



NH Monthly Indicators

February 2016

The primary story, both nationally and in local submarkets, is a dwindling months' supply of inventory. The cure, of course, is more inventory. But new construction has been lagging during this opportune moment, and sellers of existing homes are not yet hitting the market in droves. The heart of the selling season has yet to begin, so we're still optimistically watching for an increase in activity in the coming months.

New Listings were up 27.6 percent for single family homes and 38.3 percent for condo properties. Pending Sales increased 28.1 percent for single family homes and 21.0 percent for condo properties.

The Median Sales Price was down 2.3 percent to \$219,900 for single family homes but increased 6.6 percent to \$170,500 for condo properties. Months Supply of Inventory decreased 22.4 percent for single family units and 23.4 percent for condo units.

National housing starts were up by 10.8 percent at the end of 2015 when compared to 2014, and the unemployment rate is holding low and steady at or near 4.9 percent. Meanwhile, mortgage rates continue to astound below 4.0 percent and we have witnessed an unprecedented 70 consecutive months of private-sector job growth. As consumers navigate their options, competition for the best available properties should be profound, especially if the market remains hobbled by a lack of supply.

Monthly Snapshot

+ 27.3% **- 2.3%** **+ 24.7%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	2-2015	2-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		641	816	+ 27.3%	1,356	1,714	+ 26.4%
Median Sales Price		\$225,000	\$219,900	- 2.3%	\$224,900	\$225,000	+ 0.0%
\$ Volume of Closed Sales (in millions)		\$162.9	\$203.2	+ 24.7%	\$346.3	\$446.2	+ 28.8%
Days on Market		109	103	- 5.5%	110	102	- 7.3%
Pending Sales		694	889	+ 28.1%	1,438	1,811	+ 25.9%
Months Supply		7.6	5.9	- 22.4%	--	--	--
New Listings		1,207	1,540	+ 27.6%	2,493	2,828	+ 13.4%
Homes for Sale		9,026	8,052	- 10.8%	--	--	--
Pct. of List Price Received		96.4%	96.5%	+ 0.1%	96.2%	96.4%	+ 0.2%
Affordability Index		182	188	+ 3.3%	182	184	+ 1.1%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



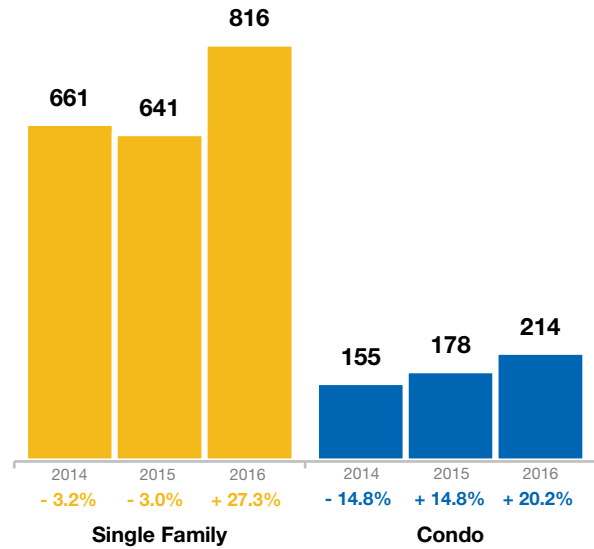
Key Metrics	Historical Sparkbars	2-2015	2-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		178	214	+ 20.2%	399	431	+ 8.0%
Median Sales Price		\$160,000	\$170,500	+ 6.6%	\$160,000	\$166,500	+ 4.1%
\$ Volume of Closed Sales (in millions)		\$32.5	\$40.1	+ 23.4%	\$76.1	\$83.2	+ 9.3%
Days on Market		107	95	- 11.2%	114	89	- 21.9%
Pending Sales		205	248	+ 21.0%	425	471	+ 10.8%
Months Supply		6.4	4.9	- 23.4%	--	--	--
New Listings		300	415	+ 38.3%	657	743	+ 13.1%
Homes for Sale		1,933	1,681	- 13.0%	--	--	--
Pct. of List Price Received		96.0%	96.7%	+ 0.7%	96.5%	96.4%	- 0.1%
Affordability Index		256	242	- 5.5%	256	248	- 3.1%

NH Closed Sales

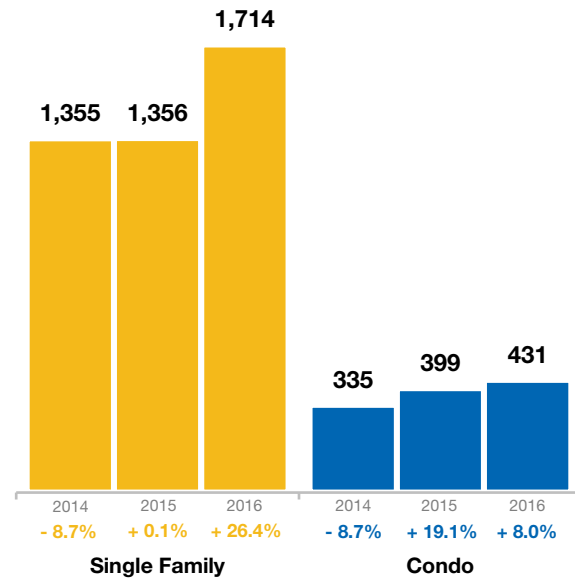
A count of the actual sales that closed in a given month.



February

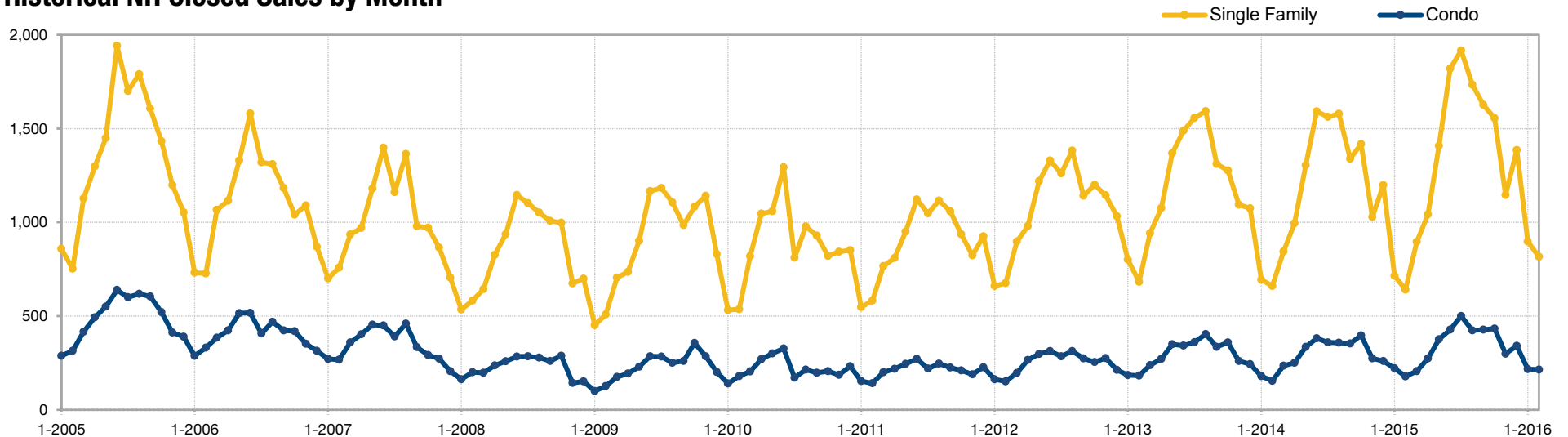


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	896	+6.2%	206	-12.7%
Apr-2015	1,043	+4.8%	274	+9.6%
May-2015	1,408	+7.9%	376	+12.2%
Jun-2015	1,820	+14.4%	428	+12.0%
Jul-2015	1,917	+22.6%	500	+38.9%
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,626	+21.4%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,385	+15.5%	341	+30.7%
Jan-2016	898	+25.6%	217	-1.8%
Feb-2016	816	+27.3%	214	+20.2%
12-Month Avg	1,354	+14.3%	345	+14.8%

Historical NH Closed Sales by Month



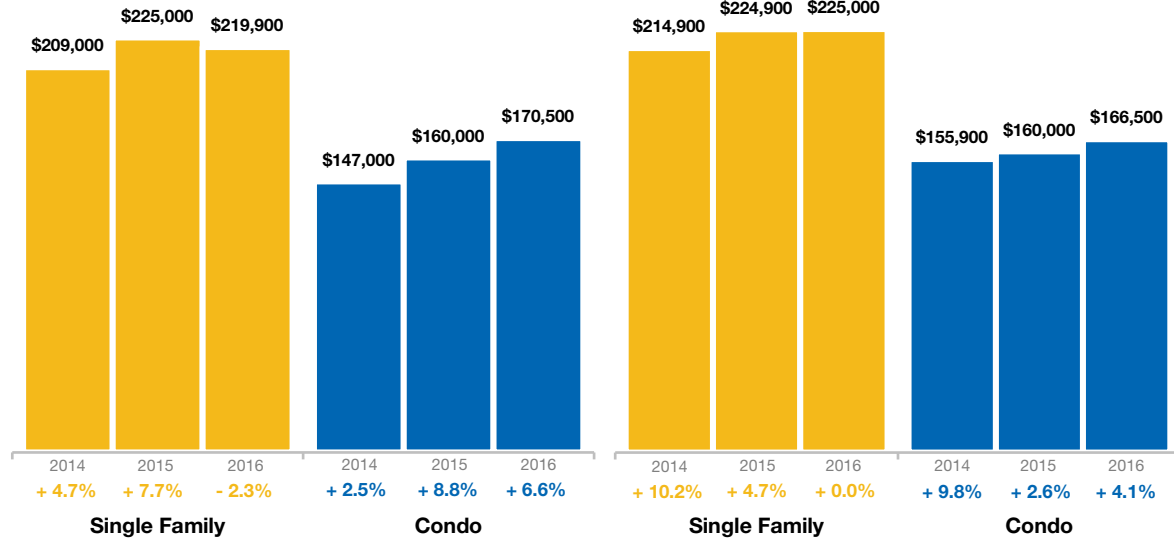
NH Median Sales Price



Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

February

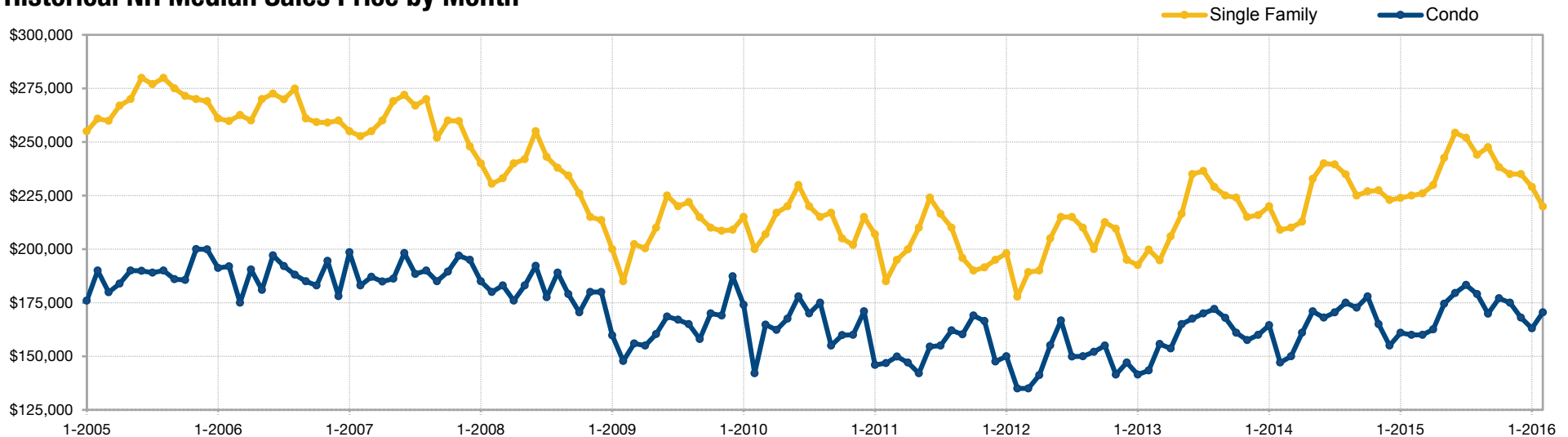
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	\$226,000	+7.6%	\$159,950	+6.6%
Apr-2015	\$229,900	+8.1%	\$162,500	+0.9%
May-2015	\$242,500	+4.2%	\$174,450	+2.0%
Jun-2015	\$254,273	+5.9%	\$179,450	+6.8%
Jul-2015	\$252,000	+5.2%	\$183,238	+7.5%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
Jan-2016	\$229,000	+2.3%	\$163,000	+1.2%
Feb-2016	\$219,900	-2.3%	\$170,500	+6.6%
12-Month Avg*	\$240,000	+5.0%	\$173,000	+3.3%

* Median Sales Price for all properties from March 2015 through February 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

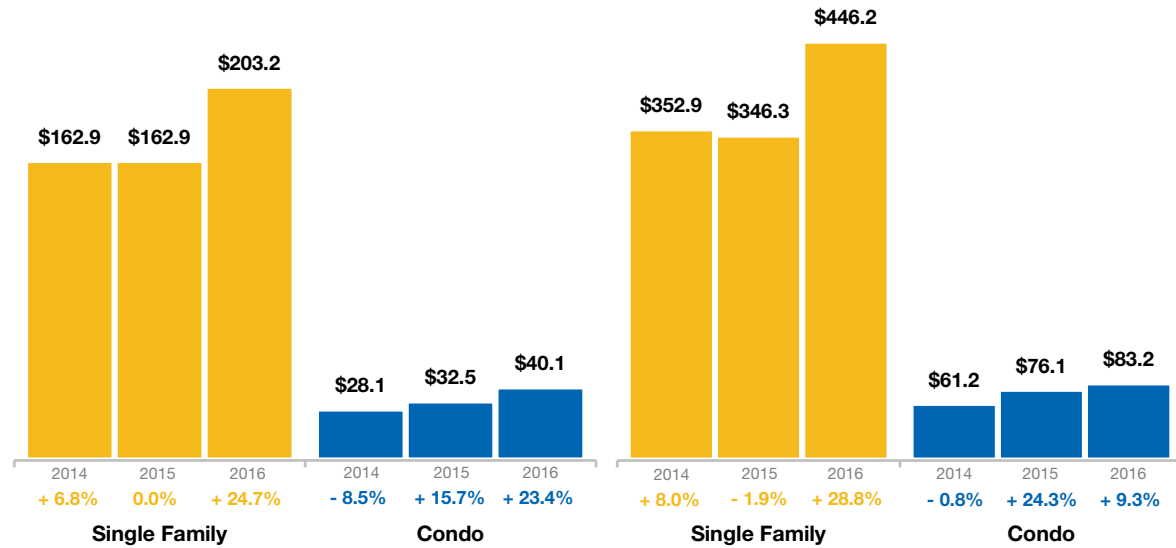


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



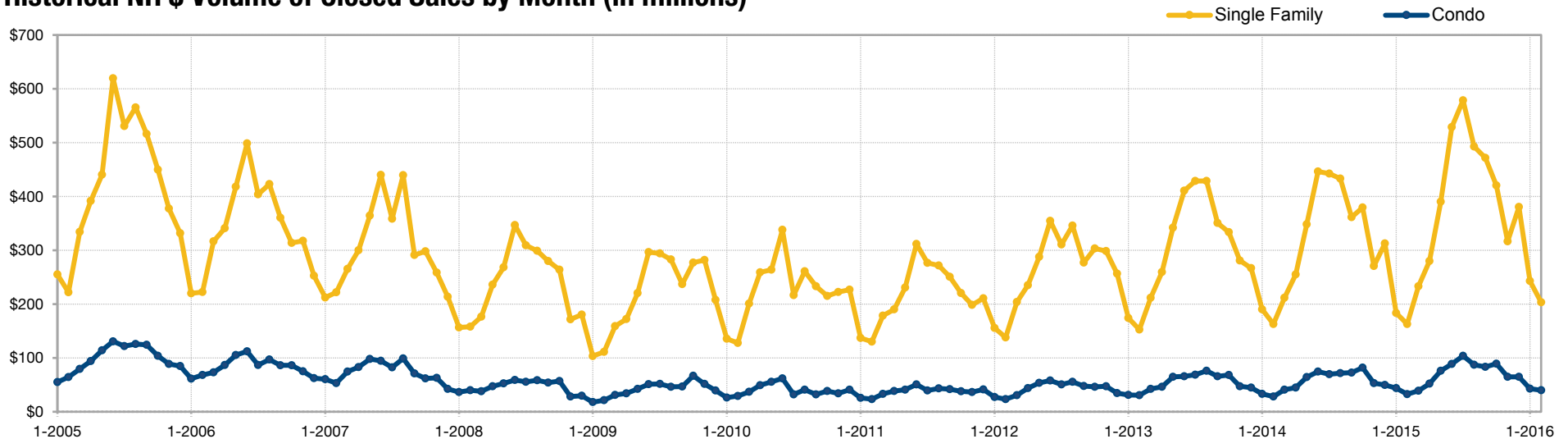
February



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	\$233.3	+10.2%	\$39.2	-4.2%
Apr-2015	\$279.8	+9.7%	\$52.1	+15.8%
May-2015	\$390.4	+12.2%	\$76.0	+18.0%
Jun-2015	\$528.8	+18.5%	\$88.8	+19.2%
Jul-2015	\$578.5	+30.8%	\$103.6	+48.4%
Aug-2015	\$492.5	+13.8%	\$87.2	+21.6%
Sep-2015	\$471.6	+30.6%	\$83.2	+14.8%
Oct-2015	\$420.5	+10.9%	\$89.0	+8.9%
Nov-2015	\$316.7	+17.1%	\$65.0	+22.4%
Dec-2015	\$380.4	+21.6%	\$64.9	+30.8%
Jan-2016	\$243.0	+32.5%	\$43.0	-1.4%
Feb-2016	\$203.2	+24.7%	\$40.1	+23.4%
12-Month Avg*	\$378.2	+19.2%	\$69.4	+19.0%

* \$ Volume of Closed Sales (in millions) for all properties from March 2015 through February 2016. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

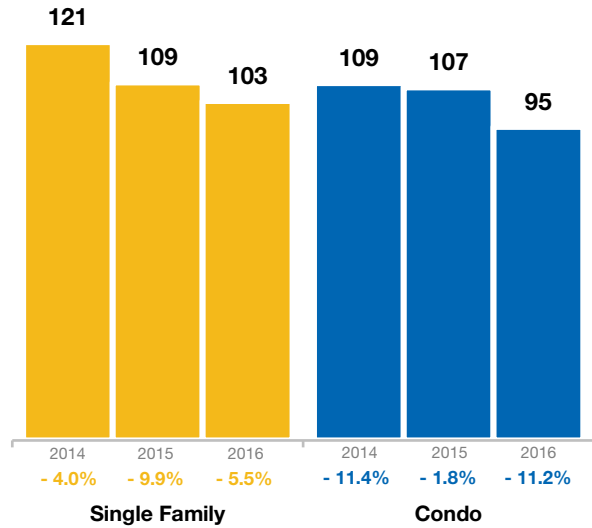


NH Days on Market

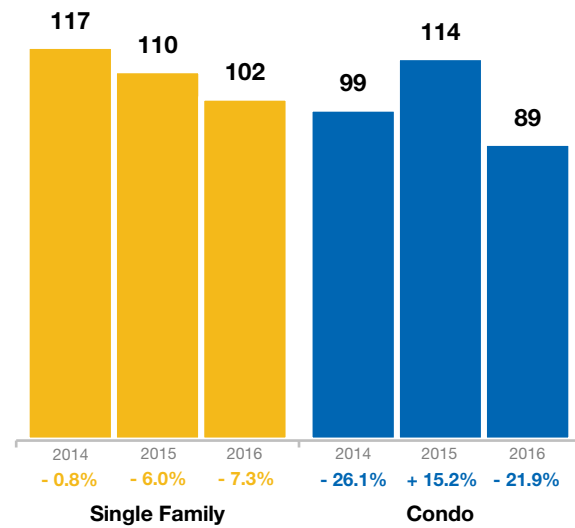
Average number of days between when a property is listed and when an offer is accepted in a given month.



February



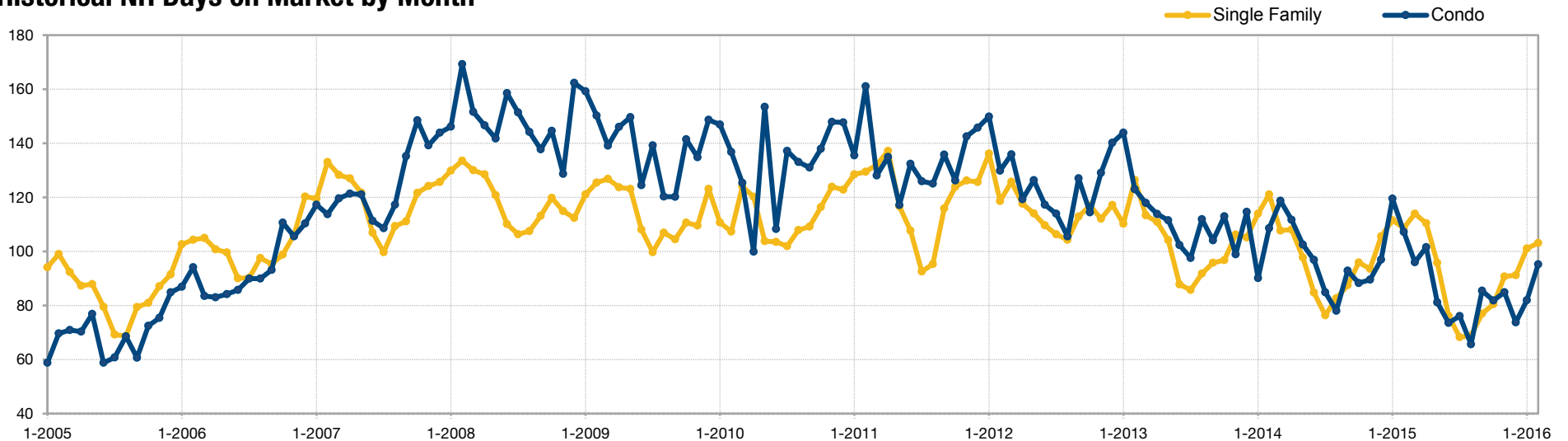
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	114	+5.6%	96	-19.3%
Apr-2015	110	+1.9%	102	-8.9%
May-2015	96	-2.0%	81	-20.6%
Jun-2015	76	-10.6%	74	-23.7%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
Jan-2016	101	-9.8%	82	-31.7%
Feb-2016	103	-5.5%	95	-11.2%
12-Month Avg*	86	-8.5%	81	-16.1%

* Days on Market for all properties from March 2015 through February 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

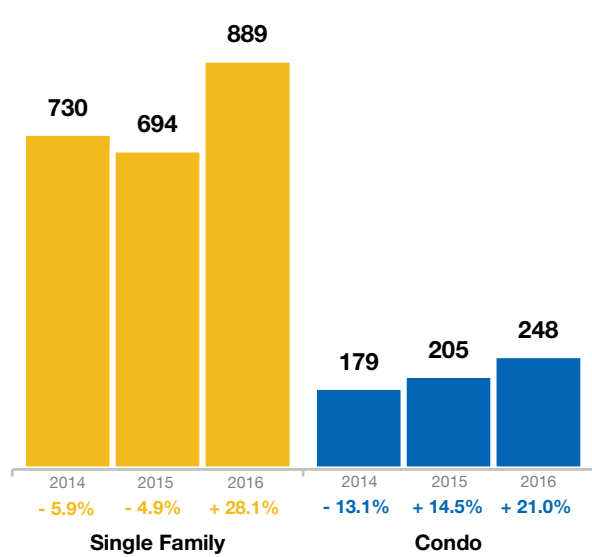


NH Pending Sales

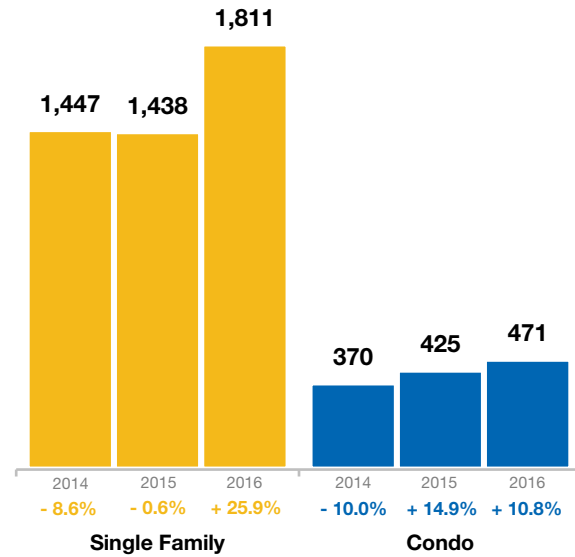
A count of the properties on which offers have been accepted in a given month.



February

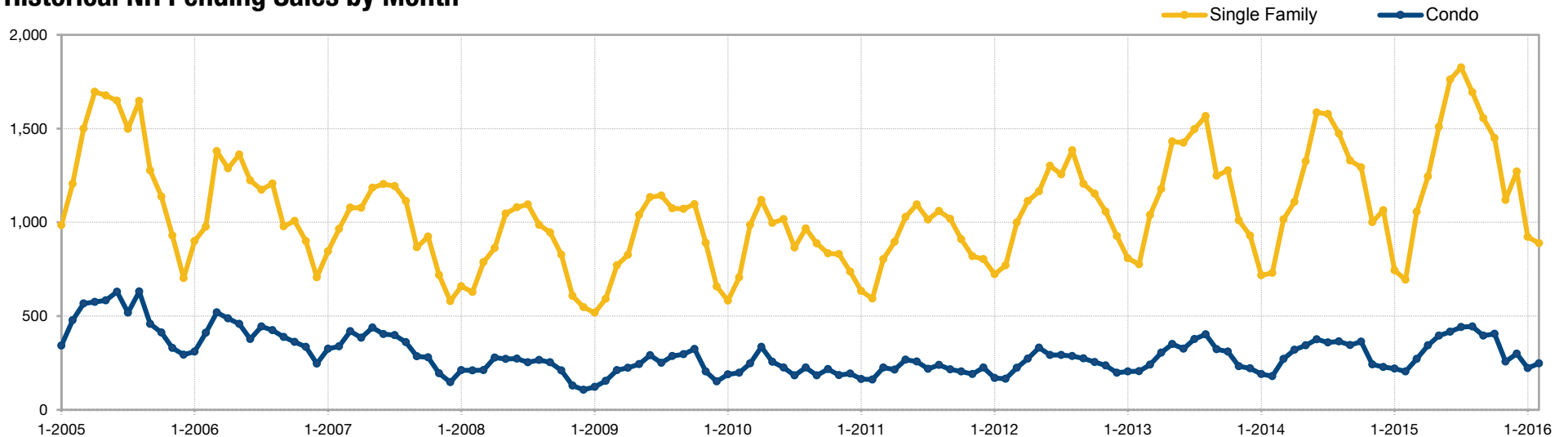


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	1,057	+4.0%	271	-0.4%
Apr-2015	1,244	+12.2%	344	+7.5%
May-2015	1,510	+13.9%	395	+14.8%
Jun-2015	1,761	+11.0%	417	+10.9%
Jul-2015	1,826	+15.8%	442	+22.8%
Aug-2015	1,694	+15.0%	445	+21.9%
Sep-2015	1,555	+17.0%	396	+14.5%
Oct-2015	1,449	+12.0%	405	+11.6%
Nov-2015	1,119	+11.9%	258	+6.6%
Dec-2015	1,271	+19.3%	299	+31.1%
Jan-2016	922	+23.9%	223	+1.4%
Feb-2016	889	+28.1%	248	+21.0%
12-Month Avg	1,358	+14.7%	345	+13.8%

Historical NH Pending Sales by Month

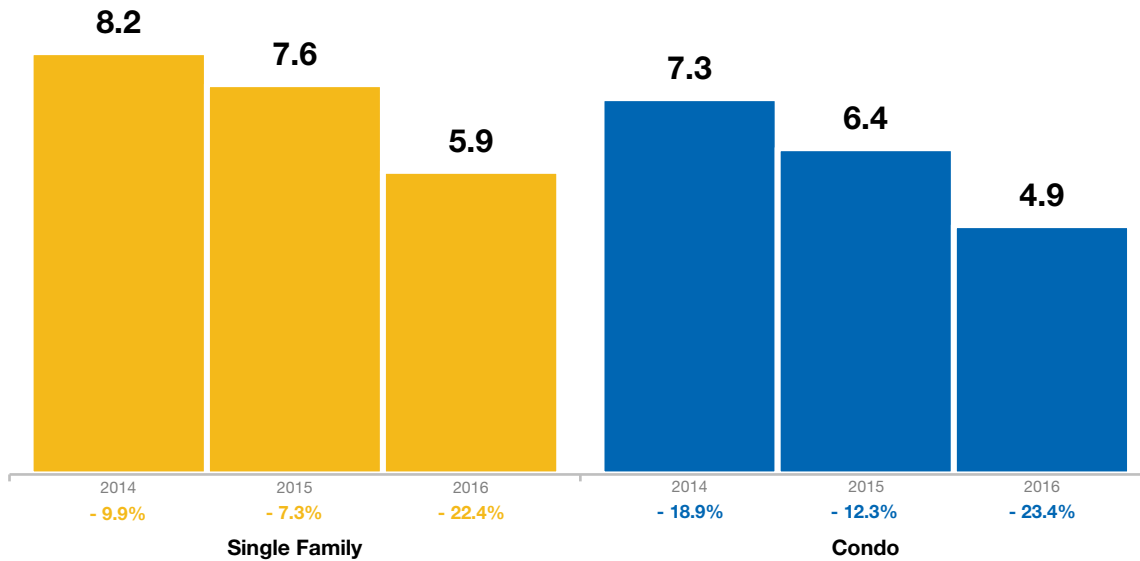


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



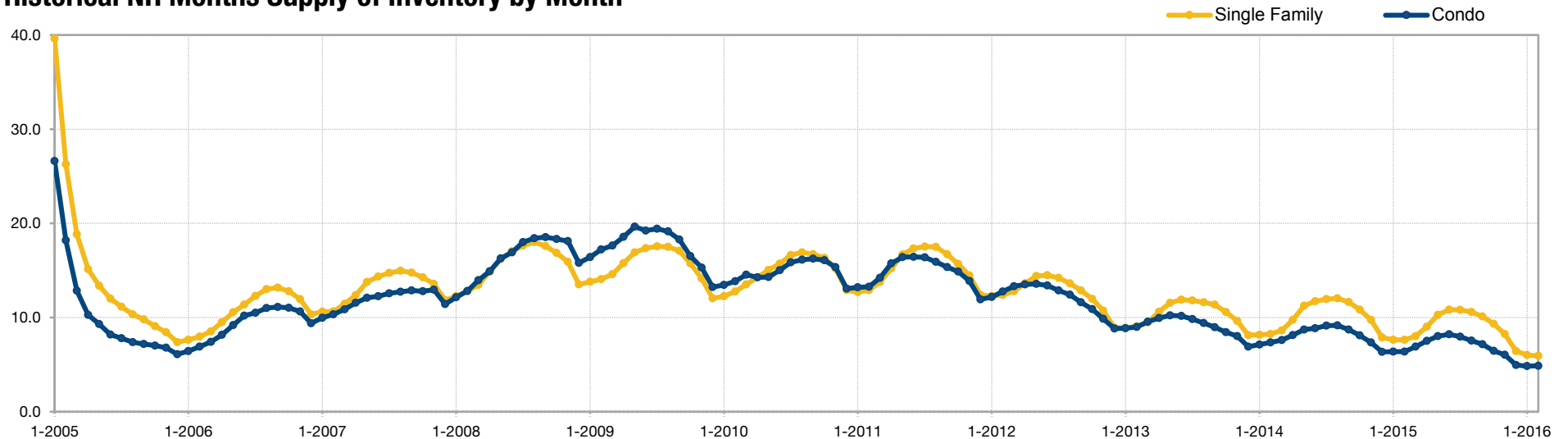
February



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	8.0	-7.0%	6.9	-9.2%
Apr-2015	9.0	-7.2%	7.5	-7.4%
May-2015	10.3	-8.0%	8.0	-8.0%
Jun-2015	10.8	-7.7%	8.2	-7.9%
Jul-2015	10.8	-10.0%	8.0	-13.0%
Aug-2015	10.6	-11.7%	7.5	-18.5%
Sep-2015	10.1	-12.9%	7.2	-17.2%
Oct-2015	9.3	-13.9%	6.5	-19.8%
Nov-2015	8.2	-15.5%	6.0	-18.9%
Dec-2015	6.4	-19.0%	4.9	-23.4%
Jan-2016	6.0	-21.1%	4.8	-25.0%
Feb-2016	5.9	-22.4%	4.9	-23.4%
12-Month Avg*	8.8	-12.5%	6.7	-15.2%

* Months Supply for all properties from March 2015 through February 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

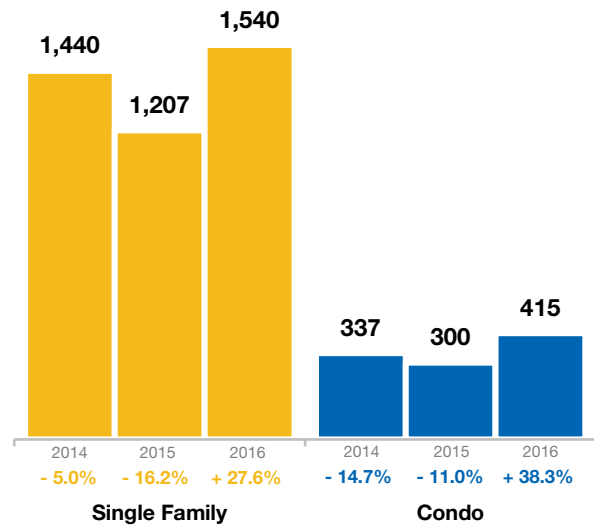


NH New Listings

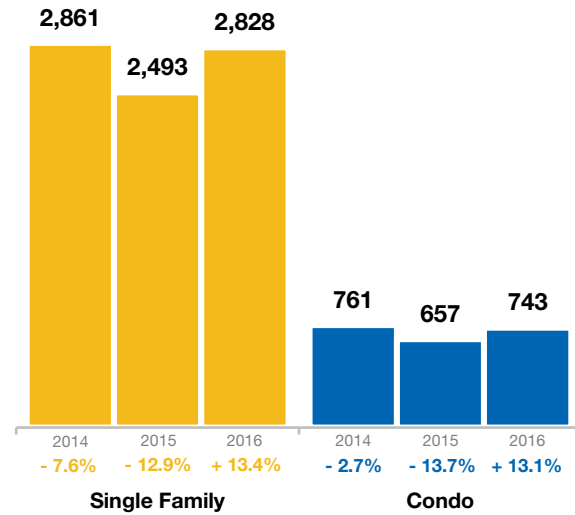
A count of the properties that have been newly listed on the market in a given month.



February

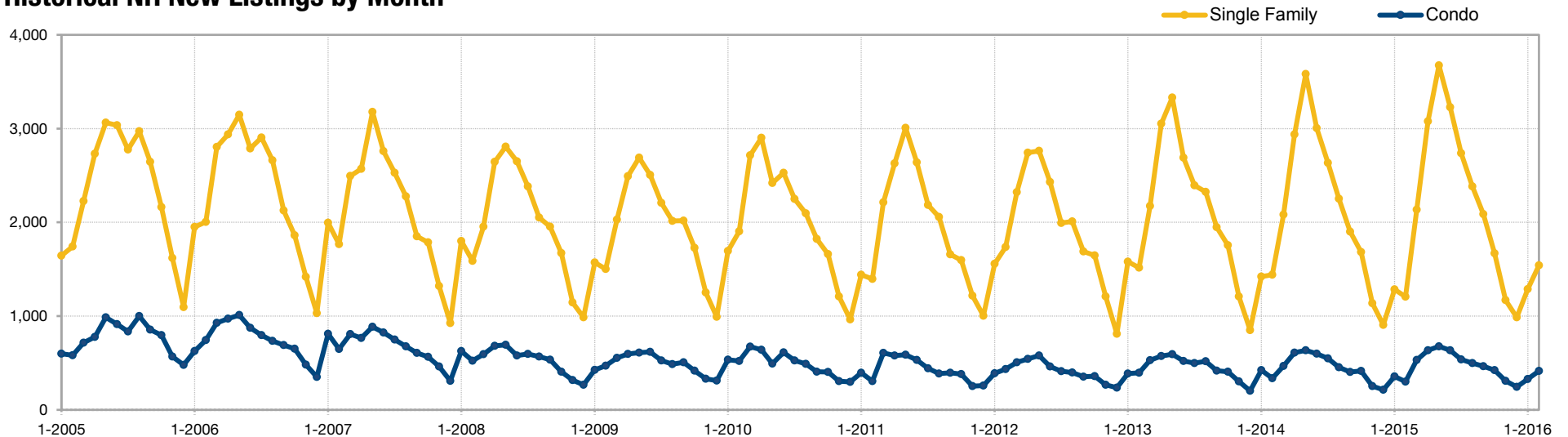


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	2,134	+2.5%	533	+13.6%
Apr-2015	3,076	+4.7%	634	+3.8%
May-2015	3,675	+2.6%	678	+6.8%
Jun-2015	3,229	+7.4%	636	+6.4%
Jul-2015	2,738	+4.0%	538	-1.8%
Aug-2015	2,383	+5.9%	499	+10.2%
Sep-2015	2,087	+9.8%	464	+14.9%
Oct-2015	1,669	-0.8%	423	+2.2%
Nov-2015	1,169	+2.7%	308	+21.7%
Dec-2015	986	+9.0%	246	+14.4%
Jan-2016	1,288	+0.2%	328	-8.1%
Feb-2016	1,540	+27.6%	415	+38.3%
12-Month Avg	2,051	+5.5%	438	+8.5%

Historical NH New Listings by Month

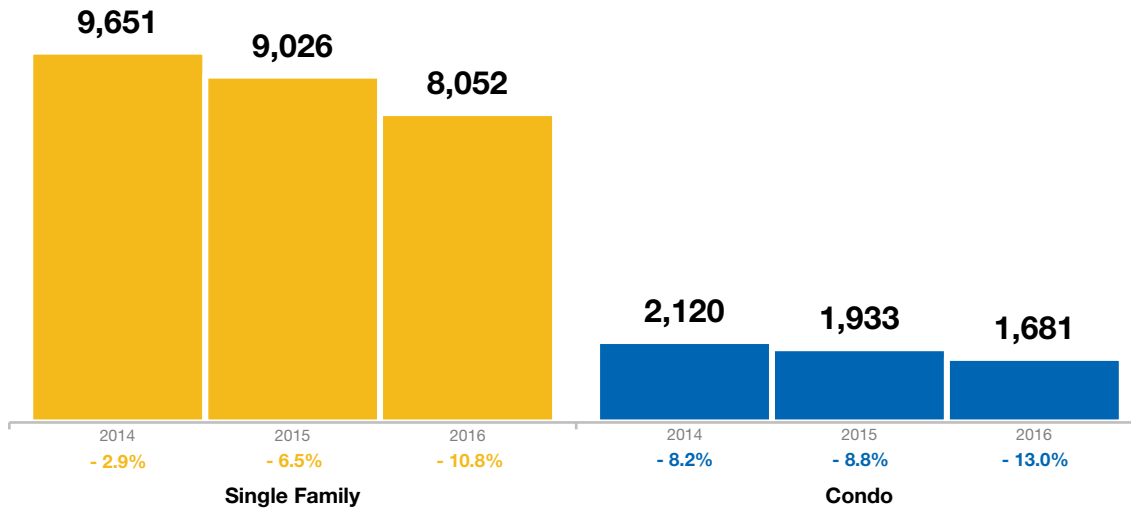


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

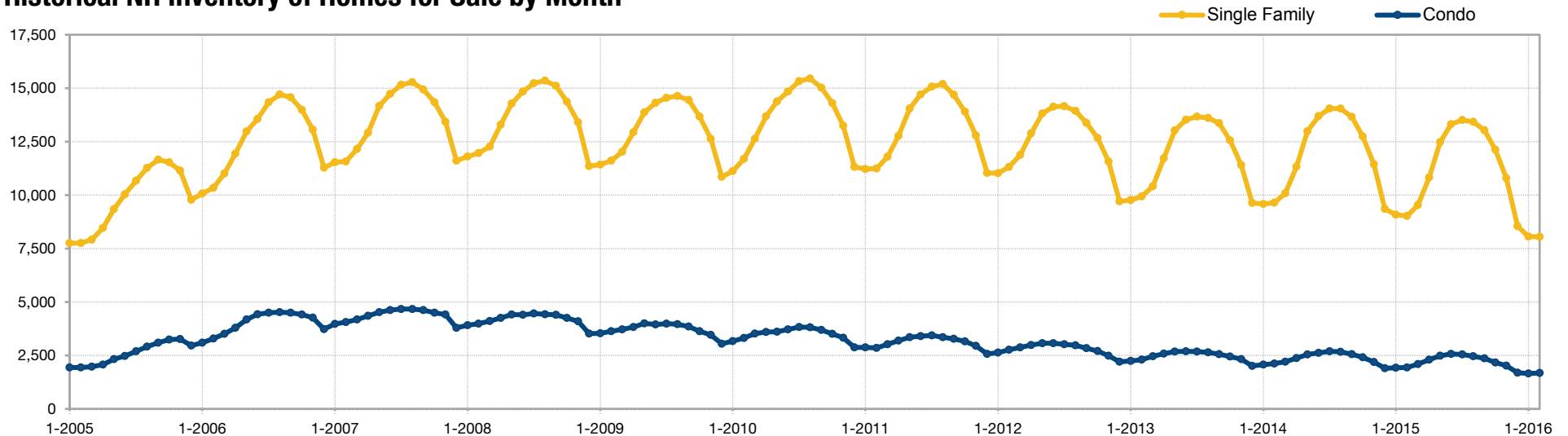


February



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	9,531	-5.5%	2,099	-5.1%
Apr-2015	10,826	-4.4%	2,297	-3.3%
May-2015	12,474	-3.9%	2,484	-2.5%
Jun-2015	13,317	-2.8%	2,572	-2.0%
Jul-2015	13,515	-3.8%	2,551	-5.3%
Aug-2015	13,430	-4.4%	2,465	-7.7%
Sep-2015	13,032	-4.6%	2,367	-7.6%
Oct-2015	12,121	-4.9%	2,164	-10.4%
Nov-2015	10,797	-5.6%	2,025	-7.7%
Dec-2015	8,547	-8.6%	1,690	-11.1%
Jan-2016	8,063	-11.2%	1,656	-13.9%
Feb-2016	8,052	-10.8%	1,681	-13.0%
12-Month Avg	11,142	-5.5%	2,171	-7.1%

Historical NH Inventory of Homes for Sale by Month



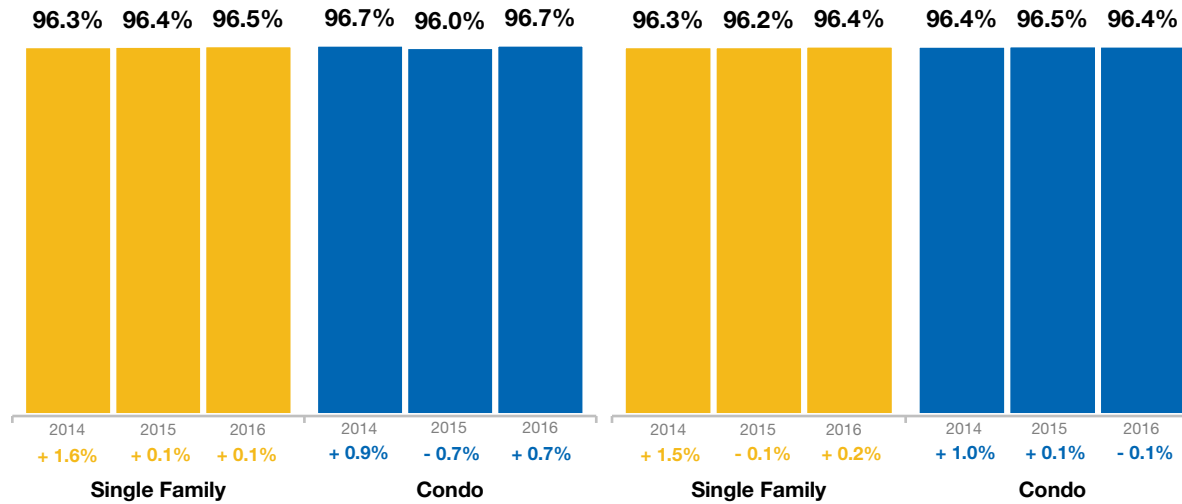
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

February

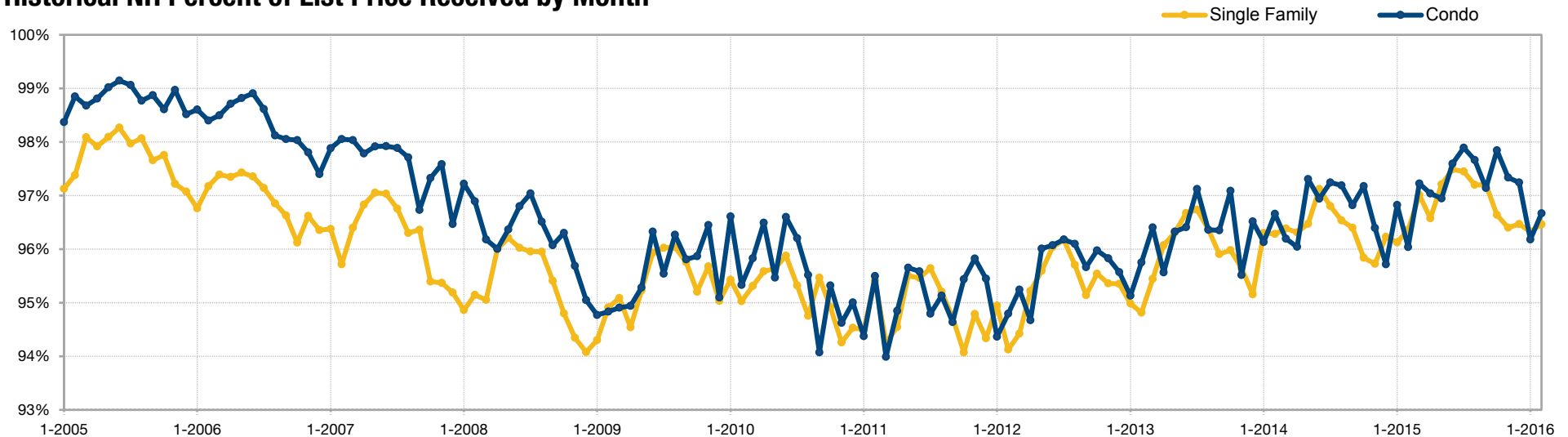
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	97.0%	+0.6%	97.2%	+1.0%
Apr-2015	96.6%	+0.3%	97.0%	+1.0%
May-2015	97.2%	+0.7%	96.9%	-0.4%
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.5%	+0.7%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.2%	+1.6%
Jan-2016	96.3%	+0.2%	96.2%	-0.6%
Feb-2016	96.5%	+0.1%	96.7%	+0.7%
12-Month Avg*	97.0%	+0.6%	97.3%	+0.6%

* Pct. of List Price Received for all properties from March 2015 through February 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



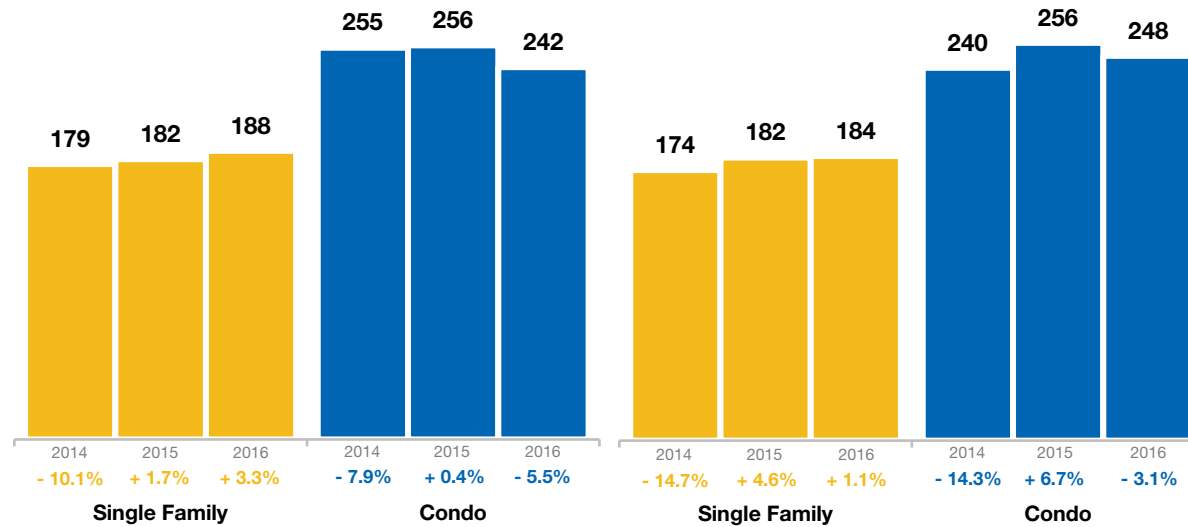
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

February

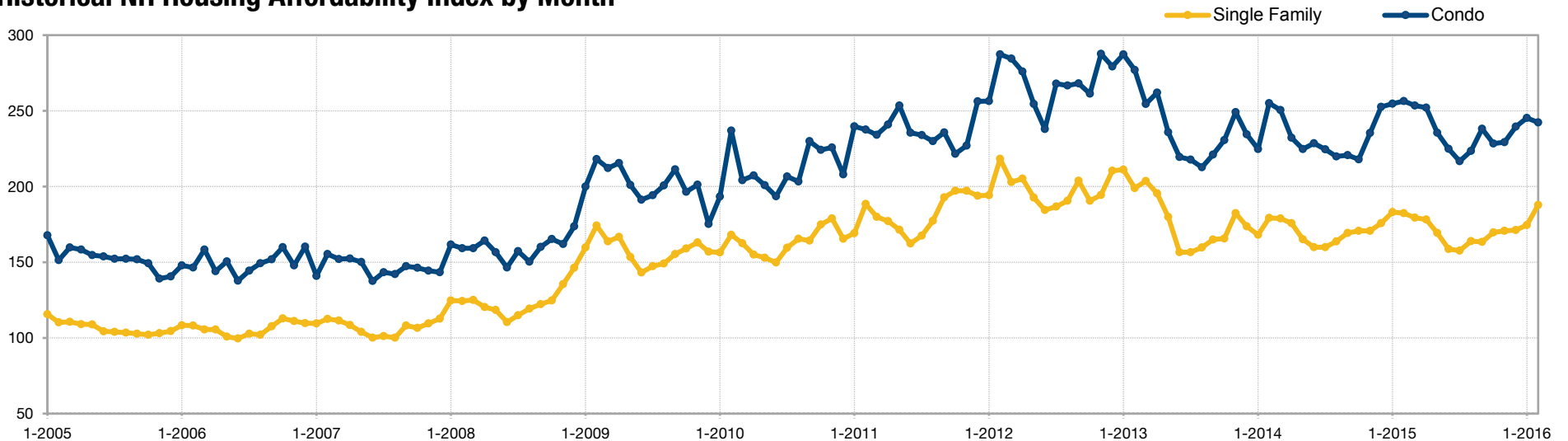
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2015	179	0.0%	253	+0.8%
Apr-2015	178	+1.1%	252	+8.6%
May-2015	169	+2.4%	235	+4.4%
Jun-2015	159	-0.6%	225	-1.7%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
Jan-2016	175	-4.4%	245	-3.9%
Feb-2016	188	+3.3%	242	-5.5%
12-Month Avg*	170	+9.8%	171	+3.0%

* Affordability Index for all properties from March 2015 through February 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	2-2015	2-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		864	1,093	+ 26.5%	1,853	2,256	+ 21.7%
Median Sales Price		\$207,000	\$200,000	- 3.4%	\$202,450	\$207,000	+ 2.2%
\$ Volume of Closed Sales (in millions)		\$197.6	\$246.3	+ 24.7%	\$427.3	\$534.8	+ 25.2%
Days on Market		110	100	- 9.1%	112	98	- 12.5%
Pending Sales		941	1,206	+ 28.2%	1,962	2,418	+ 23.2%
Months Supply		7.3	5.6	- 23.3%	--	--	--
New Listings		1,582	2,033	+ 28.5%	3,288	3,728	+ 13.4%
Homes for Sale		11,485	10,108	- 12.0%	--	--	--
Pct. of List Price Received		96.1%	96.1%	0.0%	96.0%	96.2%	+ 0.2%
Affordability Index		198	207	+ 4.2%	203	200	- 1.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2015	2-2016	+ / -	2-2015	2-2016	+ / -	2-2015	2-2016	+ / -	2-2015	2-2016	+ / -	2-2015	2-2016	+ / -
Belknap	32	55	+ 71.9%	\$207,450	\$191,500	- 7.7%	\$8.3	\$15.8	+ 90.6%	135	120	- 11.1%	44	58	+ 31.8%
Belknap Year-to-Date	77	107	+ 39.0%	\$210,000	\$191,250	- 8.9%	\$22.4	\$31.2	+ 39.5%	143	118	- 17.5%	86	118	+ 37.2%
Carroll	44	50	+ 13.6%	\$217,500	\$201,000	- 7.6%	\$11.7	\$12.7	+ 8.1%	122	161	+ 32.0%	42	46	+ 9.5%
Carroll Year-to-Date	87	115	+ 32.2%	\$215,000	\$197,000	- 8.4%	\$21.8	\$30.0	+ 37.5%	142	162	+ 14.1%	95	104	+ 9.5%
Cheshire	41	48	+ 17.1%	\$157,000	\$164,000	+ 4.5%	\$7.2	\$8.2	+ 13.2%	119	139	+ 16.8%	37	47	+ 27.0%
Cheshire Year-to-Date	88	94	+ 6.8%	\$162,750	\$162,500	- 0.2%	\$17.3	\$17.1	- 1.2%	125	128	+ 2.4%	75	100	+ 33.3%
Coos	16	16	0.0%	\$71,950	\$41,313	- 42.6%	\$1.2	\$0.9	- 29.9%	198	217	+ 9.6%	16	25	+ 56.3%
Coos Year-to-Date	45	48	+ 6.7%	\$67,000	\$70,950	+ 5.9%	\$3.9	\$4.3	+ 8.0%	210	170	- 19.0%	48	55	+ 14.6%
Grafton	34	58	+ 70.6%	\$179,950	\$139,900	- 22.3%	\$8.3	\$10.3	+ 24.8%	171	112	- 34.5%	40	46	+ 15.0%
Grafton Year-to-Date	82	112	+ 36.6%	\$146,500	\$165,820	+ 13.2%	\$17.2	\$26.0	+ 51.2%	146	128	- 12.3%	88	106	+ 20.5%
Hillsborough	165	199	+ 20.6%	\$235,000	\$243,000	+ 3.4%	\$44.6	\$51.2	+ 14.9%	83	81	- 2.4%	170	224	+ 31.8%
Hillsborough Year-to-Date	347	433	+ 24.8%	\$239,900	\$243,900	+ 1.7%	\$94.1	\$115.1	+ 22.2%	88	72	- 18.2%	368	457	+ 24.2%
Merrimack	69	77	+ 11.6%	\$189,000	\$209,000	+ 10.6%	\$14.2	\$17.4	+ 22.3%	112	90	- 19.6%	70	85	+ 21.4%
Merrimack Year-to-Date	143	165	+ 15.4%	\$190,500	\$191,000	+ 0.3%	\$29.1	\$37.4	+ 28.6%	115	91	- 20.9%	156	181	+ 16.0%
Rockingham	161	201	+ 24.8%	\$272,300	\$280,000	+ 2.8%	\$51.4	\$63.3	+ 23.2%	100	85	- 15.0%	187	234	+ 25.1%
Rockingham Year-to-Date	334	408	+ 22.2%	\$286,000	\$295,000	+ 3.1%	\$109.3	\$135.5	+ 24.0%	92	87	- 5.4%	362	430	+ 18.8%
Strafford	60	82	+ 36.7%	\$192,500	\$202,500	+ 5.2%	\$12.3	\$17.8	+ 44.1%	89	114	+ 28.1%	60	89	+ 48.3%
Strafford Year-to-Date	114	170	+ 49.1%	\$186,950	\$205,000	+ 9.7%	\$23.2	\$38.3	+ 64.6%	92	112	+ 21.7%	114	188	+ 64.9%
Sullivan	19	30	+ 57.9%	\$172,500	\$126,775	- 26.5%	\$3.8	\$5.8	+ 53.1%	177	117	- 33.9%	28	35	+ 25.0%
Sullivan Year-to-Date	39	62	+ 59.0%	\$155,000	\$133,500	- 13.9%	\$8.0	\$11.4	+ 42.8%	148	138	- 6.8%	46	72	+ 56.5%
Entire State	641	816	+ 27.3%	\$225,000	\$219,900	- 2.3%	\$162.9	\$203.2	+ 24.7%	109	103	- 5.5%	694	889	+ 28.1%
Entire State Year-to-Date	1,356	1,714	+ 26.4%	\$224,900	\$225,000	+ 0.0%	\$346.3	\$446.2	+ 28.8%	110	102	- 7.3%	1,438	1,811	+ 25.9%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2015	2-2016	+ / -	2-2015	2-2016	+ / -	2-2015	2-2016	+ / -	2-2015	2-2016	+ / -	2-2015	2-2016	+ / -
Belknap	9	12	+ 33.3%	\$119,000	\$143,750	+ 20.8%	\$1.3	\$1.9	+ 44.6%	251	136	- 45.8%	9	12	+ 33.3%
Belknap Year-to-Date	22	27	+ 22.7%	\$139,500	\$125,000	- 10.4%	\$4.2	\$4.3	+ 3.6%	185	123	- 33.5%	18	25	+ 38.9%
Carroll	13	10	- 23.1%	\$138,000	\$153,250	+ 11.1%	\$2.0	\$1.6	- 18.1%	86	100	+ 16.3%	12	13	+ 8.3%
Carroll Year-to-Date	28	22	- 21.4%	\$152,500	\$153,250	+ 0.5%	\$5.1	\$3.5	- 30.9%	143	102	- 28.7%	27	26	- 3.7%
Cheshire	4	2	- 50.0%	\$150,750	\$114,950	- 23.7%	\$0.7	\$0.2	- 64.7%	160	112	- 30.0%	5	2	- 60.0%
Cheshire Year-to-Date	5	3	- 40.0%	\$147,950	\$110,000	- 25.7%	\$0.8	\$0.3	- 57.4%	192	79	- 58.9%	7	3	- 57.1%
Coos	0	3	--	\$0	\$349,000	--	\$0.0	\$0.7	--	131	241	+ 84.0%	1	3	+ 200.0%
Coos Year-to-Date	0	3	--	\$0	\$349,000	--	\$0.0	\$0.7	--	131	241	+ 84.0%	1	3	+ 200.0%
Grafton	20	28	+ 40.0%	\$132,000	\$121,000	- 8.3%	\$3.3	\$3.8	+ 13.8%	166	161	- 3.0%	23	32	+ 39.1%
Grafton Year-to-Date	45	44	- 2.2%	\$126,500	\$129,500	+ 2.4%	\$7.4	\$6.6	- 10.7%	211	192	- 9.0%	42	49	+ 16.7%
Hillsborough	49	58	+ 18.4%	\$145,000	\$172,225	+ 18.8%	\$8.5	\$11.4	+ 34.8%	69	78	+ 13.0%	52	75	+ 44.2%
Hillsborough Year-to-Date	109	123	+ 12.8%	\$159,000	\$168,950	+ 6.3%	\$20.1	\$24.1	+ 20.4%	76	69	- 9.2%	121	145	+ 19.8%
Merrimack	4	19	+ 375.0%	\$191,950	\$152,000	- 20.8%	\$0.8	\$2.8	+ 263.3%	82	133	+ 62.2%	10	18	+ 80.0%
Merrimack Year-to-Date	22	35	+ 59.1%	\$169,750	\$145,000	- 14.6%	\$3.6	\$5.1	+ 40.0%	114	109	- 4.4%	22	36	+ 63.6%
Rockingham	69	79	+ 14.5%	\$205,000	\$205,000	0.0%	\$14.9	\$17.3	+ 15.9%	102	64	- 37.3%	84	86	+ 2.4%
Rockingham Year-to-Date	144	156	+ 8.3%	\$186,250	\$197,250	+ 5.9%	\$31.9	\$35.7	+ 11.7%	96	63	- 34.4%	162	165	+ 1.9%
Strafford	6	2	- 66.7%	\$121,500	\$218,575	+ 79.9%	\$0.7	\$0.4	- 35.3%	61	21	- 65.6%	8	6	- 25.0%
Strafford Year-to-Date	18	13	- 27.8%	\$107,500	\$155,000	+ 44.2%	\$2.2	\$2.1	- 5.2%	78	51	- 34.6%	20	15	- 25.0%
Sullivan	4	2	- 50.0%	\$109,750	\$147,250	+ 34.2%	\$0.4	\$0.3	- 30.1%	153	100	- 34.6%	2	2	0.0%
Sullivan Year-to-Date	5	5	0.0%	\$134,000	\$100,000	- 25.4%	\$0.6	\$0.7	+ 5.8%	153	81	- 47.1%	5	4	- 20.0%
Entire State	178	214	+ 20.2%	\$160,000	\$170,500	+ 6.6%	\$32.5	\$40.1	+ 23.4%	107	95	- 11.2%	205	248	+ 21.0%
Entire State Year-to-Date	399	431	+ 8.0%	\$160,000	\$166,500	+ 4.1%	\$76.1	\$83.2	+ 9.3%	114	89	- 21.9%	425	471	+ 10.8%