



# NH Monthly Indicators

**April 2017**

The employment landscape and wages have both improved over the last few years, allowing for more people to participate in the home-buying process. When the economy is in good working order, as it is now, it creates opportunities in residential real estate, and right now is a potentially lucrative time to sell a home. Houses that show well and are priced correctly have been selling quickly, often at higher prices than asking.

New Listings were down 15.4 percent for single family homes and 8.9 percent for condo properties. Pending Sales increased 0.7 percent for single family homes and 5.8 percent for condo properties.

The Median Sales Price was up 5.6 percent to \$260,000 for single family homes but decreased 2.7 percent to \$180,000 for condo properties. Months Supply of Inventory decreased 33.3 percent for single family units and 28.6 percent for condo units.

Although there is a mounting amount of buyer competition during the annual spring market cycle, buyer demand has not abated, nor is it expected to in the immediate future unless something unpredictable occurs. While strong demand is generally considered a good problem to have, it creates an affordability issue for some buyers, especially first-time buyers. And yet, prices will continue to rise amidst strong demand.

## Monthly Snapshot

**- 12.1%**      **+ 5.6%**      **- 7.5%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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Residential real estate activity in New Hampshire. A Research Tool Provided by the New Hampshire REALTORS®. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	4-2016	4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		1,284	<b>1,129</b>	- 12.1%	4,128	<b>3,888</b>	- 5.8%
<b>Median Sales Price</b>		\$246,250	<b>\$260,000</b>	+ 5.6%	\$235,550	<b>\$250,000</b>	+ 6.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$357.8	<b>\$330.8</b>	- 7.5%	\$1,117.5	<b>\$1,122.5</b>	+ 0.4%
<b>Days on Market</b>		96	<b>79</b>	- 17.7%	100	<b>87</b>	- 13.0%
<b>Pending Sales</b>		1,827	<b>1,840</b>	+ 0.7%	5,602	<b>5,597</b>	- 0.1%
<b>Months Supply</b>		5.4	<b>3.6</b>	- 33.3%	--	--	--
<b>New Listings</b>		2,842	<b>2,404</b>	- 15.4%	8,130	<b>7,049</b>	- 13.3%
<b>Homes for Sale</b>		7,726	<b>5,275</b>	- 31.7%	--	--	--
<b>Pct. of List Price Received</b>		97.5%	<b>98.1%</b>	+ 0.6%	96.9%	<b>97.5%</b>	+ 0.6%
<b>Affordability Index</b>		160	<b>147</b>	- 8.1%	167	<b>153</b>	- 8.4%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



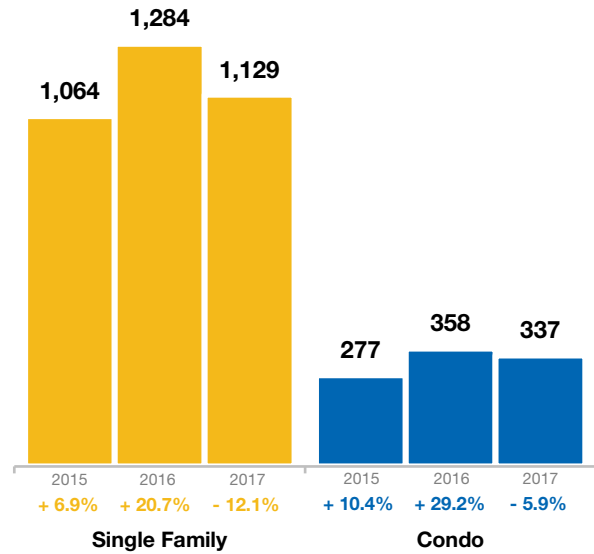
Key Metrics	Historical Sparkbars	4-2016	4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		358	<b>337</b>	- 5.9%	1,096	<b>1,189</b>	+ 8.5%
<b>Median Sales Price</b>		\$185,000	<b>\$180,000</b>	- 2.7%	\$172,000	<b>\$180,125</b>	+ 4.7%
<b>\$ Volume of Closed Sales (in millions)</b>		\$75.6	<b>\$71.5</b>	- 5.4%	\$220.2	<b>\$265.8</b>	+ 20.7%
<b>Days on Market</b>		75	<b>65</b>	- 13.3%	83	<b>76</b>	- 8.4%
<b>Pending Sales</b>		452	<b>478</b>	+ 5.8%	1,427	<b>1,534</b>	+ 7.5%
<b>Months Supply</b>		4.2	<b>3.0</b>	- 28.6%	--	--	--
<b>New Listings</b>		609	<b>555</b>	- 8.9%	1,957	<b>1,809</b>	- 7.6%
<b>Homes for Sale</b>		1,551	<b>1,127</b>	- 27.3%	--	--	--
<b>Pct. of List Price Received</b>		98.2%	<b>98.7%</b>	+ 0.5%	97.4%	<b>98.2%</b>	+ 0.8%
<b>Affordability Index</b>		213	<b>213</b>	0.0%	229	<b>213</b>	- 7.0%

# NH Closed Sales

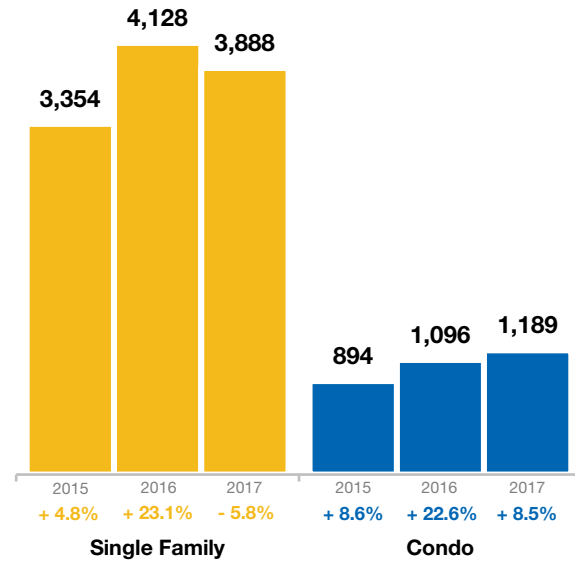
A count of the actual sales that closed in a given month.



## April

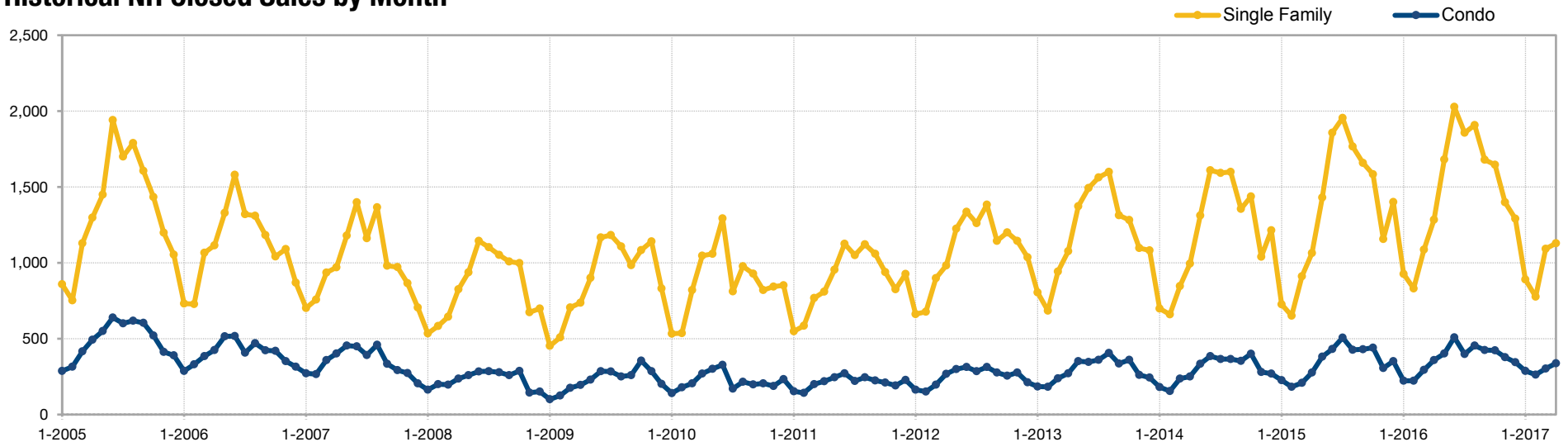


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	1,681	+17.5%	402	+5.5%
Jun-2016	2,027	+9.2%	509	+17.8%
Jul-2016	1,857	-5.0%	398	-21.5%
Aug-2016	1,908	+8.0%	454	+6.6%
Sep-2016	1,680	+1.3%	424	-1.4%
Oct-2016	1,646	+4.0%	423	-4.1%
Nov-2016	1,398	+20.9%	377	+22.8%
Dec-2016	1,291	-7.8%	345	-1.7%
Jan-2017	890	-3.9%	288	+29.7%
Feb-2017	776	-6.6%	262	+18.0%
Mar-2017	1,093	+0.6%	302	+2.7%
<b>Apr-2017</b>	<b>1,129</b>	<b>-12.1%</b>	<b>337</b>	<b>-5.9%</b>
12-Month Avg	1,448	+2.6%	377	+3.4%

## Historical NH Closed Sales by Month

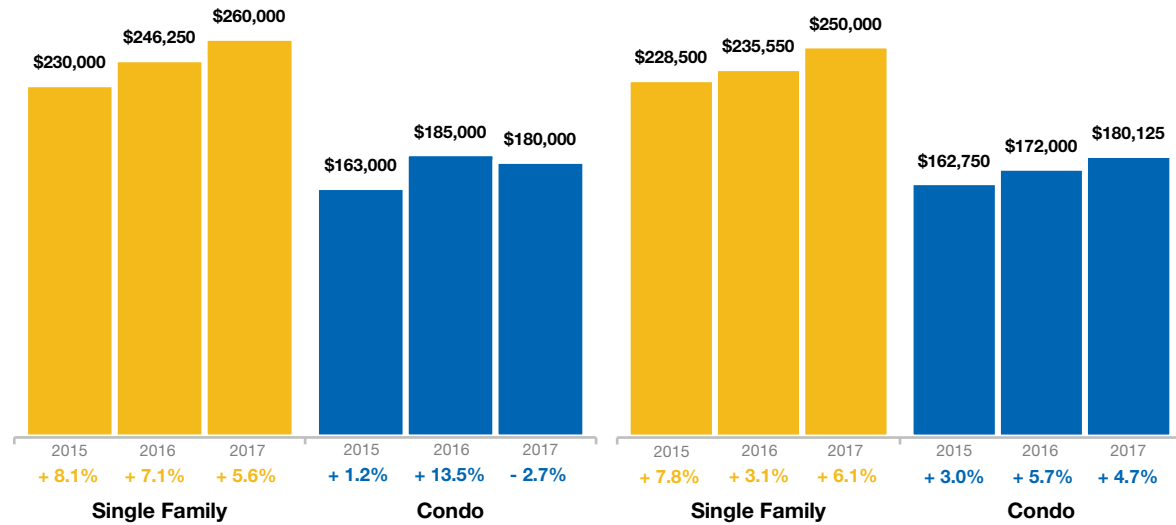


# NH Median Sales Price

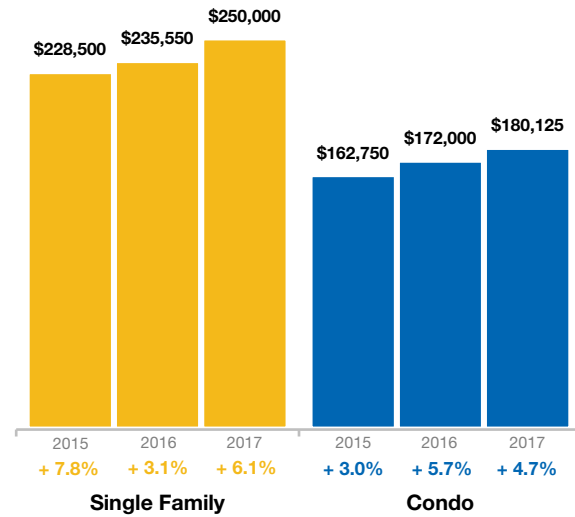
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## April



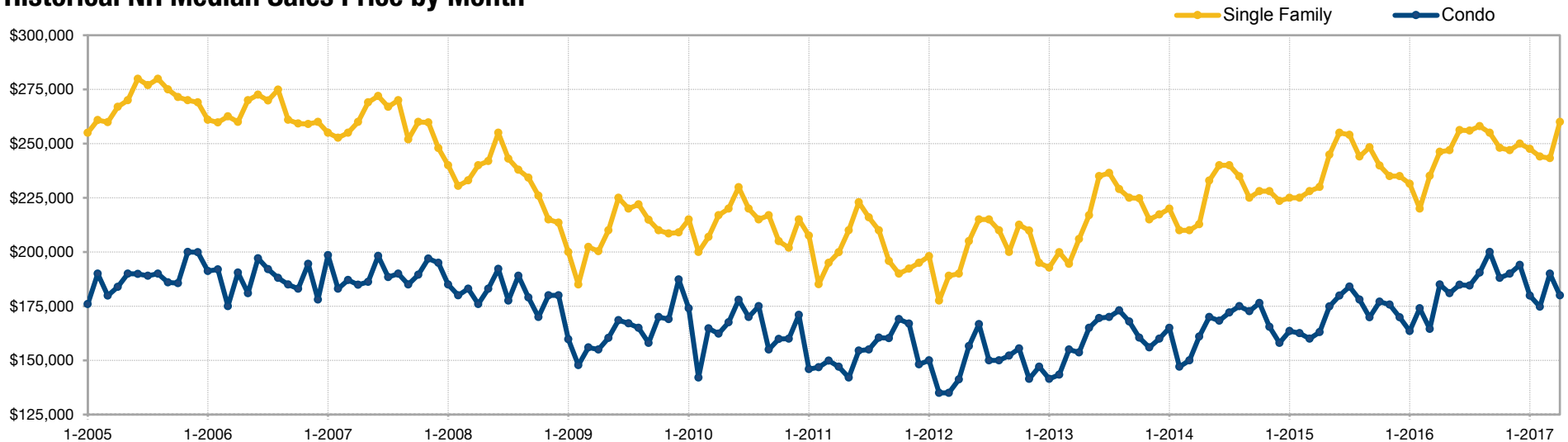
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	\$246,900	+0.8%	\$181,000	+3.5%
Jun-2016	\$256,200	+0.5%	\$184,900	+2.8%
Jul-2016	\$256,000	+0.8%	\$184,500	+0.3%
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$247,000	+5.1%	\$190,000	+8.1%
Dec-2016	\$250,000	+6.4%	\$194,000	+14.2%
Jan-2017	\$247,500	+6.9%	\$179,900	+10.0%
Feb-2017	\$244,000	+10.9%	\$174,750	+0.5%
Mar-2017	\$243,250	+3.5%	\$190,000	+15.5%
<b>Apr-2017</b>	<b>\$260,000</b>	<b>+5.6%</b>	<b>\$180,000</b>	<b>-2.7%</b>
12-Month Avg*	\$251,500	+3.3%	\$186,500	+6.6%

\* Median Sales Price for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

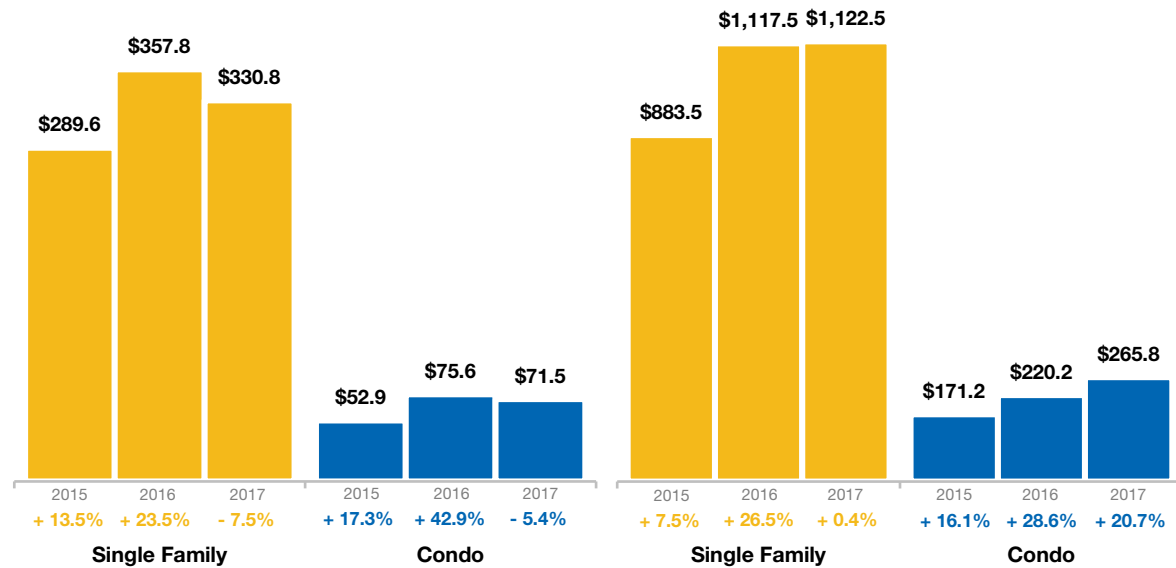


# NH \$ Volume of Closed Sales

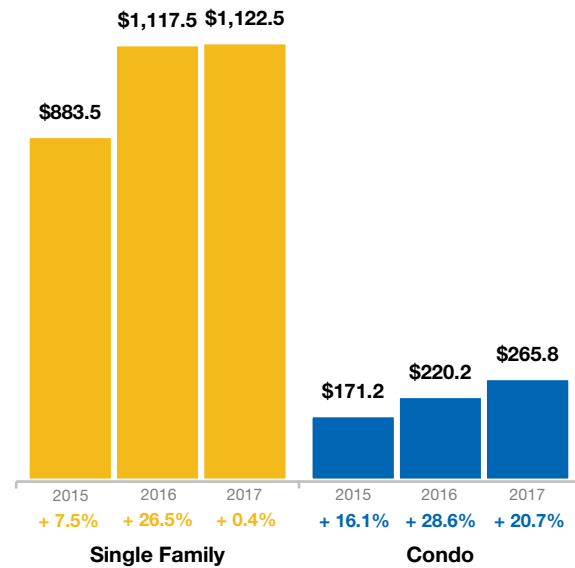
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## April



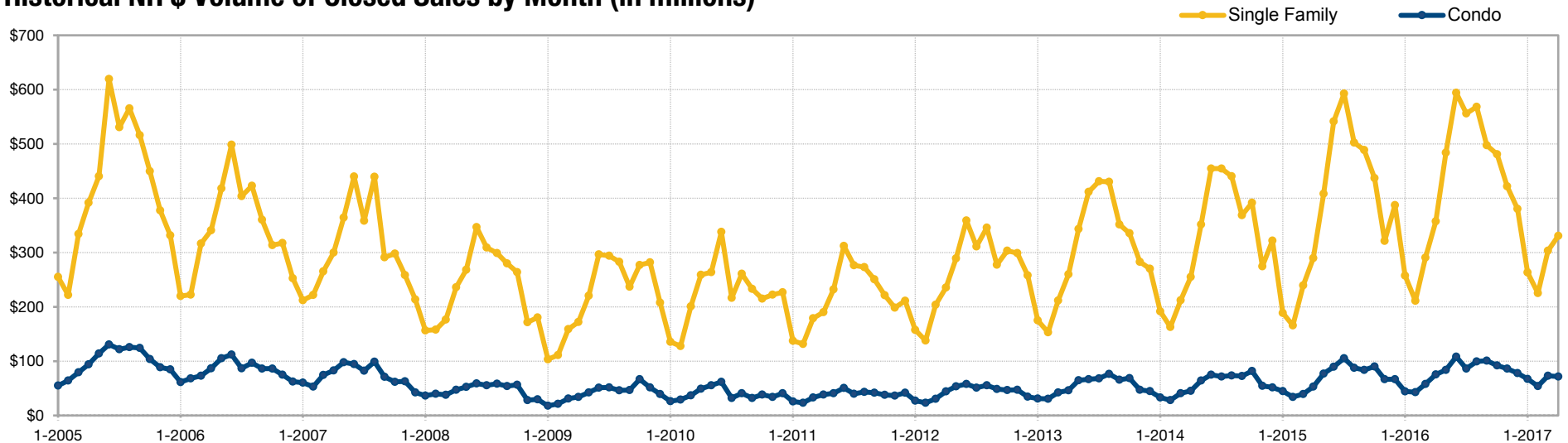
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	\$483.8	+18.5%	\$83.9	+8.8%
Jun-2016	\$594.1	+9.7%	\$108.3	+20.7%
Jul-2016	\$555.9	-6.2%	\$86.1	-18.4%
Aug-2016	\$568.4	+13.2%	\$99.7	+13.7%
Sep-2016	\$497.6	+1.8%	\$100.7	+20.2%
Oct-2016	\$480.9	+10.0%	\$91.9	+1.9%
Nov-2016	\$422.0	+31.4%	\$86.3	+29.0%
Dec-2016	\$380.5	-1.8%	\$78.1	+16.9%
Jan-2017	\$263.3	+2.3%	\$67.2	+52.0%
Feb-2017	\$225.3	+6.6%	\$54.1	+26.7%
Mar-2017	\$303.3	+4.3%	\$73.0	+26.3%
<b>Apr-2017</b>	<b>\$330.8</b>	<b>-7.5%</b>	<b>\$71.5</b>	<b>-5.4%</b>
12-Month Avg*	\$425.5	+6.4%	\$83.4	+12.7%

\* \$ Volume of Closed Sales (in millions) for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

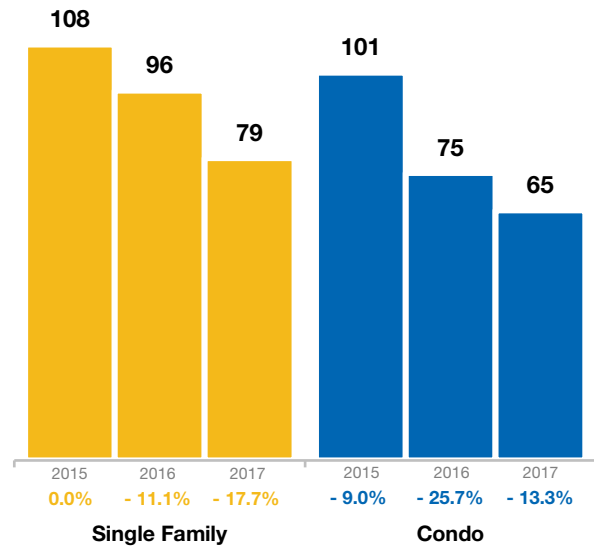


# NH Days on Market

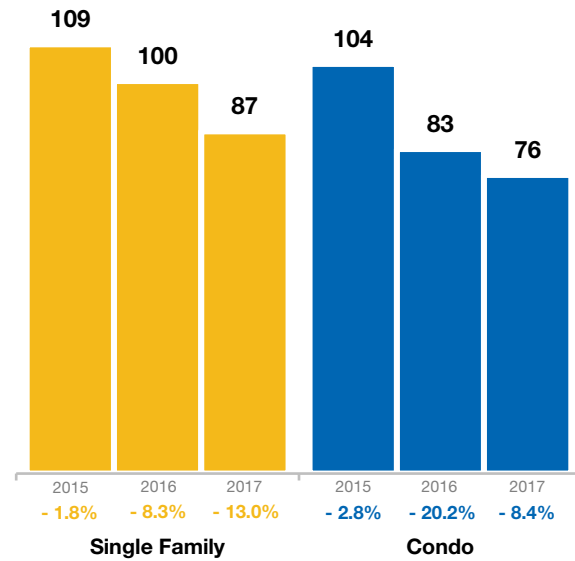
Average number of days between when a property is listed and when an offer is accepted in a given month.



## April



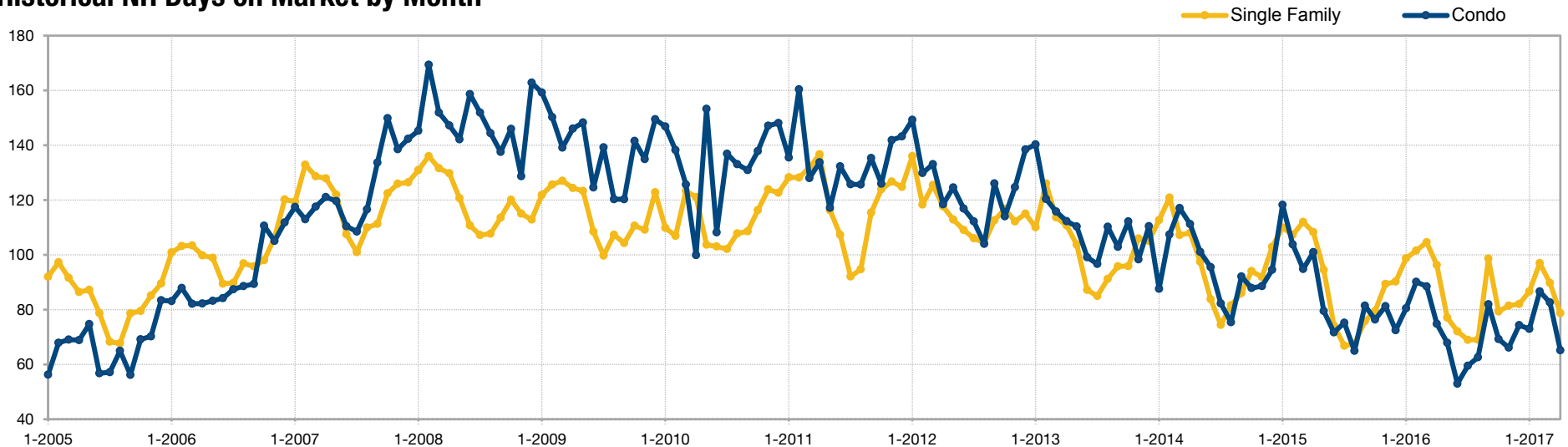
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	77	-18.1%	68	-15.0%
Jun-2016	72	-2.7%	53	-26.4%
Jul-2016	69	+3.0%	59	-21.3%
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	81	-9.0%	66	-18.5%
Dec-2016	82	-8.9%	74	+2.8%
Jan-2017	87	-12.1%	73	-8.8%
Feb-2017	97	-4.9%	87	-3.3%
Mar-2017	90	-14.3%	83	-5.7%
<b>Apr-2017</b>	<b>79</b>	<b>-17.7%</b>	<b>65</b>	<b>-13.3%</b>
12-Month Avg*	80	-4.4%	69	-10.6%

\* Days on Market for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

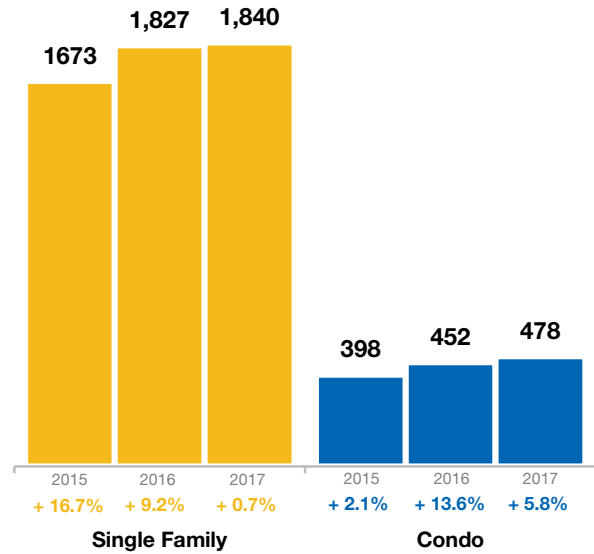


# NH Pending Sales

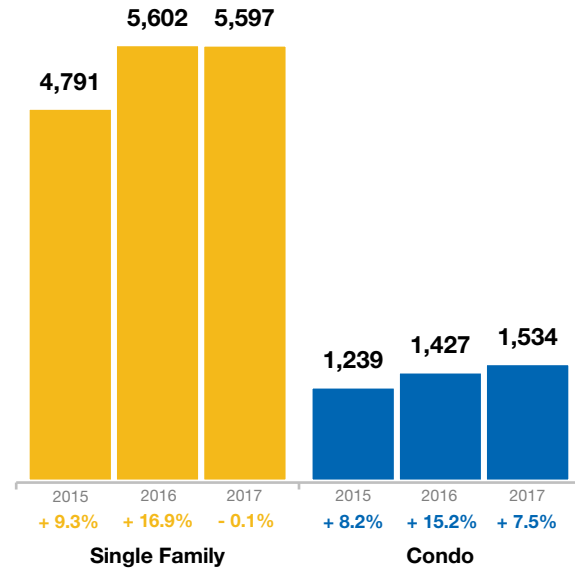
A count of the properties on which offers have been accepted in a given month.



## April

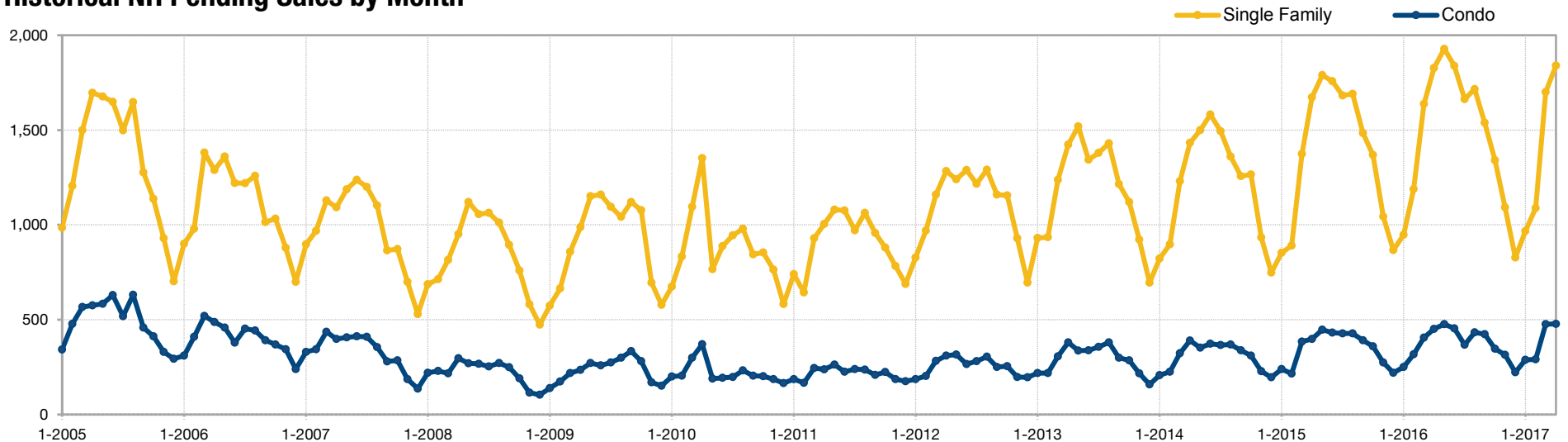


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	1,928	+7.7%	477	+6.7%
Jun-2016	1,839	+4.6%	454	+5.1%
Jul-2016	1,663	-1.1%	368	-13.8%
Aug-2016	1,716	+1.5%	433	+1.2%
Sep-2016	1,538	+3.6%	423	+8.2%
Oct-2016	1,341	-2.0%	347	-3.3%
Nov-2016	1,093	+4.7%	315	+15.0%
Dec-2016	828	-4.5%	223	+1.4%
Jan-2017	967	+2.0%	288	+14.7%
Feb-2017	1,089	-8.4%	291	-8.5%
Mar-2017	1,701	+3.8%	477	+17.5%
<b>Apr-2017</b>	<b>1,840</b>	<b>+0.7%</b>	<b>478</b>	<b>+5.8%</b>
12-Month Avg	1,462	+1.5%	381	+3.8%

## Historical NH Pending Sales by Month



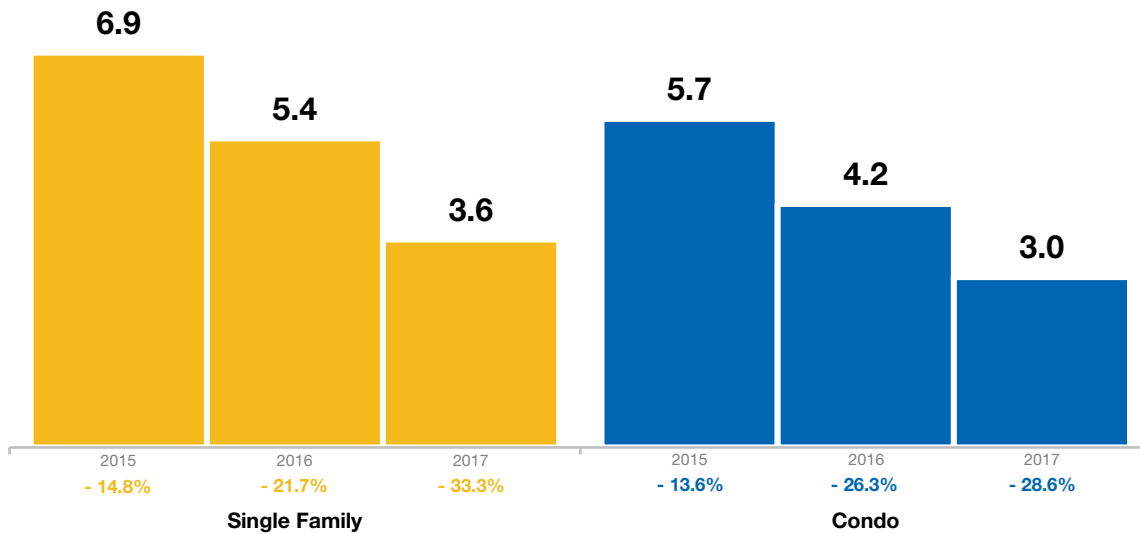


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



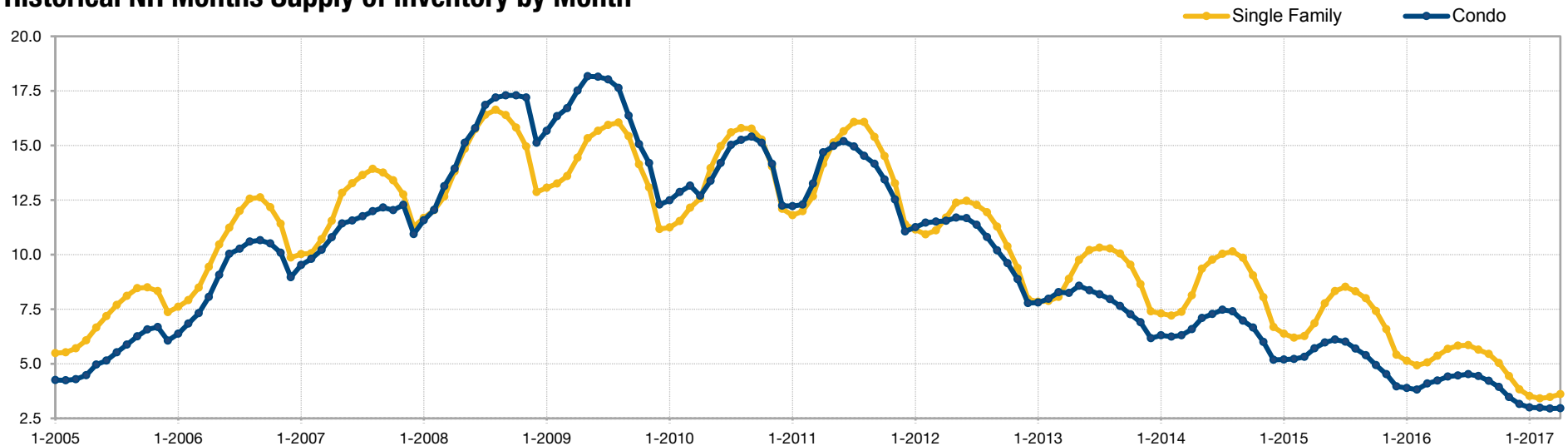
## April



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	5.7	-26.9%	4.4	-26.7%
Jun-2016	5.8	-30.1%	4.5	-26.2%
Jul-2016	5.9	-30.6%	4.5	-25.0%
Aug-2016	5.6	-32.5%	4.4	-22.8%
Sep-2016	5.4	-32.5%	4.2	-22.2%
Oct-2016	5.0	-32.4%	3.9	-20.4%
Nov-2016	4.4	-33.3%	3.5	-22.2%
Dec-2016	3.8	-29.6%	3.2	-20.0%
Jan-2017	3.5	-31.4%	3.0	-23.1%
Feb-2017	3.4	-30.6%	3.0	-21.1%
Mar-2017	3.5	-31.4%	2.9	-29.3%
<b>Apr-2017</b>	<b>3.6</b>	<b>-33.3%</b>	<b>3.0</b>	<b>-28.6%</b>
12-Month Avg*	4.6	-31.0%	3.7	-24.1%

\* Months Supply for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

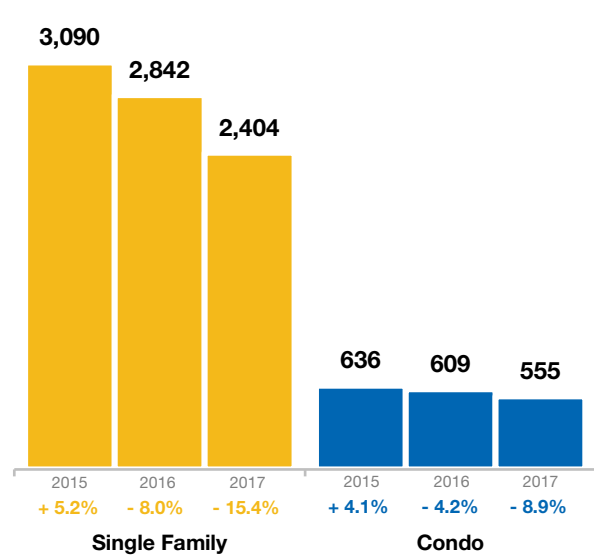


# NH New Listings

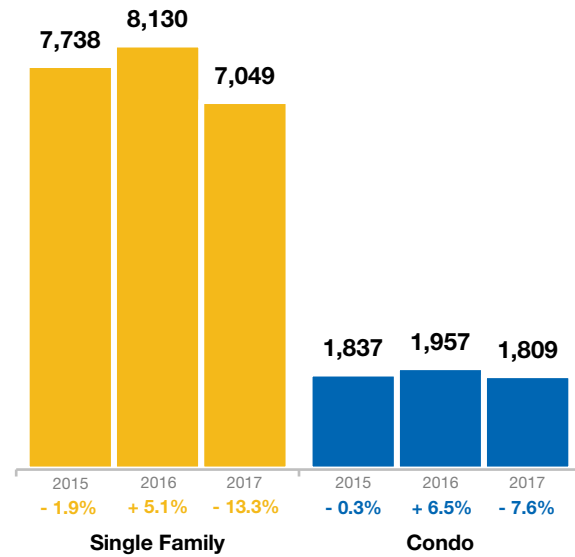
A count of the properties that have been newly listed on the market in a given month.



## April

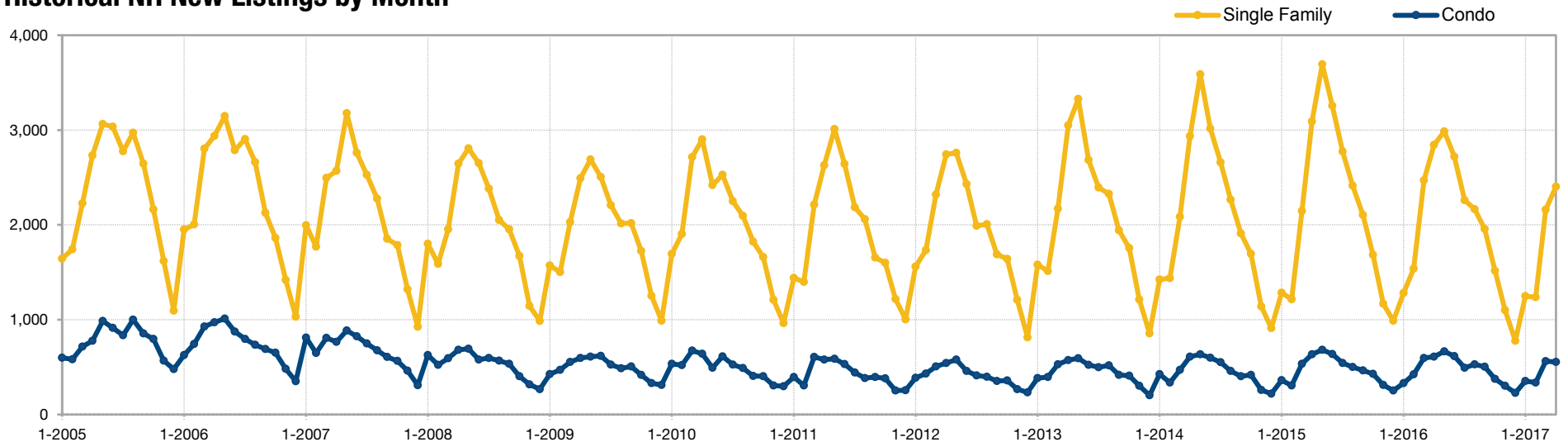


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	2,986	-19.1%	665	-2.5%
Jun-2016	2,721	-16.4%	615	-3.8%
Jul-2016	2,261	-18.5%	492	-9.6%
Aug-2016	2,165	-10.3%	529	+5.8%
Sep-2016	1,957	-6.9%	503	+7.9%
Oct-2016	1,516	-9.9%	375	-12.8%
Nov-2016	1,101	-5.7%	302	-2.9%
Dec-2016	777	-21.4%	227	-9.9%
Jan-2017	1,248	-2.7%	354	+7.3%
Feb-2017	1,237	-19.5%	338	-20.1%
Mar-2017	2,160	-12.5%	562	-5.5%
<b>Apr-2017</b>	<b>2,404</b>	<b>-15.4%</b>	<b>555</b>	<b>-8.9%</b>
12-Month Avg	2,184	-14.0%	482	-4.6%

## Historical NH New Listings by Month

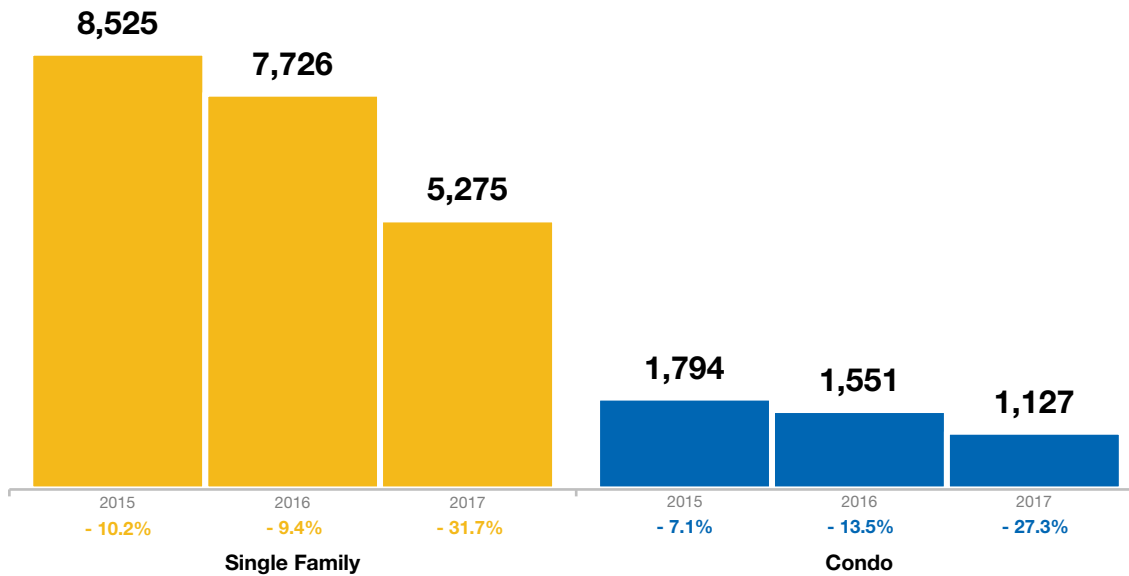


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

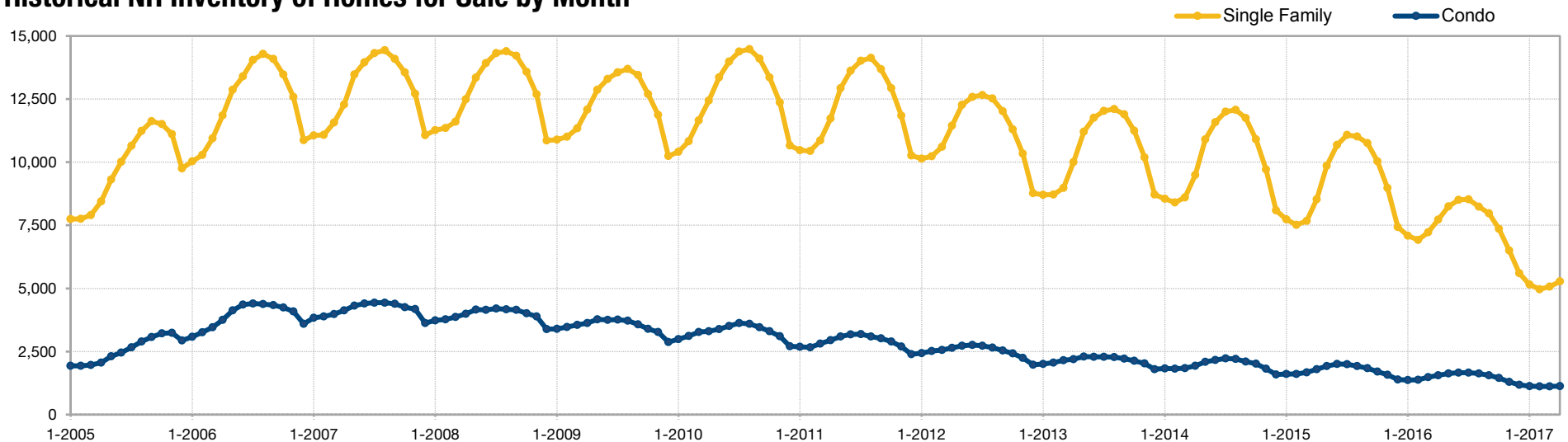


**April**



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	8,242	-16.4%	1,629	-15.4%
Jun-2016	8,506	-20.4%	1,658	-17.1%
Jul-2016	8,529	-23.0%	1,656	-17.2%
Aug-2016	8,240	-25.2%	1,628	-15.3%
Sep-2016	7,975	-25.9%	1,560	-15.2%
Oct-2016	7,361	-26.7%	1,450	-15.0%
Nov-2016	6,503	-27.6%	1,290	-18.4%
Dec-2016	5,601	-24.6%	1,175	-15.5%
Jan-2017	5,152	-27.3%	1,126	-17.8%
Feb-2017	4,965	-28.3%	1,114	-19.2%
Mar-2017	5,068	-29.8%	1,117	-24.7%
<b>Apr-2017</b>	<b>5,275</b>	<b>-31.7%</b>	<b>1,127</b>	<b>-27.3%</b>
12-Month Avg	6,785	-25.2%	1,378	-18.0%

## Historical NH Inventory of Homes for Sale by Month



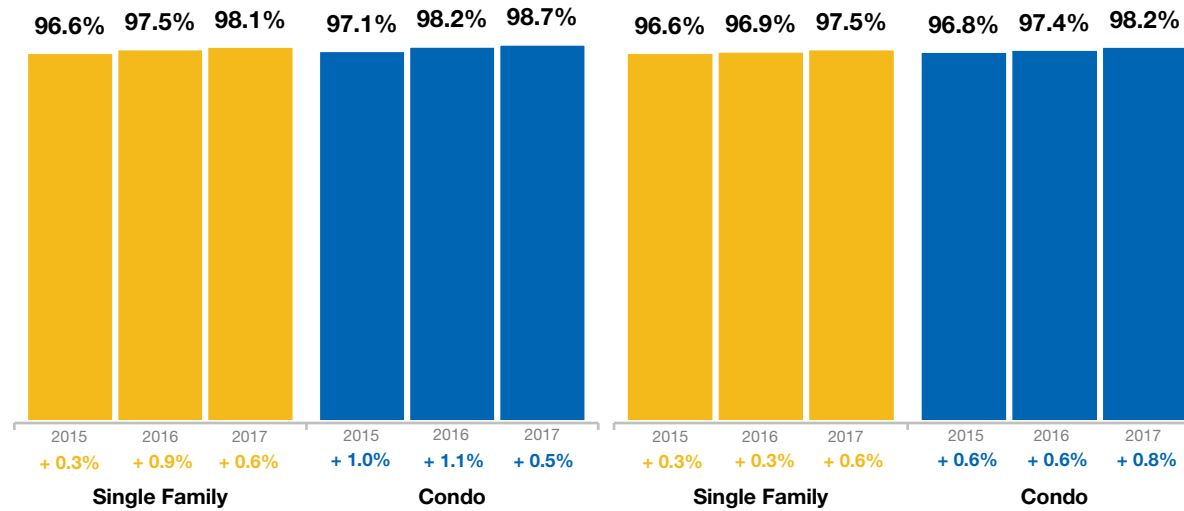
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## April

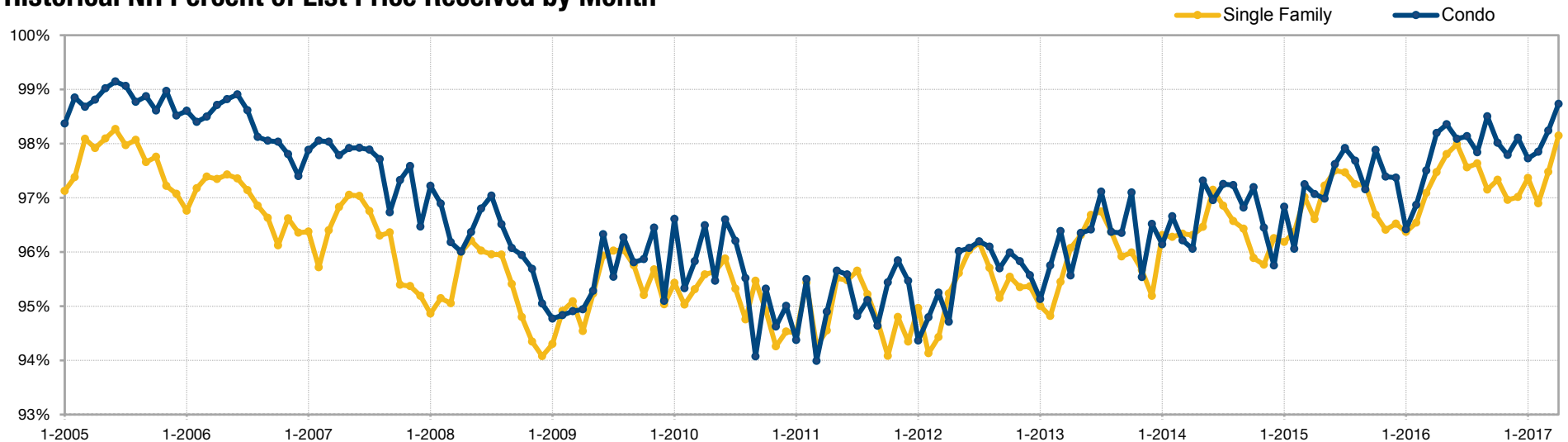
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	97.8%	+0.6%	98.4%	+1.4%
Jun-2016	98.0%	+0.5%	98.1%	+0.5%
Jul-2016	97.6%	+0.1%	98.1%	+0.2%
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.2%	0.0%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	97.0%	+0.6%	97.8%	+0.4%
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
Jan-2017	97.4%	+1.0%	97.7%	+1.3%
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
<b>Apr-2017</b>	<b>98.1%</b>	<b>+0.6%</b>	<b>98.7%</b>	<b>+0.5%</b>
12-Month Avg*	97.5%	+0.4%	98.1%	+0.6%

\* Pct. of List Price Received for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



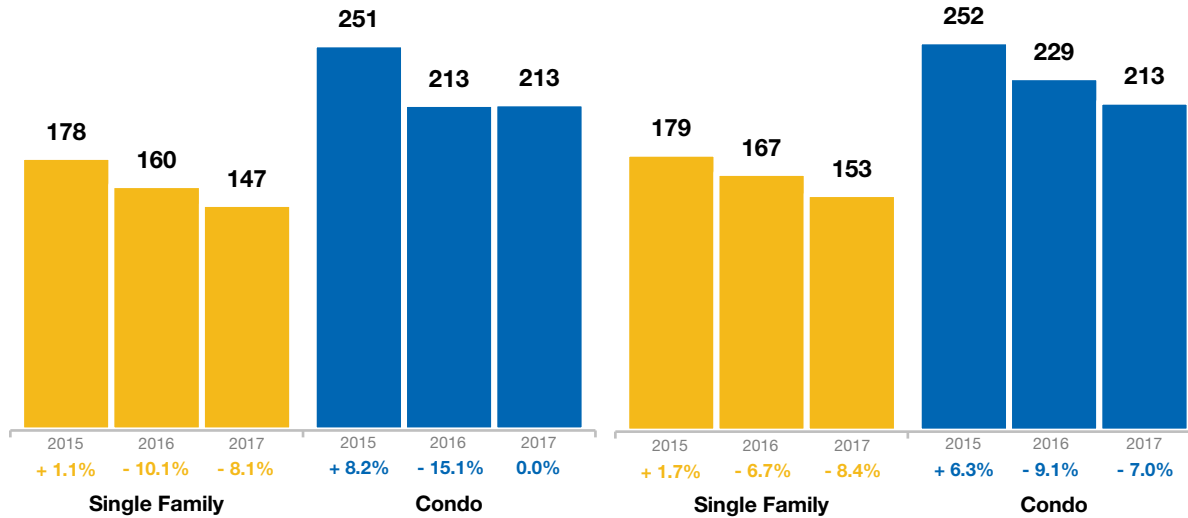
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## April

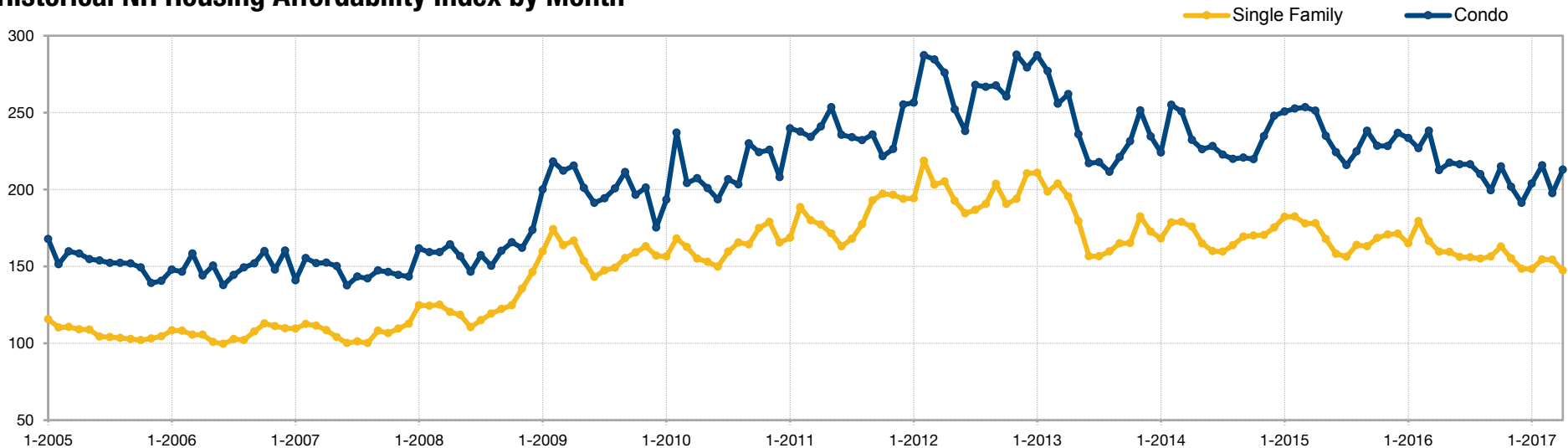
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2016	159	-5.4%	217	-7.7%
Jun-2016	156	-1.3%	216	-3.6%
Jul-2016	156	0.0%	216	0.0%
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	155	-9.4%	202	-11.4%
Dec-2016	148	-13.5%	191	-19.4%
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	154	-14.0%	216	-4.8%
Mar-2017	154	-7.8%	198	-16.8%
<b>Apr-2017</b>	<b>147</b>	<b>-8.1%</b>	<b>213</b>	<b>0.0%</b>
12-Month Avg*	154	-11.4%	166	-6.8%

\* Affordability Index for all properties from May 2016 through April 2017. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	4-2016	4-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		1,727	<b>1,529</b>	- 11.5%	5,517	<b>5,339</b>	- 3.2%
<b>Median Sales Price</b>		\$225,000	<b>\$237,250</b>	+ 5.4%	\$215,000	<b>\$228,875</b>	+ 6.5%
<b>\$ Volume of Closed Sales (in millions)</b>		\$438.2	<b>\$406.6</b>	- 7.2%	\$1,353.3	<b>\$1,404.7</b>	+ 3.8%
<b>Days on Market</b>		92	<b>75</b>	- 18.5%	96	<b>84</b>	- 12.5%
<b>Pending Sales</b>		2,389	<b>2,421</b>	+ 1.3%	7,389	<b>7,456</b>	+ 0.9%
<b>Months Supply</b>		5.0	<b>3.4</b>	- 32.0%	--	--	--
<b>New Listings</b>		3,603	<b>3,075</b>	- 14.7%	10,499	<b>9,192</b>	- 12.4%
<b>Homes for Sale</b>		9,601	<b>6,609</b>	- 31.2%	--	--	--
<b>Pct. of List Price Received</b>		97.4%	<b>98.1%</b>	+ 0.7%	96.8%	<b>97.4%</b>	+ 0.6%
<b>Affordability Index</b>		175	<b>162</b>	- 7.5%	183	<b>167</b>	- 8.4%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -
<b>Belknap</b>	82	67	- 18.3%	\$205,000	\$219,000	+ 6.8%	\$27.4	\$17.5	- 36.1%	122	107	- 12.3%	121	122	+ 0.8%
Belknap Year-to-Date	262	251	- 4.2%	\$200,000	\$202,000	+ 1.0%	\$78.8	\$72.0	- 8.6%	117	111	- 5.1%	349	344	- 1.4%
<b>Carroll</b>	78	79	+ 1.3%	\$198,250	\$236,500	+ 19.3%	\$26.8	\$25.8	- 3.7%	157	142	- 9.6%	81	90	+ 11.1%
Carroll Year-to-Date	253	257	+ 1.6%	\$205,000	\$215,000	+ 4.9%	\$77.5	\$78.7	+ 1.5%	160	144	- 10.0%	296	316	+ 6.8%
<b>Cheshire</b>	68	54	- 20.6%	\$174,995	\$189,500	+ 8.3%	\$12.6	\$11.4	- 9.5%	167	93	- 44.3%	93	105	+ 12.9%
Cheshire Year-to-Date	215	210	- 2.3%	\$162,100	\$176,000	+ 8.6%	\$39.4	\$39.7	+ 0.8%	151	106	- 29.8%	287	299	+ 4.2%
<b>Coos</b>	38	39	+ 2.6%	\$70,000	\$89,000	+ 27.1%	\$3.9	\$4.1	+ 5.1%	157	207	+ 31.8%	45	36	- 20.0%
Coos Year-to-Date	120	121	+ 0.8%	\$77,500	\$95,000	+ 22.6%	\$11.6	\$14.1	+ 21.6%	158	186	+ 17.7%	147	130	- 11.6%
<b>Grafton</b>	71	62	- 12.7%	\$220,000	\$207,500	- 5.7%	\$18.8	\$14.4	- 23.4%	142	135	- 4.9%	132	116	- 12.1%
Grafton Year-to-Date	234	243	+ 3.8%	\$180,500	\$192,000	+ 6.4%	\$55.5	\$57.9	+ 4.3%	135	117	- 13.3%	355	370	+ 4.2%
<b>Hillsborough</b>	361	315	- 12.7%	\$253,000	\$274,800	+ 8.6%	\$98.1	\$97.0	- 1.1%	63	48	- 23.8%	489	471	- 3.7%
Hillsborough Year-to-Date	1,134	1,025	- 9.6%	\$247,000	\$270,000	+ 9.3%	\$305.3	\$304.5	- 0.3%	72	62	- 13.9%	1,522	1,481	- 2.7%
<b>Merrimack</b>	128	134	+ 4.7%	\$212,000	\$237,500	+ 12.0%	\$28.4	\$33.8	+ 19.0%	109	75	- 31.2%	203	215	+ 5.9%
Merrimack Year-to-Date	420	468	+ 11.4%	\$210,000	\$229,900	+ 9.5%	\$95.4	\$115.6	+ 21.2%	101	83	- 17.8%	604	658	+ 8.9%
<b>Rockingham</b>	298	234	- 21.5%	\$312,550	\$335,000	+ 7.2%	\$103.5	\$89.2	- 13.8%	71	54	- 23.9%	427	441	+ 3.3%
Rockingham Year-to-Date	971	815	- 16.1%	\$305,000	\$333,000	+ 9.2%	\$336.4	\$324.0	- 3.7%	80	69	- 13.8%	1,334	1,261	- 5.5%
<b>Strafford</b>	114	104	- 8.8%	\$227,500	\$236,750	+ 4.1%	\$29.1	\$26.0	- 10.7%	79	57	- 27.8%	173	187	+ 8.1%
Strafford Year-to-Date	386	366	- 5.2%	\$210,000	\$225,000	+ 7.1%	\$89.5	\$89.3	- 0.2%	101	68	- 32.7%	517	557	+ 7.7%
<b>Sullivan</b>	46	41	- 10.9%	\$169,050	\$200,000	+ 18.3%	\$9.3	\$11.4	+ 22.6%	160	131	- 18.1%	63	57	- 9.5%
Sullivan Year-to-Date	133	132	- 0.8%	\$146,000	\$165,000	+ 13.0%	\$28.2	\$26.7	- 5.3%	144	137	- 4.9%	191	181	- 5.2%
<b>Entire State</b>	1,284	1,129	- 12.1%	\$246,250	\$260,000	+ 5.6%	\$357.8	\$330.8	- 7.5%	96	79	- 17.7%	1,827	1,840	+ 0.7%
Entire State Year-to-Date	4,128	3,888	- 5.8%	\$235,550	\$250,000	+ 6.1%	\$1,117.5	\$1,122.5	+ 0.4%	100	87	- 13.0%	5,602	5,597	- 0.1%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -	4-2016	4-2017	+ / -
<b>Belknap</b>	22	26	+ 18.2%	\$119,500	\$145,000	+ 21.3%	\$2.9	\$5.2	+ 79.3%	72	73	+ 1.4%	26	24	- 7.7%
Belknap Year-to-Date	73	70	- 4.1%	\$132,000	\$168,250	+ 27.5%	\$12.1	\$14.8	+ 22.3%	107	106	- 0.9%	89	86	- 3.4%
<b>Carroll</b>	22	17	- 22.7%	\$172,450	\$206,900	+ 20.0%	\$4.3	\$4.0	- 7.0%	117	140	+ 19.7%	16	19	+ 18.8%
Carroll Year-to-Date	68	55	- 19.1%	\$168,450	\$168,000	- 0.3%	\$12.1	\$10.8	- 10.7%	134	118	- 11.9%	74	73	- 1.4%
<b>Cheshire</b>	1	2	+ 100.0%	\$111,000	\$193,188	+ 74.0%	\$0.1	\$0.4	+ 300.0%	22	78	+ 254.5%	5	6	+ 20.0%
Cheshire Year-to-Date	5	16	+ 220.0%	\$110,000	\$148,500	+ 35.0%	\$0.6	\$2.9	+ 383.3%	67	121	+ 80.6%	16	18	+ 12.5%
<b>Coos</b>	7	5	- 28.6%	\$349,000	\$395,000	+ 13.2%	\$2.2	\$1.7	- 22.7%	191	109	- 42.9%	8	8	0.0%
Coos Year-to-Date	7	5	- 28.6%	\$349,000	\$395,000	+ 13.2%	\$2.2	\$1.7	- 22.7%	191	109	- 42.9%	8	8	0.0%
<b>Grafton</b>	36	38	+ 5.6%	\$188,000	\$158,700	- 15.6%	\$7.4	\$6.6	- 10.8%	152	121	- 20.4%	35	39	+ 11.4%
Grafton Year-to-Date	104	130	+ 25.0%	\$146,500	\$146,000	- 0.3%	\$17.9	\$22.1	+ 23.5%	169	140	- 17.2%	120	183	+ 52.5%
<b>Hillsborough</b>	129	108	- 16.3%	\$185,000	\$178,250	- 3.6%	\$27.3	\$20.7	- 24.2%	44	38	- 13.6%	142	166	+ 16.9%
Hillsborough Year-to-Date	357	396	+ 10.9%	\$175,000	\$179,050	+ 2.3%	\$71.5	\$79.7	+ 11.5%	55	49	- 10.9%	467	510	+ 9.2%
<b>Merrimack</b>	23	27	+ 17.4%	\$152,000	\$129,900	- 14.5%	\$3.7	\$3.9	+ 5.4%	94	36	- 61.7%	36	34	- 5.6%
Merrimack Year-to-Date	77	94	+ 22.1%	\$145,000	\$161,500	+ 11.4%	\$11.5	\$16.5	+ 43.5%	105	80	- 23.8%	101	109	+ 7.9%
<b>Rockingham</b>	105	99	- 5.7%	\$217,000	\$251,000	+ 15.7%	\$26.2	\$27.2	+ 3.8%	68	70	+ 2.9%	164	169	+ 3.0%
Rockingham Year-to-Date	356	369	+ 3.7%	\$201,729	\$245,000	+ 21.5%	\$84.9	\$108.4	+ 27.7%	65	68	+ 4.6%	481	479	- 0.4%
<b>Strafford</b>	15	17	+ 13.3%	\$144,000	\$147,900	+ 2.7%	\$2.3	\$2.7	+ 17.4%	74	45	- 39.2%	25	18	- 28.0%
Strafford Year-to-Date	41	50	+ 22.0%	\$144,000	\$150,000	+ 4.2%	\$6.4	\$8.5	+ 32.8%	67	65	- 3.0%	64	63	- 1.6%
<b>Sullivan</b>	2	1	- 50.0%	\$110,000	\$199,900	+ 81.7%	\$0.2	\$0.2	0.0%	229	6	- 97.4%	2	1	- 50.0%
Sullivan Year-to-Date	8	4	- 50.0%	\$110,000	\$87,750	- 20.2%	\$1.0	\$0.5	- 50.0%	229	270	+ 17.9%	7	5	- 28.6%
<b>Entire State</b>	358	337	- 5.9%	\$185,000	\$180,000	- 2.7%	\$75.6	\$71.5	- 5.4%	75	65	- 13.3%	452	478	+ 5.8%
Entire State Year-to-Date	1,096	1,189	+ 8.5%	\$172,000	\$180,125	+ 4.7%	\$220.2	\$265.8	+ 20.7%	83	76	- 8.4%	1,427	1,534	+ 7.5%