



# NH Monthly Indicators

## May 2016

We are in the thick of an exciting period of home buying and selling, often with quick multiple offers that are near, at or even above asking price, depending on the factors of the home and submarket in question. It was widely predicted that we would see healthy sales activity during the second quarter of 2016, and the market has not disappointed.

New Listings were down 18.6 percent for single family homes and 3.5 percent for condo properties. Pending Sales increased 11.7 percent for single family homes and 9.1 percent for condo properties.

The Median Sales Price was up 1.5 percent to \$246,250 for single family homes and 2.6 percent to \$179,000 for condo properties. Months Supply of Inventory decreased 26.2 percent for single family units and 26.3 percent for condo units.

Although inventory is still being stretched thin in many areas, low mortgage rates coupled with higher wages have built a relatively sturdy housing marketplace. How long that can continue without fresh supply remains an important question, but conditions are seemingly good enough for serious buyers. With the current slow state of new construction for non-rental households, the road ahead could be tricky if demand remains high.

## Monthly Snapshot

<b>+ 16.5%</b>	<b>+ 1.5%</b>	<b>+ 19.4%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

Single Family Activity Overview	<b>2</b>
Condo Activity Overview	<b>3</b>
Closed Sales	<b>4</b>
Median Sales Price	<b>5</b>
Dollar Volume of Closed Sales (in millions)	<b>6</b>
Days on Market Until Sale	<b>7</b>
Pending Sales	<b>8</b>
Months Supply of Inventory	<b>9</b>
New Listings	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Percent of List Price Received	<b>12</b>
Housing Affordability Index	<b>13</b>
All Properties Activity Overview	<b>14</b>
Single Family Residential Activity by County	<b>15</b>
Condo Activity by County	<b>16</b>

# NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	5-2015	5-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		1,408	<b>1,640</b>	+ 16.5%	4,703	<b>5,667</b>	+ 20.5%
<b>Median Sales Price</b>		\$242,500	<b>\$246,250</b>	+ 1.5%	\$232,500	<b>\$239,000</b>	+ 2.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$390.4	<b>\$466.2</b>	+ 19.4%	\$1,249.8	<b>\$1,541.5</b>	+ 23.3%
<b>Days on Market</b>		96	<b>79</b>	- 17.7%	107	<b>96</b>	- 10.3%
<b>Pending Sales</b>		1,509	<b>1,686</b>	+ 11.7%	5,248	<b>6,129</b>	+ 16.8%
<b>Months Supply</b>		10.3	<b>7.6</b>	- 26.2%	--	--	--
<b>New Listings</b>		3,672	<b>2,989</b>	- 18.6%	11,369	<b>11,088</b>	- 2.5%
<b>Homes for Sale</b>		12,474	<b>10,710</b>	- 14.1%	--	--	--
<b>Pct. of List Price Received</b>		97.2%	<b>97.8%</b>	+ 0.6%	96.8%	<b>97.1%</b>	+ 0.3%
<b>Affordability Index</b>		169	<b>160</b>	- 5.3%	177	<b>165</b>	- 6.8%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



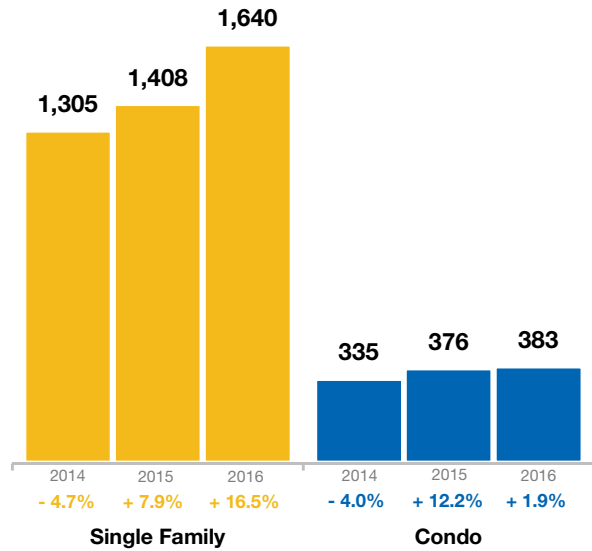
Key Metrics	Historical Sparkbars	5-2015	5-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		376	<b>383</b>	+ 1.9%	1,255	<b>1,448</b>	+ 15.4%
<b>Median Sales Price</b>		\$174,450	<b>\$179,000</b>	+ 2.6%	\$164,900	<b>\$174,000</b>	+ 5.5%
<b>\$ Volume of Closed Sales (in millions)</b>		\$76.0	<b>\$78.2</b>	+ 2.9%	\$243.5	<b>\$290.8</b>	+ 19.4%
<b>Days on Market</b>		81	<b>70</b>	- 13.6%	98	<b>81</b>	- 17.3%
<b>Pending Sales</b>		395	<b>431</b>	+ 9.1%	1,435	<b>1,624</b>	+ 13.2%
<b>Months Supply</b>		8.0	<b>5.9</b>	- 26.3%	--	<b>--</b>	--
<b>New Listings</b>		677	<b>653</b>	- 3.5%	2,501	<b>2,589</b>	+ 3.5%
<b>Homes for Sale</b>		2,490	<b>2,128</b>	- 14.5%	--	<b>--</b>	--
<b>Pct. of List Price Received</b>		96.9%	<b>98.4%</b>	+ 1.5%	96.9%	<b>97.5%</b>	+ 0.6%
<b>Affordability Index</b>		235	<b>220</b>	- 6.4%	249	<b>226</b>	- 9.2%

# NH Closed Sales

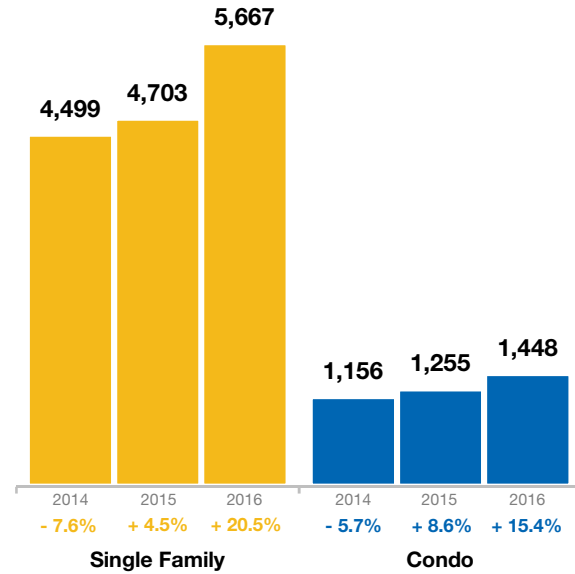
A count of the actual sales that closed in a given month.



## May

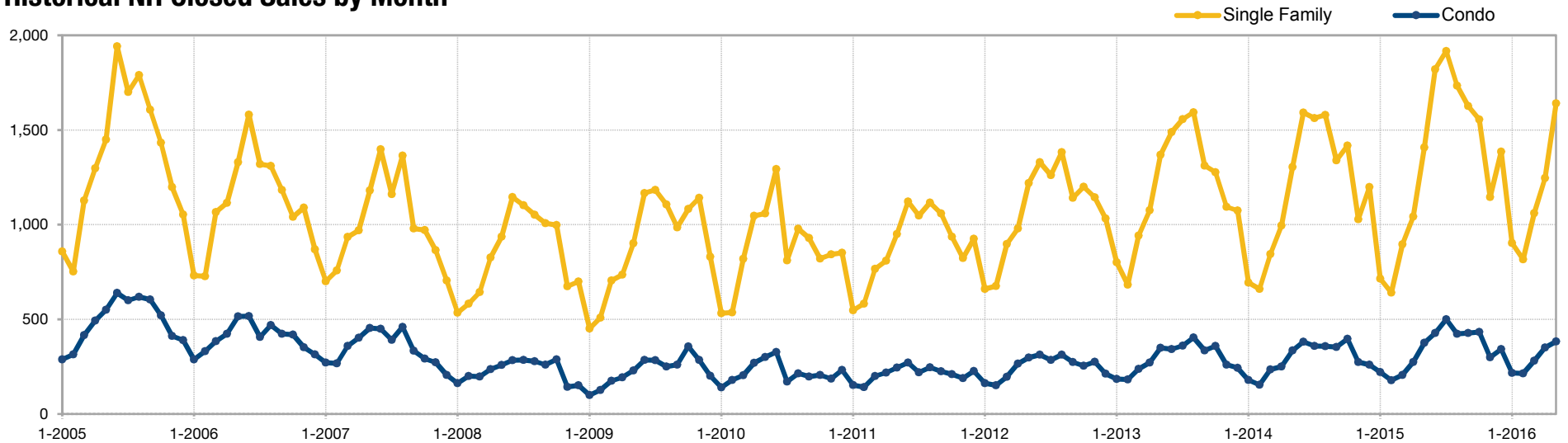


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	1,820	+14.4%	428	+12.0%
Jul-2015	1,917	+22.6%	500	+38.9%
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,627	+21.5%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,385	+15.5%	342	+31.0%
Jan-2016	903	+26.3%	217	-1.8%
Feb-2016	817	+27.5%	215	+20.8%
Mar-2016	1,061	+18.4%	282	+36.9%
Apr-2016	1,246	+19.5%	351	+28.1%
<b>May-2016</b>	<b>1,640</b>	<b>+16.5%</b>	<b>383</b>	<b>+1.9%</b>
12-Month Avg	1,404	+16.9%	359	+18.1%

## Historical NH Closed Sales by Month



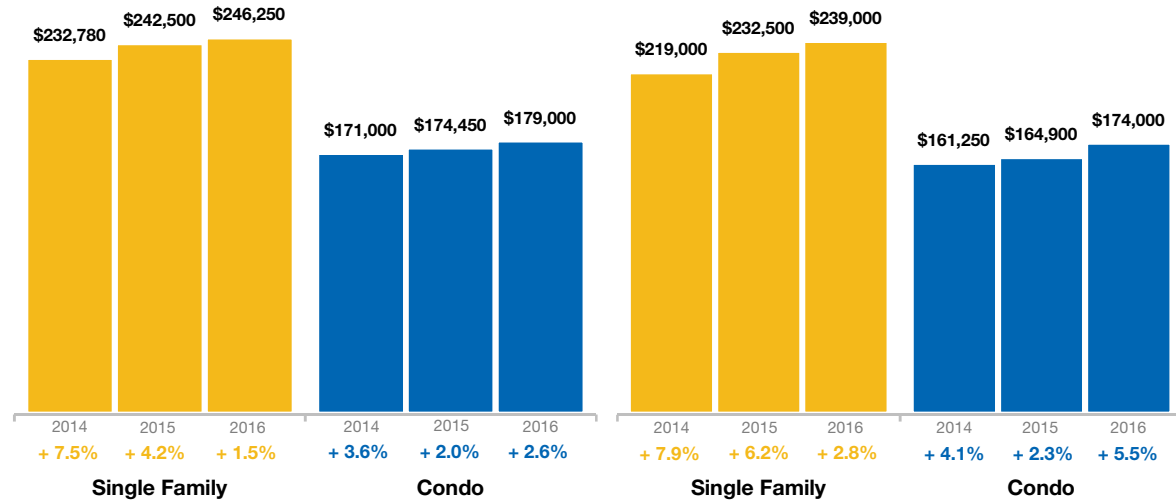
# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## May

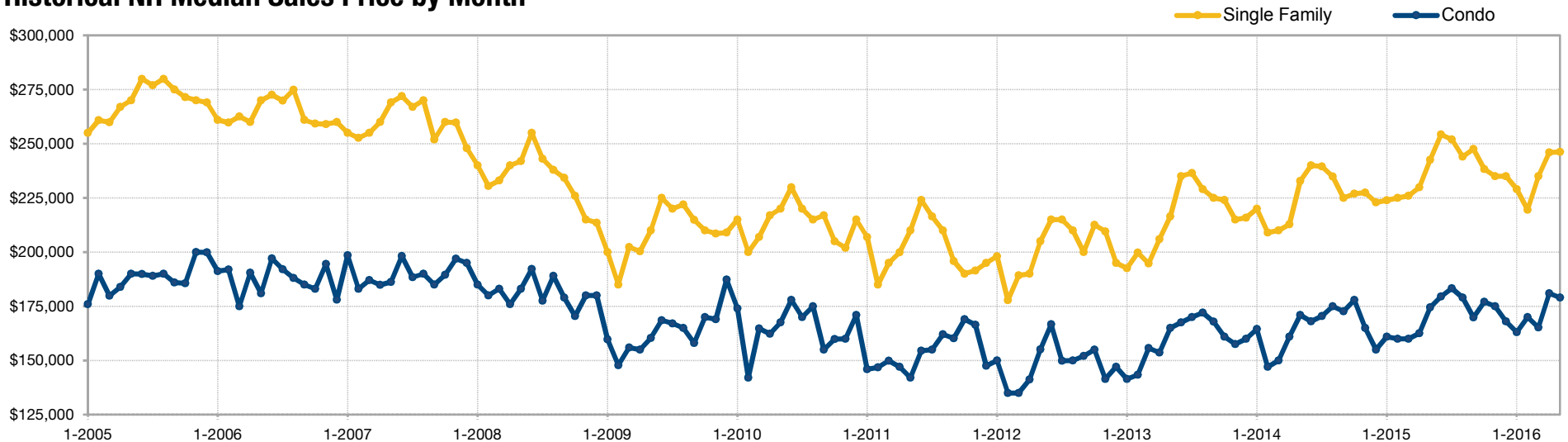
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	\$254,273	+5.9%	\$179,450	+6.8%
Jul-2015	\$252,000	+5.2%	\$183,238	+7.5%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
Jan-2016	\$229,000	+2.3%	\$163,000	+1.2%
Feb-2016	\$219,450	-2.5%	\$170,000	+6.3%
Mar-2016	\$235,000	+4.0%	\$165,250	+3.3%
Apr-2016	\$246,000	+7.0%	\$181,000	+11.4%
<b>May-2016</b>	<b>\$246,250</b>	<b>+1.5%</b>	<b>\$179,000</b>	<b>+2.6%</b>
12-Month Avg*	\$242,500	+5.4%	\$175,000	+4.2%

\* Median Sales Price for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

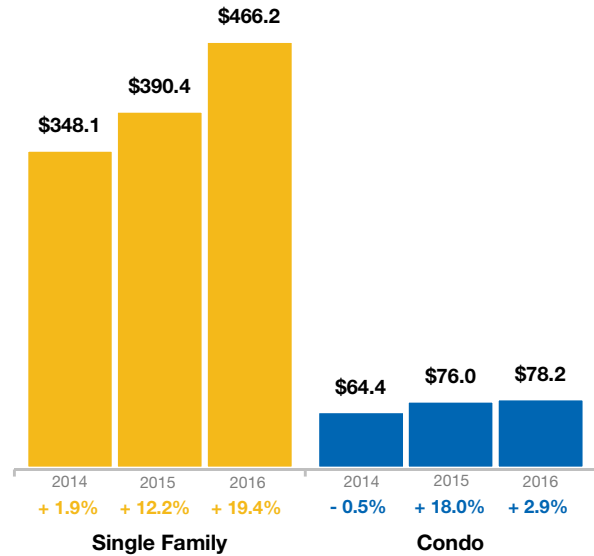


# NH \$ Volume of Closed Sales

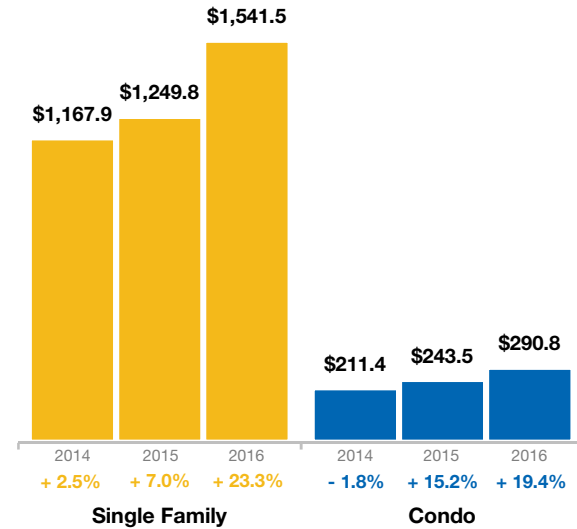
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## May



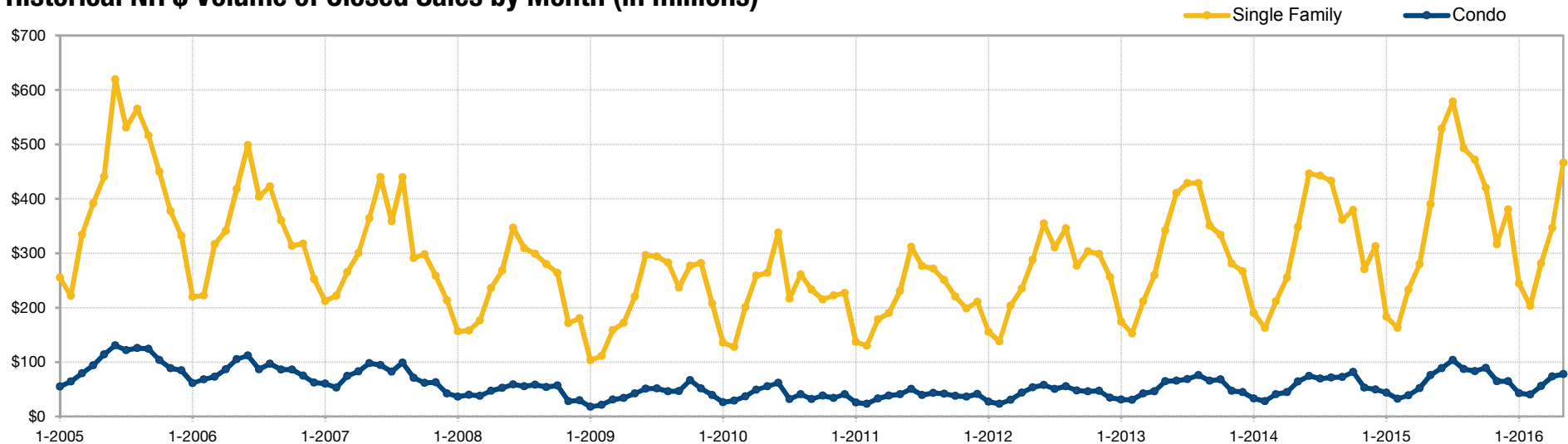
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	\$528.8	+18.5%	\$88.8	+19.2%
Jul-2015	\$578.5	+30.8%	\$103.6	+48.4%
Aug-2015	\$492.5	+13.8%	\$87.2	+21.6%
Sep-2015	\$471.7	+30.6%	\$83.2	+14.8%
Oct-2015	\$420.5	+10.9%	\$89.0	+8.9%
Nov-2015	\$316.7	+17.1%	\$65.0	+22.4%
Dec-2015	\$380.4	+21.6%	\$65.0	+31.0%
Jan-2016	\$244.5	+33.3%	\$43.0	-1.4%
Feb-2016	\$203.5	+24.9%	\$40.2	+23.7%
Mar-2016	\$281.3	+20.6%	\$55.8	+42.3%
Apr-2016	\$346.1	+23.7%	\$73.6	+41.3%
<b>May-2016</b>	<b>\$466.2</b>	<b>+19.4%</b>	<b>\$78.2</b>	<b>+2.9%</b>
12-Month Avg*	\$394.2	+21.5%	\$72.7	+21.8%

\* \$ Volume of Closed Sales (in millions) for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

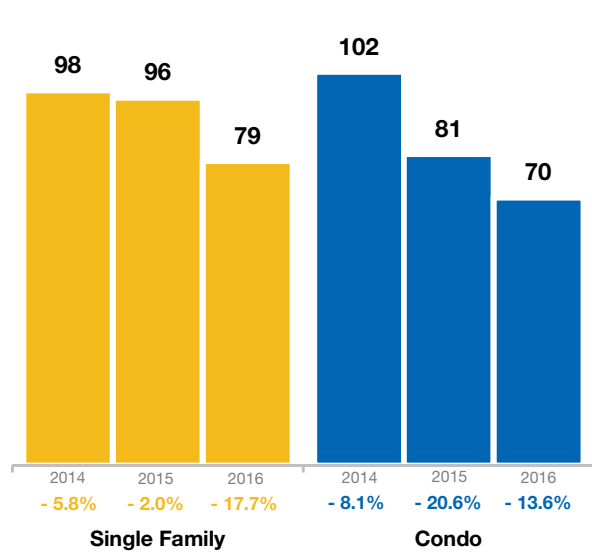


# NH Days on Market

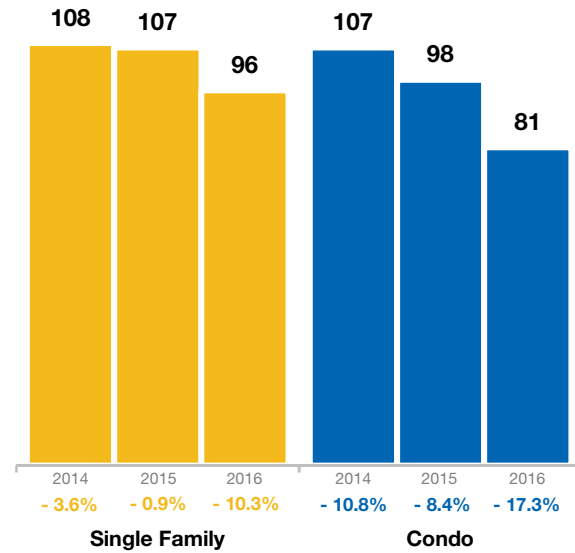
Average number of days between when a property is listed and when an offer is accepted in a given month.



## May



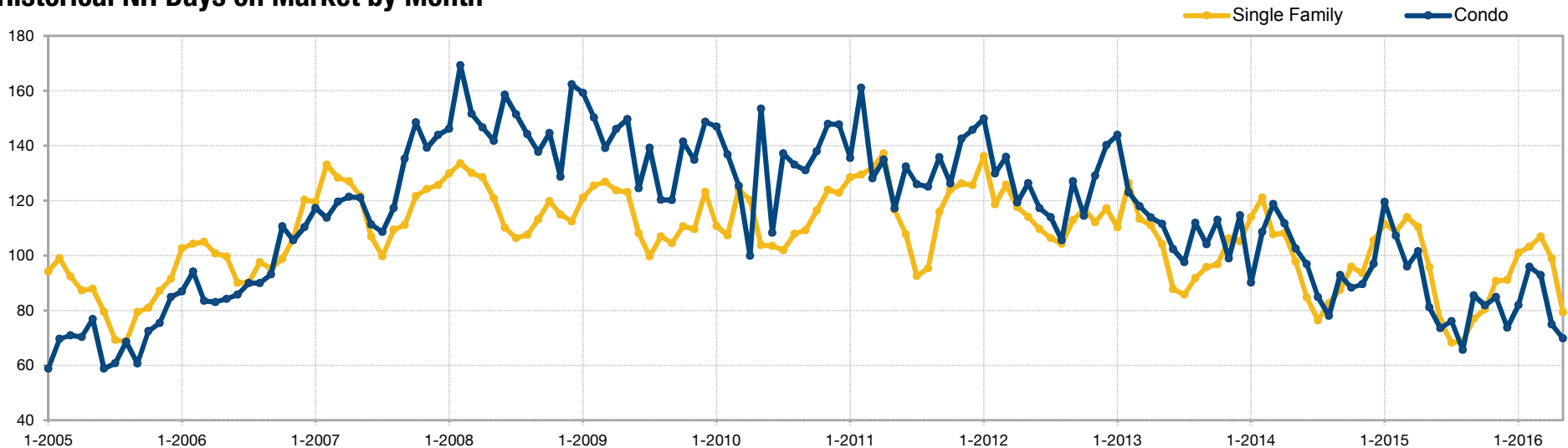
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	76	-10.6%	74	-23.7%
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
Jan-2016	101	-9.8%	82	-31.7%
Feb-2016	103	-5.5%	96	-10.3%
Mar-2016	107	-6.1%	93	-3.1%
Apr-2016	99	-10.0%	75	-26.5%
<b>May-2016</b>	<b>79</b>	<b>-17.7%</b>	<b>70</b>	<b>-13.6%</b>
12-Month Avg*	84	-11.3%	78	-15.2%

\* Days on Market for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

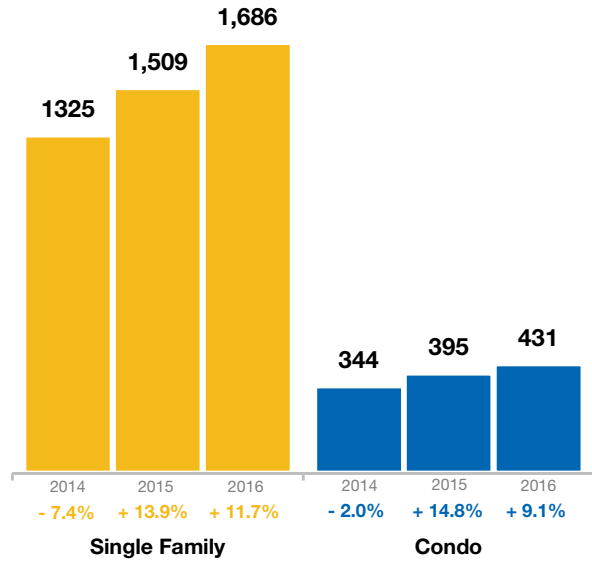


# NH Pending Sales

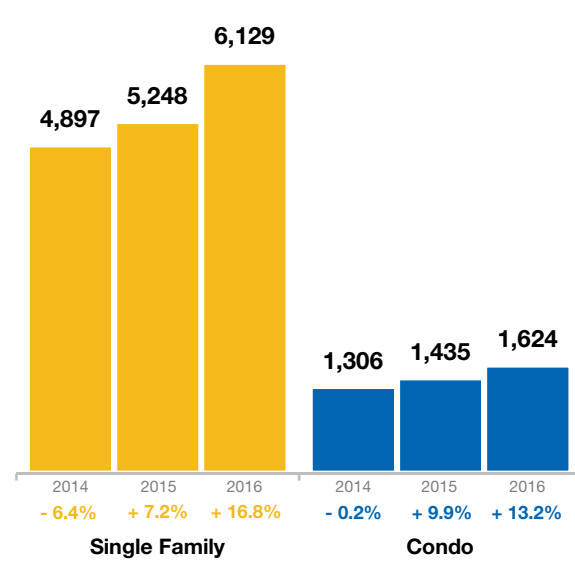
A count of the properties on which offers have been accepted in a given month.



## May

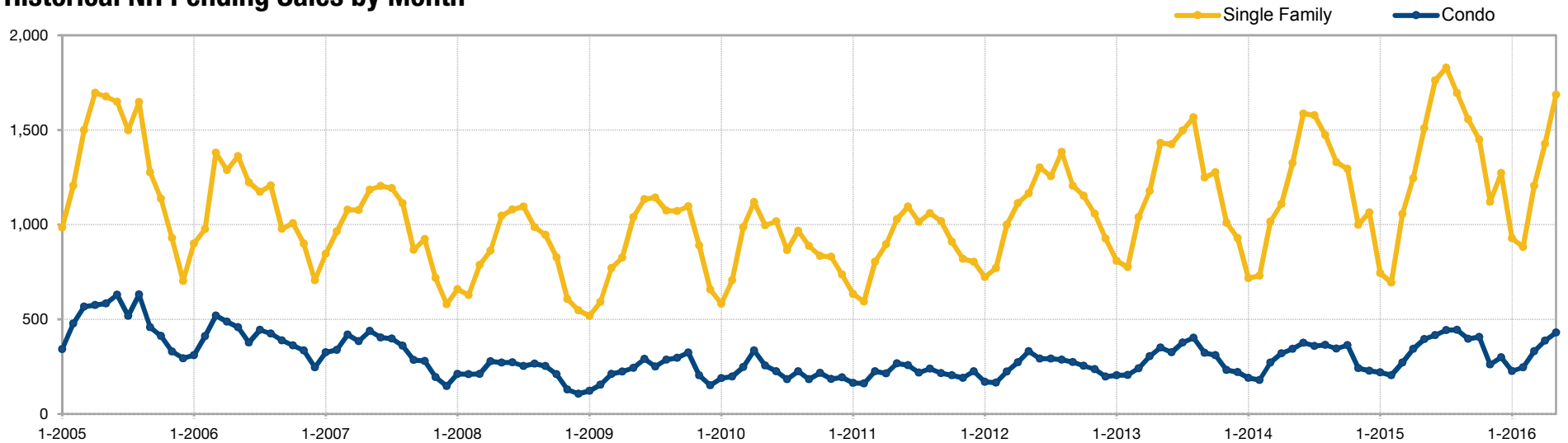


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	1,761	+11.0%	417	+10.9%
Jul-2015	1,829	+16.0%	443	+23.1%
Aug-2015	1,695	+15.1%	445	+21.9%
Sep-2015	1,557	+17.2%	397	+14.7%
Oct-2015	1,450	+12.0%	407	+12.1%
Nov-2015	1,121	+12.2%	262	+8.3%
Dec-2015	1,272	+19.4%	300	+31.6%
Jan-2016	928	+24.7%	227	+3.2%
Feb-2016	882	+27.1%	247	+20.5%
Mar-2016	1,206	+14.2%	332	+22.5%
Apr-2016	1,427	+14.6%	387	+12.5%
<b>May-2016</b>	<b>1,686</b>	<b>+11.7%</b>	<b>431</b>	<b>+9.1%</b>
12-Month Avg	1,401	+15.4%	358	+15.6%

## Historical NH Pending Sales by Month



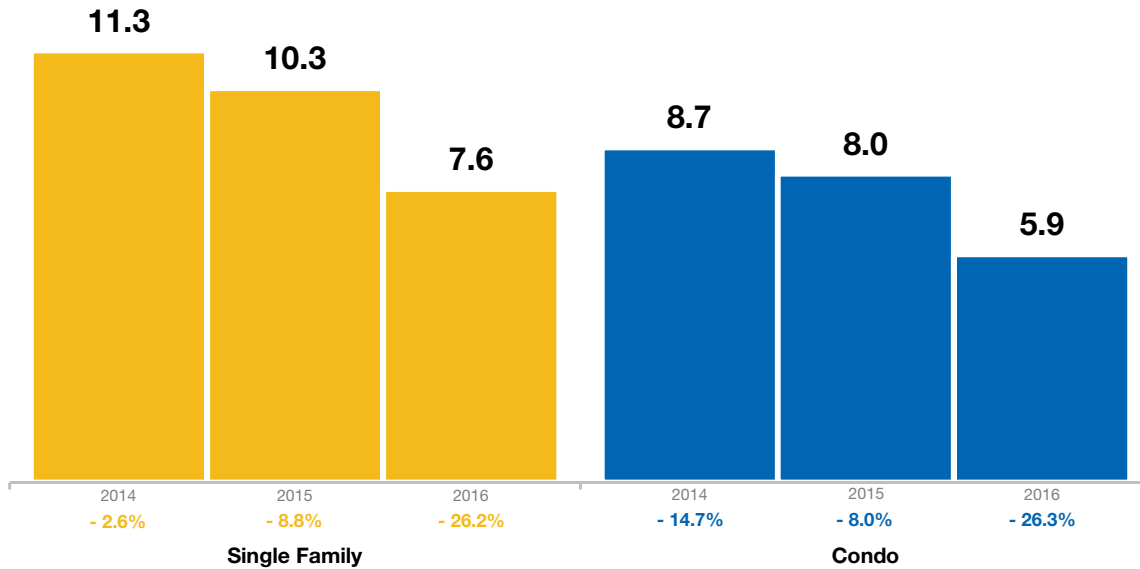


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



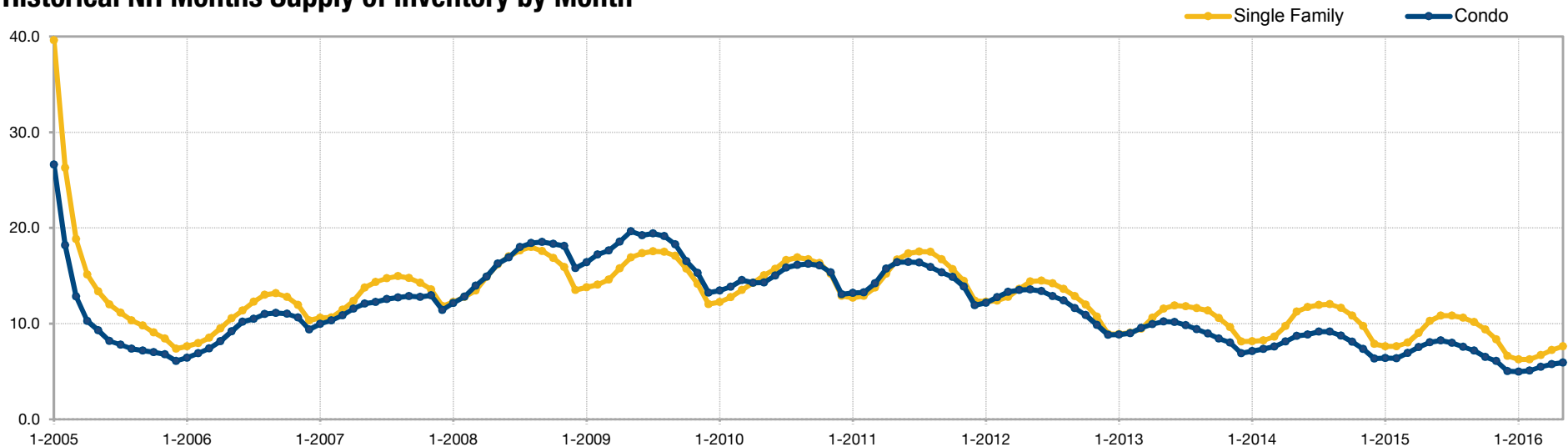
May



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	10.8	-7.7%	8.2	-7.9%
Jul-2015	10.8	-10.0%	8.0	-13.0%
Aug-2015	10.6	-11.7%	7.6	-17.4%
Sep-2015	10.2	-12.1%	7.2	-17.2%
Oct-2015	9.4	-13.0%	6.5	-19.8%
Nov-2015	8.4	-13.4%	6.1	-17.6%
Dec-2015	6.6	-16.5%	5.1	-20.3%
Jan-2016	6.3	-17.1%	5.0	-21.9%
Feb-2016	6.3	-17.1%	5.1	-20.3%
Mar-2016	6.7	-16.3%	5.5	-20.3%
Apr-2016	7.2	-20.0%	5.8	-22.7%
<b>May-2016</b>	<b>7.6</b>	<b>-26.2%</b>	<b>5.9</b>	<b>-26.3%</b>
12-Month Avg*	8.4	-14.7%	6.3	-18.4%

\* Months Supply for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

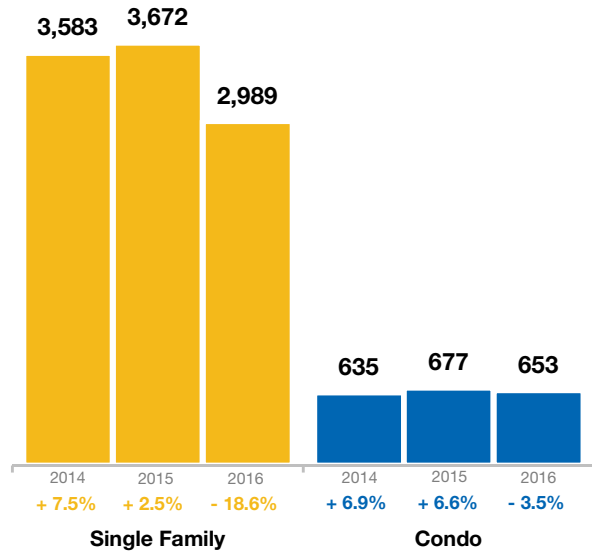


# NH New Listings

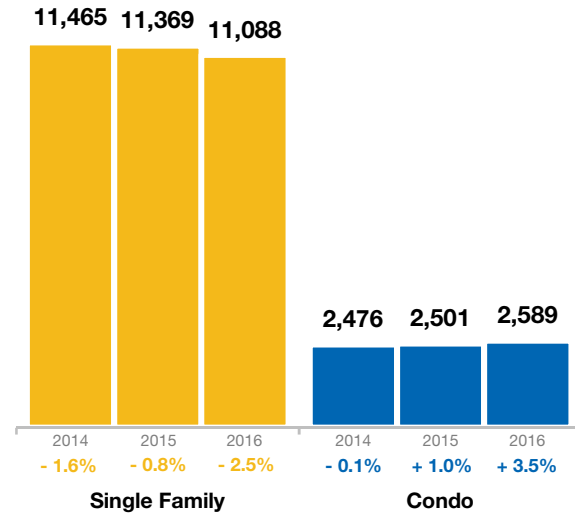
A count of the properties that have been newly listed on the market in a given month.



## May

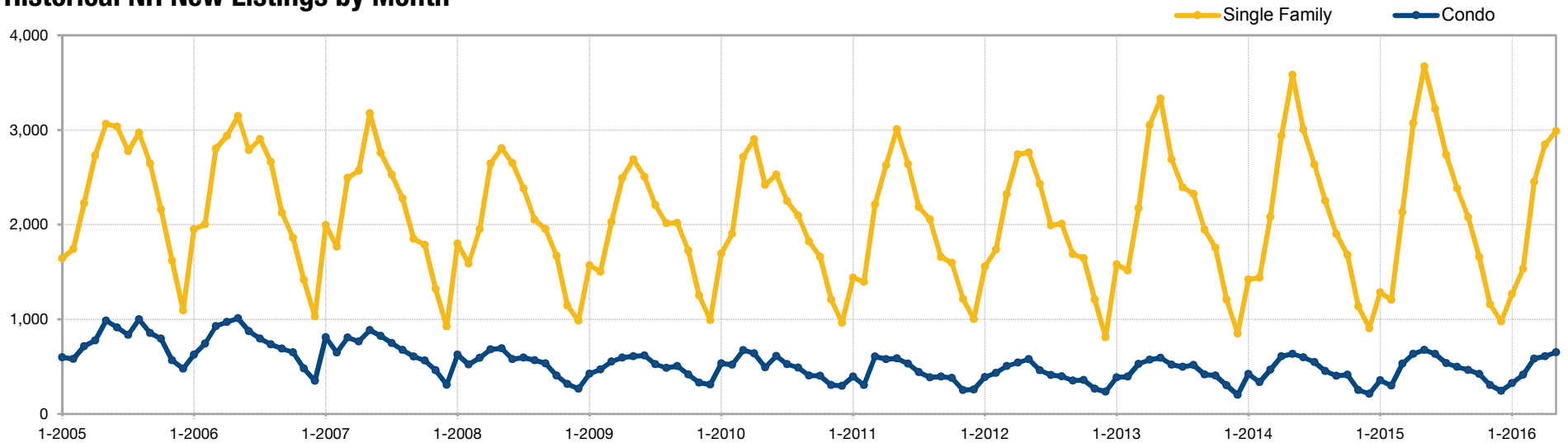


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	3,223	+7.2%	636	+6.4%
Jul-2015	2,736	+3.9%	538	-1.8%
Aug-2015	2,382	+5.8%	498	+9.9%
Sep-2015	2,080	+9.5%	464	+14.9%
Oct-2015	1,658	-1.4%	423	+2.2%
Nov-2015	1,159	+2.0%	305	+20.6%
Dec-2015	978	+8.1%	245	+14.0%
Jan-2016	1,267	-1.4%	325	-9.0%
Feb-2016	1,533	+27.0%	416	+38.7%
Mar-2016	2,454	+15.1%	586	+9.9%
Apr-2016	2,845	-7.4%	609	-3.9%
<b>May-2016</b>	<b>2,989</b>	<b>-18.6%</b>	<b>653</b>	<b>-3.5%</b>
12-Month Avg	2,073	+1.7%	449	+5.8%

## Historical NH New Listings by Month

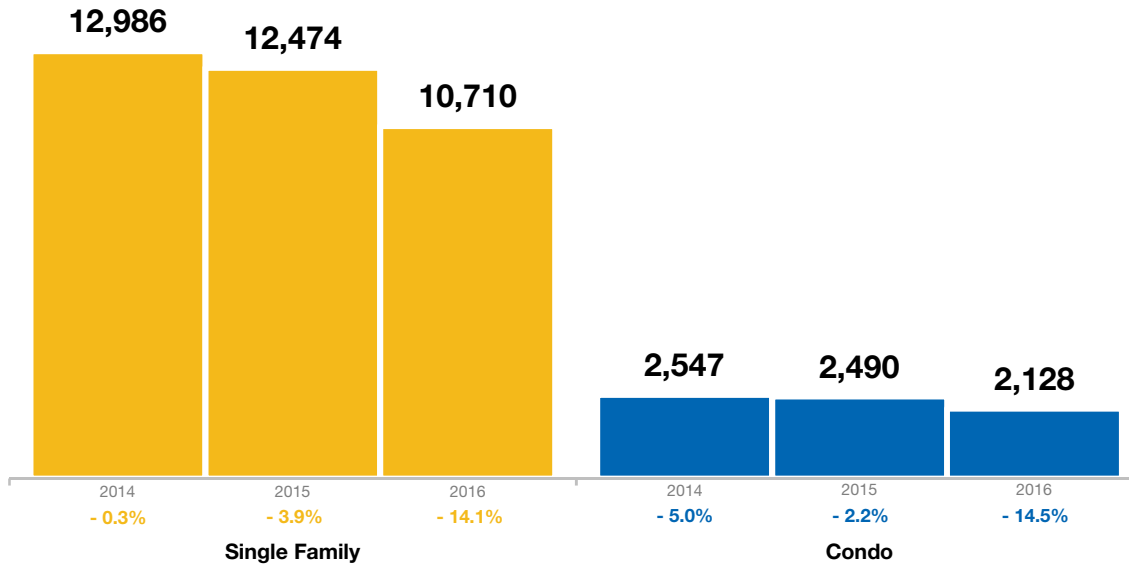


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

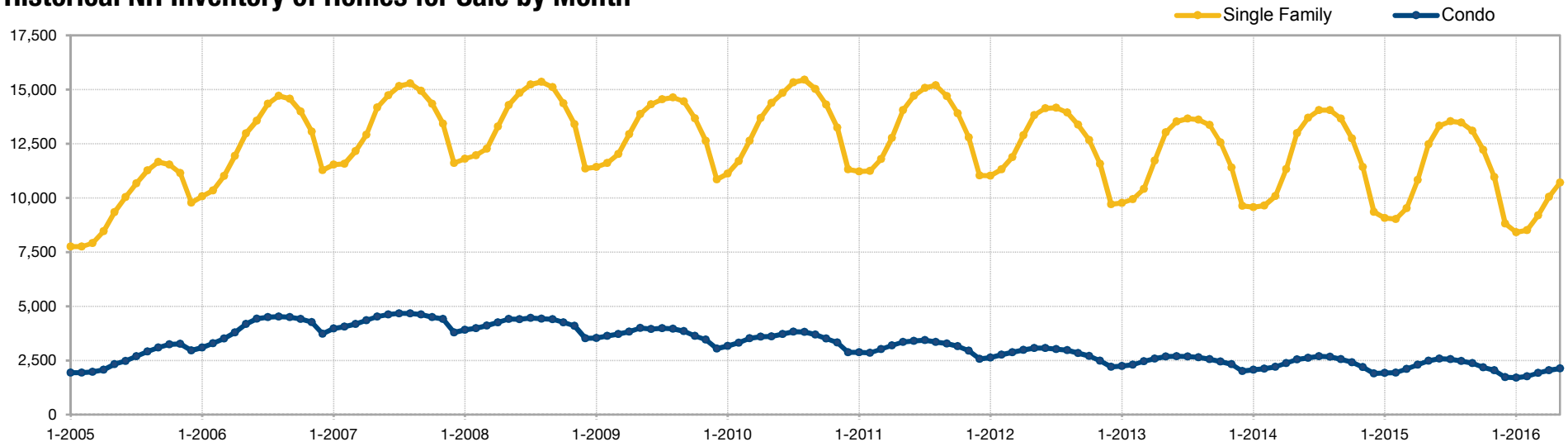


May



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	13,323	-2.8%	2,578	-1.8%
Jul-2015	13,536	-3.6%	2,560	-5.0%
Aug-2015	13,473	-4.1%	2,475	-7.4%
Sep-2015	13,092	-4.2%	2,379	-7.1%
Oct-2015	12,221	-4.1%	2,184	-9.6%
Nov-2015	10,960	-4.1%	2,047	-6.7%
Dec-2015	8,818	-5.7%	1,728	-9.1%
Jan-2016	8,408	-7.4%	1,707	-11.4%
Feb-2016	8,510	-5.7%	1,763	-8.9%
Mar-2016	9,192	-3.5%	1,927	-8.4%
Apr-2016	10,043	-7.2%	2,045	-11.2%
<b>May-2016</b>	<b>10,710</b>	<b>-14.1%</b>	<b>2,128</b>	<b>-14.5%</b>
12-Month Avg	11,024	-5.4%	2,127	-8.3%

## Historical NH Inventory of Homes for Sale by Month



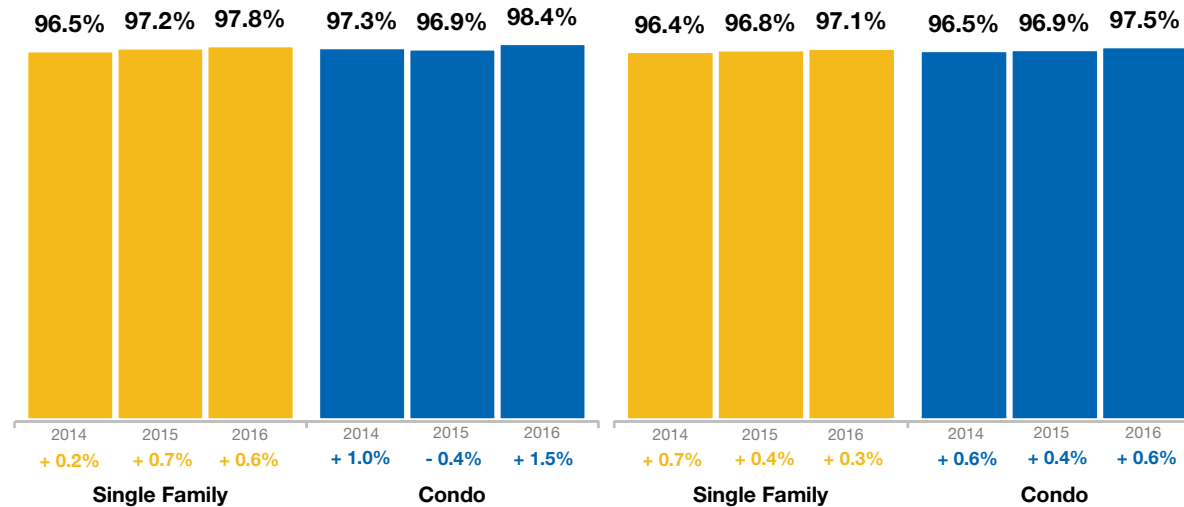
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## May

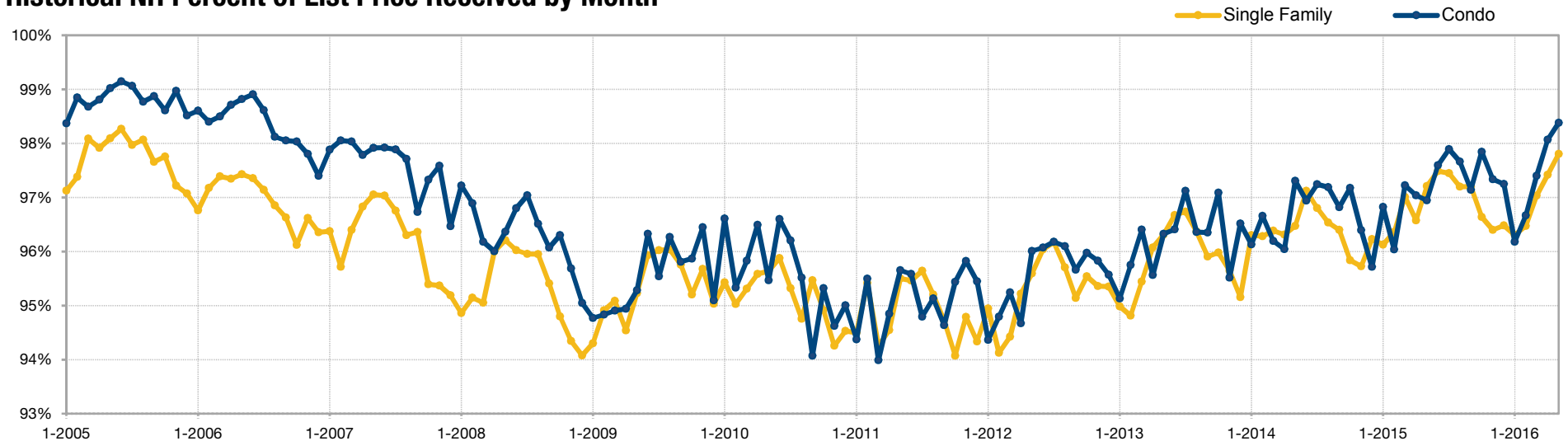
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	97.5%	+0.4%	97.6%	+0.7%
Jul-2015	97.5%	+0.7%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.3%	+1.7%
Jan-2016	96.3%	+0.2%	96.2%	-0.6%
Feb-2016	96.5%	+0.1%	96.7%	+0.7%
Mar-2016	97.0%	0.0%	97.4%	+0.2%
Apr-2016	97.4%	+0.8%	98.1%	+1.1%
<b>May-2016</b>	<b>97.8%</b>	<b>+0.6%</b>	<b>98.4%</b>	<b>+1.5%</b>
12-Month Avg*	97.1%	+0.6%	97.5%	+0.7%

\* Pct. of List Price Received for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month

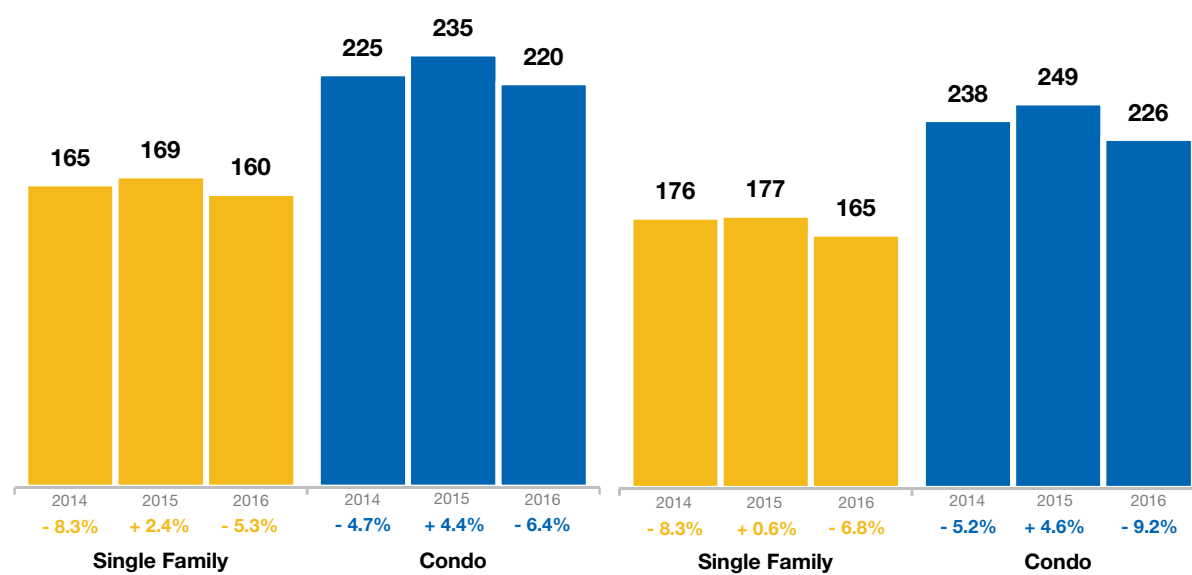


# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

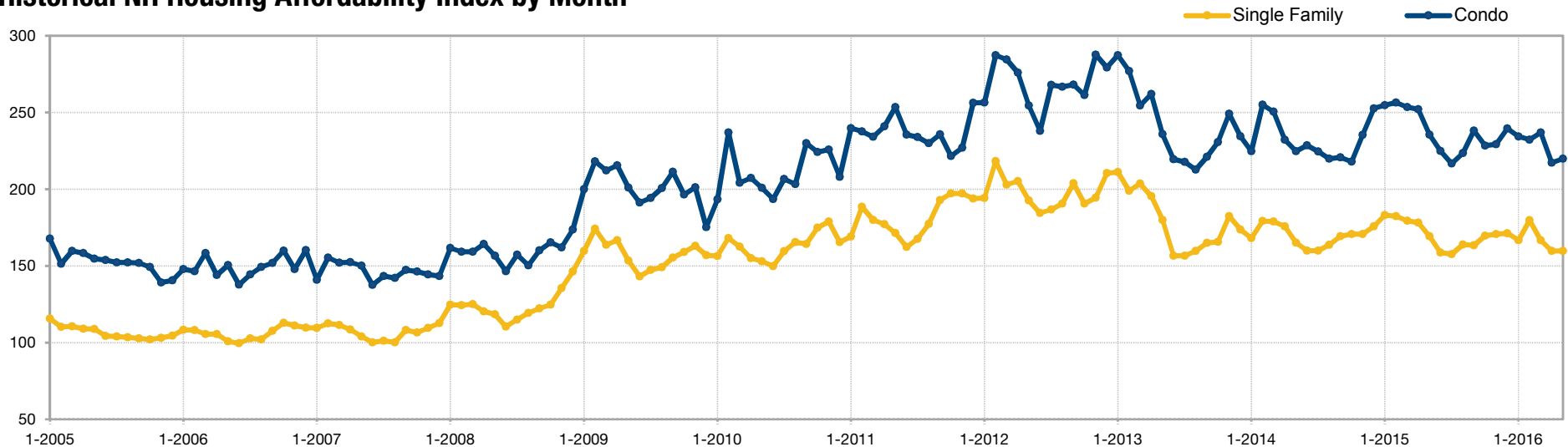
## May



## Year to Date

Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jun-2015	159	-0.6%	225	-1.7%
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
Jan-2016	167	-8.7%	234	-8.2%
Feb-2016	180	-1.1%	232	-9.4%
Mar-2016	167	-6.7%	237	-6.3%
Apr-2016	160	-10.1%	217	-13.9%
<b>May-2016</b>	<b>160</b>	<b>-5.3%</b>	<b>220</b>	<b>-6.4%</b>
12-Month Avg*	166	-6.9%	172	-7.4%

## Historical NH Housing Affordability Index by Month



\* Affordability Index for all properties from June 2015 through May 2016. This is not the average of the individual figures above.

# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	5-2015	5-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		1,898	<b>2,113</b>	+ 11.3%	6,309	<b>7,495</b>	+ 18.8%
<b>Median Sales Price</b>		\$220,000	<b>\$228,000</b>	+ 3.6%	\$210,000	<b>\$218,000</b>	+ 3.8%
<b>\$ Volume of Closed Sales (in millions)</b>		\$472.4	<b>\$549.4</b>	+ 16.3%	\$1,510.3	<b>\$1,852.5</b>	+ 22.7%
<b>Days on Market</b>		93	<b>77</b>	- 17.2%	105	<b>92</b>	- 12.4%
<b>Pending Sales</b>		2,009	<b>2,209</b>	+ 10.0%	7,054	<b>8,176</b>	+ 15.9%
<b>Months Supply</b>		9.7	<b>7.1</b>	- 26.8%	--	--	--
<b>New Listings</b>		4,518	<b>3,779</b>	- 16.4%	14,457	<b>14,232</b>	- 1.6%
<b>Homes for Sale</b>		15,578	<b>13,258</b>	- 14.9%	--	--	--
<b>Pct. of List Price Received</b>		96.8%	<b>97.7%</b>	+ 0.9%	96.4%	<b>97.0%</b>	+ 0.6%
<b>Affordability Index</b>		187	<b>173</b>	- 7.6%	196	<b>181</b>	- 7.7%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -
<b>Belknap</b>	87	105	+ 20.7%	\$199,500	\$210,500	+ 5.5%	\$27.1	\$30.5	+ 12.5%	129	99	- 23.3%	95	109	+ 14.7%
Belknap Year-to-Date	265	362	+ 36.6%	\$200,000	\$202,000	+ 1.0%	\$78.6	\$107.4	+ 36.6%	139	113	- 18.7%	292	379	+ 29.8%
<b>Carroll</b>	69	85	+ 23.2%	\$180,000	\$200,000	+ 11.1%	\$17.0	\$25.0	+ 47.1%	177	137	- 22.6%	71	87	+ 22.5%
Carroll Year-to-Date	275	333	+ 21.1%	\$190,000	\$202,500	+ 6.6%	\$67.4	\$99.2	+ 47.2%	159	156	- 1.9%	289	340	+ 17.6%
<b>Cheshire</b>	72	79	+ 9.7%	\$174,450	\$175,500	+ 0.6%	\$13.8	\$14.8	+ 7.2%	116	98	- 15.5%	61	72	+ 18.0%
Cheshire Year-to-Date	271	289	+ 6.6%	\$165,000	\$172,700	+ 4.7%	\$51.1	\$53.5	+ 4.7%	130	138	+ 6.2%	269	308	+ 14.5%
<b>Coos</b>	42	38	- 9.5%	\$85,000	\$106,500	+ 25.3%	\$3.9	\$4.1	+ 5.1%	190	162	- 14.7%	40	37	- 7.5%
Coos Year-to-Date	152	152	0.0%	\$81,000	\$79,000	- 2.5%	\$14.8	\$14.7	- 0.7%	190	166	- 12.6%	154	148	- 3.9%
<b>Grafton</b>	99	104	+ 5.1%	\$212,000	\$217,450	+ 2.6%	\$28.7	\$29.5	+ 2.8%	121	90	- 25.6%	92	106	+ 15.2%
Grafton Year-to-Date	316	333	+ 5.4%	\$179,950	\$190,000	+ 5.6%	\$81.8	\$83.9	+ 2.6%	149	123	- 17.4%	334	354	+ 6.0%
<b>Hillsborough</b>	362	415	+ 14.6%	\$249,900	\$255,000	+ 2.0%	\$95.6	\$115.1	+ 20.4%	68	63	- 7.4%	424	438	+ 3.3%
Hillsborough Year-to-Date	1,196	1,526	+ 27.6%	\$241,500	\$249,250	+ 3.2%	\$318.8	\$412.2	+ 29.3%	76	70	- 7.9%	1,381	1,680	+ 21.7%
<b>Merrimack</b>	150	185	+ 23.3%	\$221,000	\$212,000	- 4.1%	\$36.9	\$44.9	+ 21.7%	103	68	- 34.0%	170	188	+ 10.6%
Merrimack Year-to-Date	515	597	+ 15.9%	\$201,225	\$210,000	+ 4.4%	\$114.2	\$138.1	+ 20.9%	111	92	- 17.1%	564	656	+ 16.3%
<b>Rockingham</b>	370	404	+ 9.2%	\$304,950	\$325,000	+ 6.6%	\$126.7	\$150.2	+ 18.5%	75	63	- 16.0%	377	434	+ 15.1%
Rockingham Year-to-Date	1,160	1,344	+ 15.9%	\$299,900	\$307,500	+ 2.5%	\$397.1	\$469.7	+ 18.3%	87	78	- 10.3%	1,324	1,464	+ 10.6%
<b>Strafford</b>	107	174	+ 62.6%	\$245,000	\$229,950	- 6.1%	\$29.5	\$42.9	+ 45.4%	82	71	- 13.4%	137	172	+ 25.5%
Strafford Year-to-Date	406	553	+ 36.2%	\$215,000	\$218,805	+ 1.8%	\$95.7	\$130.5	+ 36.4%	98	92	- 6.1%	482	606	+ 25.7%
<b>Sullivan</b>	50	51	+ 2.0%	\$158,000	\$157,950	- 0.0%	\$11.2	\$9.1	- 18.8%	133	162	+ 21.8%	42	43	+ 2.4%
Sullivan Year-to-Date	147	178	+ 21.1%	\$155,000	\$148,000	- 4.5%	\$30.4	\$32.5	+ 6.9%	147	153	+ 4.1%	159	194	+ 22.0%
<b>Entire State</b>	1,408	1,640	+ 16.5%	\$242,500	\$246,250	+ 1.5%	\$390.4	\$466.2	+ 19.4%	96	79	- 17.7%	1,509	1,686	+ 11.7%
Entire State Year-to-Date	4,703	5,667	+ 20.5%	\$232,500	\$239,000	+ 2.8%	\$1,249.8	\$1,541.5	+ 23.3%	107	96	- 10.3%	5,248	6,129	+ 16.8%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -	5-2015	5-2016	+ / -
<b>Belknap</b>	28	23	- 17.9%	\$157,000	\$137,000	- 12.7%	\$5.5	\$3.2	- 41.8%	80	67	- 16.3%	31	18	- 41.9%
Belknap Year-to-Date	67	93	+ 38.8%	\$152,000	\$132,500	- 12.8%	\$13.1	\$15.1	+ 15.3%	126	99	- 21.4%	74	91	+ 23.0%
<b>Carroll</b>	24	17	- 29.2%	\$194,450	\$164,500	- 15.4%	\$5.1	\$3.6	- 29.4%	122	127	+ 4.1%	25	20	- 20.0%
Carroll Year-to-Date	77	83	+ 7.8%	\$177,000	\$167,000	- 5.6%	\$15.0	\$15.4	+ 2.7%	133	135	+ 1.5%	80	86	+ 7.5%
<b>Cheshire</b>	6	6	0.0%	\$152,335	\$145,000	- 4.8%	\$0.9	\$0.9	0.0%	177	108	- 39.0%	5	7	+ 40.0%
Cheshire Year-to-Date	25	11	- 56.0%	\$139,400	\$119,000	- 14.6%	\$3.4	\$1.4	- 58.8%	154	89	- 42.2%	26	14	- 46.2%
<b>Coos</b>	7	8	+ 14.3%	\$355,000	\$292,000	- 17.7%	\$3.1	\$2.4	- 22.6%	173	169	- 2.3%	7	8	+ 14.3%
Coos Year-to-Date	7	8	+ 14.3%	\$355,000	\$292,000	- 17.7%	\$3.1	\$2.4	- 22.6%	173	169	- 2.3%	7	8	+ 14.3%
<b>Grafton</b>	46	29	- 37.0%	\$168,950	\$166,000	- 1.7%	\$8.9	\$5.2	- 41.6%	152	167	+ 9.9%	42	32	- 23.8%
Grafton Year-to-Date	131	133	+ 1.5%	\$160,000	\$158,500	- 0.9%	\$24.6	\$23.1	- 6.1%	183	168	- 8.2%	131	144	+ 9.9%
<b>Hillsborough</b>	115	129	+ 12.2%	\$160,000	\$166,000	+ 3.8%	\$20.2	\$24.3	+ 20.3%	47	42	- 10.6%	109	137	+ 25.7%
Hillsborough Year-to-Date	389	473	+ 21.6%	\$156,000	\$168,000	+ 7.7%	\$69.1	\$91.1	+ 31.8%	68	53	- 22.1%	456	540	+ 18.4%
<b>Merrimack</b>	21	23	+ 9.5%	\$163,500	\$170,000	+ 4.0%	\$3.1	\$4.0	+ 29.0%	65	67	+ 3.1%	26	22	- 15.4%
Merrimack Year-to-Date	84	99	+ 17.9%	\$161,750	\$152,900	- 5.5%	\$13.3	\$15.3	+ 15.0%	106	91	- 14.2%	94	99	+ 5.3%
<b>Rockingham</b>	115	131	+ 13.9%	\$195,000	\$215,000	+ 10.3%	\$27.9	\$32.8	+ 17.6%	75	68	- 9.3%	130	157	+ 20.8%
Rockingham Year-to-Date	406	478	+ 17.7%	\$185,600	\$204,950	+ 10.4%	\$92.1	\$116.0	+ 26.0%	82	68	- 17.1%	490	557	+ 13.7%
<b>Strafford</b>	16	23	+ 43.8%	\$139,500	\$148,000	+ 6.1%	\$2.4	\$3.7	+ 54.2%	65	76	+ 16.9%	22	35	+ 59.1%
Strafford Year-to-Date	57	61	+ 7.0%	\$133,000	\$148,000	+ 11.3%	\$8.2	\$9.9	+ 20.7%	76	73	- 3.9%	66	75	+ 13.6%
<b>Sullivan</b>	0	1	--	\$0	\$116,000	--	\$0.0	\$0.1	--	0	47	--	0	2	--
Sullivan Year-to-Date	0	9	--	\$0	\$115,000	--	\$0.0	\$1.1	--	0	132	--	11	10	- 9.1%
<b>Entire State</b>	376	383	+ 1.9%	\$174,450	\$179,000	+ 2.6%	\$76.0	\$78.2	+ 2.9%	81	70	- 13.6%	395	431	+ 9.1%
Entire State Year-to-Date	1,255	1,448	+ 15.4%	\$164,900	\$174,000	+ 5.5%	\$243.5	\$290.8	+ 19.4%	98	81	- 17.3%	1,435	1,624	+ 13.2%