



NH Monthly Indicators

March 2016

Negative housing headlines should be read with calm or skepticism, not alarm. National housing trends, like the steady rise in home prices and decline in inventory, should certainly be observed with care, but tracking wider economic conditions is also necessary. Buyers want to get into the market, but unlike the rising-price sales environment of ten years ago, people are not diving headlong into risky mortgages or uncomfortable situations. This carefulness should be celebrated, not feared.

New Listings were up 15.6 percent for single family homes and 10.5 percent for condo properties. Pending Sales increased 14.8 percent for single family homes and 23.2 percent for condo properties.

The Median Sales Price was up 4.0 percent to \$235,000 for single family homes and 3.2 percent to \$165,000 for condo properties. Months Supply of Inventory decreased 18.8 percent for single family units and 23.2 percent for condo units.

Employment figures are positive, wages are going up and employers are hiring. Consumers are holding for the right deal, even in the face of extremely low mortgage rates. As seller and builder confidence increases, we should see more activity in Q2 2016. The second quarter tends to rank as the best time to list a home for sale. But if inventory stays low, it will be difficult to sustain sales increases in year-over-year comparisons. Prices are seemingly not so high as to stall the market completely. Demand is present but an abundance of choice is not, and therein lies the rub.

Monthly Snapshot

+ 17.9%	+ 4.0%	+ 20.1%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2015	3-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		896	1,056	+ 17.9%	2,252	2,772	+ 23.1%
Median Sales Price		\$226,000	\$235,000	+ 4.0%	\$225,000	\$230,000	+ 2.2%
\$ Volume of Closed Sales (in millions)		\$233.3	\$280.1	+ 20.1%	\$579.6	\$727.0	+ 25.4%
Days on Market		114	107	- 6.1%	112	104	- 7.1%
Pending Sales		1,057	1,213	+ 14.8%	2,495	3,013	+ 20.8%
Months Supply		8.0	6.5	- 18.8%	--	--	--
New Listings		2,133	2,466	+ 15.6%	4,625	5,281	+ 14.2%
Homes for Sale		9,527	8,857	- 7.0%	--	--	--
Pct. of List Price Received		97.0%	97.0%	0.0%	96.5%	96.6%	+ 0.1%
Affordability Index		179	174	- 2.8%	180	178	- 1.1%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



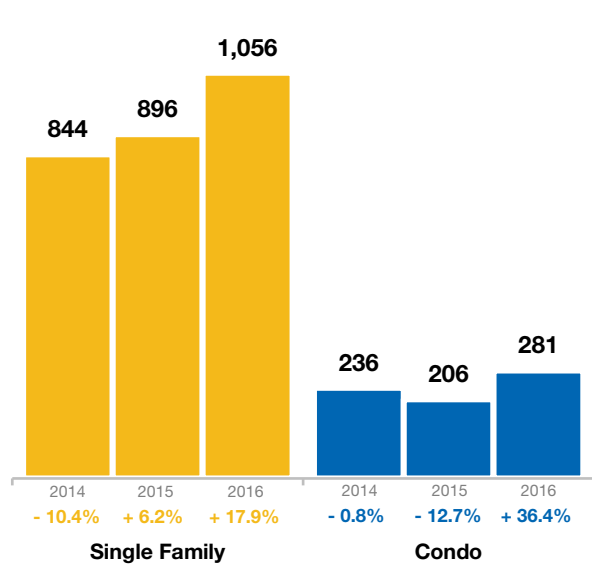
Key Metrics	Historical Sparkbars	3-2015	3-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		206	281	+ 36.4%	605	712	+ 17.7%
Median Sales Price		\$159,950	\$165,000	+ 3.2%	\$160,000	\$165,950	+ 3.7%
\$ Volume of Closed Sales (in millions)		\$39.2	\$55.6	+ 41.8%	\$115.3	\$138.8	+ 20.4%
Days on Market		96	93	- 3.1%	108	90	- 16.7%
Pending Sales		271	334	+ 23.2%	696	806	+ 15.8%
Months Supply		6.9	5.3	- 23.2%	--	--	--
New Listings		533	589	+ 10.5%	1,190	1,332	+ 11.9%
Homes for Sale		2,100	1,864	- 11.2%	--	--	--
Pct. of List Price Received		97.2%	97.4%	+ 0.2%	96.7%	96.8%	+ 0.1%
Affordability Index		253	248	- 2.0%	253	247	- 2.4%

NH Closed Sales

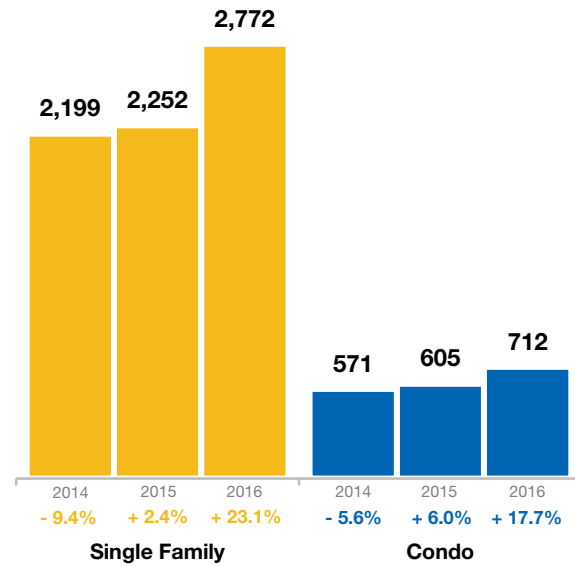
A count of the actual sales that closed in a given month.



March

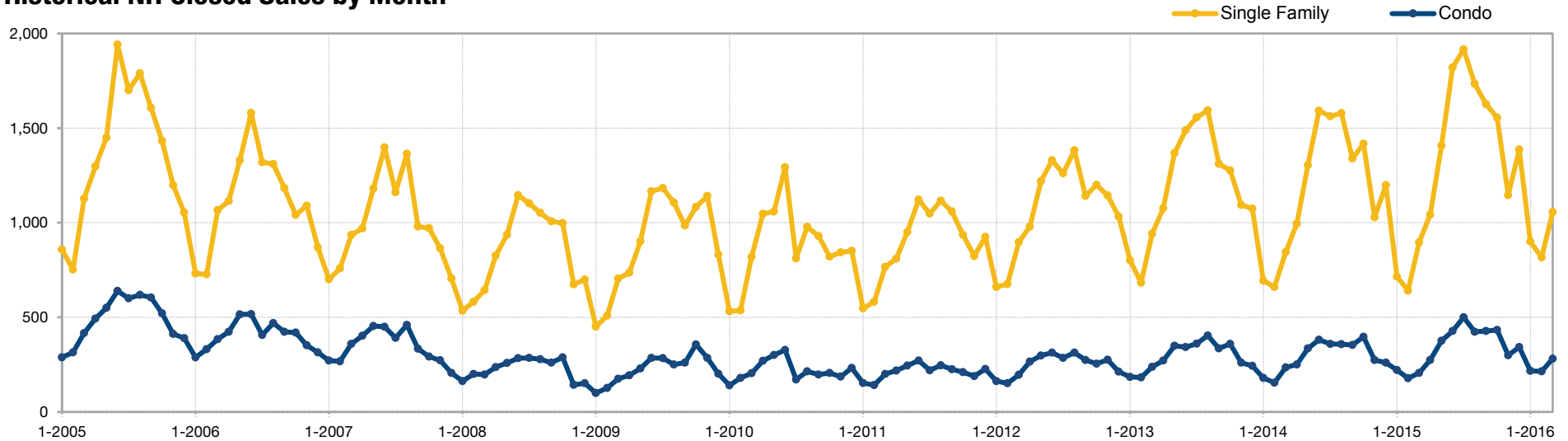


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	1,043	+4.8%	274	+9.6%
May-2015	1,408	+7.9%	376	+12.2%
Jun-2015	1,820	+14.4%	428	+12.0%
Jul-2015	1,917	+22.6%	500	+38.9%
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,626	+21.4%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,386	+15.6%	342	+31.0%
Jan-2016	900	+25.9%	217	-1.8%
Feb-2016	816	+27.3%	214	+20.2%
Mar-2016	1,056	+17.9%	281	+36.4%
12-Month Avg	1,367	+15.0%	351	+17.9%

Historical NH Closed Sales by Month

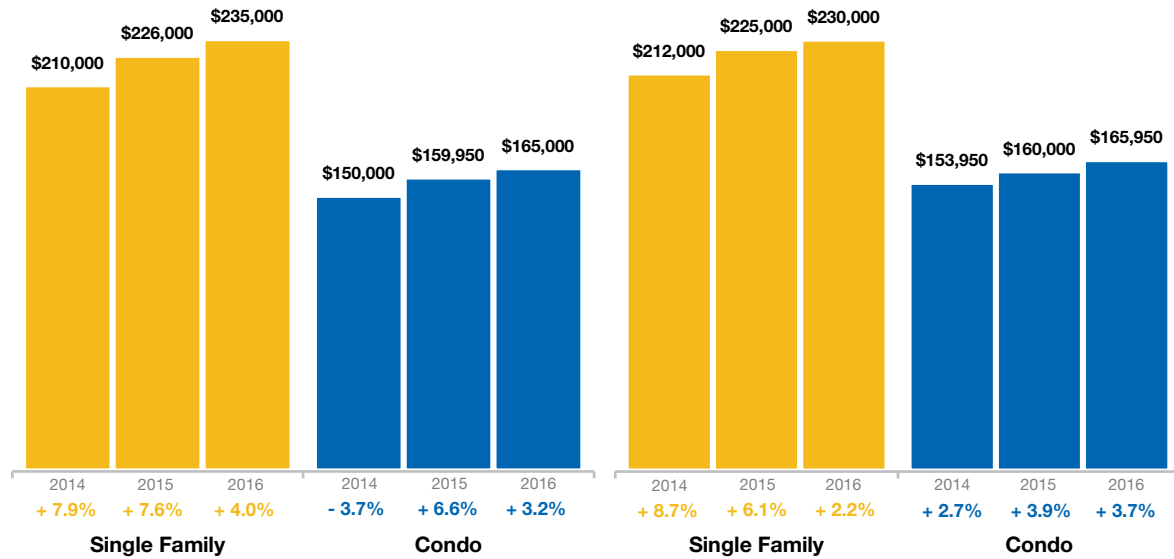


NH Median Sales Price

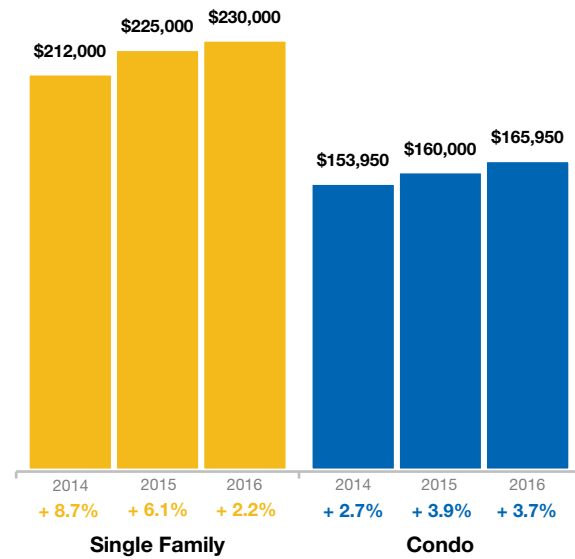


Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

March



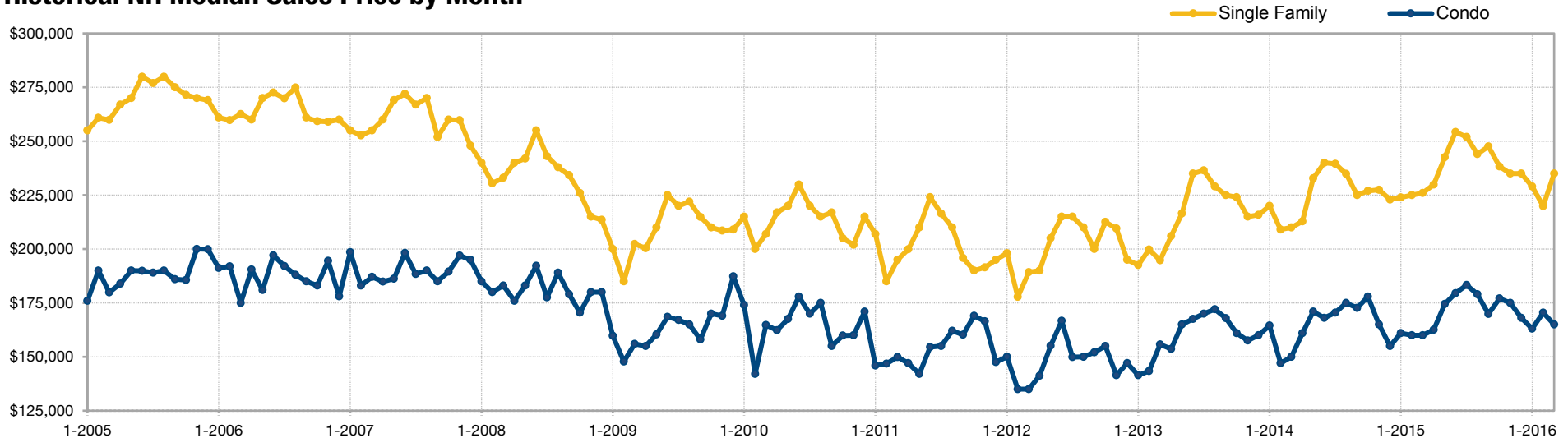
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	\$229,900	+8.1%	\$162,500	+0.9%
May-2015	\$242,500	+4.2%	\$174,450	+2.0%
Jun-2015	\$254,273	+5.9%	\$179,450	+6.8%
Jul-2015	\$252,000	+5.2%	\$183,238	+7.5%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
Jan-2016	\$229,000	+2.3%	\$163,000	+1.2%
Feb-2016	\$219,900	-2.3%	\$170,500	+6.6%
Mar-2016	\$235,000	+4.0%	\$165,000	+3.2%
12-Month Avg*	\$240,000	+4.4%	\$173,200	+3.1%

* Median Sales Price for all properties from April 2015 through March 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

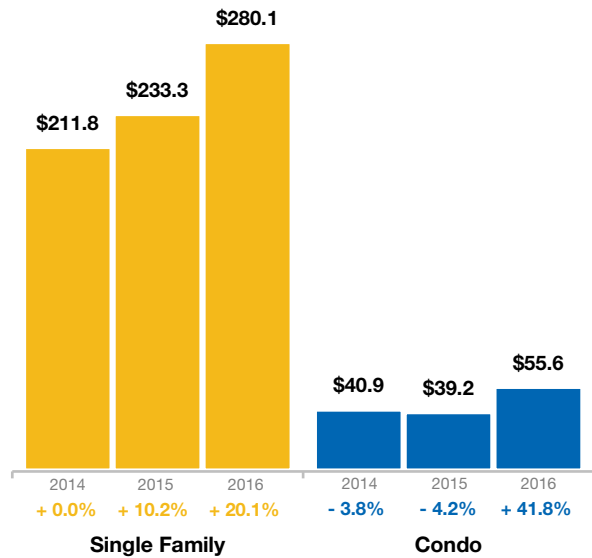


NH \$ Volume of Closed Sales

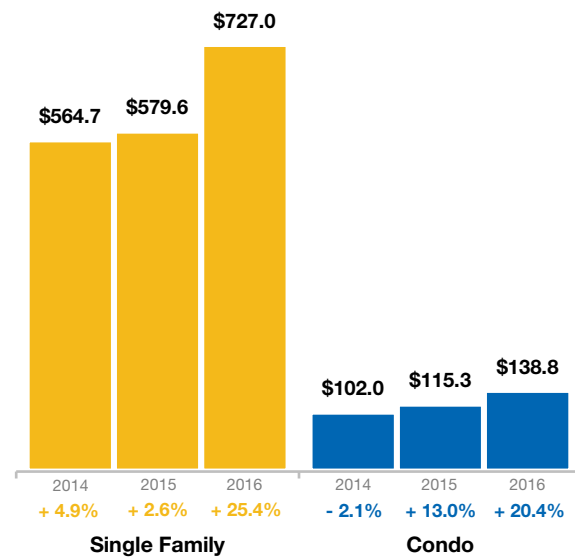
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



March



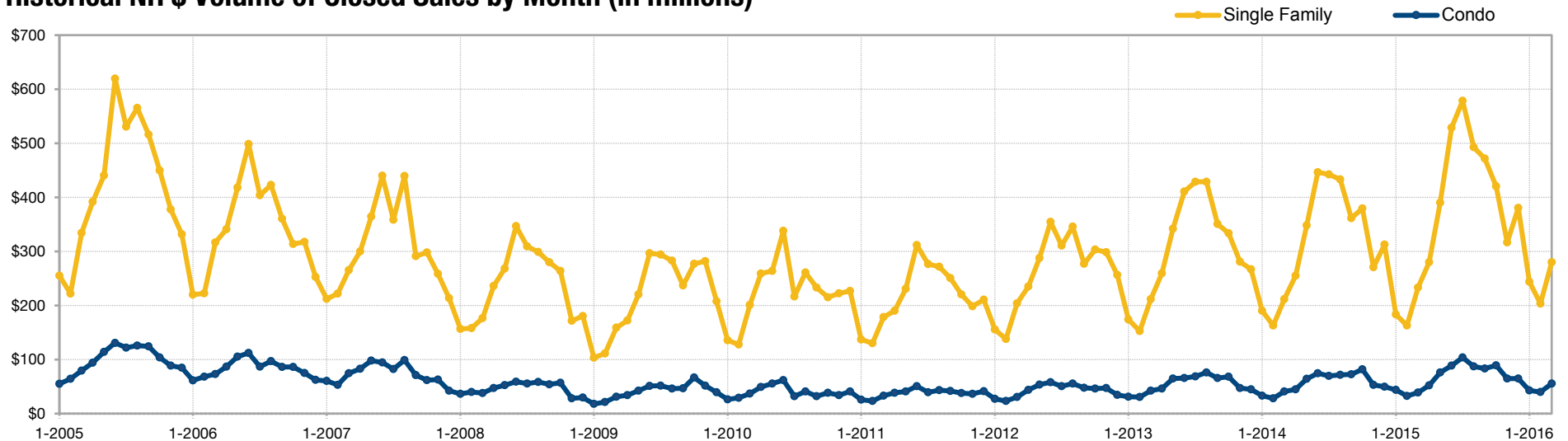
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	\$279.8	+9.7%	\$52.1	+15.8%
May-2015	\$390.4	+12.2%	\$76.0	+18.0%
Jun-2015	\$528.8	+18.5%	\$88.8	+19.2%
Jul-2015	\$578.5	+30.8%	\$103.6	+48.4%
Aug-2015	\$492.5	+13.8%	\$87.2	+21.6%
Sep-2015	\$471.6	+30.6%	\$83.2	+14.8%
Oct-2015	\$420.5	+10.9%	\$89.0	+8.9%
Nov-2015	\$316.7	+17.1%	\$65.0	+22.4%
Dec-2015	\$380.7	+21.7%	\$65.0	+31.0%
Jan-2016	\$243.6	+32.8%	\$43.0	-1.4%
Feb-2016	\$203.2	+24.7%	\$40.1	+23.4%
Mar-2016	\$280.1	+20.1%	\$55.6	+41.8%
12-Month Avg*	\$382.2	+19.8%	\$70.7	+21.7%

* \$ Volume of Closed Sales (in millions) for all properties from April 2015 through March 2016. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

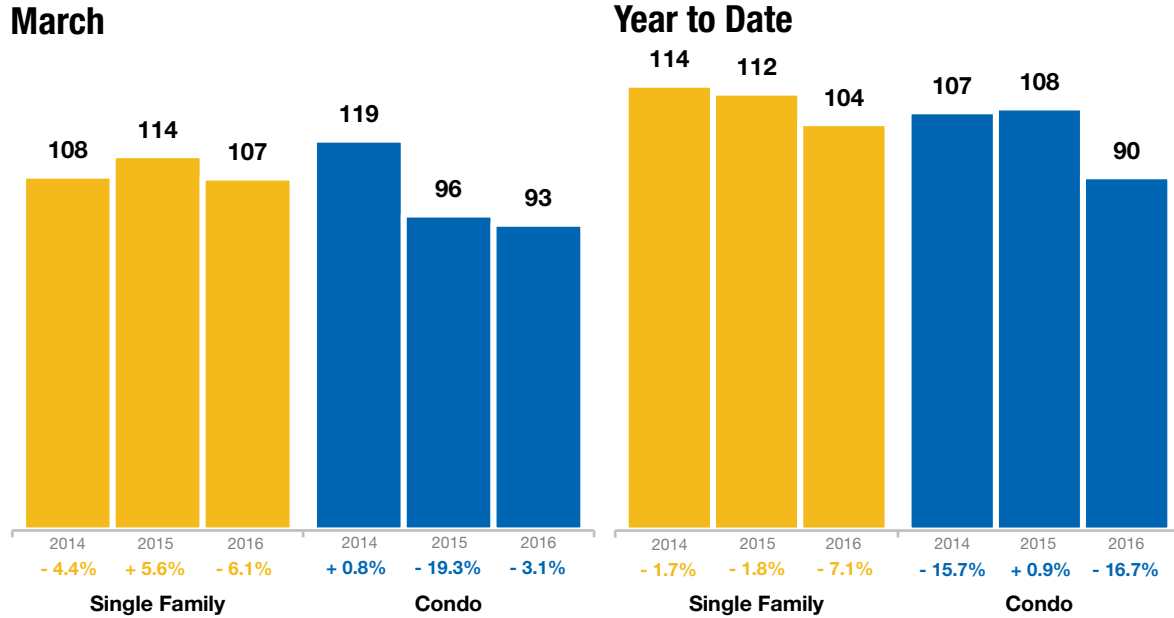


NH Days on Market

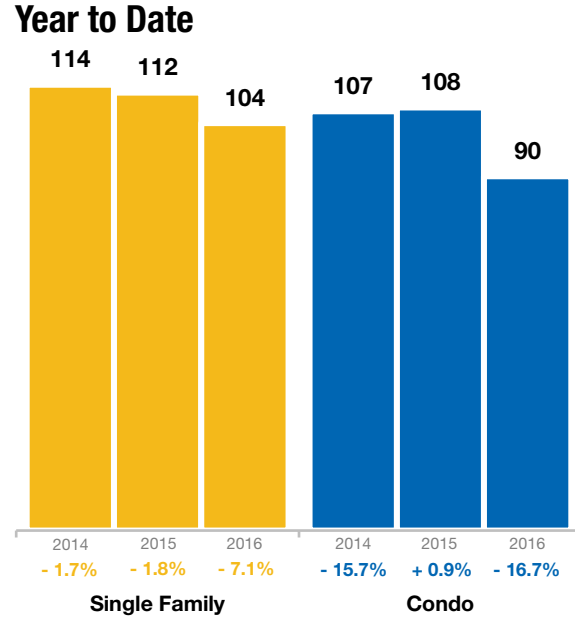
Average number of days between when a property is listed and when an offer is accepted in a given month.



March



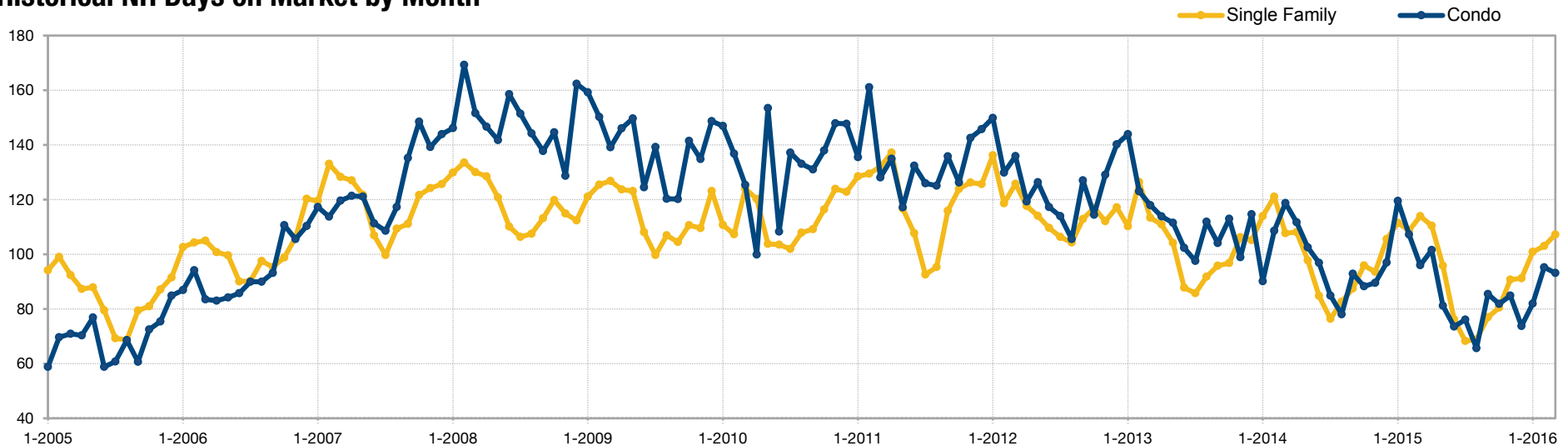
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	110	+1.9%	102	-8.9%
May-2015	96	-2.0%	81	-20.6%
Jun-2015	76	-10.6%	74	-23.7%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
Jan-2016	101	-9.8%	82	-31.7%
Feb-2016	103	-5.5%	95	-11.2%
Mar-2016	107	-6.1%	93	-3.1%
12-Month Avg*	86	-9.1%	81	-14.7%

* Days on Market for all properties from April 2015 through March 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

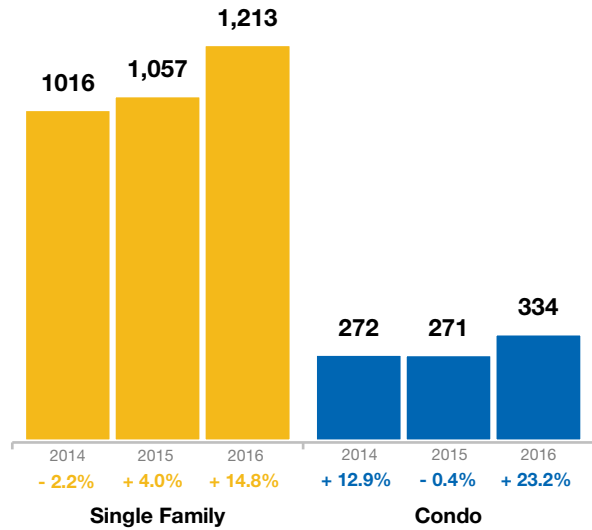


NH Pending Sales

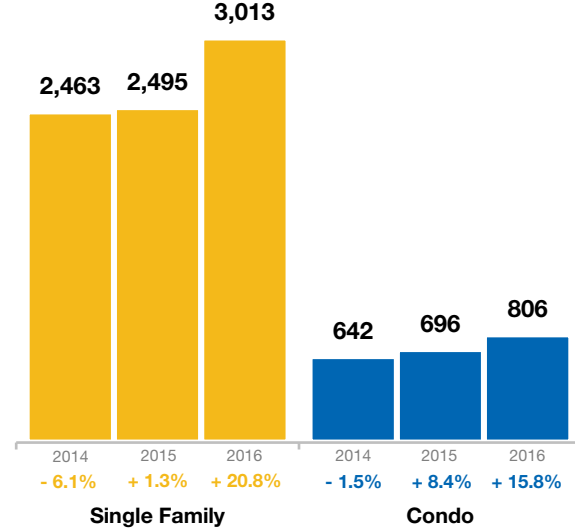
A count of the properties on which offers have been accepted in a given month.



March

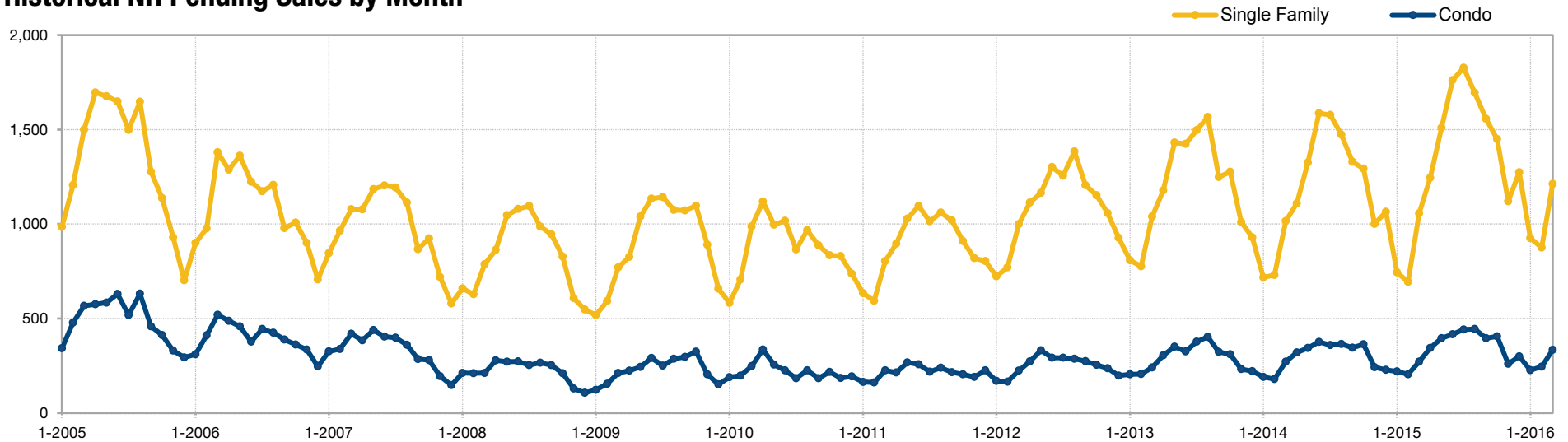


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	1,244	+12.2%	344	+7.5%
May-2015	1,510	+13.9%	395	+14.8%
Jun-2015	1,761	+11.0%	417	+10.9%
Jul-2015	1,827	+15.9%	442	+22.8%
Aug-2015	1,695	+15.1%	445	+21.9%
Sep-2015	1,557	+17.2%	396	+14.5%
Oct-2015	1,449	+12.0%	406	+11.8%
Nov-2015	1,120	+12.0%	261	+7.9%
Dec-2015	1,274	+19.6%	300	+31.6%
Jan-2016	925	+24.3%	227	+3.2%
Feb-2016	875	+26.1%	245	+19.5%
Mar-2016	1,213	+14.8%	334	+23.2%
12-Month Avg	1,371	+15.4%	351	+15.7%

Historical NH Pending Sales by Month

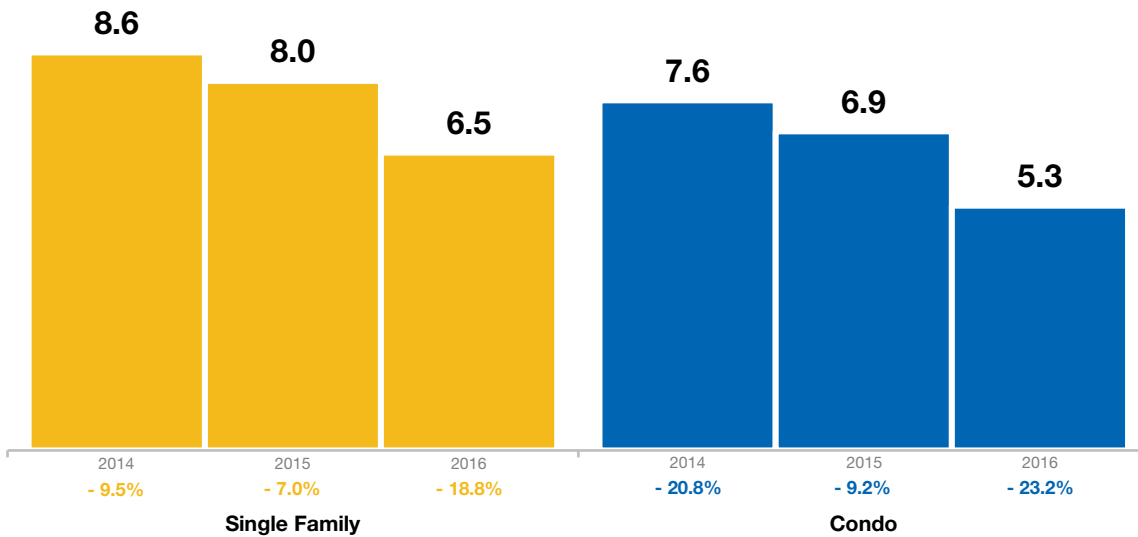


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



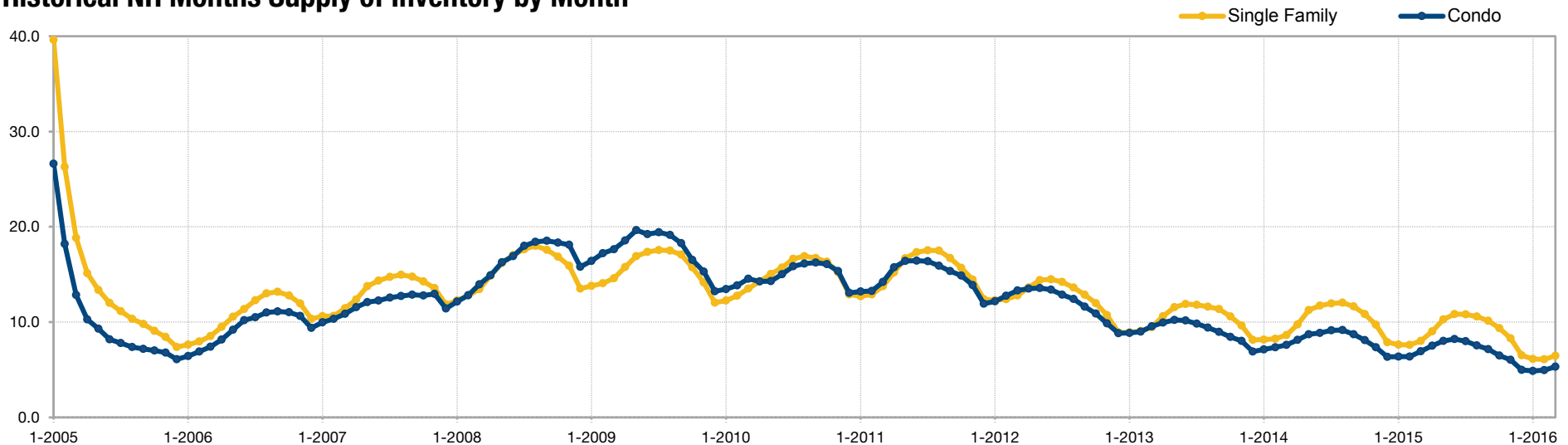
March



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	9.0	-7.2%	7.5	-7.4%
May-2015	10.3	-8.0%	8.0	-8.0%
Jun-2015	10.8	-7.7%	8.2	-7.9%
Jul-2015	10.8	-10.0%	8.0	-13.0%
Aug-2015	10.6	-11.7%	7.6	-17.4%
Sep-2015	10.1	-12.9%	7.2	-17.2%
Oct-2015	9.3	-13.9%	6.5	-19.8%
Nov-2015	8.3	-14.4%	6.1	-17.6%
Dec-2015	6.5	-17.7%	5.0	-21.9%
Jan-2016	6.1	-19.7%	4.9	-23.4%
Feb-2016	6.1	-19.7%	5.0	-21.9%
Mar-2016	6.5	-18.8%	5.3	-23.2%
12-Month Avg*	8.7	-13.0%	6.6	-16.0%

* Months Supply for all properties from April 2015 through March 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

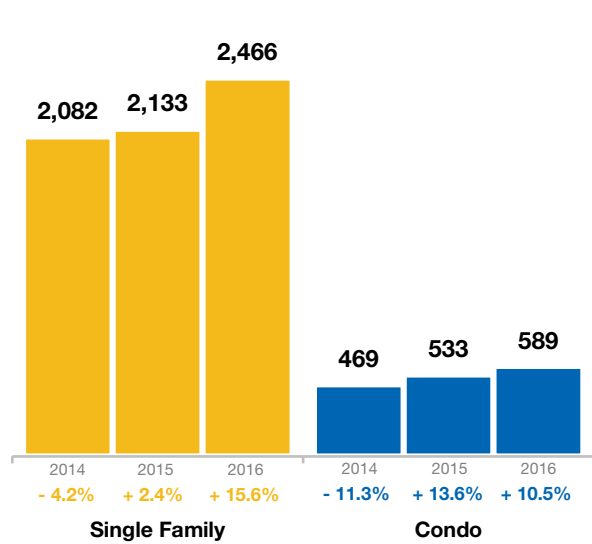


NH New Listings

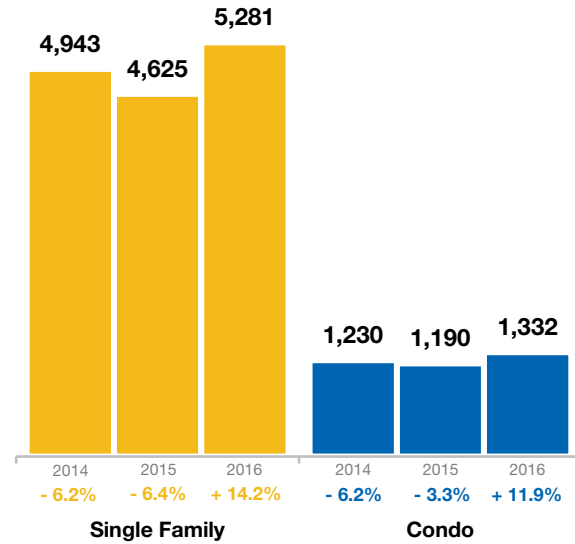
A count of the properties that have been newly listed on the market in a given month.



March

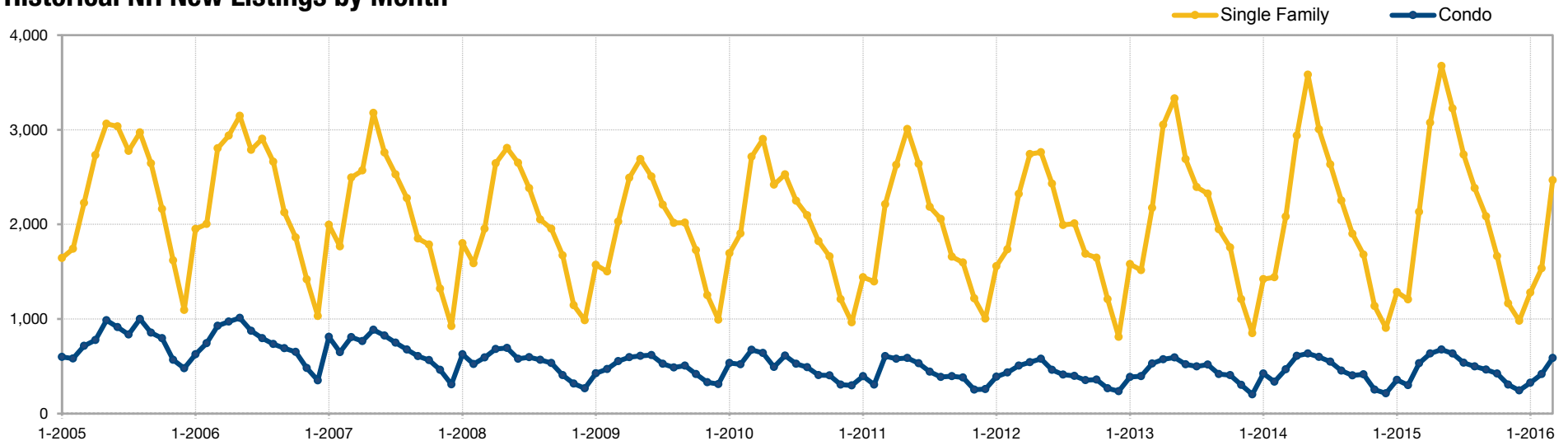


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	3,075	+4.6%	634	+3.8%
May-2015	3,675	+2.6%	678	+6.8%
Jun-2015	3,224	+7.3%	636	+6.4%
Jul-2015	2,738	+4.0%	538	-1.8%
Aug-2015	2,382	+5.8%	498	+9.9%
Sep-2015	2,084	+9.7%	464	+14.9%
Oct-2015	1,663	-1.1%	423	+2.2%
Nov-2015	1,164	+2.5%	306	+20.9%
Dec-2015	981	+8.4%	245	+14.0%
Jan-2016	1,279	-0.5%	326	-8.7%
Feb-2016	1,536	+27.3%	417	+39.0%
Mar-2016	2,466	+15.6%	589	+10.5%
12-Month Avg	2,055	+6.5%	443	+8.1%

Historical NH New Listings by Month

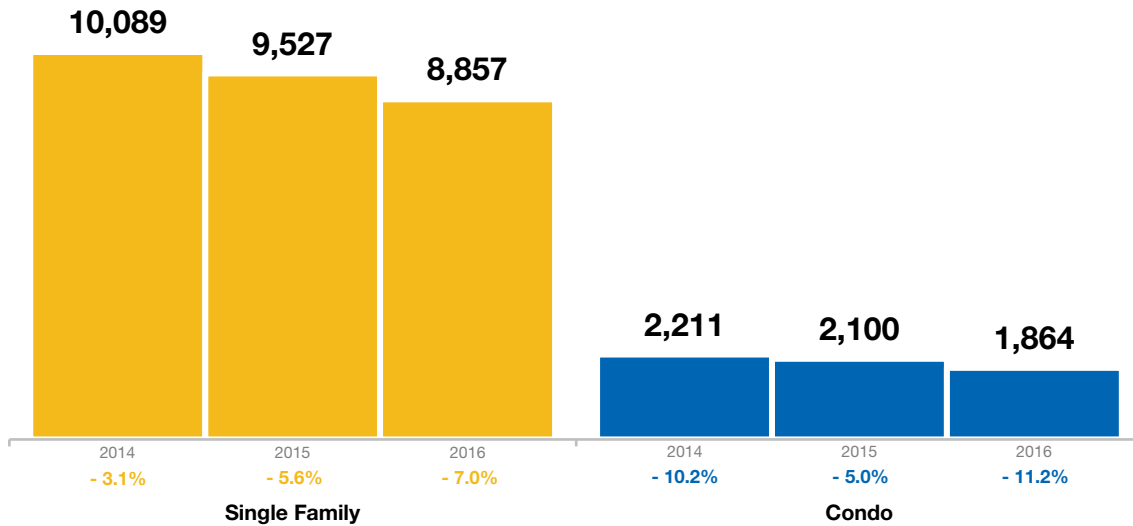


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

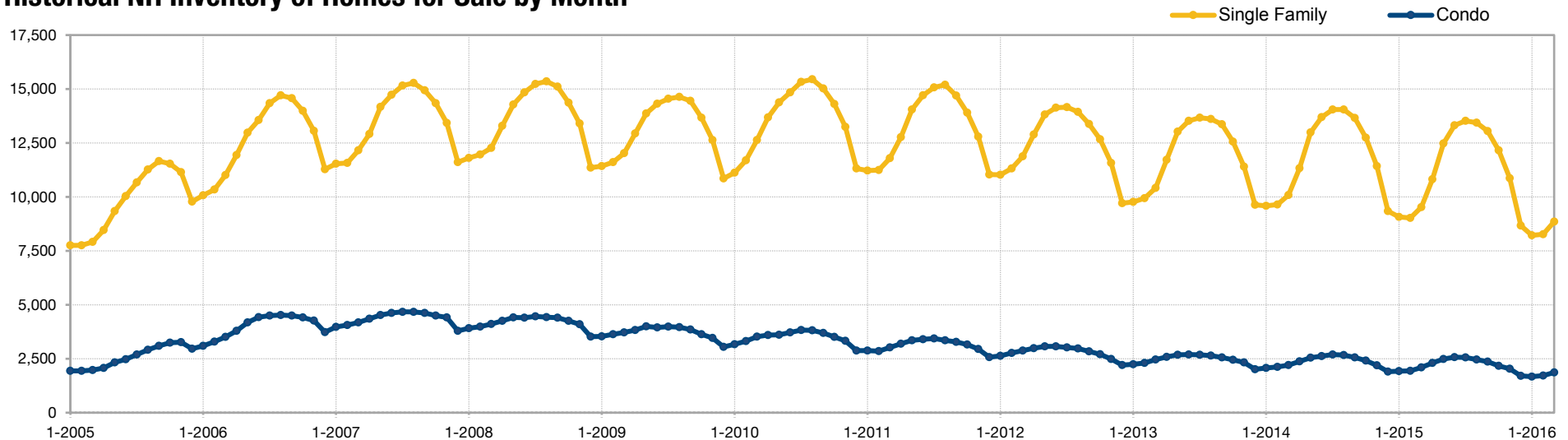


March



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	10,822	-4.5%	2,298	-3.3%
May-2015	12,470	-4.0%	2,486	-2.4%
Jun-2015	13,313	-2.8%	2,574	-1.9%
Jul-2015	13,518	-3.8%	2,554	-5.2%
Aug-2015	13,438	-4.3%	2,467	-7.7%
Sep-2015	13,045	-4.5%	2,370	-7.5%
Oct-2015	12,156	-4.6%	2,170	-10.1%
Nov-2015	10,861	-5.0%	2,034	-7.3%
Dec-2015	8,665	-7.3%	1,705	-10.3%
Jan-2016	8,215	-9.5%	1,671	-13.1%
Feb-2016	8,265	-8.4%	1,716	-11.3%
Mar-2016	8,857	-7.0%	1,864	-11.2%
12-Month Avg	11,135	-5.2%	2,159	-7.3%

Historical NH Inventory of Homes for Sale by Month



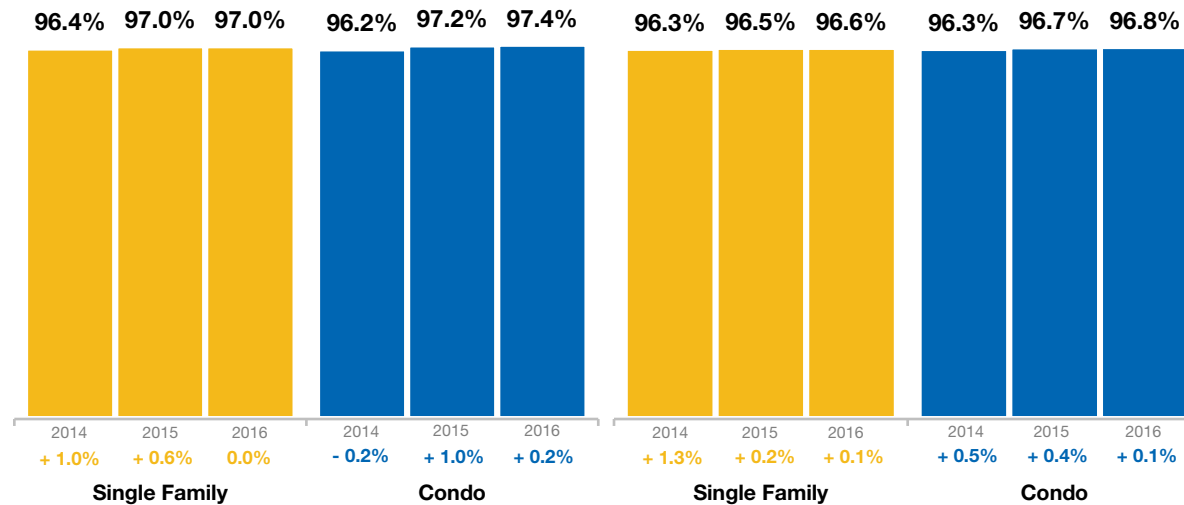
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March

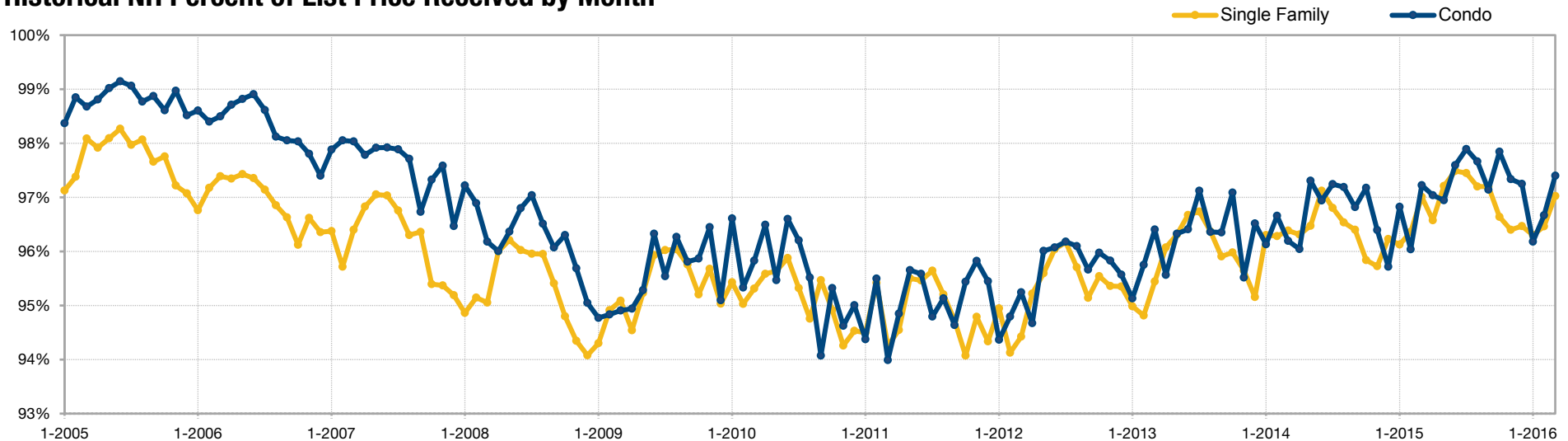
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	96.6%	+0.3%	97.0%	+1.0%
May-2015	97.2%	+0.7%	96.9%	-0.4%
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.5%	+0.7%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.3%	+1.7%
Jan-2016	96.3%	+0.2%	96.2%	-0.6%
Feb-2016	96.5%	+0.1%	96.7%	+0.7%
Mar-2016	97.0%	0.0%	97.4%	+0.2%
12-Month Avg*	97.0%	+0.5%	97.3%	+0.5%

* Pct. of List Price Received for all properties from April 2015 through March 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



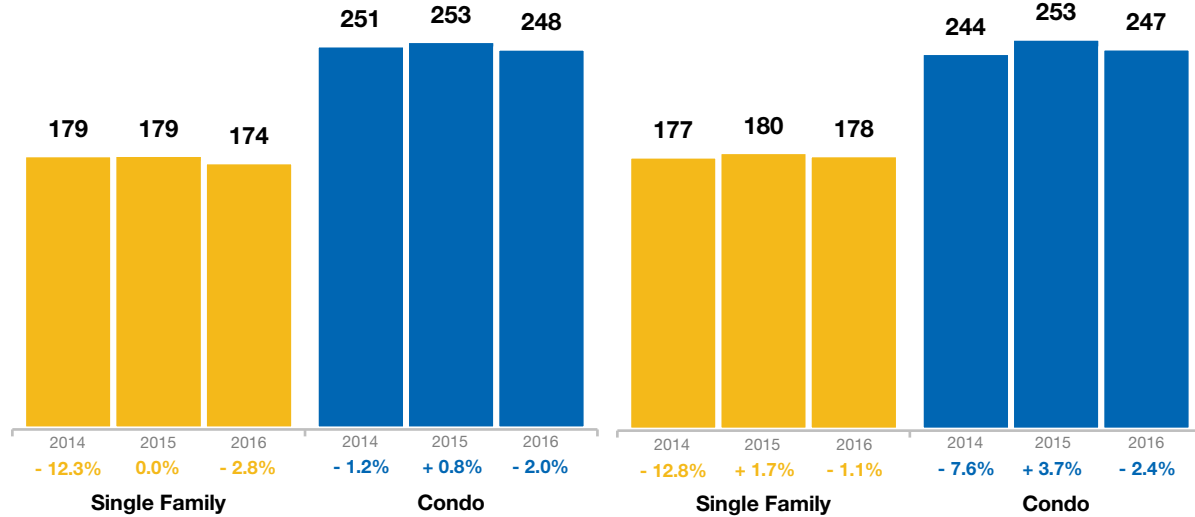
NH Housing Affordability Index



This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March

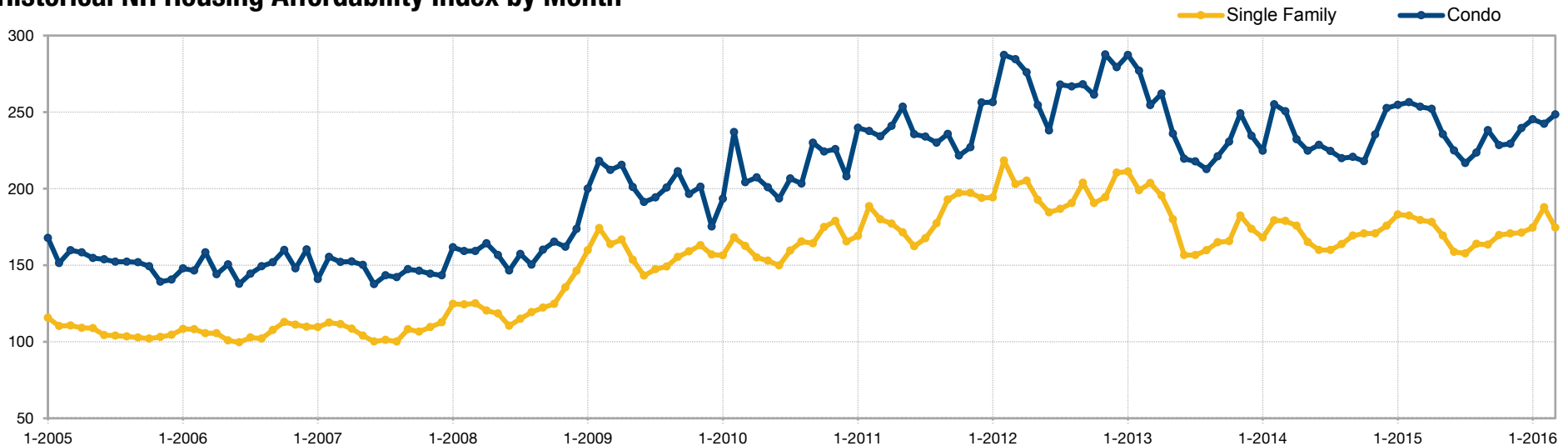
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Apr-2015	178	+1.1%	252	+8.6%
May-2015	169	+2.4%	235	+4.4%
Jun-2015	159	-0.6%	225	-1.7%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
Jan-2016	175	-4.4%	245	-3.9%
Feb-2016	188	+3.3%	242	-5.5%
Mar-2016	174	-2.8%	248	-2.0%
12-Month Avg*	170	+1.6%	171	+5.5%

* Affordability Index for all properties from April 2015 through March 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	3-2015	3-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,146	1,432	+ 25.0%	2,999	3,690	+ 23.0%
Median Sales Price		\$210,000	\$215,000	+ 2.4%	\$205,000	\$210,000	+ 2.4%
\$ Volume of Closed Sales (in millions)		\$274.4	\$340.9	+ 24.2%	\$701.7	\$876.4	+ 24.9%
Days on Market		110	104	- 5.5%	111	100	- 9.9%
Pending Sales		1,403	1,651	+ 17.7%	3,365	4,058	+ 20.6%
Months Supply		7.7	6.1	- 20.8%	--	--	--
New Listings		2,786	3,162	+ 13.5%	6,073	6,876	+ 13.2%
Homes for Sale		12,166	11,081	- 8.9%	--	--	--
Pct. of List Price Received		96.8%	96.7%	- 0.1%	96.3%	96.4%	+ 0.1%
Affordability Index		193	191	- 1.2%	198	195	- 1.3%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -
Belknap	48	70	+ 45.8%	\$195,950	\$175,250	- 10.6%	\$12.3	\$18.6	+ 51.2%	156	112	- 28.2%	53	61	+ 15.1%
Belknap Year-to-Date	125	177	+ 41.6%	\$199,900	\$189,900	- 5.0%	\$34.7	\$49.9	+ 43.8%	148	115	- 22.3%	139	180	+ 29.5%
Carroll	54	55	+ 1.9%	\$200,000	\$230,750	+ 15.4%	\$13.3	\$17.4	+ 30.8%	163	174	+ 6.7%	53	67	+ 26.4%
Carroll Year-to-Date	141	170	+ 20.6%	\$200,000	\$210,000	+ 5.0%	\$35.1	\$47.4	+ 35.0%	150	166	+ 10.7%	148	171	+ 15.5%
Cheshire	55	50	- 9.1%	\$172,000	\$159,500	- 7.3%	\$9.3	\$9.2	- 1.1%	134	178	+ 32.8%	56	60	+ 7.1%
Cheshire Year-to-Date	143	144	+ 0.7%	\$165,000	\$160,000	- 3.0%	\$26.6	\$26.3	- 1.1%	129	146	+ 13.2%	131	158	+ 20.6%
Coos	29	29	0.0%	\$105,850	\$79,000	- 25.4%	\$3.3	\$2.6	- 21.2%	174	167	- 4.0%	34	27	- 20.6%
Coos Year-to-Date	74	77	+ 4.1%	\$80,000	\$72,000	- 10.0%	\$7.3	\$6.9	- 5.5%	196	169	- 13.8%	82	82	0.0%
Grafton	66	49	- 25.8%	\$179,427	\$176,000	- 1.9%	\$17.2	\$9.9	- 42.4%	177	144	- 18.6%	79	66	- 16.5%
Grafton Year-to-Date	148	161	+ 8.8%	\$162,100	\$167,500	+ 3.3%	\$34.4	\$35.9	+ 4.4%	159	133	- 16.4%	167	174	+ 4.2%
Hillsborough	212	320	+ 50.9%	\$235,000	\$239,950	+ 2.1%	\$55.2	\$84.9	+ 53.8%	78	84	+ 7.7%	263	370	+ 40.7%
Hillsborough Year-to-Date	559	753	+ 34.7%	\$235,000	\$242,000	+ 3.0%	\$149.3	\$200.0	+ 34.0%	84	77	- 8.3%	631	820	+ 30.0%
Merrimack	104	121	+ 16.3%	\$202,450	\$210,000	+ 3.7%	\$23.1	\$28.2	+ 22.1%	102	109	+ 6.9%	114	143	+ 25.4%
Merrimack Year-to-Date	247	286	+ 15.8%	\$196,350	\$207,900	+ 5.9%	\$52.1	\$65.5	+ 25.7%	110	98	- 10.9%	270	318	+ 17.8%
Rockingham	220	241	+ 9.5%	\$299,450	\$306,551	+ 2.4%	\$75.7	\$84.3	+ 11.4%	93	87	- 6.5%	276	283	+ 2.5%
Rockingham Year-to-Date	554	651	+ 17.5%	\$293,000	\$298,598	+ 1.9%	\$185.0	\$220.5	+ 19.2%	92	87	- 5.4%	638	716	+ 12.2%
Strafford	84	97	+ 15.5%	\$219,500	\$189,900	- 13.5%	\$19.9	\$21.2	+ 6.5%	121	108	- 10.7%	100	107	+ 7.0%
Strafford Year-to-Date	198	268	+ 35.4%	\$199,000	\$200,000	+ 0.5%	\$43.1	\$59.6	+ 38.3%	105	110	+ 4.8%	214	296	+ 38.3%
Sullivan	24	24	0.0%	\$154,663	\$122,500	- 20.8%	\$4.0	\$3.7	- 7.5%	172	144	- 16.3%	29	29	0.0%
Sullivan Year-to-Date	63	85	+ 34.9%	\$155,000	\$130,000	- 16.1%	\$12.0	\$15.0	+ 25.0%	157	139	- 11.5%	75	98	+ 30.7%
Entire State	896	1,056	+ 17.9%	\$226,000	\$235,000	+ 4.0%	\$233.3	\$280.1	+ 20.1%	114	107	- 6.1%	1,057	1,213	+ 14.8%
Entire State Year-to-Date	2,252	2,772	+ 23.1%	\$225,000	\$230,000	+ 2.2%	\$579.6	\$727.0	+ 25.4%	112	104	- 7.1%	2,495	3,013	+ 20.8%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -	3-2015	3-2016	+ / -
Belknap	5	22	+ 340.0%	\$130,000	\$148,450	+ 14.2%	\$0.8	\$4.8	+ 500.0%	109	125	+ 14.7%	6	23	+ 283.3%
Belknap Year-to-Date	27	49	+ 81.5%	\$135,000	\$140,000	+ 3.7%	\$4.9	\$9.1	+ 85.7%	171	124	- 27.5%	24	49	+ 104.2%
Carroll	15	21	+ 40.0%	\$177,000	\$170,000	- 4.0%	\$3.1	\$3.9	+ 25.8%	159	193	+ 21.4%	16	20	+ 25.0%
Carroll Year-to-Date	43	43	0.0%	\$168,500	\$158,750	- 5.8%	\$8.2	\$7.4	- 9.8%	149	146	- 2.0%	43	46	+ 7.0%
Cheshire	6	1	- 83.3%	\$129,500	\$110,000	- 15.1%	\$0.8	\$0.1	- 87.5%	201	77	- 61.7%	7	2	- 71.4%
Cheshire Year-to-Date	11	4	- 63.6%	\$139,000	\$110,000	- 20.9%	\$1.5	\$0.4	- 73.3%	197	78	- 60.4%	14	5	- 64.3%
Coos	2	4	+ 100.0%	\$537,000	\$280,750	- 47.7%	\$1.1	\$1.0	- 9.1%	184	183	- 0.5%	2	4	+ 100.0%
Coos Year-to-Date	2	4	+ 100.0%	\$537,000	\$280,750	- 47.7%	\$1.1	\$1.0	- 9.1%	184	183	- 0.5%	2	4	+ 100.0%
Grafton	11	24	+ 118.2%	\$217,500	\$136,750	- 37.1%	\$2.4	\$3.9	+ 62.5%	169	151	- 10.7%	14	25	+ 78.6%
Grafton Year-to-Date	56	68	+ 21.4%	\$131,500	\$131,000	- 0.4%	\$9.8	\$10.5	+ 7.1%	203	178	- 12.3%	56	76	+ 35.7%
Hillsborough	59	95	+ 61.0%	\$151,900	\$154,000	+ 1.4%	\$9.9	\$16.6	+ 67.7%	70	59	- 15.7%	93	133	+ 43.0%
Hillsborough Year-to-Date	168	218	+ 29.8%	\$154,900	\$162,250	+ 4.7%	\$29.9	\$40.7	+ 36.1%	74	65	- 12.2%	214	278	+ 29.9%
Merrimack	19	19	0.0%	\$165,000	\$142,900	- 13.4%	\$3.2	\$2.8	- 12.5%	112	111	- 0.9%	24	17	- 29.2%
Merrimack Year-to-Date	41	54	+ 31.7%	\$169,000	\$145,000	- 14.2%	\$6.8	\$7.8	+ 14.7%	113	110	- 2.7%	46	52	+ 13.0%
Rockingham	72	86	+ 19.4%	\$175,000	\$196,500	+ 12.3%	\$15.9	\$21.3	+ 34.0%	66	77	+ 16.7%	92	101	+ 9.8%
Rockingham Year-to-Date	216	242	+ 12.0%	\$182,500	\$197,250	+ 8.1%	\$47.9	\$57.0	+ 19.0%	86	68	- 20.9%	254	265	+ 4.3%
Strafford	15	11	- 26.7%	\$119,000	\$144,000	+ 21.0%	\$2.0	\$1.9	- 5.0%	75	91	+ 21.3%	14	10	- 28.6%
Strafford Year-to-Date	33	24	- 27.3%	\$110,000	\$149,500	+ 35.9%	\$4.2	\$4.0	- 4.8%	76	69	- 9.2%	34	25	- 26.5%
Sullivan	3	1	- 66.7%	\$95,000	\$128,000	+ 34.7%	\$0.3	\$0.1	- 66.7%	485	276	- 43.1%	4	2	- 50.0%
Sullivan Year-to-Date	8	6	- 25.0%	\$106,500	\$114,000	+ 7.0%	\$0.9	\$0.8	- 11.1%	485	114	- 76.5%	9	6	- 33.3%
Entire State	206	281	+ 36.4%	\$159,950	\$165,000	+ 3.2%	\$39.2	\$55.6	+ 41.8%	96	93	- 3.1%	271	334	+ 23.2%
Entire State Year-to-Date	605	712	+ 17.7%	\$160,000	\$165,950	+ 3.7%	\$115.3	\$138.8	+ 20.4%	108	90	- 16.7%	696	806	+ 15.8%