



# NH Monthly Indicators

## July 2017

How long can the residential real estate market go on like this? We are about two years into a national trend of dropping housing supply and increasing median sales prices. There are some regional variations to the story, but the shift to a predominantly seller's market is mostly complete. Multiple-offer situations over asking price are commonplace in many communities, and good homes are routinely off the market after a single day. It is evident that a favorable economy keeps hungry buyers in the chase.

New Listings were up 2.4 percent for single family homes and 8.1 percent for condo properties. Pending Sales increased 14.4 percent for single family homes and 42.4 percent for condo properties.

The Median Sales Price was up 5.3 percent to \$269,950 for single family homes and 6.7 percent to \$196,855 for condo properties. Months Supply of Inventory decreased 23.7 percent for single family units and 31.1 percent for condo units.

Although the unemployment rate remains unchanged at its favorable national 4.3 percent rate, wage growth has not been rising at the steady clip that would be expected in an improving economy. Sales activity manages to keep churning along despite looming shortages in new construction. Lower price ranges are starting to feel the effects of the supply and demand gap, as first-time buyers scramble to get offers in at an increasing pace.

## Monthly Snapshot

<b>- 1.7%</b>	<b>+ 5.3%</b>	<b>+ 1.8%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	<b>2</b>
Condo Activity Overview	<b>3</b>
Closed Sales	<b>4</b>
Median Sales Price	<b>5</b>
Dollar Volume of Closed Sales (in millions)	<b>6</b>
Days on Market Until Sale	<b>7</b>
Pending Sales	<b>8</b>
Months Supply of Inventory	<b>9</b>
New Listings	<b>10</b>
Inventory of Homes for Sale	<b>11</b>
Percent of List Price Received	<b>12</b>
Housing Affordability Index	<b>13</b>
All Properties Activity Overview	<b>14</b>
Single Family Residential Activity by County	<b>15</b>
Condo Activity by County	<b>16</b>



# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2016	7-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		1,858	1,826	- 1.7%	9,695	9,505	- 2.0%
<b>Median Sales Price</b>		\$256,250	\$269,950	+ 5.3%	\$245,300	\$265,000	+ 8.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$556.5	\$566.4	+ 1.8%	\$2,751.9	\$2,887.9	+ 4.9%
<b>Days on Market</b>		69	51	- 26.1%	84	72	- 14.3%
<b>Pending Sales</b>		1,663	1,902	+ 14.4%	11,028	11,366	+ 3.1%
<b>Months Supply</b>		5.9	4.5	- 23.7%	--	--	--
<b>New Listings</b>		2,264	2,318	+ 2.4%	16,093	15,410	- 4.2%
<b>Homes for Sale</b>		8,528	6,644	- 22.1%	--	--	--
<b>Pct. of List Price Received</b>		97.6%	98.7%	+ 1.1%	97.4%	98.1%	+ 0.7%
<b>Affordability Index</b>		156	143	- 8.3%	163	146	- 10.4%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



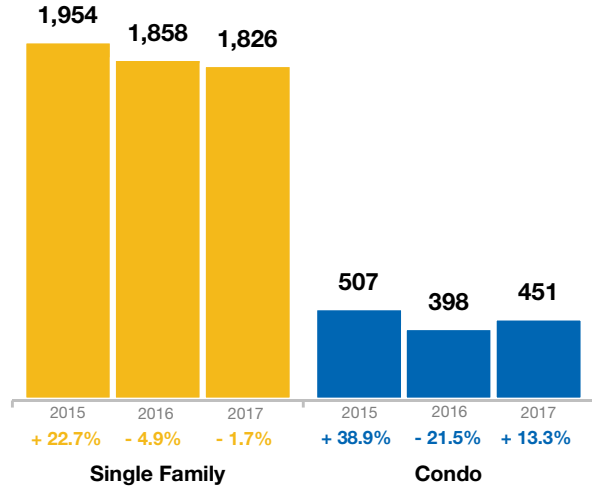
Key Metrics	Historical Sparkbars	7-2016	7-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		398	<b>451</b>	+ 13.3%	2,406	<b>2,635</b>	+ 9.5%
<b>Median Sales Price</b>		\$184,500	<b>\$196,855</b>	+ 6.7%	\$179,900	<b>\$187,500</b>	+ 4.2%
<b>\$ Volume of Closed Sales (in millions)</b>		\$86.1	<b>\$99.1</b>	+ 15.1%	\$498.6	<b>\$585.8</b>	+ 17.5%
<b>Days on Market</b>		59	<b>52</b>	- 11.9%	70	<b>65</b>	- 7.1%
<b>Pending Sales</b>		368	<b>524</b>	+ 42.4%	2,726	<b>3,019</b>	+ 10.7%
<b>Months Supply</b>		4.5	<b>3.1</b>	- 31.1%	--	--	--
<b>New Listings</b>		493	<b>533</b>	+ 8.1%	3,728	<b>3,623</b>	- 2.8%
<b>Homes for Sale</b>		1,657	<b>1,227</b>	- 26.0%	--	--	--
<b>Pct. of List Price Received</b>		98.1%	<b>98.9%</b>	+ 0.8%	97.8%	<b>98.5%</b>	+ 0.7%
<b>Affordability Index</b>		216	<b>197</b>	- 8.8%	222	<b>207</b>	- 6.8%

# NH Closed Sales

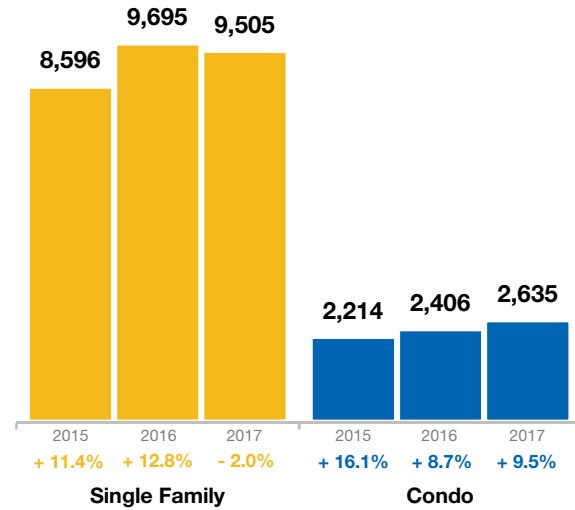
A count of the actual sales that closed in a given month.



## July

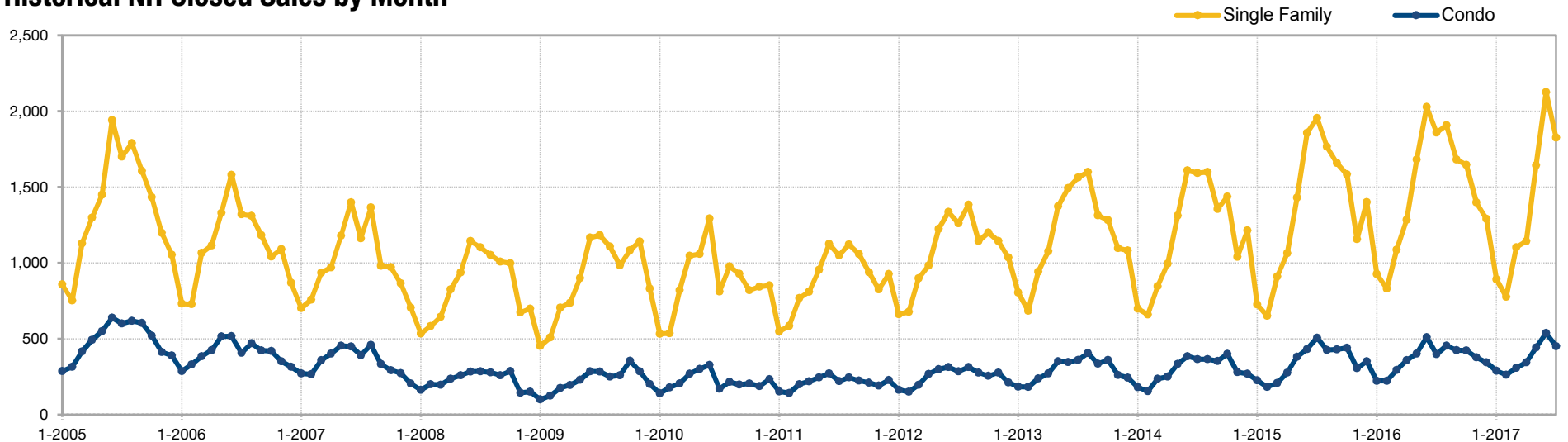


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	1,908	+8.0%	454	+6.6%
Sep-2016	1,681	+1.4%	424	-1.4%
Oct-2016	1,647	+4.0%	423	-4.1%
Nov-2016	1,398	+20.9%	378	+23.1%
Dec-2016	1,291	-7.8%	345	-1.7%
Jan-2017	891	-3.9%	289	+30.2%
Feb-2017	776	-6.6%	262	+18.0%
Mar-2017	1,102	+1.4%	308	+4.8%
Apr-2017	1,142	-11.1%	344	-3.9%
May-2017	1,643	-2.3%	443	+10.2%
Jun-2017	2,125	+4.8%	538	+5.5%
<b>Jul-2017</b>	<b>1,826</b>	<b>-1.7%</b>	<b>451</b>	<b>+13.3%</b>
12-Month Avg	1,453	+1.0%	388	+6.8%

## Historical NH Closed Sales by Month

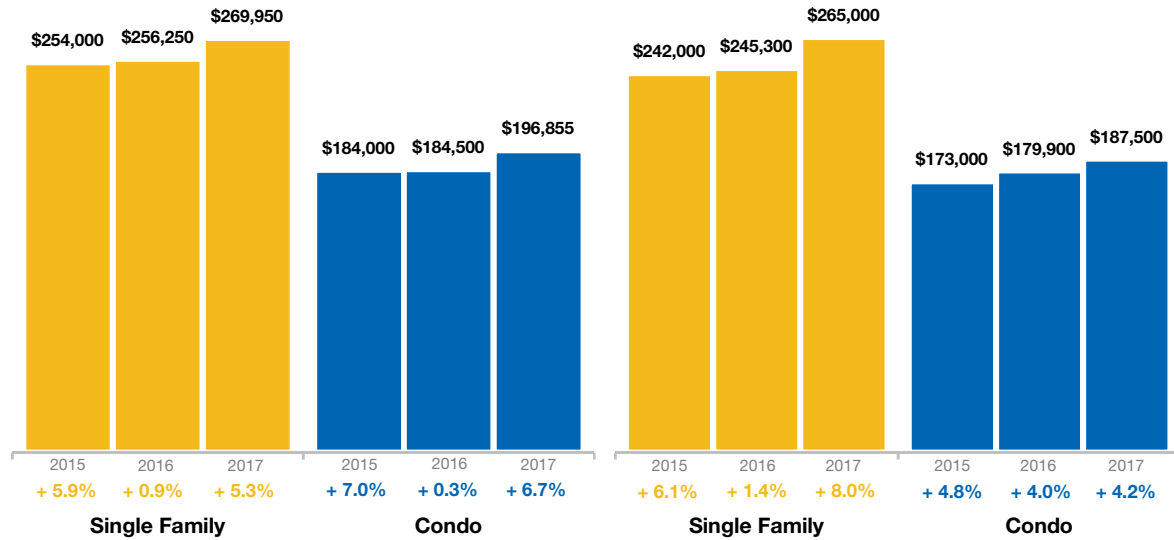


# NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## July

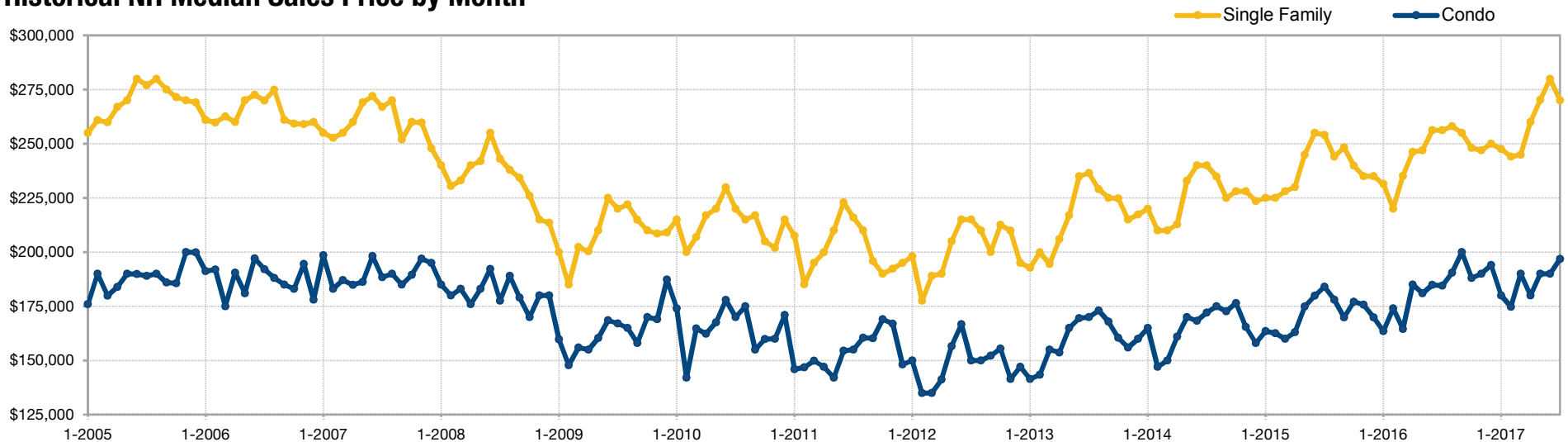


## Year to Date

Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	\$258,000	+5.7%	\$190,500	+7.0%
Sep-2016	\$255,000	+2.7%	\$200,000	+17.7%
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$247,000	+5.1%	\$190,000	+8.1%
Dec-2016	\$250,000	+6.4%	\$194,000	+14.2%
Jan-2017	\$247,500	+6.9%	\$179,950	+10.1%
Feb-2017	\$244,000	+10.9%	\$174,750	+0.5%
Mar-2017	\$244,900	+4.2%	\$190,000	+15.5%
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,250	+9.5%	\$190,000	+5.0%
Jun-2017	\$279,900	+9.3%	\$190,000	+2.8%
<b>Jul-2017</b>	<b>\$269,950</b>	<b>+5.3%</b>	<b>\$196,855</b>	<b>+6.7%</b>
12-Month Avg*	\$260,000	+6.2%	\$190,000	+8.0%

\* Median Sales Price for all properties from August 2016 through July 2017. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month



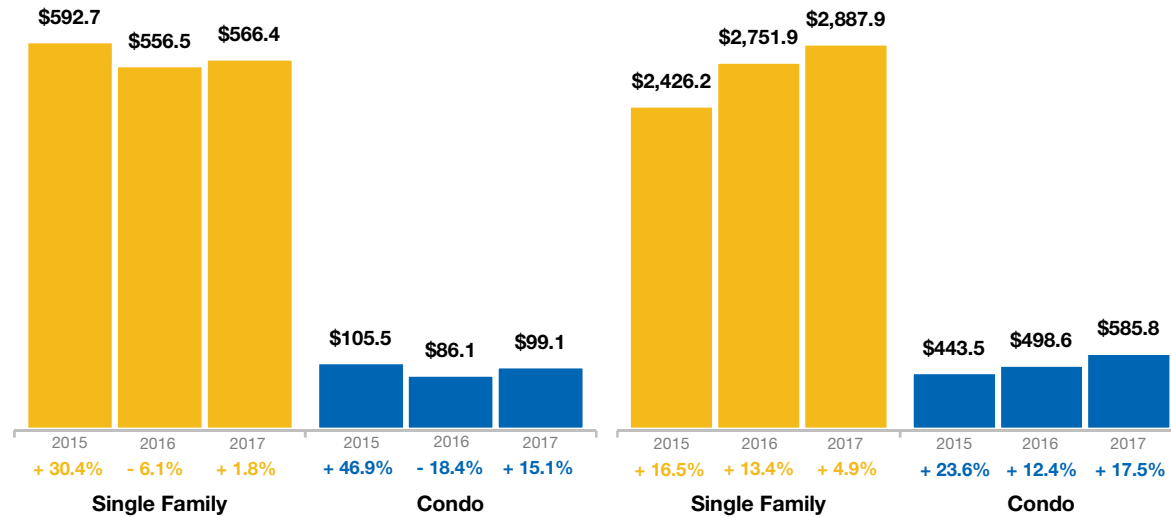
# NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



## July

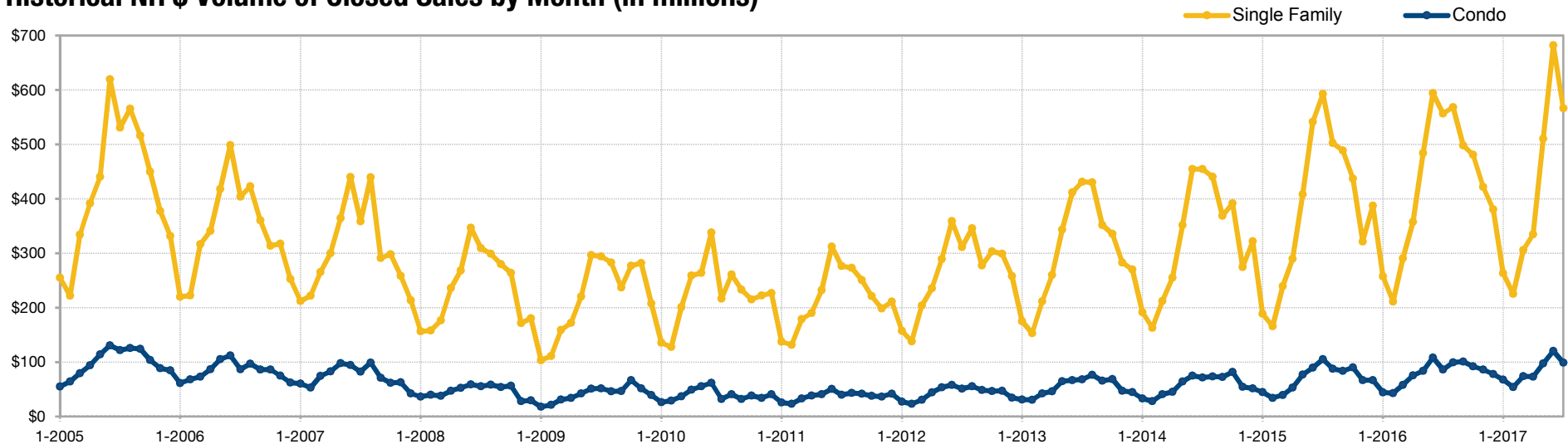
## Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	\$568.4	+13.2%	\$99.7	+13.7%
Sep-2016	\$497.8	+1.9%	\$100.7	+20.2%
Oct-2016	\$481.1	+10.0%	\$91.9	+1.9%
Nov-2016	\$422.0	+31.4%	\$86.5	+29.3%
Dec-2016	\$380.5	-1.8%	\$78.1	+16.9%
Jan-2017	\$263.5	+2.3%	\$67.6	+52.9%
Feb-2017	\$225.3	+6.6%	\$54.1	+26.7%
Mar-2017	\$305.8	+5.1%	\$74.2	+28.4%
Apr-2017	\$334.4	-6.5%	\$72.9	-3.6%
May-2017	\$510.4	+5.5%	\$97.4	+16.1%
Jun-2017	\$682.0	+14.8%	\$120.4	+11.2%
<b>Jul-2017</b>	<b>\$566.4</b>	<b>+1.8%</b>	<b>\$99.1</b>	<b>+15.1%</b>
12-Month Avg*	\$436.5	+7.1%	\$86.9	+16.6%

\* \$ Volume of Closed Sales (in millions) for all properties from August 2016 through July 2017. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

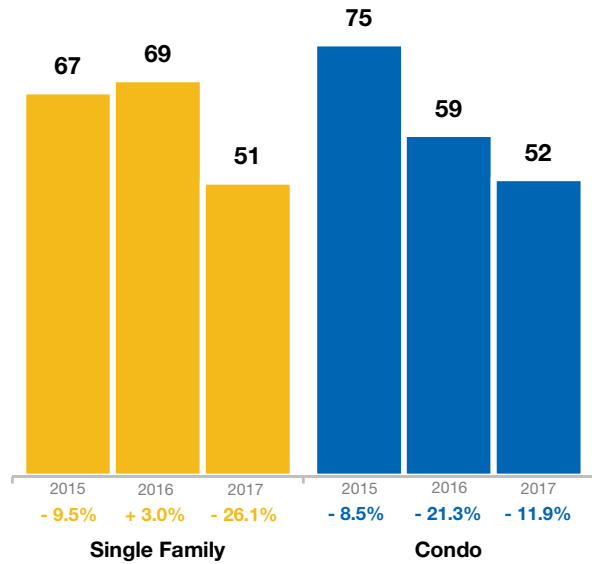


# NH Days on Market

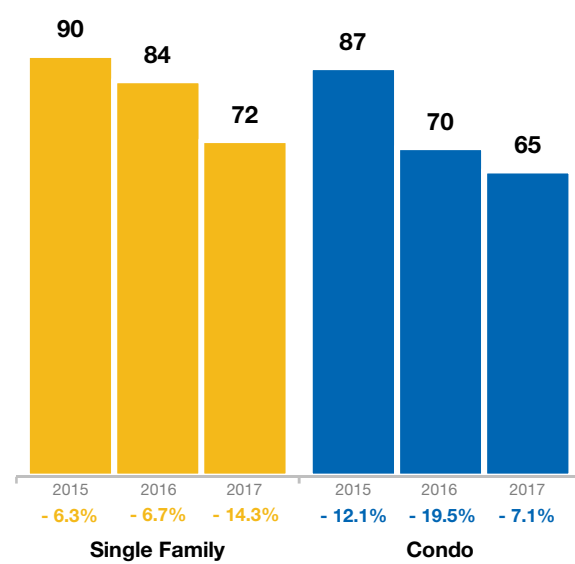
Average number of days between when a property is listed and when an offer is accepted in a given month.



## July



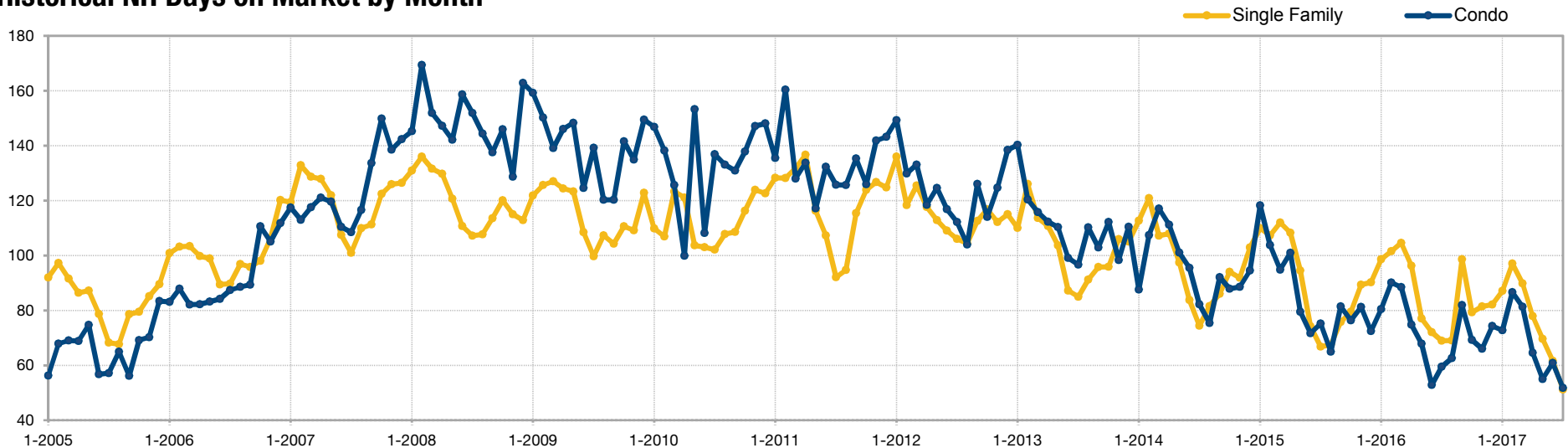
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	69	+3.0%	63	-3.1%
Sep-2016	99	+30.3%	82	+1.2%
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	81	-9.0%	66	-18.5%
Dec-2016	82	-8.9%	74	+2.8%
Jan-2017	87	-12.1%	73	-8.8%
Feb-2017	97	-4.9%	87	-3.3%
Mar-2017	90	-14.3%	81	-8.0%
Apr-2017	78	-18.8%	65	-13.3%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
<b>Jul-2017</b>	<b>51</b>	<b>-26.1%</b>	<b>52</b>	<b>-11.9%</b>
12-Month Avg*	76	-7.2%	68	-6.6%

\* Days on Market for all properties from August 2016 through July 2017. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

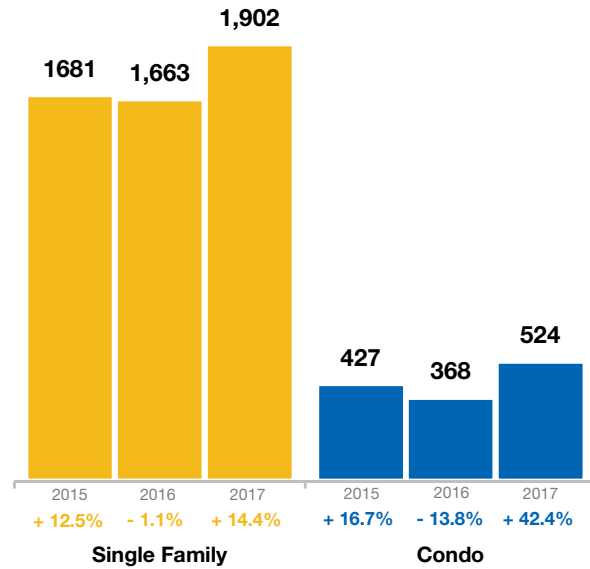


# NH Pending Sales

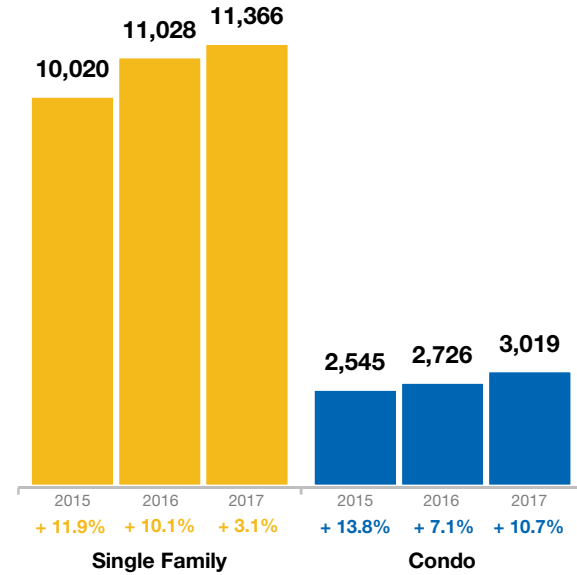
A count of the properties on which offers have been accepted in a given month.



## July

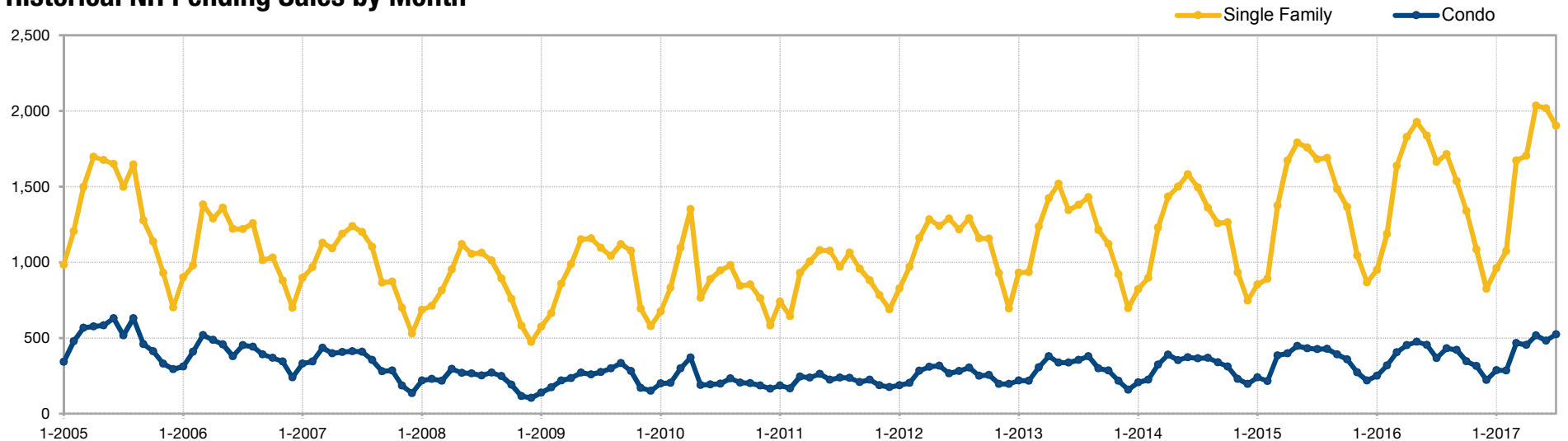


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	1,714	+1.4%	432	+0.9%
Sep-2016	1,537	+3.6%	421	+7.7%
Oct-2016	1,339	-2.0%	346	-3.6%
Nov-2016	1,086	+3.9%	315	+15.0%
Dec-2016	826	-4.7%	223	+1.4%
Jan-2017	961	+1.3%	287	+14.3%
Feb-2017	1,075	-9.5%	286	-10.1%
Mar-2017	1,673	+2.2%	467	+15.0%
Apr-2017	1,703	-6.8%	455	+0.7%
May-2017	2,035	+5.6%	518	+8.8%
Jun-2017	2,017	+9.8%	482	+5.9%
<b>Jul-2017</b>	<b>1,902</b>	<b>+14.4%</b>	<b>524</b>	<b>+42.4%</b>
12-Month Avg	1,489	+2.2%	396	+8.1%

## Historical NH Pending Sales by Month



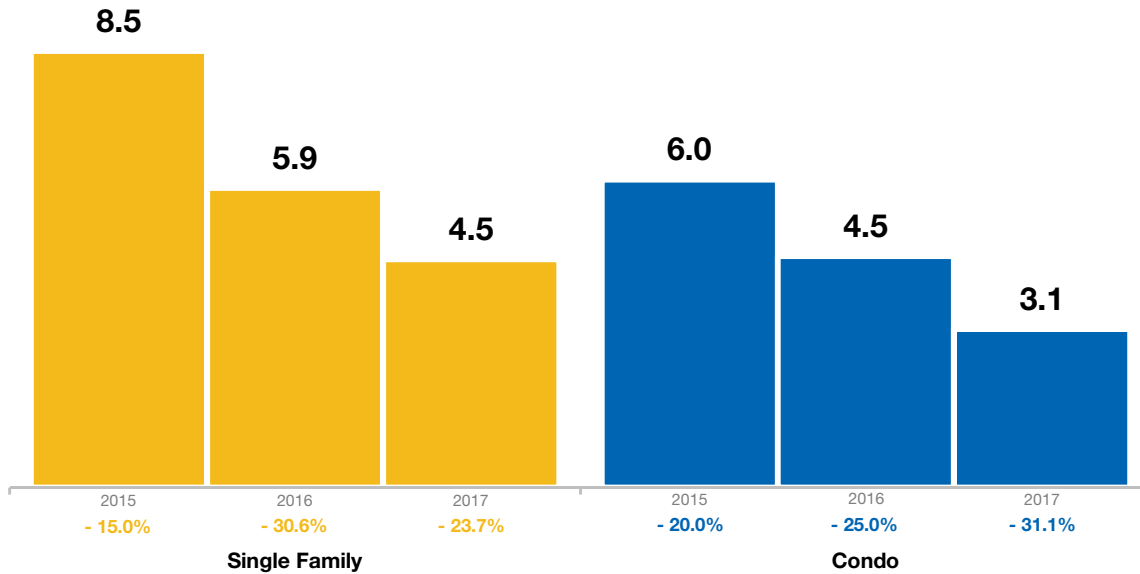


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



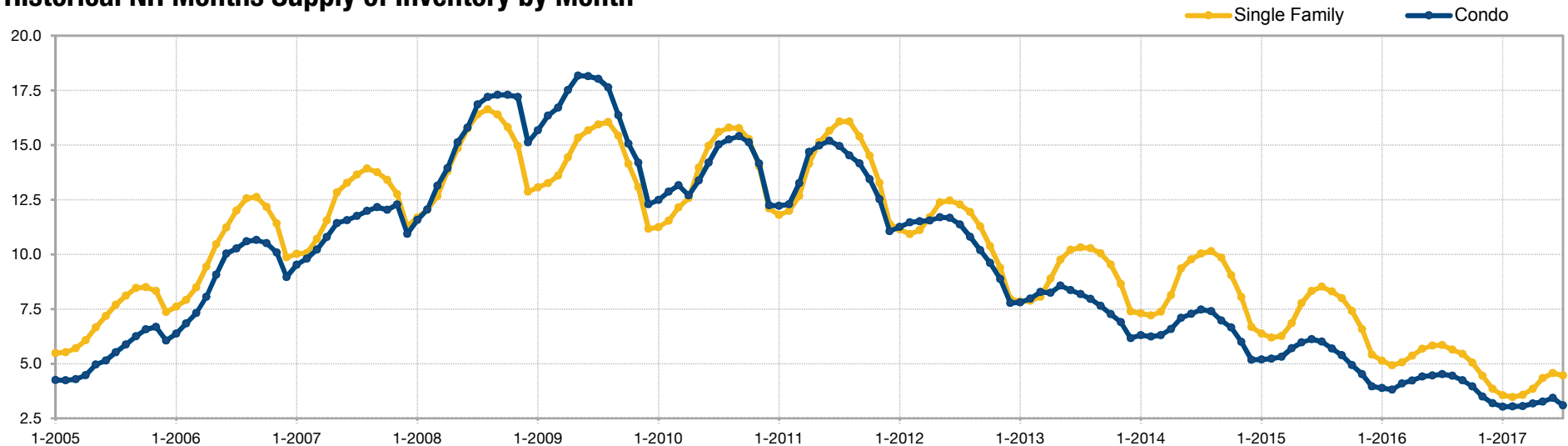
July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	5.7	-31.3%	4.4	-22.8%
Sep-2016	5.5	-31.3%	4.2	-22.2%
Oct-2016	5.0	-32.4%	4.0	-18.4%
Nov-2016	4.5	-31.8%	3.5	-22.2%
Dec-2016	3.9	-27.8%	3.2	-20.0%
Jan-2017	3.6	-29.4%	3.0	-23.1%
Feb-2017	3.5	-28.6%	3.0	-21.1%
Mar-2017	3.6	-29.4%	3.1	-24.4%
Apr-2017	3.9	-27.8%	3.2	-23.8%
May-2017	4.3	-24.6%	3.3	-25.0%
Jun-2017	4.6	-20.7%	3.4	-24.4%
<b>Jul-2017</b>	<b>4.5</b>	<b>-23.7%</b>	<b>3.1</b>	<b>-31.1%</b>
12-Month Avg*	4.4	-28.9%	3.5	-23.1%

\* Months Supply for all properties from August 2016 through July 2017. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

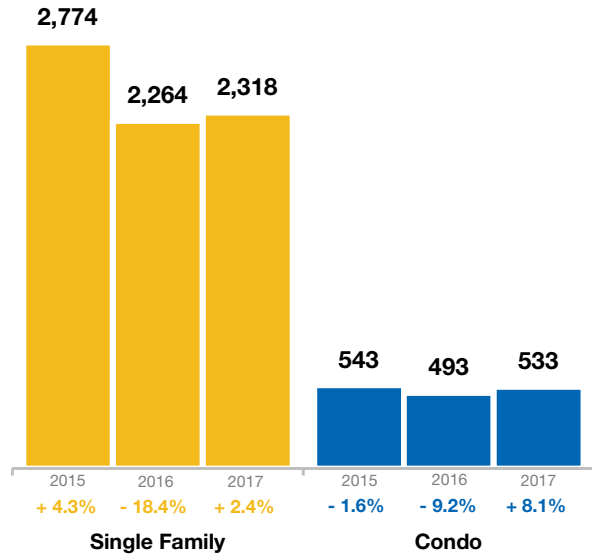


# NH New Listings

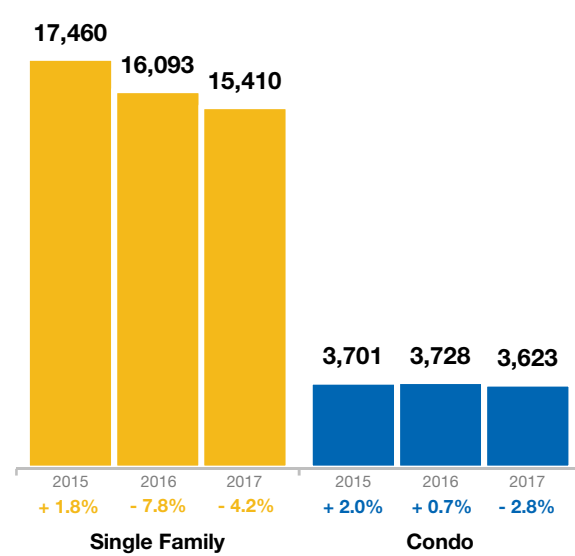
A count of the properties that have been newly listed on the market in a given month.



## July

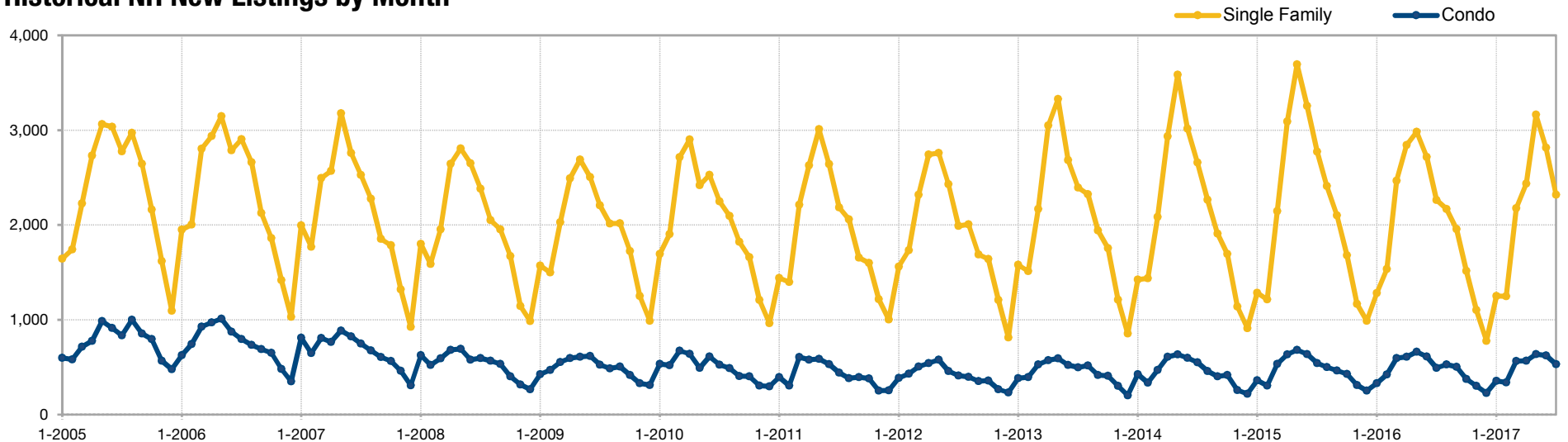


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	2,168	-10.1%	530	+6.0%
Sep-2016	1,957	-6.9%	504	+8.4%
Oct-2016	1,516	-9.8%	375	-12.8%
Nov-2016	1,103	-5.5%	302	-2.9%
Dec-2016	777	-21.4%	228	-9.5%
Jan-2017	1,251	-2.4%	355	+7.6%
Feb-2017	1,248	-18.7%	339	-19.9%
Mar-2017	2,177	-11.8%	565	-5.0%
Apr-2017	2,437	-14.3%	567	-6.9%
May-2017	3,165	+6.1%	639	-3.8%
Jun-2017	2,814	+3.5%	625	+1.8%
<b>Jul-2017</b>	<b>2,318</b>	<b>+2.4%</b>	<b>533</b>	<b>+8.1%</b>
12-Month Avg	2,037	-6.2%	474	-2.2%

## Historical NH New Listings by Month

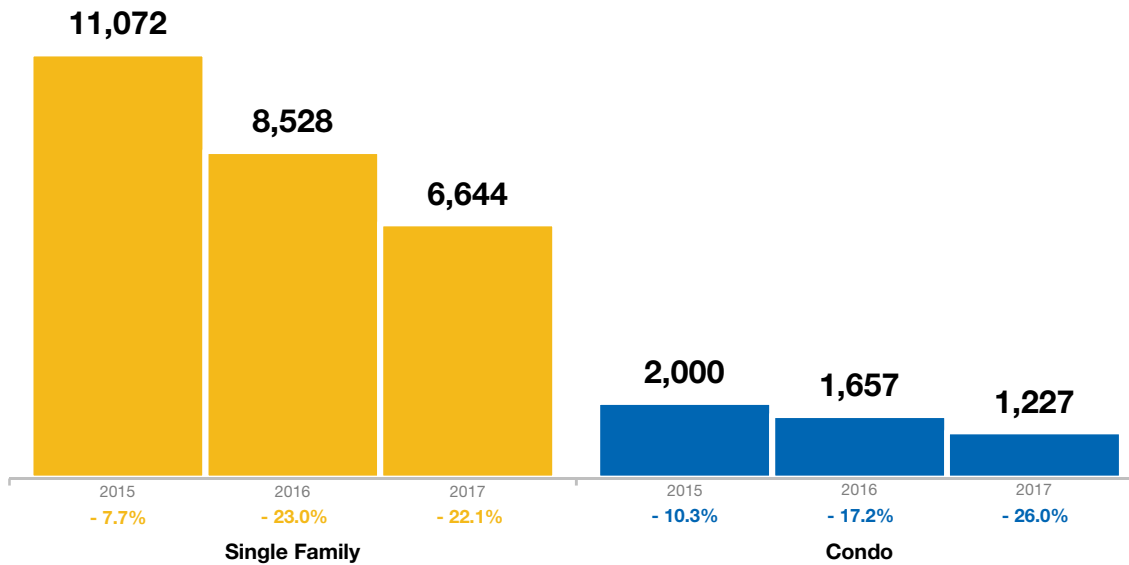


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

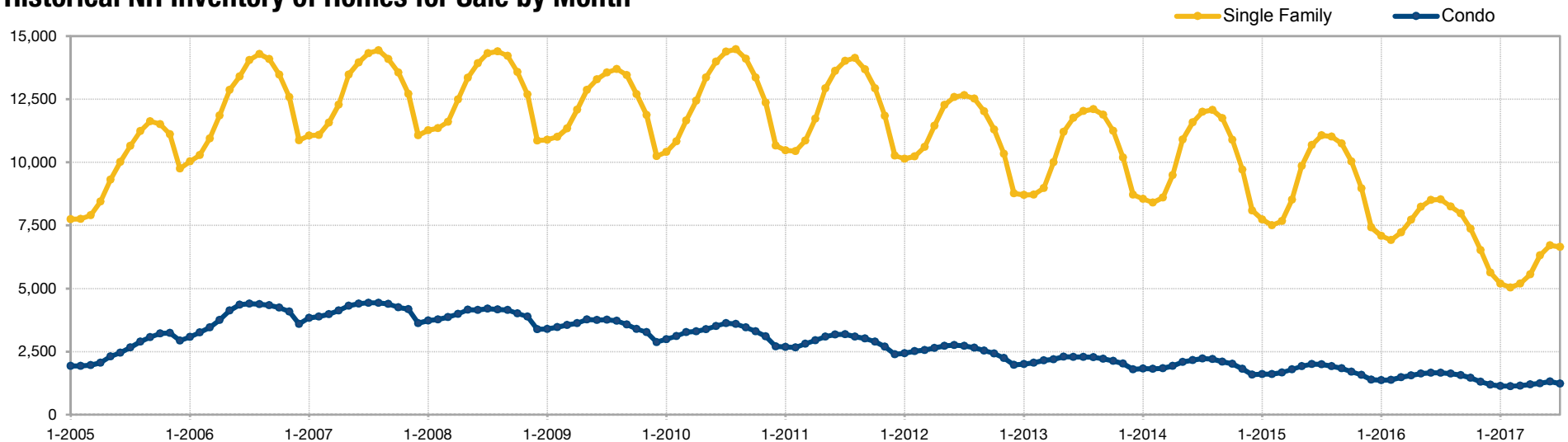


## July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	8,242	-25.2%	1,631	-15.1%
Sep-2016	7,979	-25.8%	1,566	-14.8%
Oct-2016	7,367	-26.6%	1,458	-14.5%
Nov-2016	6,520	-27.3%	1,300	-17.8%
Dec-2016	5,635	-24.1%	1,187	-14.6%
Jan-2017	5,195	-26.6%	1,139	-16.9%
Feb-2017	5,041	-27.1%	1,132	-17.9%
Mar-2017	5,194	-28.0%	1,152	-22.4%
Apr-2017	5,565	-28.0%	1,202	-22.5%
May-2017	6,312	-23.4%	1,246	-23.5%
Jun-2017	6,708	-21.1%	1,319	-20.4%
<b>Jul-2017</b>	<b>6,644</b>	<b>-22.1%</b>	<b>1,227</b>	<b>-26.0%</b>
12-Month Avg	6,367	-25.4%	1,297	-18.8%

## Historical NH Inventory of Homes for Sale by Month



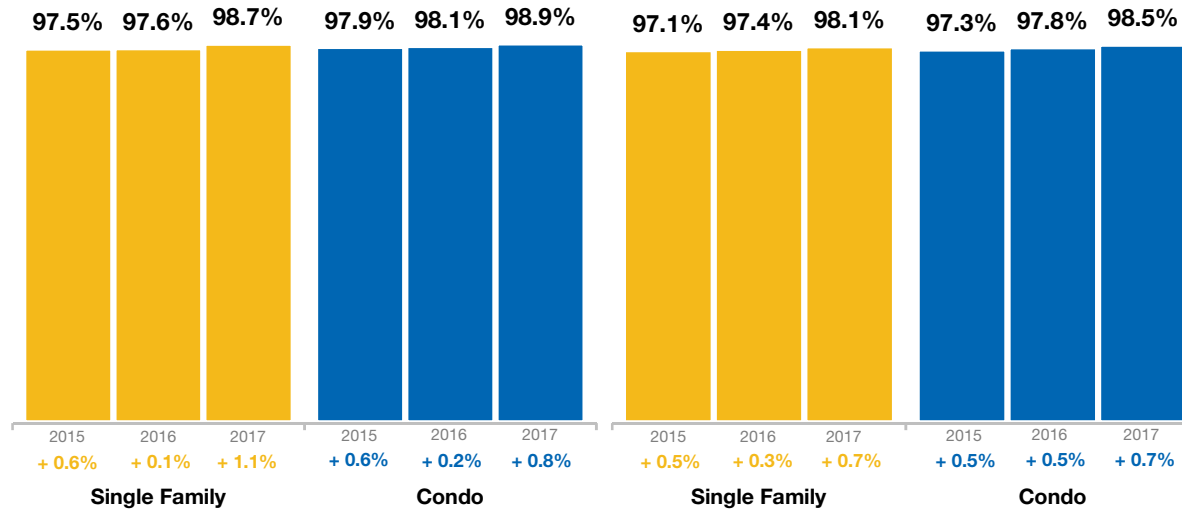
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## July

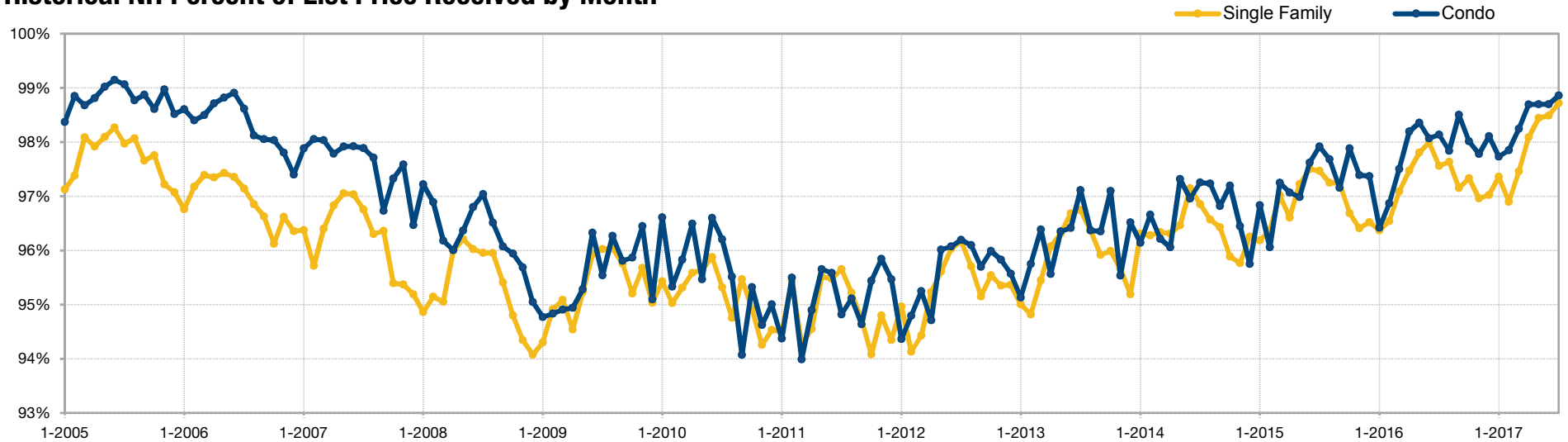
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	97.6%	+0.4%	97.8%	+0.1%
Sep-2016	97.2%	0.0%	98.5%	+1.3%
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	97.0%	+0.6%	97.8%	+0.4%
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
Jan-2017	97.4%	+1.0%	97.7%	+1.3%
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
<b>Jul-2017</b>	<b>98.7%</b>	<b>+1.1%</b>	<b>98.9%</b>	<b>+0.8%</b>
12-Month Avg*	97.7%	+0.6%	98.3%	+0.6%

\* Pct. of List Price Received for all properties from August 2016 through July 2017. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



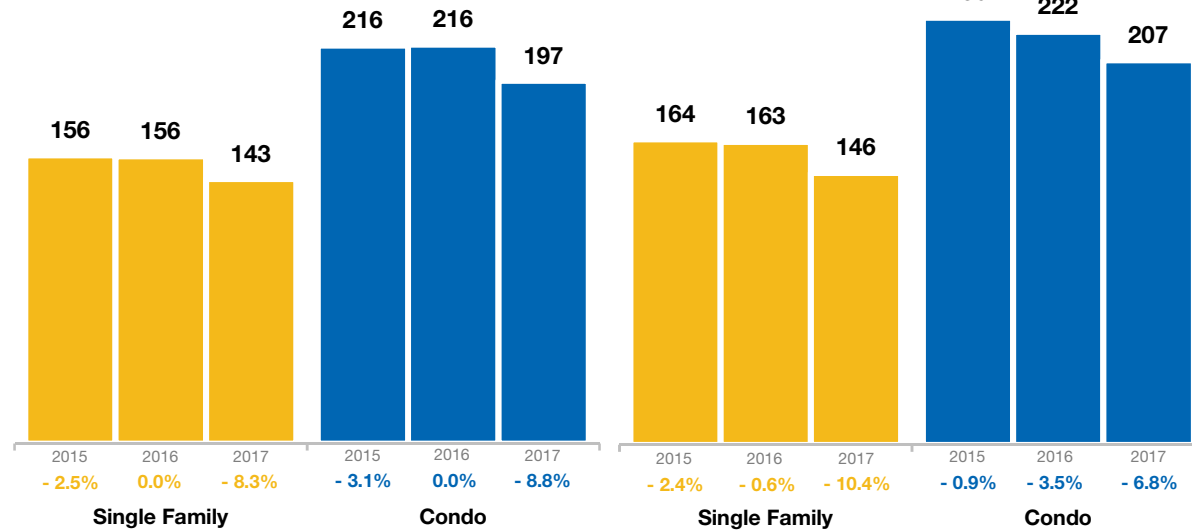
# NH Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



## July

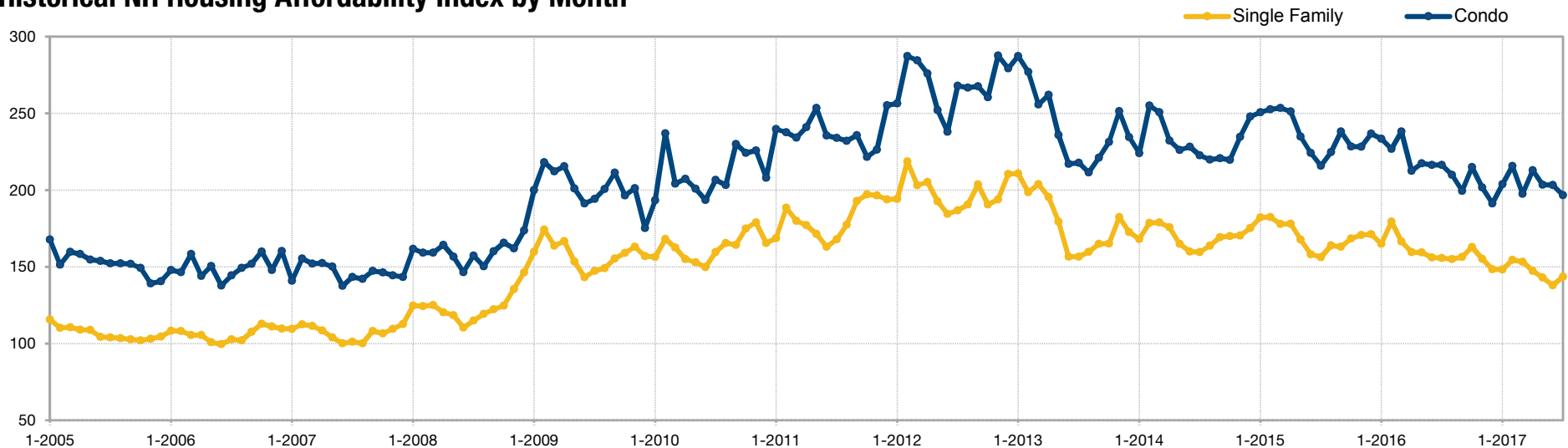
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2016	155	-5.5%	210	-6.7%
Sep-2016	156	-4.3%	199	-16.4%
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	155	-9.4%	202	-11.4%
Dec-2016	148	-13.5%	191	-19.4%
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	154	-14.0%	216	-4.8%
Mar-2017	153	-8.4%	198	-16.8%
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
<b>Jul-2017</b>	<b>143</b>	<b>-8.3%</b>	<b>197</b>	<b>-8.8%</b>
12-Month Avg*	150	-13.3%	165	-13.0%

\* Affordability Index for all properties from August 2016 through July 2017. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2016	7-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		2,351	<b>2,385</b>	+ 1.4%	12,712	<b>12,727</b>	+ 0.1%
<b>Median Sales Price</b>		\$238,240	<b>\$249,900</b>	+ 4.9%	\$226,000	<b>\$242,000</b>	+ 7.1%
<b>\$ Volume of Closed Sales (in millions)</b>		\$648.2	<b>\$673.2</b>	+ 3.9%	\$3,284.2	<b>\$3,511.3</b>	+ 6.9%
<b>Days on Market</b>		68	<b>51</b>	- 25.0%	82	<b>70</b>	- 14.6%
<b>Pending Sales</b>		2,141	<b>2,536</b>	+ 18.4%	14,430	<b>15,045</b>	+ 4.3%
<b>Months Supply</b>		5.5	<b>4.1</b>	- 25.5%	--	--	--
<b>New Listings</b>		2,877	<b>2,990</b>	+ 3.9%	20,620	<b>19,815</b>	- 3.9%
<b>Homes for Sale</b>		10,498	<b>8,133</b>	- 22.5%	--	--	--
<b>Pct. of List Price Received</b>		97.5%	<b>98.6%</b>	+ 1.1%	97.3%	<b>98.0%</b>	+ 0.7%
<b>Affordability Index</b>		168	<b>155</b>	- 7.5%	177	<b>160</b>	- 9.4%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2016	7-2017	+ / -	7-2016	7-2017	+ / -	7-2016	7-2017	+ / -	7-2016	7-2017	+ / -	7-2016	7-2017	+ / -
<b>Belknap</b>	109	116	+ 6.4%	\$230,000	\$211,500	- 8.0%	\$35.2	\$33.4	- 5.1%	87	60	- 31.0%	114	128	+ 12.3%
Belknap Year-to-Date	592	622	+ 5.1%	\$212,000	\$220,000	+ 3.8%	\$176.2	\$192.6	+ 9.3%	104	87	- 16.3%	679	733	+ 8.0%
<b>Carroll</b>	123	117	- 4.9%	\$227,500	\$249,000	+ 9.5%	\$38.1	\$36.6	- 3.9%	121	60	- 50.4%	135	161	+ 19.3%
Carroll Year-to-Date	573	592	+ 3.3%	\$212,000	\$229,000	+ 8.0%	\$172.2	\$187.3	+ 8.8%	144	112	- 22.2%	669	735	+ 9.9%
<b>Cheshire</b>	108	93	- 13.9%	\$176,000	\$185,000	+ 5.1%	\$21.7	\$20.4	- 6.0%	82	62	- 24.4%	75	107	+ 42.7%
Cheshire Year-to-Date	507	517	+ 2.0%	\$175,000	\$185,500	+ 6.0%	\$96.9	\$106.0	+ 9.4%	114	92	- 19.3%	549	607	+ 10.6%
<b>Coos</b>	36	42	+ 16.7%	\$82,500	\$118,500	+ 43.6%	\$3.3	\$4.9	+ 48.5%	165	146	- 11.5%	41	52	+ 26.8%
Coos Year-to-Date	237	236	- 0.4%	\$80,000	\$95,000	+ 18.8%	\$23.6	\$27.4	+ 16.1%	164	160	- 2.4%	262	291	+ 11.1%
<b>Grafton</b>	114	118	+ 3.5%	\$211,000	\$208,000	- 1.4%	\$35.2	\$32.8	- 6.8%	97	66	- 32.0%	122	124	+ 1.6%
Grafton Year-to-Date	604	603	- 0.2%	\$195,000	\$203,029	+ 4.1%	\$162.7	\$158.5	- 2.6%	114	110	- 3.5%	705	749	+ 6.2%
<b>Hillsborough</b>	503	482	- 4.2%	\$269,999	\$280,000	+ 3.7%	\$147.6	\$150.8	+ 2.2%	46	38	- 17.4%	420	461	+ 9.8%
Hillsborough Year-to-Date	2,616	2,507	- 4.2%	\$255,000	\$282,000	+ 10.6%	\$739.4	\$776.6	+ 5.0%	60	51	- 15.0%	2,989	2,934	- 1.8%
<b>Merrimack</b>	224	200	- 10.7%	\$239,900	\$245,000	+ 2.1%	\$61.0	\$55.3	- 9.3%	84	55	- 34.5%	175	199	+ 13.7%
Merrimack Year-to-Date	1,064	1,101	+ 3.5%	\$223,750	\$241,463	+ 7.9%	\$262.3	\$286.9	+ 9.4%	84	71	- 15.5%	1,196	1,283	+ 7.3%
<b>Rockingham</b>	428	402	- 6.1%	\$335,000	\$352,500	+ 5.2%	\$159.3	\$160.2	+ 0.6%	52	39	- 25.0%	379	435	+ 14.8%
Rockingham Year-to-Date	2,297	2,091	- 9.0%	\$324,900	\$348,000	+ 7.1%	\$835.6	\$837.3	+ 0.2%	65	54	- 16.9%	2,596	2,549	- 1.8%
<b>Strafford</b>	145	189	+ 30.3%	\$237,250	\$255,000	+ 7.5%	\$37.6	\$54.1	+ 43.9%	49	46	- 6.1%	139	175	+ 25.9%
Strafford Year-to-Date	887	917	+ 3.4%	\$225,500	\$239,900	+ 6.4%	\$216.6	\$241.9	+ 11.7%	78	55	- 29.5%	995	1,100	+ 10.6%
<b>Sullivan</b>	68	67	- 1.5%	\$169,250	\$169,000	- 0.1%	\$17.5	\$18.1	+ 3.4%	96	95	- 1.0%	63	60	- 4.8%
Sullivan Year-to-Date	318	319	+ 0.3%	\$159,000	\$169,000	+ 6.3%	\$66.6	\$73.5	+ 10.4%	139	124	- 10.8%	388	385	- 0.8%
<b>Entire State</b>	1,858	1,826	- 1.7%	\$256,250	\$269,950	+ 5.3%	\$556.5	\$566.4	+ 1.8%	69	51	- 26.1%	1,663	1,902	+ 14.4%
Entire State Year-to-Date	9,695	9,505	- 2.0%	\$245,300	\$265,000	+ 8.0%	\$2,751.9	\$2,887.9	+ 4.9%	84	72	- 14.3%	11,028	11,366	+ 3.1%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2016	7-2017	+ / -	7-2016	7-2017	+ / -	7-2016	7-2017	+ / -	7-2016	7-2017	+ / -	7-2016	7-2017	+ / -
<b>Belknap</b>	22	27	+ 22.7%	\$180,150	\$149,200	- 17.2%	\$4.6	\$4.6	0.0%	48	115	+ 139.6%	20	49	+ 145.0%
Belknap Year-to-Date	142	153	+ 7.7%	\$150,000	\$169,300	+ 12.9%	\$25.0	\$31.0	+ 24.0%	88	98	+ 11.4%	161	186	+ 15.5%
<b>Carroll</b>	16	25	+ 56.3%	\$152,075	\$150,000	- 1.4%	\$3.3	\$4.4	+ 33.3%	111	75	- 32.4%	15	34	+ 126.7%
Carroll Year-to-Date	124	128	+ 3.2%	\$166,000	\$170,000	+ 2.4%	\$23.7	\$25.6	+ 8.0%	120	100	- 16.7%	134	152	+ 13.4%
<b>Cheshire</b>	9	7	- 22.2%	\$127,000	\$143,900	+ 13.3%	\$1.1	\$1.2	+ 9.1%	43	96	+ 123.3%	3	4	+ 33.3%
Cheshire Year-to-Date	33	37	+ 12.1%	\$133,000	\$141,000	+ 6.0%	\$4.7	\$6.2	+ 31.9%	79	95	+ 20.3%	38	38	0.0%
<b>Coos</b>	10	9	- 10.0%	\$237,500	\$395,000	+ 66.3%	\$2.7	\$3.0	+ 11.1%	137	103	- 24.8%	13	17	+ 30.8%
Coos Year-to-Date	10	9	- 10.0%	\$237,500	\$395,000	+ 66.3%	\$2.7	\$3.0	+ 11.1%	137	103	- 24.8%	13	17	+ 30.8%
<b>Grafton</b>	36	29	- 19.4%	\$173,713	\$143,900	- 17.2%	\$6.8	\$5.7	- 16.2%	100	113	+ 13.0%	35	50	+ 42.9%
Grafton Year-to-Date	213	254	+ 19.2%	\$168,300	\$150,250	- 10.7%	\$39.3	\$45.3	+ 15.3%	144	134	- 6.9%	222	313	+ 41.0%
<b>Hillsborough</b>	136	168	+ 23.5%	\$179,950	\$200,000	+ 11.1%	\$27.1	\$36.7	+ 35.4%	37	32	- 13.5%	129	171	+ 32.6%
Hillsborough Year-to-Date	804	899	+ 11.8%	\$174,250	\$182,900	+ 5.0%	\$158.1	\$187.8	+ 18.8%	46	43	- 6.5%	923	1,021	+ 10.6%
<b>Merrimack</b>	20	37	+ 85.0%	\$150,000	\$190,000	+ 26.7%	\$3.2	\$7.0	+ 118.8%	40	33	- 17.5%	30	43	+ 43.3%
Merrimack Year-to-Date	152	206	+ 35.5%	\$154,750	\$162,450	+ 5.0%	\$24.8	\$35.8	+ 44.4%	79	69	- 12.7%	192	231	+ 20.3%
<b>Rockingham</b>	133	126	- 5.3%	\$230,425	\$239,900	+ 4.1%	\$35.4	\$34.0	- 4.0%	67	46	- 31.3%	114	136	+ 19.3%
Rockingham Year-to-Date	802	819	+ 2.1%	\$215,000	\$232,500	+ 8.1%	\$199.7	\$228.3	+ 14.3%	61	55	- 9.8%	900	904	+ 0.4%
<b>Strafford</b>	22	27	+ 22.7%	\$150,500	\$168,000	+ 11.6%	\$3.8	\$4.6	+ 21.1%	72	30	- 58.3%	16	24	+ 50.0%
Strafford Year-to-Date	110	117	+ 6.4%	\$147,500	\$161,000	+ 9.2%	\$18.0	\$20.3	+ 12.8%	66	47	- 28.8%	125	138	+ 10.4%
<b>Sullivan</b>	3	4	+ 33.3%	\$189,900	\$210,750	+ 11.0%	\$0.6	\$0.7	+ 16.7%	160	307	+ 91.9%	5	6	+ 20.0%
Sullivan Year-to-Date	16	13	- 18.8%	\$165,950	\$180,000	+ 8.5%	\$2.6	\$2.4	- 7.7%	160	202	+ 26.3%	18	19	+ 5.6%
<b>Entire State</b>	398	451	+ 13.3%	\$184,500	\$196,855	+ 6.7%	\$86.1	\$99.1	+ 15.1%	59	52	- 11.9%	368	524	+ 42.4%
Entire State Year-to-Date	2,406	2,635	+ 9.5%	\$179,900	\$187,500	+ 4.2%	\$498.6	\$585.8	+ 17.5%	70	65	- 7.1%	2,726	3,019	+ 10.7%