



NH Monthly Indicators

April 2016

The housing market is being predictable, and that's a good thing. At the beginning of the year, it was anticipated that the prevailing trends of the past year would continue into and through 2016, and that has largely been the case. The number of homes for sale has generally remained lower compared to a year ago, and prices have been steadily rising in desirable communities where homes show well.

New Listings were down 7.3 percent for single family homes and 3.9 percent for condo properties. Pending Sales increased 15.4 percent for single family homes and 14.8 percent for condo properties.

The Median Sales Price was up 7.0 percent to \$246,000 for single family homes and 11.1 percent to \$180,500 for condo properties. Months Supply of Inventory decreased 21.1 percent for single family units and 25.3 percent for condo units.

There have been no striking changes to curtail what should be a decent run of home sales over the next several months. Mortgage rates have remained stubbornly and wonderfully low, the unemployment rate has remained at or near 5.0 percent for eight straight months and wages have increased for a great many people. New construction has been slow, and that may be a damper on sales, but the general outlook remains strong.

Monthly Snapshot

+ 18.8%	+ 7.0%	+ 23.1%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	4-2015	4-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,043	1,239	+ 18.8%	3,295	4,018	+ 21.9%
Median Sales Price		\$229,900	\$246,000	+ 7.0%	\$227,000	\$235,000	+ 3.5%
\$ Volume of Closed Sales (in millions)		\$279.8	\$344.4	+ 23.1%	\$859.4	\$1,073.0	+ 24.9%
Days on Market		110	99	- 10.0%	111	102	- 8.1%
Pending Sales		1,244	1,435	+ 15.4%	3,738	4,444	+ 18.9%
Months Supply		9.0	7.1	- 21.1%	--	--	--
New Listings		3,074	2,850	- 7.3%	7,699	8,116	+ 5.4%
Homes for Sale		10,827	9,873	- 8.8%	--	--	--
Pct. of List Price Received		96.6%	97.4%	+ 0.8%	96.6%	96.9%	+ 0.3%
Affordability Index		178	160	- 10.1%	180	167	- 7.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



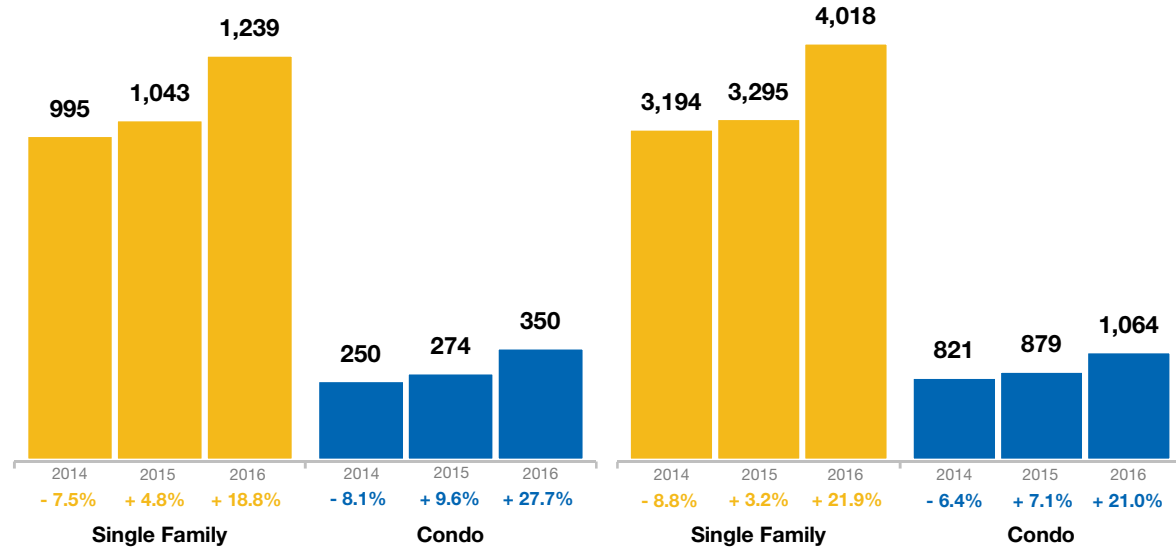
Key Metrics	Historical Sparkbars	4-2015	4-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		274	350	+ 27.7%	879	1,064	+ 21.0%
Median Sales Price		\$162,500	\$180,500	+ 11.1%	\$161,000	\$170,950	+ 6.2%
\$ Volume of Closed Sales (in millions)		\$52.1	\$73.3	+ 40.7%	\$167.4	\$212.4	+ 26.9%
Days on Market		102	75	- 26.5%	106	85	- 19.8%
Pending Sales		344	395	+ 14.8%	1,040	1,197	+ 15.1%
Months Supply		7.5	5.6	- 25.3%	--	--	--
New Listings		634	609	- 3.9%	1,824	1,938	+ 6.3%
Homes for Sale		2,300	2,003	- 12.9%	--	--	--
Pct. of List Price Received		97.0%	98.1%	+ 1.1%	96.8%	97.2%	+ 0.4%
Affordability Index		252	218	- 13.5%	254	230	- 9.4%

NH Closed Sales

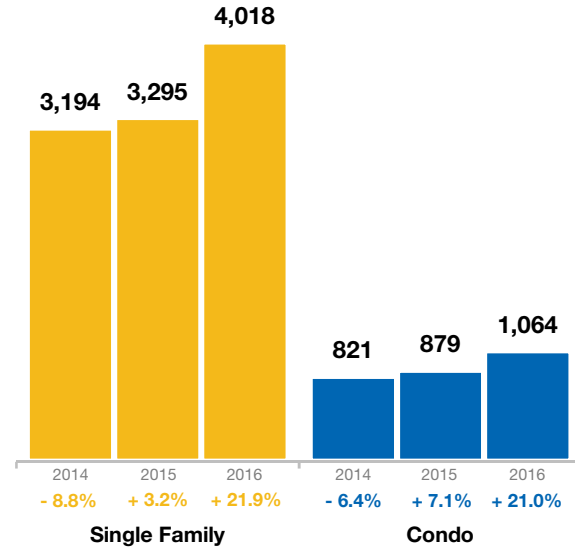
A count of the actual sales that closed in a given month.



April

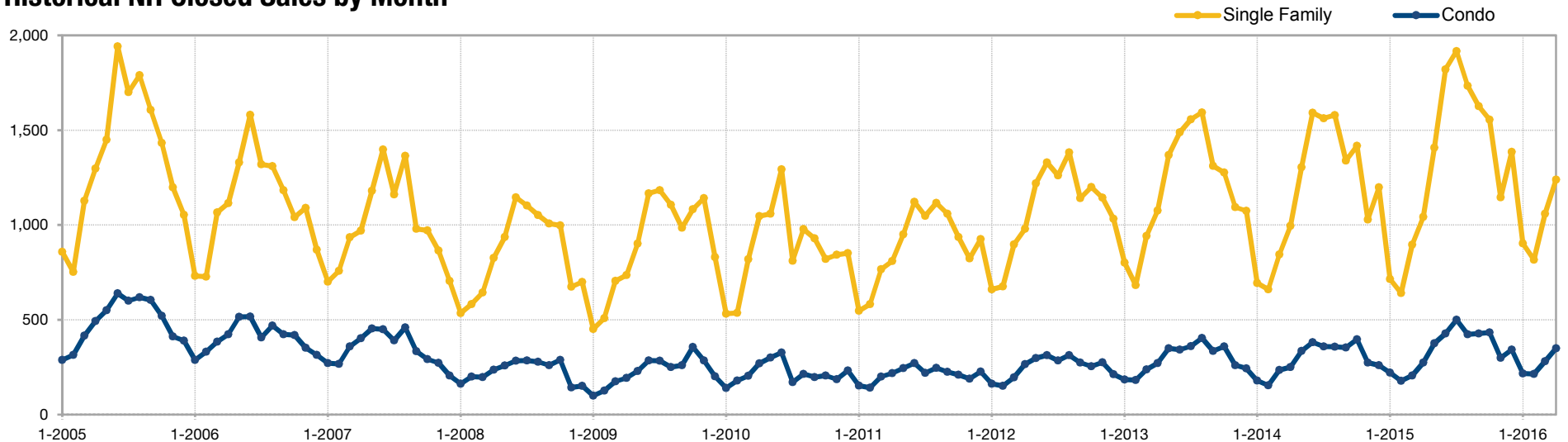


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	1,408	+7.9%	376	+12.2%
Jun-2015	1,820	+14.4%	428	+12.0%
Jul-2015	1,917	+22.6%	500	+38.9%
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,627	+21.5%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,385	+15.5%	342	+31.0%
Jan-2016	903	+26.3%	217	-1.8%
Feb-2016	817	+27.5%	215	+20.8%
Mar-2016	1,059	+18.2%	282	+36.9%
Apr-2016	1,239	+18.8%	350	+27.7%
12-Month Avg	1,384	+16.0%	358	+19.2%

Historical NH Closed Sales by Month

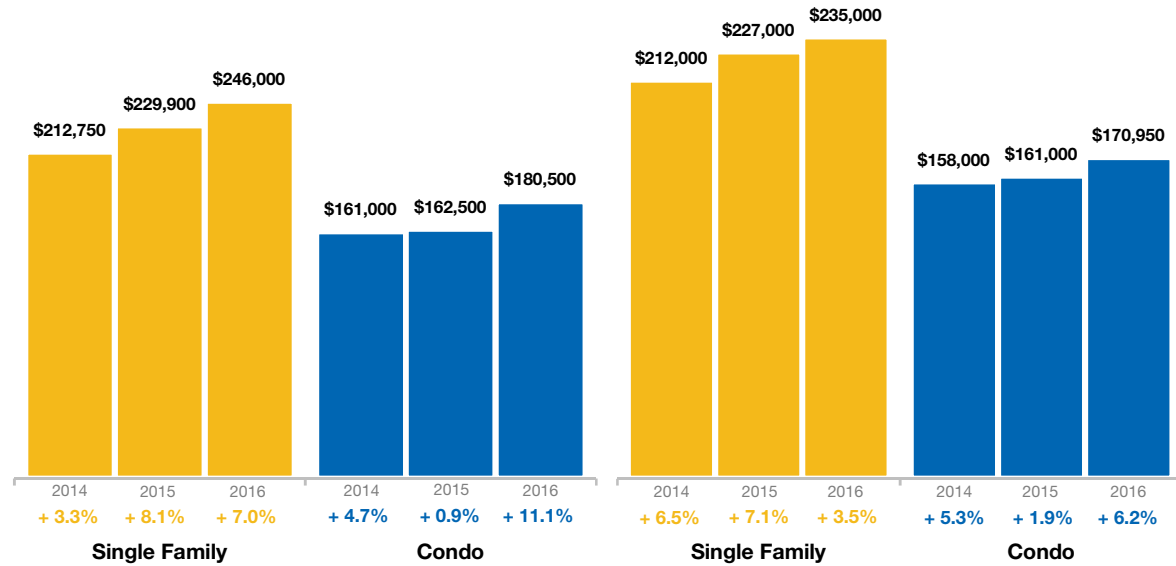


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



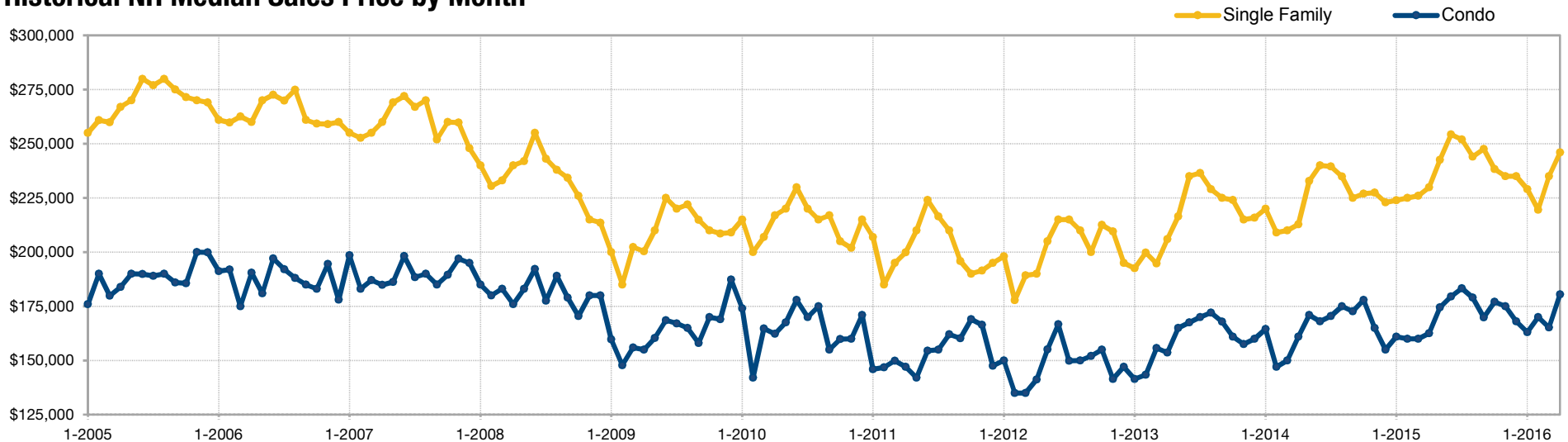
April



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	\$242,500	+4.2%	\$174,450	+2.0%
Jun-2015	\$254,273	+5.9%	\$179,450	+6.8%
Jul-2015	\$252,000	+5.2%	\$183,238	+7.5%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
Jan-2016	\$229,000	+2.3%	\$163,000	+1.2%
Feb-2016	\$219,450	-2.5%	\$170,000	+6.3%
Mar-2016	\$235,000	+4.0%	\$165,250	+3.3%
Apr-2016	\$246,000	+7.0%	\$180,500	+11.1%
12-Month Avg*	\$242,000	+5.2%	\$175,000	+4.2%

* Median Sales Price for all properties from May 2015 through April 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

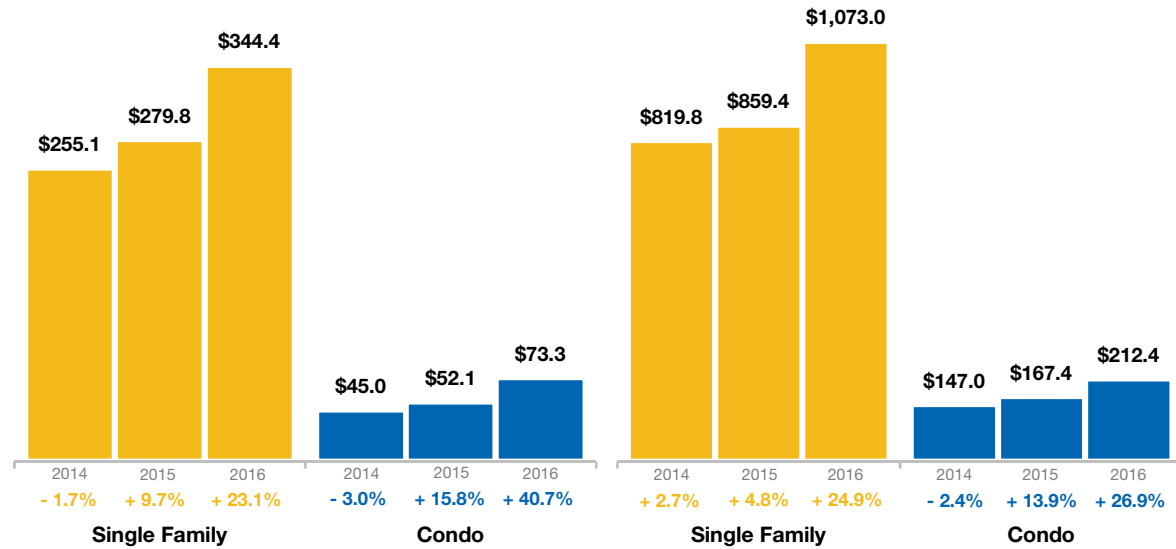


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



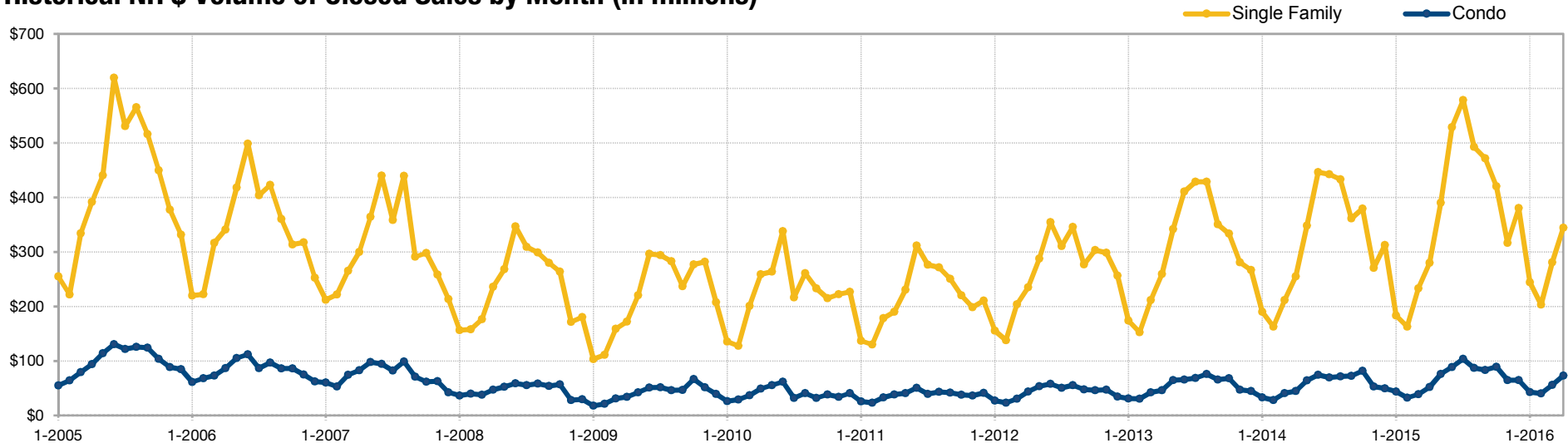
April



Year to Date

\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	\$390.4	+12.2%	\$76.0	+18.0%
Jun-2015	\$528.8	+18.5%	\$88.8	+19.2%
Jul-2015	\$578.5	+30.8%	\$103.6	+48.4%
Aug-2015	\$492.5	+13.8%	\$87.2	+21.6%
Sep-2015	\$471.7	+30.6%	\$83.2	+14.8%
Oct-2015	\$420.5	+10.9%	\$89.0	+8.9%
Nov-2015	\$316.7	+17.1%	\$65.0	+22.4%
Dec-2015	\$380.4	+21.6%	\$65.0	+31.0%
Jan-2016	\$244.5	+33.3%	\$43.0	-1.4%
Feb-2016	\$203.5	+24.9%	\$40.2	+23.7%
Mar-2016	\$280.7	+20.3%	\$55.8	+42.3%
Apr-2016	\$344.4	+23.1%	\$73.3	+40.7%
12-Month Avg*	\$387.7	+20.8%	\$72.5	+23.5%

Historical NH \$ Volume of Closed Sales by Month (in millions)



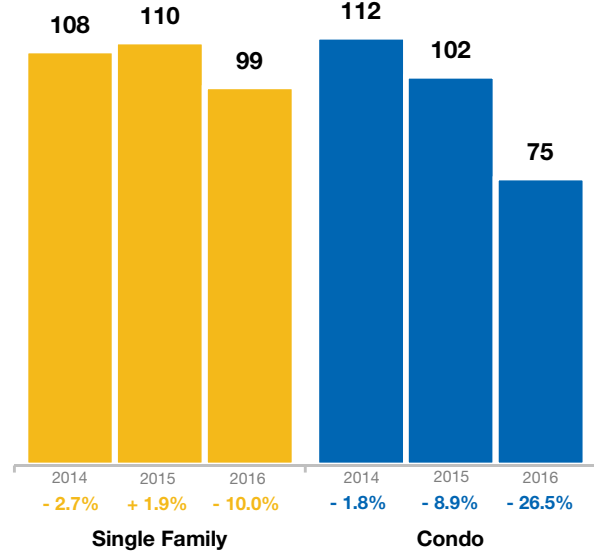
* \$ Volume of Closed Sales (in millions) for all properties from May 2015 through April 2016. This is not the average of the individual figures above.

NH Days on Market

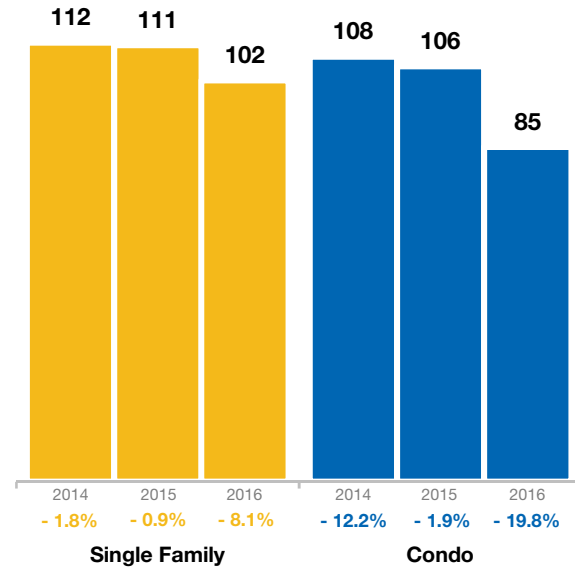
Average number of days between when a property is listed and when an offer is accepted in a given month.



April



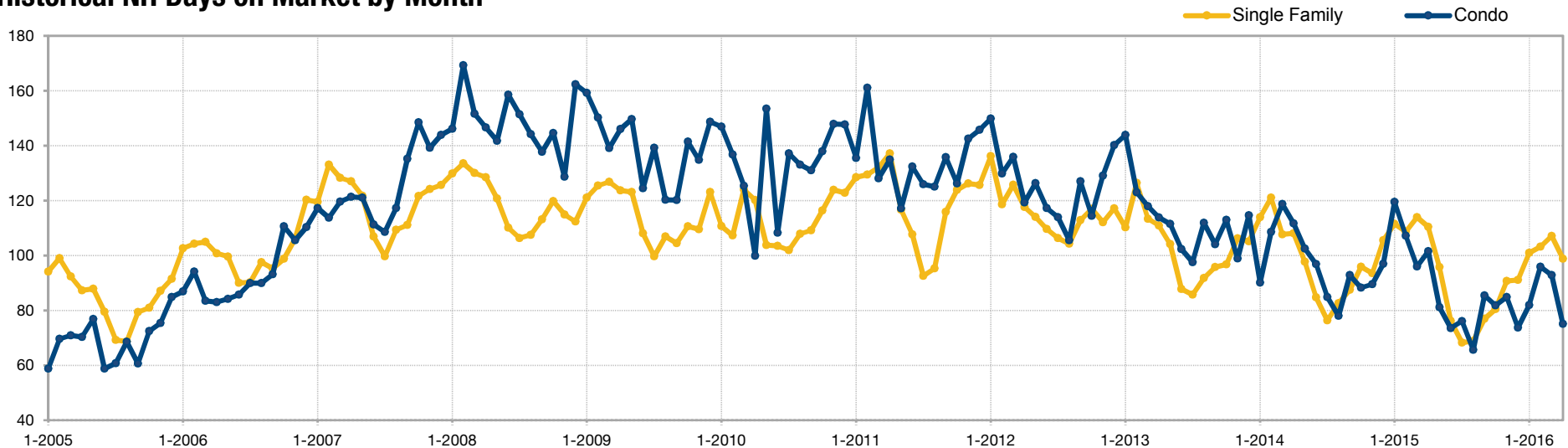
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	96	-2.0%	81	-20.6%
Jun-2015	76	-10.6%	74	-23.7%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
Jan-2016	101	-9.8%	82	-31.7%
Feb-2016	103	-5.5%	96	-10.3%
Mar-2016	107	-6.1%	93	-3.1%
Apr-2016	99	-10.0%	75	-26.5%
12-Month Avg*	85	-9.9%	79	-16.0%

* Days on Market for all properties from May 2015 through April 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

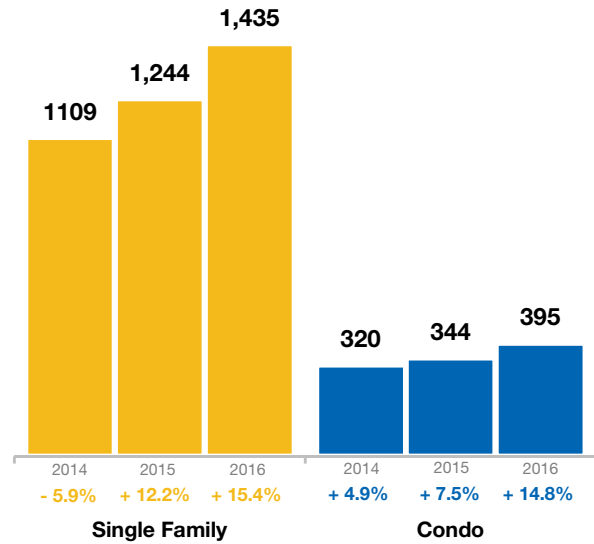


NH Pending Sales

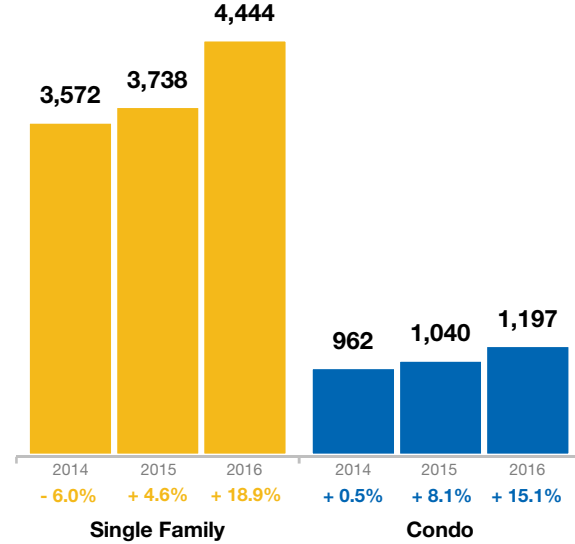
A count of the properties on which offers have been accepted in a given month.



April

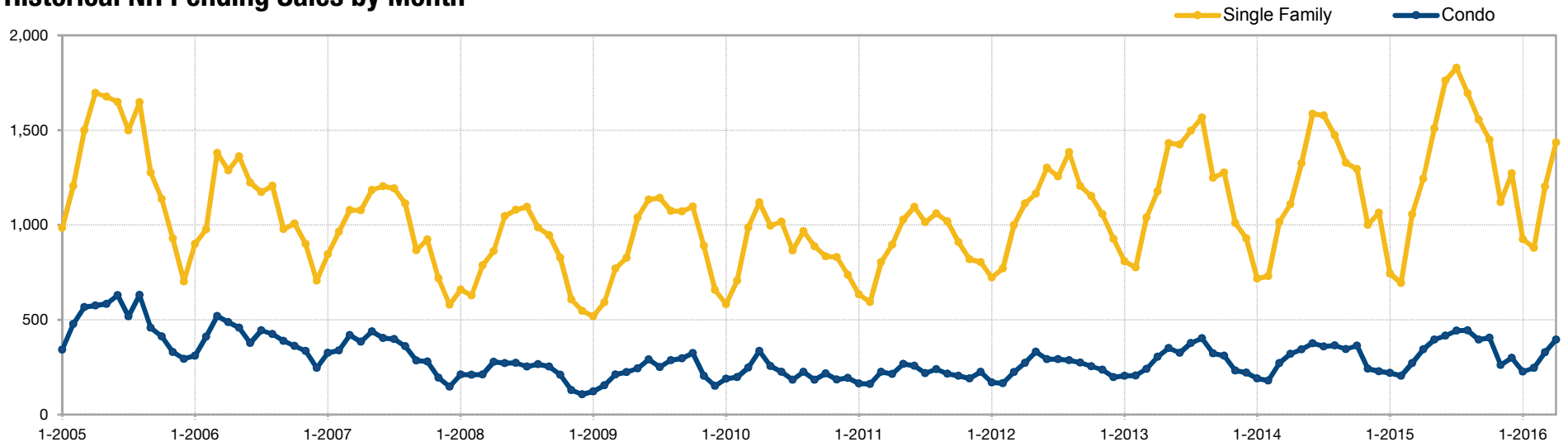


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	1,510	+13.9%	395	+14.8%
Jun-2015	1,761	+11.0%	417	+10.9%
Jul-2015	1,829	+16.0%	443	+23.1%
Aug-2015	1,695	+15.1%	445	+21.9%
Sep-2015	1,556	+17.2%	396	+14.5%
Oct-2015	1,450	+12.0%	406	+11.8%
Nov-2015	1,121	+12.1%	262	+8.3%
Dec-2015	1,273	+19.5%	300	+31.6%
Jan-2016	926	+24.5%	227	+3.2%
Feb-2016	880	+26.8%	246	+20.0%
Mar-2016	1,203	+13.9%	329	+21.4%
Apr-2016	1,435	+15.4%	395	+14.8%
12-Month Avg	1,387	+15.6%	355	+16.3%

Historical NH Pending Sales by Month

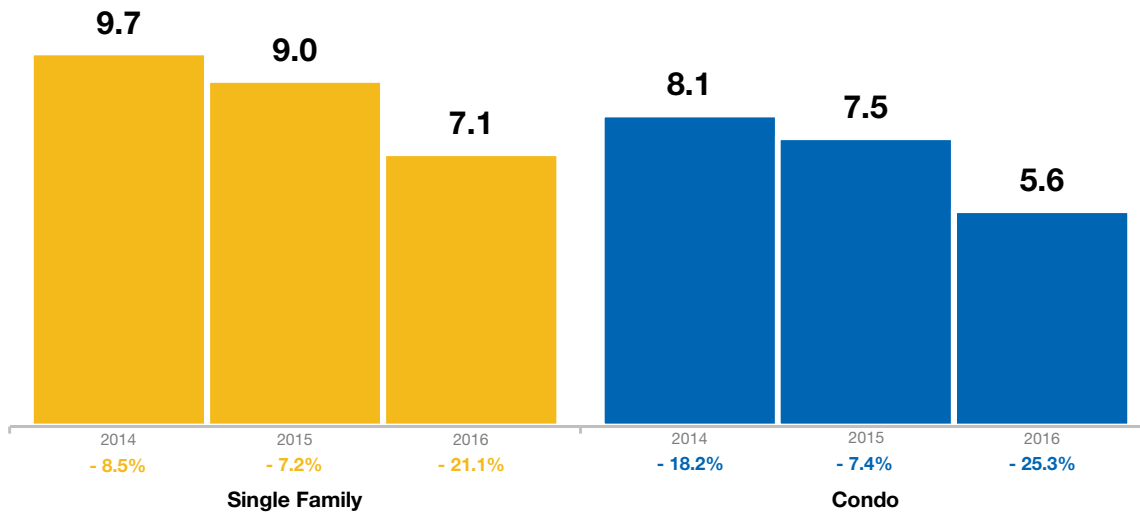


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



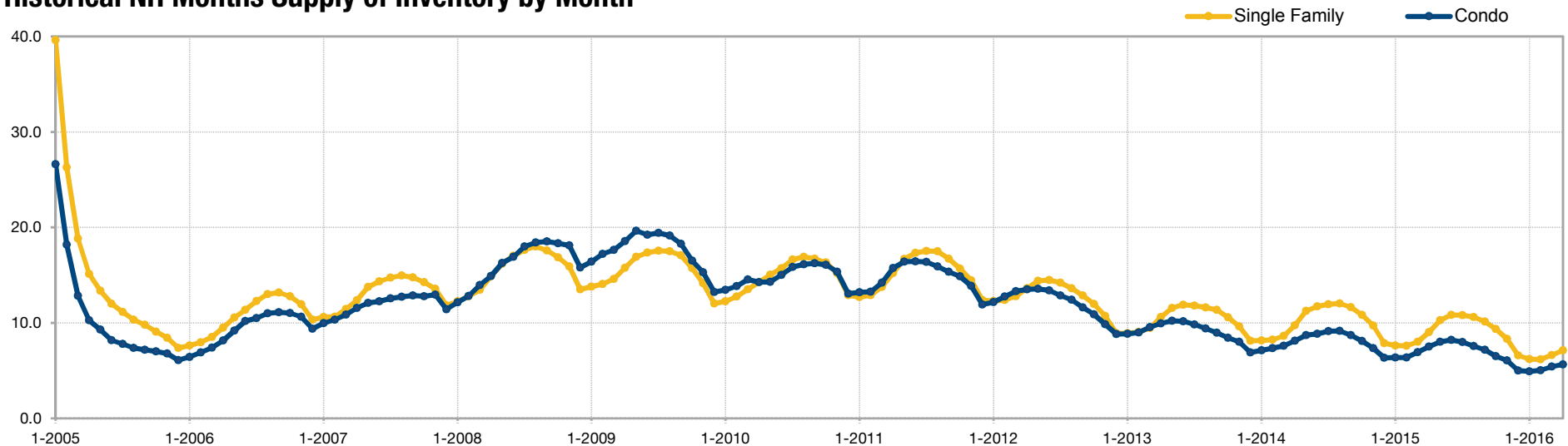
April



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	10.3	-8.0%	8.0	-8.0%
Jun-2015	10.8	-7.7%	8.2	-7.9%
Jul-2015	10.8	-10.0%	8.0	-13.0%
Aug-2015	10.6	-11.7%	7.6	-17.4%
Sep-2015	10.1	-12.9%	7.2	-17.2%
Oct-2015	9.4	-13.0%	6.5	-19.8%
Nov-2015	8.3	-14.4%	6.1	-17.6%
Dec-2015	6.6	-16.5%	5.0	-21.9%
Jan-2016	6.2	-18.4%	4.9	-23.4%
Feb-2016	6.2	-18.4%	5.0	-21.9%
Mar-2016	6.6	-17.5%	5.4	-21.7%
Apr-2016	7.1	-21.1%	5.6	-25.3%
12-Month Avg*	8.6	-13.6%	6.5	-17.1%

* Months Supply for all properties from May 2015 through April 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

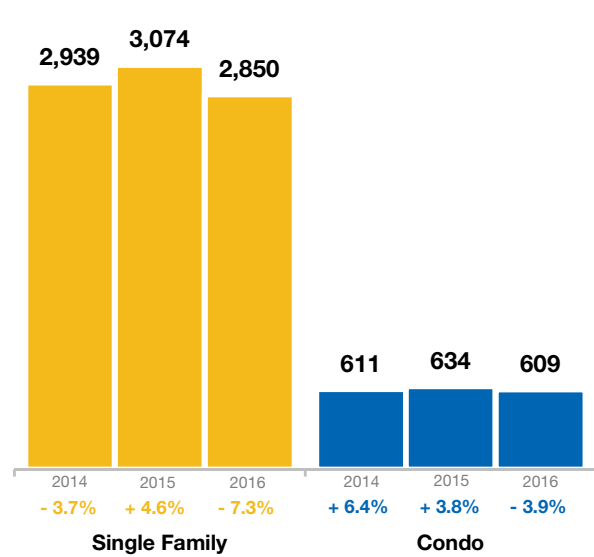


NH New Listings

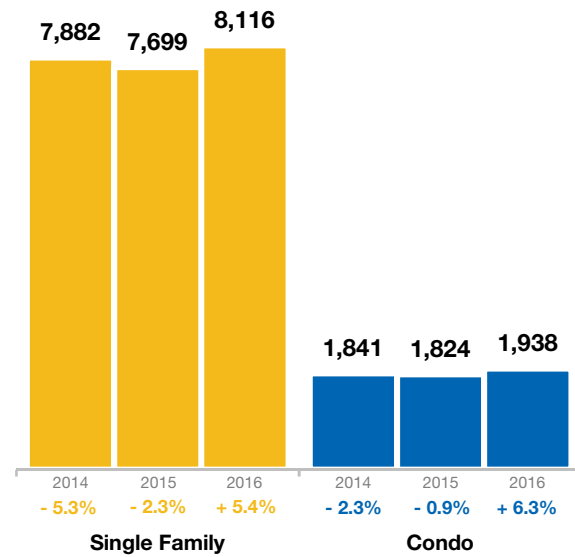
A count of the properties that have been newly listed on the market in a given month.



April

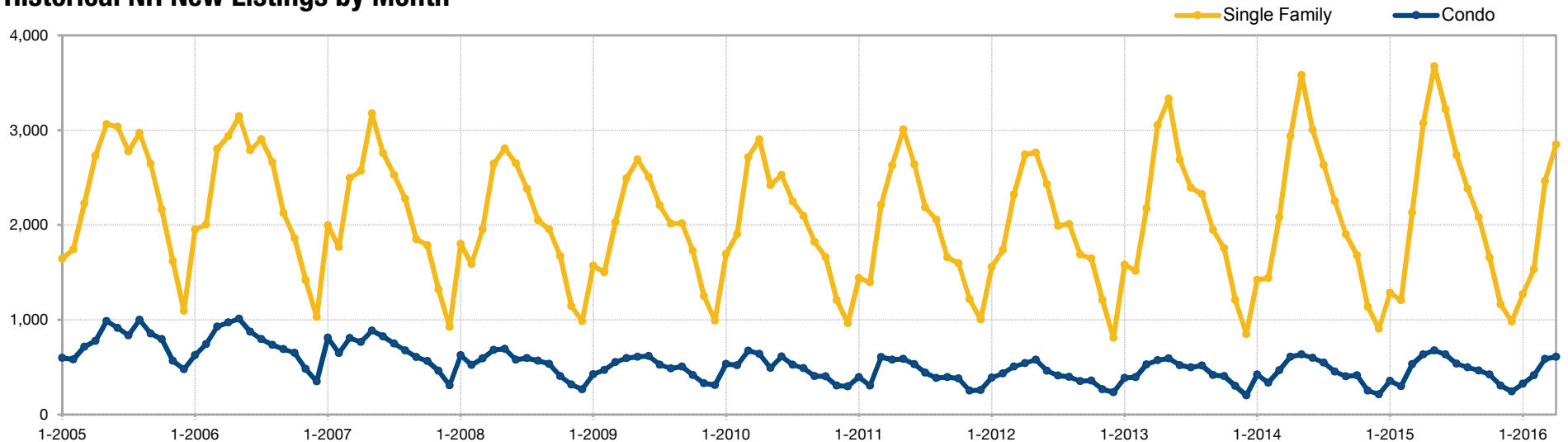


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	3,675	+2.6%	678	+6.8%
Jun-2015	3,223	+7.2%	636	+6.4%
Jul-2015	2,736	+3.9%	538	-1.8%
Aug-2015	2,383	+5.9%	498	+9.9%
Sep-2015	2,081	+9.5%	464	+14.9%
Oct-2015	1,658	-1.4%	423	+2.2%
Nov-2015	1,162	+2.3%	305	+20.6%
Dec-2015	981	+8.4%	245	+14.0%
Jan-2016	1,271	-1.1%	326	-8.7%
Feb-2016	1,534	+27.1%	416	+38.7%
Mar-2016	2,461	+15.4%	587	+10.1%
Apr-2016	2,850	-7.3%	609	-3.9%
12-Month Avg	2,066	+4.9%	445	+7.1%

Historical NH New Listings by Month

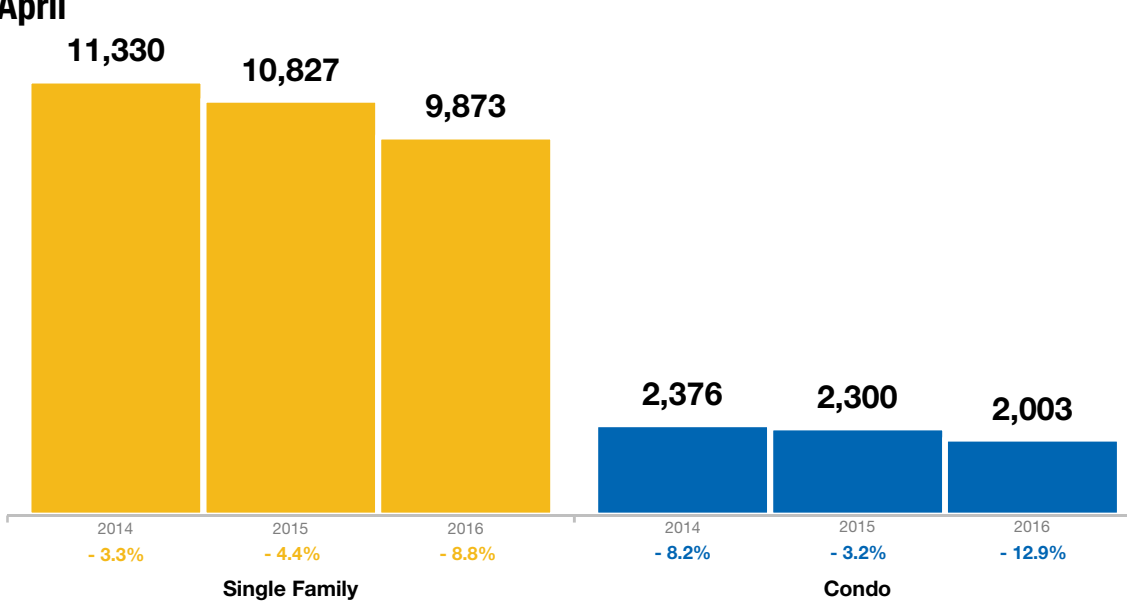


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

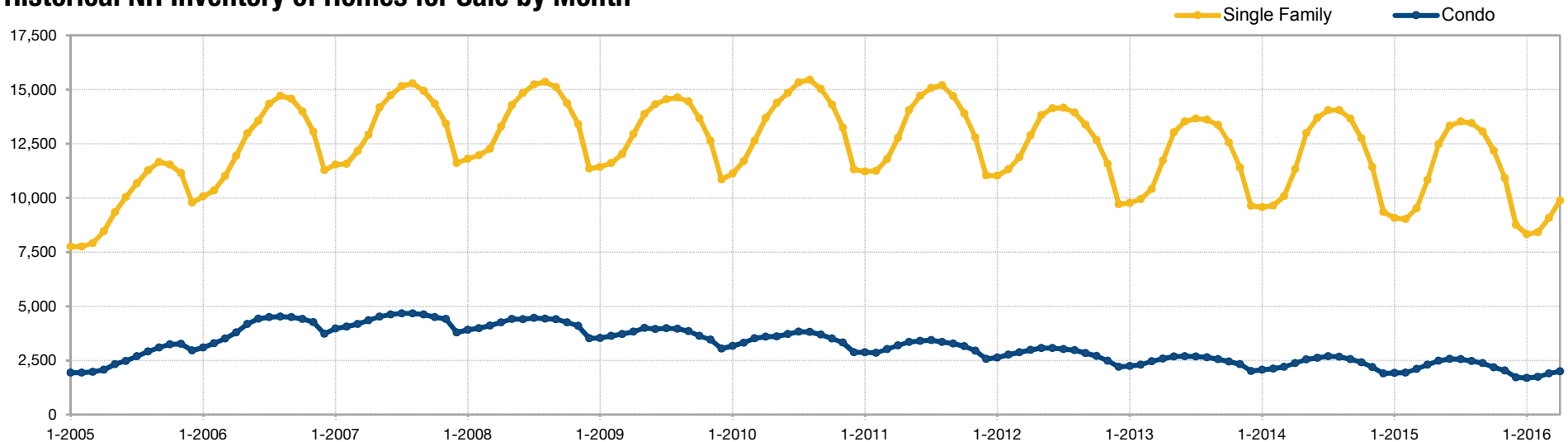


April



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	12,477	-3.9%	2,488	-2.3%
Jun-2015	13,324	-2.7%	2,576	-1.9%
Jul-2015	13,529	-3.7%	2,556	-5.2%
Aug-2015	13,454	-4.2%	2,471	-7.5%
Sep-2015	13,065	-4.4%	2,376	-7.2%
Oct-2015	12,184	-4.4%	2,178	-9.8%
Nov-2015	10,911	-4.5%	2,040	-7.0%
Dec-2015	8,753	-6.4%	1,714	-9.8%
Jan-2016	8,333	-8.2%	1,690	-12.2%
Feb-2016	8,411	-6.8%	1,742	-10.0%
Mar-2016	9,078	-4.7%	1,904	-9.4%
Apr-2016	9,873	-8.8%	2,003	-12.9%
12-Month Avg	11,116	-5.0%	2,145	-7.6%

Historical NH Inventory of Homes for Sale by Month



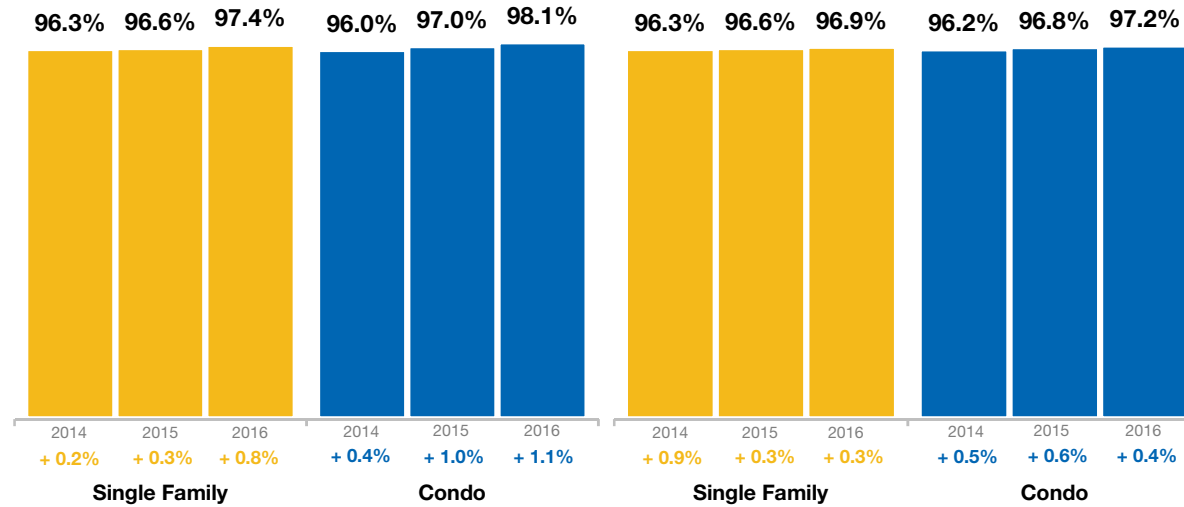
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

April

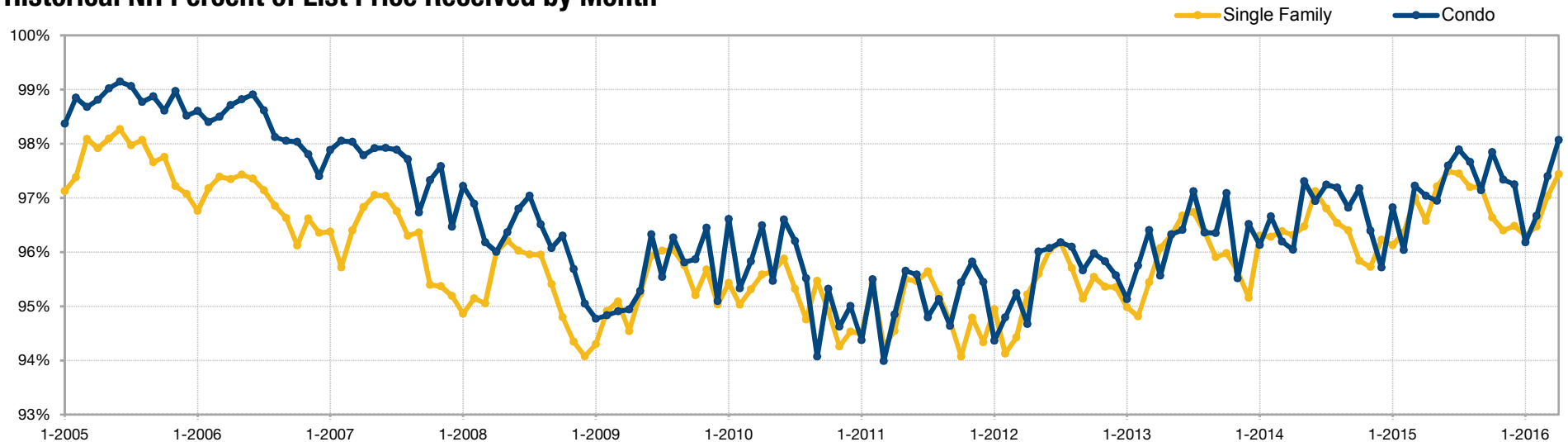
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	97.2%	+0.7%	96.9%	-0.4%
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.5%	+0.7%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.3%	+1.7%
Jan-2016	96.3%	+0.2%	96.2%	-0.6%
Feb-2016	96.5%	+0.1%	96.7%	+0.7%
Mar-2016	97.0%	0.0%	97.4%	+0.2%
Apr-2016	97.4%	+0.8%	98.1%	+1.1%
12-Month Avg*	97.0%	+0.6%	97.4%	+0.6%

* Pct. of List Price Received for all properties from May 2015 through April 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



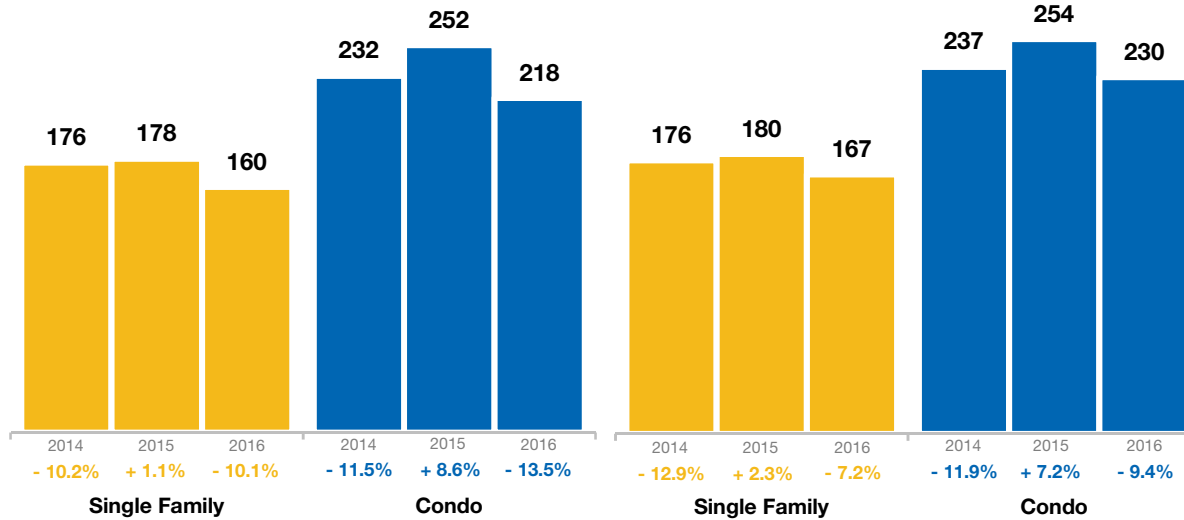
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

April

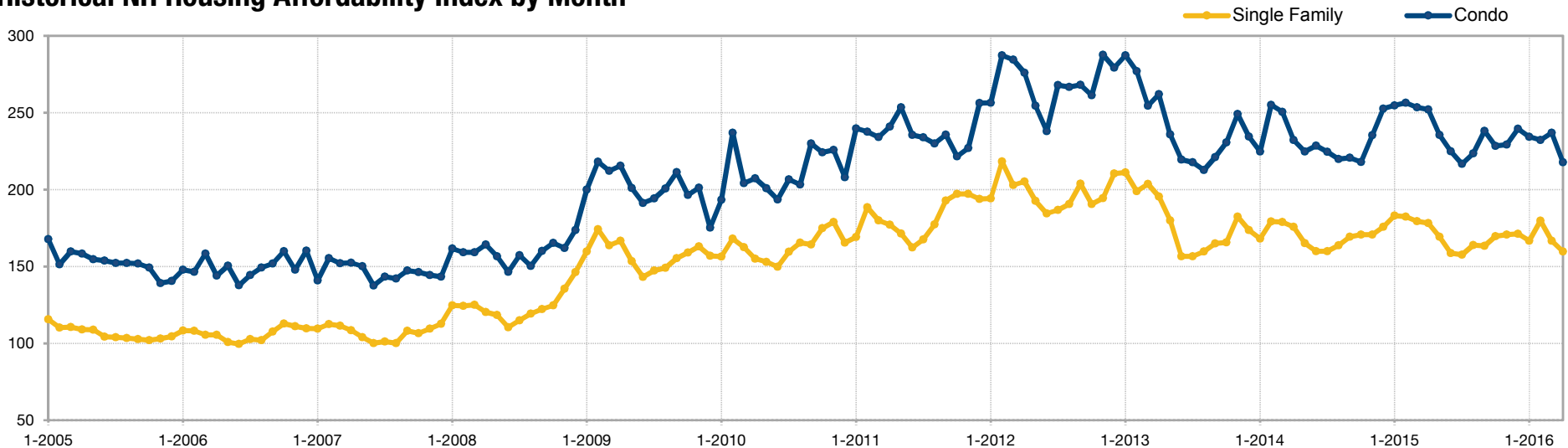
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2015	169	+2.4%	235	+4.4%
Jun-2015	159	-0.6%	225	-1.7%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
Jan-2016	167	-8.7%	234	-8.2%
Feb-2016	180	-1.1%	232	-9.4%
Mar-2016	167	-6.7%	237	-6.3%
Apr-2016	160	-10.1%	218	-13.5%
12-Month Avg*	166	-6.7%	172	-7.9%

* Affordability Index for all properties from May 2015 through April 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	4-2015	4-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,412	1,673	+ 18.5%	4,411	5,372	+ 21.8%
Median Sales Price		\$205,000	\$225,000	+ 9.8%	\$205,000	\$215,000	+ 4.9%
\$ Volume of Closed Sales (in millions)		\$336.1	\$422.0	+ 25.6%	\$1,037.9	\$1,300.4	+ 25.3%
Days on Market		110	94	- 14.5%	111	98	- 11.7%
Pending Sales		1,680	1,924	+ 14.5%	5,044	5,973	+ 18.4%
Months Supply		8.6	6.7	- 22.1%	--	--	--
New Listings		3,868	3,618	- 6.5%	9,941	10,476	+ 5.4%
Homes for Sale		13,705	12,280	- 10.4%	--	--	--
Pct. of List Price Received		96.2%	97.3%	+ 1.1%	96.3%	96.7%	+ 0.4%
Affordability Index		200	175	- 12.6%	200	183	- 8.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -
Belknap	53	80	+ 50.9%	\$202,000	\$205,000	+ 1.5%	\$16.8	\$27.0	+ 60.7%	133	124	- 6.8%	58	93	+ 60.3%
Belknap Year-to-Date	178	257	+ 44.4%	\$200,000	\$199,950	- 0.0%	\$51.5	\$76.9	+ 49.3%	144	118	- 18.1%	197	272	+ 38.1%
Carroll	65	78	+ 20.0%	\$178,500	\$198,250	+ 11.1%	\$15.3	\$26.8	+ 75.2%	158	157	- 0.6%	70	83	+ 18.6%
Carroll Year-to-Date	206	248	+ 20.4%	\$194,250	\$205,000	+ 5.5%	\$50.4	\$74.2	+ 47.2%	152	163	+ 7.2%	218	254	+ 16.5%
Cheshire	56	65	+ 16.1%	\$155,000	\$175,000	+ 12.9%	\$10.7	\$12.2	+ 14.0%	152	167	+ 9.9%	78	81	+ 3.8%
Cheshire Year-to-Date	199	209	+ 5.0%	\$160,500	\$162,100	+ 1.0%	\$37.2	\$38.4	+ 3.2%	135	152	+ 12.6%	208	236	+ 13.5%
Coos	36	37	+ 2.8%	\$81,000	\$65,000	- 19.8%	\$3.7	\$3.7	0.0%	177	162	- 8.5%	32	28	- 12.5%
Coos Year-to-Date	110	114	+ 3.6%	\$80,000	\$70,950	- 11.3%	\$11.0	\$10.6	- 3.6%	190	167	- 12.1%	114	111	- 2.6%
Grafton	69	68	- 1.4%	\$181,900	\$227,500	+ 25.1%	\$18.8	\$18.5	- 1.6%	165	149	- 9.7%	75	74	- 1.3%
Grafton Year-to-Date	217	229	+ 5.5%	\$175,000	\$181,000	+ 3.4%	\$53.1	\$54.4	+ 2.4%	161	138	- 14.3%	242	246	+ 1.7%
Hillsborough	275	352	+ 28.0%	\$240,000	\$253,800	+ 5.8%	\$73.9	\$95.7	+ 29.5%	72	64	- 11.1%	325	411	+ 26.5%
Hillsborough Year-to-Date	834	1,109	+ 33.0%	\$238,000	\$246,500	+ 3.6%	\$223.2	\$296.6	+ 32.9%	80	73	- 8.8%	956	1,243	+ 30.0%
Merrimack	118	124	+ 5.1%	\$190,500	\$210,000	+ 10.2%	\$25.2	\$27.3	+ 8.3%	123	111	- 9.8%	124	152	+ 22.6%
Merrimack Year-to-Date	365	412	+ 12.9%	\$195,000	\$208,500	+ 6.9%	\$77.3	\$93.2	+ 20.6%	114	102	- 10.5%	394	468	+ 18.8%
Rockingham	236	285	+ 20.8%	\$305,000	\$309,900	+ 1.6%	\$85.4	\$97.6	+ 14.3%	94	75	- 20.2%	309	328	+ 6.1%
Rockingham Year-to-Date	790	937	+ 18.6%	\$297,650	\$300,500	+ 1.0%	\$270.4	\$318.5	+ 17.8%	93	84	- 9.7%	947	1,033	+ 9.1%
Strafford	101	109	+ 7.9%	\$200,000	\$225,000	+ 12.5%	\$23.0	\$27.4	+ 19.1%	100	81	- 19.0%	131	137	+ 4.6%
Strafford Year-to-Date	299	377	+ 26.1%	\$199,000	\$210,000	+ 5.5%	\$66.1	\$87.0	+ 31.6%	103	102	- 1.0%	345	432	+ 25.2%
Sullivan	34	41	+ 20.6%	\$162,450	\$165,000	+ 1.6%	\$7.1	\$8.2	+ 15.5%	151	172	+ 13.9%	42	48	+ 14.3%
Sullivan Year-to-Date	97	126	+ 29.9%	\$155,000	\$143,165	- 7.6%	\$19.1	\$23.3	+ 22.0%	155	150	- 3.2%	117	149	+ 27.4%
Entire State	1,043	1,239	+ 18.8%	\$229,900	\$246,000	+ 7.0%	\$279.8	\$344.4	+ 23.1%	110	99	- 10.0%	1,244	1,435	+ 15.4%
Entire State Year-to-Date	3,295	4,018	+ 21.9%	\$227,000	\$235,000	+ 3.5%	\$859.4	\$1,073.0	+ 24.9%	111	102	- 8.1%	3,738	4,444	+ 18.9%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -	4-2015	4-2016	+ / -
Belknap	12	21	+ 75.0%	\$203,000	\$115,000	- 43.3%	\$2.7	\$2.7	0.0%	131	75	- 42.7%	19	22	+ 15.8%
Belknap Year-to-Date	39	70	+ 79.5%	\$152,000	\$132,000	- 13.2%	\$7.6	\$11.8	+ 55.3%	159	110	- 30.8%	43	72	+ 67.4%
Carroll	10	22	+ 120.0%	\$158,500	\$172,450	+ 8.8%	\$1.7	\$4.3	+ 152.9%	91	114	+ 25.3%	12	19	+ 58.3%
Carroll Year-to-Date	53	66	+ 24.5%	\$167,000	\$168,450	+ 0.9%	\$9.9	\$11.8	+ 19.2%	138	137	- 0.7%	55	66	+ 20.0%
Cheshire	8	1	- 87.5%	\$112,250	\$111,000	- 1.1%	\$0.9	\$0.1	- 88.9%	78	22	- 71.8%	7	2	- 71.4%
Cheshire Year-to-Date	19	5	- 73.7%	\$135,000	\$110,000	- 18.5%	\$2.5	\$0.6	- 76.0%	147	67	- 54.4%	21	7	- 66.7%
Coos	0	7	--	\$0	\$349,000	--	\$0.0	\$2.2	--	184	191	+ 3.8%	2	7	+ 250.0%
Coos Year-to-Date	0	7	--	\$0	\$349,000	--	\$0.0	\$2.2	--	184	191	+ 3.8%	2	7	+ 250.0%
Grafton	29	36	+ 24.1%	\$159,000	\$188,000	+ 18.2%	\$5.9	\$7.4	+ 25.4%	193	152	- 21.2%	33	35	+ 6.1%
Grafton Year-to-Date	85	104	+ 22.4%	\$135,000	\$146,500	+ 8.5%	\$15.7	\$17.9	+ 14.0%	200	169	- 15.5%	89	112	+ 25.8%
Hillsborough	106	124	+ 17.0%	\$162,000	\$179,950	+ 11.1%	\$19.0	\$25.5	+ 34.2%	81	46	- 43.2%	133	129	- 3.0%
Hillsborough Year-to-Date	274	343	+ 25.2%	\$155,000	\$168,500	+ 8.7%	\$48.9	\$66.5	+ 36.0%	77	58	- 24.7%	347	405	+ 16.7%
Merrimack	22	22	0.0%	\$117,000	\$140,950	+ 20.5%	\$3.3	\$3.4	+ 3.0%	134	70	- 47.8%	22	25	+ 13.6%
Merrimack Year-to-Date	63	76	+ 20.6%	\$160,000	\$145,000	- 9.4%	\$10.2	\$11.3	+ 10.8%	121	98	- 19.0%	68	77	+ 13.2%
Rockingham	75	105	+ 40.0%	\$184,900	\$217,000	+ 17.4%	\$16.4	\$26.2	+ 59.8%	80	70	- 12.5%	106	141	+ 33.0%
Rockingham Year-to-Date	291	347	+ 19.2%	\$183,869	\$201,958	+ 9.8%	\$64.2	\$83.2	+ 29.6%	85	69	- 18.8%	360	403	+ 11.9%
Strafford	8	14	+ 75.0%	\$184,700	\$146,000	- 21.0%	\$1.5	\$2.1	+ 40.0%	97	73	- 24.7%	10	17	+ 70.0%
Strafford Year-to-Date	41	38	- 7.3%	\$132,000	\$146,000	+ 10.6%	\$5.7	\$6.2	+ 8.8%	80	71	- 11.3%	44	40	- 9.1%
Sullivan	4	2	- 50.0%	\$179,500	\$110,000	- 38.7%	\$0.7	\$0.2	- 71.4%	262	229	- 12.6%	2	2	0.0%
Sullivan Year-to-Date	12	8	- 33.3%	\$127,500	\$110,000	- 13.7%	\$1.6	\$1.0	- 37.5%	262	143	- 45.4%	11	8	- 27.3%
Entire State	274	350	+ 27.7%	\$162,500	\$180,500	+ 11.1%	\$52.1	\$73.3	+ 40.7%	102	75	- 26.5%	344	395	+ 14.8%
Entire State Year-to-Date	879	1,064	+ 21.0%	\$161,000	\$170,950	+ 6.2%	\$167.4	\$212.4	+ 26.9%	106	85	- 19.8%	1,040	1,197	+ 15.1%