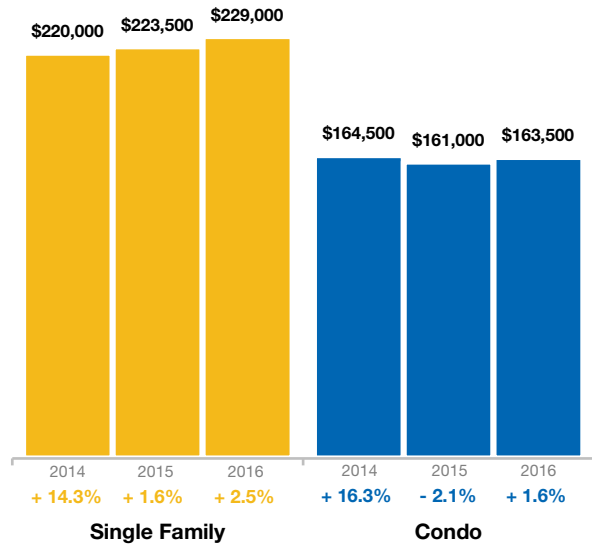


# NH Median Sales Price

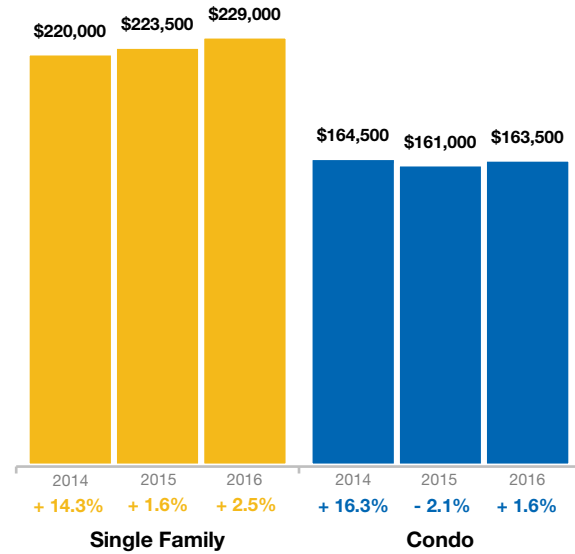
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## January



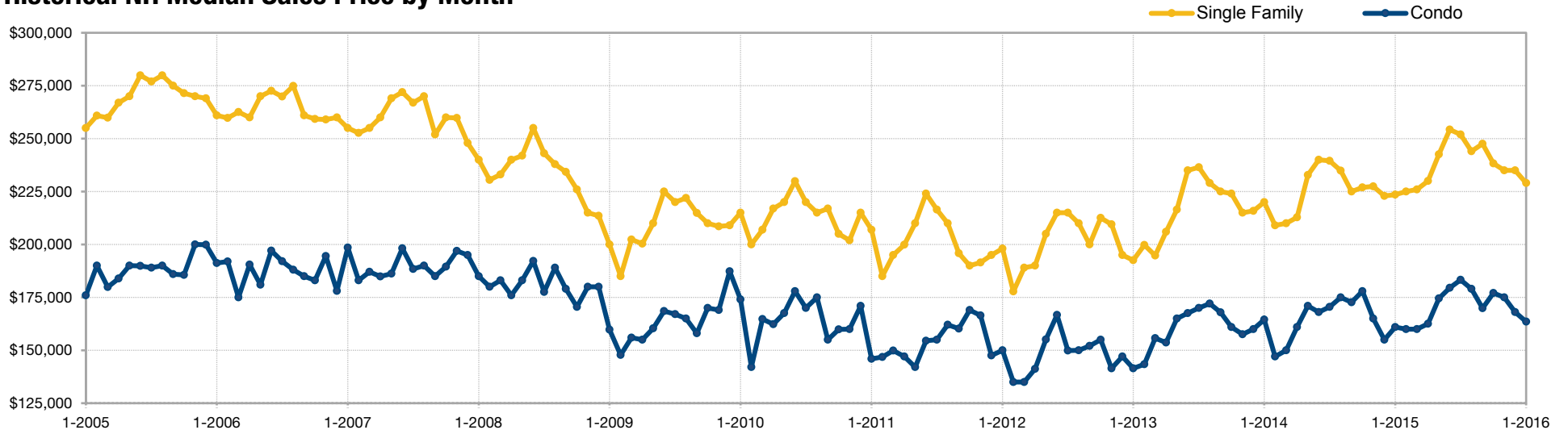
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	\$225,000	+7.7%	\$160,000	+8.8%
Mar-2015	\$226,000	+7.6%	\$159,950	+6.6%
Apr-2015	\$229,950	+8.1%	\$162,500	+0.9%
May-2015	\$242,500	+4.2%	\$174,450	+2.0%
Jun-2015	\$254,273	+5.9%	\$179,450	+6.8%
Jul-2015	\$252,000	+5.2%	\$183,238	+7.5%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
<b>Jan-2016</b>	<b>\$229,000</b>	<b>+2.5%</b>	<b>\$163,500</b>	<b>+1.6%</b>
12-Month Avg*	\$240,000	+5.5%	\$172,500	+3.0%

\* Median Sales Price for all properties from February 2015 through January 2016. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

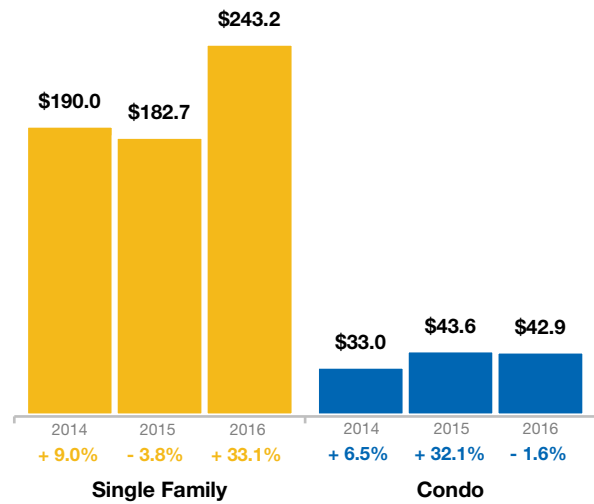


# NH \$ Volume of Closed Sales

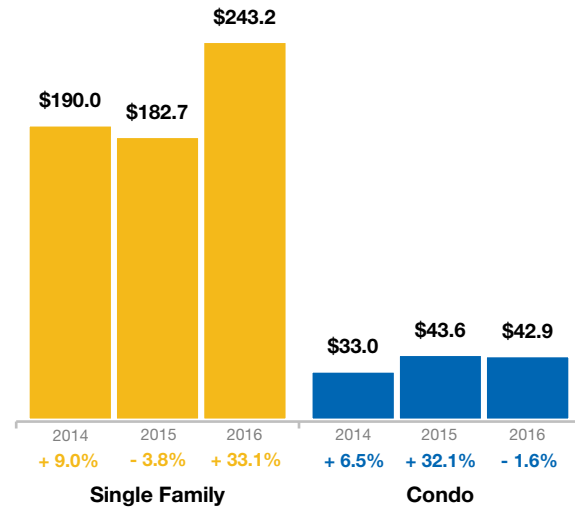
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## January



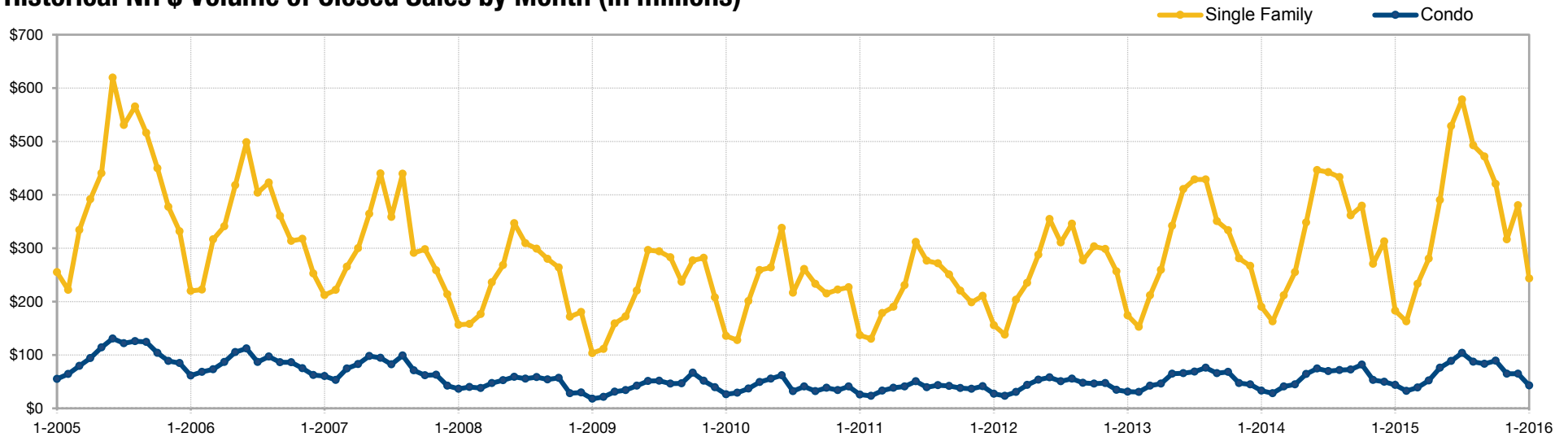
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	\$163	0.0%	\$33	+15.7%
Mar-2015	\$233	+10.0%	\$39	-4.2%
Apr-2015	\$280	+9.8%	\$52	+15.8%
May-2015	\$390	+12.0%	\$76	+18.0%
Jun-2015	\$529	+18.5%	\$89	+19.2%
Jul-2015	\$579	+30.8%	\$104	+48.4%
Aug-2015	\$492	+13.8%	\$87	+21.6%
Sep-2015	\$472	+30.6%	\$83	+14.8%
Oct-2015	\$421	+10.9%	\$89	+8.9%
Nov-2015	\$316	+16.9%	\$65	+22.4%
Dec-2015	\$381	+21.6%	\$65	+30.8%
<b>Jan-2016</b>	<b>\$243</b>	<b>+33.1%</b>	<b>\$43</b>	<b>-1.6%</b>
12-Month Avg*	\$374.9	+18.2%	\$68.7	+18.6%

\* \$ Volume of Closed Sales (in millions) for all properties from February 2015 through January 2016. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

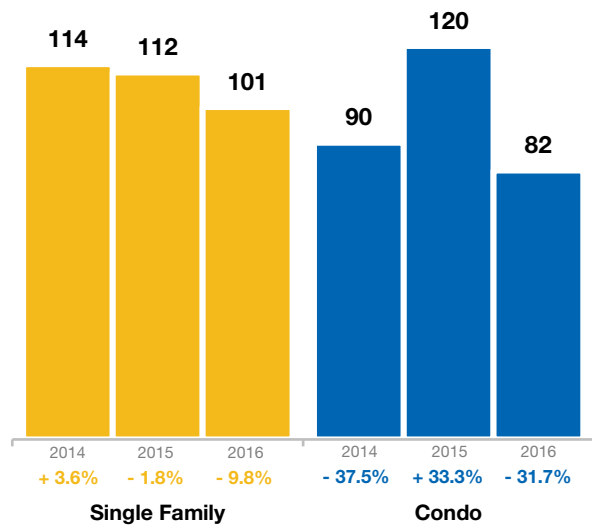


# NH Days on Market

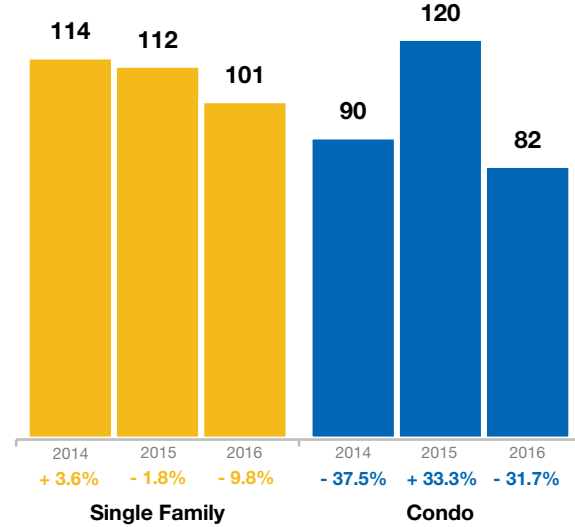
Average number of days between when a property is listed and when an offer is accepted in a given month.



## January



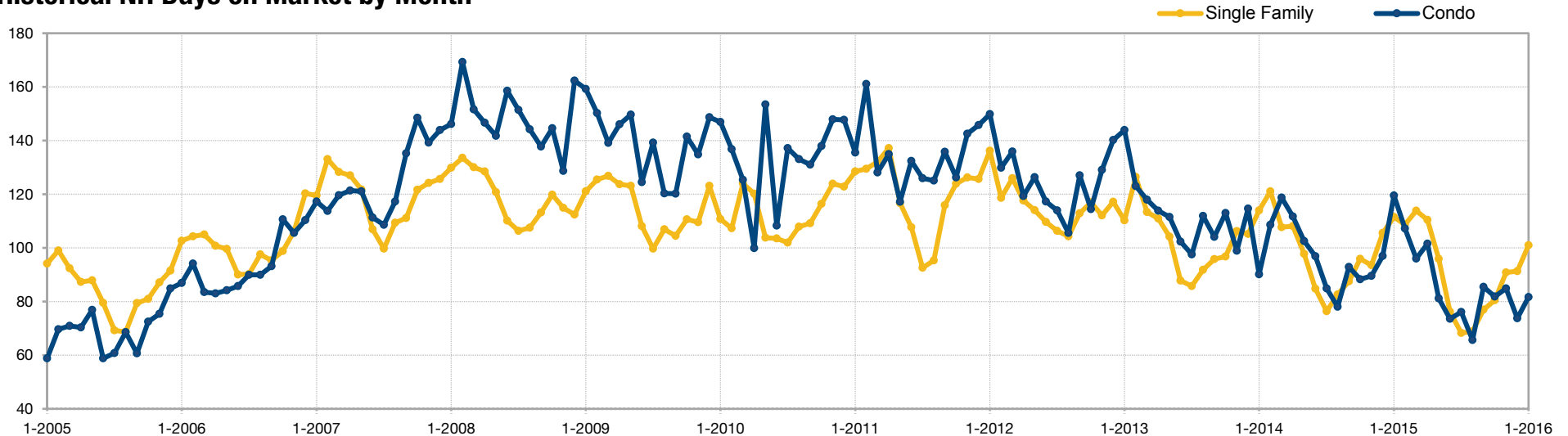
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	109	-9.9%	107	-1.8%
Mar-2015	114	+5.6%	96	-19.3%
Apr-2015	110	+1.9%	102	-8.9%
May-2015	96	-2.0%	81	-20.6%
Jun-2015	76	-10.6%	74	-23.7%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
<b>Jan-2016</b>	<b>101</b>	<b>-9.8%</b>	<b>82</b>	<b>-31.7%</b>
12-Month Avg*	86	-9.0%	82	-15.7%

\* Days on Market for all properties from February 2015 through January 2016. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

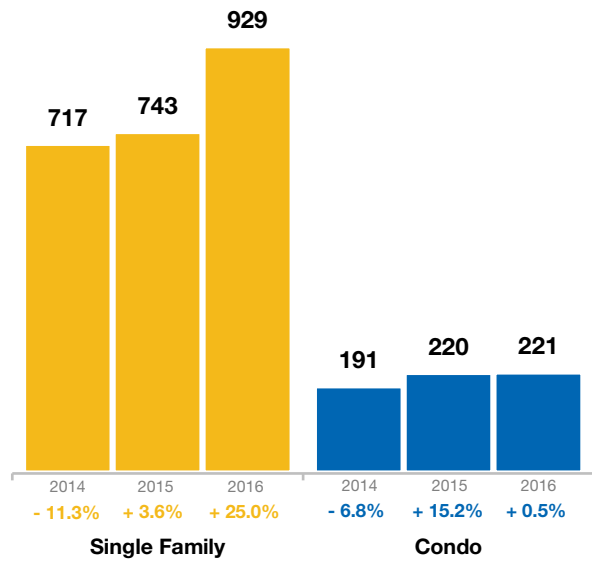


# NH Pending Sales

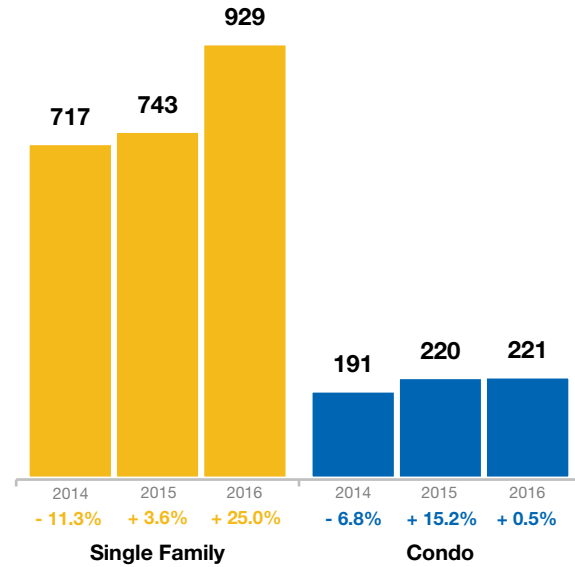
A count of the properties on which offers have been accepted in a given month.



## January

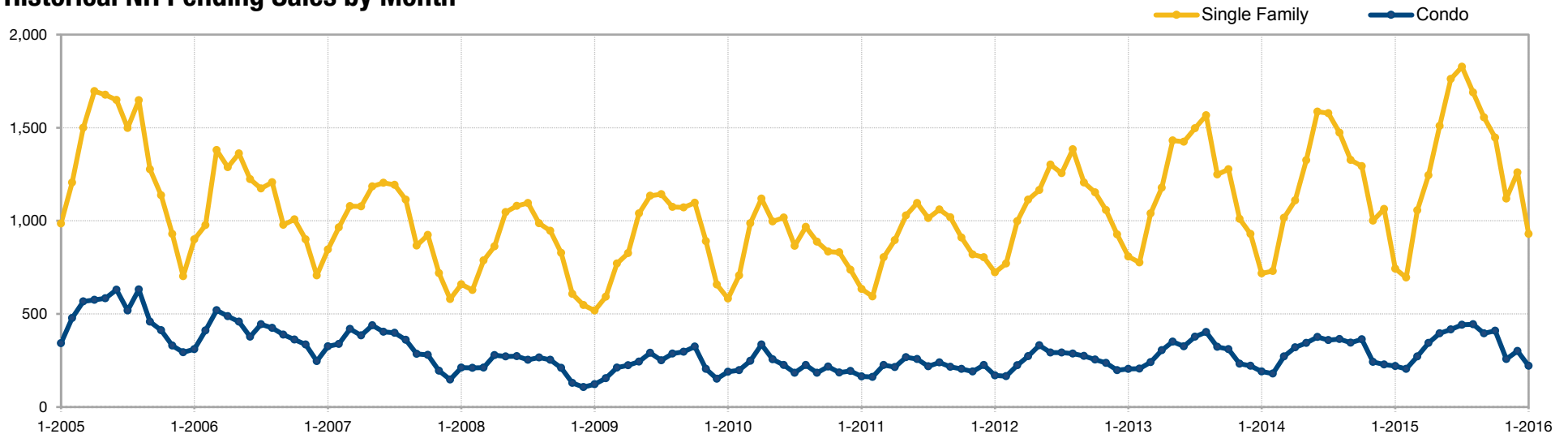


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	695	-4.8%	205	+14.5%
Mar-2015	1,056	+3.9%	271	-0.4%
Apr-2015	1,245	+12.3%	344	+7.5%
May-2015	1,510	+13.9%	395	+14.8%
Jun-2015	1,761	+11.0%	417	+10.9%
Jul-2015	1,827	+15.9%	442	+22.8%
Aug-2015	1,689	+14.7%	445	+21.9%
Sep-2015	1,555	+17.2%	396	+14.5%
Oct-2015	1,447	+11.9%	409	+12.7%
Nov-2015	1,119	+11.9%	257	+6.2%
Dec-2015	1,260	+18.4%	301	+32.0%
<b>Jan-2016</b>	<b>929</b>	<b>+25.0%</b>	<b>221</b>	<b>+0.5%</b>
12-Month Avg	1,341	+13.0%	342	+13.5%

## Historical NH Pending Sales by Month



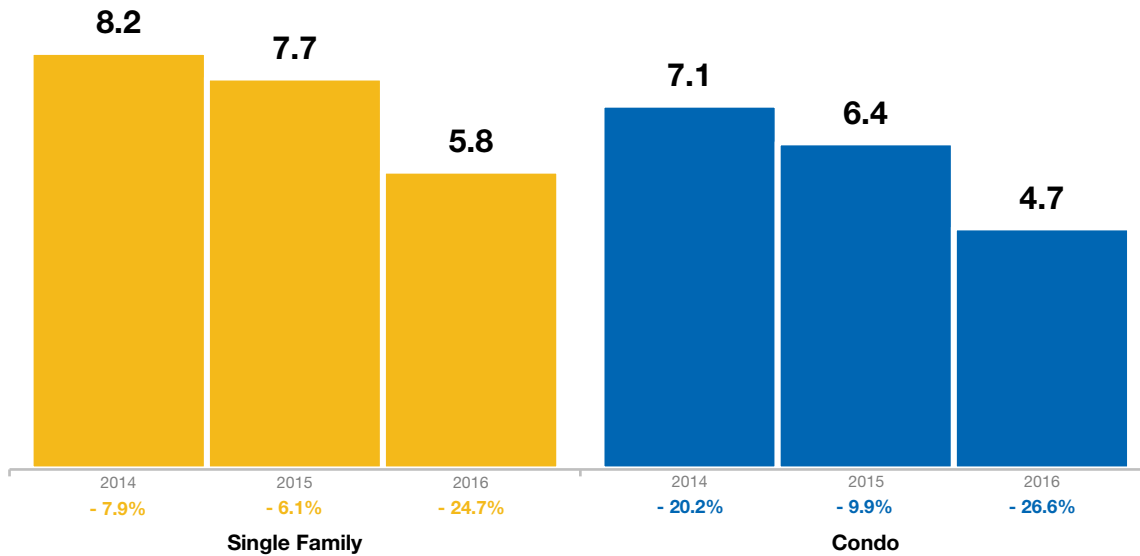


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



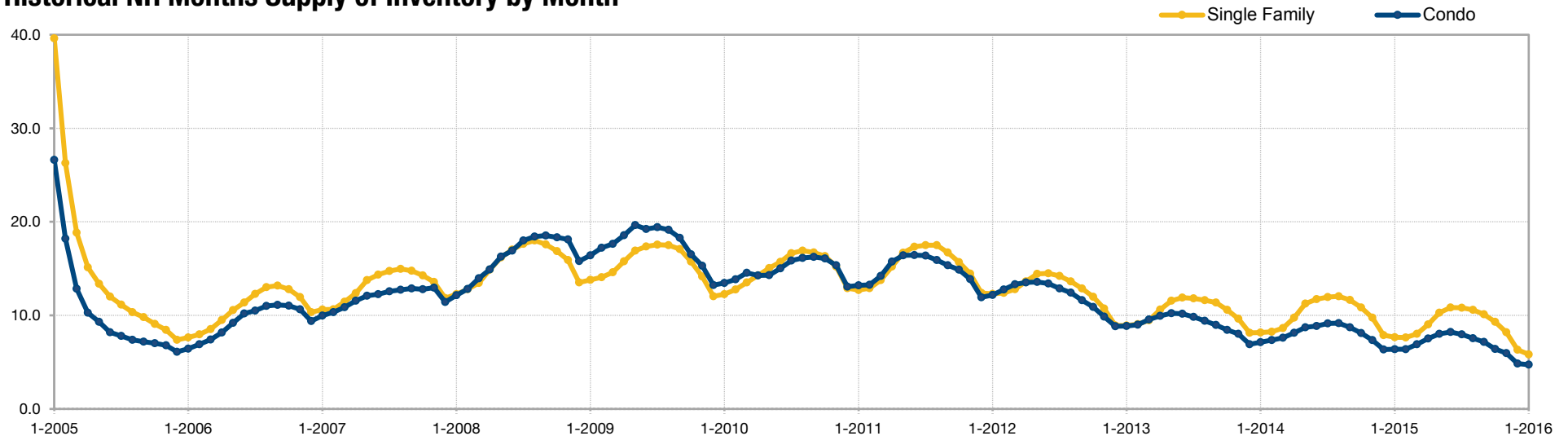
## January



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	7.6	-7.3%	6.4	-12.3%
Mar-2015	8.0	-7.0%	6.9	-9.2%
Apr-2015	9.0	-7.2%	7.5	-7.4%
May-2015	10.3	-8.0%	8.0	-8.0%
Jun-2015	10.8	-7.7%	8.2	-7.9%
Jul-2015	10.8	-10.0%	8.0	-13.0%
Aug-2015	10.6	-11.7%	7.5	-18.5%
Sep-2015	10.1	-12.9%	7.1	-18.4%
Oct-2015	9.3	-14.7%	6.4	-21.0%
Nov-2015	8.2	-15.5%	6.0	-18.9%
Dec-2015	6.3	-20.3%	4.9	-23.4%
<b>Jan-2016</b>	<b>5.8</b>	<b>-24.7%</b>	<b>4.7</b>	<b>-26.6%</b>
12-Month Avg*	8.9	-11.9%	6.8	-14.9%

\* Months Supply for all properties from February 2015 through January 2016. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

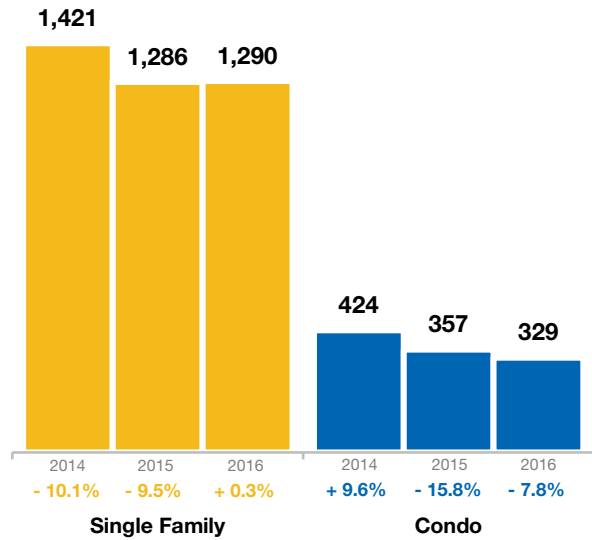


# NH New Listings

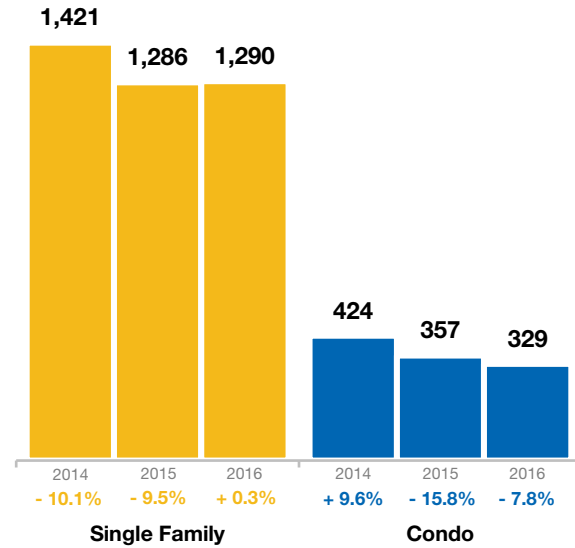
A count of the properties that have been newly listed on the market in a given month.



## January

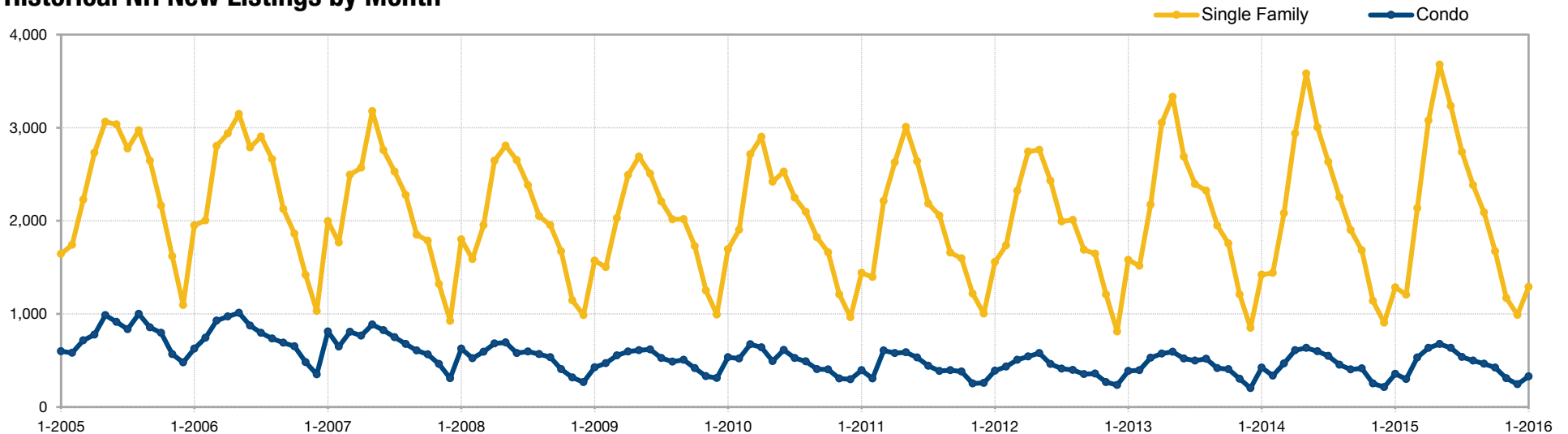


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	1,207	-16.2%	300	-11.0%
Mar-2015	2,135	+2.5%	533	+13.6%
Apr-2015	3,077	+4.7%	634	+3.8%
May-2015	3,677	+2.6%	678	+6.8%
Jun-2015	3,232	+7.5%	636	+6.4%
Jul-2015	2,741	+4.1%	538	-1.8%
Aug-2015	2,383	+5.9%	499	+10.2%
Sep-2015	2,090	+9.9%	465	+15.1%
Oct-2015	1,673	-0.6%	423	+2.2%
Nov-2015	1,169	+2.5%	309	+22.1%
Dec-2015	990	+9.3%	246	+14.4%
<b>Jan-2016</b>	<b>1,290</b>	<b>+0.3%</b>	<b>329</b>	<b>-7.8%</b>
12-Month Avg	2,071	+3.3%	441	+5.6%

## Historical NH New Listings by Month

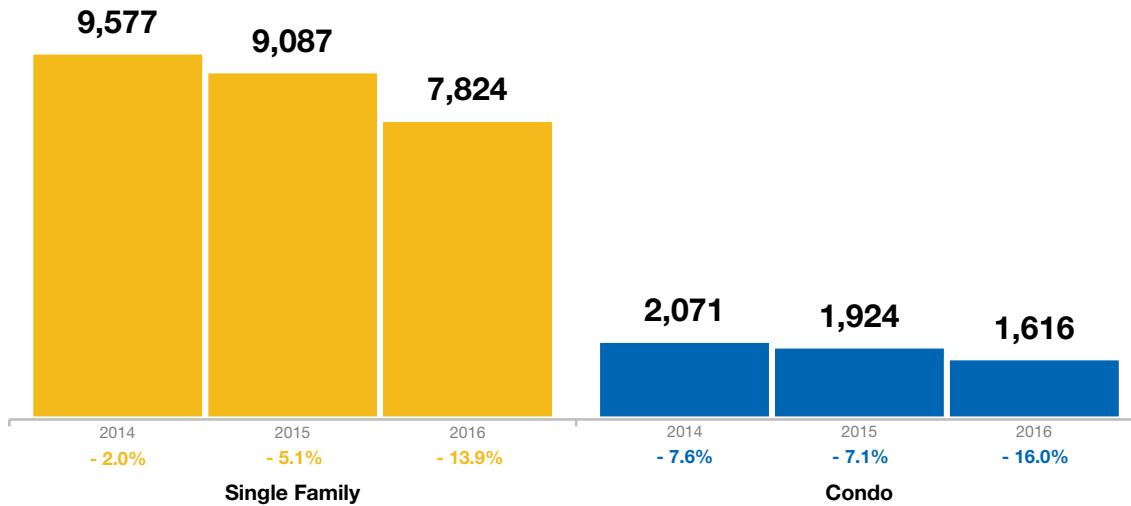


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

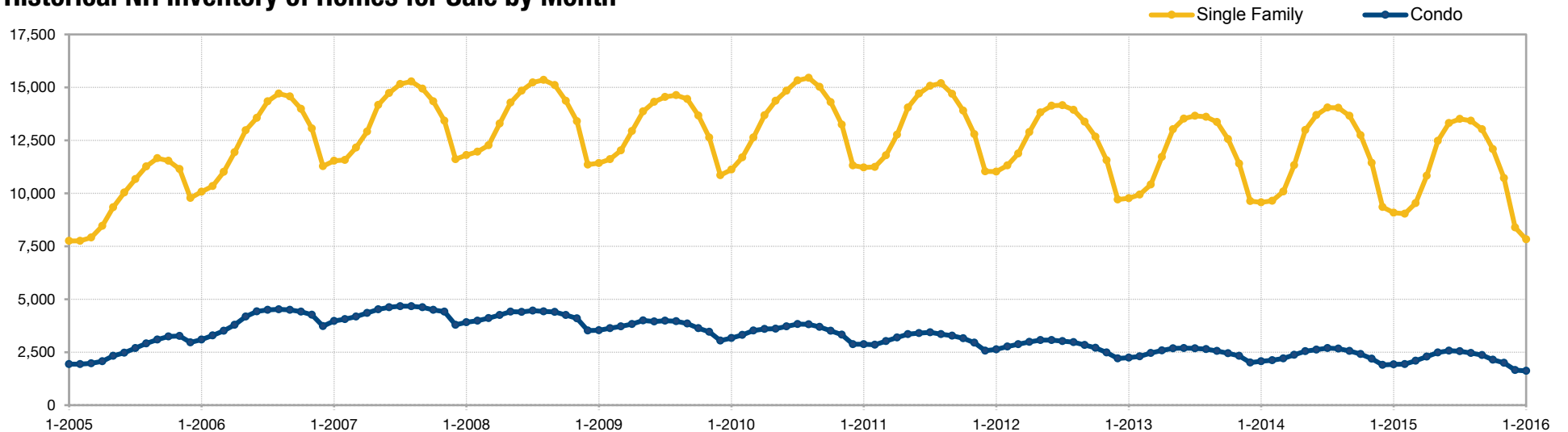


## January



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	9,033	-6.4%	1,933	-8.8%
Mar-2015	9,537	-5.5%	2,095	-5.2%
Apr-2015	10,831	-4.4%	2,293	-3.5%
May-2015	12,478	-3.9%	2,481	-2.6%
Jun-2015	13,320	-2.8%	2,569	-2.1%
Jul-2015	13,514	-3.8%	2,548	-5.5%
Aug-2015	13,431	-4.3%	2,462	-7.9%
Sep-2015	13,022	-4.7%	2,363	-7.7%
Oct-2015	12,082	-5.2%	2,146	-11.1%
Nov-2015	10,716	-6.3%	2,003	-8.7%
Dec-2015	8,386	-10.4%	1,661	-12.6%
<b>Jan-2016</b>	<b>7,824</b>	<b>-13.9%</b>	<b>1,616</b>	<b>-16.0%</b>
12-Month Avg	11,181	-5.6%	2,181	-7.3%

## Historical NH Inventory of Homes for Sale by Month



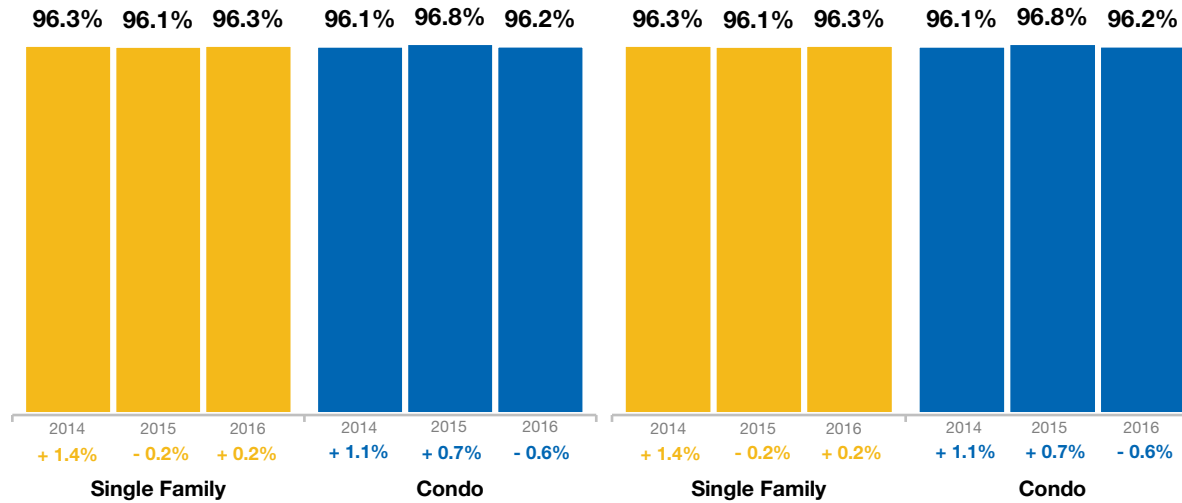
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## January

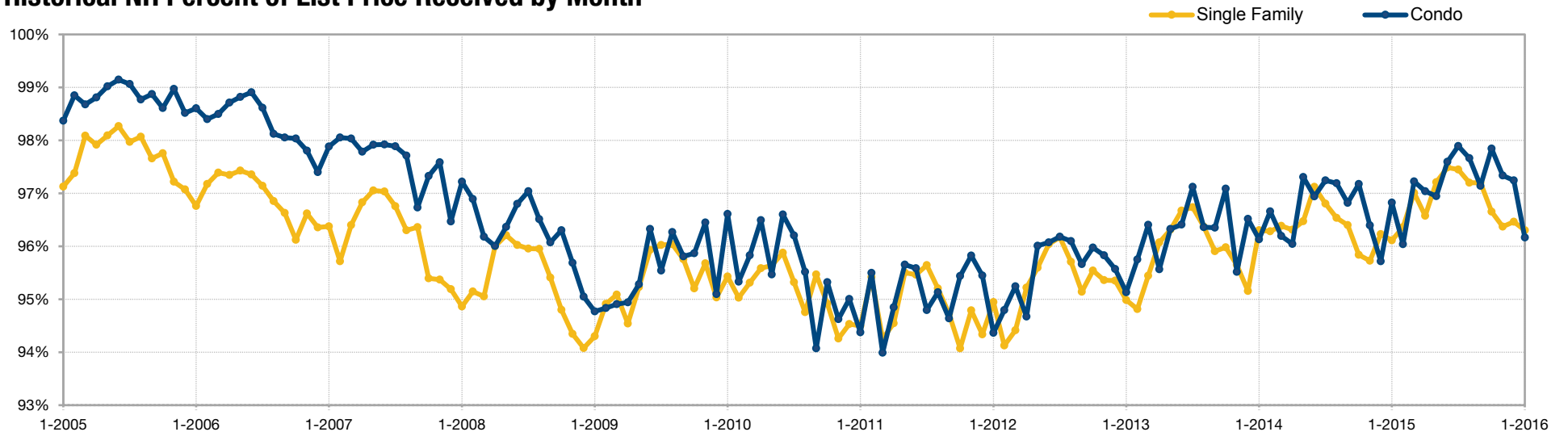
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	96.4%	+0.1%	96.0%	-0.7%
Mar-2015	97.0%	+0.6%	97.2%	+1.0%
Apr-2015	96.6%	+0.3%	97.0%	+1.0%
May-2015	97.2%	+0.7%	96.9%	-0.4%
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.5%	+0.7%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.7%	+0.9%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.2%	+1.6%
<b>Jan-2016</b>	<b>96.3%</b>	<b>+0.2%</b>	<b>96.2%</b>	<b>-0.6%</b>
12-Month Avg*	97.0%	+0.6%	97.3%	+0.5%

\* Pct. of List Price Received for all properties from February 2015 through January 2016. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



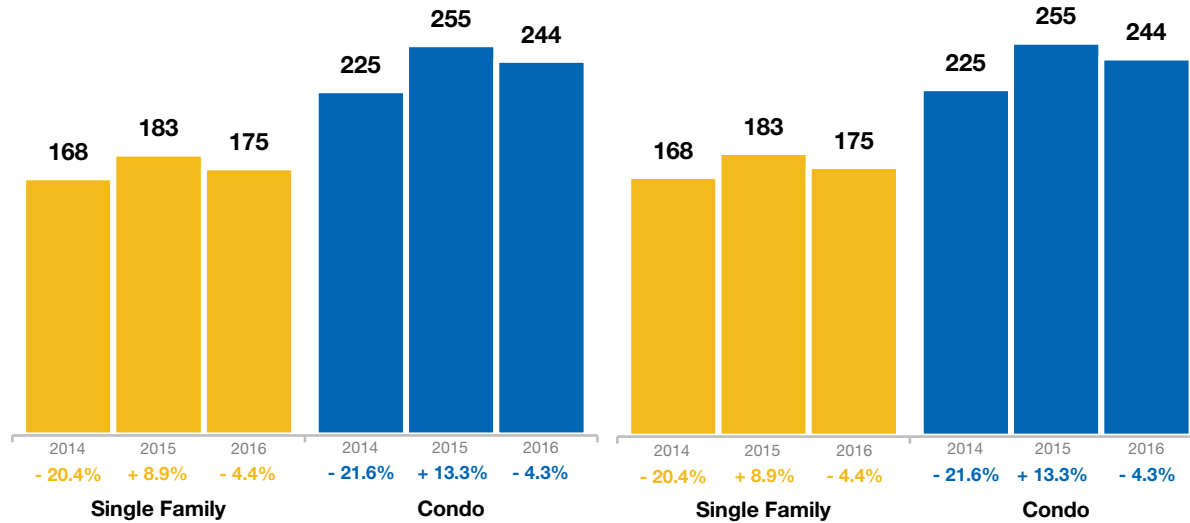
# NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## January

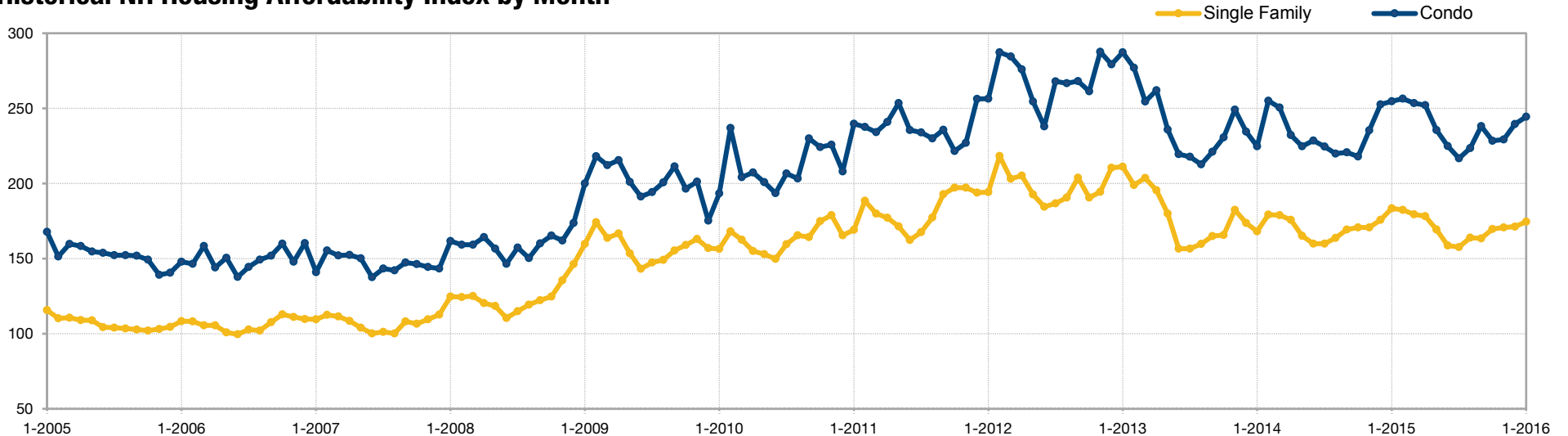
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Feb-2015	182	+1.7%	256	+0.4%
Mar-2015	179	0.0%	253	+0.8%
Apr-2015	178	+1.1%	252	+8.6%
May-2015	169	+2.4%	235	+4.4%
Jun-2015	159	-0.6%	225	-1.7%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
<b>Jan-2016</b>	<b>175</b>	<b>-4.4%</b>	<b>244</b>	<b>-4.3%</b>
12-Month Avg*	170	+2.3%	171	+3.9%

\* Affordability Index for all properties from February 2015 through January 2016. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	1-2015	1-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		987	<b>1,163</b>	+ 17.8%	987	<b>1,163</b>	+ 17.8%
<b>Median Sales Price</b>		\$200,000	<b>\$210,000</b>	+ 5.0%	\$200,000	<b>\$210,000</b>	+ 5.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$229.0	<b>\$288.7</b>	+ 26.1%	\$229.0	<b>\$288.7</b>	+ 26.1%
<b>Days on Market</b>		113	<b>96</b>	- 15.0%	113	<b>96</b>	- 15.0%
<b>Pending Sales</b>		1,020	<b>1,219</b>	+ 19.5%	1,020	<b>1,219</b>	+ 19.5%
<b>Months Supply</b>		7.3	<b>5.5</b>	- 24.7%	--	--	--
<b>New Listings</b>		1,706	<b>1,698</b>	- 0.5%	1,706	<b>1,698</b>	- 0.5%
<b>Homes for Sale</b>		11,538	<b>9,818</b>	- 14.9%	--	--	--
<b>Pct. of List Price Received</b>		96.0%	<b>96.2%</b>	+ 0.2%	96.0%	<b>96.2%</b>	+ 0.2%
<b>Affordability Index</b>		205	<b>190</b>	- 7.2%	205	<b>190</b>	- 7.2%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -
<b>Belknap</b>	45	52	+ 15.6%	\$210,000	\$190,575	- 9.3%	\$14.1	\$15.5	+ 9.5%	150	115	- 23.3%	42	62	+ 47.6%
Belknap Year-to-Date	45	52	+ 15.6%	\$210,000	\$190,575	- 9.3%	\$14.1	\$15.5	+ 9.5%	150	115	- 23.3%	42	62	+ 47.6%
<b>Carroll</b>	43	65	+ 51.2%	\$200,000	\$197,000	- 1.5%	\$10.1	\$17.3	+ 71.7%	162	162	0.0%	53	59	+ 11.3%
Carroll Year-to-Date	43	65	+ 51.2%	\$200,000	\$197,000	- 1.5%	\$10.1	\$17.3	+ 71.7%	162	162	0.0%	53	59	+ 11.3%
<b>Cheshire</b>	47	46	- 2.1%	\$165,101	\$162,500	- 1.6%	\$10.1	\$8.9	- 11.5%	130	117	- 10.0%	38	53	+ 39.5%
Cheshire Year-to-Date	47	46	- 2.1%	\$165,101	\$162,500	- 1.6%	\$10.1	\$8.9	- 11.5%	130	117	- 10.0%	38	53	+ 39.5%
<b>Coos</b>	29	32	+ 10.3%	\$67,000	\$84,950	+ 26.8%	\$2.7	\$3.4	+ 25.6%	216	147	- 31.9%	32	31	- 3.1%
Coos Year-to-Date	29	32	+ 10.3%	\$67,000	\$84,950	+ 26.8%	\$2.7	\$3.4	+ 25.6%	216	147	- 31.9%	32	31	- 3.1%
<b>Grafton</b>	48	54	+ 12.5%	\$139,950	\$188,000	+ 34.3%	\$8.9	\$15.7	+ 75.5%	127	147	+ 15.7%	48	61	+ 27.1%
Grafton Year-to-Date	48	54	+ 12.5%	\$139,950	\$188,000	+ 34.3%	\$8.9	\$15.7	+ 75.5%	127	147	+ 15.7%	48	61	+ 27.1%
<b>Hillsborough</b>	182	235	+ 29.1%	\$244,500	\$245,000	+ 0.2%	\$49.5	\$64.2	+ 29.5%	92	64	- 30.4%	198	233	+ 17.7%
Hillsborough Year-to-Date	182	235	+ 29.1%	\$244,500	\$245,000	+ 0.2%	\$49.5	\$64.2	+ 29.5%	92	64	- 30.4%	198	233	+ 17.7%
<b>Merrimack</b>	74	88	+ 18.9%	\$196,000	\$185,000	- 5.6%	\$14.9	\$20.0	+ 34.6%	118	91	- 22.9%	85	96	+ 12.9%
Merrimack Year-to-Date	74	88	+ 18.9%	\$196,000	\$185,000	- 5.6%	\$14.9	\$20.0	+ 34.6%	118	91	- 22.9%	85	96	+ 12.9%
<b>Rockingham</b>	171	207	+ 21.1%	\$310,000	\$324,750	+ 4.8%	\$57.2	\$72.2	+ 26.2%	84	90	+ 7.1%	175	196	+ 12.0%
Rockingham Year-to-Date	171	207	+ 21.1%	\$310,000	\$324,750	+ 4.8%	\$57.2	\$72.2	+ 26.2%	84	90	+ 7.1%	175	196	+ 12.0%
<b>Strafford</b>	54	88	+ 63.0%	\$181,000	\$207,450	+ 14.6%	\$10.9	\$20.5	+ 87.7%	95	109	+ 14.7%	54	100	+ 85.2%
Strafford Year-to-Date	54	88	+ 63.0%	\$181,000	\$207,450	+ 14.6%	\$10.9	\$20.5	+ 87.7%	95	109	+ 14.7%	54	100	+ 85.2%
<b>Sullivan</b>	20	32	+ 60.0%	\$147,500	\$139,500	- 5.4%	\$4.2	\$5.7	+ 33.8%	120	158	+ 31.7%	18	38	+ 111.1%
Sullivan Year-to-Date	20	32	+ 60.0%	\$147,500	\$139,500	- 5.4%	\$4.2	\$5.7	+ 33.8%	120	158	+ 31.7%	18	38	+ 111.1%
<b>Entire State</b>	713	899	+ 26.1%	\$223,500	\$229,000	+ 2.5%	\$182.7	\$243.2	+ 33.2%	112	101	- 9.8%	743	929	+ 25.0%
Entire State Year-to-Date	713	899	+ 26.1%	\$223,500	\$229,000	+ 2.5%	\$182.7	\$243.2	+ 33.2%	112	101	- 9.8%	743	929	+ 25.0%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -
<b>Belknap</b>	13	15	+ 15.4%	\$183,500	\$125,000	- 31.9%	\$2.9	\$2.5	- 14.8%	139	113	- 18.7%	9	14	+ 55.6%
Belknap Year-to-Date	13	15	+ 15.4%	\$183,500	\$125,000	- 31.9%	\$2.9	\$2.5	- 14.8%	139	113	- 18.7%	9	14	+ 55.6%
<b>Carroll</b>	15	12	- 20.0%	\$168,500	\$152,500	- 9.5%	\$3.1	\$1.9	- 39.0%	193	104	- 46.1%	15	13	- 13.3%
Carroll Year-to-Date	15	12	- 20.0%	\$168,500	\$152,500	- 9.5%	\$3.1	\$1.9	- 39.0%	193	104	- 46.1%	15	13	- 13.3%
<b>Cheshire</b>	1	1	0.0%	\$147,950	\$110,000	- 25.7%	\$0.1	\$0.1	- 25.7%	317	12	- 96.2%	2	1	- 50.0%
Cheshire Year-to-Date	1	1	0.0%	\$147,950	\$110,000	- 25.7%	\$0.1	\$0.1	- 25.7%	317	12	- 96.2%	2	1	- 50.0%
<b>Coos</b>	1	1	0.0%	\$222,500	\$362,500	+ 62.9%	\$0.2	\$0.4	+ 62.8%	131	31	- 76.3%	1	1	0.0%
Coos Year-to-Date	1	1	0.0%	\$222,500	\$362,500	+ 62.9%	\$0.2	\$0.4	+ 62.8%	131	31	- 76.3%	1	1	0.0%
<b>Grafton</b>	25	16	- 36.0%	\$106,000	\$137,000	+ 29.2%	\$4.1	\$2.8	- 30.7%	247	245	- 0.8%	19	17	- 10.5%
Grafton Year-to-Date	25	16	- 36.0%	\$106,000	\$137,000	+ 29.2%	\$4.1	\$2.8	- 30.7%	247	245	- 0.8%	19	17	- 10.5%
<b>Hillsborough</b>	60	65	+ 8.3%	\$167,450	\$168,500	+ 0.6%	\$11.6	\$12.7	+ 9.8%	82	61	- 25.6%	69	70	+ 1.4%
Hillsborough Year-to-Date	60	65	+ 8.3%	\$167,450	\$168,500	+ 0.6%	\$11.6	\$12.7	+ 9.8%	82	61	- 25.6%	69	70	+ 1.4%
<b>Merrimack</b>	18	16	- 11.1%	\$166,750	\$132,500	- 20.5%	\$2.8	\$2.2	- 21.1%	120	82	- 31.7%	12	18	+ 50.0%
Merrimack Year-to-Date	18	16	- 11.1%	\$166,750	\$132,500	- 20.5%	\$2.8	\$2.2	- 21.1%	120	82	- 31.7%	12	18	+ 50.0%
<b>Rockingham</b>	75	76	+ 1.3%	\$165,000	\$188,200	+ 14.1%	\$17.0	\$18.2	+ 7.2%	92	61	- 33.7%	78	76	- 2.6%
Rockingham Year-to-Date	75	76	+ 1.3%	\$165,000	\$188,200	+ 14.1%	\$17.0	\$18.2	+ 7.2%	92	61	- 33.7%	78	76	- 2.6%
<b>Strafford</b>	12	11	- 8.3%	\$98,250	\$155,000	+ 57.8%	\$1.6	\$1.7	+ 7.9%	86	57	- 33.7%	12	9	- 25.0%
Strafford Year-to-Date	12	11	- 8.3%	\$98,250	\$155,000	+ 57.8%	\$1.6	\$1.7	+ 7.9%	86	57	- 33.7%	12	9	- 25.0%
<b>Sullivan</b>	1	3	+ 200.0%	\$215,000	\$100,000	- 53.5%	\$0.2	\$0.4	+ 76.3%	0	69	--	3	2	- 33.3%
Sullivan Year-to-Date	1	3	+ 200.0%	\$215,000	\$100,000	- 53.5%	\$0.2	\$0.4	+ 76.3%	0	69	--	3	2	- 33.3%
<b>Entire State</b>	221	216	- 2.3%	\$161,000	\$163,500	+ 1.6%	\$43.6	\$42.9	- 1.6%	120	82	- 31.7%	220	221	+ 0.5%
Entire State Year-to-Date	221	216	- 2.3%	\$161,000	\$163,500	+ 1.6%	\$43.6	\$42.9	- 1.6%	120	82	- 31.7%	220	221	+ 0.5%