



# NH Monthly Indicators

## September 2016

As anticipated at the outset of the year, demand has remained high through the first three quarters of 2016, propping up sales and prices despite heavy reductions in inventory and months of supply across the country. With rental prices and employment opportunities in a consistent climb, year-over-year increases in home buying are probable for the rest of the year but not guaranteed.

New Listings were down 8.1 percent for single family homes but increased 6.5 percent for condo properties. Pending Sales increased 11.9 percent for single family homes and 18.3 percent for condo properties.

The Median Sales Price was up 3.7 percent to \$245,000 for single family homes and 17.1 percent to \$199,000 for condo properties. Months Supply of Inventory decreased 35.4 percent for single family units and 27.3 percent for condo units.

In general, today's demand is driven by three factors: Millennials are reaching prime home-buying age, growing families are looking for larger homes and empty nesters are downsizing. However, intriguingly low interest rates often prompt refinancing instead of listing, contributing to lower inventory. Recent studies have also shown that short-term rentals are keeping a collection of homes off the market.

## Monthly Snapshot

**- 1.6%**      **+ 3.7%**      **- 0.5%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	9-2015	9-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		1,776	<b>1,747</b>	- 1.6%	12,723	<b>13,968</b>	+ 9.8%
<b>Median Sales Price</b>		\$236,370	<b>\$245,000</b>	+ 3.7%	\$234,500	<b>\$240,000</b>	+ 2.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$493.8	<b>\$491.3</b>	- 0.5%	\$3,401.4	<b>\$3,809.0</b>	+ 12.0%
<b>Days on Market</b>		78	<b>99</b>	+ 26.9%	87	<b>85</b>	- 2.3%
<b>Pending Sales</b>		1,591	<b>1,781</b>	+ 11.9%	13,967	<b>15,354</b>	+ 9.9%
<b>Months Supply</b>		7.9	<b>5.1</b>	- 35.4%	--	<b>--</b>	--
<b>New Listings</b>		2,228	<b>2,048</b>	- 8.1%	23,053	<b>21,175</b>	- 8.1%
<b>Homes for Sale</b>		11,224	<b>8,001</b>	- 28.7%	--	<b>--</b>	--
<b>Pct. of List Price Received</b>		96.9%	<b>96.8%</b>	- 0.1%	96.7%	<b>97.1%</b>	+ 0.4%
<b>Affordability Index</b>		171	<b>163</b>	- 4.7%	173	<b>166</b>	- 4.0%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



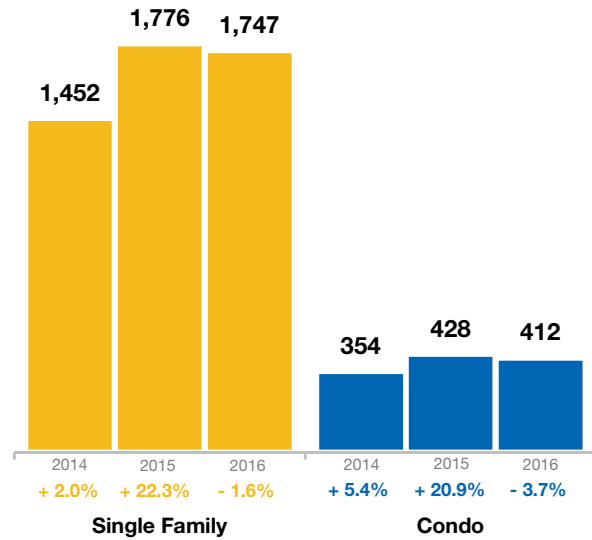
Key Metrics	Historical Sparkbars	9-2015	9-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		428	<b>412</b>	- 3.7%	3,035	<b>3,244</b>	+ 6.9%
<b>Median Sales Price</b>		\$169,900	<b>\$199,000</b>	+ 17.1%	\$172,000	<b>\$183,000</b>	+ 6.4%
<b>\$ Volume of Closed Sales (in millions)</b>		\$83.2	<b>\$262.0</b>	+ 214.9%	\$606.4	<b>\$853.7</b>	+ 40.8%
<b>Days on Market</b>		82	<b>83</b>	+ 1.2%	84	<b>71</b>	- 15.5%
<b>Pending Sales</b>		389	<b>460</b>	+ 18.3%	3,328	<b>3,610</b>	+ 8.5%
<b>Months Supply</b>		5.5	<b>4.0</b>	- 27.3%	--	--	--
<b>New Listings</b>		464	<b>494</b>	+ 6.5%	4,636	<b>4,728</b>	+ 2.0%
<b>Homes for Sale</b>		1,840	<b>1,488</b>	- 19.1%	--	--	--
<b>Pct. of List Price Received</b>		97.1%	<b>98.5%</b>	+ 1.4%	97.3%	<b>97.9%</b>	+ 0.6%
<b>Affordability Index</b>		238	<b>200</b>	- 16.0%	235	<b>218</b>	- 7.2%

# NH Closed Sales

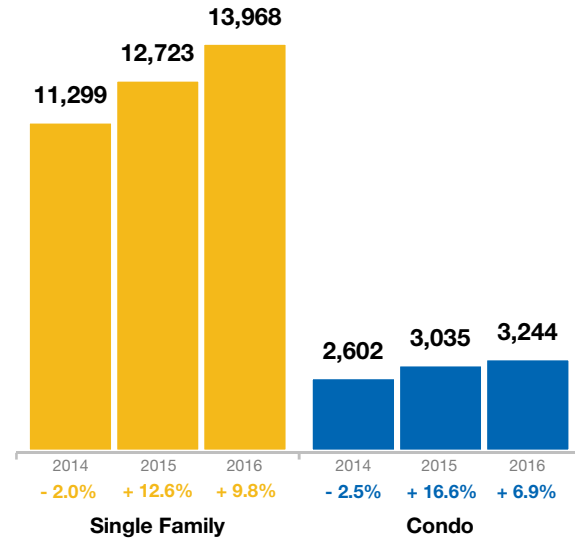
A count of the actual sales that closed in a given month.



## September

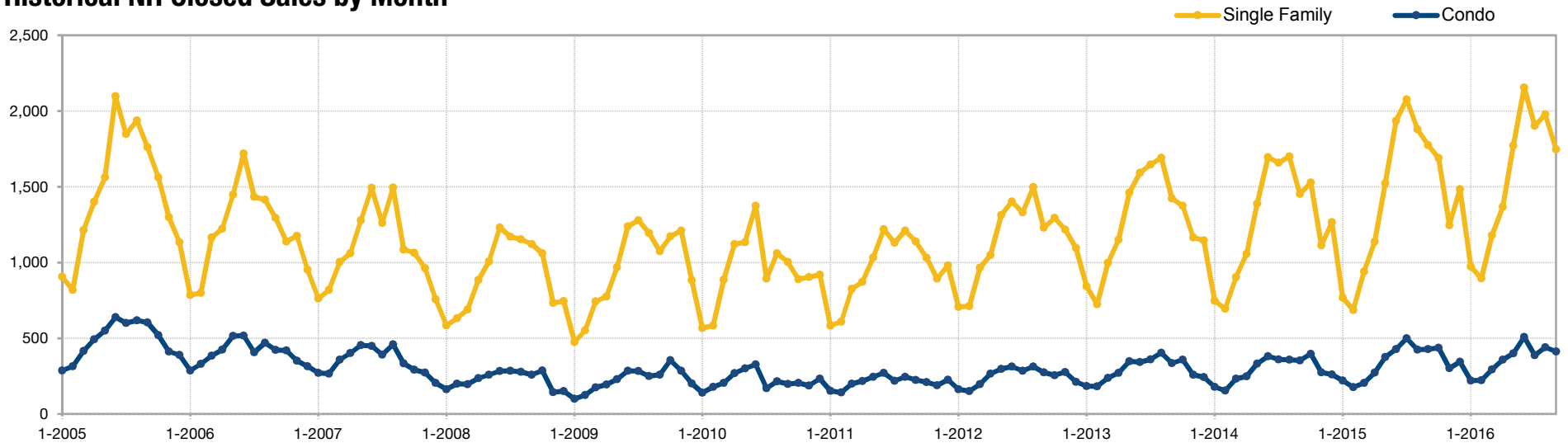


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	1,689	+10.6%	437	+10.1%
Nov-2015	1,245	+11.9%	302	+9.8%
Dec-2015	1,484	+17.1%	344	+31.8%
Jan-2016	974	+26.8%	221	0.0%
Feb-2016	895	+30.5%	222	+24.7%
Mar-2016	1,180	+25.5%	294	+42.7%
Apr-2016	1,367	+20.1%	358	+30.7%
May-2016	1,771	+16.4%	400	+6.4%
Jun-2016	2,155	+11.3%	508	+18.7%
Jul-2016	1,902	-8.4%	388	-22.4%
Aug-2016	1,977	+5.2%	441	+4.0%
<b>Sep-2016</b>	<b>1,747</b>	<b>-1.6%</b>	<b>412</b>	<b>-3.7%</b>
12-Month Avg	1,532	+10.6%	361	+9.0%

## Historical NH Closed Sales by Month



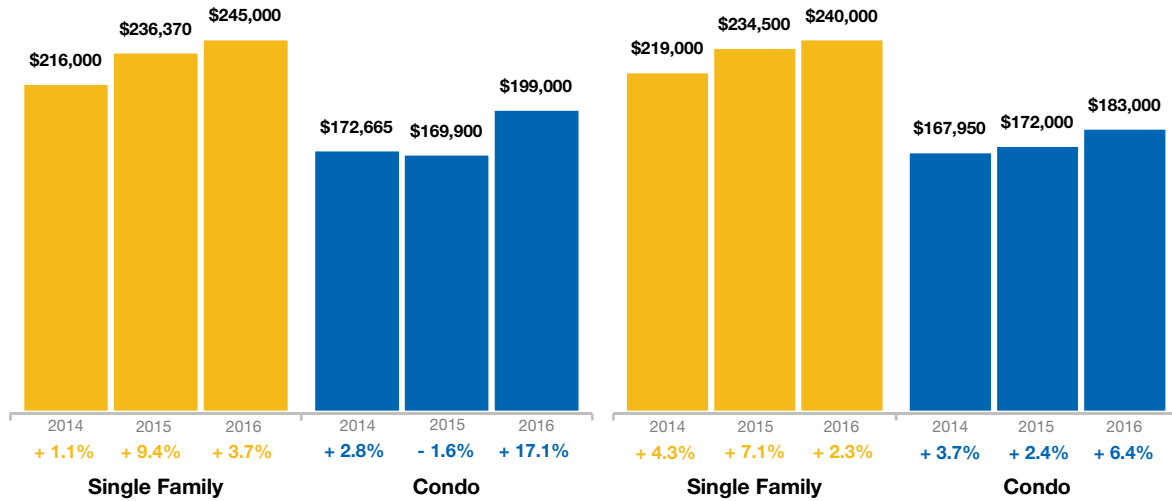
# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## September

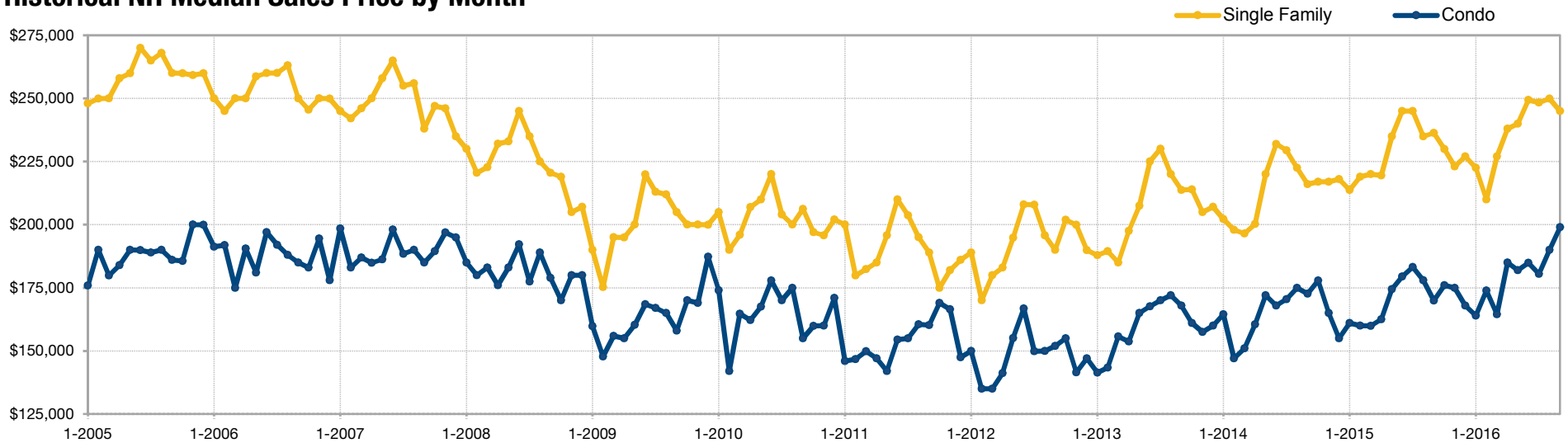
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	\$229,900	+5.9%	\$176,000	-1.1%
Nov-2015	\$223,000	+2.8%	\$175,000	+6.1%
Dec-2015	\$227,000	+4.1%	\$168,000	+8.4%
Jan-2016	\$222,500	+4.1%	\$164,000	+1.9%
Feb-2016	\$210,000	-4.1%	\$173,950	+8.7%
Mar-2016	\$227,000	+3.2%	\$164,450	+2.8%
Apr-2016	\$238,000	+8.5%	\$185,000	+13.8%
May-2016	\$240,000	+2.1%	\$182,000	+4.3%
Jun-2016	\$249,375	+1.8%	\$184,900	+3.0%
Jul-2016	\$248,388	+1.4%	\$180,500	-1.5%
Aug-2016	\$249,900	+6.3%	\$190,000	+6.7%
<b>Sep-2016</b>	<b>\$245,000</b>	<b>+3.7%</b>	<b>\$199,000</b>	<b>+17.1%</b>
12-Month Avg*	\$237,500	+3.3%	\$180,000	+5.9%

\* Median Sales Price for all properties from October 2015 through September 2016. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

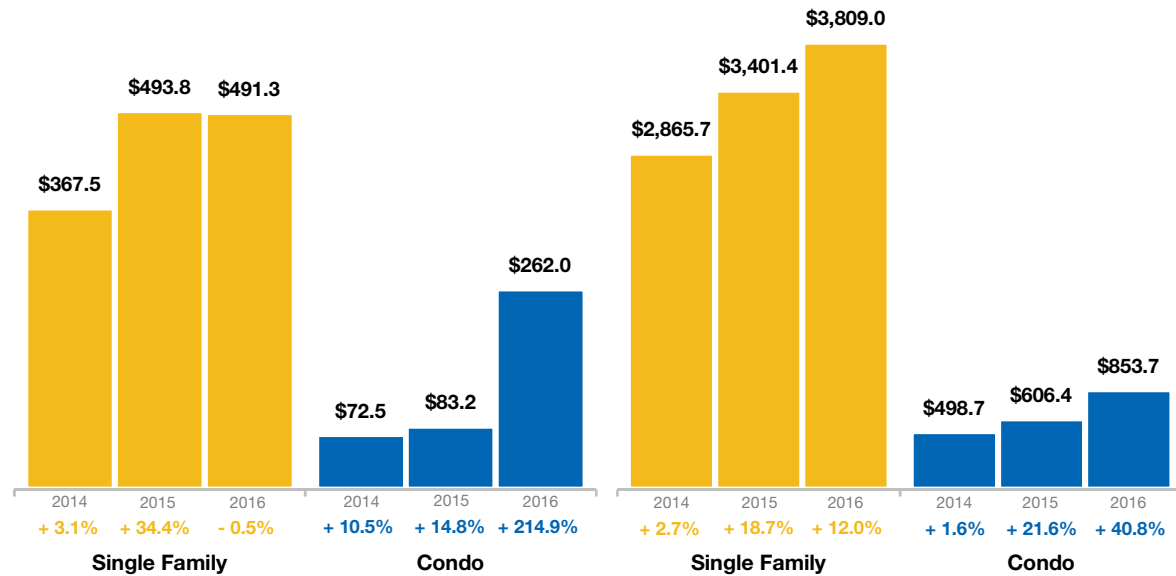


# NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



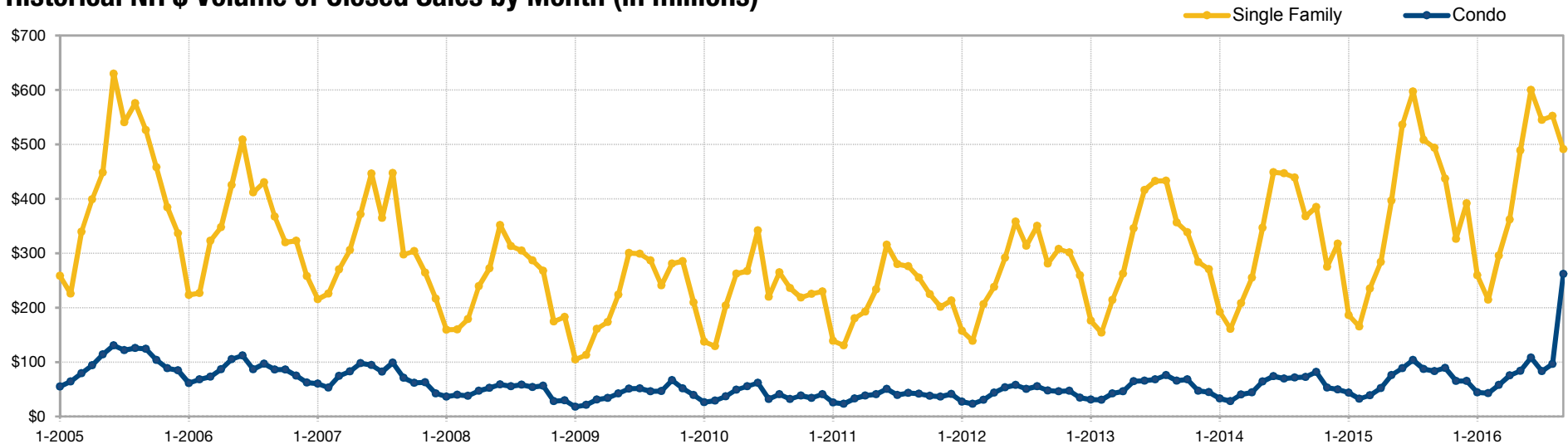
## September



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	\$437.0	+13.5%	\$89.3	+9.3%
Nov-2015	\$326.2	+18.5%	\$65.2	+22.8%
Dec-2015	\$391.5	+23.3%	\$65.2	+31.5%
Jan-2016	\$259.5	+39.4%	\$44.2	+1.4%
Feb-2016	\$214.5	+29.9%	\$42.7	+31.4%
Mar-2016	\$295.8	+25.7%	\$57.8	+47.4%
Apr-2016	\$361.9	+27.4%	\$75.6	+45.1%
May-2016	\$488.7	+23.3%	\$83.7	+10.1%
Jun-2016	\$600.1	+12.0%	\$108.1	+21.7%
Jul-2016	\$544.9	-8.7%	\$83.1	-19.8%
Aug-2016	\$552.4	+8.7%	\$96.5	+10.5%
<b>Sep-2016</b>	<b>\$491.3</b>	<b>-0.5%</b>	<b>\$262.0</b>	<b>+214.9%</b>
12-Month Avg*	\$413.6	+13.3%	\$89.4	+35.7%

\* \$ Volume of Closed Sales (in millions) for all properties from October 2015 through September 2016. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

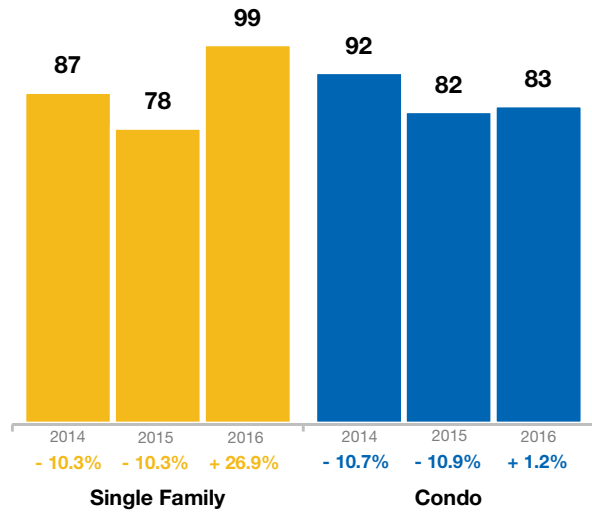


# NH Days on Market

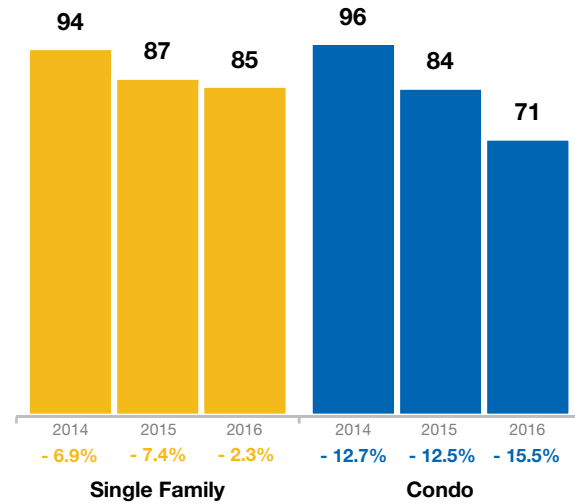
Average number of days between when a property is listed and when an offer is accepted in a given month.



## September



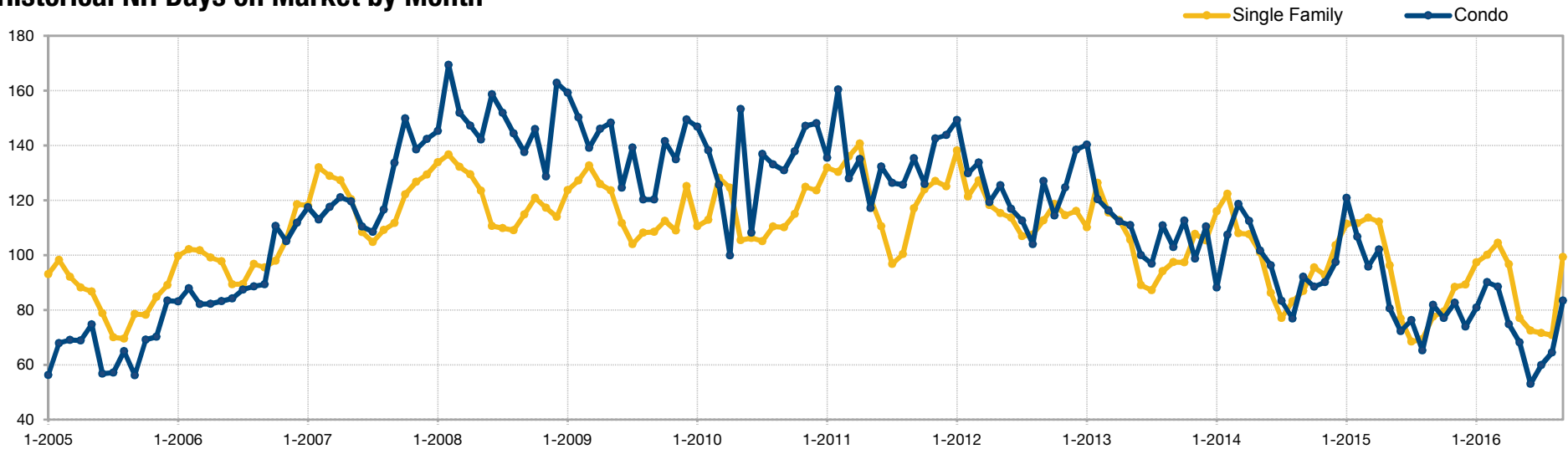
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	79	-17.7%	77	-13.5%
Nov-2015	88	-5.4%	83	-7.8%
Dec-2015	89	-14.4%	74	-23.7%
Jan-2016	97	-12.6%	81	-33.1%
Feb-2016	100	-10.7%	90	-15.9%
Mar-2016	104	-8.8%	88	-8.3%
Apr-2016	97	-13.4%	75	-26.5%
May-2016	77	-19.8%	68	-16.0%
Jun-2016	72	-6.5%	53	-26.4%
Jul-2016	72	+5.9%	60	-21.1%
Aug-2016	71	+2.9%	64	-1.5%
<b>Sep-2016</b>	<b>99</b>	<b>+26.9%</b>	<b>83</b>	<b>+1.2%</b>
12-Month Avg*	85	-4.9%	73	-15.2%

\* Days on Market for all properties from October 2015 through September 2016. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

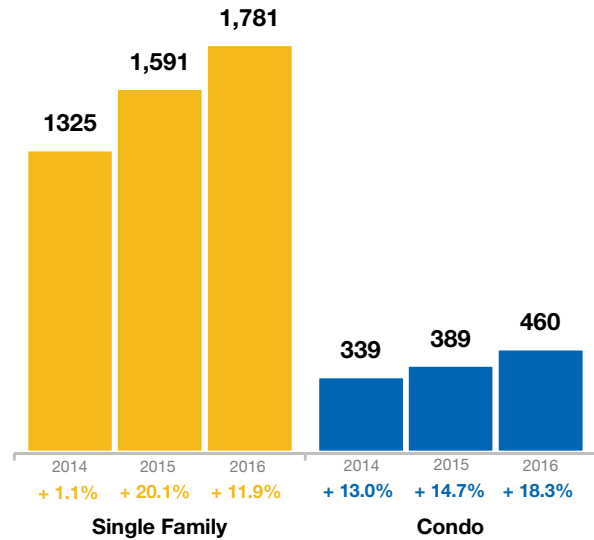


# NH Pending Sales

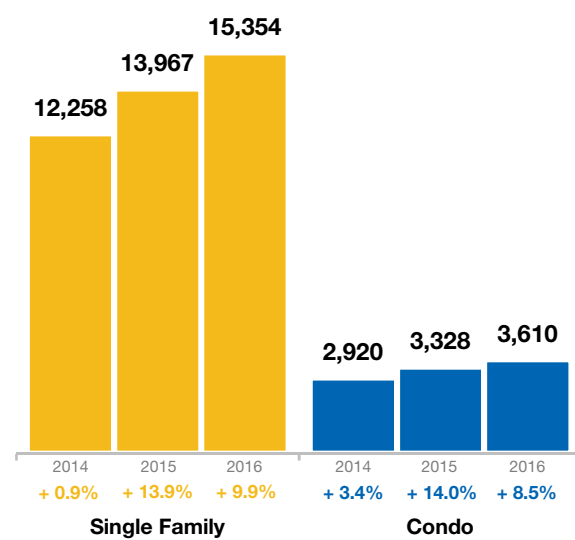
A count of the properties on which offers have been accepted in a given month.



## September

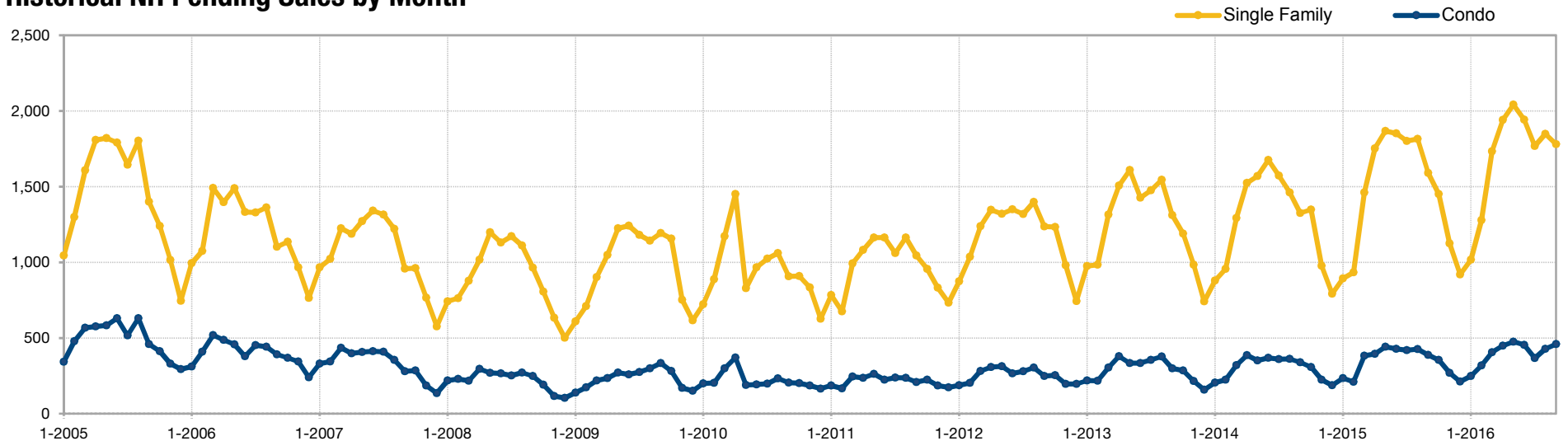


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	1,451	+7.6%	355	+15.3%
Nov-2015	1,126	+15.3%	269	+20.1%
Dec-2015	920	+16.2%	212	+12.8%
Jan-2016	1,018	+14.0%	248	+5.5%
Feb-2016	1,279	+36.9%	319	+51.9%
Mar-2016	1,734	+18.7%	406	+6.0%
Apr-2016	1,940	+10.7%	450	+13.9%
May-2016	2,042	+9.4%	476	+7.7%
Jun-2016	1,943	+4.9%	455	+6.3%
Jul-2016	1,768	-1.9%	368	-12.4%
Aug-2016	1,849	+1.9%	428	+0.5%
<b>Sep-2016</b>	<b>1,781</b>	<b>+11.9%</b>	<b>460</b>	<b>+18.3%</b>
12-Month Avg	1,571	+10.3%	371	+9.8%

## Historical NH Pending Sales by Month



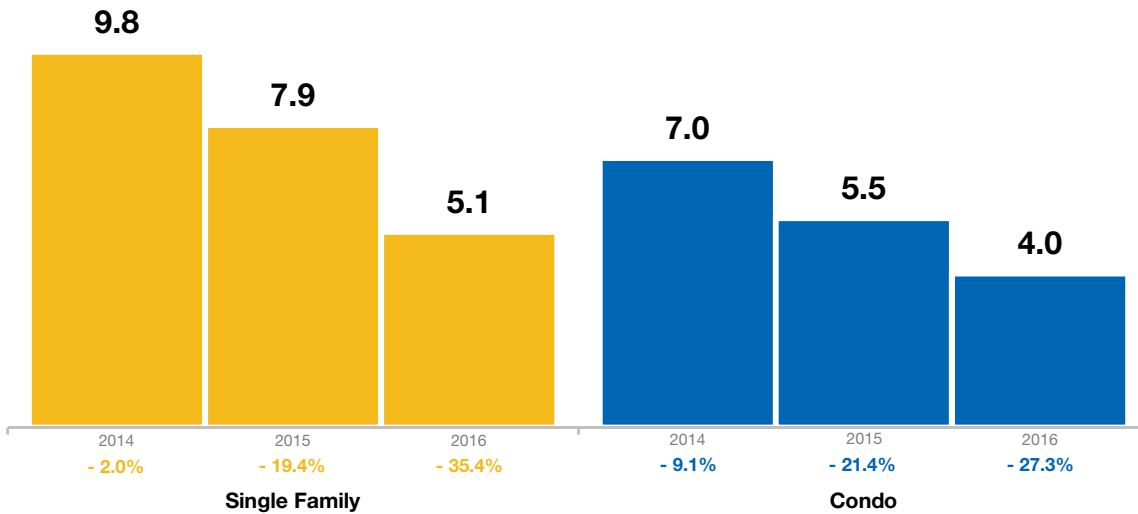


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



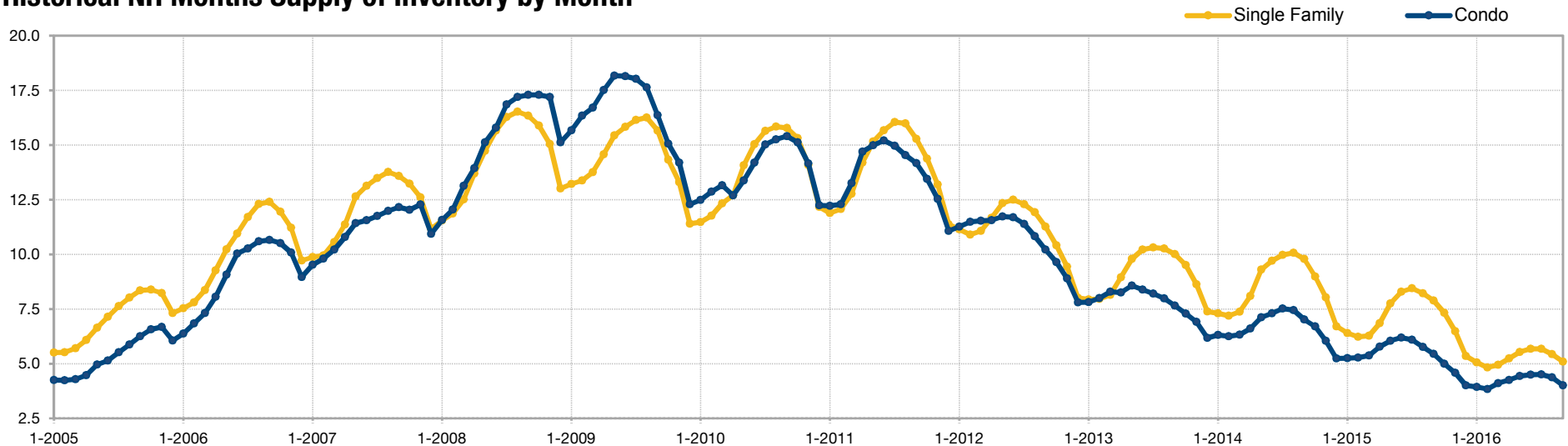
## September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	7.3	-18.9%	5.0	-25.4%
Nov-2015	6.5	-18.8%	4.6	-23.3%
Dec-2015	5.3	-20.9%	4.0	-23.1%
Jan-2016	5.1	-20.3%	3.9	-25.0%
Feb-2016	4.8	-22.6%	3.8	-28.3%
Mar-2016	4.9	-22.2%	4.1	-24.1%
Apr-2016	5.2	-24.6%	4.3	-25.9%
May-2016	5.5	-29.5%	4.4	-26.7%
Jun-2016	5.7	-31.3%	4.5	-27.4%
Jul-2016	5.7	-32.9%	4.5	-26.2%
Aug-2016	5.4	-34.1%	4.4	-24.1%
<b>Sep-2016</b>	<b>5.1</b>	<b>-35.4%</b>	<b>4.0</b>	<b>-27.3%</b>
12-Month Avg*	5.6	-26.0%	4.3	-25.5%

\* Months Supply for all properties from October 2015 through September 2016. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

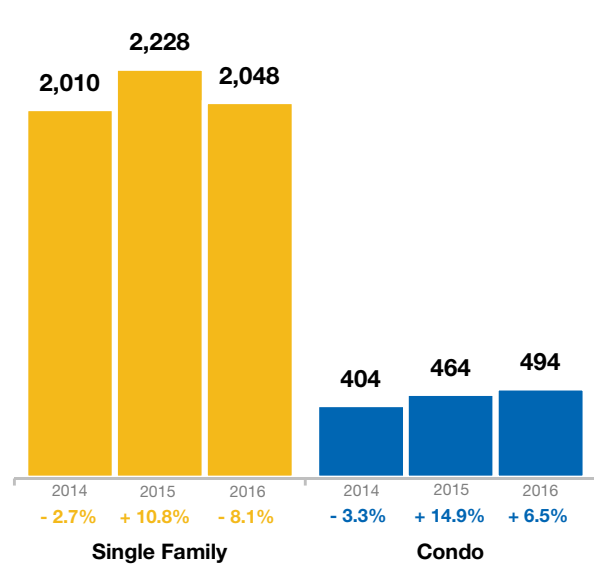


# NH New Listings

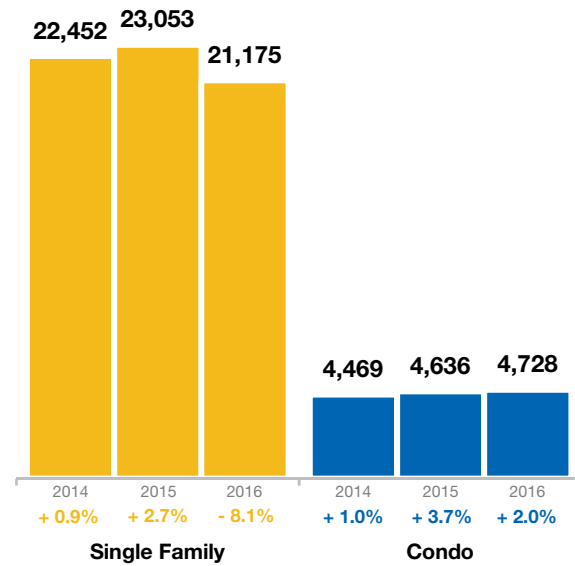
A count of the properties that have been newly listed on the market in a given month.



## September

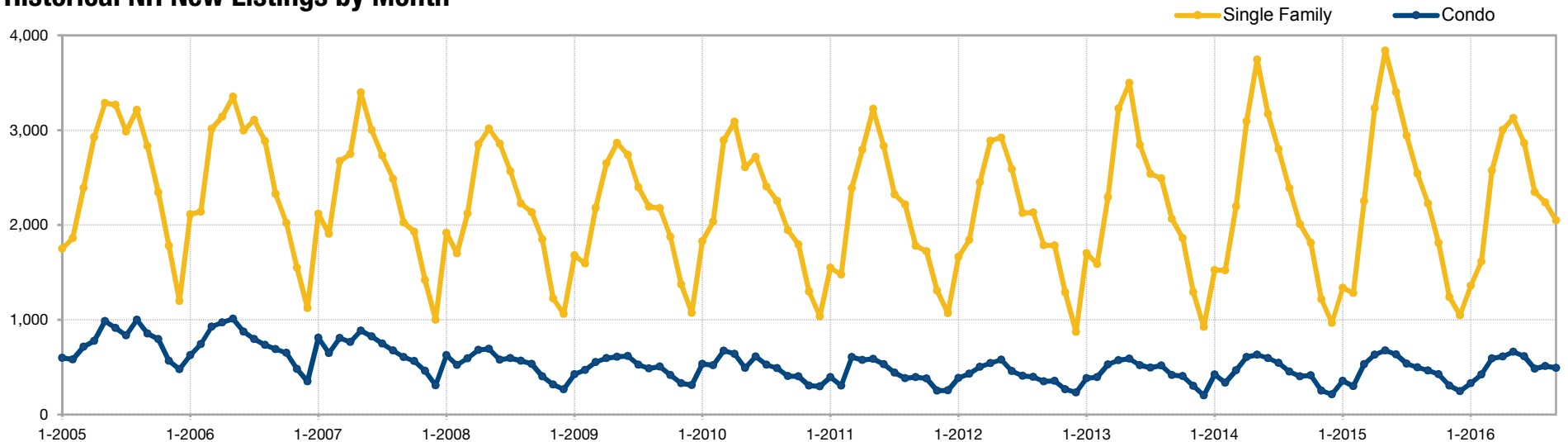


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	1,811	0.0%	426	+2.9%
Nov-2015	1,239	+1.6%	306	+20.9%
Dec-2015	1,048	+8.5%	247	+16.0%
Jan-2016	1,361	+1.8%	330	-7.6%
Feb-2016	1,615	+26.1%	423	+41.0%
Mar-2016	2,573	+14.3%	594	+11.4%
Apr-2016	3,001	-7.1%	613	-3.2%
May-2016	3,128	-18.5%	662	-2.2%
Jun-2016	2,864	-15.8%	615	-3.3%
Jul-2016	2,347	-20.3%	484	-9.9%
Aug-2016	2,238	-12.0%	513	+2.8%
<b>Sep-2016</b>	<b>2,048</b>	<b>-8.1%</b>	<b>494</b>	<b>+6.5%</b>
12-Month Avg	2,254	-6.6%	460	+3.5%

## Historical NH New Listings by Month

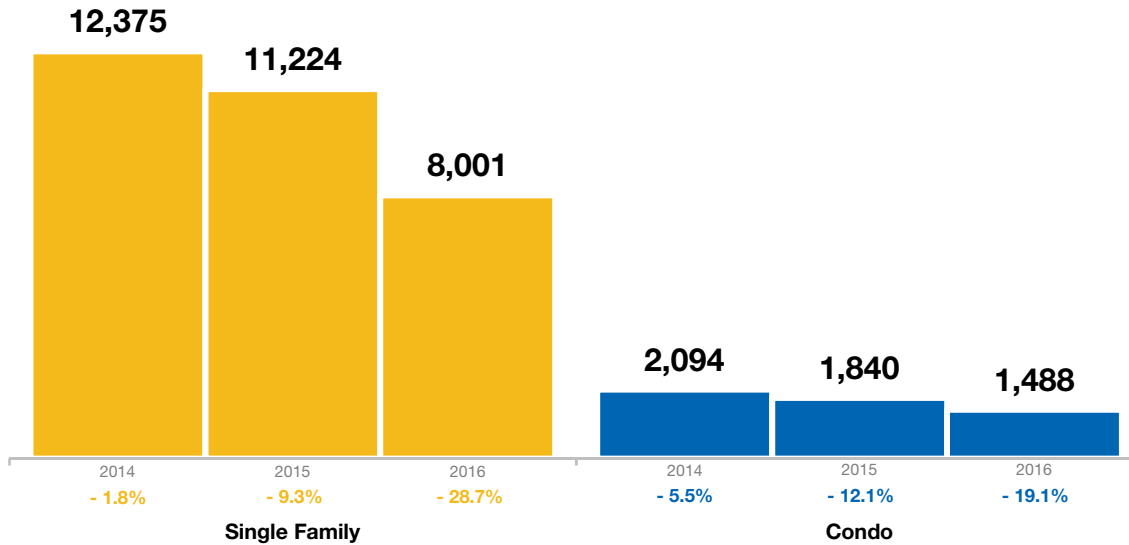


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

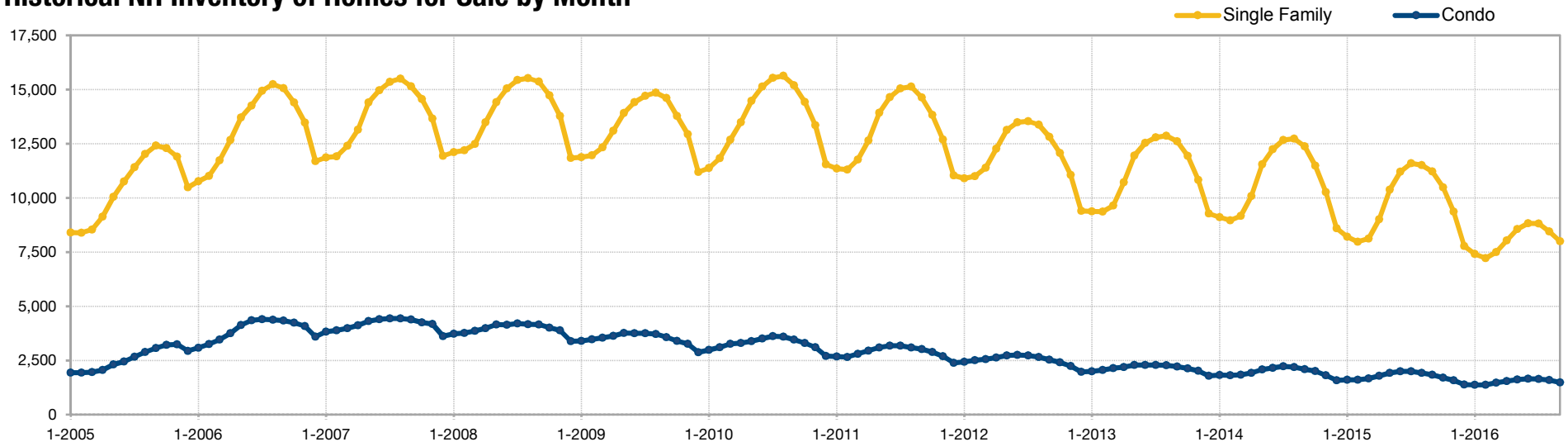


## September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	10,493	-8.7%	1,706	-15.2%
Nov-2015	9,368	-8.7%	1,581	-13.1%
Dec-2015	7,780	-9.5%	1,392	-12.4%
Jan-2016	7,411	-9.7%	1,371	-14.6%
Feb-2016	7,218	-9.5%	1,373	-14.7%
Mar-2016	7,503	-7.6%	1,477	-11.3%
Apr-2016	8,034	-10.8%	1,548	-13.6%
May-2016	8,556	-17.6%	1,625	-15.5%
Jun-2016	8,829	-21.3%	1,657	-17.1%
Jul-2016	8,819	-24.0%	1,642	-17.9%
Aug-2016	8,455	-26.6%	1,597	-16.9%
<b>Sep-2016</b>	<b>8,001</b>	<b>-28.7%</b>	<b>1,488</b>	<b>-19.1%</b>
12-Month Avg	8,372	-16.0%	1,538	-15.2%

## Historical NH Inventory of Homes for Sale by Month



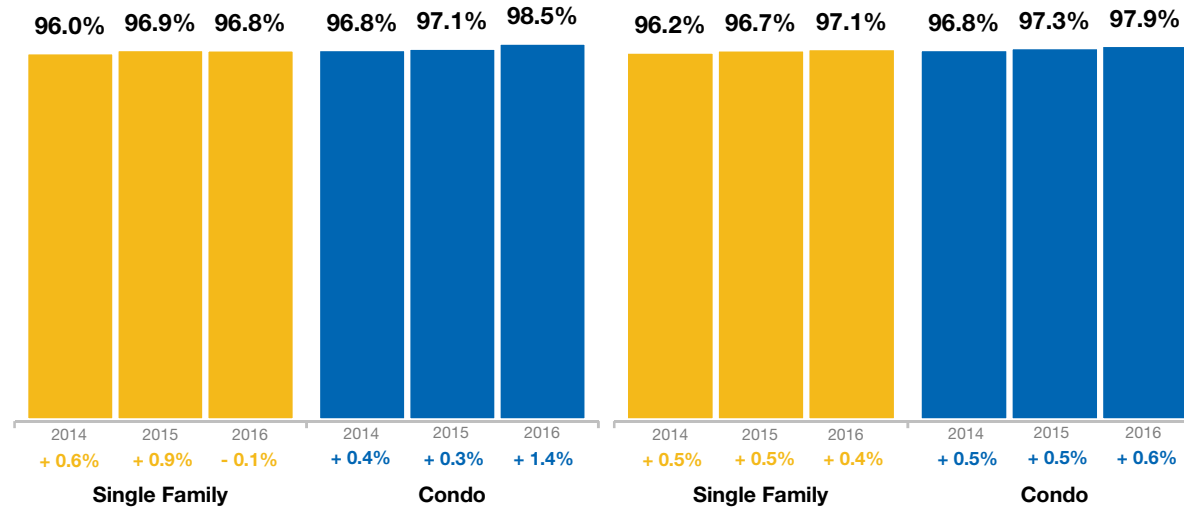
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## September

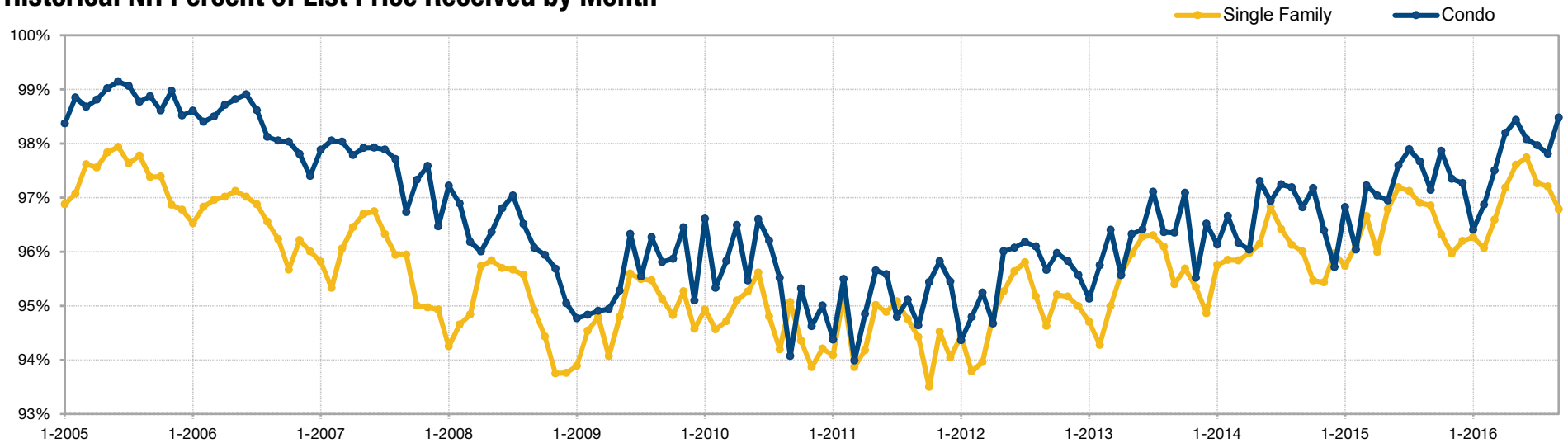
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	96.3%	+0.8%	97.9%	+0.7%
Nov-2015	96.0%	+0.6%	97.3%	+0.9%
Dec-2015	96.2%	+0.2%	97.3%	+1.7%
Jan-2016	96.3%	+0.6%	96.4%	-0.4%
Feb-2016	96.1%	0.0%	96.9%	+0.9%
Mar-2016	96.6%	-0.1%	97.5%	+0.3%
Apr-2016	97.2%	+1.3%	98.2%	+1.2%
May-2016	97.6%	+0.8%	98.4%	+1.5%
Jun-2016	97.7%	+0.5%	98.1%	+0.5%
Jul-2016	97.3%	+0.2%	98.0%	+0.1%
Aug-2016	97.2%	+0.3%	97.8%	+0.1%
<b>Sep-2016</b>	<b>96.8%</b>	<b>-0.1%</b>	<b>98.5%</b>	<b>+1.4%</b>
12-Month Avg*	96.9%	+0.4%	97.8%	+0.7%

\* Pct. of List Price Received for all properties from October 2015 through September 2016. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



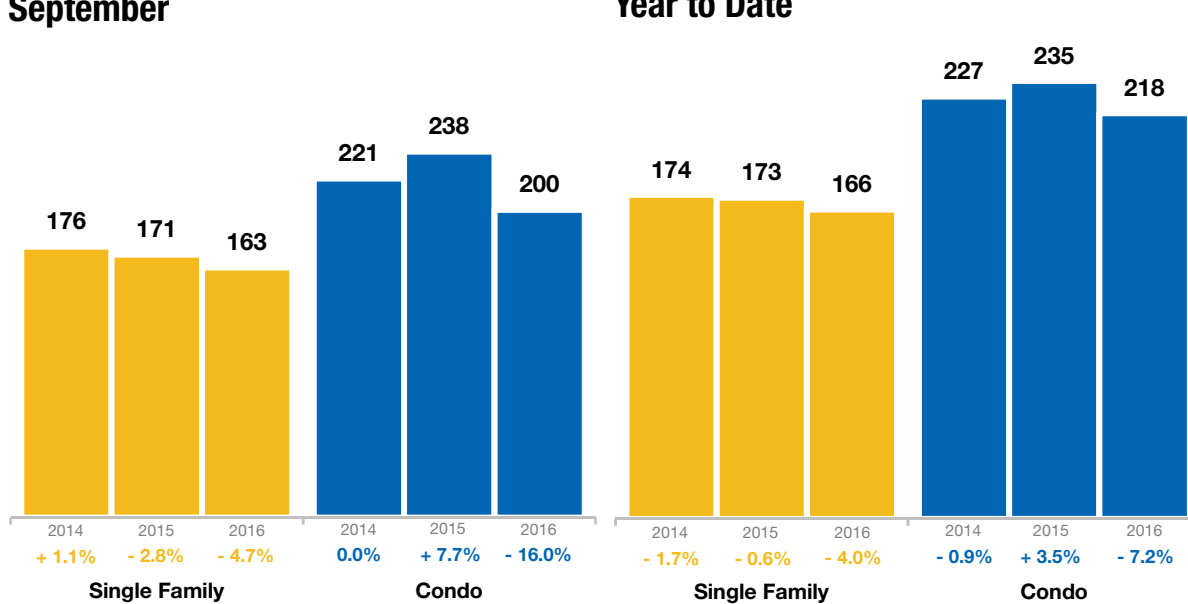
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## September

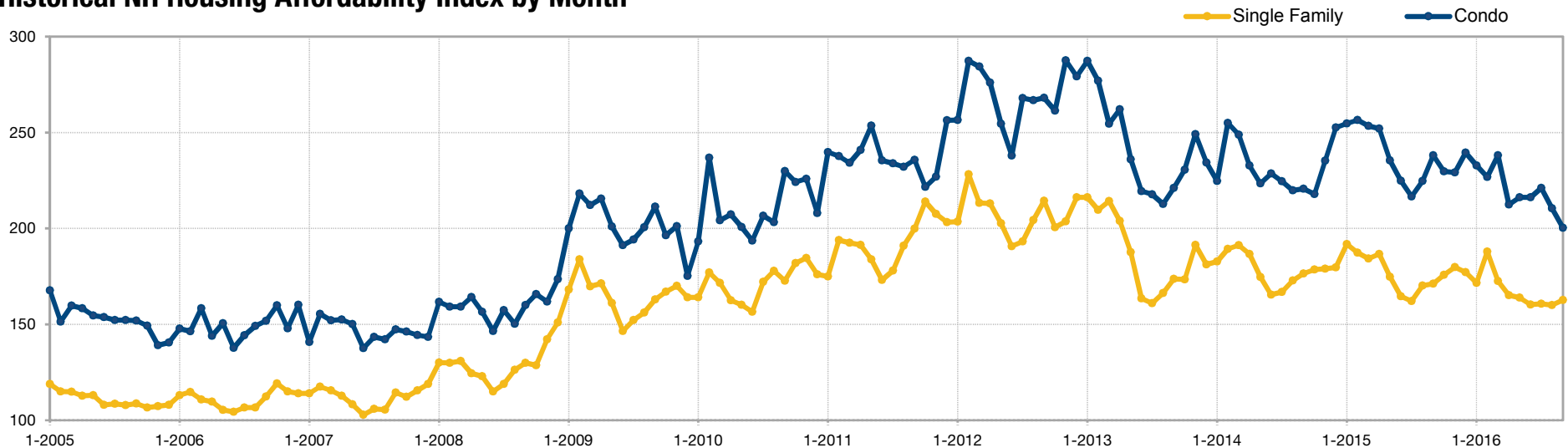
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2015	176	-1.7%	230	+5.5%
Nov-2015	180	+0.6%	229	-2.6%
Dec-2015	177	-1.7%	239	-5.5%
Jan-2016	172	-10.4%	233	-8.6%
Feb-2016	188	+0.5%	227	-11.3%
Mar-2016	173	-6.0%	238	-5.9%
Apr-2016	165	-11.8%	213	-15.5%
May-2016	164	-6.3%	216	-8.1%
Jun-2016	160	-3.0%	216	-4.0%
Jul-2016	161	-0.6%	221	+1.8%
Aug-2016	160	-5.9%	210	-6.7%
<b>Sep-2016</b>	<b>163</b>	<b>-4.7%</b>	<b>200</b>	<b>-16.0%</b>
12-Month Avg*	170	-8.2%	178	-16.2%

\* Affordability Index for all properties from October 2015 through September 2016. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2015	9-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		2,204	<b>2,159</b>	- 2.0%	15,758	<b>17,212</b>	+ 9.2%
<b>Median Sales Price</b>		\$224,900	<b>\$235,750</b>	+ 4.8%	\$222,000	<b>\$229,000</b>	+ 3.2%
<b>\$ Volume of Closed Sales (in millions)</b>		\$577.0	<b>\$753.4</b>	+ 30.6%	\$4,007.9	<b>\$4,662.7</b>	+ 16.3%
<b>Days on Market</b>		78	<b>96</b>	+ 23.1%	86	<b>82</b>	- 4.7%
<b>Pending Sales</b>		1,980	<b>2,241</b>	+ 13.2%	17,295	<b>18,964</b>	+ 9.7%
<b>Months Supply</b>		7.4	<b>4.9</b>	- 33.8%	--	--	--
<b>New Listings</b>		2,692	<b>2,542</b>	- 5.6%	27,689	<b>25,903</b>	- 6.5%
<b>Homes for Sale</b>		13,064	<b>9,489</b>	- 27.4%	--	--	--
<b>Pct. of List Price Received</b>		96.9%	<b>97.1%</b>	+ 0.2%	96.9%	<b>97.2%</b>	+ 0.3%
<b>Affordability Index</b>		180	<b>169</b>	- 6.0%	182	<b>174</b>	- 4.5%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -
<b>Belknap</b>	102	124	+ 21.6%	\$206,350	\$233,500	+ 13.2%	\$30.9	\$39.6	+ 28.2%	86	117	+ 36.0%	80	139	+ 73.8%
Belknap Year-to-Date	765	886	+ 15.8%	\$200,000	\$204,000	+ 2.0%	\$232.5	\$247.6	+ 6.5%	114	103	- 9.6%	851	1,016	+ 19.4%
<b>Carroll</b>	139	131	- 5.8%	\$215,000	\$203,000	- 5.6%	\$45.0	\$40.2	- 10.7%	126	158	+ 25.4%	134	139	+ 3.7%
Carroll Year-to-Date	788	859	+ 9.0%	\$195,000	\$205,000	+ 5.1%	\$219.4	\$259.1	+ 18.1%	133	142	+ 6.8%	896	962	+ 7.4%
<b>Cheshire</b>	81	88	+ 8.6%	\$160,000	\$165,000	+ 3.1%	\$16.2	\$16.1	- 0.6%	102	105	+ 2.9%	98	93	- 5.1%
Cheshire Year-to-Date	687	715	+ 4.1%	\$160,250	\$165,000	+ 3.0%	\$124.4	\$129.4	+ 4.0%	109	110	+ 0.9%	745	773	+ 3.8%
<b>Coos</b>	47	55	+ 17.0%	\$74,900	\$70,000	- 6.5%	\$4.7	\$5.0	+ 6.4%	137	168	+ 22.6%	43	67	+ 55.8%
Coos Year-to-Date	334	359	+ 7.5%	\$79,700	\$79,000	- 0.9%	\$33.0	\$33.7	+ 2.1%	184	172	- 6.5%	342	410	+ 19.9%
<b>Grafton</b>	100	105	+ 5.0%	\$173,750	\$184,950	+ 6.4%	\$23.8	\$23.7	- 0.4%	121	155	+ 28.1%	102	121	+ 18.6%
Grafton Year-to-Date	779	865	+ 11.0%	\$180,000	\$190,000	+ 5.6%	\$195.3	\$218.7	+ 12.0%	128	119	- 7.0%	877	985	+ 12.3%
<b>Hillsborough</b>	427	447	+ 4.7%	\$255,000	\$264,500	+ 3.7%	\$117.4	\$125.4	+ 6.8%	56	78	+ 39.3%	400	421	+ 5.3%
Hillsborough Year-to-Date	3,203	3,615	+ 12.9%	\$250,000	\$256,000	+ 2.4%	\$881.2	\$1,010.2	+ 14.6%	60	61	+ 1.7%	3,513	3,933	+ 12.0%
<b>Merrimack</b>	200	189	- 5.5%	\$215,000	\$222,315	+ 3.4%	\$51.2	\$47.1	- 8.0%	78	96	+ 23.1%	160	189	+ 18.1%
Merrimack Year-to-Date	1,403	1,533	+ 9.3%	\$204,900	\$216,000	+ 5.4%	\$316.6	\$359.6	+ 13.6%	87	83	- 4.6%	1,523	1,681	+ 10.4%
<b>Rockingham</b>	439	378	- 13.9%	\$299,000	\$335,000	+ 12.0%	\$149.4	\$145.3	- 2.7%	52	78	+ 50.0%	373	371	- 0.5%
Rockingham Year-to-Date	3,151	3,279	+ 4.1%	\$299,900	\$317,500	+ 5.9%	\$1,052.1	\$1,148.5	+ 9.2%	67	65	- 3.0%	3,453	3,567	+ 3.3%
<b>Strafford</b>	181	157	- 13.3%	\$209,900	\$219,000	+ 4.3%	\$42.0	\$35.8	- 14.8%	88	72	- 18.2%	147	173	+ 17.7%
Strafford Year-to-Date	1,220	1,349	+ 10.6%	\$207,000	\$214,950	+ 3.8%	\$267.8	\$304.2	+ 13.6%	81	75	- 7.4%	1,314	1,466	+ 11.6%
<b>Sullivan</b>	60	73	+ 21.7%	\$140,000	\$140,000	0.0%	\$13.3	\$13.0	- 2.3%	107	141	+ 31.8%	54	68	+ 25.9%
Sullivan Year-to-Date	393	508	+ 29.3%	\$145,000	\$150,000	+ 3.4%	\$79.2	\$98.1	+ 23.9%	134	130	- 3.0%	453	561	+ 23.8%
<b>Entire State</b>	1,776	1,747	- 1.6%	\$236,370	\$245,000	+ 3.7%	\$493.8	\$491.3	- 0.5%	78	99	+ 26.9%	1,591	1,781	+ 11.9%
Entire State Year-to-Date	12,723	13,968	+ 9.8%	\$234,500	\$240,000	+ 2.3%	\$3,401.4	\$3,809.0	+ 12.0%	87	85	- 2.3%	13,967	15,354	+ 9.9%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -	9-2015	9-2016	+ / -
<b>Belknap</b>	31	27	- 12.9%	\$143,000	\$152,500	+ 6.6%	\$5.8	\$6.0	+ 3.4%	105	90	- 14.3%	41	31	- 24.4%
Belknap Year-to-Date	178	199	+ 11.8%	\$155,000	\$152,500	- 1.6%	\$34.1	\$37.8	+ 10.9%	109	89	- 18.3%	214	228	+ 6.5%
<b>Carroll</b>	21	14	- 33.3%	\$135,000	\$213,500	+ 58.1%	\$3.0	\$3.6	+ 20.0%	107	55	- 48.6%	19	28	+ 47.4%
Carroll Year-to-Date	162	160	- 1.2%	\$169,200	\$170,000	+ 0.5%	\$30.6	\$31.1	+ 1.6%	121	112	- 7.4%	175	178	+ 1.7%
<b>Cheshire</b>	1	7	+ 600.0%	\$115,000	\$112,000	- 2.6%	\$0.1	\$0.7	+ 600.0%	35	78	+ 122.9%	8	7	- 12.5%
Cheshire Year-to-Date	51	46	- 9.8%	\$144,950	\$132,250	- 8.8%	\$7.2	\$6.3	- 12.5%	134	73	- 45.5%	57	53	- 7.0%
<b>Coos</b>	0	13	--	\$0	\$349,000	--	\$0.0	\$4.3	--	201	121	- 39.8%	13	22	+ 69.2%
Coos Year-to-Date	0	13	--	\$0	\$349,000	--	\$0.0	\$4.3	--	201	121	- 39.8%	13	22	+ 69.2%
<b>Grafton</b>	47	35	- 25.5%	\$150,000	\$193,000	+ 28.7%	\$8.6	\$7.0	- 18.6%	192	170	- 11.5%	43	40	- 7.0%
Grafton Year-to-Date	289	286	- 1.0%	\$150,000	\$163,125	+ 8.7%	\$52.3	\$52.2	- 0.2%	162	144	- 11.1%	313	302	- 3.5%
<b>Hillsborough</b>	146	131	- 10.3%	\$155,450	\$181,500	+ 16.8%	\$25.7	\$191.0	+ 643.2%	60	55	- 8.3%	115	139	+ 20.9%
Hillsborough Year-to-Date	980	1,070	+ 9.2%	\$164,900	\$175,000	+ 6.1%	\$180.6	\$374.5	+ 107.4%	59	46	- 22.0%	1,086	1,181	+ 8.7%
<b>Merrimack</b>	36	25	- 30.6%	\$148,500	\$145,000	- 2.4%	\$5.8	\$4.1	- 29.3%	75	46	- 38.7%	31	26	- 16.1%
Merrimack Year-to-Date	221	226	+ 2.3%	\$160,000	\$156,000	- 2.5%	\$36.3	\$37.5	+ 3.3%	96	71	- 26.0%	248	252	+ 1.6%
<b>Rockingham</b>	128	147	+ 14.8%	\$230,500	\$259,900	+ 12.8%	\$30.9	\$44.8	+ 45.0%	60	94	+ 56.7%	111	149	+ 34.2%
Rockingham Year-to-Date	990	1,073	+ 8.4%	\$217,700	\$227,500	+ 4.5%	\$237.4	\$280.0	+ 17.9%	70	67	- 4.3%	1,054	1,196	+ 13.5%
<b>Strafford</b>	14	23	+ 64.3%	\$144,200	\$154,900	+ 7.4%	\$2.1	\$4.2	+ 100.0%	65	83	+ 27.7%	14	26	+ 85.7%
Strafford Year-to-Date	130	149	+ 14.6%	\$135,500	\$152,000	+ 12.2%	\$19.1	\$25.9	+ 35.6%	70	67	- 4.3%	141	170	+ 20.6%
<b>Sullivan</b>	4	2	- 50.0%	\$235,000	\$228,250	- 2.9%	\$1.1	\$0.5	- 54.5%	149	269	+ 80.5%	6	7	+ 16.7%
Sullivan Year-to-Date	23	22	- 4.3%	\$160,000	\$140,500	- 12.2%	\$3.9	\$4.0	+ 2.6%	149	143	- 4.0%	27	28	+ 3.7%
<b>Entire State</b>	428	412	- 3.7%	\$169,900	\$199,000	+ 17.1%	\$83.2	\$262.0	+ 214.9%	82	83	+ 1.2%	389	460	+ 18.3%
Entire State Year-to-Date	3,035	3,244	+ 6.9%	\$172,000	\$183,000	+ 6.4%	\$606.4	\$853.7	+ 40.8%	84	71	- 15.5%	3,328	3,610	+ 8.5%