



NH Monthly Indicators

February 2017

The start of the year ushered in a wave of good news about a hot stock market, higher wages and an active home sales environment. At the same time, housing prices have continued to rise, and the low inventory situation and affordability crunch has been particularly hard on first-time buyers struggling to get into the market. Nevertheless, buyer activity is easily outpacing seller activity in much of the country, culminating in relatively quick sales and low supply. Demand definitely remained strong this month.

New Listings were down 20.5 percent for single family homes and 21.0 percent for condo properties. Pending Sales increased 0.9 percent for single family homes but decreased 2.5 percent for condo properties.

The Median Sales Price was up 10.5 percent to \$243,000 for single family homes and 0.3 percent to \$174,500 for condo properties. Months Supply of Inventory decreased 34.7 percent for single family units and 26.3 percent for condo units.

Unemployment has reached pre-recession levels, and Americans remain optimistic about finding quality employment. This matters because job growth and higher paychecks fuel home purchases. Unfortunately, that won't matter for potential buyers if price appreciation outpaces income growth and if mortgage rates continue their upward trend. Sellers are getting a generous number of offers in this market. The worry for sellers then becomes that there will not be a generous number of homes to choose from when they become buyers.

Monthly Snapshot

- 8.1% **+ 10.5%** **+ 4.6%**

One-Year Change in Single Family Closed Sales One-Year Change in Single Family Median Sales Price One-Year Change in Single Family Sales Volume

Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	2-2016	2-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		831	764	- 8.1%	1,757	1,652	- 6.0%
Median Sales Price		\$220,000	\$243,000	+ 10.5%	\$227,000	\$245,600	+ 8.2%
\$ Volume of Closed Sales (in millions)		\$211.4	\$221.2	+ 4.6%	\$468.8	\$483.8	+ 3.2%
Days on Market		102	97	- 4.9%	100	91	- 9.0%
Pending Sales		1,189	1,200	+ 0.9%	2,138	2,204	+ 3.1%
Months Supply		4.9	3.2	- 34.7%	--	--	--
New Listings		1,537	1,222	- 20.5%	2,819	2,464	- 12.6%
Homes for Sale		6,919	4,679	- 32.4%	--	--	--
Pct. of List Price Received		96.5%	96.9%	+ 0.4%	96.4%	97.1%	+ 0.7%
Affordability Index		179	155	- 13.4%	174	153	- 12.1%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



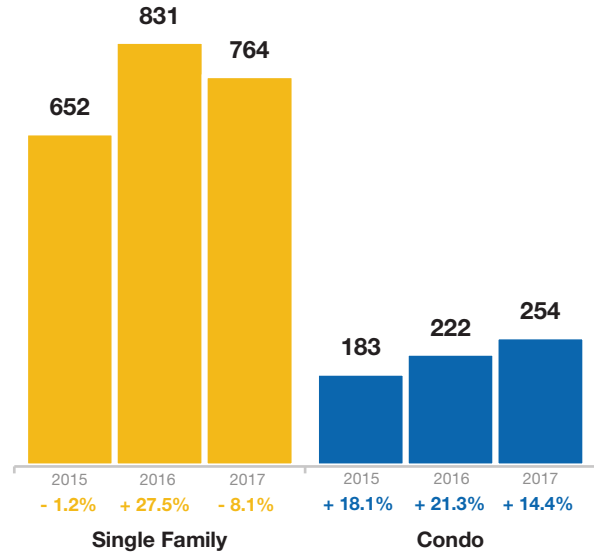
Key Metrics	Historical Sparkbars	2-2016	2-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		222	254	+ 14.4%	444	540	+ 21.6%
Median Sales Price		\$173,950	\$174,500	+ 0.3%	\$168,500	\$177,000	+ 5.0%
\$ Volume of Closed Sales (in millions)		\$42.7	\$52.2	+ 22.2%	\$86.8	\$119.0	+ 37.1%
Days on Market		90	87	- 3.3%	85	79	- 7.1%
Pending Sales		319	311	- 2.5%	570	610	+ 7.0%
Months Supply		3.8	2.8	- 26.3%	--	--	--
New Listings		423	334	- 21.0%	753	684	- 9.2%
Homes for Sale		1,375	1,053	- 23.4%	--	--	--
Pct. of List Price Received		96.9%	97.9%	+ 1.0%	96.6%	97.8%	+ 1.2%
Affordability Index		227	216	- 4.8%	234	213	- 9.0%

NH Closed Sales

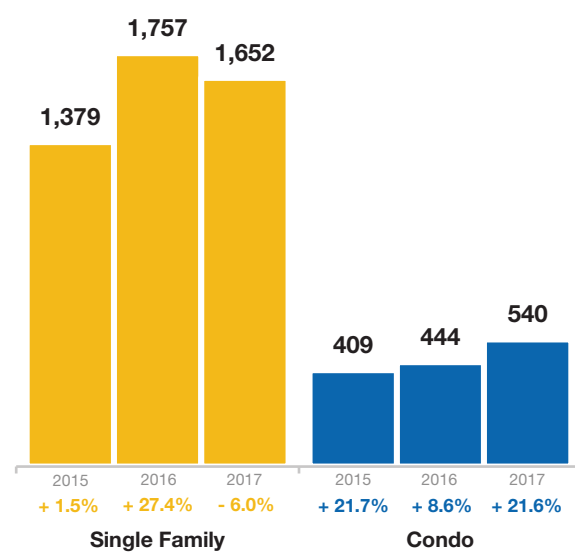
A count of the actual sales that closed in a given month.



February

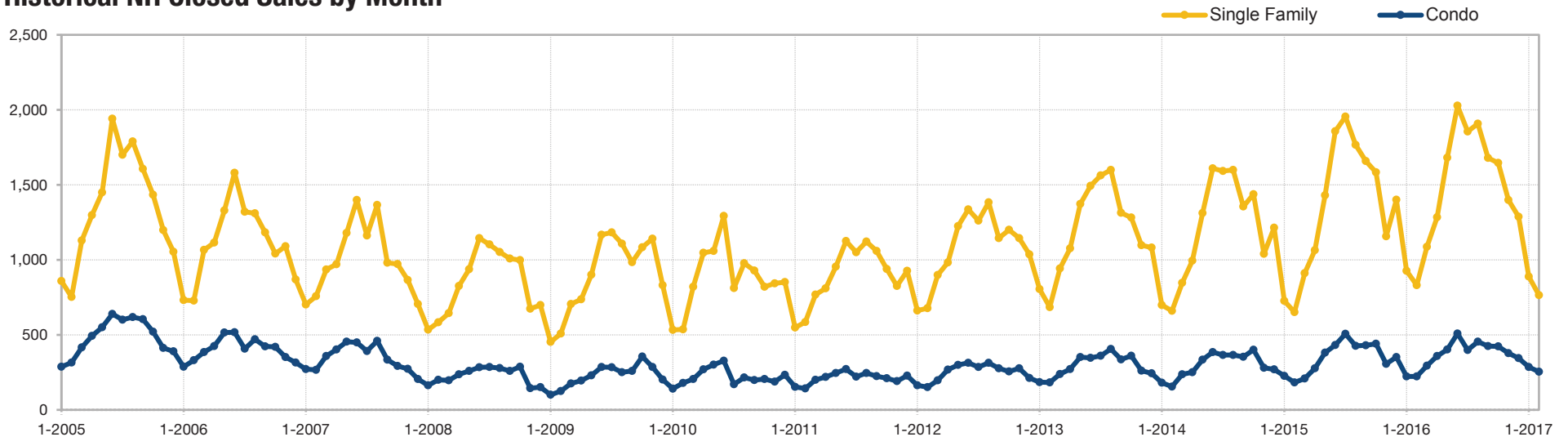


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	1,087	+19.3%	294	+41.3%
Apr-2016	1,284	+20.7%	358	+29.2%
May-2016	1,681	+17.5%	402	+5.5%
Jun-2016	2,027	+9.2%	509	+17.8%
Jul-2016	1,856	-5.0%	398	-21.5%
Aug-2016	1,907	+8.0%	454	+6.6%
Sep-2016	1,680	+1.3%	424	-1.4%
Oct-2016	1,646	+4.0%	423	-4.1%
Nov-2016	1,398	+20.9%	377	+22.8%
Dec-2016	1,287	-8.1%	345	-1.7%
Jan-2017	888	-4.1%	286	+28.8%
Feb-2017	764	-8.1%	254	+14.4%
12-Month Avg	1,459	+5.9%	377	+7.6%

Historical NH Closed Sales by Month

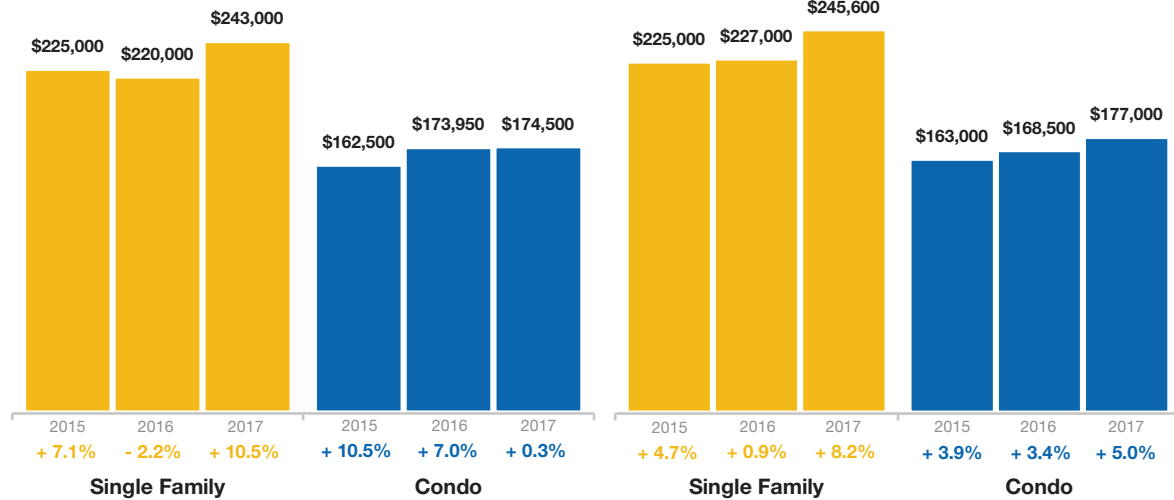


NH Median Sales Price

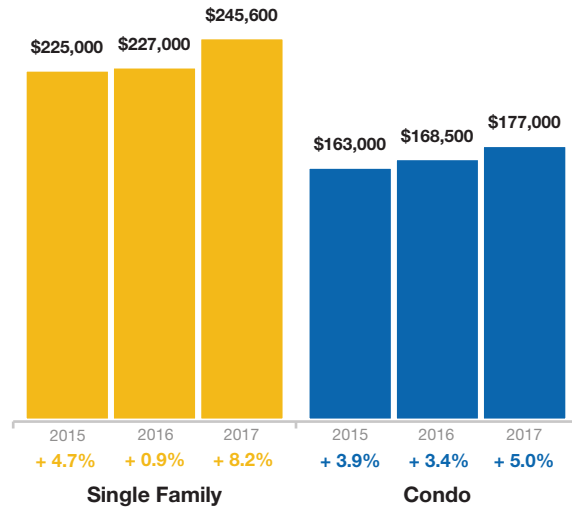
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



February



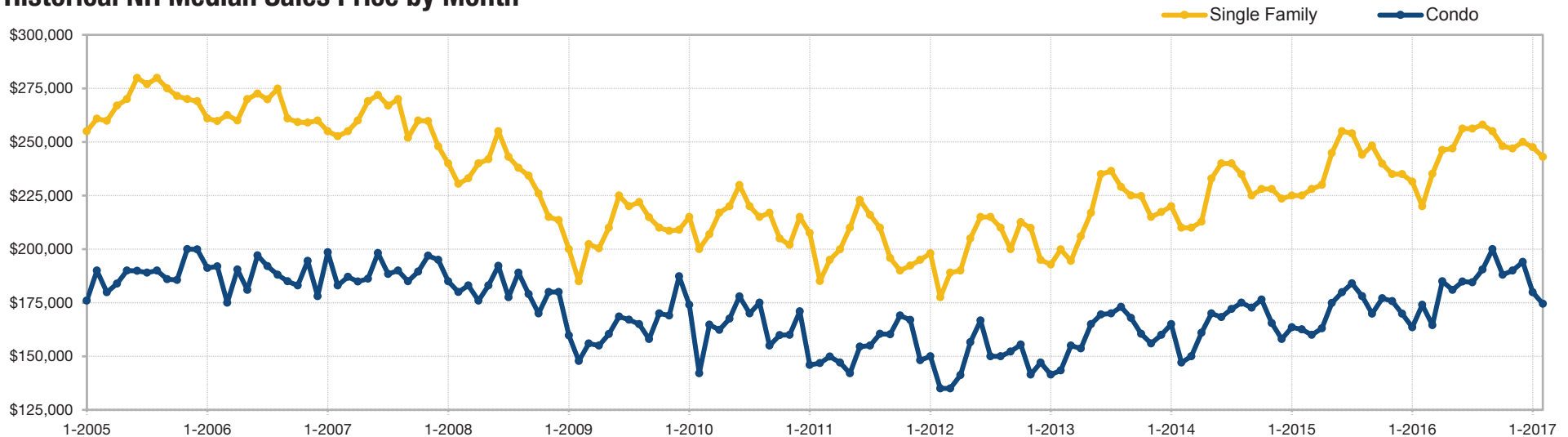
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	\$235,100	+3.1%	\$164,450	+2.8%
Apr-2016	\$246,250	+7.1%	\$185,000	+13.5%
May-2016	\$246,900	+0.8%	\$181,000	+3.5%
Jun-2016	\$256,200	+0.5%	\$184,900	+2.8%
Jul-2016	\$256,250	+0.9%	\$184,500	+0.3%
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$247,000	+5.1%	\$190,000	+8.1%
Dec-2016	\$250,000	+6.4%	\$194,000	+14.2%
Jan-2017	\$247,500	+6.9%	\$179,900	+10.0%
Feb-2017	\$243,000	+10.5%	\$174,500	+0.3%
12-Month Avg*	\$250,000	+3.7%	\$185,000	+6.3%

* Median Sales Price for all properties from March 2016 through February 2017. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

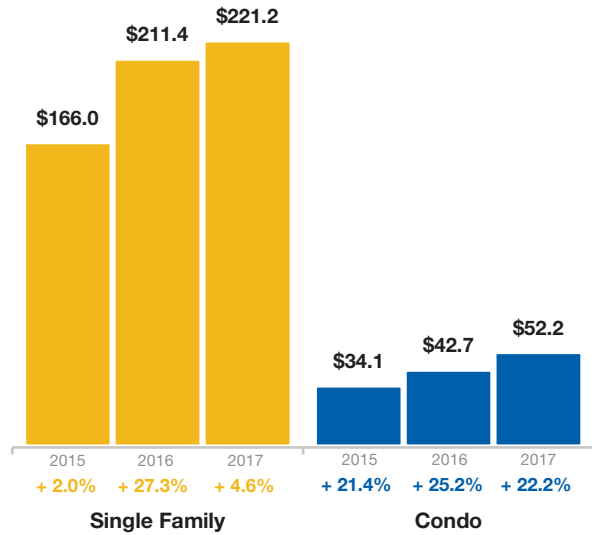


NH \$ Volume of Closed Sales

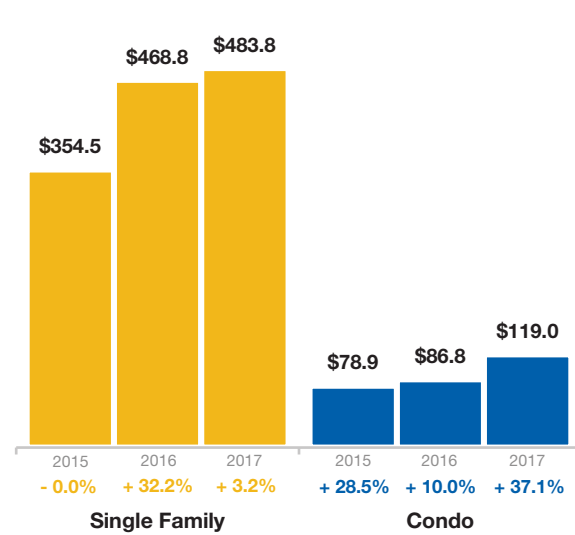
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



February



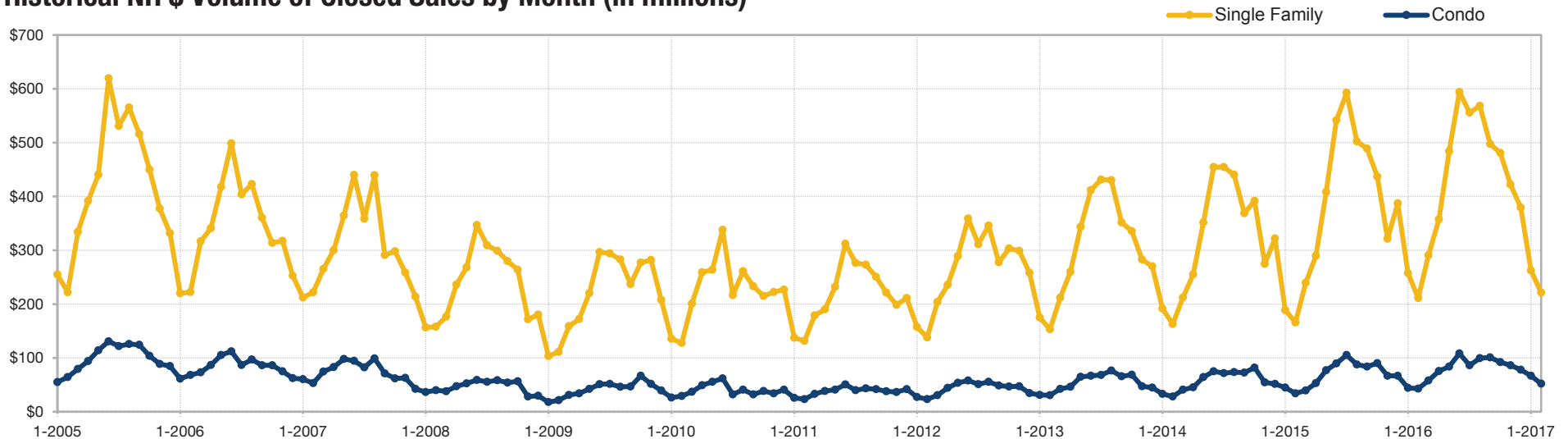
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	\$290.9	+21.5%	\$57.8	+46.7%
Apr-2016	\$357.8	+23.5%	\$75.6	+42.9%
May-2016	\$483.8	+18.5%	\$83.9	+8.8%
Jun-2016	\$594.1	+9.7%	\$108.3	+20.7%
Jul-2016	\$555.7	-6.2%	\$86.1	-18.4%
Aug-2016	\$568.4	+13.2%	\$99.7	+13.7%
Sep-2016	\$497.6	+1.8%	\$100.7	+20.2%
Oct-2016	\$480.9	+10.0%	\$91.9	+1.9%
Nov-2016	\$422.0	+31.4%	\$86.3	+29.0%
Dec-2016	\$379.4	-2.1%	\$78.1	+16.9%
Jan-2017	\$262.6	+2.0%	\$66.8	+51.1%
Feb-2017	\$221.2	+4.6%	\$52.2	+22.2%
12-Month Avg*	\$426.2	+9.3%	\$82.3	+16.6%

* \$ Volume of Closed Sales (in millions) for all properties from March 2016 through February 2017. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

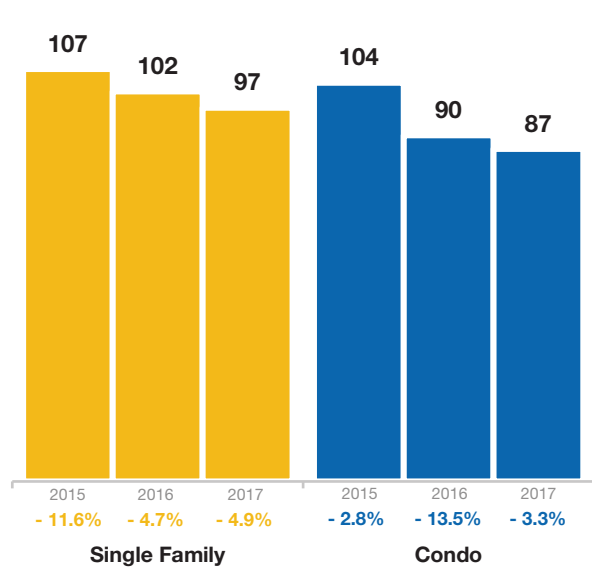


NH Days on Market

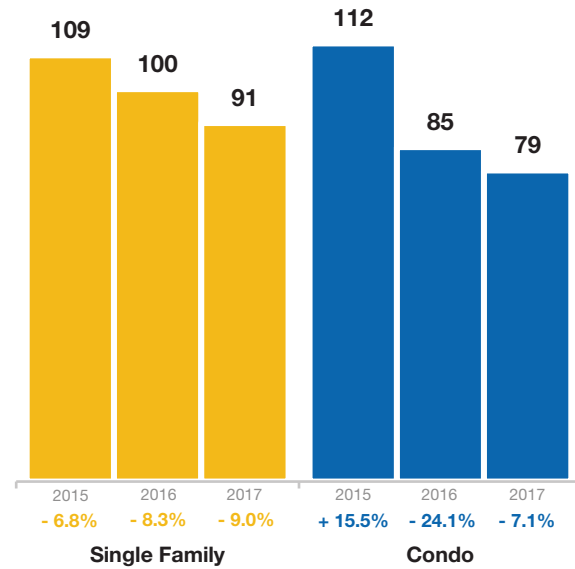
Average number of days between when a property is listed and when an offer is accepted in a given month.



February



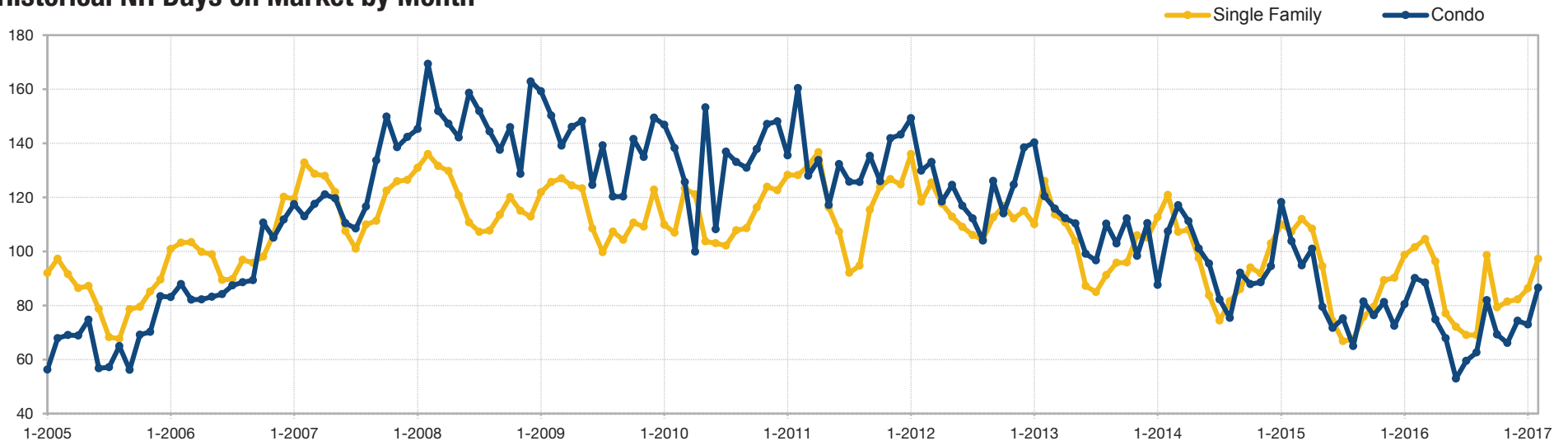
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	105	-6.3%	88	-7.4%
Apr-2016	96	-11.1%	75	-25.7%
May-2016	77	-18.1%	68	-15.0%
Jun-2016	72	-2.7%	53	-26.4%
Jul-2016	69	+3.0%	59	-21.3%
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	81	-9.0%	66	-18.5%
Dec-2016	82	-8.9%	74	+2.8%
Jan-2017	86	-13.1%	73	-8.8%
Feb-2017	97	-4.9%	87	-3.3%
12-Month Avg*	82	-2.6%	70	-11.3%

* Days on Market for all properties from March 2016 through February 2017. This is not the average of the individual figures above.

Historical NH Days on Market by Month

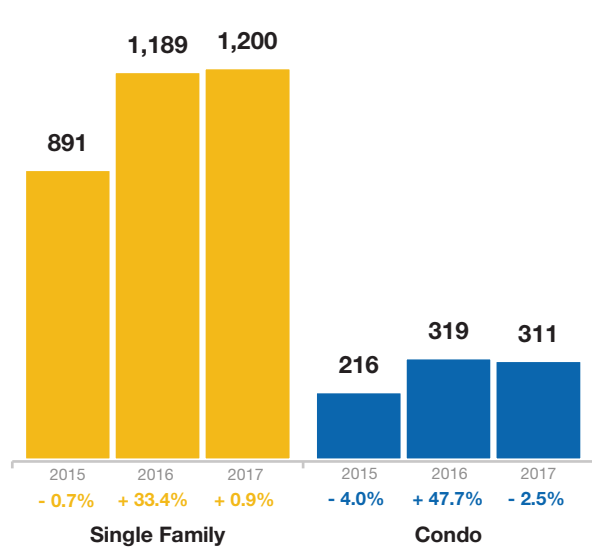


NH Pending Sales

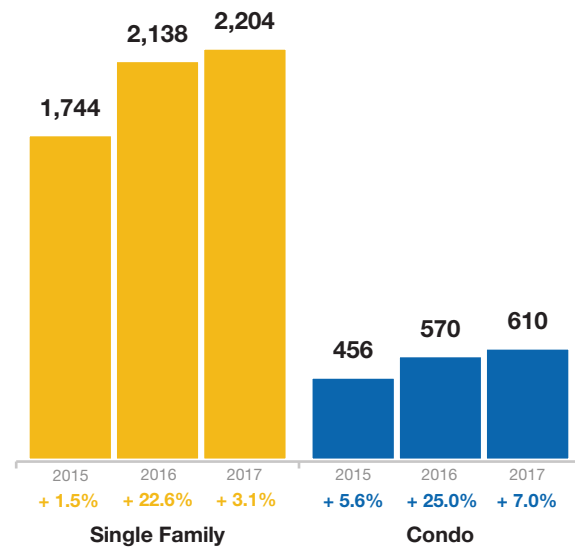
A count of the properties on which offers have been accepted in a given month.



February

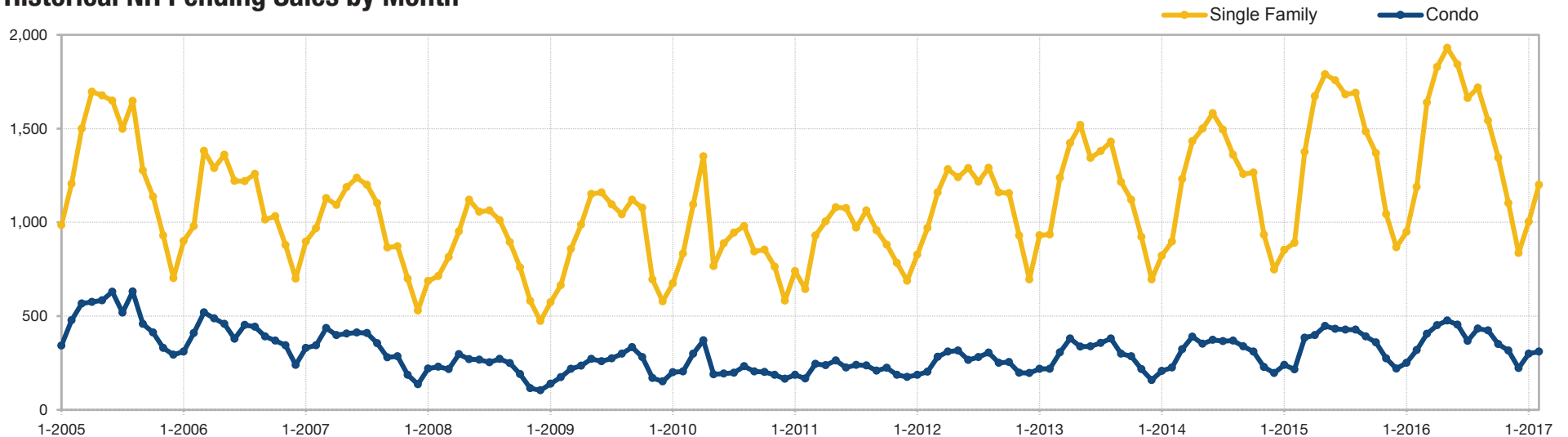


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	1,639	+19.2%	406	+5.5%
Apr-2016	1,829	+9.4%	452	+13.6%
May-2016	1,930	+7.8%	477	+6.7%
Jun-2016	1,842	+4.8%	454	+5.1%
Jul-2016	1,663	-1.1%	368	-13.8%
Aug-2016	1,718	+1.7%	433	+1.2%
Sep-2016	1,543	+4.0%	424	+8.4%
Oct-2016	1,345	-1.7%	351	-2.2%
Nov-2016	1,102	+5.6%	316	+15.3%
Dec-2016	836	-3.6%	223	+1.4%
Jan-2017	1,004	+5.8%	299	+19.1%
Feb-2017	1,200	+0.9%	311	-2.5%
12-Month Avg	1,471	+4.6%	376	+4.2%

Historical NH Pending Sales by Month

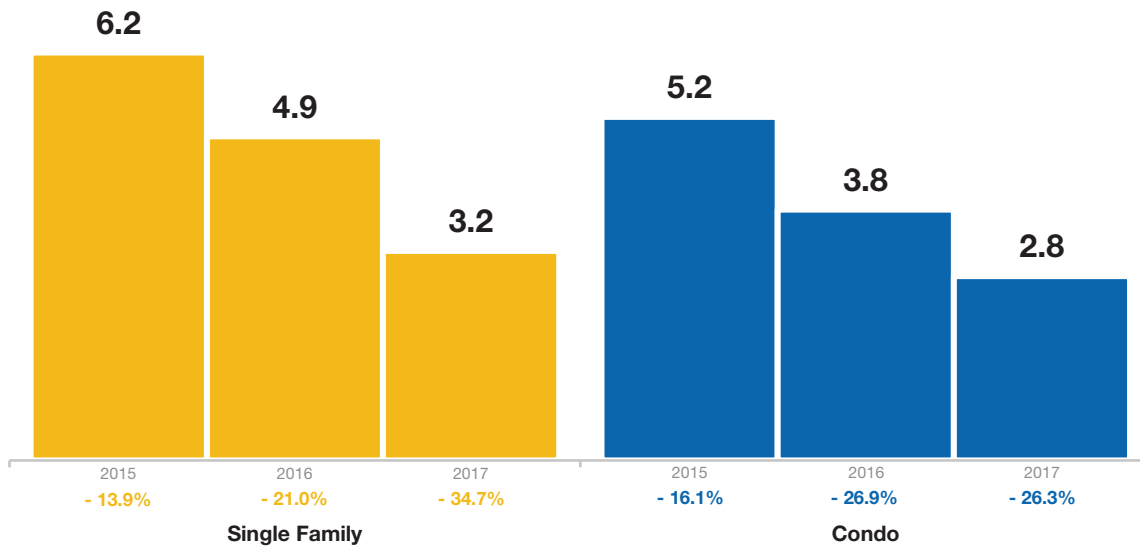


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



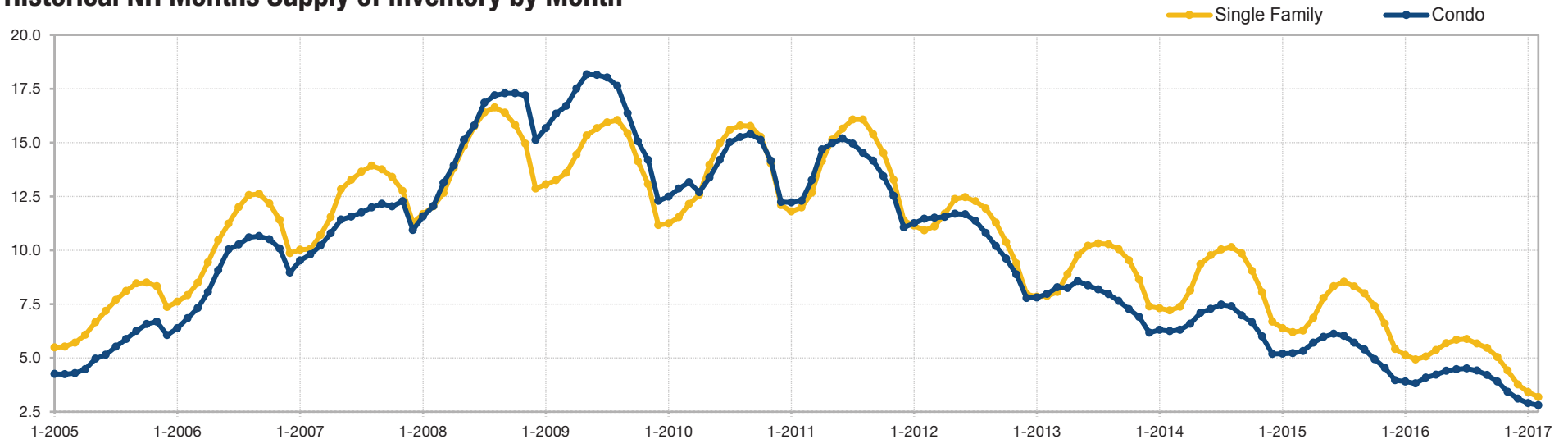
February



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	5.1	-19.0%	4.1	-22.6%
Apr-2016	5.4	-21.7%	4.2	-26.3%
May-2016	5.7	-26.9%	4.4	-26.7%
Jun-2016	5.8	-30.1%	4.5	-26.2%
Jul-2016	5.9	-30.6%	4.5	-25.0%
Aug-2016	5.7	-31.3%	4.4	-22.8%
Sep-2016	5.5	-31.3%	4.2	-22.2%
Oct-2016	5.0	-32.4%	3.9	-20.4%
Nov-2016	4.4	-33.3%	3.4	-24.4%
Dec-2016	3.8	-29.6%	3.1	-22.5%
Jan-2017	3.4	-33.3%	2.9	-25.6%
Feb-2017	3.2	-34.7%	2.8	-26.3%
12-Month Avg*	4.9	-29.7%	3.9	-24.3%

* Months Supply for all properties from March 2016 through February 2017. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

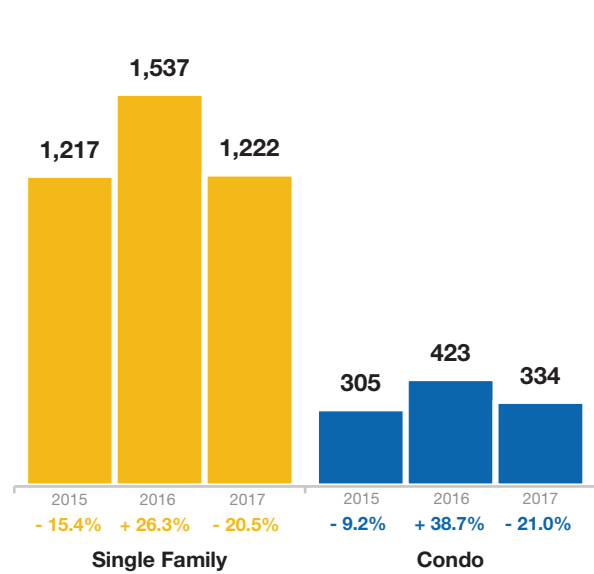


NH New Listings

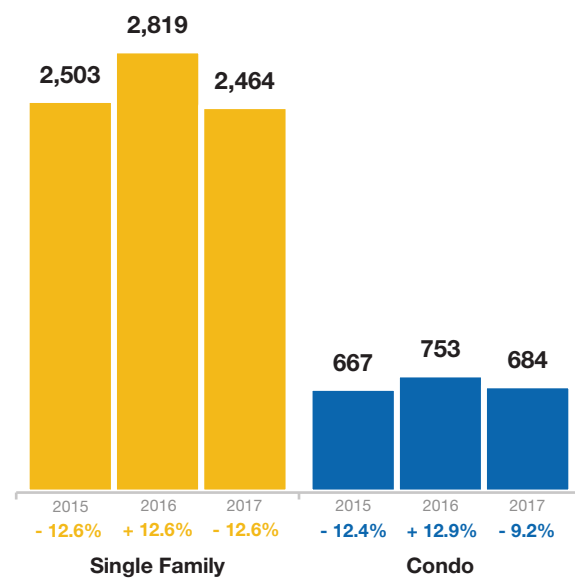
A count of the properties that have been newly listed on the market in a given month.



February

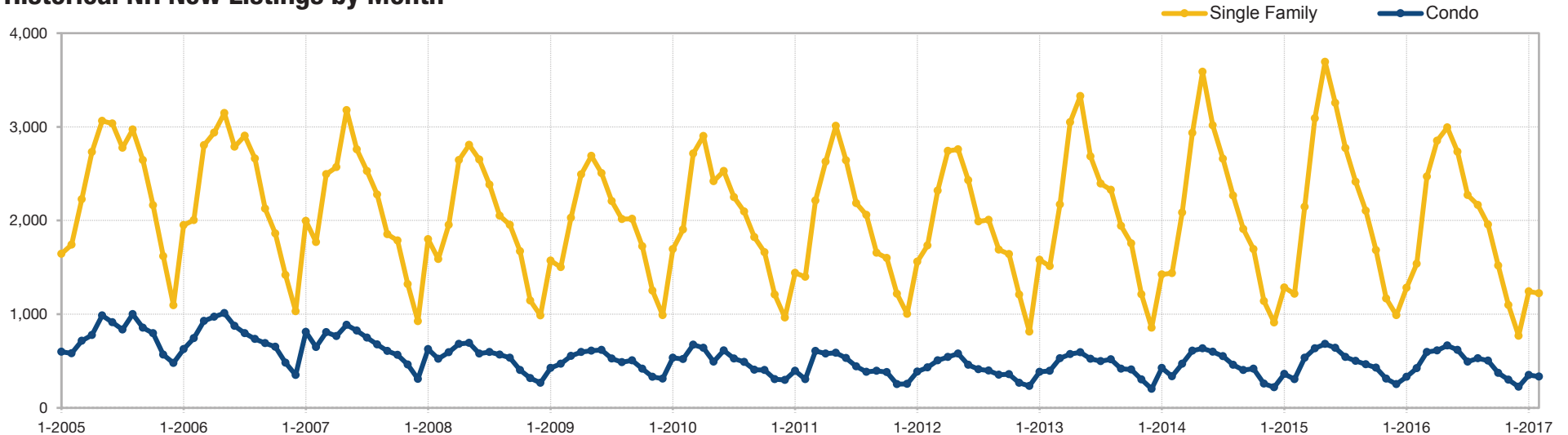


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	2,470	+15.1%	595	+11.2%
Apr-2016	2,852	-7.7%	612	-3.8%
May-2016	2,993	-19.0%	666	-2.3%
Jun-2016	2,733	-16.1%	618	-3.4%
Jul-2016	2,271	-18.1%	492	-9.6%
Aug-2016	2,166	-10.2%	528	+5.4%
Sep-2016	1,957	-7.0%	504	+8.2%
Oct-2016	1,520	-9.7%	373	-13.3%
Nov-2016	1,098	-5.9%	301	-3.2%
Dec-2016	769	-22.2%	226	-11.0%
Jan-2017	1,242	-3.1%	350	+6.1%
Feb-2017	1,222	-20.5%	334	-21.0%
12-Month Avg	2,178	-10.9%	479	-2.7%

Historical NH New Listings by Month

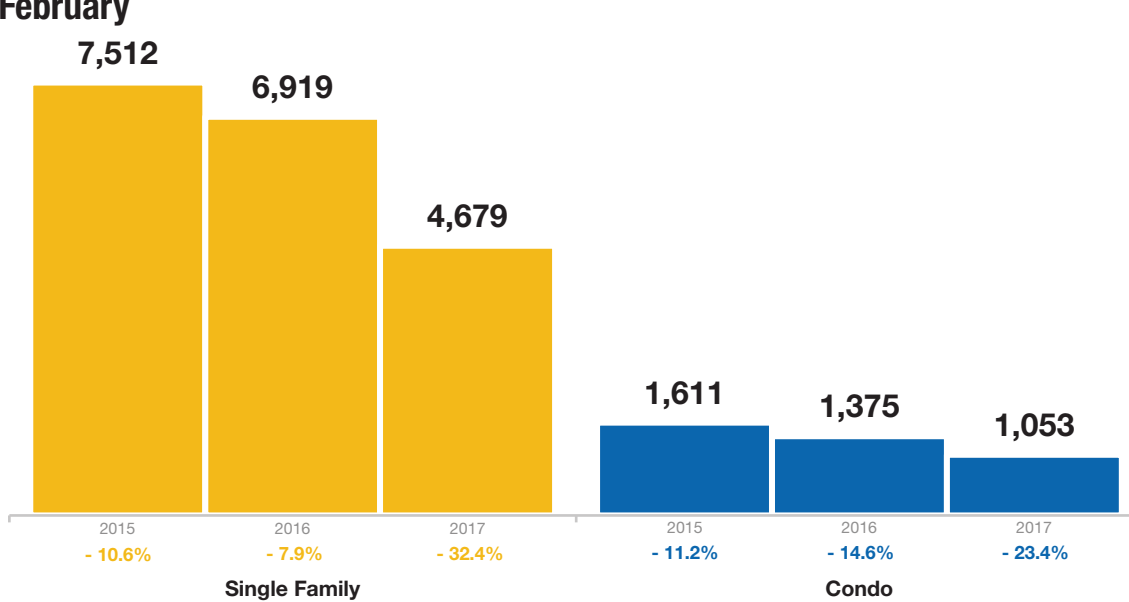


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

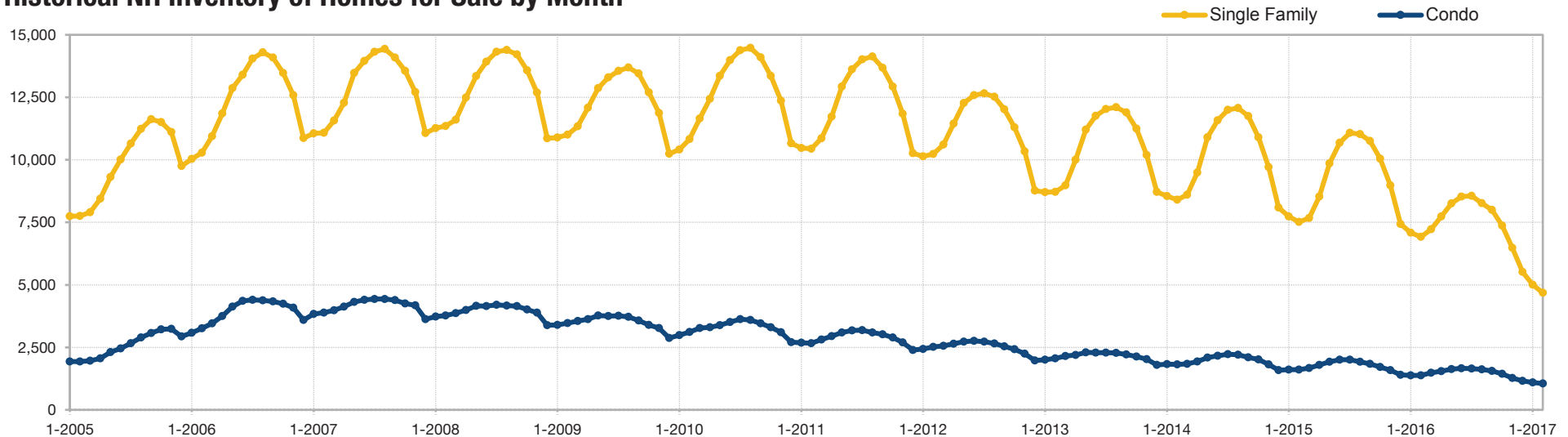


February



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	7,221	-5.9%	1,479	-11.3%
Apr-2016	7,735	-9.3%	1,549	-13.7%
May-2016	8,254	-16.3%	1,628	-15.4%
Jun-2016	8,528	-20.2%	1,660	-17.1%
Jul-2016	8,561	-22.7%	1,655	-17.3%
Aug-2016	8,270	-25.0%	1,621	-15.7%
Sep-2016	7,999	-25.6%	1,554	-15.6%
Oct-2016	7,372	-26.6%	1,439	-15.7%
Nov-2016	6,475	-27.9%	1,276	-19.4%
Dec-2016	5,517	-25.8%	1,158	-16.9%
Jan-2017	5,009	-29.3%	1,093	-20.4%
Feb-2017	4,679	-32.4%	1,053	-23.4%
12-Month Avg	7,135	-22.2%	1,430	-16.6%

Historical NH Inventory of Homes for Sale by Month



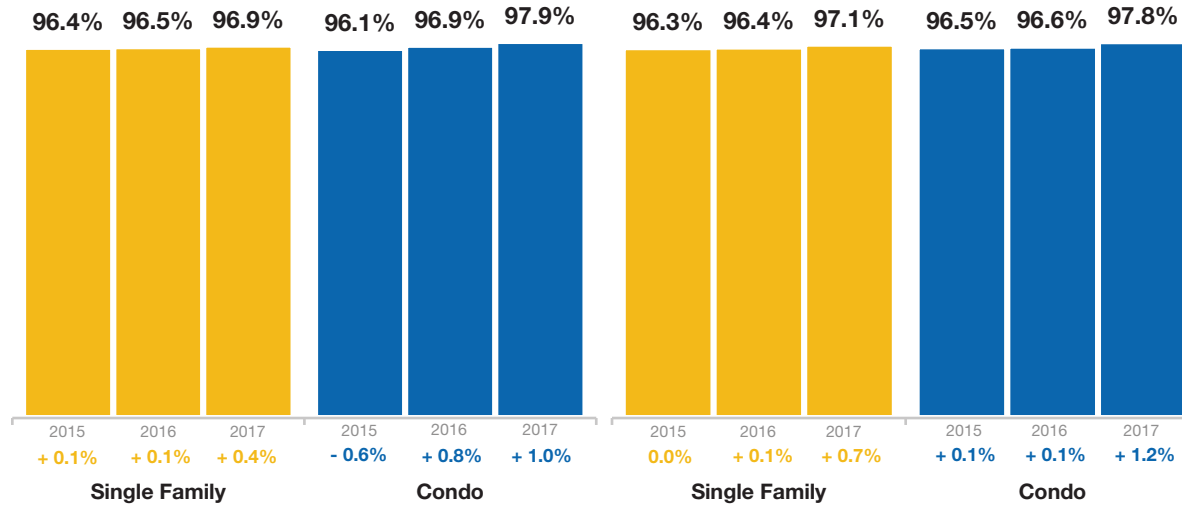
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

February

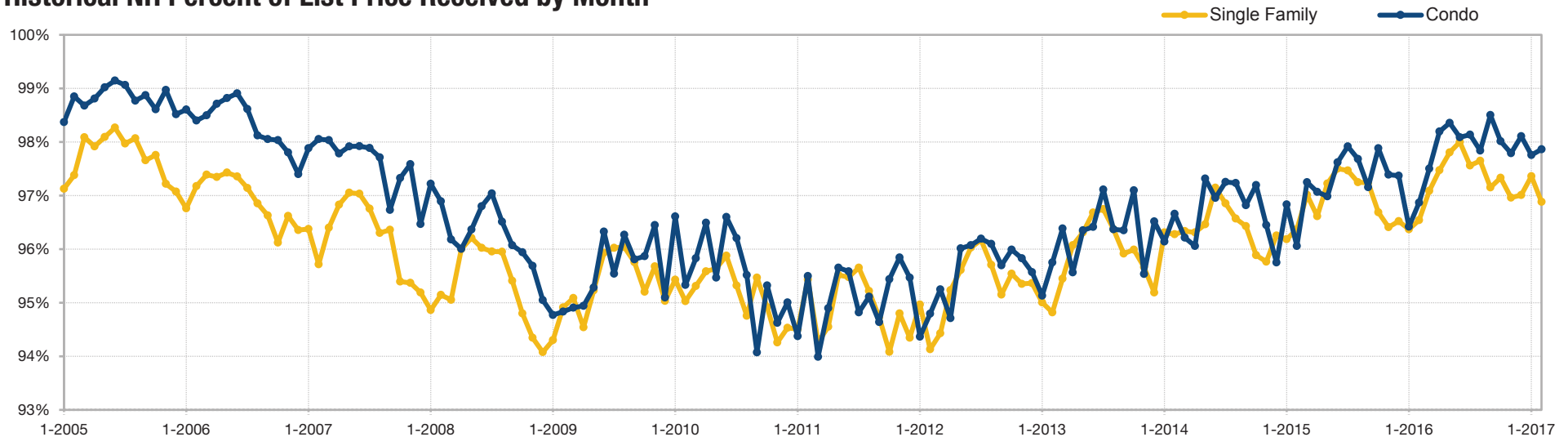
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	97.1%	+0.1%	97.5%	+0.3%
Apr-2016	97.5%	+0.9%	98.2%	+1.1%
May-2016	97.8%	+0.6%	98.4%	+1.4%
Jun-2016	98.0%	+0.5%	98.1%	+0.5%
Jul-2016	97.6%	+0.1%	98.1%	+0.2%
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.2%	0.0%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	97.0%	+0.6%	97.8%	+0.4%
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
Jan-2017	97.4%	+1.0%	97.8%	+1.5%
Feb-2017	96.9%	+0.4%	97.9%	+1.0%
12-Month Avg*	97.4%	+0.4%	98.0%	+0.7%

* Pct. of List Price Received for all properties from March 2016 through February 2017. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



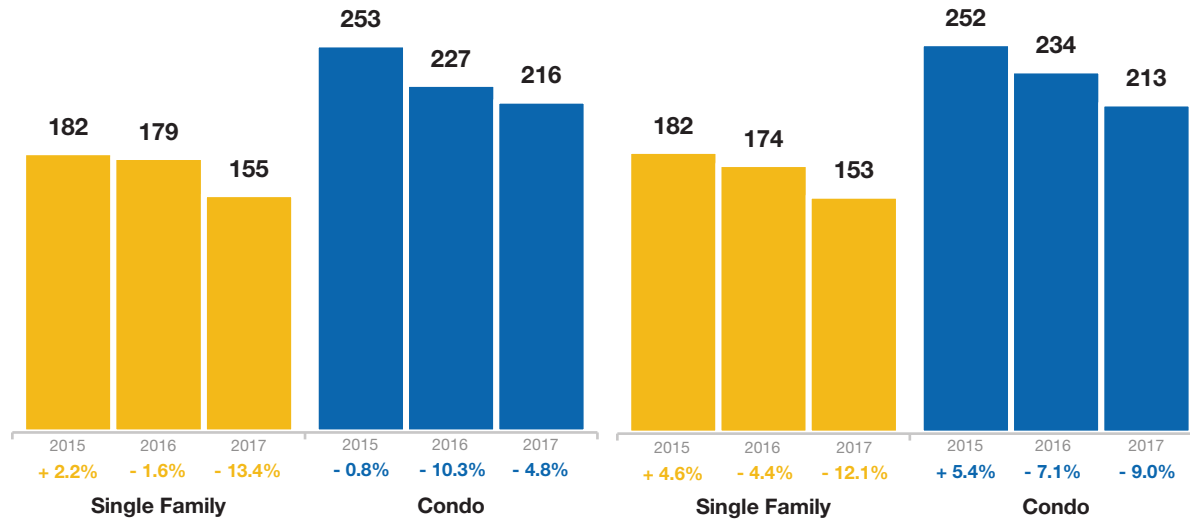
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

February

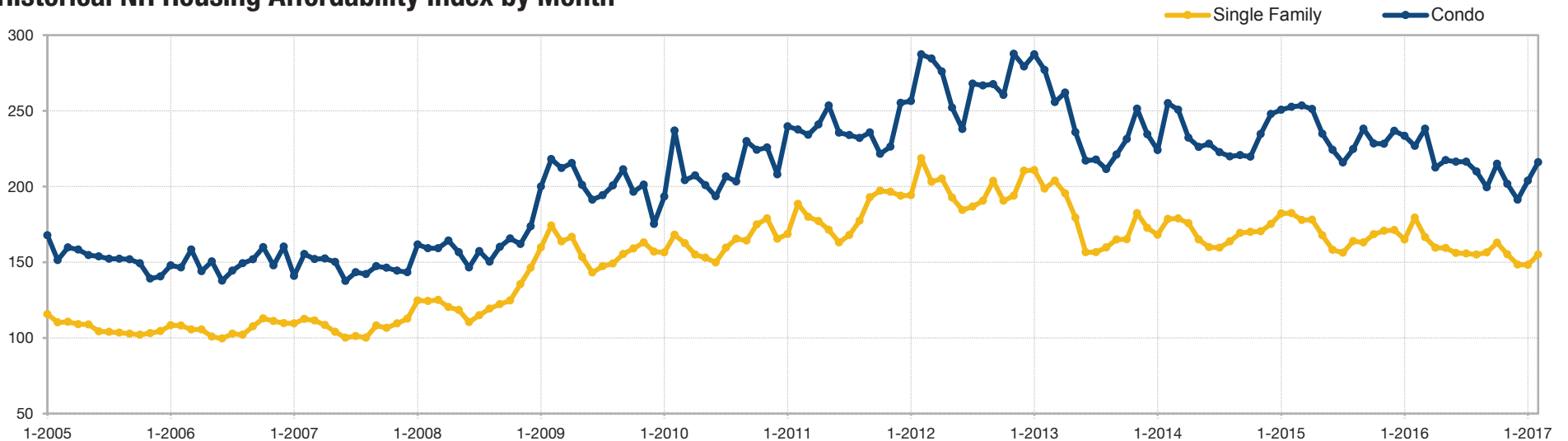
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Mar-2016	167	-6.2%	238	-5.9%
Apr-2016	160	-10.1%	213	-15.1%
May-2016	159	-5.4%	217	-7.7%
Jun-2016	156	-1.3%	216	-3.6%
Jul-2016	156	0.0%	216	0.0%
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	155	-9.4%	202	-11.4%
Dec-2016	148	-13.5%	191	-19.4%
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	155	-13.4%	216	-4.8%
12-Month Avg*	157	-7.9%	168	-7.3%

* Affordability Index for all properties from March 2016 through February 2017. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	2-2016	2-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,117	1,069	- 4.3%	2,314	2,305	- 0.4%
Median Sales Price		\$204,950	\$220,000	+ 7.3%	\$209,900	\$224,000	+ 6.7%
\$ Volume of Closed Sales (in millions)		\$257.1	\$276.2	+ 7.4%	\$561.3	\$609.7	+ 8.6%
Days on Market		98	94	- 4.1%	96	88	- 8.3%
Pending Sales		1,594	1,590	- 0.3%	2,867	2,954	+ 3.0%
Months Supply		4.6	3.1	- 32.6%	--	--	--
New Listings		2,038	1,618	- 20.6%	3,729	3,282	- 12.0%
Homes for Sale		8,612	5,938	- 31.0%	--	--	--
Pct. of List Price Received		96.2%	96.9%	+ 0.7%	96.3%	97.1%	+ 0.8%
Affordability Index		193	171	- 11.0%	188	168	- 10.5%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -
Belknap	55	39	- 29.1%	\$191,500	\$187,950	- 1.9%	\$15.8	\$12.8	- 19.0%	120	137	+ 14.2%	76	88	+ 15.8%
Belknap Year-to-Date	108	103	- 4.6%	\$191,375	\$191,750	+ 0.2%	\$31.5	\$35.1	+ 11.4%	118	116	- 1.7%	135	137	+ 1.5%
Carroll	50	46	- 8.0%	\$201,000	\$191,000	- 5.0%	\$12.7	\$12.9	+ 1.6%	163	142	- 12.9%	71	72	+ 1.4%
Carroll Year-to-Date	117	107	- 8.5%	\$205,000	\$199,900	- 2.5%	\$31.6	\$30.3	- 4.1%	160	144	- 10.0%	125	141	+ 12.8%
Cheshire	48	52	+ 8.3%	\$164,000	\$190,750	+ 16.3%	\$8.2	\$10.2	+ 24.4%	140	126	- 10.0%	53	78	+ 47.2%
Cheshire Year-to-Date	94	97	+ 3.2%	\$162,500	\$174,000	+ 7.1%	\$17.1	\$18.3	+ 7.0%	129	119	- 7.8%	107	134	+ 25.2%
Coos	19	27	+ 42.1%	\$42,000	\$116,000	+ 176.2%	\$1.3	\$3.3	+ 153.8%	181	159	- 12.2%	35	31	- 11.4%
Coos Year-to-Date	53	49	- 7.5%	\$80,000	\$116,000	+ 45.0%	\$5.1	\$6.2	+ 21.6%	153	170	+ 11.1%	65	61	- 6.2%
Grafton	58	48	- 17.2%	\$139,900	\$212,500	+ 51.9%	\$10.3	\$11.7	+ 13.6%	112	112	0.0%	66	84	+ 27.3%
Grafton Year-to-Date	113	110	- 2.7%	\$166,660	\$190,250	+ 14.2%	\$26.2	\$25.7	- 1.9%	128	102	- 20.3%	127	153	+ 20.5%
Hillsborough	204	199	- 2.5%	\$244,150	\$261,000	+ 6.9%	\$53.7	\$56.8	+ 5.8%	78	76	- 2.6%	325	315	- 3.1%
Hillsborough Year-to-Date	444	426	- 4.1%	\$245,000	\$265,750	+ 8.5%	\$119.6	\$125.6	+ 5.0%	70	66	- 5.7%	586	568	- 3.1%
Merrimack	77	95	+ 23.4%	\$210,000	\$233,000	+ 11.0%	\$17.4	\$24.4	+ 40.2%	95	81	- 14.7%	132	132	0.0%
Merrimack Year-to-Date	167	202	+ 21.0%	\$196,000	\$229,500	+ 17.1%	\$37.9	\$51.0	+ 34.6%	92	84	- 8.7%	225	257	+ 14.2%
Rockingham	206	163	- 20.9%	\$282,500	\$334,900	+ 18.5%	\$65.5	\$67.7	+ 3.4%	81	84	+ 3.7%	298	259	- 13.1%
Rockingham Year-to-Date	424	347	- 18.2%	\$297,750	\$332,800	+ 11.8%	\$145.7	\$144.1	- 1.1%	84	75	- 10.7%	519	486	- 6.4%
Strafford	84	77	- 8.3%	\$202,500	\$218,000	+ 7.7%	\$18.2	\$18.3	+ 0.5%	116	89	- 23.3%	96	98	+ 2.1%
Strafford Year-to-Date	174	157	- 9.8%	\$204,000	\$220,000	+ 7.8%	\$39.0	\$37.6	- 3.6%	111	83	- 25.2%	181	191	+ 5.5%
Sullivan	30	18	- 40.0%	\$137,165	\$142,950	+ 4.2%	\$8.3	\$3.1	- 62.7%	112	160	+ 42.9%	37	43	+ 16.2%
Sullivan Year-to-Date	63	54	- 14.3%	\$142,000	\$161,100	+ 13.5%	\$15.2	\$9.9	- 34.9%	133	158	+ 18.8%	68	76	+ 11.8%
Entire State	831	764	- 8.1%	\$220,000	\$243,000	+ 10.5%	\$211.4	\$221.2	+ 4.6%	102	97	- 4.9%	1,189	1,200	+ 0.9%
Entire State Year-to-Date	1,757	1,652	- 6.0%	\$227,000	\$245,600	+ 8.2%	\$468.8	\$483.8	+ 3.2%	100	91	- 9.0%	2,138	2,204	+ 3.1%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -	2-2016	2-2017	+ / -
Belknap	12	12	0.0%	\$143,750	\$199,000	+ 38.4%	\$1.9	\$3.0	+ 57.9%	136	89	- 34.6%	14	9	- 35.7%
Belknap Year-to-Date	28	29	+ 3.6%	\$122,500	\$189,000	+ 54.3%	\$4.3	\$6.8	+ 58.1%	119	127	+ 6.7%	33	24	- 27.3%
Carroll	12	14	+ 16.7%	\$153,250	\$161,500	+ 5.4%	\$2.0	\$2.5	+ 25.0%	103	120	+ 16.5%	17	14	- 17.6%
Carroll Year-to-Date	24	26	+ 8.3%	\$153,250	\$162,625	+ 6.1%	\$3.8	\$4.7	+ 23.7%	103	108	+ 4.9%	39	27	- 30.8%
Cheshire	2	6	+ 200.0%	\$114,950	\$130,500	+ 13.5%	\$0.2	\$0.8	+ 300.0%	112	109	- 2.7%	1	5	+ 400.0%
Cheshire Year-to-Date	3	8	+ 166.7%	\$110,000	\$139,500	+ 26.8%	\$0.3	\$1.2	+ 300.0%	79	109	+ 38.0%	2	11	+ 450.0%
Coos	3	0	- 100.0%	\$349,000	\$0	- 100.0%	\$0.7	\$0.0	- 100.0%	241	0	- 100.0%	5	4	- 20.0%
Coos Year-to-Date	3	0	- 100.0%	\$349,000	\$0	- 100.0%	\$0.7	\$0.0	- 100.0%	241	0	- 100.0%	5	4	- 20.0%
Grafton	28	31	+ 10.7%	\$121,000	\$120,000	- 0.8%	\$3.8	\$5.2	+ 36.8%	161	128	- 20.5%	38	39	+ 2.6%
Grafton Year-to-Date	44	63	+ 43.2%	\$129,500	\$130,900	+ 1.1%	\$6.6	\$10.9	+ 65.2%	193	143	- 25.9%	58	92	+ 58.6%
Hillsborough	61	83	+ 36.1%	\$182,000	\$179,100	- 1.6%	\$12.6	\$16.0	+ 27.0%	69	66	- 4.3%	98	107	+ 9.2%
Hillsborough Year-to-Date	129	179	+ 38.8%	\$175,500	\$174,000	- 0.9%	\$26.5	\$35.4	+ 33.6%	64	56	- 12.5%	179	207	+ 15.6%
Merrimack	19	20	+ 5.3%	\$152,000	\$163,000	+ 7.2%	\$2.8	\$3.9	+ 39.3%	133	106	- 20.3%	27	25	- 7.4%
Merrimack Year-to-Date	35	44	+ 25.7%	\$145,000	\$169,000	+ 16.6%	\$5.1	\$8.3	+ 62.7%	109	78	- 28.4%	46	41	- 10.9%
Rockingham	82	77	- 6.1%	\$210,000	\$200,000	- 4.8%	\$18.3	\$18.9	+ 3.3%	59	82	+ 39.0%	109	96	- 11.9%
Rockingham Year-to-Date	160	167	+ 4.4%	\$198,250	\$227,000	+ 14.5%	\$36.7	\$47.9	+ 30.5%	60	66	+ 10.0%	186	174	- 6.5%
Strafford	2	11	+ 450.0%	\$218,575	\$172,000	- 21.3%	\$0.4	\$2.0	+ 400.0%	4	68	+ 1,600.0%	12	12	0.0%
Strafford Year-to-Date	13	23	+ 76.9%	\$155,000	\$160,000	+ 3.2%	\$2.1	\$3.8	+ 81.0%	49	88	+ 79.6%	20	27	+ 35.0%
Sullivan	2	0	- 100.0%	\$147,250	\$0	- 100.0%	\$0.3	\$0.0	- 100.0%	100	0	- 100.0%	1	1	0.0%
Sullivan Year-to-Date	5	0	- 100.0%	\$100,000	\$0	- 100.0%	\$0.7	\$0.0	- 100.0%	100	168	+ 68.0%	2	3	+ 50.0%
Entire State	222	254	+ 14.4%	\$173,950	\$174,500	+ 0.3%	\$42.7	\$52.2	+ 22.2%	90	87	- 3.3%	319	311	- 2.5%
Entire State Year-to-Date	444	540	+ 21.6%	\$168,500	\$177,000	+ 5.0%	\$86.8	\$119.0	+ 37.1%	85	79	- 7.1%	570	610	+ 7.0%