



NH Monthly Indicators

June 2016

Halfway through 2016, residential real estate markets are performing as predicted at the beginning of the year. Sales and prices have been going up in most areas, while the number of homes for sale and total months' supply of inventory have been going down. Meanwhile, many sellers have been getting a higher percentage of their asking price, and supply continues to struggle to meet demand. The message may be repetitive, but it is largely positive.

New Listings were down 16.2 percent for single family homes and 4.6 percent for condo properties. Pending Sales increased 7.0 percent for single family homes and 14.4 percent for condo properties.

The Median Sales Price was up 0.3 percent to \$255,000 for single family homes and 2.0 percent to \$183,000 for condo properties. Months Supply of Inventory decreased 29.0 percent for single family units and 28.4 percent for condo units.

The national unemployment rate recently dropped 0.3 percent to 4.7 percent, but some states felt more of a pinch in their own figures. Similarly, the low inventory situation is showing signs of strain in markets where there are few homes for purchase. With an interest rate increase still in the cards this year, combined with the American political landscape and global economic events, a cooldown could occur by winter. Presently, however, summery growth prevails as many locales are reaching near-record prices not seen in more than a decade.

Monthly Snapshot

+ 7.9%

One-Year Change in
Single Family
Closed Sales

+ 0.3%

One-Year Change in
Single Family
Median Sales Price

+ 8.0%

One-Year Change in
Single Family
Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	6-2015	6-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,820	1,964	+ 7.9%	6,523	7,636	+ 17.1%
Median Sales Price		\$254,273	\$255,000	+ 0.3%	\$239,425	\$242,200	+ 1.2%
\$ Volume of Closed Sales (in millions)		\$528.8	\$571.0	+ 8.0%	\$1,778.6	\$2,113.4	+ 18.8%
Days on Market		76	74	- 2.6%	98	90	- 8.2%
Pending Sales		1,763	1,886	+ 7.0%	7,004	8,002	+ 14.2%
Months Supply		10.7	7.6	- 29.0%	--	--	--
New Listings		3,221	2,698	- 16.2%	14,578	13,756	- 5.6%
Homes for Sale		13,191	10,763	- 18.4%	--	--	--
Pct. of List Price Received		97.5%	98.0%	+ 0.5%	97.0%	97.3%	+ 0.3%
Affordability Index		159	157	- 1.3%	169	165	- 2.4%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



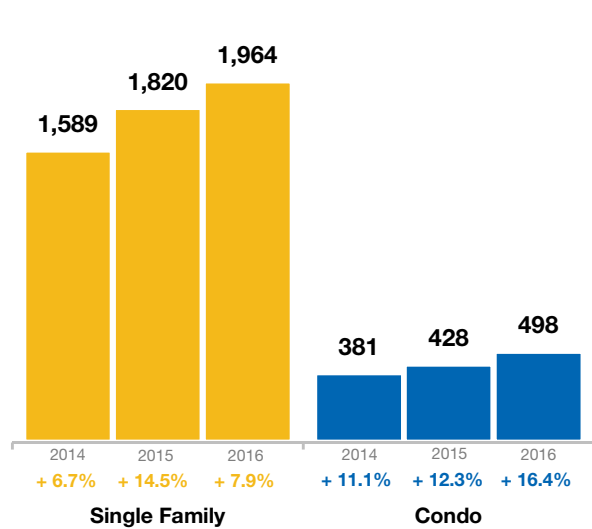
Key Metrics	Historical Sparkbars	6-2015	6-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		428	498	+ 16.4%	1,683	1,952	+ 16.0%
Median Sales Price		\$179,450	\$183,000	+ 2.0%	\$168,500	\$175,500	+ 4.2%
\$ Volume of Closed Sales (in millions)		\$88.8	\$104.6	+ 17.8%	\$332.3	\$396.9	+ 19.4%
Days on Market		74	54	- 27.0%	92	74	- 19.6%
Pending Sales		417	477	+ 14.4%	1,852	2,104	+ 13.6%
Months Supply		8.1	5.8	- 28.4%	--	--	--
New Listings		636	607	- 4.6%	3,137	3,191	+ 1.7%
Homes for Sale		2,548	2,098	- 17.7%	--	--	--
Pct. of List Price Received		97.6%	98.0%	+ 0.4%	97.0%	97.6%	+ 0.6%
Affordability Index		225	219	- 2.7%	239	228	- 4.6%

NH Closed Sales

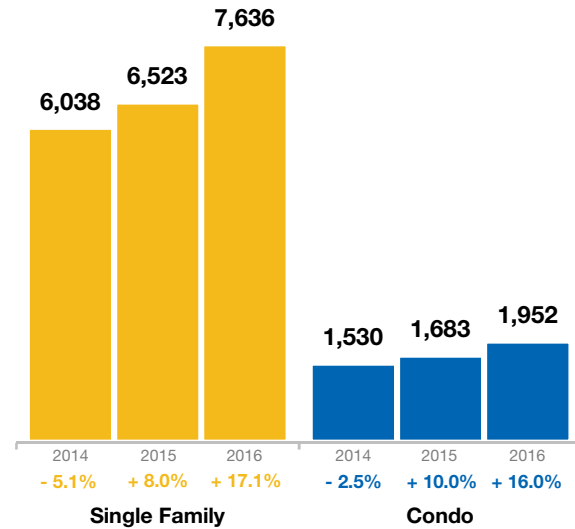
A count of the actual sales that closed in a given month.



June

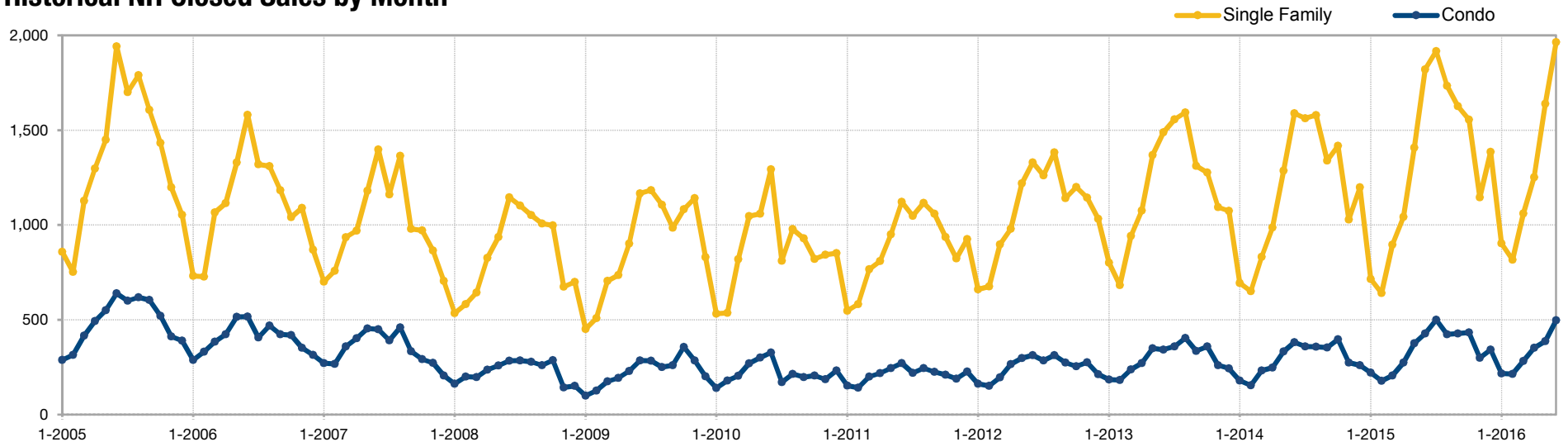


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	1,917	+22.6%	500	+38.9%
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,627	+21.5%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,385	+15.5%	342	+31.0%
Jan-2016	903	+26.3%	217	-1.8%
Feb-2016	817	+27.5%	215	+20.8%
Mar-2016	1,061	+18.4%	283	+37.4%
Apr-2016	1,252	+20.0%	352	+28.5%
May-2016	1,639	+16.4%	387	+2.9%
Jun-2016	1,964	+7.9%	498	+16.4%
12-Month Avg	1,417	+16.0%	365	+18.7%

Historical NH Closed Sales by Month

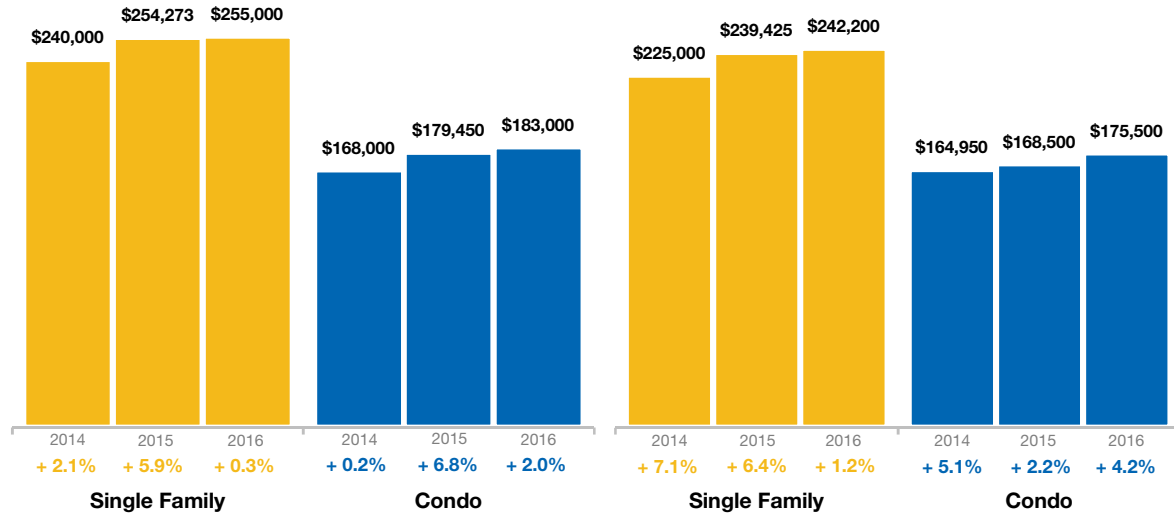


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



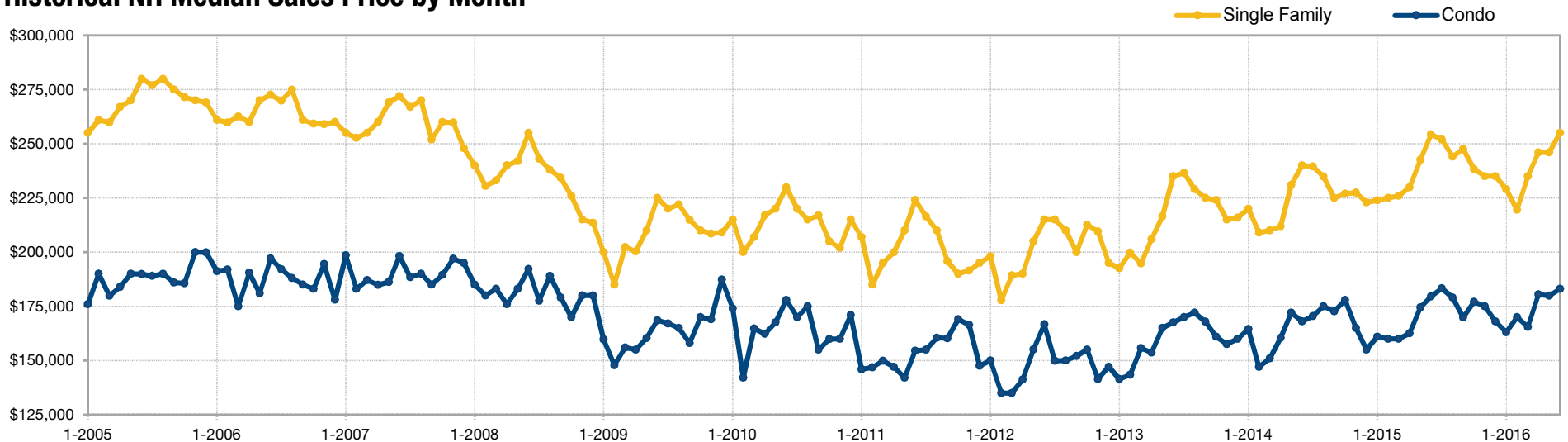
June



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	\$252,000	+5.2%	\$183,238	+7.5%
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
Jan-2016	\$229,000	+2.3%	\$163,000	+1.2%
Feb-2016	\$219,450	-2.5%	\$170,000	+6.3%
Mar-2016	\$235,000	+4.0%	\$165,500	+3.5%
Apr-2016	\$246,000	+7.0%	\$180,500	+11.1%
May-2016	\$246,000	+1.4%	\$179,900	+3.1%
Jun-2016	\$255,000	+0.3%	\$183,000	+2.0%
12-Month Avg*	\$242,900	+4.0%	\$175,000	+3.0%

* Median Sales Price for all properties from July 2015 through June 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

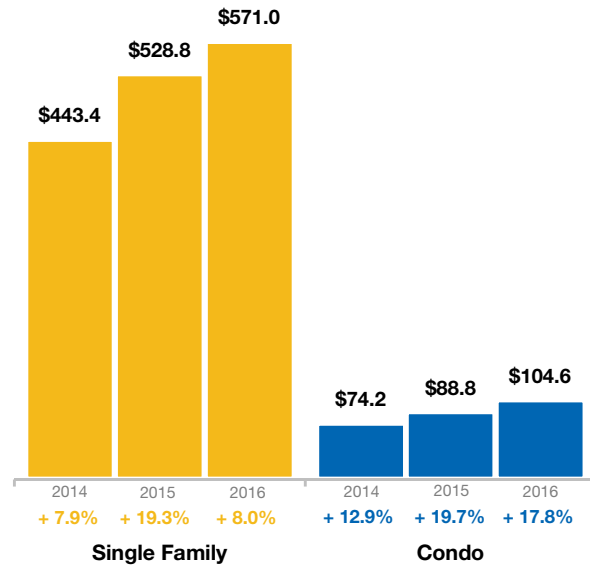


NH \$ Volume of Closed Sales

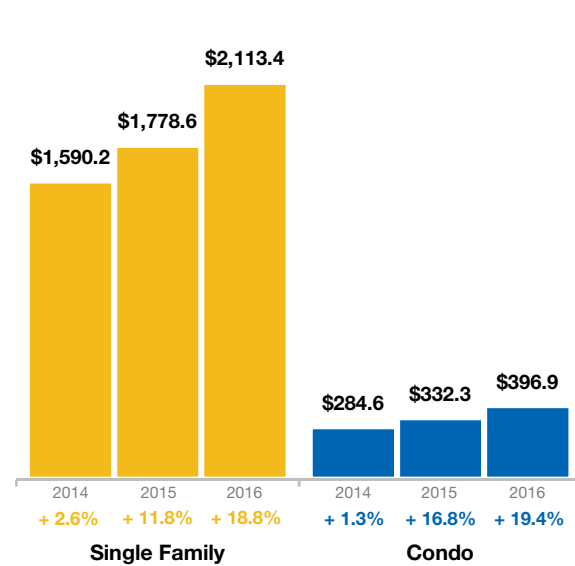
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



June



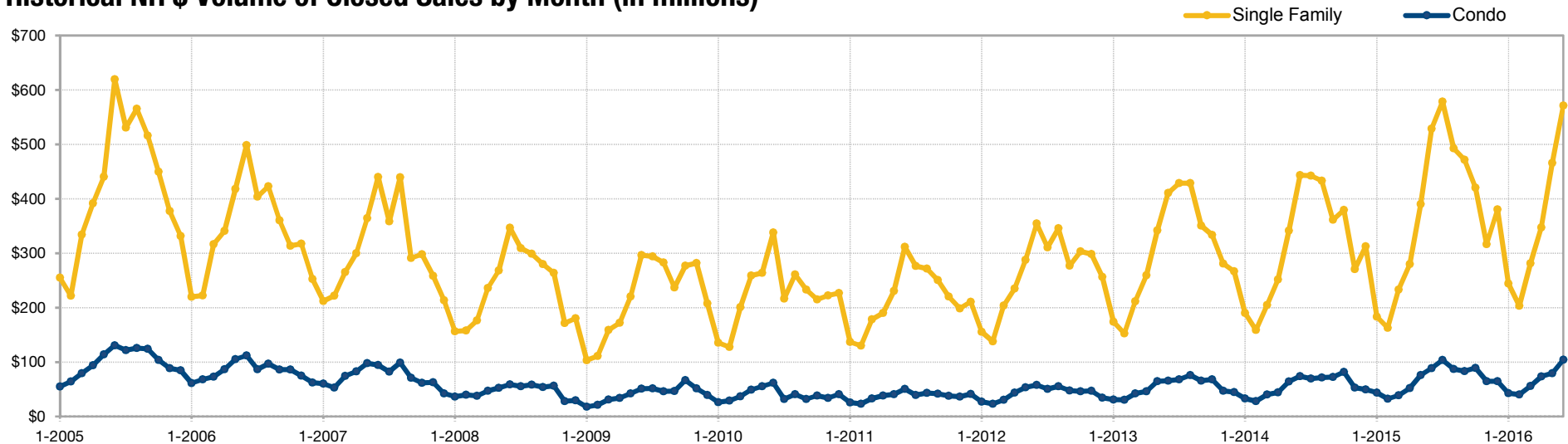
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	\$578.5	+30.8%	\$103.6	+48.4%
Aug-2015	\$492.5	+13.8%	\$87.2	+21.6%
Sep-2015	\$471.7	+30.6%	\$83.2	+14.8%
Oct-2015	\$420.5	+10.9%	\$89.0	+8.9%
Nov-2015	\$316.7	+17.1%	\$65.0	+22.4%
Dec-2015	\$380.4	+21.6%	\$65.0	+31.0%
Jan-2016	\$244.5	+33.3%	\$43.0	-1.4%
Feb-2016	\$203.4	+24.9%	\$40.2	+23.7%
Mar-2016	\$281.3	+20.6%	\$56.2	+43.4%
Apr-2016	\$347.5	+24.2%	\$73.7	+41.5%
May-2016	\$465.7	+19.3%	\$79.2	+4.2%
Jun-2016	\$571.0	+8.0%	\$104.6	+17.8%
12-Month Avg*	\$397.8	+20.0%	\$74.2	+21.8%

* \$ Volume of Closed Sales (in millions) for all properties from July 2015 through June 2016. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

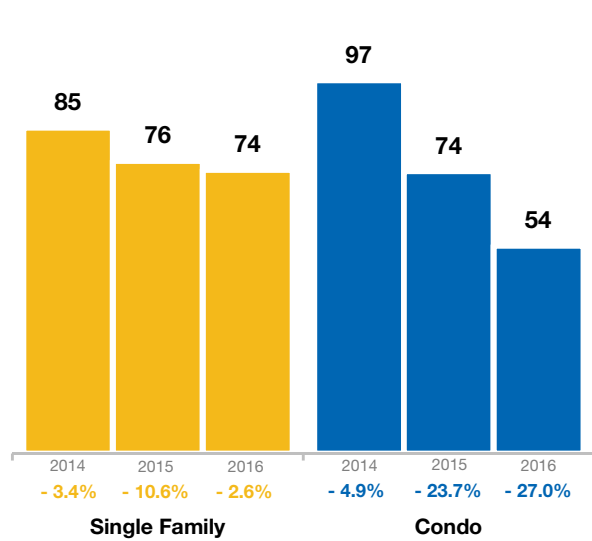


NH Days on Market

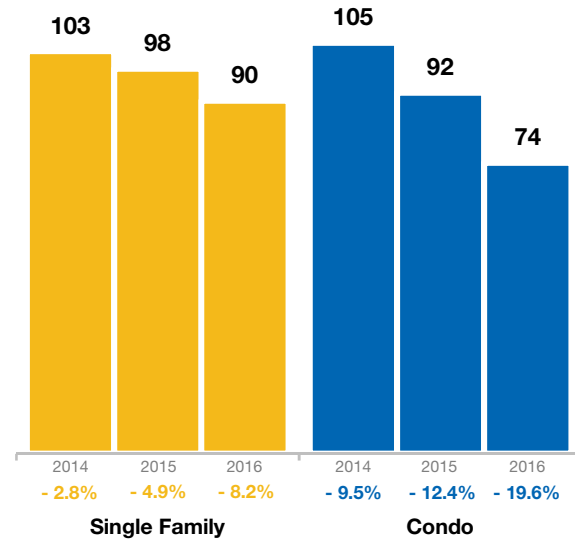
Average number of days between when a property is listed and when an offer is accepted in a given month.



June



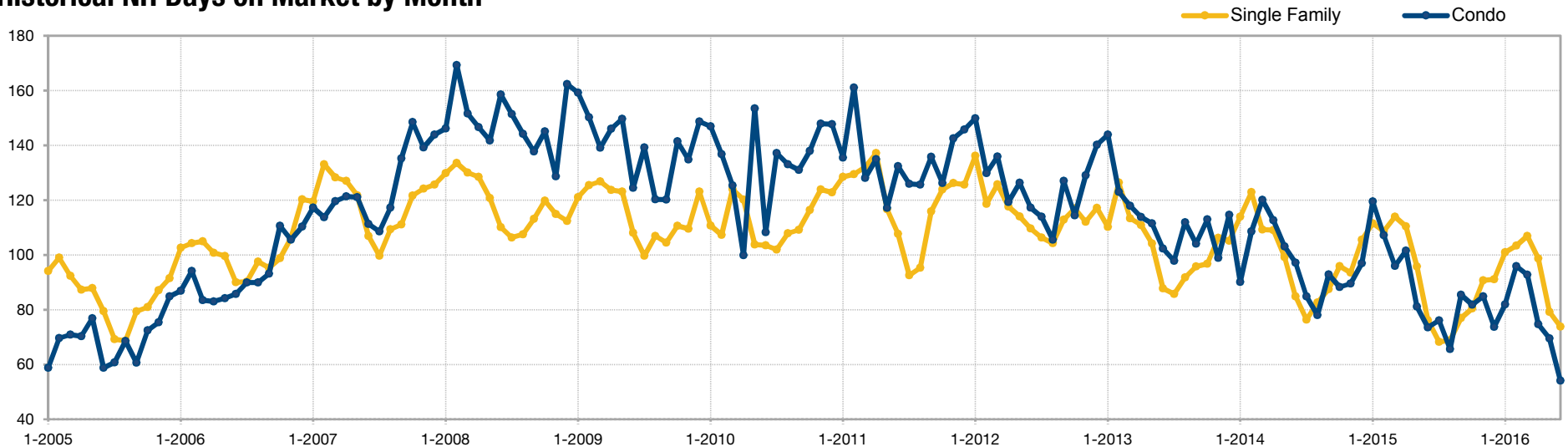
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	68	-10.5%	76	-10.6%
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
Jan-2016	101	-9.8%	82	-31.7%
Feb-2016	103	-5.5%	96	-10.3%
Mar-2016	107	-6.1%	93	-3.1%
Apr-2016	99	-10.0%	75	-26.5%
May-2016	79	-17.7%	70	-13.6%
Jun-2016	74	-2.6%	54	-27.0%
12-Month Avg*	83	-10.5%	76	-15.2%

* Days on Market for all properties from July 2015 through June 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

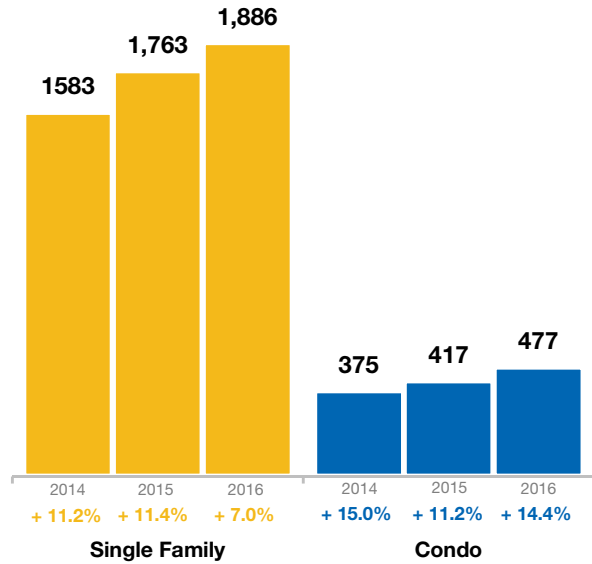


NH Pending Sales

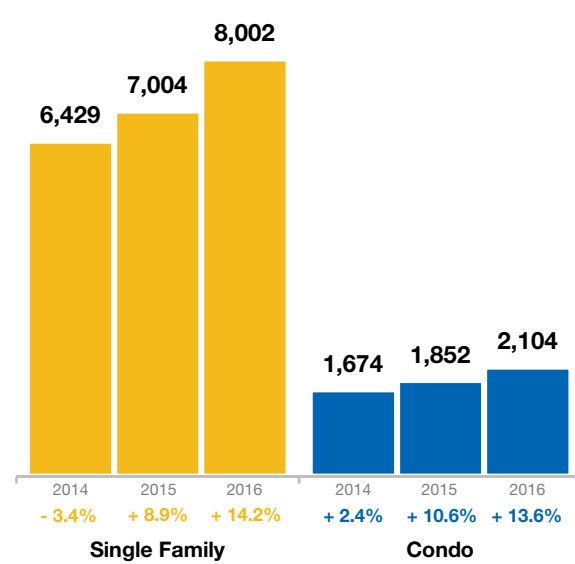
A count of the properties on which offers have been accepted in a given month.



June

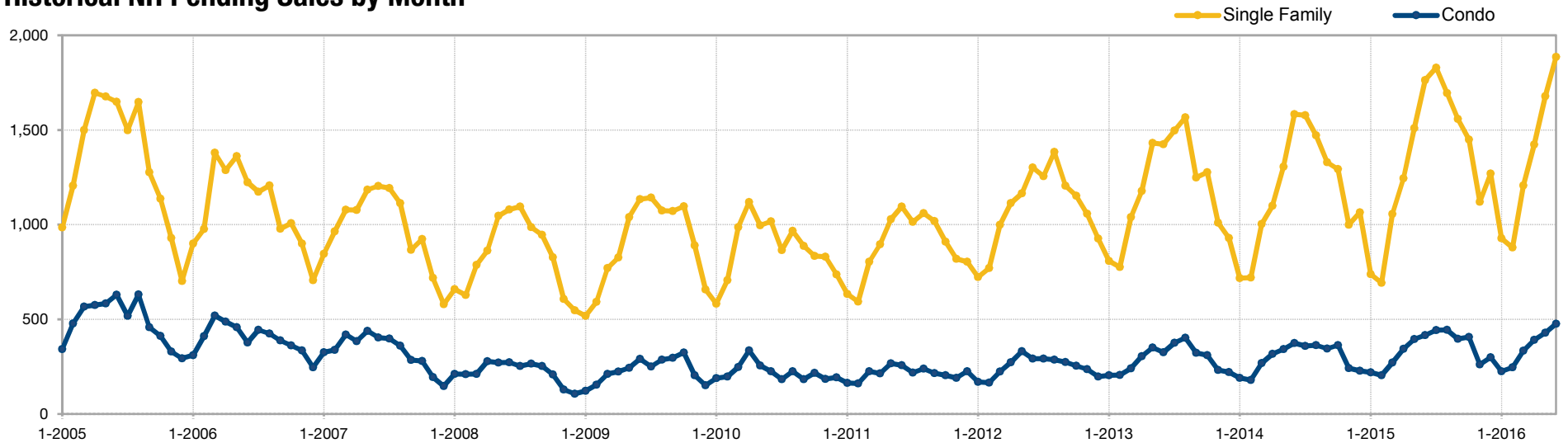


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	1,829	+16.0%	443	+23.1%
Aug-2015	1,695	+15.1%	445	+22.3%
Sep-2015	1,558	+17.2%	397	+14.7%
Oct-2015	1,449	+12.0%	407	+12.1%
Nov-2015	1,120	+12.1%	262	+8.3%
Dec-2015	1,270	+19.2%	300	+31.6%
Jan-2016	928	+25.7%	226	+2.7%
Feb-2016	880	+27.0%	246	+20.0%
Mar-2016	1,207	+14.3%	334	+23.2%
Apr-2016	1,423	+14.3%	392	+14.0%
May-2016	1,678	+11.2%	429	+8.6%
Jun-2016	1,886	+7.0%	477	+14.4%
12-Month Avg	1,410	+14.8%	363	+16.1%

Historical NH Pending Sales by Month

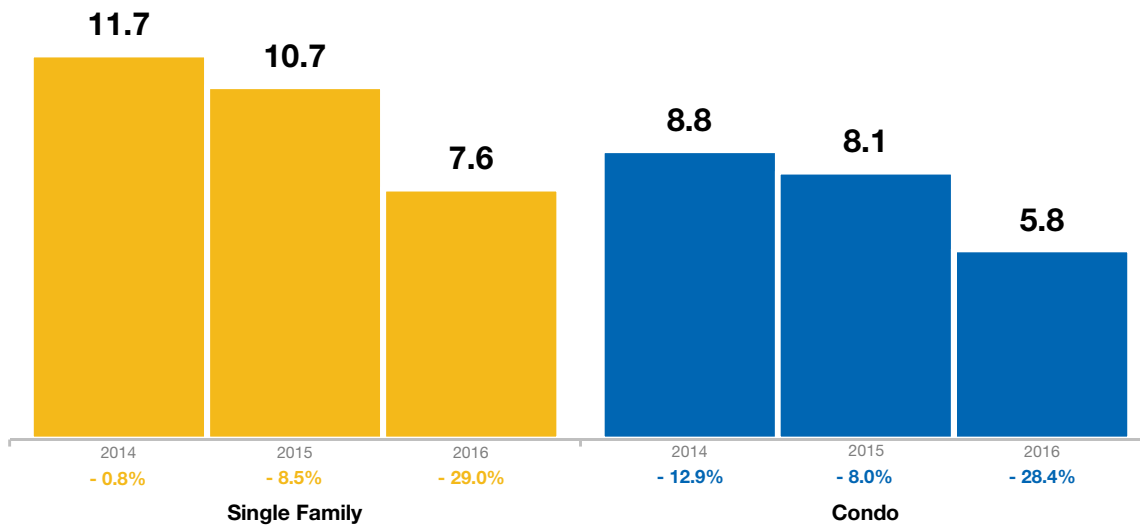


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



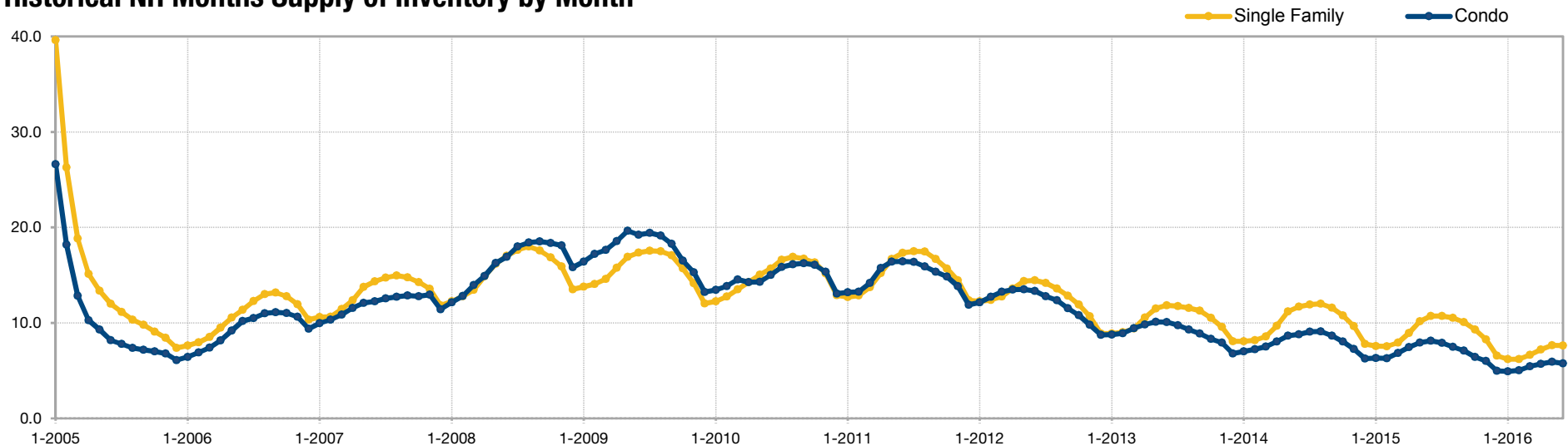
June



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	10.7	-10.1%	7.9	-13.2%
Aug-2015	10.5	-12.5%	7.5	-17.6%
Sep-2015	10.1	-12.9%	7.1	-18.4%
Oct-2015	9.3	-13.9%	6.4	-20.0%
Nov-2015	8.3	-14.4%	6.0	-17.8%
Dec-2015	6.6	-15.4%	5.0	-20.6%
Jan-2016	6.2	-18.4%	4.9	-22.2%
Feb-2016	6.2	-17.3%	5.1	-19.0%
Mar-2016	6.7	-15.2%	5.4	-20.6%
Apr-2016	7.2	-19.1%	5.7	-24.0%
May-2016	7.7	-24.5%	5.9	-26.3%
Jun-2016	7.6	-29.0%	5.8	-28.4%
12-Month Avg*	8.1	-16.8%	6.1	-20.4%

* Months Supply for all properties from July 2015 through June 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

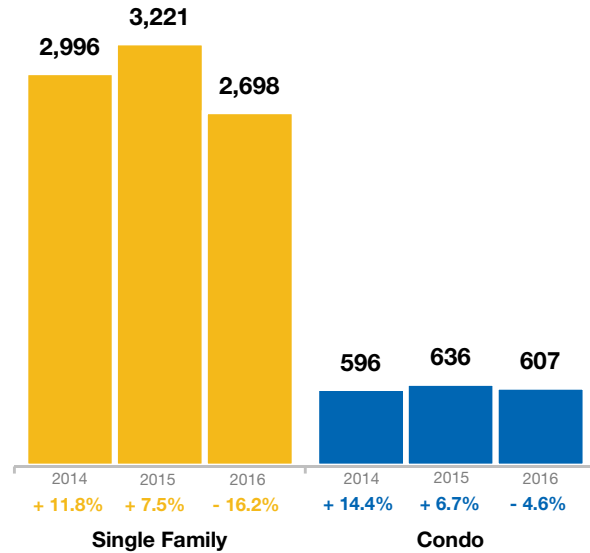


NH New Listings

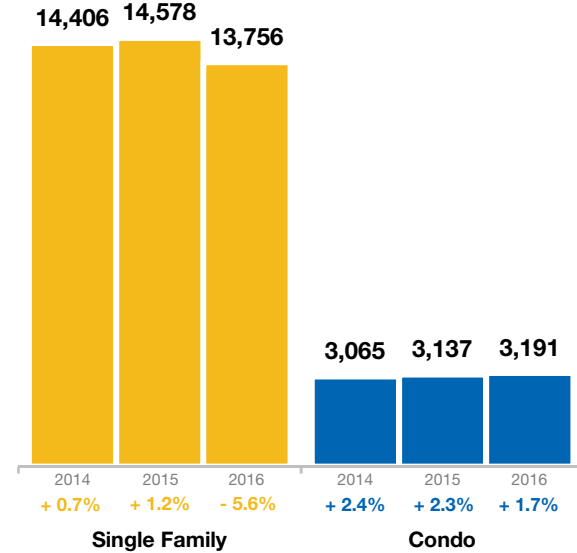
A count of the properties that have been newly listed on the market in a given month.



June

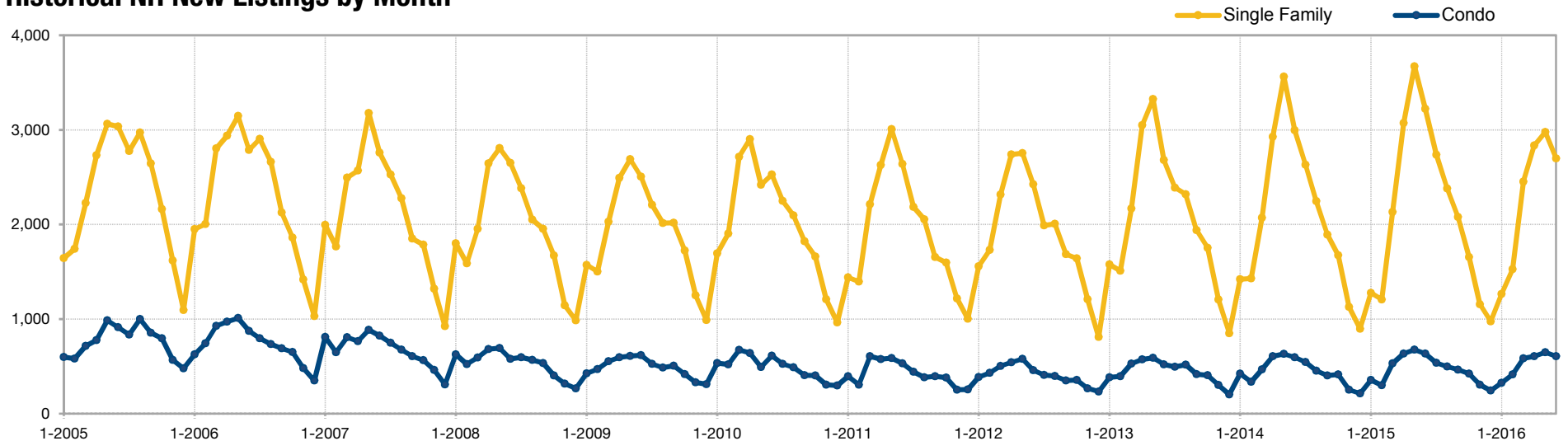


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	2,736	+4.0%	537	-1.8%
Aug-2015	2,381	+6.0%	498	+9.9%
Sep-2015	2,078	+9.8%	464	+14.9%
Oct-2015	1,656	-1.1%	423	+2.2%
Nov-2015	1,157	+2.5%	305	+20.6%
Dec-2015	976	+8.8%	245	+15.0%
Jan-2016	1,266	-0.7%	325	-9.0%
Feb-2016	1,528	+26.7%	416	+38.7%
Mar-2016	2,452	+15.0%	586	+9.9%
Apr-2016	2,836	-7.7%	608	-4.1%
May-2016	2,976	-19.0%	649	-4.1%
Jun-2016	2,698	-16.2%	607	-4.6%
12-Month Avg	2,087	-1.2%	452	+4.5%

Historical NH New Listings by Month

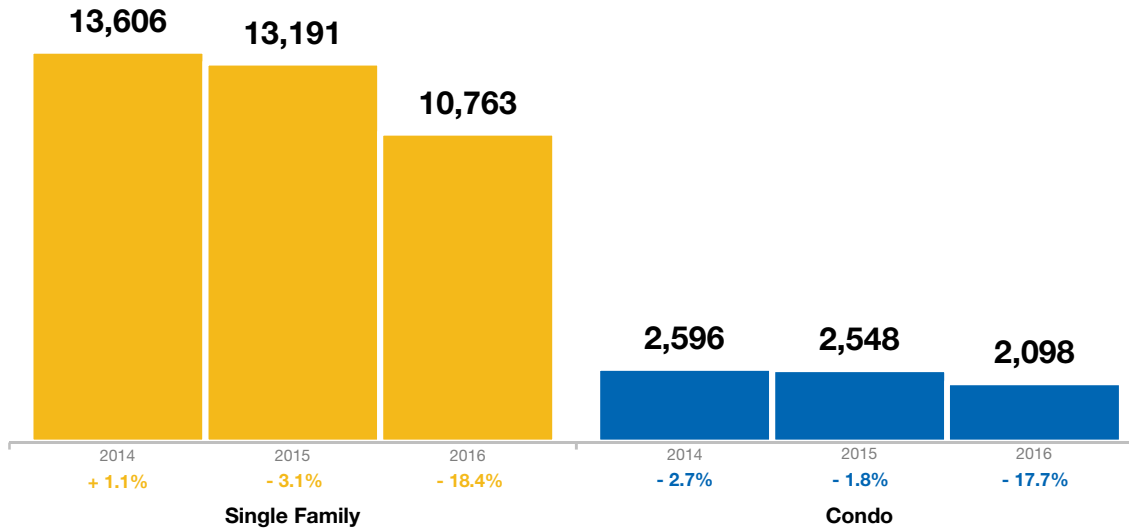


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

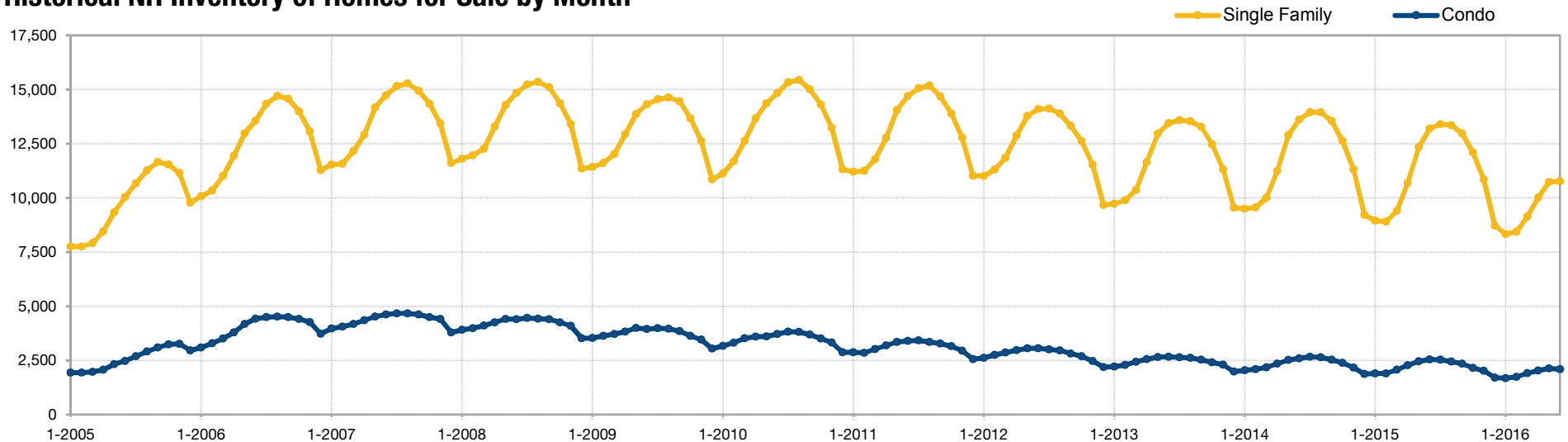


June



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	13,406	-3.9%	2,531	-5.1%
Aug-2015	13,351	-4.3%	2,446	-7.5%
Sep-2015	12,971	-4.3%	2,350	-7.2%
Oct-2015	12,103	-4.2%	2,157	-9.6%
Nov-2015	10,854	-4.1%	2,020	-6.7%
Dec-2015	8,720	-5.5%	1,702	-9.0%
Jan-2016	8,324	-7.0%	1,686	-11.1%
Feb-2016	8,432	-5.2%	1,748	-8.3%
Mar-2016	9,130	-2.9%	1,914	-7.7%
Apr-2016	10,006	-6.5%	2,032	-10.6%
May-2016	10,726	-13.1%	2,129	-13.5%
Jun-2016	10,763	-18.4%	2,098	-17.7%
12-Month Avg	10,732	-6.7%	2,068	-9.5%

Historical NH Inventory of Homes for Sale by Month



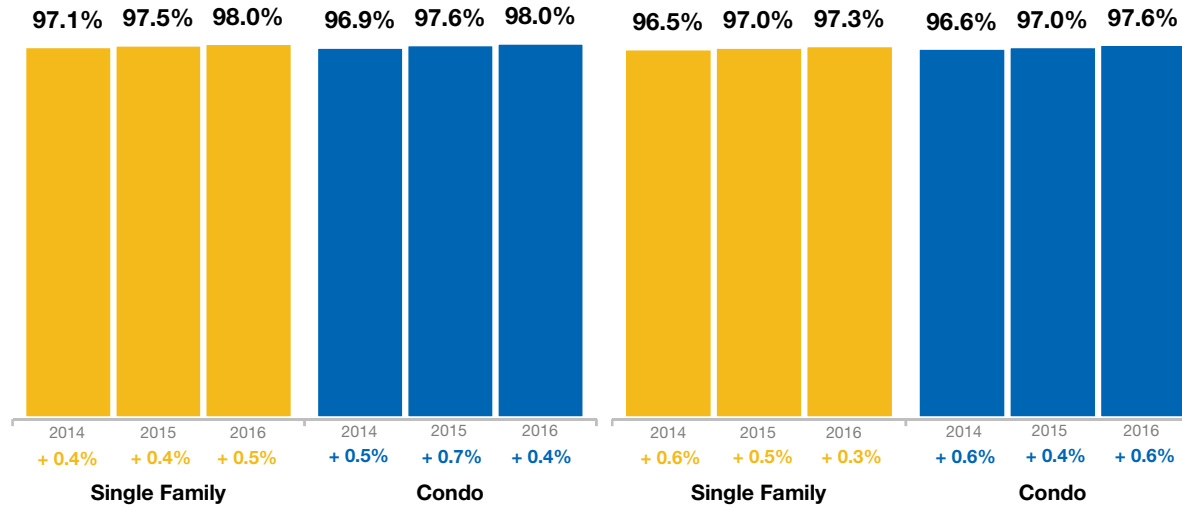
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

June

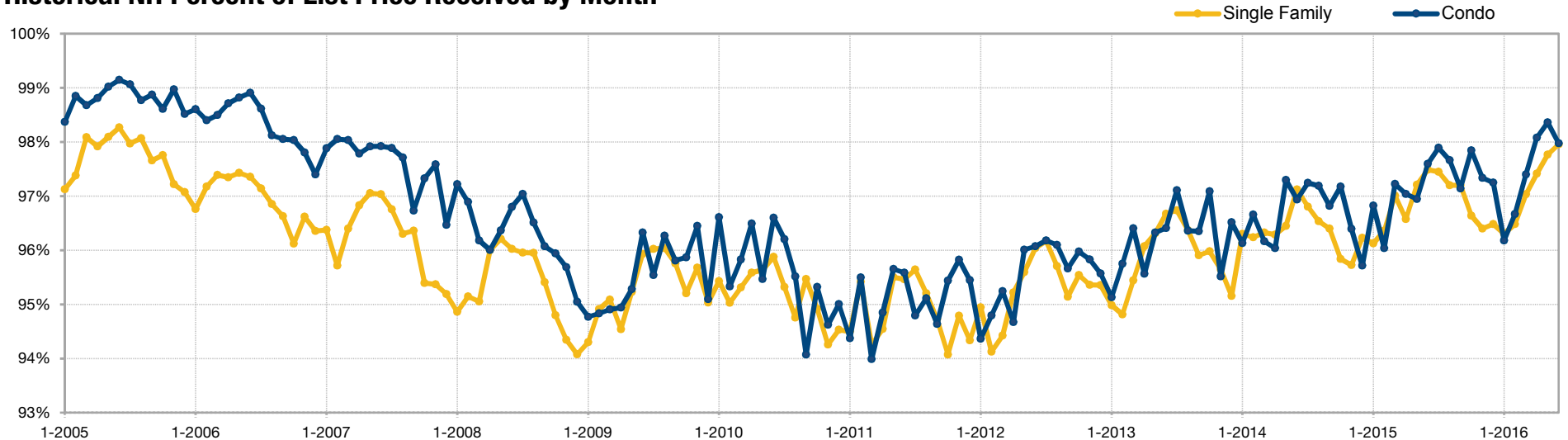
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	97.5%	+0.7%	97.9%	+0.7%
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.3%	+1.7%
Jan-2016	96.3%	+0.2%	96.2%	-0.6%
Feb-2016	96.5%	+0.1%	96.7%	+0.7%
Mar-2016	97.0%	0.0%	97.4%	+0.2%
Apr-2016	97.4%	+0.8%	98.1%	+1.1%
May-2016	97.8%	+0.6%	98.4%	+1.5%
Jun-2016	98.0%	+0.5%	98.0%	+0.4%
12-Month Avg*	97.1%	+0.6%	97.6%	+0.7%

* Pct. of List Price Received for all properties from July 2015 through June 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



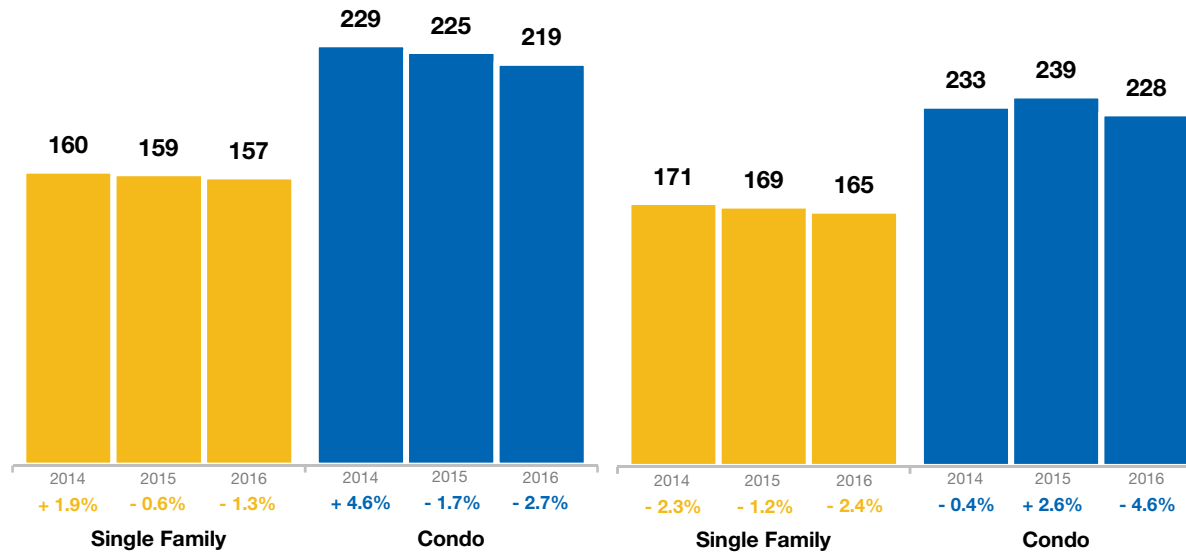
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

June

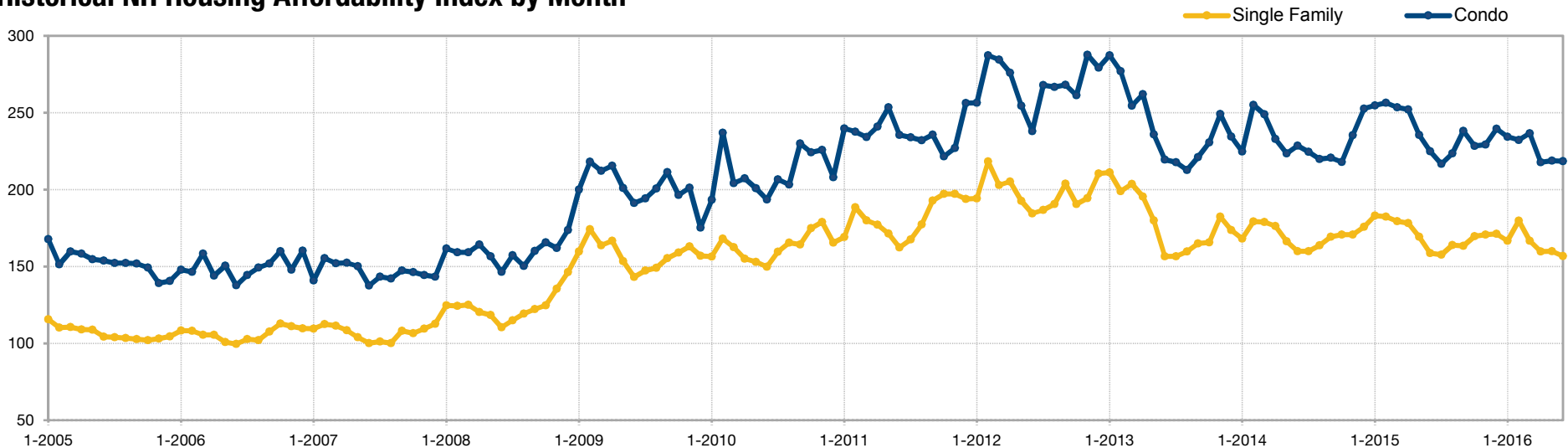
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jul-2015	158	-1.3%	217	-3.6%
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
Jan-2016	167	-8.7%	234	-8.2%
Feb-2016	180	-1.1%	232	-9.4%
Mar-2016	167	-6.7%	237	-6.3%
Apr-2016	160	-10.1%	218	-13.5%
May-2016	160	-5.3%	219	-6.8%
Jun-2016	157	-1.3%	219	-2.7%
12-Month Avg*	166	-8.6%	172	-7.7%

* Affordability Index for all properties from July 2015 through June 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	6-2015	6-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		2,364	2,593	+ 9.7%	8,673	10,099	+ 16.4%
Median Sales Price		\$236,000	\$234,950	- 0.4%	\$218,000	\$222,000	+ 1.8%
\$ Volume of Closed Sales (in millions)		\$624.7	\$683.1	+ 9.4%	\$2,135.0	\$2,537.9	+ 18.9%
Days on Market		77	70	- 9.1%	98	87	- 11.2%
Pending Sales		2,302	2,490	+ 8.2%	9,349	10,649	+ 13.9%
Months Supply		10.0	7.1	- 29.0%	--	--	--
New Listings		4,039	3,440	- 14.8%	18,484	17,631	- 4.6%
Homes for Sale		16,372	13,251	- 19.1%	--	--	--
Pct. of List Price Received		97.3%	97.8%	+ 0.5%	96.7%	97.2%	+ 0.5%
Affordability Index		171	170	- 0.4%	185	180	- 2.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	6-2015	6-2016	+ / -	6-2015	6-2016	+ / -	6-2015	6-2016	+ / -	6-2015	6-2016	+ / -	6-2015	6-2016	+ / -
Belknap	96	111	+ 15.6%	\$218,500	\$210,000	- 3.9%	\$28.7	\$30.3	+ 5.6%	88	98	+ 11.4%	102	113	+ 10.8%
Belknap Year-to-Date	361	473	+ 31.0%	\$202,000	\$205,000	+ 1.5%	\$107.3	\$137.7	+ 28.3%	125	109	- 12.8%	393	492	+ 25.2%
Carroll	113	107	- 5.3%	\$189,900	\$214,125	+ 12.8%	\$36.5	\$29.2	- 20.0%	153	145	- 5.2%	107	115	+ 7.5%
Carroll Year-to-Date	388	440	+ 13.4%	\$190,000	\$205,000	+ 7.9%	\$103.9	\$128.3	+ 23.5%	157	154	- 1.9%	395	452	+ 14.4%
Cheshire	90	101	+ 12.2%	\$171,975	\$189,950	+ 10.5%	\$17.5	\$20.5	+ 17.1%	124	81	- 34.7%	104	94	- 9.6%
Cheshire Year-to-Date	361	391	+ 8.3%	\$165,000	\$175,000	+ 6.1%	\$68.6	\$74.0	+ 7.9%	129	123	- 4.7%	372	400	+ 7.5%
Coos	36	43	+ 19.4%	\$111,250	\$95,000	- 14.6%	\$4.9	\$4.7	- 4.1%	169	181	+ 7.1%	37	44	+ 18.9%
Coos Year-to-Date	188	195	+ 3.7%	\$86,100	\$80,000	- 7.1%	\$19.7	\$19.4	- 1.5%	186	169	- 9.1%	191	192	+ 0.5%
Grafton	124	144	+ 16.1%	\$207,500	\$195,000	- 6.0%	\$34.8	\$38.8	+ 11.5%	114	116	+ 1.8%	117	143	+ 22.2%
Grafton Year-to-Date	440	477	+ 8.4%	\$189,500	\$195,000	+ 2.9%	\$116.7	\$122.7	+ 5.1%	139	121	- 12.9%	451	499	+ 10.6%
Hillsborough	511	536	+ 4.9%	\$264,000	\$275,000	+ 4.2%	\$149.0	\$162.6	+ 9.1%	43	47	+ 9.3%	453	501	+ 10.6%
Hillsborough Year-to-Date	1,707	2,064	+ 20.9%	\$249,101	\$254,000	+ 2.0%	\$467.8	\$575.3	+ 23.0%	66	64	- 3.0%	1,833	2,180	+ 18.9%
Merrimack	185	219	+ 18.4%	\$230,000	\$233,000	+ 1.3%	\$44.1	\$55.4	+ 25.6%	75	71	- 5.3%	197	206	+ 4.6%
Merrimack Year-to-Date	700	816	+ 16.6%	\$208,000	\$213,925	+ 2.8%	\$158.3	\$193.5	+ 22.2%	101	86	- 14.9%	761	862	+ 13.3%
Rockingham	447	464	+ 3.8%	\$320,000	\$334,275	+ 4.5%	\$160.0	\$175.0	+ 9.4%	59	51	- 13.6%	456	444	- 2.6%
Rockingham Year-to-Date	1,607	1,810	+ 12.6%	\$306,000	\$319,800	+ 4.5%	\$557.1	\$645.1	+ 15.8%	79	71	- 10.1%	1,778	1,898	+ 6.7%
Strafford	176	174	- 1.1%	\$234,500	\$238,000	+ 1.5%	\$43.8	\$42.8	- 2.3%	75	64	- 14.7%	148	154	+ 4.1%
Strafford Year-to-Date	582	727	+ 24.9%	\$219,000	\$221,659	+ 1.2%	\$139.5	\$173.1	+ 24.1%	91	85	- 6.6%	629	761	+ 21.0%
Sullivan	42	65	+ 54.8%	\$177,000	\$159,900	- 9.7%	\$9.4	\$11.7	+ 24.5%	153	158	+ 3.3%	42	72	+ 71.4%
Sullivan Year-to-Date	189	243	+ 28.6%	\$158,000	\$152,797	- 3.3%	\$39.8	\$44.2	+ 11.1%	148	155	+ 4.7%	201	266	+ 32.3%
Entire State	1,820	1,964	+ 7.9%	\$254,273	\$255,000	+ 0.3%	\$528.8	\$571.0	+ 8.0%	76	74	- 2.6%	1,763	1,886	+ 7.0%
Entire State Year-to-Date	6,523	7,636	+ 17.1%	\$239,425	\$242,200	+ 1.2%	\$1,778.6	\$2,113.4	+ 18.8%	98	90	- 8.2%	7,004	8,002	+ 14.2%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	6-2015	6-2016	+ / -	6-2015	6-2016	+ / -	6-2015	6-2016	+ / -	6-2015	6-2016	+ / -	6-2015	6-2016	+ / -
Belknap	25	24	- 4.0%	\$140,000	\$154,002	+ 10.0%	\$4.9	\$5.0	+ 2.0%	85	87	+ 2.4%	24	30	+ 25.0%
Belknap Year-to-Date	92	117	+ 27.2%	\$148,500	\$147,000	- 1.0%	\$18.0	\$20.1	+ 11.7%	115	97	- 15.7%	98	122	+ 24.5%
Carroll	15	21	+ 40.0%	\$165,500	\$159,500	- 3.6%	\$3.2	\$4.0	+ 25.0%	160	86	- 46.3%	12	23	+ 91.7%
Carroll Year-to-Date	92	103	+ 12.0%	\$176,000	\$167,000	- 5.1%	\$18.2	\$19.4	+ 6.6%	137	126	- 8.0%	92	108	+ 17.4%
Cheshire	3	13	+ 333.3%	\$132,500	\$153,000	+ 15.5%	\$0.4	\$2.2	+ 450.0%	20	96	+ 380.0%	4	11	+ 175.0%
Cheshire Year-to-Date	28	24	- 14.3%	\$139,200	\$140,500	+ 0.9%	\$3.8	\$3.6	- 5.3%	140	93	- 33.6%	30	25	- 16.7%
Coos	8	0	- 100.0%	\$341,250	\$0	- 100.0%	\$3.2	\$0.0	- 100.0%	165	169	+ 2.4%	8	8	0.0%
Coos Year-to-Date	8	0	- 100.0%	\$341,250	\$0	- 100.0%	\$3.2	\$0.0	- 100.0%	165	169	+ 2.4%	8	8	0.0%
Grafton	38	44	+ 15.8%	\$165,000	\$186,250	+ 12.9%	\$7.3	\$9.3	+ 27.4%	151	116	- 23.2%	40	38	- 5.0%
Grafton Year-to-Date	169	177	+ 4.7%	\$160,000	\$163,750	+ 2.3%	\$32.0	\$32.5	+ 1.6%	176	156	- 11.4%	171	182	+ 6.4%
Hillsborough	131	168	+ 28.2%	\$189,000	\$168,750	- 10.7%	\$25.8	\$31.1	+ 20.5%	58	34	- 41.4%	144	172	+ 19.4%
Hillsborough Year-to-Date	520	644	+ 23.8%	\$164,900	\$168,700	+ 2.3%	\$94.9	\$123.1	+ 29.7%	65	48	- 26.2%	600	719	+ 19.8%
Merrimack	36	32	- 11.1%	\$154,800	\$173,500	+ 12.1%	\$6.1	\$6.0	- 1.6%	57	43	- 24.6%	35	33	- 5.7%
Merrimack Year-to-Date	120	131	+ 9.2%	\$160,000	\$155,000	- 3.1%	\$19.4	\$21.3	+ 9.8%	92	79	- 14.1%	129	132	+ 2.3%
Rockingham	157	171	+ 8.9%	\$219,900	\$215,000	- 2.2%	\$38.0	\$42.7	+ 12.4%	64	48	- 25.0%	135	148	+ 9.6%
Rockingham Year-to-Date	563	651	+ 15.6%	\$195,000	\$206,000	+ 5.6%	\$130.2	\$159.1	+ 22.2%	77	63	- 18.2%	625	701	+ 12.2%
Strafford	20	22	+ 10.0%	\$138,500	\$148,500	+ 7.2%	\$2.7	\$3.6	+ 33.3%	54	53	- 1.9%	20	20	0.0%
Strafford Year-to-Date	77	85	+ 10.4%	\$133,000	\$147,000	+ 10.5%	\$10.9	\$13.7	+ 25.7%	70	66	- 5.7%	86	95	+ 10.5%
Sullivan	2	3	+ 50.0%	\$117,500	\$219,000	+ 86.4%	\$0.2	\$0.7	+ 250.0%	145	87	- 40.0%	2	2	0.0%
Sullivan Year-to-Date	14	12	- 14.3%	\$120,500	\$122,000	+ 1.2%	\$1.9	\$1.8	- 5.3%	145	121	- 16.6%	13	12	- 7.7%
Entire State	428	498	+ 16.4%	\$179,450	\$183,000	+ 2.0%	\$88.8	\$104.6	+ 17.8%	74	54	- 27.0%	417	477	+ 14.4%
Entire State Year-to-Date	1,683	1,952	+ 16.0%	\$168,500	\$175,500	+ 4.2%	\$332.3	\$396.9	+ 19.4%	92	74	- 19.6%	1,852	2,104	+ 13.6%