



# NH Monthly Indicators

## September 2017

Every market is unique, yet the national sentiment has given rise to the notion that housing markets are stalling. Although desirous buyers are out on an increasing number of showings, there remains a limited number of desirable listings. And although mortgage rates have remained enticingly low, home prices have reached unaffordable levels for many new entrants into the housing pool at exactly the same time that established owners are proving to be less interested in moving.

New Listings were down 2.7 percent for single family homes and 3.4 percent for condo properties. Pending Sales increased 15.9 percent for single family homes and 10.2 percent for condo properties.

The Median Sales Price was up 3.9 percent to \$265,000 for single family homes but decreased to \$199,900 for condo properties. Months Supply of Inventory decreased 21.8 percent for single family units and 28.6 percent for condo units.

Last year at this time, the national storyline was about how high demand was propping up sales and prices despite low inventory and months of supply. That has actually continued to be a familiar refrain for many months in 2017 and now for the past couple of years. But with the likes of Hurricanes Harvey and Irma, different employment outlooks, disparate incomes, varying new construction expectations and potential housing policy shifts, regional differences are becoming more prevalent and pronounced.

## Monthly Snapshot

<b>+ 1.0%</b>	<b>+ 3.9%</b>	<b>+ 4.1%</b>
One-Year Change in Single Family <b>Closed Sales</b>	One-Year Change in Single Family <b>Median Sales Price</b>	One-Year Change in Single Family <b>Sales Volume</b>

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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# NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2016	9-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		1,681	<b>1,697</b>	+ 1.0%	13,284	<b>13,241</b>	- 0.3%
<b>Median Sales Price</b>		\$255,000	<b>\$265,000</b>	+ 3.9%	\$249,899	<b>\$265,000</b>	+ 6.0%
<b>\$ Volume of Closed Sales (in millions)</b>		\$497.8	<b>\$518.0</b>	+ 4.1%	\$3,818.1	<b>\$4,052.4</b>	+ 6.1%
<b>Days on Market</b>		99	<b>62</b>	- 37.4%	84	<b>68</b>	- 19.0%
<b>Pending Sales</b>		1,536	<b>1,780</b>	+ 15.9%	14,277	<b>14,796</b>	+ 3.6%
<b>Months Supply</b>		5.5	<b>4.3</b>	- 21.8%	--	--	--
<b>New Listings</b>		1,957	<b>1,904</b>	- 2.7%	20,218	<b>19,670</b>	- 2.7%
<b>Homes for Sale</b>		7,981	<b>6,418</b>	- 19.6%	--	--	--
<b>Pct. of List Price Received</b>		97.2%	<b>97.8%</b>	+ 0.6%	97.4%	<b>98.1%</b>	+ 0.7%
<b>Affordability Index</b>		156	<b>147</b>	- 5.8%	160	<b>147</b>	- 8.1%

# NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



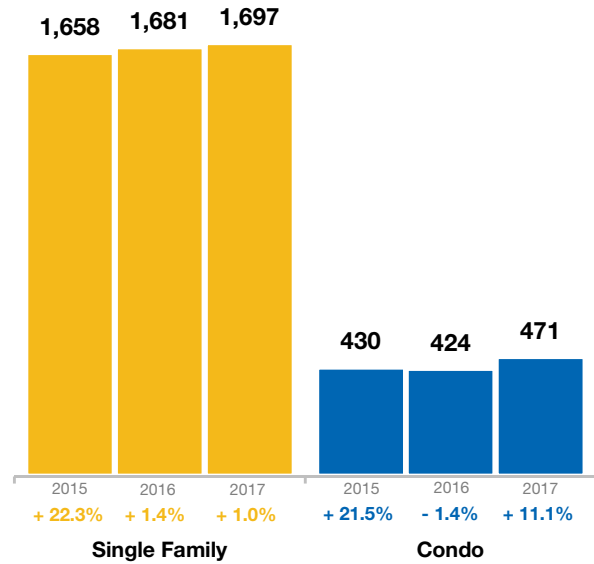
Key Metrics	Historical Sparkbars	9-2016	9-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		424	<b>471</b>	+ 11.1%	3,284	<b>3,609</b>	+ 9.9%
<b>Median Sales Price</b>		\$200,000	<b>\$199,900</b>	- 0.0%	\$184,000	<b>\$190,000</b>	+ 3.3%
<b>\$ Volume of Closed Sales (in millions)</b>		\$100.7	<b>\$110.6</b>	+ 9.8%	\$699.0	<b>\$813.8</b>	+ 16.4%
<b>Days on Market</b>		82	<b>62</b>	- 24.4%	71	<b>63</b>	- 11.3%
<b>Pending Sales</b>		421	<b>464</b>	+ 10.2%	3,578	<b>3,920</b>	+ 9.6%
<b>Months Supply</b>		4.2	<b>3.0</b>	- 28.6%	--	--	--
<b>New Listings</b>		504	<b>487</b>	- 3.4%	4,762	<b>4,695</b>	- 1.4%
<b>Homes for Sale</b>		1,566	<b>1,181</b>	- 24.6%	--	--	--
<b>Pct. of List Price Received</b>		98.5%	<b>98.9%</b>	+ 0.4%	97.9%	<b>98.5%</b>	+ 0.6%
<b>Affordability Index</b>		199	<b>195</b>	- 2.0%	217	<b>206</b>	- 5.1%

# NH Closed Sales

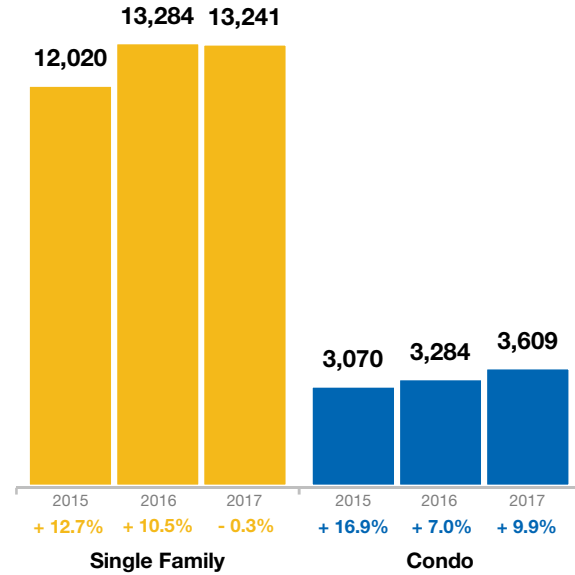
A count of the actual sales that closed in a given month.



## September

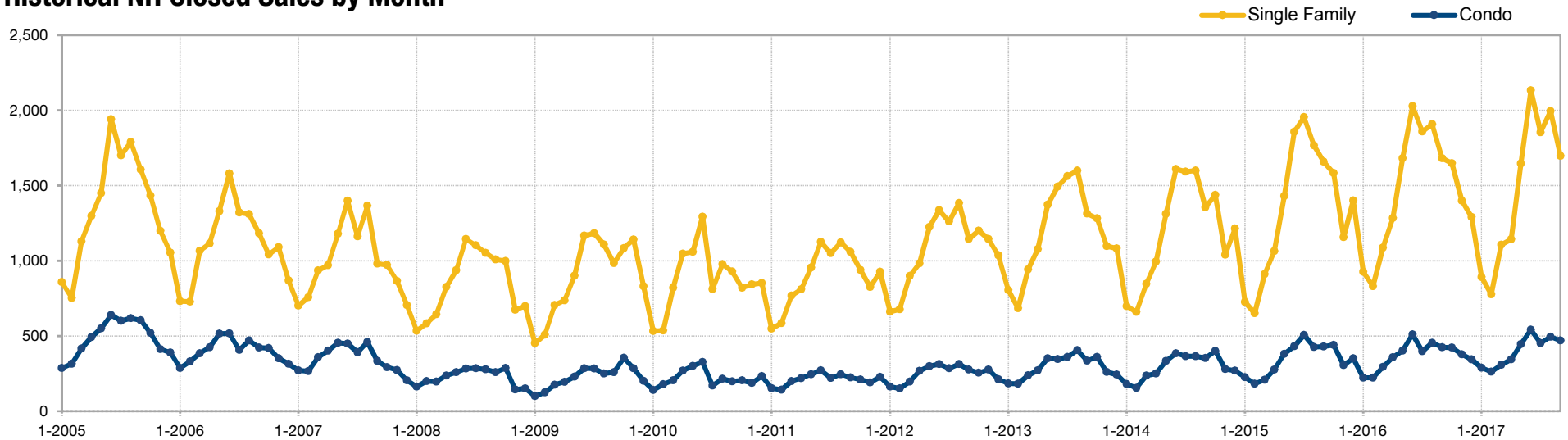


## Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	1,648	+4.1%	423	-4.1%
Nov-2016	1,398	+20.9%	378	+23.1%
Dec-2016	1,291	-7.8%	345	-1.7%
Jan-2017	892	-3.8%	289	+30.2%
Feb-2017	776	-6.6%	262	+18.0%
Mar-2017	1,106	+1.7%	308	+4.8%
Apr-2017	1,143	-11.0%	345	-3.6%
May-2017	1,646	-2.1%	445	+10.7%
Jun-2017	2,133	+5.2%	541	+6.1%
Jul-2017	1,853	-0.3%	453	+13.8%
Aug-2017	1,995	+4.6%	495	+9.0%
<b>Sep-2017</b>	<b>1,697</b>	<b>+1.0%</b>	<b>471</b>	<b>+11.1%</b>
12-Month Avg	1,465	+0.9%	396	+8.5%

## Historical NH Closed Sales by Month

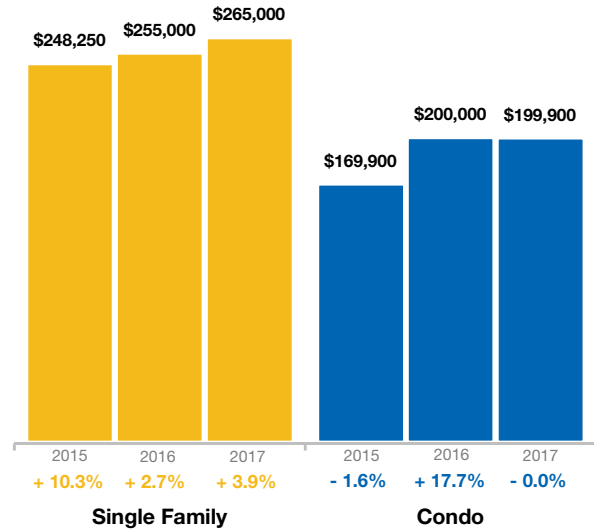


# NH Median Sales Price

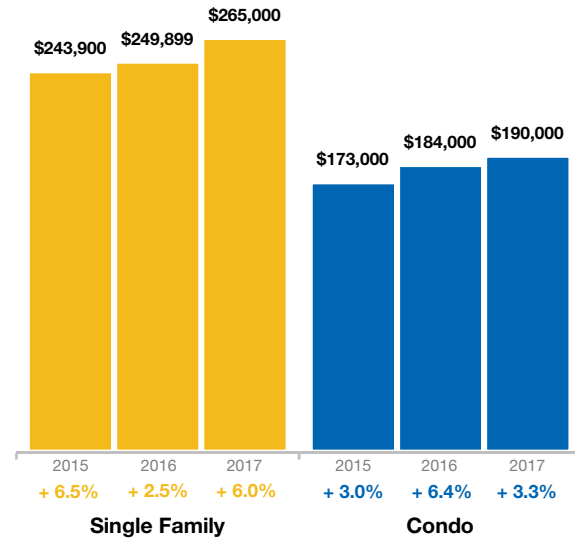
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## September



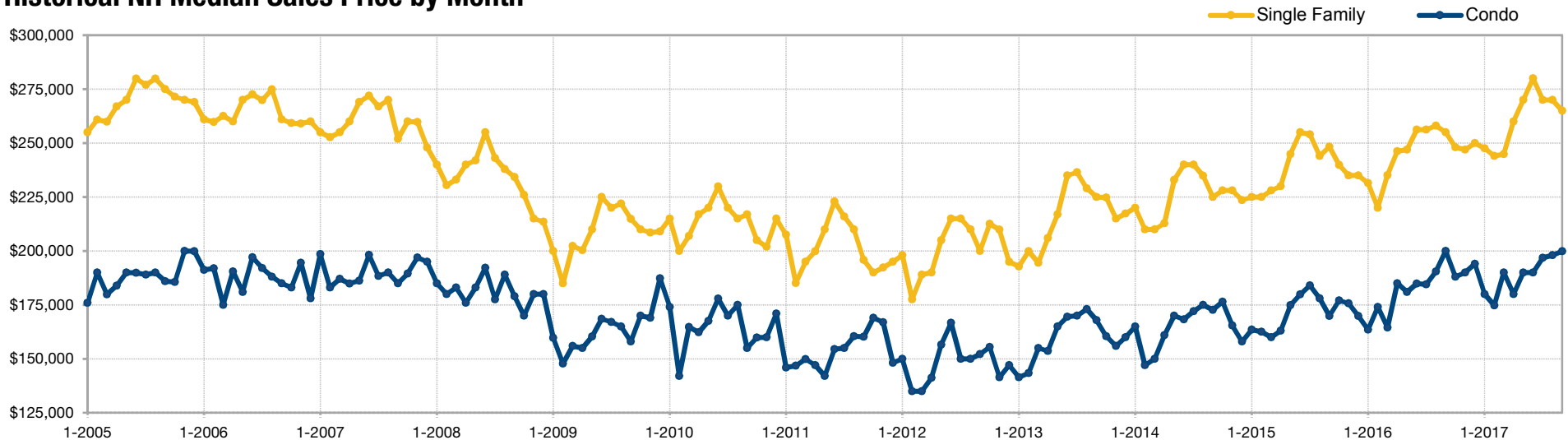
## Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	\$248,000	+3.4%	\$188,000	+6.2%
Nov-2016	\$247,000	+5.1%	\$190,000	+8.1%
Dec-2016	\$250,000	+6.4%	\$194,000	+14.2%
Jan-2017	\$247,500	+6.9%	\$179,950	+10.1%
Feb-2017	\$244,000	+10.9%	\$174,750	+0.5%
Mar-2017	\$244,900	+4.2%	\$190,000	+15.5%
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,000	+9.4%	\$190,000	+5.0%
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,855	+6.7%
Aug-2017	\$270,000	+4.7%	\$198,000	+3.9%
<b>Sep-2017</b>	<b>\$265,000</b>	<b>+3.9%</b>	<b>\$199,900</b>	<b>-0.0%</b>
12-Month Avg*	\$261,292	+6.3%	\$190,000	+5.6%

\* Median Sales Price for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

## Historical NH Median Sales Price by Month

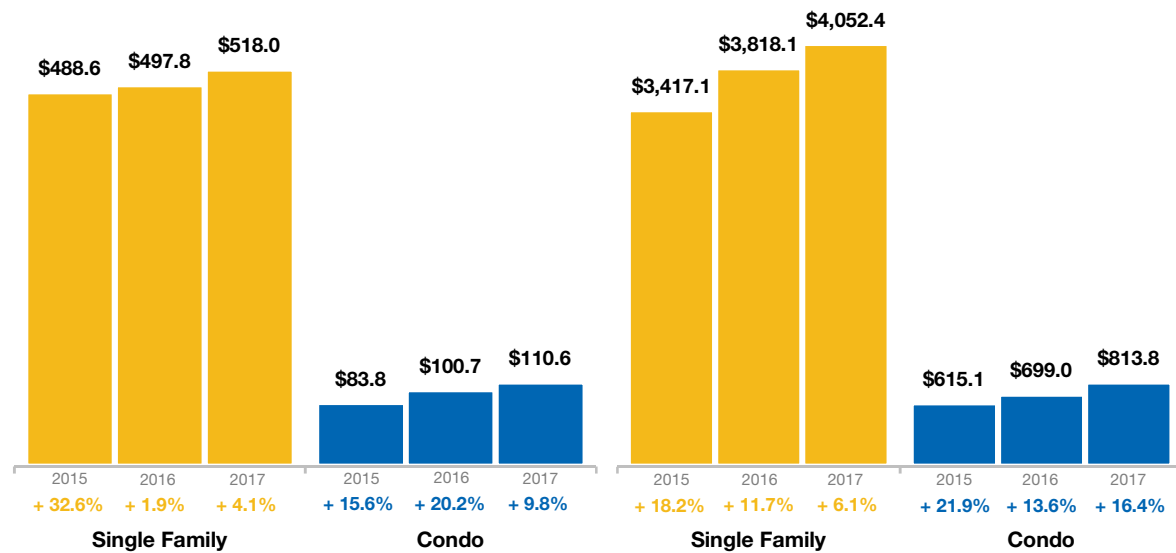


# NH \$ Volume of Closed Sales

The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



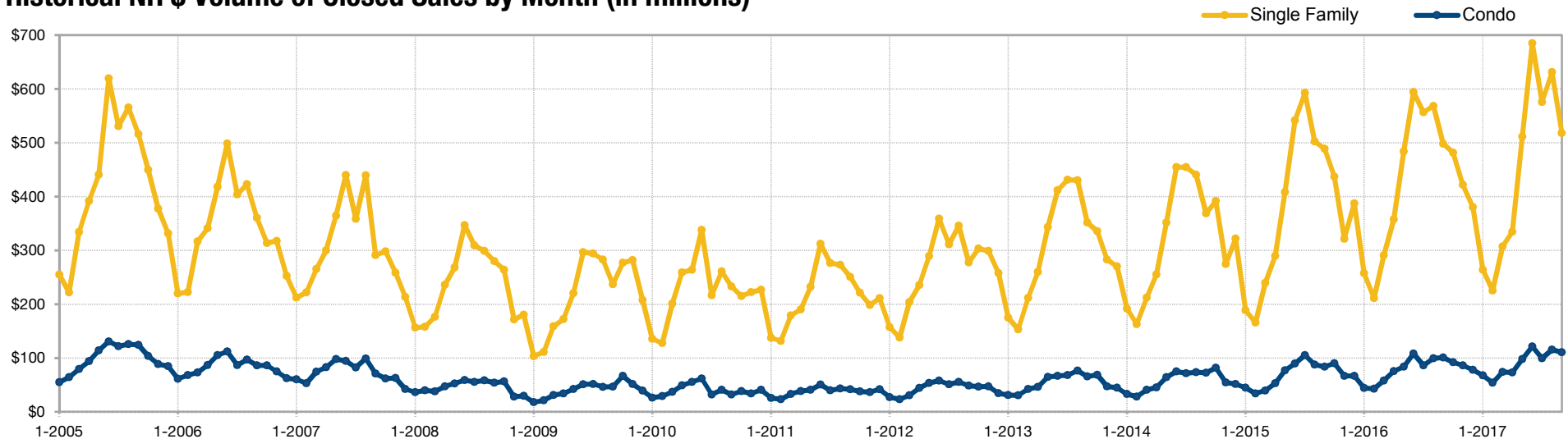
## September



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	\$481.5	+10.1%	\$91.9	+1.9%
Nov-2016	\$422.0	+31.4%	\$86.5	+29.3%
Dec-2016	\$380.5	-1.8%	\$78.1	+16.9%
Jan-2017	\$263.8	+2.4%	\$67.6	+52.9%
Feb-2017	\$225.3	+6.6%	\$54.1	+26.7%
Mar-2017	\$307.4	+5.7%	\$74.2	+28.4%
Apr-2017	\$334.6	-6.5%	\$73.1	-3.3%
May-2017	\$511.3	+5.7%	\$98.0	+16.8%
Jun-2017	\$685.0	+15.3%	\$121.2	+11.9%
Jul-2017	\$575.5	+3.4%	\$99.5	+15.6%
Aug-2017	\$631.4	+11.1%	\$115.4	+15.7%
<b>Sep-2017</b>	<b>\$518.0</b>	<b>+4.1%</b>	<b>\$110.6</b>	<b>+9.8%</b>
12-Month Avg*	\$444.7	+7.5%	\$89.2	+16.0%

\* \$ Volume of Closed Sales (in millions) for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

## Historical NH \$ Volume of Closed Sales by Month (in millions)

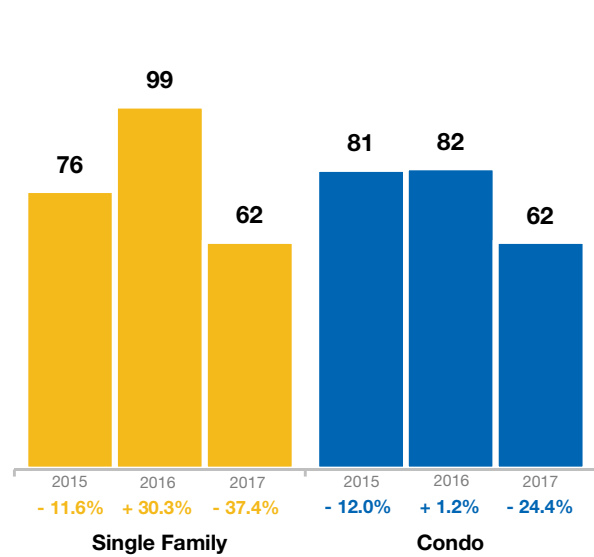


# NH Days on Market

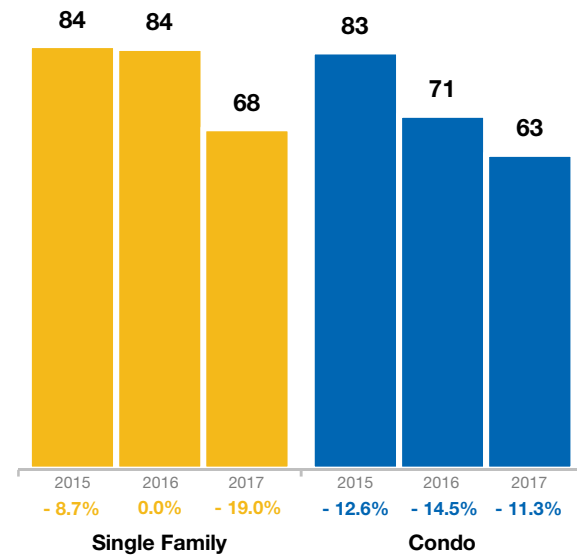
Average number of days between when a property is listed and when an offer is accepted in a given month.



## September



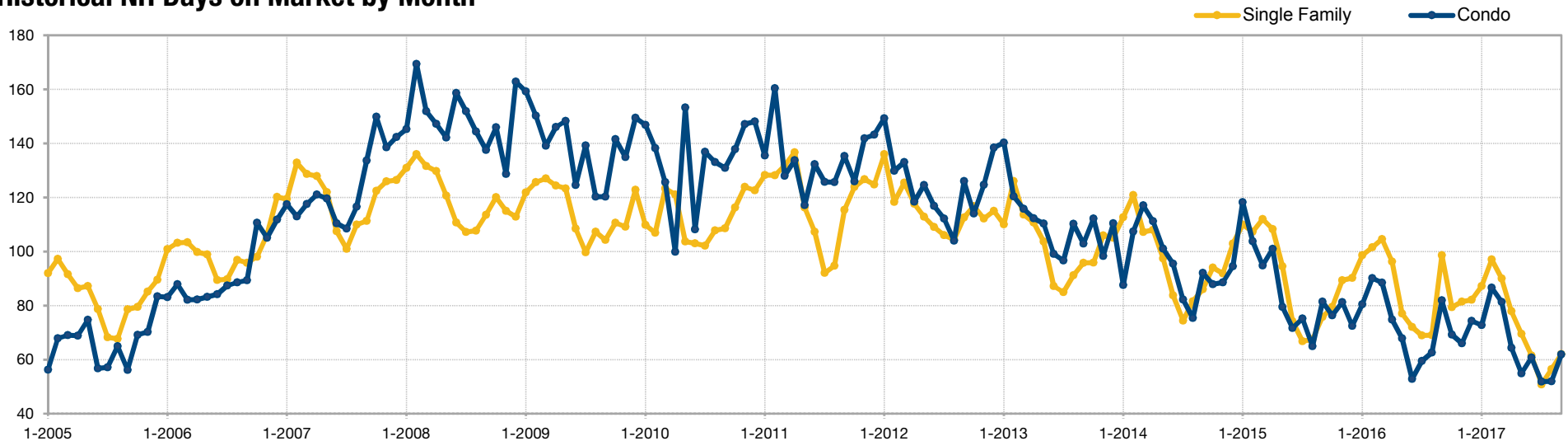
## Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	79	0.0%	69	-9.2%
Nov-2016	81	-9.0%	66	-18.5%
Dec-2016	82	-8.9%	74	+2.8%
Jan-2017	87	-12.1%	73	-8.8%
Feb-2017	97	-4.9%	87	-3.3%
Mar-2017	90	-14.3%	81	-8.0%
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	52	-17.5%
<b>Sep-2017</b>	<b>62</b>	<b>-37.4%</b>	<b>62</b>	<b>-24.4%</b>
12-Month Avg*	71	-15.7%	64	-10.5%

\* Days on Market for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

## Historical NH Days on Market by Month

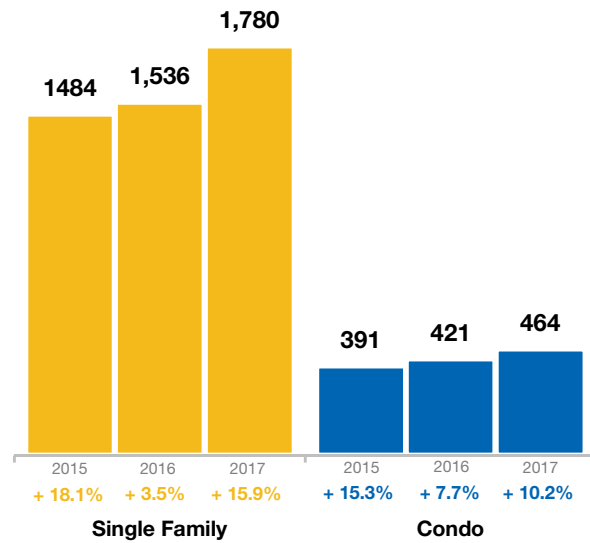


# NH Pending Sales

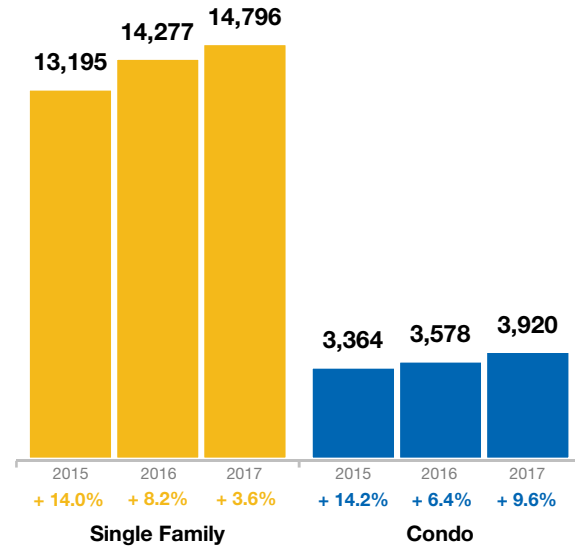
A count of the properties on which offers have been accepted in a given month.



## September

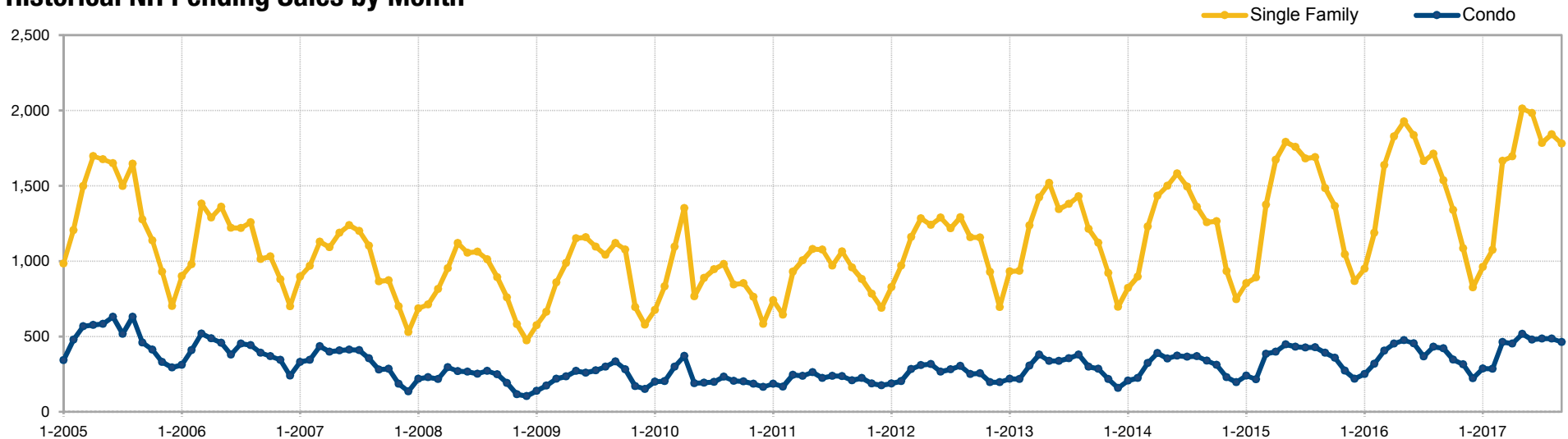


## Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	1,340	-1.9%	346	-3.6%
Nov-2016	1,086	+3.9%	315	+15.0%
Dec-2016	826	-4.7%	223	+1.4%
Jan-2017	961	+1.3%	287	+14.3%
Feb-2017	1,074	-9.6%	286	-10.1%
Mar-2017	1,666	+1.8%	464	+14.3%
Apr-2017	1,695	-7.2%	452	0.0%
May-2017	2,012	+4.4%	517	+8.8%
Jun-2017	1,983	+7.9%	478	+5.1%
Jul-2017	1,784	+7.3%	486	+32.1%
Aug-2017	1,841	+7.5%	486	+12.5%
<b>Sep-2017</b>	<b>1,780</b>	<b>+15.9%</b>	<b>464</b>	<b>+10.2%</b>
12-Month Avg	1,504	+2.8%	400	+8.4%

## Historical NH Pending Sales by Month



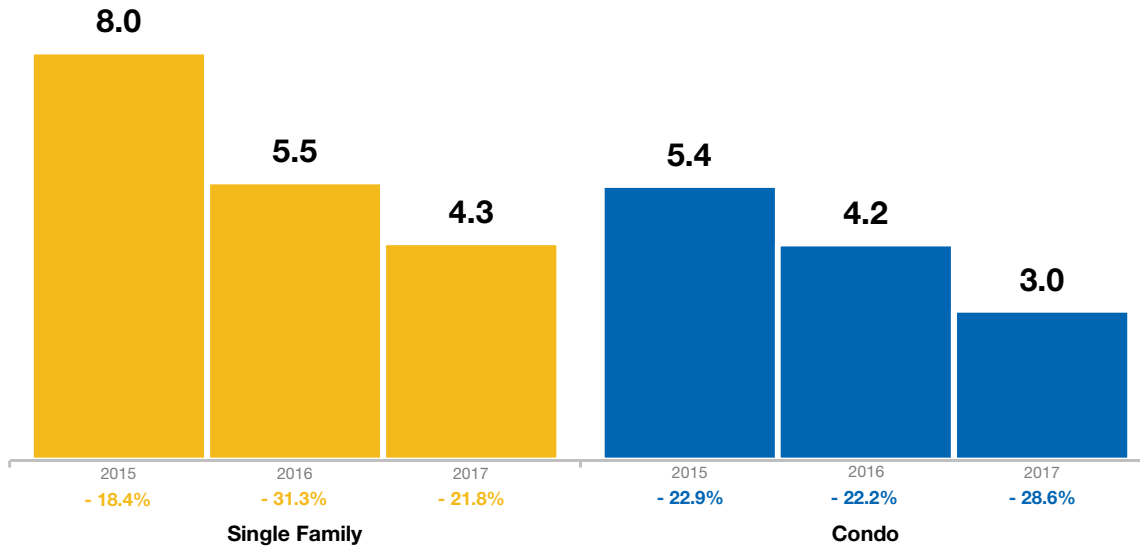


# NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



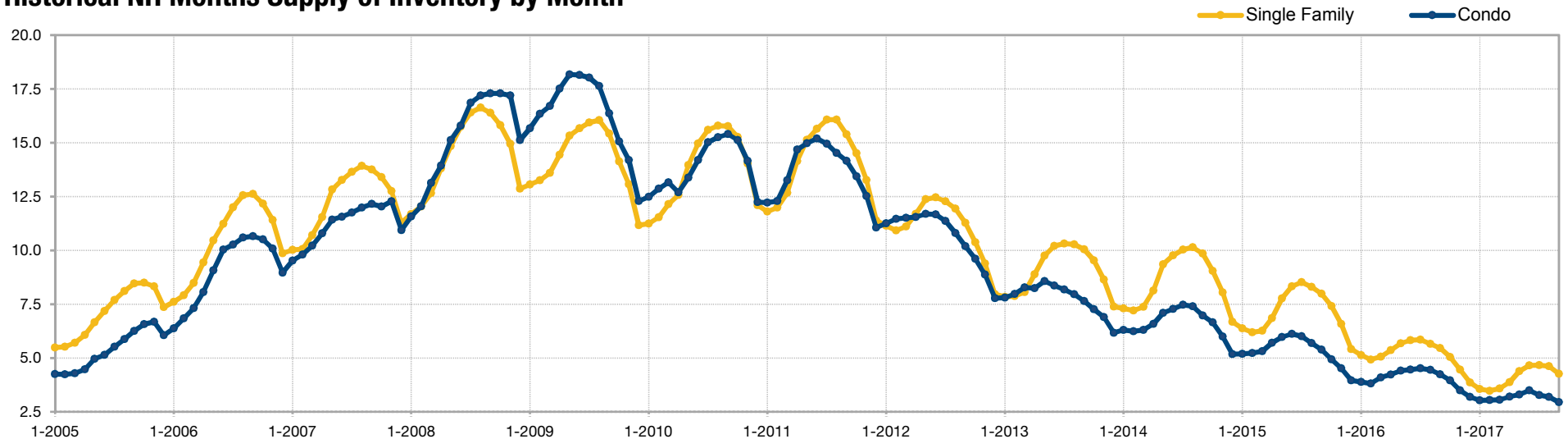
## September



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	5.0	-32.4%	4.0	-18.4%
Nov-2016	4.5	-31.8%	3.5	-22.2%
Dec-2016	3.9	-27.8%	3.2	-20.0%
Jan-2017	3.6	-29.4%	3.0	-23.1%
Feb-2017	3.5	-28.6%	3.0	-21.1%
Mar-2017	3.6	-29.4%	3.1	-24.4%
Apr-2017	3.9	-27.8%	3.2	-23.8%
May-2017	4.4	-22.8%	3.3	-25.0%
Jun-2017	4.7	-19.0%	3.5	-22.2%
Jul-2017	4.7	-20.3%	3.3	-26.7%
Aug-2017	4.6	-19.3%	3.2	-27.3%
<b>Sep-2017</b>	<b>4.3</b>	<b>-21.8%</b>	<b>3.0</b>	<b>-28.6%</b>
12-Month Avg*	4.2	-26.2%	3.3	-23.9%

\* Months Supply for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

## Historical NH Months Supply of Inventory by Month

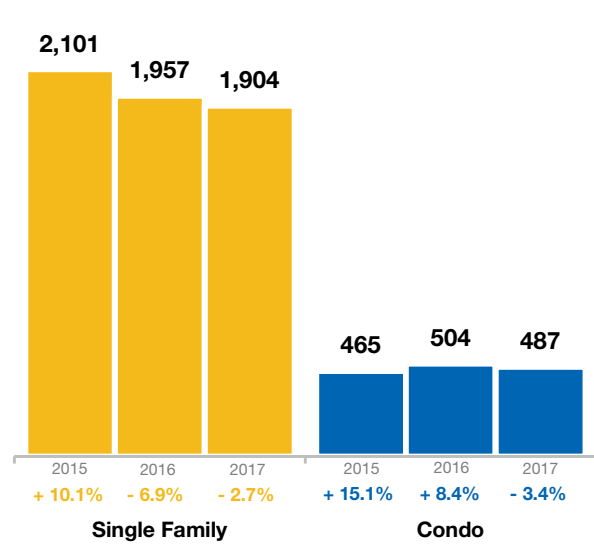


# NH New Listings

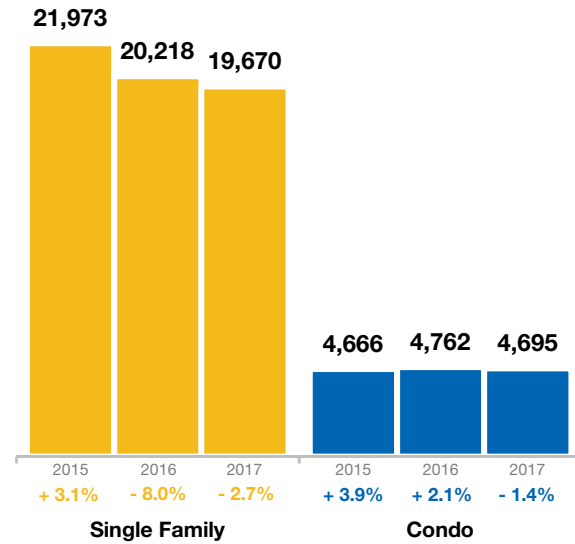
A count of the properties that have been newly listed on the market in a given month.



## September

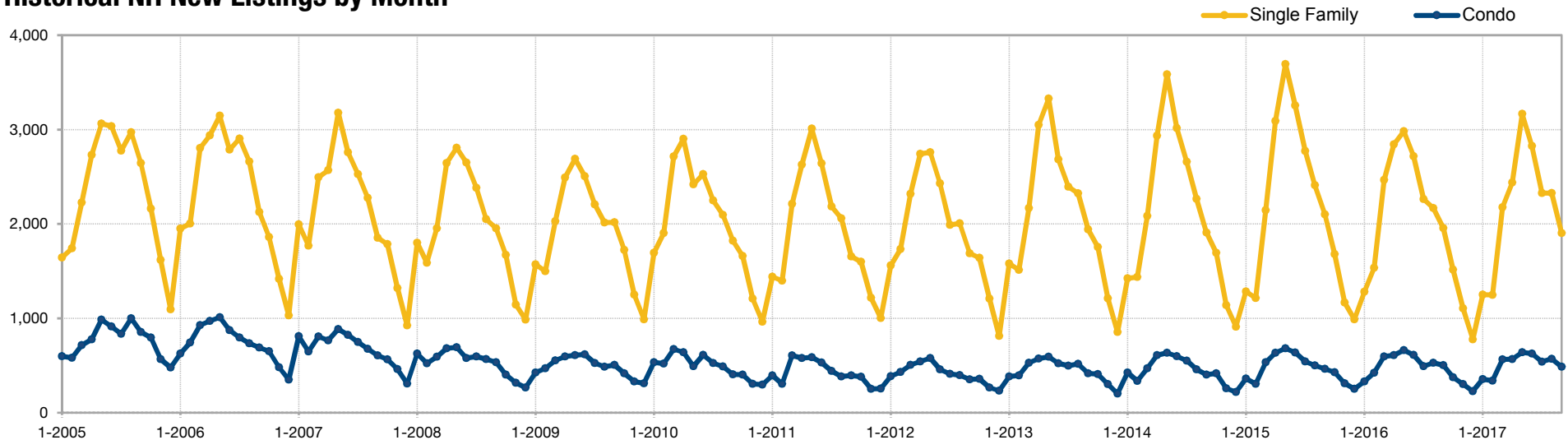


## Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	1,516	-9.8%	375	-12.8%
Nov-2016	1,106	-5.2%	302	-2.9%
Dec-2016	777	-21.4%	228	-9.5%
Jan-2017	1,252	-2.3%	355	+7.6%
Feb-2017	1,249	-18.6%	339	-19.9%
Mar-2017	2,178	-11.8%	565	-5.0%
Apr-2017	2,440	-14.2%	568	-6.7%
May-2017	3,167	+6.2%	641	-3.5%
Jun-2017	2,826	+3.9%	627	+2.1%
Jul-2017	2,327	+2.8%	541	+9.7%
Aug-2017	2,327	+7.3%	572	+7.9%
<b>Sep-2017</b>	<b>1,904</b>	<b>-2.7%</b>	<b>487</b>	<b>-3.4%</b>
12-Month Avg	2,005	-4.1%	480	-2.7%

## Historical NH New Listings by Month

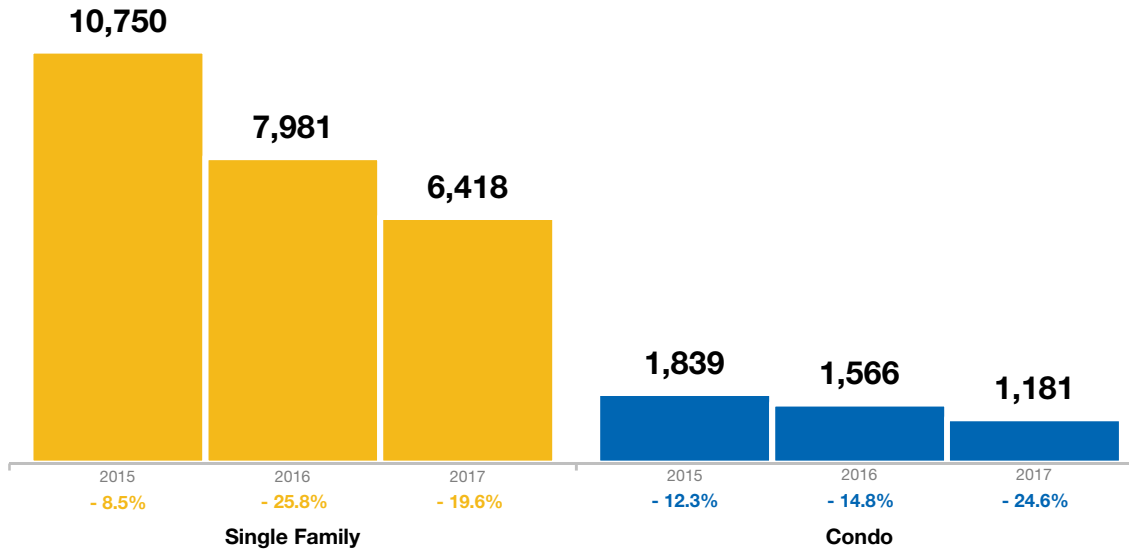


# NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

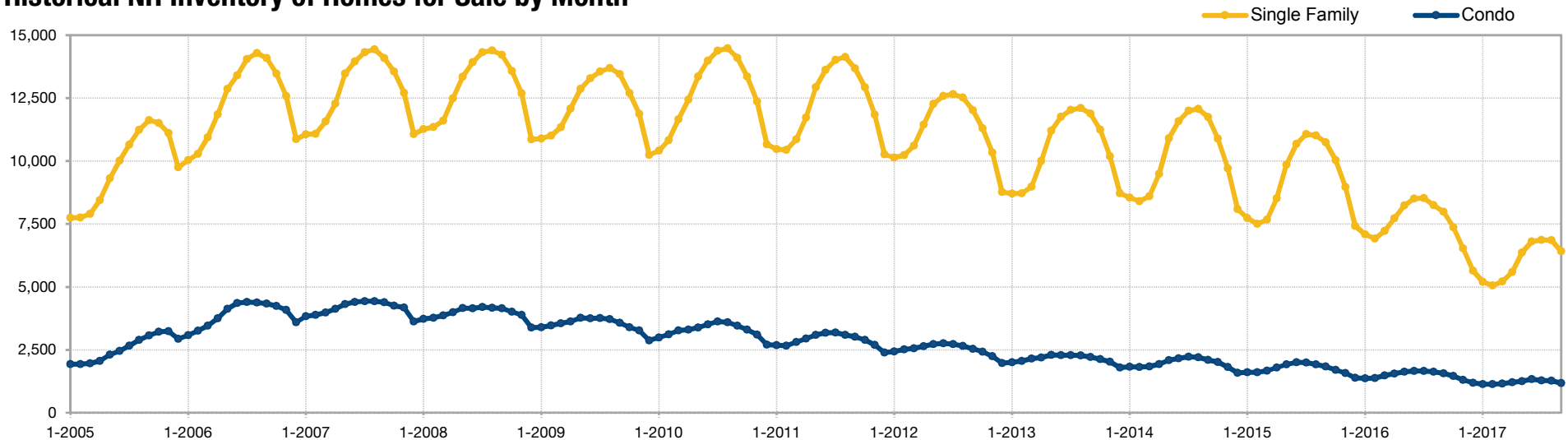


## September



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	7,368	-26.5%	1,458	-14.5%
Nov-2016	6,527	-27.2%	1,300	-17.8%
Dec-2016	5,643	-24.0%	1,187	-14.6%
Jan-2017	5,205	-26.5%	1,139	-16.9%
Feb-2017	5,053	-26.9%	1,133	-17.8%
Mar-2017	5,211	-27.8%	1,155	-22.2%
Apr-2017	5,592	-27.6%	1,209	-22.1%
May-2017	6,363	-22.8%	1,256	-22.9%
Jun-2017	6,806	-20.0%	1,337	-19.4%
Jul-2017	6,869	-19.5%	1,288	-22.3%
Aug-2017	6,852	-16.9%	1,269	-22.2%
<b>Sep-2017</b>	<b>6,418</b>	<b>-19.6%</b>	<b>1,181</b>	<b>-24.6%</b>
12-Month Avg	6,159	-23.7%	1,243	-19.8%

## Historical NH Inventory of Homes for Sale by Month



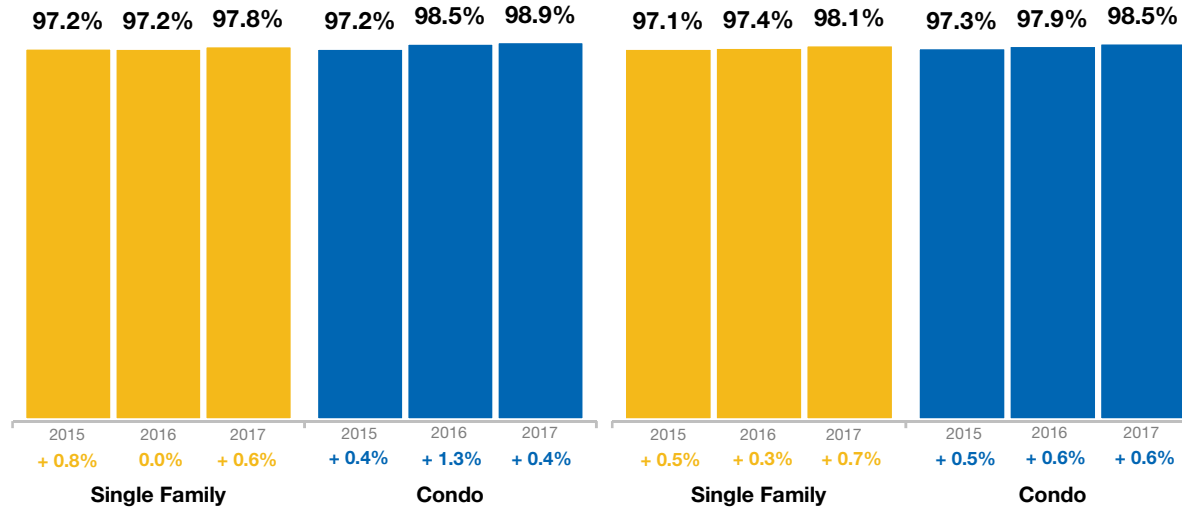
# NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## September

## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	97.3%	+0.6%	98.0%	+0.1%
Nov-2016	97.0%	+0.6%	97.8%	+0.4%
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
Jan-2017	97.3%	+0.9%	97.7%	+1.3%
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
<b>Sep-2017</b>	<b>97.8%</b>	<b>+0.6%</b>	<b>98.9%</b>	<b>+0.4%</b>
12-Month Avg*	97.9%	+0.7%	98.4%	+0.6%

\* Pct. of List Price Received for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

## Historical NH Percent of List Price Received by Month



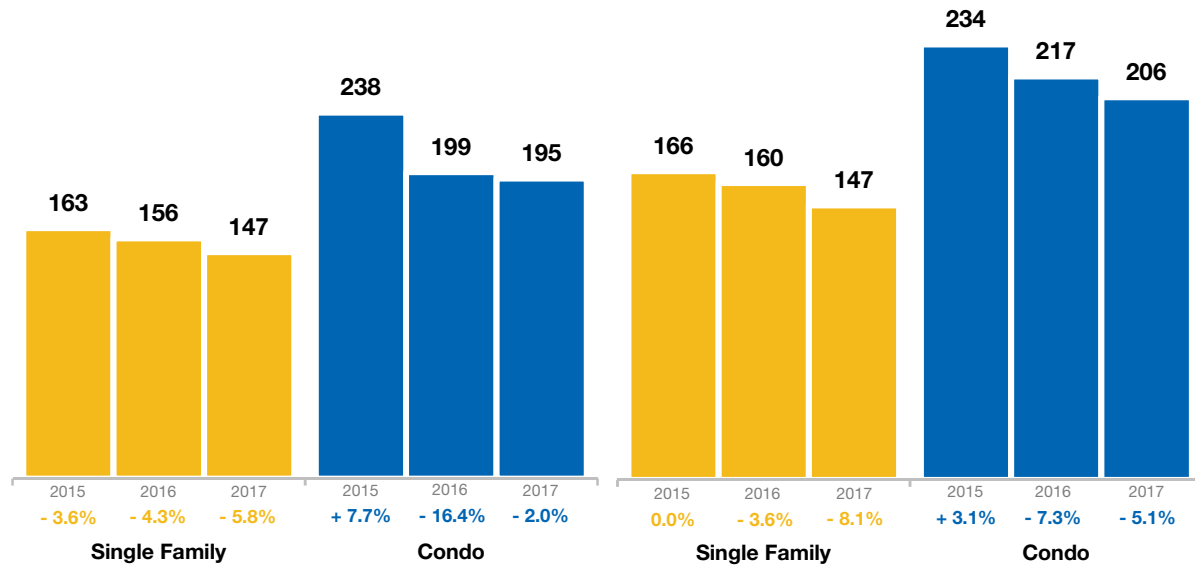
# NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## September

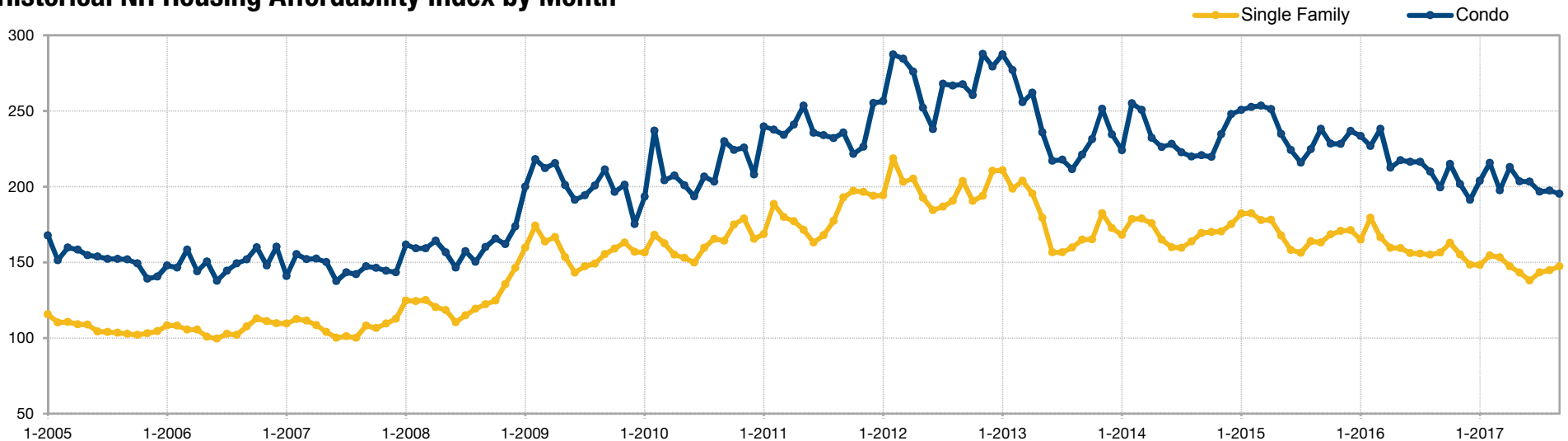
## Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Oct-2016	163	-3.6%	215	-5.7%
Nov-2016	155	-9.4%	202	-11.4%
Dec-2016	148	-13.5%	191	-19.4%
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	154	-14.0%	216	-4.8%
Mar-2017	153	-8.4%	198	-16.8%
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	197	-6.2%
<b>Sep-2017</b>	<b>147</b>	<b>-5.8%</b>	<b>195</b>	<b>-2.0%</b>
12-Month Avg*	149	-10.2%	164	-12.2%

\* Affordability Index for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

## Historical NH Housing Affordability Index by Month



# NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	9-2016	9-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
<b>Closed Sales</b>		2,217	<b>2,272</b>	+ 2.5%	17,411	<b>17,673</b>	+ 1.5%
<b>Median Sales Price</b>		\$237,250	<b>\$242,000</b>	+ 2.0%	\$229,900	<b>\$243,000</b>	+ 5.7%
<b>\$ Volume of Closed Sales (in millions)</b>		\$604.9	<b>\$635.5</b>	+ 5.0%	\$4,563.5	<b>\$4,919.1</b>	+ 7.8%
<b>Days on Market</b>		95	<b>61</b>	- 35.8%	81	<b>67</b>	- 17.3%
<b>Pending Sales</b>		2,042	<b>2,340</b>	+ 14.6%	18,716	<b>19,613</b>	+ 4.8%
<b>Months Supply</b>		5.1	<b>3.9</b>	- 23.5%	--	--	--
<b>New Listings</b>		2,576	<b>2,509</b>	- 2.6%	26,014	<b>25,400</b>	- 2.4%
<b>Homes for Sale</b>		9,851	<b>7,854</b>	- 20.3%	--	--	--
<b>Pct. of List Price Received</b>		97.2%	<b>98.0%</b>	+ 0.8%	97.3%	<b>98.0%</b>	+ 0.7%
<b>Affordability Index</b>		168	<b>161</b>	- 4.0%	173	<b>161</b>	- 7.3%

# NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -
<b>Belknap</b>	113	111	- 1.8%	\$255,000	\$235,000	- 7.8%	\$39.8	\$33.9	- 14.8%	122	78	- 36.1%	118	137	+ 16.1%
Belknap Year-to-Date	825	860	+ 4.2%	\$220,000	\$222,400	+ 1.1%	\$248.7	\$260.8	+ 4.9%	102	83	- 18.6%	930	988	+ 6.2%
<b>Carroll</b>	130	149	+ 14.6%	\$207,550	\$235,000	+ 13.2%	\$41.2	\$48.7	+ 18.2%	155	83	- 46.5%	128	126	- 1.6%
Carroll Year-to-Date	827	870	+ 5.2%	\$215,000	\$230,000	+ 7.0%	\$266.5	\$282.7	+ 6.1%	140	101	- 27.9%	913	1,008	+ 10.4%
<b>Cheshire</b>	84	90	+ 7.1%	\$165,750	\$176,500	+ 6.5%	\$16.3	\$17.8	+ 9.2%	101	89	- 11.9%	79	108	+ 36.7%
Cheshire Year-to-Date	676	711	+ 5.2%	\$174,000	\$184,700	+ 6.1%	\$129.6	\$145.1	+ 12.0%	108	87	- 19.4%	714	807	+ 13.0%
<b>Coos</b>	54	48	- 11.1%	\$79,750	\$98,500	+ 23.5%	\$5.2	\$5.4	+ 3.8%	167	115	- 31.1%	53	64	+ 20.8%
Coos Year-to-Date	335	340	+ 1.5%	\$84,700	\$99,500	+ 17.5%	\$33.4	\$39.3	+ 17.7%	172	152	- 11.6%	367	404	+ 10.1%
<b>Grafton</b>	99	89	- 10.1%	\$190,000	\$191,700	+ 0.9%	\$23.4	\$21.3	- 9.0%	153	102	- 33.3%	98	109	+ 11.2%
Grafton Year-to-Date	832	832	0.0%	\$195,000	\$200,000	+ 2.6%	\$219.1	\$216.7	- 1.1%	118	104	- 11.9%	915	956	+ 4.5%
<b>Hillsborough</b>	447	426	- 4.7%	\$266,000	\$279,000	+ 4.9%	\$128.1	\$129.3	+ 0.9%	77	40	- 48.1%	376	452	+ 20.2%
Hillsborough Year-to-Date	3,568	3,435	- 3.7%	\$259,900	\$283,000	+ 8.9%	\$1,016.6	\$1,067.1	+ 5.0%	60	48	- 20.0%	3,806	3,795	- 0.3%
<b>Merrimack</b>	178	176	- 1.1%	\$242,250	\$249,950	+ 3.2%	\$47.4	\$52.3	+ 10.3%	93	60	- 35.5%	164	202	+ 23.2%
Merrimack Year-to-Date	1,441	1,526	+ 5.9%	\$225,000	\$242,500	+ 7.8%	\$358.3	\$405.7	+ 13.2%	83	66	- 20.5%	1,551	1,662	+ 7.2%
<b>Rockingham</b>	360	371	+ 3.1%	\$347,850	\$352,500	+ 1.3%	\$146.9	\$151.1	+ 2.9%	78	49	- 37.2%	311	378	+ 21.5%
Rockingham Year-to-Date	3,095	2,934	- 5.2%	\$329,000	\$350,000	+ 6.4%	\$1,147.9	\$1,190.7	+ 3.7%	64	51	- 20.3%	3,276	3,287	+ 0.3%
<b>Strafford</b>	144	173	+ 20.1%	\$235,000	\$240,000	+ 2.1%	\$36.2	\$43.6	+ 20.4%	75	48	- 36.0%	149	151	+ 1.3%
Strafford Year-to-Date	1,218	1,280	+ 5.1%	\$229,900	\$244,225	+ 6.2%	\$300.6	\$339.0	+ 12.8%	75	53	- 29.3%	1,299	1,387	+ 6.8%
<b>Sullivan</b>	72	64	- 11.1%	\$144,500	\$184,950	+ 28.0%	\$13.3	\$14.7	+ 10.5%	137	118	- 13.9%	60	53	- 11.7%
Sullivan Year-to-Date	467	453	- 3.0%	\$159,450	\$173,000	+ 8.5%	\$97.4	\$105.5	+ 8.3%	132	122	- 7.6%	506	502	- 0.8%
<b>Entire State</b>	1,681	1,697	+ 1.0%	\$255,000	\$265,000	+ 3.9%	\$497.8	\$518.0	+ 4.1%	99	62	- 37.4%	1,536	1,780	+ 15.9%
Entire State Year-to-Date	13,284	13,241	- 0.3%	\$249,899	\$265,000	+ 6.0%	\$3,818.1	\$4,052.4	+ 6.1%	84	68	- 19.0%	14,277	14,796	+ 3.6%

# NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -	9-2016	9-2017	+ / -
<b>Belknap</b>	27	35	+ 29.6%	\$152,500	\$189,900	+ 24.5%	\$6.0	\$7.7	+ 28.3%	90	89	- 1.1%	29	32	+ 10.3%
Belknap Year-to-Date	199	216	+ 8.5%	\$152,500	\$173,000	+ 13.4%	\$37.8	\$45.3	+ 19.8%	89	91	+ 2.2%	226	244	+ 8.0%
<b>Carroll</b>	14	25	+ 78.6%	\$213,500	\$196,000	- 8.2%	\$3.6	\$4.9	+ 36.1%	55	98	+ 78.2%	25	28	+ 12.0%
Carroll Year-to-Date	161	176	+ 9.3%	\$170,000	\$175,000	+ 2.9%	\$31.3	\$35.7	+ 14.1%	111	95	- 14.4%	176	206	+ 17.0%
<b>Cheshire</b>	7	5	- 28.6%	\$112,000	\$164,950	+ 47.3%	\$0.7	\$0.9	+ 28.6%	78	37	- 52.6%	6	7	+ 16.7%
Cheshire Year-to-Date	46	47	+ 2.2%	\$132,250	\$150,000	+ 13.4%	\$6.3	\$8.2	+ 30.2%	73	91	+ 24.7%	53	50	- 5.7%
<b>Coos</b>	1	6	+ 500.0%	\$280,000	\$347,000	+ 23.9%	\$0.3	\$2.3	+ 666.7%	4	215	+ 5,275.0%	7	1	- 85.7%
Coos Year-to-Date	14	18	+ 28.6%	\$314,500	\$385,000	+ 22.4%	\$4.4	\$6.6	+ 50.0%	114	137	+ 20.2%	23	21	- 8.7%
<b>Grafton</b>	35	55	+ 57.1%	\$193,000	\$158,000	- 18.1%	\$7.0	\$11.1	+ 58.6%	170	139	- 18.2%	37	34	- 8.1%
Grafton Year-to-Date	286	357	+ 24.8%	\$163,125	\$155,000	- 5.0%	\$52.2	\$65.4	+ 25.3%	144	126	- 12.5%	298	403	+ 35.2%
<b>Hillsborough</b>	137	159	+ 16.1%	\$184,000	\$189,400	+ 2.9%	\$27.7	\$35.2	+ 27.1%	54	43	- 20.4%	127	166	+ 30.7%
Hillsborough Year-to-Date	1,090	1,229	+ 12.8%	\$175,000	\$185,000	+ 5.7%	\$214.8	\$259.8	+ 20.9%	45	43	- 4.4%	1,175	1,308	+ 11.3%
<b>Merrimack</b>	25	27	+ 8.0%	\$145,000	\$170,000	+ 17.2%	\$4.1	\$5.1	+ 24.4%	46	46	0.0%	22	22	0.0%
Merrimack Year-to-Date	230	277	+ 20.4%	\$156,000	\$165,000	+ 5.8%	\$38.3	\$48.9	+ 27.7%	70	65	- 7.1%	254	286	+ 12.6%
<b>Rockingham</b>	153	127	- 17.0%	\$259,900	\$239,000	- 8.0%	\$46.7	\$37.3	- 20.1%	91	41	- 54.9%	138	148	+ 7.2%
Rockingham Year-to-Date	1,087	1,101	+ 1.3%	\$227,500	\$235,000	+ 3.3%	\$284.0	\$310.6	+ 9.4%	66	52	- 21.2%	1,178	1,195	+ 1.4%
<b>Strafford</b>	23	29	+ 26.1%	\$154,900	\$139,000	- 10.3%	\$4.2	\$5.2	+ 23.8%	83	37	- 55.4%	23	23	0.0%
Strafford Year-to-Date	149	167	+ 12.1%	\$152,000	\$158,450	+ 4.2%	\$25.9	\$29.2	+ 12.7%	67	44	- 34.3%	167	183	+ 9.6%
<b>Sullivan</b>	2	3	+ 50.0%	\$228,250	\$109,400	- 52.1%	\$0.5	\$0.7	+ 40.0%	269	92	- 65.8%	7	3	- 57.1%
Sullivan Year-to-Date	22	21	- 4.5%+	\$140,500	\$115,000	- 18.1%	\$4.0	\$4.1	+ 2.5%	269	158	- 41.3%	28	24	- 14.3%
<b>Entire State</b>	424	471	11.1%+	\$200,000	\$199,900	- 0.0%	\$100.7	\$110.6	+ 9.8%	82	62	- 24.4%	421	464	+ 10.2%
Entire State Year-to-Date	3,284	3,609	9.9%	\$184,000	\$190,000	+ 3.3%	\$699.0	\$813.8	+ 16.4%	71	63	- 11.3%	3,578	3,920	+ 9.6%