



NH Monthly Indicators

November 2016

The story has remained consistent as concerns residential real estate. In year-over-year comparisons, the number of homes for sale has been fewer in most communities. Meanwhile, homes are selling in fewer days and for higher prices. This hasn't always been the case, but it has occurred with enough regularity and for enough time to make it a trend for the entirety of 2016.

New Listings were down 6.0 percent for single family homes and 3.2 percent for condo properties. Pending Sales increased 14.6 percent for single family homes and 21.9 percent for condo properties.

The Median Sales Price was up 5.9 percent to \$248,750 for single family homes and 8.1 percent to \$189,900 for condo properties. Months Supply of Inventory decreased 36.4 percent for single family units and 26.7 percent for condo units.

Financial markets were volatile in the days surrounding the presidential election, but they self-corrected and reached new heights soon after. Long-term indicators of what it will be like to have a real estate developer for a president remain fuzzy, but the outcome is not likely to be dull. Prior to the election, trend shift was hard to come by, and unemployment rates have not budged since August 2015. Post-election, mortgage rates are up and so are opinions that a trend shift is likely in the near future.

Monthly Snapshot

+ 18.4% **+ 5.9%** **+ 29.1%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,156	1,369	+ 18.4%	14,759	16,263	+ 10.2%
Median Sales Price		\$235,000	\$248,750	+ 5.9%	\$242,000	\$249,500	+ 3.1%
\$ Volume of Closed Sales (in millions)		\$321.2	\$414.7	+ 29.1%	\$4,175.5	\$4,703.1	+ 12.6%
Days on Market		89	82	- 7.9%	84	83	- 1.2%
Pending Sales		1,046	1,199	+ 14.6%	15,612	16,957	+ 8.6%
Months Supply		6.6	4.2	- 36.4%	--	--	--
New Listings		1,166	1,096	- 6.0%	24,830	22,869	- 7.9%
Homes for Sale		8,976	6,224	- 30.7%	--	--	--
Pct. of List Price Received		96.4%	96.9%	+ 0.5%	97.0%	97.4%	+ 0.4%
Affordability Index		171	154	- 9.9%	166	154	- 7.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



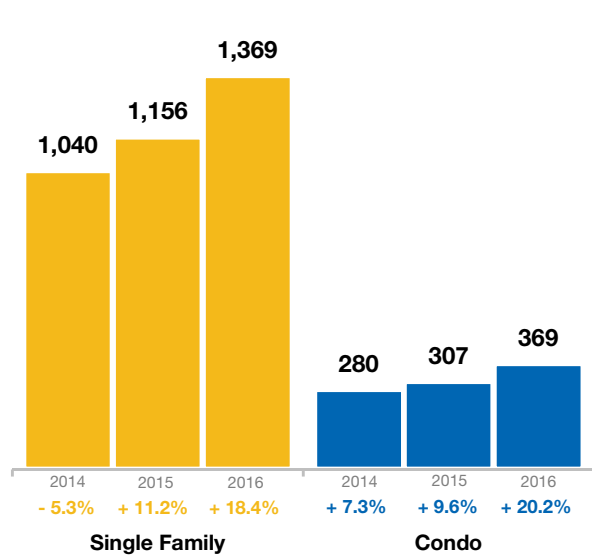
Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		307	369	+ 20.2%	3,818	4,067	+ 6.5%
Median Sales Price		\$175,750	\$189,900	+ 8.1%	\$174,000	\$185,000	+ 6.3%
\$ Volume of Closed Sales (in millions)		\$66.9	\$84.4	+ 26.2%	\$772.2	\$873.6	+ 13.1%
Days on Market		81	64	- 21.0%	82	70	- 14.6%
Pending Sales		274	334	+ 21.9%	3,997	4,288	+ 7.3%
Months Supply		4.5	3.3	- 26.7%	--	--	--
New Listings		311	301	- 3.2%	5,412	5,432	+ 0.4%
Homes for Sale		1,581	1,239	- 21.6%	--	--	--
Pct. of List Price Received		97.4%	97.8%	+ 0.4%	97.4%	97.9%	+ 0.5%
Affordability Index		228	202	- 11.4%	231	207	- 10.4%

NH Closed Sales

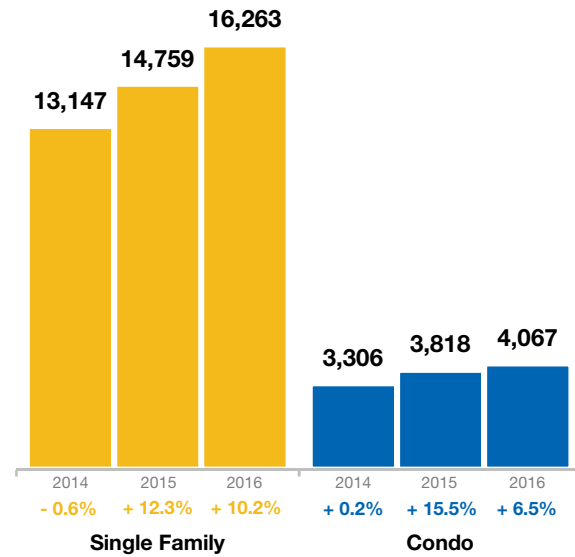
A count of the actual sales that closed in a given month.



November

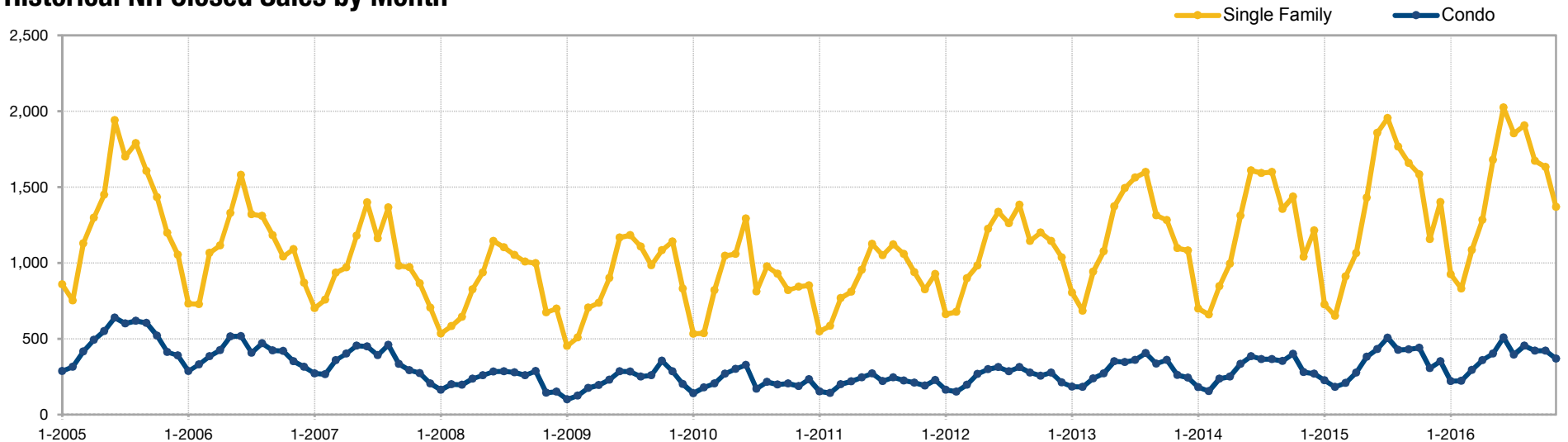


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	1,400	+15.3%	351	+30.5%
Jan-2016	925	+27.2%	221	-2.2%
Feb-2016	831	+27.5%	222	+21.3%
Mar-2016	1,085	+19.1%	294	+41.3%
Apr-2016	1,283	+20.6%	358	+29.2%
May-2016	1,680	+17.4%	402	+5.5%
Jun-2016	2,025	+9.0%	509	+17.8%
Jul-2016	1,854	-5.1%	395	-22.1%
Aug-2016	1,905	+7.9%	454	+6.6%
Sep-2016	1,673	+0.9%	422	-1.9%
Oct-2016	1,633	+3.2%	421	-4.5%
Nov-2016	1,369	+18.4%	369	+20.2%
12-Month Avg	1,472	+10.6%	368	+8.1%

Historical NH Closed Sales by Month

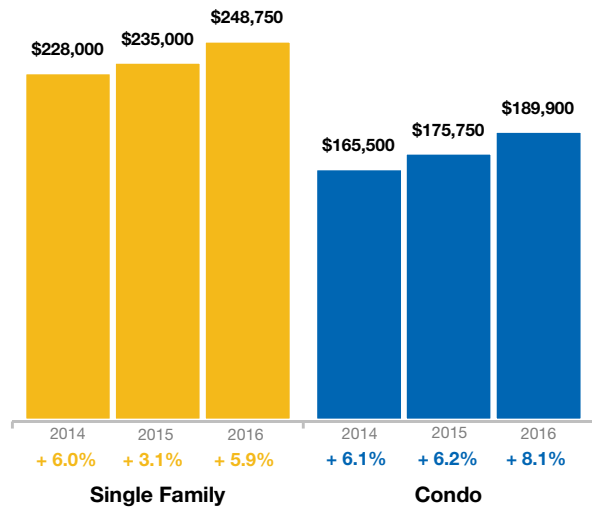


NH Median Sales Price

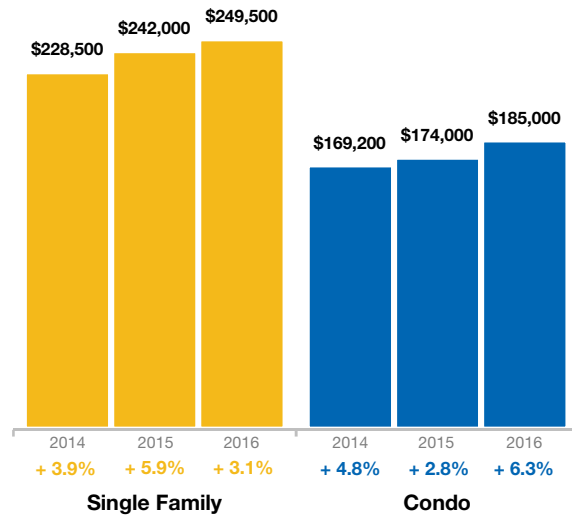
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



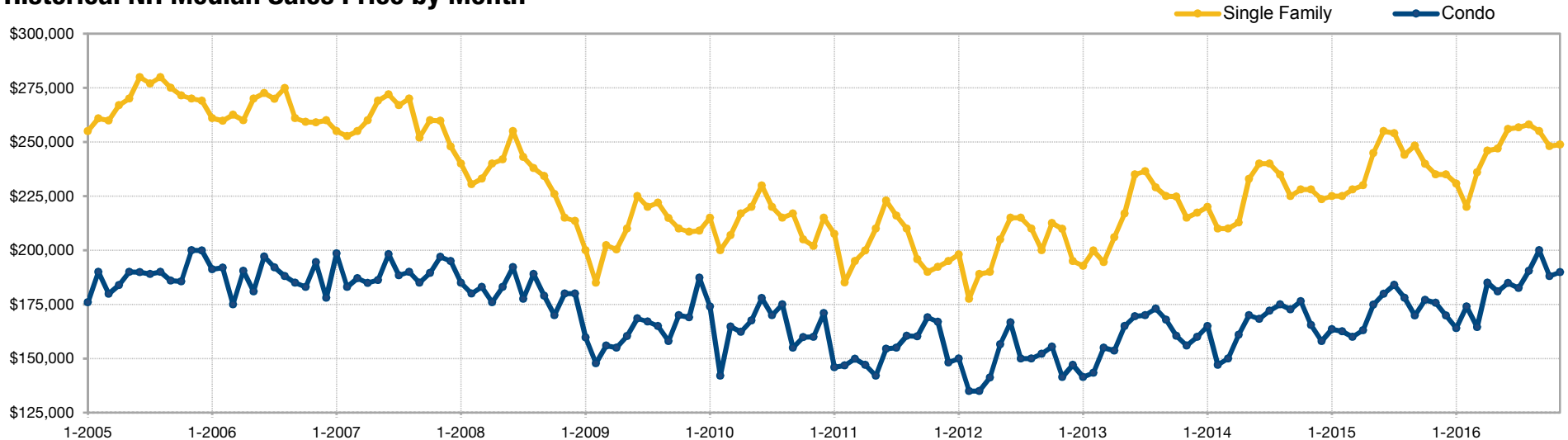
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	\$235,000	+5.1%	\$169,900	+7.5%
Jan-2016	\$230,750	+2.6%	\$164,000	+0.3%
Feb-2016	\$220,000	-2.2%	\$173,950	+7.0%
Mar-2016	\$236,000	+3.5%	\$164,450	+2.8%
Apr-2016	\$246,000	+7.0%	\$185,000	+13.5%
May-2016	\$246,950	+0.8%	\$181,000	+3.5%
Jun-2016	\$256,000	+0.4%	\$184,900	+2.8%
Jul-2016	\$256,750	+1.1%	\$182,500	-0.8%
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$248,750	+5.9%	\$189,900	+8.1%
12-Month Avg*	\$248,000	+3.3%	\$183,000	+5.8%

* Median Sales Price for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

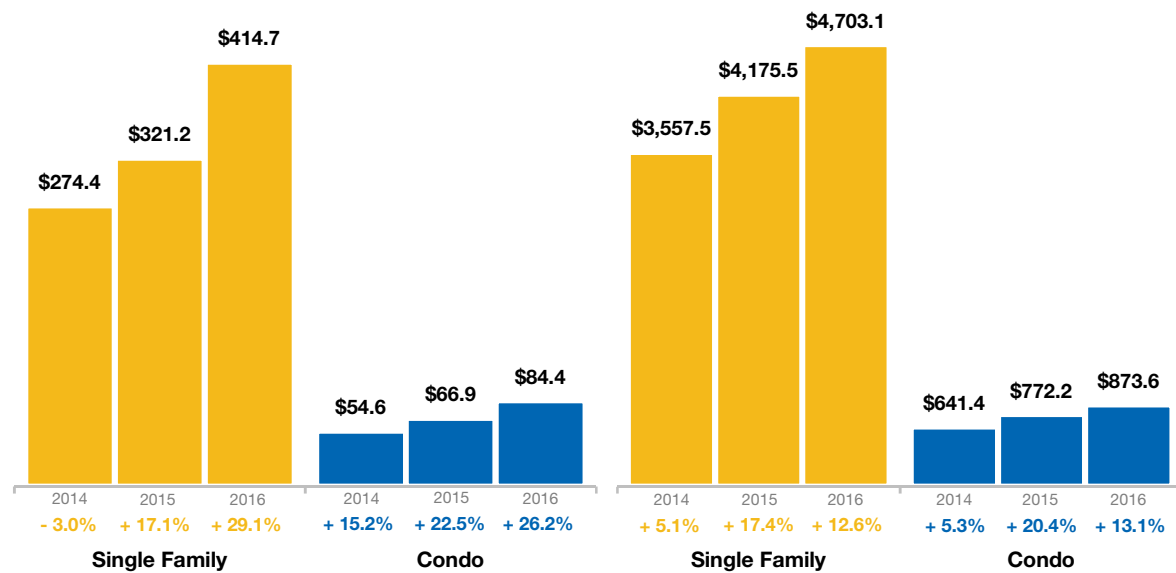


NH \$ Volume of Closed Sales

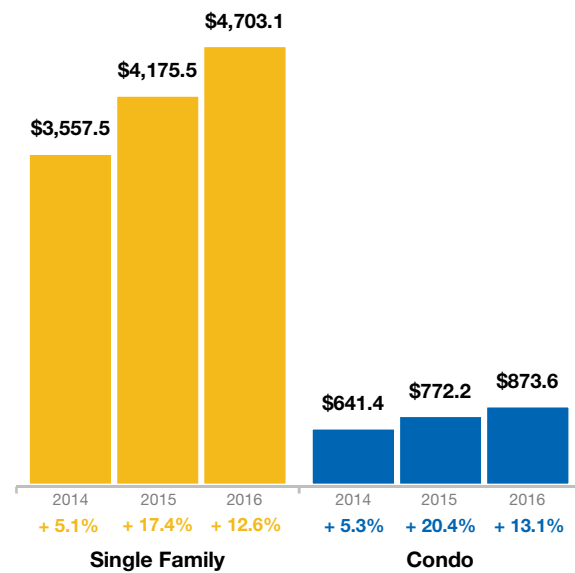
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



November



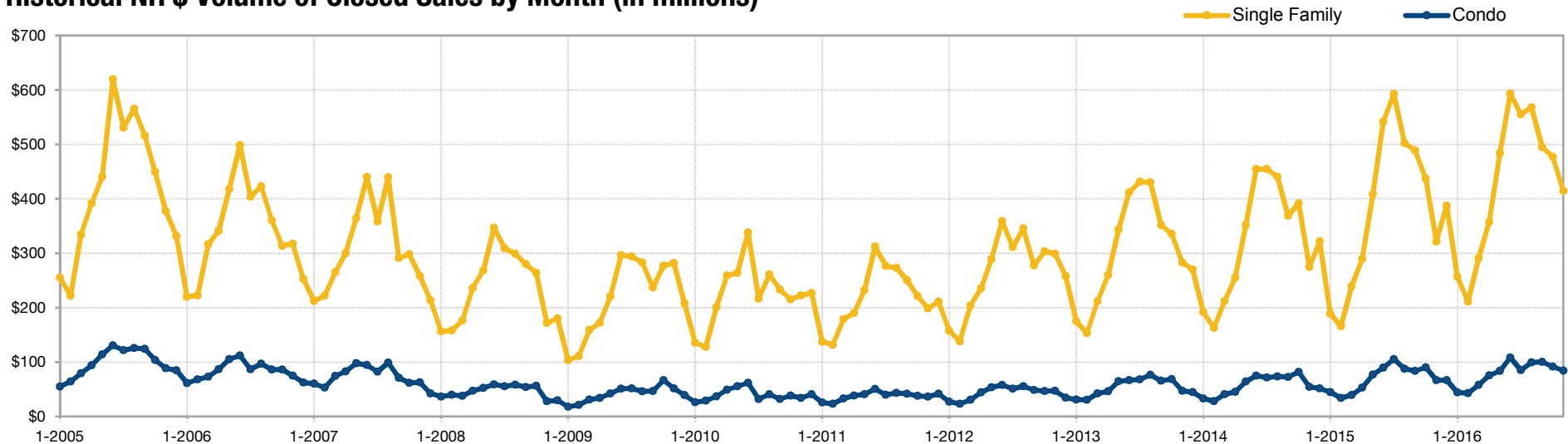
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	\$387.5	+20.3%	\$66.8	+29.5%
Jan-2016	\$257.0	+36.3%	\$44.2	-1.3%
Feb-2016	\$211.4	+27.3%	\$42.7	+25.2%
Mar-2016	\$290.7	+21.4%	\$57.8	+46.7%
Apr-2016	\$357.3	+23.4%	\$75.6	+42.9%
May-2016	\$483.7	+18.4%	\$83.9	+8.8%
Jun-2016	\$593.2	+9.5%	\$108.3	+20.7%
Jul-2016	\$555.3	-6.3%	\$85.1	-19.3%
Aug-2016	\$567.9	+13.1%	\$99.7	+13.7%
Sep-2016	\$494.9	+1.3%	\$100.3	+19.7%
Oct-2016	\$477.1	+9.1%	\$91.6	+1.6%
Nov-2016	\$414.7	+29.1%	\$84.4	+26.2%
12-Month Avg*	\$424.2	+13.2%	\$78.4	+14.2%

* \$ Volume of Closed Sales (in millions) for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

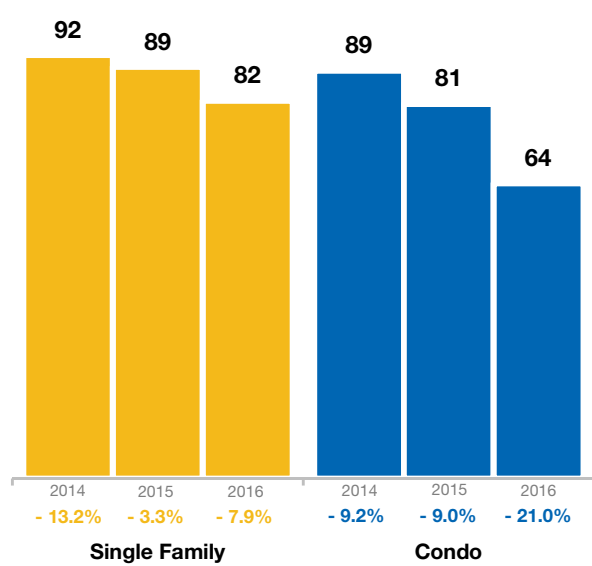


NH Days on Market

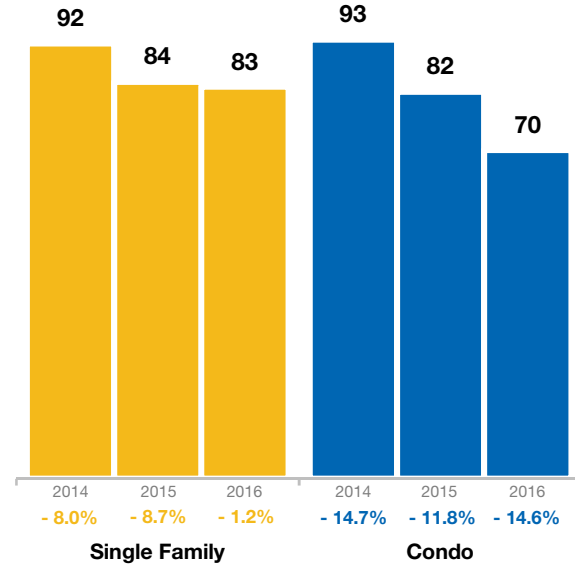
Average number of days between when a property is listed and when an offer is accepted in a given month.



November



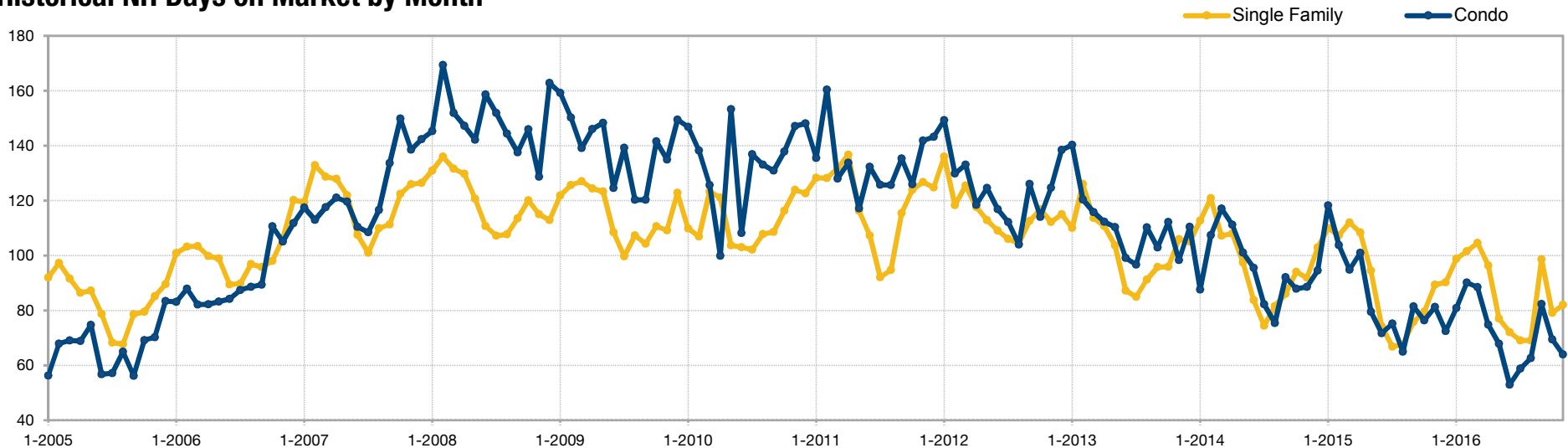
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	90	-12.6%	72	-24.2%
Jan-2016	99	-10.0%	81	-31.4%
Feb-2016	102	-4.7%	90	-13.5%
Mar-2016	105	-6.3%	88	-7.4%
Apr-2016	96	-11.1%	75	-25.7%
May-2016	77	-18.1%	68	-15.0%
Jun-2016	72	-2.7%	53	-26.4%
Jul-2016	69	+3.0%	59	-21.3%
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	82	-7.9%	64	-21.0%
12-Month Avg*	84	-2.2%	70	-15.6%

* Days on Market for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

Historical NH Days on Market by Month

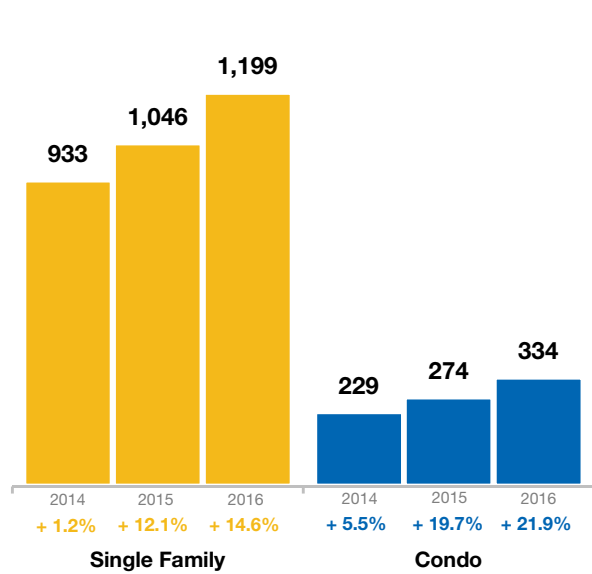


NH Pending Sales

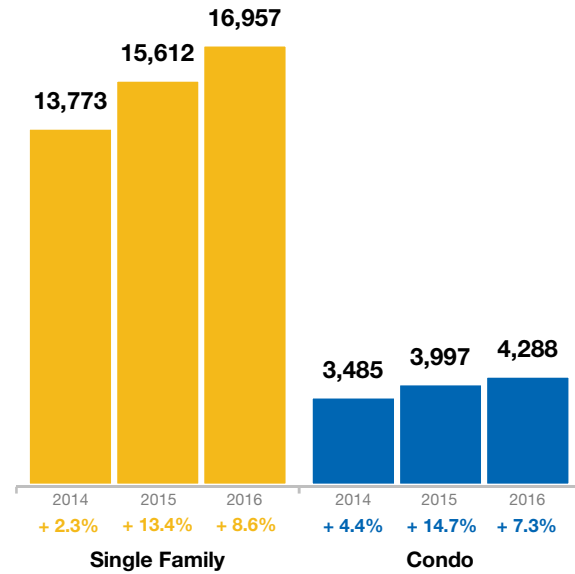
A count of the properties on which offers have been accepted in a given month.



November

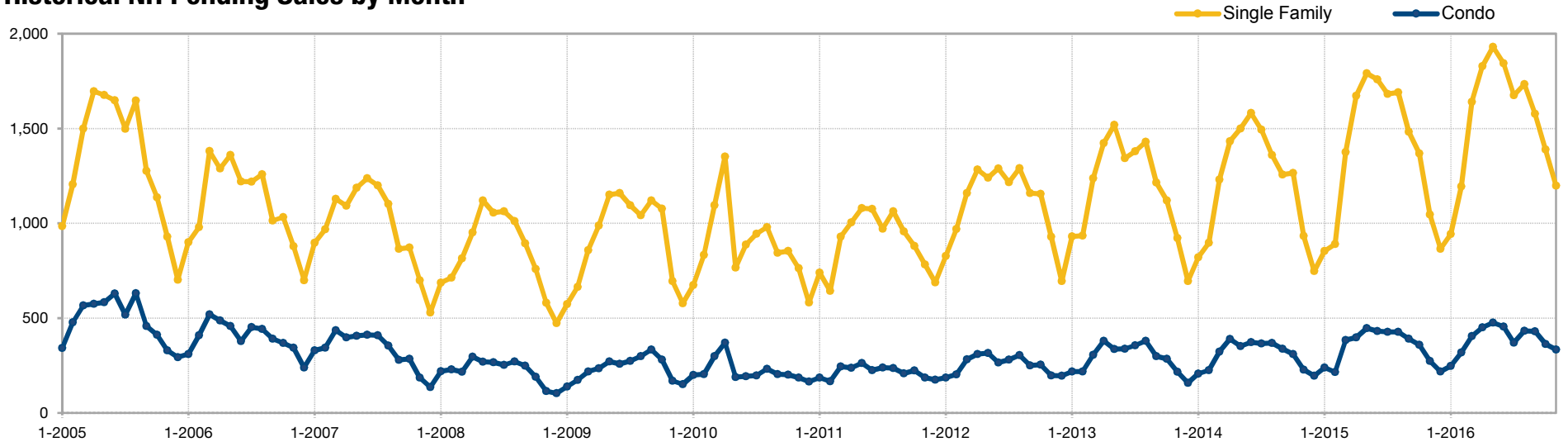


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	865	+15.6%	219	+11.7%
Jan-2016	944	+10.5%	248	+3.3%
Feb-2016	1,194	+34.0%	319	+47.7%
Mar-2016	1,641	+19.3%	406	+5.5%
Apr-2016	1,828	+9.3%	452	+13.6%
May-2016	1,931	+7.8%	477	+6.7%
Jun-2016	1,844	+4.8%	455	+5.3%
Jul-2016	1,675	-0.4%	370	-13.3%
Aug-2016	1,734	+2.6%	433	+1.2%
Sep-2016	1,577	+6.3%	431	+10.2%
Oct-2016	1,390	+1.6%	363	+1.1%
Nov-2016	1,199	+14.6%	334	+21.9%
12-Month Avg	1,485	+8.9%	376	+7.5%

Historical NH Pending Sales by Month

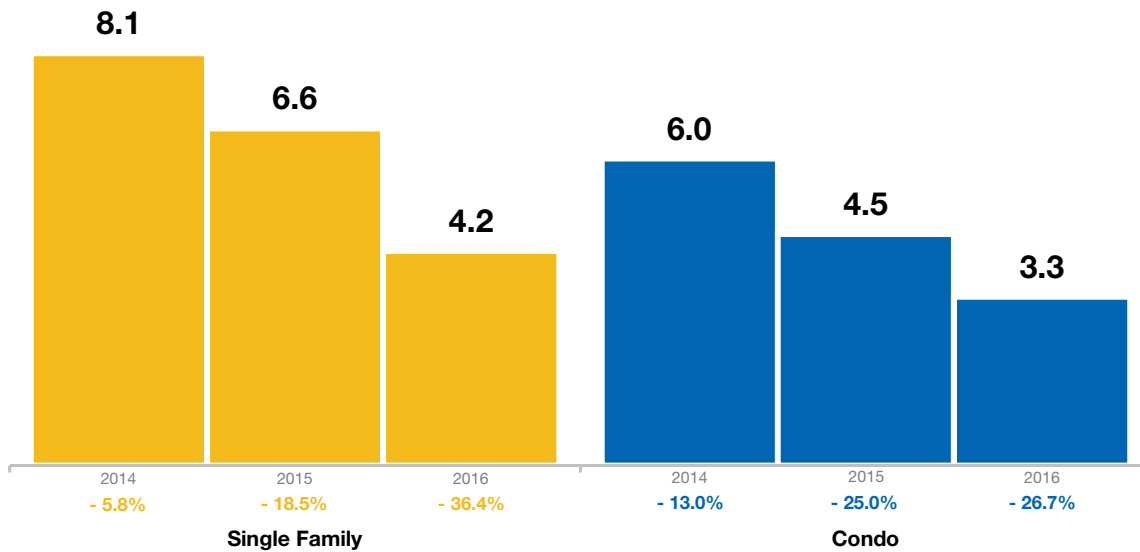


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



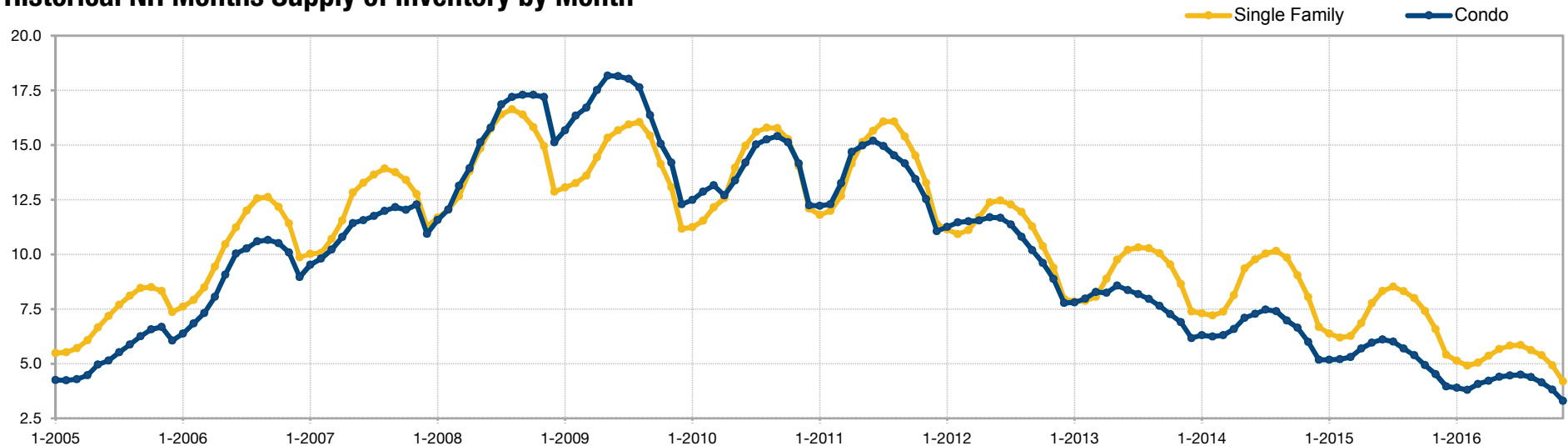
November



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	5.4	-19.4%	4.0	-23.1%
Jan-2016	5.1	-20.3%	3.9	-25.0%
Feb-2016	4.9	-21.0%	3.8	-26.9%
Mar-2016	5.1	-19.0%	4.1	-22.6%
Apr-2016	5.4	-21.7%	4.2	-26.3%
May-2016	5.7	-26.9%	4.4	-26.7%
Jun-2016	5.8	-30.1%	4.5	-26.2%
Jul-2016	5.8	-31.8%	4.5	-25.0%
Aug-2016	5.6	-32.5%	4.4	-22.8%
Sep-2016	5.4	-32.5%	4.1	-24.1%
Oct-2016	4.9	-33.8%	3.8	-22.4%
Nov-2016	4.2	-36.4%	3.3	-26.7%
12-Month Avg*	5.3	-27.4%	4.1	-24.9%

* Months Supply for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

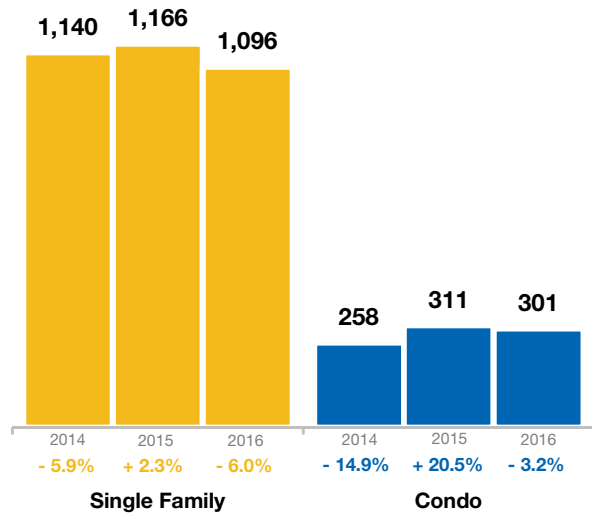


NH New Listings

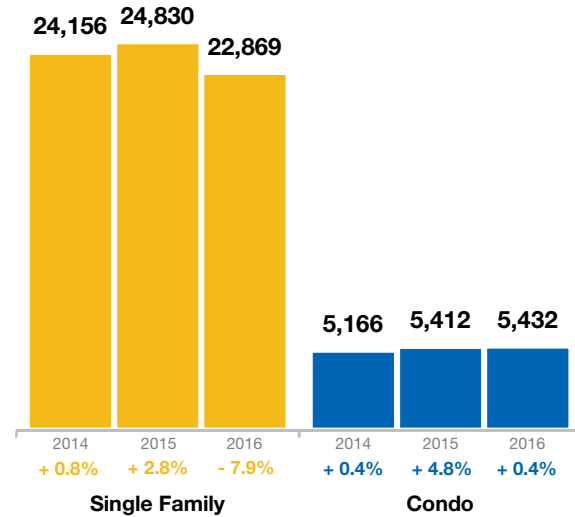
A count of the properties that have been newly listed on the market in a given month.



November

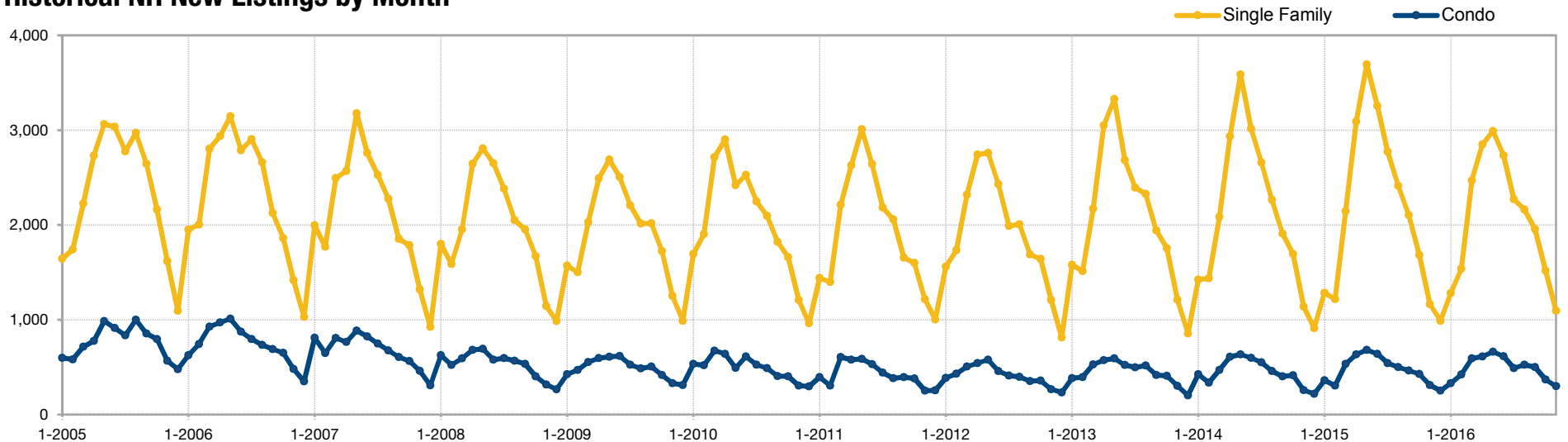


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	989	+8.4%	254	+14.9%
Jan-2016	1,282	-0.3%	330	-8.8%
Feb-2016	1,537	+26.3%	423	+38.7%
Mar-2016	2,469	+15.1%	594	+11.0%
Apr-2016	2,850	-7.8%	613	-3.6%
May-2016	2,992	-19.0%	664	-2.6%
Jun-2016	2,733	-16.1%	616	-3.8%
Jul-2016	2,271	-18.1%	491	-9.7%
Aug-2016	2,164	-10.3%	527	+5.2%
Sep-2016	1,956	-7.1%	502	+7.7%
Oct-2016	1,519	-9.7%	371	-13.7%
Nov-2016	1,096	-6.0%	301	-3.2%
12-Month Avg	2,145	-7.3%	469	+0.9%

Historical NH New Listings by Month

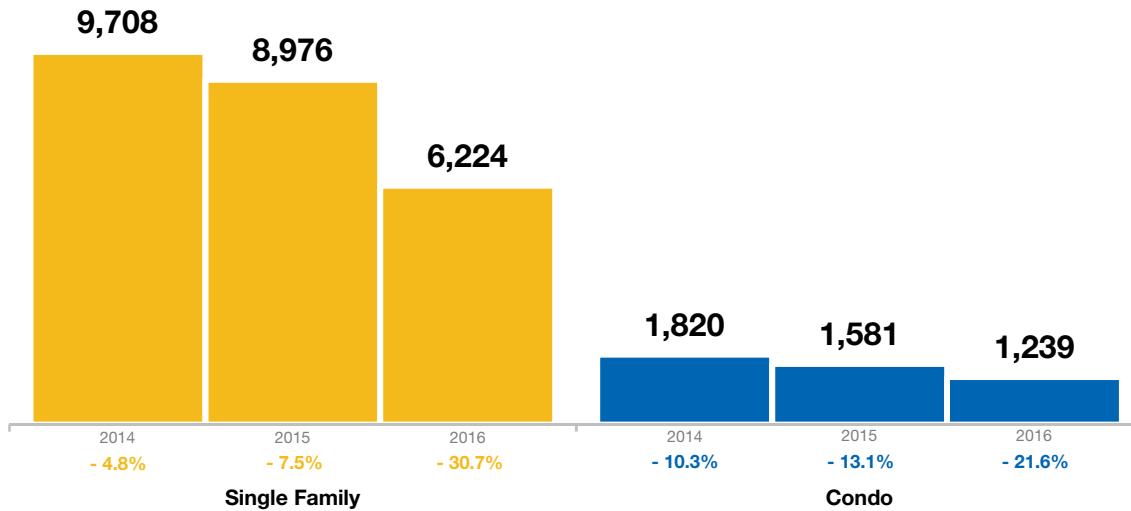


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

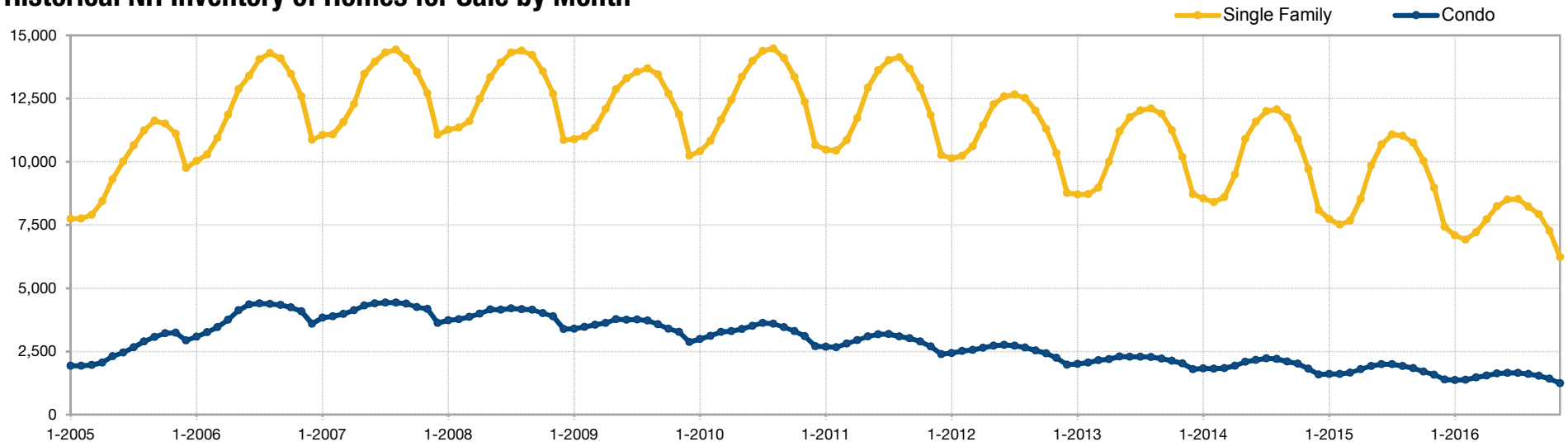


November



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	7,428	-8.2%	1,392	-12.4%
Jan-2016	7,084	-8.5%	1,371	-14.6%
Feb-2016	6,914	-7.9%	1,373	-14.7%
Mar-2016	7,215	-5.9%	1,476	-11.4%
Apr-2016	7,727	-9.4%	1,547	-13.7%
May-2016	8,241	-16.4%	1,624	-15.5%
Jun-2016	8,510	-20.3%	1,655	-17.3%
Jul-2016	8,534	-23.0%	1,647	-17.6%
Aug-2016	8,226	-25.4%	1,611	-16.2%
Sep-2016	7,926	-26.3%	1,535	-16.6%
Oct-2016	7,259	-27.7%	1,415	-17.1%
Nov-2016	6,224	-30.7%	1,239	-21.6%
12-Month Avg	7,607	-18.5%	1,490	-15.8%

Historical NH Inventory of Homes for Sale by Month



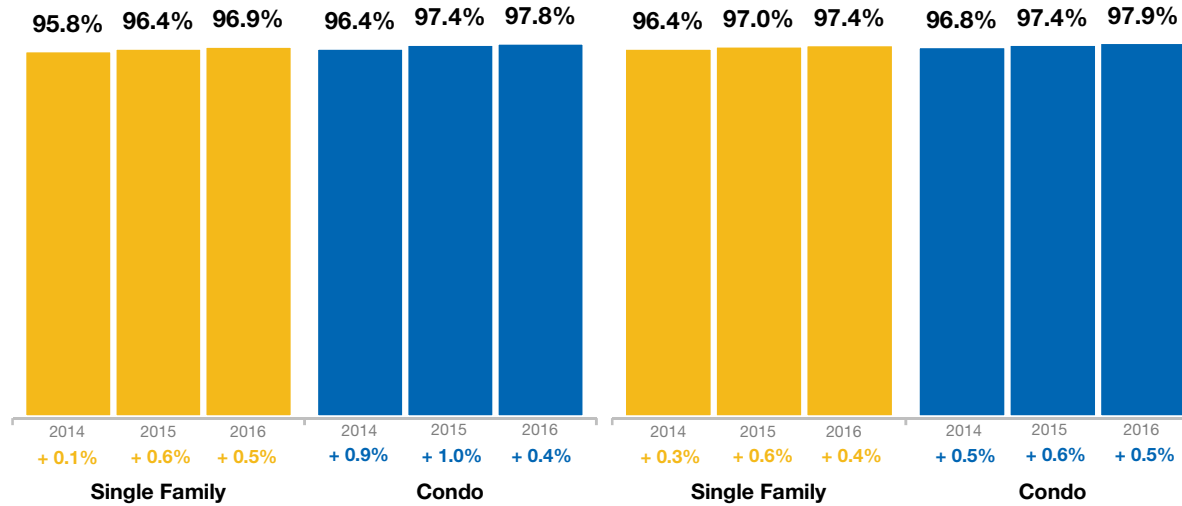
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

November

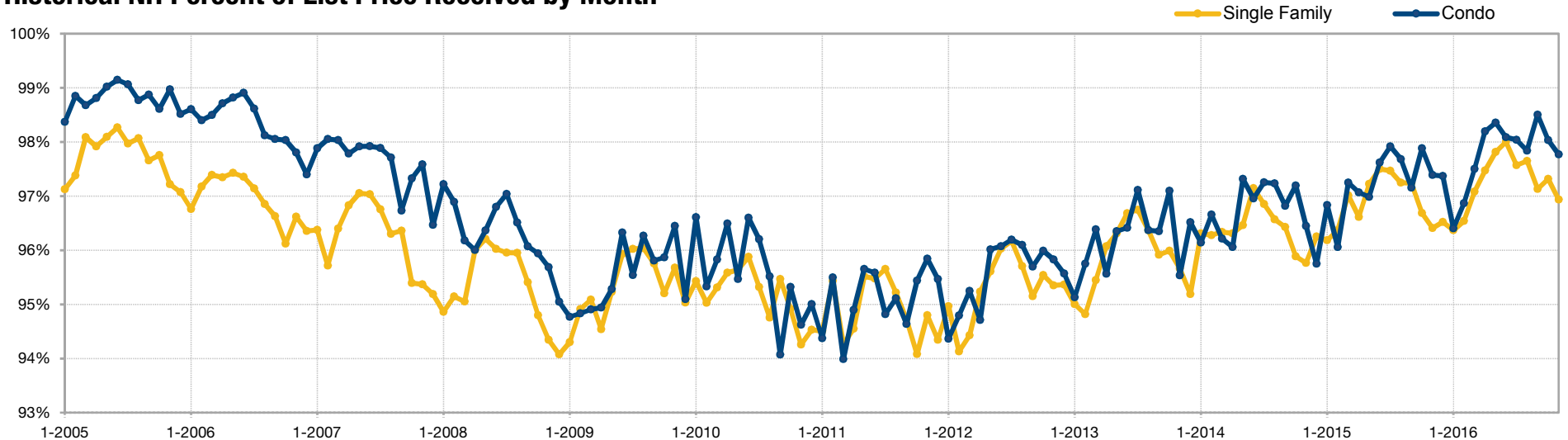
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	96.5%	+0.2%	97.4%	+1.7%
Jan-2016	96.4%	+0.2%	96.4%	-0.4%
Feb-2016	96.5%	+0.1%	96.9%	+0.8%
Mar-2016	97.1%	+0.1%	97.5%	+0.3%
Apr-2016	97.5%	+0.9%	98.2%	+1.1%
May-2016	97.8%	+0.6%	98.4%	+1.4%
Jun-2016	98.0%	+0.5%	98.1%	+0.5%
Jul-2016	97.6%	+0.1%	98.0%	+0.1%
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.1%	-0.1%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	96.9%	+0.5%	97.8%	+0.4%
12-Month Avg*	97.3%	+0.3%	97.9%	+0.6%

* Pct. of List Price Received for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month

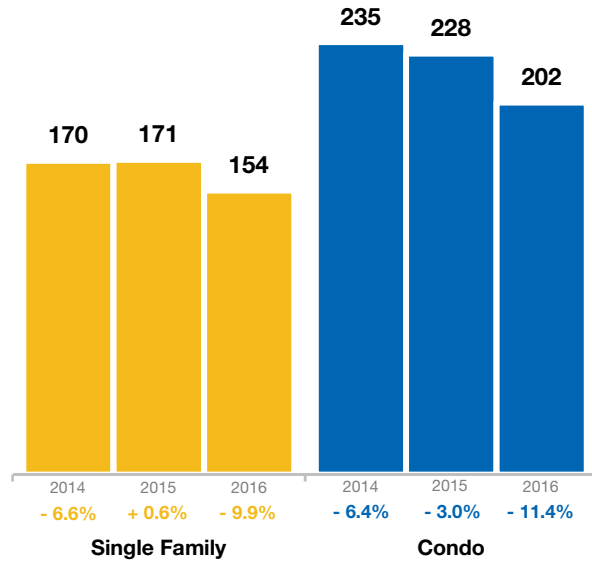


NH Housing Affordability Index

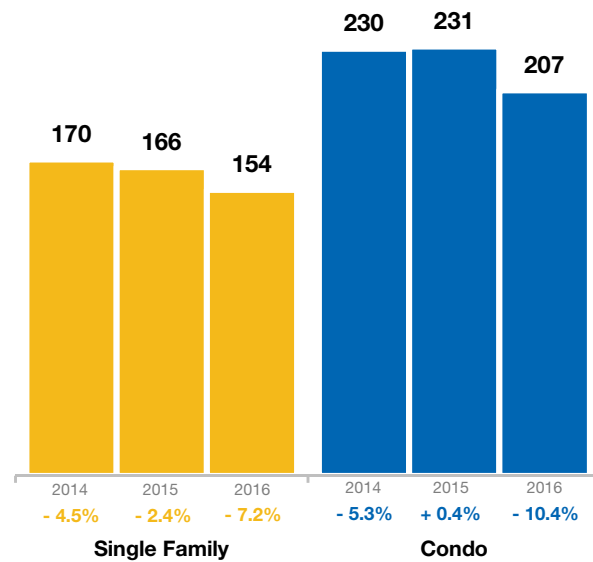


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

November



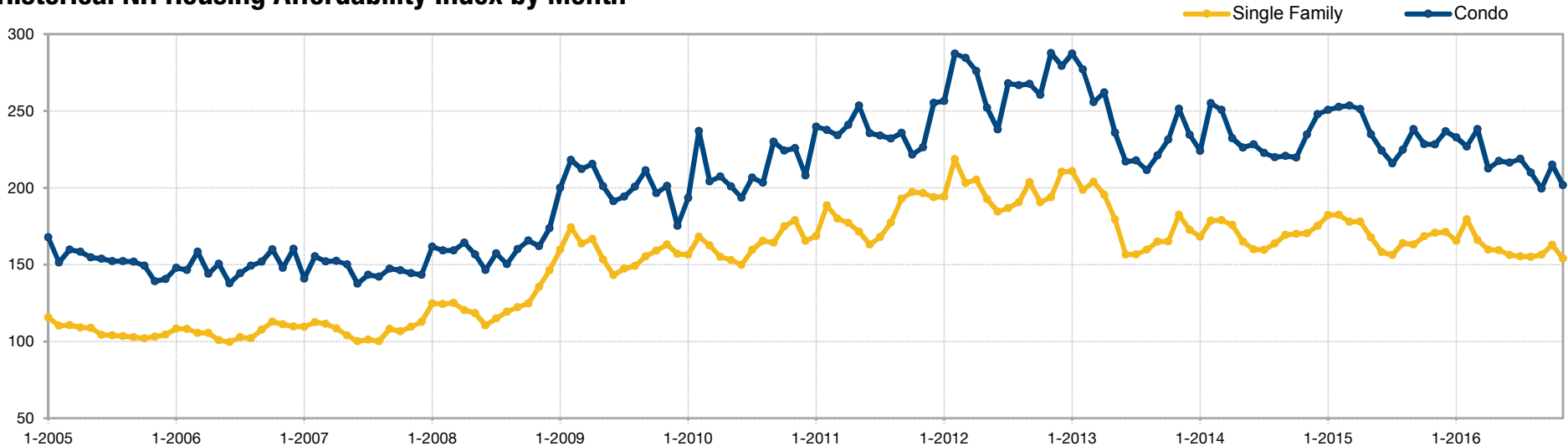
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2015	171	-2.3%	237	-4.4%
Jan-2016	165	-9.3%	233	-7.2%
Feb-2016	179	-1.6%	227	-10.3%
Mar-2016	166	-6.7%	238	-5.9%
Apr-2016	160	-10.1%	213	-15.1%
May-2016	159	-5.4%	217	-7.7%
Jun-2016	156	-1.3%	216	-3.6%
Jul-2016	155	-0.6%	219	+1.4%
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	154	-9.9%	202	-11.4%
12-Month Avg*	162	-9.6%	170	-15.0%

* Affordability Index for all properties from December 2015 through November 2016. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	11-2015	11-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
Closed Sales		1,553	1,814	+ 16.8%	19,609	21,316	+ 8.7%
Median Sales Price		\$214,900	\$230,000	+ 7.0%	\$220,500	\$230,000	+ 4.3%
\$ Volume of Closed Sales (in millions)		\$393.2	\$504.1	+ 28.2%	\$5,002.8	\$5,632.0	+ 12.6%
Days on Market		87	78	- 10.3%	85	81	- 4.7%
Pending Sales		1,401	1,609	+ 14.8%	20,677	22,270	+ 7.7%
Months Supply		6.1	4.0	- 34.4%	--	--	--
New Listings		1,551	1,483	- 4.4%	31,648	29,540	- 6.7%
Homes for Sale		10,959	7,756	- 29.2%	--	--	--
Pct. of List Price Received		96.3%	96.9%	+ 0.6%	96.8%	97.2%	+ 0.4%
Affordability Index		187	167	- 10.7%	182	167	- 8.4%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2015	11-2016	+ / -	11-2015	11-2016	+ / -	11-2015	11-2016	+ / -	11-2015	11-2016	+ / -	11-2015	11-2016	+ / -
Belknap	78	98	+ 25.6%	\$183,500	\$205,000	+ 11.7%	\$19.6	\$29.3	+ 49.5%	98	94	- 4.1%	52	111	+ 113.5%
Belknap Year-to-Date	881	1,045	+ 18.6%	\$211,000	\$220,000	+ 4.3%	\$280.6	\$317.5	+ 13.2%	110	103	- 6.4%	934	1,127	+ 20.7%
Carroll	85	97	+ 14.1%	\$219,900	\$215,000	- 2.2%	\$26.7	\$36.2	+ 35.6%	158	132	- 16.5%	70	80	+ 14.3%
Carroll Year-to-Date	944	1,043	+ 10.5%	\$208,400	\$215,000	+ 3.2%	\$284.2	\$341.2	+ 20.1%	132	138	+ 4.5%	1,020	1,105	+ 8.3%
Cheshire	69	78	+ 13.0%	\$179,900	\$168,950	- 6.1%	\$13.3	\$16.4	+ 23.3%	122	117	- 4.1%	51	51	0.0%
Cheshire Year-to-Date	810	827	+ 2.1%	\$167,000	\$175,000	+ 4.8%	\$155.6	\$162.8	+ 4.6%	110	108	- 1.8%	823	843	+ 2.4%
Coos	27	42	+ 55.6%	\$119,000	\$105,000	- 11.8%	\$3.1	\$5.2	+ 67.7%	192	120	- 37.5%	32	33	+ 3.1%
Coos Year-to-Date	377	422	+ 11.9%	\$90,000	\$85,000	- 5.6%	\$41.7	\$44.0	+ 5.5%	177	164	- 7.3%	392	442	+ 12.8%
Grafton	82	92	+ 12.2%	\$208,150	\$169,900	- 18.4%	\$21.8	\$22.4	+ 2.8%	129	123	- 4.7%	66	66	0.0%
Grafton Year-to-Date	933	1,029	+ 10.3%	\$190,000	\$191,000	+ 0.5%	\$244.8	\$265.3	+ 8.4%	122	118	- 3.3%	994	1,069	+ 7.5%
Hillsborough	282	321	+ 13.8%	\$253,700	\$263,000	+ 3.7%	\$79.2	\$94.0	+ 18.7%	57	56	- 1.8%	277	299	+ 7.9%
Hillsborough Year-to-Date	3,829	4,314	+ 12.7%	\$253,000	\$259,900	+ 2.7%	\$1,072.0	\$1,233.7	+ 15.1%	59	60	+ 1.7%	4,059	4,481	+ 10.4%
Merrimack	117	172	+ 47.0%	\$190,450	\$225,000	+ 18.1%	\$29.1	\$49.4	+ 69.8%	88	77	- 12.5%	110	139	+ 26.4%
Merrimack Year-to-Date	1,623	1,784	+ 9.9%	\$214,000	\$225,000	+ 5.1%	\$395.3	\$455.2	+ 15.2%	85	82	- 3.5%	1,722	1,875	+ 8.9%
Rockingham	262	305	+ 16.4%	\$305,000	\$329,950	+ 8.2%	\$94.8	\$119.7	+ 26.3%	66	64	- 3.0%	241	273	+ 13.3%
Rockingham Year-to-Date	3,599	3,743	+ 4.0%	\$310,300	\$329,000	+ 6.0%	\$1,287.0	\$1,393.4	+ 8.3%	64	63	- 1.6%	3,795	3,878	+ 2.2%
Strafford	107	118	+ 10.3%	\$215,000	\$221,000	+ 2.8%	\$23.4	\$30.4	+ 29.9%	81	62	- 23.5%	111	105	- 5.4%
Strafford Year-to-Date	1,309	1,491	+ 13.9%	\$219,900	\$226,000	+ 2.8%	\$313.6	\$368.3	+ 17.4%	78	73	- 6.4%	1,393	1,545	+ 10.9%
Sullivan	47	46	- 2.1%	\$157,450	\$176,000	+ 11.8%	\$10.2	\$11.5	+ 12.7%	121	148	+ 22.3%	36	42	+ 16.7%
Sullivan Year-to-Date	454	565	+ 24.4%	\$158,300	\$161,000	+ 1.7%	\$100.8	\$121.7	+ 20.7%	133	134	+ 0.8%	480	592	+ 23.3%
Entire State	1,156	1,369	+ 18.4%	\$235,000	\$248,750	+ 5.9%	\$321.2	\$414.7	+ 29.1%	89	82	- 7.9%	1,046	1,199	+ 14.6%
Entire State Year-to-Date	14,759	16,263	+ 10.2%	\$242,000	\$249,500	+ 3.1%	\$4,175.5	\$4,703.1	+ 12.6%	84	83	- 1.2%	15,612	16,957	+ 8.6%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2015	11-2016	+ / -	11-2015	11-2016	+ / -	11-2015	11-2016	+ / -	11-2015	11-2016	+ / -	11-2015	11-2016	+ / -
Belknap	20	22	+ 10.0%	\$167,500	\$166,500	- 0.6%	\$3.9	\$5.2	+ 33.3%	119	61	- 48.7%	11	24	+ 118.2%
Belknap Year-to-Date	238	255	+ 7.1%	\$157,000	\$154,450	- 1.6%	\$45.1	\$49.5	+ 9.8%	113	92	- 18.6%	248	269	+ 8.5%
Carroll	18	24	+ 33.3%	\$142,750	\$175,450	+ 22.9%	\$2.9	\$4.8	+ 65.5%	180	110	- 38.9%	14	22	+ 57.1%
Carroll Year-to-Date	201	203	+ 1.0%	\$162,000	\$172,500	+ 6.5%	\$37.4	\$40.2	+ 7.5%	125	112	- 10.4%	205	225	+ 9.8%
Cheshire	7	2	- 71.4%	\$150,000	\$139,500	- 7.0%	\$0.9	\$0.3	- 66.7%	218	20	- 90.8%	1	2	+ 100.0%
Cheshire Year-to-Date	62	53	- 14.5%	\$143,975	\$135,000	- 6.2%	\$8.6	\$7.4	- 14.0%	139	68	- 51.1%	62	58	- 6.5%
Coos	20	21	+ 5.0%	\$341,250	\$280,000	- 17.9%	\$8.0	\$6.6	- 17.5%	189	165	- 12.7%	19	25	+ 31.6%
Coos Year-to-Date	20	21	+ 5.0%	\$341,250	\$280,000	- 17.9%	\$8.0	\$6.6	- 17.5%	189	165	- 12.7%	19	25	+ 31.6%
Grafton	28	34	+ 21.4%	\$150,000	\$171,500	+ 14.3%	\$5.0	\$6.3	+ 26.0%	127	139	+ 9.4%	27	30	+ 11.1%
Grafton Year-to-Date	357	347	- 2.8%	\$156,000	\$162,500	+ 4.2%	\$65.3	\$63.3	- 3.1%	161	141	- 12.4%	371	355	- 4.3%
Hillsborough	86	111	+ 29.1%	\$165,000	\$187,000	+ 13.3%	\$16.3	\$22.9	+ 40.5%	44	41	- 6.8%	89	113	+ 27.0%
Hillsborough Year-to-Date	1,213	1,331	+ 9.7%	\$165,000	\$175,000	+ 6.1%	\$224.9	\$262.5	+ 16.7%	56	44	- 21.4%	1,305	1,422	+ 9.0%
Merrimack	23	22	- 4.3%	\$158,500	\$154,750	- 2.4%	\$3.4	\$3.8	+ 11.8%	63	89	+ 41.3%	17	24	+ 41.2%
Merrimack Year-to-Date	276	279	+ 1.1%	\$160,000	\$158,200	- 1.1%	\$45.8	\$47.1	+ 2.8%	90	71	- 21.1%	295	309	+ 4.7%
Rockingham	106	125	+ 17.9%	\$237,450	\$249,000	+ 4.9%	\$30.8	\$35.9	+ 16.6%	74	50	- 32.4%	99	103	+ 4.0%
Rockingham Year-to-Date	1,256	1,351	+ 7.6%	\$219,000	\$229,000	+ 4.6%	\$306.9	\$356.6	+ 16.2%	66	63	- 4.5%	1,290	1,398	+ 8.4%
Strafford	13	19	+ 46.2%	\$215,000	\$144,000	- 33.0%	\$2.5	\$2.7	+ 8.0%	32	62	+ 93.8%	7	12	+ 71.4%
Strafford Year-to-Date	160	191	+ 19.4%	\$139,500	\$152,500	+ 9.3%	\$24.5	\$33.2	+ 35.5%	65	64	- 1.5%	162	193	+ 19.1%
Sullivan	4	7	+ 75.0%	\$120,000	\$280,000	+ 133.3%	\$0.5	\$1.7	+ 240.0%	83	81	- 2.4%	7	3	- 57.1%
Sullivan Year-to-Date	35	36	+ 2.9%	\$170,000	\$142,750	- 16.0%	\$5.8	\$7.2	+ 24.1%	83	157	+ 89.2%	40	34	- 15.0%
Entire State	307	369	+ 20.2%	\$175,750	\$189,900	+ 8.1%	\$66.9	\$84.4	+ 26.2%	81	64	- 21.0%	274	334	+ 21.9%
Entire State Year-to-Date	3,818	4,067	+ 6.5%	\$174,000	\$185,000	+ 6.3%	\$772.2	\$873.6	+ 13.1%	82	70	- 14.6%	3,997	4,288	+ 7.3%