



NH Monthly Indicators

August 2016

Closed sales began to cool for much of the country last month, and conventional wisdom indicates that year-over-year declines are going to be present for the remainder of the year, given the low inventory situation in most markets. Demand is certainly present and has created competitive situations that have kept prices up. Rental prices are also up, which may lure more toward homeownership.

New Listings were down 9.5 percent for single family homes but increased 4.6 percent for condo properties. Pending Sales increased 7.9 percent for single family homes but decreased 1.1 percent for condo properties.

The Median Sales Price was up 4.5 percent to \$255,000 for single family homes and 6.4 percent to \$190,500 for condo properties. Months Supply of Inventory decreased 30.5 percent for single family units and 24.0 percent for condo units.

As inventory continues to drop, the contradictions of today's market are evident. Sellers should feel confident enough to list homes at fair prices and receive meaningful offers in a healthy residential real estate and overall economic environment. However, there may be lingering worry over the availability of move-in ready homes to replace what was sold. On a brighter note, building permits are trending upward. That news should be weighed against the fact that the highest level of activity is in multifamily rentals.

Monthly Snapshot

+ 7.0%

One-Year Change in
Single Family
Closed Sales

+ 4.5%

One-Year Change in
Single Family
Median Sales Price

+ 9.1%

One-Year Change in
Single Family
Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2015	8-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,734	1,856	+ 7.0%	10,174	11,317	+ 11.2%
Median Sales Price		\$244,000	\$255,000	+ 4.5%	\$241,500	\$247,000	+ 2.3%
\$ Volume of Closed Sales (in millions)		\$492.5	\$537.2	+ 9.1%	\$2,849.6	\$3,194.1	+ 12.1%
Days on Market		69	71	+ 2.9%	88	84	- 4.5%
Pending Sales		1,694	1,828	+ 7.9%	10,525	11,606	+ 10.3%
Months Supply		10.5	7.3	- 30.5%	--	--	--
New Listings		2,381	2,155	- 9.5%	19,695	18,182	- 7.7%
Homes for Sale		13,364	10,399	- 22.2%	--	--	--
Pct. of List Price Received		97.2%	97.5%	+ 0.3%	97.1%	97.4%	+ 0.3%
Affordability Index		164	157	- 4.3%	166	162	- 2.4%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



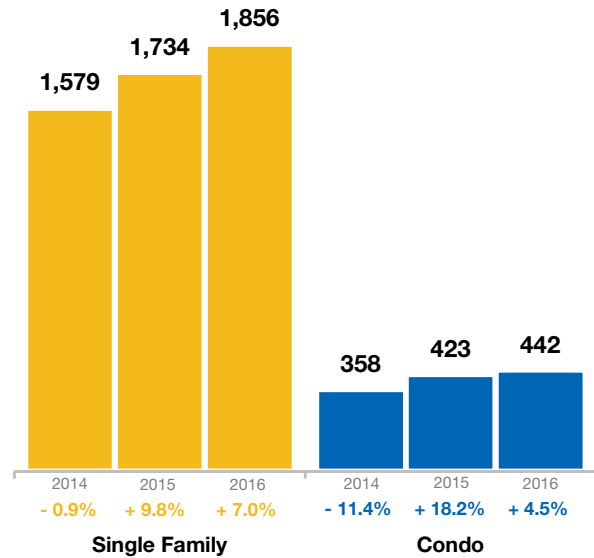
Key Metrics	Historical Sparkbars	8-2015	8-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		423	442	+ 4.5%	2,606	2,789	+ 7.0%
Median Sales Price		\$179,000	\$190,500	+ 6.4%	\$172,500	\$179,900	+ 4.3%
\$ Volume of Closed Sales (in millions)		\$87.2	\$96.8	+ 11.0%	\$523.2	\$579.3	+ 10.7%
Days on Market		66	66	0.0%	85	72	- 15.3%
Pending Sales		445	440	- 1.1%	2,739	2,920	+ 6.6%
Months Supply		7.5	5.7	- 24.0%	--	--	--
New Listings		498	521	+ 4.6%	4,172	4,207	+ 0.8%
Homes for Sale		2,447	2,052	- 16.1%	--	--	--
Pct. of List Price Received		97.7%	97.9%	+ 0.2%	97.3%	97.7%	+ 0.4%
Affordability Index		224	210	- 6.3%	232	222	- 4.3%

NH Closed Sales

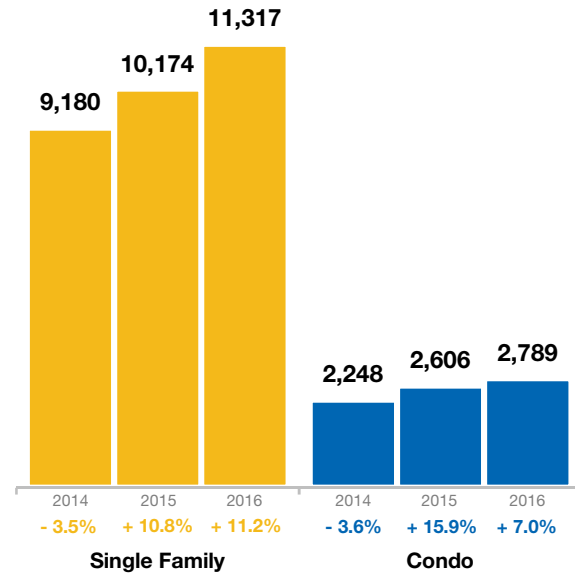
A count of the actual sales that closed in a given month.



August

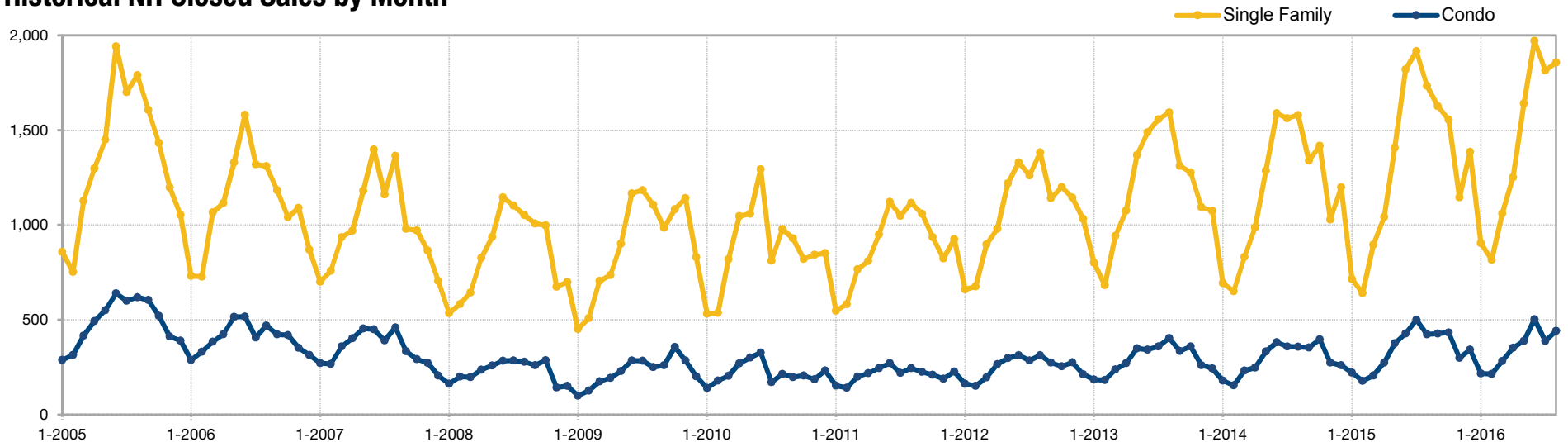


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	1,627	+21.5%	428	+20.9%
Oct-2015	1,556	+9.8%	433	+9.1%
Nov-2015	1,145	+11.3%	300	+9.1%
Dec-2015	1,385	+15.5%	342	+31.0%
Jan-2016	905	+26.6%	217	-1.8%
Feb-2016	817	+27.5%	215	+20.8%
Mar-2016	1,061	+18.4%	283	+37.4%
Apr-2016	1,252	+20.0%	353	+28.8%
May-2016	1,640	+16.5%	388	+3.2%
Jun-2016	1,971	+8.3%	503	+17.5%
Jul-2016	1,815	-5.3%	388	-22.4%
Aug-2016	1,856	+7.0%	442	+4.5%
12-Month Avg	1,419	+12.3%	358	+10.2%

Historical NH Closed Sales by Month

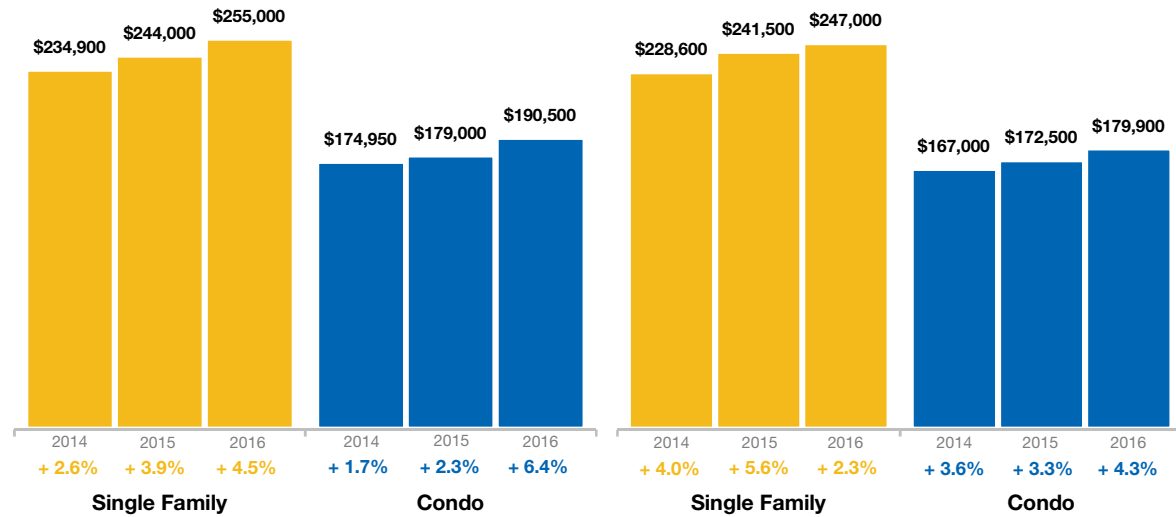


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



August

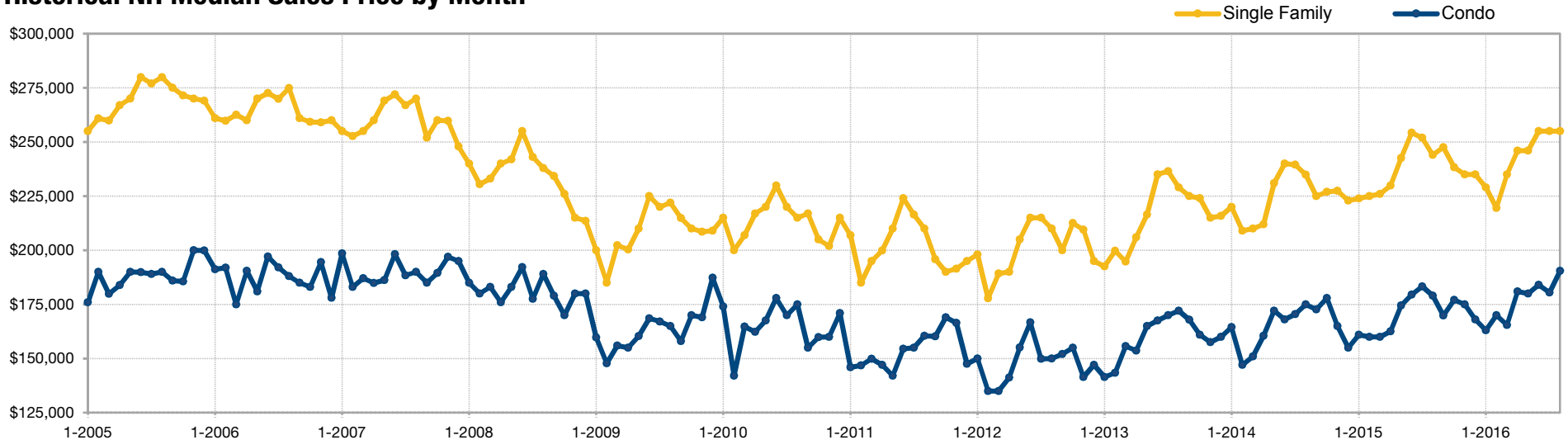


Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	\$247,500	+10.0%	\$169,900	-1.6%
Oct-2015	\$238,250	+5.0%	\$177,000	-0.5%
Nov-2015	\$235,000	+3.3%	\$175,000	+6.1%
Dec-2015	\$235,000	+5.4%	\$168,000	+8.4%
Jan-2016	\$229,000	+2.3%	\$163,000	+1.2%
Feb-2016	\$219,450	-2.5%	\$170,000	+6.3%
Mar-2016	\$235,000	+4.0%	\$165,500	+3.5%
Apr-2016	\$246,000	+7.0%	\$181,000	+11.4%
May-2016	\$246,000	+1.4%	\$179,925	+3.1%
Jun-2016	\$255,000	+0.3%	\$184,000	+2.5%
Jul-2016	\$255,000	+1.2%	\$180,500	-1.5%
Aug-2016	\$255,000	+4.5%	\$190,500	+6.4%
12-Month Avg*	\$245,000	+4.3%	\$176,500	+3.1%

* Median Sales Price for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

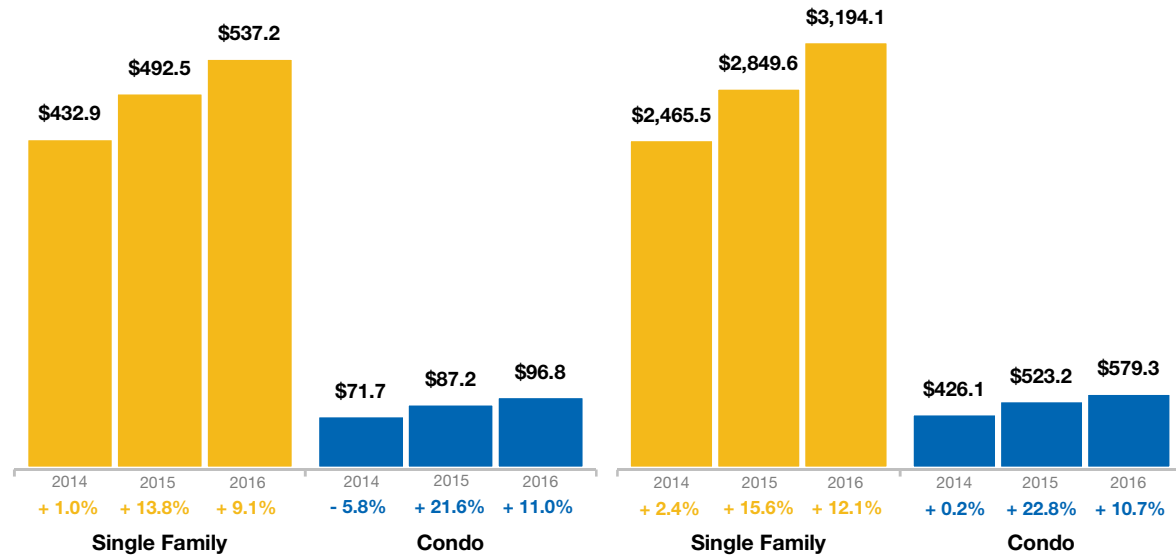


NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



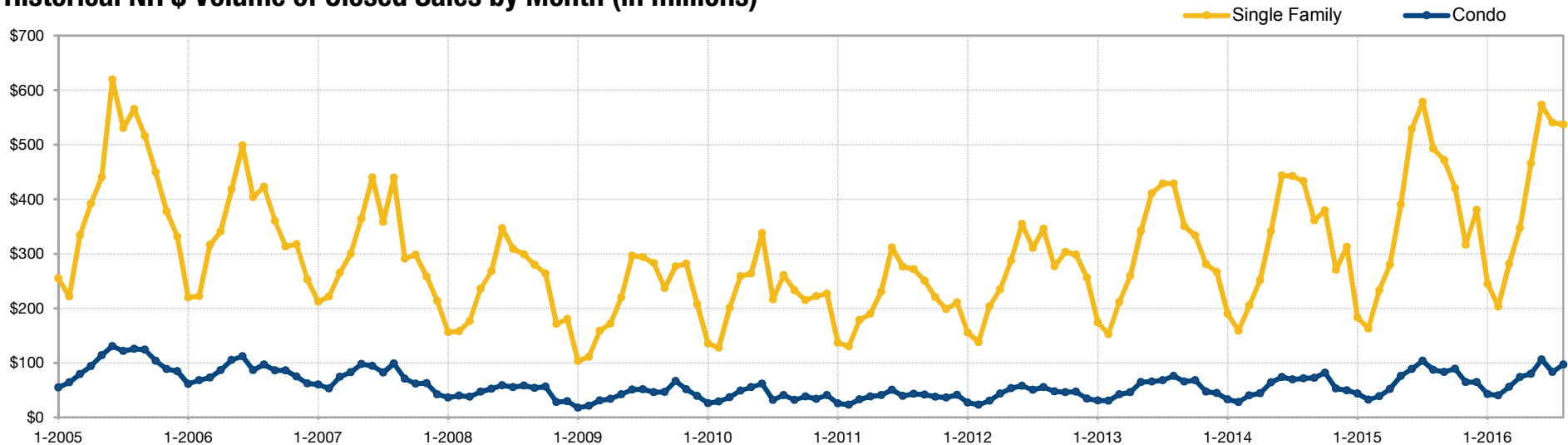
August



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	\$471.7	+30.6%	\$83.2	+14.8%
Oct-2015	\$420.5	+10.9%	\$89.0	+8.9%
Nov-2015	\$316.7	+17.1%	\$65.0	+22.4%
Dec-2015	\$380.4	+21.6%	\$65.0	+31.0%
Jan-2016	\$244.9	+33.5%	\$43.0	-1.4%
Feb-2016	\$203.4	+24.9%	\$40.2	+23.7%
Mar-2016	\$281.3	+20.6%	\$56.2	+43.4%
Apr-2016	\$347.5	+24.2%	\$73.9	+41.8%
May-2016	\$465.9	+19.3%	\$80.0	+5.3%
Jun-2016	\$573.4	+8.4%	\$106.0	+19.4%
Jul-2016	\$540.5	-6.6%	\$83.1	-19.8%
Aug-2016	\$537.2	+9.1%	\$96.8	+11.0%
12-Month Avg*	\$398.6	+14.6%	\$73.5	+13.0%

* \$ Volume of Closed Sales (in millions) for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

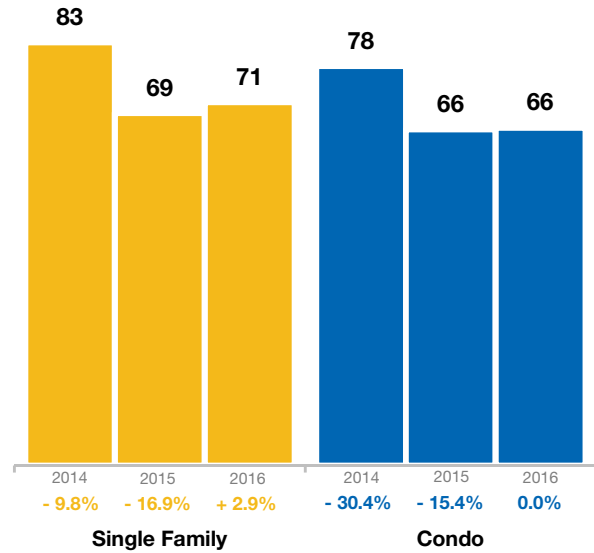


NH Days on Market

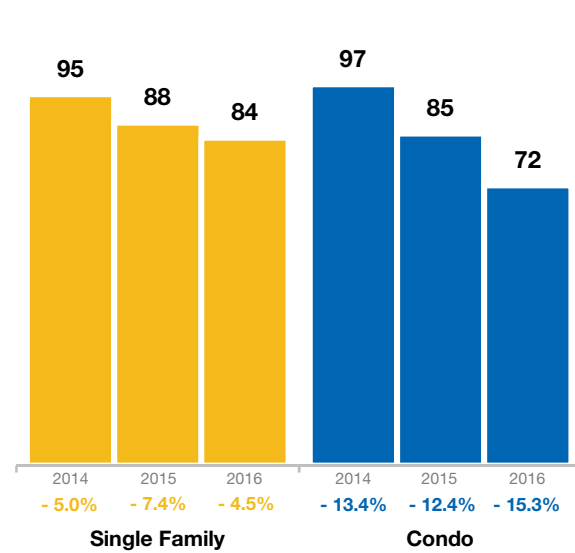
Average number of days between when a property is listed and when an offer is accepted in a given month.



August



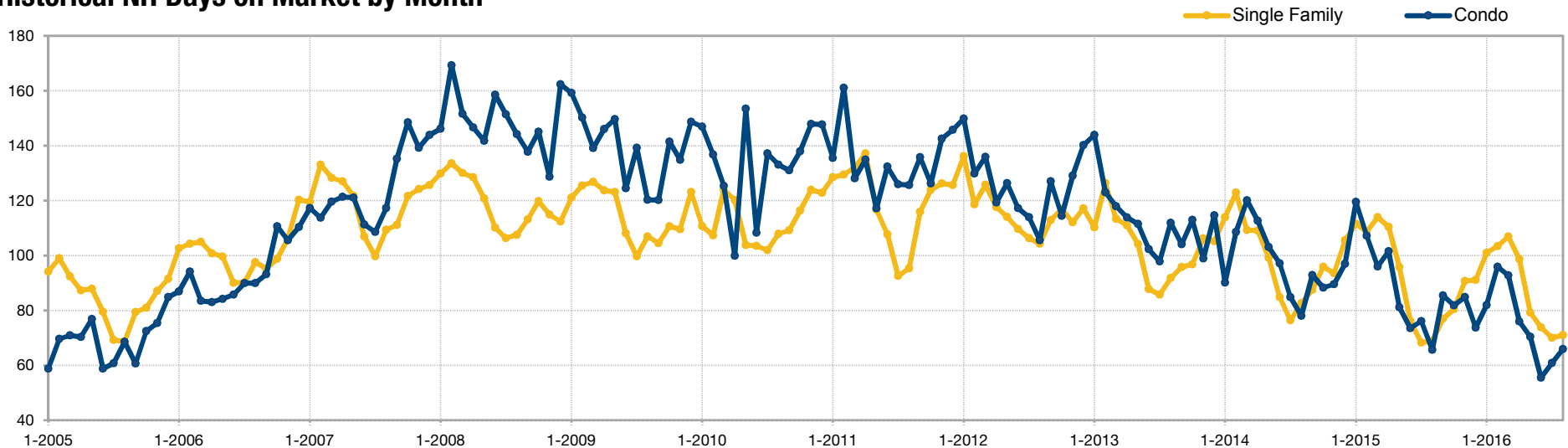
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	77	-11.5%	85	-8.6%
Oct-2015	80	-16.7%	82	-6.8%
Nov-2015	91	-3.2%	85	-5.6%
Dec-2015	91	-14.2%	74	-23.7%
Jan-2016	101	-9.8%	82	-31.7%
Feb-2016	103	-5.5%	96	-10.3%
Mar-2016	107	-6.1%	93	-3.1%
Apr-2016	99	-10.0%	76	-25.5%
May-2016	79	-17.7%	70	-13.6%
Jun-2016	74	-2.6%	55	-25.7%
Jul-2016	70	+2.9%	61	-19.7%
Aug-2016	71	+2.9%	66	0.0%
12-Month Avg*	84	-7.0%	75	-13.7%

* Days on Market for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

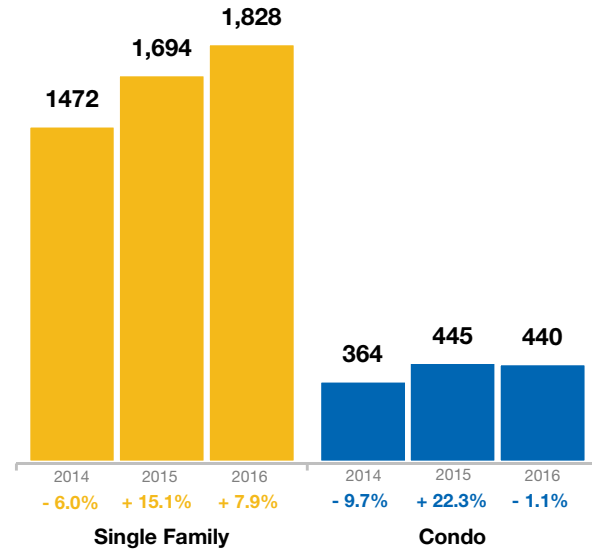


NH Pending Sales

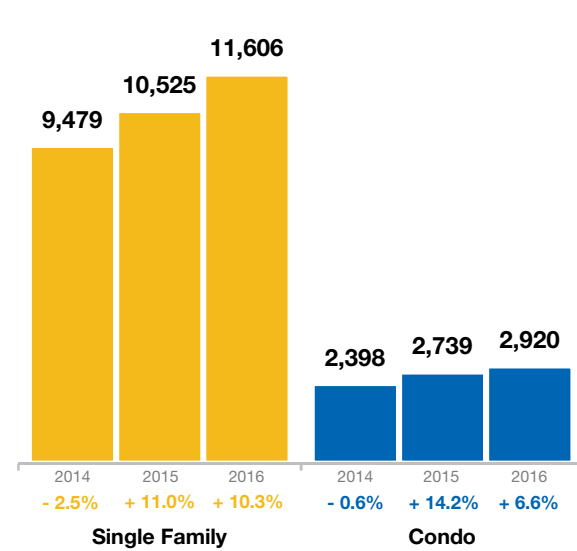
A count of the properties on which offers have been accepted in a given month.



August

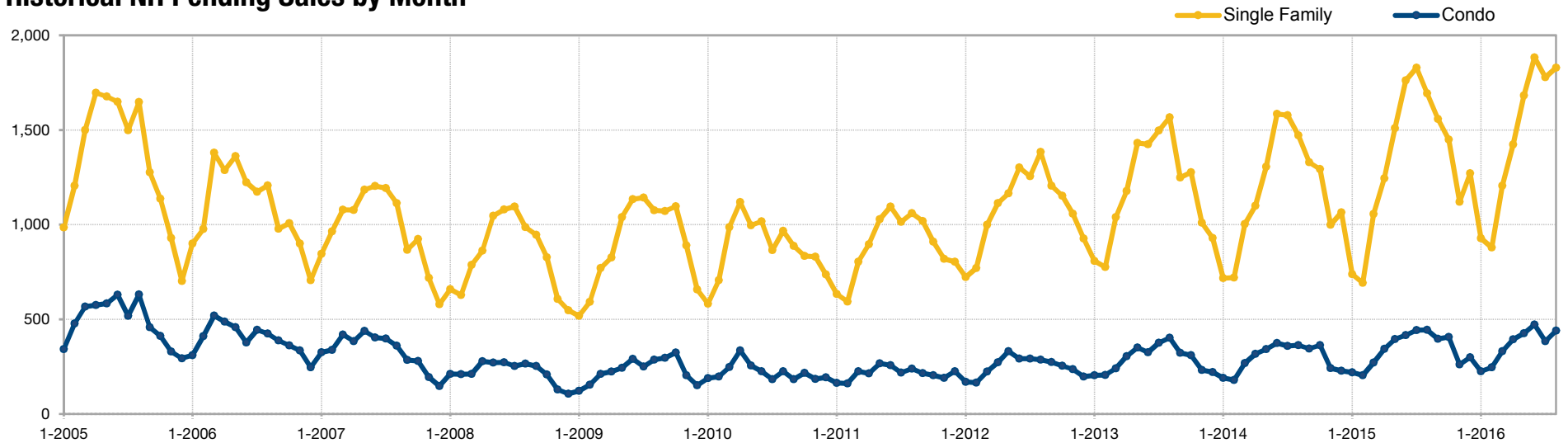


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	1,558	+17.2%	397	+14.7%
Oct-2015	1,449	+12.0%	407	+12.1%
Nov-2015	1,121	+12.2%	262	+8.3%
Dec-2015	1,271	+19.3%	300	+31.0%
Jan-2016	928	+25.7%	226	+2.7%
Feb-2016	879	+26.8%	246	+20.0%
Mar-2016	1,205	+14.1%	332	+22.5%
Apr-2016	1,423	+14.3%	394	+14.5%
May-2016	1,682	+11.5%	426	+7.8%
Jun-2016	1,883	+6.9%	472	+13.5%
Jul-2016	1,778	-2.7%	384	-13.3%
Aug-2016	1,828	+7.9%	440	-1.1%
12-Month Avg	1,417	+11.8%	357	+9.4%

Historical NH Pending Sales by Month

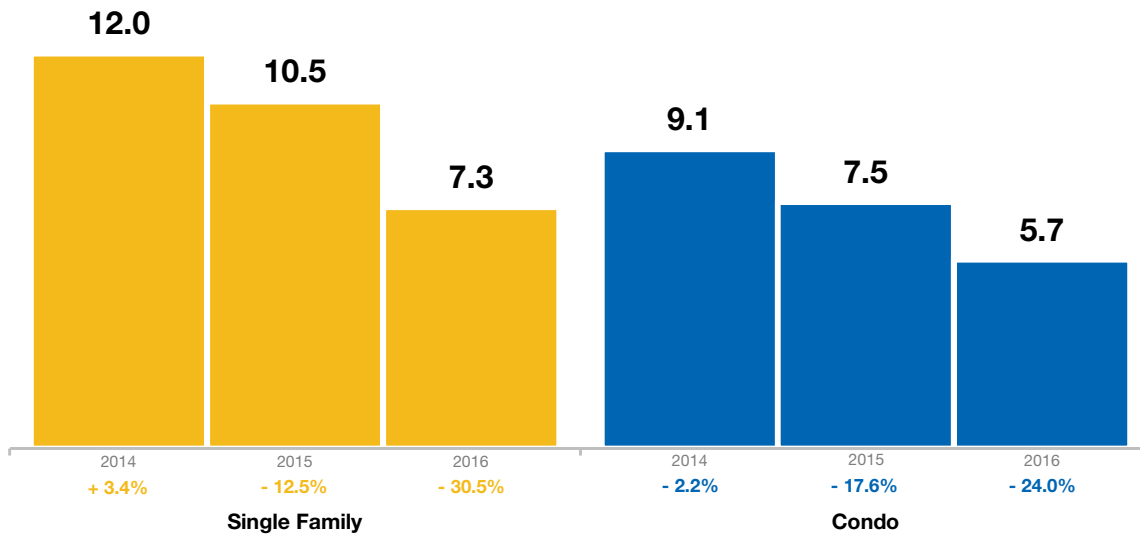


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



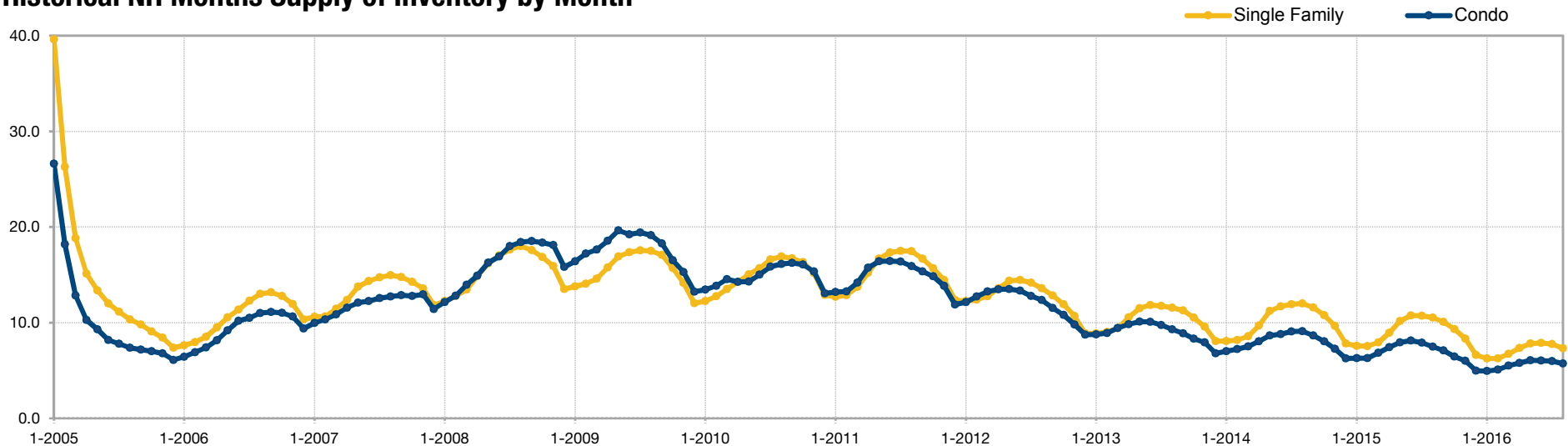
August



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	10.1	-12.9%	7.1	-18.4%
Oct-2015	9.3	-13.9%	6.5	-18.8%
Nov-2015	8.3	-14.4%	6.0	-17.8%
Dec-2015	6.6	-15.4%	5.0	-20.6%
Jan-2016	6.3	-17.1%	4.9	-22.2%
Feb-2016	6.3	-16.0%	5.1	-19.0%
Mar-2016	6.8	-13.9%	5.5	-19.1%
Apr-2016	7.3	-18.0%	5.8	-21.6%
May-2016	7.8	-23.5%	6.1	-22.8%
Jun-2016	7.9	-26.2%	6.0	-25.9%
Jul-2016	7.8	-27.1%	6.0	-24.1%
Aug-2016	7.3	-30.5%	5.7	-24.0%
12-Month Avg*	7.7	-19.5%	5.8	-21.3%

* Months Supply for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

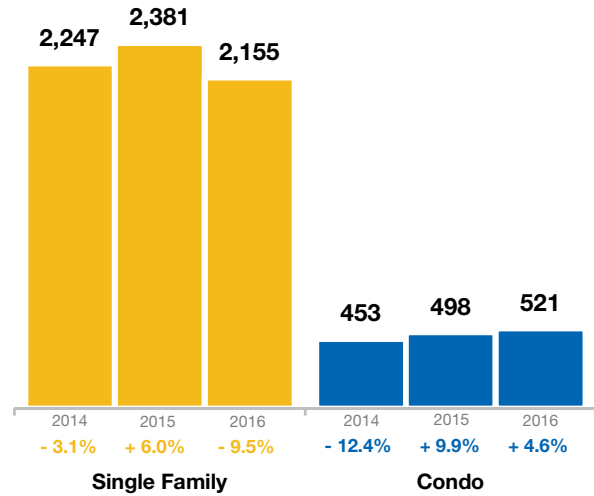


NH New Listings

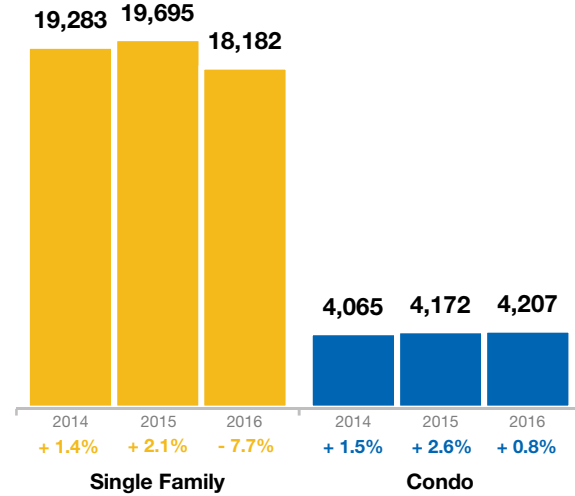
A count of the properties that have been newly listed on the market in a given month.



August

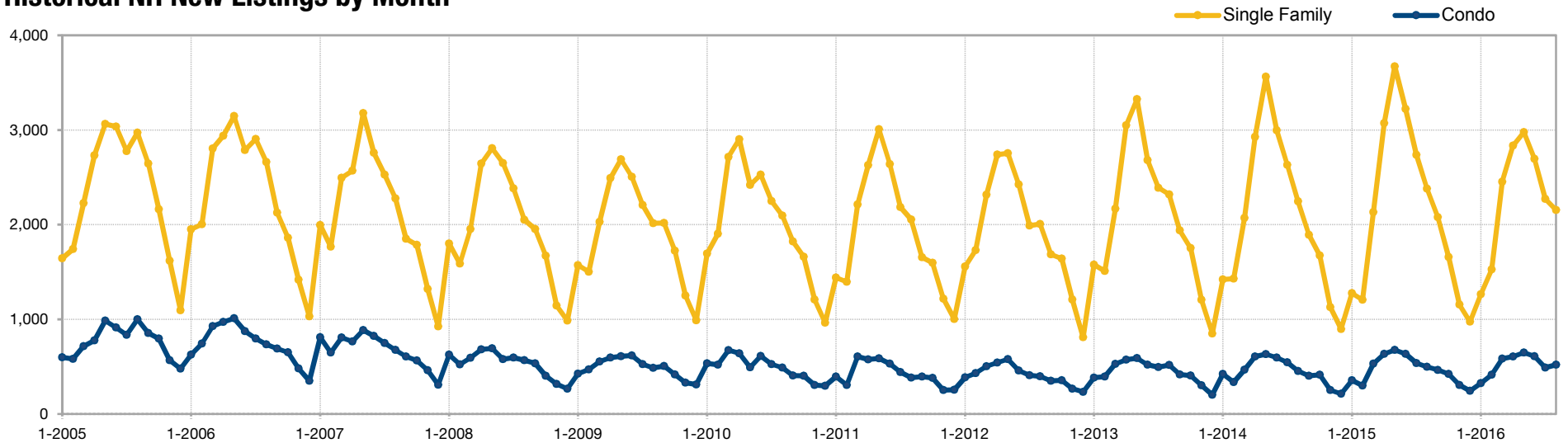


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	2,078	+9.8%	464	+14.9%
Oct-2015	1,657	-1.1%	423	+2.2%
Nov-2015	1,157	+2.5%	305	+20.6%
Dec-2015	976	+8.8%	245	+15.0%
Jan-2016	1,266	-0.7%	326	-8.7%
Feb-2016	1,528	+26.7%	416	+38.7%
Mar-2016	2,453	+15.1%	586	+9.9%
Apr-2016	2,836	-7.7%	608	-4.1%
May-2016	2,978	-18.9%	650	-4.0%
Jun-2016	2,695	-16.3%	611	-3.9%
Jul-2016	2,271	-17.0%	489	-8.9%
Aug-2016	2,155	-9.5%	521	+4.6%
12-Month Avg	2,107	-4.9%	455	+3.4%

Historical NH New Listings by Month

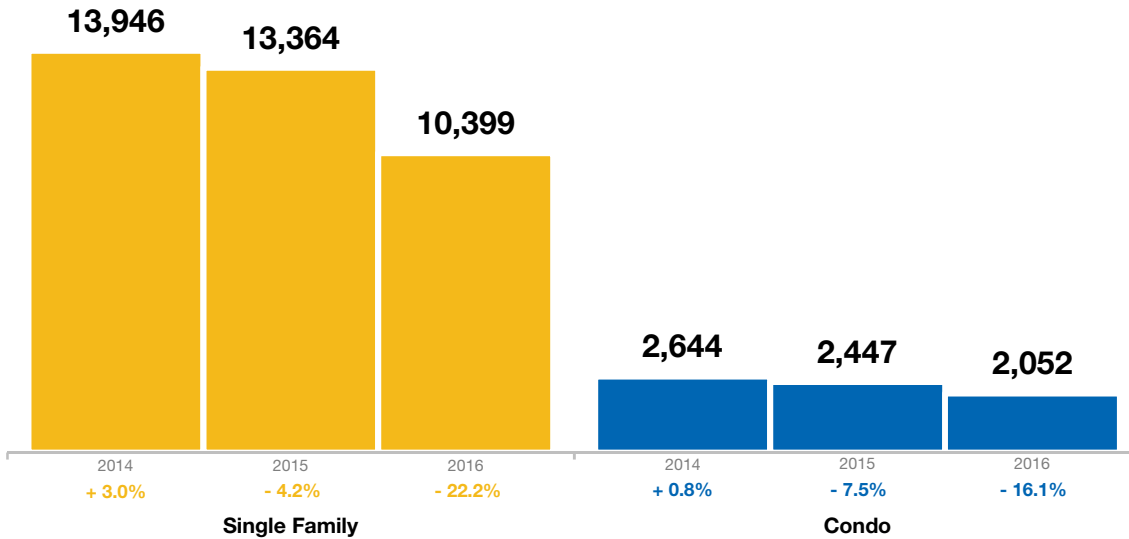


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

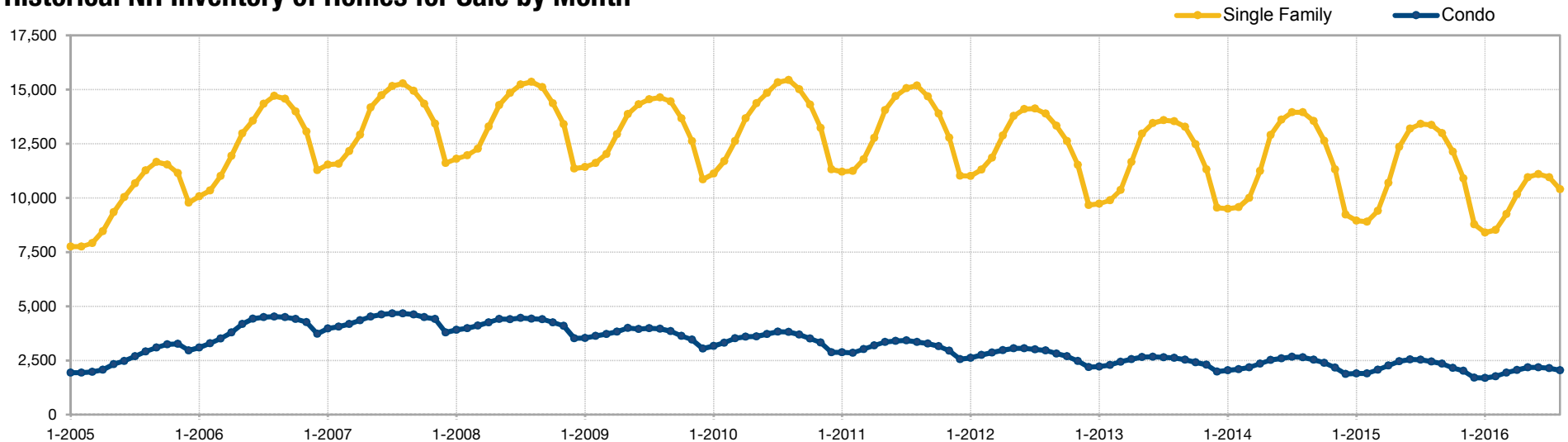


August



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	12,990	-4.2%	2,352	-7.1%
Oct-2015	12,137	-3.9%	2,160	-9.5%
Nov-2015	10,898	-3.7%	2,025	-6.5%
Dec-2015	8,780	-4.8%	1,708	-8.7%
Jan-2016	8,399	-6.2%	1,694	-10.6%
Feb-2016	8,525	-4.2%	1,762	-7.5%
Mar-2016	9,258	-1.6%	1,938	-6.5%
Apr-2016	10,173	-4.9%	2,061	-9.3%
May-2016	10,949	-11.3%	2,177	-11.5%
Jun-2016	11,100	-15.9%	2,187	-14.2%
Jul-2016	10,946	-18.4%	2,142	-15.4%
Aug-2016	10,399	-22.2%	2,052	-16.1%
12-Month Avg	10,380	-9.1%	2,022	-10.4%

Historical NH Inventory of Homes for Sale by Month



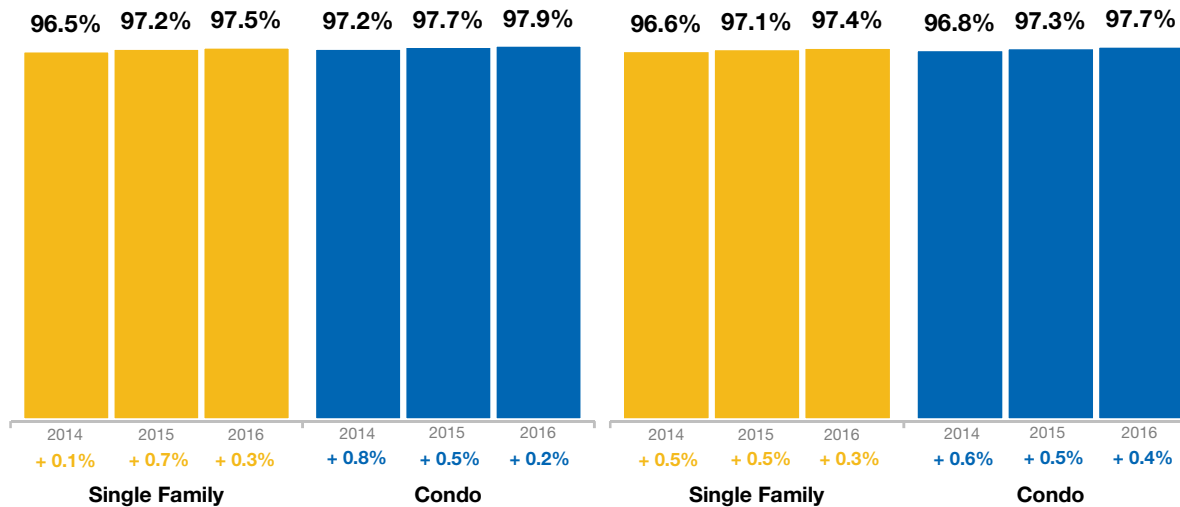
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

August

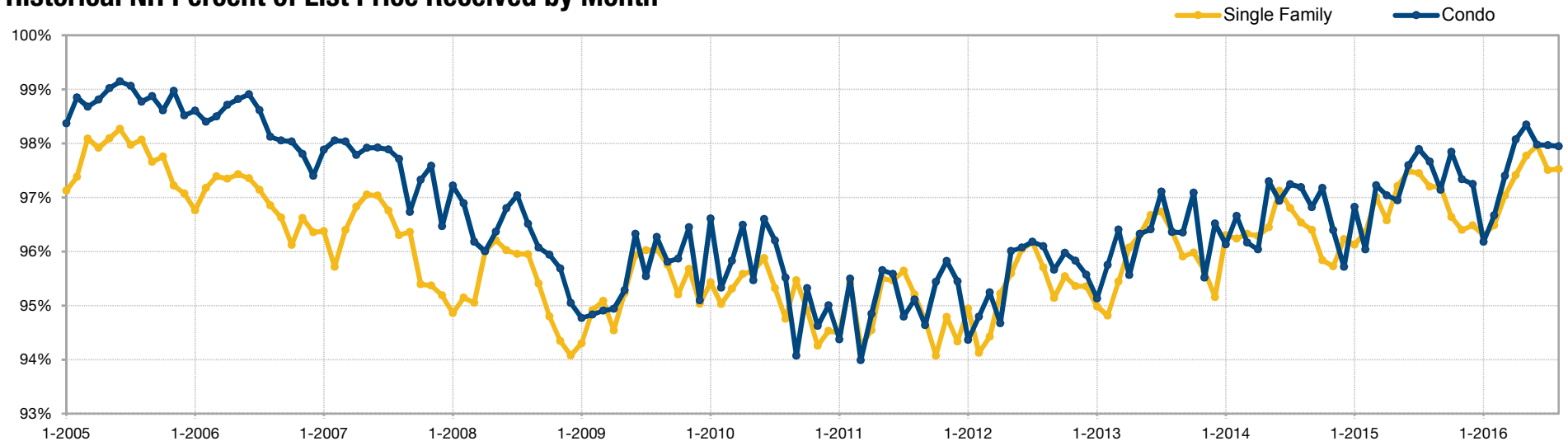
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	97.2%	+0.8%	97.1%	+0.3%
Oct-2015	96.6%	+0.8%	97.8%	+0.6%
Nov-2015	96.4%	+0.7%	97.3%	+0.9%
Dec-2015	96.5%	+0.3%	97.3%	+1.7%
Jan-2016	96.3%	+0.2%	96.2%	-0.6%
Feb-2016	96.5%	+0.1%	96.7%	+0.7%
Mar-2016	97.0%	0.0%	97.4%	+0.2%
Apr-2016	97.4%	+0.8%	98.1%	+1.1%
May-2016	97.8%	+0.6%	98.3%	+1.4%
Jun-2016	98.0%	+0.5%	98.0%	+0.4%
Jul-2016	97.5%	0.0%	98.0%	+0.1%
Aug-2016	97.5%	+0.3%	97.9%	+0.2%
12-Month Avg*	97.2%	+0.4%	97.6%	+0.6%

* Pct. of List Price Received for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



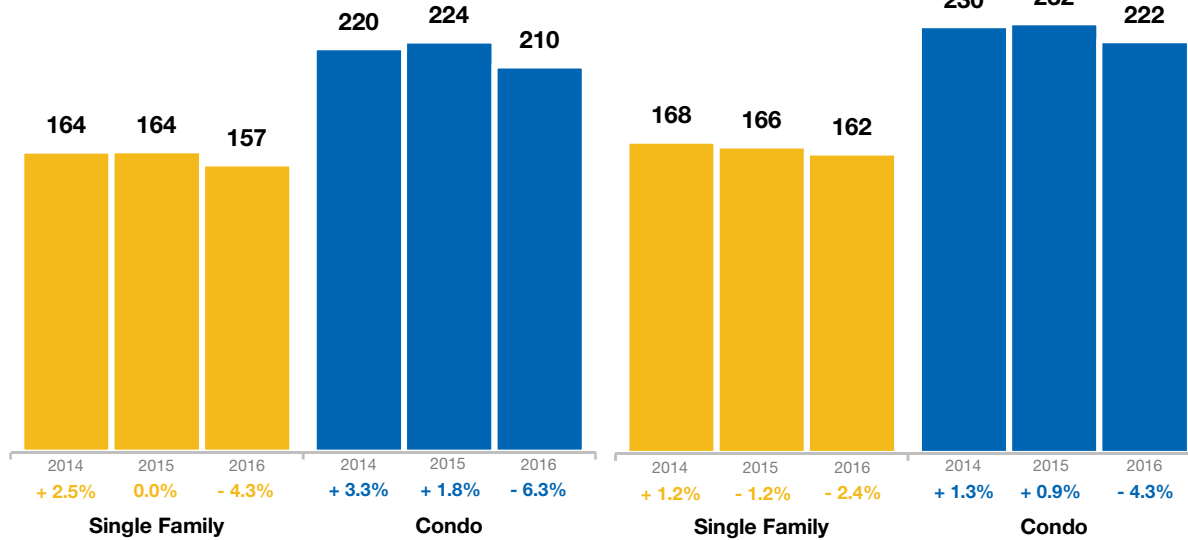
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August

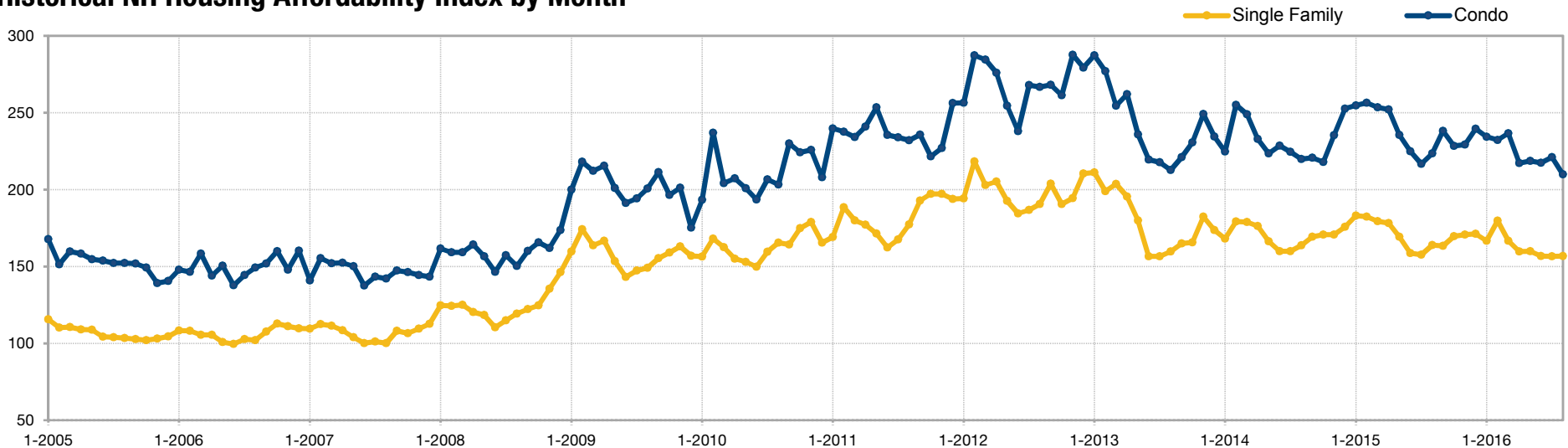
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Sep-2015	163	-3.6%	238	+7.7%
Oct-2015	170	-0.6%	228	+4.6%
Nov-2015	171	0.0%	229	-2.6%
Dec-2015	171	-2.8%	239	-5.5%
Jan-2016	167	-8.7%	234	-8.2%
Feb-2016	180	-1.1%	232	-9.4%
Mar-2016	167	-6.7%	237	-6.3%
Apr-2016	160	-10.1%	217	-13.9%
May-2016	160	-5.3%	219	-6.8%
Jun-2016	157	-1.3%	217	-3.6%
Jul-2016	157	-0.6%	221	+1.8%
Aug-2016	157	-4.3%	210	-6.3%
12-Month Avg*	165	-8.5%	172	-11.4%

* Affordability Index for all properties from September 2015 through August 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	8-2015	8-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		2,271	2,415	+ 6.3%	13,488	14,828	+ 9.9%
Median Sales Price		\$221,000	\$237,250	+ 7.4%	\$221,000	\$227,000	+ 2.7%
\$ Volume of Closed Sales (in millions)		\$585.6	\$640.1	+ 9.3%	\$3,409.8	\$3,812.5	+ 11.8%
Days on Market		70	70	0.0%	88	81	- 8.0%
Pending Sales		2,271	2,437	+ 7.3%	14,005	15,346	+ 9.6%
Months Supply		10.5	7.2	- 31.4%	--	--	--
New Listings		3,101	2,952	- 4.8%	25,499	24,036	- 5.7%
Homes for Sale		17,700	13,400	- 24.3%	--	--	--
Pct. of List Price Received		97.0%	97.3%	+ 0.3%	96.8%	97.2%	+ 0.4%
Affordability Index		181	169	- 6.9%	181	176	- 2.7%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -
Belknap	112	117	+ 4.5%	\$215,000	\$224,750	+ 4.5%	\$39.6	\$31.8	- 19.7%	108	79	- 26.9%	108	132	+ 22.2%
Belknap Year-to-Date	609	693	+ 13.8%	\$215,000	\$212,000	- 1.4%	\$198.4	\$202.1	+ 1.9%	117	101	- 13.7%	624	724	+ 16.0%
Carroll	107	121	+ 13.1%	\$212,500	\$238,000	+ 12.0%	\$29.9	\$38.8	+ 29.8%	86	108	+ 25.6%	112	117	+ 4.5%
Carroll Year-to-Date	605	681	+ 12.6%	\$200,000	\$215,000	+ 7.5%	\$171.6	\$204.3	+ 19.1%	135	140	+ 3.7%	625	687	+ 9.9%
Cheshire	97	81	- 16.5%	\$166,000	\$174,000	+ 4.8%	\$18.1	\$15.5	- 14.4%	88	83	- 5.7%	90	74	- 17.8%
Cheshire Year-to-Date	563	579	+ 2.8%	\$167,750	\$175,000	+ 4.3%	\$106.7	\$110.8	+ 3.8%	111	110	- 0.9%	548	582	+ 6.2%
Coos	37	44	+ 18.9%	\$85,000	\$97,450	+ 14.6%	\$3.9	\$4.5	+ 15.4%	151	225	+ 49.0%	37	48	+ 29.7%
Coos Year-to-Date	264	275	+ 4.2%	\$84,500	\$82,250	- 2.7%	\$27.8	\$27.2	- 2.2%	189	177	- 6.3%	267	280	+ 4.9%
Grafton	83	132	+ 59.0%	\$170,000	\$196,500	+ 15.6%	\$18.9	\$33.4	+ 76.7%	111	111	0.0%	85	137	+ 61.2%
Grafton Year-to-Date	635	718	+ 13.1%	\$187,000	\$195,000	+ 4.3%	\$168.7	\$189.5	+ 12.3%	129	116	- 10.1%	641	734	+ 14.5%
Hillsborough	470	491	+ 4.5%	\$255,000	\$268,400	+ 5.3%	\$134.5	\$144.9	+ 7.7%	49	51	+ 4.1%	449	457	+ 1.8%
Hillsborough Year-to-Date	2,698	3,051	+ 13.1%	\$252,000	\$258,000	+ 2.4%	\$755.4	\$865.5	+ 14.6%	60	59	- 1.7%	2,794	3,123	+ 11.8%
Merrimack	197	195	- 1.0%	\$212,200	\$221,000	+ 4.1%	\$46.7	\$46.9	+ 0.4%	64	68	+ 6.3%	182	194	+ 6.6%
Merrimack Year-to-Date	1,114	1,233	+ 10.7%	\$210,000	\$221,000	+ 5.2%	\$259.7	\$301.0	+ 15.9%	89	83	- 6.7%	1,155	1,263	+ 9.4%
Rockingham	399	418	+ 4.8%	\$320,000	\$339,500	+ 6.1%	\$143.7	\$158.0	+ 10.0%	49	51	+ 4.1%	413	405	- 1.9%
Rockingham Year-to-Date	2,492	2,647	+ 6.2%	\$315,000	\$325,000	+ 3.2%	\$879.7	\$958.1	+ 8.9%	69	65	- 5.8%	2,627	2,721	+ 3.6%
Strafford	172	182	+ 5.8%	\$225,000	\$235,000	+ 4.4%	\$41.7	\$46.5	+ 11.5%	67	61	- 9.0%	152	190	+ 25.0%
Strafford Year-to-Date	905	1,053	+ 16.4%	\$220,000	\$225,250	+ 2.4%	\$217.7	\$257.0	+ 18.1%	79	76	- 3.8%	939	1,086	+ 15.7%
Sullivan	60	75	+ 25.0%	\$164,500	\$165,000	+ 0.3%	\$15.5	\$16.9	+ 9.0%	141	101	- 28.4%	66	74	+ 12.1%
Sullivan Year-to-Date	289	387	+ 33.9%	\$159,950	\$159,000	- 0.6%	\$64.0	\$78.7	+ 23.0%	142	134	- 5.6%	305	406	+ 33.1%
Entire State	1,734	1,856	+ 7.0%	\$244,000	\$255,000	+ 4.5%	\$492.5	\$537.2	+ 9.1%	69	71	+ 2.9%	1,694	1,828	+ 7.9%
Entire State Year-to-Date	10,174	11,317	+ 11.2%	\$241,500	\$247,000	+ 2.3%	\$2,849.6	\$3,194.1	+ 12.1%	88	84	- 4.5%	10,525	11,606	+ 10.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -	8-2015	8-2016	+ / -
Belknap	25	30	+ 20.0%	\$135,000	\$176,500	+ 30.7%	\$4.3	\$6.8	+ 58.1%	73	97	+ 32.9%	27	27	0.0%
Belknap Year-to-Date	147	169	+ 15.0%	\$155,000	\$153,000	- 1.3%	\$28.3	\$31.5	+ 11.3%	110	90	- 18.2%	153	173	+ 13.1%
Carroll	27	23	- 14.8%	\$186,500	\$149,000	- 20.1%	\$5.5	\$4.0	- 27.3%	112	101	- 9.8%	28	21	- 25.0%
Carroll Year-to-Date	141	141	0.0%	\$175,000	\$165,000	- 5.7%	\$27.6	\$26.5	- 4.0%	123	121	- 1.6%	146	141	- 3.4%
Cheshire	8	6	- 25.0%	\$151,275	\$155,000	+ 2.5%	\$1.2	\$0.9	- 25.0%	141	35	- 75.2%	5	5	0.0%
Cheshire Year-to-Date	50	39	- 22.0%	\$145,975	\$137,000	- 6.1%	\$7.1	\$5.6	- 21.1%	136	73	- 46.3%	48	41	- 14.6%
Coos	11	12	+ 9.1%	\$355,000	\$354,500	- 0.1%	\$4.9	\$4.0	- 18.4%	201	131	- 34.8%	11	12	+ 9.1%
Coos Year-to-Date	11	12	+ 9.1%	\$355,000	\$354,500	- 0.1%	\$4.9	\$4.0	- 18.4%	201	131	- 34.8%	11	12	+ 9.1%
Grafton	30	38	+ 26.7%	\$136,125	\$122,500	- 10.0%	\$5.1	\$5.9	+ 15.7%	92	123	+ 33.7%	32	36	+ 12.5%
Grafton Year-to-Date	241	251	+ 4.1%	\$152,000	\$158,500	+ 4.3%	\$43.7	\$45.2	+ 3.4%	156	142	- 9.0%	242	248	+ 2.5%
Hillsborough	145	142	- 2.1%	\$162,000	\$169,950	+ 4.9%	\$27.7	\$27.4	- 1.1%	45	36	- 20.0%	154	138	- 10.4%
Hillsborough Year-to-Date	834	920	+ 10.3%	\$165,000	\$169,950	+ 3.0%	\$154.9	\$176.7	+ 14.1%	58	45	- 22.4%	896	977	+ 9.0%
Merrimack	27	52	+ 92.6%	\$160,000	\$176,000	+ 10.0%	\$4.2	\$9.4	+ 123.8%	112	59	- 47.3%	33	46	+ 39.4%
Merrimack Year-to-Date	185	203	+ 9.7%	\$163,500	\$157,200	- 3.9%	\$30.5	\$33.9	+ 11.1%	99	73	- 26.3%	200	204	+ 2.0%
Rockingham	137	128	- 6.6%	\$219,000	\$244,400	+ 11.6%	\$34.7	\$36.4	+ 4.9%	58	73	+ 25.9%	149	147	- 1.3%
Rockingham Year-to-Date	862	912	+ 5.8%	\$215,000	\$221,700	+ 3.1%	\$206.4	\$231.3	+ 12.1%	72	66	- 8.3%	904	978	+ 8.2%
Strafford	20	16	- 20.0%	\$121,250	\$204,450	+ 68.6%	\$3.0	\$3.7	+ 23.3%	68	48	- 29.4%	13	14	+ 7.7%
Strafford Year-to-Date	116	123	+ 6.0%	\$133,000	\$150,000	+ 12.8%	\$17.0	\$21.2	+ 24.7%	71	65	- 8.5%	120	127	+ 5.8%
Sullivan	3	4	+ 33.3%	\$205,000	\$132,750	- 35.2%	\$0.6	\$0.9	+ 50.0%	37	178	+ 381.1%	3	3	0.0%
Sullivan Year-to-Date	19	19	0.0%	\$136,500	\$139,000	+ 1.8%	\$2.8	\$3.3	+ 17.9%	37	137	+ 270.3%	19	19	0.0%
Entire State	423	442	+ 4.5%	\$179,000	\$190,500	+ 6.4%	\$87.2	\$96.8	+ 11.0%	66	66	0.0%	445	440	- 1.1%
Entire State Year-to-Date	2,606	2,789	+ 7.0%	\$172,500	\$179,900	+ 4.3%	\$523.2	\$579.3	+ 10.7%	85	72	- 15.3%	2,739	2,920	+ 6.6%