



NH Monthly Indicators

October 2016

As we enter the final quarter of 2016, not much has changed since the year began. Market predictions have been, in a word, predictable. A relatively comfortable pace of activity has been maintained thanks to continuing low unemployment and mortgage rates. The one basic drag on market acceleration has been inventory decline. There is little to indicate that the low inventory situation will resolve anytime soon.

New Listings were down 9.7 percent for single family homes and 13.7 percent for condo properties. Pending Sales increased 2.8 percent for single family homes and 2.2 percent for condo properties.

The Median Sales Price was up 3.4 percent to \$248,000 for single family homes and 6.2 percent to \$188,000 for condo properties. Months Supply of Inventory decreased 33.8 percent for single family units and 22.4 percent for condo units.

Builder confidence is as high as it has been in more than a decade, yet the pace of economic growth has been slow enough to cause pause. A low number of first-time buyer purchases and a looming demographic shift also seem to be curbing the desire to start new single-family construction projects. As older Americans retire and downsize, single-family listings are expected to rise. The waiting is the hardest part.

Monthly Snapshot

+ 3.0% **+ 3.4%** **+ 9.0%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2015	10-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,583	1,630	+ 3.0%	13,603	14,890	+ 9.5%
Median Sales Price		\$239,900	\$248,000	+ 3.4%	\$242,500	\$249,550	+ 2.9%
\$ Volume of Closed Sales (in millions)		\$437.2	\$476.5	+ 9.0%	\$3,854.3	\$4,287.5	+ 11.2%
Days on Market		79	79	0.0%	84	83	- 1.2%
Pending Sales		1,368	1,406	+ 2.8%	14,566	15,773	+ 8.3%
Months Supply		7.4	4.9	- 33.8%	--	--	--
New Listings		1,682	1,519	- 9.7%	23,664	21,773	- 8.0%
Homes for Sale		10,039	7,235	- 27.9%	--	--	--
Pct. of List Price Received		96.7%	97.3%	+ 0.6%	97.1%	97.4%	+ 0.3%
Affordability Index		169	163	- 3.6%	167	162	- 3.0%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



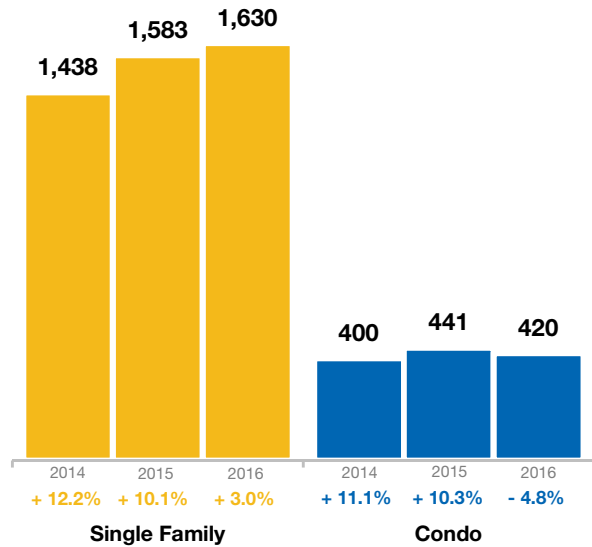
Key Metrics	Historical Sparkbars	10-2015	10-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		441	420	- 4.8%	3,511	3,696	+ 5.3%
Median Sales Price		\$177,000	\$188,000	+ 6.2%	\$173,500	\$184,900	+ 6.6%
\$ Volume of Closed Sales (in millions)		\$90.2	\$91.3	+ 1.2%	\$705.2	\$788.7	+ 11.8%
Days on Market		76	69	- 9.2%	82	70	- 14.6%
Pending Sales		359	367	+ 2.2%	3,723	3,961	+ 6.4%
Months Supply		4.9	3.8	- 22.4%	--	--	--
New Listings		430	371	- 13.7%	5,101	5,130	+ 0.6%
Homes for Sale		1,707	1,405	- 17.7%	--	--	--
Pct. of List Price Received		97.9%	98.0%	+ 0.1%	97.4%	97.9%	+ 0.5%
Affordability Index		228	215	- 5.7%	233	219	- 6.0%

NH Closed Sales

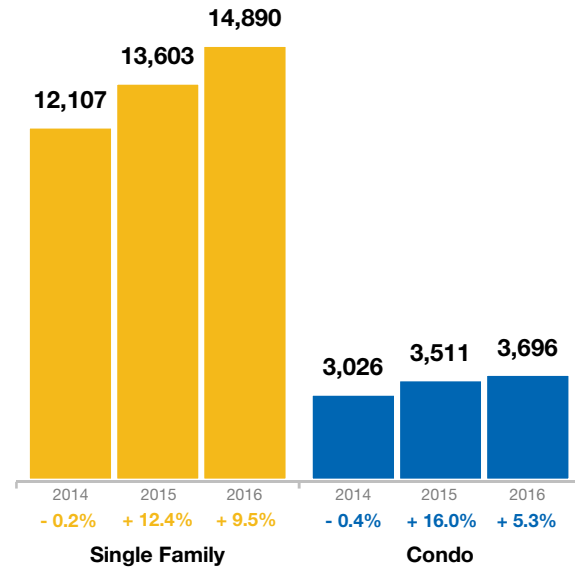
A count of the actual sales that closed in a given month.



October

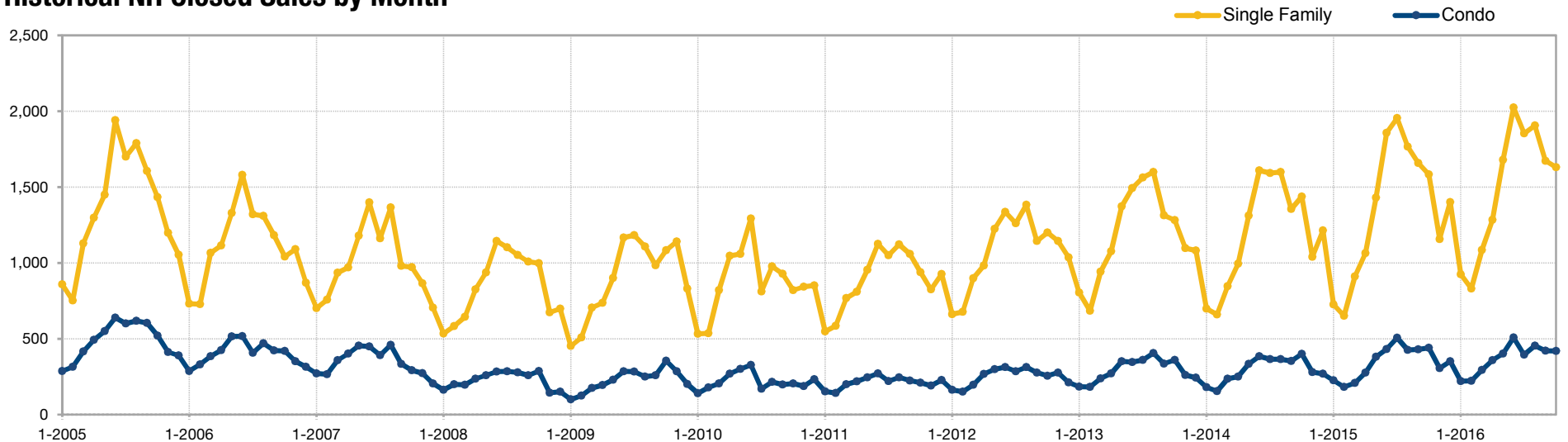


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	1,156	+11.2%	307	+9.6%
Dec-2015	1,400	+15.3%	351	+30.5%
Jan-2016	925	+27.2%	221	-2.2%
Feb-2016	831	+27.5%	222	+21.3%
Mar-2016	1,085	+19.1%	294	+41.3%
Apr-2016	1,283	+20.6%	358	+29.2%
May-2016	1,680	+17.4%	402	+5.5%
Jun-2016	2,025	+9.0%	509	+17.8%
Jul-2016	1,854	-5.1%	395	-22.1%
Aug-2016	1,905	+7.9%	454	+6.6%
Sep-2016	1,672	+0.8%	421	-2.1%
Oct-2016	1,630	+3.0%	420	-4.8%
12-Month Avg	1,454	+10.0%	363	+7.2%

Historical NH Closed Sales by Month

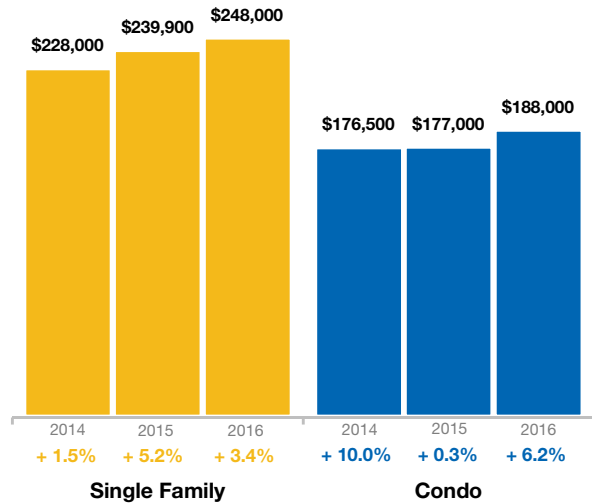


NH Median Sales Price

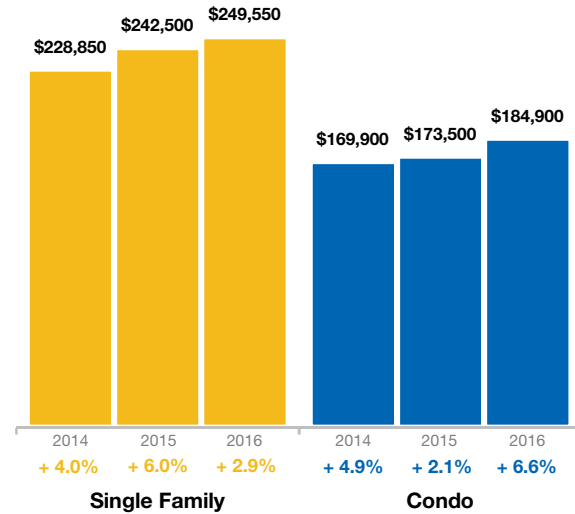
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



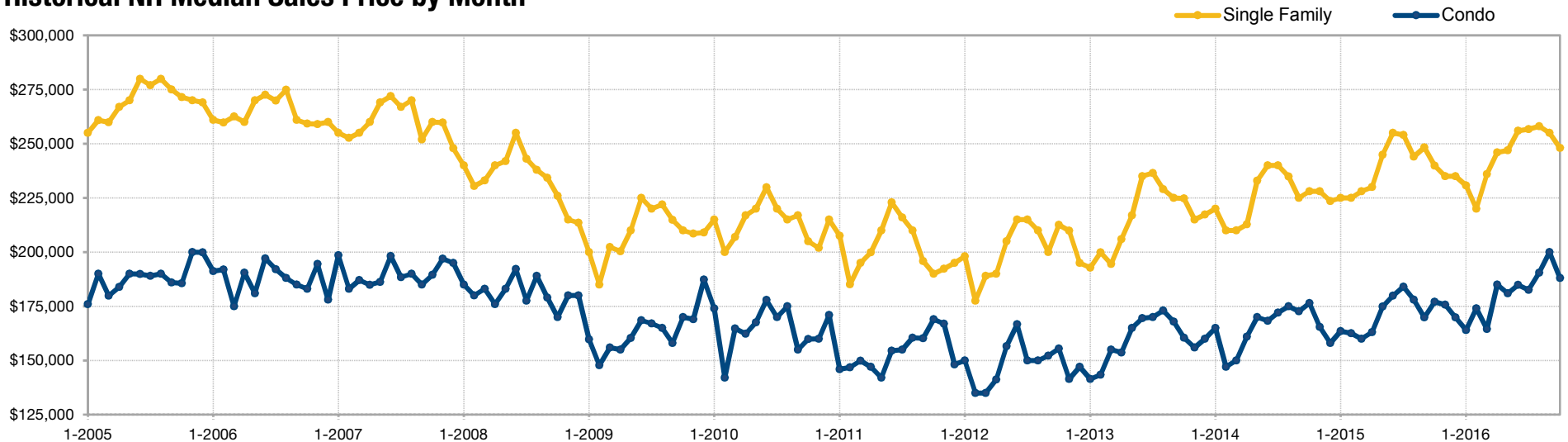
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	\$235,000	+3.1%	\$175,750	+6.2%
Dec-2015	\$235,000	+5.1%	\$169,900	+7.5%
Jan-2016	\$230,750	+2.6%	\$164,000	+0.3%
Feb-2016	\$220,000	-2.2%	\$173,950	+7.0%
Mar-2016	\$236,000	+3.5%	\$164,450	+2.8%
Apr-2016	\$246,000	+7.0%	\$185,000	+13.5%
May-2016	\$246,950	+0.8%	\$181,000	+3.5%
Jun-2016	\$256,000	+0.4%	\$184,900	+2.8%
Jul-2016	\$256,750	+1.1%	\$182,500	-0.8%
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
12-Month Avg*	\$247,000	+2.9%	\$181,000	+5.2%

* Median Sales Price for all properties from November 2015 through October 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

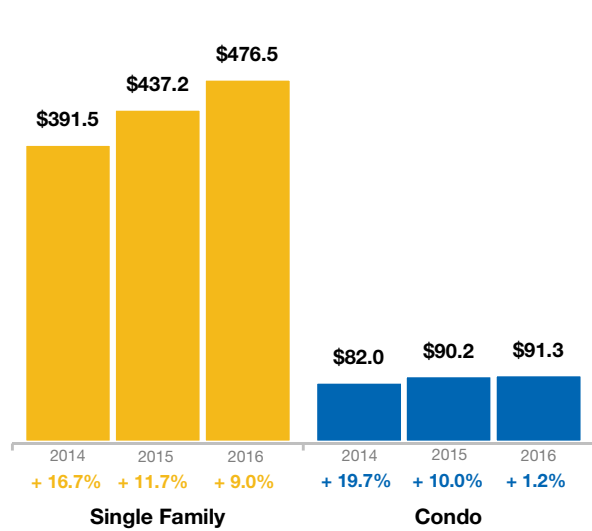


NH \$ Volume of Closed Sales

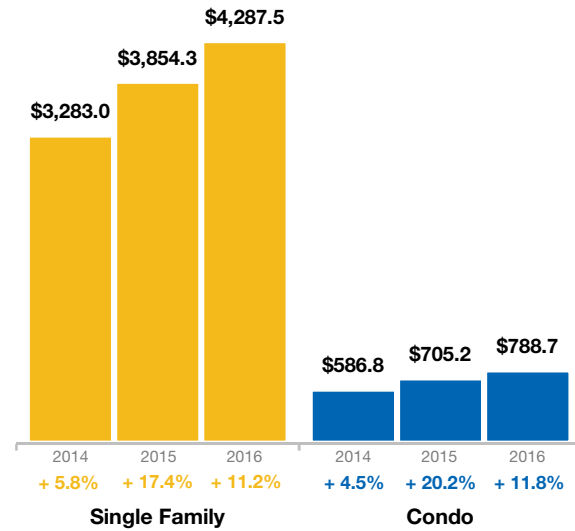
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



October



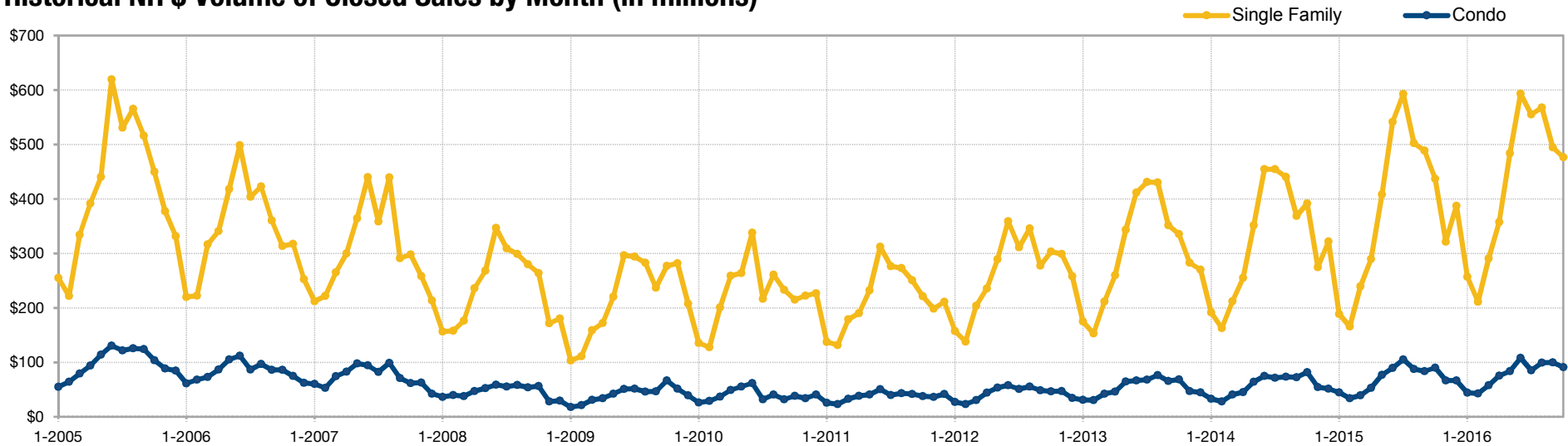
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	\$321.2	+17.1%	\$66.9	+22.5%
Dec-2015	\$387.5	+20.3%	\$66.8	+29.5%
Jan-2016	\$257.0	+36.3%	\$44.2	-1.3%
Feb-2016	\$211.4	+27.3%	\$42.7	+25.2%
Mar-2016	\$290.7	+21.4%	\$57.8	+46.7%
Apr-2016	\$357.3	+23.4%	\$75.6	+42.9%
May-2016	\$483.7	+18.4%	\$83.9	+8.8%
Jun-2016	\$593.2	+9.5%	\$108.3	+20.7%
Jul-2016	\$555.3	-6.3%	\$85.1	-19.3%
Aug-2016	\$567.9	+13.1%	\$99.7	+13.7%
Sep-2016	\$494.7	+1.2%	\$100.1	+19.5%
Oct-2016	\$476.5	+9.0%	\$91.3	+1.2%
12-Month Avg*	\$416.3	+12.3%	\$76.9	+13.7%

* \$ Volume of Closed Sales (in millions) for all properties from November 2015 through October 2016. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

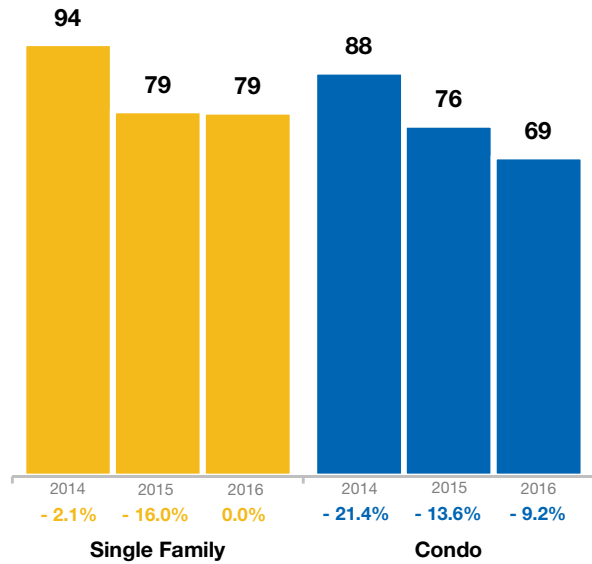


NH Days on Market

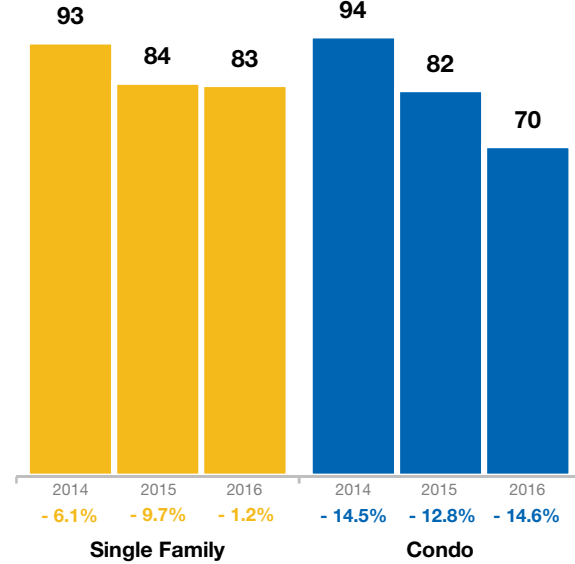
Average number of days between when a property is listed and when an offer is accepted in a given month.



October



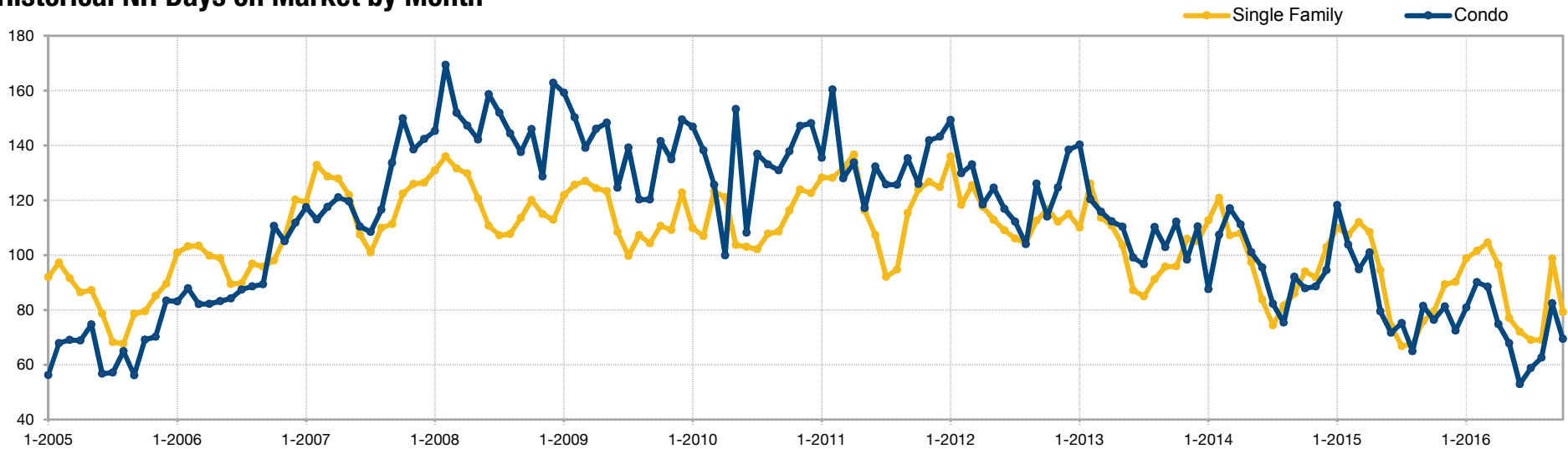
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	89	-3.3%	81	-9.0%
Dec-2015	90	-12.6%	72	-24.2%
Jan-2016	99	-10.0%	81	-31.4%
Feb-2016	102	-4.7%	90	-13.5%
Mar-2016	105	-6.3%	88	-7.4%
Apr-2016	96	-11.1%	75	-25.7%
May-2016	77	-18.1%	68	-15.0%
Jun-2016	72	-2.7%	53	-26.4%
Jul-2016	69	+3.0%	59	-21.3%
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
12-Month Avg*	84	-1.8%	71	-14.6%

* Days on Market for all properties from November 2015 through October 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

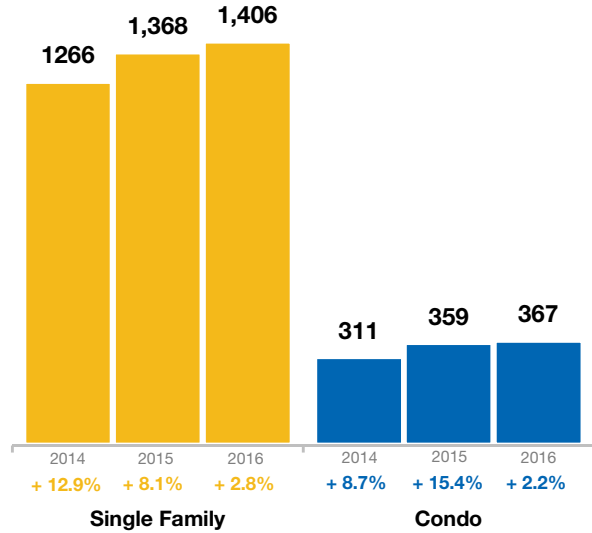


NH Pending Sales

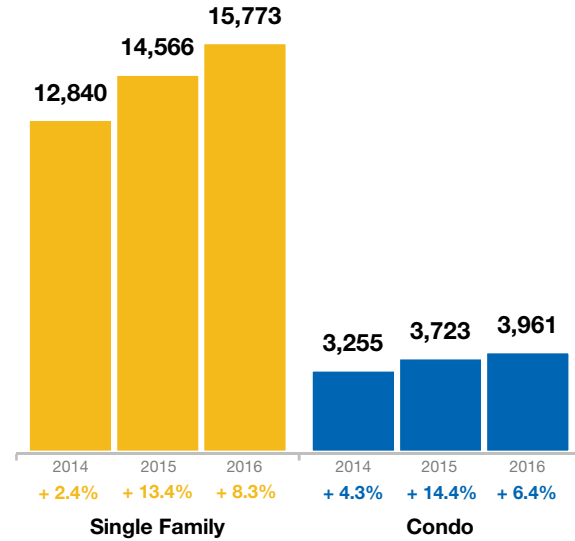
A count of the properties on which offers have been accepted in a given month.



October

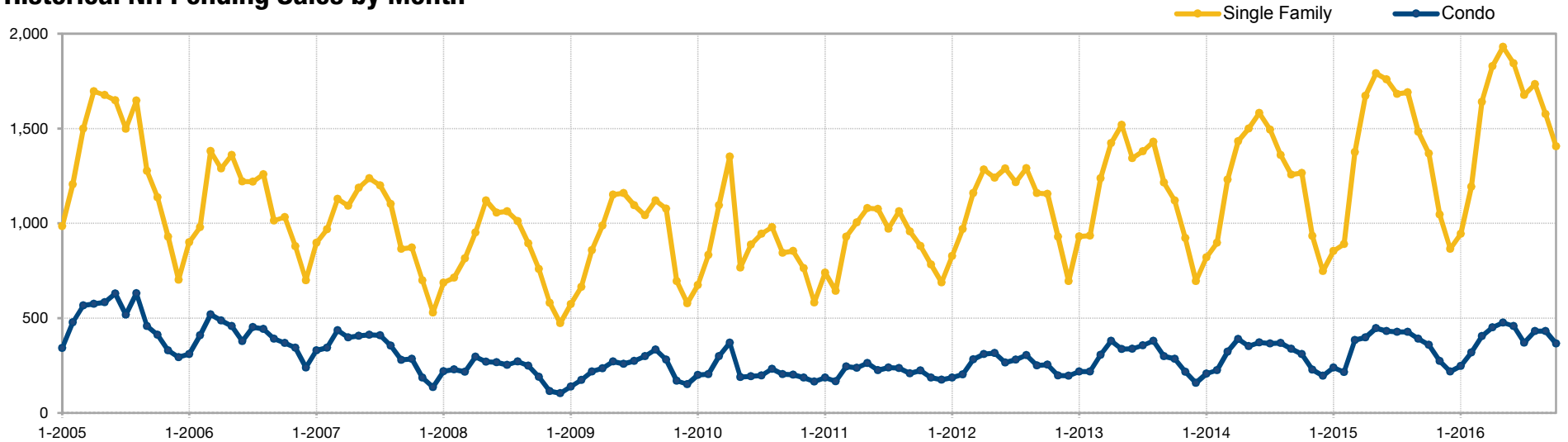


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	1,046	+12.1%	274	+19.7%
Dec-2015	865	+15.6%	219	+11.7%
Jan-2016	945	+10.7%	248	+3.3%
Feb-2016	1,193	+33.9%	319	+47.7%
Mar-2016	1,641	+19.3%	406	+5.5%
Apr-2016	1,828	+9.3%	452	+13.6%
May-2016	1,930	+7.8%	477	+6.7%
Jun-2016	1,844	+4.8%	458	+6.0%
Jul-2016	1,676	-0.4%	370	-13.3%
Aug-2016	1,734	+2.6%	432	+0.9%
Sep-2016	1,576	+6.3%	432	+10.5%
Oct-2016	1,406	+2.8%	367	+2.2%
12-Month Avg	1,474	+8.8%	371	+7.4%

Historical NH Pending Sales by Month

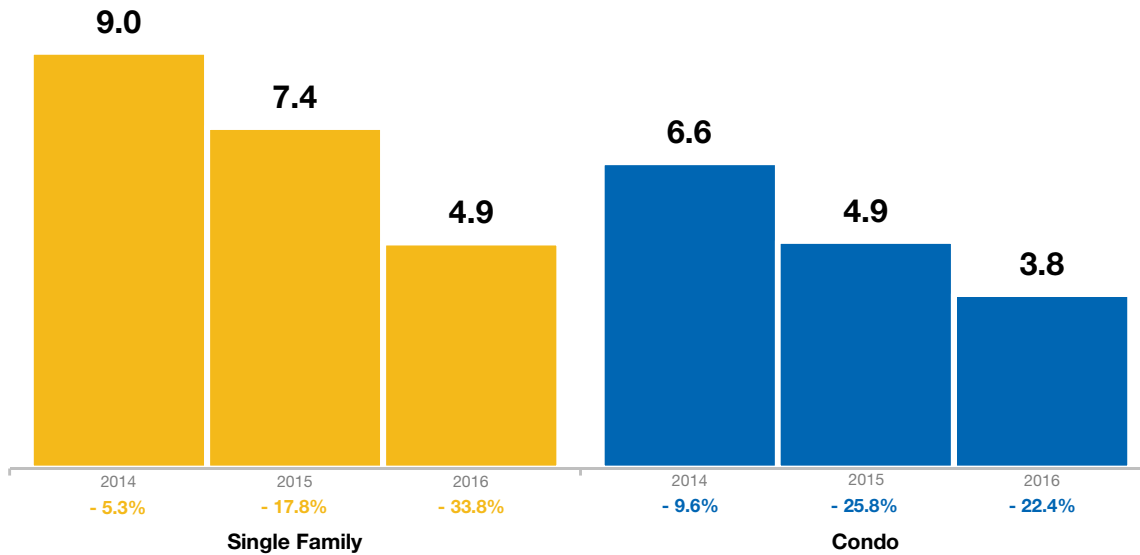


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



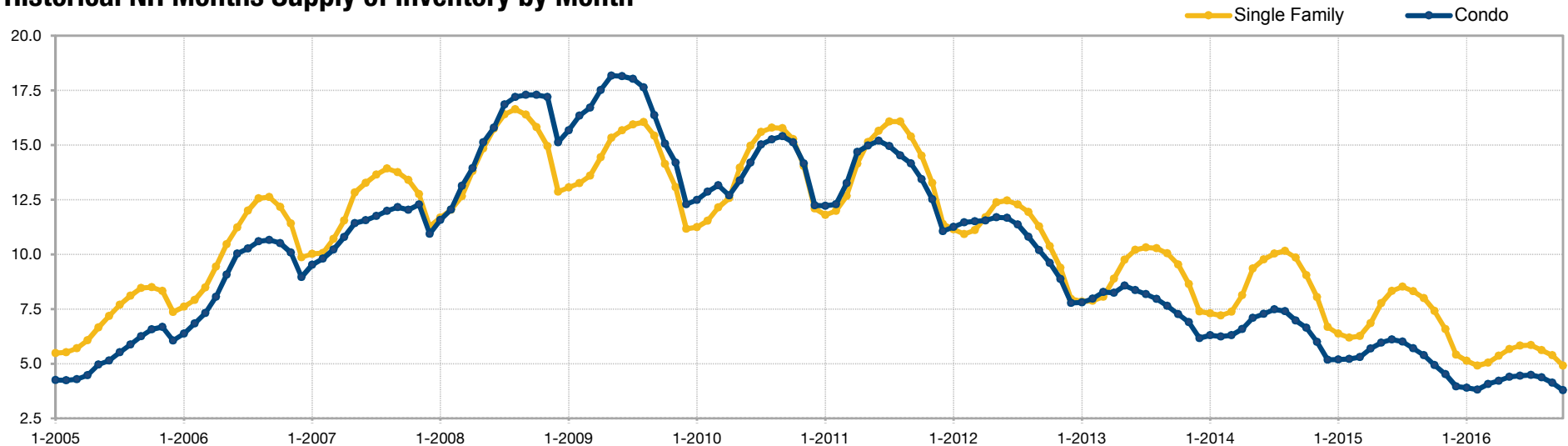
October



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	6.6	-18.5%	4.5	-25.0%
Dec-2015	5.4	-19.4%	4.0	-23.1%
Jan-2016	5.1	-20.3%	3.9	-25.0%
Feb-2016	4.9	-21.0%	3.8	-26.9%
Mar-2016	5.1	-19.0%	4.1	-22.6%
Apr-2016	5.4	-21.7%	4.2	-26.3%
May-2016	5.7	-26.9%	4.4	-26.7%
Jun-2016	5.8	-30.1%	4.5	-26.2%
Jul-2016	5.8	-31.8%	4.5	-25.0%
Aug-2016	5.6	-32.5%	4.4	-22.8%
Sep-2016	5.4	-32.5%	4.1	-24.1%
Oct-2016	4.9	-33.8%	3.8	-22.4%
12-Month Avg*	5.5	-26.0%	4.2	-24.9%

* Months Supply for all properties from November 2015 through October 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

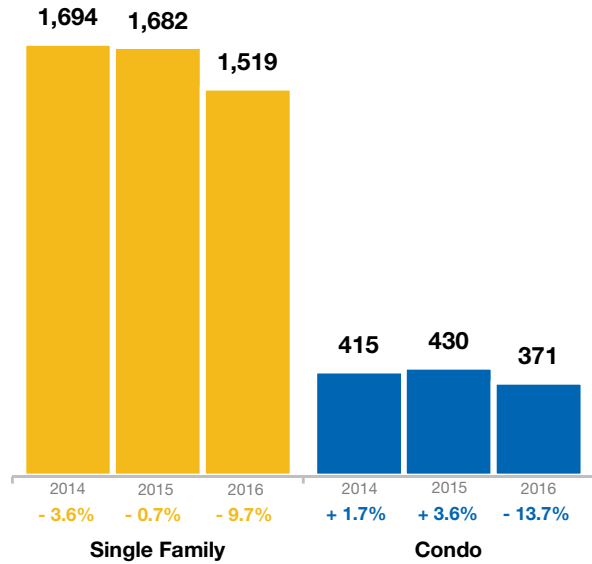


NH New Listings

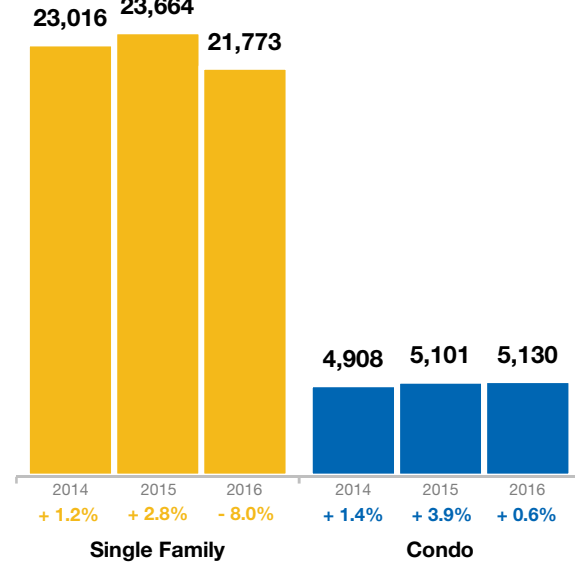
A count of the properties that have been newly listed on the market in a given month.



October

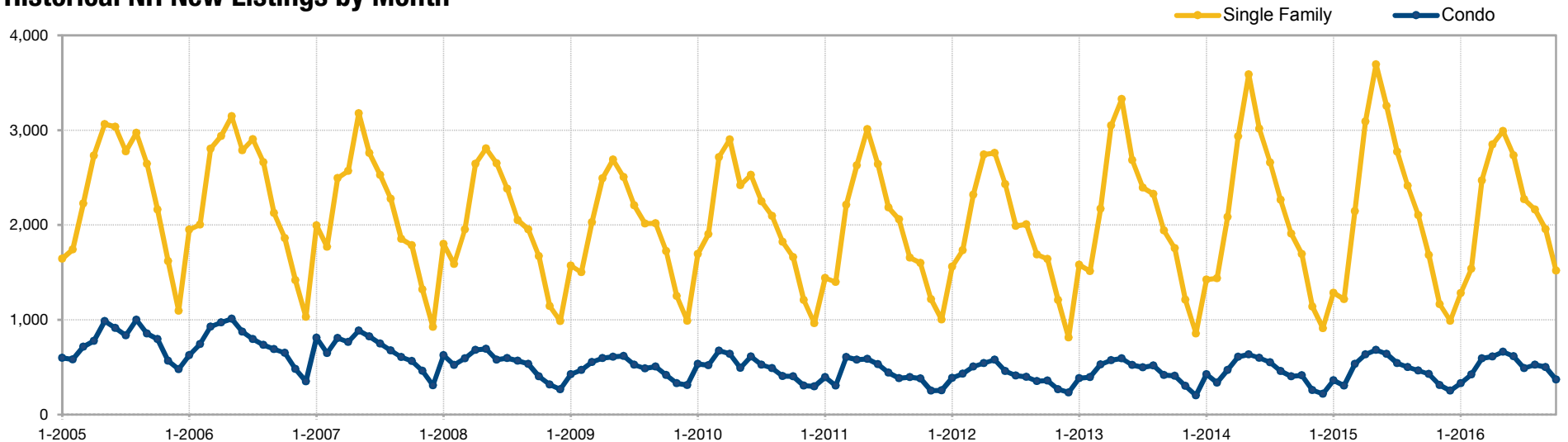


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	1,166	+2.3%	311	+20.5%
Dec-2015	989	+8.4%	254	+14.9%
Jan-2016	1,282	-0.3%	330	-8.8%
Feb-2016	1,537	+26.3%	423	+38.7%
Mar-2016	2,469	+15.1%	594	+11.0%
Apr-2016	2,850	-7.8%	613	-3.6%
May-2016	2,992	-19.0%	664	-2.6%
Jun-2016	2,733	-16.1%	616	-3.8%
Jul-2016	2,271	-18.1%	491	-9.7%
Aug-2016	2,164	-10.3%	527	+5.2%
Sep-2016	1,956	-7.1%	501	+7.5%
Oct-2016	1,519	-9.7%	371	-13.7%
12-Month Avg	2,143	-7.0%	465	+2.1%

Historical NH New Listings by Month

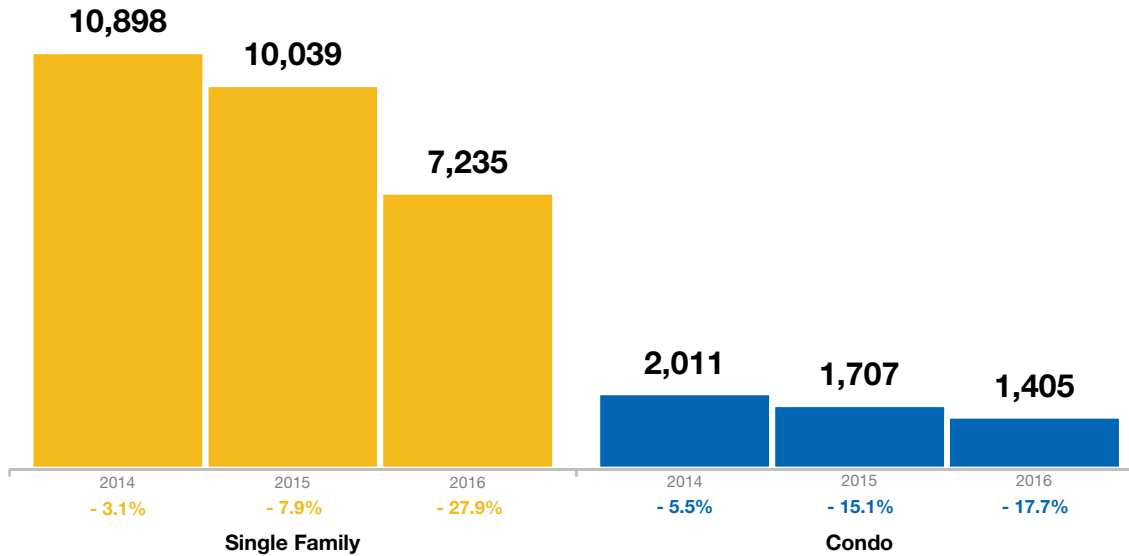


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

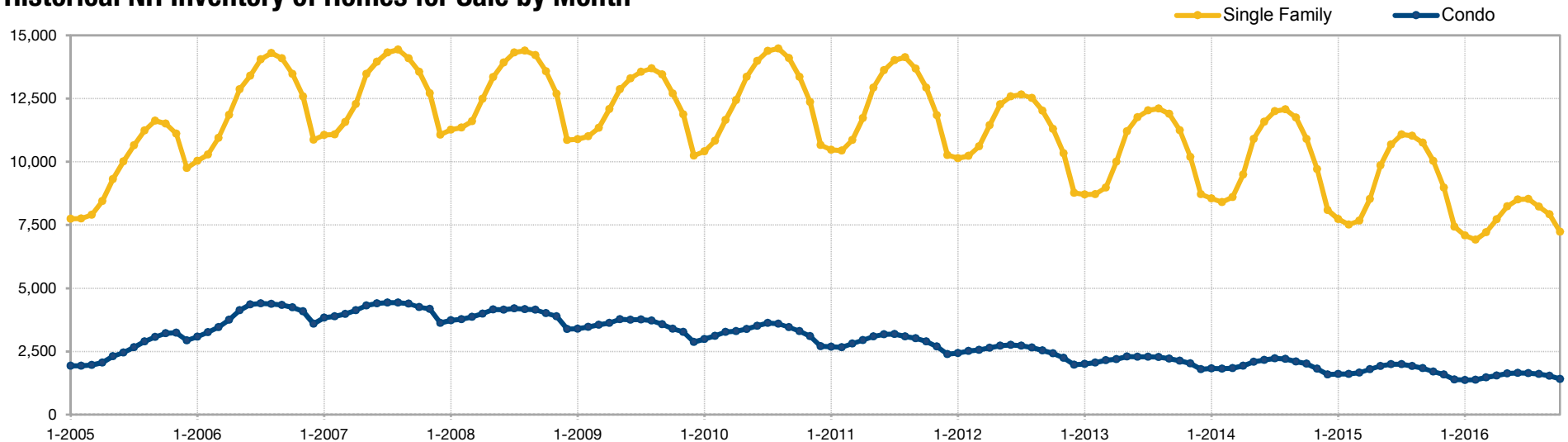


October



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	8,976	-7.5%	1,582	-13.1%
Dec-2015	7,428	-8.2%	1,393	-12.3%
Jan-2016	7,083	-8.5%	1,372	-14.5%
Feb-2016	6,914	-7.9%	1,374	-14.6%
Mar-2016	7,215	-5.9%	1,477	-11.3%
Apr-2016	7,726	-9.4%	1,547	-13.7%
May-2016	8,240	-16.4%	1,624	-15.5%
Jun-2016	8,509	-20.4%	1,654	-17.3%
Jul-2016	8,532	-23.0%	1,644	-17.8%
Aug-2016	8,224	-25.4%	1,608	-16.4%
Sep-2016	7,918	-26.4%	1,530	-16.9%
Oct-2016	7,235	-27.9%	1,405	-17.7%
12-Month Avg	7,833	-16.6%	1,518	-15.2%

Historical NH Inventory of Homes for Sale by Month



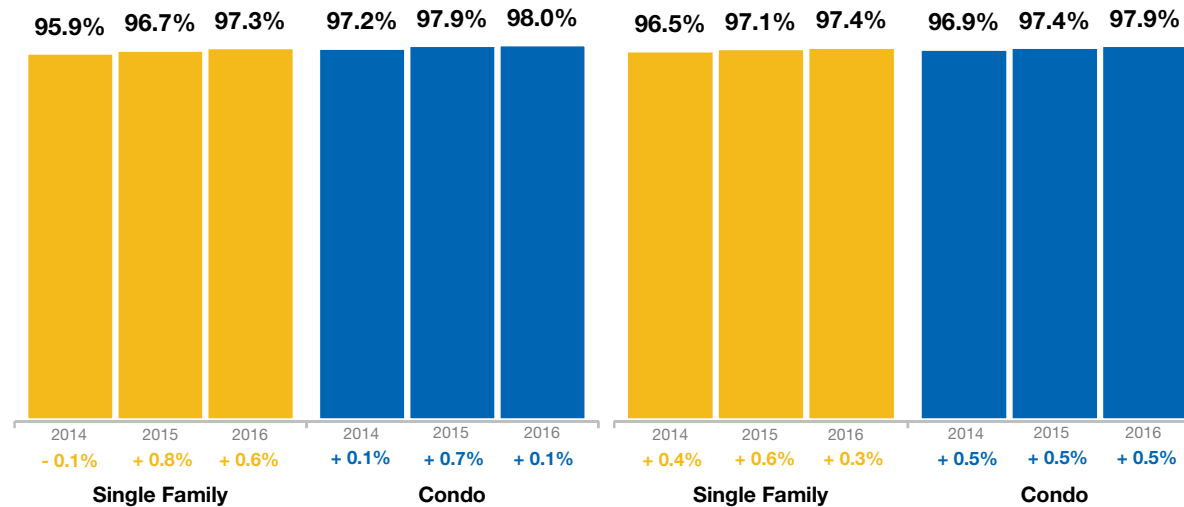
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October

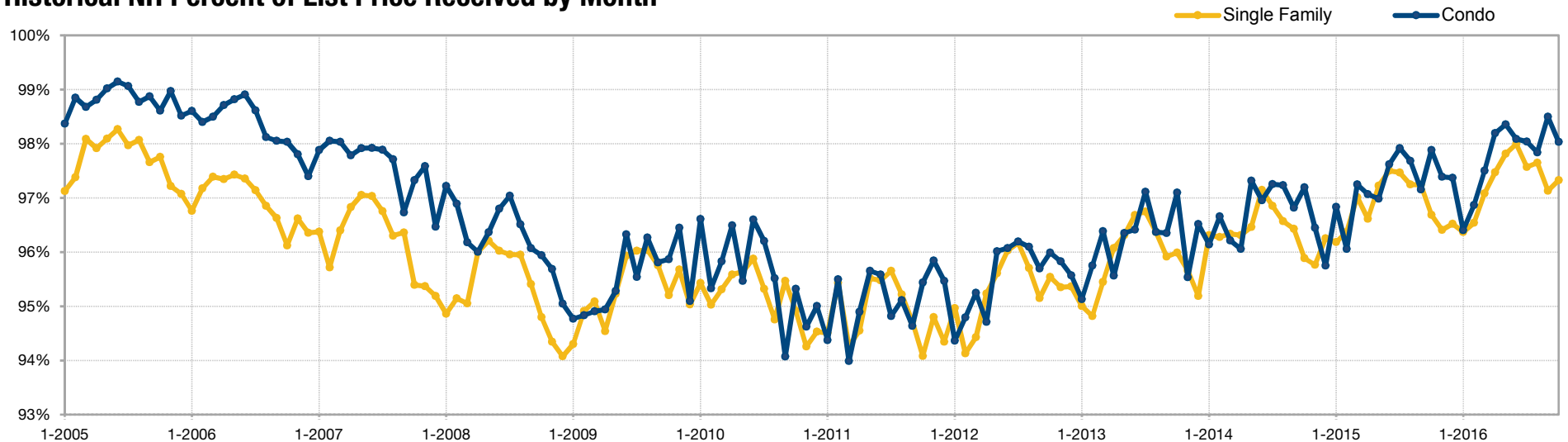
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	96.4%	+0.6%	97.4%	+1.0%
Dec-2015	96.5%	+0.2%	97.4%	+1.7%
Jan-2016	96.4%	+0.2%	96.4%	-0.4%
Feb-2016	96.5%	+0.1%	96.9%	+0.8%
Mar-2016	97.1%	+0.1%	97.5%	+0.3%
Apr-2016	97.5%	+0.9%	98.2%	+1.1%
May-2016	97.8%	+0.6%	98.4%	+1.4%
Jun-2016	98.0%	+0.5%	98.1%	+0.5%
Jul-2016	97.6%	+0.1%	98.0%	+0.1%
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.1%	-0.1%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
12-Month Avg*	97.3%	+0.4%	97.8%	+0.6%

* Pct. of List Price Received for all properties from November 2015 through October 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



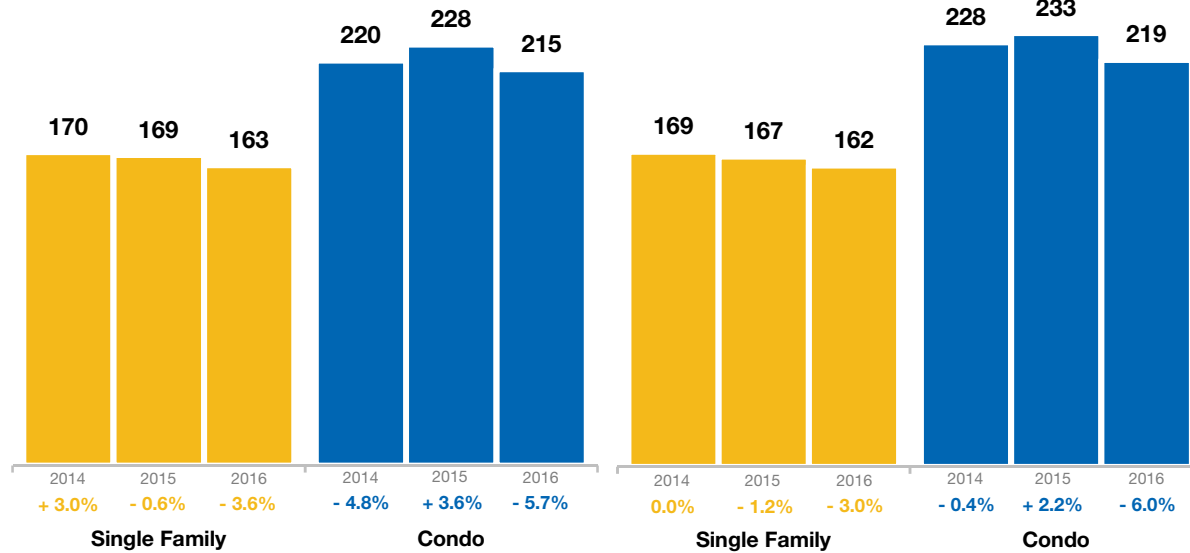
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October

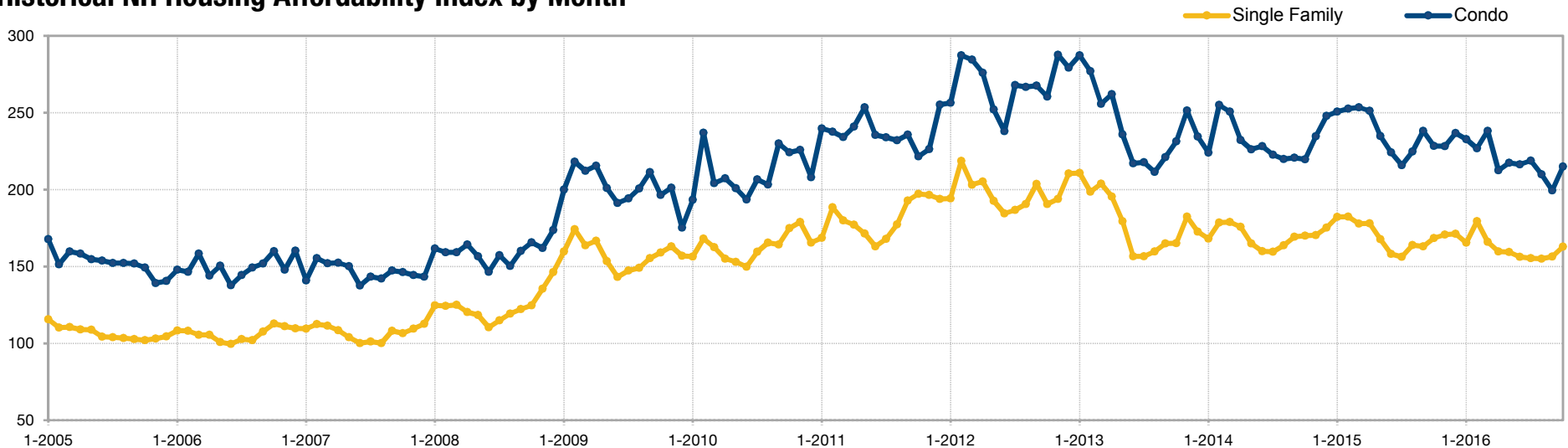
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Nov-2015	171	+0.6%	228	-3.0%
Dec-2015	171	-2.3%	237	-4.4%
Jan-2016	165	-9.3%	233	-7.2%
Feb-2016	179	-1.6%	227	-10.3%
Mar-2016	166	-6.7%	238	-5.9%
Apr-2016	160	-10.1%	213	-15.1%
May-2016	159	-5.4%	217	-7.7%
Jun-2016	156	-1.3%	216	-3.6%
Jul-2016	155	-0.6%	219	+1.4%
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
12-Month Avg*	163	-4.3%	170	-9.7%

* Affordability Index for all properties from November 2015 through October 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	10-2015	10-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		2,134	2,119	- 0.7%	18,056	19,495	+ 8.0%
Median Sales Price		\$219,900	\$231,000	+ 5.0%	\$222,000	\$230,000	+ 3.6%
\$ Volume of Closed Sales (in millions)		\$533.9	\$571.9	+ 7.1%	\$4,609.6	\$5,126.5	+ 11.2%
Days on Market		79	77	- 2.5%	85	81	- 4.7%
Pending Sales		1,814	1,860	+ 2.5%	19,276	20,683	+ 7.3%
Months Supply		6.8	4.6	- 32.4%	--	--	--
New Listings		2,243	2,007	- 10.5%	30,097	28,056	- 6.8%
Homes for Sale		12,208	8,942	- 26.8%	--	--	--
Pct. of List Price Received		96.6%	97.3%	+ 0.7%	96.8%	97.3%	+ 0.5%
Affordability Index		184	175	- 4.8%	182	176	- 3.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2015	10-2016	+ / -	10-2015	10-2016	+ / -	10-2015	10-2016	+ / -	10-2015	10-2016	+ / -	10-2015	10-2016	+ / -
Belknap	96	122	+ 27.1%	\$217,450	\$235,000	+ 8.1%	\$30.9	\$39.5	+ 27.8%	117	113	- 3.4%	98	88	- 10.2%
Belknap Year-to-Date	803	947	+ 17.9%	\$215,000	\$223,500	+ 4.0%	\$261.0	\$288.2	+ 10.4%	111	104	- 6.3%	882	1,020	+ 15.6%
Carroll	117	119	+ 1.7%	\$212,000	\$217,000	+ 2.4%	\$39.2	\$38.5	- 1.8%	117	128	+ 9.4%	106	107	+ 0.9%
Carroll Year-to-Date	859	945	+ 10.0%	\$205,000	\$215,000	+ 4.9%	\$257.5	\$304.7	+ 18.3%	130	139	+ 6.9%	950	1,026	+ 8.0%
Cheshire	91	73	- 19.8%	\$161,500	\$200,000	+ 23.8%	\$18.1	\$16.8	- 7.2%	111	92	- 17.1%	62	77	+ 24.2%
Cheshire Year-to-Date	741	748	+ 0.9%	\$165,551	\$175,000	+ 5.7%	\$142.4	\$146.3	+ 2.7%	109	107	- 1.8%	772	795	+ 3.0%
Coos	44	45	+ 2.3%	\$121,975	\$92,000	- 24.6%	\$6.2	\$5.3	- 14.5%	147	145	- 1.4%	43	37	- 14.0%
Coos Year-to-Date	350	380	+ 8.6%	\$89,900	\$85,000	- 5.5%	\$38.5	\$38.7	+ 0.5%	176	169	- 4.0%	360	409	+ 13.6%
Grafton	103	107	+ 3.9%	\$190,000	\$189,000	- 0.5%	\$24.0	\$24.6	+ 2.5%	97	112	+ 15.5%	90	82	- 8.9%
Grafton Year-to-Date	851	937	+ 10.1%	\$188,500	\$194,500	+ 3.2%	\$223.0	\$243.0	+ 9.0%	122	118	- 3.3%	928	1,003	+ 8.1%
Hillsborough	394	431	+ 9.4%	\$250,000	\$258,000	+ 3.2%	\$107.6	\$124.3	+ 15.5%	58	57	- 1.7%	327	362	+ 10.7%
Hillsborough Year-to-Date	3,547	3,991	+ 12.5%	\$253,000	\$259,900	+ 2.7%	\$992.8	\$1,139.1	+ 14.7%	59	60	+ 1.7%	3,782	4,187	+ 10.7%
Merrimack	176	171	- 2.8%	\$226,998	\$231,500	+ 2.0%	\$44.5	\$47.5	+ 6.7%	76	82	+ 7.9%	169	176	+ 4.1%
Merrimack Year-to-Date	1,506	1,612	+ 7.0%	\$214,900	\$225,000	+ 4.7%	\$366.1	\$405.8	+ 10.8%	84	83	- 1.2%	1,612	1,738	+ 7.8%
Rockingham	376	352	- 6.4%	\$299,900	\$327,500	+ 9.2%	\$127.9	\$129.0	+ 0.9%	62	54	- 12.9%	313	301	- 3.8%
Rockingham Year-to-Date	3,337	3,438	+ 3.0%	\$312,000	\$329,000	+ 5.4%	\$1,192.2	\$1,273.6	+ 6.8%	64	63	- 1.6%	3,554	3,605	+ 1.4%
Strafford	127	157	+ 23.6%	\$205,000	\$214,900	+ 4.8%	\$27.2	\$38.0	+ 39.7%	61	64	+ 4.9%	120	134	+ 11.7%
Strafford Year-to-Date	1,202	1,373	+ 14.2%	\$220,000	\$226,000	+ 2.7%	\$290.2	\$337.9	+ 16.4%	78	74	- 5.1%	1,282	1,441	+ 12.4%
Sullivan	59	53	- 10.2%	\$147,625	\$177,000	+ 19.9%	\$11.5	\$12.9	+ 12.2%	126	140	+ 11.1%	40	42	+ 5.0%
Sullivan Year-to-Date	407	519	+ 27.5%	\$158,300	\$160,000	+ 1.1%	\$90.5	\$110.2	+ 21.8%	135	133	- 1.5%	444	549	+ 23.6%
Entire State	1,583	1,630	+ 3.0%	\$239,900	\$248,000	+ 3.4%	\$437.2	\$476.5	+ 9.0%	79	79	0.0%	1,368	1,406	+ 2.8%
Entire State Year-to-Date	13,603	14,890	+ 9.5%	\$242,500	\$249,550	+ 2.9%	\$3,854.3	\$4,287.5	+ 11.2%	84	83	- 1.2%	14,566	15,773	+ 8.3%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	10-2015	10-2016	+ / -	10-2015	10-2016	+ / -	10-2015	10-2016	+ / -	10-2015	10-2016	+ / -	10-2015	10-2016	+ / -
Belknap	40	34	- 15.0%	\$159,250	\$187,500	+ 17.7%	\$7.1	\$6.5	- 8.5%	130	126	- 3.1%	23	19	- 17.4%
Belknap Year-to-Date	218	233	+ 6.9%	\$155,000	\$153,500	- 1.0%	\$41.2	\$44.3	+ 7.5%	113	95	- 15.9%	237	245	+ 3.4%
Carroll	20	18	- 10.0%	\$155,700	\$217,500	+ 39.7%	\$3.8	\$4.1	+ 7.9%	108	125	+ 15.7%	15	27	+ 80.0%
Carroll Year-to-Date	183	179	- 2.2%	\$167,000	\$172,500	+ 3.3%	\$34.5	\$35.4	+ 2.6%	119	113	- 5.0%	191	203	+ 6.3%
Cheshire	4	5	+ 25.0%	\$110,750	\$157,900	+ 42.6%	\$0.5	\$0.8	+ 60.0%	54	38	- 29.6%	4	3	- 25.0%
Cheshire Year-to-Date	55	51	- 7.3%	\$143,000	\$135,000	- 5.6%	\$7.7	\$7.1	- 7.8%	128	70	- 45.3%	61	56	- 8.2%
Coos	18	18	0.0%	\$341,250	\$314,500	- 7.8%	\$7.1	\$5.8	- 18.3%	189	173	- 8.5%	17	24	+ 41.2%
Coos Year-to-Date	18	18	0.0%	\$341,250	\$314,500	- 7.8%	\$7.1	\$5.8	- 18.3%	189	173	- 8.5%	17	24	+ 41.2%
Grafton	38	27	- 28.9%	\$168,750	\$136,500	- 19.1%	\$7.4	\$4.8	- 35.1%	185	111	- 40.0%	29	24	- 17.2%
Grafton Year-to-Date	329	313	- 4.9%	\$159,000	\$159,000	0.0%	\$60.2	\$57.0	- 5.3%	163	141	- 13.5%	344	324	- 5.8%
Hillsborough	141	133	- 5.7%	\$167,900	\$173,000	+ 3.0%	\$26.6	\$25.7	- 3.4%	51	41	- 19.6%	124	127	+ 2.4%
Hillsborough Year-to-Date	1,127	1,220	+ 8.3%	\$165,000	\$175,000	+ 6.1%	\$208.6	\$239.6	+ 14.9%	57	45	- 21.1%	1,216	1,310	+ 7.7%
Merrimack	30	27	- 10.0%	\$148,250	\$170,000	+ 14.7%	\$5.6	\$5.0	- 10.7%	76	70	- 7.9%	28	33	+ 17.9%
Merrimack Year-to-Date	253	257	+ 1.6%	\$160,000	\$158,200	- 1.1%	\$42.4	\$43.3	+ 2.1%	92	70	- 23.9%	278	286	+ 2.9%
Rockingham	139	142	+ 2.2%	\$215,000	\$220,000	+ 2.3%	\$33.7	\$37.1	+ 10.1%	49	55	+ 12.2%	115	117	+ 1.7%
Rockingham Year-to-Date	1,150	1,225	+ 6.5%	\$217,700	\$226,600	+ 4.1%	\$276.1	\$320.5	+ 16.1%	66	65	- 1.5%	1,191	1,301	+ 9.2%
Strafford	15	22	+ 46.7%	\$132,000	\$175,000	+ 32.6%	\$2.4	\$4.2	+ 75.0%	58	44	- 24.1%	12	12	0.0%
Strafford Year-to-Date	147	171	+ 16.3%	\$134,000	\$154,200	+ 15.1%	\$22.0	\$30.1	+ 36.8%	68	64	- 5.9%	155	181	+ 16.8%
Sullivan	8	7	- 12.5%	\$177,500	\$140,000	- 21.1%	\$1.4	\$1.5	+ 7.1%	96	277	+ 188.5%	6	3	- 50.0%
Sullivan Year-to-Date	31	29	- 6.5%	\$170,000	\$140,000	- 17.6%	\$5.3	\$5.5	+ 3.8%	96	176	+ 83.3%	33	31	- 6.1%
Entire State	441	420	- 4.8%	\$177,000	\$188,000	+ 6.2%	\$90.2	\$91.3	+ 1.2%	76	69	- 9.2%	359	367	+ 2.2%
Entire State Year-to-Date	3,511	3,696	+ 5.3%	\$173,500	\$184,900	+ 6.6%	\$705.2	\$788.7	+ 11.8%	82	70	- 14.6%	3,723	3,961	+ 6.4%