



# NH Monthly Indicators

## December 2016

Most of 2016 offered the same monthly housing market highlights. The number of homes for sale was drastically down in year-over-year comparisons, along with days on market and months of supply. Meanwhile, sales and prices were up in most markets. Unemployment rates were low, wages improved and, as the year waned, we completed a contentious presidential election and saw mortgage rates increase, neither of which are expected to have a negative impact on real estate in 2017.

New Listings were down 22.2 percent for single family homes and 11.8 percent for condo properties. Pending Sales increased 5.5 percent for single family homes and 8.2 percent for condo properties.

The Median Sales Price was up 6.4 percent to \$250,000 for single family homes and 14.2 percent to \$194,000 for condo properties. Months Supply of Inventory decreased 33.3 percent for single family units and 25.0 percent for condo units.

The overwhelming feeling about prospects in residential real estate for the immediate future is optimism. Real estate professionals across the nation are expressing that they are as busy as ever. There are certainly challenges in this market, like continued low inventory and higher competition for those fewer properties, but opportunities abound for hardworking agents and diligent consumers.

## Monthly Snapshot

**- 9.1%**

**+ 6.4%**

**- 3.4%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
---	---	---

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16

# NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	12-2015	12-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		1,400	<b>1,272</b>	- 9.1%	16,159	<b>17,567</b>	+ 8.7%
<b>Median Sales Price</b>		\$235,000	<b>\$250,000</b>	+ 6.4%	\$241,500	<b>\$249,500</b>	+ 3.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$387.5	<b>\$374.4</b>	- 3.4%	\$4,563.0	<b>\$5,085.2</b>	+ 11.4%
<b>Days on Market</b>		90	<b>82</b>	- 8.9%	85	<b>83</b>	- 2.4%
<b>Pending Sales</b>		865	<b>913</b>	+ 5.5%	16,477	<b>17,742</b>	+ 7.7%
<b>Months Supply</b>		5.4	<b>3.6</b>	- 33.3%	--	--	--
<b>New Listings</b>		989	<b>769</b>	- 22.2%	25,819	<b>23,642</b>	- 8.4%
<b>Homes for Sale</b>		7,428	<b>5,274</b>	- 29.0%	--	--	--
<b>Pct. of List Price Received</b>		96.5%	<b>97.0%</b>	+ 0.5%	97.0%	<b>97.3%</b>	+ 0.3%
<b>Affordability Index</b>		171	<b>148</b>	- 13.5%	167	<b>149</b>	- 10.8%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



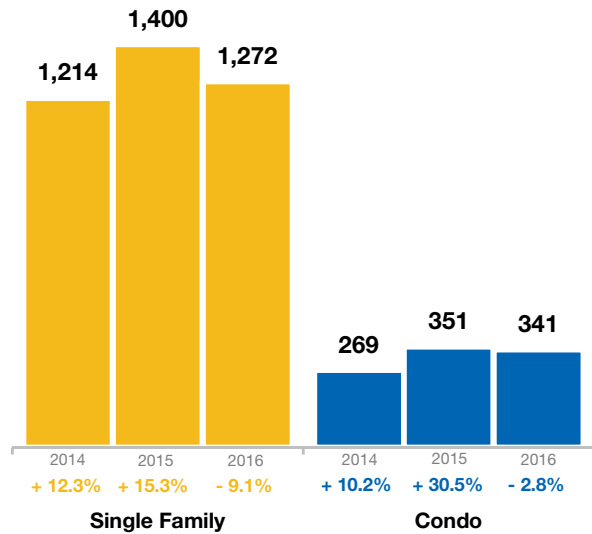
Key Metrics	Historical Sparkbars	12-2015	12-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		351	<b>341</b>	- 2.8%	4,169	<b>4,422</b>	+ 6.1%
<b>Median Sales Price</b>		\$169,900	<b>\$194,000</b>	+ 14.2%	\$173,450	<b>\$185,000</b>	+ 6.7%
<b>\$ Volume of Closed Sales (in millions)</b>		\$66.8	<b>\$77.3</b>	+ 15.7%	\$839.0	<b>\$953.9</b>	+ 13.7%
<b>Days on Market</b>		72	<b>75</b>	+ 4.2%	81	<b>70</b>	- 13.6%
<b>Pending Sales</b>		219	<b>237</b>	+ 8.2%	4,216	<b>4,498</b>	+ 6.7%
<b>Months Supply</b>		4.0	<b>3.0</b>	- 25.0%	--	--	--
<b>New Listings</b>		254	<b>224</b>	- 11.8%	5,666	<b>5,657</b>	- 0.2%
<b>Homes for Sale</b>		1,392	<b>1,123</b>	- 19.3%	--	--	--
<b>Pct. of List Price Received</b>		97.4%	<b>98.1%</b>	+ 0.7%	97.4%	<b>97.9%</b>	+ 0.5%
<b>Affordability Index</b>		237	<b>191</b>	- 19.4%	232	<b>200</b>	- 13.8%

# NH Closed Sales

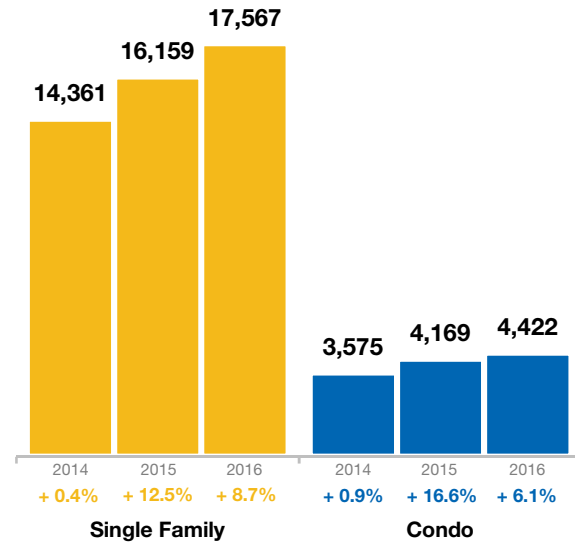
A count of the actual sales that closed in a given month.



## December

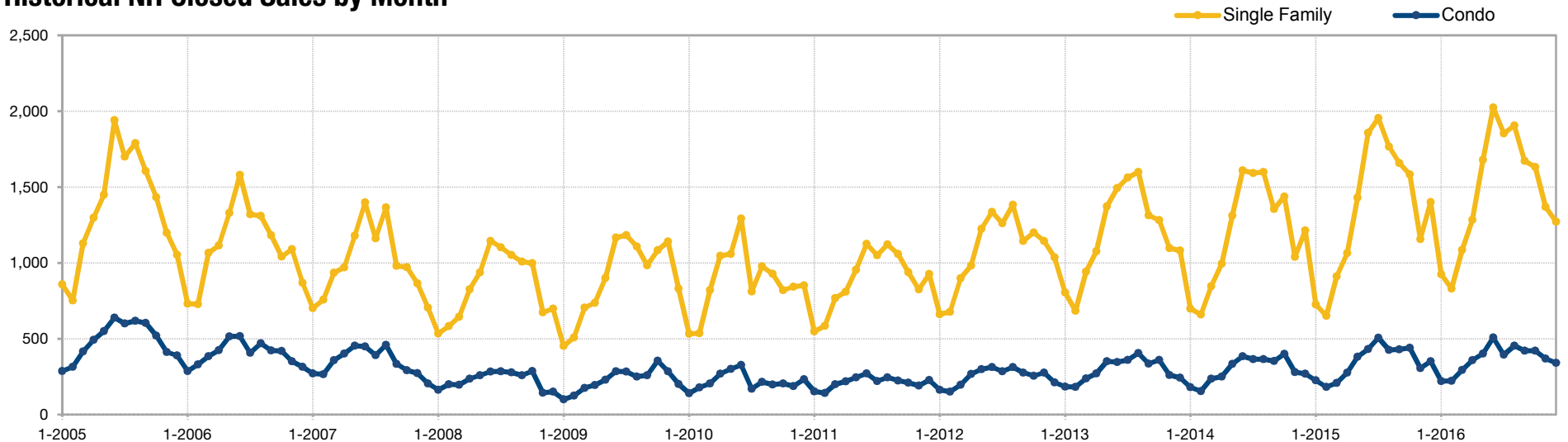


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	925	+27.2%	221	-2.2%
Feb-2016	831	+27.5%	222	+21.3%
Mar-2016	1,085	+19.1%	294	+41.3%
Apr-2016	1,283	+20.6%	358	+29.2%
May-2016	1,680	+17.4%	402	+5.5%
Jun-2016	2,025	+9.0%	509	+17.8%
Jul-2016	1,854	-5.1%	395	-22.1%
Aug-2016	1,905	+7.9%	454	+6.6%
Sep-2016	1,673	+0.9%	422	-1.9%
Oct-2016	1,633	+3.2%	421	-4.5%
Nov-2016	1,369	+18.4%	369	+20.2%
<b>Dec-2016</b>	<b>1,272</b>	<b>-9.1%</b>	<b>341</b>	<b>-2.8%</b>
12-Month Avg	1,464	+8.7%	369	+6.1%

## Historical NH Closed Sales by Month

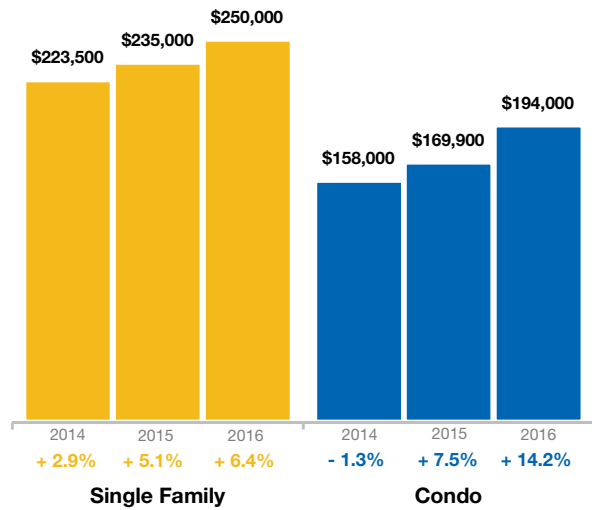


# NH Median Sales Price

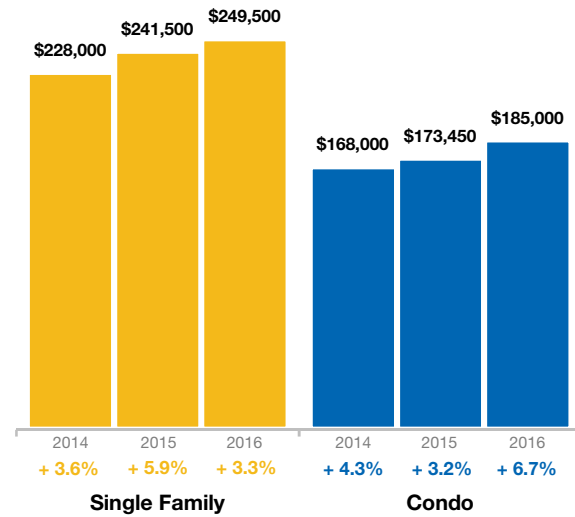
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## December



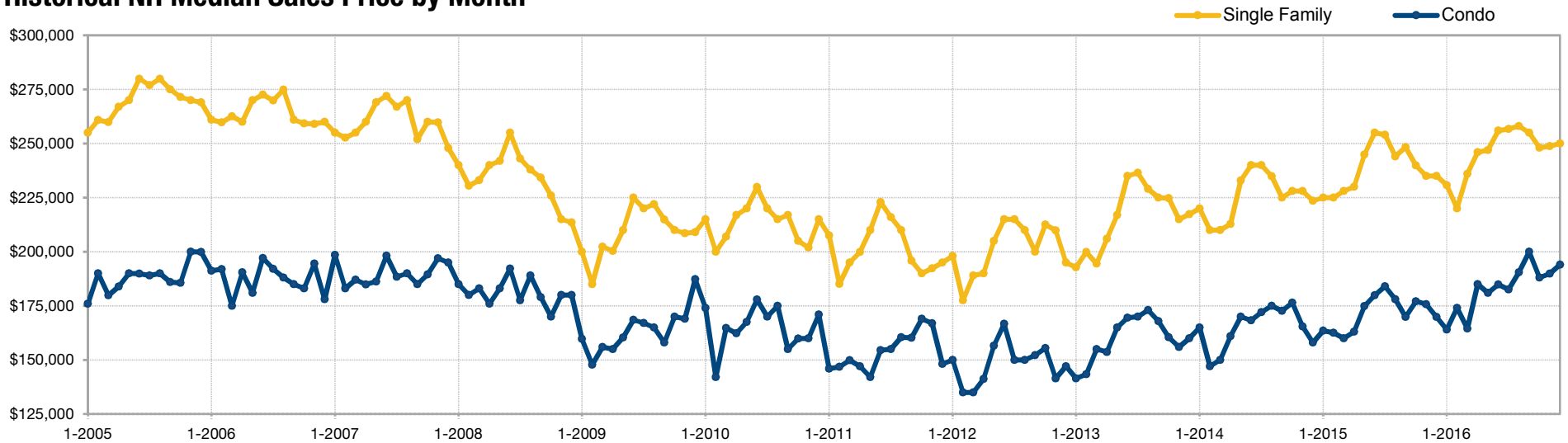
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	\$230,750	+2.6%	\$164,000	+0.3%
Feb-2016	\$220,000	-2.2%	\$173,950	+7.0%
Mar-2016	\$236,000	+3.5%	\$164,450	+2.8%
Apr-2016	\$246,000	+7.0%	\$185,000	+13.5%
May-2016	\$246,950	+0.8%	\$181,000	+3.5%
Jun-2016	\$256,000	+0.4%	\$184,900	+2.8%
Jul-2016	\$256,750	+1.1%	\$182,500	-0.8%
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$248,750	+5.9%	\$189,900	+8.1%
<b>Dec-2016</b>	<b>\$250,000</b>	<b>+6.4%</b>	<b>\$194,000</b>	<b>+14.2%</b>
12-Month Avg*	\$249,500	+3.3%	\$185,000	+6.7%

\* Median Sales Price for all properties from January 2016 through December 2016. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

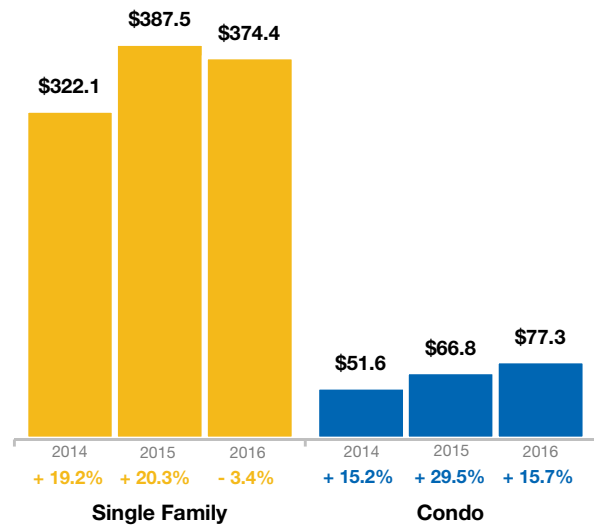


# NH \$ Volume of Closed Sales

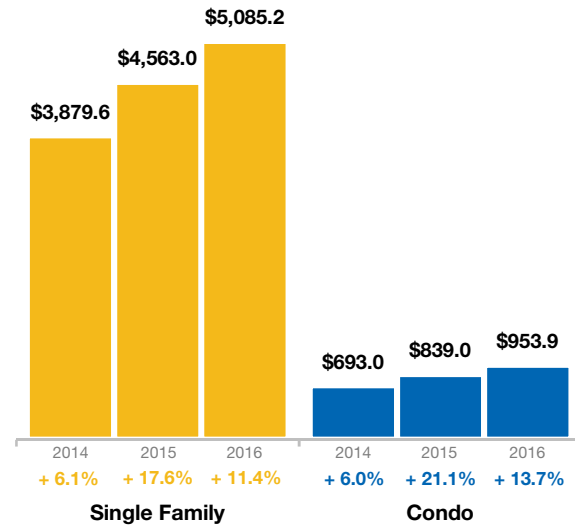
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## December



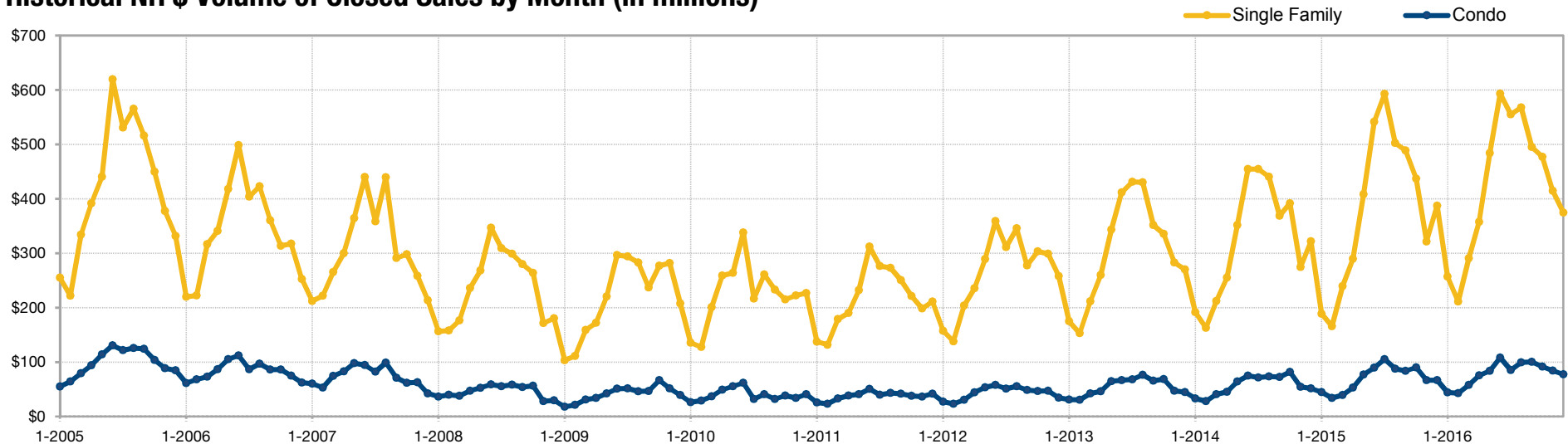
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	\$257.0	+36.3%	\$44.2	-1.3%
Feb-2016	\$211.4	+27.3%	\$42.7	+25.2%
Mar-2016	\$290.7	+21.4%	\$57.8	+46.7%
Apr-2016	\$357.3	+23.4%	\$75.6	+42.9%
May-2016	\$483.7	+18.4%	\$83.9	+8.8%
Jun-2016	\$593.2	+9.5%	\$108.3	+20.7%
Jul-2016	\$555.3	-6.3%	\$85.1	-19.3%
Aug-2016	\$567.9	+13.1%	\$99.7	+13.7%
Sep-2016	\$494.9	+1.3%	\$100.3	+19.7%
Oct-2016	\$477.1	+9.1%	\$91.6	+1.6%
Nov-2016	\$414.7	+29.1%	\$84.4	+26.2%
<b>Dec-2016</b>	<b>\$374.4</b>	<b>-3.4%</b>	<b>\$77.3</b>	<b>+15.7%</b>
12-Month Avg*	\$423.1	+11.3%	\$79.2	+13.3%

\* \$ Volume of Closed Sales (in millions) for all properties from January 2016 through December 2016. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

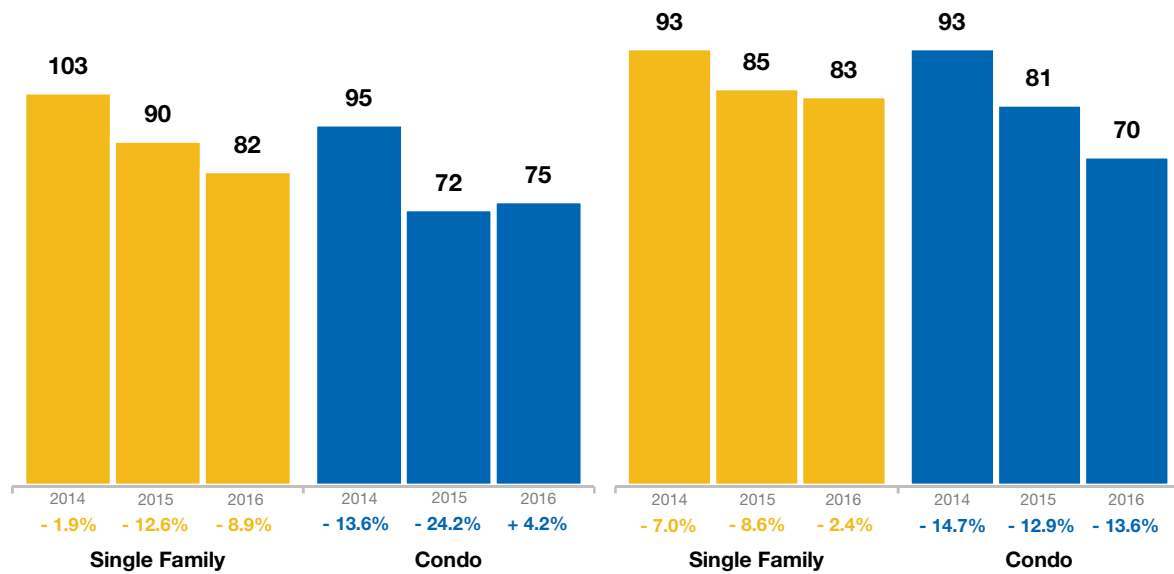


# NH Days on Market

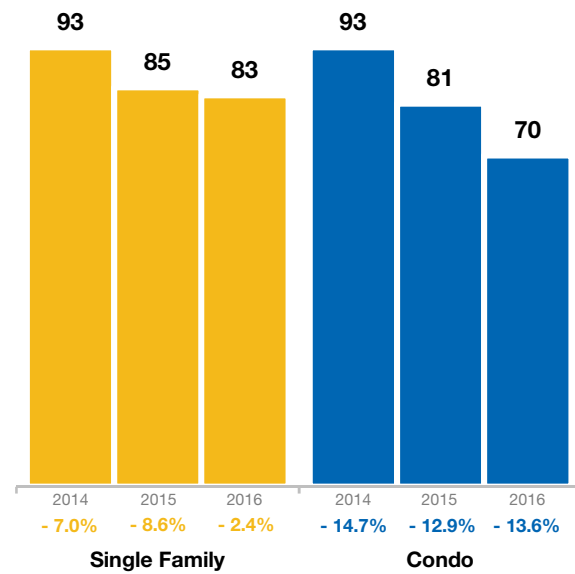
Average number of days between when a property is listed and when an offer is accepted in a given month.



## December



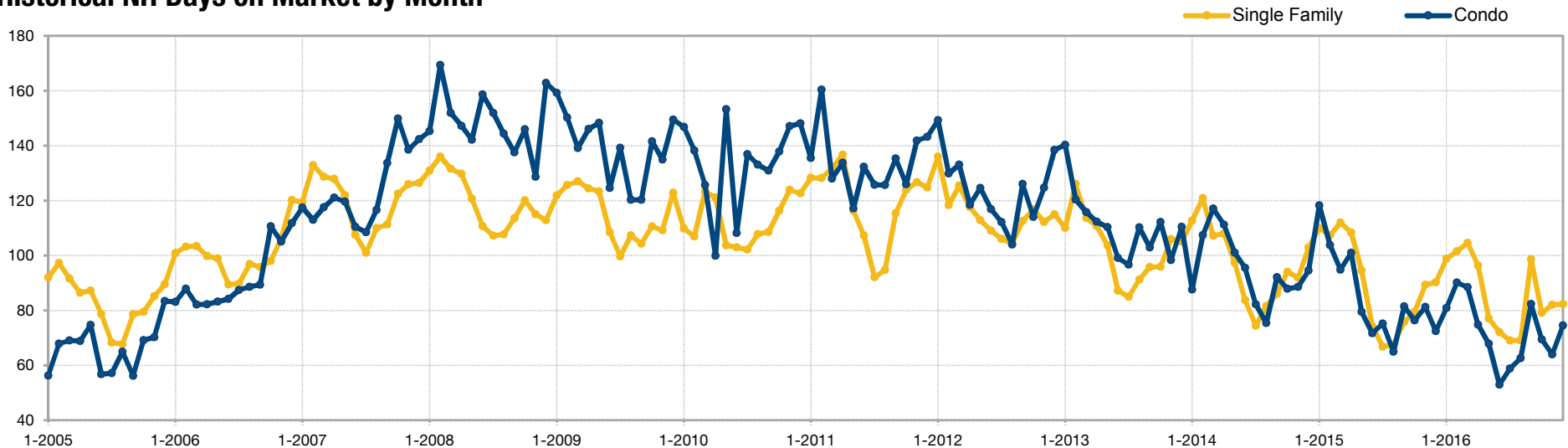
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	99	-10.0%	81	-31.4%
Feb-2016	102	-4.7%	90	-13.5%
Mar-2016	105	-6.3%	88	-7.4%
Apr-2016	96	-11.1%	75	-25.7%
May-2016	77	-18.1%	68	-15.0%
Jun-2016	72	-2.7%	53	-26.4%
Jul-2016	69	+3.0%	59	-21.3%
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	82	-7.9%	64	-21.0%
<b>Dec-2016</b>	<b>82</b>	<b>-8.9%</b>	<b>75</b>	<b>+4.2%</b>
12-Month Avg*	83	-1.9%	70	-13.5%

\* Days on Market for all properties from January 2016 through December 2016. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

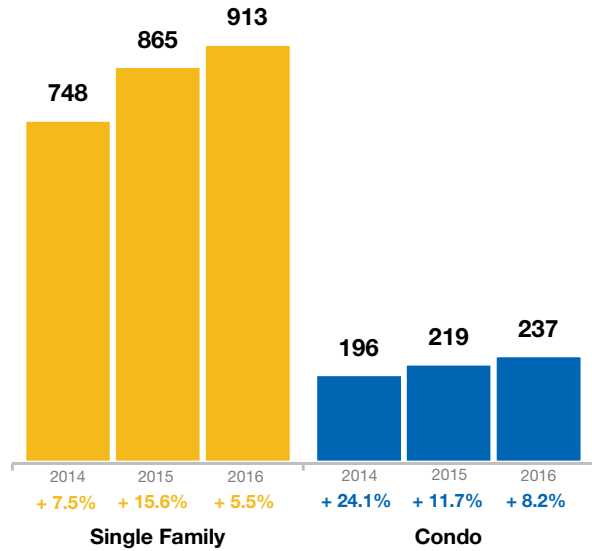


# NH Pending Sales

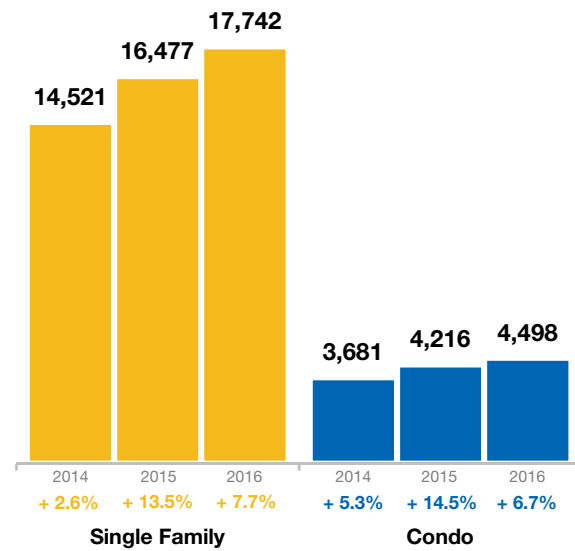
A count of the properties on which offers have been accepted in a given month.



## December

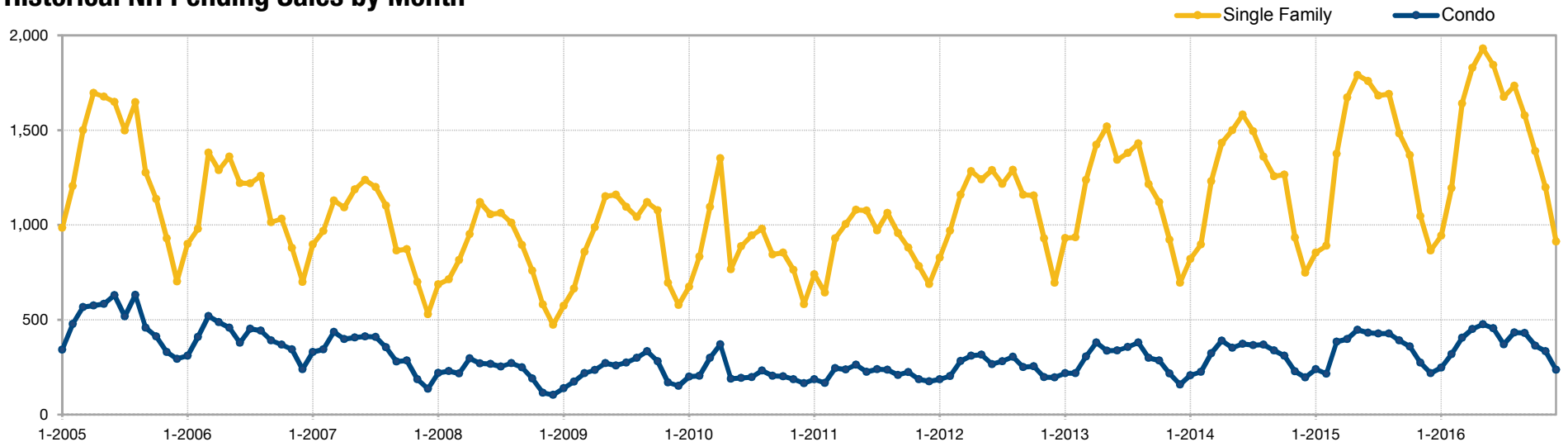


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	944	+10.5%	248	+3.3%
Feb-2016	1,194	+34.0%	319	+47.7%
Mar-2016	1,641	+19.3%	406	+5.5%
Apr-2016	1,828	+9.3%	452	+13.6%
May-2016	1,931	+7.8%	477	+6.7%
Jun-2016	1,844	+4.8%	455	+5.3%
Jul-2016	1,675	-0.4%	370	-13.3%
Aug-2016	1,734	+2.6%	433	+1.2%
Sep-2016	1,577	+6.3%	431	+10.2%
Oct-2016	1,390	+1.6%	363	+1.1%
Nov-2016	1,199	+14.6%	334	+21.9%
<b>Dec-2016</b>	<b>913</b>	<b>+5.5%</b>	<b>237</b>	<b>+8.2%</b>
12-Month Avg	1,479	+7.7%	375	+6.7%

## Historical NH Pending Sales by Month



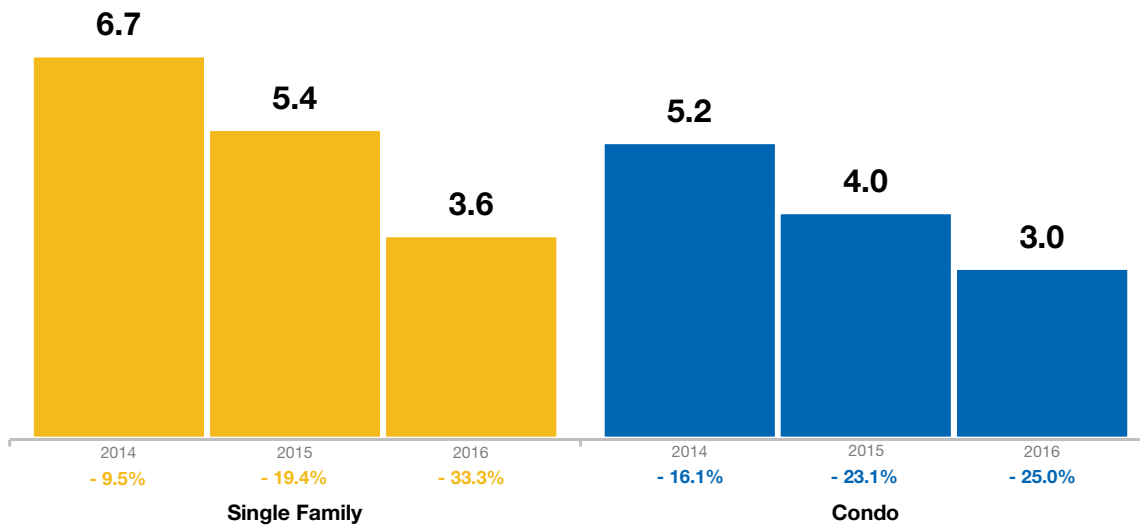


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



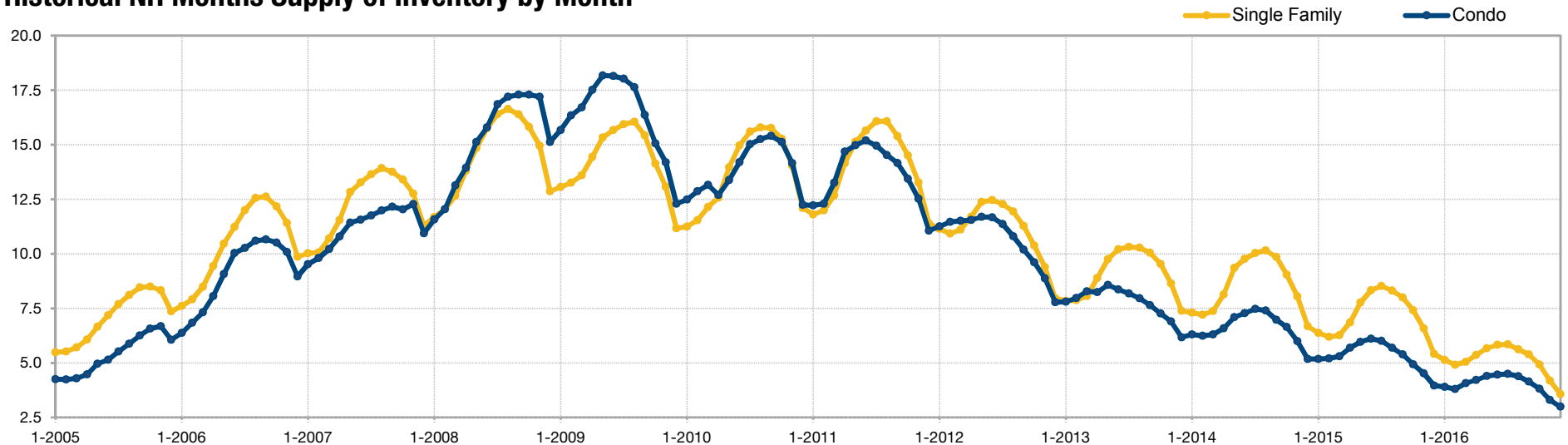
## December



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	5.1	-20.3%	3.9	-25.0%
Feb-2016	4.9	-21.0%	3.8	-26.9%
Mar-2016	5.1	-19.0%	4.1	-22.6%
Apr-2016	5.4	-21.7%	4.2	-26.3%
May-2016	5.7	-26.9%	4.4	-26.7%
Jun-2016	5.8	-30.1%	4.5	-26.2%
Jul-2016	5.8	-31.8%	4.5	-25.0%
Aug-2016	5.6	-32.5%	4.4	-22.8%
Sep-2016	5.4	-32.5%	4.1	-24.1%
Oct-2016	4.9	-33.8%	3.8	-22.4%
Nov-2016	4.2	-36.4%	3.3	-26.7%
<b>Dec-2016</b>	<b>3.6</b>	<b>-33.3%</b>	<b>3.0</b>	<b>-25.0%</b>
12-Month Avg*	5.1	-28.3%	4.0	-24.8%

\* Months Supply for all properties from January 2016 through December 2016. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

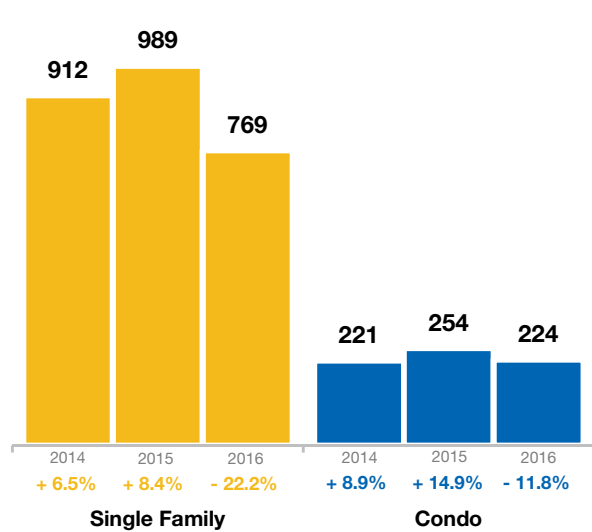


# NH New Listings

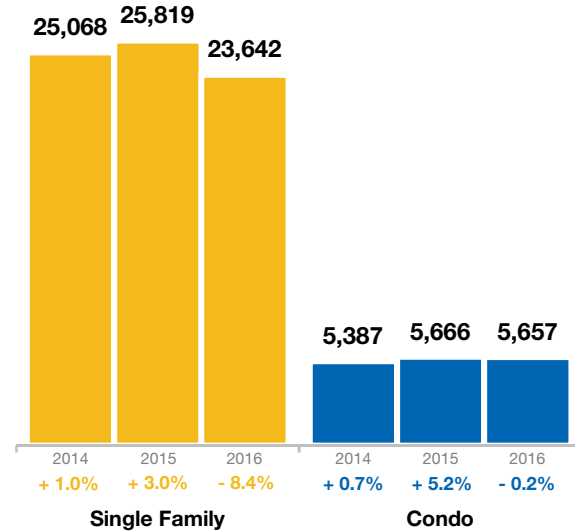
A count of the properties that have been newly listed on the market in a given month.



## December

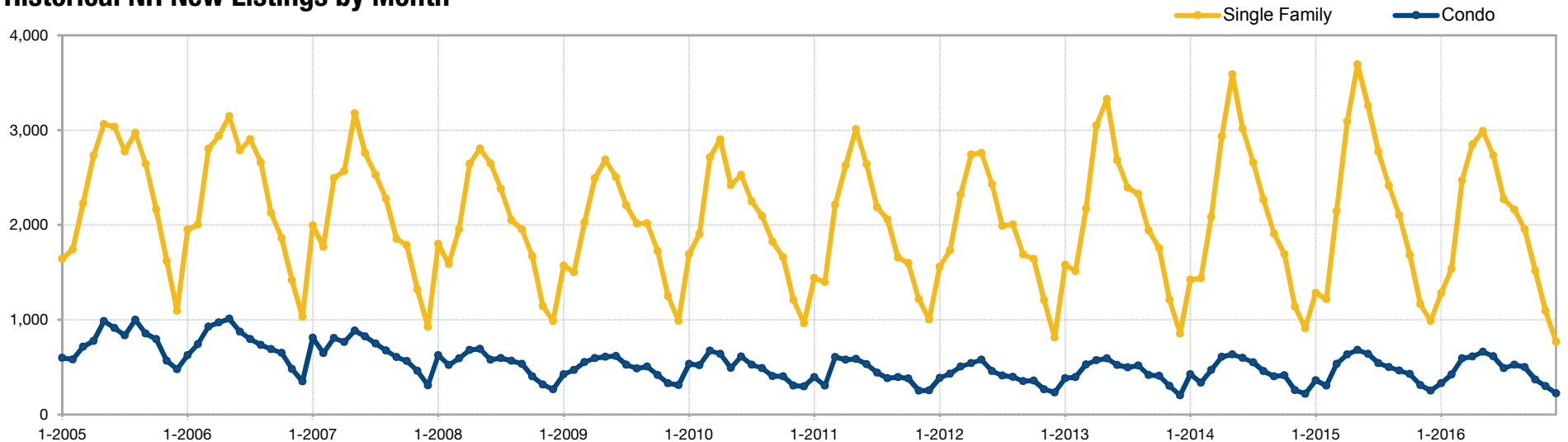


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	1,282	-0.3%	330	-8.8%
Feb-2016	1,537	+26.3%	423	+38.7%
Mar-2016	2,469	+15.1%	594	+11.0%
Apr-2016	2,850	-7.8%	613	-3.6%
May-2016	2,992	-19.0%	664	-2.6%
Jun-2016	2,733	-16.1%	616	-3.8%
Jul-2016	2,271	-18.1%	491	-9.7%
Aug-2016	2,164	-10.3%	527	+5.2%
Sep-2016	1,956	-7.1%	502	+7.7%
Oct-2016	1,519	-9.7%	371	-13.7%
Nov-2016	1,096	-6.0%	301	-3.2%
<b>Dec-2016</b>	<b>769</b>	<b>-22.2%</b>	<b>224</b>	<b>-11.8%</b>
12-Month Avg	2,152	-8.4%	472	-0.2%

## Historical NH New Listings by Month

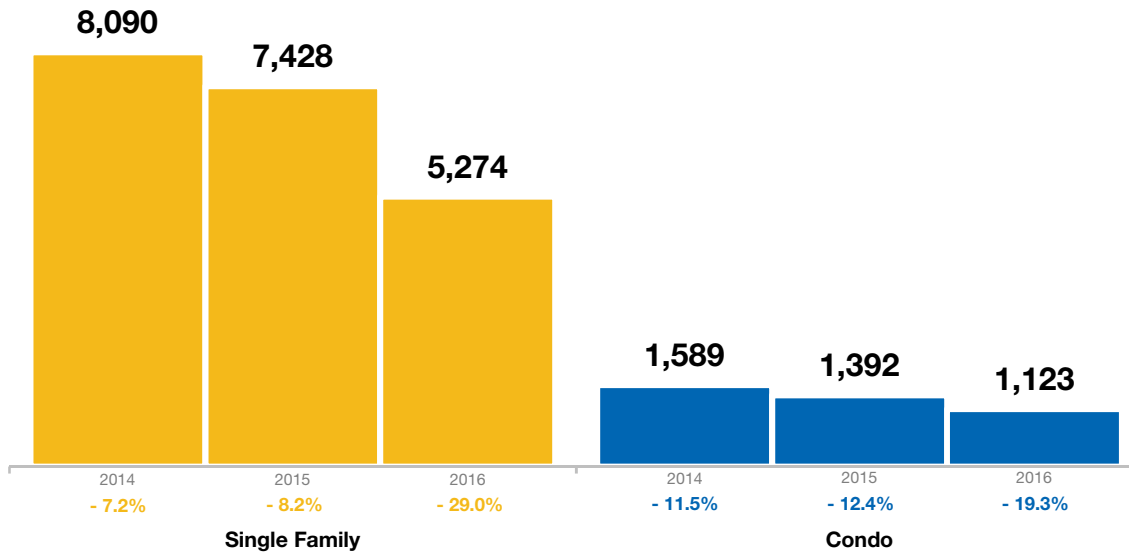


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

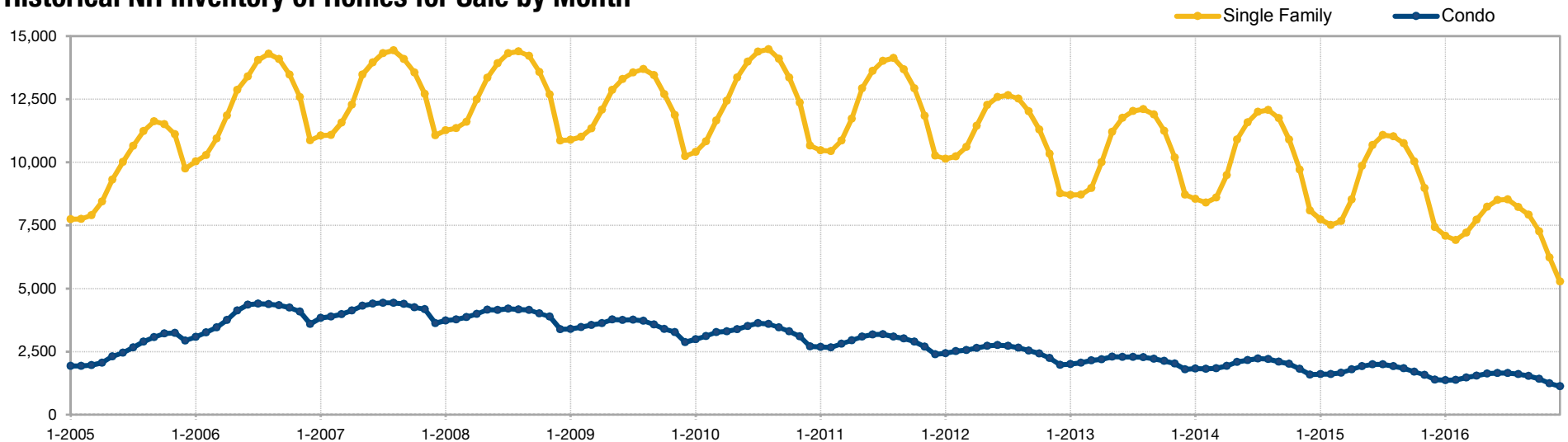


## December



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	7,084	-8.5%	1,371	-14.6%
Feb-2016	6,914	-7.9%	1,373	-14.7%
Mar-2016	7,215	-5.9%	1,476	-11.4%
Apr-2016	7,727	-9.4%	1,547	-13.7%
May-2016	8,241	-16.4%	1,624	-15.5%
Jun-2016	8,510	-20.3%	1,655	-17.3%
Jul-2016	8,534	-23.0%	1,647	-17.6%
Aug-2016	8,226	-25.4%	1,611	-16.2%
Sep-2016	7,926	-26.3%	1,535	-16.6%
Oct-2016	7,259	-27.7%	1,415	-17.1%
Nov-2016	6,224	-30.7%	1,239	-21.6%
<b>Dec-2016</b>	<b>5,274</b>	<b>-29.0%</b>	<b>1,123</b>	<b>-19.3%</b>
12-Month Avg	7,442	-19.7%	1,471	-16.1%

## Historical NH Inventory of Homes for Sale by Month



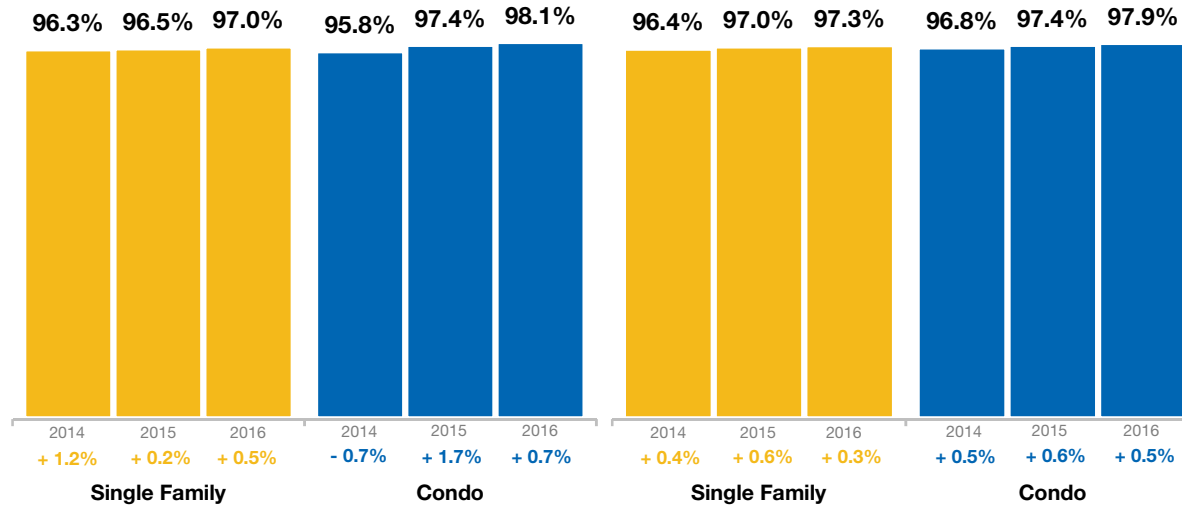
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## December

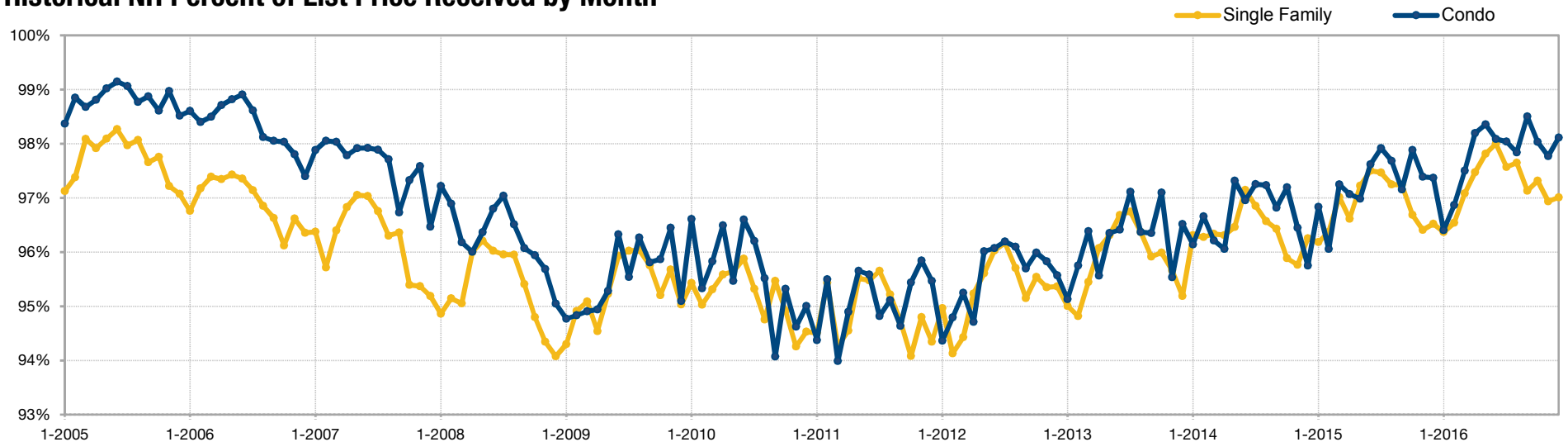
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	96.4%	+0.2%	96.4%	-0.4%
Feb-2016	96.5%	+0.1%	96.9%	+0.8%
Mar-2016	97.1%	+0.1%	97.5%	+0.3%
Apr-2016	97.5%	+0.9%	98.2%	+1.1%
May-2016	97.8%	+0.6%	98.4%	+1.4%
Jun-2016	98.0%	+0.5%	98.1%	+0.5%
Jul-2016	97.6%	+0.1%	98.0%	+0.1%
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.1%	-0.1%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	96.9%	+0.5%	97.8%	+0.4%
<b>Dec-2016</b>	<b>97.0%</b>	<b>+0.5%</b>	<b>98.1%</b>	<b>+0.7%</b>
12-Month Avg*	97.3%	+0.4%	97.9%	+0.6%

\* Pct. of List Price Received for all properties from January 2016 through December 2016. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



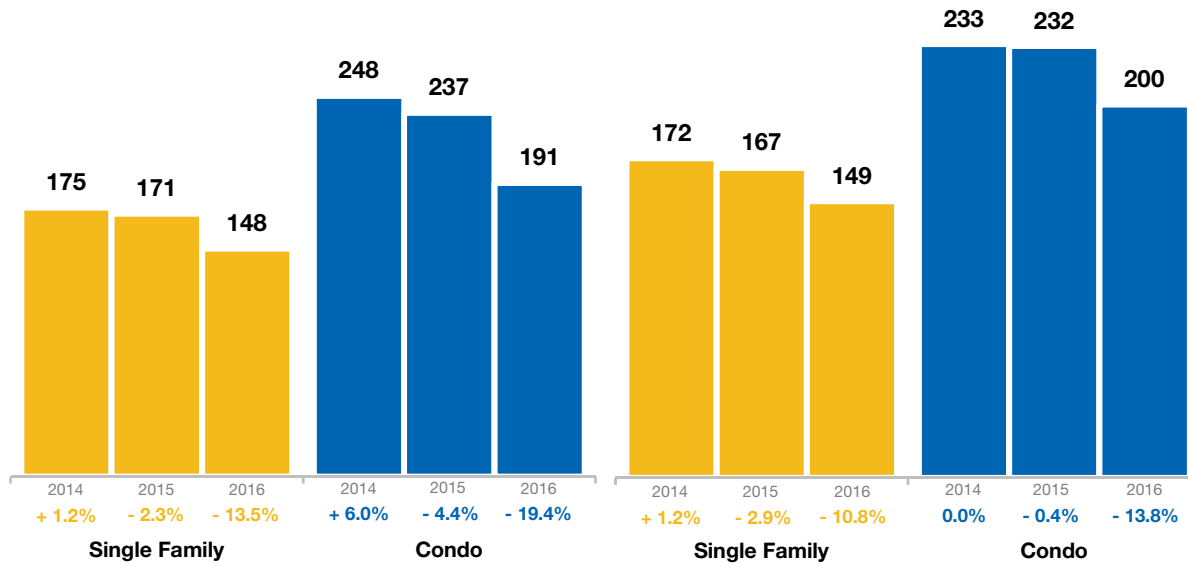
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## December

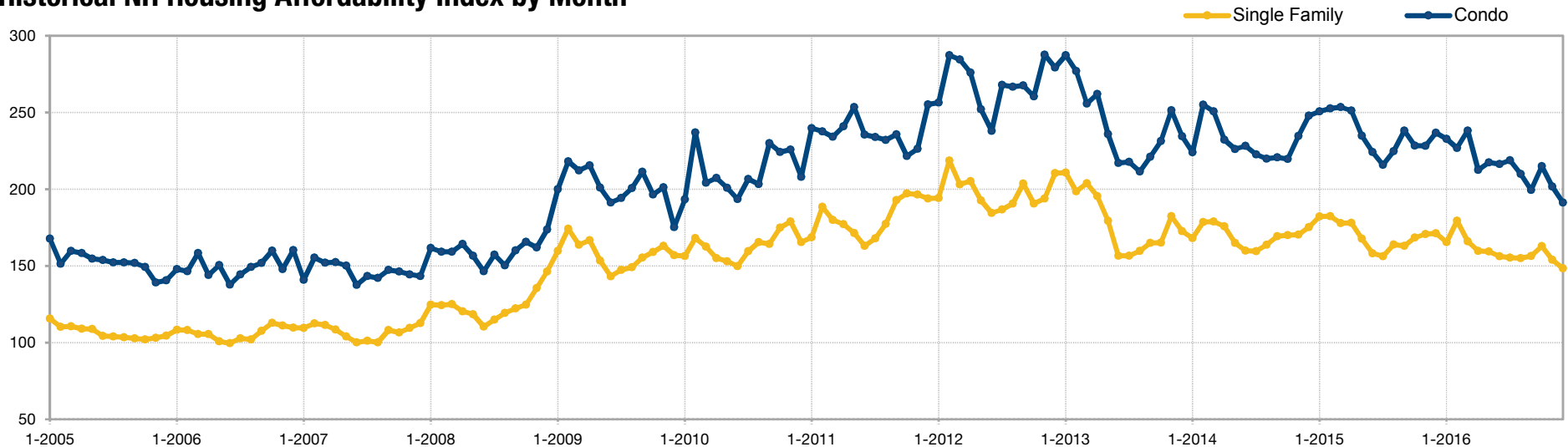
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2016	165	-9.3%	233	-7.2%
Feb-2016	179	-1.6%	227	-10.3%
Mar-2016	166	-6.7%	238	-5.9%
Apr-2016	160	-10.1%	213	-15.1%
May-2016	159	-5.4%	217	-7.7%
Jun-2016	156	-1.3%	216	-3.6%
Jul-2016	155	-0.6%	219	+1.4%
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	154	-9.9%	202	-11.4%
<b>Dec-2016</b>	<b>148</b>	<b>-13.5%</b>	<b>191</b>	<b>-19.4%</b>
12-Month Avg*	160	-12.9%	170	-19.3%

\* Affordability Index for all properties from January 2016 through December 2016. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	12-2015	12-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>Closed Sales</b>		1,835	<b>1,693</b>	- 7.7%	21,444	<b>23,056</b>	+ 7.5%
<b>Median Sales Price</b>		\$215,000	<b>\$230,000</b>	+ 7.0%	\$220,000	<b>\$229,950</b>	+ 4.5%
<b>\$ Volume of Closed Sales (in millions)</b>		\$458.2	<b>\$456.4</b>	- 0.4%	\$5,461.1	<b>\$6,099.2</b>	+ 11.7%
<b>Days on Market</b>		86	<b>79</b>	- 8.1%	85	<b>81</b>	- 4.7%
<b>Pending Sales</b>		1,139	<b>1,210</b>	+ 6.2%	21,816	<b>23,315</b>	+ 6.9%
<b>Months Supply</b>		5.1	<b>3.4</b>	- 33.3%	--	--	--
<b>New Listings</b>		1,302	<b>1,050</b>	- 19.4%	32,950	<b>30,595</b>	- 7.1%
<b>Homes for Sale</b>		9,183	<b>6,658</b>	- 27.5%	--	--	--
<b>Pct. of List Price Received</b>		96.4%	<b>97.0%</b>	+ 0.6%	96.8%	<b>97.2%</b>	+ 0.4%
<b>Affordability Index</b>		187	<b>161</b>	- 13.8%	183	<b>161</b>	- 11.8%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2015	12-2016	+ / -	12-2015	12-2016	+ / -	12-2015	12-2016	+ / -	12-2015	12-2016	+ / -	12-2015	12-2016	+ / -
<b>Belknap</b>	78	95	+ 21.8%	\$236,500	\$199,900	- 15.5%	\$27.0	\$30.3	+ 12.2%	111	104	- 6.3%	54	54	0.0%
Belknap Year-to-Date	959	1,140	+ 18.9%	\$214,450	\$219,950	+ 2.6%	\$307.6	\$347.8	+ 13.1%	110	103	- 6.4%	988	1,176	+ 19.0%
<b>Carroll</b>	101	101	0.0%	\$215,000	\$185,000	- 14.0%	\$32.2	\$35.1	+ 9.0%	116	156	+ 34.5%	51	69	+ 35.3%
Carroll Year-to-Date	1,045	1,144	+ 9.5%	\$209,000	\$213,375	+ 2.1%	\$316.4	\$376.2	+ 18.9%	131	140	+ 6.9%	1,071	1,162	+ 8.5%
<b>Cheshire</b>	65	58	- 10.8%	\$152,200	\$162,850	+ 7.0%	\$11.4	\$10.6	- 7.0%	109	87	- 20.2%	50	49	- 2.0%
Cheshire Year-to-Date	875	885	+ 1.1%	\$165,051	\$175,000	+ 6.0%	\$167.1	\$173.5	+ 3.8%	110	106	- 3.6%	873	890	+ 1.9%
<b>Coos</b>	45	31	- 31.1%	\$95,000	\$130,000	+ 36.8%	\$5.2	\$4.1	- 21.2%	194	160	- 17.5%	23	26	+ 13.0%
Coos Year-to-Date	422	453	+ 7.3%	\$90,000	\$87,250	- 3.1%	\$46.9	\$48.0	+ 2.3%	179	164	- 8.4%	415	465	+ 12.0%
<b>Grafton</b>	89	74	- 16.9%	\$174,500	\$187,500	+ 7.4%	\$19.0	\$16.8	- 11.6%	123	135	+ 9.8%	57	60	+ 5.3%
Grafton Year-to-Date	1,022	1,105	+ 8.1%	\$188,500	\$191,250	+ 1.5%	\$263.8	\$282.5	+ 7.1%	122	119	- 2.5%	1,050	1,122	+ 6.9%
<b>Hillsborough</b>	350	338	- 3.4%	\$245,000	\$269,200	+ 9.9%	\$97.7	\$102.5	+ 4.9%	71	53	- 25.4%	221	244	+ 10.4%
Hillsborough Year-to-Date	4,179	4,664	+ 11.6%	\$252,400	\$260,000	+ 3.0%	\$1,169.7	\$1,338.7	+ 14.4%	60	59	- 1.7%	4,280	4,697	+ 9.7%
<b>Merrimack</b>	165	125	- 24.2%	\$210,000	\$226,000	+ 7.6%	\$36.6	\$29.9	- 18.3%	91	77	- 15.4%	90	97	+ 7.8%
Merrimack Year-to-Date	1,788	1,911	+ 6.9%	\$213,000	\$225,000	+ 5.6%	\$431.9	\$485.4	+ 12.4%	85	82	- 3.5%	1,812	1,952	+ 7.7%
<b>Rockingham</b>	337	291	- 13.6%	\$307,500	\$320,000	+ 4.1%	\$120.6	\$107.6	- 10.8%	70	54	- 22.9%	192	194	+ 1.0%
Rockingham Year-to-Date	3,936	4,044	+ 2.7%	\$310,000	\$328,000	+ 5.8%	\$1,407.6	\$1,504.7	+ 6.9%	65	63	- 3.1%	3,987	4,038	+ 1.3%
<b>Strafford</b>	129	114	- 11.6%	\$209,000	\$227,250	+ 8.7%	\$30.8	\$29.4	- 4.5%	83	68	- 18.1%	99	96	- 3.0%
Strafford Year-to-Date	1,438	1,610	+ 12.0%	\$219,900	\$225,000	+ 2.3%	\$344.4	\$398.3	+ 15.7%	78	73	- 6.4%	1,491	1,627	+ 9.1%
<b>Sullivan</b>	41	45	+ 9.8%	\$149,672	\$135,000	- 9.8%	\$7.1	\$8.2	+ 15.5%	132	182	+ 37.9%	30	24	- 20.0%
Sullivan Year-to-Date	495	611	+ 23.4%	\$158,000	\$160,000	+ 1.3%	\$107.8	\$130.1	+ 20.7%	133	138	+ 3.8%	510	613	+ 20.2%
<b>Entire State</b>	1,400	1,272	- 9.1%	\$235,000	\$250,000	+ 6.4%	\$387.5	\$374.4	- 3.4%	90	82	- 8.9%	865	913	+ 5.5%
Entire State Year-to-Date	16,159	17,567	+ 8.7%	\$241,500	\$249,500	+ 3.3%	\$4,563.0	\$5,085.2	+ 11.4%	85	83	- 2.4%	16,477	17,742	+ 7.7%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2015	12-2016	+ / -	12-2015	12-2016	+ / -	12-2015	12-2016	+ / -	12-2015	12-2016	+ / -	12-2015	12-2016	+ / -
<b>Belknap</b>	14	23	+ 64.3%	\$135,000	\$229,900	+ 70.3%	\$2.0	\$7.0	+ 250.0%	96	89	- 7.3%	9	14	+ 55.6%
Belknap Year-to-Date	252	278	+ 10.3%	\$155,500	\$155,000	- 0.3%	\$47.1	\$56.5	+ 20.0%	112	91	- 18.8%	257	281	+ 9.3%
<b>Carroll</b>	19	24	+ 26.3%	\$180,000	\$182,250	+ 1.3%	\$4.2	\$4.7	+ 11.9%	158	119	- 24.7%	14	10	- 28.6%
Carroll Year-to-Date	220	228	+ 3.6%	\$163,500	\$173,200	+ 5.9%	\$41.6	\$45.1	+ 8.4%	128	113	- 11.7%	219	234	+ 6.8%
<b>Cheshire</b>	4	4	0.0%	\$126,350	\$167,750	+ 32.8%	\$0.5	\$0.7	+ 40.0%	88	51	- 42.0%	3	3	0.0%
Cheshire Year-to-Date	66	57	- 13.6%	\$142,450	\$135,900	- 4.6%	\$9.1	\$8.1	- 11.0%	135	67	- 50.4%	65	62	- 4.6%
<b>Coos</b>	0	26	--	\$0	\$308,250	--	\$0.0	\$8.6	--	189	173	- 8.5%	19	26	+ 36.8%
Coos Year-to-Date	0	26	--	\$0	\$308,250	--	\$0.0	\$8.6	--	189	173	- 8.5%	19	26	+ 36.8%
<b>Grafton</b>	30	26	- 13.3%	\$120,500	\$189,000	+ 56.8%	\$4.4	\$5.5	+ 25.0%	136	184	+ 35.3%	23	20	- 13.0%
Grafton Year-to-Date	387	375	- 3.1%	\$151,500	\$163,000	+ 7.6%	\$69.7	\$69.0	- 1.0%	159	145	- 8.8%	394	373	- 5.3%
<b>Hillsborough</b>	121	104	- 14.0%	\$159,900	\$166,750	+ 4.3%	\$21.9	\$20.3	- 7.3%	50	39	- 22.0%	57	88	+ 54.4%
Hillsborough Year-to-Date	1,334	1,441	+ 8.0%	\$164,950	\$175,000	+ 6.1%	\$246.8	\$284.2	+ 15.2%	56	44	- 21.4%	1,362	1,496	+ 9.8%
<b>Merrimack</b>	28	31	+ 10.7%	\$134,000	\$158,000	+ 17.9%	\$4.3	\$5.2	+ 20.9%	70	81	+ 15.7%	13	24	+ 84.6%
Merrimack Year-to-Date	304	311	+ 2.3%	\$157,500	\$158,200	+ 0.4%	\$50.1	\$52.6	+ 5.0%	88	75	- 14.8%	308	330	+ 7.1%
<b>Rockingham</b>	117	112	- 4.3%	\$182,900	\$221,450	+ 21.1%	\$26.3	\$29.7	+ 12.9%	63	61	- 3.2%	86	65	- 24.4%
Rockingham Year-to-Date	1,373	1,466	+ 6.8%	\$217,500	\$227,500	+ 4.6%	\$333.1	\$387.1	+ 16.2%	66	63	- 4.5%	1,376	1,457	+ 5.9%
<b>Strafford</b>	12	10	- 16.7%	\$184,186	\$125,500	- 31.9%	\$2.1	\$1.6	- 23.8%	36	88	+ 144.4%	14	12	- 14.3%
Strafford Year-to-Date	172	202	+ 17.4%	\$141,665	\$152,250	+ 7.5%	\$26.6	\$34.9	+ 31.2%	63	64	+ 1.6%	176	205	+ 16.5%
<b>Sullivan</b>	6	2	- 66.7%	\$182,000	\$207,000	+ 13.7%	\$1.2	\$0.4	- 66.7%	123	112	- 8.9%	1	0	- 100.0%
Sullivan Year-to-Date	41	38	- 7.3%	\$170,000	\$142,750	- 16.0%	\$7.0	\$7.6	+ 8.6%	123	155	+ 26.0%	41	34	- 17.1%
<b>Entire State</b>	351	341	- 2.8%	\$169,900	\$194,000	+ 14.2%	\$66.8	\$77.3	+ 15.7%	72	75	+ 4.2%	220	237	+ 7.7%
Entire State Year-to-Date	4,169	4,422	+ 6.1%	\$173,450	\$185,000	+ 6.7%	\$839.0	\$953.9	+ 13.7%	81	70	- 13.6%	4,217	4,498	+ 6.7%