



NH Monthly Indicators

July 2016

Even as prices rise in many communities, homes are selling faster now than they have in the past several years. This creates a situation where buyers need to move fast in order to secure homes, and they may have to pay more for them. While increasing prices generally coax more selling activity, there has been some hesitancy among potential sellers who worry that they will not be able to buy a desirable and reasonably priced home once they sell.

New Listings were down 17.1 percent for single family homes and 8.8 percent for condo properties. Pending Sales decreased 2.0 percent for single family homes and 12.6 percent for condo properties.

The Median Sales Price was up 1.2 percent to \$255,000 for single family homes but decreased 1.5 percent to \$180,500 for condo properties. Months Supply of Inventory decreased 29.0 percent for single family units and 25.3 percent for condo units.

Low housing supply has already prevented an outright national boon in sales activity, despite a continuation of near record-low mortgage rates and an unemployment rate under 5.0 percent deep into 2016. The issue is not purchasing power. Many areas are falling behind last year's closed sales totals simply because of lack of available inventory. As this continues, higher prices may put a deeper squeeze on the current buyer pool.

Monthly Snapshot

- 5.6% **+ 1.2%** **- 6.8%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,917	1,810	- 5.6%	8,440	9,456	+ 12.0%
Median Sales Price		\$252,000	\$255,000	+ 1.2%	\$240,000	\$245,000	+ 2.1%
\$ Volume of Closed Sales (in millions)		\$578.5	\$539.3	- 6.8%	\$2,357.2	\$2,655.7	+ 12.7%
Days on Market		68	70	+ 2.9%	91	86	- 5.5%
Pending Sales		1,829	1,793	- 2.0%	8,832	9,793	+ 10.9%
Months Supply		10.7	7.6	- 29.0%	--	--	--
New Listings		2,736	2,268	- 17.1%	17,314	16,024	- 7.5%
Homes for Sale		13,410	10,750	- 19.8%	--	--	--
Pct. of List Price Received		97.5%	97.5%	0.0%	97.1%	97.4%	+ 0.3%
Affordability Index		158	157	- 0.6%	165	163	- 1.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



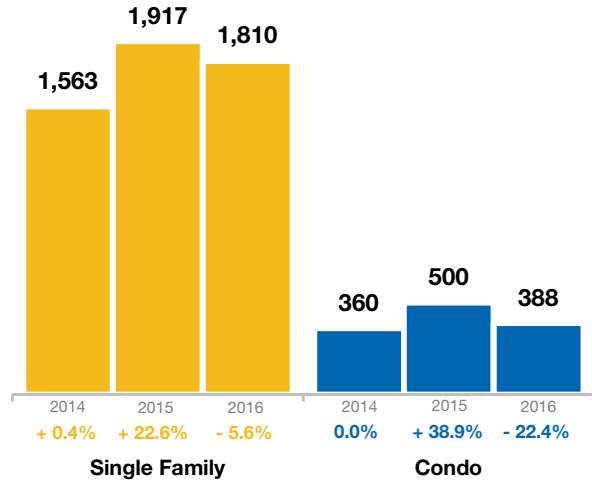
Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		500	388	- 22.4%	2,183	2,344	+ 7.4%
Median Sales Price		\$183,238	\$180,500	- 1.5%	\$172,000	\$177,950	+ 3.5%
\$ Volume of Closed Sales (in millions)		\$103.6	\$83.1	- 19.8%	\$435.9	\$481.8	+ 10.5%
Days on Market		76	61	- 19.7%	88	72	- 18.2%
Pending Sales		443	387	- 12.6%	2,294	2,483	+ 8.2%
Months Supply		7.9	5.9	- 25.3%	--	--	--
New Listings		537	490	- 8.8%	3,674	3,686	+ 0.3%
Homes for Sale		2,531	2,099	- 17.1%	--	--	--
Pct. of List Price Received		97.9%	98.0%	+ 0.1%	97.2%	97.7%	+ 0.5%
Affordability Index		217	221	+ 1.8%	231	224	- 3.0%

NH Closed Sales

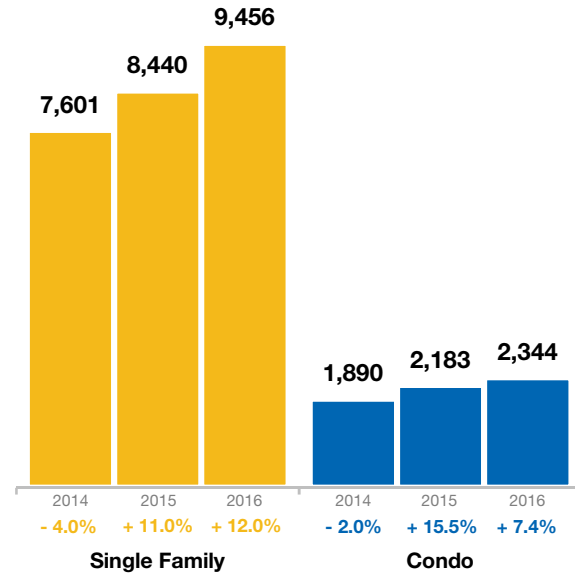
A count of the actual sales that closed in a given month.



July

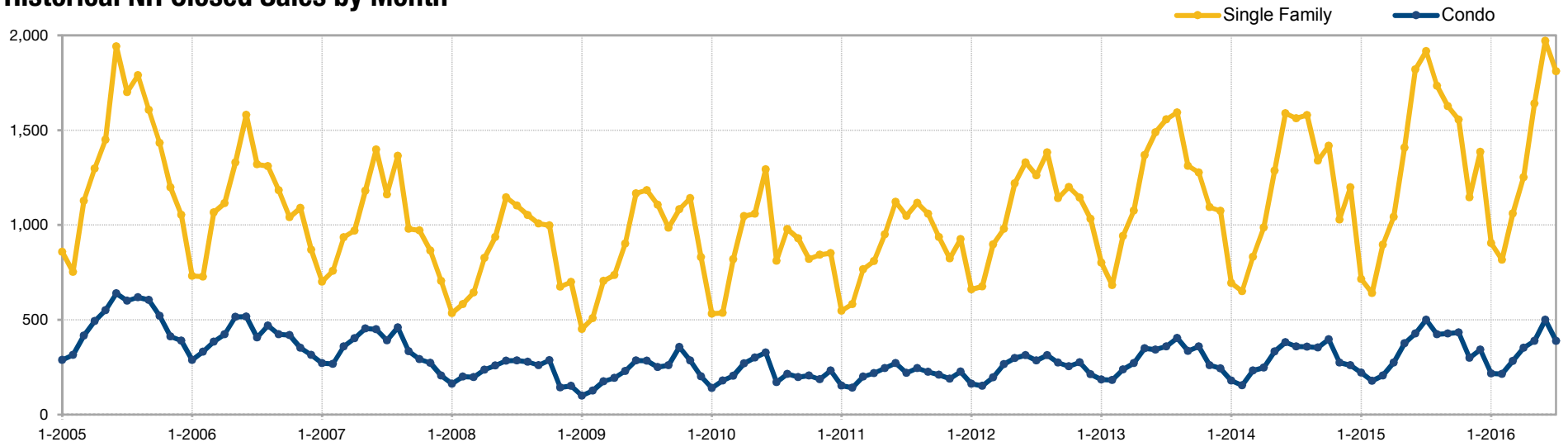


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	1,734	+9.8%	423	+18.2%
Sep-2015	1,627	+21.5%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,385	+15.5%	342	+31.0%
Jan-2016	905	+26.6%	217	-1.8%
Feb-2016	817	+27.5%	215	+20.8%
Mar-2016	1,061	+18.4%	283	+37.4%
Apr-2016	1,252	+20.0%	353	+28.8%
May-2016	1,640	+16.5%	388	+3.2%
Jun-2016	1,971	+8.3%	500	+16.8%
Jul-2016	1,810	-5.6%	388	-22.4%
12-Month Avg	1,409	+12.7%	356	+11.5%

Historical NH Closed Sales by Month



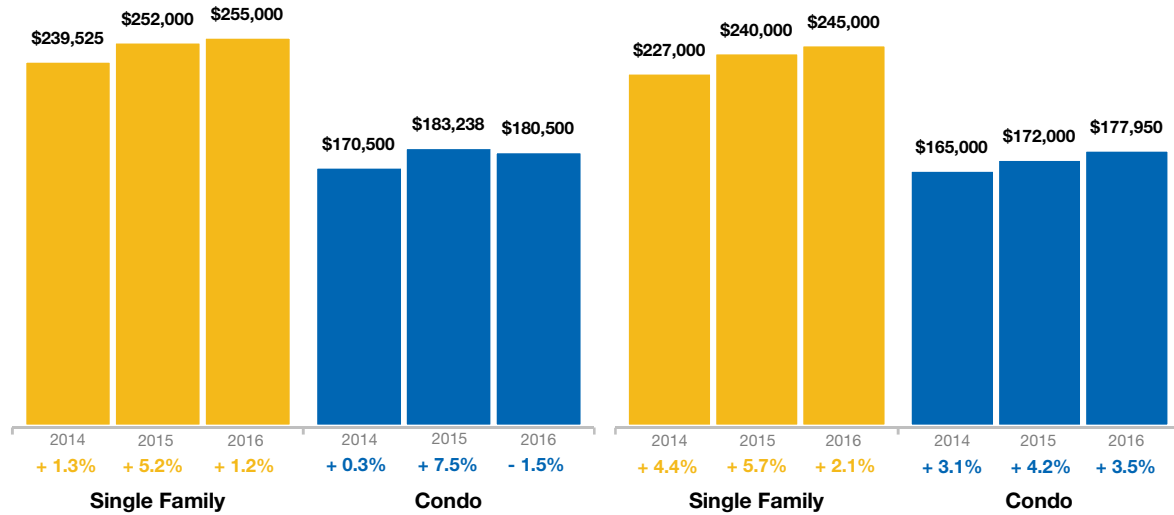
NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



July

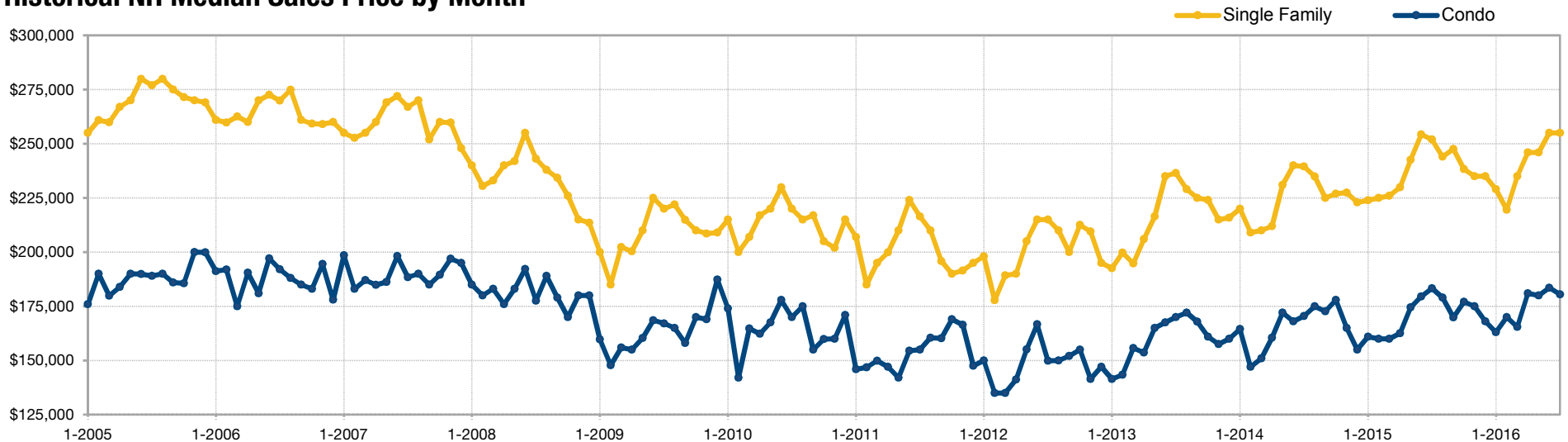
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	\$244,000	+3.9%	\$179,000	+2.3%
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
Jan-2016	\$229,000	+2.3%	\$163,000	+1.2%
Feb-2016	\$219,450	-2.5%	\$170,000	+6.3%
Mar-2016	\$235,000	+4.0%	\$165,500	+3.5%
Apr-2016	\$246,000	+7.0%	\$181,000	+11.4%
May-2016	\$246,000	+1.4%	\$179,925	+3.1%
Jun-2016	\$255,000	+0.3%	\$183,500	+2.3%
Jul-2016	\$255,000	+1.2%	\$180,500	-1.5%
12-Month Avg*	\$243,000	+3.4%	\$175,000	+2.5%

* Median Sales Price for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

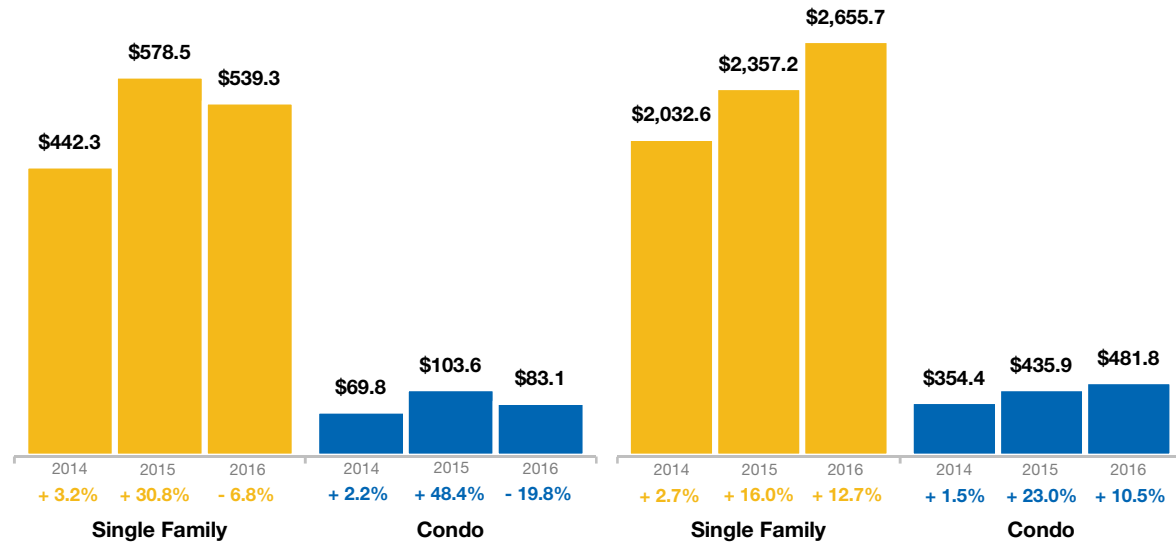


NH \$ Volume of Closed Sales

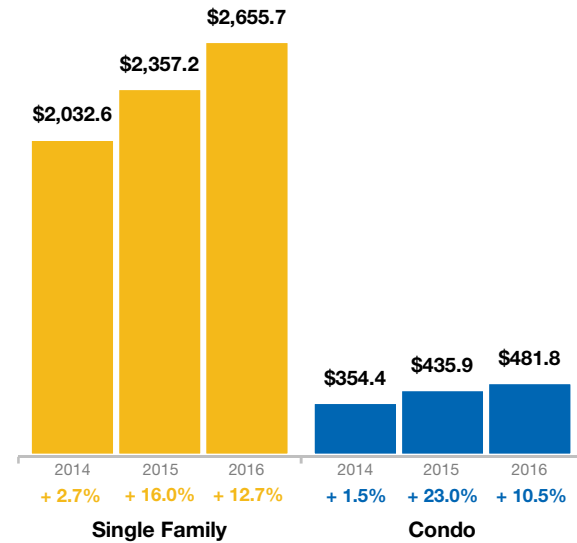
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



July



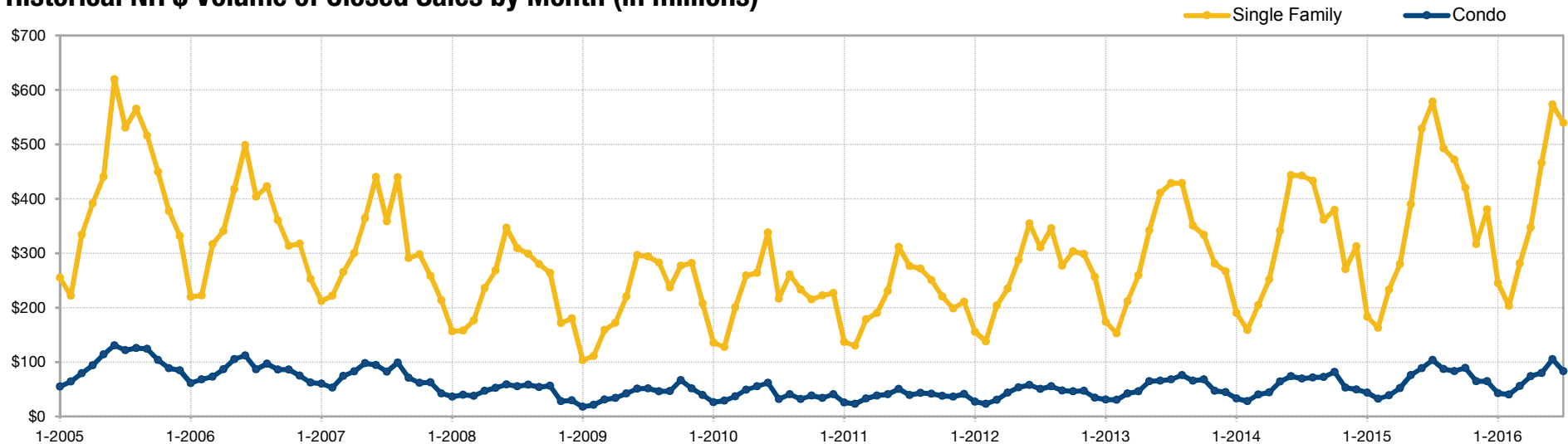
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	\$492.5	+13.8%	\$87.2	+21.6%
Sep-2015	\$471.7	+30.6%	\$83.2	+14.8%
Oct-2015	\$420.5	+10.9%	\$89.0	+8.9%
Nov-2015	\$316.7	+17.1%	\$65.0	+22.4%
Dec-2015	\$380.4	+21.6%	\$65.0	+31.0%
Jan-2016	\$244.9	+33.5%	\$43.0	-1.4%
Feb-2016	\$203.4	+24.9%	\$40.2	+23.7%
Mar-2016	\$281.3	+20.6%	\$56.2	+43.4%
Apr-2016	\$347.5	+24.2%	\$73.9	+41.8%
May-2016	\$465.9	+19.3%	\$80.0	+5.3%
Jun-2016	\$573.4	+8.4%	\$105.3	+18.6%
Jul-2016	\$539.3	-6.8%	\$83.1	-19.8%
12-Month Avg*	\$394.8	+15.2%	\$72.6	+14.0%

* \$ Volume of Closed Sales (in millions) for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

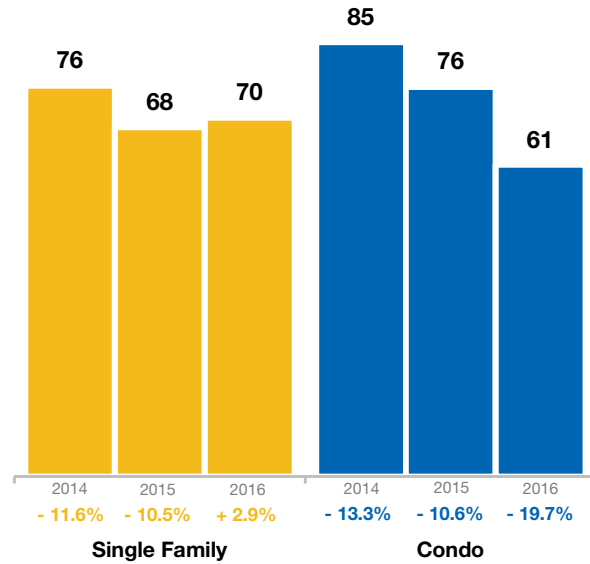


NH Days on Market

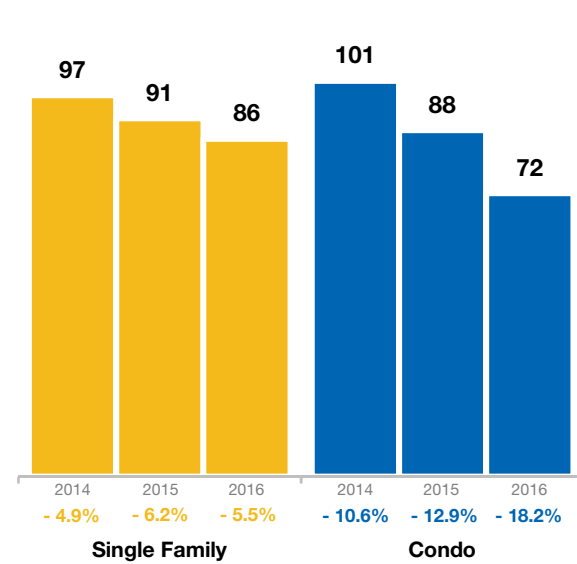
Average number of days between when a property is listed and when an offer is accepted in a given month.



July



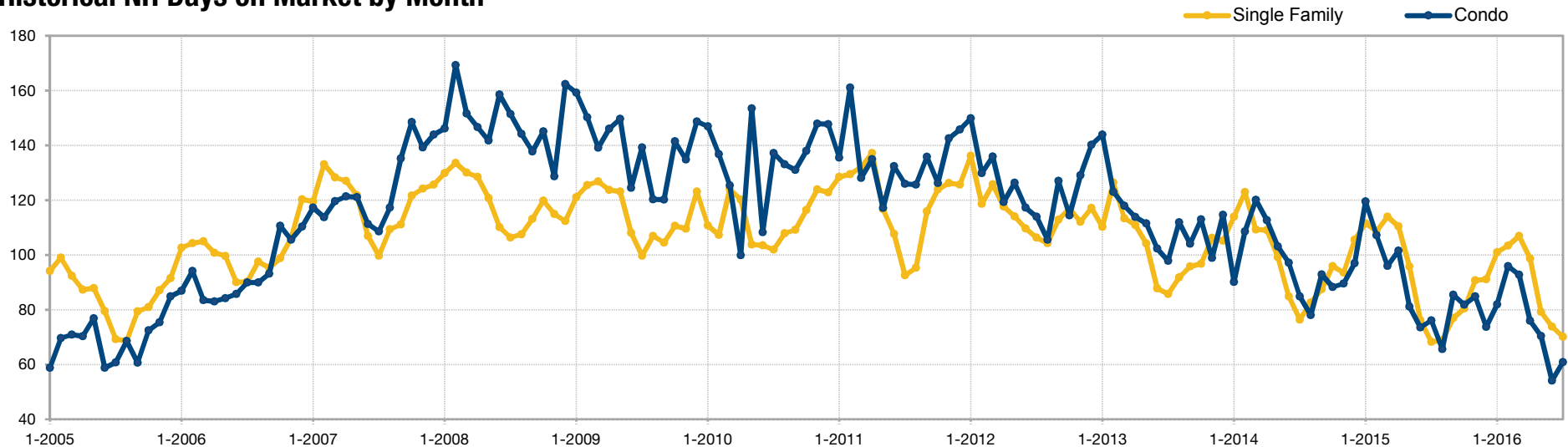
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	69	-16.9%	66	-15.4%
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
Jan-2016	101	-9.8%	82	-31.7%
Feb-2016	103	-5.5%	96	-10.3%
Mar-2016	107	-6.1%	93	-3.1%
Apr-2016	99	-10.0%	76	-25.5%
May-2016	79	-17.7%	70	-13.6%
Jun-2016	74	-2.6%	54	-27.0%
Jul-2016	70	+2.9%	61	-19.7%
12-Month Avg*	84	-8.8%	75	-15.3%

* Days on Market for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

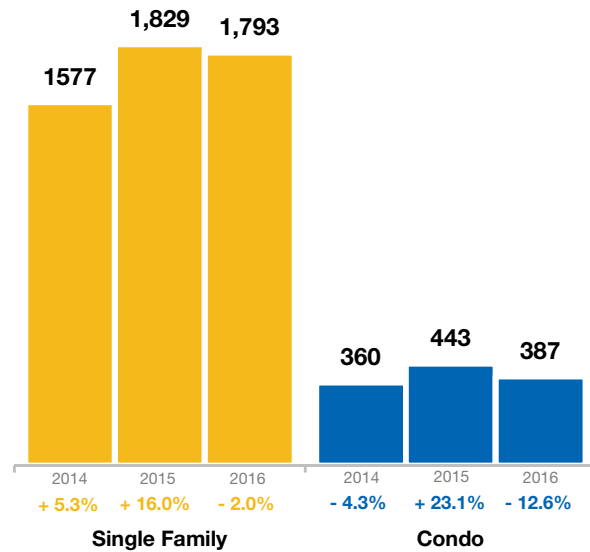


NH Pending Sales

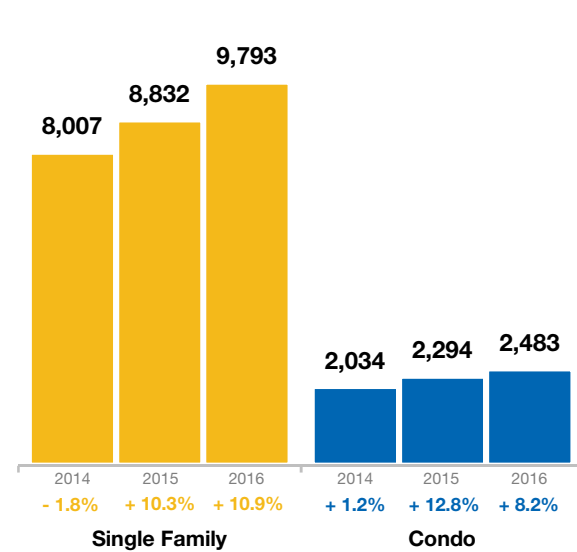
A count of the properties on which offers have been accepted in a given month.



July

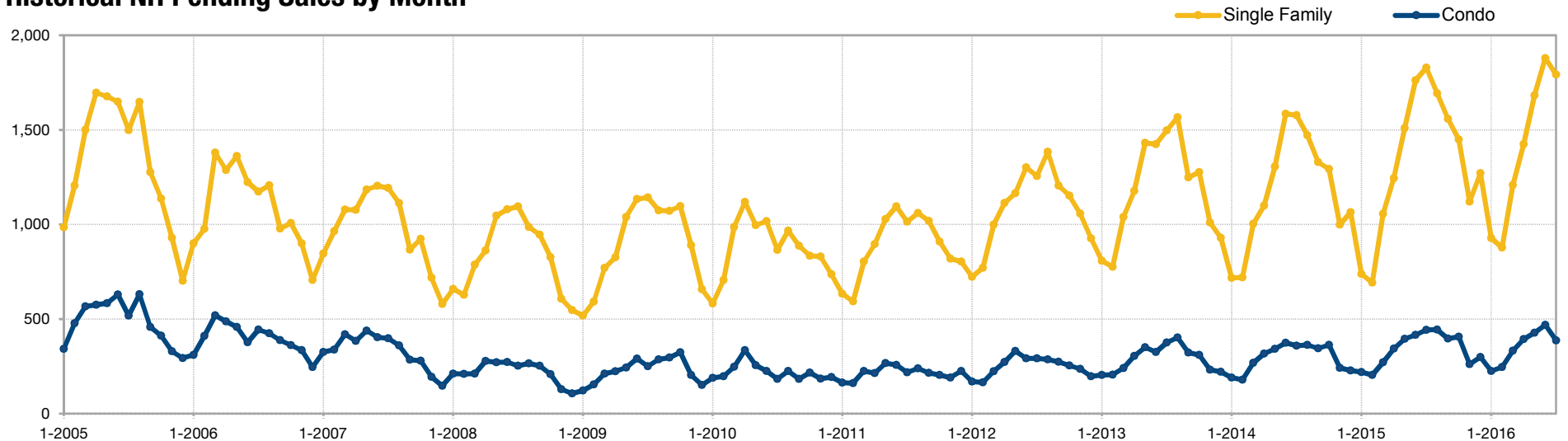


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	1,694	+15.1%	445	+22.3%
Sep-2015	1,558	+17.2%	397	+14.7%
Oct-2015	1,449	+12.0%	407	+12.1%
Nov-2015	1,121	+12.2%	262	+8.3%
Dec-2015	1,271	+19.3%	300	+31.0%
Jan-2016	928	+25.7%	226	+2.7%
Feb-2016	878	+26.7%	246	+20.0%
Mar-2016	1,208	+14.4%	333	+22.9%
Apr-2016	1,425	+14.5%	394	+14.5%
May-2016	1,682	+11.5%	427	+8.1%
Jun-2016	1,879	+6.6%	470	+13.0%
Jul-2016	1,793	-2.0%	387	-12.6%
12-Month Avg	1,407	+12.6%	358	+11.9%

Historical NH Pending Sales by Month

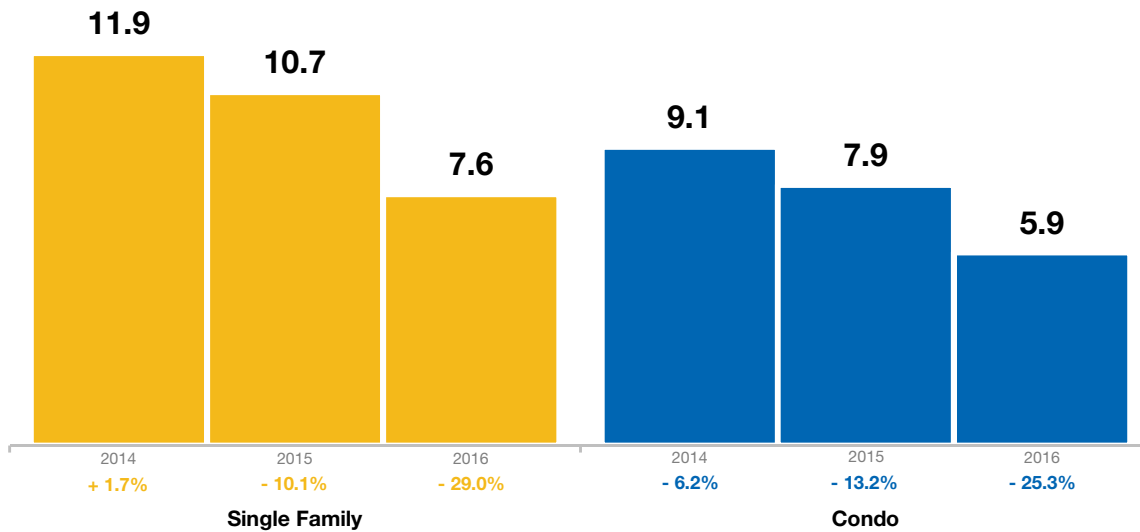


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



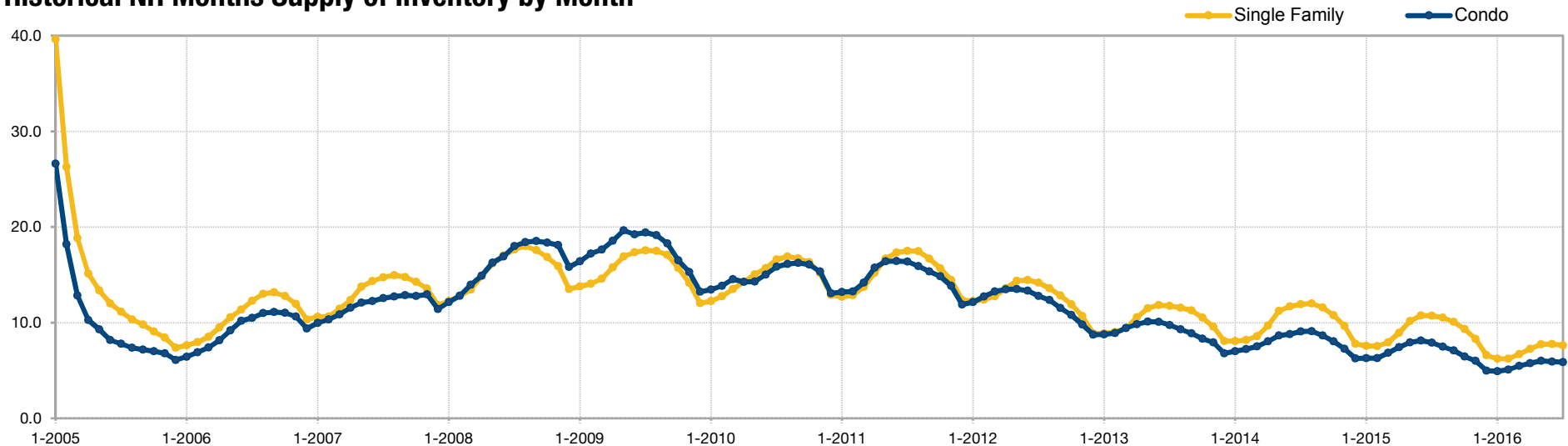
July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	10.5	-12.5%	7.5	-17.6%
Sep-2015	10.1	-12.9%	7.1	-18.4%
Oct-2015	9.3	-13.9%	6.5	-18.8%
Nov-2015	8.3	-14.4%	6.0	-17.8%
Dec-2015	6.6	-15.4%	5.0	-20.6%
Jan-2016	6.2	-18.4%	4.9	-22.2%
Feb-2016	6.2	-17.3%	5.1	-19.0%
Mar-2016	6.7	-15.2%	5.5	-19.1%
Apr-2016	7.3	-18.0%	5.8	-21.6%
May-2016	7.7	-24.5%	6.0	-24.1%
Jun-2016	7.8	-27.1%	5.9	-27.2%
Jul-2016	7.6	-29.0%	5.9	-25.3%
12-Month Avg*	7.9	-18.2%	5.9	-21.2%

* Months Supply for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

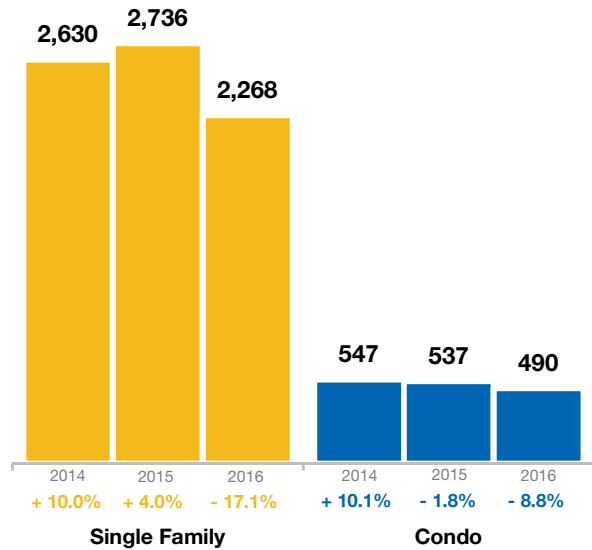


NH New Listings

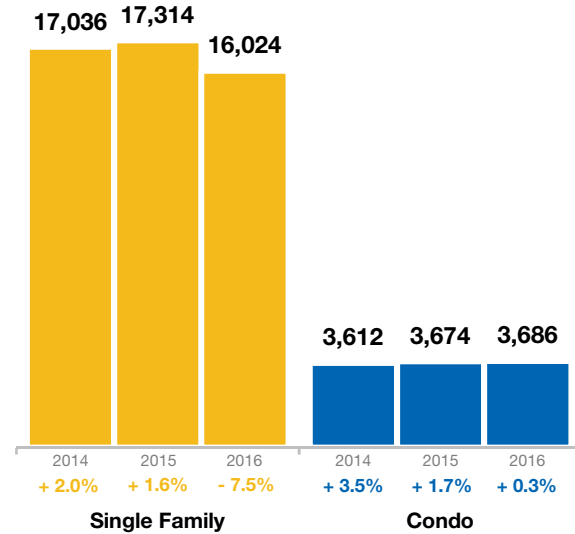
A count of the properties that have been newly listed on the market in a given month.



July

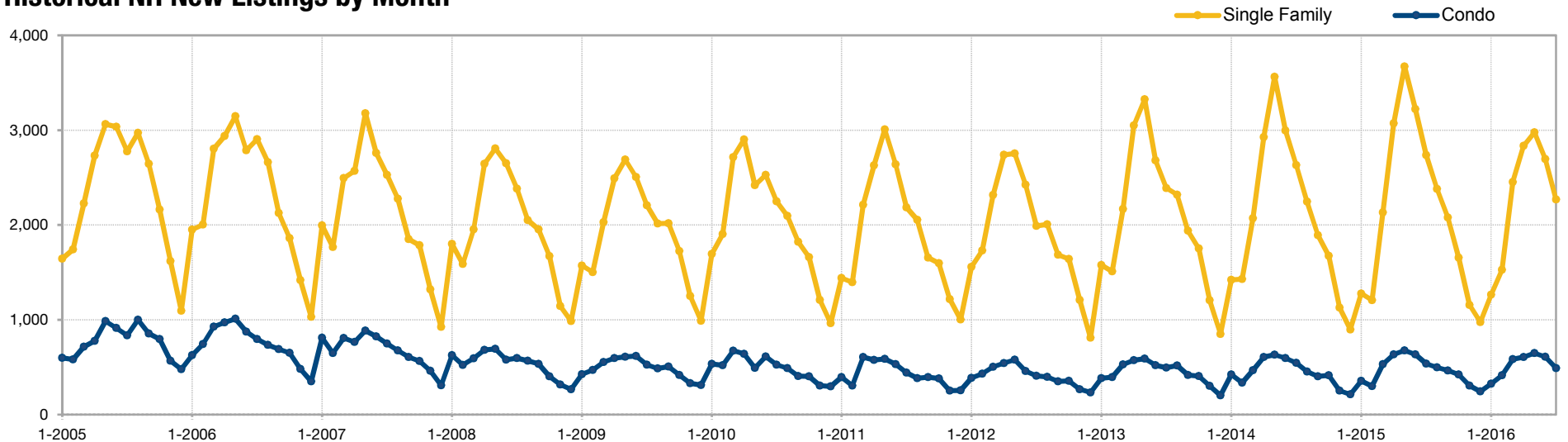


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	2,381	+6.0%	498	+9.9%
Sep-2015	2,078	+9.8%	464	+14.9%
Oct-2015	1,656	-1.1%	423	+2.2%
Nov-2015	1,157	+2.5%	305	+20.6%
Dec-2015	976	+8.8%	245	+15.0%
Jan-2016	1,266	-0.7%	326	-8.7%
Feb-2016	1,528	+26.7%	416	+38.7%
Mar-2016	2,453	+15.1%	586	+9.9%
Apr-2016	2,836	-7.7%	608	-4.1%
May-2016	2,977	-18.9%	650	-4.0%
Jun-2016	2,696	-16.3%	610	-4.1%
Jul-2016	2,268	-17.1%	490	-8.8%
12-Month Avg	2,096	-3.5%	451	+3.9%

Historical NH New Listings by Month

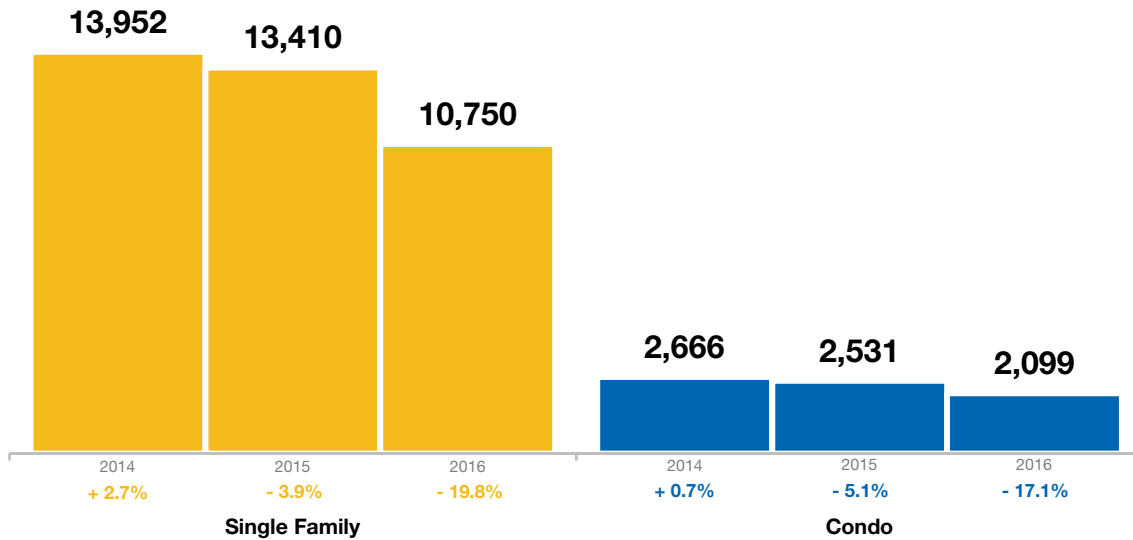


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

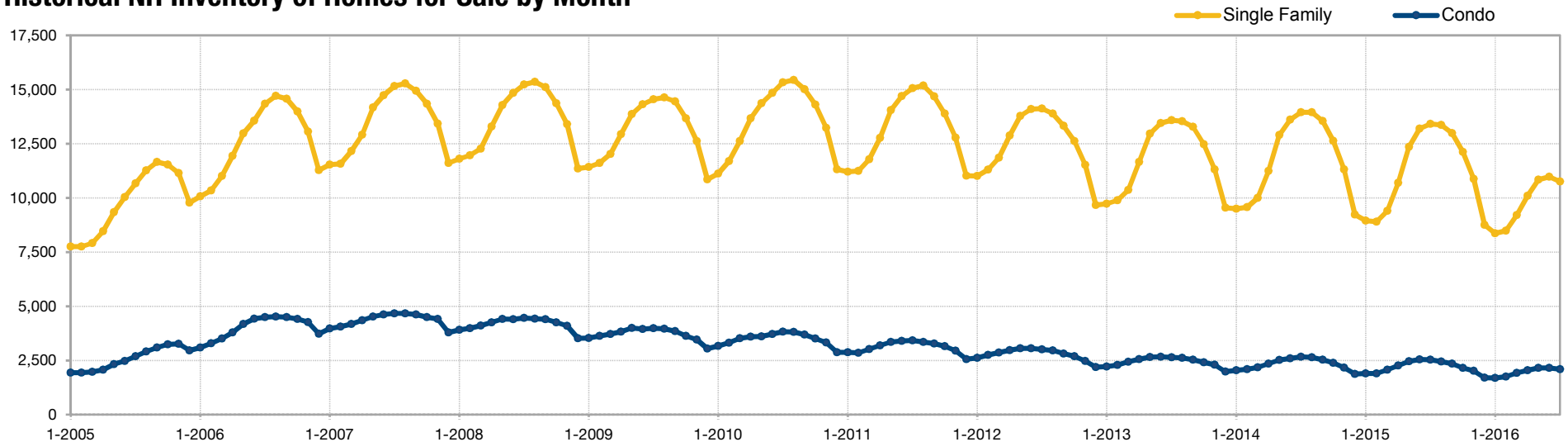


July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	13,360	-4.2%	2,447	-7.5%
Sep-2015	12,984	-4.2%	2,351	-7.2%
Oct-2015	12,122	-4.0%	2,158	-9.6%
Nov-2015	10,877	-3.9%	2,023	-6.6%
Dec-2015	8,751	-5.1%	1,705	-8.8%
Jan-2016	8,364	-6.5%	1,691	-10.8%
Feb-2016	8,485	-4.7%	1,759	-7.7%
Mar-2016	9,203	-2.1%	1,927	-7.0%
Apr-2016	10,097	-5.6%	2,046	-9.9%
May-2016	10,845	-12.2%	2,155	-12.4%
Jun-2016	10,975	-16.8%	2,153	-15.5%
Jul-2016	10,750	-19.8%	2,099	-17.1%
12-Month Avg	10,568	-7.8%	2,043	-10.1%

Historical NH Inventory of Homes for Sale by Month



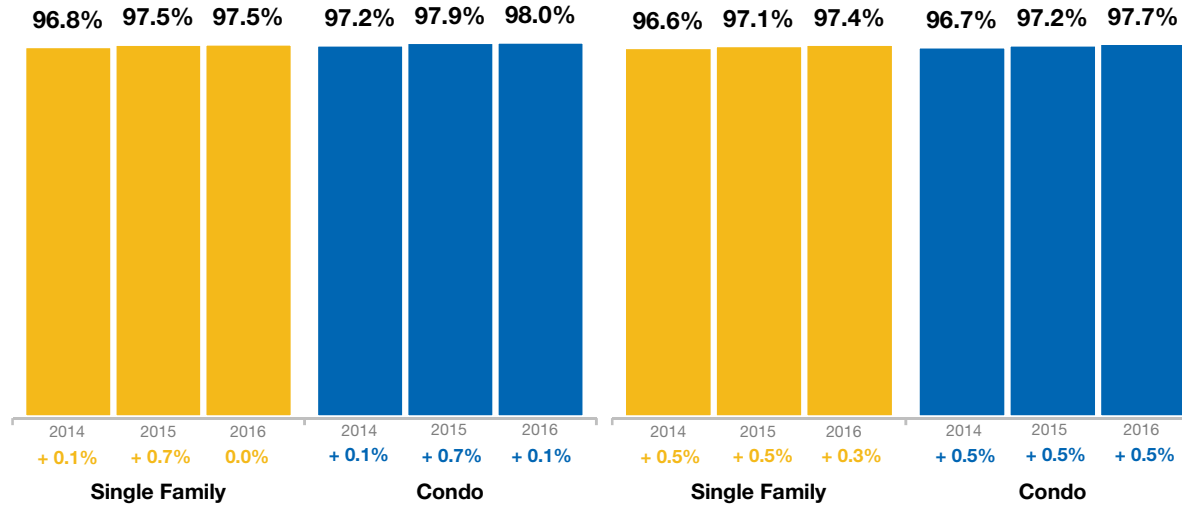
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

July

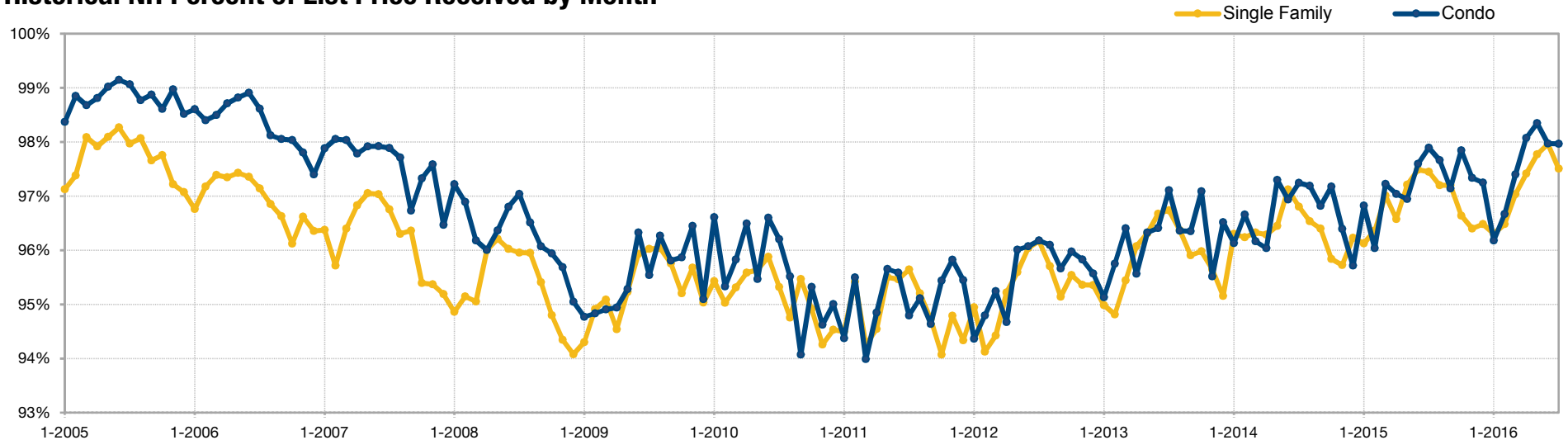
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	97.2%	+0.7%	97.7%	+0.5%
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.3%	+1.7%
Jan-2016	96.3%	+0.2%	96.2%	-0.6%
Feb-2016	96.5%	+0.1%	96.7%	+0.7%
Mar-2016	97.0%	0.0%	97.4%	+0.2%
Apr-2016	97.4%	+0.8%	98.1%	+1.1%
May-2016	97.8%	+0.6%	98.3%	+1.4%
Jun-2016	98.0%	+0.5%	98.0%	+0.4%
Jul-2016	97.5%	0.0%	98.0%	+0.1%
12-Month Avg*	97.1%	+0.5%	97.6%	+0.6%

* Pct. of List Price Received for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



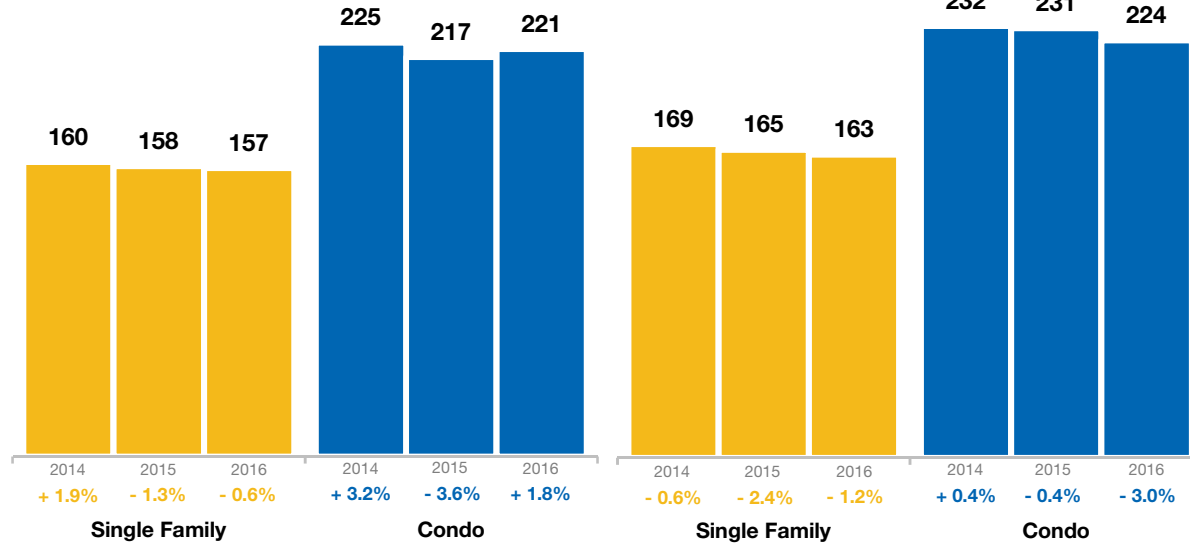
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

July

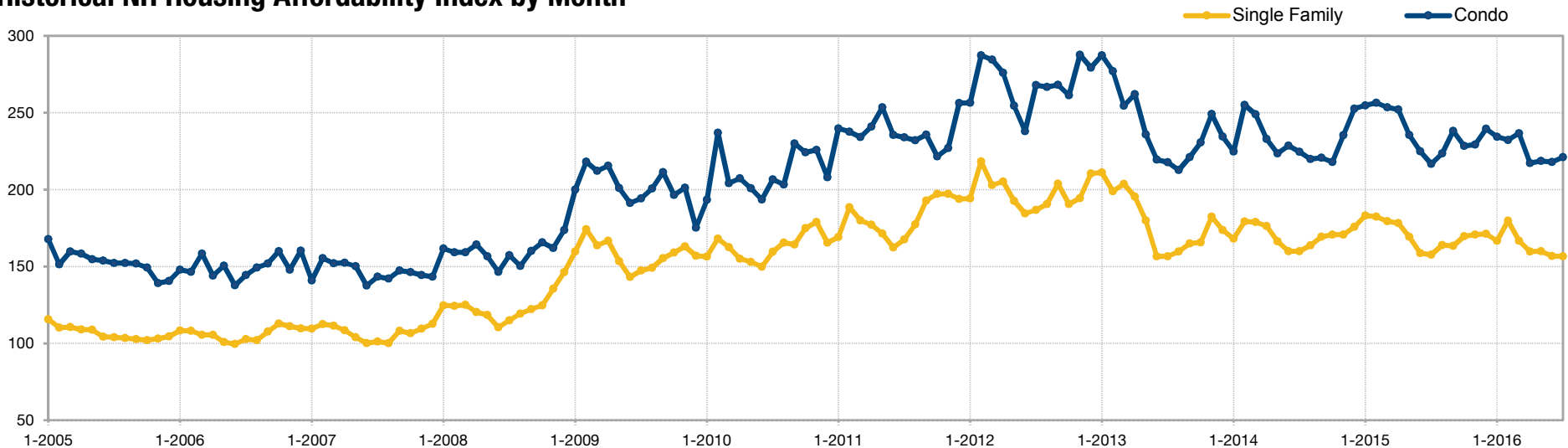
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2015	164	0.0%	224	+1.8%
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
Jan-2016	167	-8.7%	234	-8.2%
Feb-2016	180	-1.1%	232	-9.4%
Mar-2016	167	-6.7%	237	-6.3%
Apr-2016	160	-10.1%	217	-13.9%
May-2016	160	-5.3%	219	-6.8%
Jun-2016	157	-1.3%	218	-3.1%
Jul-2016	157	-0.6%	221	+1.8%
12-Month Avg*	165	-8.5%	172	-6.6%

* Affordability Index for all properties from August 2015 through July 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		2,544	2,292	- 9.9%	11,217	12,405	+ 10.6%
Median Sales Price		\$233,000	\$237,000	+ 1.7%	\$221,000	\$225,000	+ 1.8%
\$ Volume of Closed Sales (in millions)		\$689.2	\$627.8	- 8.9%	\$2,824.2	\$3,170.5	+ 12.3%
Days on Market		71	69	- 2.8%	92	84	- 8.7%
Pending Sales		2,389	2,269	- 5.0%	11,735	12,906	+ 10.0%
Months Supply		10.0	7.1	- 29.0%	--	--	--
New Listings		3,448	2,879	- 16.5%	21,932	20,515	- 6.5%
Homes for Sale		16,585	13,257	- 20.1%	--	--	--
Pct. of List Price Received		97.3%	97.4%	+ 0.1%	96.8%	97.2%	+ 0.4%
Affordability Index		170	168	- 1.2%	180	177	- 1.3%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -
Belknap	136	103	- 24.3%	\$233,313	\$227,001	- 2.7%	\$51.4	\$32.6	- 36.6%	102	92	- 9.8%	124	106	- 14.5%
Belknap Year-to-Date	497	576	+ 15.9%	\$215,000	\$209,000	- 2.8%	\$158.8	\$170.3	+ 7.2%	119	106	- 10.9%	516	593	+ 14.9%
Carroll	110	119	+ 8.2%	\$219,750	\$227,500	+ 3.5%	\$37.8	\$37.1	- 1.9%	107	123	+ 15.0%	118	117	- 0.8%
Carroll Year-to-Date	498	560	+ 12.4%	\$198,500	\$210,000	+ 5.8%	\$141.7	\$165.6	+ 16.9%	146	147	+ 0.7%	513	571	+ 11.3%
Cheshire	105	107	+ 1.9%	\$172,000	\$174,000	+ 1.2%	\$20.0	\$21.3	+ 6.5%	70	83	+ 18.6%	86	110	+ 27.9%
Cheshire Year-to-Date	466	498	+ 6.9%	\$168,450	\$175,000	+ 3.9%	\$88.6	\$95.3	+ 7.6%	116	115	- 0.9%	458	509	+ 11.1%
Coos	39	36	- 7.7%	\$82,500	\$82,500	0.0%	\$4.1	\$3.3	- 19.5%	241	165	- 31.5%	39	43	+ 10.3%
Coos Year-to-Date	227	231	+ 1.8%	\$84,000	\$80,000	- 4.8%	\$23.9	\$22.6	- 5.4%	195	168	- 13.8%	230	232	+ 0.9%
Grafton	112	108	- 3.6%	\$198,633	\$211,000	+ 6.2%	\$33.1	\$33.1	0.0%	101	102	+ 1.0%	105	99	- 5.7%
Grafton Year-to-Date	552	586	+ 6.2%	\$190,000	\$195,000	+ 2.6%	\$149.7	\$156.1	+ 4.3%	131	117	- 10.7%	556	599	+ 7.7%
Hillsborough	521	489	- 6.1%	\$266,000	\$265,000	- 0.4%	\$153.1	\$143.1	- 6.5%	48	45	- 6.3%	513	489	- 4.7%
Hillsborough Year-to-Date	2,228	2,557	+ 14.8%	\$250,000	\$255,000	+ 2.0%	\$620.9	\$719.9	+ 15.9%	62	61	- 1.6%	2,346	2,674	+ 14.0%
Merrimack	217	221	+ 1.8%	\$215,000	\$239,900	+ 11.6%	\$54.7	\$60.3	+ 10.2%	72	85	+ 18.1%	212	207	- 2.4%
Merrimack Year-to-Date	917	1,037	+ 13.1%	\$210,000	\$221,000	+ 5.2%	\$213.0	\$253.8	+ 19.2%	94	86	- 8.5%	973	1,069	+ 9.9%
Rockingham	486	416	- 14.4%	\$329,450	\$334,450	+ 1.5%	\$179.0	\$154.1	- 13.9%	51	55	+ 7.8%	436	417	- 4.4%
Rockingham Year-to-Date	2,093	2,229	+ 6.5%	\$312,000	\$322,000	+ 3.2%	\$736.1	\$800.1	+ 8.7%	73	68	- 6.8%	2,214	2,314	+ 4.5%
Strafford	151	142	- 6.0%	\$223,950	\$238,000	+ 6.3%	\$36.5	\$36.9	+ 1.1%	51	50	- 2.0%	158	136	- 13.9%
Strafford Year-to-Date	733	870	+ 18.7%	\$220,000	\$225,000	+ 2.3%	\$176.0	\$210.2	+ 19.4%	83	79	- 4.8%	787	898	+ 14.1%
Sullivan	40	69	+ 72.5%	\$190,000	\$168,500	- 11.3%	\$8.8	\$17.5	+ 98.9%	112	96	- 14.3%	38	69	+ 81.6%
Sullivan Year-to-Date	229	312	+ 36.2%	\$159,613	\$156,000	- 2.3%	\$48.5	\$61.7	+ 27.2%	142	142	0.0%	239	334	+ 39.7%
Entire State	1,917	1,810	- 5.6%	\$252,000	\$255,000	+ 1.2%	\$578.5	\$539.3	- 6.8%	68	70	+ 2.9%	1,829	1,793	- 2.0%
Entire State Year-to-Date	8,440	9,456	+ 12.0%	\$240,000	\$245,000	+ 2.1%	\$2,357.2	\$2,655.7	+ 12.7%	91	86	- 5.5%	8,832	9,793	+ 10.9%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -	7-2015	7-2016	+ / -
Belknap	30	22	- 26.7%	\$161,250	\$180,150	+ 11.7%	\$6.0	\$4.6	- 23.3%	126	49	- 61.1%	29	26	- 10.3%
Belknap Year-to-Date	122	139	+ 13.9%	\$157,000	\$150,000	- 4.5%	\$24.0	\$24.7	+ 2.9%	117	89	- 23.9%	126	146	+ 15.9%
Carroll	22	15	- 31.8%	\$127,500	\$156,650	+ 22.9%	\$3.9	\$3.1	- 20.5%	78	118	+ 51.3%	26	14	- 46.2%
Carroll Year-to-Date	114	118	+ 3.5%	\$167,750	\$166,000	- 1.0%	\$22.1	\$22.5	+ 1.8%	126	125	- 0.8%	118	120	+ 1.7%
Cheshire	14	9	- 35.7%	\$149,500	\$127,000	- 15.1%	\$2.2	\$1.1	- 50.0%	126	43	- 65.9%	13	11	- 15.4%
Cheshire Year-to-Date	42	33	- 21.4%	\$142,450	\$133,000	- 6.6%	\$5.9	\$4.7	- 20.3%	135	79	- 41.5%	43	36	- 16.3%
Coos	10	9	- 10.0%	\$341,250	\$240,000	- 29.7%	\$4.0	\$2.6	- 35.0%	221	151	- 31.7%	10	9	- 10.0%
Coos Year-to-Date	10	9	- 10.0%	\$341,250	\$240,000	- 29.7%	\$4.0	\$2.6	- 35.0%	221	151	- 31.7%	10	9	- 10.0%
Grafton	42	36	- 14.3%	\$134,000	\$173,713	+ 29.6%	\$6.6	\$6.8	+ 3.0%	126	98	- 22.2%	39	31	- 20.5%
Grafton Year-to-Date	211	213	+ 0.9%	\$159,000	\$168,300	+ 5.8%	\$38.5	\$39.3	+ 2.1%	166	146	- 12.0%	210	212	+ 1.0%
Hillsborough	169	131	- 22.5%	\$178,500	\$177,000	- 0.8%	\$32.2	\$25.4	- 21.1%	47	39	- 17.0%	142	125	- 12.0%
Hillsborough Year-to-Date	689	777	+ 12.8%	\$165,000	\$170,000	+ 3.0%	\$127.1	\$149.2	+ 17.4%	61	47	- 23.0%	742	838	+ 12.9%
Merrimack	38	19	- 50.0%	\$171,750	\$150,000	- 12.7%	\$7.0	\$3.1	- 55.7%	113	42	- 62.8%	38	26	- 31.6%
Merrimack Year-to-Date	158	151	- 4.4%	\$164,450	\$154,500	- 6.1%	\$26.3	\$24.6	- 6.5%	97	78	- 19.6%	167	159	- 4.8%
Rockingham	162	130	- 19.8%	\$249,900	\$228,963	- 8.4%	\$41.6	\$34.4	- 17.3%	65	68	+ 4.6%	130	130	0.0%
Rockingham Year-to-Date	725	782	+ 7.9%	\$214,000	\$213,000	- 0.5%	\$171.7	\$194.3	+ 13.2%	75	64	- 14.7%	755	833	+ 10.3%
Strafford	19	22	+ 15.8%	\$161,000	\$150,500	- 6.5%	\$3.1	\$3.8	+ 22.6%	77	71	- 7.8%	21	19	- 9.5%
Strafford Year-to-Date	96	107	+ 11.5%	\$138,000	\$148,000	+ 7.2%	\$14.0	\$17.5	+ 25.0%	71	67	- 5.6%	107	114	+ 6.5%
Sullivan	2	3	+ 50.0%	\$165,000	\$189,900	+ 15.1%	\$0.3	\$0.6	+ 100.0%	129	160	+ 24.0%	3	4	+ 33.3%
Sullivan Year-to-Date	16	15	- 6.3%	\$127,500	\$142,000	+ 11.4%	\$2.2	\$2.4	+ 9.1%	129	128	- 0.8%	16	16	0.0%
Entire State	500	388	- 22.4%	\$183,238	\$180,500	- 1.5%	\$103.6	\$83.1	- 19.8%	76	61	- 19.7%	443	387	- 12.6%
Entire State Year-to-Date	2,183	2,344	+ 7.4%	\$172,000	\$177,950	+ 3.5%	\$435.9	\$481.8	+ 10.5%	88	72	- 18.2%	2,294	2,483	+ 8.2%